



The South Indian Association's
The S.I.A. College of Higher Education
Affiliated to University of Mumbai
Accredited B+ by NAAC
P-88, MIDC Residential Area Dombivli Gymkhana Road,
Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN



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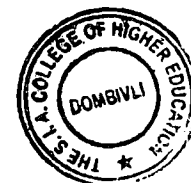
BBI



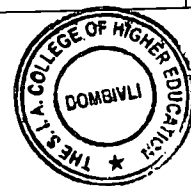
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TEACHING PLAN 2021-22

		Program		BBI			
Name of the Teacher : ^{SP}		Sujith Raman		Class		FYBBI	
Course: BUSINESS ECONOMICS I							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to
				Planned	Taken		
Aug	UNDERSTAND THE CONCEPTS, SCOPE AND IMPORTANCE OF BUSINESS ECONOMICS RELATING TO DEMAND AND SUPPLY	Introduction	Introduction - Scope & Importance of Business Economics	3	1	LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
Aug	COMPREHEND CONCEPT OF PRODUCTION FUNCTION	Demand Analysis	Demand Function	4	4	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			Demant Estimation and Forecas	4	4	EXAMPLES, LECTURES, DIAGRAMS	
Aug	FOLLOW VARIOUS COST CONCEPTS, COST ANALYSIS AND DECISION MAKING	Supply and Production Decisions and Cost of production	Production function	4	5	LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Cost Concepts	5	4	LECTURES AND EXAMPLES	
Ref		Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	Short run and long run equilibri	5	5	LECTURES	



Sept			Monopolistic Competition	5	5	LECTURES AND INDUSTRY RELATED EXAMPLES	
Oct			Oligopolistic Market	5	5	LECTURES AND INDUSTRY RELATED EXAMPLES	
			Pricing Practices		5	LECTURES AND INDUSTRY RELATED EXAMPLES	
	Faculty	<i>Sujith Raman</i>	Convenor			Principal	
Mapping Course outcomes to Assessment							
Name of	SUJITH RAMAN			Program:	BBI		
Course	BUSINESS ECONOMICS II			Class	FYBBI		
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	UNDERSTAND THE CONCEPTS, SCOPE AND IMPORTANCE OF BUSINESS ECONOMICS RELATING TO DEMAND AND SUPPLY	Introduction	Internal exam and external exam	100	25	75	
2	COMPREHEND CONCEPT OF PRODUCTION FUNCTION	Demand Analysis	Internal exam and external exam	100	25	75	
3	FOLLOW VARIOUS COST CONCEPTS, COST ANALYSIS AND DECISION MAKING	Supply and Production Decisions and Cost of production	Internal exam and external exam	100	25	75	
		Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	Internal exam and external exam	100	25	75	
		Pricing Practices	Internal exam and external exam	100	25	75	



Faculty							Principal	

Jitendra

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TEACHING PLAN 2020-21							
			Program	BBI			
Name of the Teacher :	Aishwarya Iyer						
Course:	Business Communication 1	Class	FYBBI				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
November	Understand the fundamentals of communication and identify their communication abilities	Theory of communication		10			
		The concept of communication	Need for communication, Meaning and definition, Process, Feedback and its types , forms, levels, Emergence of communication in Global world, Importance of communication in corporate world, Impact of technology advancement.	3		Ppt	
		Channels and objectives of communication	Channels of communication, formal channel of communication, vertical ,horizontal, diagonal ,informal channels of communication, grapevine communication, objectives of communication, information, advice, order and instruction, persuasion ,motivation, education, warning, boosting morale of employees.	3		Ppt	

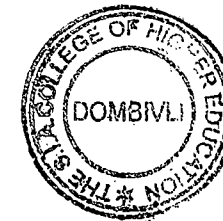
November	Understand the communication and identify their communication methods and modes	Methods and modes of Communication	Communication introduction ,verbal communication, characteristics of oral communication ,forms ,advantages and limitations, face to face communication, advantages and limitations, written communication, characteristics, importance and advantages ,nonverbal communication, characteristics, forms, body language, posture , gesture, expression ,dress and grooming ,space and proxemics, visual communication, silence ,business etiquette ,modes of communication, conventional mode, telephone, wireless and cellular phones, SMS communication telegram , facsimile communication, computer , e-communication, video and satellite conferencing	4		PpT	
December		Obstracles to communication in Business World		15			
	Understand the barriers to communication and how to overcome	Barriers to communication	Physical barriers, noise ,defect ,time and distance, ignorance of medium, language or semantic barriers ,interpretation of words ,use of jargon ,different pattern of speech, bypass instructions, personal barriers, prejudice -emotion- close minded- rambling -retention- hello effect -status barrier -poor retention, cross-cultural barrier, individual barrier, National barrier ,how to overcome barriers, tips for effective communication	3		ppt	
	Understand the listening skills and tips of effective listening	Listening skills	Introduction, Advantage,Obstracles of effective listening, Tips for effective listening, Types of listening	3		PpT and vedio	
	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	Concept and interpretation, importance of business ethics, personal integrity at the workplace, business ethics and media ,computer ethics, corporate social responsibility, some burning issues	4		ppt	

		Business correspondence		15		
December	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Meaning and importance of business correspondence, objects of communication, essentials of business correspondence ,7 c's of communication ,you attitude in communication, physical appearance of business letter, tips for clear writing ,tips for sentence construction, tips for paragraph design, business jargon, parts of business letter, layout of a business letter, note of a postscript, principles of effective e-mail writing	8		ppt
	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Challenges In applying higher education institute, statement of purpose, job application ,types of job application, specimen letters of job application, resume ,e-mail application, recommendation letter, job related letters, letter of job offer acceptance, letter of appointment, promotion, confirmation ,memos of warning, termination of service, interoffice memo, resignation letters	7		ppt, specimen letter writing

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
		Language and Writing skills		10			
January	Apply the managerial writing skills and correspondence skills in terms of good communication	Paragraph writing	Introduction, purpose of a paragraph, characteristics of a paragraph, key elements ,types of paragraph, steps of paragraph ,examples of editing, linking paragraph, formal/informal writing, examples of paragraph writing, interpretation of technical data	5		paragr aph writing class activity	
	Use and how to apply grammars	Remedial Grammer	Determiners, tenses, subject - verb agreement , auxiliaries, relatives and connectors, conditionals, active and passive voice, reported speech, prepositions, miscellaneous	5		practic e	

Ashwarya
Faculty

Lenu
Convener

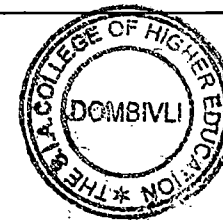


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Principal

6	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	TEST/Assignment				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Test				
8	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Test	10	5	25	
9	Apply the managerial writing skills and correspondence skills in terms of good communication	Paragraph writing	TEST/paragraph writing (class activity)				
10	Use and how to apply grammars	Remedial Gramme	TEST/Class activity	NA	NA	NA	

Ashwary
Faculty

Venu
Convener



Principal



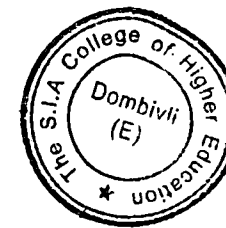
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TEACHING PLAN 2021-22							
			Program	BBI			
Name of the Teacher :	Sunita Sidhani						
Course:	Foundation Course-I	Class	FY	SEM - 1			

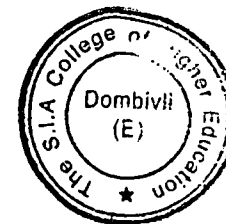
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-21	Understand various religions and their beliefs & social issues.	UNIT 1 Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	6	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/p/s/FYBI-2021-22/EWNVcu6uKEJEsW6ydsKLd8UBmk5aKIK0oR4cIEV-q8b3gw?e=fJMJSL



Oct & Nov-21	Understand various religions and their beliefs & social issues.	UNIT 2 Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities	10	09	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/p:/s/FYBI-2021-22/EaLOnng6udZHjsU8EqgEaSIBiMZQ5QrXNWauDQ7yuO5tdA?e=IcXmpt
Nov-21	Understand various religions and their beliefs & social issues.	UNIT 3 Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	6	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/p:/s/FYBI-2021-22/EfvpMRWO1CJ Apa2bdUDmWZMB16tYtJFZtMi5piCm-SwCiA?e=uVtyO5
Dec-21	Develop understanding of Indian Constitution.	UNIT 4 The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	6	04	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/p:/s/FYBI-2021-22/ESzF3gB3tQZEtull6O5cEEB8enJex94nZvLXND7tliudw?e=OwwjWJ
Jan-22	Acquire knowledge about the functioning of various Political Parties	UNIT 5 Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	5	03	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/p:/s/FYBI-2021-22/EcGBr1lKtq9JgGMLs6-rZV0BxnC7KtJRnEi6OOBon3JqtW?e=6sAiFH

Sumita
Faculty

Venkat
Convener



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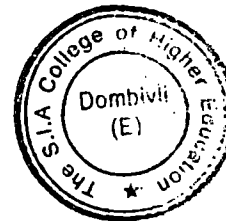
Mapping Course outcomes to Assessment

			Program:	BBI			
Name of the Teacher :	Sunita Sidhani						
Course :	Foundation Course-I	Class	FY	SEM - 1			

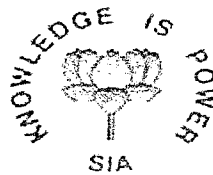
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand various religions and their beliefs & social issues.	UNIT 1 Overview of Indian Society	Project and Powerpoint Presentation		5	15	Learning Purpose Only
2	Understand various religions and their beliefs & social issues.	UNIT 2 Concept of Disparity- 1	Project and Powerpoint Presentation		15	15	Learning Purpose Only
3	Understand various religions and their beliefs & social issues.	UNIT 3 Concept of Disparity-2	Project and Powerpoint Presentation		5	15	Learning Purpose Only
4	Develop understanding of Indian Constitution.	UNIT 4 The Indian Constitution				15	Learning Purpose Only
5	Acquire knowledge about the functioning of various Political Parties	UNIT 5 Significant Aspects of Political Processes				15	Learning Purpose Only

Sunita
Faculty

Leena
Convener



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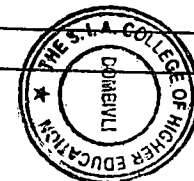


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TEACHING PLAN 2021-22						
Name of the Teacher : Mrs. Renu Verma			Program: B.Com(Banking and Insurance)			
Course:	Principles of Management	Class : FYBI				Semester :2

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	Demonstrate the roles, skills and functions of management.	Introduction to Management	Definition of Management <ul style="list-style-type: none"> • Management as a Profession • Traditional Vs Contemporary Management (Henry Fayol, F.W. Taylor, Peter Drucker) (C.K.Pralhad, Mr. Vijay Govindarajan) 	8	07	PPT and Video	https://youtu.be/GZ2dmbDmB5I
October	Analyze effective application of POM knowledge to diagnose and solve organizational problems and develop optimal managerial decisions.	Management Process	• Management Process, Practices, Functions of Management related to Banking and Insurance companies	12	08	PPT	https://collegesia.sharepoint.com/:f/s/FYBI-2021-22/EskgmhGkittHmHNbW-VxFZEB1fyHkvxEj70IY2w6PBWJpA?e=51B7hR



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Identify common organizational structures and the advantages and disadvantages of each.	Organization Structure of Banking and Insurance companies	<ul style="list-style-type: none"> • Organisation Structure of companies • Organisation Structure of Banking and Insurance companies 	12	08	PPT	https://collegesia.sharepoint.com/:p/s/FYBI-2021-22/EQhhEnyLRsBGpciK6-IRUSYBeJtwlO212d-9jOGV-wxX3w?e=2rQfVg
January	Evaluate leadership styles to anticipate the consequences of each leadership style.	Business Leaders	<ul style="list-style-type: none"> • Leaders in the Indian Industry (J.R.D Tata, Ratan Tata, Aditya Birla, Kumar Mangalam Birla, Mr Dhirubhai Ambani and Sons, Kiran Mazumdar Shaw, Verghese Kurien) 	4	04	PPT and Videos	https://collegesia.sharepoint.com/:f/s/FYBI-2021-22/EvG0Lt-K795BkpOwJ0ZVrBUBKplTh2QFxyfrz-RZbDf3fQ?e=JGKSAf
January	Evaluate leadership styles to anticipate the consequences of each leadership style.	Business Leaders	<ul style="list-style-type: none"> • Leaders in the Banking and Insurance Industry □ Indian Leaders (Banking & Insurance: H.Shanbagh. Uday Kotak, K.V. Kamath Naina Kidwai, Deepak Parekh, Chanda Kochhar, Hinduja, Godrej, Aziz Premzi, Narayan Murthy, Anand Mahindra , Governor of RBI) 	4	04	PPT and Videos	https://collegesia.sharepoint.com/:f/s/FYBI-2021-22/EvG0Lt-K795BkpOwJ0ZVrBUBKplTh2QFxyfrz-RZbDf3fQ?e=JGKSAf
January	Evaluate leadership styles to anticipate the consequences of each leadership style.	Business Leaders	<ul style="list-style-type: none"> □ International Leader President of World bank, President of Asian Development Bank, President of Fed Reserve, President of International Monetary Fund 	4	04	PPT and Videos	https://youtu.be/9WjZCZAX24w

Lenne
Faculty

Lenne
Convener




Padmaja
Principal

Mapping Course outcomes to Assessment

				Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma							
Course:Principles of Management		Class : FYBI					Semester: 2
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Demonstrate the roles, skills and functions of management.	Introduction to Management	Assignment and Quiz	32	10	25	Only Learning purpose
2	Analyze effective application of POM knowledge to diagnose and solve organizational problems and develop optimal managerial decisions.	Management Process	Assignment	20	10	25	Only Learning purpose

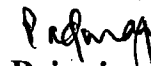


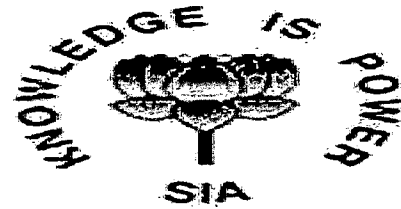
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
3	Identify common organizational structures and the advantages and disadvantages of each.	Organization Structure of Banking and Insurance companies	Activity	20	NA	25	Only Learning purpose
4	Evaluate leadership styles to anticipate the consequences of each leadership style.	Leadership	PPT presentation	20	5	25	Only Learning purpose


Faculty


Convenor



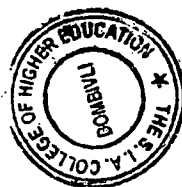

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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:		Financial Accounting I	Class	FYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September,2021	Understands the Accounting concepts & conventions	Accounting concepts & Conventions	Accounting concepts & Conventions	3	2	PPT,Video	https://www.youtube.com/watch?v=9Q6uvow8Cnk
October,2021	Able to differentiate between capital,revenue and deferred revenue expenditure	Capital,Revenue & Deffered Revenue Expenditure	Capital,Revenue & Deffered Revenue Expenditure	6	4	PPT,Problem solving,Video	https://www.youtube.com/watch?v=nkkeCprThiE



	Learn rectification of errors	Rectification of Errors	Rectification of Errors	6	4	PPT, Problem solving	
November, 2021	Understand International Financial Reporting Standard	International Financial Reporting Standards	International Financial Reporting Standards	3	2	PPT	
	Understand the concept of Hire Purchase	Hire Purchase system	Hire Purchase system	5	4	PPT, Problem solving	https://www.youtube.com/watch?v=THIE8FW1e7k
December, 2021		Bank reconciliation statemnet	Bank reconciliation statemnet	4	3	PPT, Problem solving	
		Petty cash, Trial Balance	Petty cash, Trial Balance	3	2	PPT, Problem solving	
		Final Accounts of manufacturing concern	Final Accounts of manufacturing concern	8	6	PPT, Problem solving	
January, 2022			Revision	2	2	PPT	
				40	29		

mgf
Faculty

Venu
Convener

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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr. Mahesh Kandalkar					
Course :	Financial Accounting I	Class	FYBBI		

SNO	Course Outcome	Topic linked	Assessment me	Marks	Weightage	Overall weightage
1	Understands the Accounting concepts & conventions	Accounting concepts & Conventions	Internal Test	25	25	25
2	Able to differentiate between capital, revenue and deferred revenue expenditure	Capital, Revenue & Deffered Revenue Expenditure	Internal Test	25	25	25

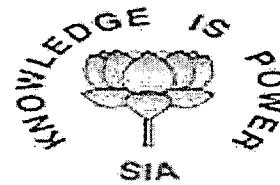
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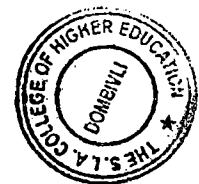
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TEACHING PLAN 2021-22						
Name of the Teacher : Sreekala Nair			Program: BBI			
Course:	Quantitative methods I		Class : FYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October	CO1: To define and understand basic concepts of statistical analysis and to construct and interpret the analysis of data through graphs and tables	UNIT I: Introduction, organizing data, Frequency Distribution, Data Representation	Organising data, Frequency distribution, Measure of central tendency, Preparation of frequency distribution Graphical and Diagrammatic representation Histogram, Frequency polygon and ogives,	7	3	PPT, Problem solving method, Quiz	
October and November	CO2: To understand, recognize and apply the most appropriate measures of central tendency and	UNIT II: Measures of central tendencies	Definition of average and objectives of averages, Types of averages, Arithmetic mean, geometric mean, harmonic mean and its usages, mode, median, quartiles, deciles and percentiles for grouped as well as ungrouped data	8	6	PPT, Problem solving method, Quiz	



December	central tendency and measures of dispersion in various types of statistical data.	Measures of Dispersion	Concept and idea of dispersion. Various measures Range, quartile deviation, Mean Deviation, Standard Deviation and corresponding relative measure of dispersion. Geographical representation and utility of various measure of Dispersions	8	10	PPT, Problem solving method, Quiz	
December	CO3: To understand the concept of correlation and regression and to differentiate between them, to calculate the relationship between the different types of data and to predict the value using regression.	UNIT III: Co-variance, Correlation and Regression	Meaning, definition and Application of covariance, concept of correlation. Rank correlation, regression concept, relationship with correlation, Assumptions in simple Regression, Estimation using Simple Regression: Fitting of straight line, method of least square, construction of characteristic line/estimation line	8	9	PPT, Problem solving method, Quiz	
December	CO4: To understand and use the terminology of probability, recognize and classify the probability distribution and to calculate Expectation and variance of probability distribution. To make better decision by using decision theory.	UNIT IV: Probability, Probability Distribution and decision Theory	Concept of probability ven diagrams, Rules of Probability conditional & unconditional probability, Baye theorem. Discrete and continuous variable. Expected value of the variable, Decision theory normal distribution	8	6	PPT, Problem solving method, Quiz	



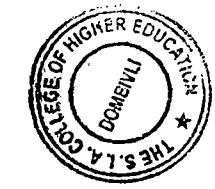
January	CO5:To understand the concept and purpose of index numbers and insurance and to apply in the real world problems.	UNIT V:Index Nos.	Concept and usage of index nos. Construction of index nos. Types of index nos. Aggregate and Relative method of constructing index nos. Chain base index nos. Test of consistency: Time reversal factor reversal and circular test . Quantity and Value index nos for agricultural, industrial production, Retail Prices, Consumer price index nos. for security prices, etc.	6	5	PPT,Problem solving method,Quiz	
January		Insurance	Meaning, Objective, Purpose and need for Insurance. Fundamentals of Insurance Calculation of age, Premiums, Bonuses, Paid up value of a policy, Maturity Value of the Policy. Claim Calculation and Surrender Value	3	2	PPT,Problem solving method,Quiz	
				48	41		

Sais
Faculty

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Convenor

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Principal

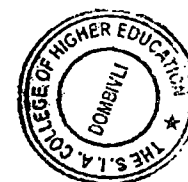
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Mapping Course outcomes to Assessment

			Program: BBI			
Name of the Teacher :	Sreekala Nair					
Course :	Quantitative Methods I		Class : FYBBI			

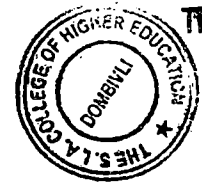
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage-internal	Overall weightage - External	Remarks
1	CO1: To define and understand basic concepts of statistical analysis and to construct and interpret the analysis of data through graphs and tables	UNIT I: Introduction, organising data, Frequency Distribution, Data Representation	Internal Examination MCQ type	10	20	75	Students were able to understand the basic concepts and interpretation of data through
2	CO2: To understand, recognize and apply the most appropriate measures of central tendency and measures of dispersion in various types of statistical data.	UNIT II: Measures of central tendencies, Measures of Dispersion	Internal Examination MCQ type	10			Students were able to recognize, differentiate and calculate various types of central tendency and
3	CO3: To understand the concept of correlation and regression and to differentiate between them and also to calculate the relationship between the different types of data	UNIT III: Co-variance, Correlation and Regression	Class activity, Quiz	NA	NA		Students were able to understand and apply the concept of correlation and regression.
	CO4: To understand and use						Students were



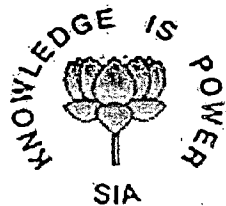
4	the terminology of probability, recognize and classify the probability distribution and to calculate Expectation and variance of probability distribution. To make better decision by using decision theory.	UNIT IV: Probability, Probability Distribution and decision Theory	Class activity, Quiz	NA	NA	able to identify, understand and recognize the types of probability and to calculate the expected value
5	CO5: To understand the concept and purpose of index numbers and insurance and to apply in the real world problems.	UNIT V: Index numbers, Insurance	Class activity, Quiz	NA	NA	Students understood the purpose of index numbers and insurance

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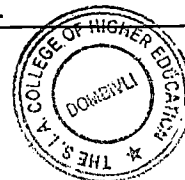
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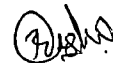
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TEACHING PLAN 2020-21					
		Program:		BCOM (B&I)	
Name of the Teacher :		Mrs. Babita Nagdev			
Course:	EVMFS	Class:		FYB&I	

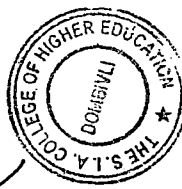
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September and October	Understand the Components of Financial System	Financial system	Institutional set-up, Marketing Structure, Instruments, Leasing, Hire purchase, Factoring, Forefating, Letter of Credit, Insurance, Venture Capital, Merchant Banking, Stock Broking and Credit Rating.	7	07	PPT and Video	https://www.youtube.com/watch?v=MsPgw4FodgE
October	Know about the basics of banking and insurance.	Banking and Insurance	Meaning, Definition and scope, Significance and Role of Banking and Insurance in mobilizing savings, investment, accumulation and economic growth.	6	06	PPT and Video	https://www.youtube.com/watch?v=aJJoVOxSDqA




November	Analyse the organization structure of banking and insurance	Phases of development of Banking and Insurance	Functions and working of Banking and Insurance, Risk Management, Asset-Liability Management in Banking and Insurance, Organisatiuonal structure and management	10	10	PPT	
December and January	Evaluate the regulatory and Developmental Framework of Banking & Insurance	Regulatory and Developmental Framework of Banking & Insurance	Acts, Development activites of RBI and IRDA, Mechanism of supervisiom and regulation, Prudential Norms, Mechanism of supervisiom and regulation, Prudential Norms	7	FO	PPT	


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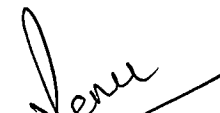


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Mapping Course outcomes to Assessment

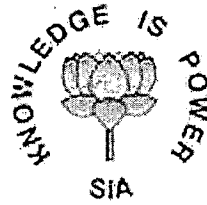
			Program:				
Name of the Teacher :							
Course :	Subject name to be written	Class					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage External	
1	Understand the Components of Financial System	Financial system	Class Test	10	5	25	
2	Know about the basics of banking and insurance.	Banking and Insurance	Class Test	10	5	25	
3	Analyse the organization structure of banking and insurance	Phases of development of Banking and Insurance					
4	Evaluate the regulatory and Developmental Framework of Banking & Insurance	Regulatory and Developmental Framework of Banking & Insurance					


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TEACHING PLAN 2021-22							
			Program Bachelor of Banking and Insurance				
Name of the Teacher : Mr.Mahesh Kandalkar							
Course	Financial Market		Class			SYBBI	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June, 2021	understands financial system in India	Indian Financial System	Introduction, meaning, functions of financial system		4	PPT	
			Role of government in financial development				
			Overview of phases of Indian financial system since independence				
			Monitoring framework for financial conglomerates				
			Structure of Indian financial system- Banking and non banking financial institutions		2		
July, 2021	Gets overview of financial market	Financial Markets in India	Organised and unorganised financial markets, Financial assets / Instruments, Fund based & Fee based financial services				
			Meaning, features, functions, importance, defects of money market				
			Defects, participants, Components of organised and unorganised				



			markets and reforms of money market				
			Meaning, features, functions ,importance ,participants ,instruments				
			of capital market				
			Reforms in primary and secondary market , Meaning and functions of stock exchange				
			NSE,BSE ,IPO,Book building				
			Role of merchant bankers. ASBA, Green shoe option	14			
			Issue of Bonus shares ,Right shares,Sweat equity shares ,Esop		12	PPT	
August,2021			Indian Debt Market-Meaning, features,advantages,disadvantages				
			Debt market instruments, Listing				
			Delisting,Primary and secondary markets	4	2	PPT	
August,	understands the Commodity market	Commodity Markets	Introduction to Commodities market-Meaning & History				
			Origin & types of commodities traded				
			Structure of commodities market in India				
			Participants in commodities market				
			Trading in commodities in India	10			
			Commodity exchanges		7	PPT,Case Study	https://www.moneycontrol.com/commodity/
September,2021	understands the concept of Derivatives market	Derivatives Market	Meaning & Features of Derivatives				https://www.youtube.com/watch?v=tYkqwlllFX4
			Advantages & Disadvantages of Derivatives				
			Reasons for the growth of Derivatives				
			History & Origin of Derivatives				
			Participants in Derivatives market				



			Types of Derivatives Contract				
			Futures vs Forward Contract				
			Process of trade in Derivatives Market				
			Introduction to Risk				
			Types of Risk	12	10	PPT, Case Study, Video	
				44	33		

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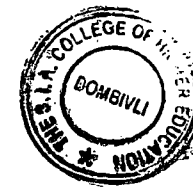
Program Bachelor of Banking and Insurance							
Name of the Teacher : Mr.Mahesh Kandalkar							
Course	Financial Markets		Class	SYBBI			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	weightage	Overall weightage
1	Students understands financial system in India	Indian Financial System	Internal Test	25	25	25
2	Students get overview of financial market	Financial Markets in India	Internal Test	25	25	25
3	Students understands the Commodity market	Commodity market	Case Study	NA	NA	NA
4	Students understands the concept of Derivatives market	Derivatives market	Case Study	NA	NA	NA

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2	Students get overview of financial market	Financial Markets in India	Internal Test	25	25	25
3	Students understands the Commodity market	Commodity market	Case Study	NA	NA	NA
4	Students understands the concept of Derivatives market	Derivatives market	Case Study	NA	NA	NA

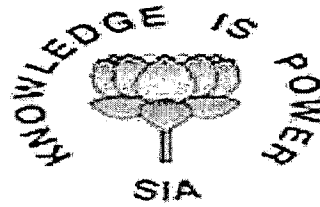
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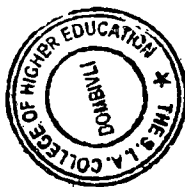
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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Direct Tax		Class	SYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June,2021	Understands Basic Concepts	Basic cocepts	Assessment Year,Previous Year,Income,Assessme nt,Person	1	1	PPT	
		Residential status	Basic conditions,Exceptions,Ad ditional Conditions	3	2	PPT,Video	https://www.youtube.com/watch?v=riF8Gc_hKQq4
July,2021	Learns to determine Residential Status	Residential status	Practical Problems	5	4	Problem solving	
	Learns to compute Scope of total income	Scope of Total Income	Theory of Scope of total income &Practical problems	6	5	PPT,Problem solving	



	Learns to compute Income from Salary	Income from salary	Basic,DA,CCA,Gratuity,Pension,Provident Fund,Allowances,Perquisites,Deductions	8	6	PPT,Video,Problem solving	https://www.youtube.com/watch?v=JwqWpSCZYQk
August,2021	Learns to compute Income from House Property	Income from House property	Types of House Property,RLV,NAV, GAV, Municipal tax,Deductions	6	5	PPT,Video,Problem solving	https://www.youtube.com/watch?v=KmQXL8wdkaM
	Learns to compute Income from Capital gain	Income from Capital gain	Meaning of Capital gain,Types ,Deductions	5	4	PPT,Video,Problem solving	https://www.youtube.com/watch?v=gOg5paSs4WQ
September, 2021	Learns to compute Income from other sources	Income from other sources	Meaning ,Types ,Deductions	5	4	PPT,Video,Problem solving	https://www.youtube.com/watch?v=qmvU498GzLM
	Learns to compute Income from Business & Profession	Income from Business & Profession	Business,Profession,Deductions	6	5	PPT,Video,Problem solving	https://www.youtube.com/watch?v=gkPHHv65les
	Learns Deductions under chapter VI A	Deductions under Chapter VI A	80C,80CCC,80D,80DD,80U,80TTA	2	1	PPT	
	Learns to compute Gross Total Income	Gross Total Income	Practical Problems	6	5	Problem solving	
				53	42		

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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar					
Course :	Taxation of Financial Services	Class	SYBBI		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall
1	Understands Basic Concepts	Basic cocepts	Internal Test	25	25	25
2	Learns to determine Residential Status	Residential status	Internal Test	25	25	25
3	Learns to compute Scope of total income	Scope of Total Income	Internal Test	25	25	25
4	Learns to compute Income from Salary	Income from salary	Internal Test	25	25	25

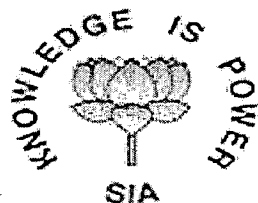
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TEACHING PLAN 2021-22							
				Program: B.Com(Banking and Insurance)			
Name of the Teacher : Sandhya Pandey				Class : S.Y.B.B.I.			
Course: Information Technology in Banking and Insurance-1							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Introduced E-Commerce	Introduction to Electronic Commerce	Introduction to Electronic Commerce: A) E-Commerce Framework, E-Commerce and media convergence, anatomy of E-Commerce Applications, E-Commerce Consumer and Organization Applications B) The network Infrastructure for Electronic Commerce - Market forces influencing the I-way, Components of I-way, Network Access Equipment C) E-Commerce and World Wide Web- Architectural framework of ECommerce, WWW and its architecture, hypertext publishing, Technology behind the web, Security and the Web	10	08	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=rUC1asx2LE
July	Gained knowledge about E-Banking	E-Banking and different Types	E-banking A) Meaning, definition, features, advantages and limitations- core banking, the evolution of e-banking in India, Legal framework for e-banking. B) Electronic Payment System Types of Electronic Payment Systems, Digital Token-based EPS, Smart Card EPS, Credit Card EPS, Risk in EPS, Designing a EPS	15	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=Y9pvVWanL4

August	Demonstration on MS-Word and MS-Excel	MS-Office	MS-Office: Packages for Institutional Automation: A) Ms-Word: Usage of smart art tools, bookmark, cross-reference, hyperlink, mail merge utility and B) Ms-Excel: Manipulating data, Working with charts, Working with PIVOT table and what-if analysis; Advanced excel functions-Vlookup (),hlookup(),PV(), FV(),average(),goal seek(),AVERAGE(), MIN(), MAX(), COUNT(),COUNTA(), ROUND(), INT(), nested functions, name ,cells/ranges/constants,relative, absolute &mixed cell references, >,<=operators, Logical functions using if, and, or =, not, date and time functions & annotating formulae. C) Application in Banking and Insurance Sector – Calculation of Interest, Calculation of Instalment, Calculation of Cash Flow, Calculation of Premium, Calculation of risk coverage in Insurance and Reporting.converting word as PDF files.	20	18	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=4A6hjD-61gM
September	Different Mechanism of Cyber Security	Cyber Law and Cyber Security	Cyber Law & Cyber Security: A) Need of Cyber Law, History of Cyber Law in India B) Cyber Crimes: Various threats and attacks, Phishing, Key Loggers, Identity Theft, Call & SMS forging, e-mail related crimes, Denial of Service Attacks, Hacking, Online shopping frauds, Credit card frauds, Cyber Stalking C) Cyber Security: Computer Security, E-Security, Password Security and Reporting internet fraud	15	12	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=UJDvG1FRUZA

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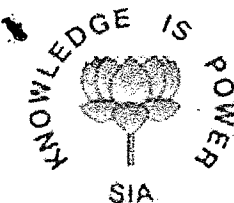
Name of the Teacher : Sandhya Pandey	Program: B.Com(Banking and Insurance)				
Course: Information Technology in Banking and Insurance-1	Class : S.Y.B.B.I.				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduced E-Commerce	E-Commerce Architecture	Quiz	5	10	19	Learning Purpose only
2	Gained knowledge about E-Banking	E-Commerce Applications	Quiz	5	10	19	Learning Purpose only
3	Demonstration on MS-Word and MS-Excel	-	-	NA	NA	19	Learning Purpose only
4	Different Machenism of Cyber Security	Electronic Fund Transfer	Quiz	20	NA	18	Learning Purpose only

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TEACHING PLAN 2021-22

Program: B.Com(Banking and Insurance)					
Name of the Teacher : Mrs. Renu Verma					
Course:	Financial Management 1	Class : SYBI		semester	3

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July 2021	Understand the basics of financial management	Introduction to Finance and Financial Management	A) Introduction to Finance <input type="checkbox"/> Meaning and definition of finance <input type="checkbox"/> Importance finance <input type="checkbox"/> Types of Finance: Public and Private <input type="checkbox"/> Sources of finance 1. Long Term Sources : Term Loans, Debentures, Bonds, Zero Coupon bonds, Convertible Bonds, Equity shares, Preference shares, CD, CP, Public Deposits 2. Short Term sources: Bank Finance, Trade Credit ,Other Short Term Sources 3. Venture Capital and Hybrid Financing	5	04	PPT	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EjuoJ6H3x1lFubpZiirdCv4BsvQ6cjmEDeoBWWO_2S_qk5Q?e=7OmiHi



June/July 2021	Understand the basics of financial management	Introduction to Finance and Financial Management	<p>B) Financial Management</p> <ul style="list-style-type: none"> <input type="checkbox"/> Meaning and Importance of Financial Management <input type="checkbox"/> Scope of Financial Management <input type="checkbox"/> Functions and Objectives of Financial Management <input type="checkbox"/> Primary Objective of Corporate Management <input type="checkbox"/> Agency Problem <input type="checkbox"/> Organization of Finance Function <input type="checkbox"/> Emerging role of Finance Managers in India. <p>C) Objectives of the Firm</p> <ul style="list-style-type: none"> <input type="checkbox"/> Profit Maximization and Shareholders Wealth Maximization, 	10	06	PPT	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EjuoJ6H3x1IFubpZiirdCv4BsvO6cjmEDeoBWWO_2Sk5Q?e=7QmjHi
Jul-21	To understand the concept of Financial Goal Setting	Financial Goal Setting & Time value of Money	<p>A) Financial Goal Setting</p> <ul style="list-style-type: none"> <input type="checkbox"/> Introduction <input type="checkbox"/> Financial Forecasting – Meaning, Techniques, Benefits <input type="checkbox"/> Approaches to Financial Planning <input type="checkbox"/> Economic Value Added (EVA)– Measurement & Components <input type="checkbox"/> Free Cash Flow (FCF) - <p>B) Time Value of Money</p> <ul style="list-style-type: none"> <input type="checkbox"/> Concept <input type="checkbox"/> Present Value <input type="checkbox"/> Annuity <input type="checkbox"/> Techniques of Discounting <input type="checkbox"/> Techniques of Compounding, 	10	06	Practical Problems	https://collegesia.sharepoint.com/:p:/s/SYBI-2021-22/EVXC34sUlapDtO6ISaOYph0B7A0sZsgrx6L1FVodEd9kfw?e=gJa8b1



Aug-21	Acquire the knowlegde about how to make Investment Decisions	Investment Decisions: Capital Budgeting	<p>A) Capital Budgeting</p> <input type="checkbox"/> Nature of Capital Budgeting <input type="checkbox"/> Purpose of Capital Budgeting <input type="checkbox"/> Capital Budgeting Process <input type="checkbox"/> Types of Capital Investment <input type="checkbox"/> Basic Principle of Measuring Project Cash Flows <input type="checkbox"/> Increment Principle, Long Term Funds Principle, Exclusion of Financial Cost Principle, Post Tax Principle <input type="checkbox"/> Probability technique for measurement of cash flow <input type="checkbox"/> Capital Budgeting Techniques: Net Present Value Profitability Index and Discounted Pay Back Method. <input type="checkbox"/> A Comparison; Project Selection Under Capital Rationing (Note: Problems on computation of cash flow, ranking of projects on various techniques, selection and analysis with / without capital rationing)	10	06	Practical Problems	Problem Sheet
September/october 21	Develop an understanding of Concept of Cost of Capital	Financial Decisions	<p>A) Cost of Capital :</p> <input type="checkbox"/> Introduction and Definition of Cost of Capital <input type="checkbox"/> Measurement of Cost of Capital <input type="checkbox"/> Measurement of WACC using book value and market value method. <input type="checkbox"/> Measuring Marginal Cost of Capital <p>B) Capital Structure Decisions:</p> <input type="checkbox"/> Meaning and Choice of Capital Structure <input type="checkbox"/> Importance of Optimal Capital Structure <input type="checkbox"/> EBIT -EPS Analysis <input type="checkbox"/> Capital Structure Theories <input type="checkbox"/> Dividend Policies (Walter & Gordon)	10	06	Practical Problems	Problem Sheet

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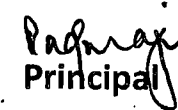
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TEACHING PLAN 2021-22							
Name of the Teacher : Mrs. Renu Verma			Program: B.Com(Banking and Insurance)				
Course:	Financial Management I	Class : SYBI					
SNO	Course Outcome	Topic linked	Assessment r	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the basics of financial management	Introduction to Finance and Financial Management	Class test		10	25	Learning Purpose only
2	To understand the concept of Financial Goal Setting	Financial Goal Setting & Time value of Money	Class test		10	25	Learning Purpose only
3	Acquire the knowlegde about how to make Investment Decisions	Investment Decisions: Capital Budgeting				25	Learning Purpose only
4	Develop an understanding of Concept of Cost of Capital	Financial Decisions				25	Learning Purpose only

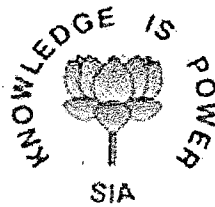

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TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	An overview of Banking sector	Class : SYBI		Semester	3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jun-21	To understand the overview of Banking Industry	An Overview of Banking Industry	Definition of Banks, Types of Banks, Principles of Banking <input checked="" type="checkbox"/> Banking System in India, Overview of RBI, Public, Private, Co-operative, Payment Bank, Regional Rural Banks <input checked="" type="checkbox"/> Emerging trends of banking - Universal banking, electronic banking, globalization of banking. <input checked="" type="checkbox"/> Brief history of banking sector reforms from 1991-2000 and Current developments in banking sector <input checked="" type="checkbox"/> Regulatory Architecture – Overview of Banking Regulation Act 1949, Banking Regulation Act(Amendment 2015), Payment and Settlement Act 2007, Negotiable Instrument Act 1881, BIS, Basel-I, II and III. <input checked="" type="checkbox"/> Bank Crises in India <input checked="" type="checkbox"/> Critical Evaluation of Banking Industry in India	10	08	PPT	https://college.sia.sharepoint.com/:f/s/SYBI-2021-22/EkYtM1hkbF5PpsVLg-ybPOBH123yF0BMslEH_O5FwV07Q?e=0MFvrC



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June /July -2021	To describe the different products offered by Banking sector	Commercial Banking and Customer – Banker Relationship	Definition and meaning of Commercial Bank, Evolution of Commercial Banking in India, Functions of Commercial Bank , Services offered by Commercial Bank. ☑ Retail Banking – Meaning, Features, Significance of Retail Banking and Overview of its products ☑ Corporate Banking -Meaning, Features,	10	08	PPT	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/Ehyv323gJkZJvXymP5E3MIkBzHiTViSdxFi
Aug-21	To understand the concept of universal banks in detail	Universal Banking & Technology in Banking sector	A) Universal Banking ☑ Concept of Universal Banking, Evolution of Universal banking ,Services to Government, Payment & Settlement, Merchant Banking, Mutual Fund, Depository Services, Wealth Management, Portfolio Management Bancassurance, NRI Remittance.	5	05	PPT	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/Ehyv323gJkZJvXymP5E3MIkBzHiTViSdxFjMxBqkNvpJzw?e=1y8Zt4
Aug-21	To Analyse the recent Technology in Banking	Universal Banking & Technology in Banking sector	B) Technology in Banking ☑ Features, norms and Limitations of E-banking, Mobile Banking, Internet Banking, RTGS, POS Terminal, NEFT, IMPS, Brown Label ATM's, White Label ATM's, NUUP, AEPS, APBS, CBS, CTS, Digital Signature , M Wallets , Online opening of bank accounts – savings & current, and application for credit cards, loan. ☑ Applicability of KYC norms in Banking Sector.	5	05	PPT	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/Ehyv323gJkZJvXymP5E3MIkBzHiTViSdxFjMxBqkNvpJzw?e=1y8Zt4

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-21	To understand the working of Micro Financial Institution	Microfinance & Financial Inclusion	A) Microfinance <input checked="" type="checkbox"/> Introduction, Need and Code of Conduct for Microfinance Institutions in India, <input checked="" type="checkbox"/> Advantages, Purpose, Limitations and Models of SHG – Bank Linkage Program. <input checked="" type="checkbox"/> Role of NABARD and SIDBI, Board of Studies-in-Banking & Finance, University of Mumbai20 Page <input checked="" type="checkbox"/> Portfolio Securitization, <input checked="" type="checkbox"/> SHG-2, NRLM and SRLM , <input checked="" type="checkbox"/> Priority Sector and its Classification	5	05	PPT	https://college.sia.sharepoint.com/:f/s/SYBI-2021-22/Ehyv323gJkZJvXymP5E3MIkBzHiTVISdxFjMxBqkNvpJzw?e=1y8Zt4
Sep-21	To understand the working of Micro Financial Institution	Microfinance & Financial Inclusion	B) Financial Inclusion <input checked="" type="checkbox"/> Need & Extent <input checked="" type="checkbox"/> RBI Committee Report of Medium Term Path on Financial Inclusion 2015, World Findex Report 2015, NISM Report 2015, (Only Brief Extracts relating to bank account holdings and credit taken and contrast between developing and developed nations.) <input checked="" type="checkbox"/> Features & Procedures of Pradhan Mantri Jan Dhan Yojana, and PM Mudra Yojana. <input checked="" type="checkbox"/> Features, procedures and significance of Stand up India Scheme for Green Field	5	05	PPT	https://college.sia.sharepoint.com/:f/s/SYBI-2021-22/Ehyv323gJkZJvXymP5E3MIkBzHiTVISdxFjMxBqkNvpJzw?e=1y8Zt4

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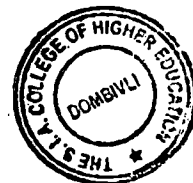
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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

		Program: B.Com(Banking and Insurance)					
Name of the Teacher : Mrs. Renu Verma							
Course:	An overview of Banking sector		Class : SYBI			Semester	3
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the overview of Banking Industry	An Overview of Banking Industry	Class test		10	25	Learning Purpose only
2	To describe the different products offered by Banking sector	Commercial Banking and Customer – Banker Relationship	Class test		10	25	Learning Purpose only
3	To understand the concept of universal banks in detail	Universal Banking & Technology in Banking sector				15	Learning Purpose only
4	To Analyse the recent Technology in Banking	Universal Banking & Technology in Banking sector				10	Learning Purpose only
5	To understand the working of Micro Financial Institution	Microfinance & Financial Inclusion				25	Learning Purpose only

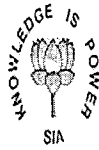

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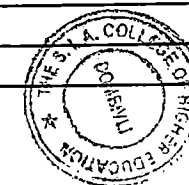
Teaching Plan 2021-22

Name of Teacher :	Ranjana Mhalgi
Subject :	Management Accounting
Course, Class and Semester:	Banking & Insurance, SY BI, Sem -III
Actual Lectures Taken :	43

MONTH		Strategies Used	No of Lectures		Remarks
			Planned	Taken	
2021	Syllabus Unit -1 Allotted Lectures : 15				
JULY	Introduction to Management Accounting Meaning, scope, obj, diff, functions, Role, tools.	Explanation using PPT Presentation	14	8	Completed
	Syllabus Unit -2 Allotted Lectures : 15				
	ANALYSIS OF FINANCIAL STATEMENT Introduction ,Uses,Users,Format of Vertical B/S and Income statement and Problems Ratio Analysis--- Introduction,Types,adv ,limitations,Problems on Ratio analysis	explanation and solving practical problems, on excel sheet, Assignment problems		11	
	Syllabus Unit -3 Allotted Lectures : 15				
	WORKING CAPITAL MANAGEMENT Concept,nature,requirements,estimation, operating cycle- meanIng and Sums. Problems on working capital estimation	explanation and solving practical problems, on excel sheet, Assignment problems		12	
	Syllabus Unit -4 Allotted Lectures : 15				
SEPT	PROFITS & DIVIDEND POLICY Meaning,types,factors,forms dividend policy & Bonus shares.legal and tax aspects. Problems on dividend policy & Bonus shares	explanation and solving practical problems, on excel sheet, Assignment problems	10	6	Completed
OCT	Unit 4 CONTD Problems on dividend policy & Bonus shares				
	Revision lectures			4	Completed
				2	
	TOTAL		48	43	

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Ranjana Mhalgi
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Teaching Plan 2021-22

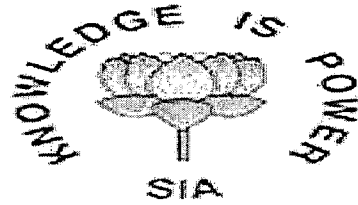
Name of Teacher :		Ranjana Mhalgi			
Subject :		Mutual Fund Management			
Course, Class and Semester:		Banking & Insurance, SY BI, Sem -III			
Actual Lectures Taken :		33			
Month 2021	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
JULY	INTRODUCTION TO MF	Explanation using PPT Presentation	12	9	Completed
	Meaning, features, advantages, disadvantages, ethics, entities	Video lectures			
	legal framework, role of SEBI, RBI, AMFI.				
	Guidelines on advertising, taxation, investor protection, MF regulation ,grievances.				
	MF regulation ,grievances.				
AUGUST	Syllabus Unit -II Allotted Lectures : 20	Explanation using PPT Presentation	12	9	Completed
	CLASSIFICATION OF MF	Video lectures			
	Introduction, classification, features, NAV - meaning ,Sums on NAV				
SEPT	Syllabus Unit -III Allotted Lectures : 15	Explanation using PPT Presentation	12	10	Completed
	FUND SELECTION CRITERIA	Video lectures			
	Fund rating & ranking by CRISIL, ICRA, CARE				
	Sums on Yield to Maturity & BOND valuation				
OCT	Syllabus Unit -IV Allotted Lectures : 10				Completed
	FINANCIAL PLANNING - introduction, lifecycle, wealth cycle				
	Unit IV Contd	Explanation using PPT Presentation	6	3	
	FINANCIAL PLANNING	Video lectures			
	investors guide, Financial advisor, developing model portfolio				
	REVISION LECTURES			2	
	TOTAL LECTURES		42	33	

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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mahesh Kandalkar						
Course:	Auditing I		Class	TYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June,2021	Get the knowledge of Accounting & Auditing	Introduction to Auditing	Financial statements, Users of information, Definition of Auditing	1	1	PPT	
			Objectives of Auditing, Limitations of Auditing	1	1		
			difference between Accounting & Auditing, Investigation & Auditing	1	1		
July,2021			Types of Errors & Frauds	2	2	PPT	
			Principles of Audit	2	1		



			Types of Audit	3	2		
July,2021	Get the knowledge of Audit planning	Audit Planning, Procedures and Documentation	Audit planning	1	1	PPT	
			Audit Program	1	1		
			Audit working papers	1	1		
August,2021			Audit note book-Meaning, structure contents ,general information,current information	3	2	PPT	
	Get the knowledge of Audit techniques	Auditing Techniques and Internal Audit Introduction	Test Checking-Meaning ,features,factors to be considered ,Advantages,disadvantages & Precautions	3	2	PPT	
			Audit sampling-meaning,purpose, factors in determining sample size ,sampling risk	3	2	PPT	
			Tolerable error & expected error, Methods of selecting sample,Evaluation of sample results,	3	2	PPT	
			Auditors liability in conducting audit based on sample	1	1		



			Internal control-Meaning and purpose,Review of internal control, Advantages, Auditors duties	2	2	PPT	
			Inherent limitations of internal control,Internal control samples for sales and debtors ,purchase	2	2	PPT	
			creditors, Wages and salaries. Internal checks vs Internal control ,Internal checks vs Test Checks	1	1	PPT	
			Internal audit- basic principles of internal audit, Objectives ,Evaluation of internal audit	1	1	PPT	
			Usefulness of internal audit,Internal audit vs External audit, Internal checks vs Test checks	1	1	PPT	
September,2021	Get the knowledge of Vouching	Auditing Techniques: Vouching	General considerations for audit of income				
			Audit of Cash sales, sales on Approval				
			Sales on Consignment Basis,Sales return				



			Receipts from Debtors, Scrap sales				
			Rental receipts, Income from Investments				
			Receipts of interest on Fixed Deposit with Bank				
			Royalties received, Bad debts recovered				
			Commission received, Sale of investments				
			Sale of Assets, Income tax refund				
			Issue of shares for cash, Loans taken				
			Payments received from customers deposited in Bank, Miscellaneous receipts		7	5	PPT



September,2021	Get the knowledge of Verification	Auditing Techniques: Verification	Audit of Assets Book Debts / Debtors, Stocks - Auditors General Duties; Patterns, Dies and Loose Tools, Spare Parts, Empties and Containers, Quoted Investments and Unquoted Investment, Trade Marks / Copyrights, Patents, Know-how, Plant and Machinery, Land and Buildings, Furniture and Fixtures. Audit of Liabilities - Outstanding Expenses, Bills Payable, Secured loans, Unsecured Loans, Contingent Liabilities.	5 45	5 37	PPT	
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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Auditing I		Class	TYBBI		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Get the knowledge of Accounting & Auditing	Introduction to Auditing	Internal Test	25	25	25
2	Get the knowledge of Audit planning	Audit Planning, Procedures and Documentation	Internal Test	25	25	25



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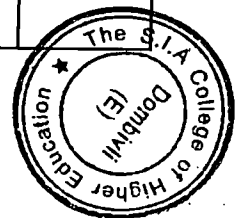
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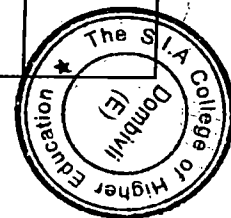
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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	INTERNATIONAL BANKING AND FINANCE		Class	TYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jun-21	Regulatory and Supervisory Implications in International Lending	Unit-1- Fundamentals of International Finance	CHAPTER-1-International Finance-Meaning ,3 parts,Features of International Finance,Goals of International Finance,The Emerging Challenges in International Finance,	2	2	PPT,LECTURE	
			Components of International Finance,Importance of International Finance	2	2	PPT,LECTURE	
JULY-21			Principles of International Finance,Advantages of International Finance,Scope of International Finance	1	2	PPT,Lecture	



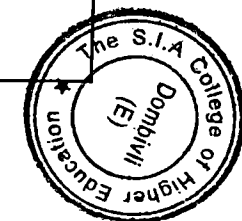
			Balance of Payment-Component	1	1	PPT,Lecture, RBI Website	https://www.rbi.org.in/
			Currency Convertibility-Current Account Convertibility and Capital Account Convertibility	1	1	PPT,Lecture	
			Chapter-2-Gold Standard System-Features,Advantages,Disadvantages	1	1	PPT,Lecture, You Tube Videos	https://www.youtube.com/watch?v=LdyHso5iSZI
			Bretton Woods System- FEATURES,Advantages of BWS,Disadvantages of BWS	1	1	PPT,Lecture	
			Nixon Shock,Reasons for Failure of BWS,Smithsonian Agreement,Special Drawing Rights,European Monetary System	1	2	PPT,Lecture	
			Chapter-3-Fixed Exchange Rate-Advantages and Disadvantages	1	1	PPT,Lecture	
			Flexible Exchange Rate-Advantages and Disadvantages,Distinguish Between Fixed and Flexible Exchange Rates,Current Exchange Rate Arrangement	1	1	PPT,Lecture	
	Differentiate the exchange rate regime and its determined.	Unit-2- International Capital Markets	Chapter-4-Financial Market Flows beyond National Boundaries,Obstacles to International Investment	1	1	PPT,Lecture	
			Types of Capital Flows,FDI-Foreign Direct Investment,FPI-Foreign Portfolio Investment,Distinguish between:FDI and FPI [♂]	1	2	PPT,Group Discussion	



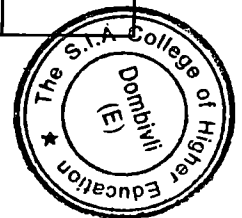
			Distinguish between:FDI and FII,Introduction to Euro Currency Market,Characteristics,Difference Between Euro-Currency Market and Domestic Money Market,Origin of Euro-Currency Market	1	1	PPT,Lecture	
			Factors responsible for Growth of Euro-Currency Market,International Capital Markets-Types	1	1	PPT,Lecture	
			Off Shore Banking-Meaning,Advantages,Disadvantages,Opportunities,Problems,Factors,Instruments available for Long Term Finance in International Market	1	2	PPT,Lecture	
Aug-21			Elements of International Equity Market,International Equity Market Benchmarks-Meaning and Benefits,The Equity Market Benchmarks - 2 parts	1	1	PPT,Lecture	
			Types of Investment Risks	1	1	PPT,Lecture, You Tube Videos	https://www.youtube.com/watch?v=qDZw iKzJll
			Equity Financing in the International Markets,Depository Receipts-Types,ADR-Types and Levels ,Process to Issue ADR/GDR	1	2	PPT,Lecture, Group Discussion	
			Parties Involved in ADR/GDR Issue,Advantages of ADRs/GDRs Issue,Distinguish Between ADR and GDR,Chapter 6-International Bond-Types	1	1	PPT,ROLE PLAY	



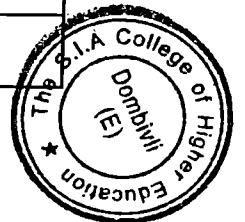
			Types of Foreign Bonds,Euro Bond Market-Meaning,Characteristics,Advantages of Eurobond Financing	1	1	PPT,Lecture	
			Distinguish Between Eurobonds and Foreign bonds,Types of Eurobonds,Innovations in the Euro Bond Markets,Foreign Currency Convertible Bonds-Meaning and Features♂	1	1	PPT,Group Discussion	
			Advantages of FCCB,Disadvantages of FCCB,Foreign Currency Exchangeable Bond-Meaning,Features	1	1	PPT,Lecture	
			FCEB-Advantagesw and Disadvantages,FCCB V/S FCEB,Participatory Notes-Use,Risks,Advantages and Disadvantages,SEBI Regulation of Participatory Notes	1	1	PPT,Group Discussion	
	Apply of hedging techniques in international markets.	Unit-3-Foreign Exchange Markets	Chapter-7-International Foreign Exchange Markets-Meaning,Characteristics	1	1	PPT,Lecture, You Tube Video	https://www.youtube.com/watch?v=geLUncdTBc
			OBJECTIVES Revision,Participants of Foreign Exchange Market	1	1	PPT,Lecture, Quiz	
			Scope of Forex Market,Significance of Forex Market,Role of Forex Manager	1	1	PPT,Lecture	
Sep-21			Foreign Exchange Management in India,FERA and FEMA,Structure of FEMA,Component of Foreign Exchange Market	2	1	PPT,Lecture	



			Component of Foreign Exchange Market, Foreign Exchange Dealers Association (FEDAI), Dealing Room Operations	2	1	PPT, Lecture	
	Apply of hedging techniques in international markets.	Unit-4-Risk Management	Management, Features of Foreign Exchange Markets which result in Risk, Risk Faced by Corporates and Banks, Risk Management Through Hedging-Internal Hedging Methods	6	2	PPT, Lecture, Group Discussion	
			External Hedging Methods, Country Risk Analysis, Categories and Measurements, Political Factors, Economic Factors, Indicators to assess Country Risk	6	2	PPT	
	Relate the regulatory framework in international financial market and domestic market	Unit-5-International Banking Operations	Chapter-10-Introduction to International Trade, Reasons for International Trade, Features of International Banking	2	1	PPT, Lecture	
			Reasons for Internationalization of Banks, Present Scenario of International Banking in India, Role of Central Banks in International Banking and Business	2	1	PPT, Group Discussion	
			Recent Trends in International Banking, Emergence of Crypto Currency, Types of Crypto Currencies, Mining, Crypto Currency Exchanges, Advantages and Disadvantages of Crypto Currency, Objectives Revision	1	1	PPT, Lecture, Quiz	
			Chapter-11-Functions of International Banks-Customer Related Function-Export Finance-3 points over	1	1	PPT, Group Discussion	



			Functions of International Banks-1)Customer Related Function,2)Compliance Related (Regulatory) Functions,3)Interbank Functions,4)Internal Functions	1	1	PPT,Lecture	
			Correspondent Banking,International Payment System,Methods of Making Payments in International Markets,Electronic Methods of Payment Or Transfers	1	2	PPT,Group Discussion	
Oct-21			Letter of Credit-Parties,Features,Types of Documents,Procedure,Types,Gurantee-Types,Difgference Between Letter of Credit and Gurantee	1	1	PPT,Lecture	
			Non Resident Accounts-Types	1	1	PPT,Lecture	
			Common Trends in International Lending,Loan Syndication,Risk in International Lending	1	2	PPT,Lecture, Group Discussion	
			Role of LIBOR Rates in International Lending,Need for Regulation in International Markets,Regulatory and Supervisory Implications in International Lending	1	1	PPT	
			Chapter-8-Basic Rules Regarding Exchange Rates,Types of Foreign Exchange Quotations	1	1	PPT,Lecture	
			Problems of Foreign Exchange Quotations	1	3	PPT,Group Discussion, Lecture	
			Chapter-8-Determinants of Exchange Rate,Purchasing Power Parity Theory,Interest Rate Theory	1	3	PPT,Lecture, Quiz	
			Problems of Triangular Arbitrage	1	1	PPT,Group Discussion	



			Problem of Covered Interest Arbitrage	1	1	PPT, Group Discussion	

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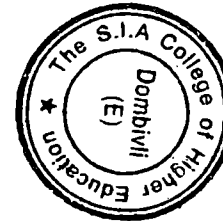
Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance			
Name of the Teacher : Dr.Hasitkumar Nagariya					
Course :	INTERNATIONAL BANKING AND FINANCE		Class	TYBBI	

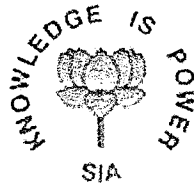
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Regulatory and Supervisory Implications in International Lending	Unit-1- Fundamentals of International Finance	Internal Test	25	25	25
2	Differentiate the exchange rate regime and its determined.	Unit-2- International Capital Markets	Internal Test	25	25	25
3	Apply of hedging techniques in international markets.	Unit-3-Foreign Exchange Markets	Quiz	NA	NA	75
4	Apply of hedging techniques in international markets.	Unit-4-Risk Management	Quiz	NA	NA	75
5	Relate the regulatory framework in international financial market and domestic market	Unit-5- International Banking Operations	Quiz	NA	NA	75

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TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	Financial Services Management	Class : TYBI			Semester	5

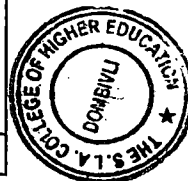
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jun-21	Understand the Financial services existing in the economy	Unit 1: Introduction to Financial Services	Financial Services Meaning, Classification, Scope, Fund Based Activities, Non Fund Based Activities, Modern Activities, Sources of Revenue, Need for Financial Innovation, New Financial Products & Services, Innovative Financial Instruments, Challenges Facing the Financial Sector.	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIIY_75FEr71htYhw?e=X0eGwB



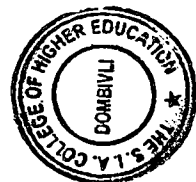
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jun-21	Acquire knowledge about the merchant Bankers in India	Unit 1: Introduction to Financial Services	Merchant Banking Definition, Origin, Merchant Banking in India, Merchant Banks and Commercial Banks, Services of Merchant Banks, Qualities of Merchant Bankers in Market Making Process, Progress of Merchant Banking in India, Problems, Scope of Merchant Banking in India.	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwc aIIY_75FEr71htYhw?e=X0eGwB
Jul-21	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Unit 2: Mutual Funds, Factoring and Forfeiting	Mutual Funds Introduction to Mutual Funds, Structure of Mutual Fund in India, Classification of Mutual Funds, AMFI Objectives, Advantages of Mutual Funds, Disadvantages of Mutual Funds, NAV Calculation and Pricing of Mutual Funds, Mutual Funds Abroad, Mutual Funds in India, Reasons for Slow growth, Future of Mutual Funds Industry.	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwc aIIY_75FEr71htYhw?e=X0eGwB



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jul-21	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Unit 2: Mutual Funds, Factoring and Forfeiting	Factoring and Forfeiting Factoring, Meaning, Modus Operandi, Terms and Conditions, Functions, Types of Factoring, Factoring vs. Discounting, Cost of factoring, Benefits, Factoring in India, International Factoring, Definition, Types of Export Factoring, Factoring in Other Countries, EDI Factoring, Forfeiting- Definition, Factoring vs. Forfeiting, Working of Forfeiting, Cost of Forfeiting, Benefits of Forfeiting, Drawbacks of Forfeiting	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIY_75FEr71htYhw?e=X0eGwB
Aug-21	Acquire Knowledge about the securitization of Debt and working of Securitization in India	Unit 3: Securitisation of Debts and Derivatives	Securitization of Debt Meaning & Definition of Securitization, Securitization vs. Factoring, Modus Operandi, Role of Merchant Banker, Role of Other Parties, Securitization Structure Securitisable assets, Benefits of Securitization, Conditions for Successful Securitization, Securitization Abroad, Securitization in India, Reasons for non popularity of Securitization, Future Prospects of Securitization	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIY_75FEr71htYhw?e=X0eGwB
Aug-21	Acquire Knowledge about the securitization of Debt and working of Securitization in India	Unit 3: Securitisation of Debts and Derivatives	Derivatives Meaning, Types of Financial Derivatives, Options, Futures, Forwards, Swaps, Futures & Options Trading System, Clearing Entities & Their Role	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIY_75FEr71htYhw?e=X0eGwB



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-21	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 4: Housing Finance and Consumer Finance	Housing Finance Introduction, Housing Finance Industry, Housing Finance Policy Aspect, Sources of Funds, Market of Housing Finance in India, Major Issues of Housing Finance in India, Growth Factors, Housing Finance Institutions in India, National Housing Bank(NHB), Guidelines for ALM System in Housing Finance Companies, Fair Trade Practice, Code for HFC's, Housing Finance Agencies.	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIIY_75FEr71htYhw?e=X0eGwB
Sep-21	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 4: Housing Finance and Consumer Finance	Consumer Finance Introduction, Sources, Types of Products, Consumer Finance Practice in India, Mechanics of Consumer Finance, Terms, Pricing, Marketing & Insurance of Consumer Finance, Consumer Credit Scoring	5	04	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwcaIIY_75FEr71htYhw?e=X0eGwB



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Oct-21	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 5: Depositories & Pledge	Overview of Depository, Key features of Depositories Systems in India, Depository- Bank Analogy, Legal Framework, Eligibility Criteria for A Depository, Agreement between Depository & Issuers, Rights & Obligation of Depositories, Records Maintained by Depository, Services of Depository & Functions of Depository, Organization & Functions of NSDL, Pledge & Hypothecation, Procedure for Pledge/Hypothecation, Procedure of Confirmation of Creation of Pledge/Hypothecations by Pledgee, Closure of A Pledge/Hypothecation by Pledgor, Invocation of Pledge by Pledgee.	7	05	PPT	https://collegesia.sharepoint.com/:f/s/TYBI-2021-22/Ej0wJagRoG1Ip21djPRmz84BpnIwc aIIY_75FEr71htYhw?e=X0eGwB

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Principal

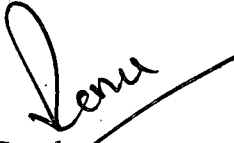


Mapping Course outcomes to Assessment

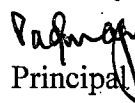
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course: Financial Services Management			Class : TYBI				
Sr. No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the Financial services existing in the economy	Unit 1: Introduction to Financial Services	Class test	10	10	10	Learning Purpose only
2	Acquire knowledge about the merchant Bankers in India	Unit 1: Introduction to Financial Services	Class test	10	10	5	Learning Purpose only
3	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Unit 2: Mutual Funds, Factoring and Forfeiting				15	Learning Purpose only
4	Acquire Knowledge about the securitization of Debt and working of Securitization in India	Unit 3: Securitisation of Debts and Derivatives				15	Learning Purpose only
5	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 4: Housing Finance and Consumer Finance				15	Learning Purpose only



Sr. No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
6	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 5: Depositories & Pledge				15	Learning Purpose only


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TEACHING PLAN 2021-22							
Program: B.Com(Banking and Insurance)							
Name of the Teacher : Mrs. Renu Verma							
Course	Business Ethics and Corporate Governance	Class : TYBI			Semester	5	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
june	Understand concept of ethics, nature of ethics ,types and areas of business ethics , application of ethical theories in business	Unit 1: Introduction to Business Ethics	Definition, Meaning, Nature of Ethics, Meaning of Moral & Ethics. Types of Ethics, Importance of Ethics, Business Ethics - Meaning and Nature. Importance of Ethics in Business, Areas of Business Ethics, Meaning of Functional Ethics, Types of Ethics According to Functions of Business- Marketing Ethics, Foreign Trade Ethics and Ethics Relating to Copyright. Ethics relating to Free and Perfect Competitive Market.	10	08	PPT and Videos	https://college.sia.sharepoint.com/:f/s/TYBI-2021-22/EqsK5ULKdrBOvagZoYqbmRIB2AJ0EhADK2A3TKa1UyixLQ?e=3AlcuB



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance	Application of Ethical Theories in Business	Ethical Decision Making: Decision Making (Normal Dilemmas And Problems): (I) Utilitarianism (J. Bentham And J.S. Mill), (II) Deontology (I. Kant) Virtue Ethics (Aristotle). Gandhain Approach In Management And Trusteeship, Importance And Relevance of Trusteeship Principle in Modern Business. Ethical Issues in Functional Areas of Business.	10	08	PPT	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EqsK5ULKdrBOvagZoYqbmRIB2AJ0EhADK2A3TKa1UyixL
August	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance, mechanism- corporate governance	Introduction to Corporate Governance	Definition & Conceptual Framework of Corporate Governance, Business Ethics - an important dimension to Corporate Governance, Fair and Unfair Business Practices. Theoretical Basis of Corporate Governance, Mechanism- Corporate Governance Systems, Indian Model of Governance, Good Corporate Governance, Obligations Towards Society and Stake holders. Theories underlying Corporate Governance (Stake holder's theory and	10	08	PPT	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EqsK5ULKdrBOvagZoYqbmRIB2AJ0EhADK2A3TKa1UyixLQ?e=3AlcuB



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep	Realise genesis and implementation of corporate governance in India and its implementation	Genesis and Implementation of corporate Governance in India:	Introduction principles – Arthashastra and Good Governance in ancient India, Protection of Interest of Customer and Investors, Historical perspective of Corporate Governance and Issues in Corporate Governance. Values: Meaning, Types Teaching from Scriptures Like Gita, Quran, Bible Value Systems in Business. Implementation of Corporate Governance Role of Board of Directors and Board Structure, Role of the Non- executive Director, Role of Auditors, SEBI Growth of Corporate Governance. Role of Government, Corporate Governance in India. Accounting Standards and Accounting disclosures. Finance Reporting and Corporate Governance, Non Accounting Regulations in Corporate Governance, Corporate Governance & CSR, Family Owned Business - Background, Family Businesses in India, Need for Professionalization and Transparency in Family Business.	10	08	PPT	https://college.sia.sharepoint.com/:f/s/TYBI-2021-22/EqsK5ULKdrBOvagZoYqbmRIB2AJ0EhADK2A3TKa1UyixLQ?e=3AlcuB
October	Comprehend ethics in the context of global economy and corporate governance and	Global Scenario	Business Ethics in Global Economy. Ethics in the Context of Global Economy, Relationship Between Business Ethics & Business Development, Role of Business Ethics in Building a Civilized Society.	5	04	PPT	https://college.sia.sharepoint.com/:f/s/TYBI-2021-22/EqsK5ULKdr



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October	Comprehend ethics in the context of global economy and corporate governance and issues related to scams	Global Scenario	Corporate Governance and Issues Related to Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.	5	04	PPT	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EqsK5ULKdrBOvagZoYqbmRIB2AJ0EhADK2A3TKa1UyixLQ?e=3AlcuB

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Mapping Course outcomes to Assessment

		Program: B.Com(Banking and Insurance)					
Name of the Teacher : Mrs. Renu Verma							
Course:	Business Ethics and Corporate Governance	Class :	TYBI		Semester	5	
Sr.No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concept of ethics, nature of ethics ,types and areas of business ethics , application of ethical theories in business	Introduction to Business Ethics	Class Test	10	10	20	Learning Purpose Only
2	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance ,mechanism- corporate governance systems,	Application of Ethical Theories in Business	Class test	10	10	20	Learning Purpose Only
3	Realise genesis and implementation of corporate governance in India and its implementation	Genesis and Implementation of corporate Governance in India:				20	Learning Purpose Only
4	Comprehend ethics in the context of global economy and corporate governance and issues related to scams	Global Scenario				15	Learning Purpose Only

Renu
Faculty

Renu
Convenor

Padmraj
Principal



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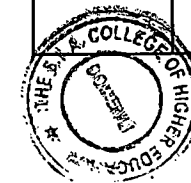
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Teaching Plan 2021-22

Name of Teacher :	Ranjana Mhalgi
Subject :	Financial Reporting & Analysis
Course, Class and Semester:	Banking & Insurance, TY BI, Sem -V
Actual Lectures Taken :	48

Month 2021	Syllabus Unit -I Allotted Lectures : 16	Strategies Used	Planned	Taken	Remarks
JULY	BANK FINAL ACCOUNTS Preparation & presentation of P&L A/C & B/S of bank in accordance with Banking Regulation Act, 1949	explanation and solving practical problems, on excel sheet Assignment problems	16	12	Completed
AUGUST	Syllabus Unit -II Allotted Lectures : 12 INSURANCE FINAL ACCOUNTS Preparation & presentation of Corporate Final A/C . Schedules of P&L A/C & B/S. Practical problems	explanation and solving practical problems, on excel sheet Assignment problems	16	13	Completed
SEPT	Syllabus Unit -IV Allotted Lectures : 12 FINANCIAL analysis & Interpretation Cash Flow Statement Practical problems	explanation and solving practical problems, on excel sheet Assignment problems	12	9	Completed
	Syllabus Unit -III Allotted Lectures : 12				



	COMPANY FINAL A/C - Introduction Schedules of P&L A/C & B/S.				
OCT	Unit III Contnd				
	Corporate Final A/C .Practical problems	explanation and solving practical problems, on excel sheet Assignment problems	10	10	Completed
	Syllabus Unit -VAllotted Lectures : 8				
	Introduction to IFRS				
	IFRS 1- First Time Adoption of International Financial Reporting Standards				
	IFRS 2- Share Based Payment				
	REVISION LECTURES			4	
	Total Lectures		54	48	

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Venu
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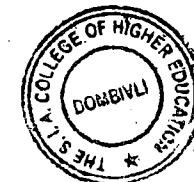




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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman	Program	BBI			
Course: PRINCIPLES AND PRACTICES OF BANKING AND INSURANCE			Class	FYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO BANKING	Basic concepts - origin	3	3	PPT and lecture notes	
			Scope and Functions of Banking	4	3	PPT and lecture notes	
			Need for Regulation and Supervision	3	3	Practical examples of scams	
Feb	Acquire knowledge about the functioning of various types of banks, various types of insurance policies and their significance	BANKING SCENARIO IN INDIA	Banking Operations	4	3	RBI and news reading	
			Banking Services	4	3	Examples	



			Role of RBI	7	4	News reading and discussions
<i>Man</i>	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO INSURANCE	Understanding Risk	4	4	
			Need and Scope of Insurance	5	4	
<i>Man</i>	Gain knowledge abt the claim settlement procedure adopted by life and general insurance companies	INSURANCE BUSINESS ENVIRONMENT IN INDIA	Growth of Insurance Business	5	4	
			Insurance Regulations	5	4	
			Role of IRDA	5	4	
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Convenor

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Principal

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		Mapping Course outcomes to Assessment								
Name of the Teacher:	SUIJITH RAMAN	Course:	PRINCIPLES AND PRACTICES OF BANKING AND INSURANCE	Program:	BBI					
				Class:	FYBBI					
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal and assignment	Overall weightage - External	Remarks			
1	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO BANKING	Internal exam and external exam	100	25	75				
2	Acquire knowledge about the functioning of various types of banks, various types of insurance policies and their significance	BANKING SCENARIO IN INDIA	Internal exam and external exam	100	25	75				
3	Gain knowledge abt the claim settlement procedure adopted by life and general insurance companies	INTRODUCTION TO INSURANCE	Internal exam and external exam	100	25	75				
		INSURANCE BUSINESS ENVIRONMENT IN INDIA	Internal exam and external exam	100	25	75				
			Internal exam and external exam	100	25	75				
	Faculty		Convenor				Principal			

Suijith Raman

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Februvary		Group Communication		15			
Februvary	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.			ppt/video	www.youtube.com/watch?v=BguYUJ7cWr s / https://www.youtube.com/watch?v=BguYUJ7cWr
Februvary	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution			ppt	
Februvary	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing			ppt	
March	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.			ppt	

		Business Correspondence	15			
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries , Collection letters ,Complaints and claims, Adjustment of claims			ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers			ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters			ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application			ppt

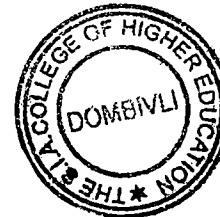
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

Ashwarya

Faculty

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Convener



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Mapping Course outcomes to Assessment

			Program:	BBI			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2		Class	FYBBI			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

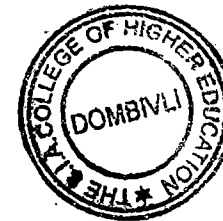
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

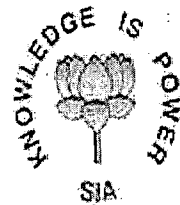
		Language and writing Skills		10	5	15	
10	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Test				
11	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Test				

Ashwary
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Venu
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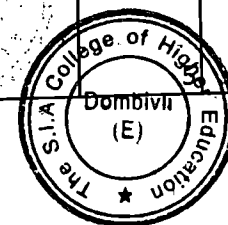




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TEACHING PLAN 2021-22						
			Program	BBT		
Name of the Teacher :		Dr. Shilpa Malani				
Course	Foundation Course 2	Class		FYBBI		

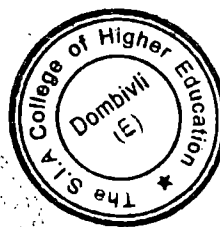
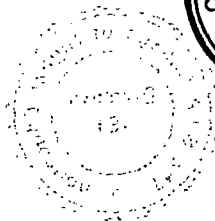
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	12	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution			PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	06	PPT, Verbal Q & A, Project based learning
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	06	PPT, Verbal Q & A, Project based learning
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	04	PPT, Verbal Q & A, Project based learning
TOTAL				35	32	

Chitika
Faculty

Lenus
Convenor

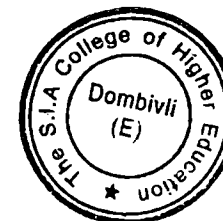


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Mapping Course outcomes to Assessment

			Program:	BBT			
Name of the Teacher :	Dr. Shilpa Malani						
Course	Foundation Course 2	Class	FYBT				

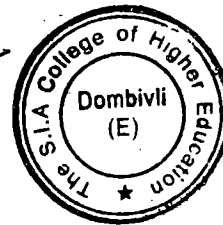
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	



4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

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TEACHING PLAN 2021-22

Program Bachelor of Banking and Insurance						
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Financial Accounting II		Class	FYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January,2022	learns different methods of Goodwill valuation	Good will Valuation	Good will Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/itisha89/valuation-of-goodwill-131576140
February,2022	learns different methods of Share Valuation	Share Valuation	Share Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/HimanshuArya4/valuation-of-shares-14108749
March,2022	Understands procedure of redemption of preference shares	Redemption of preference shares	Redemption of preference shares	8	6	PPT,Problem solving	https://www.slideshare.net/HimanshuArya4/redemption-of-preference-share



	Understands procedure of redemption of Debentures	Redemption of Debentures	Redemption of Debentures	8	6	PPT, Problem solving	https://www.slideshare.net/bala13128/redemption-of-debentures-by-n-bala-murali-krishna
April, 2022	Understands procedure of Buy back of shares	Buyback of Shares	Buyback of Shares	8	7	PPT, Problem solving	https://www.slideshare.net/harshguna/buy-back-of-shares-14114692
				36	27		

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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Financial Accounting II		Class	FYBBI		

SNO	Course Outcome	Topic linked	Assessment m	Marks	Weightage	Overall weightage
1	learns different methods of Goodwill valuation	Goodwill Valuation	Internal Test	25	25	25
2	learns different methods of Share Valuation	Share Valuation	Internal Test	25	25	25

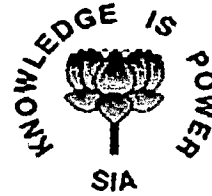
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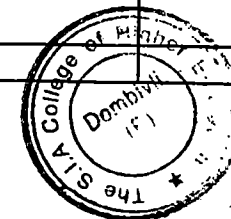




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TEACHING PLAN 2021-22						
			Program	BBI		
Name of the Teacher :	Sunita Sidhani					
Course:	Business Law	Class	FY	SEM-2		

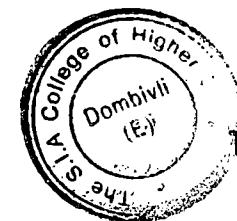
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Meaning, Definitions, Features, Types, Sources and Classification	6	05	PPT, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EXgOEK8JR0pJmBBxlAL6X9EBU0TMOv9X2JMAWvIUp8P2w?e=RsNHwi
Jan & Feb 22	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Natural Justice, Special Leave Appeal, Features, Writs, Fundamental Rights	6	05	PPT, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EZUC6SceSO5HrRomXm0nzn0Benj1oBMLrc5k_pGjr7hwwQ?e=BUam0J



Feb & March 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Meaning, Essentials, Agreement, Offer, Acceptance, Consent, Free Consent, Consideration, Capacity of contract, Kinds and Classification of Contract, Performance, Discharge and Termination of Contract, Void - Quasi- Contingent -Wager - Minor Contracts, Breach and Remedies For the Contract	16	22	PPT, Case study and Animated videos, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/ETEalvfojypBjNe9OIW W2B8B7A1-yh_qSDga8_jrLtMYrw?e=pK1Cjb
March & April 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Indemnity & Guarantee - Meaning, Features, distinguish, position, Surety, discharge of surety Bailment : Meaning, Types, Features, Position, Lien, Finder of Goods Pledge Agency: Meaning, Features, types, Position, Ratification, Modes of Creation and Termination, Liabilities. Sale of Goods Act: Introduction, Meaning, Features, Terms, Goods Classification, Sale and Agreement to sell, Unpaid Seller and position Conditions and Warranty	10	10	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/ETEalvfojypBjNe9OIW W2B8B7A1-yh_qSDga8_jrLtMYrw?e=pK1Cjb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Negotiable Instrument Act	Discussion Method, Powerpoint Presentation, Points to remember	5	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EQOSiaLpPVFDityugKmj8pEBOBeoHd5KpZlstArM-YKoaQ?e=KUUs pb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act	Objectives, Scheme, Digital Signature, Authorization, E- Governance, Certifying Authorities, Digital Certificates, Cyber	3	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EdX6gBcB1DNCjIhY_IKCL8BQBDZ25_W4yxuslozAy3zGw?e=ANSa4P

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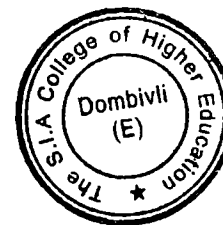
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Mapping Course outcomes to Assessment

			Program:	BBI			
Name of the Teacher :	Sunita Sidhani						
Course :	Business Law	Class	FY	SEM-2			

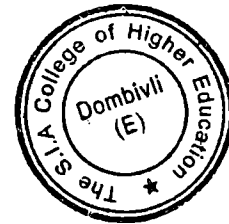
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Internal Examination in MCQ Form		5	10	Learning Purpose Only
2	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Internal Examination in MCQ Form		5	10	Learning Purpose Only
3	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Report Writing on Subject Expert Lecure on Contract Law and case studies.	5		20	Learning Purpose Only
4	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Assignment	5		15	Learning Purpose Only



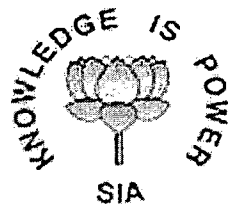
5	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Negotiable Instrument Act	Internal Examination in MCQ Form Assignment		10	10	Learning Purpose Only
6	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act				10	Learning Purpose Only

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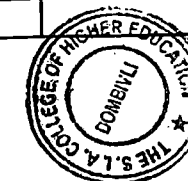
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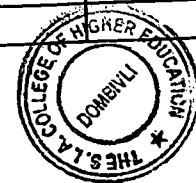
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TEACHING PLAN 2021-22						
				Program: BBI		
Name of the Teacher : Sreekala Nair						
Course:	Quantitative method II		Class : FYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	CO1: To acquire the Knowledge about formulating and analysing testing of hypothesis	UNIT I: Testing of hypothesis	Null hypothesis, Alternative hypothesis, decision criterion, Critical region, Type I and II error, Level of significance, Test based on Large sample to means and proportions	10	9	Google classroom, PPT, Problem solving method, Quiz	
March	CO2: Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method.	UNIT II: Linear programming Techniques	Basic terminology, Formulation of LPP, Graphical method of solving LPP, Simplex method with maximisation and minimisation, Duality in linear programming.	10	13	Google classroom, PPT, Problem solving method, Quiz	



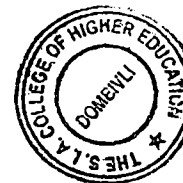
February and March	CO3: To identify, understand and perform matrix operations ,inverse of a matrix and its properties.	UNIT III: Matrices & Determinants (Application in Business and Economics	Matrices, Types of Matrices, Transpose, Addition, Multiplication, Subtraction of a Matrix, Determinants, Type of Determinants, inverse of a matrix by Pivotal Reduction Method, Adjoint Method and Row / Column Transformation. Application of Matrices and Determinants to Business and Economics. (Please concentrate on application of Matrices and Determinants to Business & Economics)	10	10	Google classroom,PP T,Problem solving method,Quiz
April	CO4: To recognize and apply ratio and proportion to solve real life problems.	UNIT IV: Ratio, Proportion & Percentage	Ratio Definition, Continued Ratio, Inverse Ratio, Proportion, Continued Proportion, Direct Proportion, Inverse proportion, Variation, Inverse Variation, Joint Variation, Percentage: Meaning & Computation of Percentage.	10	5	Google classroom,PP T,Problem solving method,Quiz
April	CO5: To gain knowldege about investment management and economic indicators and to apply it in real life investments.	UNIT V: Statistical Applications In Investment Management	Expected return from shares (using probability) Measuring total risk from investigator shares (using standard deviations) Partitioning risk into systematic and unsystematic component (using co-variance) Measuring risks of portfolio (using correlation) to draw conclusions regarding share prices (using testing of hypothesis).	15	5	Google classroom,PP T,Problem solving method,Quiz



	Economic indicators	GDP, Real growth in GDP price level Inflation rate, Money supply, Index for agricultural production Index for industrial production, Electric	5	2	PPT, Problem solving method, Quiz	
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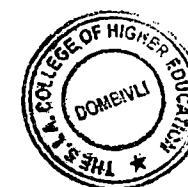
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Mapping Course outcomes to Assessment

			Program: BBI				
Name of the Teacher : Sreekala Nair							
Course : Quantitative Methods II			Class : FYBBI				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To acquire the Knowledge about formulating and analysing testing of hypothesis	UNIT I: Testing of hypothesis	Internal Examination MCQ Type	10	20		Students were able to identify the four steps of hypothesis testing and calculate z test and interpret the results.
2	CO2: Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method.	UNIT II: Linear programming Techniques	Class activity, Quiz	NA	NA		Students were able to understand the concept of LPP and apply it in real life problems.



3	CO3: To identify, understand and perform matrix operations, inverse of a matrix and its properties.	UNIT III: Matrices & Determinants (Application in Business and Economics)	Internal Examination MCQ Type	10	20	75	Students were able to identify, understand and apply the concepts of matrices .
4	CO4: To recognize and apply ratio and proportion to solve real life problems.	UNIT IV: Ratio, Proportion & Percentage	Class activity, Quiz	NA	NA		Students were able to recognize and apply ratio and proportion to solve real life problems.
5	CO5: To gain knoweldge about investment management and economic indicators and to apply it in real life investments.	UNIT V: Statistical Applications In Investment Management, Economic indicators	Class activity, Quiz	NA	NA		were able to gain the knoweldge about the benefits and risks of various types

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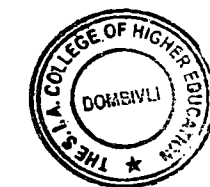
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TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	Organisational Behavior	Class : FYBI				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-21	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Meaning, Nature and scope of OB, Models of OB, Theories of Motivation : • Maslow, Herzberg, Mc.Gregor Theory X and Theory Y, William Ouchi's Theory Z, Victor Vroom . ERG theory • Application of the Theories	12	08	PPT, assignment and class test	https://college.sia.sharepoint.com/:f:/s/FYBI-2021-22/EtwU3Y7mYFRJtwV3xqz9FcgBuJ28AJttD
Oct-21	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Individual Behavior (IQ, EQ, SQ) • Group Formation, Team Building, Team Development. • Goal Setting Soft Skills, Interpersonal Skills, Multicultural Skills, Cross Cultural Skills. • Johari Window	10	06	PPT and Class room activity	https://college.sia.sharepoint.com/:f:/s/FYBI-2021-22/EspLxbdUT1dCvGxGQYSiRs8BNEG88gt84e_tCn2Ctsw5aA?e=Q3bbui



Nov-21	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Work Culture, Ways for Making Work Culture Effective and Lively, Work Conflicts. • Organizational Change, effects of Resistance to Change, ways to overcome resistance to change. Time and stress Management	10	05	PPT, assignment and classroom activity	https://college.sia.sharepoint.com/:f/s/FYBI-2021-22/EgpreNTJ8wtKvVosTKc1nGoBcSQ3cq6LkQReyWZ_nl0dWA?e=uRpG3a
Dec-21	Understand organization change and its implementation in the organization	Organizational Development.	Meaning and Nature of OD. • Techniques of OD. • Importance of OD.	10	08	PPT	https://college.sia.sharepoint.com/:f/s/FYBI-2021-22/EmbnB7bw05JEmJSC1ON03nQB0VcsQB r5ckYGNxjBnH2Q6g?e=dNvac a

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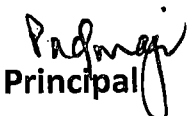
Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Organisational Behavior		Class : FYBI				
SNO	Course Outcome	Topic linked	Assessment n	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Assignment and class test	20	10	20	Learning Purpose Only
2	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Class test and Classroom Activity	20	10	20	Learning Purpose Only
3	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Assignment and Classroom Activity	20		20	Learning Purpose Only
4	Understand organization change and its implementation in the organization	Organizational Development.				15	Learning Purpose Only


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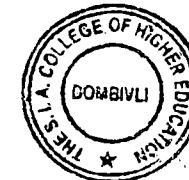

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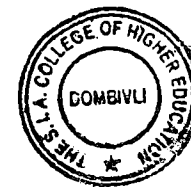
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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman	Program	BBI			
Course:	BUSINESS ECONOMICS II		Class	SYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
January	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMIC DATA AND THEORY	MACROECONOMICS	2	2	LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			CIRCULAR FLOW OF AGGREGATE INCOME AND EXPENDITURE	2	2	EXAMPLES, LECTURES, DIAGRAMS	
			THE MEASUREMENT OF NATIONAL PRODUCT	2	3	LECTURES AND DIAGRAMS\	
			SHORTRUN ECONOMIC FLUCTUATIONS	2	2	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			THE KEYNESIAN PRINCIPLE OF EFFECTIVE DEMAND	2	2	LECTURES AND DIAGRAMS	
February		MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY	2	2	EXAMPLES, LECTURES, DIAGRAMS	

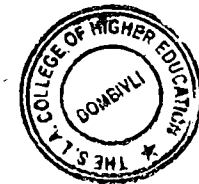


			DEMAND FOR MONEY		2	EXAMPLES, LECTURES, DIAGRAMS
			MONEY AND PRICES	2	2	LECTURES AND INDUSTRY RELATED EXAMPLES
			INFLATION	2	2	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES
			MONETARY POLICY	2	2	LECTURES, RBI RELATED EXAMPLES
March		CONSTITUENTS OF FISCAL POLICY	ROLE OF A GOVERNMENT TO PROVIDE PUBLIC GOODS	4	3	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES
			FISCAL POLICY	3	3	LECTURES, RBI RELATED EXAMPLES
			INSTRUMENTS OF FISCAL POLICY			
			UNION BUDGET	2	2	LECTURES, RBI RELATED EXAMPLES
				2	2	LECTURES, RBI RELATED EXAMPLES
				3	2	LECTURES, RBI RELATED EXAMPLES
				2	2	LECTURES, DIAGRAMS, GOVERNMENT RELATED EXAMPLES



				2		LECTURES, DIAGRAMS, GOVERNMENT RELATED EXAMPLES
March	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	THE BASIS OF INTERNATIONAL TRADE	2	3	LECTURES, HISTORY OF INTERNATIONAL TRADES
			FOREIGN INVESTMENT	2	2	LECTURES AND EXAMPLES
			BALANCE OF PAYMENTS	2	2	INDUSTRY RELATED EXAMS
			FOREIGN EXCHANGE AND FOREIGN EXCHANGE MARKET	3	3	LECTURES
						LECTURES AND INDUSTRY RELATED EXAMPLES
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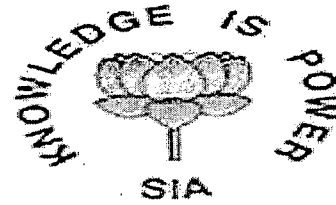
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Mapping Course outcomes to Assessment							
			Program:	BBI			
Name of the Teacher: SUJITH RAMAN							
Course : BUSINESS ECONOMICS II			Class	SYBBI			
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMIC DATA AND THEORY	Internal exam, assignment and external exam	100	25	75	
		MONEY, INFLATION AND MONETARY POLICY	Internal exam, assignment and external exam	100	25	75	
		CONSTITUENTS OF FISCAL POLICY	Internal exam, assignment and external exam	100	25	75	
2	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	Internal exam, assignment and external exam	100	25	75	
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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Wealth Management		Class	SYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November,2021	Students understand the concept of Wealth management	Introduction to Wealth management	Introduction to wealth management-Define	6	5	PPT	
			wealth management, scope of wealth management				
			Wealth cycle, Wealth management process,				
			Financial literacy				
			Meaning of svings and Investments,Scope				
December,2021	Students explore various Investment alternatives	Wealth Management Strategy	Investment alternatives,Investment attributes	14	11	PPT	https://investmentlife.policybaz.com/



			Approaches to investment decision making, qualities for successful investment, Alternatives to Investment decisions				
			Meaning & scope of wealth management strategy, The unwealthy habits Philosophy of wealth creation & management				
			Need for planning, Types of investment risk, Risk profile of investors & asset allocation strategies, Goal based financial planning				https://www.moneycontrol.com/personal-finance/tools/risk-assessment-tools.html
			Active & passive investment strategies				
January, 2022	Students get the idea of financial planning	Financial Planning & Financial mathematics	Introduction to financial planning, Role of financial planner	15	12	PPT	
			Process of financial planning				
			Cash flow analysis				
			Financial planning in India				



			Financial blood test report				
			Calculation of Returns				
			Calculation of Total returns				
			Networth Calculations				
			Meaning & objectives of retirement planning				
February,2022	Students learn different ways of retirement & estate planning	Retirement & Estate Planning	Gifts & Trust ,Charity Planning, Avoidable mistakes in retirement planning ,power of attorney for asset management	15	12	PPT	
			Meaning & scope of Estate planning, Need for estate planning, Tools for estate planning ,Consideration for personal property & collectibles				
			Meaning,Basic principles of insurance,Functions & Characteristics of Insurance				
			Rights & responsibilities of Insurer & Insured,Types of life insurance policies				



			Types of general insurance policies, Health insurance, Mediclaim, Calculation of Human life value				https://www.policybazaar.com/?pb_source=google_brand&pb_medium=ppc&pb_term=Policybazaar&pb_campaign=PolicyBazaar00PolicyBazaar&gclid=Ci0KCQjw1tGUBhDXARlsAlJx01mUpy2qRnWv3wIKION1e5M8CWO9VqQFoatLaj wWOi1ttQ754FUlkaAvkeEALw wCB
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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Wealth Management		Class	SYBBI		

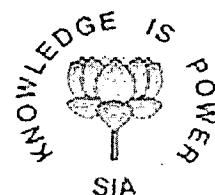
SNO	Course Outcome	Topic linked	Assessment methodolog	Marks	Weightage	Overall weightage
1	understand the concept of Wealth management	Introduction to Wealth management	Internal Test	25	25	25
2	explore various Investment alternatives	Wealth Management Strategy	Internal Test	25	25	25
3	Students get the idea of financial planning	Financial Planning & Financial mathematics	Quiz	NA	NA	75
4	learn different ways of retirement & estate planning	Retirement & Estate Planning	Quiz	NA	NA	75



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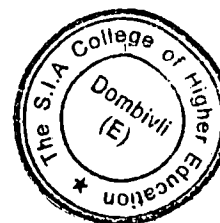
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TEACHING PLAN 2021-22						
Name of the Teacher :	Sunita Sidhani	Program	BBI			
Course:	Corporate & Securities Law	Class	SY	Sem - 4		

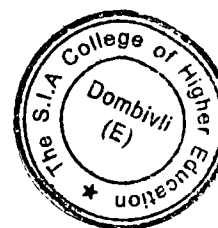
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
NOV & DEC - 21	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law – An Overview	1) Development of Company Law in India 2) Doctrines Governing Corporates – Lifting the Corporate Veil, Doctrine of Ultra Vires, Constructive Notice, Indoor Management, Alter Ego. The Principle of Non Interference (Rule in Foss V/s Harbottle) – Meaning , Advantages , Disadvantages & Exceptions, Majority and Minority Rights under Companies Act 3) Application of Company Law to Banking and Insurance Sector Application of Companies Act to Banking and Insurance sector governed by Special Acts. S.1(4) of Companies Act 2013 Exceptions provided (S.67(3), S.73(1), S 129(1) 179(3) S 180(1)(c) S 186 S 189	12	12	PPT, Animated Video and Case Studies	https://www.youtube.com/watch?v=QR09yHhcWLY https://www.youtube.com/watch?v=LsmLF8x6kag https://www.youtube.com/watch?v=4pgySC4oGpQ



DEC & JAN - 22	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	1) Definition of Securities, Spot Delivery Contract, Ready Delivery Contract, Stock Exchange. 2) Corporatisation and demutualisation of Stock Exchange –Meaning, Procedure & Withdrawal 3) Power of Recognised Stock Exchange to make rules restricting voting rights etc 4) Power of Central Government to Direct Rules or Make rules 5) Power of SEBI to make or amend bye laws of recognised stock exchange 6) Books and Accounts to be maintained by recognized stock exchange 7) Grounds on which stock exchange can delist the securities of a	10	09	Discussion Method, Chalk and talk, Points to remember given
JAN & FEB - 22	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	A) SEBI: Objectives-terms-establishment-powers-functions-accounts and audit-penalties –registration. B) Issues of Disclosure Investors Protection Guidelines: Pre & Post obligations-conditions for issue-Debt Security-IPO-E-IPO-Employee option-right-bonus-preferential allotment intermediary-operational-promoter lock in period requirements-offer document.	12	12	PPT and Discussions
FEB & MAR - 22	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996	1) Depository – Meaning , Benefits , Models, Functions Participants 2) The Depository Act 1996 – Objectives, Eligibility condition for depository services, Fungibility, Bye laws of depository , Governance of Depository and Internal audit of depository Participants 3) BSDA and single registration for depository participants	8	08	Discussion Method, Chalk and talk, Points to remember given

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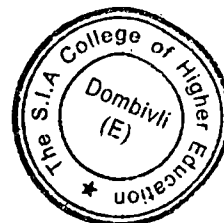
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BBI		
Course :	Corporate & Securities Law	Class	SY	Sem - 4	

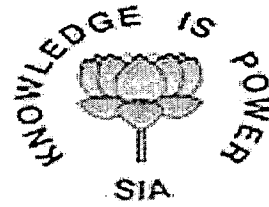
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law – An Overview	Internal Examination in MCQ Form Report Writing on Subject Expert Lecture on Company Law Class Test With Microsoft Forms	5	20	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMEEyVUU1S01SSIUwRDVWUEdNMIMSTVMQI4u
2	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	Class Test with Microsoft Forms	5		20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMzVLTVM5V0ZUODZFMVRIOEFRU0UwNVU2Ty4u
3	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	Class Test with Microsoft Forms	5		20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMzVLTVM5V0ZUODZFMVRIOEFRU0UwNVU2Ty4u
4	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996				15	

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TEACHING PLAN 2021-22					
			Program: B.Com(Banking and Insurance)		
Name of the Teacher : Sandhya Pandey			Class : S.Y.B.B.I.		
Course: Information Technology in Banking and Insurance-II					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October/ November	Introduced E-Banking Model	E-Banking Bussiness Model	Various models- home banking, office banking, online banking, internet banking, mobile banking, SMS banking,- models of electronic payments, other business models	15	13	Lecture+Class Discussion	

January/ February	Introduction of Techknow Management	Technology changes in Banking Industry	Development Life Cycle, Project Management, Building Data Centres, Role of DBMS in Banking, Data Warehousing and Data Mining, RDBMS Tools. Technological Changes in Indian Banking Industry, Trends in Banking and Information Technology, Technology in Banking, Lead Role of Reserve Bank of India, New Horizons for Banking based IT, Automated Clearing House Operations, Electronic Wholesale Banking Credit Transfer, Credit Information Bureau (I) Ltd., Credit Information Company Regulation Bill- 2004, Automation in Indian Banks, Cheque clearing using MICR technology, Innovations, Products and Services, Core-Banking Solutions(CBS), Human Resource Development(HRD)-The Road Ahead. Technology in Banking Industry, Teleconferencing, Internet Banking, Digital Signature in Banking, MICR Facility for 'paper- based' clearing, Cheque Truncation. Dealing with Fraudulent	20	18	Lecture+Vide o+Class Discussion	https://www.y outube.com/wa tch?v=UJDvG1F RUZA
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November	Knowledge about Package for office Automation	MS-Office and Internet usage	MS-PowerPoint presentation: Internal links between slides, hyperlinks, embedding multimedia content onto the slides (video/audio/stylish text), slide animation, timer, creating new presentation by existing theme, import online themes, creating a template of presentation, save and run the slide show(.ppsx). Applications of Internet: Introduction to e-mail, writing professional e-mails, creating digitally signed documents, use of outlook express: configuring outlook express, creating and managing profile in outlook, sending and receiving e-mails via outlook express, Emailing the merged documents, boomerang facility of email, Google drive: usage of Google drive in storing the Google documents, excel sheets, presentations and PDF files.	20	19	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=tcj2BhhCMN4
March/ April	knowledge about E-Commerce in Banking	E-Commerce applications and Banking	Objectives, Electronic Commerce and Banking, Banking Software, Electronic Clearing and Settlement Systems, Plastic Money	5	05	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=fh5QVYYcDWE

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Mapping Course outcomes to Assessment

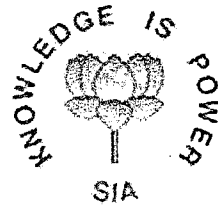
		Program: B.Com(Banking and Insurance)
Name of the Teacher : Sandhya Pandey	Class : S.Y.B.B.I.	
Course: Information Technology in Banking and Insurance-II		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Introduced E-Banking Model	E-Banking Bussiness Model	Quiz	5	10	19
2	Introduction of Techknow Management	Technology changes in Banking Industry	NA	5	10	19
3	Knowledge about Package for office Automation	MS-Office and Internet usage	Quiz	8	NA	19
4	knowledge about E-Commerce in Banking	E-Commerce applications and Banking	Assignment	Non Graded	NA	18

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TEACHING PLAN 2021-22							
				Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma							
Course: Financial Management II		Class : SYBI					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	To understand the concept of working capital	Working Capital Management	Management of Working Capital in India <input type="checkbox"/> Estimating working capital needs <input type="checkbox"/> Operating or working capital cycle <input type="checkbox"/> Working Capital Financing: Trade Credit; Bank Credit; Commercial Papers; Certificate of Deposits (CDs); Financing.	10	08	PPT ,Problem sheet, Assignment and Class test	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedm9xPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp
Jan	To acquire knowledge about Management of Cash and Marketable Securities	Management of Components of Working Capital	Management of Cash and Marketable Securities; Motives for Holding Cash; Objectives of Cash Management; Factors Determining Cash Needs; Basic Strategies of Cash Management; Cash Management Techniques / Processes; Marketable Securities; and Cash Management Practices in	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedm9xPr6OuSX7diRgBMPtgCgQIV



Feb	To analyse process of Financial Planning	Financial Planning	<p>Introduction</p> <ul style="list-style-type: none"> <input type="checkbox"/> Meaning and Essentials of Budget <input type="checkbox"/> Types of Budget <input type="checkbox"/> Advantages of Budgeting <input type="checkbox"/> Zero Based Budgeting <input type="checkbox"/> Master Budget. <input type="checkbox"/> Sales Budget, Production Budget, Material Budget, Cash Budget and Flexible Budget. 	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedmqxPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp
March	To develop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy	<p>Meaning of Strategic Financial Management</p> <ul style="list-style-type: none"> <input type="checkbox"/> Strategic financial decision making framework <input type="checkbox"/> Functions of Strategic financial management <p>Business Risk and Financial Risk</p> <ul style="list-style-type: none"> <input type="checkbox"/> Introduction <input type="checkbox"/> Debt v/s Equity Financing <input type="checkbox"/> Types of Leverage <input type="checkbox"/> Investment Objective/Criteria for Individuals/Non-Business Purpose. 	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedmqxPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Financial Management II		Class : SYBI				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the concept of working capital	Working Capital Management	Class test ,Assignment and Test	30	10	20	
2	To acquire knowledge about Management of Cash and Marketable Securities	Management of Components of Working Capital	Class test	10	10	20	
3	To analyse process of Financial Planning	Financial Planning				20	
4	To develop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy				15	

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TEACHING PLAN 2021-22					
			Program: B.Com(Banking and Insurance)		
Name of the Teacher : Mrs. Renu Verma					
Course:	An overvie of Insurance sector	Class : SYBI			

Month	Course outcome	Topic		No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	A) Life Insurance Business – Components, Human Life Value Approach, Mutuality, Principle of Risk Pooling, Life Insurance Contract, Determinants of Risk Premium	5	04	PPT	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTnOZ
December	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	B) Products of LIC – Introduction of life insurance plans - Traditional Life Insurance Plans – Term Plans, Whole Life Insurance, Endowment Assurance, Dividend Method of Profit Participation Purpose of plans , Riders in plan - Introduction, Forms and procedures	5	04	PPT	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTnOZ



Month	Course outcome	Topic	No. of Lectures		Methodology	Links to references	
			Planned	Taken			
January	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	C) Non Traditional Life Insurance Products (Those of SBI and ICICI – Introduction, Forms and procedures)	5	04	PPT	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTn0Z
January	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	A) Health Insurance – Meaning, IRDA Regulations, determinants of Health Insurance, Health Insurance Market in India and determinants of Risk Premium.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EqcVsCvLy-BCuqJwD74WPeMBRyCKdRjy9VctaMnIjX1kA?e=QxbbzN
Febuary	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	SBI and ICICI Health Insurance Plans - Introduction and Forms and Procedures of Hospitalization, Indemnity Products, top up covers, cashless insurance, Senior citizen plans, critical illness plans and Micro Insurance.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EqcVsCvLy-BCuqJwD74WPeMBRyCKdRjy9VctaMnIjX1kA?e=QxbbzN



Month	Course outcome	Topic		No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 3: An Introduction to Home and Motor Insurance	A) Home Insurance - SBI and ICICI Plans – Introduction, Forms and Procedures, Inclusions and Exclusions in policies, Determinants of Risk Premium and Impact of Catastrophes on Home Insurance.	5	04	PPT, Assignment	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/EuFsTVqT2eNMtHYJEPp2ZnEBImB4I_jOnzR4a1_Nsa4JHQ?e=A8AbZA
February	To develop understanding about the general Insurance in India	Unit 3: An Introduction to Home and Motor Insurance	B) Vehicle Insurance- SBI and ICICI Plans-Introduction, Forms and Procedures, Determinants of Risk Premium, Inclusions and Exclusions.	5	04	PPT, Assignment	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/EuFsTVqT2eNMtHYJEPp2ZnEBImB4I_jOnzR4a1_Nsa4JHQ?e=A8AbZA
March	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	A) Role of Insurance in Logistic - Meaning & Importance, Hazards, Protection, Social Security – Type of Risks and Accidents.	5	04	PPT	https://collegesia.sharepoint.com/:b/s/SYBI-2021-22/EcRAEOVKNR5LhgloDXfx3o4B1Qtdy949W2U4IMLrXoFyzQ?e=uJ6nfB
March	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	B) Fire Insurance – SBI and ICICI Plans – Introduction, Forms and Procedures, Standard Fire and Special Perils Policy, Tariff system and special policies.	5	04	PPT	https://collegesia.sharepoint.com/:b/s/SYBI-2021-22/Ed7VgR9zpvtMoySJKBT89q4BM_F6jCO01LMtFpaoKnwBYw?e=ufkfBZ

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Radhraj
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Mapping Course outcomes to Assessment

		Program: B.Com(Banking and Insurance)	
Name of the Teacher : Mrs. Renu Verma			
Course: An overvie of Insurance sector		Class : SYBI	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
2	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
3	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	Assignment and Class test conducted	20	Nil	15	Learning Purpose only
4	To develop understanding about the general Insurance in India	Unit 3: An Introduction to Home and Motor Insurance	Assignment	10	Nil	15	Learning Purpose only
5	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic				15	Learning Purpose only

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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

Program : Banking & Insurance

Course: Cost Accounting

Class : SY B&I

Semeter IV

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
Nov	Understand concepts	Unit 1 :Introduction To Cost Accounting	Meaning & concept of cost, costing, cost accounting ,objectives & scope, advantages, limitations	8	9	Explanation using PPT Presentation	
Dec		Unit 1 :Introduction To Cost Accounting	cost centres & cost units, Difference between cost & financial accounts, cost elements & behaviour	8	3	Explanation using PPT Presentation	
Dec	Applying tools & techniques to solve problems	Unit : 2 -- Classification Of Cost and Cost Sheet Preparation	Classification of Cost	8	7	Lecture method and use of black board and excel sheets for solving practical problems	
January		Unit 2 continued	Practical problems	12	9		
January			RECONCILIATION:				
January			Meaning, reasons, proforma of Reconciliation statement				
February		Unit : 4- Introduction To Marginal Costing	Meaning ,Marginal Costing Concepts, Applications, Advantges, Limim tations, Breakevan Analysis	14	11	Lecture method and use of black board and excel sheets for solving practical problems	



	Applying tools & techniques to solve problems	○	Practical problems on Marginal Costing			
March		Unit 3: Introduction To Standard Costing	Meaning, steps, types, concepts and Types of Variances. Materials, Labour, Overhead Variances Practical Problems.	12	10	Lecture method and use of black board and excel sheets for solving practical problems
		Revision Lectures			4	
		Total Lectures		54	53	

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Mapping Course outcomes to Assessment

Name of the Teacher : Ranjana Mhalgi		Program: Banking & Insurance			
Course : Cost Accounting		Class SY B&I		Semester IV	

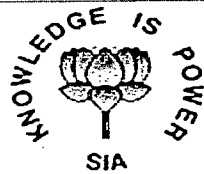
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts	concept of cost, costing, cost accounting	Activity : preparing list of companies using cost	5	0	0	
			Quiz on concepts	10	0	0	
		Classification of Cost	Activity : Classifying cost items as per given	5	0	0	
2	Applying tools & techniques to solve problems	Cost sheet, Marginal cost	Open book problem solving, Home assignments	15	0	0	
			Formulas revision test,, Practise problems assignment of previous exams	10	0	0	

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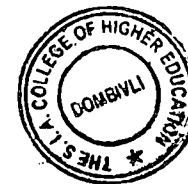




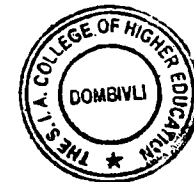
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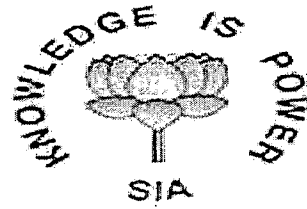
TEACHING PLAN 2021-22

			Program	BBI			
Name of the Teacher :	Sujith Raman						
Course:	INTERNATIONAL BUSINESS		Class	TYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referen
				Planned	Taken		
<i>Jan</i>	Understand nature & structure of International business environment, various policy perspective about international regulatory environment	Introduction to International Business	Introduction to International Business	3	<i>2</i>	LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			International Business Environment	3	<i>2</i>	EXAMPLES, LECTURES, DIAGRAMS	
				4	<i>2</i>	LECTURES	
				4	<i>2</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	



<i>Feb</i>	Identify the environmental factors which are affecting on international business	Introduction to International Business	Introduction to International Business	7	<i>3</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			International Business Environment	4	<i>2</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
				<i>4</i>		LECTURES, RBI RELATED EXAMPLES	
<i>Mar</i>	Evaluate the role of International Economic Institutions and agreements	International Institutions	International Economic Institutions	2	<i>2</i>	LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Trade Blocs	2	<i>2</i>	LECTURES AND EXAMPLES	
						INDUSTRY RELATED EXAMS	
<i>Mar</i>	Evaluate the nature of international marketing vis a vis domestic marketing	International Marketing and HR	International Human Resources			LECTURES	
						LECTURES AND INDUSTRY RELATED EXAMPLES	
<i>Mar</i>	Understand the scope of international marketing	Documentation and Procedures	Export Import Documentation	5	<i>3</i>	LECTURES AND INDUSTRY RELATED EXAMPLES	
			Export Import Procedures	5	<i>3</i>	LECTURES AND INDUSTRY RELATED EXAMPLES	





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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Auditing II		Class	TYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December,2021	Understands the Audit of Limited Companies	Audit of Limited Companies	Qualifications,Disqualifications,Appointment Removal of Auditor	2	1	PPT, Video	https://www.youtube.com/watch?v=hBiEHzwDLk
			Remuneration of Auditors,Audit ceiling ,Power,Duties and liabilities of auditor	3	2		
			Branch Audit, Joint Audit ,Special audit	1	1		
			Maintenance of books of accounts, Related party disclosures, Segment reporting,Divisible profit	4	3		



			Dividend & Depreciation ,Representation by management ,contents of Annual report,Distinguish between report & certificate,Types of Report	4	3		
January,2022	Get the knowledge of Audit of Banking Companies	Audit of Banking Companies	Introduction of Banking companies	2	1	PPT,Video	https://www.youtube.com/watch?v=nBTuwb5VDZU
			Form & content of financial statement ,Qualification of Auditor,Appointment, Remuneration of Auditor	3	2		
			Power of Auditor, Auditors report ,Format of Audit report	1	1		
			Long form Audit report,Intial consideration by statutory Audit	1	1		
			Internal control system	1	1		
			Verification of assets and liabilities	3	2		
	Get the knowledge of Audit of Insurance Companies	Audit of Insurance Companies	Introduction to Insurance	2	1	PPT,Video	https://www.youtube.com/watch?v=ccSup-OnzA4



			Audit of companies carrying general insurance business	2	2		
			Audit of companies carrying life insurance business	2	2		
February,2022			Final Accounts of Life Insurance Companies	1	1		
			Final Accounts of General life Insurance Companies	1	1		
			Accounting Standard 3- Cash flow statement, Accounting Standard 9- Revenue recognition	2	2		
			Accounting Standard 13- Accounting for investments	1	1		
			Accounting Standard 17- Segment Reporting	1	1		
			Audit of Accounts, Internal control in insurance companies	2	2		
			Audit of major items in Financial statements	2	2		
			Premiums, claims	1	1		
			Commission, Reinsurance	1	1		
			Investments	1	1		
			Auditors report	1	1		



			Audit of insurance accounts, preparation of audit & internal control	1	1		
March, 2022							
	Get the knowledge of New areas of Auditing	New areas of Auditing	Introduction to cost audit	1	1	PPT	
			Human resource audit, Management audit, Operational audit	2	2		
			Forecast audit, Social audit, Tax audit	1	1		
			Forensic audit, Environment audit, Audit committee	1	1		
	Get the knowledge of Professional Ethics	Professional Ethics	Main objectives of code of Ethics	1	1	PPT, Video	https://www.youtube.com/watch?v=E W7D8 KrqeU
			Ethics & Professional Misconduct	1	1		
			Schedules	1	1		
				54	46		

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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar		Class		TYBBI	
Course :	Auditing II				

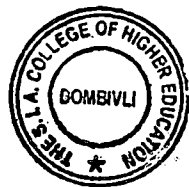
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands the Audit of Limited Companies		Internal Test	25	25	25
2	Get the knowledge of Audit of Banking Companies		Internal Test	25	25	25

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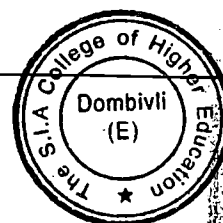
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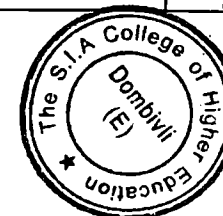
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	HUMAN RESOURCE MANAGEMENT		Class	TYBBI		

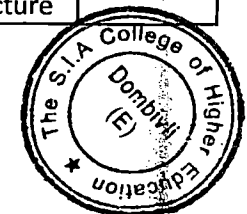
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-21		UNIT-1- Framework of Human Resource Management	Introduction to Syllabus, Meaning and Definition of HRM	2	1	PPT, Lecture	
			Significance of HRM	2	1	PPT, Lecture, You Tube Videos	https://www.youtube.com/watch?v=jYNHKAgBMKQ



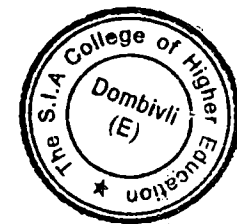
			Objectives of HRM in Banking and Insurance	2	2	PPT,Lecture, Group Discussion	
			Scope of HRM,Functions of HRM	2	2	PPT,You Tube Videos	https://www.youtube.com/watch?v=KXxheTQXyDw
			Organization of HR Department, Objectives and Benefits of Human Resource Management Policies and Practices, Preparation of Human Resource Management Policies and Practices	3	2	PPT,Lecture	
Jan-22			Strategic Human Resource Management, Globalisation and Human Resource Management	4	2	PPT,Lecture	
		UNIT-2-HR Procurement	Chapter-2-Job Analysis, Process of Job Analysis, Job Description, Job Specification, Methods of Job Analysis	2	1	PPT,Lecture, Case Study	
			Importance /Purpose of Job Analysis, Job Evaluation, Importance/Objectives of Job Evaluation, Advantages of Job Evaluation, Limitations of Job Evaluation	2	2	PPT,You Tube Videos	https://www.youtube.com/watch?v=RIuMFpvr1h4
			Process of Job Evaluation, Methods of Job Evaluation, Competency Based Job Analysis	2	1	PPT,Lecture, Group Discussion	



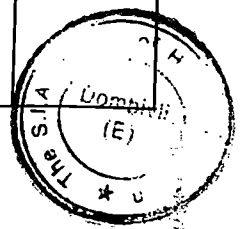
			Chapter-3-Job Design,Factors affecting Job Design,Techniques of Job Design,Characteristics of Job Design	2	1	PPT,You Tube Videos	https://www.youtube.com/watch?v=Y-Ziv1gECHK
			Job Satisfaction,Determinants of Job Satisfaction,The impact of Job Satisfaction	2	2	PPT,Lecture	
		UNIT-3-HR Planning and Recruitment	Chapter-4-Human Resource Planning,Characteristics/Nature of Human Resource Planning,Need for Human Resource Planning,Objectives of Human Resource Planning	5	1	PPT,Lecture, Role Play	
			The Human Resource Planning Process,Factors affecting Human Resource Planning,Manpower Inventory(HRIS-Human Resource Information System),Promotion,Objectives of Promotion,Bases of Promotion,Transfers,Objectives of Transfer,Transfer Policy,Types of Transfer	1	1	PPT,Lecture, Case Study	
			Chapter-5-Recruitment-Sources of Recruitment	1	1	PPT,Lecture, Role Play	
			Selection-The Selection Procedure	1	1	PPT,Lecture, Case Study	
Feb-22			Types of Interviews,The Use of Group Discussion in Selection,	2	2	PPT,Lecture	



		UNIT-4-Training and Development	Chapter-6-Training, Importance of Training, Training Needs and Objectives, The Training Process, Training Methods and Techniques	2	2	PPT, Lecture, Case Study	
			Requisites of a Sound Training Program, New Issues in Training,	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=1AkqmJozj-Y
			CHAPTER-7-Performance Appraisal-Uses of Performance Appraisal, Process of Performance Appraisal,	2	1	PPT, Lecture, Group Discussion	
			Methods and Techniques of Performance Appraisal-1) Traditional Methods	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=c2OnYyK2SDs
			2) Modern Methods	2	2	PPT, Lecture	
			Other Methods of Performance Appraisal	2	1	PPT, Lecture, Role Play	
			Factors That Impede Performance Appraisal	3	2	PPT, Lecture, Case Study	



		UNIT-5- Compensation	Chapter8-Compensation,Wage and Salary Administration, Objectives/Goals of Wage and Salary Administration, Factors affecting Wages and Salaries, Methods/Systems of Wage Payment	2	2	PPT, Lecture	
			Essentials of a Sound Wage and Salary Administration System, Incentives, Determinants of Incentives, Types of Incentive Plans,	2	1	PPT, Lecture, Case Study	
			Advantages and Disadvantages of Incentives, Essentials of a Sound Incentive Plan, Fringe Benefits, Objectives of Fringe Benefits, Types of Fringe Benefits, Employee Welfare, Voluntary Retirement Services	2	2	PPT, You Tube Videos	https://www.youtube.com/watch?v=sr45f3VOnfo
			Chapter 9-Participative Management- Objectives of Participation, Benefits of Participation, Methods and Techniques of Participation, Factors Influencing Participation	2	1	PPT, Lecture, Group Discussion	

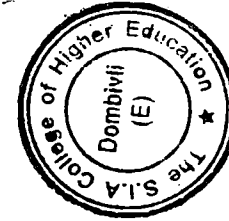


			Key to Successful Participation, Participation and Other Issues, Limitations of Participation, Industrial Relations, Objectives of IR, Parties to Industrial Relations	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=OaId1hA65HA

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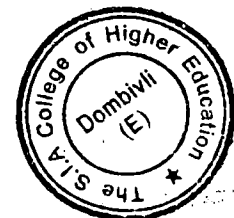
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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance				
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course :	HUMAN RESOURCE MANAGEMENT	Class	TYBBI			

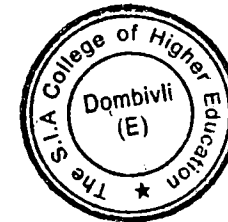
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the concept and substantive institutional knowledge, contemporary developments related to work, legal, regulatory and ethical issues related to HRM.	Framework of Human Resource Management	Internal Test	25	25	25
2	Recognise the internal and external alignment and measurement of human resource practices.	HR Procurement	Internal Test	25	25	25
3	Demonstrate lifelong personal & professional development skills.	HR Planning and Recruitment	Quiz	NA	NA	75



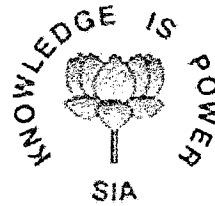
4	Recognise the internal and external alignment and measurement of human resource practices.	Training and Development	Quiz	NA	NA	75	
5	Demonstrate lifelong personal & professional development skills.	Compensation	Quiz	NA	NA	75	

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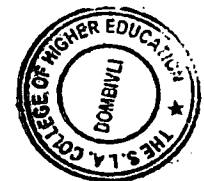
Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	Marketing in Banking and Insurance	Class : TYBI				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	Identify the core concepts of marketing and understand the need of the customer	Introduction to Marketing	Meaning, Definition, Importance, Marketing Mix, Market Segmentation, Marketing Strategy, Channels of Marketing, Marketing of Banking and Insurance Products, Marketing Research, Introduction, Process and Types.	10	08	PPT, Class test , Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8NImZHg6H0YnYABETJgpoqiRLdRiu0b56EajA?e=fzcrvZ



Dec	Understand the nature and Structure of Service Industry	Introduction to Service	Marketing: Meaning, Concept, Evolution and Characteristics of Service Marketing. Need and Importance of Service Marketing, 7 P's of Services Marketing Mix, Service Marketing Mix Strategies for Banking and Insurance and Marketing Logistics.	10	09	PPT, Class test, Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Introduction to Consumer Behaviour, Consumer Expectations, Consumer Buying Behavior, Role of Consumer in Service Delivery, Consumer Responses, Consumer Delight – Concept and Importance.	5	04	PPT, Class test	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Consumer Behaviour and Marketing Communications: Introduction, Marketing Communication Flow, Communication Process, Interpersonal Communication, Persuasive Communication, Source, Message, Message Appeals, Communication Feedback.	5	04	PPT, Class test	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ



Feb	To understand the Rural market prospects and various strategies used by the marketer in the rural market	Rural Marketing	Rural Marketing -Concept and Scope ,Nature of Rural Markets , Attractiveness of Rural Markets ,Rural Vs Urban Marketing ,Characteristics of Rural Consumers ,Buying Decision Process ,Rural Marketing Information System ,Potential And Size of Rural Markets. Pricing Strategy, Pricing Policies, Innovative Pricing Methods for Rural Markets, Promotion Strategy, Appropriate Media, Designing Right Promotion Mix, Promotional Campaigns.	5	04	PPT, Class room Activity and Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
March	To understand the Rural market prospects and various strategies used by the marketer in the rural market	Rural Marketing	Distribution- Logistics Management, Problems Encountered, Selection of Appropriate Channels, New Approaches to Reach Out Rural Markets – Electronic Choupal Applications.	5	04	PPT, Class room Activity and Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
April	Classify and interpret the scope of E-marketing and its techniques.	E- Marketing	E-marketing: Scope, Benefits and Problems, E-marketing Techniques, Internet Marketing, Digital Marketing and E-marketing E-Marketing Mix Strategy , Introduction, Objectives, the 4Ps in E-Marketing, Additional 3Ps in E-Marketing of Services, the 2P+2C+3S Formula in E-Marketing	10	08	PPT	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ

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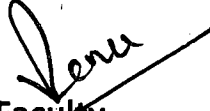
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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Marketing in Banking and Insurance			Class : SYBI			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Identify the core concepts of marketing and understand the	Introduction to Marketing	Class test , Assignment	35	10	15	Learning purpose only
2	Understand the nature and Sructure of Service Industry	Introduction to Service	Class test , Assignment	20	10	15	Learning purpose only
3	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Class test	20		15	Learning purpose only
4	To understand the Rural market prospects and various strategies used by the marketer in the rural	Rural Marketing	Class room Activity and Assignment	20		15	Learning purpose only
5	Classify and interpret the scope of E- marketing and its techniques.	E- Marketing				15	Learning purpose only

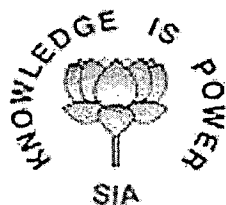

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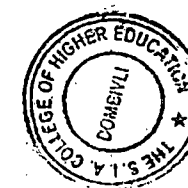
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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi
Course: Central Banking

Program :Banking & Insurance
Class : TY B&I Semester VI

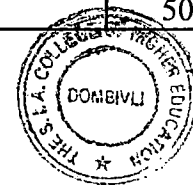
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
January	Understand concepts and Functions and role	Unit : 1:An Overview of Central Banking	Concept of Central Banking, Role of Central Banks Contemporary Issues, Autonomy and Independence, Credibility, Accountability and Transparency of a Central Bank.	16	16	Lecture method using PPT Presentation	
		Unit: 2:RBI as the Central Bank of India	Policy Framework for RBI: Organizational Framework, Operational Framework – Role as a Central Banker, RBI and Monetary Policy;				
		Unit : 2 continued	Macroeconomic Policies: Meaning & Objectives. Fiscal Policy- Meaning & Objectives				



February	Understand responsibilities, authority, regulations	Unit : 3:Supervisory Role of RBI	Supervision, Functions of the Department of Supervisory, Regulations Review Authority, Unified Regulator v/s Multiple Regulators. RBI – On-site Inspection and Off-site Monitoring and Surveillance: The Core Principles for Effective Supervision – (OSMOS).	12	8	Lecture method using PPT Presentation
March	Understand concepts and Functions and role , objectives	Unit : 3 continued	RBI and Financial System, Introduction, Functions, Characteristics of Financial System, Role of RBI in Regulating Financial System and Financial Sector Reforms.	12	9	Lecture method using PPT Presentation
		Unit : 4:Central Bank in other Countries	of England – The European Central Banking, Bank of Japan, Peoples Bank of China Interconnectivity of Central Banks with Other International Financial Institutions, ADB, IMF, World Bank, and BIS,(Objectives, Role and Functions)			
April		Unit: 5:Central Banking in Cyber World:	E -Banking, E- money, IT induced Changes and Monetary Policy, E- payments, Risks in the New IT Era, Impact of IT, Globalization and Central Banks.	10	8	Lecture method using PPT Presentation
			Total Lectures	50	41	

Rehabs
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Venu
Convener



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Mapping Course outcomes to Assessment

Program : Banking & Insurance

Class : TY B&I

Semester VI

Name of the Teacher : Ranjana Mhalgi

Course: Central Banking

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and Functions and role	Role of Central Banks	Group discussion on Role & functions of Central Bank	10	0	0	
			Quiz on RBI & Monetary Policy	10	0	0	
			Home assignments	10	0	0	
2	Understand concepts and Functions and role	Financial System, Introduction, Functions, Characteristics of Financial System,	Group discussion	10	0	0	
			Home assignments	10	0	0	
3	Understanding role and application	E -Banking, E- money,	Group discussion	10	0	0	
		Impact of IT on CB					

Ranjana Mhalgi
Faculty

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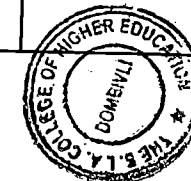
TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi
 Course: SAPM

Program :Banking & Insurance
 Class : TY B&I

Semester VI

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
January	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation& Gambling and Types of Investors. Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	16	12	Lecture method using PPT Presentation	
		UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.				



February	Applying tools & techniques to solve problems	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	16	Explanation using PPT and Chalk & board for solving practical problems,	
		UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy , Industry , Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages) ,Problems on Ratio Analysis				
March	Applying tools & techniques to solve problems	Unit 4 : Technical Analysis	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	12	10	Explanation using PPT and Chalk & board for solving practical problems,	
		Unit 5 :Efficient Market Theory & CAPM	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems				
April			Arbitrage Pricing Theory (APT)		4		
			Total Lectures	44	42		

Rehmani
Faculty

Rehmani
Convener



Rehmani
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Name of the Teacher : Ranjana Mhalgi
 Course: SAPM

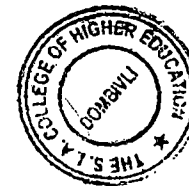
Mapping Course outcomes to Assessment
 Program :Banking & Insurance
 Class : TY B&I

Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and general terms of Finance and investment	Types of securities	Activity - list of Marketable & Non Marketable securities.	0	0	0	
		Portfolio Management.	Case study	10	0	0	
			Activity : Quiz on objectives,	10	0	0	
2	Applying tools & techniques to solve problems	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0	
			Home assignments				
		Technical Analysis	Activity : building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0	

Ranjana Mhalgi
 Faculty

Ranjana Mhalgi
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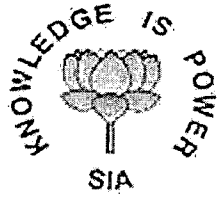
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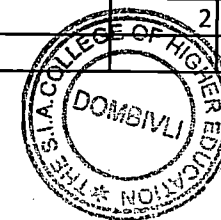
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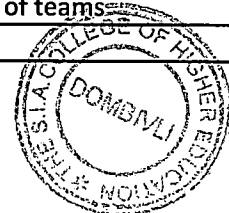
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TEACHING PLAN 2021-22						
		Program : Bachelor of Management Studies				
Name of the Teacher :		Tarun S. Kuckian				
Course:	Foundation of Human Skills	Class FYBMS A				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Sep-22	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Concept of man. Five Models, Individual differences and types of individual differences.	2	2	Lecture, Q & A
		Personality	Determinants of personality, Role of environment in individual environment - Pre natal and post environment. Nature Vs Nurture, Personality - Meaning and definition.	2	2	Lecture, Q & A, Pop up Quiz, Padlet activity
	Have an Understanding the	Personality	Theories of personality	2	2	Lecture, Examples, Q & A



Oct-22	basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Personality traits imp to organisation behaviour	4	4	Lecture, examples, Q & A
		Personality	Johari Windows, Attitude, Cognitive Dissonance.	3	3	Microsoft Quiz
Nov-22	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Persuasion, Emotions, Gestures, Body language	2	3	Lecture, Assignment, Q & A, Activity
		Personality	Thinking skills, Job attitudes, Six Thinking Hats.	2	3	Lecture, Q & A, Word Cloud.
Dec-22	Have an Understanding the basic behaviour pattern of an individual....attitude,	Personality	Theories of learning, Types of intelligence	2	2	Lecture, Examples, Q & A
		Personality	Perception & perceptual errors in decision making,	2	2	Lecture, Examples, Q & A, Activity
	Importance of human nature and its impact on group, team and organisational behaviour.	Groups & Teams	Types of groups, Stages of group development, Group behavioural model.	2	3	Lecture, Examples.
		Groups & Teams	Teams & Types of teams	1	1	Lecture, Examples.



		Org culture and Motivation	Power and types of power, Politics, Political games, Conflicts.	4	4	Word cloud, Lecture, Examples.	
	Understand the significance of culture in organisation	Org culture and Motivation	Organisation Culture	2	2	Lecture, Examples	
	Familiarize with the concept and theories of motivation.	Org culture and Motivation	Theories of Motivation	2	2	Lecture, Examples	
Jan-22	Learn about organisational change, creativity and organisational development.	Change, creativity, OD & Stress	Change, Creativity, OD and Work Stress	2	2	Lecture, Examples , Q & A.	



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Mapping Course outcomes to Assessment

		Program: Bachelor of Management Studies					
Name of the Teacher :		Tarun S. Kuckian					
Course :		Foundation of Human Skills					
		Class FYBMS A					
SNO	Course Outcome	Topic linked	Assessment metho	Marks	Weightage - Internal	Overall weightage -	Remarks
1	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Module 1: Personality : Concept of man, personality theories, personality traits, attitude, thinking, intelligence, learning theories, persuasion errorsetc.	Internal Test, Microsoft form Quiz	25	25	75	
2	Importance of human nature and its impact on group, team and organisational behaviour.	Module 2: Group Behaviour and Teams	Internal Test, Assignment	25	25	75	
3	Understand the significance of culture in organisation	Module 3: Org Culture & Motivation	Verbal Q & A.	NA	NA	75	
4	Learn about organisational change, creativity and organisational development.	Module 4: Change, creativity, OD & Stress	Verbal Q & A.	NA	NA	75	

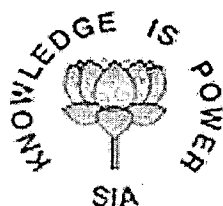

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TEACHING PLAN 2021-22							
			Program : Bachelor of Management Studies				
Name of the Teacher :		Tarun S. Kuckian					
Course:		Foundation of Human Skills		Class FYBMS B			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-22	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning	Personality	Concept of man. Five Models, Individual differences and types of individual differences.	2	2	Lecture, Q & A	



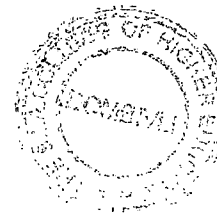
Oct-22	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Determinants of personality, Role of environment in individual environment - Pre natal and post environment. Nature Vs Nurture, Personality - Meaning and definition.	2	2	Lecture, Q & A.
		Personality	Theories of personality	3	4	Lecture, examples, Q & A
		Personality	Personality traits imp to organisation behaviour	4	5	Lecture, examples, Q & A
		Personality	Johari Windows, Attitude, Cognitive Dissonance.	3	3	Microsoft form Quiz
Nov-22	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Persuasion, Emotions, Gestures, Body language	2	3	Lecture, Assignment, Q & A, Activity
		Personality	Thinking skills, Job attitudes, Six Thinking Hats.	3	3	Lecture, Q & A, Word Cloud.
		Personality	Theories of learning, Types of intelligence	2	3	Lecture, Verbal Quiz.
		Personality	Perception & perceptual errors in decision making,	2	2	Activity, Lecture, Examples, Q & A



Dec-22	Importance of human nature and its impact on group, team and organisational behaviour.	Groups & Teams	Types of groups, Stages of group development, Group behavioural model.	2	3	Lecture, Exar Act
		Groups & Teams	Teams & Types of teams	1	1	Lecture, Exarr
		Org culture and Motivation	Power and types of power, Politics, Political games, Conflicts.	4	4	Word cloud, Lecture, Examples.
	Understand the significance of culture in organisation	Org culture and Motivation	Organisation Culture	2	2	Lecture, Examples.
	Familiarize with the concept and theories of motivation.	Org culture and Motivation	Theories of Motivation	2	2	Lecture, Examples.
Jan-22	Learn about organisational change, creativity and organisational development.	Change, creativity & Stress	Change, Creativity and Work Stress	2	3	Lecture, Examples , Q & A.



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Dec-22	Importance of human nature and its impact on group, team and organisational behaviour.	Groups & Teams	Types of groups, Stages of group development, Group behavioural model.	2	3	Lecture, Examples, Q & A, Activity
		Groups & Teams	Teams & Types of teams	1	1	Lecture, Examples.
		Org culture and Motivation	Power and types of power, Politics, Political games, Conflicts.	4	4	Word cloud, Lecture, Examples.
	Understand the significance of culture in organisation	Org culture and Motivation	Organisation Culture	2	2	Lecture, Examples.
	Familiarize with the concept and theories of motivation.	Org culture and Motivation	Theories of Motivation	2	2	Lecture, Examples.
Jan-22	Learn about organisational change, creativity and organisational development.	Change, creativity & Stress	Change, Creativity and Work Stress	2	3	Lecture, Examples , Q & A.


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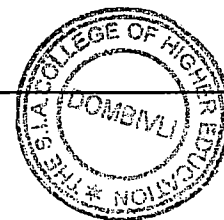

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Mapping Course outcomes to Assessment

Program: Bachelor of Management Studies							
Name of the Teacher :		Tarun S. Kuckian					
Course :		Foundation of Human Skills		Class FYBMS B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Module 1: Personality : Concept of man, personality theories, personality traits, attitude, thinking, intelligence, learning theories, persuasion errorsetc.	Internal Test, Microsoft form Quiz	25	25	75	
2	Importance of human nature and its impact on group, team and organisational behaviour.	Module 2: Group Behaviour and Teams	Internal exam, Assignment	25	25	75	
3	Understand the significance of culture in organisation	Module 3: Org Culture & Motivation	Verbal Q & A	NA	NA	75	

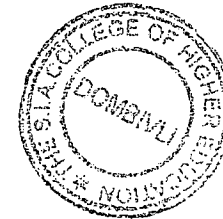


4	Learn about organisational change, creativity and organisational development.	Module 4: Change, creativity, OD & Stress	Verbal Q & A	NA	NA		75


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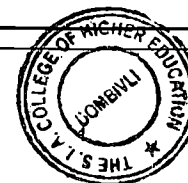
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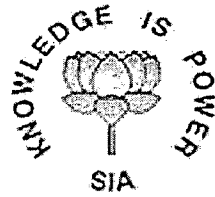


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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman	Program	BMS			
Course: BUSINESS ECONOMICS I			Class	FYBMS	A		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand the scope and importance of Business Economics	Introduction	Introduction - Scope & Importance of Business Economics	3		LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
	Understand various concepts of Demand and Supply function in economics	Demand Analysis	Demand Function	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			Demant Estimation and Forecasting	4		EXAMPLES, LECTURES, DIAGRAMS	
	Understand and apply production function and cost function	Supply and Production Decisions and Cost of production	Production function	4		LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Cost Concepts	5		LECTURES AND EXAMPLES	
	Understand various features and concepts of Market Structure	Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	Short run and long run equilibrium	5		LECTURES	
			Monopolistic Competition	5		LECTURES AND INDUSTRY RELATED EXAMPLES	
			Oligopolistic Market	5		LECTURES AND INDUSTRY RELATED EXAMPLES	





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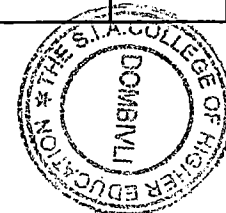
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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher :		Tarun S. Kuckian				
Course:	Business Communication 1		Class FYBMS B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sept- Oct 2021	Understanding the concepts, and complexity of the communication process.	Concept & Channels of communication	Communication - Concept, Process, Characteristics, importance and principles. Impact of technological advancements on communication, Channels of communication, Consensus and consultation.	10	12	Lecture, PPT, Verbal Q & A, Activity	
Nov-21	Understanding the concepts, and complexity of the communication process.	Objectives of communication	Objectives of communication.	2	2	Lecture, PPT, Verbal Q & A, Discussion	

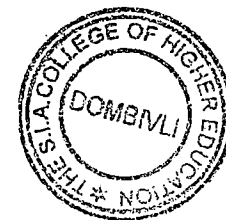


Dec-21	Understanding the concepts, and complexity of the communication process.	Methods & modes of communication	Methods of communication-Verbal and non verbal, Oral communication, Written communication, Body language or Kinesics , Spatial Language, etc. Modes of communication.	5	6	Lecture, PPT, Verbal Q & A.
Dec 21- Jan 22	Develop effective oral and listening skills.	Barriers to communication & Listening skills	Barriers to communication, Ways to overcome barriers of communication, Listening skills, Types of listening, Barriers to listening, Active and passive listening, Note taking.	4	2+1+1	Lecture, PPT, Verbal Q & A.
Dec 21- Jan 22	Become aware of the ethical issues in business.	Introduction to Business Ethics	Concept and imp of business ethics, Computer ethics, Ethics in Media, CSR, Ethical issues - Surrogate advertising, child labour, intellectual property, etc.	4	4	Lecture, PPT, Verbal Q & A.
Jan-22	Build up confidence and help them to write in clear, concise and persuasive manner	Business Correspondence	Business letter writing, Parts of letter, Forms and layouts of letter, AIDA Model, Types of letters, Resume.	2	2	Lecture, PPT.

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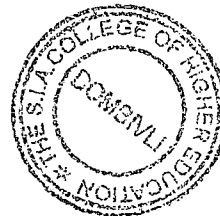
Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies			
Name of the Teacher :	Tarun S. Kuckian					
Course :	Employee Relations & Welfare		Class SYBMS Human Resource Specialisation			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks
1	Understanding the concepts, and complexity of the communication process.	Concept & Channels of communication, Objectives of communication, Methods & modes	Internal Test, verbal Q & A	25	25	75	
2	Develop effective oral and listening skills.	Barriers to communication & Listening skills	Internal Test, verbal Q & A	25	25	75	
3	Become aware of the ethical issues in business.	Introduction to Business Ethics	Verbal Q & A		NA	75	
4	Build up confidence and help them to write in clear, concise and persuasive manner	Business Correspondence			NA	75	

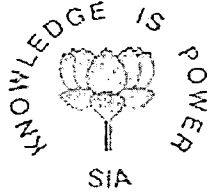

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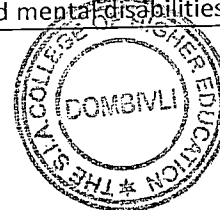


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TEACHING PLAN 2020-21

		Program	BMS		
Name of the Teacher :		Dr. Shilpa Malani			
Course:	Foundation Course 1	Class	FYBMS - A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand about various religions	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference.	5	4	PPT, Verbal Q & A, Project based learning	NA
November	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities.	10	7	PPT, Verbal Q & A, Project based learning	NA

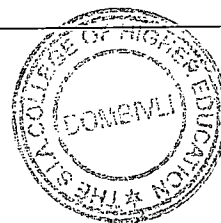


December	Sensitize the students on various social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	7	PPT, Verbal Q & A, Project based learning	NA
December	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10	10	PPT, Verbal Q & A, Project based learning	NA
January	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10	10	PPT, Verbal Q & A, Project based learning	

Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	Foundation Course 1	Class	FYBMS - A				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	weightage - External	Remarks
1	Understand about various religions	Overview of Indian Society	Project / presentation	25	25	75	Students became more extrovert



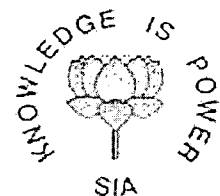
2	Sensitize the students on various social issues.	Concept of Disparity- 1	Project / presentation	25	25	75	Students realized what is citizenship
3	Sensitize the students on various social issues.	Concept of Disparity-2	Project / presentation	25	25	75	Students became more participative in classroom
4	awareness and importance of Indian Constitution.	The Indian Constitution	Project / presentation	25	25	75	Peer learning found valuable
5	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Project / presentation	25	25	75	Sociological learning

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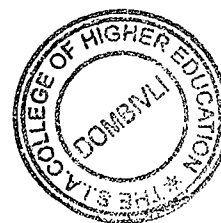
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TEACHING PLAN 2020-21

		Program	BMS		
Name of the Teacher :	Dr. Shilpa Malani				
Course:	Foundation Course I	Class	FYBMS - B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand about various religions	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference.	5	4	PPT, Verbal Q & A, Project based learning	NA
November	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities.	10	7	PPT, Verbal Q & A, Project based learning	NA

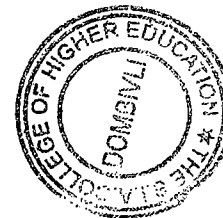


December	Sensitize the students on various social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	7	PPT, Verbal Q & A, Project based learning	NA
December	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10	10	PPT, Verbal Q & A, Project based learning	NA
January	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10	10	PPT, Verbal Q & A, Project based learning	


Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :		Dr. Shilpa Malani		FYBMS - B			
Course :	Foundation Course 1	Class					

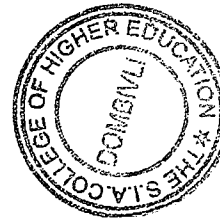
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	weightage - External	Remarks
1	Understand about various religions	Overview of Indian Society	Project / presentation	25	25	75	Students became more extrovert




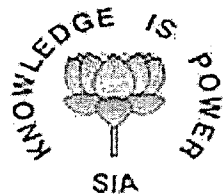
2	Sensitize the students on various social issues.	Concept of Disparity- 1	Project / presentation	25	25	75	Students realized what is citizenship
3	Sensitize the students on various social issues.	Concept of Disparity-2	Project / presentation	25	25	75	Students became more participative in classroom
4	awareness and importance of Indian Constitution.	The Indian Constitution	Project / presentation	25	25	75	Peer learning found valuable
5	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Project / presentation	25	25	75	Sociological learning


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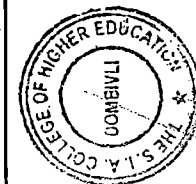



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TEACHING PLAN 2021-22							
			Program	BMS			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course:	Introduction to Financial Accounting	Class	FYBMS(A)				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Oct-21	Understand the basics of accounting	Introduction to Accounting	Introduction to Financial accounting, Concepts of Accounting, Principles of Accounting, Journal	4	4	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf Z-GpFUOFQyR0dXU0FJMFY4WDIIWUZSU0RVMIVGMMy4u
Oct-21	Understand to pass entries for the business transactions and apply the same in actual practice	Accounting Transactions	Journal Entries and problems on preparation of ledger	6	6	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf Z-GpFUMOpWUUY5S05OTFUXRUJITUpaNTBKQVFaRC4u



Nov-21	Understand how to prepare subsidiary books and apply the same in actual practice	Accounting Transactions	Subsidiary Books, Problems on Cash book	4	2	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf-Z-GpFUNTNPNEQ2UVFLQlc5NkRLV1IKRTRQNEJXUy4u
Nov-21	Understand the basic of Depreciation Accounting and apply the same in actual practice	Dereciation Accountng and Trial balance	Depreciation Accounting and Trial balance	6	4	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf-Z-GpFUQ1dTSIZWTEFSVDdTTUzSzVVUTNVNktLSS4u
Dec-21	Understand the basics of preparation of Final Accounts and apply the same in actual practice	Final Accounts	Concept of Capital and Revenue Expenditure and Receipts	4	4	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf-Z-GpFUQjFJRIRQU1Q3TDIYVFhENkdMT0w1TDVZRS4u
Dec-21	Understand the basics of preparation of Final Accounts and apply the same in actual practice	Final Accounts	Preparation of Final Accounts	12	11	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf-Z-GpFUMEMyNFRCVZSMThLU1M1OURMOVY4OE5WOS4
Jan-22		Revision of all units		2	2	Quiz	
				38	33		

Sabich
Faculty

P. B. B. B.
Convener

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Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Introduction to Financial Accounting	Class	FYBMS (A)				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the basics of accounting	Introduction to Accounting	Test			15	
2	Understand to pass entries for the business transactions and apply the same in actual practice	Accounting Transactions	Test	10	12.5	25	
3	Understand the basic of Depreciation Accounting and apply the same in actual practice	Dereciation Accountng and Trial balance	Test	10	12.5	20	
4	Understand the basics of preparation of Final Accounts and apply the same in actual practice	Final Accounts	Test			15	

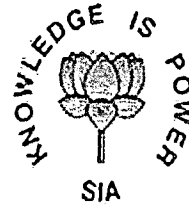
Salochna
Faculty

V. Pawana
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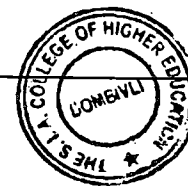
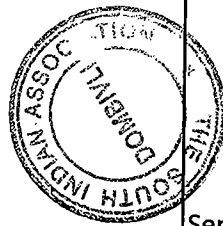




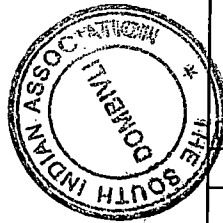
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TEACHING PLAN 2021-22						
				Program : Management Studies		
Name of the Teacher : Kavitha Nadar						
Course: Introduction to Financial Accounting			Class : FYBMS (B)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	Students will understand application of Indian Accounting Standards, International Accounting Standards, International Financial Reporting standards & Its application in day to day accounting and Computerised Application of account.	Introduction to Financial accounting	AS -1, AS -2, AS - 6, AS - 9, AS - 10, IAS - 1, IAS - 2 Accounting in computerized environment, International Financial Reporting standards, Application in various areas of accounting	3	3	PPT, Ms - EXCEL	
September	Students will Learn to record business transaction properly and accurately	Accounting Cycle	Journal	3	3	PPT, Ms - EXCEL	

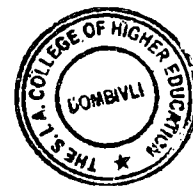


October	Students will Learn to record transaction in double entry book keeping system. Also know to classify the items into capital or revenue in nature	Accounting Cycle	Ledger, Subsidiary Books, Classification of expenses to capital or revenue	12	8	PPT, Ms - EXCEL
November	Students will be able to Deal with Bank Reconciliation statements and learn to detect errors in accounting process by preparation of trial balance	Bank Reconciliation Statement & Trial Balance	Bank Reconciliation Statement, Trial Balance	8	6	PPT, Ms - EXCEL
December	Students will LEarn to calculate depreciation methods to maintain proper books of accounts. Learn to ascertain correct profit and loss for the accounting period. Understand and interpret the preparation of financial data such as Trading, Profit and loss & Balance Sheet.	Depreciation & Manufacturing Final Accounts	Depreciation, Rectification of Errors & Manufacturing Final Accounts	16	16	PPT, Ms - EXCEL
January	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	4	4	PPT, Ms - EXCEL, Microsoft Teams
			TOTAL	46	40	



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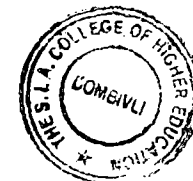
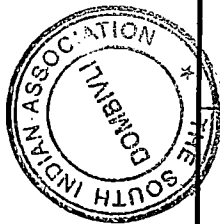


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Mapping Course outcomes to Assessment

			Program: BMS			
Name of the Teacher :	Kavitha NAdar					
Course :	Introduction to Financial Accounting	Class :	FYBMS (B)			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal weight age	Overall weightage - External	REmarks
1	Have a basic knowledge of Indian Accounting Standards, International Accounting Standards, International Financial Reporting standards and Computerised Application of accounts in various area of accounting.	UNIT - 1				15	
2	Learn to record business transaction properly and accurately, double entry book keeping system. Also know to classify the items into capital or revenue in nature & to deal with Bank Reconciliation statements	UNIT - 2	TEST	10	12.5	25	
3	Learn to calculate depreciation methods to maintain proper books of accounts & Learn types of errors and preparation of trial balance	UNIT - 3	TEST	10	12.5	20	



	Learn to ascertain correct profit and loss for the accounting period. Understand and interpret the preparation of financial data such as Trading, Profit and loss & 4 Balance Sheet.	UNIT - 4					15

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Boona
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TEACHING PLAN 2021-22

Name of the Teacher :		Sunita Sidhani	Program	BMS		
Course:		BUSINESS LAW	Class	FY B	SEM-1	

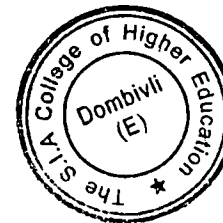
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
OCT & NOV	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	A) Contract Act, 1872: Essential elements of Contract; Agreement and Contract – Capacity to Contract, free consent, consideration, lawful objects/ consideration, Breach of contract. Remedies for breach of Contract. B) Sale of Goods Act, 1930: Scope of Act, Sale and Agreement to sell, essential of a valid Sale Contract – Conditions and warranties – Implied Condition and warranties, Rights of an unpaid seller.	18	11	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=5lv9lr-KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit9s



NOV & DEC	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986	• Negotiable Instrument Act, 1981: Introduction of Negotiable Instruments – Characteristics of negotiable instruments, Promissory note, Bills of exchange, Cheque, Dishonour of Cheque. • Consumer Protection Act, 1986: Objects of Consumer Protection- Introduction of Consumers, who is consumer? Meaning of the words “Goods and services” – Meaning of the words “Defects and Deficiencies of goods and services” Consumer disputes and Complaints.	12	07	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=7OdoVXAjKmc
DEC	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law	• Company Law: What is company? – Incorporation of company – MOA, AOA, Prospectus, Meetings, Meaning of transfer and transmission of shares.	10	04	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
JAN	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)	Intellectual Property Rights (IPR) - IPR definition/ objectives - Patent definition. What is patentable? What is not patentable? Invention And its Attributes, Inventors and Applications -Trademarks, definition, types of trademarks, infringement and passing off. Copy right definition and subject in which copy right exists, Originality, Meaning and Content, Authors and Owners, Rights and Restrictions. - Geographical indications (only short notes)	8	03	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wclaEE

Shanita
Faculty

V. B. Bhatnagar
Convener



[Signature]
Principal

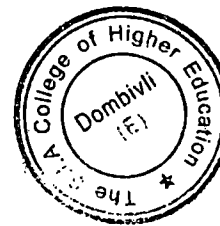
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Mapping Course outcomes to Assessment

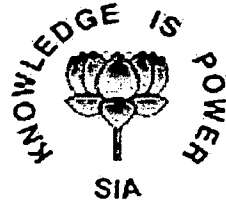
Name of the Teacher :		Sunita Sidhani	Program:		BMS		
Course :		BUSINESS LAW	Class		FY B	SEM-1	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986				20	Learning Purpose Only
3	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law				20	Learning Purpose Only
4	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)				15	Learning Purpose Only

Sunita Sidhani
Faculty

V. Patil
Convenor



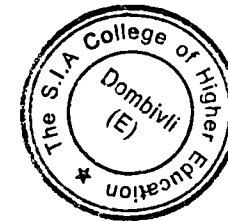
Sunita Sidhani
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TEACHING PLAN 2021-22

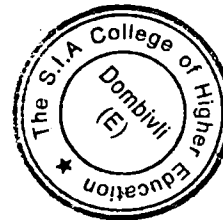
Name of the Teacher :		Sunita Sidhani	Program		BMS		
Course:		BUSINESS LAW	Class		FY A	SEM-1	
Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Methodology
					Planned	Taken	
SEPT & OCT	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	A) Contract Act, 1872: Essential elements of Contract; Agreement and Contract – Capacity to Contract, free consent, consideration, lawful objects/ consideration, Breach of contract. Remedies for breach of Contract. B) Sale of Goods Act, 1930: Scope of Act, Sale and Agreement to sell, essential of a valid Sale Contract – Conditions and warranties – Implied Condition and warranties, Rights of an unpaid seller.		18	11	PPT, Case study and Animated videos, Points highlighting. https://www.youtube.com/watch?v=5lv9lr-KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit9s



NOV & DEC	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986	<ul style="list-style-type: none"> Negotiable Instrument Act, 1981: Introduction of Negotiable Instruments – Characteristics of negotiable instruments, Promissory note, Bills of exchange, Cheque, Dishonour of Cheque. Consumer Protection Act, 1986: Objects of Consumer Protection- Introduction of Consumers, who is consumer? Meaning of the words “Goods and services” – Meaning of the words “Defects and Deficiencies of goods and services” Consumer disputes and Complaints. 	12	08	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=7OdoVXAjKmc
DEC	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law	<ul style="list-style-type: none"> Company Law: What is company? – Incorporation of company – MOA, AOA, Prospectus, Meetings, Meaning of transfer and transmission of shares. 	10	07	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
DEC & JAN	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)	<p>Intellectual Property Rights (IPR) - IPR definition/ objectives - Patent definition. What is patentable? What is not patentable? Invention And its Attributes, Inventors and Applications -Trademarks, definition, types of trademarks, infringement and passing off. Copy right definition and subject in which copy right exists, Originality, Meaning and Content, Authors and Owners, Rights and Restrictions. - Geographical indications (only short notes)</p>	8	05	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wclaEE

S. S. S. S.
Faculty

V. Boomer
Convenor



S. S. S. S.
Principal
PRINCIPAL
The S.I.A. College of Higher Education
DOMBIVLI (E)

Mapping Course outcomes to Assessment

Name of the Teacher :		Sunita Sidhani	Program:		BMS		
Course :		BUSINESS LAW	Class	FY A	SEM-1		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986				20	Learning Purpose Only
3	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law				20	Learning Purpose Only
4	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)				15	Learning Purpose Only

Sunita
Faculty

V. B. B. B.
Convenor

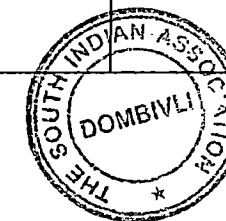


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Name of Teacher :	Lalita Singh
Subject :	IT in Business Management I
Course,Class and Semester:	BMS / SY / III
Division :	
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	

Month	No of lectures Available
July	
August	
September	
October	
November	
December	
TOTAL	

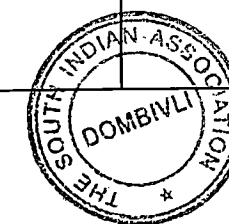
Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
July/August	Information Technology concepts ,Concept of Data, Information and Knowledge ,Concept of Database Introduction to Information Systems and its major components.,Types and Levels of Information systems. Main types of IT Support systems,Computer based Information Systems (CBIS),Types of CBIS - brief descriptions and their interrelationships/hierarchies,Office Automation System(OAS),Transaction Processing System(TPS),Management Information System(MIS), Decision Support Systems (DSS),Executive Information System(EIS),Knowledge based system, Expert system, Success and Failure of Information Technology. Failures of Nike and AT&T,IT Development Trends. Major areas of IT Applications in Management,Concept of Digital Economy and Digital Organization. IT Resources Open Source Software - Concept and Applications. Study of Different Operating Systems. (Windows / Linux/ DOS)	online Lecture, Quiz, Assignment	15	15	Completed



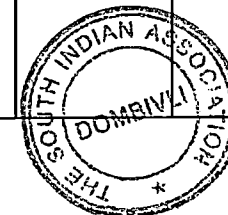
Name of Teacher :	Lalita Singh
Subject :	IT in Business Management I
Course,Class and Semester:	BMS / SY / III
Division :	
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	

Month	No of lectures Available
July	
August	
September	
October	
November	
December	
TOTAL	

Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
July/August	Information Technology concepts ,Concept of Data, Information and Knowledge ,Concept of Database Introduction to Information Systems and its major components.,Types and Levels of Information systems. Main types of IT Support systems,Computer based Information Systems (CBIS),Types of CBIS - brief descriptions and their interrelationships/hierarchies,Office Automation System(OAS),Transaction Processing System(TPS),Management Information System(MIS), Decision Support Systems (DSS),Executive Information System(EIS),Knowledge based system, Expert system, Success and Failure of Information Technology. Failures of Nike and AT&T,IT Development Trends. Major areas of IT Applications in Management,Concept of Digital Economy and Digital Organization. IT Resources Open Source Software - Concept and Applications. Study of Different Operating Systems. (Windows / Linux/ DOS)	Recorded Video Lecture, Quiz, Assignment	15	15	Completed



Month	Syllabus Unit -2 Alloted Lectures :15	Strategies Used	Planned	Taken	Remarks
August/September	Learn Word: Creating/Saving of Document ,Editing and Formatting Features ,Designing a title page, Preparing Index, Use of SmartArt ,Cross Reference, Bookmark and Hyperlink. Mail Merge Feature,Spreadsheet application (e.g. MS-Excel/openoffice.org),Creating/Saving and editing spreadsheets,Drawing charts.Using Basic Functions: text, math & trig, statistical, date &,time, database, financial, logical ,Using Advanced Functions : Use of VLookup/HLookup,Data analysis – sorting data, filtering data (AutoFilter , Advanced Filter), data validation, what-if analysis (using data tables/scenarios), creating sub-totals and grand totals, pivot table/chart, goal seek/solver, Presentation Software ,Creating a presentation with minimum 20 slides with a script. Presenting in different views, Inserting Pictures, Videos, Creating animation effects on themSlide Transitions, Timed PresentationsRehearsal of presentation	Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard	15	16	Completed
Month	Syllabus Unit -3 Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
September/October	Introduction to Email ,Writing professional emails Creating digitally signed documents.Use of Outlook : Configuring Outlook, Creating and Managing profile in outlook, Sending and Receiving Emails through outlook Emailing the merged documents.,Introduction to Bulk Email software,Internet,Understanding,Internet,Technology,Concepts of Internet, Intranet, Extranet,Networking Basics, Different types of networks.,Concepts (Hubs, Bridges, Routers, IP addresses),Study of LAN, MAN, WAN,DNS Basics.Domain Name Registration, Hosting Basics.Emergence of E-commerce and M-Commerce,Concept of E-commerce and M-Commerce,Definition of E-commerce and M-Commerce,Business models of e-commerce: models based on transaction party (B2B, B2C,B2G, C2B, C2C, E-Governance)Models based on revenue models, Electronics Funds Transfer, Electronic Data Interchange.	Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard	15	14	Completed



Month	Syllabus Unit -4Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
ember/Decem	Threats to Computer systems and control measures. Types of threats_x005f Virus, hacking, phishing, spyware, spam, physical threats (fire, flood, earthquake, vandalism) Threat Management, IT Risk,Definition, Measuring IT Risk, Risk Mitigation and,Management ,Information Systems Security,Security on the internet,Network and website security risks,Website Hacking and Issues therein.,Security and Email, E-Business Risk Management Issues,Firewall concept and component, Benefits of Firewall,Understanding and defining Enterprise wide security framework,Information Security Environment in India with respect to real Time Application in Business Types of Real Time Systems, Distinction between Real Time, On – line and Batch Processing System. Real Time Applications viz. Railway / Airway / Hotel Reservation System, ATMs, EDI Transactions - definition, advantages, examples;E Cash, Security requirements for Safe E-Payments,Security measures in International and Cross Border financial transactions, Threat Hunting Software	Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard	15	15	Completed.

TOTAL: 60

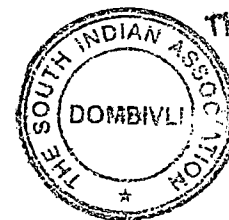
Signature of Subject Teacher



Signature of Convenor



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TEACHING PLAN 2021-22

Term / Semester : III

Course

BMS

Name of (Booma V Halpeth)

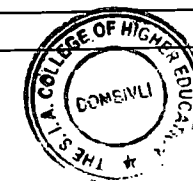
**BUSINESS
 PLANNING AND
 ENTREPRENEURIA**

Subject : L MANAGEMENT

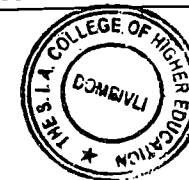
Class

SYBMS A

Month	Topic	Sub-Topic	No. of Lectures		Remarks	Reviewed By
			Planned	Taken		
June	foundations of entrepreneurship development	Concept and need of entrepreneurship, definition of entrepreneur, entrepreneurship, characteristics of entrepreneur, case study discussion	3	3		
		introduction to Intrapreneur, managers and entrepreneur	1	1		
		importance and significance of growth of entrepreneurial activities	2	2		
		innovation Theory by Schumpeter & Imitating, McClelland, Leibenstein, Profit theory, Social Change theory, case study	2	3		
		case study on entrepreneurs	1			



		social-cultural, political, economical and personal factors	2	2		
		role of entrepreneurial culture in entrepreneurship development	3			
	Types and Classification of entrepreneurs	intrapreneur- concept and features, intrapreneurial environment, advantages and disadvantages of intrapreneurship		2		
			3			
July		women Entrepreneur - concept of women entrepreneur, development and problems faced by women entrepreneur	1	3		
		development of women entrepreneurs with reference to SHG	1	2		
		social Entrepreneurship-concept, development of social entrepreneurship in India. Importance and social responsibility of NGO's	2	1		
		entrepreneurial development program_ concept, factor influencing Edp, option available to Entrepreneur, (Ancillarisation, BPO, Franchise, M&A)	3	4		
	entrepreneur project development and business plan	Innovation, invention, creativity, business idea, opportunities through change.	3	2		
August		idea generation, sources development of product/idea	2	1		
		environment scanning and SWOT analysis	2	1		
		creating Entrepreneurial Venture	2	1		
		Entrepreneurship development cycle		2		
		Business planning process- the business plan as an entrepreneurial tool, scope, and value of business plan	4	3		
		elements of business plan, objectives, market and feasibility analysis, marketing, finance, organisation and management	2	2		
		ownership, risk contingencies of the proposal, scheduling and milestones	2	1		
September	venture development	steps involved in starting a venture	2	1		
		institutional support to an entrepreneur	2	2		
		venture funding, requirements of capital, sources of finance				



	problem of venture setup and prospects
	methods, channel of marketing, marketing institutions and assistance,
	new trends in entrepreneurship, E-entrepreneur
	<i>Revision</i>

2	2		
3	39		
<i>50.</i>			

V. Boona
Faculty

V. Boona
Convenor

K
Principal



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TEACHING PLAN 2021-22

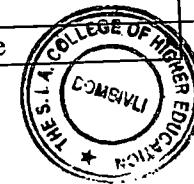
Term / Semester : III Course BMS
 Name of (Booma V Halpeth)

**BUSINESS
 PLANNING AND
 ENTREPRENEURIA**
 Subject : **L MANAGEMENT** Class SYBMS B

Month	Topic	Sub-Topic	No. of Lectures		Remarks	Reviewed By
			Planned	Taken		
June	foundations of entrepreneurship development	Concept and need of entrepreneurship, definition of entrepreneur, entrepreneurship, characteristics of entrepreneur, case study discussion	3	3		
		introduction to Intrapreneur, managers and entrepreneur	1	1		
		importance and significance of growth of entrepreneurial activities	2	1		
		innovation Theory by Schumpeter & Imitating, McClelland, Leibenstein, Profit theory, Social Change theory, case study	2	3		
		case study on entrepreneurs	1			



		social-cultural, political, economical and personal factors	2	3		
		role of entrepreneurial culture in entrepreneurship development	3			
	Types and Classification of entrepreneurs	intrapreneur- concept and features, intrapreneurial environment, advantages and disadvantages of intrapreneurship		3		
			3			
July		women Entrepreneur - concept of women entrepreneur, development and problems faced by women entrepreneur	1	4		
		development of women entrepreneurs with reference to SHG	1	3		
		social Entrepreneurship-concept, development of social entrepreneurship in India. Importance and social responsibility of NGO's	2	2		
		entrepreneurial development program_ concept, factor influencing Edp, option available to Entrepreneur, (Ancillarisation, BPO, Franchise, M&A)	3	3		
	entrepreneur project development and business plan	Innovation, invention, creativity, business idea, opportunities through change.	3	2		
			2	2		
August		idea generation, sources development of product/idea	2	2		
		environment scanning and SWOT analysis	2	1		
		creating Entrepreneurial Venture	2			
		Entrepreneurship development cycle				
		Business planning process- the business plan as an entrepreneurial tool, scope, and value of business plan	4	3		
		elements of business plan, objectives, market and feasibility analysis, marketing, finance, organisation and management	2	2		
		ownership, risk contingencies of the proposal, scheduling and milestones	2	1		
September	venture development	steps involved in starting a venture	2	1		
		institutional support to an entrepreneur	2	2		
		venture funding, requirements of capital, sources of finance				



	problem of venture setup and prospects	2	2		
	methods, channel of marketing, marketing institutions and assistance,				
	new trends in entrepreneurship, E-entrepreneur				
	Revision	3	44		
		50			

V. Booma
Faculty

V. Booma
Convenor



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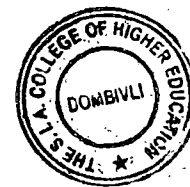
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Near Balaji Mandir, Dombivli (East), 421203.

			Program	BMS		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	FC-III Environment Management		Class	SYBMS - B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	Define environment and sustainability	Unit 1: Environmental Concepts	Environment: Definition and composition, Lithosphere, Atmosphere, Hydrosphere, Biosphere • Biogeochemical cycles - Concept and water cycle • Ecosystem & Ecology; Food chain, food web & Energy flow pyramid • Resources: Meaning, classification (Renewable & non-renewable), types. & Exploitation of Natural resources in sustainable manner	12		PPT, Verbal Q & A, Videos, Project based learning	https://www.youtube.com/watch?v=sKJ0XdrOT70&t=1s



July/August	Understand types of environment degradation and its management	Unit 2: Environment degradation	Degradation-Meaning and causes, degradation of land, forest and agricultural land and its remedies <ul style="list-style-type: none"> • Pollution – meaning, types, causes and remedies (land, air, water and others) • Global warming: meaning, causes and effects. • Disaster Management: meaning, disaster management cycle. • Waste Management: Definition and types -solid waste management anthropogenic waste, e-waste & biomedical waste (consumerism as a cause of waste) 	11		PPT, Verbal Q & A, Videos, Activity based learning	https://www.youtube.com/watch?v=d7CjEooW-k&t=14s
September	Understand the usefulness of Impact assessment of economic activities in relation to Environmental Management	Unit 3: Sustainability and role of business	Sustainability: Definition, importance and Environment Conservation. <ul style="list-style-type: none"> • Environmental clearance for establishing and operating Industries in India. • EIA, Environmental auditing, ISO 14001 • Salient features of Water Act, Air Act and Wildlife Protection Act. • Carbon bank & Kyoto protocol 	11		PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=RWTTOEfhNsE&t=3s
October	Understand economic activities in perspective of environmental sustainability	Unit 4: Innovations in business- an environmental perspective	Non-Conventional energy sources- Wind, Bio-fuel, Solar, Tidal and Nuclear Energy. Innovative Business Models: Eco-tourism, Green marketing, Organic farming, Ecofriendly packaging, Waste management projects for profits ,other business projects for greener future	11		PPT, Verbal Q & A, Videos, Hands on project based learning	https://www.youtube.com/watch?v=xr5sYTcCutA&t=1s

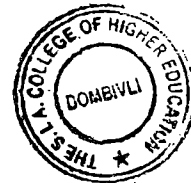


Mapping Course outcomes to Assessment

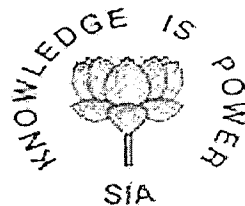
				BMS			
Name of the Teacher :		Dr. Shilpa Malani					
Course :		FC-III Environment Management		SYBMS			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Define environment and sustainability	Unit 1: Environmental Concepts	Project / presentation	25	25	75	Students became more extrovert
2	Understand types of environment degradation and its management	Unit 2: Environment degradation	Project / presentation	25	25	75	Peer learning found valuable
3	Understand the usefulness of Impact assessment of economic activities in relation to Environmental Management	Unit 3: Sustainability and role of business	Project / presentation	25	25	75	Students became more participative in classroom
4	Understand economic activities in perspective of environmental sustainability	Unit 4: Innovations in business- an environmental perspective	Project / presentation	25	25	75	Students realized the need of human concerns for the environment in which they live in daily routine life.

Shilpa
Faculty

Shilpa
Convener



Shilpa
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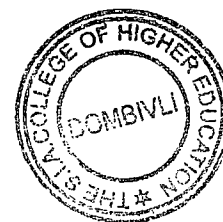
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			Program	BMS			
Name of the Teacher :	Dr. Shilpa Malani						
Course:	FC-III Environment Management	Class		SYBMS	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	Define environment and sustainability	Unit 1: Environmental Concepts	Environment: Definition and composition, Lithosphere, Atmosphere, Hydrosphere, Biosphere <ul style="list-style-type: none"> • Biogeochemical cycles - Concept and water cycle • Ecosystem & Ecology; Food chain, food web & Energy flow pyramid • Resources: Meaning, classification(Renewable & non-renewable), types & Exploitation of Natural resources in sustainable manner	12		PPT, Verbal Q & A, Videos, Project based learning	https://www.youtube.com/watch?v=sKJoXdrOT70&t=1s



July/August	Understand types of environment degradation and its management	Unit 2: Environment degradation	Degradation-Meaning and causes, degradation of land, forest and agricultural land and its remedies <ul style="list-style-type: none"> • Pollution – meaning, types, causes and remedies (land, air, water and others) • Global warming: meaning, causes and effects. • Disaster Management: meaning, disaster management cycle. • Waste Management: Definition and types -solid waste management anthropogenic waste, e-waste & biomedical waste (consumerism as a cause of waste) 	11	PPT, Verbal Q & A, Videos, Activity based learning	https://www.youtube.com/watch?v=d7Ci_EooW-k&t=14s
September	Understand the usefulness of Impact assessment of economic activities in relation to Environmental Management	Unit 3: Sustainability and role of business	Sustainability: Definition, importance and Environment Conservation. <ul style="list-style-type: none"> • Environmental clearance for establishing and operating Industries in India. • EIA, Environmental auditing, ISO 14001 • Salient features of Water Act, Air Act and Wildlife Protection Act. • Carbon bank & Kyoto protocol 	11	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=RWtTOEfhNsE&t=3s
October	Understand economic activities in perspective of environmental sustainability	Unit 4: Innovations in business- an environmental perspective	Non-Conventional energy sources- Wind, Bio-fuel, Solar, Tidal and Nuclear Energy. Innovative Business Models: Eco-tourism, Green marketing, Organic farming, Ecofriendly packaging, Waste management projects for profits ,other business projects for greener future	11	PPT, Verbal Q & A, Videos, Hands on project based learning	https://www.youtube.com/watch?v=xr5syTcCutA&t=1s



Mapping Course outcomes to Assessment

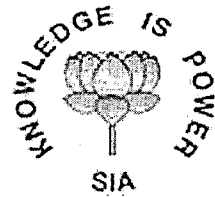
			Program:	BMS			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	FC-III Environment Management		Class	SYBMS			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Define environment and sustainability	Unit 1: Environmental Concepts	Project / presentation	25	25	75	Students became more extrovert
2	Understand types of environment degradation and its management	Unit 2: Environment degradation	Project / presentation	25	25	75	Peer learning found valuable
3	Understand the usefulness of Impact assessment of economic activities in relation to Environmental Management	Unit 3: Sustainability and role of business	Project / presentation	25	25	75	Students became more participative in classroom
4	Understand economic activities in perspective of environmental sustainability	Unit 4: Innovations in business- an environmental perspective	Project / presentation	25	25	75	Students realized the need of human concerns for the environment in which they live in daily routine life.

Shilpa
Faculty

V. Beema
Convenor



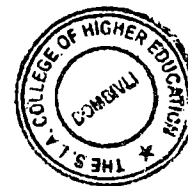
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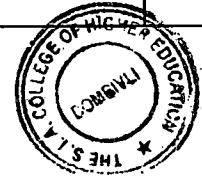
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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	Basics of Financial Services	Class	SYBMS	FINANCE		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Financial System	An overview of Financial System	3	3	LECTURE	
			Financial Markets	2	3	PPT, GROUP DISCUSSION	



JUNE- JULY-21	Explaining the core concepts of business finance and its importance in managing a business	Structure of Financial Market (Organised and Unorganized Market)	2	3	PPT, You Tube Video	https://www.youtube.com/results?search_query=STRUCTURE+OF+FINANCIAL+MARKET	
		Components of Financial System	2	2	PPT,Lecture		
		Major Financial Intermediaries	2	2	PPT,Lecture		
		Financial Products	1	2	PPT,LECTURE,Group Discussion,Quiz		
		Function of Financial System,Regulatory Framework of Indian Financial System	1	2	PPT,GROUP DISCUSSION,Websites		
		Overview of SEBI and RBI-Role and Importance as regulators	1	1	PPT,Lecture,Websites of SEBI,	https://www.sebi.gov.in/	
		Commercial Banks, RBI and Development Banks	Concept of Commercial Banks- Functions,Investment Policy of Commercial Banks	3	2	PPT,Lecture,Websites of RBI	https://www.rbi.org.in/



			Liquidity in Banks,Asset Structure of Commercial Banks	2	2	PPT,Lecture	
			Non-Performing Assets,Interest Rate reforms,Capital Adequacy Norms	3	2	PPT,GROUP DISCUSSION	
			Reserve Bank of India–Organisation & Management,Role And Functions, Development Banks-	2	2	PPT,Lecture	
			Characteristics of Development Banks,	3	3	PPT	
			Need And Emergence of Development Financial Institutions In India,Function of Development Banks	3	3	PPT	
Aug-21	Develop a conceptual frame work of finance function and to acquaint the participants with the tools, types, instruments of financial system in the realm of Indian Financial Market.						
			Concept,Basic Characteristics of Insurance,Insurance Company Operations,	5	3	PPT	
			Principles of Insurance,Reinsurance,Purpose And Need Of Insurance, Different Kinds of Life Insurance	5	3	PPT,Lecture	
Sep-21	Explaining the core concepts of business finance and its importance in managing a business	Insurance	Products,Basic Idea About Fire And Marine Insurance and Bancassurance	5	4	PPT,Case Study	



							https://www.youtube.com/watch?v=PbidLCsspgE&ab_channel=CARachanaPhadkeRanade
	Develop a conceptual frame work of finance function and to acquaint the participants with the tools, types, instruments of financial system in the realm of Indian Financial Market.		Concept of Mutual Funds,Growth of Mutual Funds in India,	3	2	PPT,Lecture,You Tube Videos,Case Study	
			Features and Importance of Mutual Fund.	3	2	PPT,Lecture,Group Discussion	
			Mutual Fund Schemes,Money Market Mutual Funds,	3	2	PPT,ROLE PLAY	
			Private Sector Mutual Funds,	3	2	PPT,Lecture	
			Evaluation of the Performance Of Mutual Funds,	2	1	PPT, You Tube Video	
			Functioning of Mutual Funds In India.	1	1	PPT,Case Study	
Oct-21		Mutual Funds					


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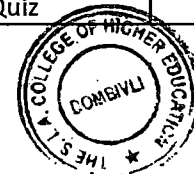

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Mapping Course outcomes to Assessment


Program Bachelor of Management Studies							
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course :		Basics of Financial Services	Class	SYBMS	FINANCE		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Explaining the core concepts of business finance and its importance in managing a business	Financial System	Internal Test	25	25	75	
2	Develop a conceptual frame work of finance function and to acquaint the participants with the tools, types, instruments of	Commercial Banks, RBI and Development Banks	Internal Test	25	25	75	
3	Explaining the core concepts of business finance and its importance in managing a business	Insurance	Verbal Q A,Quiz	NA	NA	75	



4	Develop a conceptual frame work of finance function and to acquaint the participants with the tools, types, instruments of financial system in the realm of Indian Financial Market.	Mutual Funds	PPT Competition	NA	NA	75	

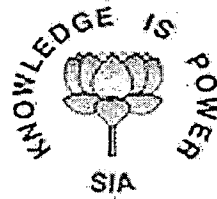

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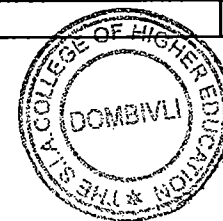
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TEACHING PLAN 2021-22					
			Program Bachelor of Management Studies		
Name of the Teacher :		Tarun S. Kuckian			
Course:		Employee Relations & Welfare		Class SYBMS Human Resource Specialisation	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
June-July 2021	Understand the importance of harmonious relationship between employees and the organisation.	Overview of Employee Relations and Collective Bargaining	Meaning, Features, Scope and importance of employee relations, Role of HR in employee relations, Ways to improve employee relations.	3	4	Lecture, PPT, Verbal Q & A, Article reading & discussion, Verbal Q & A, Pop up quiz, Video and discussion.
			Collective Bargaining - Meaning, features, principles, levels & process. Causes for failure of collective bargaining in India, Collective bargaining strategies, types of collective bargaining.	12	14	Lecture, PPT, Verbal Q & A, Microsoft Form Quiz, Article reading & discussion, Video and Discussion, Assignment.



Aug-21	Learn about various welfare measures adopted by the organisation.	Overview of Employee Welfare	Meaning, features, principles, need and importance of employee welfare, Types and classification of employee welfare, Approaches and theories of employee welfare, History of employee welfare in India.	14	15	Lecture, PPT, Q & A, Padlet activity, Video & Discussion, Pop up Quiz.
Sep-21	Familiarise with the HR process related to administering the welfare measures.	Welfare and Work Environment Management	Agencies for labour welfare, Need for women welfare, Provision of Factories Act as applicable for women welfare.	4	4	Visit & discussion, Verbal Q & A, Caselet, Article reading, POP up Quiz, PPT assignment -
			Measures to create a healthy work environment, Faigue at Work, Boredom at work, Workplace hazards and management, Safety Culture.	5	5	Lecture . PPT, Pop up quiz, Video and discussion, verbal Q & A, Mini Activity.
Oct-21	Familiarise with the HR process related to administering the welfare measures	Workers Participation and Employee Grievance	Workers Participation in Management – Concept, Pre-requisites, forms & levels of participation, Benefits of WPM, ESOPs. Employee Grievance - Meaning, Features, Causes and Effects of Employee Grievances, Employee Grievance Handling Procedure, Effective Ways of Handling Grievance, Roel of IR officer.	10	12	Lecture, PPT, Pop Up Quiz, PPT by students, Revision, Verbal Q & A.



Links to references

<https://www.peoplesmatters.in/news/employee-relations/air-india-to-send-employees-on-leave-without-pay-for-up-to-5-years-26343>

<https://www.citehr.com/74758-if-we-recruit-30-female-employees-creche.html>

<https://www.peoplesmatters.in/news/employee-relations/air-india-to-send-employees-on-leave-without-pay-for-up-to-5-years-26343>

https://www.business-standard.com/article/companies/ore-preparation-workers-at-tata-steel-s-dutch-facility-go-on-strike-120061001628_1.html 聽

<https://www.youtube.com/watch?v=iVfVTiZrg3w&t=2s>


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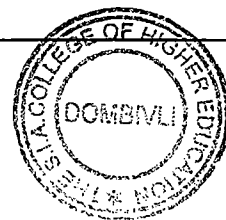

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies		
Name of the Teacher :	Tarun S. Kuckian				
Course :	Employee Relations & Welfare	Class SYBMS Human Resource Specialisation			

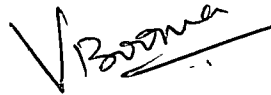
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the importance of harmonious relationship between employees and the organisation.	Overview of Employee Relations and Collective Bargaining	Internal Test.	25	25	75
			Verbal Q & A, Microsoft Form Quiz, Pop up quiz, Assignment	NA	NA	
2	Learn about various welfare measures adopted by the organisation.	Overview of Employee Welfare	Internal Test.	25	25	75
			Verbal Q & A, Pop Up Quiz, PPT by Students - Interview of HR person on Welfare activities in an organisation.	NA	NA	
3	Familiarise with the HR process related to administering the welfare measures	Workers Participation and Employee Grievance	Verbal Q & A, Caselet and discussion, Article reading & discussion, Pop up Quiz.	NA	NA	75



4	Familiarise with the HR process related to administering the welfare measures	Workers Participation and Employee Grievance	Pop up Quiz, Verbal Q & A.	NA	NA	75



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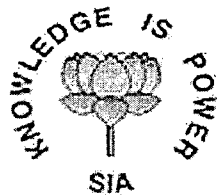


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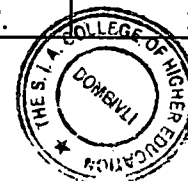
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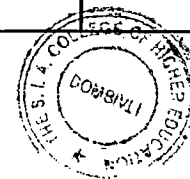
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TEACHING PLAN 2021-22							
			Program Bachelor of Management Studies				
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course:	Recruitment and Selection	Class	SYBMS	HRM			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY-21			Concepts of Recruitment- -Meaning, Objectives, Scope & Definition, Importance and relevance of Recruitment.	2	2	PPT,LECTURE	
			Job Analysis- -Concept, Specifications, Description, Process And Methods, Uses of Job Analysis	2	2	PPT,LECTURE	
			Job Design – Introduction, Definition, Modern Techniques,	2	2	PPT,Group Activity,Lecture ,Quiz	
			Factors affecting Job Design, Contemporary Issues in Job Designing.	2	2	PPT,Role Play,Lecture	
			Source or Type of Recruitment – a) Direct/Indirect, b) Internal/ External.	2	1	PPT,LECTURE,Q UIZ	



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Internal – Notification, Promotion – Types, Transfer – Types, Reference	2	1	E	https://www.youtube.com/watch?v=iuPfBvX7i1M&ab_channel=SwatiGupta
External – Campus Recruitment, Advertisement, Job Boards – Website/Portals, Internship, Placement Consultancies-	1	1	DISCUSSION	https://www.youtube.com/watch?v=XFLVy69-v7E&ab_channel=TutorialsPoint%28India%29Ltd.
Traditional (In-House, Internal Recruitment, On Campus, Employment And Traditional Agency).	1	1	PPT,LECTURE	
Modern (Recruitment Books, Niche Recruitments, Internet Recruitment, Service Recruitment,	1	1	Play,Lecture	
Website and Job, Search Engine, Social Recruiting and Candidate Paid Recruiters)	1	1	UIZ	
Technique of Recruitment – Traditional Vs Modern – Recruitment	1	1	E	



Aug-21	Familiarize the students with concepts and principles	Recruitment	Evaluation of Recruitment- Outsourcing Programme	1	1	PPT, YOU TUBE VIDEOS, GROUP DISCUSSION	https://www.youtube.com/watch?v=6zUZCvkmvB0&ab_channel=SonuSingh-PPTwale
	Understand the procedure of Recruitment and Selection in an organization	Selection	Selection – Concept of Selection, Criteria for Selection, Process, Advertisement and Application (Blank Format).	3	3	PPT, LECTURE	
			Screening – Pre and Post Criteria for Selection, Steps of Selection	3	3	PPT, GROUP DISCUSSION	
			Interviewing – Types and Guidelines for Interviewer & Interviewee, Types of Selection Tests, Effective Interviewing Techniques.	6	7	PPT, Group Activity, Lecture, Quiz	
			Selection Hurdles and Ways to Overcome Them	3	3	PPT, Lecture, YouTube Video	https://www.youtube.com/watch?v=iBm6YSVDK2c&ab_channel=DrAmiTlal



			Induction – Concept, Types-Formal /Informal, Advantages of Induction, How to make Induction Effective	3	3	PPT, YOU TUBE VIDEOS, LECTURE	https://www.youtube.com/watch?v=M5a7xN8qN8&ab_channel=sidulajoythirmayee
			Orientation & On boarding- Programme and Types, Process.	4	3	PPT, YOU TUBE VIDEOS, GROUP DISCUSSION	https://www.youtube.com/watch?v=QAAoY89ocE&ab_channel=DrAmiLal
			Socialization-Types-Anticipatory, Encounter, Setting in, Socialization Tactics	4	3	PPT, LECTURE	
Sep-21	Provide an in depth insight into various aspects of HRM	Induction	Current trends in Recruitment and Selection Strategies – with respect to Service, Finance, I.T., Law And Media Industry	4	3	PPT, Group Activity, Lecture, Quiz	
			1) Preparing Bio-data and C.V.	2	2	PPT, Lecture	



			2) Social and Soft Skills – Group Discussion & Personal Interview, Video and Tele Conferencing Skills	2	2	PPT,GRG DISCUS	
			3) Presentation and Negotiation Skills, Aesthetic Skills	3	2	PPT,Le	
			4) Etiquettes – Different Types and Quitting Techniques.	3	2	PPT,L	
Oct-21	Acquaint students with practical aspect of the subject.	Soft Skills	5) Exit Interview- Meaning, importance.	2	2	PPT,LECTURE	

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			2) Social and Soft Skills – Group Discussion & Personal Interview, Video and Tele Conferencing Skills	2	2	PPT, GROUP DISCUSSION	
			3) Presentation and Negotiation Skills, Aesthetic Skills	3	2	PPT, Lecture	
			4) Etiquettes – Different Types and Quitting Techniques.	3	2	PPT, Lecture	
Oct-21	Acquaint students with practical aspect of the subject.	Soft Skills	5) Exit Interview- Meaning, importance.	2	2	PPT, LECTURE	

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies				
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course :	Recruitment and Selection	Class	SYBMS	HRM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Familiarize the students with concepts and principles	Recruitment	Internal Test	25	25	75	
2	Understand the procedure of Recruitment and Selection	Selection	Internal Test	25	25	75	
3	Provide an in depth insight into various aspects of HRM	Induction	Quiz	NA	NA	75	
4	Acquaint students with practical aspect of the subject.	Soft Skills	Role Play	NA	NA	75	

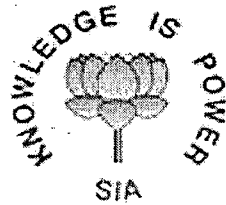

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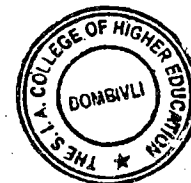
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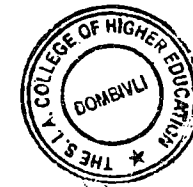
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TEACHING PLAN 2020-21						
			Program: BMS SEM: III			
Name of the Teacher :	Deepika Iyer					
Course:	Advertising		Class: SYBMS Marketing			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	understand and examine the growing importance of advertising	Introduction to Advertising	<ul style="list-style-type: none"> • Definition, Evolution of Advertising, Importance, Scope, Features, Benefits, Five M's of Advertising • Types of Advertising –consumer advertising, industrial advertising, institutional advertising, classified advertising, national advertising, generic advertising 	5		PPT, Video, Live Examples	



June	understand and examine the growing importance of advertising		<ul style="list-style-type: none"> Theories of Advertising : Stimulus Theory, AIDA, Hierarchy Effects Model, Means – End Theory, Visual Verbal Imaging, Cognitive Dissonance 	5	PPT, Video, Live Examples	
July	understand and examine the growing importance of advertising		<ul style="list-style-type: none"> Ethics and Laws in Advertising : Puffery, Shock Ads, Subliminal Advertising, Weasel Claim, Surrogate Advertising, Comparative Advertising Code of Ethics, Regulatory Bodies, Laws and Regulation – CSR, Public Service Advertising, Corporate Advertising, Advocacy Advertising Social, cultural and Economic Impact of Advertising, the impact of ads on Kids, Women and Advertising 	5	PPT, Video, Live Examples	
July	understand the construction of an effective advertisement	Strategy and Planning Process in Advertising	<ul style="list-style-type: none"> Advertising Planning process & Strategy : Introduction to Marketing Plan, Advertising Plan- Background, situational analysis related to Advertising issues, Marketing Objectives, Advertising Objectives, Target Audience, Brand Positioning (equity, image personality), creative Strategy, message strategy, media strategy, Integration of advertising with other communication tools 	5	PPT, Video, Live Examples	

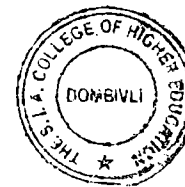


July	understand the construction of an effective advertisement		Role of Advertising in Marketing Mix : Product planning, product brand policy, price, packaging, distribution, Elements of Promotion, Role of Advertising in PLC	5		PPT, Video, Live Examples	
August	understand the construction of an effective advertisement		<ul style="list-style-type: none"> Advertising Agencies – Functions – structure – types - Selection criteria for Advertising agency – Maintaining Agency–client relationship, Agency Compensation. 		5		PPT, Video, Live Examples

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	understand the construction of an effective advertisement	Creativity in Advertising	<ul style="list-style-type: none"> Introduction to Creativity – definition, importance, creative process , Creative strategy development – Advertising Campaign – determining the message theme/major selling ideas – introduction to USP – positioning strategies – persuasion and types of advertising appeals – role of source in ads and celebrities as source in Indian ads – execution styles of presenting ads 	5		PPT, Videos Live Examples,	



August	understand the construction of an effective advertisement		<ul style="list-style-type: none"> • Role of different elements of ads – logo, company signature, slogan, tagline, jingle, illustrations, etc – • Creating the TV commercial – Visual Techniques, Writing script, developing storyboard, other elements (Optical, Soundtrack, Music) • Creating Radio Commercial – words, sound, music – scriptwriting the commercial – clarity, coherence, pleasantness, believability, interest, distinctiveness 	5		PPT, Videos Live Examples,	
September	understand the construction of an effective advertisement		<ul style="list-style-type: none"> • Copywriting: Elements of Advertisement copy – Headline, sub-headline, Layout, Body copy, slogans. Signature, closing idea, Principles of Copywriting for print, OOH, essentials of good copy, Types of Copy, Copy Research 	5		PPT, Videos Live Examples,	
September	understand the construction of an effective advertisement	Budget, Evaluation, Current trends and careers in Advertising	<ul style="list-style-type: none"> • Advertising Budget – Definition of Advertising Budget, Features, Methods of Budgeting • Evaluation of Advertising Effectiveness – Pre-testing and Post testing Objectives, Testing process for Advertising effectiveness, Methods of Pre-testing and Post-testing, Concept testing v/s Copy testing 	9		PPT, Videos Live Examples,	

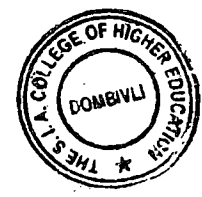


October	<input checked="" type="checkbox"/> understand the role of advertising in contemporary scenario		<ul style="list-style-type: none"> • Current Trends in Advertising : Rural and Urban Advertising, Digital Advertising, Content Marketing (Advertorials), retail advertising, lifestyle advertising, Ambush Advertising, Global Advertising – scope and challenges – current global trends • 	3		PPT, Videos Live Examples,	
October	understand the future and career in advertising		Careers in Advertising : careers in Media and supporting firms, freelancing options for career in advertising, role of Advertising Account Executives, campaign Agency family tree – topmost advertising agencies and the famous advertisements designed by them	3		PPT, Videos Live Examples,	

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Pooja
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Teaching Plan 2021-22

Name of Teacher :		Ranjana Mhalgi			
Subject :		Investment Analysis & Portfolio Management			
Course,Class and Semester:		BMS/ TY / V			
Division :		FINANCE			
Actual Lectures Taken :		60			
MONTH	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
2021	Introduction to Investment Environment				
JULY	Meaning, Investment versus Speculation, Objectives of investment, Process, Approaches to Investment decision making	Explanation using PPT Presentation	16	10	Completed
	Capital markets, investment banks, Stock markets, online trading, concepts of small cap, mid cap, large cap.	prepare list of Marketable & Non Marketable securities.			
	Syllabus Unit -II Allotted Lectures : 15				
	Risk and Return Relationship Meaning of Risk, Types of Risk, Measures of Risk, Problems on Standard deviation, variance and Beta	Explanation using PPT and Chalk & board for solving practical problems, Assignment Problems from previous years QP. Activity : Quiz on objectives, Home assignments		7	
AUGUST	Unit -II CONTD -Risk and Return Relationship			8	
	Syllabus Unit -III Allotted Lectures : 15				
	Portfolio Management and Security Analysis Meaning, process, objectives, factors, Portfolio strategy mix ; Security Analysis: Fundamental, Technical, Uses and types of Charts, Moving averages and Oscillators	Explanation using PPT and Chalk & board for solving practical problems, Assignment Problems from previous years QP Case study on Portfolio Management.	16	8	Completed



	Unit -III CONTD - Security Analysis				
	Syllabus Unit -IV Allotted Lectures : 15	Explanation using PPT Presentation			
SEPT	Capital Asset Pricing Model & Portfolio Measurement Basic Assumptions, Capital Market Line, Security Market Line, Problems on CAPM,Portfolio Evaluation,Sharpe's ratio,Treynor's ratio, Jensen's returns.Problems on the above.	Lecture method and Chalk & board for solving practical problems, Formulas writing competition, Practise problems assignment of previous exams ,Practise problems & home assignments	12	11	completed
OCT	Unit -IV CONTD - DOW JONES Theory, Elliot Wave theory, Efficient Market theory,		12	14	completed
	REVISION LECTURES			2	
		TOTAL:	56	60	

Behalgi

Signature of Subject Teacher

V. B. Boman

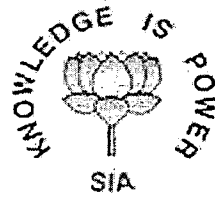
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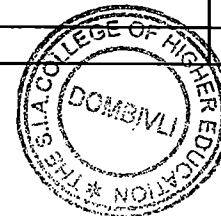


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TEACHING PLAN 2021-22						
				Program Bachelor of Management Studies		
Name of the Teacher :		Tarun S. Kuckian				
Course:		Performance Management and Career Planning		Class TYBMS Sem V Human Resource Specialisation		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
June-July 2021	Understand the concept and role of performance management in organisations.	Performance Management – An Overview	Concept, features, objectives, need and importance and scope of performance management, Pre-requisites, Evolution, role of technology and process of perf mgt. Performance mgt vs Performance appraisal, Best Practices in Performance Management, Future of Performance Management. Issues and challenges in Performance mgt.	14	16	Lecture, PPT, Pop up Quiz, Article reading & discussion, Pop up Quiz, Verbal Q & A, Caselet, Microsoft Form Quiz, Short video.
Aug-21	Learn and analyse the performance appraisal methods and process.	Performance Management Process	Performance planning, Performance criteria, Performance managing, Performance monitoring, Benchmarking, Various methods and approaches of performance appraisal, Performance linked pay, High performance teams.	12	14	Lecture, PPT, Verbal Q & A, Article reading & discussion, Pop up Quiz, Video,



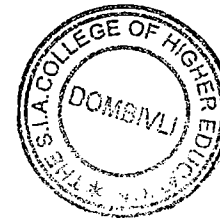
Sep-21	Gain an understanding of Ethics, underperformance and other key issues in performance management.	Ethics, Under Performance and Key Issues in Performance Management	Ethics in performance management, Principles of ethical performance management. Building ethical performance culture, Future implications of ethics in performance mgt. Potential appraisal, Types of Pay criteria.	10	10	Lecture, PPT, Pop up Quiz, Video and discussion, Caselet.
Oct-21	Provide students with basic understanding of Career planning and practices.	Career Planning and Development	Concept, benefits, limitations, steps and objectives of career planning. Role of mentor in career planning, career development, Role of technology, Types of career models, New organisation structures.	10	11	Lecture, PPT, Pop up quiz, verbal Q & A, Revision.


Links to references

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<https://www.mckinsey.com/business-functions/organization/our-insights/ahead-of-the-curve-the-future-of-performance-management>
<http://www.businessanddisability.org/> https://www.ilo.org/global/about-the-ilo/multimedia/video/institutional-videos/WCMS_419436/lang--en/index.htm
<https://www.youtube.com/watch?v=KjwIG2HM6mg>


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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies		
Name of the Teacher :		Tarun S. Kuckian			
Course :	Performance Management & Career Planning		Class TYBMS Sem V Human Resource Specialisation		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the concept and role of performance management in organisations.	Performance Management – An Overview	Internal Test.	25	25	75
			Pop up Quiz, Caselet, Microsoft Form Quiz.	NA	NA	
2	Learn and analyse the performance appraisal methods and process.	Performance Management Process	Internal Test.	25	25	75
			Pop up Quiz, Verbal Q & A, Article reading and discussion.	NA	NA	
			Project -Interview of HR Manager about performance management method followed in their organisation.	NA	NA	



3	Gain an understanding of Ethics, underperformance and other key issues in performance management.	Ethics, Under Performance and Key Issues in Performance Management	Pop up Quiz, Caselet and discussion.	NA	NA	75
4	Provide students with basic understanding of Career planning and practices.	Career Planning and Development	Pop up quiz, verbal Q & A	NA	NA	75


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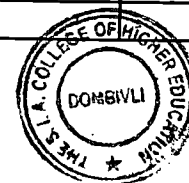
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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	Finance for HR Professionals and Compensation Management		Class	TYBMS	HRM	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY-21	Able to orient Professionals with financial concepts to enable them to make prudent HR decisions	Compensation Plans and HR Professionals	Meaning, Objectives of Compensation Plans, Role of HR Professionals in Compensation Plans,	2	2	PPT,LECTURE	
			Types of Compensation: Financial and non-financial	2	2	PPT,GROUP DISCUSSION	



			Factors Influencing Compensation	2	2	PPT, YouTube Videos, Lecture	https://www.youtube.com/watch?v=VXFacGORS&ab_channel=DrAmiLal
			Compensation Tools: Job based and Skill based,	2	2	PPT, Lecture	
			Models: Distributive Justice Model and Labour Market Model, Dimensions of Compensation	2	2	PPT, GROUP DISCUSSION	
			3 Ps Compensation Concept	2	2	PPT, YOUTUBE VIDEOS, LECTURE	https://www.youtube.com/watch?v=v68x2ZjJXoM&ab_channel=EduFlight
			Benefits of Compensation: Personal, Health and Safety, Welfare, Social Security	1	2	PPT, YOUTUBE VIDEOS, GROUP DISCUSSION	https://www.youtube.com/watch?v=579Dvly4hqO&ab_channel=Vidya-mitra
			Pay Structure: Meaning, Features, Factors	1	1	PPT	



			Designing the Compensation System, Compensation Scenario in India.	1	1	PPT	
Aug-21	Understand the various compensation plan	Incentives and Wages	Incentive Plans – Meaning and Types: Piecework, Team,	2	2	PPT, Lecture	
			Incentives for Managers and Executives, Salespeople, Merit pay, Scanlon Pay, Profit Sharing Plan,	2	2	PPT, ROLE PLAY	
			ESOP, Gain Sharing, Earning at Risk plan, Technology and Incentives.	2	1	PPT, Lecture, YouTube Video	https://www.youtube.com/watch?v=XKhizGVv80s&ab_channel=warikoo
			Prerequisites of an Effective Incentive System	2	1	PPT, Case Study	
			Wage Differentials: Concepts, Factors contributing to Wage Differentials, Types of Wage Differentials, Importance of Wage Differentials	2	1	PPT, Lecture, YouTube Video	https://www.youtube.com/watch?v=mhir-vM6nBc&ab_channel=OurPen
			Elements of a Good Wage Plan.	2	1	PPT	
			Theories of Wages: Subsistence Theory, Wage Fund Theory	2	1	PPT	
			Marginal Productivity Theory, Residual Claimant Theory, Bargaining Theory	1	1	PPT, Lecture	



Sep-21	Understand the various compensation plan	Compensation to Special Groups and Recent Trends	Compensation for Special Groups: Team Based pay, Remunerating Professionals	3	2	PPT,Lecture	
			Contract Employees, Corporate Directors, CEOs, Expatriates and Executives	3	2	PPT,ROLE PLAY	
			Human Resource Accounting – Meaning, Features, Objectives and Methods	3	2	PPT,Lecture,YouTube Video	https://www.youtube.com/watch?v=0sHGRuK9Y4&ab_channel=MBAPlanet
			Recent Trends: Golden Parachutes, e-Compensation, Salary Progression Curve	2	2	PPT,Case Study	
			Competency and Skill based, Broad banding and New Pay,	2	1	PPT,Lecture,YouTube Video	https://www.youtube.com/watch?v=ZF4WlaBYuSs&ab_channel=MBAPlanet
			Cafeteria approach –Features, Advantages and Disadvantages.	2	1	PPT,Lecture	



Oct-21	Helps to study the issues related to compensation management and understand the legal framework of compensation management.	Legal and Ethical issues in Compensation	Legal Framework of Compensation in India: Wage Policy in India,	2	2	PPT,Lecture,YouTube Video	https://www.youtube.com/watch?v=KRfzGtgLjKQ &ab channel=BBAGDCPTH
			Payment of Bonus Act 1965, Equal Remuneration Act 1976,	2	1	Quiz	
			Payment of Wages Act 1936, Payment of Gratuity Act 1972,	2	1	PPT,Lecture,YouTube Video	https://www.youtube.com/watch?v=7V-8nsGFQ0U &ab channel=SanyogVyasLawClasses
			Employee Compensation Act 1923, Employees Provident Funds and Miscellaneous Provision Act 1952.	2	1	PPT,Case Study	
			Pay Commissions, Wage Boards, Adjudication,	2	1	PPT,Lecture	
			Legal considerations, COBRA requirement, Pay Restructuring in Mergers and Acquisitions	2	1	PPT	
			Current Issues and Challenges in Compensation Management,	2	2	PPT,Lecture	
			Ethics in Compensation Management.	1	1	PPT	

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies				
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course :	Finance for HR Professionals and Compensation Management		Class	TYBMS	HRM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
1	Able to orient Professionals with financial concepts to enable them to make prudent HR decisions	Compensation Plans and HR Professionals	Internal Test	25	25	75	
2	Understand the various compensation plan	Incentives and Wages	Internal Test	25	25	75	
3	Understand the various compensation plan	Compensation to Special Groups and Recent Trends	Quiz	NA	NA	75	



4	Helps to study the issues related to compensation management and understand the legal framework of compensation management.	Legal and Ethical issues in Compensation	Role Play	NA	NA	75	

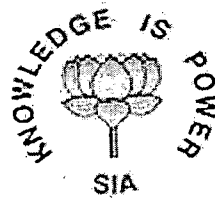
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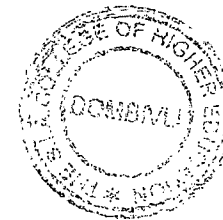
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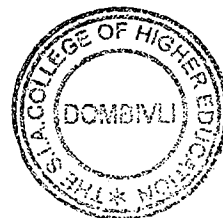
TEACHING PLAN 2021-22

		Program Bachelor of Management Studies	
Name of the Teacher :	Tarun S. Kuckian		
Course:	Industrial Relations	Class TYBMS Sem V Human Resource Specialisation	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
June-July 2021	Understand the concept and significance of industrial relations.	Industrial Relations- An overview	Concept, Objectives and characteristics of Industrial relations, Significance, scope and evolution of Industrial relations, Major participants in IR, Challenges and issues in IR. Impact of LPG on industrial relation. Changing dimensions of industrial relations.	15	18	Lectures, PPT, Verbal Q & A, Pop up Quiz, Article reading and discussion, Caselet,



Aug-21	Learn and analyse the causes, outcomes and types of industrial disputes	Industrial Disputes	Causes of industrial disputes, Strike and types of strike, Lockout, Layoffs, retrenchment, Gherao etc. Consequences of Industrial Conflicts. Methods of settling Industrial disputes , Employee Discipline. Code of discipline.	18	22	Lectures, PPT , Presentation by students followed by Q & A, Caselet, Article reading & discussion. 10 Points Microsoft Form Quiz.
Sep-21			Causes of indiscipline, Employee Disciplinary Procedure, Employee Grievance-Causes of grievance, Principles for handling grievance, Greivance redressal procedure in India, Workers Participation in Mgt.	6	6	Lectures, PPT, Verbal Q & A, Recall & revision, 6 Video and discussion.
Sep-21	Gain understanding of the fundamental aspects of trade unionism and collective bargaining.	Trade Unions and Collective Bargaining	Trade unions - Concept, nature, objectives, role, types. Problems faced by trade unions in India, Recognition and registration of trade unions, Central trade unions in India, Evolution of trade unions in India.	4	4	Lectures, PPT, Verbal Q & A.
			Collective Bargaining - Meaning & Definition, Characteristics, Importance, Scope, Process, Per-requisites, levels. Growth of collective bargaining in India, Causes for failure of collective bargaining in India.	5	5	Lectures, PPT, Verbal Q & A, Pop up quiz, Video and discussion.



Oct-21	Familiarise learners with IR related laws in India.	Industrial Relations Related Laws in India	Role of judiciary - Labour court, Industrial tribunal, national tribunal, The Trade Unions Act, 1926, The Factories Act, 1948. Minimum Wages Act, 1948. The Industrial Employment (Standing Orders) Act, 1946, The Industrial Disputes Act, 1948, The Industrial Relations Code, 2020.	8	10	Lectures, PPT, Verbal Q & A, Pop up quiz, Practice Test, Mini Caselets- Queries from Cite HR

Links to references

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies		
Name of the Teacher :	Tarun S. Kuckian				
Course :	Industrial Relations	Class TYBMS Sem V Human Resource Specialisation			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Learn and analyse the causes, outcomes and types of industrial disputes	Industrial Disputes	Internal Test.	25	25	75
			Pop up Quiz, Caselet, Verbal Q & A	NA	NA	
2	Learn and analyse the causes, outcomes and types of industrial disputes	Industrial Disputes	Internal Test.	25	25	75
			Pop up Quiz, Article reading and discussion, Microsoft Form Quiz, Caselet.	NA	NA	
			Presentation by students followed by Q & A.	NA	NA	




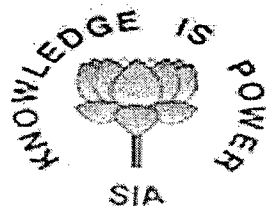
3	Gain understanding of the fundamental aspects of trade unionism and collective bargaining.	Trade Unions and Collective Bargaining	Pop up quiz, verbal Q & A	NA	NA	75
4	Familiarise learners with IR related laws in India.	Industrial Relations Related Laws in India	Verbal Q & A, Pop up quiz, Practice Test, Mini Caselets- Queries from Cite HR.	NA	NA	75


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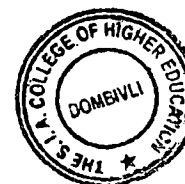
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Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Booma V Halpeth					
Course:		Ecommerce & Digital Marketing	Class	TYBMS		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	understand increasing significance of E-Commerce and its applications in Business and Various Sectors	Introduction to Ecommerce	Meaning, features, categories, advantages & limitations, Traditional Vs E Commerce	4	3	PPT	
			Factors: Economic, Technological, Legal, Cultural & Social	4	3	PPT	
			factors responsible for the growth of E-Commerce, issues in implementing, E-Commerce, Myths of E-Commerce	4	4	ppt	



June & July			Impact of E-Commerce on business, E-Commerce in India, Trends in E-Commerce in different sectors	4	4	PPT	
July	Understand Latest Trends and Practices in E-Commerce and Digital		Meaning of M-Commerce, Benefits & Trends	2	1	PPT, practical demo	
July			E-business, meaning, launching, phases of launching E-business, concepts in e-business, Bricks & Clicks Models in e-business	3	4	PPT, practical demo	
August			Types of Bricks & Clicks, superiority of E-Business applications, E-Procurement, E-Communication, E-Delivery, E-Auction, E-trading	3	5	ppt	
			EDI in business, Meaning of EDI, benefits of EDI, Drawbacks & Applications	6	5	PPT	
			website. Design & Development of website, advantages of website, principles of web design, lifecycle approach for building a website, different ways of building a website	4	5	Activity, Designing website	
August			issues relating to privacy & Security, Electronic payment system-features, types	3	2	PPT	
September			Payment gateway, process, types, advantages & disadvantages	2	2	PPT	



September			Types of Transaction Security, E-Commerce Laws, need for E-Commerce laws, E-Commerce laws in India, Legal issues in E-Commerce in India, IT act 2000	3	2	PPT	
September & October	Gain insight on Digital Marketing activities on various Social Media platforms and its emerging significance in Business		Introduction, Advantages & Limitation, Various activities of Digital Marketing, Social media platforms	8	8	visits, campaigns, practical activity	Facebook, Google adwords, Google ads
October			Digital marketing on social media	2	3		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			online advertisement, Marketing Research, PR	2	3		
			web analytics, promoting web traffic, latest developments and Strategies	2			
			Total	56	54		

✓ P. S. D. M. S.
Faculty

Total
✓ P. S. D. M. S.
Convenor

✓
Principal



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Mapping Course outcomes to Assessment

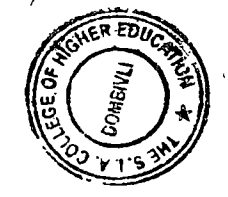
		Program:	BMS			
Name of the Teacher :	Booma V Halpeth					
Course :	Retail Management	Class	TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage-	Remarks
1	understand increasing significance of E-Commerce	Unit 1				25	
2	Understand Latest Trends and Practices in E-	Unit 2 & 3		NA		25	
3	Gain insight on Digital Marketing activities on	Unit 4	Test	25	25	25	
				NA	NA	25	
					25	100	

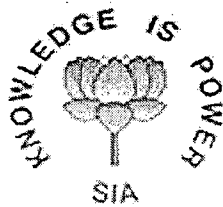
V.Booma
Faculty

V.Booma
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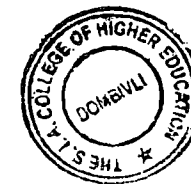
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TEACHING PLAN 2020-21						
			Program	BMS		
Name of the Teacher: Booma V Halpeth						
	Services Marketing		Course	TYBMS		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	Understand distinctive	Introduction to Services Marketing	Services Marketing Concept, Distinctive Characteristics of services, Services Marketing triangle, purchase process for services, marketing challenges of services	6	8	PPT, Video	
July			Role of services in modern economy, Services Marketing environment	2	2	PPT, Video	
July			Goods Vs Services Marketing, Goods services continuum, Consumer Behaviour, Positioning a service in the market place,	4	4	PPT	



July			Variations in customer involvement, impact of service recovery efforts on consumer loyalty, Type of contact: High Contact services and Low contact services, Sensitivity to customers' reluctance to change	4	3	PPT	
August		Key elements in services marketing	The Service product, pricing mix, promotion & communication mix, place/distribution of service, people, Physical evidence, process-service mapping-flowcharting	3	4	PPT, Video, Case	
August			Branding of services-problems and solutions	2	1		
Sept		High level of Services Marketing	Improving service quality and productivity service quality-GMP Model. Factors affecting service quality- Level of Tolerance and Improving Service Quality	5	3	PPT	
Sept			The SERVQUAL Model	2	1	PPT	
Sept			Learning Productivity-Improving productivity	2	3	PPT	
Sept			Demand and Capacity alignment	2		PPT	
Sept	Understand marketing	Marketing of Services	International and Global strategies in services Marketing: Services in the global economy-moving from domestic to transnational marketing	4	2	PPT	
Oct			factors favouring transnational strategy	2	2	PPT	
Oct			elements of transnational strategy	1	2	PPT	
Oct			Recent trends in Marketing of Services in: Tourism, Hospitality, Healthcare, Banking, Insurance, Education, IT and entertainment industry	4	3		
Oct			Ethics in services marketing: Meaning, Importance, Unethical Practices in service sector	3			

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Convenor

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Mapping Course outcomes to Assessment

		Program:					
Name of the Teacher :							
Course :	Subject name to be written	Class					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand distinctive	Introduction to Services Marke	Group analysis and presntation	NA	NA	25	
2	Get insight into ways t	Key elements of Services Mark	Test	25	25	25	
						25	
3	Understand marketing	Marketing of Services	Final Assessment	NA	NA	25	

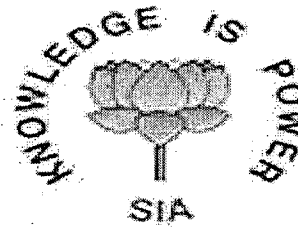
V. Boorna
Faculty

V. Boorna
Convenor

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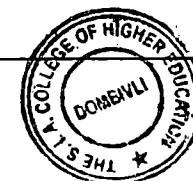
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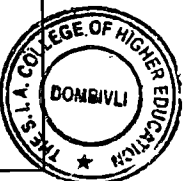
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TEACHING PLAN 2020-21

TEACHING PLAN 2020-21							
			Program: BMS SEM: V				
Name of the Teacher :	Deepika Iyer						
Course:	Customer Relationship Management		Class: TYBMS Marketing				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June - July	Understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management	Introduction to Customer Relationship Management	<ul style="list-style-type: none"> • Concept, Evolution of Customer Relationships: Customers as strangers, acquaintances, friends and partners • Objectives, Benefits of CRM to Customers and Organisations, Customer Profitability Segments, Components of CRM: Information, Process, Technology and People, Barriers to CRM • Relationship Marketing and CRM: Relationship Development Strategies: Organizational Pervasive Approach, Managing Customer Emotions, Brand Building through Relationship Marketing, Service Level Agreements, Relationship Challenges 	15		PPT, Videos, Live examples	



July- Agust	Gain insight into CRM marketing initiatives, customer service and designing CRM strategy	CRM Marketing Initiatives, Customer Service and Data Management	<ul style="list-style-type: none"> • CRM Marketing Initiatives: Cross-Selling and Up-Selling, Customer Retention, Behaviour Prediction, Customer Profitability and Value Modeling, Channel Optimization, Personalization and Event-Based Marketing • CRM and Customer Service: Call Center and Customer Care: Call Routing, Contact Center Sales-Support, Web Based Self Service, Customer Satisfaction Measurement, Call-Scripting, Cyber Agents and Workforce Management 	10		PPT, Videos, Live examples	
August	Gain insight into CRM marketing initiatives, customer service and designing CRM strategy	CRM Marketing Initiatives, Customer Service and Data Management	<ul style="list-style-type: none"> • CRM and Data Management: Types of Data: Reference Data, Transactional Data, Warehouse Data and Business View Data, Identifying Data Quality Issues, Planning and Getting Information Quality, Using Tools to Manage Data, Types of Data Analysis: Online Analytical Processing (OLAP), Clickstream Analysis, Personalisation and Collaborative Filtering, Data Reporting 	5 s		PPT, Videos, Live examples	
September	Gain insight into CRM marketing initiatives, customer service and designing CRM strategy	CRM Strategy, Planning, Implementation and Evaluation	<ul style="list-style-type: none"> • Understanding Customers: Customer Value, Customer Care, Company Profit Chain: Satisfaction, Loyalty, Retention and Profits • Objectives of CRM Strategy, The CRM Strategy Cycle: Acquisition, Retention and Win Back, Complexities of CRM Strategy 	6		PPT, Videos, Live examples	



September-October	Understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management	CRM Strategy, Planning, Implementation and Evaluation	<ul style="list-style-type: none"> • Planning and Implementation of CRM: Business to Business CRM, Sales and CRM, Sales Force Automation, Sales Process/ Activity Management, Sales Territory Management, Contact Management, Lead Management, Configuration Support, Knowledge Management CRM Implementation: Steps- Business Planning, Architecture and Design, Technology Selection, Development, Delivery and Measurement • CRM Evaluation: Basic Measures: Service Quality, Customer Satisfaction and Loyalty, Company 3E Measures: Efficiency, Effectiveness and Employee Change 	9		PPT, Videos, Live examples	
October	Understand new trends in CRM, challenges and opportunities for organizations	CRM New Horizons	<ul style="list-style-type: none"> • e-CRM: Concept, Different Levels of E- CRM, Privacy in E-CRM: • Software App for Customer Service: <ul style="list-style-type: none"> ☑ Activity Management, Agent Management, Case Assignment, Contract Management, Customer Self Service, Email Response Management, Escalation, Inbound Communication Management, Invoicing, Outbound Communication Management, Queuing and Routing, Scheduling 	10		PPT, Videos, Live examples, Case study	



November	Understand new trends in CRM, challenges and opportunities for organizations	CRM New Horizons	<ul style="list-style-type: none"> • Social Networking and CRM • Mobile-CRM • CRM Trends, Challenges and Opportunities • Ethical Issues in CRM 	5	PPT, Videos, Live examples	
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Deepika
Faculty

V. Booms
Convenor

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Mapping Course outcomes to
Assessment

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			Program: BMS SEM: V				
Name of the Teacher :		Deepika Iyer					
Course:	Customer Relationship Management		Class: TYBMS Marketing				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage -	Remarks
1	Understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management	Introduction to Customer Relationship Management	Internal Test	25	15	25	
2	Gain insight into CRM marketing initiatives, customer service and designing CRM strategy	CRM Marketing Initiatives, Customer Service and	Internal Test		10	25	
3	Understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management	CRM Strategy, Planning, Implementation and Evaluation	Discussion	NA	NA	25	
4	Understand new trends in CRM, challenges and opportunities for organizations	CRM New Horizons	Case study	NA	NA	25	

Deepika
Faculty

V. P. Bhojane
Convener



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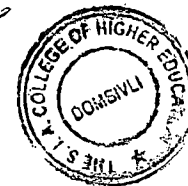
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TEACHING PLAN 2021-22

Name of the Teacher : Mukul Kulkarni		Program		BMS		Links to references
Course:	INDIRECT TAXES I	Class		TYBMS		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec	To understand the introduction to indirect taxation and GST	Introduction to Indirect Taxation and GST	Students would explain the various terms related to Goods and Service tax(GST)	8	8	PPT
Jan	Students would distinguish the difference between forward charge and reverse charge mechanism	Levy and Collection of GST	Charge of GST, Levy and Collection GST	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
Feb	Students would discuss the time, place and value of supply	Concept of Supply	Taxable Event Supply Place of Supply Time of Supply Value of Supply	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
March	contents and format for various documents like tax invoice, bill of supply, debit	Documentation Registration	Tax Invoices, Credit and Debit notes Eligibility and conditions for taking Input Tax Credit Apportionment of credit & Blocked credits Credit in special circumstances Computation of GST under Inter State supplies and Intra State Supplies			EXCEL SHEET NUMERICALS SOLVING,PPT
	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST		4	4	PPT

Mukul Kulkarni
 Faculty

V. Basma
 Convenor



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Mapping Course outcomes to Assessment

Name of the Teacher : Mukul Kulkarni		Program	BMS	
Course:	INDIRECT TAXES I	Class	TYBMS	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the introduction to indirect taxation and GST	Introduction to Indirect Taxation and GST		NA	NA	10	
2	Students would distinguish the difference between forward charge and reverse charge mechanism	Levy and Collection of GST	INTERNAL TEST	10	12.5	15	
3	Students would discuss the time, place and value of supply	Concept of Supply	INTERNAL TEST	10	12.5	20	
4	contents and format for various documents like tax invoice, bill of supply, debit note, credit note etc	Documentation Registration		NA	NA	20	
5	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST		NA	NA	10	

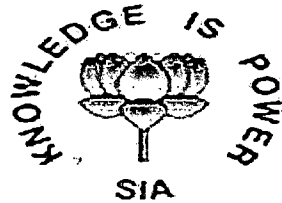
Mukul Kulkarni
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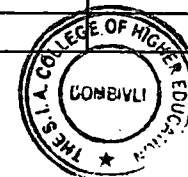
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TEACHING PLAN 2021-22

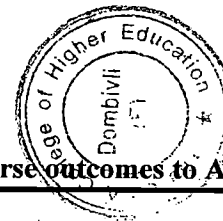
Name of the Teacher :		Sunita Sidhani	Program		BMS			
Course:		Industrial Law	Class		FY B	SEM-2		
Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Methodology	Links to references
					Planned	Taken		
FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & grievances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926		14	12	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=fK5lYaV_N1w
MARCH	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence ; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)		12	10	PPT and Important points given	https://www.statecraft.co.in/article/a-history-of-trade-unions-in-india#:~:text=The%20earliest%20trade%20Union%20was,labour%20uprisings%20in%20the%20country
MARCH & APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues		10	08	PPT and Important points given	https://www.youtube.com/watch?v=FC_ccVxB5nA



APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management	a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions . b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972	8	06	PPT and Important points given	
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Sunita
Faculty

Convener



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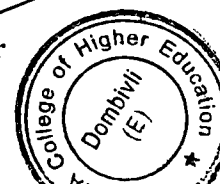
Mapping Course outcomes to Assessment

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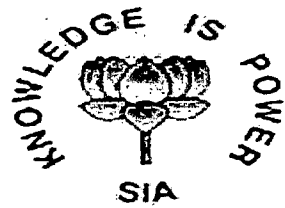
Name of the Teacher :		Sunita Sidhani	Program:		BMS	DOMBIVLI (E)	
Course :		Industrial Law	Class		FY B	SEM-2	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	weight age - Internal	Overall weightage - External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation				20	Learning Purpose Only
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

Sunita
Faculty

V. Roome
Convener



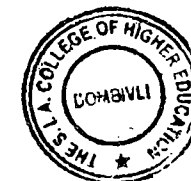
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TEACHING PLAN 2021-22

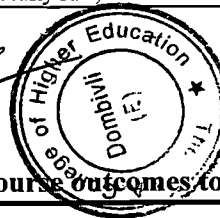
Name of the Teacher :		Sunita Sidhani	Program		BMS		
Course:		Industrial Law	Class		FY A	SEM-2	
Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Methodology
					Planned	Taken	
JAN & FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926		14	11	PPT, Case study and Animated videos, Points highlighting. https://www.youtube.com/watch?v=fK5IYaV_N1w
FEB, MARCH & APRIL	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence ; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)		12	08	PPT and Important points given https://www.statecraft.co.in/article/a-history-of-trade-unions-in-india#:~:text=The%20earliest%20trade%20union%20was,labour%20uprisings%20in%20the%20country
APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues		10	08	PPT and Important points given https://www.youtube.com/watch?v=FC_ccVxB5nA



APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management	a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions . b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972	8	06	PPT and Important points given	
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Sunita
Faculty

V. B. Somani
Convener



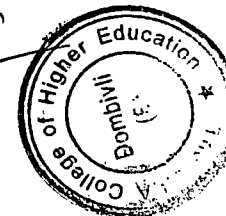
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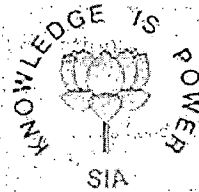
Name of the Teacher :	Sunita Sidhani	Program:	BMS				
Course :	Industrial Law	Class	FY A	SEM-2			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation				20	Learning Purpose Only
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

Sunita
Faculty

V. B. Somani
Convener



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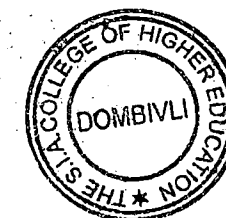
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TEACHING PLAN 2021-22

		Program BMS			
Name of the Teacher :	Rooshikesh Jade				
Course:	Business Environment	Class	FYBMS	-DIV-A+B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Business Environment Business Environment Micro and Macro Environment Introduction to Micro-Environment Internal Environment External Environment Introduction to Macro Components	15	18	PPT, Board presentation, Assignments, Discussions	
Jan-22 and Feb-2022	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Political Institutions : Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment Impact of business on Private sector, Public sector and Joint sector Sun-rise sectors of India Economy; Challenges of Indian economy	15	17	PPT, Board presentation, Assignments, Discussions	



	Feb-2022 and March-2022	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment Nature, Impact of foreign culture on Business, Traditional Values and its Impact, Social Audit - Meaning and Importance of Corporate Governance Social Responsibility of Business Technological environment: Features, impact of technology on Business Competitive Environment: Meaning, Michael Porter's Five Forces Analysis, Competitive Strategies:	15	17	PPT, Board presentation, Assignments, Discussions	
	Mar-22	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	International Environment GATT/ WTO: Objective and Evolution of GATT, Uruguay round, GATT v/s WTO, Functions of WTO, Pros and Cons of WTO. Globalization: Meaning, Nature and stages of Globalization, features of Globalization, Foreign Market entry strategies, LPG model. MNCs: Definition, meaning, merits, demerits, MNCs in India FDI: Meaning, FDI concepts and functions, Need for FDI in developing countries, Factors influencing FDI, FDI operations in India, Challenges faced by International Business and Investment Opportunities for Indian Industry	15	18	PPT, Board presentation, Assignments, Discussions	

Prach
Faculty

V. B. Sharma
Convener



Principal *Padmraj*
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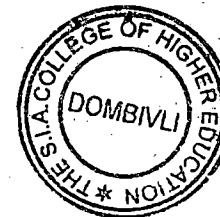
Mapping Course outcomes to Assessment

		Program: BMS	
Name of the Teacher :		Rooshikesh G Jade	
Course :	Business Environment	Class	FYBMS

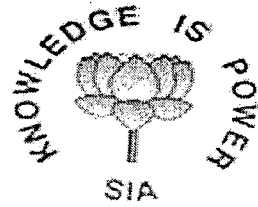
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Test	14	10	25	
2	Students will understand the Theory of Political environment and Legal Enviroments with their different components	Political and Legal environment	Test	12	5	20	
3	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Test	12	5	20	
4	Students will understand the Concepts of International environments and various other factors creating the same.	International Environment	Test	12	5	10	
Total Marks				50	25	75	

R Jade
Faculty

V Booma
Convener



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Radmanj
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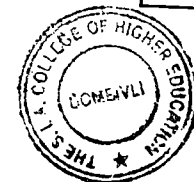
TEACHING PLAN 2021-22

Name of the Teacher :	Booma V Halpeth	Program	BMS			
Course:	Principles of Marketing	Class	FYBMS		A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to learn the fundamentals of Marketing [] []	Introduction to Marketing	:Definition, features, advantages and scope of marketing. The 4P's and 4C's of marketing. Marketing v/s Selling. Marketing as an activity and function Needs, wants and demands, transactions, transfer and exchanges.	4	5	ppt, video	https://youtu.be/YImzLDw7SdM
				2	2	ppt, video	https://youtu.be/YImzLDw7SdM
				2	1	ppt	
		orientation of a firm	Production concept; Product concept; selling concept and marketing concept, social relationship, Holistic marketing				



	Give practical experience about the marketing practices adopted in the industry	Marketing Environment, Research and Consumer Behaviour	Management structure; Marketing Channels; Markets in which a firm operates; competitors and stakeholders.	2	1	ppt		
	Introduce students to learn the fundamentals of Marketing		Political Factors; Economic Factors; Socio Cultural Factors, Technological Factors (PEST Analysis)	3	1	ppt, video	https://youtu.be/BXXdcgchAVw	
		Marketing Research	Meaning, features, Importance of marketing research. Types of marketing research: Product research; Sales research; consumer/customer research; production research	5	4	ppt, activity		
		MIS	:Meaning, features and Importance	2	6	ppt		
		Consumer Behaviour	Meaning, feature, importance, factors affecting Consumer Behaviour	6		ppt, videos, case	https://youtu.be/UM1sj0Wjf6Y	
		Give practical experience about the marketing practices	Marketing Mix	Meaning –elements of Marketing Mix	2	1	ppt	
				Product-product mix-product line lifecycle-product planning – New product development- failure of new product-levels of product	4	4	ppt, video, case	https://youtu.be/F05ImYR4ssU
			Branding –Packing and packaging – role and importance	2	2	ppt		



Pricing – objectives- factors influencing pricing policy and Pricing strategy.

Physical distribution – meaning – factor affecting channel selection- types of marketing channels

4	↑	ppt	
2	↓	ppt	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			Promotion – meaning and significance of promotion. Promotion • tools	4	2	ppt, video	
	Provide knowledge about the various types of marketing	Segmentation, Targeting and Positioning and Trends In Marketing	Segmentation – meaning , importance , basis	2	2	ppt, case	https://youtu.be/IIQtjaLyW-w
Targeting – meaning , types			2	1	ppt, video		
Positioning – meaning – strategies			2	1	ppt, video		
New trends in marketing – E-marketing , Internet marketing and marketing using Social network			4	3	ppt		
Social marketing/ Relationship marketing			2		ppt		



N. B. Bhat
Faculty

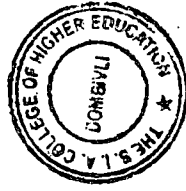
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N. B. Bhat
Convener

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N. B. Bhat
Principal



Mapping Course outcomes to Assessment

Name of the Teacher :	Booma V Halpeth	Program:	BMS			
Course :	Principles of Marketing	Class	FYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage-external	Remarks
	Introduce students to learn the	Introduction to marketing					
	Introduce students to learn the	Marketing environment, Research, Consumer Merchandise	Test	20	20	25	
		Management, Buying	Field project	10	5	25	
		Segmentation, Targeting, Positioning	Case Study	NA	NA	25	
	Provide knowledge about the various types of marketing				25	100	

V. Booma
Faculty

V. Booma
Convenor

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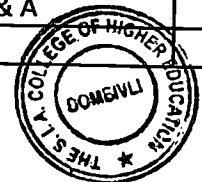
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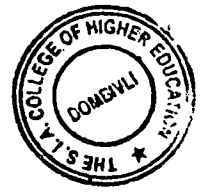
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TEACHING PLAN 2021-22						
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies		
Course:		Principles of Mgt		Class FYBMS A		

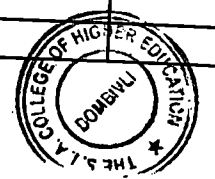
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan 22- Feb 22	Introduce students to the core concepts and principles of management.	Nature of Management	Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8	9	<ul style="list-style-type: none"> • Lecture • Powerpoint Presentations • Q & A • Word - Cloud, Assignment. 	
Feb-22	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Evolution of Management thoughts, F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Management, Contingency Approach to management.	2	3	<ul style="list-style-type: none"> • Lecture • Powerpoint Presentations • Verbal Q & A 	



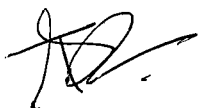
Feb 22 - March 22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Planning and Decision Making	Introduction to planning, Features of Planning, Need and Importance of planning, Limitations of Planning, Essentials of good plan. Components or Types of Plans - Standing plans & single use plans. Management By Objectives by Peter Drucker, Process & Advantages of MBO, Decision Making - Definition , Meaning, Imp of decision making. Process of decision making. Techniques of decision Making, Programmed techniques and Non programmed techniques.	10	9	Lecture, PPT, Verbal Q & A, Examples & Discussion.	



Mar-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	<ul style="list-style-type: none"> • Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. • Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, • Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship 	12	14	Lecture, PPT, Pop up Quiz, Assignment.	
Apr-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Directing, Leadership, Co-ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6	7	Lecture, PPT, Pop up Quiz, Verbal Q & A.	



Apr-22	Creating awareness about the recent trends in management namely, green management and CSR.		CSR & Green Management	6	7	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by Organisations


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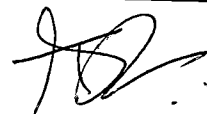
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Mapping Course outcomes to Assessment

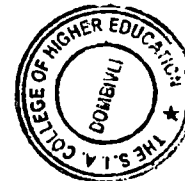
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies			
Course :		Foundation of Human Skills		Class FYBMS A			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks
1	Introduce students to the core concepts and principles of management.	Nature of Management	Internal Test.	20	20	75	
			Assignment, Verbal Q & A.	2	2		
2	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Internal Test.	20	20	75	
			Verbal Q & A.	NA	NA		




3	Develop understanding of the various basic concepts of directing, leadership, co-ordination and controlling.	Planning and Decision Making	Internal Test.	20	20	75
		Organizing	Pop up Quiz, Microsoft Form 10 Point Quiz, Assignment	2	2	75
		Directing, Leadership, Co-ordination and Controlling	Pop up Quiz, Verbal Q & A, Microsoft 10 point Quiz.	NA	NA	
4	Creating awareness about the recent trends in management namely, green management and CSR.	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1	1	


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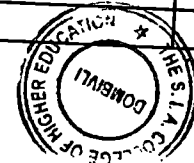
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TEACHING PLAN 2021-22

Name of the Teacher :	Tarun S. Kuckian	Program	Bachelor of Management Studies		
Course:	Principles of Mgt.	Class	FYBMS B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan 22- Feb 22	Introduce students to the core concepts and principles of management.	Nature of Management	Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8	9	<ul style="list-style-type: none"> Lecture Powerpoint Presentations Q & A Word - Cloud, Assignment. 	
Feb-22	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Evolution of Management thoughts, F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Management, Contingency Approach to management.	2	3	<ul style="list-style-type: none"> Lecture Powerpoint Presentations Verbal Q & A 	



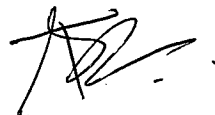
Feb 22 - March 22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Planning and Decision Making	Introduction to planning, Features of Planning, Need and Importance of planning, Limitations of Planning, Essentials of good plan. Components or Types of Plans - Standing plans & single use plans. Management By Objectives by Peter Drucker, Process & Advantages of MBO, Decision Making - Definition, Meaning, Imp of decision making. Process of decision making. Techniques of decision Making, Programmed techniques and Non programmed techniques.	10	11	Lecture, PPT, Verbal Q & A, Examples & Discussion.




Mar-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	<ul style="list-style-type: none"> • Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. • Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, • Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship 	12	11	Lecture, PPT, Pop up Quiz, Assignment.	
Apr-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Directing, Leadership, Co-ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6	8	Lecture, PPT, Pop up Quiz, Verbal Q & A.	



Apr-22	Creating awareness about the recent trends in management namely, green management and CSR.		CSR & Green Management	6	8	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by Organisations


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Mapping Course outcomes to Assessment

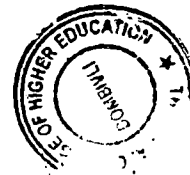
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies			
Course :		Foundation of Human Skills		Class FYBMS B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce students to the core concepts and principles of management.	Nature of Management	Internal Test.	20	20	75	
			Assignment, Verbal Q & A.	2	2		
2	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Internal Test.	20	20	75	
			Verbal Q & A.	NA	NA		




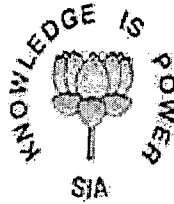
3	Develop understanding of the various basic concepts of directing, leadership, co-ordination and controlling.	Planning and Decision Making	Internal Test.				
				20	20	75	
		Organizing	Pop up Quiz, Assignment	2	2	75	
		Directing, Leadership, Co-ordination and Controlling	Pop up Quiz, Verbal Q & A.	NA	NA		
4	Creating awareness about the recent trends in management namely, green management and CSR.	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1	1		


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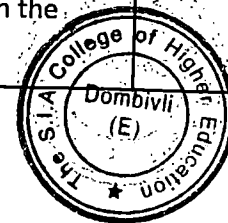


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TEACHING PLAN 2021-22

		Program				
Name of the Teacher :	Dr. Shilpa Malani			BMS		
Course:	Foundation Course 2	Class		FYBMS - B		

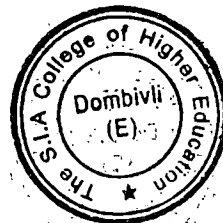
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	6	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution.	5	6	PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	5	PPT, Verbal Q & A, Project based learning	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	5	PPT, Verbal Q & A, Project based learning	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	3	PPT, Verbal Q & A, Project based learning	
			TOTAL	35	25		

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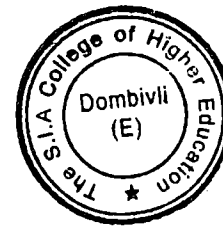


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Mapping Course outcomes to Assessment

		Program:	BMS		
Name of the Teacher :	Dr. Shilpa Malani		FYBMS-	B	
Course	Foundation Course 2	Class			

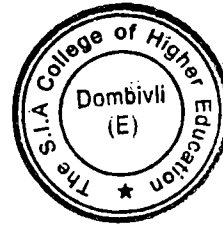
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	



4	Sensitize the students on various social issues, and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

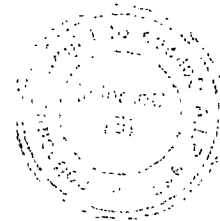
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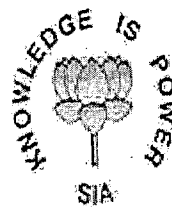
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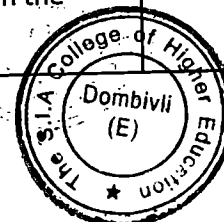




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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Foundation Course 2	Class		FYBMS - A		

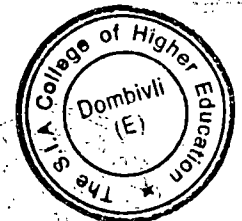
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	6	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	5	6	PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	6	PPT, Verbal Q & A, Project based learning
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	6	PPT, Verbal Q & A, Project based learning
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	4	PPT, Verbal Q & A, Project based learning
			TOTAL	35	28	

[Signature]
Faculty

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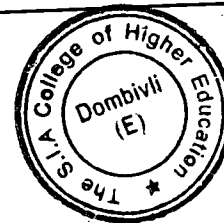


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Mapping Course outcomes to Assessment

		Program:		BMS			
Name of the Teacher :		Dr. Shilpa Malani		FYBMS	A		
Course	Foundation Course 2	Class					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	^{introduce} students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	^{gain more} understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	

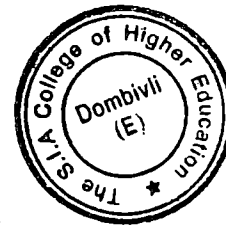


4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

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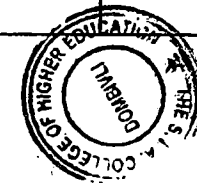
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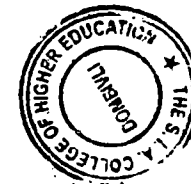
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Tarun S. Kuckian					
Course:	Business Communication 2	Class	FYBMS	B		

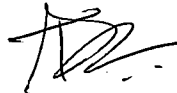
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Presentation skills					
	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Principles of effective presentation, Introduction, Effective use of OHP, Effective use of transparency, How to make PowerPoint presentation, Graphics in presentation, Steps in preparing a presentation	8	10	<ul style="list-style-type: none"> Lecture PPT by Students (Activity) Q & A 	https://www.youtube.com/watch?v=MnIPpUITCRc
February		Group Communication					



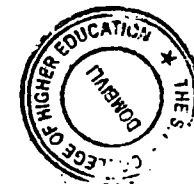
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	6	7	PPT, Lecture, Verbal Q & A, Assignment	
February	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	6	PPT, Lecture, Verbal Q & A, Assignment	
March	Understand the concept of Conference.	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing	4	2	PPT, Lecture, Verbal Q & A.	
March/Apr	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	4	4	PPT, Lecture, Verbal Q & A.	




Business Correspondence							
April	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	4	5	PPT, Lecture, Activity - letter writing, Assignment.	
April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	3	4	PPT, Lecture, Activity - letter writing, Assignment.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	3	4	PPT, Lecture, Activity - letter writing.	


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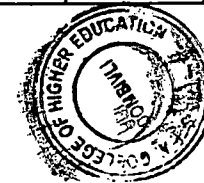



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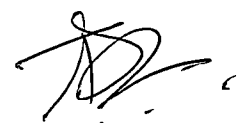
Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Tarun S. Kuckian						
Course :	Business Communication 2		Class	FYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
		Presentation skills					
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Internal Test	20	20	75	
		Group Communication					
2	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Internal Test	20	20	75	
			Assignment	3	3		



3		Business Correspondence		15	5	20	
	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters , Sales letter, Consumer Guidance Grievance letters, RTI, Report writing.	Assignment, Classroom Activity-Letter writing.	2	2		

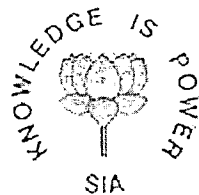

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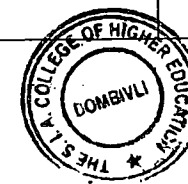


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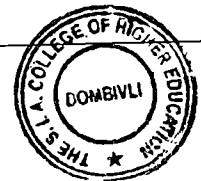
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TEACHING PLAN 2020-21							
			Program	BMS	A		
Name of the Teacher :	Aishwarya Iyer						
Course:	Foundation Course (Ethics and Governance)		Class	SYBMS A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
November	To understand significance of ethics and ethical practices in businesses which are indispensable for progress of a country	Introduction to Ethics and Business Ethics		12		PPT	
		Ethics	Concept of Ethics, Evolution of Ethics, Nature of Ethics- Personal, Professional, Managerial Importance of Ethics, Objectives, Scope, Types – Transactional, Participatory and Recognition		6	PPT	



		Business Ethics	<p>Meaning, Objectives, Purpose and Scope of Business Ethics</p> <p>Towards Society and Stakeholders, Role of Government in Ensuring Business Ethics</p> <p>Principles of Business Ethics, 3 Cs of Business Ethics – Compliance, Contribution and Consequences</p> <p>Myths about Business Ethics</p> <p>Ethical Performance in Businesses in India</p>		5	PPT	
December	To learn the applicability of ethics in functional areas like marketing, finance and human resource management	Ethics in Marketing, Finance and HRM		11		PPT	
		Ethics in Marketing:	Ethical issues in Marketing Mix, Unethical Marketing Practices in India, Ethical Dilemmas in Marketing, Ethics in Advertising and Types of Unethical Advertisements		4	PPT	
		Ethics In Finance	Scope of Ethics in Financial Services, Ethics of a Financial Manager – Legal Issues, Balancing Act and Whistle Blower, Ethics in Taxation, Corporate Crime - White Collar Crime and Organised Crime, Major Corporate Scams in India, Role of SEBI in Ensuring Corporate Governance, Cadbury Committee Report, 1992		4	PPT	
		Ethics in Human Resource Management	Importance of Workplace Ethics, Guidelines to Promote Workplace Ethics, Importance of Employee Code of Conduct, Ethical Leadership		3	PPT	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
January	To understand the emerging need and growing importance of good governance and CSR by organisations	Corporate Governance	Concept, History of Corporate Governance in India, Need for Corporate Governance • Significance of Ethics in Corporate Governance, Principles of Corporate Governance, Benefits of Good Governance, Issues in Corporate Governance • Theories- Agency Theory, Shareholder Theory, Stakeholder Theory and Stewardship Theory • Corporate Governance in India, Emerging Trends in Corporate Governance, Models of Corporate Governance, Insider Trading	11	8	PPT	
February	To study the ethical business practices, CSR and Corporate Governance practiced by various organisations	Corporate Social Responsibility (CSR)	Meaning of CSR, Evolution of CSR, Types of Social Responsibility • Aspects of CSR- Responsibility, Accountability, Sustainability and Social Contract • Need for CSR • CSR Principles and Strategies • Issues in CSR • Social Accounting • Tata Group's CSR Rating Framework • Sachar Committee Report on CSR • Ethical Issues in International Business Practices • Recent Guidelines in CSR • Society's Changing Expectations of Business With Respect to Globalisation • Future of CSR	11	8	PPT	


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Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Aishwarya Iyer						
Course :	Foundation Course (Ethics and Governance)		Class	SYBMS A			


SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Weightage -	Remarks
1	To understand significance of ethics and ethical practices in businesses which are indispensable for progress of a country	Introduction to Ethics and Business Ethics	Assignment / Test	10	5	15	
		Ethics					
		Business Ethics					
2	To learn the applicability of ethics in functional areas like marketing, finance and human resource management	Ethics in Marketing, Finance and HRM	Assignment / Test	15	5	25	
		Ethics in Marketing:					
		Ethics In Finance					

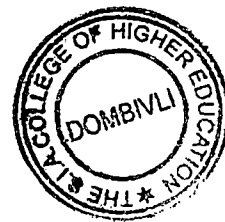


		Ethics in Human Resource Management					
3	To understand the emerging need and growing importance of good governance and CSR by organisations	Corporate Governance	Project	10	15	15	
4	To study the ethical business practices, CSR and Corporate Governance practiced by various organisations	Corporate Social Responsibility (CSR)	Test	15	5	20	

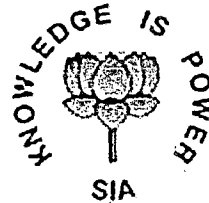

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TEACHING PLAN 2021-22							
				Program BMS			
Name of the Teacher :		Rooshikesh Jade					
Course:	Business Envirinment	Class	FYBMS	B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Business Environment Business Environment Micro and Macro Environment Introduction to Micro-Environment Internal Environment External Environment Introduction to Macro Components	15		PPT, Board presentation, Assignments, Discussions	
Jan-22 and Feb-2022	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Political Institutions : Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment Impact of business on Private sector, Public sector and Joint sector Sun-rise sectors of India Economy. Challenges of Indian economy	15		PPT, Board presentation, Assignments, Discussions	



Feb-2022 and March-2022	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	<p>Social and Cultural Environment Nature, Impact of foreign culture on Business, Traditional Values and its Impact, Social Audit - Meaning and Importance of Corporate Governance Social Responsibility of Business</p> <p>Technological environment: Features, impact of technology on Business</p> <p>Competitive Environment: Meaning, Michael Porter's Five Forces Analysis, Competitive Strategies</p>	15	PPT, Board presentation, Assignments, Discussions	
Mar-22	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	<p>International Environment GATT/ WTO: Objective and Evolution of GATT, Uruguay round, GATT v/s WTO, Functions of WTO, Pros and Cons of WTO.</p> <p>Globalization: Meaning, Nature and stages of Globalization, features of Globalization, Foreign Market entry strategies, LPG model.</p> <p>MNCs: Definition, meaning, merits, demerits, MNCs in India</p> <p>FDI: Meaning, FDI concepts and functions, Need for FDI in developing countries, Factors influencing FDI, FDI operations in India, Challenges faced by International Business and Investment Opportunities for Indian Industry</p>	15	PPT, Board presentation, Assignments, Discussions	

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Mapping Course outcomes to Assessment

		Program: BMS				
Name of the Teacher :		Rooshikesh G Jade				
Course :	Business Environment	Class	FYBMS	B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Test	14	10	25	
2	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Test	12	5	20	
3	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Test	12	5	20	
4	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	Test	12	5	10	
Total Marks				50	25	75	

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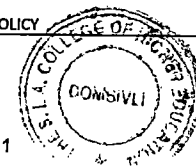
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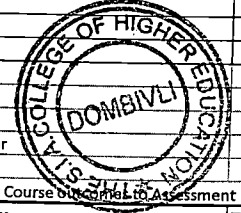
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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman		Program		BMS				
Course: BUSINESS ECONOMICS II				Class		SYBMS		A		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references			
				Planned	Taken					
	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS	Macroeconomics	2		LECTURES, PPT, INDUSTRY RELATED EXAMPLES				
			Circular flow of aggregate income and expenditure	2		EXAMPLES, LECTURES, DIAGRAMS				
			The measurement of National Product	2		EXAMPLES, LECTURES, DIAGRAMS				
			Short run economic fluctuations	2		EXAMPLES, LECTURES, DIAGRAMS				
			The Keynesian Principle of Effective Demand	2		EXAMPLES, LECTURES, DIAGRAMS				
			MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY		2		EXAMPLES, LECTURES, DIAGRAMS		
					DEMAND FOR MONEY	2		EXAMPLES, LECTURES, DIAGRAMS		
					Money and Prices	2		EXAMPLES, LECTURES, DIAGRAMS		
					Inflation	2		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES		
					Monetary Policy					
	CONSTITUENTS OF FISCAL POLICY		Role of Government to provide Public goods	3		LECTURES, RBI RELATED EXAMPLES				



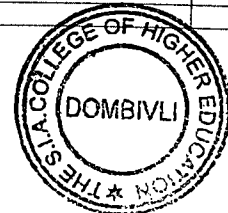
			Fiscal Policy			LECTURES, RBI RELATED EXAMPLES	
			Instruments of Fiscal Policy				
			Union Budget				
	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	The basis of international trade	2		LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Foreign Investments	2		LECTURES AND EXAMPLES	
			Balance of Payments	2		LECTURES	
			Foreign Exchange and Foreign exchange market	3		LECTURES	
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			Mapping Course Outcome to Assessment				
	Name of t	SUJITH RAMAN	Program:	BMS			
	Course :	BUSINESS ECONOMICS II	Class	SYBMS			
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal & Assignment	Overall weightage - External	Remarks
1	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS	Internal exam, Assignments and external exam	100	25	75	
		MONEY, INFLATION AND MONETARY POLICY	Internal exam, Assignments and external exam	100	25	75	
		CONSTITUENTS OF FISCAL POLICY	Internal exam, Assignments and external exam	100	25	75	
2	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL	Internal exam, Assignments and external exam	100	25	75	
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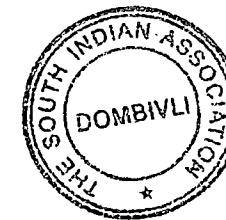


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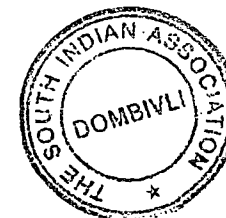
Name of Teacher :	Lalita Singh
Subject :	IT in Business Management II
Course,Class and Semester:	BMS / SY / IV
Division :	
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	

Month	No of lectures Available
January	13
Feburary	13
March	13
April	12
TOTAL	51

Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
	Overview of MIS,Definition, Characteristics Subsystems of MIS (Activity and Functional subsystems),Structure of MIS Reasons for failure of MIS. ,Understanding Major Functional Systems Marketing & Sales Systems,Finance & Accounting Systems Manufacturing & Production Systems,Human Resource Systems,Inventory Systems, Sub systems, description and organizational levels,Decision support system, Definition,Relationship with MIS Evolution of DSS, Characteristics, classification, objectives, components, applications of DSS	Online Lecture, Quiz, Assignment	15	13	Completed
Month	Syllabus Unit -2 Allotted Lectures :15	Strategies Used	Planned	Taken	Remarks



	<p>Concepts of ERP,Architecture of ERP Generic modules of ERP Applications of ERP,ERP Implementation concepts ERP lifecycle,Concept of XRP (extended ERP) Features of commercial ERP software ,Study of SAP, Oracle Apps, MS Dynamics NAV, Peoplesoft, Concept of e-CRM E-CRM Solutions and its advantages, How technology helps? ,CRM Capabilities and customer Life cycle Privacy Issues and CRM,Data Mining and CRM CRM and workflow Automation,Concept of E-SCM Strategic advantages, benefits,E-SCM Components and Chain Architecture, Major Trends in e-SCM,Case studies ERP/SCM/CRM</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>13</p>	<p>Completed</p>
Month	Syllabus Unit -3 Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
	<p>Introduction to DBMS Meaning of DBMS, Need for using DBMS. Concepts of tables, records, attributes, keys, integrity constraints, schema architecture, data independence. • Data Warehousing and Data Mining Concepts of Data warehousing, Importance of data warehouse for an organization,Characteristics of Data warehouse Functions of Data warehouse,Data warehouse architecture Business use of data warehouse,Standard Reports and queries,Data MiningThe scope and the techniques used • Business Applications of Data warehousing and Data mining</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>13</p>	<p>Completed</p>
Month	Syllabus Unit -4Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks

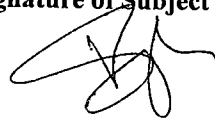


	<p>Introduction to Outsourcing Meaning of Outsourcing, Need for outsourcing Scope of Outsourcing.,Outsourcing : IT and Business Processes, Business Process Outsourcing (BPO) Introduction,BPO Vendors,How does BPO Work?,BPO Service scope,Benefits of BPO,BPO and IT Services,Project Management approach in BPO,BPO and IT-enabled services, BPO Business Model,Strategy for Business Process Outsourcing, Process of BPO ITO Vs BPO, BPO to KPO,Meaning of KPO KPO vs BPO,KPO : Opportunity and Scope,KPO challenges KPO Indian Scenario, Outsourcing in Cloud Environment Cloud computing offerings,Traditional Outsourcing Vs. Cloud Computing</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>12</p>	<p>Completed</p>
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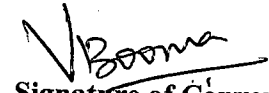
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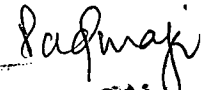
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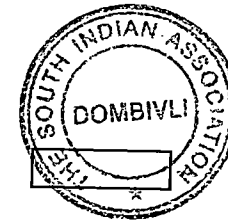
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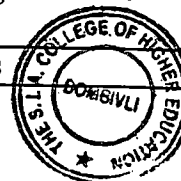
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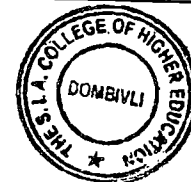
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TEACHING PLAN 2021-22					
		Program		Bachelor of Management Studies	
Name of the Teacher : Dr.Hasitkumar Nagariya					
Course:	Auditing	Class	SYBMS	FINANCE	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	understand the basics of Auditing	Introduction to Auditing	Introduction of Syllabus	2	2	PPT,Lecture	
			Chapter-1 Items included in Fianancial Statements,Users of Financial Statements	3	2	PPT,Lecture	
			Meaning and Defination of Auditing ,Features of Auditing	2	2	PPT,Lecture	
Dec-21			Distinguish Between- Accounting and Auditing,Auditing and Investigation,Objectives of Auditing	3	2	PPT,Lecture,Article Review	
			Errors and Types	2	2	PPT,Lecture,Case Study	



		Frauds and Types, Window	2	2	PPT, Lecture, Role Play	
Jan-22		Secret Reserve- Why Done, How Done, Objections	3	2	PPT, Lecture, Case Study	
		Circumstances indicating Errors and Frauds, Auditor's Duties Regarding Frauds	3	2	PPT, Lecture, Role Play	
		Auditor's Responsibility For Errors and Frauds, Advantages and Necessity of Auditing, Inherent Limitations of Auditing	3	2	PPT, Lecture, Quiz	
		Principles of Audit, Materiality, True and Fair View, Types of Audit, Auditing Standards by ICAI	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=WiPaIPF-R9M
Get acquainted with Audit Techniques and Internal Audit	Audit Planning, Procedures and Documentation	CHAPTER-2- Stages/Process/Scope of Audit, Audit Planning(SA 300), Pre-Commencement Considerations	3	2	PPT, Lecture, Case Study	
		Audit Programme- Definition, Factors, Contents/Essentials, Types, Advantages, Disadvantages, Precautions For Overcoming Disadvantages, Method of Work	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=PgBNCFGASvI



		Audit Evidence:Essentials of Good Audit Evidence,Sufficient Audit Evidence v. Appropriate Audit Evidence,Internal Evidence v. External Evidence	3	2	PPT,Lecture,Role Play	
		Audit Procedures - Classification,Audit Techniques -Types,Audit Working Papers-Factors,Requisite Contents,Main Functions/Importance,Contents of Permanent Audit File,Contents of Current Audit File,Ownership , Custody and Access,Auditors Right of Lien ,Audit NoteBook	3	2	PPT,Lecture,Case Study	
Feb-22	Learn about audit planning ,procedure and documentation	Auditing Techniques and Internal Audit Introduction	3	2	PPT,Lecture,Case Study	
		Unit-3-Test Check-Test Checking Vs. Statistical sampling,Unsuitable,Need/Importance,How to Select Items,Advantages,Disadvantages,Precautions,Auditor's Liability,	3	2	PPT,Lecture,Case Study	



		Routine Checking- Features, Objectives, Advantages, Disadvantages, Audit Marks, Audit Sampling- Purpose, Factors for designing Audit Sample, Sample Size, Sampling Risk, Tolerable Error, Expected Error, Methods of selecting Sample Items, Evaluation of Sample Results	2	2	PPT, Lecture, Role Play	
		Advantages of Statistical Sampling in Auditing, Procedure, Advantages/ Need/Importance, Disadvantages, Auditor's Duty/Liability/Precautions	3	2	PPT, Lecture, Quiz	
		Internal Control-Purpose and Advantages, Components/Characteristics/ Features, Objectives of Internal Control, Management Responsibilities for Internal Control, Review of Internal Control, Auditor's Duties, Inherent Limitations of Internal Control, Internal Control for Various Items, Audit in Depth, Internal Check, Internal Audit	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=c85pomognpA



	Understand vouching and verification process in Auditing	Auditing Techniques : Vouching & Verification	Unit-4-Vouching-Aims, Objectives and Importance,Points to be Considered in Vouching, Vouching of Receipts	2	2	PPT,Lecture,Case Study	
Mar-22			Understood Vouching of Payments	3	3	PPT,Lecture,Case Study	
			Understood Unit-5-Verification-Objects of Verification, Techniques of Verification, Valuation, Basis of Valuation, Importance of Valuation	3	2	PPT,Lecture,Role Play	
			Understood Differences Between Verification and Valuation, Principles of Verification and Valuation of Assets, Problems of Verification and Valuation, Verification of Assets and Liabilities, Revision	3	2	PPT,Lecture,Quiz	

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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya					
Course :	Auditing	Class	SYBMS	FINANCE	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understand the basics of Auditing	Introduction to Auditing	Internal Test	25	25	75	
2	Get acquainted with Audit Techniques and Internal Audit	Audit Planning, Procedures and Documentation	Internal Test	25	25	75	
3	Learn about audit planning ,procedure and documentation	Auditing Techniques and Internal Audit Introduction	Verbal Q A,Quiz	NA	NA	75	



4	Understand vouching and verification process in Auditing	Auditing Techniques : Vouching & Verification	PPT Competition	NA	NA	75	
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Faculty

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TEACHING PLAN 2021-22							
Name of the Teacher : Mukul Kulkarni			Program	BMS			
Course:	Strategic Cost Management		Class	SY			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM	Concept and Philosophy- Objectives of SCM-Environmental influences on cost management practices, Key elements in SCM-Different aspects of Strategic Cost Management: Value Analysis & Value Engineering, Wastage Control, Disposal Management, Business Process Reengineering, Total Quality Management, Total Productive Maintenance, Energy Audit, Control of Total Distribution Cost & Supply Cost, Cost Reduction & Product Life Cycle Costing(An Overview)	20	15	PPT, Discussion	



Jan	<p>CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.</p>	<p>Activity Based Costing</p>	<p>Concept, rationale, issues, limitations. Design and Implementation of Activity Based Costing (Practical Problems on ABC), Life Cycle Costing, Kaizen Costing, Back Flush Costing. Evaluation criterion; Return on Cash Systems; Transfer Pricing and Divisional Performance. Transfer Pricing in International Business, Marginal Costing and Managerial Decision Mix (Practical Problems)</p>	20	15	PPT, Discussion	
Feb	<p>CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting</p>	<p>Strategic Cost Management performance assessment (Only theory)</p>	<p>Cost Audit & Management Audit under companies Act, with reference to strategic assessment of cost & managerial performance- Strategic Cost-Benefit Analysis of different business restructuring propositions-Entrepreneurial approach to cost Management, with reference to core competencies, strategic advantages & long-term perspective of cost Management. Six Sigma, Learning Curve, Praise Analysis and Simulation</p>	8	6	PPT, Discussion	



Mar	CO 2 The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.	Variance Analysis & Responsibility Accounting (Practical Problems)	Standard Costing (Material, Labour, Overhead, Sales & Profit) Responsibility Accounting - Introduction, Types & Evaluation of Profit Centre and Investment Centre	12	11	PPT, Discussion, Problem solving	
				60	47		
	<i>Deekar</i>		<i>Boon</i>				
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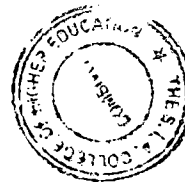
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Mapping Course outcomes to Assessment

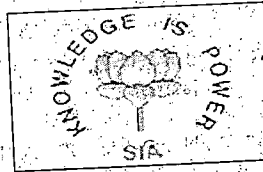
Name of the Teacher :		Mukul Kulkarni		Program:		BMS				
Course :		Strategic Cost Management		Class		SY				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks			
1	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM		18.75		18.75				
2	CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.	Activity Based Costing	Internal test	31.25	12.5	18.75				
3	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Strategic Cost Management performance assessment (Only theory)		18.75		18.75				
4	CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.	Variance Analysis & Responsibility Accounting (Practical Problems)	Internal test	31.25	12.5	18.75				

Mukul Kulkarni
Faculty



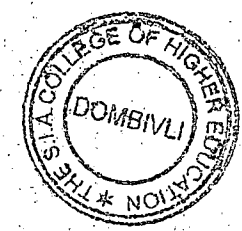
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TEACHING PLAN 2021-22							
Program: BMS							
of the Teacher :		Rooshikesh Jade		Class		SYBMS Div - A	
Course: Change Management							
Month	Course outcome	No. Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand the Fundamental concepts of change, levels of change, reasons behind change, types of change and various theories of change	Introduction to Change	Introduction & levels of change. Importance, imperatives of change, Forces of change, Causes-social, economic, technological and organizational. Organizational culture & change. Types & Models of change Kurt Lewin's change model, Action research, Expanded Process Model, A.J. Leavitts model.	15	18	PPT, Board presentation, Assignments, Discussions	
	Understand the methods of change and its requisits and limitations, also to understand the resistance to change and its reasons.	Impact of Change	Change & its implementation.- Individual change: concept, need, importance & risk of not having individual perspective. Team Change - concept, need, importance & limitation Change & its impact- Resistance to change & sources-sources of individual resistance, sources of organizational resistance	15	17	PPT, Board presentation, Assignments, Discussions	



Understand the methods of overcoming the change, and its importance.	Resistance to Change	Overcoming Resistance to change - Manifestations of resistance, Six box model Minimizing RTC. OD Interventions to overcome change - meaning and importance, Team intervention, Role analysis Technique, Coaching & mentoring, T-group, Job expectations technique, Behaviour modification, Managing role stress	15	16	PPT, Board presentation, Assignments, Discussions
Understand how to implement the change effectively with the case studies	Effective Implementation of Change	Effective implementation of change - change agents and effective change programs. Systematic approach to change, client & consultant relationship • Classic skills for leaders Case study on smart change leaders, caselets on Action research	15	17	PPT, Board presentation, Assignments, Discussions

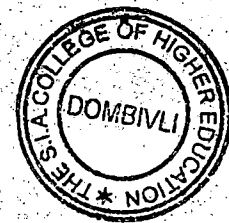
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Mapping Course outcomes to Assessment

		Program: BMS					
Name of the Teacher :		Rooshikesh G Jade					
Course :		Business Environment		Class	SYBMS		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the Fundamental concepts of change, levels of change, reasons behind change, types of change and various theories of change	Introduction to Change	Test and Assignments	14	10	15	
	Understand the methods of change and its requisits and limitations, also to understand the resistance to change and its reasons.	Impact of Change	Test and Assignments	12	5	20	
	Understand the methods of overcoming the change, and its importance	Resistance to Change	Test and Assignments	12	5	20	
	understand how to implement the change effectively with the case studies	Effective Implementation of Change	Test and Assignments	12	5	20	
Total Marks				50	25	75	

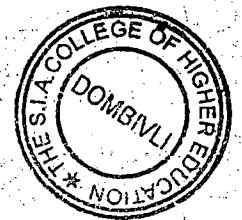
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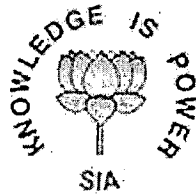
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TEACHING PLAN 2021-22					
Name of the Teacher :		Tarun S. Kuckian	Program Bachelor of Management Studies		
Course:	Conflict & Negotiation		Class SYBMS Human Resource Specialisation		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Nov-21 - Dec 21	Understand the nature of conflicts, their causes and outcomes.	Overview of Conflict	Meaning & Nature of conflict, Transitions in Conflict Thought - Features & Causes of conflict, Functional & Dysfunctional conflict, Levels of Conflict, Process of conflict - 5 stages. Benefits & limitations of conflict to the organisation. Conflict Outcomes, Five Belief Domains of Conflict.	10	11	Lecture , PPT, Word - Cloud, Short Video, Pop up Quiz, Powerpoint presentation by students.



Dec 21- Jan 22	Study the different aspects of conflict management and how to handle them effectively.	Conflict Management	Meaning, Need & Importance of Conflict Management, Conflict Resolution strategies, Strategies for resolving conflicts. Prevention of Industrial conflicts; Settlement of Conflicts.	10	12	Lecture, PPT, Assignment, Short Video, Verbal Q & A.
Jan-22	Gain insight into the concept of negotiation and negotiation process.	Overview of Negotiation	Meaning, Importance, process & factors of negotiation; Challenges for effective negotiation. Imp of personality in negotiation, Role of communication, emotions in negotiation. Distributive & Integrative negotiation.	5	6	Lecture , PPT, Short video & discussion, Article reading, Assignment , Verbal Q & A .
Feb-22			Cross - cultural Negotiation, Factors affecting cross cultural negotiation, Differences of culture and its role in negotiation, Ways to resolve cross cultural negotiation.	5	6	Lecture , PPT, Short video & discussion, Verbal Q & A , Yammer Project.
Mar-22	Understand the role of third party negotiation and skills for effective negotiation.	Managing Negotiations, Ethics in Negotiation and 3D Negotiation	Ways to resolve cross cultural negotiation, Types of negotiations in workplace, Factors affecting international negotiations. Third party negotiation, Skills for effective negotiation, Ethics in negotiation, 3D Negotiation. Revision	10	8	Lecture, PPT, Microsoft Form Test Quiz, Revision.
Links to reference:						
3 ways to resolve a conflict Dorothy Walker TED Institute - YouTube						

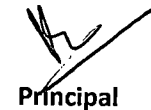
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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies	
Name of the Teacher :	Tarun S. Kuckian		
Course :	Employee Relations & Welfare	Class SYBMS Human Resource Specialisation	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the nature of conflicts, their causes and outcomes.	Overview of Conflict	Internal Test.	20	20	75
			Powerpoint Presentation by Students Pop up quiz.	5	2	
2	Study the different aspects of conflict management and how to handle them effectively.	Conflict Management	Internal Test.	20	20	75
			Assignment	5	1.5	
3	Gain insight into the concept of negotiation and negotiation process.	Overview of Negotiation	Assignment	5	1.5	75
			Project Yammer - News Articles	NA	NA	



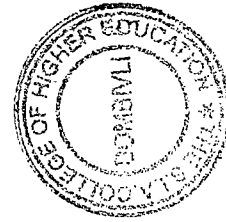
4	Understand the role of third party negotiation and skills for effective negotiation.	Managing Negotiations, Ethics in Negotiation and 3D Negotiation	Microsoft Form Test Quiz	NA	NA	75



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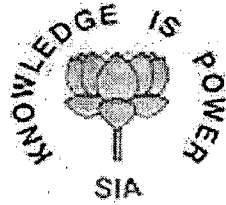


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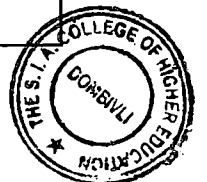
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TEACHING PLAN 2020-21

		Program: BMS SEM: IV					
Name of the Teacher :		Deepika Iyer					
Course:	Integrated Marketing Communication		Class: SYBMS Marketing				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Understand different audience for different marketing tools	Introduction to Integrated Marketing Communication	<ul style="list-style-type: none"> • Meaning, Features of IMC, Evolution of IMC, Reasons for Growth of IMC. • Promotional Tools for IMC, IMC planning process, Role of IMC in Marketing 	8		PPT, Videos, Live examples	
December	Understand different audience for different marketing tools		<ul style="list-style-type: none"> • Communication process, Traditional and alternative Response Hierarchy Models • Establishing objectives and Budgeting: Determining Promotional Objectives, Sales vs Communication Objectives, DAGMAR, Problems in setting objectives, setting objectives for the IMC Program. 	7		PPT, Videos, Live examples	
January	Learn about various tools of Integrated Marketing Communication	Elements of IMC – I	<ul style="list-style-type: none"> • Advertising – Features, Role of Advertising in IMC, Advantages and Disadvantages, Types of Advertising, Types of Media used for advertising. 	5		PPT, Videos, Live examples	



January	Learn about various tools of Integrated Marketing Communication		<ul style="list-style-type: none"> • Sales promotion – Scope, role of Sales Promotion as IMC tool, Reasons for the growth, Advantages and Disadvantages, Types of Sales Promotion, 	5		PPT, Videos, Live examples	
February	Learn about various tools of Integrated Marketing Communication		objectives of consumer and trade promotion, strategies of consumer promotion and trade promotion, sales promotion campaign, evaluation of Sales Promotion campaign.	5		PPT, Videos, Live examples, Case study	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Learn about various tools of Integrated Marketing Communication	Elements of IMC – II	Direct Marketing - Role of direct marketing in IMC, Objectives of Direct Marketing, Components for Direct Marketing, Tools of Direct Marketing – direct mail, catalogues, direct response media, internet, telemarketing, alternative media evaluation of effectiveness of direct marketing	5		PPT, Videos, Live examples	
March	Learn about various tools of Integrated Marketing Communication		Public Relations and Publicity – Introduction, Role of PR in IMC, Advantages and Disadvantages, Types of PR, Tools of PR ,Managing PR – Planning, implementation, evaluation and Research, Publicity, Sponsorship – definition, Essentials of good sponsorship, event sponsorship, cause sponsorship	5		PPT, Videos, Live examples, case study	



March	Learn about various tools of Integrated Marketing Communication		<ul style="list-style-type: none"> Personal Selling – Features, Role of Personal Selling in IMC, advantages and disadvantages of Personal Selling, Selling process, Importance of Personal Selling 	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results	Evaluation & Ethics in Marketing Communication	Evaluating an Integrated Marketing program – Evaluation process of IMC – Message Evaluations, Advertising tracking research – copy testing – emotional reaction test, cognitive Neuro science – online evaluation,	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		Behavioural Evaluation – sales and response rate, POPAI, Toll free numbers, QR codes and facebook likes, response cards, Internet responses, redemption rate Test Markets – competitive responses, scanner data, Purchase simulation tests	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		<ul style="list-style-type: none"> Ethics and Marketing communication – stereotyping, targeting vulnerable customers, offensive brand messages – legal issues – Commercial free speech, misleading claims, puffery, fraud, questionable B2B practices 	3		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		<ul style="list-style-type: none"> Current Trends in IMC – Internet & IMC, Advertising on internet, PR through Internet Banner, Sales promotion on Internet, direct marketing on internet. 	2		PPT, Videos, Live examples	

Deepika
Faculty

V. Prasad
Convener



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Mapping Course outcomes to Assessment

Program: BMS SEM: IV

Name of the Teacher :	Deepika Iyer				
Course:	Integrated Marketing Communication	Class: SYBMS Marketing			

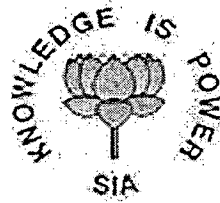
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand different audience for different marketing tools	Introduction to Integrated Marketing Communication	Internal Test	20	20	25	
2	Learn about various tools of Integrated Marketing Communication	Elements of IMC 1	Project	5	5	25	
3	Learn about various tools of Integrated Marketing Communication	Elements of IMC 2	Presnetation	NA	NA	25	
4	Evaluate the tools of communication used for a campaign and measure its results	Evaluation & Ethics in Marketing Communication	Case Study	NA	NA	25	

Deepika
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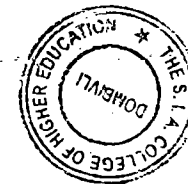
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TEACHING PLAN 2021-22					
			Program BMS		
Name of the Teacher :	SHWETA G				
Course:	Corporate Communication and PR		Class TYBMS		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
JULY	To provide the students with a basic understanding of the concepts of corporate communication and public relations	FOUNDATION OF CORPORATE COMMUNICATION	Introduction, Meaning, Scope, Corporate Communication in India, Need/Relevance of Corporate Communication in contemporary scenario, Corporate Identity, Corporate Image and Corporate Reputation, Ethics and Law un Corporate Communication	15	15	PPT, VIDEOS



AUGUST	To provide the students with a basic understanding of the concepts of corporate communication and public relations, To introduce the various elements of corporate communication and their roles in managing organisations	UNDERSTANDING PUBLIC RELATIONS	Fundamentals of Public Relations, Emergence of Public Relations, Public Relations Environment, PR Theories	15	15 PPT, VIDEOS
SEPTEMBER	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	Media Relations, Employee Communication, Crisis Communication, Financial Communication	15	15 PPT, VIDEOS

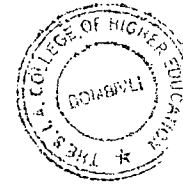


OCTOBER	To develop critical understanding of the different practices associated with corporate communication	EMERGING TECHNOLOGY IN CORPORATE COMMUNICATION AND PR	Contribution of Technology to Corporate Communication, Types of Communication Technology. Information Technology in Corporate Communication, Corporate Blogging	15	13	PPT, VIDEOS
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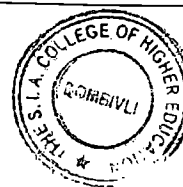
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Mapping Course outcomes to Assessment

			Program: BMS			
Name of the Teacher :	SHWETA G					
Course :	Corporate Communication and PR		Class TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	To provide the students with a basic understanding of the concepts of corporate communication and public relations	FOUNDATION OF CORPORATE COMMUNICATION	STUDENT PROJECTS	25	10	
2	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	UNDERSTANDING PUBLIC RELATIONS	ASSIGNMENTS AND STUDENT PROJECTS	25	10	



	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	ASSIGNMENTS AND STUDENT PROJECTS			
3				25	10	
4		ALL MODULES	CLASS TEST	25	5	

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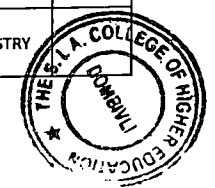




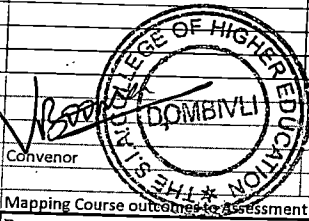
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TEACHING PLAN 2021-22

		Program	BMS				
Name of the Teacher :		Sujith Ramun					
Course: INTERNATIONAL FINANCE		Class	TYBMS				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Familiarises the students with the fundamental aspects of various issues associated with International Finance	FUNDAMENTALS OF INTERNATIONAL FINANCE	INTRODUCTION TO INTERNATIONAL FINANCE	3		LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			BALANCE OF PAYMENT	3		EXAMPLES, LECTURES, DIAGRAMS	
			INTERNATIONAL MONETARY SYSTEM	4		LECTURES	
			AN INTRODUCTION TO EXCHANGE RATE	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
February	Get a comprehensive overview of International Finance as a separate area in International Business	FOREIGN EXCHANGE MARKETS, EXCHANGE RATE DETERMINATION & CURRENCY DERIVATIVES	FOREIGN EXCHANGE MARKETS	7		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			INTERNATIONAL PARITY RELATIONSHIPS	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			CURRENCY AND INTEREST RATE FUTURE	4		LECTURES, RBI RELATED EXAMPLES	
March	Understand and apply the basic concepts, functions, process, techniques and create an awareness of the role, functions and functioning of International finance in this globalised market	WORLD FINANCIAL MARKETS AND INSTITUTIONS AND RISK	EURO CURRENCY BOND MARKETS	2		LECTURES, HISTORY OF INTERNATIONAL TRADES	
			INTERNATIONAL EQUITY MARKETS AND	2		LECTURES AND EXAMPLES	
			INTERNATIONAL FOREIGN EXCHANGE M	2		INDUSTRY RELATED EXAMS	
			INTERNATIONAL CAPITAL BUDGETING	3		LECTURES	
				3		LECTURES AND INDUSTRY RELATED EXAMPLES	
March		FOREIGN EXCHANGE RISK, APPRAISAL AND TAX MANAGEMENT	FOREIGN EXCHANGE RISK MANAGEMENT	5		LECTURES AND INDUSTRY RELATED EXAMPLES	
			INTERNATIONAL TAX ENVIRONMENT	5		LECTURES AND INDUSTRY RELATED EXAMPLES	



SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Familiarises the students with the fundamental aspects of various issues associated with International Finance	FUNDAMENTALS OF INTERNATIONAL FINANCE	Internal exam, assignment and external	100	25	75	
2	Get a comprehensive overview of International Finance as a separate area	FOREIGN EXCHANGE MARKETS, EXCHANGE RATE	Internal exam, assignment and external	100	25	75	
3	Understand and apply the basic concepts, functions, process, techniques and create an awareness of the role, functions and functioning of International finance in this globalised market	WORLD FINANCIAL MARKETS AND INSTITUTIONS AND RISK	Internal exam, assignment and external	100	25	75	
		FOREIGN EXCHANGE RISK, APPRAISAL AND TAX	Internal exam, assignment and external	100	25	75	



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Name of Faculty: SUJITH RAMAN
 Course: BUSINESS ECONOMICS II

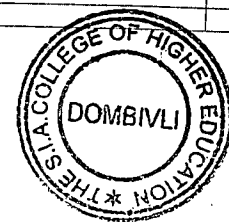
Mapping Course outcomes to Assessment

Program: BAF
 Class: SYBAF

Sujith Raman
 Faculty

B. B. B. B.
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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

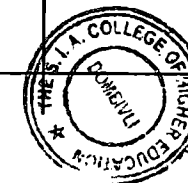
Program :BMS

Course: Project Management

Class : TY BMS - Finance

Semester VI

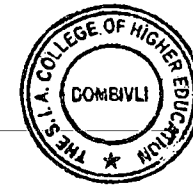
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
December	comprehensive overview of project management by understanding of basic concepts , functions ,process,techniques	Unit : 1:Introduction to Project Management & Project Initiation	Meaning/Definition of Project, Characteristics/Importance,Need, (Objectives), History. Organizational Structure (Project Organization),Project Planning,Project Manager,	8	8	Lecture method ,Explanation using PPT Presentation and Videos	https://youtu.be/BOU1YP5NZVA
							https://youtu.be/OvPCN6X3FUI
January	create an awareness of the role , functions and functioning of Project management	Unit 1 Continued	Problems on Project Selection	12	9	Lecture method and Case study	https://youtu.be/ECCfyKlXo-E
		Unit: 2: Analyzing Project Feasibility	Project Feasibility Analysis,Market Analysis,Technical Analysis,				
February		Unit 2 Continued	Operational Analysis.	12	8	Problem solvig	
	Applying tools & techniques to solve problems	Unit-3-Budgeting, Cost & Risk Estimation in Project Management	Funds Estimation in Project,Risk Management in Projects, Cost Benefit Analysis in Projects				
March		Unit 3 Continued	Problems on fund estimation				



	understand various issues associated with project management	Unit-4-New Dimensions in Project Management	Project Monitoring & Controlling, Project Termination	12	12	Lecture method ,Explanation using PPT Presentation and Videos	https://youtu.be/HFAMfscmtYg
April		Unit :4 Continued	various issues related to Project Management	6	2		
			Revision lectures		4		
			Total Lectures	50	43		

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Name of the Teacher : Ranjana Mhalgi
Course Project management

Mapping Course outcomes to Assessment
Program :BMS
Class : TY BMS - Finance Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	create an awareness of the role , functions and functioning of Project management	Role of Project Manager	Group discussion	10	0	0	
		SWOT analysis	case study & Problem solvin	10	0	0	
2	Applying tools & techniques to solve problems	Problems on fund estimation and project selection	Home assignments	20	0	0	

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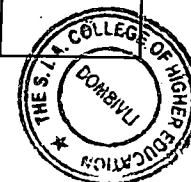
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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	HRM in Global Perspective		Class	TYBMS	HRM	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-21	Introduce the students to the study and practice of IHRM	Unit-1- International HRM - An Overview	Introduction to Syllabus, Chapter-1-Meaning of International HRM, Activities Included	1	2	PPT, Lecture, Article Review	
			IHRM Model-Morgan, Features of IHRM, Objectives of IHRM	1	2	PPT, Lecture, Case Study	
			Evolution of IHRM, Reasons for Emergence of IHRM	1	2	PPT, Lecture, Role Play	
			Significance of IHRM in International Business, Scope/Functions of IHRM, Differences Between IHRM and Domestic HRM	1	2	PPT, Lecture, Article Review	



			Approaches to IHRM	1	2	PPT,Lecture, Case Study	
			Limitations to IHRM,Qualities of Global Manager	2	2	PPT,Lecture, Role Play	
Jan-22			Organizational Dynamics and IHRM	2	2	PPT,Lecture, Article Review	
			Components of IHRM	2	2	PPT,Lecture, Case Study	
			Managing Diversity in Workforce	2	2	PPT,Lecture, Role Play,Youtube video	https://www.youtube.com/watch?v=Sa2eUON-noo
			Dealing With Cultural Shock	2	2	PPT,Lecture, Article Review	
	Understand the concepts, theoretical framework and issues of HRM in Global Perspective	UNIT-2-Global HRM Functions	Chapter-2-International Recruitment and Selection,Sources of International Labour Market	1	2	PPT,Lecture, Case Study	
			Global Staffing,Selection Criteria,Factors in Expatriate Selection	2	2	PPT,Lecture, Role Play	
			Managing Global Diverse Workforce:Benefits of Workplace Diversity,Challenges	2	2	PPT,Lecture, Article Review	
			Ways to manage Global Diverse Workforce,International Compensation,Objectives of International Compensation,Components of International Compensation Program	2	2	PPT,Lecture, Case Study	



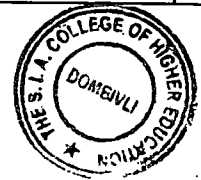
			Approaches,HRM Perspectives in Training and Development,International Performance Management,Factors influencing Performance,Criterion Used for Performance Appraisal of International Employees	2	1	PPT,Lecture, Role Play, You tube video	https://www.youtube.com/watch?v=m7YNsgs0HcE
Feb-22			Problems faced in International Performance Management,Motivation and Reward System-Advantages and Limitations	2	2	PPT,Lecture, Article Review	
			Benchmarking Global Practices,International Industrial Relations-Key Players in IR	2	2	PPT,Lecture, Case Study	
			Key Issues in International Industrial Relations,Trade Union and International IR	2	2	PPT,Lecture, Role Play	
	Gain insights of the concepts of Expatriates and Repatriates	UNIT-3-Managing Expatriation and Repatriation	Unit-3-Reasons for International Assignments,Expatriation-Reasons for Expatriation,Factors in Selection of Expatriates	3	2	PPT,Lecture, Article Review	
			Other Issues in Expatriate Selection,Advantages of Using Expatriate Employees	3	2	PPT,Lecture, Case Study	
			Limitations of Using Expatriate Employees,Role of Family,Factors affecting Expatriate Assignments,	3	2	PPT,Lecture, Role Play	
			Role of Expatriate,Non-Expatriate,Reason for Expatriate Failure	2	2	PPT,Lecture, Case Study	
Mar-22			Women and Expatriation,Factors that influence the low representation of Women in Expatriate Assignments,Characteristics of Effective Expatriate Managers	2	2	PPT,Lecture, Article Review	



			Repatriation,Repatriation Process,Factors affecting Repatriation Process,Role of Repatriate,Challenges Faced by Repatriates	2	2	PPT,Lecture, Case Study, You tube Video	https://www.youtube.com/watch?v=EdC28qUOou0
	Find out the impact of cross culture on Human Resource Management and trends in HRM	UNIT-4- International HRM Trends and Challenges	Unit-4-Emerging Trends of IHRM,Off Shoring,Importance,Drawbacks of Offshoring,Off Shoring and HRM in India	4	2	PPT,Lecture, Role Play	
			International Business Ethics and International HRM-Meaning of Business Ethics,Global Values,International Corporate Code of Conduct,Criminalization of Bribery	4	2	PPT,Lecture, Article Review	
			Operationalizing Corporate Ethics of HR in Overall Corporate Ethics Programme,HR in MNCs,Industrial Relations in MNCs,Role of Technology on IHRM	4	2	PPT,Lecture, Case Study	
			IHRM and Virtual Organisation,Growth in Strategic Alliances and Cross Border Mergers and Acquisitions,Knowledge Management and IHRM	3	2	PPT,Lecture, Case Study	

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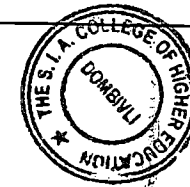
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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies					
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course :	HRM in Global Perspective	Class		TYBMS	HRM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
1	Introduce the students to the study and practice of IHRM	Unit-1- International HRM – An Overview	Internal Test	25	25	75	
2	Understand the concepts, theoretical framework and issues of HRM in Global Perspective	UNIT-2-Global HRM Functions	Internal Test	25	25	75	
3	Gain insights of the concepts of Expatriates and Repatriates	UNIT-3-Managing Expatriation and Repatriation	Quiz	NA	NA	75	



4	Find out the impact of cross culture on Human Resource Management and trends in HRM	UNIT-4- International HRM Trends and Challenges	Role Play	NA	NA	75	

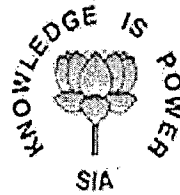
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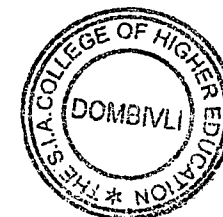


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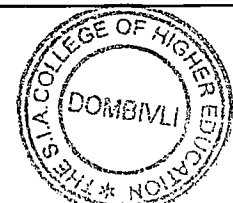


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TEACHING PLAN 2021-22						
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies		
Course:		Indian Ethos in Management		Class TYBMS Sem V/ Human Resource Specialisation		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec 21- Jan 22	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Indian Ethos: Meaning, Features, Need, History, Relevance, requisites. Principles of Indian Ethos practiced by Indian companies, Elements and role of Indian Ethos in Managerial practices, Ethics Vs. Ethos, Indian Vs. Western management. b) Management lessons from the scriptures - Vedas, Mahabharatha, Bible, Koran, Kautilya's Arthashastra, Indian heritage in Business Mgt, Production and Consumption.	12	12	Lectures, PPT, Short Videos, Mini activity, Assignment, verbal Q & A.




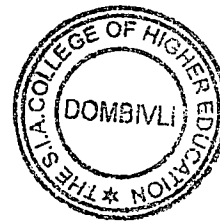
Jan-22	Correlate the Traditional Management System to Modern Management System.	Work Ethos and Values	Work Ethos: Levels, , Dimensions, Steps of work ethos, Factors responsible for poor work ethos. Values: Meaning & Features, Values for Indian managers, Relevance of value based mgt, Impact of values on stakeholders, Trans-cultural human values. Importance of value system in work culture, Secular Vs. Spiritual values.	8	10	Lectures, PPT, Activity-Research the websites of organisations and note down their values, PPT Presentation by students.
Feb-22						
Feb-22			Stress Management: Meaning, Types of Stress at work, Sources & consequences of Stress. Stress Management techniques: Meditation - Advantages, Importance, Techniques of meditation; Brain storming & Brain Stilling, Mental health & its importance in management. Yoga - concept and importance of yoga.	8	8	Lecture, PPT, Verbal Q & A, Assignment.
	Learn about the Techniques of Stress Management.	Stress Management				
Mar-22			Yoga and meditation - Role in stress management. Leadership styles - Transformational, Transactional. Visionary, Charismatic. Indian Theories of leadership, Karta, Raj Rishi Model of leadership. Motivation - Indian approaches to motivation - Guna Model, Purushartha Model, Nishkama Karma etc. Western techniques of motivation - Need Hierarchy, Comparison between Indian and western techniques of motivation.	6	7	Lecture, PPT, Verbal Q & A, Caselet, Pop up Quiz.




March 22- April 22	Understand the Evolution of Learning Systems in India.	Indian Systems of Learning	Gurukul System of learning _ Features, Advantages , Limitations, Modern System of learning -- Features, Advantages, Limitations. Karma : Importance of Karma to managers, Nishkama Karma, Law of Karma, Corporate Karma - Methodology, Guidelines, Self - management - Lessons from Ancient Indian education system, Role personality and true personality, Indian ethos and personality development. Revision.	10	Lecture, PPT, Verbal Q & A, Caselet, Pop up quiz, Microsoft 10 Point Quiz.
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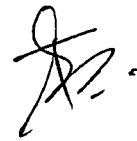
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Mapping Course outcomes to Assessment

Program Bachelor of Management Studies						
Name of the Teacher :		Tarun S. Kuckian				
Course :		Indian Ethos in Management		Class TYBMS Sem V Human Resource Specialisation		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Internal Test.	20	20	75
			Verbal Q & A, Assignment.	1.5	1.5	
2	Correlate the Traditional Management System to Modern Management System.	Work Ethos and Values	Internal Test.	20	20	75
			Presentation by Students.	2	2	
				NA	NA	



3	Learn about the Techniques of Stress Management.	Stress Management	Assignment.	1.5	1.5	75
			Pop up Quiz, Verbal Q & A.	NA	NA	
4	Understand the Evolution of Learning Systems in India.	Indian Systems of Learning	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	NA	NA	75



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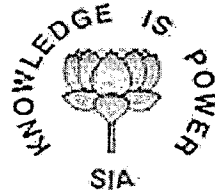


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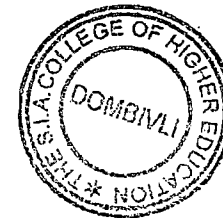

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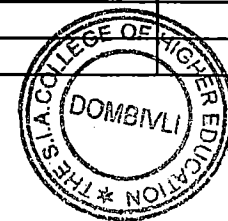


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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher :		Tarun S. Kuckian				
Course:		Workforce Diversity		Class TYBMS Sem V Human Resource Specialisation		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec-21	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	<ul style="list-style-type: none"> • Meaning of workforce. • Workforce Diversity: Meaning, features and significance. • Advantages & Limitations of having a diverse workforce • Dimensions of workforce diversity - Primary and Secondary Dimensions • Positive and Negative effects of workforce diversity in workplace. 	8	10	Lectures, PPT, Activity Diversity Audit of class, Caselet, Article reading & discussion, Short Video, Verbal Q & A, Assignment.



Dec 21- Jan 22	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	<ul style="list-style-type: none"> • Steps to recruiting and Retaining a Diverse Workforce • Role of recruiter in Hiring a diverse workforce. • Workforce Diversity – Key to Organisational performance. • Workforce Diversity as a determinant of sustainable competitive advantage. • Workforce Diversity & HRM Functions: Diversity & Recruitment, Diversity & Supervision, Diversity & Training, Diversity & Compensation, Diversity & Performance Management, Diversity & Work life Balance.	10	9	Lecture, PPT, Case study, discussion and analysis, Caselets - Discussion & Q & A, Article readings and discussion, Short Video.
Jan-22	Learners will be able to understand and analyse the strategies and techniques used for workforce diversity.	Strategies to Manage Diversity	Organisational strategies for managing workforce diversity, Employee Resource Groups. Workplace inclusion strategies through corporate leadership, Diversity training and mentoring, Role of diversity officer, Corporate culture and diversity at workplace, Diversity Management in Infosys, Nike.	8	8	Lecture, PPT, Article reading, Verbal Q & A, Caselet - Analysis & discussion, Short Video Website Visit, Microsoft Form 10 Point Quiz, Website Visit.
Feb-22			Techniques of Managing Diversity at workplace. <ul style="list-style-type: none"> • Approaches to Diversity Management System - Brand Image, Affirmative Action, Culture of Acceptance and Maximising Performance. 	4		Lecture, PPT, Verbal Q & A, Examples, Assignment.



Feb 22 - March 22	Learners will be able to understand the issues and the impact of technology in managing Diversity.	Issues in Managing Diversity and Recent Trends	<ul style="list-style-type: none"> • Corporate culture & Diversity in workplace, Best practices in achieving workforce diversity. • Diversity and multi-culturalism. • Global workforce diversity management. • Recent trends in Workplace diversity. • Role of technology in handling workforce diversity. • Workforce diversity management for creativity and innovation. • Ethical and legal issues in managing diversity. 	12	Lecture, PPT, Verbal Q & A, Microsoft Form 10 Point Quiz, Pop up Quiz, Caselet, Revision.
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Links to references

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<https://www.youtube.com/watch?v=BScBIAhtzFc&list=PLNop3ICbZ4AWXkISFtE9asE7DeFgOeanP&index=5>

<https://www.shrm.org/hr-today/news/hr-magazine/0916/pages/are-employee-resource-groups-good-for-business.aspx>

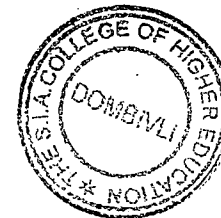
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<https://www.coursera.org/lecture/diverse-teams/nike-goals-dHafM>

<https://www.coursera.org/lecture/diverse-teams/nike-introduction-rt8Qc>

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies			
Name of the Teacher :	Tarun S. Kuckian					
Course :	Workforce Diversity		Class TYBMS Sem V Human Resource Specialisation			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	Internal Test.	20	20	75
			Verbal Q & A, Assignment.	1.5	1.5	
2	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	Internal Test.	20	20	75
			Caselet - Discussion, Verbal Q & A.	NA	NA	
				NA	NA	



3	Learners will be able to understand and analyse the strategies and techniques used for workforce diversity.	Strategies to Manage Diversity	Assignment, Microsoft Form 10 Point Quiz, Caselet - Analysis and Discussion.	1.5	1.5	75
4	Learners will be able to understand the issues and the impact of technology in managing Diversity.	Issues in Managing Diversity and Recent Trends	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	2	2	75

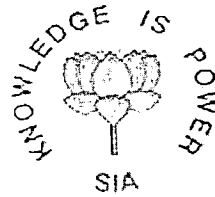
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TEACHING PLAN 2020-21							
Name of the Teacher :						Program	
Aishwarya Iyer						BMS	
Course:						TYBMS	
Organisation Development							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To understand the concept of Organisational Development and its Relevance in the organisation	Organisational Development - An Overview:	Objectives, Principles, Process, Importance <input checked="" type="checkbox"/> Relevance of Organisational Development for Managers, OD-HRD Interface, Participation of Top Management in OD <input checked="" type="checkbox"/> OD Practitioner – Meaning, Role of OD Practitioner, Competencies of an OD Practitioner <input checked="" type="checkbox"/> Emerging Trends in OD <input checked="" type="checkbox"/> OD in Global Setting	15	11	PPT	




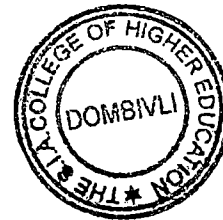
December	To Study the Issues and Challenges of OD while undergoing Changes ,To get an Understanding of Phases of OD Programme	Organisational Diagnosis, Renewal and Change	<ul style="list-style-type: none"> ☐ Organisational Diagnosis - Meaning, Need, Phases, Levels of Organisational Diagnosis, Techniques of Organisational Diagnosis, Tools used in Organisational Diagnosis ☐ Organizational Renewal, Re-energising, OD and Business Process ReEngineering (BPR), OD and Leadership Development ☐ Organisational Change- Meaning, Organisational Life Cycle, Planned Change, Organizational Growth and its Implication for Change ☐ Change Agents- Meaning, Features, Types, Role, Skills required 	15	12	PPT	
December-January	To Study the OD Intervention to meet the Challenges faced in the Organisation	OD Interventions	<ul style="list-style-type: none"> OD Interventions- Meaning, Features, Factors Affecting Success of Interventions, Steps in OD Interventions ☐ Types of Interventions- Human Resource Intervention, Structural Intervention, Strategic Interventions, Third Party Peace Making Intervention ☐ Techniques of OD Intervention : ☐ Traditional: Sensitive Training, Grid Training, Survey Feedback. ☐ Modern : Process Consultation, Third Party, Team Building, Transactional Analysis ☐ Evaluation of OD Interventions : Process, Types, Methods, Importance 	15	11	PPT	

February	To get an Insight into Ethical Issues in OD	OD Effectiveness	<input type="checkbox"/> Issues Faced in OD- Issues Related to Client Relationship, Power-Individual skills and Attributes as a Source of Power, Power and Influence Tactics, Politics and OD <input type="checkbox"/> Values in OD – Meaning, Professional Values, Value Conflict and Dilemma <input type="checkbox"/> Ethics in OD – Meaning, Factors Influencing Ethical Judgement, Ethical Guidelines for OD Professionals <input type="checkbox"/> Organisational Effectiveness- Meaning , Effectiveness v/s Efficiency, Approaches of Organisational Effectiveness : Goal Approach, System Resource Approach, Strategic Constituency Approach, Internal Process Approach; Parameters for Judging Organisational Effectiveness, Ways to Enhance Organisational Effectiveness	15	12	PPT	


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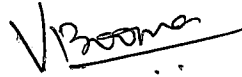
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Mapping Course outcomes to Assessment


			Program:	BMS			
Name of the Teacher :	Aishwarya Iyer						
Course :	Organisation Development	Class		TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age -	Overall weight	Remarks
1	To understand the concept of Organisational Development and its Relevance in the organisation	Organisational Development – An Overview:	Test/ Assignment	10	5	15	
2	and Challenges of OD while undergoing Changes ,To get an Understanding of Phases of OD Programme	Organisational Diagnosis, Renewal and Change	Test	15	10	25	
3	Intervention to meet the Challenges faced in the Organisation	OD Interventions	Test/ Assignment	15	5	15	
4	To get an Insight into Ethical Issues in	OD Effectiveness	Test	10	5	20	

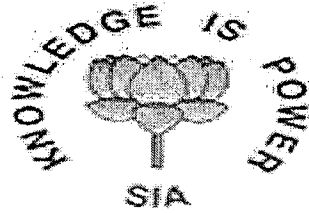

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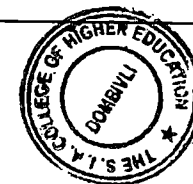
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TEACHING PLAN 2020-21							
Program: BMS SEM: VI							
Name of the Teacher :	Deepika Iyer						
Course:	Media Planning and Management		Class: TYBMS Marketing				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Understand Media Planning, Strategy and Management with reference to current business scenario.	Overview of Media and Media Planning	a) Overview of Media and Media Planning: • Meaning of Media & Features of Media, Meaning of Media Planning, Scope of Media planning, Media Planning Elements, Role of Media in Business, Media Planning Process, Impact of Marketing Objectives on Media Planning.	5		PPT, Examples, Media websites	
December	Understand Media Planning, Strategy and Management with reference to current business scenario.	Overview of Media and Media Planning	Factors Influencing Media Planning Decisions, Role and Importance of Media in Consumer Buying Decision, Role of Media Planner, Challenges of Media Planning, Organization Structure of Media Company, Regulatory Framework and Legal Aspects in Media Planning	5		PPT, Examples, Media websites	

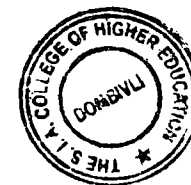


December- January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Research:	<ul style="list-style-type: none"> • Meaning, Role and Importance • Sources of Media Research : Audit Bureau of Circulation, Press Audits, National Readership Survey/IRS, Businessmen's Readership Survey, TRP, National Television Study, ADMAR Satellite Cable Network Study, Reach and Coverage Study, CIB Listenership Survey 	5		PPT, Examples, Media websites	
January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Mix and Media Strategy	<p>a) Media Mix:</p> <ul style="list-style-type: none"> • Meaning, Need for Media Mix, Identifying Audience for Mass Media , Factors Affecting Media Mix Decision, Types of Media Mix Decisions: Broad Media Classes, Media Vehicles, Media Units, Deciding Ideal Media Mix 	5		PPT, Examples, Media websites	
January	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Choices	<ul style="list-style-type: none"> • Print Meaning- Factors Affecting Selection of Print Media Decisions , Types of Print Media, Advantages and Limitations • Television- Meaning, Factors Affecting Selection of Television Media Decisions, Advantages and Limitations • Radio- Meaning, Factors Affecting Selection of Radio Media Decision, Advantages and Limitations • Out of Home (OOH)- Meaning, Types of OOH, Factors Affecting OOH Planning 	5		PPT, Examples, Media websites	

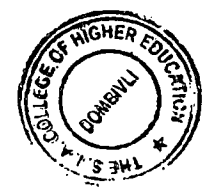


February	Know the basic characteristics of all media to ensure most effective use of advertising budget.	<p>c) Emerging Media:</p> <ul style="list-style-type: none"> • Online, Mobile, Gaming, In flight, In Store, Interactive Media <p>d) Media Strategy:</p> <ul style="list-style-type: none"> • Meaning, Need for Media Strategy, Situation Analysis for Media Strategy and its Components • Steps in Formulating Media Strategies: Defining the Target Group, Market Prioritization, Media Weights, Media Mix, Media Scheduling. 	5		PPT, Examples, Media websites	
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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<p>a) Media Budget</p> <ul style="list-style-type: none"> • Meaning • Factors to be considered while Framing a Budget: Advertising Task, Competitive Framework, Market Dominance, Market Coverage, Media Cost, Market Task, Pricing, Frequency of Purchase 	3		PPT, Examples, Media websites	



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Budgeting, Buying & Scheduling	<ul style="list-style-type: none"> • Importance of Media Budget. • Methods of Setting Media Budget - Status Quo, Inflation Adjusted, Advertising Sales, Case Rate & Advertising Margin Method, Share of Market, Yardstick Method, Effective Frequency & Reach Method & Margin Analysis ROI Based Approach, Experimental Approach, Break Even Planning. 	2	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<p>b) Media Buying:</p> <ul style="list-style-type: none"> • Meaning, Role of Media Buyer, Objectives of Media Buying, • Buying Process: Buying Brief, Environmental Analysis, Science and Art of Buying, Benchmarking Buying Plan Presentation Deal Management and Post Buy 	3	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Brief	<ul style="list-style-type: none"> • Buying brief: Concept & Elements of Buying Brief, Art of Media Buying – Negotiation in Media Buying, Plan Presentation and Client Feedback • Criteria in Media Buying 	2	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<p>c) Media Scheduling</p> <ul style="list-style-type: none"> • Meaning, Importance • Factors Affecting Scheduling: Sales Pattern, Purchase Cycle, Product Availability, Competitive Activity, Marketing Task, Budget Constraints, Target Group. 	3	PPT, Examples,	



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Scheduling	<ul style="list-style-type: none"> • Scheduling Patterns – Continuity, Flighting, Pulsing • Scheduling Strategies for Creating Impact: Road Block , Day or Day part • Emphasis, Multiple Spotting, Teasers 	2		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Developments in International Marketing	<p>a) Media Measurement:</p> <ul style="list-style-type: none"> • Basic Metrics: Reach, Cumulative/Frequency Reach, Discrete & Cumulative distribution, Average Opportunity to See (AOTS), Effective frequency/Reach • Television Metrics: Dairy v/s Peoplemeter, TRP,/TVR, Program Reach & Time Spent, Stickiness Index, Ad Viewership 	4		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<ul style="list-style-type: none"> • Radio Metrics: Arbitron Radio Rating • Print Metrics: Circulation, Average Issue Readership (AIR), Total or Claimed Reader, Sole or Solus reader. • OOH Metrics: Traffic Audit Bureau (TAB) 	2		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Measurement	<p>b) Benchmarking Metrics:</p> <ul style="list-style-type: none"> • Share, Profile, and Selectivity Index <p>c) Plan Metrics:</p> <ul style="list-style-type: none"> • Gross Rating Points (GRP), Gross Impressions (GI), Share of Voice (SOV). 	2		PPT, Examples, Media websites	

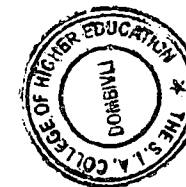


April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating Media Buys	<ul style="list-style-type: none"> Evaluating Television Media Buying: Dysfunctional Card Rate, Secondary and Effective Rate, Deal Composition, Cost Per Rating Point(CPRP), Reach Delivered by the Buy, Visibility Spots, Bonus Percentage, Upgrades and Spot Fixing, Sponsorships 	2	PPT, Examples, Media websites
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<ul style="list-style-type: none"> Evaluating Print Media Buying: Discount on Rate Card, Negotiated Rate, Cost Per Thousand (CPT), Market Share Incentives, Readership v/s Circulation Track, Growth Incentives, Combination Rate Incentives, Full Page Discounts and Size Upgrades, Discount for Colour Ads, Date Flexibility Incentives, Positioning, Innovations. Evaluating Other Media Buys: Radio Buys, Outdoor Buys, Cinema Buys, Internet Buys, and Mobile Buys 	5	PPT, Examples, Media websites

Deepika
Faculty

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Convenor

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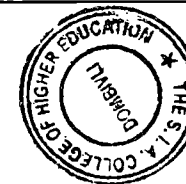
Mapping Course outcomes to Assessment

			Program: BMS SEM: VI				
Name of the Teacher :	Deepika Iyer						
Course:	Media Planning and Management		Class: TYBMS Marketing				

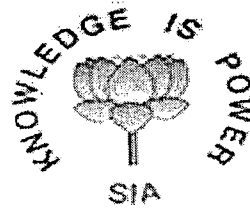
SNO	Course Outcome	Topic linked	n	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand Media Planning, Strategy and Management with reference to current	Overview of Media and Media Planning Media Research:	Test	20	20	25	
2	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Budgeting, Buying & Scheduling	Presentation	20	5	15	
3	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Planning	Problem Solving	NA	NA	25	
4	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating media buy Media Measurement	Case study	NA	NA	25	

Deepika
Faculty

Pooja
Convener



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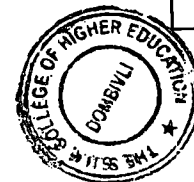


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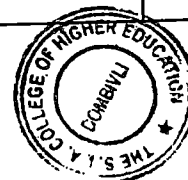
TEACHING PLAN 2021-22

			Program	BMS			
Name of the Teacher :		Booma V Halpeth					
Course:		Retail Management	Class	TYBMS			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Familiarize the students with retail management concepts and operations	Introduction to Retail Management	☑ Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	3	2	PPT, Images	https://youtu.be/UDivWdwVZMg
January	Understanding of retail management and types of retailers	Retail formats	Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantages and Limitations	2	2	PPT videos	https://youtu.be/LyABGqssLyw



January	Understanding of retail management and types of retailers	Emerging trends in Retail	Impact of Globalization on Retail	1	1	PPT	
Januray	Understanding of retail management and types of retailers		☑ I.T in Retail: Importance, Advantages and Limitations, Applications of I.T. in Retail: EDI, Bar Coding, RFID Tags, Electronic Surveillance, Electronic Shelf Labels	2	3	PPT, Images and	https://youtu.be/t15tcYwyc9s
January	Understanding of retail management and types of retailers		FDI in Retailing: Meaning, Need for FDI in Indian Retail Scenario	1	2	PPT, Images and	https://youtu.be/iiRlIO-3rpg
January	Understanding of retail management and types of retailers		Franchising: Meaning, Types, Advantages and Limitations, Franchising in India	2	2	Case study	https://youtu.be/TnlM OG5Kctw
January	Understanding of retail management and types of retailers		Green Retailing and Airport Retailing	2	2	Video and PPT	https://youtu.be/D2nAW7Jiby4
January	Understanding of retail management and types of retailers	Retail Consumer/Shopper	Meaning of Retail Shopper, Factors Influencing Retail Shoppers, Changing Profile of Shoppers	2	3	PPT	
Februaru	Understanding of retail management and types of retailers		Market Research as a Tool for Understanding Retail Markets and Shoppers	2	1	PPT and activity	
February	Understanding of retail management and types of retailers	CRM in Retail	☑ Meaning, Objectives ☑ Customer Retention Approaches:	1	2	PPT	

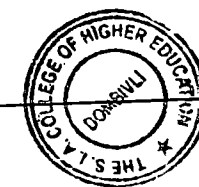


February

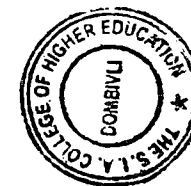
Understanding of retail management and types of retailers

	Frequent Shopper Programme, Special Customer Services, Personalization, Community	2	PPT, Video case
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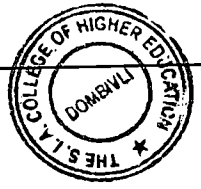
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Understanding of retail management and types of retailers	Retail Strategy	Meaning, Steps in Developing Retail Strategy, Retail Value Chain	2	2	PPT	
February	Understanding of retail management and types of retailers	Store Location Selection	Meaning, Types of Retail Locations, Factors Influencing Store Location	2	2	PPT, Image, Video	
February	Understanding of retail management and types of retailers	HRM in Retail	Meaning, Significance, Function	1	2	PPT	
March	Understanding of retail management and types of retailers		Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store	3	3	PPT	



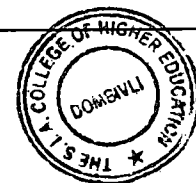
March	Learn retail management terminology including merchandize management, store management and retail strategy	Merchandise Management	Concept, Types of Merchandise, Principles of Merchandising, Merchandise Planning	2	2	PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy		- Meaning and Process, Merchandise Category – Meaning, Importance, Components, Role of Category Captain, Merchandise Procurement/Sourcing Meaning, Process, Sources for Merchandise	3	2	PPT, Case, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Buying Function	Meaning, Buying Cycle, Factors Affecting Buying Functions, Functions of Buying for Different Types of Organizations Young and Rubicam's Brand Asset Valuator- Independent Store, Retail Chain, Non-store Retailer	3	4	PPT	



March	Learn retail management terminology including merchandize management, store management and retail strategy	Lifestyle Merchandis	Concept of Lifestyle Merchandis	1	2	PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Private labels	Meaning, Need and Importance, Private Labels in India	1	1	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Pricing	Meaning, Considerations in Setting Retail Pricing	1	3	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Pricing Strategies	High/ Low Pricing: Meaning, Benefits, Everyday Low Pricing: Meaning, Benefits, Market Skimming, Market Penetration, Leader Pricing, Odd Pricing, Single Pricing, Multiple Pricing, Anchor Pricing	2		PPT	
			Variable Pricing and Price Discrimination- Meaning	1		PPT	



			Individualized Variable Pricing/First Degree Price	1	PPT	
			Self-Selected Variable Pricing/Second Degree Price Discrimination Clearance and Promotional Markdowns, Coupons, Price Bundling, Multiple – Unit Pricing	1	2	PPT
			Variable Pricing by Market Segment/ Third Degree Price Discrimination	1		PPT
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Store Operati	Meaning, Responsibilities of Store Manager, The 5 S's of Retail Operations (Systems, Standards, Stock, Space, Staff)	2	2	PPT
March	Learn retail management terminology including merchandize management, store management and retail strategy	Store Design and La	Store Design- Meaning, Objectives, Principles, Elements of Exterior and Interior Store Design, Store Atmospherics and Aesthetics	1	3	Video, image, ppt
March			Store Layout- Meaning, Types: Grid, Racetrack, Free Form	1	2	Video, image, ppt

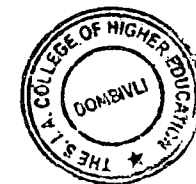


March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	1	Video, image, ppt	
March			Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	7	Video, image, ppt	
MARCH	Learn retail management terminology including merchandize management, store management and retail strategy	Visual Merchandising	Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising ☐ The Concept of Planogram ☐ Display- Meaning, Methods of Display, Errors in Creating Display	1	3	Video, image, ppt	
March		Mall Management	Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management	1	7	PPT	
March	Acquaint with legal and ethical aspects of retail management	Legal and Ethical Aspects of Retailing	Licenses/Permissions Required to Start Retail Store in India ☐ Ethical Issues in Retailing	1	1	PPT	
			Careers in Retailing	1		PPT	
			Total	52	58		

V. Boome
Faculty

V. Boome
Convener

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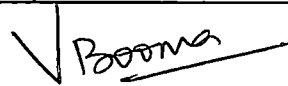



Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Booma V Halpeth						
Course :	Retail Management		Class	TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage- external	Remarks
	Familiarize the students with retail management	Introduction To Retail				25	
	Understanding of retail management and types	Retail formats	Visit to a store, observation and presentation	10	5	25	
	Learn retail management	Merchandise Management,	Test	20	20	25	
	ethical aspects of retail management	Legal and Ethical aspects in Retail	Final Assessment	NA	NA	25	
					25	100	

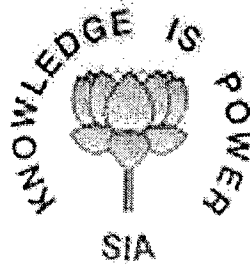

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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Booma V Halpeth					
Course:	Retail Management	Class	TYBMS			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Familiarize the students with retail management concepts and operations	Introduction to Retail Management	Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	3		PPT, Images	https://youtu.be/UDlvWdwVZMg
January	Understanding of retail management and types of retailers	Retail formats	Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantages and Limitations	2		PPT videos	https://youtu.be/LyABGqssLyw

January	Understanding of retail management and types of retailers	Emerging trends in Retail	Impact of Globalization on Retailing	1		PPT	
Januray	Understanding of retail management and types of retailers		☑ I.T in Retail: Importance, Advantages and Limitations, Applications of I.T. in Retail: EDI, Bar Coding, RFID Tags, Electronic Surveillance, Electronic Shelf Labels	2		PPT, Images and Videos	https://youtu.be/t15tcYwyc9s
January	Understanding of retail management and types of retailers		FDI in Retailing: Meaning, Need for FDI in Indian Retail Scenario	1		PPT, Images and Videos	https://youtu.be/iiRIIO-3rpg
January	Understanding of retail management and types of retailers		Franchising: Meaning, Types, Advantages and Limitations, Franchising in India	2		Case study	https://youtu.be/TnIMO G5Kctw
January	Understanding of retail management and types of retailers		Green Retailing and Airport Retailing	2		Video and PPT	https://youtu.be/D2nAW7Jiby4
January	Understanding of retail management and types of retailers	Consumer/Shoppper	Meaning of Retail Shopper, Factors Influencing Retail Shoppers, Changing Profile of	2		PPT	
Februaru	Understanding of retail management and types of retailers		Market Research as a Tool for Understanding Retail Markets and Shoppers	2		PPT and activity	
February	Understanding of retail management and types of retailers	CRM in Retail	☑ Meaning, Objectives ☑ Customer Retention Approaches:	1		PPT	

February	Understanding of retail management and types of retailers		Frequent Shopper Programme, Special Customer Services, Personalization, Community	2		PPT, Video case	
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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Understanding of retail management and types of retailers	Retail Strategy	Meaning, Steps in Developing Retail Strategy, Retail Value Chain	2		PPT	
February	Understanding of retail management and types of retailers	Store Location Selection	Meaning, Types of Retail Locations, Factors Influencing Store Location	2		PPT, Image, Video	
February	Understanding of retail management and types of retailers	HRM in Retail	Meaning, Significance, Functions	1		PPT	
March	Understanding of retail management and types of retailers		Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store	3		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Merchandise Management	Concept, Types of Merchandise, Principles of Merchandising, Merchandise Planning	2		PPT, Video	

March	Learn retail management terminology including merchandize management, store management and retail strategy		- Meaning and Process, Merchandise Category – Meaning, Importance, Components, Role of Category Captain, Merchandise Procurement/Sourcing Meaning, Process, Sources for Merchandise	3		PPT, Case, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Buying Function	Meaning, Buying Cycle, Factors Affecting Buying Functions, Functions of Buying for Different Types of Organizations Young and Rubicam's Brand Asset Valuator- Independent Store, Retail Chain, Non-store Retailer	3		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Lifestyle Merchandising	Concept of Lifestyle Merchandising	1		PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Private labels	Meaning, Need and Importance, Private Labels in India	1		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Pricing	Meaning, Considerations in Setting Retail Pricing	1		PPT	

March	Learn retail management terminology including merchandize management, store management and retail strategy	Pricing Strategies	High/ Low Pricing: Meaning, Benefits, Everyday Low Pricing: Meaning, Benefits, Market Skimming, Market Penetration, Leader Pricing, Odd Pricing, Single Pricing, Multiple Pricing, Anchor Pricing	2	PPT	
			Variable Pricing and Price Discrimination- Meaning	1	PPT	
			Individualized Variable Pricing/First Degree Price	1	PPT	
			Self-Selected Variable Pricing/ Second Degree Price			
			Discrimination Clearance and Promotional Markdowns, Coupons, Price Bundling, Multiple – Unit Pricing	1	PPT	
			Variable Pricing by Market Segment/ Third Degree Price Discrimination	1	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Store Operations	Meaning, Responsibilities of Store Manager, The 5 S's of Retail Operations (Systems, Standards, Stock, Space, Staff)	2	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Store Design and Layout	Store Design- Meaning, Objectives, Principles, Elements of Exterior and Interior Store Design, Store Atmospherics and Aesthetics	1	Video, image, ppt	

March			Store Layout- Meaning, Types: Grid, Racetrack, Free Form	1	Video, image, ppt	
March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	Video, image, ppt	
March	Learn retail management terminology including merchandize management, store management and retail strategy		Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	Video, image, ppt	
March		Visual Merchandising	Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising ☐ The Concept of Planogram ☐ Display- Meaning, Methods of Display, Errors in Creating Display	1	Video, image, ppt	
March		Mall Management	Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management	1	PPT	
March	Acquaint with legal and ethical	Legal and Ethical Aspects of Retailing	Licenses/Permissions Required to Start Retail Store in India ☐ Ethical Issues in Retailing	1	PPT	
			Careers in Retailing	1	PPT	
			Total	52		

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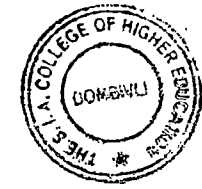
Mapping Course outcomes to Assessment

Name of the Teacher :		Booma V Halpeth	Program:	BMS			
Course :	Retail Management		Class	TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage-external	Remarks
	Familiarize the students with retail management	Introduction To Retail				25	
	Understanding of retail management and types of	Retail formats	Visit to a store, observation and	10	5	25	
	Learn retail management terminology including	Merchandise Management,	Test	20	20	25	
	Acquaint with legal and ethical	Legal and Ethical aspects in Retail	Final Assessment	NA	NA	25	
					25	100	

V Booma
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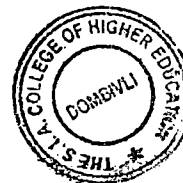
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TEACHING PLAN 2020-21						
Name of the Teacher :	Mrs. Babita Nagdev	Program:	BCOM			
Course:	Commerce I	Class:	FYBCOM (A)			


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	Understand the basic concept of business, core objectives of business, emerging trends in business	Business: Introduction	Concept, function, Scope and Significance of business , Traditional and Modern Concept of business.	5	05	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVU
October		Objectives of Business	steps in setting business objective, Classification of business objective, Reconciliation of Economic and Social Objective.	3	03	PPT and Quiz	




October		New Trends in Business	Impact of Liberalization, Privatization and Globalization, Strategy alternative in the changing scenario, Restructuring and Turnaround Strategic.	2		PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNDMwWUdYRkpJQ1pYRkQySFgxQVhDNzJZQy4u
October	Analyze the internal and external business environment, international environment affect the working of business	Business Environment: Introduction	Concept and Important of business environment, Inter-relationship between Business and Environment. Constituents of Business Environment: Internal and External Environment	3	03	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVU
November	Analyze the internal and external business environment, international environment affect the working of business	International Environment	Current Trend in the world, International Trend Environment – WTO and Trending blocs and their impact on Indian Business.	5	05	PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUM08yM0xW MFg1Q0FFVVM4TFp NUEw1UzEwQi4u
November		Project Planning: Introduction	Business Planning Process; Concept and Importance of project Planning ;Project Report; Feasibility Study Types and its Importance.	3	03	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVU
December	Analyze how to do business planning, how to promote a business enterprise	Business Unit Promotion	Concept and Stages of Business Unit Promotion, Location - Factor determining location and Role of Government in Promotion.	6	06	PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMIIIMOM2R ERCS01LMVBWVFIY ITQ0MEhSUS4u



December	Evaluate the basic concept of entrepreneurship, qualities required	ENTREPRENEURSHIP	Importance of Entrepreneurship, Factor Contributing to Growth of Entrepreneurship, Entrepreneur and Manager, Entrepreneur and Intrapreneur.	5	05	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURDZSVkNDUYzMONRT0swQVBGUExTNjM3My4u
January	to be an entrepreneur, problems faced by women entrepreneur and promotional schemes for them	The Entrepreneurs	Types of Entrepreneurs, competencies of an Entrepreneur, Entrepreneurship Training and Development. Centers in India, Incentives to Entrepreneur in India.	2	02	PPT and Quiz	
January		Women Entrepreneurs	Problems and Promotion	1	01	PPT and Quiz	


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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course :	Commerce I		Class: FYBCOM				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basic concept of business, core objectives of business, emerging trends in business	Business: Introduction, Objectives of Business, New Trends in Business	Quiz		NA		
2	Analyze the internal and external business environment, international environment affect the working of business	Business Environment: Introduction, International Environment	Quiz		NA		
3	Analyze how to do business planning, how to promote a business enterprise	Project Planning: Introduction, Business Unit Promotion	Quiz		NA		



4	concept of entrepreneurship, qualities required to be an entrepreneur, . problems faced by women entrepreneur and promotional	ENTREPRENEURSHIP, The Entrepreneurs, Women Entrepreneurs	Quiz		NA		
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TEACHING PLAN 2020-21					
			Program	BCOM	
Name of the Teacher :	Deepika Iyer				
Course:	Foundation Course 1	Class	FYBCOM	A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand about various religions	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	5	4	ppt	



November	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disability	10	6 ppt	
December	Sensitize the students on various social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	6 ppt	
December	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10	5 ppt	
January	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10	5 6 ppt	

Deepika
Faculty

Heena
Convener

Pradman
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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Deepika Iyer					
Course :	Foundation Course 1		Class	FYBCOM A		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	weightage - External	Remarks
1	Understand about various religions	Overview of Indian Society	Test/Assignment	10	5	15	
2	Sensitize the students on various social issues.	Concept of Disparity- 1	Test/Assignment	10	5	15	
3	Sensitize the students on various social issues.	Concept of Disparity-2	Test/ project / presentation	10	5	15	
4	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Test	10	5	15	
5	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Test	10	5	15	

Deepika
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Hema
Convener

Padmay
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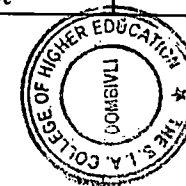
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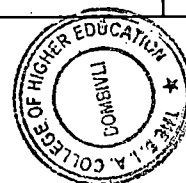
TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :		Mrs. Salochna Nagdev				
Course:		Accountancy and Financial Management I	Class	FYBCOM (A)		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Sep/21	Understand and apply different methods of Inventory valuation	Inventory Valuation	Meaning of inventories Cost for inventory valuation Inventory systems : Periodic Inventory system and Perpetual Inventory System Valuation: Meaning and importance Methods of Stock Valuation as per AS - 2 : FIFO and Weighted Average Method Computation of valuation of inventory as on balance sheet date: If inventory is taken on a date after the balance sheet or before the balance sheet	4	04	Powerpoint Presentation for basic concepts, Problem Solving



	Understand and apply different methods of Inventory valuation	Inventory Valuation	Problems of Inventory Valuation	4	04	Problem solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUM0JSNEM1UzFJNE8xOEFaNVRPRlg5SDFJNi4u
Oct/21	Understand the concept of Capital and Revenue Expenditure and Receipts	Concept of Capital and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02	Powerpoint Presentation for basic concepts	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUQjFJRIRQU1Q3TDIYVFhENkdMT0w1TDVZRS4u
Nov/21	concept of Capital and Revenue Expenditure and Receipts	and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02	Problem solving through excel	
Dec/21	Apply the accounting while preparing Manufacturer's Final Accounts	Manufacturing Final Accounts	Adjustment and Closing Entries Final accounts of Manufacturing concerns (Proprietary Firm)	10	10	Powerpoint Presentation for basic concepts, Problem Solving	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUMEMyNFRCVVZSMThLU1M1OURMOVY4OE5WOS4u
Jan/22		Revision of all units		2	02	Quiz	

Salads
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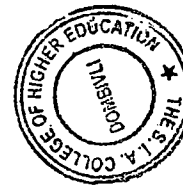
Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Mrs. Salochna Nagdev					
Course :	Accountancy and Financial Management I	Class		FYBCOM (A)		

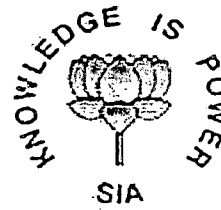
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand and apply different methods of Inventory valuation	Inventory Valuation	Test	NA	NA	25
2	Understand the concept of Capital and Revenue Expenditure and Receipts	Concept of Capital and Revenue Expenditure and Receipts	Test	NA	NA	10
3	Apply the accounting while prepareing Manufacturer's Final Accounts	Manufacturing Final Accounts	Test	NA	NA	15

Salochna
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Prerna
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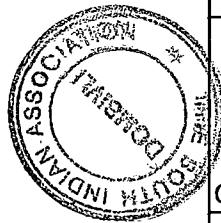
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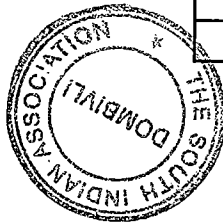
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - I			Class : FYBCOM A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October	To check the basic knowledge of students related to subject in pre - classes before starting with the syllabus.	Basic concepts Revision	Journal, Ledger, Trial Balance, Classification of expenses into real, Nominal and personal account.	2	2	MS - Excel, PPT, Test	
October	To Understand the allocation of indirect expenses in particular departments, Allocation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	6	6	MS - Excel, PPT	



November	To Understand the allocation of indirect expenses in particular departments, Allocation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	4	4	MS - Excel, PPT
December	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Hire Purchase	Calculation of Interest, Depreciation, Preparation of ledger in the books of Hirer and Hire vendor, Passing journal entries	8	8	MS - Excel, PPT
January	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	4	3	EXCEL, PPT & Microsoft forms
			TOTAL	24	23	



Kavitha Nadar
Faculty

Hema
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Mapping Course outcomes to Assessment

			Program: BCOM			
Name of the Teacher :	Kavitha Nadar					
Course :	Accounting & Financial Management - I		Class: FYBCOM A			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the allocation of indirect expenses in particular departments, Allcoation of common expenses & Preparation of Departmental Final Accounts	Unit - III	Test	NA	NA	25
2	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Unit - IV	Test	NA	NA	25

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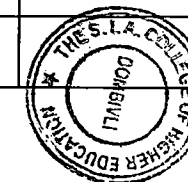
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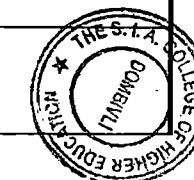
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics I		Class	FYBCOM	A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/October	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Scope and Importance of Business Economics	2	2	PPT and Class Activity	
			Opportunity Cost principle- Incremental and Marginal Concepts.	2	2	PPT and Class Exercise	
			Basic economic relations - functional relations: equations- Total, Average and Marginal relations- Use of Marginal analysis in decision making.	2	2	PPT and Class Exercise	
			The basics of market demand, market supply and equilibrium price	2	2	PPT	



			Shifts in the demand and supply curves and equilibrium	2	2	PPT and Class Activity	
November	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Demand Function - nature of demand curve under different markets	1	1	PPT	
			Relationship between price elasticity of demand and revenue concepts	1	1	PPT	
			Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional) -	3	3	PPT and Class Exercise	
			Demand Estimation and forecasting: Meaning and significance	1	1	PPT and Class Activity	
			Methods of demand estimation- survey and statistical methods (numerical examples on trend analysis and simple linear regression)	1	1	PPT and Class Activity	
December	Differentiate between types of production functions	Unit 3: Supply and Production Decisions	Production function: short run analysis with Law of Variable Proportions	2	2	PPT	
			Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs	3	3	PPT and Class Exercise	
			Long run production function and Laws of Returns to Scale	1	1	PPT and Class Exercise	
			Expansion path - Economies and diseconomies of Scale and economies of scope	1	1	PPT and Class Activity	



	Differentiate between different costs of production	Unit 4: Cost of Production	Cost concepts: accounting cost and economic cost, implicit and explicit cost, social and private cost, historical cost and replacement cost, sunk cost and incremental cost	2	2	PPT	
Fixed and variable cost - total, average and marginal cost			2	1	PPT and Case Study		
Cost Output Relationship in the Short Run and Long Run- (hypothetical numerical problems to be discussed)			2	2	PPT and Blackboard		
January	Differentiate between different costs of production	Unit 4: Cost of Production	Extension of cost analysis: Cost reduction through experience- LAC and Learning curve and Break Even Analysis (with business application)	1	1	PPT, Cases, and Class Activity	
			Revision	1	1		
Total				32	31		

Heena
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Mapping Course outcomes to Assessment

			Program:				
Name of the Teacher :							
Course :	Subject name to be written	Class					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Class Activity	NA	NA	25	students understood how to differentiate between variables, functions, and equation
	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Quiz and Class Activity	NA	NA	25	able to understand how elasticity of demand changes, activity helped them to understand how different tools for forecasting of demand are used



	Differentiate between types of production functions	Unit 3: Supply and Production Decisions	Class Activity	NA	NA	25	Students were able to understand the difference between economies and diseconomies of scale
	Differentiate between different costs of production	Unit 4: Cost of Production	Class Activity	NA	NA	25	Students were able to differentiate between different types of cost

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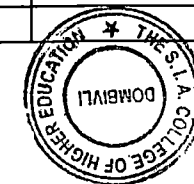
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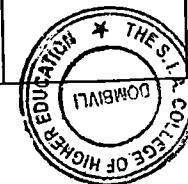
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Hema Iyengar						
Course:	Business Economics I		Class	FYBCOM	B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/October	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Scope and Importance of Business Economics	2	2	PPT and Class Activity	
			Opportunity Cost principle- Incremental and Marginal Concepts.	2	2	PPT and Class Exercise	
			Basic economic relations - functional relations: equations- Total, Average and Marginal relations- Use of Marginal analysis in decision making.	2	2	PPT and Class Exercise	
			The basics of market demand, market supply and equilibrium price	2	2	PPT	
			Shifts in the demand and supply curves and equilibrium	2	2	PPT and Class Activity	



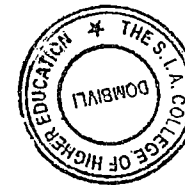
November	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Demand Function - nature of demand curve under different markets	1	1	PPT	
			Relationship between price elasticity of demand and revenue concepts	1	1	PPT	
			Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional) -	3	3	PPT and Class Exercise	
			Demand Estimation and forecasting: Meaning and significance	1	1	PPT and Class Activity	
			Methods of demand estimation- survey and statistical methods (numerical examples on trend analysis and simple linear regression)	1	1	PPT and Class Activity	
December	Differentiate between types of production functions	Unit 3: Supply and Production Decisions	Production function: short run analysis with Law of Variable Proportions	2	2	PPT	
			Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs	3	3	PPT and Class Exercise	
			Long run production function and Laws of Returns to Scale	1	1	PPT and Class Exercise	
			Expansion path - Economies and diseconomies of Scale and economies of scope	1	1	PPT and Class Activity	
	Differentiate	Unit 4: Cost of	Cost concepts: accounting cost and economic cost, implicit and explicit cost, social and private cost, historical cost and replacement cost, sunk cost and incremental cost	2	2	PPT	



	between different costs of production	Unit 4: Cost of Production	Fixed and variable cost - total, average and marginal cost	2	1	PPT and Case Study	
			Cost Output Relationship in the Short Run and Long Run- (hypothetical numerical problems to be discussed)	2	2	PPT and Blackboard	
January	Differentiate between different costs of production	Unit 4: Cost of Production	Extension of cost analysis: Cost reduction through experience- LAC and Learning curve and Break Even Analysis (with business application)	1	1	PPT, Cases, and Class Activity	
			Revision	1	1		
	Total			32	31		

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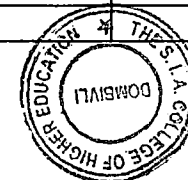


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Mapping Course outcomes to Assessment

			Program:	B.COM		
Name of the Teacher :	Hema Tyengar					
Course :	Subject name to be written	B.E I	Class	FYB.COM B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Class Activity	NA	NA	25	students understood how to differentiate between variables, functions, and equation
	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Quiz and Class Activity	NA	NA	25	Students were able to understand how elasticity of demand changes, activity helped them to understand how different tools for forecasting of demand are used



	Differentiate between types of production functions	Unit 3: Supply and Production Decisions	Class Activity	NA	NA	25	Students were able to understand the difference between economies and diseconomies of scale
	Differentiate between different costs of production	Unit 4: Cost of Production	Class Activity	NA	NA	25	Students were able to differentiate between different types of cost

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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Communication I		Class	FYBCOM	A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/ October	Understand the concept, process and importance of communication	Chapter 1	Models of communication, feedback, emergence of communication in the corporate and global world	4	4	PPT and videos	https://www.youtube.com/watch?v=FtYjUv2x65g
		Chapter 2	Impact of Technology enabled communication- moodle, whatsapp, facebook	3	3	PPT	
	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette					https://www.youtube.com/watch?v=l6IAhXM-vps&t=6s
November/ December	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette			PPT, DISCUSSION	
	Understand the importance of business thics	Chapter 4	Business Ethics: ethics at workplace, integrity, business ethics,				https://www.youtube.com/watch?v=qCo3wSGYRbQ



	Understand the different types of barriers in communication	Chapter 5	Barriers to Communication	10	10		https://www.youtube.com/watch?v=D3a3fgUkw6c
	Learn how to develop effective listening skills	Chapter 6	Listening				
January	Develop business communication skills through application and exercise.	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
	Develop business communication skills through application and exercise.	Personnel Correspondence	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	2	Classroom discussion and activity	
	Total			25	21		

Heria
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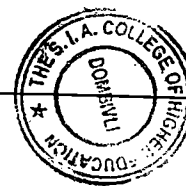


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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher : Mrs. Hema Iyengar					
Course : Business Communication		Class	FY		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the concept, process and importance of communication	Chapter 1	Video, class activity for models of comm	NA	NA	5	the importance of communication in a
		Chapter 2	Class activity	NA	NA	5	Students debated on the pros and cons of social media
	Get knowledge of various medium of communication	Chapter 3	Video	NA	NA	10	Students became aware of the different mediums of communication, formal as well as informal
	Understand the importance of business thics	Chapter 4	Video	NA	NA	10	Students realised the importance of being ethical and moral in professional dealings
	Understand the different types of barriers in communication	Chapter 5	Video and examples	NA	NA	5	Students analysed how language, emotional and psychological barriers can hamper communication



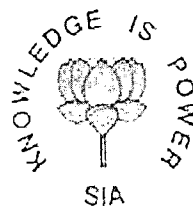
	Learn how to develop effective listening skills	Chapter 6	class discussion	NA	NA	5	Students provided examples and cases on importance of listening in different situations
	Develop business communication skills through application and exercise.	Business Letter Writing and Personal Correspondence	Tutorials	NA	NA	60	Students were provided with examples of writing letters and other forms of written communication

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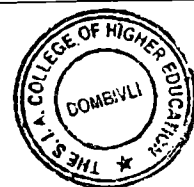
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TEACHING PLAN 2020-21							
			Program	BCOM			
Name of the Teacher :		Aishwarya Iyer					
Course:	Foundation Course 2	Class		FYBCOM B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	7		PPT	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	10		PPT	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	PPT	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	10	PPT	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	8	PPT	

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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Aishwarya Iyer						
Course :	Foundation Course 2	Class	FYBCOM B				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Test/ Assignment	10	5	15	
2	Develop a basic understanding about issues related to human right	Human Rights	Test	10	5	15	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Test/ Assignment	10	5	15	



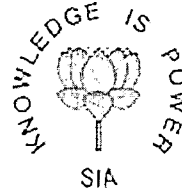
4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Test	10	5	15
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Test / project	10	5	15


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TEACHING PLAN 2020-21					
			Program	BCOM	
Name of the Teacher :	Aishwarya Iyer				
Course:	Foundation Course 1	Class		FYBCOM B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand about various religions	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations	5		ppt	
November	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues	10		ppt	



December	Sensitize the students on various social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	ppt		
December	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10	ppt		
January	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes.	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10	ppt		

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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Aishwarya Iyer					
Course :	Foundation Course 1	Class		FYBCOM B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	tage - Intern	weightag e -	Remarks
1	Understand about various religions	Overview of Indian Society	Test/Assignment	10	5	15	
2	Sensitize the students on various social issues.	Concept of Disparity- 1	Test/Assignment	10	5	15	
3	Sensitize the students on various social issues.	Concept of Disparity-2	Test/ project / presentation	10	5	15	
4	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Test	10	5	15	
5	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Test	10	5	15	

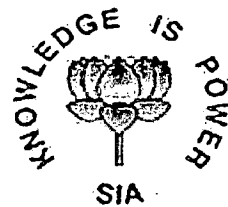

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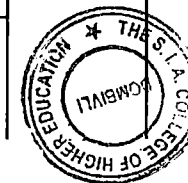
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Communication I		Class	FYBCOM	B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/ October	Understand the concept, process and importance of communication	Chapter 1	Models of communication, feedback, emergence of communication in the corporate and global world	4	4	PPT and videos	https://www.youtube.com/watch?v=FtYjUv2x65g
		Chapter 2	Impact of Technology enabled communication- moodle, whatsapp, facebook	3	3	PPT	
	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette	https://www.youtube.com/watch?v=I6IAhXM-vps&t=6s				
November/ December	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette			PPT, DISCUSSION	
	Understand the importance of business thics	Chapter 4	Business Ethics: ethics at workplace, integrity, business ethics,				https://www.youtube.com/watch?v=qCo3wSGYRbQ



	Understand the different types of barriers in communication	Chapter 5	Barriers to Communication	10			https://www.youtube.com/watch?v=D3a3fgUkw6c
	Learn how to develop effective listening skills	Chapter 6	Listening		10		
January	Develop business communication skills through application and exercise.	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
	Develop business communication skills through application and exercise.	Personnel Correspondence	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	2	Classroom discussion and activity	
	Total			25	21		

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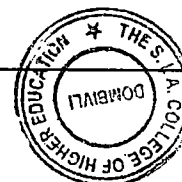


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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher : Mrs. Hema Iyengar					
Course :	Business Communication	Class	FY		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the concept, process and importance of communication	Chapter 1	Video, class activity for models of comm	NA	NA	5	the importance of communication in a
		Chapter 2	Class activity	NA	NA	5	Students debated on the pros and cons of social media
	Get knowledge of various medium of communication	Chapter 3	Video	NA	NA	10	Students became aware of the different mediums of communication, formal as well as informal
	Understand the importance of business thics	Chapter 4	Video	NA	NA	10	Students realised the importance of being ethical and moral in professional dealings
	Understand the different types of barriers in communication	Chapter 5	Video and examples	NA	NA	5	Students analysed how language, emotional and psychological barriers can hamper communication



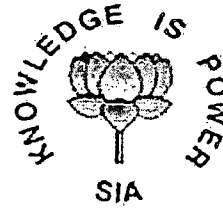
	Learn how to develop effective listening skills	Chapter 6	class discussion	NA	NA	5	Students provided examples and cases on importance of listening in different situations
	Develop business communication skills through application and exercise.	Business Letter Writing and Personal Correspondence	Tutorials	NA	NA	60	Students were provided with examples of writing letters and other forms of written communication

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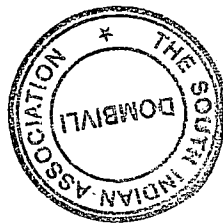
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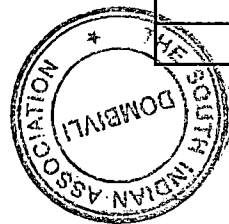
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TEACHING PLAN 2021-22						
Name of the Teacher : Kavitha Nadar		Program : BCom				
Course: Accountancy and Financial Management - I		Class : FYBCOM B				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October	To check the basic knowledge of students related to subject in pre - classes before starting with the syllabus.	Basic concepts Revision	Journal, Ledger, Trial Balance, Classification of expenses into real, Nominal and personal account.	2	2	MS - Excel, PPT, Test	
October	To Understand the allocation of indirect expenses in particular departments, Allocation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	6	6	MS - Excel, PPT	



November	To Understand the allocation of indirect expenses in particular departments, Allocation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	4	A	MS - Excel, PPT
December	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Hire Purchase	Calculation of Interest, Depreciation, Preparation of ledger in the books of Hirer and Hire vendor, Passing journal entries	8	8	MS - Excel, PPT
January	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	4	3	EXCEL, PPT & Microsoft forms
			TOTAL	24	23	



Kavitha Nadar
Faculty

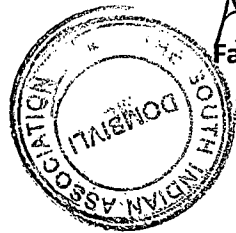
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Mapping Course outcomes to Assessment

		Program: BCOM			
Name of the Teacher : Kavitha Nadar					
Course : Accounting & Financial Management - I		Class: FYBCOM A			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the allocation of indirect expenses in particular departments, Allocation of common expenses & Preparation of Departmental Final Accounts	Unit - III	Test	NA	NA	25
2	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Unit - IV	Test	NA	NA	25

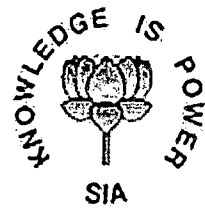


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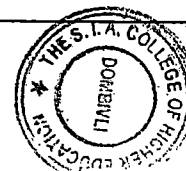
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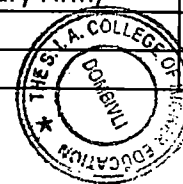
		Program		BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:	Accountancy and Financial Management I	Class		FYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep/21	Understand and apply different methods of Inventory valuation	Inventory Valuation	Meaning of inventories Cost for inventory valuation Inventory systems : Periodic Inventory system and Perpetual Inventory System Valuation: Meaning and importance Methods of Stock Valuation as per AS - 2 : FIFO and Weighted Average Method Computation of valuation of inventory as on balance sheet date: If inventory is taken on a date after the balance sheet or before the balance sheet	4	04	Powerpoint Presentation for basic concepts, Problem Solving	



	Understand and apply different methods of Inventory valuation	Inventory Valuation	Problems of Inventory Valuation	4	04	Problem solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUMOJSNEM1UzFJNE8xOEFaNVRPRlg5SDFJNi4u
Oct/21	Understand the concept of Capital and Revenue Expenditure and Receipts	Concept of Capital and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02	Powerpoint Presentation for basic concepts	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUQjFJRIRQU1Q3TDIYVFhENkdMT0w1TDVZRS4u
Nov/21	Understand the concept of Capital and Revenue Expenditure and Receipts	Concept of Capital and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02	Problem solving through excel	
Dec/21	Apply the accounting while preparing Manufacturer's Final Accounts	Manufacturing Final Accounts	Adjustment and Closing Entries Final accounts of Manufacturing concerns (Proprietary Firm)	10	10	Powerpoint Presentation for basic concepts, Problem Solving	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUMEMyNFRVCVZSMTThLU1M1OURMOVY4OE5WOS4u
Jan/22		Revision of all units		2	02	Quiz	
				24	24		

Salach
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management	Class	FYBCOM (B)				

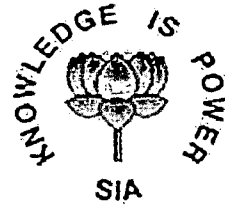
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand and apply different methods of Inventory Inventory Valuation	Inventory Valuation	Test	NA	NA	25	
2	Understand the concept of Capital and Revenue Expenditure and	Concept of Capital and Revenue Expenditure and Receipts	Test	NA	NA	10	
3	Apply the accounting while preparing Manufacturer's	Manufacturing Final Accounts	Test	NA	NA	15	
	Final Accounts						

Salochna
Faculty

Alena
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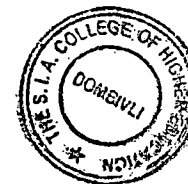
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TEACHING PLAN 2020-21							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:		Commerce I		Class: FYBCOM (B)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	Understand the basic concept of business, core objectives of business, emerging trends in business	Business: Introduction	Concept, function, Scope and Significance of business , Traditional and Modern Concept of business.	5	05	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVU
October			Objectives of Business	steps in setting business objective, Classification of business objective, Reconciliation of Economic and Social Objective.	3	03	




October		New Trends in Business	Impact of Liberalization, Privatization and Globalization, Strategy alternative in the changing scenario, Restructuring and Turnaround Strategic.	2	02	PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNDMwWUdYRkpJQ1pYRkQySFgxQVhDNzJZQy4u
October	Analyze the internal and external business environment, international environment affect the working of business	Business Environment: Introduction	Concept and Important of business environment, Inter-relationship between Business and Environment. Constituents of Business Environment: Internal and External Environment	3	03	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUYRkpJQ1pYRkQySFgxQVhDNzJZQy4u
November		International Environment	Current Trend in the world, International Trend Environment – WTO and Trending blocs and their impact on Indian Business.	5	05	PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUM08yMOxW MFg1Q0FFVVM4TFp NUEw1UzEwQi4u
November	Analyze how to do business planning, how to promote a business enterprise	Project Planning: Introduction	Business Planning Process; Concept and Importance of project Planning ;Project Report; Feasibility Study Types and its Importance.	3	03	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUYRkpJQ1pYRkQySFgxQVhDNzJZQy4u
December		Business Unit Promotion	Concept and Stages of Business Unit Promotion, Location - Factor determining location and Role of Government in Promotion.	6	06	PPT and Quiz	Vxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMIIMOM2R ERCS01LMVBWVFIY TTQOMEhSUS4u



December	Evaluate the basic concept of entrepreneurship, qualities required to be an entrepreneur, problems faced by women entrepreneur and promotional schemes for them	ENTREPRENEURSHIP	Importance of Entrepreneurship, Factor Contributing to Growth of Entrepreneurship, Entrepreneur and Manager, Entrepreneur and Intrapreneur.	5	05	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURDZSVkNDUYzMONRT0swQVBGUExTNjM3My4u
January		The Entrepreneurs	Types of Entrepreneurs, competencies of an Entrepreneur, Entrepreneurship Training and Development. Centers in India, Incentives to Entrepreneur in India.	2	02	PPT and Quiz	
January		Women Entrepreneurs	Problems and Promotion	1	01	PPT and Quiz	


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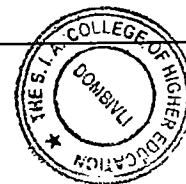

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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course :	Commerce I		Class: FYBCOM				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basic concept of business, core objectives of business, emerging trends in business	Business: Introduction, Objectives of Business, New Trends in Business	Quiz		NA		
2	Analyze the internal and external business environment, international environment affect the working of business	Business Environment: Introduction, International Environment	Quiz		NA		
3	Analyze how to do business planning, how to promote a business enterprise	Project Planning: Introduction, Business Unit Promotion	Quiz		NA		



4	concept of entrepreneurship, qualities required to be an entrepreneur, problems faced by women entrepreneur and promotional	ENTREPRENEURSHIP, The Entrepreneurs, Women Entrepreneurs	Quiz		NA		
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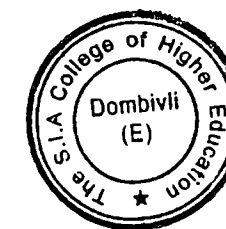
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TEACHING PLAN 2021-22							
			Program	COMMERCE			
Name of the Teacher :		Sreekala Nair					
Course:	Mathematical & Statistical Techniques I	BCOM	Class	FY BCOM DIV B			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-Dec	CO1: To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Concept of share, face value, market value, dividend, equity shares, preferential shares, bonus shares. Simple examples.	4	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
			Simple problems on calculation of Net income after considering entry load, dividend, change in Net Asset Value (N.A.V.) and exit load. Averaging of price under the Systematic Investment Plan (S.I.P.)	6	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
Dec	CO2: To formulate a real life problem as an LPP Model, understand, analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Permutations and Combinations, Linear Programming Problem	Factorial Notation, Fundamental principle of counting, Permutation as arrangement, Simple examples, combination as selection, Simple examples, Relation between $r n C$ and $r n P$ Examples on commercial application of permutation and combination	3	3	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
			Sketching of graphs of (i) linear equation $Ax + By + C = 0$ (ii) linear inequalities. Mathematical Formulation of Linear Programming Problems upto 3 variables. Solution of Linear Programming Problems using graphical method up to two variables.	7	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial	

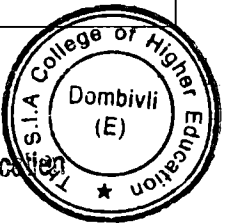


Sept-Oct	CO3: To understand, recognize and apply the most appropriate Measures of central tendency and Measure of dispersion in various types of statistical data.	UNIT III Measures of Central Tendencies, Measures of Dispersions	Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean.	6	10	PPT AND PROBLEM SOLVING, Quiz, Tutorial
			Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance.	4	8	PPT AND PROBLEM SOLVING, Quiz, Tutorial
Dec-Jan	CO4: to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof), conditional probability. Independence of Events: $P(A \cap B) = P(A)P(B)$. Simple examples.	7	8	PPT AND PROBLEM SOLVING, Quiz, Tutorial
			Probability distribution of a discrete random variable; Expectation and Variance of random variable, simple examples on probability distributions.	3	3	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom
Jan	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Decision making situation, Decision maker, Courses of Action, States of Nature, Pay-off and Pay-off matrix; Decision making under uncertainty, Maximin, Maximax, Minimax regret and Laplace criteria; simple examples to find optimum decision. Formulation of Payoff Matrix. Decision making under Risk, Expected Monetary Value (EMV); Decision Tree; Simple Examples based on EMV. Expected Opportunity Loss (EOL), simple examples based on EOL.	10	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial

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Mapping Course outcomes to Assessment

Name of the Teacher :	Sreekala Nair	Program:	BCOM
Course :	Mathematical and Statistical Techniques I	Class	FY BCOM DIV B

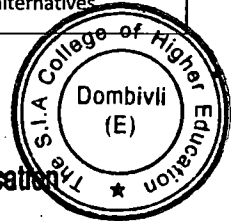
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Class Activity, Tutorial, Quiz	NA	20	100	Student will be able to identify, interpret and apply the concept of Shares and Mutual funds in real life
2	CO2: To formulate a real life problem as an LPP Model, understand, analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Permutations and Combinations, Linear Programming Problem	Class Activity, Tutorial, Quiz	NA	20		Students will be able to formulate LPP Model and apply the concept of LPP, Permutations, Combinations in real life situations
3	CO3: To understand, recognize and apply the most appropriate Measures of central tendency and Measure of dispersion in various types of statistical data	UNIT III Measures of Central Tendencies, Measures of Dispersions	Class Activity, Tutorial, Quiz	NA	20		Students will be able to recognise and apply Measure of Central Tendency and Dispersion in various types of Statistical data
4	CO4: to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Class Activity, Tutorial, Quiz	NA	20		Students will be able to use basic concepts of probability and its applications in real life
5	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Class Activity, Tutorial, Quiz	NA	20		Students will be able to predict the best decision in given alternatives

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Mapping Course outcomes to Assessment

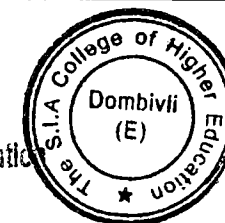
			Program:	BCOM			
Name of the Teacher :	Pranjalee Kurundkar						
Course :	Mathematical and Statistical Techniques I		Class	FY BCOM DIV A			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Class Activity, Tutorial, Quiz	NA	20	100	Student will be able to identify ,interpret and apply the concept of Shares and Mutual funds in real life
2	CO2: To formulate a real life problem as an LPP Model, understand ,analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Pemutations and Combinations,Linear Programming Problem	Class Activity, Tutorial, Quiz	NA	20		Students will be able to formulate LPP Mpdel and apply the concept of LPP ,Permutations, Combinations in real life situations
3	CO3:To understand, recognize and apply the most appropriate Measures of central tendency and Measure of dispersion in various types of statistical data	UNIT III Measures of Central Tendencies,Measures of Dispersions	Class Activity, Tutorial, Quiz	NA	20		Students will be able to recognise and apply Measure of Central Tendency and Dispersion in various types of Statistical data
4	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory,Random Variable	Class Activity, Tutorial, Quiz	NA	20		Students will be able to use basic concepts of probability and its applications in real life
5	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Class Activity, Tutorial, Quiz	NA	20		Students will be able to predict the best decision in given alternatives

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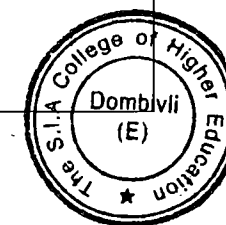




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TEACHING PLAN 2021-22						
			Program	COMMERCE		
Name of the Teacher :	Pranjalee Kurundkar					
Course:	BCOM	Class	FY BCOM DIV A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-Dec	CO1: To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Concept of share, face value, market value, dividend, equity shares, preferential shares, bonus shares. Simple examples.	4	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
			Simple problems on calculation of Net income after considering entry load, dividend, change in Net Asset Value (N.A.V.) and exit load. Averaging of price under the Systematic Investment Plan (S.I.P.)	6	6	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
Dec	CO2: To formulate a real life problem as an LPP Model, understand, analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Permutations and Combinations, Linear Programming Problem	Factorial Notation, Fundamental principle of counting, Permutation as arrangement, Simple examples, combination as selection, Simple examples, Relation between $r n C$ and $r n P$ Examples on commercial application of permutation and combination	3	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
			Sketching of graphs of (i) linear equation $Ax + By + C = 0$ (ii) linear inequalities. Mathematical Formulation of Linear Programming Problems upto 3 variables. Solution of Linear Programming Problems using graphical method up to two variables.	7	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	

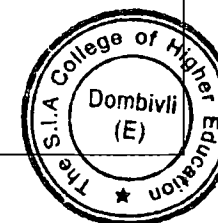




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TEACHING PLAN 2021-22						
			Program	COMMERCE		
Name of the Teacher :	Pranjalee Kurundkar					
Course:	BCOM	Class		FY BCOM DIV A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sept-Oct	CO3:To understand, recognize and apply the most appropriate Measures of central tendency and Measure of dispersion in various types of statistical data.	UNIT III Measures of Central Tendencies, Measures of Dispersions	Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean.	6	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
			Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance.	4	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
Dec-Jan	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof), conditional probability. Independence of Events: $P(A \cap B) = P(A)P(B)$. Simple examples.	7	8	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	





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TEACHING PLAN 2021-22						
Name of the Teacher :		Pranjalee Kurundkar	Program	COMMERCE		
Course:		BCOM	Class	FY BCOM DIV A		

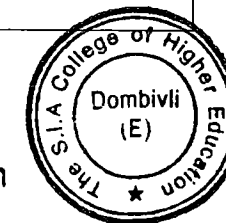
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-Jan	CO4: to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Probability distribution of a discrete random variable; Expectation and Variance of random variable, simple examples on probability distributions.	3	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	
Jan	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Decision making situation, Decision maker, Courses of Action, States of Nature, Pay-off and Pay-off matrix; Decision making under uncertainty, Maximin, Maximax, Minimax regret and Laplace criteria; simple examples to find optimum decision. Formulation of Payoff Matrix. Decision making under Risk, Expected Monetary Value (EMV); Decision Tree; Simple Examples based on EMV. Expected Opportunity Loss (EOL), simple examples based on EOL.	10	10	PPT AND PROBLEM SOLVING, Quiz, Tutorial, Google Classroom	

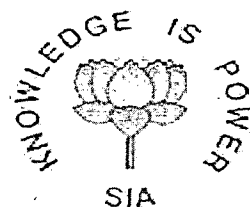

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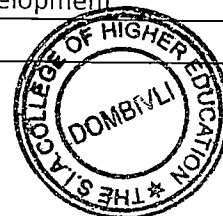
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TEACHING PLAN 2020-21

		Program		BCOM			
Name of the Teacher :		Dr. Shilpa Malani					
Course:		Environmental studies-I		Class		FYBCOM - A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/ October	Gain more understanding regarding working of Environmental Processes.	Unit 1: Environment and ecosystem	Understand the meaning, scope and components of environment, components and types of ecosystem. To discuss food chain, food web, food pyramid, man and environment relationship.	13	12	PPT, Verbal Q & A, Videos, Project based learning	https://www.youtube.com/watch?v=sKJoXdrOT70&t=1s
November	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Natural resources and sustainable development	To discuss classification and types of resources, factors influencing resource utilisation, resource conservation i.e meaning and methods of conventional and non-conventional resources, problems associated with and management of water, forest and energy resource utilization and sustainable development	13	11	PPT, Verbal Q & A, Videos, Activity based learning	https://www.youtube.com/watch?v=ncORPosDrjI&t=3s

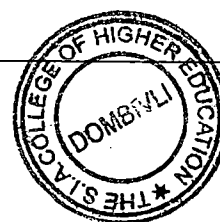


December	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	To discuss Population explosion in the world and in India and arising concerns- Demographic Transition Theory - pattern of population growth in the world and in India and associated problems - Measures taken to control population growth in India; Human population and environment- Environment and Human Health – Human Development Index – The World Happiness Index	13	11	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySiTcqQQ&t=1s
January	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Concept of Urbanisation– Problems of migration and urban environmentchanging landuse, crowding and stress on urban resources, degradation of air and water, loss of soil cover impact on biodiversity, Urban heat islands – Emerging Smart Cities and safe cities in India - Sustainable Cities	13	12	PPT, Verbal Q & A, Videos, Hands on project based learning	https://www.youtube.com/watch?v=UQDsPHoPb3s&t=2s
				52	46		

Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course :	Environmental studies-I	Class	FYBCOM - A			

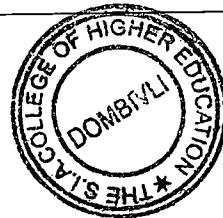
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Environment and ecosystem	Project / presentation	NA	NA	25	Students became more extrovert



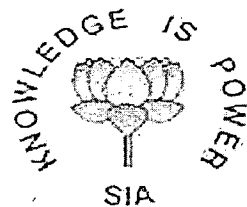
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Natural resources and sustainable development	Project / presentation	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	Project / presentation	NA	NA	25	Students became more participative in classroom
4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Project / presentation	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

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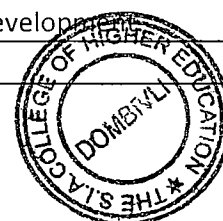
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TEACHING PLAN 2020-21

			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Environmental studies-I	Class		FYBCOM	B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/ October	Gain more understanding regarding working of Environmental Processes.	Unit 1: Environment and ecosystem	Understand the meaning, scope and components of environment, components and types of ecosystem. To discuss food chain, food web, food pyramid, man and environment relationship.	13	12	PPT, Verbal Q & A, Videos, Project based learning	https://www.youtube.com/watch?v=sKJoXdrOT70&t=1s
November	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Natural resources and sustainable development	To discuss classification and types of resources, factors influencing resource utilisation, resource conservation i.e meaning and methods of conventional and non-conventional resources, problems associated with and management of water, forest and energy resource utilization and sustainable development.	13	11	PPT, Verbal Q & A, Videos, Activity based learning	https://www.youtube.com/watch?v=ncORPosDrjl&t=3s

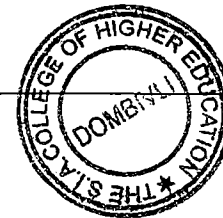


December	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	To discuss Population explosion in the world and in India and arising concerns- Demographic Transition Theory - pattern of population growth in the world and in India and associated problems - Measures taken to control population growth in India; Human population and environment- Environment and Human Health – Human Development Index – The World Happiness Index	13	11	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySiTcqQQ&t=1s
January	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Concept of Urbanisation– Problems of migration and urban environmentchanging landuse, crowding and stress on urban resources, degradation of air and water, loss of soil cover impact on biodiversity, Urban heat islands – Emerging Smart Cities and safe cities in India - Sustainable Cities	13	11	PPT, Verbal Q & A, Videos, Hands on project based learning	https://www.youtube.com/watch?v=UQDsPHoPb3s&t=2s
				52	45		

Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course :	Environmental studies-I	Class	FYBCOM -	B		

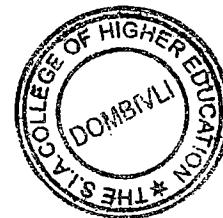
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Environment and ecosystem	Project / presentation	NA	NA	25	Students became more extrovert



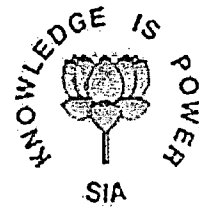
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Natural resources and sustainable development	Project / presentation	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	Project / presentation	NA	NA	25	Students became more participative in classroom
4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Project / presentation	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

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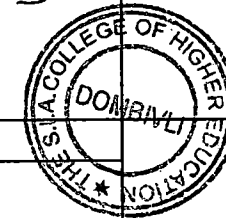
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TEACHING PLAN 2021-22							
				Program	BCOM		
Name of the Teacher :	Hema Iyengar						
Course:	Business Communication I		Class	FYBCOM B			

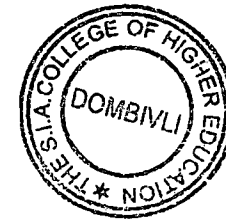
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September/ October	Understand the concept, process and importance of communication	Chapter 1	Models of communication, feedback, emergence of communication in the corporate and global world	4	4	PPT and videos	https://www.youtube.com/watch?v=FtYiUv2x65g
		Chapter 2	Impact of Technology enabled communication- moodle, whatsapp, facebook	3	3	PPT	
		Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette				https://www.youtube.com/watch?v=I6IAhXM-vps&t=6s
November/ December	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette	10	10	PPT, DISCUSSION	
		Chapter 4	Business Ethics: ethics at workplace, integrity, business ethics,				https://www.youtube.com/watch?v=qCo3wSGYRbQ
		Chapter 5	Barriers to Communication				https://www.youtube.com/watch?v=qCo3wSGYRbQ



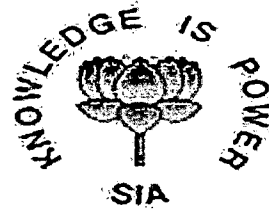
		Chapter 6	Listening				
January	Develop business communication skills through application and exercise	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
	Develop business communication skills through application and exercise	Personnel Correspondence	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	2	Classroom discussion and activity	
	Total				25	21	

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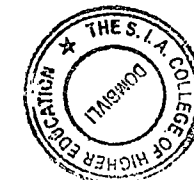
TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Accountancy and Financial Management III	Class	SYBCOM			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June and July 2021	Understand the objectives of amalgamation and apply the accounting procedure in the books of vendor firm and purchasing firm	Amalgamation of partnership firms	Realisation method only, Calculation of purchase consideration, Journal/ ledger accounts of old firms, Adjustment of Goodwill in the new firm, Problems on Amalgamation	10	10	Powerpoint Presentation, Excel and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEkpNXe7SjilLi7Zxf-Z-GpFUNjBCNIFMTEhURVJPSFhBSVJITDNGUEU2WC4u



	Understand the objectives of amalgamation and apply the accounting procedure in the books of vendor firm and purchasing firm	Amalgamation of partnership firms	Problems of Amalgamation of Partnership Firms	4	04	Problem Solving through Excel	
Aug/21	Understand and apply accounting in case of conversion of a firm into a limited company	Conversion / Sale of a Partnership Firm into a Ltd. Company	(i) Realisation method only (ii) Calculation of New Purchase consideration, Journal / Ledger Accounts of old firms. Preparing Balance sheet of new company	3	03	Powerpoint Presentation, basic problems through excel	
Sep/21	Understand and apply accounting in case of conversion of a firm into a limited company	Conversion / Sale of a Partnership Firm into a Ltd. Company	Problems of Conversion / Sale of a Partnership Firm into a Ltd. Company	7	07	problems through excel and quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEkpNXe7SJilLi7ZxfZ-GpFUQjQ2NExPVVlwNTJZQVZQUFNNS09NNIJYOS4u
Oct/21		Revision of both units	Amalgamation of firms and Conversion of firm into a limited company	4	04	Quiz	
	Total			28	28		

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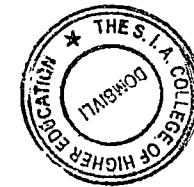
Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management III	Class SYBCOM					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the objectives of amalgamation and apply the accounting procedure in the books of vendor firm and purchasing firm	Amalgamation of partnership firms	Test	NA	NA	25	
2	Understand and apply accounting in case of conversion of a firm into a limited company	Conversion / Sale of a Partnership Firm into a Ltd. Company	Test	NA	NA	25	

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TEACHING PLAN 2020-21							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:	Commerce III		Class: SYBCOM				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June and July	Understand basic concept of management and contribution done by different management experts	Introduction To Management	Management- Concept, Nature, Functions, Managerial Skills & Competencies Evolution of Management Thoughts Classical Approach: Scientific Management – F.W.Taylor's Contribution Classical Organisation Theory: HenriFayol's Principles Neo Classical: Human Relations Approach – EltonMayo's Hawthorne experiments Modern Management Approach- PeterDrucker's Dimensions of Management, Indian Management Thoughts: Origin & Significance of	8	08	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzhEWDE5RU9EMFZaODBDQUtTNjIDQjBCNy4u



<p>July and August</p>	<p>Understand about how to do planning and decision making process</p>	<p>Planning and Decision Making</p>	<p>Planning - Steps, Importance, Components, Coordination – Importance M.B.O -Process, Advantages, Management By Exception- Advantages; Management Information System- Concept, Components • Decision Making - Techniques, Essentials of a Sound Decision Making Impact of Technology on Decision Making.</p>	<p>9</p>	<p>09</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUM08xTU9ZVjhYTFpPRFRVMzBVWEdLM0xJRC4u</p>
<p>August and September</p>	<p>Analyze about the different types of organization and their working styles</p>	<p>Organising</p>	<p>Organising-Steps, Organisation Structures – Features of Line & Staff Organisation, Matrix Organisation , Virtual Organisation, Formalv/s Informal Organisation. Departmentation -Meaning - Bases,Span of Management-Factors Influencing Span of Management, Tall and Flat Organisation. Delegation of Authority- Process, Barriers to Delegation, Principles of Effective Delegation. Decentralisation:Factors Influencing Decentralisation, Centralization v/s Decentralisation</p>	<p>9</p>	<p>09</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMilzWVgwRIhUSORIWjZKRV05QUdTOzM1RS4u</p>



September	Understand about the motivation, leadership and controlling techniques	Directing and Controlling	Motivation – Concept, Importance, Influencing factors. Importance of Communication, Barriers to effective Communication Leadership- Concept, Functions, Styles, Qualities of a good leader. Controlling – Concept, Steps, Essentials of good control system, Techniques of Controlling -PERT, CPM, Budgetary Control, Management Audit.	7	07	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQ1RZSEhJRzIMWkdFODJPRTJXUVRNVDU1Ti4u
October		Revision	Revision	4	04	Quiz	

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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the	Mrs. Babita Nagdev						
Course :	Commerce III		Class SYBCOM				

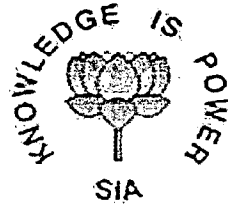
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand basic concept of management and contribution done by different management experts	Introduction To Management	Quiz		NA		
2	Understand about how to do planning and decision making process	Planning and Decision Making	Quiz		NA		
3	Analyze about the different types of organization and their working styles	Organising	Quiz		NA		
4	Understand about the motivation, leadership and controlling techniques	Directing and Controlling	Quiz		NA		

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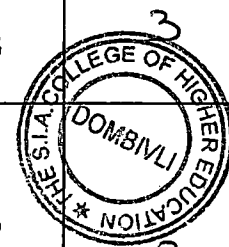
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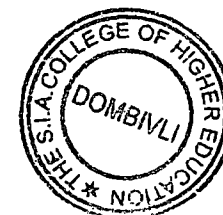
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics III	Class	SYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to real life situations	Unit 1: Overview of Macroeconomics	Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
			Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	3	PPT and Class Exercise	
			The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts - National Income and Economic Welfare.	3	3	PPT and Class Exercise	
			Trade Cycles: Features and Phases	2	1	PPT and Real Examples	



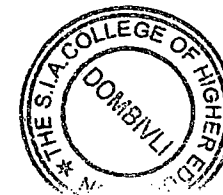
			Classical Macro economics : Say's law of Markets - Features, Implications and Criticism	2	1	PPT	
		Unit 4: Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	
August	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to real life situations	Unit 4: Money, Prices, and Inflation	Demand for Money : Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT	
			Money and prices : Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
			Inflation : Demand Pull Inflation and Cost Push Inflation - Effects of Inflation- Nature of inflation in a developing economy - policy measures to curb inflation- monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 3: Post-Keynesian Developments in Macroeconomics	The IS-LM model of integration of commodity and money markets	4	4	PPT and Class Exercise	



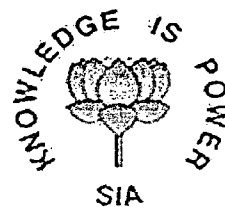
September	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 3: Post-Keynesian Developments in Macroeconomics	Inflation and unemployment : Philips curve	2	2	PPT and Class Exercise	
			Stagflation : meaning, causes, and consequences	1	1	PPT and Class Exercise	
			Supply side economics : Basic propositions and critical appraisal	1	1	PPT	
September/October	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 2: Basic Concepts of Keynesian Economics	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise	
			Consumption Function: Properties, Assumptions and Implications	2	2	PPT	
			Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise	
			Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2	PPT and Class Exercise	
			Relevance of Keynesian theory tools to the developing countries	1	1	PPT	
				41	39		

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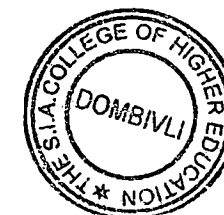


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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Hema Iyengar						
Course:	Business Economics III		Class	SYBCOM	B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to real life situations	Unit 1: Overview of Macroeconomics	Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
			Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	2	PPT and Class Exercise	
			The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts - National Income and Economic Welfare.	3		PPT and Class Exercise	
			Trade Cycles: Features and Phases	2	1	PPT and Real Examples	

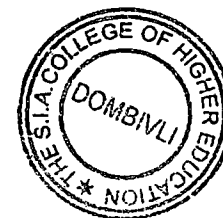
			Classical Macro economics : Say's law of Markets - Features, Implications and Criticism	2	1	PPT	
		Unit 4: Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	
August	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to real life situations	Unit 4: Money, Prices, and Inflation	Demand for Money : Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT	
			Money and prices : Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
			Inflation : Demand Pull Inflation and Cost Push Inflation - Effects of Inflation- Nature of inflation in a developing economy - policy measures to curb inflation- monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 3: Post-Keynesian Developments in Macroeconomics	The IS-LM model of integration of commodity and money markets	4	4	PPT and Class Exercise	



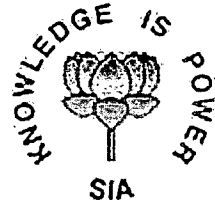
September	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 3: Post-Keynesian Developments in Macroeconomics	Inflation and unemployment : Philips curve	2	2	PPT and Class Exercise	
			Stagflation : meaning, causes, and consequences	1	1	PPT and Class Exercise	
			Supply side economics : Basic propositions and critical appraisal	1	1	PPT	
September/October	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 2: Basic Concepts of Keynesian Economics	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise	
			Consumption Function: Properties, Assumptions and Implications	2	2	PPT	
			Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise	
			Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2	PPT and Class Exercise	
			Relevance of Keynesian theory tools to the developing countries	1	1	PPT	
				41	39		

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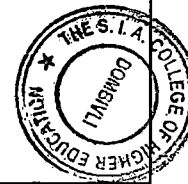
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics III		Class	SYBCOM A & B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Explain the concepts of income, like GDP, GNP, NDP, NNP, market price, factor cost, and differentiate between them	Unit 1: Overview of Macroeconomics	Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
			Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	3	PPT and Class Exercise	
			The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts -National Income and Economic Welfare.	3	3	PPT and Class Exercise	
	Trade Cycles: Features and Phases		2	1	PPT and Real Examples		
	Apply the concepts of macroeconomics to real life						



	situations		Classical Macro economics : Say's law of Markets - Features, Implications and Criticism	2	1	PPT	
	Explain the concepts of inflation, demand for money, supply of money, velocity of money	Unit 4: Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	
August	Explain the concepts of infalction,demand for money, supply of money, velocity of money	Unit 4: Money, Prices, and Inflation	Demand for Money : Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT	
			Money and prices : Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
			Inflation : Demand Pull Inflation and Cost Push Inflation - Effects of Inflation- Nature of inflation in a developing economy - policy measures to curb inflation- monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
	Understand and evaluate contribution of other economists towards the development of modern macroeconomic theory	Unit 3: Post-Keynesian Developments in Macroeconomics	The IS-LM model of integration of commodity and money markets	4	4	PPT and Class Exercise	



September	Understand and evaluate contribution of other economists towards the development of modern macroeconomic theory	Unit 3: Post-Keynesian Developments in Macroeconomics	Inflation and unemployment : Philips curve	2	2	PPT and Class Exercise	
			Stagflation : meaning, causes, and consequences	1	1	PPT and Class Exercise	
			Supply side economics : Basic propositions and critical appraisal	1	1	PPT	
September/October	Understand and evaluate contribution of Keynes to macroeconomics	Unit 2: Basic Concepts of Keynesian Economics	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise	
			Consumption Function: Properties, Assumptions and Implications	2	2	PPT	
			Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise	
			Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2	PPT and Class Exercise	
			Relevance of Keynesian theory tools to the developing countries	1	1	PPT	
				41	39		

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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Mrs. Hema Iyengar					
Course :	Business Economics III	Class	SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Explain the concepts of income, like GDP, GNP, NDP, NNP, market price, factor cost, and differentiate between them	Unit 1: Overview of Macroeconomics	Class Quiz	NA	NA	25	Students were able to differentiate between the concepts
	Understand and evaluate contribution of Keynes to macroeconomics	Unit 2: Basic Concepts of Keynesian Economics	Case discussion	NA	NA	25	Students understood the concepts well with
	Understand and evaluate contribution of other economists towards the development of modern macroeconomic theory	Unit 3: Post-Keynesian Developments in Macroeconomics	Quiz	NA	NA	25	Diagrams and concepts were easily understood using quiz



	Explain the concepts of inflation, demand for money, supply of money, velocity of money	Unit 4: Money, Prices, and Inflation	Case discussion	NA	NA	25	Demand-pull and cost-push inflation was absorbed well with
	Apply the concepts of macroeconomics to real life situations	Unit 1: Overview of Macroeconomics	Group Discussion	NA	NA	5	Trade cycles were explained by the students through

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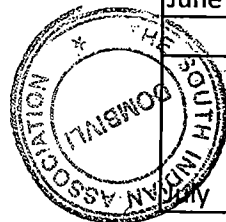
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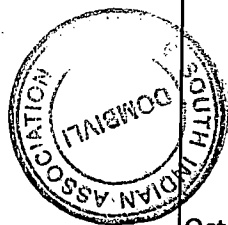
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - III			Class : SYBCOM A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Take n		
June	Students will learn to distribute cash To Partners on dissolution of firm under excess capital method	Piecemal Distribution of Cash	Introduction to Topic	2	2	PPT & MS - EXCEL	
	Students will learn to distribute cash To Partners on dissolution of firm under excess capital method	Piecemal Distribution of Cash	Sums on statement of excess capital	6	5	PPT & MS - EXCEL	





August	Students will learn to distribute cash on dissolution of firm under excess capital method also they will be able to distribute the assets realised for payment of liability and find profit or loss on such realisation.	Piecemeal Distribution of Cash	Sums on statement of Distribution of Cash under excess capital method	6	5	PPT & MS - EXCEL
September	Students will be understand to prepare Partnership Final Accounts under Admission, RETirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Partnership Final Accounts	Simple partnership Final Accounts, Admission of partner	8	5	PPT & MS - EXCEL
October	Students will be understand to prepare Partnership Final Accounts under Admission, RETirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Partnership Final Accounts	Partnership Final Accounts on Retirement and Death of a partner	6	4	PPT & MS - EXCEL
October	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	2	1	PPT & MS - EXCEL, Word & Mircorsoft Forms

		TOTAL	30	22
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Mapping Course outcomes to Assessment

Name of the Teacher : Kavitha Nadar	Program: BCOM
Course : Accounting & Financial Management - III	Class SYBCOM

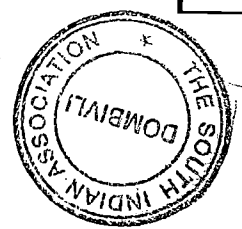
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weig	Overall weightage
1	Students will be able to prepare Partnership Final Accounts under Admission, RETirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Unit - I	Test	NA	NA	25
2	Students will be able to distribute cash To Partners on dissolution of firm under excess capital method	Unit - II	Test	NA	NA	25

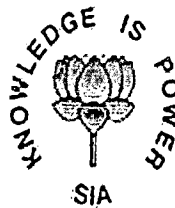
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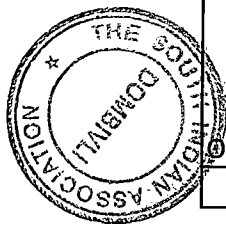
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TEACHING PLAN 2021-22						
				Program : BCom		
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - III				Class : SYBCOM B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	Students will learn to distribute cash To Partners on dissolution of firm under excess capital method	Piecemeal Distribution of Cash	Introduction to Topic	2	2	PPT & MS - EXCEL	
July	Students will learn to distribute cash To Partners on dissolution of firm under excess capital method	Piecemeal Distribution of Cash	Sums on statement of excess capital	6	5	PPT & MS - EXCEL	



August	Students will learn to distribute cash on dissolution of firm under excess capital method also they will be able to distribute the assets realised for payment of liability and find profit or loss on such realisation.	Piecemeal Distribution of Cash	Sums on statement of Distribution of Cash under excess capital method	6	5	PPT & MS - EXCEL
September	Students will be understand to prepare Partnership Final Accounts under Admission, RETirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Partnership Final Accounts	Simple partnership Final Accounts, Admission of partner	8	5	PPT & MS - EXCEL
October	Students will be understand to prepare Partnership Final Accounts under Admission, RETirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Partnership Final Accounts	Partnership Final Accounts on Retirement and Death of a partner	6	4	PPT & MS - EXCEL
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	1	PPT & MS - EXCEL, Word & Mircrosoft Forms
			TOTAL	30	22	



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Mapping Course outcomes to Assessment

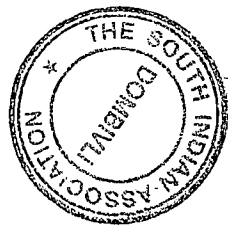
		Program: BCOM				
Name of the Teacher : Kavitha Nadar						
Course : Accounting & Financial Management - III		Class SYBCOM (B)				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage
1	Students will be able to prepare Partnership Final Accounts under Admission, Retirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Unit - I	Test	NA	NA	25
2	Students will be able to distribute cash To Partners on dissolution of firm under excess capital method	Unit - II	Test	NA	NA	25

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Kavitha Nadar
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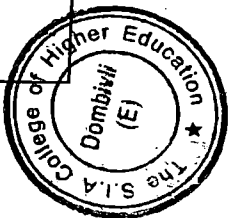
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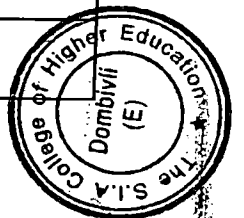
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
				Program Bachelor of Commerce		
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	AUDITING	Class		SYBCOM	A & B	

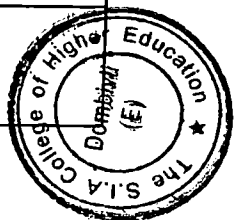
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Take n		
Nov-21	Get the knowledge of principles and practices of internal and external auditing.	Introduction to Auditing	Introduction of Syllabus	1	2	PPT, Lecture	
			Chapter-1 Items included in Fianancial Statements, Users of Financial Statements, Meaning and Defination of Auditing	1	1	PPT, Lecture	



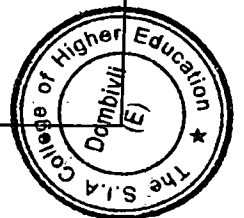
		Features of Auditing,Distinguish between Accounting and Auditing,Distinguish Between Auditing and Investigation	1	1	PPT,Lecture
		Objectives of Auditing	1	1	PPT,Lecture
		Error -Meaning and Types of Error	1	1	PPT,Lecture
		Frauds-Meaning and Types of Frauds	1	1	PPT,Lecture
Dec-21		Window Dressing-Meaning, Why Done,How Done,Objections against Window Dressing	1	1	PPT,Lecture, Case Study
		Secret Reserve-Meaning, Why Done,How Done,Objections against Window Dressing	1	1	PPT,Lecture
		Window Dressing-Meaning, Why Done,How Done,Objections against Window Dressing	1	1	PPT,Lecture, Case Study
		Secret Reserve-Meaning, Why Done,How Done,Objections against Window Dressing	1	1	PPT,Lecture
		Circumstances indicating Errors and Frauds	1	1	PPT,Lecture, Role Play
		Circumstances indicating Errors and Frauds	1	1	PPT,Lecture, Role Play
		Auditor's Duties Regarding Frauds	1	1	PPT,Lecture, Case Study
		Auditor's Responsibility For Errors and Frauds,Advantages and Necessity of Auditing	1	1	PPT,Lecture, Case Study
		Inherent Limitations of Auditing	1	1	PPT,Lecture



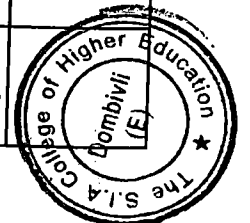
							https://www.youtube.com/watch?v=PgBNCFGASvI
			Principles of Audit	1	2	PPT,Lecture, You Tube Video	
			Advantages and Necessity of Auditing, Inherent Limitations of Auditing	1	2	PPT,Lecture, You Tube Video	https://www.youtube.com/watch?v=vn1X1WwLU
Jan-22			Materiality, True and Fair View	1	2	PPT,Lecture, Case Study	
			Types of Audit	1	1	PPT,Lecture	
			Auditing Standards by ICAI	1	1	PPT,Lecture, Case Study	
	Get the knowledge of principles and practices of internal and external auditing.	Audit Planning, Procedures and Documentation	CHAPTER-2-Stages/Process/Scope of Audit, Audit Planning(SA 300), Pre-Commencement Considerations	1	1	PPT,Lecture	
			Audit Programme- Definition, Factors, Contents/Essentials, Types, Advantages	1	1	PPT,Lecture, Role Play	
			Disadvantages, Precautions For Overcoming Disadvantages, Method of Work	1	1	PPT,Lecture, Role Play	



			Audit Evidence:Essentials of Good Audit Evidence	1	1	PPT,Lecture, Case Study	
			Sufficient Audit Evidence v. Appropriate Audit Evidence,Internal Evidence v. External Evidence	1	1	PPT,Lecture, Case Study	
			Audit Procedures -Classification,Audit Techniques -Types,Audit Working Papers-Factors,Requisite Contents,Main Functions/Importance	1	1	PPT,Lecture, You Tube Video	https://www.youtube.com/watch?v=C HhMnahj RJQ
			Contents of Permanent Audit File,Contents of Current Audit File,Ownership , Custody and Access,Auditors Right of Lien,Audit Notebook	1	1	PPT,Lecture, You Tube Video	https://www.youtube.com/watch?v=F EmV- IELYC4
Feb-22	Understand the auditing as a component of recurrent and strategic activities, risk assessment, internal control, systems evaluation and contemporary audit issues and challenges.	Auditing Techniques and Internal Audit Introduction	Unit-3-Test Check-Test Checking Vs. Statistical sampling,Unsuitable,Need/Importance,How to Select Items,Advantages,Disadvantages,Precautions,Auditor's Liability	2	1	PPT,Lecture, Case Study	



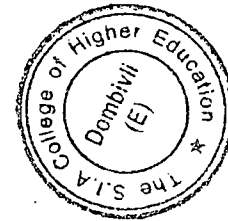
			Routine Checking- Features, Objectives, Advantages, Disadvantages, Audit Marks	2	1	PPT, Lecture
			Audit Sampling-Purpose, Factors for designing Audit Sample, Sample Size, Sampling Risk, Tolerable Error, Expected Error, Methods of selecting Sample Items, Evaluation of Sample Results	2	1	PPT, Lecture, Case Study
			Advantages of Statistical Sampling in Auditing, Procedure, Advantages/Need/Importance, Disadvantages, Auditor's Duty/Liability/Precautions	2	1	PPT, Lecture
			Internal Control-Purpose and Advantages, Components/Characteristics/Features, Objectives of Internal Control, Management Responsibilities for Internal Control, Review of Internal Control, Auditor's Duties, Inherent Limitations of Internal Control, Internal Control for Various Items	2	1	PPT, Lecture, Role Play
			Audit in Depth, Internal Check, Internal Audit	1	1	PPT, Lecture, Role Play
	Understand the techniques of Vouching and Verification.	Auditing Techniques : Vouching & Verification	Unit-4-Vouching-Aims, Objectives and Importance, Points to be Considered in Vouching, Vouching of Receipts	1	1	PPT, Lecture, Case Study
Mar-22		PPT, Lecture, Case Study	Vouching of Payments	1	1	PPT, Lecture, Case Study



		PPT,Lecture	Unit-5-Verification-Objects of Verification, Techniques of Verification	1	1	PPT,Lecture
		PPT,Lecture,Case Study	Valuation,Basis of Valuation,Importance of Valuation	1	1	PPT,Lecture, Case Study
		PPT,Lecture	Differences Between Verification and Valuation	1	1	PPT,Lecture
		PPT,Lecture,Role Play	Principles of Verification and Valuation of Assets,Problems of Verification and Valuation	1	1	PPT,Lecture, Role Play
		PPT,Lecture,Role Play	Verification of Assets and Liabilities,Revision	1	1	PPT,Lecture, Role Play

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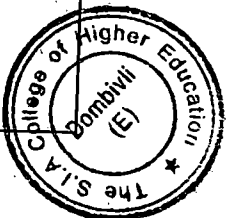


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Mapping Course outcomes to Assessment

			Program Bachelor of Commerce				
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course : AUDITING			Class	SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
1	Get the knowledge of principles and practices of internal and external auditing.	Introduction to Auditing	Internal Test	25	25	75	
2	Get the knowledge of principles and practices of internal and external auditing.	Audit Planning, Procedures and Documentation	Internal Test	25	25	75	
3	Understand the auditing as a component of recurrent and strategic activities, risk assessment, internal control, systems evaluation and contemporary audit issues and challenges.	Auditing Techniques and Internal Audit Introduction	Quiz	NA	NA	75	

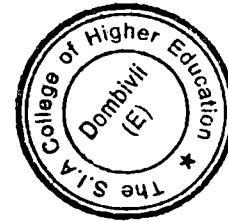


	Understand the techniques of Vouching and Verification.	Auditing Techniques : Vouching & Verification					
	4		Quiz	NA	NA	75	

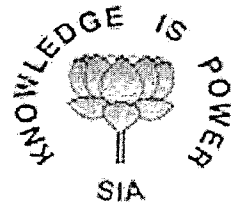
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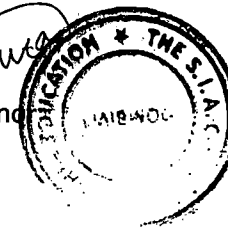
TEACHING PLAN 2020-21						
Name of the Teacher : Mrs. Nandini Kadam			Program	B.COM		
Course: Computer Programming			Class : SYBCOM	SEM : III		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JULY	CO1: Understanding d	Unit I : Introduction	Evolution of Computers – Generations, Types of Computers, Computer System, Characteristics, Basic Components of a Digital Computer – Control Unit, ALU, Input / Output, Functions and Memory, Memory Addressing Capability of a CPU, Binary number system, Binary addition (1's complement, 2's Complement), Binary to decimal and Decimal to Binary Conversion, Octal Number, Hexadecimal System, World length of a computer, processing speed of a computer.	11	8	Powerpoint Presentation Discussion video Presentation topics given to students	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July/ August	CO2 : Categorize differ	UNIT II	Software and its Need, Types of Software – System Software, Application software, System Software – Operating System, Utility Program, Algorithms, Flow Charts – Symbols, Rules for making Flow chart, Programming languages, Assemblers, Compilers and Interpreter, Computer Applications in Business.	11	7	Lecture through demonstration Powerpoint Presentation	
August	CO2 : Understand basi	UNIT III	Structure of C program, Keywords, identifies, constants, variables, data types, type modifier, type conversion, types of operator and expressions, Input and Output functions in C (print(), scanf(), getchar(), putchar(), gets(), puts()). Storage class specifiers Header files(stdio.h,math.j,conop.j)	11	6	Lecture through demonstration	
Sept/ October	CO3 : Illustrate the flo	UNIT IV	Decision Statement – if-else statement, break, continue, goto, switch() case and nested if statement. Loop control statements – for(), while(), do-while loop() and nested loops	11	13	Lecture through demonstration	
			Total	44	34		

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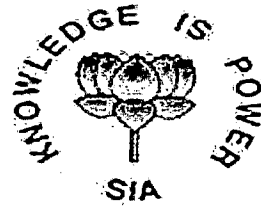
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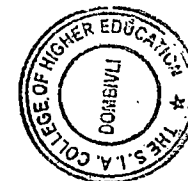
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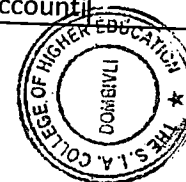
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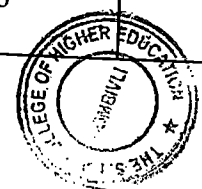
TEACHING PLAN 2021-22							
Name of the Teacher :		Mrs. Salochna Nagdev		Program		BCOM	
Course:		Financial Account Class		TYBCOM			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June and July 2021	Understand the concept of Internal Reconstruction and apply different schemes of internal reconstruction	Internal Reconstruction	Need for reconstruction and company law provisions, Distinction between internal and external reconstructions. Methods including alteration of share capital, variation of shareholder rights, sub division, consolidation, surrender and reissue / cancellation, reduction of share capital with relevant legal provisions, Problems on Internal Reconstruction	18	18	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWiLEkpNXe7SJilLi7ZxfZ-GpFUNU41M0hUTik2MU1UREYxQjRGQkExM1BIMS4u



	Understand the concept of buy back of shares and apply the accounting procedure to be followed by the company	Buy back of Share	Company Law / Legal provisions (including related restrictions, power, transfer to capital redemption reserve account and prohibitions), Compliance of conditions including sources, maximum limits and debt equity ratio. Cancellation of Shares Bought back (Excluding Buy Back of minority shareholding), Problems on buy back of share	10	10	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEkpNXe7SJilLi7ZxfZ-GpFUQIBCRks3WlpYVzc1RkhOMOFVOFBBUkRGVy4u
Aug/21	Learn different types of investments and apply the accounting procedure for different investments.	Investment Accounting	For shares (variable income bearing securities), For debentures/Preference. shares (fixed income bearing securities), Accounting for transactions of purchase and sale of investments with ex and cum interest prices and finding cost of investment sold and carrying cost as per weighted average method (Excl. brokerage).	7	07	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEkpNXe7SJilLi7ZxfZ-GpFUOTY5UlpXSIITNFo2VFdEQzNNRzdXOVRJNC4u
	Learn different types of investments and accounting procedure to be followed for different investments.	Investment Accounting	Problems of Investment Accounting	5	05	Problem Solving through Excel	



Sep/21	Learn to prepare Final Accounts of Companies and Apply the same while preparing Company accounts	Company Final Accounts	Relevant provisions of Companies Act related to preparation of Final Account, (excluding cash flow statement), Preparation of financial statements as per Companies Act. (excluding cash flow statement), Adjustment for – 1. Closing Stock 2. Depreciation 3. Outstanding expenses and income 4. Prepaid expenses and Pre received income 5. Proposed Dividend and Unclaimed Dividend 6. Provision for Tax and Advance Tax 7. Bill of exchange (Endorsement, Honour, Dishonour) 8. Capital Expenditure included in Revenue expenditure and vice versa eg- purchase of furniture included in purchases	8	08	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJilLi7ZxfZ-GpFUQTFJRERUWjhVSTRTWk5HMjZRMjBLUE9GUC4u
Oct/21	Understand the basics of Ethical behaviour to be followed in accounting profession	Ethical Behaviour and Implications for Accountants	Introduction, Meaning of ethical behavior, Financial Reports – What is the link between law, corporate governance, corporate social responsibility and ethics? What does the accounting profession mean by the ethical behavior? Implications of ethical values for the principles versus rule based approaches to accounting standards	5	05	Powerpoint presentation	



Nov/21		Revision of All units				
	Total			2	02	
				55	55	

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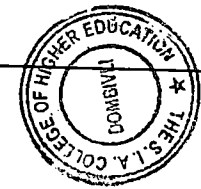
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Mapping Course outcomes to Assessment

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Name of the Teacher :	Mrs. Salochna Nagdev	Program:	BCOM	DOMBIVLI (E)
Course :	Financial Accounting V	Class	TYBCOM	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the concept of Internal Reconstruction and apply different schemes of internal reconstruction	Internal Reconstruction	Test	NA	NA	25
2	Understand the concept of buy back of shares and apply the accounting procedure to be followed by the company	Buy back of Share	Test	NA	NA	20
3	Learn different types of investments and apply the accounting procedure for different investments.	Investment Accounting	Test	NA	NA	25



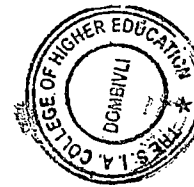
	Learn to prepare Final Accounts of Companies and Apply the same while preparing Company accounts	Company Final Accounts	Test				
4				NA	NA	25	
	Understand the basics of Ethical behaviour to be followed in accountintg profession	Ethical Behaviour and Implications for Accountants	Discussion				
5				NA	NA	05	

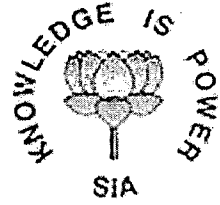
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TEACHING PLAN 2021-22						
			Program Bachelor of Commerce			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Direct Tax		Class	T.Y.Bcom	A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June,2021	Understands Basic Concepts	Basic cocepts	Assessment Year,Previous Year,Income,Assessment,Person	2	1	PPT	



		Residential status	Basic conditions, Exceptions, Additional Conditions	2	2	PPT, Video	https://www.youtube.com/watch?v=riF8GchKQg4
July, 2021	Learns to determine Residential Status	Residential status	Practical Problems	4	3	Problem solving	
	Learns to compute Scope of total income	Scope of Total Income	Theory of Scope of total income & Practical problems	4	2	PPT, Problem solving	
	Learns to compute Income from Salary	Income from salary	Basic, DA, CCA, Gratuity, Pension, Provident Fund, Allowances, Perquisites, Deductions	6	4	PPT, Video, Problem solving	https://www.youtube.com/watch?v=JwqWpSCZYQk



August,2021	Learns to compute Income from House Property	Income from House property	Types of House Property,RLV,NAV, GAV, Municipal tax,Deductions	7	5	PPT,Video,Problem solving	https://www.youtube.com/watch?v=KmQXL8wdkaM
	Learns to compute Income from Capital gain	Income from Capital gain	Meaning of Capital gain,Types ,Deductions		4	PPT,Video,Problem solving	https://www.youtube.com/watch?v=gOg5paSs4WQ
September,2021	Learns to compute Income from other sources	Income from other sources	Meaning ,Types ,Deductions	5	3	PPT,Video,Problem solving	https://www.youtube.com/watch?v=qmvU498GzLM
	Learns to compute Income from Business & Profession	Income from Business & Profession	Business,Profession,Deductions	5	3	PPT,Video,Problem solving	https://www.youtube.com/watch?v=gkPHHv65les
	Learns Deductions under chapter VI A	Deductions under Chapter VI A	80C,80CCC,80D,80DD,80U,80TTA	2	1	PPT	



	Learns to compute Gross Total Income	Gross Total Income	Practical Problems	5	3	Problem solving	
				42	31		

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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Direct Tax		Class	TYBcom		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands Basic Concepts	Basic cocepts	Quiz		10	10
2	Learns to determine Residential Status	Residential status	Quiz		10	10
3	Learns to compute Scope of total income	Scope of Total Income	Quiz		10	10
4	Learns to compute Income from Salary	Income from salary	Quiz		10	10
5	Learns to compute Income from House Property	Income from House Property	Quiz		10	10
6	Learns to compute Income from Capital gain	Income from Capital gain	Quiz		10	10
7	Learns to compute Income from other sources	Income from other sources	Quiz		10	10



8	Learns to compute Income from Business & Profession	Income from Business & Profession	Quiz
9	Learns Deductions under chapter VI A	Deductions under chapter VI A	Quiz
10	Learns to compute Gross Total Income	Gross Total Income	Quiz

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10	10	
10	10	
10	10	

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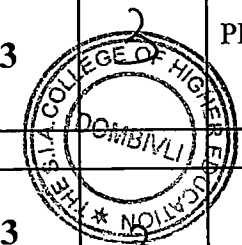




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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Hema Iyengar						
Course:	Business Economics V		Class	TYBCOM	A		

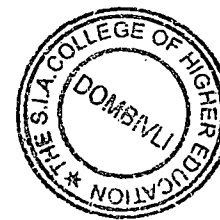
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Analyze the importance of reforms and suggest suitable changes in the same	Macro-economic overview of India	Overview of New Economic Policy-1991, - Role of Social Infrastructure with reference to education, health and family welfare	4	4	PPT and Video	https://www.youtube.com/watch?v=WYalXWd9a2U&t=244s
			Sustainable Development Goals and Policy measures	2	2	PPT and Class Activity	
			Make in India, Invest in India, and Skill Development and Training Programmes	3	3	PPT and Video	https://www.youtube.com/watch?v=BQ71KUPSB04
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	3	2	PPT and Class Activity	
August	Understand important trends in the Indian occupational structure post	Agriculture During Post-Reform Period	National Agricultural Policy 2000: Objectives, Features and Implications	3	2	PPT	
			Agricultural pricing and agricultural finance	3	3	PPT	



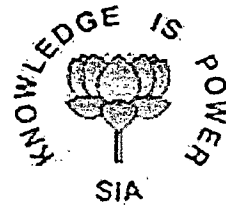
	reforms		Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=ShoD-FOIMUY
Septemb er	Understand important trends in the Indian occupational structure post reforms	Industry and Service Sector During Post- Reform Period	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
			Industrial Pollution in India: Meaning, Types, Effects and Control.	1	1	Flip Classroom	
			Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=np4UeFZcwr
Septemb er/Octob er	Evaluate the behavior of the Indian financial market and suggest measures to improve it	Banking and Financial Market	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=e3lmmxSLw9s&t=307s
			Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
			Revision	4	4	PPT and Class Activity	
Total				42	42		

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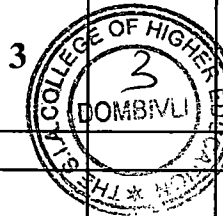
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics V		Class	TYBCOM	B	

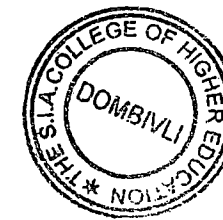
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Analyze the importance of reforms and suggest suitable changes in the same	Macro-economic overview of India	Overview of New Economic Policy-1991, - Role of Social Infrastructure with reference to education, health and family welfare	4	4	PPT and Video	https://www.youtube.com/watch?v=WYaiXWd9a2U&t=244s
			Sustainable Development Goals and Policy measures	2	2	PPT and Class Activity	
			Make in India, Invest in India, and Skill Development and Training Programmes	3	3	PPT and Video	https://www.youtube.com/watch?v=BQ71KUPSB04
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	3	3	PPT and Class Activity	
August	Understand important trends in the Indian occupational structure post	Agriculture During Post-Reform Period	National Agricultural Policy 2000: Objectives, Features and Implications	3	3	PPT	
			Agricultural pricing and agricultural finance	3	3	PPT	



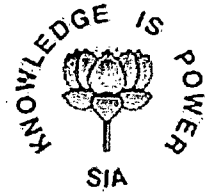
	reforms		Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=ShoD-FOIMUY
September	Understand important trends in the Indian occupational structure post reforms	Industry and Service Sector During Post-Reform Period	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
			Industrial Pollution in India: Meaning, Types, Effects and Control.	1	1	Flip Classroom	
			Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=np4UeFZczzw
September/October	Evaluate the behavior of the Indian financial market and suggest measures to improve it	Banking and Financial Market	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=e3lmmxSLw9s&t=307s
			Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
			Revision	4	4	PPT and Class Activity	
Total				42	42		

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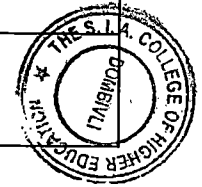
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Hema Iyengar						
Course:	Business Economics V		Class	TYBCOM A&B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June/July	Analyze the importance of reforms and suggest suitable changes in the same	Macro-economic overview of India	Overview of New Economic Policy-1991, - Role of Social Infrastructure with reference to education, health and family welfare	4	4	PPT and Video	https://www.youtube.com/watch?v=WYaIXWd9a2U&t=244s
			Sustainable Development Goals and Policy measures	2	2	PPT and Class Activity	
			Make in India, Invest in India, and Skill Development and Training Programmes	3	3	PPT and Video	https://www.youtube.com/watch?v=BQ71KUPSBO4
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	3	3	PPT and Class Activity	
August			National Agricultural Policy 2000: Objectives, Features and Implications	3	3	PPT	



			Agricultural pricing and agricultural finance	3	3	PPT	
	Understand important trends in indian agriculture post reforms	Agriculture During Post-Reform Period	Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=ShoD-FOIMUY
September	Understand important trends in India's industry and service sector post reforms	Industry and Service Sector During Post-Reform Period	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
			Industrial Pollution in India: Meaning, Types, Effects and Control.	1	1	Flip Classroom	
			Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=np4UeFZczrw
September/October	Evaluate the behavior of the Indian financial market and suggest measures to improve it	Banking and Financial Market	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	PPT, Videos, and Class Activity	https://www.youtube.com/watch?v=e3lmmxSLw9s&t=307s
			Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
			Revision	4	4	PPT and Class Activity	
Total				42	42		

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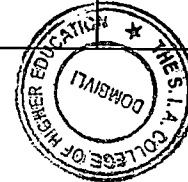


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics VI		Class	TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Analyze the importance of reforms and suggest suitable changes in the same	Macro-economic overview of India	Video shown in class and students asked to explain the understanding from the video	NA	NA	25	Students who saw the video understood the impact of reforms
	Understand important trends in indian agriculture post reforms	Agriculture During Post-Reform Period	Video shown in class and students asked to explain the understanding from the video	NA	NA	25	to relate to the problems of agricultural sector and also provided ideas on how to improve it



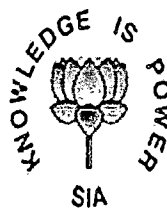
	Understand important trends in India's industry and service sector post reforms	Industry and Service Sector During Post-Reform Period	Video shown in class and students asked to explain the understanding from the video, PPT presentation was done by students to explain causes and effects of pollution	NA	NA	25	Students understood the growing trends in the industrial and service sector and also inquired about possible employment opportunities in the market in future.
	Evaluate the behavior of the Indian financial market and suggest measures to improve it	Banking and Financial Market	Video shown in class and students asked to explain the understanding from the video	NA	NA	25	Students were aware of the importance of banking, and growing awareness of the financial markets, many discussed the benefits of having diverse options for investment.

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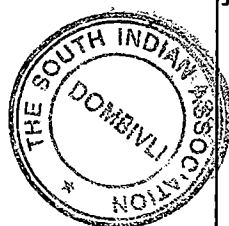
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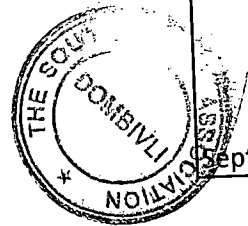
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Export Marketing			Class : TYBCOM A & B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	TO Understand the basics of Export marketing, Difference between Domestic and Export marketing, Risk involved in export marketing Its challenges and India's direction and India's regions export in export trade since 2015	Introduction to Export Marketing	Concepts and Features of Export Marketing, Importance of Export Marketing for a Firm and a Nation, Distinguish between Export and Domestic Marketing, Factors Influencing Export Marketing, Risk Involved in export Marketing. Problems of India's Export Sector, Major merchandise / commodities export of India Since 2015, Service export of India since 2015 and region wise India's export trade since 2015	9	6	PPT, Group Discussion	



July	To Study the influence of trade barriers, its implications, Trading blocs of major countries in export marketing, WTO objectives. Selection of markets in foreign marketing and method to entry in export marketing.	Global Framework for Export Marketing	Trade barriers and its types, Distinction between Tariff and Non Tariff Barriers, Major economic groupings, its types and implications,	9	6	PPT, Group Discussion
August	To Study the influence of trade barriers, its implications, Trading blocs of major countries in export marketing, WTO objectives. Selection of markets in foreign marketing and method to entry in export marketing.	Global Framework for Export Marketing	SAARC, NAFTA, ASEAN, EU , WTO its objectives and functions, WTO Agreements, TRIMS, TRIPS, AOA, GATS, Need for overseas market research, Market selection process, Determinants of Foreign Market Selection.	9	9	PPT, Group Discussion
September	Study Foreign Trade Policy 2015 - 2020, Role of DGFT, Negative list in Indias Export, Deemed exports , Benefits of status holders and Role of EHTP, STP, BTP, EOU, SEZ, AEZ,	India's Foreign Trade Policy	Foreign Trade Policy 2015 - 20, Highlights and Implications Export Trade Facilitations and ease of doing business as per new FTP, Role of DGFT, Deemed exports, Negative list of exports , Benefits to status holders, towns of excellence, benefits for EHTP, STP, SEZ, EOU, AEZ.	4	4	PPT, Group Discussion



September	To Learn About export incentives and assistance scheme effect in India's Exports	Exports Incentives and Assistance	Financial incentives available to Indian exporters - Marketing development assistance, Market Access Initiative, Assistance to states for infrastructure development for export, Industrial raw material assistance centre, institutional support for indian exporters, Federation of Indian Chamber of Commerce and industry, Export Promotion council.	6	6	PPT, Group Discussion
October	To Learn About export incentives and assistance scheme effect in India's Exports	Exports Incentives and Assistance	Commodity Boards, Indian Institute of Foreign Trade, Indian Institute of Packaging, Export promotion Capital Goods scheme, Duty exemption and remission scheme, Export advance authorisation scheme, Duty drawback, IGST refund to exporters.	6	6	
October	To Evaluate the students performance pre - exam	REvision & Test		2	2	EXCEL & Microsoft forms
			TOTAL	45	39	



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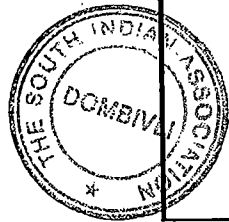
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Mapping Course outcomes to Assessment

			Program: BCOM				
Name of the Teacher : Kavitha Nadar							
Course	Export Marketing		Class : TYBCOM				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	To Understand basics of Export marketing, Difference between Domestic and Export marketing, Risk involved in export marketing Its challenges and India's direction and India's region ws export in export trade since 2015	Unit - I	Test	NA	NA	20	
2	To Study influence of trade barriers, its implications, Trading blocs of major countries in export marketing, WTO objectives. Selection of markets in foreign marketing and method to entry in export marketing.	Unit - II	Test	NA	NA	20	
3	To Study Foreign Trade Policy 2015 -2020, Role of DGFT, Negative list in Indias Export, Deemed exports , Benefits of status holders and Role of EHTP, STP, BTP, EOU, SEZ, AEZ,	Unit - III	Test	NA	NA	20	



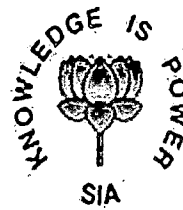
4	To Learn About export incentives and assistance scheme effect in India's Exports	Unit - IV	Test	NA	NA	20
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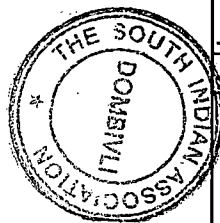




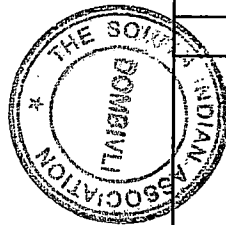
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Cost Accounting			Class : TYBCOM A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	6	5	PPT, Ms - EXCEL	
July	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO & Weighted Average	12	12	PPT, Ms - EXCEL	
July	Learn to Evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Introduction to Cost Accounting	Difference between Financial & Cost accounting, Cost objectives, Cost classification	4	2	PPT	



July	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	4	PPT, Ms - EXCEL
August	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Gantt Task Plan, Rowan & halsey calculation of workers and combined theory sums, Calculation of Labour Cost	10	11	PPT, Ms - EXCEL
August	To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates	Overheads	Allocation of primary distribution of overheads & Secondary distrobution of Overheads	6	6	PPT, Ms - EXCEL
September	To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates	Overheads	Calculation of machine overhead r	4	4	PPT, Ms - EXCEL
September	To Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Classification of Cost Sheet & Estimated Cost Sheet	6	8	PPT, Ms - EXCEL



October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Cost sheet of Two products	2	2	PPT, Ms - EXCEL
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost reconciliation statement	Prepare Financial accounts, Cost sheet and reconciliation statement.	4	4	PPT, Ms - EXCEL
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	4	MS - Word, EXCEL & Microsoft forms
				TOTAL	60	66

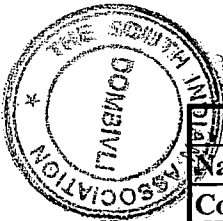
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Faculty

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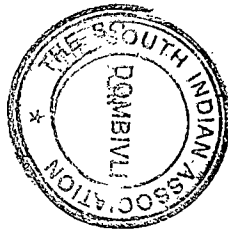
Mapping Course outcomes to Assessment



Name of the Teacher : Kavitha Nadar		Program: BCOM	DOMBIVLI (E)	
Course : Cost Accounting		Class TYBCOM (A)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	TO Learn objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Unit - I	Test	NA	NA	20

2	TO Understand the procedure of material procurement inventory control and inventory accounting	Unit - II	Test	NA	NA	20
3	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Unit - III	Test	NA	NA	20
4	Understand to allocate indirect expenses in an organisation including aand computation of overhead rates	Unit - III	Test	NA	NA	20
5	Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Unit - IV	Test	NA	NA	20

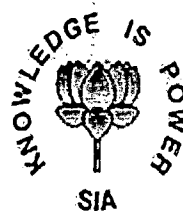


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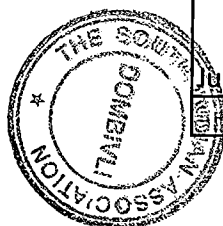
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Cost Accounting			Class : TYBCOM B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	6	5	PPT, Ms - EXCEL	s
July	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO &	12	12	PPT, Ms - EXCEL	



July	Learn to Evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Introduction to Cost Accounting	Difference between Financial & Cost accounting, Cost objectives, Cost classification	4	2	PPT	
July	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	4	PPT, Ms - EXCEL	
August	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Gantt Task Plan, Rowan & halsey calculation of workers and combined theory sums, Calculation of Labour Cost	10	11	PPT, Ms - EXCEL	
August	To understand allocation of indirect expenses in an organisation including aand computation of overhead rates	Overheads	Allocation of primary distribution of overheads & Secondary distrobution of	6	6	PPT, Ms - EXCEL	
September	To understand allocation of indirect expenses in an organisation including aand computation of overhead rates	Overheads	Calculation of machine o	4	4	PPT, Ms - EXCEL	



September	To Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Classification of Cost Sheet & Estimated Cost Sheet	6	8	PPT, Ms - EXCEL
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Cost sheet of Two produ	2	2	PPT, Ms - EXCEL
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost reconciliation statement	Prepare Financial accounts, Cost sheet and reconciliation statement	4	4	PPT, Ms - EXCEL
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	4	MS - Word, EXCEL & Microsoft forms
TOTAL				60	66	



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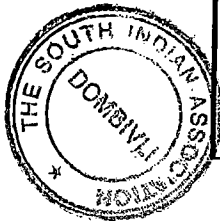
Mapping Course outcomes to Assessment

The S.I.A. College of Higher Education
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		Program: BCOM		
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Name of the Teacher : Kavitha Nadar					
Course : Cost Accounting		Class TYBCOM (A)			

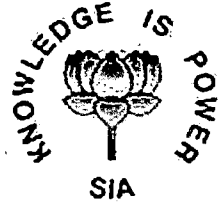
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	TO Learn objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Unit - I	Test	NA	NA	20
2	TO Understand the procedure of material procurement inventory control and inventory accounting	Unit - II	Test	NA	NA	20
3	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Unit - III	Test	NA	NA	20
4	Understand to allocate indirect expenses in an organisation including aand computation of overhead rates	Unit - III	Test	NA	NA	20
5	Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Unit - IV	Test	NA	NA	20



Kavitha
Faculty

Renu
Convener

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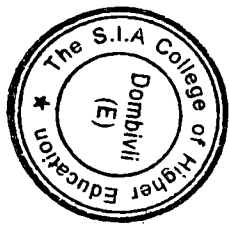


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TEACHING PLAN 2021-22

Program Bachelor of Commerce					
Name of the Teacher : Mr.Mahesh Kandalkar					
Course:	Direct Tax		Class	T.Y.Bcom	B

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June,2021	Understands Basic Concepts	Basic cocepts	Assessment Year,Previous Year,Income,Assessment,Person	2	1	PPT	
		Residential status	Basic conditions,Exceptions,Additional Conditions	2	2	PPT,Video	https://www.youtube.com/watch?v=riF8GchKQg4



July,2021	Learns to determine Residential Status	Residential status	Practical Problems	4	3	Problem solving	
	Learns to compute Scope of total income	Scope of Total Income	Theory of Scope of total income & Practical problems	4	2	PPT, Problem solving	
	Learns to compute Income from Salary	Income from salary	Basic, DA, CCA, Gratuity, Pension, Provident Fund, Allowances, Perquisites, Deductions	6	4	PPT, Video, Problem solving	https://www.youtube.com/watch?v=JwqWpSCZYQk
August,2021	Learns to compute Income from House Property	Income from House property	Types of House Property, RLV, NAV, GAV, Municipal tax, Deductions	7	5	PPT, Video, Problem solving	https://www.youtube.com/watch?v=KmqXL8wdkaM



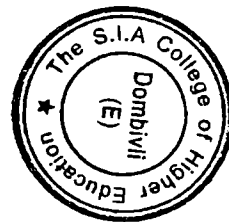
	Learns to compute Income from Capital gain	Income from Capital gain	Meaning of Capital gain, Types, Deductions		4	PPT, Video, Problem solving	https://www.youtube.com/watch?v=gOg5paSs4WQ
September, 2021	Learns to compute Income from other sources	Income from other sources	Meaning, Types, Deductions	5	3	PPT, Video, Problem solving	https://www.youtube.com/watch?v=qmvU498GzLM
	Learns to compute Income from Business & Profession	Income from Business & Profession	Business, Profession, Deductions	5	3	PPT, Video, Problem solving	https://www.youtube.com/watch?v=gkPHHv65les
	Learns Deductions under chapter VI A	Deductions under Chapter VI A	80C, 80CCC, 80D, 80DD, 80U, 80TTA	2	1	PPT	
	Learns to compute Gross Total Income	Gross Total Income	Practical Problems	5	3	Problem solving	
				42	31		

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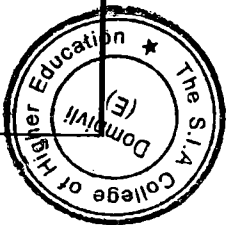
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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance				
Name of the Teacher : Mr.Mahesh Kandalkar							
Course :	Direct Tax		Class	TYBcom			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands Basic Concepts	Basic cocepts	Quiz		10	10
2	Learns to determine Residential Status	Residential status	Quiz		10	10
3	Learns to compute Scope of total income	Scope of Total Income	Quiz		10	10
4	Learns to compute Income from Salary	Income from salary	Quiz		10	10
5	Learns to compute Income from House Property	Income from House Property	Quiz		10	10
6	Learns to compute Income from Capital gain	Income from Capital gain	Quiz		10	10
7	Learns to compute Income from other sources	Income from other sources	Quiz		10	10



8	Learns to compute Income from Business & Profession	Income from Business & Profession	Quiz
9	Learns Deductions under chapter VI A	Deductions under chapter VI A	Quiz
10	Learns to compute Gross Total Income	Gross Total Income	Quiz

10	10
10	10
10	10

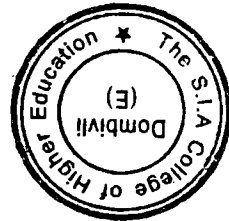
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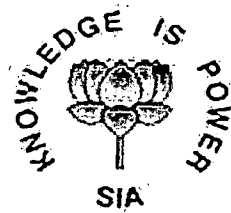
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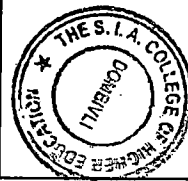
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TEACHING PLAN 2020-21

		Program: BCOM				
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce V	Class: TYBCOM				


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June and July	Understand basic concept of marketing, market segmentation and consumer behaviour	Introduction to Marketing	Marketing, concept, feature, importance, function, evaluation, strategic v/s traditional marketing Marketing research: concept, features, process Marketing information system: concept, components, Data mining: concept, importance Consumer behaviour: concept, factors influencing consumer behaviour Market segmentation: concept, benefit, basis of market segmentation, Consumer relationship management: concept, techniques, Market targeting: concept, five pattern of target market selection.	10	10	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8Ll1BIVkvXyAqiKxUOVJaTUpWMU1HSjNGMjlxNDFTVOJLUzVOMy4u




<p>July and August</p>	<p>Analyze the elements of marketing mix that is product and price</p>	<p>Marketing decision I</p>	<p>Marketing mix: concept Product: product decision areas, Product life cycle: concept, meaning, stages of PLC Branding: concept, component Brand equity: concept ,factor influencing brand equity Packaging: concept ,essential of a good package, Service positioning: impotence and challenges, Pricing:concept,objective,factor influencing pricing,strategies</p>	<p>7</p>	<p>07</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8Ll1BIVkvXyAqiKxUMERUUUhTNTcwUzBDRUtXUONZTDExM1FVTS4u</p>
<p>August and September</p>	<p>Analyze the elements of marketing mix that is promotion and place of distribution</p>	<p>Marketing Decision II</p>	<p>Physical distribution:conept:factor influencing physical distribution,marketing channels(traditional and contemporary channels), Supply chain management:concept, components of SCM Promotion: concept,impotence,elements of promotion mix, Sales management:concept , components,emerging trends in selling, Personal selling:concept, process of personal selling,skill sets required for effective selling</p>	<p>10</p>	<p>10</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8Ll1BIVkvXyAqiKxUNjQ1RkU0WFBYOEFrCRko2STc1Qk50VDIQR4u</p>



September and October	Evaluate the key marketing dimensions.	Key Marketing Dimensions	Marketing ethics: concept, unethical practices in marketing, general role of consumer organization, competitive strategies for market leader, market challenger, follower and market nicher, Rural marketing: concept, features of Indian rural market, strategies for effective rural marketing, Digital marketing: concept, trends in digital marketing	9	09	PPT and Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8L11BIVkvXyAqiKxUN0QyOUROT1BaWlBVRDY1MDBXOEtPQ0hVVC4u
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Mapping Course outcomes to Assessment


			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course :	Commerce V		Class: TYBCOM				

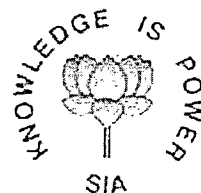
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand basic concept of marketing, market segmentation and consumer behaviour	Introduction to Marketing	Quiz		NA		
2	Analyze the elements of marketing mix that is product and price	Marketing Decision I	Quiz		NA		
3	Analyze the elements of marketing mix that is promotion and place of distribution	Marketing Decision II	Quiz		NA		
4	Evaluate the key marketing dimensions.	Key Marketing Dimensions	Quiz				


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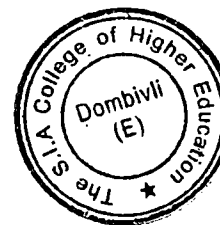


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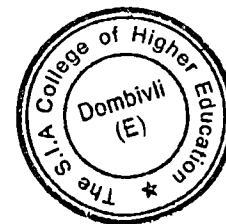
TEACHING PLAN 2021-22

Name of the Teacher :		Sunita Sidhani	Program	BCOM		
Course:		BUSINESS LAW - 1	Class	SY A	SEM - 3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY- 21	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Contract – Definition of Contract and Agreement, Essentials of Valid Contract, Classification of Contracts.	4	5	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=dErRpK5FhFw
			Offer and Acceptance – Rules of valid offer and acceptance, Counter offer, standing or open offer, distinguish between offer and invitation to offer. Concept of Communication and Revocation of offer and acceptance (sec. 3,5)	3	4		https://www.youtube.com/watch?v=51v9lr-KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit9s
			Capacity to Contract (S. 10-12) – Minor, Unsound Mind, Disqualified Persons. • Consideration (S. 2 & 25) – Concept and Importance of consideration, Legal rules of Consideration, Exceptions to the Rule, 'No Consideration No Contract' (Ss. 25) Unlawful Consideration (S 23)	6	6		https://www.youtube.com/watch?v=WIPdJxyeM4o https://www.youtube.com/watch?v=9SrpJjAUhhw



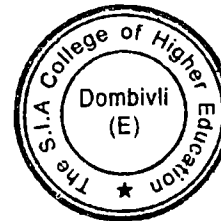
JULY & AUGUST- 21	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Consent (Ss.13, 14-18, 39.53, 55, 66)- Agreements in which consent is not free - Coercion, Undue Influence, Misrepresentation Fraud, Mistake. • Void Agreements (S. 24-30) – Concept, Void Agreements under Indian Contract Act. • Contingent Contract (S. 31), Quasi Contract (S.68-72), Concept of EContract& Legal Issues in formation and discharge of E-Contract. Concept of Performance of Contract (S 37) • Modes of Discharge of Contract, Remedies on breach of Contract.(73-75)	12	12	PPT, Case study, Animated videos, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=9dHHeAI2h7g&t=334s
AUG & SEPT- 21	Gain knowledge of the legal aspects of business	Special Contracts	• Law of Indemnity & Guarantee (Ss. 124-125, Ss. 126-129, 132-147) – Concept, Essentials elements of Indemnity and Guarantee, Contract of Indemnity vs. Guarantee, Modes of Discharge of Surety. • Law of Bailment (S. 148, 152-154, 162, 172, 178, 178A, 179) – Concept, Essentials of Bailment, Kinds of Bailment, Rights and Duties of Bailor and Bailee • Law of Pledge – Concept, Essentials of valid Pledge, Lien concept, Difference between Pledge and Lien, Rights of Pawnor & Pawnee.(Ss.173, 174, 177) • Law of Agency (Ss. 182-185, 201-209) – Concept, Modes of creation of Agency, Modes of termination of Agency, Rights& Duties of Principal and Agent	12	12	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=0lZHDia4CgE



SEPT & OCT - 21	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	<ul style="list-style-type: none"> • Contract of Sale (S.2) – Concept, Essentials elements of contract of sale, Distinction between Sale and Agreement to sell (S.4) Distinguish between Sale and Hire Purchase Agreement, Types of Goods. Effects of destruction of Goods (Ss. 6,7,8), • Conditions & Warranties (Ss. 11-25 & 62, 63) – Concept, Distinguish between Conditions and Warranties, Implied Conditions & Warranties, Concept of Doctrine of Caveat Emptor –Exceptions. • Property – Concept , Rules of transfer of property (Ss. 18-26) • Unpaid Seller (Ss. 45-54, 55 & 56)- Concept, Rights of an unpaid seller, Remedies for Breach of contract of Sale (Ss. 55-61), Auction sale – Concept, Legal Provisions. (S. 64) 	10	07	PPT, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=CTiQyHwQIPk&t=34s
Oct-21	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	<ul style="list-style-type: none"> • Negotiable Instruments – Concept (S13), Characteristics, Classification of Negotiable Instruments (Ss. 11, 12, 17-20, 42, 43, 104,134,135) Maturity of Instruments. • Promissory Note and Bill of Exchange (Ss. 4,5, 108-116)- Concept, Essentials of Promissory Note, Bill of Exchange (Ss. 4,5), Essential features of promissory note and Bill of exchange, Kinds Promissory note and Bill of exchange, Cheque (S.6)– Concept, Types & Crossing of Cheque, Distinguish between Bill of Exchange & Cheque, Dishonour of Cheque – Concept & Penalties (Ss. 138, 139,142) • Miscellaneous Provisions (S. 8-10, 22, 99-102, 118-122, 134-137) –Parties to Negotiable instruments Holder, Holder in due course, Rights & Privileges of Holder 	8	05	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=7OdoVXAjKmc

Sunita
Faculty

Stella
Convener



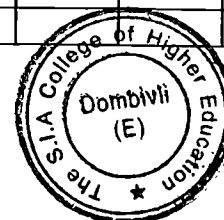
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Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM		
Course :	BUSINESS LAW - 1	Class	SY A	SEM - 3	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overan weightage - External	Remarks
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1Mzg1NTIUUDZaWIMyTy4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1Mzg1NTIUUDZaWIMyTy4u
3	Gain knowledge of the legal aspects of business	Special Contracts	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMVJRVVISUldGSjVRWUs0TEpTNzIMVEwzUS4u
4	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UOFIJUVBIMVhINUIMWU9YSDRPS0VDVTYxUy4u



5	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLiyT_i7Emu61UM0wwOUJDRDdNNzZZTINCMTBMVU5aWVvxRy4u
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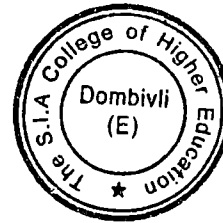
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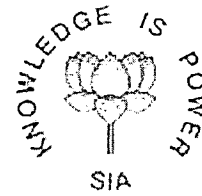
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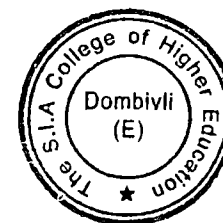


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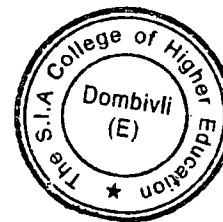
TEACHING PLAN 2021-22

Name of the Teacher :		Sunita Sidhani	Program	BCOM		
Course:		BUSINESS LAW - 1	Class	SY B	SEM - 3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY- 21	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Contract – Definition of Contract and Agreement, Essentials of Valid Contract, Classification of Contracts.	4	05	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=dErRpK5FhFw
			Offer and Acceptance – Rules of valid offer and acceptance, Counter offer, standing or open offer, distinguish between offer and invitation to offer. Concept of Communication and Revocation of offer and acceptance (sec. 3,5)	3	04		https://www.youtube.com/watch?v=5lv9lr-KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit9s
			Capacity to Contract (S. 10-12) – Minor, Unsound Mind, Disqualified Persons. • Consideration (S. 2 & 25) – Concept and Importance of consideration, Legal rules of Consideration, Exceptions to the Rule, 'No Consideration No Contract'(Ss. 25) Unlawful Consideration (S 23)	6	06		https://www.youtube.com/watch?v=W1PdJxyeM4o https://www.youtube.com/watch?v=9SrpJjAUhhw



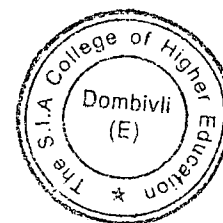
JULY & AUGUST- 21	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Consent (Ss.13, 14-18, 39.53, 55, 66)- Agreements in which consent is not free - Coercion, Undue Influence, Misrepresentation Fraud, Mistake. • Void Agreements (S. 24-30) – Concept, Void Agreements under Indian Contract Act. • Contingent Contract (S. 31), Quasi Contract (S.68-72), Concept of EContract& Legal Issues in formation and discharge of E-Contract. Concept of Performance of Contract (S 37) • Modes of Discharge of Contract, Remedies on breach of Contract.(73-75)	12	12	PPT, Case study, Animated videos, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=9dHHeAI2h7g&t=334s
AUG & SEPT- 21	Gain knowledge of the legal aspects of business	Special Contracts	• Law of Indemnity & Guarantee (Ss. 124-125, Ss. 126-129, 132-147) – Concept, Essentials elements of Indemnity and Guarantee, Contract of Indemnity vs. Guarantee, Modes of Discharge of Surety. • Law of Bailment (S. 148, 152-154, 162, 172, 178, 178A, 179) – Concept, Essentials of Bailment, Kinds of Bailment, Rights and Duties of Bailor and Bailee • Law of Pledge – Concept, Essentials of valid Pledge, Lien concept, Difference between Pledge and Lien, Rights of Pawnor & Pawnee.(Ss.173, 174, 177) • Law of Agency (Ss. 182-185, 201-209) – Concept, Modes of creation of Agency, Modes of termination of Agency, Rights& Duties of Principal and Agent	12	12	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=0lZHDia4CgE



SEPT & OCT - 21	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	<ul style="list-style-type: none"> • Contract of Sale (S.2) – Concept, Essentials elements of contract of sale, Distinction between Sale and Agreement to sell (S.4) Distinguish between Sale and Hire Purchase Agreement, Types of Goods. Effects of destruction of Goods (Ss. 6,7,8), • Conditions & Warranties (Ss. 11-25 & 62, 63) – Concept, Distinguish between Conditions and Warranties, Implied Conditions & Warranties, Concept of Doctrine of Caveat Emptor –Exceptions. • Property – Concept, Rules of transfer of property (Ss. 18-26) • Unpaid Seller (Ss. 45-54, 55 & 56)- Concept, Rights of an unpaid seller, Remedies for Breach of contract of Sale (Ss. 55-61), Auction sale – Concept, Legal Provisions. (S. 64) 	10	07	PPT, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=CTiQyHwQIPk&t=34s
Oct-21	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	<ul style="list-style-type: none"> • Negotiable Instruments – Concept (S13), Characteristics, Classification of Negotiable Instruments (Ss. 11, 12, 17-20, 42, 43, 104,134,135) Maturity of Instruments. • Promissory Note and Bill of Exchange (Ss. 4,5, 108-116)- Concept, Essentials of Promissory Note, Bill of Exchange (Ss. 4,5), Essential features of promissory note and Bill of exchange, Kinds Promissory note and Bill of exchange, Cheque (S.6)– Concept, Types & Crossing of Cheque, Distinguish between Bill of Exchange & Cheque, Dishonour of Cheque – Concept & Penalties (Ss. 138, 139,142) • Miscellaneous Provisions (S. 8-10, 22, 99-102, 118-122, 134-137) –Parties to Negotiable instruments Holder, Holder in due course. Rights & Privileges of Holder 	8	05	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=7OdoVXAjKmc

Suneta
Faculty

Shen
Convener



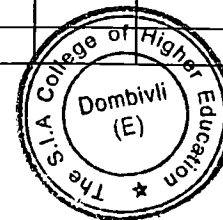
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Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM		
Course :	BUSINESS LAW - 1	Class	SY B	SEM - 3	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	weight age - Internal	Overall weightage - External	Remarks
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1Mzg1NTIUUDZaWIMyTy4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1Mzg1NTIUUDZaWIMyTy4u
3	Gain knowledge of the legal aspects of business	Special Contracts	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMVJRvVlSUIldGSjVRWUs0TEpTNzIMVEwzUS4u
4	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UOFIJUVBIMVhINUIMWU9YSDRPSOVDVTYxUy4u

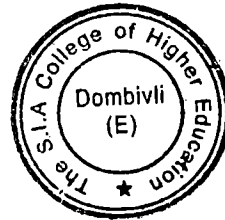


5	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWIWJLEmcQPOF-fDFLjyT_i7Emu61UM0wwOUJDRDdNNzZZTINCMTBMVU5aWVxRy4u
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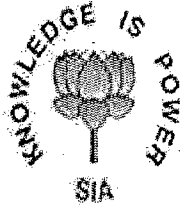
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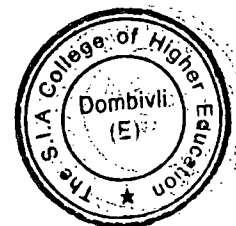


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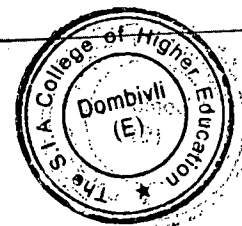
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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Business Communication-II		Class	FYBCOM- B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Group Communication					
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	7	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/HMQIA-TIAsk https://youtu.be/YvpByidOevM https://youtu.be/cDEef3YSiBg



March	Understand the need, importance and types of meeting	Meetings	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/Smro12PXsW8
March	Understand the concept of Conference.	Committees and Conferences	Meaning, Importance & types of committees, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing.	3	3	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	
March/April	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	5	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/entculGz1LM
Business Correspondence							
March	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	5	5	<ul style="list-style-type: none"> PPT, Lecture, Activity - letter writing. 	



April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	5	5	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	5	5	PPT, Lecture, Activity - letter writing.	
			Total	35	33		

Shilpa
Faculty

Hema
Convenor

Principal

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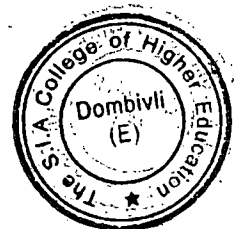
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	Business Communication-II		Class	FYBCOM-			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Group Communication					

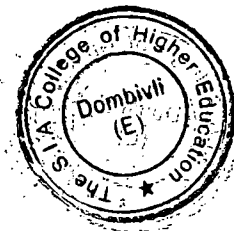
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 (Dr. Shilpa Malani)



1	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Communciation games, Assignments		NA	40	Students would discuss about group discussions as part of interview process. Also, they would assess the need and importance of meetings, conferences and public relations
2	Apply the managerial writing skills and correspondence skills in terms of good communication.	Business Correspondence: Trade letters	Classroom Activity-Letter writing.		NA	20	Students would be able to draft different trade letters.
	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Classroom Activity-Letter writing.			20	Students would be able to draft different trade letters.
3	Apply communication skills to draft report & summarizing.	Report writing & summarization	Classroom Activity-Letter writing.		NA	20	Students would be equipped with making feasibility and investigative reports.

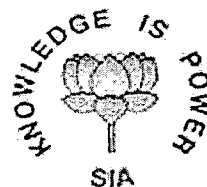
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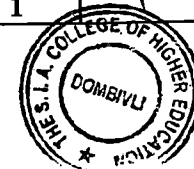


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TEACHING PLAN 2021-22

		Program		BCOM		
Name of the Teacher :		Hema Iyengar				
Course:		Business Economics II		Class	FYBCOM	A

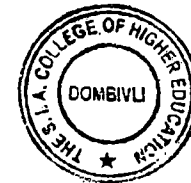
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references		
				Planned	Taken				
January	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	a) Perfect Competition: Meaning and Features	2	2	PPT and Class Activity			
February			b) Monopoly: Meaning and Features	1	1	PPT and Class Exercise			
			c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve	2	2	PPT and Class Exercise			
			c) Short run and long run equilibrium of a firm and of industry	2	2	PPT			
			d) Sources of monopoly power	1	1	PPT and Class Activity			
			e) Short run and long run equilibrium of a firm under Monopoly	1	1	PPT and Class Activity			
			February	Explain the various terms used in market	Unit 2: Pricing and Output	a) Competitive and Monopolistic elements of monopolistic competition	2	1	PPT
b) Equilibrium of firm under monopolistic competition						2	2	PPT	
c) Monopolistic verses perfect competition	1	1				PPT and Class Exercise			
d) Excess capacity and inefficiency	1	1				PPT and Class Activity			



March	structure: monopolistic competition and oligopoly	and Output Decisions under Imperfect Competition	e) Debate over role of advertising, (topics to be taught using case studies from real life examples)	1	1	PPT and Class Activity
			f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market	1	1	
			g) Price rigidity, Cartels and price leadership models(with practical examples)	2	2	
March	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	a) Cost -plus (full cost)/mark-up pricing	1	1	PPT
			b) Marginal cost pricing	1	1	PPT and Class Exercise
			c) Mark up pricing	2	2	PPT and Class Exercise
			d) Discriminating pricing			PPT and Class Activity
			e) Multiple - product pricing	1	1	PPT
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1	1	PPT and Case Study
April	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	a) Meaning and importance of capital budgeting	2	2	PPT, Cases, and Class Activity
			b) Steps in capital budgeting	1	1	PPT, Cases, and Class
			c) Techniques of Investment appraisal: pa	1	1	PPT, Cases, and Class
			d) Net present value method	1		PPT, Cases, and Class
Revision			4	4	PPT, Cases, and Class	
Total			34	31		

Heena

Heena



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Mapping Course outcomes to Assessment

			Program:				
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics II		Class				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competition and monopoly
	Explain the various terms used in market structure: monopolistic competition and oligopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference between oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were able to relate how price of a product was dependent on various strategies



	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects		NA	NA	25	Students were able to differentiate between different methods of investment appraisal
			Class Activity				

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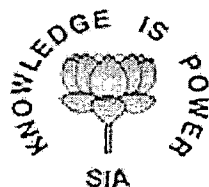
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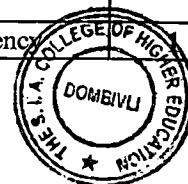
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics II	Class	FYBCOM	B		

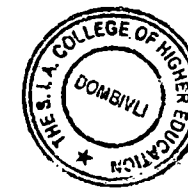
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	a) Perfect Competition: Meaning and Features	2	2	PPT and Class Activity	
February			b) Monopoly: Meaning and Features	1	1	PPT and Class Exercise	
			c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve	2	2	PPT and Class Exercise	
			c) Short run and long run equilibrium of a firm and of industry	2	2	PPT	
			d) Sources of monopoly power	1	1	PPT and Class Activity	
			e) Short run and long run equilibrium of a firm under Monopoly	1	1	PPT and Class Activity	
February	Explain the various terms used in market	Unit 2: Pricing and Output	a) Competitive and Monopolistic elements of monopolistic competition	2	1	PPT	
			b) Equilibrium of firm under monopolistic competition	2	2	PPT	
			c) Monopolistic verses perfect competition	1	1	PPT and Class Exercise	
			d) Excess capacity and inefficiency	1	1	PPT and Class Activity	



March	structure: monopolistic competition and oligopoly	and Output Decisions under Imperfect Competition	e) Debate over role of advertising, (topics to be taught using case studies from real life examples)	1	1	PPT and Class Activity	
			f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market	1	1		
			g) Price rigidity, Cartels and price leadership models(with practical examples)	2	2		
March	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	a) Cost -plus (full cost)/mark-up pricing	1	1	PPT	
			b) Marginal cost pricing	1	1	PPT and Class Exercise	
			c) Mark up pricing	2	2	PPT and Class Exercise	
			d) Discriminating pricing			PPT and Class Activity	
			e) Multiple - product pricing	1	1	PPT	
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1	1	PPT and Case Study	
April	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	a) Meaning and importance of capital budgeting	2	1	PPT, Cases, and Class Activity	
			b) Steps in capital budgeting	1	1	PPT, Cases, and Class	
			c) Techniques of Investment appraisal: pa	1	1	PPT, Cases, and Class	
			d) Net present value method	1		PPT, Cases, and Class	
Revision				4	4	PPT, Cases, and Class	
Total				34	31		

Heina

Heina

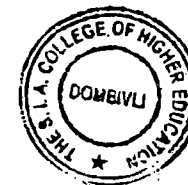


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Mapping Course outcomes to Assessment

			Program:				
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics II		Class				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competition and monopoly
	Explain the various terms used in market structure: monopolistic competition and oligopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference between oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were able to relate how price of a product was dependent on various strategies



	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	Class Activity	NA	NA	25	Students were able to differentiate between different methods of investment appraisal
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Heina
Faculty

Heina
Convenor

Principal



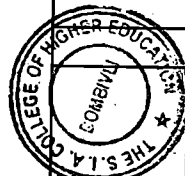
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TEACHING PLAN 2021-22					
Name of the Teacher : Kavitha Nadar			Program : BCom		
Course: Accountancy and Financial Management - II			Class : FYBCOM A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	4	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	10	PPT, MS - EXCEL & Test	
March	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
April	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3	3	Microsoft forms & Test
				30	30	

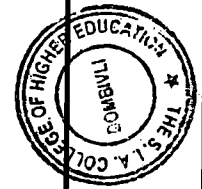
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Mapping Course outcomes to Assessment

Name of the Teacher : Kavitha Nadar	Program: BCOM	PRINCIPAL
Course : Accountng & Financial Management II	Class FYBCOM A	PRINCIPAL



SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1URTIOQzVVSEpJU0haNDhFQk5VTIhZR1AwNS4u

	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNDJZWJFPODFEUVYzR1YzODFOS0xJSTVVVS4u

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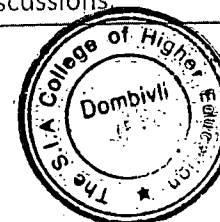
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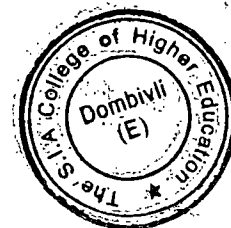
TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Business Communication-II	Class		FYBCOM- A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Group Communication					
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	7	4	<ul style="list-style-type: none"> Lecture PPT Q & A 	https://youtu.be/HMQIA-TIAsk https://youtu.be/YvpByidOevM https://youtu.be/cDEef3YSiBg



March	Understand the need, importance and types of meeting	Meetings	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	4	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/Smro12PXsW8
March	Understand the concept of Conference.	Committees and Conferences	Meaning, Importance & types of committees, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing.	3	2	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	
March/April	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	5	4	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/entculGz1LM

		Business Correspondence					
March	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	5	5	PPT, Lecture, Activity - letter writing.	



April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	5	4	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	5	5	PPT, Lecture, Activity - letter writing.	
			Total	35	28		

Shilpa
Faculty

Hema
Convenor

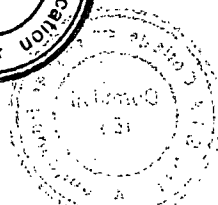
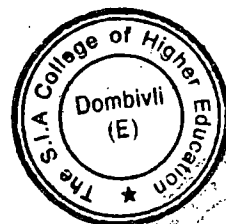
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DOMBIVLI (E)

Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	Business Communication-II	Class	FYBCOM-				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Group Communication					

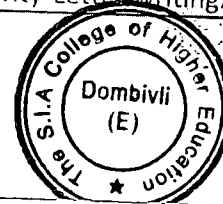


DR. SHILPA MALANI
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1	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Communciation games, Assignments				Students would discuss about group discussions as part of interview process. Also, they would assess the need and importance of meetings, conferences and public relations
2	Apply the managerial writing skills and correspondence skills in terms of good communication.	Business Correspondence: Trade letters	Classroom Activity-Letter writing.		NA	40	Students would be able to draft different trade letters.
	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Classroom Activity-Letter writing.		NA	20	Students would be able to draft different trade letters.
3	Apply communication skills to draft report & summarizing.	Report writing & summarization	Classroom Activity-Letter writing.		NA	20	Students would be equipped with making feasibility and investigative reports.

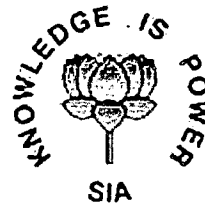
Mika
Faculty

Neena
Convener



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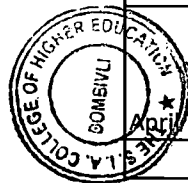
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TEACHING PLAN 2021-22						
			Program : BCom			
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - II			Class : FYBCOM <i>AB</i>			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	4	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	10	PPT, MS - EXCEL & Test	
March	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
April	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3	3	Microsoft forms & Test
				30	30	

Kavitha
Faculty

Hema
Convenor

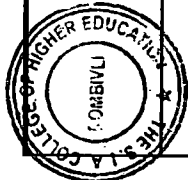
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Mapping Course outcomes to Assessment

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Name of the Teacher : Kavitha Nadar	Program: BCOM	The S.I.A College
Course : Accounting & Financial Management II	Class FYBCOM B	Education

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1URTIOQzVVSEpJU0haNDhFQk5VTIhZR1AwNS4u



	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UNDJZWjFPODFEUVYzR1YzODFOS0xJSTVVVS4u

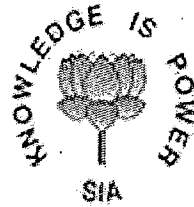

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Convenor


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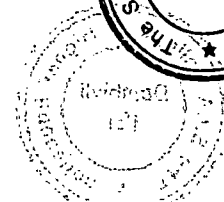
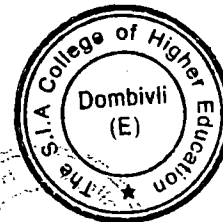


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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II	Class	FYBCOM - A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	09	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f h Detgg https://youtu.be/b5vitw3GhfA

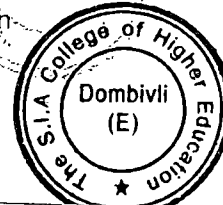


DR. SHILPA MALANI
 Head of Department
 Environmental Studies
 (S) 13/12/2020

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgI https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	7	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySjTcqQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/apSe8pWu0Ds https://youtu.be/V57N20KId1Q

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PPT, Verbal Q & A, Videos

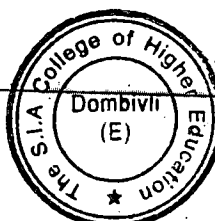
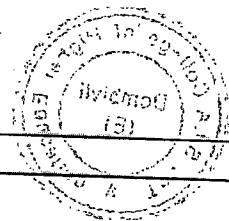
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Mapping Course outcomes to Assessment

Name of the Teacher :	Dr. Shilpa Malani	Program:	BCOM
Course	Environmental studies-II	Class	FYBCOM

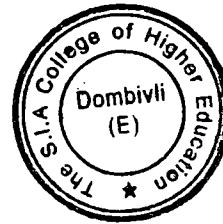
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

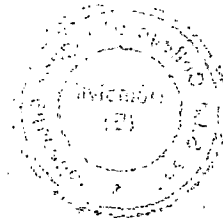
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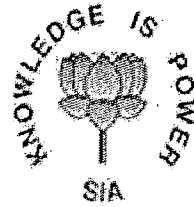
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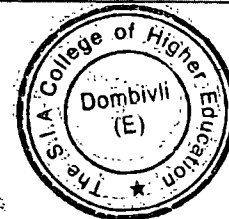




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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II		Class	FYBCOM- B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	8	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f_h_Detqg https://youtu.be/b5vitw3GhfA

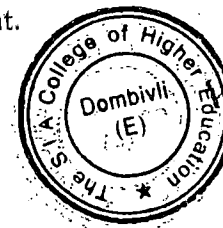


Dr. Shilpa Malani
 Head of Department
 Environmental Studies

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgl https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	6	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySjTcgQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	6	PPT, Verbal Q & A, Videos.	https://youtu.be/apSe8pWuODs https://youtu.be/V57N2OKId1Q

Blit
Faculty

Arna
Convenor



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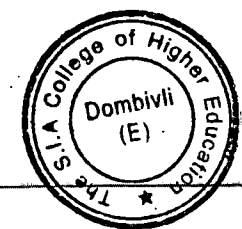
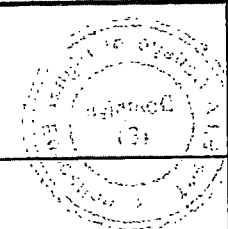
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Principal

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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani				
Course	Environmental studies-II	Class	FYBCOM- B		

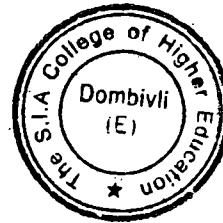
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



	Have higher levels of awareness and sensitivity regarding Environment and 4 related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

Shirke
Faculty

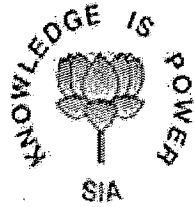
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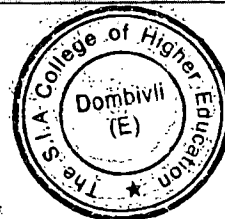




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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II		Class	FYBCOM- B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	8	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f h Detgg https://youtu.be/b5vitw3GhfA

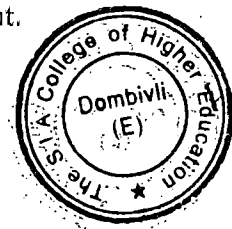


38/01/2021
 Dr. Shilpa Malani
 (Principal)

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgl https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	6	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySjTcqQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	6	PPT, Verbal Q & A, Videos.	https://youtu.be/apSe8pWu0Ds https://youtu.be/V57N2OKid1Q

Devine
Faculty

Devine
Convener

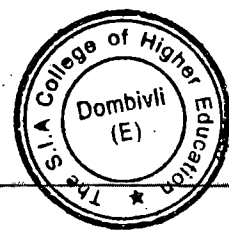
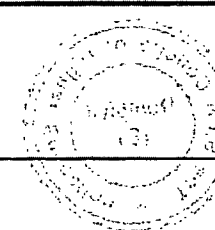


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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II	Class	FYBCOM- B			

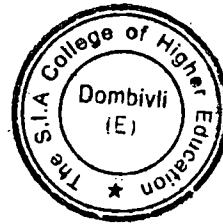
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

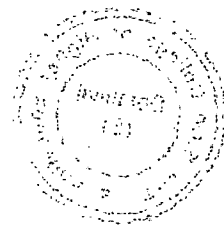
Shriya
Faculty

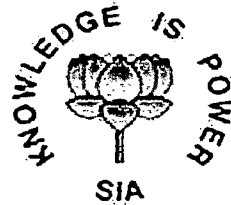
Shriya
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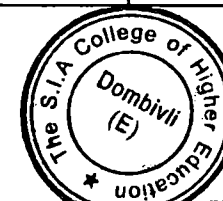
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course:	Accountancy and Financial Management II	Class		FYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Accounting for consignment transactions, Valuation of stock Invoicing of goods at higher price(excluding overriding commission, normal/abnormal losses)	4	2	Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Feb/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	10	10	Problem solving through excel	
Mar/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	2	2	Problem solving through excel	



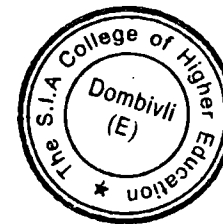
Mar/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	12	8	Powerpoint Presentation for basic concepts and Problem solving through excel
Apr/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6	6	Problem solving through excel
				34	28	

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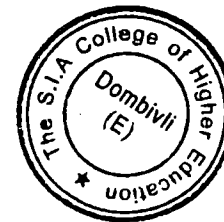
Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management II		Class	FYBCOM (A)			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Test	NA	NA	25	
2	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Test	NA	NA	25	

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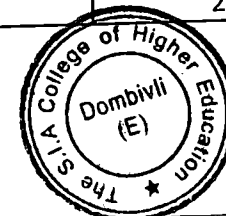
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TEACHING PLAN 2021-22

		Program		BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Accountancy and Financial Management II	Class	FYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Accounting for consignment transactions, Valuation of stock Invoicing of goods at higher price(excluding overriding commission, normal/abnormal losses)	4	2	Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Feb/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	10	8	Problem solving through excel	
Mar/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	2	2	Problem solving through excel	



Mar/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	12	8	Powerpoint Presentation for basic concepts and Problem solving through excel
Apr/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6	6	Problem solving through excel
				34	26	

Salochna
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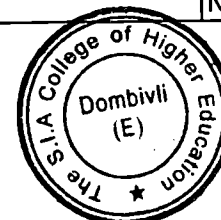
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Convenor

Principal

Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Mrs. Salochna Nagdev					
Course :	Accountancy and Financial Management II		Class	FYBCOM (B)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Test	NA	NA	25	

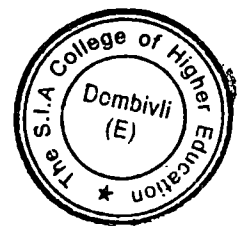


	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Test	NA	NA	25	
2							

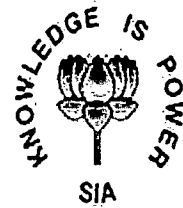
Satish
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Convenor

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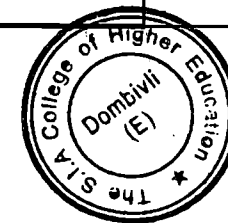


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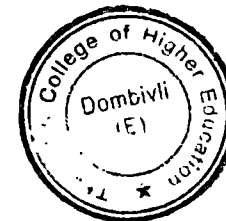
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:		Commerce II		Class: FYBCOM (A)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services – Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.	8	08	Power Point Presentation, Class room quiz, Video	https://www.youtube.com/watch?v=zRA_Tp4OtKw



February and March	Analyse the changes which are taking place in the retailing sector	Retailing	<p>Introduction: Concept of organized and unorganized retailing , Trends in retailing, growth of organized retailing in India, Survival strategies for unorganized Retailers</p> <p>Retail Format: Store format, Non – Store format, Store Planning, design and layout</p> <p>Retail Scenario: Retail Scenario in India and Global context – Prospects and Challenges in India. Mall Management – Retail Franchising. FDI in Retailing, Careers in Retailing</p>	9	07	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=yDOs5Y8eRnA
March and April	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	<p>ITES Sector: Concept and scope of BPO, KPO, LPO and ERP.</p> <p>Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking –Opening of Insurance sector for private players, FDI and its impact on Banking and Insurance Sector in India</p> <p>Logistics: Net working – Importance – Challenges</p>	8	07	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=IS2Bobram64

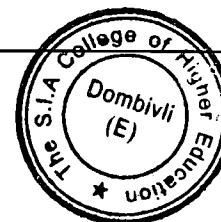


April	Understand the scope and functioning of E-Commerce	E-Commerce	Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce Types of E-Commerce: Basic ideas and Major activities of B2C, B2B, C2C. Present status of E-Commerce in India: E-Transition to E-Commerce in India, Transition Challenges for Indian Corporates; on-line Marketing Research.	8	06	Power Point Presentation, Quiz, Video	https://www.youtube.com/watch?v=Zzs6kLlkAUQ
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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course : Commerce II			Class: FYBCOM				

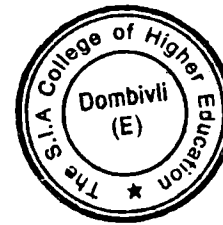
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=zRA_Tp4OtKw




2	Analyse the changes which are taking place in the retailing sector	Retailing	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=yDOs5Y8eRnA
3	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=IS2BoBrAm64
4	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=Zzs6kLlkAUQ


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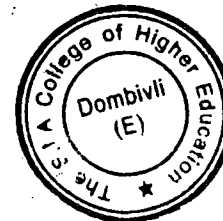
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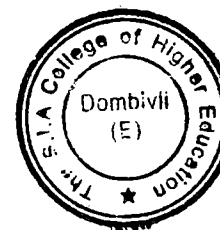
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :	Mrs. Babita Nagdev						
Course:	Commerce II			Class: FYBCOM (B)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services – Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.	8	08	Power Point Presentation, Class room quiz, Video	https://www.youtube.com/watch?v=zRA_Tp4OtKw



February and March	Analyse the changes which are taking place in the retailing sector	Retailing	<p>Introduction: Concept of organized and unorganized retailing , Trends in retailing, growth of organized retailing in India, Survival strategies for unorganized Retailers</p> <p>Retail Format: Store format, Non – Store format, Store Planning, design and layout</p> <p>Retail Scenario: Retail Scenario in India and Global context – Prospects and Challenges in India. Mall Management – Retail Franchising. FDI in Retailing, Careers in Retailing</p>	9	08	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=yDOs5Y8eRnA
March and April	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	<p>ITES Sector: Concept and scope of BPO, KPO, LPO and ERP.</p> <p>Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking – Opening of Insurance sector for private players, FDI and its impact on Banking and Insurance Sector in India</p> <p>Logistics: Networking – Importance – Challenges</p>	8	06	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=IS2Bobr am64

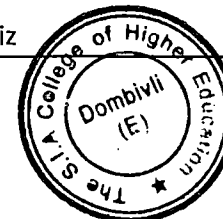


April	Understand the scope and functioning of E-Commerce	E-Commerce	Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce Types of E-Commerce: Basic ideas and Major activities of B2C, B2B, C2C. Present status of E-Commerce in India: E-Transition to E-Commerce in India, Transition Challenges for Indian Corporates; on-line Marketing Research.	8	07	Power Point Presentation, Quiz, Video	https://www.youtube.com/watch?v=Zzs6kLlkAUQ
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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course :	Commerce II		Class: FYBCOM				

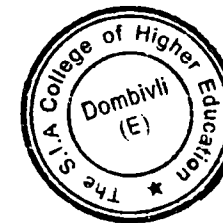
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=zRA_Tp4OtKw



2	Analyse the changes which are taking place in the retailing sector	Retailing	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=yDOs5Y8eRnA
3	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=IS2BoBrAm64
4	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=Zzs6kLkAUQ

Chhavi
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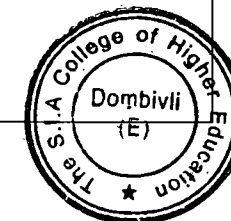
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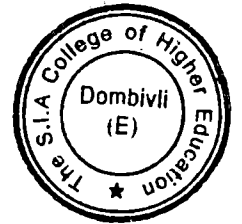


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TEACHING PLAN 2021-22							
Name of the Teacher :		Sreekala Nair	Program	COMMERCE			
Course:	Mathematical and Statistical Techniques II	BCOM	Class	FY BCOM DIV B			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb-March	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Concept of real functions: Constant function, linear function, $x^n, e^x, \log x$. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Derivative of functions: Derivative as rate measure, Derivative of $x^n, e^x, \log x$. Rules of derivatives: Scalar multiplication, sum, difference, product, quotient, (Statements only), Simple problems. Second order derivatives.	6	7	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
March	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT II Interest and Annuity	Interest: Simple Interest, Compound Interest (Nominal & Effective Rate of Interest), Calculations involving upto 4 time periods.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Effective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	7	PPT AND PROBLEM SOLVING	



March-April	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	9	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM
			Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients , Finding the equations of Regression lines by method of Least Squares.	6	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM



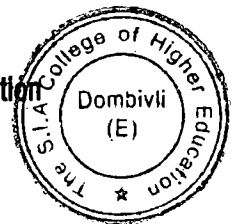
Jan-Feb	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numbers.	UNIT IV Time series and Index Numbers	Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	7	PPT AND PROBLEM SOLVING	
			Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Laspeyres's, Paasche's, Dornbusch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
April	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson, Continuous Probability Distribution: Normal Distribution.	15	12	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	

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Hetia
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Mapping Course outcomes to Assessment

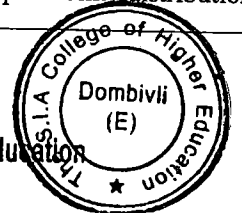
			Program:	BCOM			
Name of the Teacher :		Sreekala Nair					
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A			
SNO	Course Outcome	Topic linked	Assessment method	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT II Interest and Annuity	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20		Students will be able to interpret the strength of relationship between variables
4	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA			Students will be able to recognize different types of probability distribution

Sreekala Nair
Faculty

Sreekala Nair
Convenor

Sreekala Nair

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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :		Pranjalee K.					
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A			

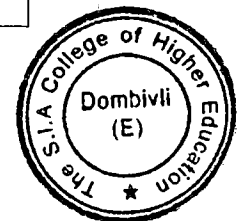
SNO	Course Outcome	Topic linked	Assessment method	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT II Interest and Annuity	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20		Students will be able to interpret the strength of relationship between variables
4	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA			Students will be able to recognize different types of probability distribution

Pranjalee K.
Faculty

Pranjalee K.
Convener

Pranjalee K.
Principal

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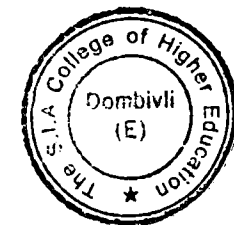


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TEACHING PLAN 2021-22

		Program	COMMERCE		
Name of the Teacher :	Pranjalee Kurundkar				
Course:	BCOM	Class	FY BCOM DIV A		

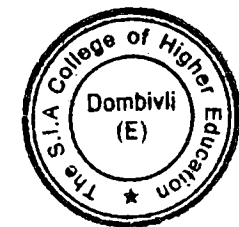
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb - March	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Concept of real functions: Constant function, linear function, $x^n, e^x, a^x, \log x$. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	4	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Derivative of functions: Derivative as rate measure, Derivative of $x^n, e^x, a^x, \log x$. Rules of derivatives: Scalar multiplication, sum, difference, product, quotient. (Statements only), Simple problems. Second order derivatives.	6	6	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	4	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
March	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT II Interest and Annuity	Interest: Simple Interest, Compound Interest (Nominal & Effective Rate of Interest), Calculations involving up to 4 time periods.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Effective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	9	PPT AND PROBLEM SOLVING	





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TEACHING PLAN 2021-22							
			Program	COMMERCE			
Name of the Teacher :	Pranjalee Kurundkar						
Course:	BCOM		Class	FY BCOM DIV A			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
March - April	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	8	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients , Finding the equations of Regression lines by method of Least Squares.	6	6	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	





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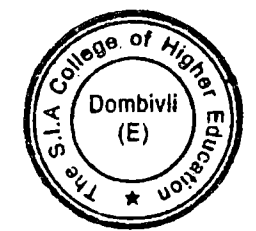
TEACHING PLAN 2021-22							
			Program	COMMERCE			
Name of the Teacher :		Pranjalee Kurundkar					
Course:		BCOM	Class	FY BCOM DIV A			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan - Feb	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numbers.	UNIT IV Time series and Index Numbers	Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	9	PPT AND PROBLEM SOLVING	
Jan - Feb			Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Lasperye's, Paasche's, Dorbisch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
April	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson, Continuous Probability distribution: Normal Distribution.	15	14	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	

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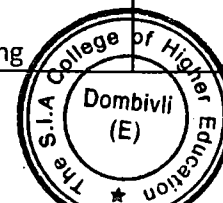
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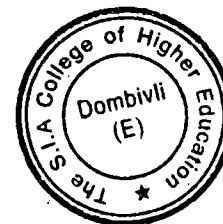
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Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :		Mrs. Salochna Nagdev				
Course:		Accountancy and Financial Management IV	Class	SYBCOM (A)		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec/21	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basis of allocation, Problems Solving	6	5	Powerpoint Presentation, Excel and Quiz
Jan/22	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving	8	8	Problem Solving through Excel



Feb/22	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Introduction of basic terms: Types of companies, nature and formation of companies, Shares, Debentures, Share Capital, Reserves and surplus, types of assets and liabilities, dividen, format of Balance Sheet (Only theory) Issue of shares: Different modes IPO, Private Placements, Preferential, Rights, ESO, SWEAT and ESCROW account, Issue of shares at par, premium and discount, Under subscription and Over subscription of shares, forfeiture and reissue of forfeited shares, issue of shares for consideration other than cash. (Only theory)	6	6	Powerpoint Presentation, basic problems through excel	
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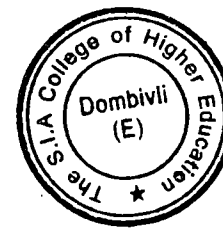
Mar/22	Understand the basics of Company Accounts and apply the same in actual practice		Issue of Debentures: types of Debentures, Issue of debentures at par, premium and discount, Issue of Debentures with consideration of Redemption, Issue of debentures for cash receivable in instalments or at a time Issue of debentures for consideration other than cash. (Only theory)	6	5	problems through excel and quiz	
	Total			26			

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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management IV	Class SYBCOM (A)					

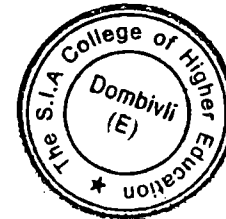
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Test	NA	NA	25	
2	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Test	NA	NA	25	

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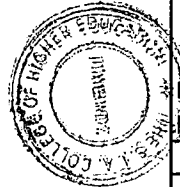


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TEACHING PLAN 2021-22

		Program : BCom				
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - IV		Class : SYBCOM A				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	5	PPT, MS - EXCEL & Test	
December	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	8	PPT, MS - EXCEL & Test	
January	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	
February	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	



March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	2	2	PPT, MS - Excel, Microsoft Forms
				30	30	

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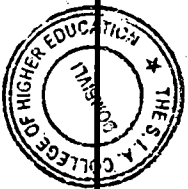
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Mapping Course outcomes to Assessment

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Name of the Teacher : Kavitha Nadar		Program: BCOM		The S.I.A. College of Higher Education	
Course Accounting & Financial Management IV		Class : SYBCOM A		DOMBIVLI (E)	



SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference shares	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCik19aqUnLR1UQzFIUDRTVjI4UIdNRKU0SIRHSDWREpCVy4u

	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UQzFIUDRTVjI4UldNRkU0SIRHSDdWREpCVy4u

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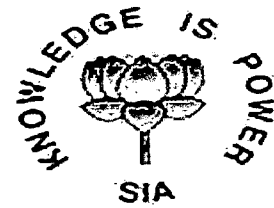
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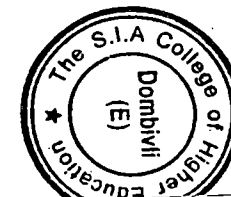
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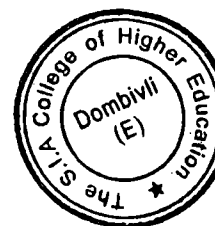


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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Accountancy and Financial Management IV	Class	SYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/21	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basis of allocation, Problems Solving	6	7	Powerpoint Presentation, Excel and Quiz	
Jan/22	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving	8	8	Problem Solving through Excel	



Feb/22	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Introduction of basic terms: Types of companies, nature and formation of companies, Shares, Debentures, Share Capital, Reserves and surplus, types of assets and liabilities, dividen, format of Balance Sheet (Only theory) Issue of shares: Different modes IPO, Private Placements, Preferential, Rights, ESO, SWEAT and ESCROW account, Issue of shares at par, premium and discount, Under subscription and Over subscription of shares, forfeiture and reissue of forfeited shares, issue of shares for consideration other than cash. (Only theory)	6	G	Powerpoint Presentation, basic problems through excel	
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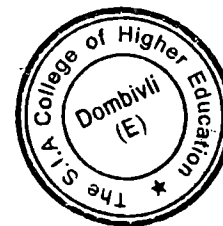


Mar/22	Understand the basics of Company Accounts and apply the same in actual practice		Issue of Debentures: types of Debentures, Issue of debentures at par, premium and discount, Issue of Debentures with consideration of Redemption, Issue of debentures for cash receivable in instalments or at a time Issue of debentures for consideration other than cash. (Only theory)	6	5	problems through excel and quiz	
	Total			26	26		

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Mapping Course outcomes to Assessment

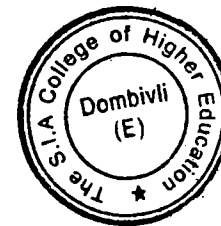
			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management IV	Class SYBCOM (B)					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Test	NA	NA	25	
2	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Test	NA	NA	25	

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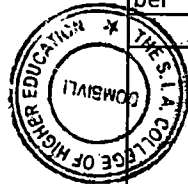


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TEACHING PLAN 2021-22

Name of the Teacher : Kavitha Nadar		Program : BCom	
Course: Accountancy and Financial Management - IV		Class : SYBCOM B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	5	PPT, MS - EXCEL & Test	
December	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	8	PPT, MS - EXCEL & Test	
January	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	
February	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	



	To Evaluate the students performance pre - exam					PPT, MS - Excel, Microsoft Forms	
March		Revision	REvision of MCQ & Sums from all modules and conducted test	2	2		
				30	30		

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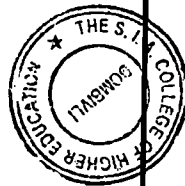
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Mapping Course outcomes to Assessment

PRINCIPAL

Name of the Teacher : Kavitha Nadar	Program: BCOM	The S.I.A College of Higher Education
Course Accounting & Financial Management IV	Class : SYBCOM B	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference shares	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQzFIUDRTVjI4UIdNRkUOSIRHSDdWREpCVy4u



	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQzFIUDRTVjI4UldNRkU0SIRHSDdWREpCVy4u

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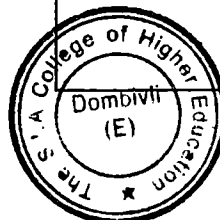
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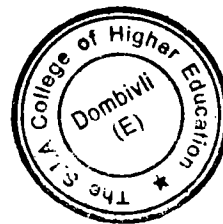
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:		Commerce IV		Class: SYBCOM			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and Inventory Management	Production Management: Objectives, Scope Production Planning and Control: Steps, Importance Production Systems: Concepts, Types- Continuous and Intermittent Productivity: Inventory Management- Objectives, Inventory Control- Techniques Scientific Inventory Control System- Importance Concept, Factors Influencing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8L11BIVkvXyAqiKxUNOk1VDBWOTBJNFRUIQ0WTZWWDNGWEdGNy4u



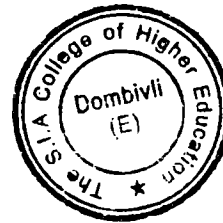
<p>December and January</p>	<p>Analyse about various dimensions of quality with the help of different quality management techniques</p>	<p>Quality Management</p>	<p>Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM- Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality</p>	<p>10</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFRUIQ0WTZWWDNGW EdGNy4u</p>
<p>February</p>	<p>Understand about the Indian Financial Markets and their functioning</p>	<p><i>Indian</i> Financial System</p>	<p>Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function of SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.</p>	<p>10</p>	<p>11</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhPUEhZT1VSVE5TTFJCMDISV1NMT S4u</p>



<p>March</p>	<p>Know about the recent trends in finance</p>	<p>Recent Trends in Finance</p>	<p>Mutual Funds- Advantages and Limitationd, Types, Factors responsible for growth of mutual funds- systematic Investment Plan. Commodity Market- Categories, Derivatives Market: Types, Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role of Self Help Groups</p>	<p>11</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1VSK5EN0VFWU5E NC4u</p>
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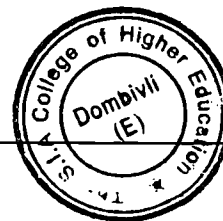
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the T	Mrs. Babita Nagdev					
Course :	Commerce IV		Class SYBCOM			

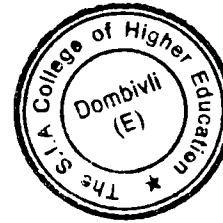
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand about the basics of production management and inventory management	Production and Inventory Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFNRUIQ0WTZWWDNGWEdGNy4u
2	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFNRUIQ0WTZWWDNGWEdGNy4u
3	Understand about the Indian Financial Markets and their functioning	<i>Indian</i> Financial System	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhPUEhZT1VSVE5TTFJCMDISV1NMTS4u



	Know about the recent trends in finance	Recent Trends in Finance	Quiz	NA	NA	25	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1Vsk5ENOVFWU5ENC4u
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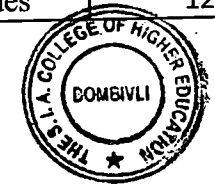
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:	Commerce IV			Class: SYBCOM (B)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and Inventory Management	Production Management: Objectives, Scope Production Planning and Control: Steps, Importance Production Systems: Concepts, Types- Continuous and Intermittent Productivity: Inventory Management- Objectives, Inventory Control- Techniques Scientific Inventory Control System- Importance Concept, Factors Influencing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUN0k1VDBWOTBJNFNRUIQOWTZWWDNGWEdGNy4u



December and January	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management
February	Understand about the Indian Financial Markets and their functioning	Indian Financial System

Introduction to Quality:
Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM- Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality

Indian Financial Market: Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function of SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.

10	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUN0k1VDBWOTBJNFNRUIQOWTZWWDNNGWEdGNy4u
10	11	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhpUEhZT1VSVE5TTFJCMDISV1NMTS4u



<p>March</p>	<p>Know about the recent trends in finance</p>	<p>Recent Trends in Finance</p>	<p>Mutual Funds- Advantages and Limitationd, Types, Factors responsible for growth of mutual funds- systematic Investment Plan. Commodity Market- Categories, Derivatives Market: Types, Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role of Self Help Groups</p>	<p>11</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1VSk5ENQVFWU5E NC4u</p>
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the Teacher	Mrs. Babita Nagdev					
Course :	Commerce IV		Class SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand about the basics of production management and inventory management	Production and Inventory Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFRUIQ0WTZWWDNNGWEdGNy4u
2	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	
3	Understand about the Indian Financial Markets and their functioning	an Financial Sys	Quiz	NA	NA	



	4	Know about the recent trends in finance	Recent Trends in Finance	Quiz	NA	NA	25	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1Vsk5ENOVFWU5ENC4u
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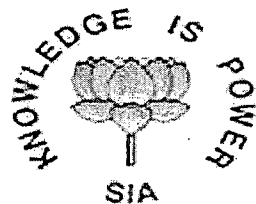
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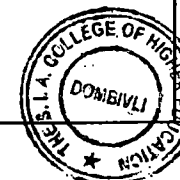
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics IV	Class	SYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
			Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	1	PPT and Class Exercise	
			Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2	PPT and Class Exercise	
December			Relation between Efficiency, Markets and Government	1	1	PPT and Real Examples	
			Concept of public goods and role of government	2	2	PPT	
December	Analyze the sources		Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
			Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2	1		



	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influencing incidence of taxation	2	2	PPT	
January			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	1	1	PPT	
			Redistributive and anti-inflationary nature of taxation and its implications	1	1	PPT, Class Activity, Real Examples	
January	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
			Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2		
February			Public debt: classification - burden of debt finance: internal and external- public debt and	2	2	PPT and Class Exercise	
February	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Fiscal Policy: meaning, objectives, constituents, limitations	3	2	PPT and Class Exercise	
			Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
			Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March			Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
			Revision	4	4		



	Total	38	35		
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Hema
Faculty

Hema
Convenor

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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher : Mrs. Hema Iyengar					
Course :	Business Economics IV	Class	SYBCOM	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	Students understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Class Activity	NA	NA	25	Students justified different areas where governments spend, and why governments have to go for public debt.
	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Class Activity	NA	NA	25	Students understood the concept of budget and why financial administration is needed to improve performance of government.

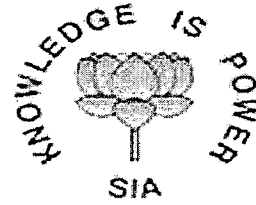
Hevia
Faculty

Hevia
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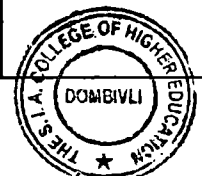
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics IV	Class	SYBCOM	B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
			Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	1	PPT and Class Exercise	
			Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2	PPT and Class Exercise	
December			Relation between Efficiency, Markets and Government	1	1	PPT and Real Examples	
Concept of public goods and role of government			2	2	PPT		
December	Analyze the sources		Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
			Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2	1		



	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influencing incidence of taxation	2	2	PPT	
January			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	1	1	PPT	
			Redistributive and anti-inflationary nature of taxation and its implications	1	1	PPT, Class Activity, Real Examples	
January	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
			Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2		
February			Public debt: classification - burden of debt finance: internal and external- public debt and	2	2	PPT and Class Exercise	
February	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Fiscal Policy: meaning, objectives, constituents, limitations	3	2	PPT and Class Exercise	
			Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
			Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March			Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
			Revision	4	4		



	Total	38			
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Hema
Faculty

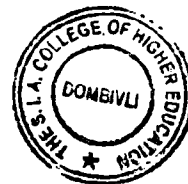
Hema
Convenor

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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher :	Mrs. Hema Iyengar				
Course :	Business Economics IV	Class	SYBCOM	B	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	Students understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Class Activity	NA	NA	25	Students justified different areas where governments spend, and why governments have to go for public debt
	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Class Activity	NA	NA	25	Students understood the concept of budget and why financial administration is needed to improve performance of

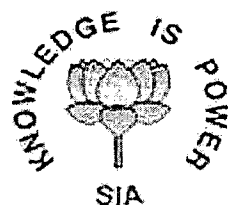
Alina
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Alina
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TEACHING PLAN 2020-21						
			Program	SYBCOM		
Name of the Teacher :	S. Sai Sree	Sem		IV		
Course:	Computer Programming - II	Class		SY		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Understand the computer communication System	Unit 1	Iso OSI Reference Model, TCP/IP Protocol Stack, Email, internet address, SMTP, FTP, POP, MIME, IMAP, Telnet, HTTP, Java, Internet, Extranet, Search Engines, Web Crawlers	15	12	Lecture Demo PDF	-
January	CO2: Understand the concept of DBMS	Unit 2	What is Database, Relational Database, Database capabilities	15	12	Lecture Demo PDF	-

February	CO3: Understand the basics of MS-Access	Unit 3	MS-Office workspace basics, Exploring the office menu, working with ribbon, opening an access database, Exploring database objects, creating database, changing views, Working with datasheets, moving among records, updating records, adding records to table, using the PIVOT chart view, Adding a table to database, adding fields to a table, adding a lookup field, setting the primary key, importing data(From Excel)	15	13	Lecture Demo PDF	-
March	CO4: Create reports, and write queries	Unit 4	Creating a query, working with queries, saving and running query, calculated fields, using aggregate function, What is form, creating a form with form wizard, working in design view, working with records on a form, what is a report tool, Printing report, saving report, designing a report, changing report layout, creating mailing labels	15	14	Lecture Demo PDF	-
				60	51		


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	S. Sai Sree						
Course :	Computer Programming		Class	SY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the computer communication system	Unit 1	Class Activity	NA	NA	75	Students understand the basic protocol for communication
2	Understand the concept of DBMS	Unit 2	Class Activity	NA	NA		students gets knowledge on the DBMS Concepts
3	Understand the basics of MS-Access	Unit 3	Internal Assessment	25	25		Students are able to create Database and create forms, reports, queries
4	Create reports & Write queries	Unit 4					


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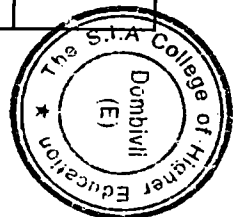
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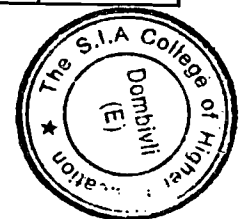
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TEACHING PLAN 2021-22						
			Program Bachelor of Commerce			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	INTRODUCTION TO MANAGEMENT ACCOUNTING		Class	SYBCOM A & B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY-21	Understand management accounting concepts related to the management functions of planning, control, and decision making.	Chapter 1 Introduction to Management Accounting	CHAPTER-1-Meaning, Definition of MA, Nature of MA, Scope of MA, Functions of Management Accounting	1	4	PPT, LECTURE	



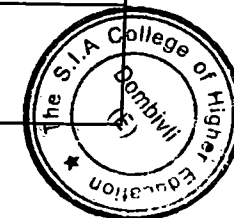
			Decision Making Process,Information-Meaning,Characteristics,Qualities,Types of Information,Distinguish Between-Financial Accounting and Mangement Accounting	1	2	PPT,LECTURE	
			Users of Financial Statements,Financial Statement Analysis,Tools of Analysis(Techniques of Management Accounting)	1	1	PPT,YOU TUBE VIDEO	https://www.youtube.com/watch?v=hGFG4fbd4Lk
			Vertical Balance Sheet Proforma and Problem,Vertical Balance Sheet-Big(Horizontal Balance Sheet)	1	2	PPT,ROLE PLAY	
			Vertical Balance Sheet-Big(Trial Balance),Vertical Income Statement-Proforma	1	2	PPT,LECTURE	
			Vertical Income Statement-Problem (Horizontal Profit and Loss Account),Vertical Income Statement-Problem (Trial Balance)	1	2	PPT,LECTURE	
			Vertical Income Statement and Vertical Balance Sheet Problem	1	1	PPT,LECTURE	
			Trend Analysis-Theory,Trend Analysis-Balance Sheet	1	2	PPT,LECTURE	
Aug-21			Trend Analysis-INCOME STATEMENT,Comparative Statement-Theory,Balance Sheet Problem	1	2	PPT,LECTURE	



			Comparative Income Statement Problem, Common Size Income Statement, Theory, Common Size Balance Sheet, Common Size Income Statement	1	4	PPT, LECTURE	
	Acquire conceptual knowledge of Management Accounting	Chapter-2-Ratio Analysis and Interpretation	Meaning and Forms of Ratio	2	1	PPT, GROUP DISCUSSION, YouTube Video	https://www.youtube.com/watch?v=-gt9GmzaMgE
			Classification Of Ratios, Trading and Capitalisation	2	1	PPT, LECTURE	
			Analysis, Types of Balance Sheet Ratios and Revenue Statement Ratios	2	1	Lecture, Group Discussion	
			Balance Sheet Ratio Problem	2	1	Lecture, Group Discussion	
			Balance Sheet Ratio Problem	2	1	Lecture, Group Discussion	
			Income Statement Ratio Problem	2	1	PPT, LECTURE	
Sep-21			Combine Ratio -Types	1	1	PPT, LECTURE, GROUP DISCUSSION	
			Combine Ratio Problem	1	1	PPT, LECTURE	
			Combine Ratio Problem	1	1	PPT, GROUP DISCUSSION	



	Understand analysis and interpretation techniques of Financial Statement.	Chapter-3 Working Capital Management	Chapter-3-Meaning of Working Capital,Types of Working Capital,Factors affecting Working Capital	2	1	PPT,LECTURE, You Tube Videos	https://www.youtube.com/watch?v=hV2f6Ujv9zY
			Advantages of Working Capital,Disadvantages of Working Capital,Types of Operating Cycle	2	1	PPT,LECTURE	
			Gross and Net Operating Cycle,Proforma of Estimation of Working Capital Requirement,Problem	2	1	LECTURE	
			Problem of Working Capital Requirement	2	1	PPT,GROUP DISCUSSION	
			Problem of Working Capital Requirement	2	1	PPT,LECTURE	
	Understand analysis and interpretation techniques of Financial Statement.	Chapter-4 Capital Budgeting	Capital Investment Decisions,Meaning of Capital Budgeting,Features and Importance of Capital Budgeting,Capital Budgeting Process,Types of Capital Investment Decisions	2	1	PPT,LECTURE, You Tube Videos	https://www.youtube.com/watch?v=iy0ckUTNXms
Oct-21			Types of Cash Flow, Techniques of Evaluation-1)Different Methods,2)Factors in Selection of Method	2	1	PPT,Lecture	
			Pay Back Period,Pay Back Profitability,Average Rate of Return-Theory and Problems	2	1	PPT,Lecture	



			Net Present Value Method-Theory and Problems	2	2	PPT, Lecture	
			Discounted Payback Period-Theory and Problem, Profitability Index, Project Ranking and Capital Rationing-Theory and Problem	2	4	PPT, Lecture	

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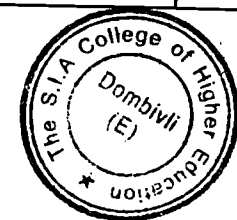
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Mapping Course outcomes to Assessment

		Program Bachelor of Commerce				
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course :	INTRODUCTION TO MANAGEMENT ACCOUNTING	Class	SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
1	Understand management accounting concepts related to the management functions of planning, control, and decision making.	Chapter 1 Introduction to Management Accounting	Internal Test	25	25	75	
2	Acquire conceptual knowledge of Management Accounting	Chapter-2-Ratio Analysis and Interpretation	Internal Test	25	25	75	
3	Understand analysis and interpretation techniques of Financial Statement.	Chapter-3 Working Capital Management	Quiz	NA	NA	75	



	Understand analysis and interpretation techniques of 4 Financial Statement.	Chapter-4 Capital Budgeting	Quiz	NA	NA	75	

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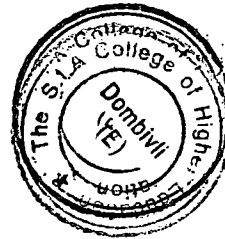
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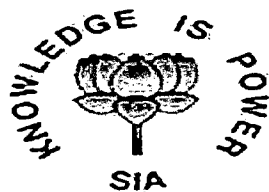
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TEACHING PLAN 2020-21

			Program	BCOM			
Name of the Teacher :	Deepika Iyer						
Course:	Foundation Course 2		Class	FYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	7	2	PPT	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	10	6	PPT	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	6	PPT	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	10	6	PPT	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	8	10	PPT	

Deepika
Faculty

Heena
Convener

Padmaj
Principal



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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Deepika Iyer					
Course :	Foundation Course 2		Class	FYBCOM	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Test/ Assignment	10	5	15	
2	Develop a basic understanding about issues related to human right	Human Rights	Test	10	5	15	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Test/ Assignment	10	5	15	
4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Test	10	5	15	
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Test / project	10	5	15	

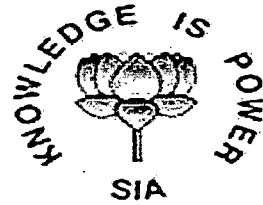
Deepika
Faculty

Heena
Convenor

Padmaj
Principal



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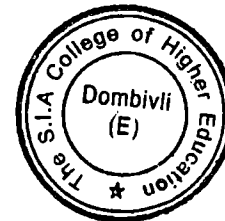


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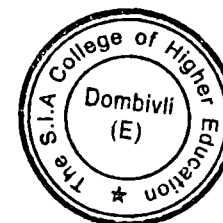
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TEACHING PLAN 2021-22

		Program		BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Financial Accountng VI		TYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/22	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	In relation to purchase and sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12	11	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SjilLi7Zxf-Z-GpFUQjUzUjhKQzhLUji2NkIMUzNSU0c5SldWUC4u



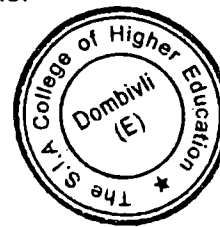
Jan/22	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts	10	13	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Feb/22	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on purchase method only.	15	17	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLLi7Zxf-Z-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub-Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract Practical problem	8	9	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Mar/22	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	8	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
	Total			53			

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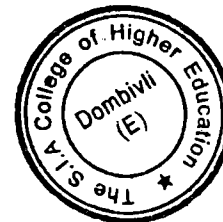


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Financial Accounting V		Class	TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQjUzUjhKQzhLUji2NkIMUzNSU0c5SldWUC4u
2	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Test	NA	NA	20	

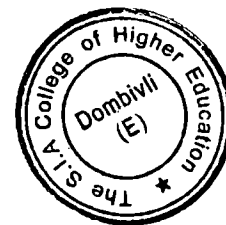


3	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQOIOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u
4	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Test	NA	NA	20	
5	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Test	NA	NA	20	

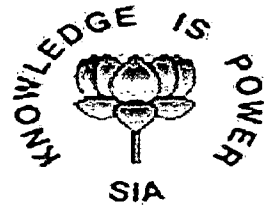
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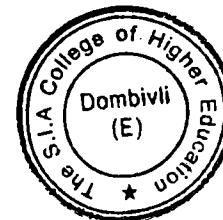
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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Financial Accountng VI	Class	TYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/22	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	In relation to purchase and sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12	8	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SjilLi7Zxf Z-GpFUQjUzUjhKQzhLUjI2NklMUzNSU0c5SldWUC4u



Jan/22	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts	10	13	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Feb/22	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on purchase method only.	15	17	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7ZxfZ-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Introduction, Underwriting, Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub-Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract Practical problem	8	8	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Mar/22	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	7	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
	Total			53			

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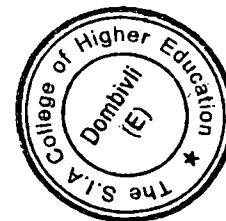
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Financial Accounting V		Class	TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency		NA	NA	20	
2	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership		NA	NA	20	
3	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



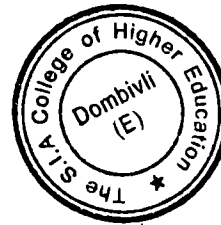
4	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures		NA	NA	20	
5	Understand the accounting of Liquidation of Companies	Liquidation of Companies		NA	NA	20	

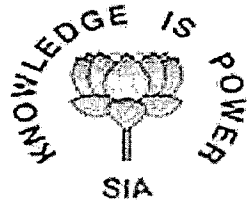
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Hema Iyengar					
Course:	Business Economics VI		Class	TYBCOM	B		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Introduction	2	2	PPT	
			Ricardo's Theory	2	2	PPT	
			Heckscher-Ohlin Theory	2	2	PPT	
January			Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
January	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Introduction, Free Trade Vs Protection	2	2	PPT	
			Tariff and Non-Tariff Barriers-Meaning, Types, Effects	2	2	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	



February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Meaning of BOP, Structure	2	2	PPT
			Types of Disequilibrium	2	2	PPT and Class Activity
			Causes and Measures to Correct Disequilibrium	2	2	PPT and Class Activity
			WTO – Recent developments in TRIPs, TRIMs, and GATS	2	2	PPT
March	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Meaning and functions of foreign exchange market	1	1	PPT, Videos, and Class Activity
			Determination of equilibrium rate of exchange	1	1	PPT and Class Activity
			Purchasing power parity theory	1	1	PPT and Class Activity
			Spot and forward Rates, Arbitrage	1	1	PPT
			Role of Central Bank in Foreign Exchange Management	2	2	PPT
			Managed Flexible exchange rate system of India	2	2	PPT
			Revision	4	4	
Total			38	38		

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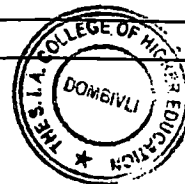
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics VI		Class	TYBCOM	B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Class Activity	NA	NA	25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments



	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

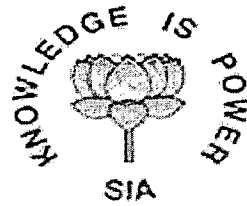
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TEACHING PLAN 2021-22

			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics VI	Class	TYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Introduction	2	2	PPT	
			Ricardo's Theory	2	2	PPT	
			Heckscher-Ohlin Theory	2	2	PPT	
January			Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
January	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Introduction, Free Trade Vs Protection	2	2	PPT	
			Tariff and Non-Tariff Barriers-Meaning, Types, Effects	2	2	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	



February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Meaning of BOP, Structure	2	2	PPT	
			Types of Disequilibrium	2	2	PPT and Class Activity	
			Causes and Measures to Correct Disequilibrium	2	2	PPT and Class Activity	
			WTO – Recent developments in TRIPs, TRIMs, and GATS	2	2	PPT	
March	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Meaning and functions of foreign exchange market	1	1	PPT, Videos, and Class Activity	
			Determination of equilibrium rate of exchange	1	1	PPT and Class Activity	
			Purchasing power parity theory	1	1	PPT and Class Activity	
			Spot and forward Rates, Arbitrage	1	1	PPT	
			Role of Central Bank in Foreign Exchange Management	2	2	PPT	
			Managed Flexible exchange rate system of India	2	2	PPT	
			Revision	4	4		
Total				38	38		

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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics VI		Class	TYBCOM	A		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Class Activity	NA	NA	25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments



	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

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TEACHING PLAN 2021-22

				Program : BCom			
Name of the Teacher : Kavitha Nadar							
Course: Cost Accounting				Class : TYBCOM A			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6	PPT, MS - EXCEL& Test	
	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	10	PPT, MS - EXCEL& Test	



February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	8	PPT, MS - EXCEL & Test
March	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting applicable in market.	Contract Costing	Sums on Contract Costing & emerging concepts of cost accountingd	10	10	PPT, MS - EXCEL & Test
March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	4	4	PPT, MS - Excel, Microsoft Forms
				60	55	

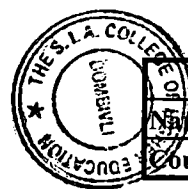
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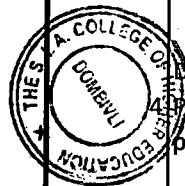
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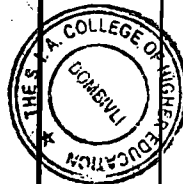
Name of the Teacher : KAVITHA NADAR	Program: BCOM	The S.I.A. College of Higher Education
Course : Cost Accounting	Class TYBCOM A	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Links to references
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1	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1URU5KQIdCUkiyNzJWQjFTUUIFTTBZMzZVUS4u
3	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOFkwQVISQkZCWIQ5QIBSMExBWjNRVzFDWC4u
4	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQUg2MILZNUVXNVMOwk5DUEJRMlpMNzUTS4u



5	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Test	NA	NA	20	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
6	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
7	To understand the recent Cost accounting concepts applicable in market.	Some emerging concepts in Cost Accounting	Test	NA	NA	10	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOUwwTDMzTjdWN1pHOUE4TkjZT1dIU1 VHTi4u

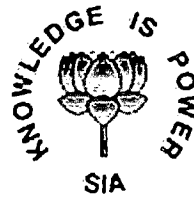


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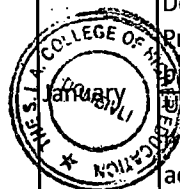
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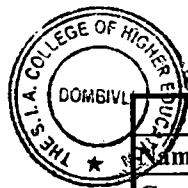
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TEACHING PLAN 2021-22

				Program : BCom			
Name of the Teacher : Kavitha Nadar				Class : TYBCOM B			
Course: Cost Accounting							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6	PPT, MS - EXCEL& Test	
	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	10	PPT, MS - EXCEL& Test	



February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	8	PPT, MS - EXCEL& Test
March	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting applicable in market.	Contract Costing	Sums on Contract Costing & emerging concepts of cost accounting	10	10	PPT, MS - EXCEL& Test
March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	4	4	PPT, MS - Excel, Microsoft Forms
				60	35	



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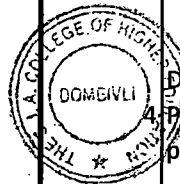
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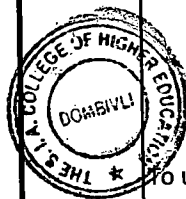
Name of the Teacher : KAVITHA NADAR	Program: BCOM	The S.A. College of Higher Education
Course : Cost Accounting	Class TYBCOM B	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Links to references
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1	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1URU5KQldCUklyNzJWQjFTUUIFTTBZMzZVUS4u
3	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOFkwQVISQkZCWlQ5QIBSMExBWjNRVzFDWC4u
4	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQUg2MlIZNUVXNVMOwK5DUEJRMlpMNzLTS4u



5	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Test	NA	NA	20	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
6	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
7	To understand the recent Cost accounting concepts applicable in market.	Some emerging concepts in Cost Accounting	Test	NA	NA	10	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOUwwTDMzTjdWN1pHOUE4TkjZT1diU1 VHTi4u

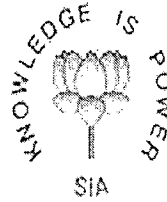


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TEACHING PLAN 2021-22						
				Program Bachelor of Commerce		
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	GST		Class	TYBCOM B		

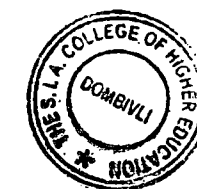
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec,2021	Understands Concept of GST	Introduction	What is GST			PPT	
			Need for GST				
			Dual GST Model	3	3		



			Business, Consideration, Electronic commerce operator, Goods, India, Non Taxable Supply, Person, Principal Supply, Recipient, Reverse charge, Services, Supplier, Taxable Person, Taxable Supply				
	Learns definitions	Definitions		5	4	PPT	



January, 2022	Learns the concept of Levy & Collection	Levy & Collection of Tax	Scope of Supply, Non taxable supplies, Composite & Mixed Supplies, Composition Levy, Levy & Collection of tax, Exemption from tax	5	4	PPT, Problem Solving	
	Learns the concept of Time, Place & Value of Supply	Time, Place & Value of Supply	Time of Supply, Place of Supply, Value of Supply	8	6	PPT, Problem Solving	
February, 2022	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Eligibility for taking Input Tax Credit, Input tax credit in special circumstances, Computation of Tax Liability & Payment of Tax	10	6	PPT, Problem solving	

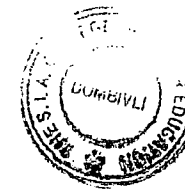


	Get the idea of Registration under GST		Persons not liable Registration, Compulsory registration, Procedure for registration, Deemed Registration, Cancellation of Registration				
March, 2021	Law	Registration Under GST Law		10	7	PPT, Problem solving	
				41	30		

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Mapping Course outcomes to Assessment

			Program Bachelor of Commerce				
Name of the Teacher : Mr.Mahesh Kandalkar							
Course :	GST		Class	TYBcom	B		

SNO	Course Outcome	Topic linked	Assessment meth	Marks	Weightage	Overall weightage	
1	Understands Concept of GST	Introduction	Quiz	NA	NA	75	
2	Learns definitions	Definitions	Quiz	NA	NA	75	
3	Learns the concept of Levy & Collection	Levy & Collection of Tax	Quiz	NA	NA	75	
4	Learns the concept of Time,Place & Value of Supply	Time,Place & Value of Supply	Quiz	NA	NA	75	
5	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Quiz	NA	NA	75	



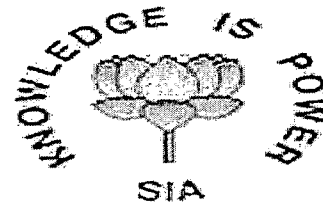
	Get the idea of Registration under GST						
6	Law	Registration Under GST Law	Quiz	NA	NA	75	

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TEACHING PLAN 2021-22						
				Program Bachelor of Commerce		
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	GST		Class	TYBCOM A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec,2021	Understands Concept of GST	Introduction	What is GST		3	PPT	
			Need for GST				
			Dual GST Model	3			



	Learns definitions	Definitions	Business, Consideration, Electronic commerce operator, Goods, India, Non Taxable Supply, Person, Principal Supply, Recipient, Reverse charge, Services, Supplier, Taxable Person, Taxable Supply	5	4	PPT	
January, 2022	Learns the concept of Levy & Collection	Levy & Collection of Tax	Scope of Supply, Non taxable supplies, Composite & Mixed Supplies, Composition Levy, Levy & Collection of tax, Exemption from tax	5	4	PPT, Problem Solving	
	Learns the concept of Time, Place & Value of Supply	Time, Place & Value of Supply	Time of Supply, Place of Supply, Value of Supply	8	7	PPT, Problem Solving	



February,2022	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Eligibility for taking Input Tax Credit, Input tax credit in special circumstances, Computation of Tax Liability & Payment of Tax	10	7	PPT, Problem solving
March,2022	Get the idea of Registration under GST Law	Registration Under GST Law	Persons not liable Registration, Compulsory registration, Procedure for registration, Deemed Registration, Cancellation of Registration	10	6	PPT, Problem solving
				41	31	

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Mapping Course outcomes to Assessment

			Program Bachelor of Commerce				
Name of the Teacher : Mr.Mahesh Kandalkar							
Course :	GST		Class	TYBcom	A		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understands Concept of GST	Introduction	Quiz	NA	NA	75	
2	Learns definitions	Definitions	Quiz	NA	NA	75	
3	Learns the concept of Levy & Collection	Levy & Collection of Tax	Quiz	NA	NA	75	
4	Learns the concept of Time,Place & Value of Supply	Time,Place & Value of Supply	Quiz	NA	NA	75	
5	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Quiz	NA	NA	75	
6	Get the idea of Registration under GST Law	Registration Under GST Law	Quiz	NA	NA	75	

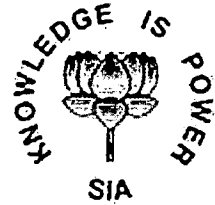
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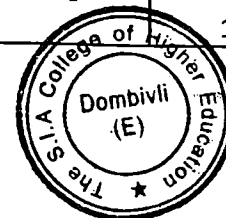
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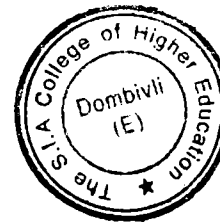
TEACHING PLAN 2021-22

		Program: BCOM				
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce VI	Class: TYBCOM				

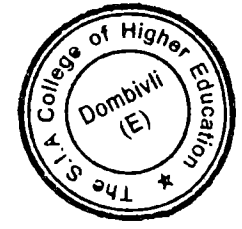
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Method ology	Links to references
				Planned	Taken		
December	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design- Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept , process , Techniques of E,selection,	10	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5VOIZSkJGMURIUS4u



<p>January</p>	<p>Analyse the various elements and methods of human resource development</p>	<p>Human Resource Development</p>	<p>Human Resource Development- Concept, functions Training- Concept, Process of identifying training and development needs, Methods of Training & Development (Apprenticeship, understudy, job rotation, vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Concept, Need Mentoring- Concept, Importance Counseling- Concept, Techniques.</p>	<p>11</p>	<p>10</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSIcyWVJIUTAzUEZUTFBLWi4u</p>
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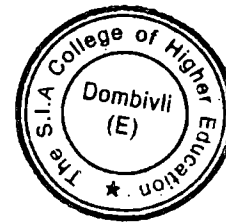
February	Students will analyse the various theories of human resource management	Human Relations	<p>Human Relations- Concept, Significance Leadership –Concept, Transactional & Transformational Leadership</p> <p>Motivation- Concept, Theories of Motivation,(Maslow’s Need Hierarchy Theory, Vroom’s Expectancy Theory, McGregor’s Theory X and Theory Y, Pink’s Theory of Motivation)</p> <p>Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ</p> <p>Employee Grievance- Causes, Procedure for Grievance redressal, Employee welfare measures and Healthy & Safety Measures.</p>	10	11	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAgiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u
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<p>March</p>	<p>Understand about the changing environment of HR and challenges faced by HR manager</p>	<p>Trends in Human Resource Management</p>	<p>HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) – Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International HR Practices, Millennial (Gen Y) Competency Mapping</p>	<p>11</p>	<p>10</p>	<p>PPT and Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESKFYRTROSKE0TS4u</p>
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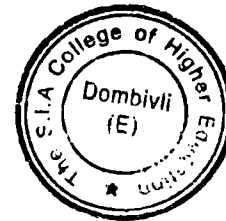
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the Teacher : Mrs. Babita Nagdev						
Course :	Commerce VI		Class: TYBCOM			

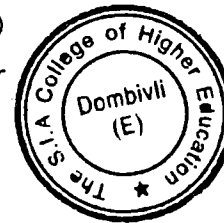
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkJGMURIUS4u
2	Analyse the various elements and methods of human resource development	Human Resource Development	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSlcyWVJIUTAzUEZUTFBLWi4u
3	Analyse the various theories of human resource management	Human Relations	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4QVpKM1BBUE5RTS4u



4	Understand about the changing environemnt of HR and challenges faced by HR manager	Trends in Human Resource Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESkFYRTROSKEOTS4u
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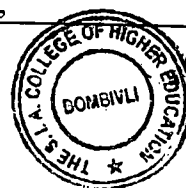
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TEACHING PLAN 2021-22

		Program: BCOM				
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce VI	Class: TYBCOM (B)				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Method ology	Links to references
				Planned	Taken		
December	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design-Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept , process , Techniques of E,selection,	10	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkJGMURIUS4u



<p>January</p>	<p>Analyse the various elements and methods of human resource development</p>	<p>Human Resource Development</p>	<p>Human Resource Development- Concept, functions Training- Concept, Process of identifying training and development needs, Methods of Training & Development (Apprenticeship, understudy, job rotation, vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Concept, Need Mentoring- Concept, Importance Counseling- Concept, Techniques.</p>	<p>11</p>	<p>10</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8L1BIVkvXyAqiKxUNEFXR05KWjdTSIcyWVJIUTAzUEZUTFBLWi4u</p>
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<p>February</p>	<p>Students will analyse the various theories of human resource management</p>	<p>Human Relations</p>	<p>Human Relations- Concept, Significance Leadership –Concept, Transactional & Transformational Leadership Motivation- Concept, Theories of Motivation,(Maslow’s Need Hierarchy Theory, Vroom’s Expectancy Theory, McGregor’s Theory X and Theory Y, Pink’s Theory of Motivation) Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ Employee Grievance- Causes, Procedure for Grievance redressal, Employee welfare measures and Healthy & Safety Measures.</p>	<p>10</p>	<p>11</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjEnLk4gz8L11BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u</p>
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<p>March</p>	<p>Understand about the changing environment of HR and challenges faced by HR manager</p>	<p>Trends in Human Resource Management</p>	<p>HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) – Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International HR Practices, Millennial (Gen Y) Competency Mapping</p>	<p>11</p>	<p>10</p>	<p>PPT and Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESKFYRTROSKEOTS4u</p>
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the Teacher :	Mrs. Babita Nagdev					
Course :	Commerce VI		Class: TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Quiz	NA	NA	25
2	Analyse the various elements and methods of human resource development	Human Resource Development	Quiz	NA	NA	25
3	Analyse the various theories of human resource management	Human Relations	Quiz	NA	NA	25

<https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkjGMURIUS4u>

<https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSlcyWVJIUTAzUEZUTFBW4u>

<https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u>



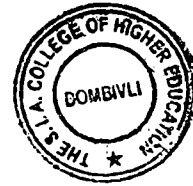
4	Understand about the changing environemnt of HR and challenges faced by HR manager	Trends in Human Resource Management	Quiz	NA	NA
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<https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESkFYRTROSkeOTS4u>

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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program : BCom				
Name of the Teacher : Kavitha Nadar							
Course: Export Marketing			Class : TYBCOM A & B				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	LEarn about export documents like Commercial Invoice, Conuslar Invoice, Shipping bill, Bill of Lading, & study about export procedure role of custom house agent , Pre - shipment and Post Shipment procedure and quality custom clearnace	Export Procedure and Documentat ion	Registration with different authorities, Quality control and pre - shipment inspection, Procedure for pre - shipment inspection, Pre- shipment inspection, Shipping and customs stage formalities clearance, Role of custom house agent, Commercial invoice, Certificate of origin, consular invoice, Shipping bill, Bill of lading, Export realisation proceeds, Export under bond, Export under letter of undertaking	12	10	PPT & TEST & VIDEOS	https://www.youtube.com/watch?v=rJ7Hif-cOpo



January	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	Product planning and decisions, Branding decisions, Packaging, Marking, Labelling, Factors determining export pricing, Objectives of pricing, Export pricing strategies, INCO Terms, EXPORT Quotations, FOB, CIF and C&F. Sums on FOB Price	12	10	PPT & TEST & Ms- Excel	
February	Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.	Export Promotion and Distribution	Factor influencing distribution channels, Direct export, Indirect exporting, difference between direct and indirect exporting, Indirect export channels, Components of logistics, Selection of criteria mode of transport, Need for insurance, Importance of trade fairs and exhibitions, benefits of personal selling, Essential of advertising in exprot marketing and sales promotion techniques	10	8	PPT & TEST	
March	Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export Finance	Procedure to obtain pre shipment finance, Procedure to obtain export finance, difference between pre shipment and post shipment finance, Role of commercial bank, Role of eXIM bank , Role of SIDBI, Role of ECGC, Coutner trade and its types, Method of payment in export marketing, PROcedure and types of letter of credit	9	9	PPT & TEST & VIDEOS	https://www.trade.gov/methods-payment https://www.youtube.com/watch?v=9bZwWuiw8hQ Letter of credit



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	2	2	Microsoft forms
				45	41	

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Mapping Course outcomes to Assessment **The S.I.A. College of Higher Education**
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			Program: BCOM			
Name of the Teacher : Kavitha Nadar						
Course : Export Marketing			Class TYBCOM A & B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightag e



	LEarn about export documents like Commercial Invoice, Conuslar Invoice, Shipping bill, Bill of Lading, & study about export procedure role of custom house agent , Pre - shipment and Post Shipment procedure and quality custom clearnace	Export Procedure and Documentat ion	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNFBUSjMyR1FMME02Vk9NQjFNQk9SWEFOSi4u
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	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbs0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UQ083NzAzSUs1NUsxOVhONzNSWUcyOTIaMy4u
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11

	<p>Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.</p>	<p>Export Promotion and Distribution</p>	<p>TEST</p>	<p>NA</p>	<p>NA</p>	<p>25</p>	<p>https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNFQwR1BXUDBLMVpSWVhBNUJZMVpBUFUyRi4u</p>
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	Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export Finance	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQOZEQzgOWFIyNE1NWE4zNOE4VVQ3SEICUi4u
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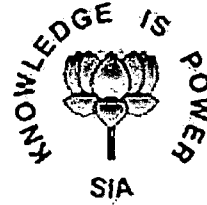
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Convenor

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Principal

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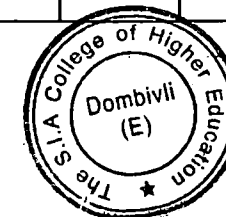


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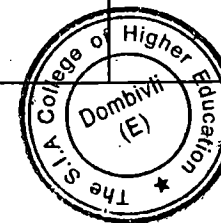
TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BCOM		
Course:	BUSINESS LAW - 1	Class	SY A	SEM - 4	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
21-Nov	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
NOV & DEC - 21			Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03		https://www.youtube.com/watch?v=LsmLF8x6kag
21-Dec			Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public Company. –Common Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) – Concept , Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus – Concept, Kinds, Contents, Private Placement	6	06		https://www.youtube.com/watch?v=4pgySC4oGpQ https://www.youtube.com/watch?v=okSILTEomwg https://www.youtube.com/watch?v=FF3DZfqt19g



22-Jan	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Member of a Company –Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director – Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings – Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=skJzQ5hXXg4
JAN & FEB - 22	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Partnership – Concept, Essentials, True Test of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution – Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 – Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P.- Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP and Partnership.	10	09	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=IhYWoqNV3nE
22-Feb	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act	• Consumer Protection Act – Concept , Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies – District, State & National. • Competition Act 2002 – Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition Commission of India, AntiCompetition Agreements,	8	06	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=cTG8OZuOXWU https://www.youtube.com/watch?v=pTCr9wGJ4NQ



22-Mar	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Intellectual Property Right (IPR) – Concept, Nature, Introduction & background of IPR in India. • IPR relating to Patents – Concepts of Invention and discovery, Comparison (S2 (j)), Concept of Patents, General principles applicable to working of patented inventions, Term of Patent. Infringement of Patent Rights & Remedies. (Ss. 104-115) • IPR relating to Copyrights- Concept of Copyright (Ss. 14, 16, 54,) Concept of author and authorised acts, (S.2) Ownership of Copy right (S.17) Duration or term of Copy right. (S. 22-27), Original work and fair use, Rights of Copyright holder, Infringement of Copyrights & Remedies. (Ss. 51, 52) • IPR relating to Trademarks –Concept, Functions of Trade Mark, types, trademarks that cannot be registered, Registration of Trade Marks and rights of the proprietor of Trade Marks. Procedure for registration of Trade Marks., Infringement of Trademarks & Remedies.	8	06	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wcIaEE
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Sunita
Faculty

Arun
Convenor

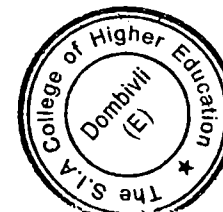
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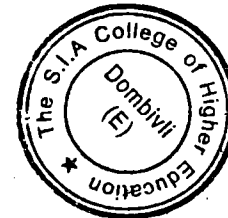
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM		
Course :	BUSINESS LAW - 1	Class	SY A	SEM - 4	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
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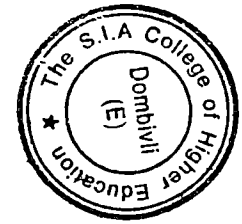
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61URVVQQklaNTU3UjNBU1FVU01CRk9ONkIWNS4u
4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act			NA	20	*



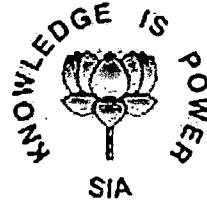
5	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UQzFWMjhOMTFNUEw2NTFMRzBDRDIGSFBLUi4u
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Faculty

Heria
Convenor



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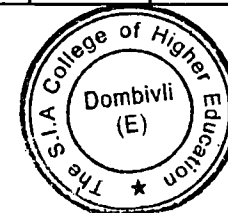


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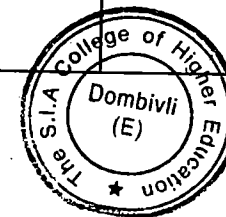
TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BCOM		
Course:	BUSINESS LAW - 1	Class	SY B	SEM - 4	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
21-Nov	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
NOV & DEC - 21			Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03		https://www.youtube.com/watch?v=LsmLF8x6kag
21-Dec			Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public Company. –Common Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) – Concept , Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus – Concept, Kinds, Contents, Private Placement	6	07		https://www.youtube.com/watch?v=4pgySC4oGpQ https://www.youtube.com/watch?v=okSILTEomwg https://www.youtube.com/watch?v=FF3DZfqt19g



DEC & JAN 22	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Member of a Company –Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director – Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings – Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=skJzQ5hXXg4
JAN & FEB - 22	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Partnership – Concept, Essentials, True Test of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution – Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 – Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P.- Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP and Partnership.	10	10	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=IhYWogNV3nE
22-Feb	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act	• Consumer Protection Act – Concept , Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies – District, State & National. • Competition Act 2002 – Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition Commission of India, AntiCompetition Agreements,	8	08	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=cTG8OZuOXWU https://www.youtube.com/watch?v=pTCr9wGJ4NQ



FEB & MARCH 22	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Intellectual Property Right (IPR) – Concept, Nature, Introduction & background of IPR in India. • IPR relating to Patents – Concepts of Invention and discovery, Comparison (S2 (j)), Concept of Patents, General principles applicable to working of patented inventions, Term of Patent. Infringement of Patent Rights & Remedies. (Ss. 104-115) • IPR relating to Copyrights- Concept of Copyright (Ss. 14, 16, 54,) Concept of author and authorised acts, (S.2) Ownership of Copy right (S=17) Duration or term of Copy right. (S. 22-27), Original work and fair use, Rights of Copyright holder, Infringement of Copyrights & Remedies. (Ss. 51, 52) • IPR relating to Trademarks –Concept, Functions of Trade Mark, types, trademarks that cannot be registered, Registration of Trade Marks and rights of the proprietor of Trade Marks. Procedure for registration of Trade Marks., Infringement of Trademarks & Remedies.	8	08	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wclaeE
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Sunita
Faculty

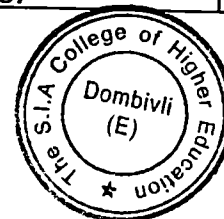
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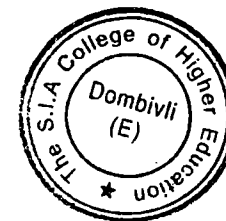
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM			
Course :	BUSINESS LAW - 1	Class	SY B	SEM - 4		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
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1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61URVVQQklaNTU3UjNBU1FVU01CRk9ONkWN54u
4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act			NA	20	*

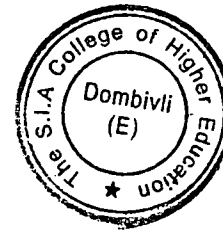


5	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UQzFWMjhOMTFNUEw2NTFMRzBDRDIGSFBLUi4u
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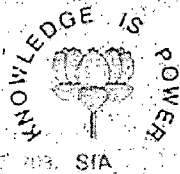
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Heena
Convenor



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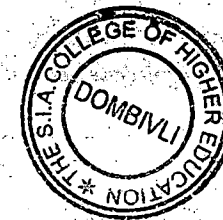
TEACHING PLAN 2021-22

Program: BCOM

Name of the Teacher :	Rooshikesh G Jade
Course:	FC-IV SYBCOM

A & B

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	Develop a basic understanding about issues related to human rights violations, ecology and urban-rural disparities in access to health and education	Significant, Contemporary Rights of Citizens	A. Rights of Consumers Violations of consumer rights and important provisions of the Consumer Protection Act, 2016; Other important laws to protect consumers; Consumer courts and consumer movements. (3 Lectures) B. Right to Information - Genesis and relation with transparency and accountability; important provisions of the Right to Information Act, 2005; some success stories. (3 Lectures) C. Protection of Citizens'/Public Interest - Public Interest Litigation, need and procedure to file a PIL; some landmark cases. (3 Lectures) D. Citizens' Charters, Public Service Guarantee Acts. (3 Lectures)	12	15	PPT, Board presentation, Assignments, Discussions	
Dec-21	Develop a basic understanding about ecology and urban-rural disparities in access to health and education	Approaches to understanding Ecology	A. Understanding approaches to ecology - Anthropocentrism, Biocentrism and Eco centrism, Ecofeminism and Deep Ecology. (3 Lectures) B. Environmental Principles-1 the sustainability principle; the polluter pays principle; the precautionary principle. (4 Lectures) C. Environmental Principles-2: the equity principle; human rights principles; the participation principle. (4 Lectures)	11	15	PPT, Board presentation, Assignments, Discussions	

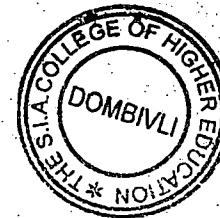


22-Jan	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Science and Technology -II	Part A: Some Significant Modern Technologies, Features and Applications (7 Lectures) i. Laser Technology ii. Satellite Technology iii. Information and Communication Technology iv. Biotechnology and Genetic engineering v. Nanotechnology Part B: Issues of Control, Access and Misuse of Technology. (4 Lectures)	11	14	PPT, Board presentation, Assignments, Discussions
21-Feb	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams	Part A: Basic information on Competitive Examinations- the pattern, eligibility criteria and local centres: GRE, CAT, SAT, GMAT, SSC, NET, SET (4 Lectures) Part B: Soft skills required for competitive examinations: (7 Lectures)	11	12	PPT, Board presentation, Assignments, Discussions

P. Prade
Faculty

Hevia
Convener

Principal



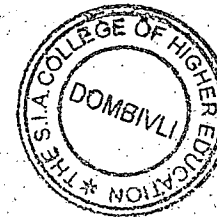
P. Prade
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Mapping Course outcomes to Assessment

		Program: BCOM					
Name of the Teacher :		Rooshikesh G. Jade					
Course :		Foundation Course IV		Class: SYBCOM		A & B	
SNO	Course Outcome	Topic linked.	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Develop a basic understanding about issues related to human rights violations, ecology and urban-rural disparities in access to health and education	Significant, Contemporary Rights of Citizens	TEST	14	6.25	20	
2	Develop a basic understanding about ecology and urban-rural disparities in access to health and education	Approaches to understanding Ecology	TEST	12	6.25	15	
3	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Science and Technology -II	TEST	12	6.25	20	
4	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams	TEST	12	6.25	20	
Total Marks				50	25	75	

Rooshikesh G. Jade
Faculty

Prerna
Convenor



Principal

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TEACHING PLAN

BSC IT

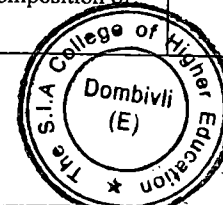


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TEACHING PLAN 2021-22					
Name of the Teacher :		Pranjalee Kurundkar	Program	IT and Mathematics	
Course:		B.Sc. IT <u>Semi I</u>	Class	FY IT	

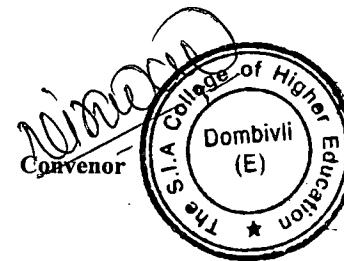
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sept-Oct	CO1: Define, identify various concepts of set theory and logic and its significance in real life situations	1. Set Theory	Introduction: The Language of Sets, Definitions and the Element Method of Proof, Properties of Sets, Disproofs, Algebraic Proofs, Boolean Algebras, Russell's Paradox and the Halting Problem	7	6	PPT, Problem Solving, Quiz	
		2. The Logic of Compound Statements I	Logical Form and Logical Equivalence, Conditional Statements, Valid and Invalid Arguments	5	4	PPT, Problem Solving, Quiz	
Oct-Nov	CO2: Define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory	3. The Logic of Compound Statements II	Predicates and Quantified Statements, Statements with Multiple Quantifiers, Arguments with Quantified Statements	6	5	PPT, Problem Solving, Quiz	
		4. Elementary Number Theory and Methods of Proof	Introduction to Direct Proofs, Rational Numbers, Divisibility, Division into Cases and the Quotient-Remainder Theorem, Floor and Ceiling, Indirect Argument: Contradiction and Contraposition, Two Classical Theorems, Applications in algorithms	6	5	PPT, Problem Solving, Quiz	
	CO3: Understand and	5. Functions	Functions Defined on General Sets, One-to-One and Onto, Inverse Functions, Composition of Functions,	5	4	PPT, Problem Solving, Quiz	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-Jan	differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction	6. Sequences, Mathematical Induction, and Recursion: Sequences,	Mathematical Induction, Strong Mathematical Induction and the Well-Ordering Principle for the Integers, Correctness of algorithms, defining sequences recursively, solving recurrence relations by iteration, Second order linear homogenous recurrence relations with constant coefficients. general recursive definitions and structural induction.	5	4	PPT, Problem Solving ,Quiz	
Dec-Jan	CO4: Understand and apply concepts of relation, graphs and its types	7. Relations	Relations on Sets, Reflexivity, Symmetry, and Transitivity, Equivalence Relations, Partial Order Relations	5	5	PPT, Problem Solving ,Quiz	
		8. Graphs and Trees	Definitions and Basic Properties, Trails, Paths, and Circuits, Matrix Representations of Graphs, Isomorphism's of Graphs, Trees, Rooted Trees, Isomorphism's of Graphs, Spanning trees and shortest paths.	7	7	PPT, Problem Solving ,Quiz	
Dec	CO5: Define basic concepts of counting and probabiity and apply it in real life situations	9. Counting and Probability	Introduction, Possibility Trees and the Multiplication Rule, Possibility Trees and the Multiplication Rule, Counting Elements of Disjoint Sets: The Addition Rule, The Pigeonhole Principle, Counting Subsets of a Set: Combinations, r-Combinations with Repetition Allowed, Probability Axioms and Expected Value, Conditional Probability, Bayes' Formula, and Independent Events.	10	10	PPT, Problem Solving ,Quiz	

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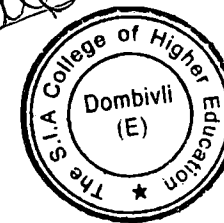
Mapping Course outcomes to Assessment

of the Teacher :	Pranjalee K	Program:	B.Sc. IT
Course :	Discrete Mathematics	Class	FY

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: Define, identify various concepts of set theory and logic and its significance in real life situations	Unit I: Set Theory and The Logic of Compound Statements I	Internal Assessment test	25	25	75	Students will be able to define, identify various concepts of set theory and logic and its significance in real life situations
2	CO2: Define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory	Unit II: The Logic of Compound Statements II & Elementary Number Theory and Methods of Proof	QUIZ	NA	NA		Students will be able to define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory
3	CO3: Understand and differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction	Unit III: Functions & Sequences, Mathematical Induction, and Recursion: Sequences,	QUIZ	NA	NA		Students will be able to understand and differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction
4	CO4: Understand and apply concepts of relation, graphs and its types	Unit IV: Relations, Graphs and trees	QUIZ	NA	NA		Students will be able to understand and apply concepts of relation, graphs and its types
5	CO5: Define basic concepts of counting and probabiity and apply it in real life situations	Unit V: Counting and Probability	QUIZ	NA	NA		Students will be able to define basic concepts of counting and probabiity and apply it in real life situations


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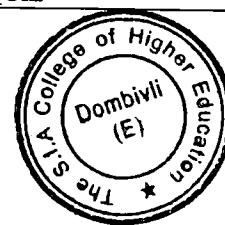

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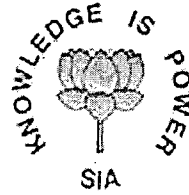
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Mapping Course outcomes to Assessment

of the Teacher :	Pranjaltek.	Program:	B.Sc. IT
Course : subject name to be written	Discrete Math	Class	FY IT (Sem I)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: Define, identify various concepts of set theory and logic and its significance in real life situations	Unit I: Set Theory and The Logic of Compound Statements I	Internal Assessment test	25	25		Students will be able to define, identify various concepts of set theory and logic and its significance in real life situations
2	CO2: Define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory	Unit II: The Logic of Compound Statements II & Elementary Number Theory and Methods of Proof	QUIZ	NA	NA		Students will be able to define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory
3	differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction	Unit III: Functions & Sequences, Mathematical Induction, and Recursion: Sequences,	QUIZ	NA	NA		understand and differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction
4	CO4: Understand and apply concepts of relation, graphs and its types	Unit IV: Relations, Graphs and trees	QUIZ	NA	NA		Students will be able to understand and apply concepts of relation, graphs and its types
5	CO5: Define basic concepts of counting and probability and apply it in real life situations	Unit V: Counting and Probability	QUIZ	NA	NA		Students will be able to define basic concepts of counting and probability and apply it in real life situations





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TEACHING PLAN 2021-22							
			Program	B.Sc.IT			
Name of the Teacher :		Tejaswini Shivsharan					
Course:	Digital Electronics	Class	FYB.Sc.IT				


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO 1	Number System	Analog System, digital system, numbering system, binary number system, octal number system, hexadecimal number system, conversion from one number system to another, floating point numbers	3	6	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	


October	CO 1	Codes	weighted codes binary coded decimal, non-weighted codes Excess – 3 code, Gray code, Alphanumeric codes – ASCII Code, EBCDIC, ISCII Code, Hollerith Code, Morse Code, Teletypewriter (TTY), Error detection and correction, Universal Product Code, Code conversion.	3	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
October	CO 1	Binary Arithmetic	Binary addition, Binary subtraction, Negative number representation, Subtraction using 1's complement and 2's complement, Binary multiplication and division, Arithmetic in octal number system, Arithmetic in hexadecimal number system, BCD and Excess – 3 arithmetic.	4	6	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
October	CO 2	Boolean Algebra and Logic Gates	Introduction, Logic (AND OR NOT), Boolean theorems, Boolean Laws, De Morgan's Theorem, Perfect Induction, Reduction of Logic expression using Boolean Algebra, Deriving Boolean expression from given circuit, exclusive OR and Exclusive NOR gates, Universal Logic gates, Implementation of other gates using universal gates, Input bubbled logic, Assertion level	5	6	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.

November	CO 2	Minterm, Maxterm and Karnaugh Maps	Introduction, minterms and sum of minterm form, maxterm and Product of maxterm form, Reduction technique using Karnaugh maps – 2/3/4/5/6 variable K-maps, Grouping of variables in K-maps, K-maps for product of sum form, minimise Boolean expression using K-map and obtaining K-map from Boolean expression, Quine McCluskey Method.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
November	CO 3	Combinational Logic Circuits	Introduction, Multi-input, multi-output Combinational circuits, Code converters design and implementations Arithmetic Circuits: Introduction, Adder, BCD Adder, Excess – 3 Adder, Binary Subtractors, BCD Subtractor, Multiplier, Comparator.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
September	CO 4	Multiplexer, Demultiplexer, ALU, Encoder and Decoder	Introduction, Multiplexer, Demultiplexer, Decoder, ALU, Encoders. Sequential Circuits:	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
September	CO 4	Flip-Flop	Introduction, Terminologies used, S-R flip-flop, D flip-fop, JK flip- flop, Race-around condition, Master – slave JK flip-flop, T flip-flop, conversion from one type of flip-flop to another, Application of flip- flops.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.


December	CO 5	Counters	Introduction, Asynchronous counter, Terms related to counters, IC 7493 (4-bit binary counter), Synchronous counter, Bushing, Type T Design, Type JK Design, Presetable counter, IC 7490, IC 7492, Synchronous counter ICs, Analysis of counter circuits.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
January	CO 5	Shift Register	serial shifting, serial-in serial-out, serial-in parallel-out, parallel-in parallel-out, Ring counter, Johnson counter, Applications of shift registers, Pseudo-random binary sequence generator, IC7495, Seven Segment displays, analysis of shift counters.	5	6	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.

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Mapping Course outcomes to Assessment

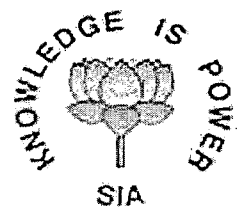
TEACHING PLAN 2021-22

		Program		B.Sc.IT		
Name of the Teacher :		Tejaswini Shivsharan				
Course:	Digital Electronics	Class		FYB.Sc.IT		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
CO 1	Interpret the number systems, weighted, non weighted codes and alphanumeric codes. Perform the conversion and arithmetic operations in all binary, hexadecimal and octal number systems. Define all basic terms used to describe the analog and digital system.	Number System	Internal Examination in the form of MCQ.	20	25	25
		Codes	External Examination (objective)	10	15	75
		Binary Arithmetic	External Examination (objective)	5		
			https://drive.google.com/drive/folders/1XTAu9mpqDJj137ax8nVrXukC_9BwvDy L	Non-graded		
	Recite the logic gates definition, boolean laws and	Boolean Algebra and Logic Gates	Assignment-1	Non-graded		75

CO 2	terms used in K-map. Draw and explain the gates in simplified forms using boolean identities. Underst and the logical circuit designing process by solving K-map and implementing it in circuit diagram.	Minterm, Maxterm and Karnaugh Maps	External Examination (objective)	15	15	75	
CO 3	Interpret the combinational circuits in the form of adders ,subtractor ,multiplier and comparator. Design these circuits using K-map method.	Combinational Logic Circuits	External Examination (objective)	15	15	75	
	Understand and recite the combinational	Multiplexer, Demultiplexer, ALU, Encoder	External Examination (objective)	8			

CO 4	circuits such as multiplexer, demultiplexer, encoders and decoders. Interpret the terms used in flip-flops for differentiating between types of flip-flops. Explain applications of flip-flops.	and Decoder			15	75	
		Flip-Flop	External Examination (objective)	7			
CO 5	Understand the scope of synchronous and asynchronous circuits by studying its application such as counters and registers. Draw and explain types of shift registers. State the applications of counters and registers.	Counters	External Examination (objective)	8	15	75	
		Shift Register	External Examination (objective)	7			



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TEACHING PLAN 2020-21						
			Program	B.Sc.I.T.		
Name of the Teacher : Mrs. Nandini Kadam						
Course: Imperative Programming			Class : FYB.Sc.I.T.	SEM : I		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO 2: Illustrate the flow	Unit I : Introduction	Types of Programming languages, History, features and application. Simple program logic, program development cycle, pseudocode statements and flowchart symbols, sentinel value to end a program, programming and user environments, evolution of programming models., desirable program characteristics.	5	4	PPT , use of ICT tools	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September-October	CO 1: Knowledge about	unit I : Fundamentals	Structure of a program. Compilation and Execution of a Program, Character Set, identifiers and keywords, data types, constants, variables and arrays, declarations, expressions, statements, Variable definition, symbolic constants Arithmetic operators, unary operators, relational and logical operators, assignment operators, assignment operators, the conditional operator, library functions. Single character input and output, entering input data, scanf function, printf function, gets and puts functions, interactive programming. Decision Making Within A Program, Conditions, Relational Operators, Logical Connectives, If Statement, If-Else Statement, Loops: While Loop, Do While, For Loop. Nested Loops, Infinite Loops, Switch Statemen	5	4	PPT , use of ICT tools	
October	CO 1: Knowledge about	Unit II : Operators and Expressions		5	5	demonstration base	
October	CO 2: Illustrate the flow	unit II : Data Input and Output		5	5	demonstration base	
October-November	CO 3 : Develop condition	Unit III : Conditional Statements and Loops		7	5	demonstration base	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November-December	CO 4: Exercise user de	Unit III :Functions	Overview, defining a function, accessing a function, passing arguments to a function, specifying argument data types, function prototypes, recursion, modular programming and functions, standard library of c functions, prototype of a function: foo1lal parameter list, return type, function call, block structure, passing arguments to a function: call by reference, call by value	6	5	demonstration base	
December	CO 4: Exercise user de	Unit IV : Program St	Storage classes, automatic variables, external variables, static variables, multifile programs, more library functions,	3	3	demonstration base	
December	CO 4: Exercise user de	Unit IV : Preprocess	Features, #define and #include, Directives and Macros	3	2	demonstration base	
December	CO 4: Exercise user de	Unit IV : Arrays	Definition, processing, passing arrays to functions, multidimensional arrays, arrays and strings.	5	6	demonstration base	
January	CO 4: Exercise user de	Unit V : Pointers	Fundamentals, declarations, Pointers Address Operators, Pointer Type Declaration, Pointer Assignment, Pointer Initialization, Pointer Arithmetic, Functions and Pointers, Arrays And Pointers, Pointer Arrays, passing functions to other functions	5	6	demonstration base	

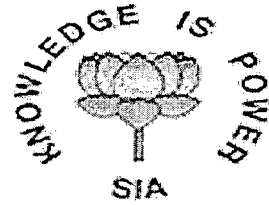
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO 4: Exercise user de	Unit V : Structures and Unions	Structure Variables, Initialization, Structure Assignment, Nested Structure, Structures and Functions, Structures and Arrays: Arrays of Structures, Structures Containing Arrays, Unions, Structures and pointers	5	6	demonstration base	
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TEACHING PLAN 2021-22						
			Program: B.Sc. I.T.			
Name of the Teacher : Sandhya Pandey						
Course: Database Management System			Class : S.Y. B.Sc.(I.T.)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	Introduction to Database Management concepts	Transaction Management and E-R Diagram	Introduction to Databases and Transactions What is database system, purpose of database system, view of data, relational databases, database architecture, transaction management Data Models The importance of data models, Basic building blocks, Business rules, The evolution of data models, Degrees of data abstraction. Database Design, ER Diagram and Unified Modeling Language Database design and ER Model: overview, ER Model, Constraints, ER Diagrams, ERD Issues, weak entity sets, Codd's rules, Relational Schemas, Introduction to UML	12	11	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=fS WAKJz_huQ

July	knowledge about Relational Database model	Normalization	Relational database model: Logical view of data, keys, integrity rules, Relational Database design: features of good relational database design, atomic domain and Normalization (1NF, 2NF, 3NF, BCNF). Relational Algebra and Calculus Relational algebra: introduction, Selection and projection, set operations, renaming, Joins, Division, syntax, semantics. Operators, grouping and ungrouping, relational comparison. Calculus: Tuple relational calculus, Domain relational Calculus, calculus vs algebra, computational capabilities	12	10	Lecture+Video+ Class Discussion	https://www.youtube.com/watch?v=gbVev8RuZLg https://www.youtube.com/watch?v=xoTyrdT9SZI
August	Introduction of constraint and View	Constraints and views	Constraints, Views and SQL Constraints, types of constrains, Integrity constraints, Views: Introduction to views, data independence, security, updates on views, comparison between tables and views SQL: data definition, aggregate function, Null Values, nested sub queries, Joined relations. Triggers.	12	10	Lecture+Video+ Class Discussion	https://www.youtube.com/watch?v=PcMr6xoundk

September	Complete knowledge about Transaction Management	Acid properties and serialization.	Transaction management and Concurrency Control Transaction management: ACID properties, serializability and concurrency control, Lock based concurrency control (2PL, Deadlocks), Time stamping methods, optimistic methods, database recovery management.	12	12	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=fTRF3cr10RQ
October	Knowledge of PL-SQL	PLSQL Commands	PL-SQL: Beginning with PL / SQL, Identifiers and Keywords, Operators, Expressions, Sequences, Control Structures, Cursors and Transaction, Collections and composite data types, Procedures and Functions, Exceptions Handling, Packages, With Clause and Hierarchical Retrieval, Triggers.	12	12	Lecture+Class Discussion	-

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Mapping Course outcomes to Assessment

	Program: B.Sc. I.T.
Name of the Teacher : Sandhya Pandey	
Course: Database Management System	Class : S.Y. B.Sc.(I.T.)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduction to Database Management concepts	Transaction Management and E-R Diagram	Quiz	5	10	15	Learning Purpose only
2	knowledge about Relational Database model	Normalization	Quiz	5	10	15	Learning Purpose only
3	Introduction of constraint and View	Constraints and views	Quiz	Non-graded	NA	15	Learning Purpose only
4	Complete knowledge about Transaction Management	Acid properties and serialization.	Assignment	Non-graded	NA	15	Learning Purpose only
5	Knowledge of PL-SQL	PLSQL Commands		Non-graded	NA	15	Learning Purpose only


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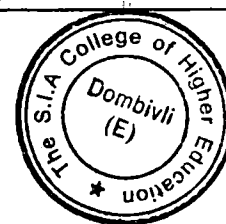
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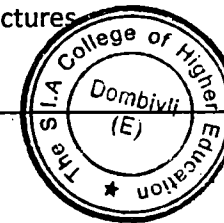
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TEACHING PLAN 2021-22						
		Program: BScIT				
Name of the Teacher : Sandhya Thakkar						
Course:	Data Structures	Class : SYIT			Semester	III

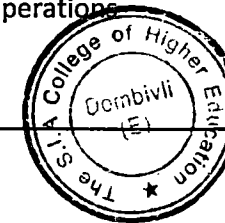
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	To describe understand and apply the basics of Data Structures	UNIT 1: Introduction to Data Structures	Data and Information, Data Structure, Classification of Data Structures, Primitive Data Types, Abstract Data Types, Data structure vs. File Organization, Operations on Data Structure, Algorithm, Importance of Algorithm Analysis, Complexity of an Algorithm, Asymptotic Analysis and Notations, Big O Notation, Big Omega Notation, Big Theta Notation, Rate of Growth and Big O Notation.	6	03	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD18QGDFbRajVkw1sC8iwu



June	To describe understand and apply the basics of Array	UNIT 1: Array	Introduction, One Dimensional Array, Memory Representation of One Dimensional Array, Traversing, Insertion, Deletion, Searching, Sorting, Merging of Arrays, Multidimensional Arrays, Memory Representation of Two Dimensional Arrays, General MultiDimensional Arrays, Sparse Arrays, SparseMatrix, Memory Representation of Special kind of Matrices, Advantages and Limitations of Arrays.	6	03	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu
July	To describe understand and apply the Linked List	Unit 2 : Linked List	Linked List, One-way Linked List, Traversal of Linked List, Searching, Memory Allocation and De-allocation, Insertion in Linked List, Deletion from Linked List, Copying a List into Other List, Merging Two Linked Lists, Splitting a List into Two Lists, Reversing One way linked List, Circular Linked List, Applications of Circular Linked List, Two way Linked List, Traversing a Two way Linked List, Searching in a Two way linked List, Insertion of an element in Two way Linked List, Deleting a node from Two way Linked List, Header Linked List, Applications of the Linked list, Representation of Polynomials, Storage of Sparse Arrays, Implementing other Data Structures	6	06	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu



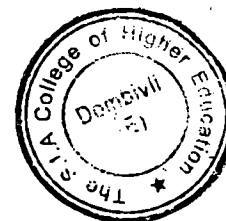
July	To describe understand and apply the basics of Stack	UNIT 3 Stack :	Introduction, Operations on-the Stack-Memory Representation of Stack, Array Representation of Stack, Applications of Stack, Evaluation of Arithmetic Expression, Matching Parenthesis, infix and postfix operations, Recursion	6	06	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu
July	To describe understand and apply the basics of Queue	UNIT 3 Queue :	Introduction, Queue, Operations on the Queue, Memory Representation of Queue, Array representation of queue, Linked List Representation of Queue, Circular Queue, Some special kinds of queues, Deque, Priority Queue, Application of Priority Queue, Applications of Queues	6	06	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu
July	To describe understand and apply the basics of Sorting and Searching Techniques	UNIT 4 Sorting and Searching Techniques :	Bubble, Selection, Insertion, Merge Sort. Searching: Sequential, Binary, Indexed Sequential Searches, Binary Search	4	06	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu
August	To describe understand and apply the basics Tree as Data Structures	UNIT 4 : Tree	Tree, Binary Tree, Properties of Binary Tree, Memory Representation of Binary Tree, Operations Performed on Binary Tree, Reconstruction of Binary Tree from its Traversals, Huffman Algorithm, Binary Search	4	06	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu
August	To describe understanding apply the basics Advanced Tree as Data Structure	UNIT 4 : Advanced Tree Structures	Red Black Tree, Operations Performed on Red Black Tree, AVL Tree, Operations performed on AVL Tree, 2-3 Tree, B-Tree.	4	06	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRaiVkw1sC8iwu



August	To describe understanding apply the basics Hashing	Unit 5 Hashing Techniques:	Hash function, Address calculation techniques; Common hashing functions Collision resolution, Linear probing, Quadratic, Double hashing, Buckethashing, Deletion and rehashing	6	08	Lecture method, Problem solving method	--
August / September	To describe understanding apply the basics Graph	Unit 5 Graph:	Introduction, Graph, Graph Terminology, Memory Representation of Graph, Adjacency Matrix Representation of Graph, Adjacency List or Linked Representation of Graph, Operations Performed on Graph, Graph Traversal, Applications of the Graph, Reachability, Shortest Path Problems, Spanning Trees.	6	15	Lecture method, Problem solving method	--

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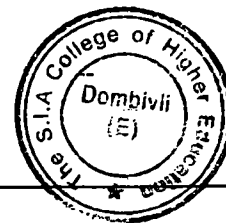
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Mapping Course outcomes to Assessment

			Program: BScIT
Teacher : Sandhya Thakkar			
Course : Data Structure		Class	SY Bsc IT
		Semester	III

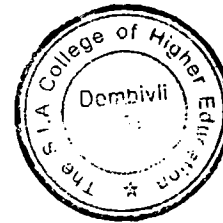
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To describe understand and apply the basics of Data Structures and Array	Introduction to Data Structures	--	NA	10	12	Students will be able to describe basics of Data Structures which will help to understand the concepts of data structure
2	CO2: To describe understand and apply the basics of Linked List	Linked List	--	NA	10	12	Students will be able to describe basics of Linked List
3	CO3: To describe understand and apply the basics of Stack and Queue	Stack and Queue	--	NA	NA	12	Students will be able to describe basics of Stack and Queue



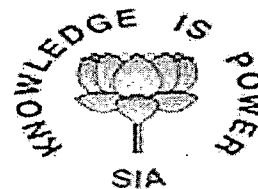
4	CO4: To describe understand and apply the basics Tree as Data Structure	Tree	--	NA	NA	12	Students will be able to describe basics of the Tree as data structure
5	CO5: To describe understand and apply the basics Hashing and Graph	Hashing and Graph	--	NA	NA	12	Students will be able to describe basics of Hashing and Graph

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TEACHING PLAN 2021-22							
				Program: BScIT			
Name of the Teacher : Sreekala Nair							
Course:	Applied Mathematics			Class : SYBScIT			

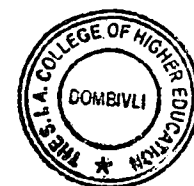
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	CO 1: To identify, understand and apply the concepts of matrices and Complex numbers.	UNIT I : Matrices and Complex numbers	Inverse of a matrix, Properties of matrices, Elementary Transformation, Rank of Matrix, Echelon or Normal Matrix, Inverse of matrix	3	5	PPT, Problem solving, Quiz	
July			Linear equations, Linear dependence and linear independence of vectors, Linear transformation, Characteristics roots and characteristics vectors, Properties of characteristic vectors, CaleyHamilton Theorem, Similarity of matrices, Reduction of matrix to a diagonal matrix which has elements as characteristics values.	4	5	PPT, Problem solving, Quiz	



July	CO 1: To identify, understand and apply the concepts of matrices and Complex numbers.	UNIT I : Matrices and Complex numbers	Complex number, Equality of complex numbers, Graphical representation of complex number (Argand's Diagram), Polar form of complex numbers, Polar form of $x+iy$ for different signs of x, y , Exponential form of complex numbers, Mathematical operation with complex numbers and their representation on Argand's Diagram.	3	7	PPT, Problem solving, Quiz	
July			Circular functions of complex angles, Definition of hyperbolic function, Relations between circular and hyperbolic functions, Inverse hyperbolic functions, Differentiation and Integration, Graphs of the hyperbolic functions, Logarithms of	2	5	PPT, Problem solving, Quiz	
July & August	CO2: To identify, understand and apply the concept of differential equations	UNIT II : Equation of the first order and of the first degree	Separation of variables, Equations homogeneous in x and y , Non-homogeneous linear equations, Exact differential Equation, Integrating Factor, Linear Equation and equation reducible to this form, Method of substitution.	4	7	PPT, Problem solving, Quiz	
August		Differential equation of the first order of a degree higher than the first:	Introduction, Solvable for p (or the method of factors), Solve for y , Solve for x , Clairaut's form of the equation, Methods of Substitution, Method of Substitution.	3	5	PPT, Problem solving, Quiz	



August	CO2: To identify, understand and apply the concept of differential equations	Linear Differential Equations with Constant Coefficients:	Introduction, The Differential Operator, Linear Differential Equation $f(D)y = 0$, Different cases depending on the nature of the root of the equation $f(D) = 0$, Linear differential equation $f(D)y = X$, The complimentary Function, The inverse operator $1/f(D)$ and the symbolic expiration for the particular integral $1/f(D)X$; the general methods, Particular integral : Short methods, Particular integral : Other methods, Differential equations reducible to the linear differential equations with constant coefficients.	5	3	PPT, Problem solving, Quiz
August	CO3: To define, describe, understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III: The Laplace Transform and Inverse	Introduction, Definition of the Laplace Transform, Table of Elementary Laplace Transforms, Theorems on Important Properties of Laplace Transformation, First Shifting Theorem, Second Shifting Theorem, The Convolution Theorem, Laplace Transform of an Integral, Laplace Transform of Derivatives.	6	4	PPT, Problem solving, Quiz
August & September	CO3: To define, describe, understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III: The Laplace Transform and Inverse	Shifting Theorem, Partial fraction Methods, Use of Convolution Theorem, Solution of Ordinary Linear Differential Equations with Constant Coefficients, Solution of Simultaneous Ordinary Differential Equations, Laplace Transformation of Special Function, Periodic Functions, Heaviside Unit Step Function, Dirac-delta Function (Unit Impulse Function),	6	8	PPT, Problem solving, Quiz



September & October	CO4: To define, understand and evaluate the double and triple integrals and to apply the integrals to find area and volume of solids.	UNIT IV: Multiple integrals	Double Integral, Change of the order of the integration, Double integral in polar co-ordinates, Triple integrals.	6	4	Problem solving, Quiz	
		Application of integrals	Areas, Volumes of solids.	6	3	Problem solving, Quiz	
September	CO5: To define and understand the concept of beta and gamma functions and its properties and the evaluation of integrals using the technique of differentiation under integral sign.	UNIT V: Beta and Gamma Function	Definitions, properties, Duplication formula	3	3	Problem solving, Quiz	
September		Differentiation under Integral Sign	Differentiation under Integral Sign	4	3	Problem solving, Quiz	
September		Error Function	Error Function	5	3	Problem solving, Quiz	
				60	65		

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Mapping Course outcomes to Assessment

			Program: BScIT				
Name of the Teacher : Sreekala Nair							
Course :	Applied Mathematics		Class : SYBScIT				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage-internal	Overall weightage - External	Remarks
1	CO 1: To identify, understand and apply the concepts of matrices and Complex numbers.	UNIT I : Matrices and Complex numbers	Internal Examination MCQ type	10	20		Students were able to identify, understand and apply the concepts of matrices and complex numbers
2	CO2: To identify, understand and apply the concept of differential equations	UNIT II : Equation of the first order and of the first degree, Differential equation of the first order of a degree higher than the first, Linear Differential Equations with Constant Coefficients:	Internal Examination MCQ type	10	20		Students were able to identify types of differential equations and to apply the concept to solve the ordinary differential equations.



3	CO3:To define ,describe,understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III:The Laplace Transform and Inverse	Class activity,Quiz	Non-graded	75	Students were able to understand and apply the concept of Laplace and inverse Laplace transform for standard function and ODE.
4	CO4:To define,understand and evaluate the double and triple integrals and to apply the integrals to find area and volume of solids.	UNIT IV:Multiple integrals,Application of integrals	Class activity,Quiz	Non-graded		Students were able to identify,understand and recognize the types of probability and to calculate the expected value and variance
5	CO5:To define and understand the concept of beta and gamma functions and its properties and the evaluation of integrals usinf the technique of differentiation under integral sign.	UNIT V:Beta and Gamma Function,Differentitation under Integral Sign,Error function.	Class activity,Quiz	Non-graded		Students understood the concept of beta and gamma function,error function and the evaluation of integrals using differentiation under integral sign

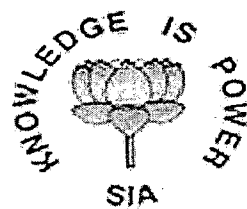
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TEACHING PLAN 2021-22						
Name of the Teacher : Sandhya Pandey			Program: B.Sc. I.T.			
Course: Advance Web Programming			Class : T.Y. B.Sc.(I.T.)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	Knowledge related to .Net framework	Introduction to .Net Framework and C#	Introducing .NET: The .NET Framework, C#, VB, and the .NET Languages, The Common Language Runtime, The .NET Class Library. The C# Language: C# Language Basics, Variables and Data Types, Variable Operations, Object-Based Manipulation, Conditional Logic, Loops, Methods. Types, Objects, and Namespaces: The Basics About Classes, Building a Basic Class, Value Types and Reference Types, Understanding Namespaces and Assemblies, Advanced Class Programming.	12	12	Lecture+Video+ Class Discussion	https://www.youtube.com/watch?v=6oYcZ-D8Fyw

July	Basic and Advance Web Form Fundamentals	Web Form Fundamentals, Rich Controls	<p>Web Form Fundamentals: Writing Code, Using the Code-Behind Class, Adding Event Handlers, Understanding the Anatomy of an ASP.NET Application, Introducing Server Controls, Using the Page Class, Using Application Events, Configuring an ASP.NET Application. Form Controls: Stepping Up to Web Controls, Web Control Classes, List Controls, Table Controls, Web Control Events and AutoPostBack, Validation, Understanding Validation, Using the Validation Controls, Rich Controls, The Calendar, The AdRotator, Pages with Multiple Views, User Controls and Graphics, User Controls, Dynamic Graphics, The Chart Control, Website Navigation: Site Maps, URL Mapping and Routing, The SiteMapPath Control, The TreeView Control, The Menu Control.</p>	12	//	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=MylCG56L6TE
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August	Design and Development Requirement	Error Handling Mechanism, Themes and Master Pages	Error Handling, Logging, and Tracing: Avoiding Common Errors, Understanding Exception Handling, Handling Exceptions, Throwing Your Own Exceptions, Using Page Tracing State Management: Understanding the Problem of State, Using View State, Transferring Information Between Pages, Using Cookies, Managing Session State, Configuring Session State, Using Application State, Comparing State Management Options Styles, Themes, and Master Pages: Styles, Themes, Master Page Basics, Advanced Master Pages	12	12	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=TDaZzKbUvyc
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September	Working of Database connectivity	ADO.Net	ADO.NET Fundamentals: Understanding Databases, Configuring Your Database, Understanding SQL Basics, Understanding the Data Provider Model, Using Direct Data Access, Using Disconnected Data Access. Data Binding: Introducing Data Binding, Using Single-Value Data Binding, Using Repeated-Value Data Binding, Working with Data Source Controls, The Data Controls: The GridView, Formatting the GridView, selecting a GridView Row, Editing with the GridView, Sorting and Paging the GridView, Using GridView Templates, The DetailsView and FormView	12	12	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=RriFg1AFoTO
October	Knowledge about XML and AJAX Toolkit	XML and Ajax	XML: XML Explained, The XML Classes, XML Validation, XML Display and Transforms. Security Fundamentals: Understanding Security Requirements, Authentication and Authorization, Forms Authentication, Windows Authentication. ASP.NET AJAX: Understanding Ajax, Using Partial Refreshes, Using Progress Notification, Implementing Timed Refreshes, Working with the ASP.NET AJAX Control Toolkit.	12	12	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=wiyMrfpWN6I

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Mapping Course outcomes to Assessment

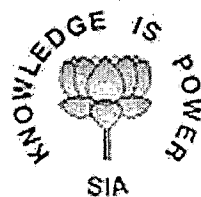
	Program: B.Sc. I.T.
Name of the Teacher : Sandhya Pandey	
Course: Advance Web Programming	Class : T.Y. B.Sc.(I.T.)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Knowledge related to .Net framework	Introduction to .Net Framework and C#	Quiz	5	10	15	Learning Purpose only
2	Basic and Advance Web Form Fundamentals	Web Form Fundamentals, Rich Controls	Quiz	5	10	15	Learning Purpose only
3	Design and Development Requirement	Error Handling Machenism, Themes and Master Pages	Assignment	Non-graded	NA	15	Learning Purpose only
4	Working of Database connectivity	ADO.Net	Programing Assignment	Non-graded	NA	15	Learning Purpose only
5	Knowledge aboutXML and AJAX Toolkit	XML and Ajax	Programing Assignment	Non-graded	NA	15	Learning Purpose only

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TEACHING PLAN 2021-22							
				Program	BSC IT		
Name of the Teacher :		Lalita singh					
Course:		Software Project Management		Class	TYIT		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			Introduction to Software Project Management: Introduction; Why is Software Project Management Important? What is a Project? Software Projects versus Other Types of Project, Contract Management and Technical Project Management, Activities Covered by Software Project Management, Plans, Methods and Methodologies, Some Ways of Categorizing Software Projects, Project Charter, Stakeholders, Setting Objectives, The Business Case, Project Success and Failure, What is Management? Management Control Project	4	5	PPT Live demo	
	Manage the scope, cost, timing, and		Project Evaluation and Programme				

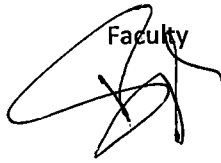
June	quality of the project, at all times focused on project success as defined by project stakeholders.	Project Evaluation and Programme Management	Management: Introduction, Business Case, Project Portfolio Management, Evaluation of Individual Projects, Cost-benefit Evaluation Techniques, Risk Evaluation, Programme Management, Managing the Allocation of	4	5	PPT Live demo	
		An Overview of Project Planning	An Overview of Project Planning: Introduction to Step Wise Project Planning, Step 0: Select Project, Step 1: Identify Project Scope and Objectives, Step 2: Identify Project Infrastructure, Step 3: Analyse Project Characteristics, Step 4: Identify Project Products and Activities, Step 5: Estimate Effort for Each Activity, Step 6: Identify Activity Risks, Step 7: Allocate Resources, Step 8: Review/Publicize Plan, Steps 9 and 10: Execute Plan/Lower Levels of Planning	4	5	PPT Live demo	


July	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	Selection of an Appropriate Project Approach	<p>Selection of an Appropriate Project Approach: Introduction, Build or Buy? Choosing Methodologies and Technologies, Software Processes and Process Models, Choice of Process Models, Structure versus Speed of Delivery, The Waterfall Model, The Spiral Model, Software Prototyping, Other Ways of Categorizing Prototypes, Incremental Delivery, Atern/Dynamic Systems Development Method, Rapid Application Development, Agile Methods,</p>	4	5	PPT Live demo	
July		Software Effort Estimation	<p>Extreme Programming (XP), Scrum, Lean Software Development, Managing Iterative Processes, Selecting the Most Appropriate Process Model. Software Effort Estimation: Introduction, Where are the Estimates Done? Problems with Over- and Under-Estimates, The Basis for Software Estimating, Software Effort Estimation Techniques, Bottom up Estimating, The Top-down Approach and Parametric Models,</p>	6	5	PPT Live demo	

july		Software Effort Estimation	Expert Judgement, Estimating by Analogy, Albrecht Function Point Analysis, Function Points Mark II, COSMIC Full Function Points, COCOMO II: A Parametric Productivity Model, Cost Estimation, Staffing Pattern, Effect of Schedule Compression, Capers Jones Estimating Rules of Thumb	6	6	PPT Live demo	
		Activity Planning	Activity Planning: Introduction, Objectives of Activity Planning, When to Plan, Project Schedules, Projects and Activities, Sequencing and Scheduling Activities, Network Planning Models, Formulating a Network Model, Adding the Time Dimension, The Forward Pass, Backward Pass, Identifying the Critical Path, Activity Float, Shortening the Project Duration, Identifying Critical Activities, Activity-on-Arrow Networks.	4	4	PPT Live demo	
August	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Risk Management	Risk Management: Introduction, Risk, Categories of Risk, Risk Management Approaches, A Framework for Dealing with Risk, Risk Identification, Risk Assessment, Risk Planning, Risk Management, Evaluating Risks to the Schedule, Boehm's Top 10 Risks and Counter Measures, Applying the PERT Technique, Monte Carlo Simulation, Critical Chain Concepts.	4	4	PPT Live demo	

August		Resource Allocation	Resource Allocation: Introduction, Nature of Resources, Identifying Resource Requirements, Scheduling Resources, Creating Critical Paths, Counting the Cost, Being Specific, Publishing the Resource Schedule, Cost Schedules, Scheduling Sequence.	4	4	PPT Live demo	
August	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource	Monitoring and Control	Monitoring and Control: Introduction, Creating the Framework, Collecting the Data, Review, Visualizing Progress, Cost Monitoring, Earned Value Analysis, Prioritizing Monitoring, Getting the Project Back to Target, Change Control, Software Configuration Management (SCM).	4	4	PPT Live demo	
August		Managing Contracts	Managing Contracts: Introduction, Types of Contract, Stages in Contract Placement, Typical Terms of a Contract, Contract Management, Acceptance.	4	4	PPT Live demo	

September	requirements in consultation with stakeholders.	Managing People in Software Environments	Managing People in Software Environments: Introduction, Understanding Behaviour, Organizational Behaviour: A Background, Selecting the Right Person for the Job, Instruction in the Best Methods, Motivation, The Oldham-Hackman Job Characteristics Model, Stress, Stress Management, Health and Safety, Some Ethical and Professional Concerns.	4	4	PPT Live demo	
September	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	Working in Teams	Working in Teams: Introduction, becoming a Team, Decision Making, Organization and Team Structures, Coordination Dependencies, Dispersed and Virtual Teams, Communication Genres, Communication Plans, Leadership.	4	4	PPT Live demo	
September		Software Quality	Software Quality: Introduction, The Place of Software Quality in Project Planning, Importance of Software Quality, Defining Software Quality, Software Quality Models, ISO 9126, Product and Process Metrics, Product versus Process Quality Management, Quality Management Systems, Process Capability Models, Techniques to Help Enhance Software Quality, Testing, Software Reliability, Quality Plans.	4	4	PPT Live demo	
October		Project Closeout	Project Closeout: Introduction, Reasons for Project Closure, Project	4	4	PPT Live demo	

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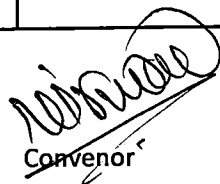

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Mapping Course outcomes to Assessment

		Program: BSC IT					
		Class :TYIT					
Name of the Teacher :		Lalita singh					
Course :	SPM	Topic linked	Assessment methodology	Marks	Weightage - Internal		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Manage the scope, cost, timing, and quality of the project, at all times focused on project success as defined by project stakeholders.	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood how cost scope and quality of products are defined by stakeholders.
2	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	unit 3 & unit 4	Class Activity	NA	NA		Students understood the concepts of strategic plans through sdlc lifecycle.

3	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5 & unit 6	NIL	NIL	NIL	Students understood how to implement project management and achieve the project success.
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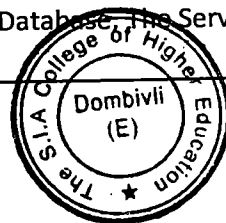

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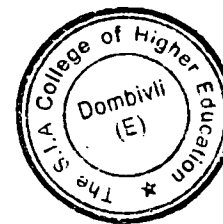


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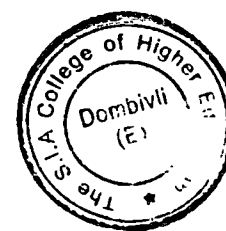
Name of the Teacher : Sandhya Thakkar		Program: BScIT					
Enterprise Java		Class : TYIT				Semester V	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	To describe understand and apply the basics of Enterprise Java	Unit 1 : Understanding Java EE	Understanding Java EE: What is an Enterprise Application? What is java enterprise edition? Java EE Technologies, Java EE evolution, Glassfish server Java EE Architecture, Server and Container	6	05	Lecture method, Practical Approach using Google Colab and	https://colab.research.google.com/drive/1uGI0QPXAD_18QGDFbRajVkw1sC8iwu
July	To describe understand and apply the basics of Servlet and JDBC	Unit 1 : Servlet and JDBC	Introduction to Java Servlets: The Need for Dynamic Content, Java Servlet Technology, Why Servlets? What can Servlets do? Servlet API and Lifecycle: Java Servlet API, The Servlet Skeleton, The Servlet Life Cycle, A Simple Welcome Servlet Working With Servlets: Getting Started, Using Annotations Instead of Deployment Descriptor. Working with Databases: What Is JDBC? JDBC Architecture, Accessing Database, The Servlet GUI and Database Example	6	8	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_18QGDFbRajVkw1sC8iwu



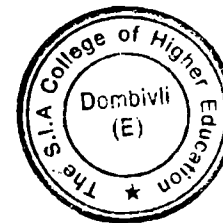
July	To describe understand and apply the basics of Request Dispatcher, COOKIES, Session, Files, Blocking I/O	Unit 2 : Request Dispatcher, COOKIES, Session, Files, Blocking I/O	Request Dispatcher: RequestDispatcher Interface, Methods of requestDispatcher, RequestDispatcher Application. COOKIES: Kinds Of Cookies, Where Cookies Are Used? Creating Cookies Using Servlet, Dynamically Changing The Colors Of A Page SESSION: What Are Sessions? Lifecycle Of Http Session, Session Tracking With Servlet API, A Servlet Session Example Working With Files: Uploading Files, Creating an Upload File Application, Downloading Files, Creating a Download File Application. Working With Non-Blocking I/O: Creating a Non-Blocking Read Application, Creating The Web Application, Creating Java Class, Creating Servlets, Retrieving The File, Creating index.jsp	6	8	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uG1OQPXAD_I8QGDFbRajVkw1sC8iwu
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<p>July Aug</p>	<p>To describe understandand Java Server Pages</p>	<p>Unit 3 : Introduction To Java Server Pages</p>	<p>Introduction To Java Server Pages: Why use Java Server Pages? Java Server Pages Standard Tag Libraries: What is wrong in using JSP Scriptlet Tags? How JSTL Fixes JSP Scriptlet's Shortcomings? Disadvantages OfJSTL, Tag Libraries. Disadvantages Of JSP, JSP v\s Servlets, Life Cycle of a JSP Page, How does a JSP function? How doesJSP execute? AboutJava Server Pages Getting Started With Java Server Pages: Comments, JSP Document, JSP Elements, JSP GUI Example. Action Elements: Including other Files, Forwarding JSP Page to Another Page, Passing Parameters for other Actions, Loading a Javabean. Implicit Objects, Scope And El pressions: Implicit Objects, Character Quoting Conventions, Unified Expression Language [Unified El], Expression Language.</p>	<p>6</p>	<p>8</p>	<p>Lecture method, Problem solving method</p>	<p>https://colab.research.google.com/drive/1uGI0QPXAD18QGDFbRajVkw1sC8iwu</p>
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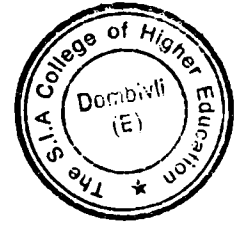
August	To describe understandand Enterprise Java beans	Unit 4 : Enterprise Javabeans	<p>Introduction To Enterprise Javabeans: Enterprise Bean Architecture, Benefits of Enterprise Bean, Types of Enterprise Bean, Accessing Enterprise Beans, Enterprise Bean Application, Packaging Enterprise Beans Working With Session Beans: When to use Session Beans? Types of Session Beans, Remote and Local Interfaces, Accessing Interfaces, Lifecycle of Enterprise Beans, Packaging Enterprise Beans, Example of Stateful Session Bean, Example of Stateless Session Bean, Example of Singleton Session Beans. Working with Message Driven Beans: Lifecycle of a Message Driven Bean, Uses of Message Driven Beans, The Message Driven BeansExample. Interceptors: Request And Interceptor, Defining An Interceptor, AroundInvoke Method, Applying Interceptor, Adding An Interceptor To An Enterprise Bean, Build and Run the Web Application. Java Naming and Directory Interface: What is Naming Service? What is Directory Service? What is Java Naming and Directory interface? Basic Lookup, JNDI Namespace in Java</p>	6	23	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_18QGDFbRajVkw1sC8iwu
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<p>August Sept.</p>	<p>To describe Persistence, Object/Relational Mapping And JPA</p>	<p>Unit 5 : Persistence, Object/Relational Mapping And JPA</p>	<p>Persistence, Object/Relational Mapping And JPA: What is Persistence? Persistence in Java, Current Persistence Standards in Java, Why another Persistence Standards? Object/Relational Mapping, Introduction to Java Persistence API: The Java Persistence API, JPA, ORM, Database and the Application, Architecture of JPA, How JPA Works? JPA Specifications. Writing JPA Application: Application Requirement Specifications, Software Requirements, The Application Development Approach, Creating Database And Tables in Mysql, Creating a Web Application, Adding the Required Library Files, Creating a Javabean Class, Creating Persistence Unit [Persistence.Xml], Creating JSPS, The JPA Application Structure, Running The JPA Application</p>	<p>4</p>	<p>15</p>	<p>Lecture method, Problem solving method</p>	<p>https://colab.research.google.com/drive/1uGI0QPXAD_18QGDFbRaiVkw1sC8iwu</p>
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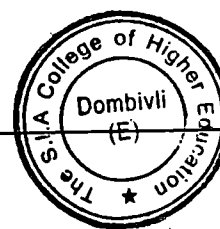
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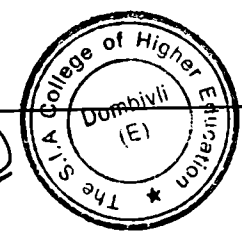
		Program: BScIT					
Name of the Teacher : Sandhya Thakkar				Bsc IT		Semester	V
Course : Enterprise Java		Class					
SrNo	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	CO1: To describe understand and apply the basics of Enterprise Java	Understanding Java EE, Java EE Architecture, Server and Containers, Introduction to Java Servlets, Servlet API and Lifecycle, Working With servlets, Working with Databases	--	NA	10	12	Students will be able to describe basics of Enterprise Java, Servlet, JDBC
	CO2: To describe understand and apply the basics of Request Dispatcher, Cookies, Session	Request Dispatcher, COOKIES, SESSION, Working With Files, Working With Non-Blocking I/O	--	NA	10	12	Students will be able to describe basics of Linked List



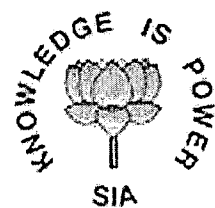
	CO3: To describe understand and introduction To Java Server Pages	Introduction To Java Server Pages, Getting Started With Java Server Pages, Action Elements, Implicit Objects, Scope And El Expressions, Java Server Pages Standard Tag Libraries	--	NA	NA	12	Students will be able learn the basics of Java Server pages
	CO4: To describe understand and Introduction To Enterprise Javabeans	Introduction To Enterprise Javabeans, Working With Session Beans, Working with Message Driven Beans, Interceptors, Java Naming and Directory Interface	--	NA	NA	12	Students will be able to describe Java beans, Cookies, Sessions etc
	CO5: To describe understand and apply the basics Hashing and Graph	Persistence, Object/Relational Mapping And JPA, Introduction to Java Persistence API, Writing JPA Application, Introduction to Hibernate, Writing Hibernate Application	--	NA	NA	12	Students will be able to describe basics of OPA and Hibernate

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TEACHING PLAN 2021-22						
			Program	BSC IT		
Name of the Teacher :	S. SAI SREE					
Course:	NEXT GENERATION TECHNOLO		Class	TY		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	CO1: understanding of how big database is different from relational databases	Unit 1 - Big Data, NoSQL	Big Data, Facts About Big Data, Big Data Sources, Three Vs of Big Data, Volume, Variety, Velocity, Usage of Big Data, Visibility, Discover and Analyze Information, Data Storage, Data Processing, Big Data Technologies	4	4	PPT, Discussion, Demo	
July			NoSQL, Definition, A Brief History of NoSQL, ACID vs. BASE, CAP Theorem (Brewer's Theorem), The BASE, NoSQL, SQL vs. NoSQL Databases, Categories of NoSQL Databases	4	4	PPT, Discussion, Demo	

July	CO1: understanding of how big database is different from relational databases	Unit 1: Introducing MongoDB	History, MongoDB Design Philosophy, Performance vs. Features, Running the Database Anywhere, SQL Comparison	4		PPT, Discussion, Demo	
August	CO2: Analyze the behaviour of unstructured data bases and understand how to write queries	Unit 2 - The MongoDB Data Model, Using MongoDB Shell, MongoDB Architecture	The Data Model, JSON and BSON, The Identifier (_id), Capped Collection, Polymorphic Schemas, Object Oriented Programming, Schema Evolution	4		PPT, Discussion, Demo	
			Basic Querying, Create and Insert, Explicitly Creating Collections, Inserting Documents Using Loop, Inserting by Explicitly Specifying _id, Update, Delete, Read, Using Indexes, Designing an Application's Data Model, Relational Data Modeling and Normalization, MongoDB Document Data Model Approach	6		PPT, Discussion, Demo	

August	CO2: Analyze the behaviour of unstructured data bases and understand how to write queries		Core Processes, mongod, mongo, mongos, MongoDB Tools, Standalone Deployment, Replication, Master/Slave Replication, Replica Set, Implementing Advanced Clustering with Replica Sets, Sharding, Sharding Components, Monitoring the Config Servers, Production Cluster Architecture, Scenario 1, Scenario 2, Scenario 3, Scenario	4	4	PPT, Discussion, Demo	
August		Unit 3 - MongoDB Storage Engine, MongoDB Use cases, Limitations, Best Practices	Data Storage Engine, Data File (Relevant for MMAPv1), Namespace (.ns File), Data File (Relevant for WiredTiger), Reads and Writes, How Data Is Written Using Journaling Using GridFS, Indexing, Types of Indexes, Behaviors and Limitations	4	4	PPT, Discussion, Demo	
August	CO3: Understand how to connect unstructured databases to various softwares		Use Case 1 -Performance Monitoring, Schema Design, Operations, Sharding, Managing the Data, Use Case 2 – Social Networking, Schema Design, Operations, Sharding	4	6	PPT, Discussion, Demo	

September	CO3: Understand how to connect unstructured databases to various softwares	Unit 3 - MongoDB Storage Engine, MongoDB Use cases, Limitations, Best Practices	MongoDB Space Is Too Large, 32-bit vs. 64-bit, BSON Documents, Namespaces Limits, Indexes Limit, Capped Collections Limit - Maximum Number of Documents in a Capped Collection, Transactions, MongoDB Not Applicable	4	4	PPT, Discussion, Demo
			Deployment, Hardware Suggestions from the MongoDB Site, Few Points to be Noted, Coding, Replication Lag, Sharding, Monitoring	4	4	PPT, Discussion, Demo
September	CO4: Understand how memory less databases works	Unit 4 - The End of Disk? SSD and In-Memory Databases, JQuery	The End of Disk?, Solid State Disk, The Economics of Disk, SSD-Enabled Databases, Oracle 12c "in-Memory Database, Berkeley Analytics Data Stack and Spark, Spark Architecture	6	6	PPT, Discussion, Demo
			Introduction, Traversing the DOM, DOM Manipulation with jQuery, Events, Ajax with jQuery, jQuery Plugins, jQuery Image Slider	6	6	PPT, Discussion, Demo
September	CO4: Understand how memory less databases works	Unit 5 - JSON	Introduction, JSON Grammar, JSON Values, JSON Tokens, Syntax, JSON vs XML, Data Types, Objects, Arrays, Creating JSON, JSON Object, Parsing JSON, Persisting JSON, Data Interchange, JSON PHP, JSON HTML, JSONP	6	8	PPT, Discussion, Demo
				60	62	

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Mapping Course outcomes to Assessment

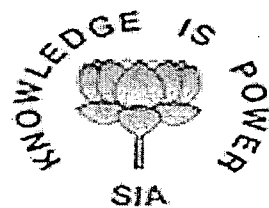
			Program:	BSC IT			
Name of the Teacher :	S. SAI SREE						
Course :	NEXT GENERATION TECHNOLOG	Class	TY				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understanding of how big database is different from relational databases	Unit 1	Internal Assessment	20	20	75	Students are able to understand the basics of NOSQL
2	Analyze the behaviour of unstructured data bases and understand how to write queries	Unit 2					
3	Understand how to connect unstructured databases to various softwares	Unit 3	Assignment	5	5		Students are able to write queries
4	Understand how memory less databases works	Unit 4 & 5	Class Activity	NA	NA		NA

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TEACHING PLAN 2021-22						
			Program: B.Sc. I.T.			
Name of the Teacher : Sandhya Pandey						
Course: Object Oriented Programming			Class : F.Y. B.Sc.(I.T.)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January/ February	Introduction to Object Oriented Programming Concepts.	Object Oriented Methodology, Principles of OOPS, Basic Concepts of OOP	Object Oriented Methodology: Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS. Principles of OOPS: OOPS Paradigm, Basic Concepts of OOPS: Objects, Classes, Data Abstraction and Data Encapsulation, Inheritance, Polymorphism, Dynamic Binding, Message Passing Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS.	12	10	Lecture+Video+ Class Discussion	https://www.youtube.com/watch?v=40Skla7iog4

February	Demonstrate the concept of Classes and objects	Classes and Objects	Classes and Objects: Simple classes (Class specification, class members accessing), Defining member functions, passing object as an argument, Returning object from functions, friend classes, Pointer to object, Array of pointer to object. Constructors and Destructors: Introduction, Default Constructor, Parameterized Constructor and examples, Destructors	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=6Q0Cff29YwU
March	Demonstrate the concept of Data Binding and Polymorphism	Polymorphism and Functions	Polymorphism: Concept of function overloading, overloaded operators, overloading unary and binary operators, overloading comparison operator, overloading arithmetic assignment operator, Data Conversion between objects and basic types, Virtual Functions: Introduction and need, Pure Virtual Functions, Static Functions, this Pointer, abstract classes, virtual destructors.	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=F5PbnZkHqmg
March/ April	Demonstrate the concept of Inheritance and Exception Handling	Inheritance and Exceptions	Program development using Inheritance: Introduction, understanding inheritance, Advantages provided by inheritance, choosing the access specifier, Derived class declaration, derived class constructors, class hierarchies, multiple inheritance, multilevel inheritance, containership, hybrid inheritance. Exception Handling: Introduction, Exception Handling Mechanism, Concept of throw & catch with example	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=7ZfEp71tlec

April	Clarified the concept of Generic programming and File Handling	Generic Programming and File Handling	Templates: Introduction, Function Template and examples, Class Template and examples. Working with Files: Introduction, File Operations, Various File Modes, File Pointer and their Manipulation	12	11	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=CWj7ILY2GLA
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Mapping Course outcomes to Assessment

Name of the Teacher : Sandhya Pandey	Program: B.Sc. I.T.				
Course: Object Oriented Programming	Class : F.Y. B.Sc.(I.T.)				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduction to Object Oriented Programming Concepts.	Object Oriented Methodology, Principles of OOPS, Basic Concepts of OOP	Quiz	5	10	15	Learning Purpose only
2	Demonstrate the concept of Classes and objects	Classes and Objects	Assignment	10	10	15	Learning Purpose only
3	Demonstrate the concept of Data Binding and Polymorphism	Function and operator Overloading	Programing Assignment	Non-graded	NA	15	Learning Purpose only

4	Demonstrate the concept of Inheritance and Exception Handling	Types of Inheritance, Exception Handling Mechanism.	Programing Assignment	Non-graded	NA	15	Learning Purpose only
5	Clarified the concept of Generic programming and File Handling	Class and Function Template, File Handling	Programing Assignment	Non-graded	NA	15	Learning Purpose only

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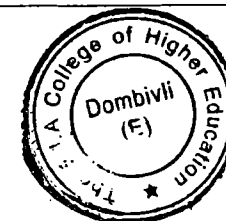
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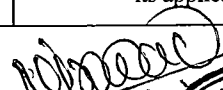
TEACHING PLAN 2021-22					
			Program	IT and Mathematics	
Name of the Teacher :	Pranjalee Kurundkar				
Course:	B.Sc. IT <i>Sem II</i>		Class	FY IT	

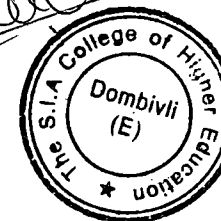
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
April	CO1: To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I: Mathematical Modeling and Engineering Problem Solving	A Simple Mathematical Model, Conservation Laws and Engineering Problems.	3	2	Lecture Method, problem solving, Quiz	
		Unit I: Approximations and Round-Off Errors	Significant Figures, Accuracy and Precision, Error Definitions, Round-Off Errors	4	3		
		Unit I: Truncation Errors and the Taylor Series	The Taylor Series, Error Propagation, Total Numerical Errors, Formulation Errors and Data Uncertainty	5	3		
Jan-Feb	CO2: To understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II: Solutions of Algebraic and Transcendental Equations	The Bisection Method, The Newton-Raphson Method, The Regula-falsi method, The Secant Method.	6	6	Lecture Method, problem solving, Quiz	
		Unit II: Interpolation	Forward Difference, Backward Difference, Newton's Forward Difference Interpolation, Newton's Backward Difference Interpolation, Lagrange's Interpolation.	6	5		




Feb-March	CO3: To identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.	Unit III: Solution of simultaneous algebraic equations (linear) using iterative methods	Gauss-Jordan Method, Gauss-Seidel Method	3	3	Lecture Method, problem solving, Quiz
		Unit III: Numerical differentiation and Integration	Numerical differentiation, Numerical integration using Trapezoidal Rule, Simpson's 1/3rd and 3/8th rules	4	4	
		Unit III: Numerical solution of 1st and 2nd order differential equations	Taylor series, Euler's Method, Modified Euler's Method, Runge-Kutta Method for 1st and 2nd Order Differential Equations	5	5	
March	CO4: To learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV: Least-Squares Regression	Linear Regression, Polynomial Regression, Multiple Linear Regression, General Linear Least Squares, Nonlinear Regression	7	6	Lecture Method, problem solving, Quiz
		Unit IV: Linear Programming	Linear optimization problem, Formulation and Graphical solution, Basic solution and Feasible solution	5	4	
April	CO5: To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Unit V: Random variables	Discrete and Continuous random variables, Probability density function, Probability distribution of random variables, Expected value, Variance.	5	4	Lecture Method, problem solving, Quiz
		Unit V: Discrete and continuous distributions	Uniform, Binomial, Poisson, Bernoulli, uniform distributions, exponential, (derivation of mean and variance only and state other properties and discuss their applications) Normal distribution state all the properties and its applications	7	6	


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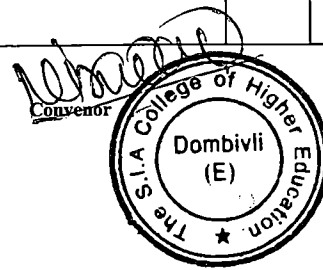
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Mapping Course outcomes to Assessment

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I: Mathematical Modeling and Engineering Problem Solving, Approximations and Round-Off Errors, Truncation Errors and the Taylor Series	Internal Test	20		75	Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems
2	CO2: To understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II: Solutions of Algebraic and Transcendental Equations, Interpolation	Assignment test	5			Students will be able to understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.
3	CO3: To identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.	Unit III: Solution of simultaneous algebraic equations (linear) using iterative methods, Numerical differentiation and Integration, Numerical solution of 1st and 2nd order differential equations	QUIZ	NA	NA		Students will be able to identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.
4	CO4: To learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV: Least-Squares Regression, Linear Programming	QUIZ	NA	NA		Students will be able to learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.
5	CO5: To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Unit V: Random variables, Discrete and continuous distributions	QUIZ	NA	NA		Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables

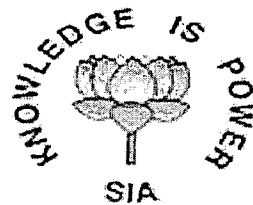
of the Teacher :	Pranalee K.	Program:	B.Sc. IT
Course :	NSM	Class	FY

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TEACHING PLAN 2021-22						
Name of the Teacher :		S. Sai Sree	Program	BSC IT		
Course:		Python Programming	Class	SYIT		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	CO1: Enhance the programming skills of the learners	Unit 1: Introduction, Variables & Expressions, Conditional Statements, Control Statements	The Python Programming Language	3	2	PPT Live demo	
			Debugging				
			Values and Types, Type conversion	3	2	PPT Live demo	
if, if-else, nested if –else			3	3	PPT Live demo		
July			Terminating loops, skipping specific conditions	3	3	PPT Live demo	
July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 2: Functions, Strings	Function Calls, Adding New Functions, Definitions and Uses, Fruitful Functions and Void Functions, Boolean Functions, More Recursion,	6	5	PPT Live demo	

July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence. B18	Unit 2: Functions, Strings	String Slices, Strings Are Immutable, Searching, Looping and Counting, String Methods, The in Operator, String Comparison, String Operations.	6	6	PPT Live demo	
			Lists are mutable, traversing a List, Deleting elements from List, Built-in List Operators, Concatenation, Repetition, In Operator, Built-in List functions and methods	4	4	PPT Live demo	
July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 3: List, Tuples & Dictionaries, Files	Tuples, Accessing values in Tuples, Tuple Assignment, Tuples as return values, Variable-length argument tuples Creating a Dictionary, Accessing Values in a dictionary, Updating Dictionary	4	4	PPT Live demo	
August			Text Files, The File Object Attributes, Directories	4	4	PPT Live demo	
August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4: Classes and Objects, Multithreaded Programming,	Overview of OOP, Class Definition, Creating Objects, Instances as Arguments, Instances as return values, Built-in Class Attributes, Inheritance, Method Overriding	4	4	PPT Live demo	

August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4: Classes and Objects, Multithreaded Programming,	Thread Module, creating a thread, synchronizing threads, multithreaded priority queue	4	4	PPT Live demo	
August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4 : Modules	Importing module, Creating and exploring modules, Math module, Random module, Time module	4	4	PPT Live demo	
September		Unit 5: Widgets, Layout Management, Look and Feel Customization, Storing Data in Our MySQL Database via Our GUI	Button, Canvas, Checkbutton, Entry, Frame, Label, Listbox, Menubutton, Menu, Message, Radiobutton	3	4	PPT Live demo	
September			Designing GUI applications with proper Layout Management features.	3	4	PPT Live demo	
September			Enhancing Look and Feel of GUI using different appearances of widgets.	3	4	PPT Live demo	
October			Connecting to a MySQL database from Python, Using the INSERT command, Using the UPDATE command, Using the DELETE command, Storing and retrieving data from MySQL database.	3	4	PPT Live demo	

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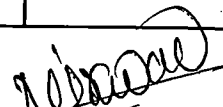
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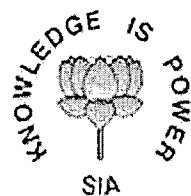
Mapping Course outcomes to Assessment

		Program: BSC IT					
		Class :SYIT					
Name of the Teacher :		S. Sai Sree					
Course :	Python Programming	Topic linked	Assessment methodology	Marks	Weightage - Internal		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Enhance the programming skills of the learners	Unit 1	Internal Examination	25	25	25	Students understood the basic concepts of python that were necessary for AI, ML, DL
2	Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 2 & 3					
3	Understand the concepts of Storage and retrieval of data in the back end	Unit 4 & 5	Class Activity	NA	NA	NA	Students are able to design forms to get data from user and store it in backend


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TEACHING PLAN 2021-22						
			Program	B.Sc.IT		
Name of the Teacher :		Tejaswini Shivsharan				
Course:	Microprocessor Architecture	Class	FYB.Sc.IT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO 1	Microprocessor, microcomputers, and Assembly Language	Microprocessor, Microprocessor Instruction Set and Computer ,Languages, From Large Computers to Single-Chip Microcontrollers, Applications.	3	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Dec	CO 1	Microprocessor Architecture and Microcomputer System	Microprocessor Architecture and its operations, Memory, I/O Devices, Microcomputer System, Logic Devices and Interfacing, Microprocessor-Based System Application.	3	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

Jan	CO 1	8085 Microprocessor Architecture and Memory Interface	Introduction, 8085 Microprocessor unit, 8085-Based Microcomputer, Memory Interfacing, Interfacing the 8155 Memory Segment, Illustrative Example: Designing Memory for the MCTS Project, Testing and Troubleshooting Memory Interfacing Circuit, 8085-Based Single-Board microcomputer.	4	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan	CO 2	Interfacing of I/O Devices:	Basic Interfacing concepts, Interfacing Output Displays, Interfacing Input Devices, Memory Mapped I/O, Testing and Troubleshooting I/O, Interfacing Circuits.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan	CO 2	Introduction to 8085 Assembly Language Programming	The 8085 Programming Model, Instruction Classification, Instruction, Data and Storage, Writing assembling and Execution of a simple program, Overview of 8085 Instruction Set, Writing and assembling Program.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan		Introduction to 8085 Instructions:	Data Transfer Operations, Arithmetic Operations, Logic Operation, Branch Operation, Writing assembly Languages Programs, Debugging a Program.	5	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 3	Programming Techniques With Additional Instructions:	Programming Techniques: Looping, Counting and Indexing, Additional Data Transfer and 16-Bit Arithmetic Instructions, Arithmetic Instruction Related to Memory,	5	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-

Feb	CO 3	Logic Operations:	Rotate, Compare, Dynamic Debugging. Counters and Time Delays: Counters and Time Delays, Illustrative Program: Hexadecimal Counter, Illustrative Program: zero-to-nine (Modulo Ten) Counter, Generating Pulse Waveforms, Debugging Counter and Time-Delay Programs.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 3	Stacks and Sub-Routines	Stack, Subroutine, Restart, Conditional Call, Return Instructions, Advanced Subroutine concepts.			Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 4	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	BCD-to-Binary Conversion, Binary-to-BCD Conversion, BCD-to- Seven-Segment-LED Code Conversion, Binary-to-ASCII and ASCII-to- Binary Code Conversion, BCD Addition, BCD Subtraction,	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
March	CO 4	Introduction To Advanced Instructions and Applications,	Multiplication, Subtraction With Carry. Software Development System and Assemblers: Microprocessors-Based Software Development system, Operating System and Programming Tools, Assemblers and Cross-Assemblers, Writing Program Using Cross Assemblers.	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.

March	CO 4	Interrupts:	The 8085 Interrupt, 8085 Vectored Interrupts, Restart as S/W Instructions, Additional I/O Concepts and processes.	5	3	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 4	The Pentium and Pentium Pro microprocessors	Introduction, Special Pentium registers, Memory management, Pentium instructions, Pentium Pro microprocessor, Special Pentium Pro features.	5	4	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 4	Core 2 and later Microprocessors	Introduction, Pentium II software changes, Pentium IV and Core 2, i3, i5 and i7.	5	3	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March		SUN SPARC Microprocessor	Architecture, Register file, data types and instruction format	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

			Program	B.Sc.IT		
Name of the Teacher :	Tejaswini Shivsharan					
Course:	Microprocessor Architecture		Class	FYB.Sc.IT		

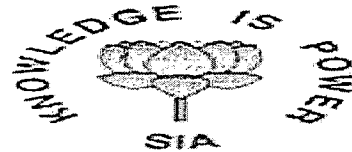
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage
CO 1	Understand the terms Microprocessor, Microprocessor Instruction Set and Computer Languages, get the knowledge about the 8085 architecture, it's peripherals and connectivity with processors and peripherals through architecture. To draw and explain architectural block diagram	Microprocessor, microcomputers, and Assembly Language	Internal Examination in the form of MCQ.	20	25	25
		Microprocessor Architecture and Microcomputer System	External Examination (objective)	10	15	75
		8085 Microprocessor Architecture and Memory Interface	External Examination (objective)	5		75

	Will be able to understand and analyse the concepts related to I/O interfacing ,memory and I/o mapping and	Interfacing of I/O Devices:	https://drive.google.com/drive/folders/1DEJxWxm_7jHPFFnbACiSa-M8u-VPvstn-jBdTY5ge7fNCsO12yXhxuesoEw6vOCKZqjC655h	Non-graded		75
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CO 2	<p>and its mapping and address generation through encoders and decoders. To draw and explain the diagrams for programming models, interfacing devices, address generation and machine cycle timing diagrams. Code the assembly programs for various Data transfer, arithmetic, logic and branching operations using instructions.</p>	Introduction to 8085 Assembly Language Programming	External Examination (objective)	7	15	75
		Introduction to 8085 Instructions:	External Examination (objective)	8		
CO 3	<p>Understand the programming techniques for loops, counter and data transfer types. Design the delays for counter based applications also understand the stack and subroutine transactions based on conditional calls and return instructions.</p>	Programming Techniques With Additional Instructions:	External Examination (objective)	8	15	75
		Logic Operations:	https://docs.google.com/forms/d/18yNbrUKnS1VkiLO9S3oxDpUxI6gyYZRErSggB4pvMi4/edit#responses	Non-graded		75
CO 3		Stacks and Sub-Routines	External Examination (objective)	7		75
	Construct assembly programs for code	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	External Examination (objective)	5		

CO 4	conversions and understand the process of software development systems based on 8085 microprocessors.	Introduction To Advanced Instructions and Applications,	External Examination (objective)	5	15	75
		Interrupts:	External Examination (objective)	5		

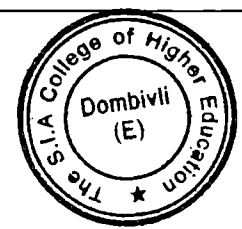
CO 4	Recite,draw and explain the terms pentium and pentium pro processors and study the architecture,register files and instructions for SPARC and pentium based architectures.	The Pentium and Pentium Pro microprocessors	External Examination (objective)	5	15	75
		Core 2 and later Microprocessors	External Examination (objective)	5		75
		SUN SPARC Microprocessor	External Examination (objective)	5		75



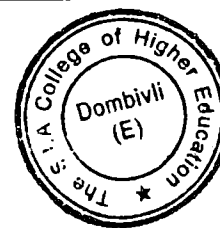
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TEACHING PLAN 2021-22						
Name of the Teacher : Sreekala Nair		Program: BScIT				
Course: Computer Oriented Statistical Techniques		Class : SYBScIT				

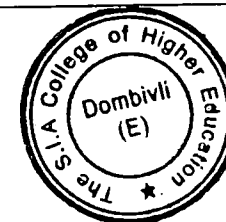
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	UNIT I: The Mean, Median, Mode, and Other Measures of Central Tendency	Index, or Subscript, Notation, Summation Notation, Averages, or Measures of Central Tendency, The Arithmetic Mean, The Weighted Arithmetic Mean, Properties of the Arithmetic Mean, The Arithmetic Mean Computed from Grouped Data, The Median, The Mode, The Empirical Relation Between the Mean, Median, and Mode, The Geometric Mean G, The Harmonic Mean H, The Relation Between the Arithmetic, Geometric, and Harmonic Means, The Root Mean Square, Quartiles, Deciles, and Percentiles, Software and Measures of Central Tendency.	6	8	PPT, Problem solving, Quiz	



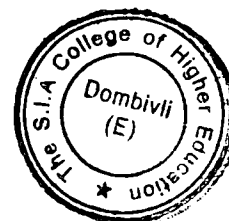
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov & Dec	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	The Standard Deviation and Other Measures of Dispersion	Dispersion, or Variation, The Range, The Mean Deviation, The Semi- Interquartile Range, The 10-90 Percentile Range, The Standard Deviation, The Variance, Short Methods for Computing the Standard Deviation, Properties of the Standard Deviation, Charlie's Check, Sheppard's Correction for Variance, Empirical Relations Between Measures of Dispersion, Absolute and Relative Dispersion; Coefficient of Variation, Standardized Variable; Standard Scores, Software and Measures of Dispersion.	6	7	PPT, Problem solving, Quiz	
Dec	CO2: To recall, recognize, understand and evaluate moments, skewness, kurtosis, probability distribution and sampling theory	UNIT II: Moments, Skewness, and Kurtosis	Moments, Moments for Grouped Data, Relations Between Moments, Computation of Moments for Grouped Data, Charlie's Check and Sheppard's Corrections, Moments in Dimensionless Form, Skewness, Kurtosis, Population Moments, Skewness, and Kurtosis, Software Computation of Skewness and Kurtosis	4	5	PPT, Problem solving, Quiz	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO2:To recall,recognize , understand and evaluate moments ,skeweness kurtosis,probability distribution and sampling theory	Elementary Probability Theory	Definitions of Probability, Conditional Probability; Independent and Dependent Events, Mutually Exclusive Events, Probability Distributions, Mathematical Expectation, Relation Between Population, Sample Mean, and Variance, Combinatorial Analysis, Combinations, Stirling's Approximation to n!, Relation of Probability to Point Set Theory, Euler or Venn Diagrams and Probability.	4	5	PPT,Problem solving,Quiz	
Jan	CO2:To recall,recognize , understand and evaluate moments ,skeweness kurtosis,probability distribution and sampling theory	Elementary Sampling Theory	Sampling Theory, Random Samples and Random Numbers, Sampling With and Without Replacement, Sampling Distributions, Sampling Distribution of Means, Sampling Distribution of Proportions, Sampling Distributions of Differences and Sums, Standard Errors, Software Demonstration of Elementary Sampling Theory.	4	5	PPT,Problem solving,Quiz	
Jan	CO3:To describe,understand distiguish and find estimates and statistical decisions.	UNIT III:Statistical Estimation Theory	Estimation of Parameters, Unbiased Estimates, Efficient Estimates, Point Estimates and Interval Estimates; Their Reliability, Confidence-Interval Estimates of Population Parameters, Probable Error.	5	6	PPT,Problem solving,Quiz	

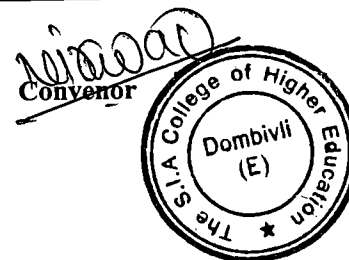


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan	CO3:To describe,understand distiguish and find estimates and statistical decisions.	Statistical Decision Theory	Statistical Decisions, Statistical Hypotheses, Tests of Hypotheses and Significance, or Decision Rules, Type I and Type II Errors, Level of Significance, Tests Involving Normal Distributions, Two-Tailed and One-Tailed Tests, Special Tests, Operating-Characteristic Curves; the Power of a Test, p-Values for Hypotheses Tests, Control Charts, Tests Involving Sample Differences, Tests Involving Binomial Distributions.	7	5	PPT,Problem solving,Quiz	
Jan&Feb	CO4:To define,understand and apply small sample tests and chi-square test .	UNIT IV:Small Sampling Theory	Small Samples, Student's t Distribution, Confidence Intervals, Tests of Hypotheses and Significance, The Chi- Square Distribution, Confidence Intervals for Sigma , Degrees of Freedom, The F Distribution	6	5	PPT,Problem solving,Quiz	
Feb	CO4:To define,understand and apply small sample tests and chi-square test .	The Chi-Square Test	Observed and Theoretical Frequencies, Definition of chi-square, Significance Tests, The Chi-Square Test for Goodness of Fit, Contingency Tables, Yates' Correction for Continuity, Simple Formulas for Computing chi-square, Coefficient of Contingency, Correlation of Attributes, Additive Property of chi- square.	6	5	PPT,Problem solving,Quiz	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	UNITV:Curve Fitting and the Method of Least Squares	Relationship Between Variables, Curve Fitting, Equations of Approximating Curves, Freehand Method of Curve Fitting, The Straight Line, The Method of Least Squares, The Least-Squares Line, Nonlinear Relationships, The Least-Squares Parabola, Regression, Applications to Time Series, Problems Involving More Than Two Variables.	6	5	PPT,Problem solving,Quiz	
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	Correlation Theory	Correlation and Regression, Linear Correlation, Measures of Correlation, The Least-Squares Regression Lines, Standard Error of Estimate, Explained and Unexplained Variation, Coefficient of Correlation, Remarks Concerning the Correlation Coefficient, Product-Moment Formula for the Linear Correlation Coefficient, Short Computational Formulas, Regression Lines and the Linear Correlation Coefficient, Correlation of Time Series, Correlation of Attributes, Sampling Theory of Correlation, Sampling Theory of Regression.	6	4	PPT,Problem solving,Quiz	

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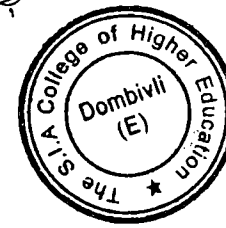
Mapping Course outcomes to Assessment

			Program: BScIT				
Name of the Teacher : Sreekala Nair			Class : SYBScIT				
Course : Computer Oriented Statistics Techniques							
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
1	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	UNIT I: The Mean, Median, Mode, and Other Measures of Central Tendency, The Standard Deviation and Other Measures of Dispersion.	Internal Examination MCQ type	10	20	75	Students were able to understand and apply the knowledge of measures of central tendency and Measures of dispersion in various field.
2	CO2: To recall, recognize, understand and evaluate moments, skewness kurtosis, probability distribution and sampling theory	UNIT II: Moments, Skewness, and Kurtosis, Elementary Probability Theory, Elementary Sampling Theory	Internal Examination MCQ type	10	20		Students were able to recognize and evaluate moments, probability distribution and sampling theory
3	CO3: To describe, understand distinguish and find estimates and statistical decisions.	UNIT III: Statistical Estimation Theory, Statistical Decision Theory	Class activity, Quiz	Non-graded			Students were able to analyse the data and draw conclusion about statistical decisions
4	CO4: To define, understand and apply small sample tests and chi-square test.	UNIT IV: Small Sampling Theory, The Chi-Square Test	Class activity, Quiz	Non-graded			Students were able to apply parametric and non-parametric tests for the statistical decisions.
5	CO5: To explain and apply the method of least square method to find the curve of best fit, interpret the correlation coefficient for a data set.	UNIT V: Curve Fitting and the Method of Least Squares, Correlation theory	Class activity, Quiz	Non-graded			Students were able to apply the method of least square to find the curve of best fit and interpret the correlation coefficient for a data set.

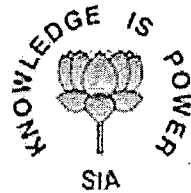
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Faculty

Sreekala Nair
Convener

S. A. Patil
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TEACHING PLAN 2021-22						
			Program	B.Sc.IT		
Name of the Teacher :	Tejaswini Shivsharan					
Course:	Introduction to Embedded systems	Class	SYB.Sc.IT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov	CO 1	Introduction:	Embedded Systems and general purpose computersystems, history, classifications, applications and purpose of embedded systems	4	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Nov	CO 1	Core of embedded systems:	microprocessors and microcontrollers,RISC and CISC controllers, Big endian and Little endian processors,Application specific ICs, Programmable logic devices, COTS, sensors and actuators, communication interface, embedded firmware, other system components.	4	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

Dec	CO 1	Characteristics and quality attributes of embedded systems:	Characteristics, operational and non-operational quality attributes.	4	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Jan	CO 2	Embedded Systems	Application and Domain Specific: Application specific – washing machine, domain specific - automotive.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Jan	CO 2	Embedded Hardware:	Memory map, i/o map, interrupt map, processor family, external peripherals, memory – RAM, ROM, types of RAM and ROM, memory testing, CRC, Flash memory.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Feb	CO 2	The 8051 Microcontrollers:	Microcontrollers and Embedded processors, Overview of 8051 family. 8051 Microcontroller hardware, Input/output pins, Ports, and Circuits, External Memory.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Feb	CO 2	Programming in C:	Data Types and time delay in 8051 C, I/O Programming, Logic operations, Data conversion Programs.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Feb	CO 3	Designing Embedded System with 8051 Microcontroller:	Factors to be considered in selecting a controller, why 8051 Microcontroller, Designing with 8051.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	


March	CO 3	Programming embedded systems	structure of embedded program,infinite loop, compiling, linking and debugging.	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Real Time Operating System (RTOS)	Operating system basics,types of operating systems, Real-Time Characteristics, Selection Process of an RTOS.	5	4	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Design and Development:	Embedded system development Environment – IDE, types of file generated on cross compilation, disassembler/ de-compiler, simulator, emulator and debugging, embedded product development life-cycle, trends in embedded industry.	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.

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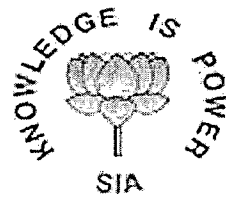
TEACHING PLAN 2021-22

			Program	B.Sc.IT		
Name of the Teacher :	Tejaswini Shivsharan					
Course:	Introduction to Embedded systems	Class	SYB.Sc.IT			

SNO	Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
CO 1	Knowledge about embedded system, its components, designing, development.	Introduction:	Internal Examination in the form of MCQ.	20	25	25
		Core of embedded systems:	External Examination (objective)	10		75
		Characteristics and quality attributes of embedded systems:	External Examination (objective)	5		75

CO 2	Program microcontroller for application specific requirements.	Embedded Systems	https://drive.google.com/drive/folders/1DEJxWxm_7jHPFFnbACiSa-M8u-VPvstn-	Non-graded	15	75
		Embedded Hardware:	External Examination (objective)	15		75

CO 3	Understand non-technical requirements while designing and developing projects.	Designing Embedded System with 8051 Microcontroller:	External Examination (objective)	15	15	75
		Programming embedded systems	https://docs.google.com/forms/d/18yNbRUKnS1VkiLO9S3oxDpUxI6gyYZRErSqqB4pvMi4/edit#responses	Non-graded		75
		Real Time Operating System (RTOS)	External Examination (objective)	15	75	
		Design and Development:	External Examination (objective)	15	75	



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TEACHING PLAN 2021-22							
			Program	BSC IT			
Name of the Teacher :	Lalita singh						
Course:	Software Quality Assurance	Class		TYIT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand quality management processes	Introduction to Quality	Introduction to Quality: Historical Perspective of Quality, What is Quality? (Is it a fact or perception?), Definitions of Quality, Core Components of Quality, Quality View, Financial Aspect of Quality, Customers, Suppliers and Processes, Total Quality Management (TQM), Quality Principles of Total Quality Management, Quality Management Through Statistical Process Control,	4	5	PPT Live demo	
			Quality Management				


December		Software Quality	Through Cultural Changes, Continual (Continuous) Improvement Cycle, Quality in Different Areas, Benchmarking and Metrics, Problem Solving Techniques, Problem Solving Software Tools. Software Quality: Introduction, Constraints of	4	4	PPT Live demo	
		Software Quality	Types of Products, Schemes of Criticality Definitions, Problematic Areas of Software Development Life Cycle, Software Quality Management, Why Software Has Defects? Processes Related to Software Quality, Quality Management System Structure, Pillars of Quality Management System, Important Aspects of Quality Management.	4	4	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Fundamentals of testing: Introduction, Necessity of testing, What is testing? Fundamental test process, The psychology of testing, Historical Perspective of Testing, Definitions of Testing, Approaches to Testing, Testing During Development Life Cycle, Requirement Traceability Matrix, Essentials of Software Testing, Workbench, Important Features of Testing Process, Misconceptions About Testing, Principles of Software Testing, Salient Features of Good Testing, Test Policy, Test Strategy or Test Approach,	4	4	PPT Live demo	

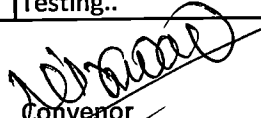
December	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Test Planning, Testing Process and Number of Defects Found in Testing, Test Team Efficiency, Mutation Testing, Challenges in Testing, Test Team Approach, Process Problems Faced by Testing, Cost Aspect of Testing, Establishing Testing Policy, Methods, Structured Approach to Testing, Categories of Defect, Defect, Error, or Mistake in Software, Developing Test Strategy, Developing Testing Methodologies (Test Plan),	6	6	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Testing Process, Attitude Towards Testing (Common People Issues), Test Methodologies/Approaches, People Challenges in Software Testing, Raising Management Awareness for Testing, Skills Required by Tester, Testing throughout the software life cycle, Software development models, Test levels, Test types, the targets of testing, Maintenance testing	6	6	PPT Live demo	
	Distinguish between the various activities of quality assurance,	Unit Testing	Unit Testing: Boundary Value Testing: Normal Boundary Value Testing, Robust Boundary Value Testing, Worst-Case Boundary Value Testing, Special Value Testing, Examples, Random Testing, Guidelines for Boundary Value Testing,	4	4	PPT Live demo	

January	Distinguish between the various activities of quality assurance,	Equivalence Class Testing, Table-Based Testing	Equivalence Class Testing: Equivalence Classes, Traditional Equivalence Class Testing, Improved Equivalence Class Testing, Edge Testing, Guidelines and Observations. Decision Table-Based Testing: Decision Tables, Decision Table Techniques, Cause-and-Effect Graphing, Guidelines and Observations,	4	4	PPT Live demo	
February		Software Verification and Validation:	Software Verification and Validation: Introduction, Verification, Verification Workbench, Methods of Verification, Types of reviews on the basis of Stage Phase, Entities involved in verification, Reviews in testing lifecycle, Coverage in Verification,	4	4	PPT Live demo	
February	Understand the importance of standards in the quality management process and their impact on the final product.	Software Verification and Validation:	Concerns of Verification, Validation, Validation Workbench, Levels of Validation, Coverage in Validation, Acceptance Testing, Management of Verification and Validation, Software development verification and validation activities.	4	4	PPT Live demo	
February		Software Verification and Validation:	V-test Model: Introduction, V-model for software, testing during Proposal stage, Testing during requirement stage, Testing during test planning phase, Testing during design phase, Testing during coding, VV Model, Critical Roles and Responsibilities.	4	4	PPT Live demo	

March	Understand the importance of standards in the quality management process and their impact on the final product.	Levels of Testing	Levels of Testing: Introduction, Proposal Testing, Requirement Testing, Design Testing, Code Review, Unit Testing, Module Testing, Integration Testing, Big-Bang Testing, Sandwich Testing, Critical Path First, Sub System Testing, System Testing, Testing Stages.	4	4	PPT Live demo	
March	Understand the importance of standards in the quality management process and their impact on the final product.	Special Tests-II	Special Tests: Introduction, GUI testing, Compatibility Testing, Security Testing, Performance Testing, Volume Testing, Stress Testing, Recovery Testing, Installation Testing, Requirement Testing, Regression Testing, Error Handling Testing, Manual Support Testing, Intersystem Testing, Control Testing, Smoke Testing, Adhoc Testing, Parallel Testing, Execution Testing, Operations Testing, Compliance Testing, Usability Testing, Decision Table Testing, Documentation Testing, Training testing, Rapid Testing,	4	4	PPT Live demo	

March	Understand the importance of standards in the quality management process and their impact on the final product.	Special Tests-II	Control flow graph, Generating tests on the basis of Combinatorial Designs, State Graph, Risk Associated with New Technologies, Process maturity level of Technology, Testing Adequacy of Control in New technology usage, Object Oriented Application Testing, Testing of Internal Controls, COTS Testing, Client Server Testing, Web Application Testing, Mobile Application Testing, eBusiness eCommerce Testing, Agile Development Testing, Data Warehousing Testing..	4	4	PPT Live demo	
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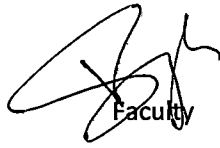
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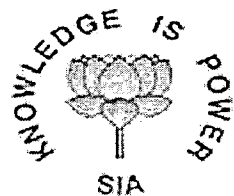
			Program: BSC IT				
			Class :TYIT				
Name of the Teacher :	Lalita singh						
Course :	SQA	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Understand quality management processes	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood the basics of quality assurance.
2	Distinguish between the various activities of quality assurance, quality planning and quality control.	unit 3 & unit 4	Class Activity	NA	NA		Students understood the concepts of testing approaches and various process models.

3	Understand the importance of standards in the quality management process and their impact on the final product.	unit 5 & Unit 6	Class Activity	NIL	NIL	Students understood the standards quality management process on final product.
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TEACHING PLAN 2021-22							
			Program	BSC IT			
Name of the Teacher :	Lalita singh						
Course:	ITSM		Class	TYIT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Develop management skills	IT Service Management	IT Service Management: Introduction, What is service management? What are services? Business Process, Principles of Service management: Specialisation and Coordination, The agency principle, Encapsulation, Principles of systems, The service Life Cycle, Functions and processes across the life cycle.	4	5	PPT Live demo	
			Service Strategy Principles: Value creation				

DECEMBER	that how to gather requirements from clients	Service Strategy Principles	Service Strategy Principles. value creation, Service Assets, Service Provider Service Structures, Service Strategy Principles. Service Strategy: Define the market, Develop the offerings, Develop Strategic Assets, Prepare for execution.	4	5	PPT Live demo	
		Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks: Complexity, Coordination and Control, Preserving value, Effectiveness in measurement, Risks.	4	5	PPT Live demo	
JANUARY	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	Service Design	Service Design: Fundamentals, Service Design Principles: Goals, Balanced Design, Identifying Service requirements, identifying and documenting business requirements and drivers, Design activities, Design aspects, Subsequent design activities, Design constraints,	4	5	PPT Live demo	
		Critical Success factors and risks	Information Security Management, Supplier Management Challenges, Critical Success factors and risks: Challenges, Risks	6	5	PPT Live demo	
		Service Transition	Service Transition: Fundamentals, Service Transition Principles: Principles Supporting Service Transition, Policies for Service Transition	6	6	PPT Live demo	

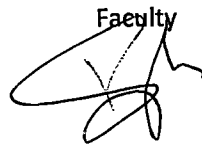
FEBRUARY	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Service Transition Processes	Service Transition Processes: Transition planning and support, Change Management, Service Asses Configuration Management, Service and Deployment Management, Service Validation and Testing, Evaluation, Knowledge Management.	4	4	PPT Live demo	
		Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks, Service Transition under difficult Conditions.	4	4	PPT Live demo	
		Service Operation	Service Operation: Fundamentals, Service Operation Principles: Functions, groups, teams, departments and divisions, a chieving balance in service operations, Providing service, Operation staff involvement in service design and service transition, Operational Health, Communication, Documentation	4	4	PPT Live demo	
FEBRUARY	Identify project	Service Operation Processes	Service Operation Processes:Event Management, Incident Management, Request fulfilment, Problem Management, Access Management, Operational activities of processes covered in other lifecycle phases.	4	4	PPT Live demo	

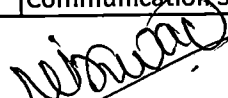
MARCH	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks	4	4	PPT Live demo	
MARCH		Continual Service Improvement(CSI) Principles	Continual Service Improvement(CSI) Principles: CSI Approach, CSI and organizational change, Ownership, CSI register, External and Internal drivers, Service level management, Knowledge management, The Deming cycle, Service Measurement, IT governance, Frameworks, models, standards and quality Systems, CSI inputs and outputs.	4	4	PPT Live demo	
MARCH	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to	CSI Process	CSI Process: The seven-step improvement process. CSI Methods and Techniques: Methods and techniques, Assessments, benchmarking, Service Measurement, Metrics, Return on Investment, Service reporting, CSI and other service management processes, Organising for CSI:Organisational development, Functions, roles, Customer Engagement, Responsibility model - RACI, Competence and training.	4	4	PPT Live demo	


MARCH	achieve project success.	Implementing CSI	Technology considerations: Tools to support CSI activities. Implementing CSI:Critical Considerations for implementing CSI,The start, Governance, CSI and organisational change, Communication Strategy and Plan	4	5	PPT Live demo	
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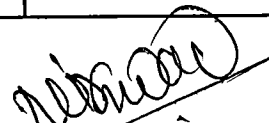

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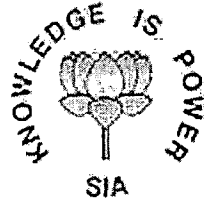
			Program: BSC IT				
			Class :TYIT				
Name of the Teacher :		Lalita singh					
Course :	ITSM	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Develop management skills that how to gather requirements from clients	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood how to gather requirements from client end
2	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	unit 3 & unit 4	Class Activity	NA	NA	NA	Students understood the concepts of strategic plans through service lifecycle.

3	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5 & unit 6	NIL	NIL	NIL	NIL	Students understood the concept to achieve project success by using various tools and techniques.
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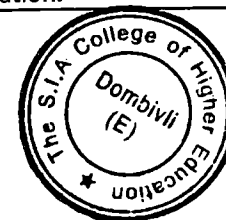

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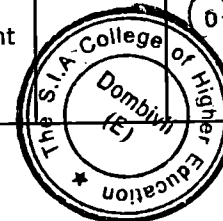


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TEACHING PLAN 2021-22							
			Program: BScIT				
Name of the Teacher : Sandhya Thakkar							
Course:	Business Intelligence	Class : TYBSc IT		Semester		VI	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November December	To describe understand and apply the basics of Business Intelligence and Decision making process	UNIT 1: Business intelligence:	Effective and timely decisions, Data, information and knowledge, The role of mathematical models, Business intelligence architectures, Ethics and business intelligence	6	6 (online)	Lecture method, Practical Approach using Google Colab and Python	--
		UNIT 1 Decision support systems:	Definition of system, Representation of the decision-making process, Evolution of information systems, Definition of decision support system, Development of a decision support system	6	--	Lecture method, Practical Approach using Google Colab and Python	
November December	To describe understand and apply the basics Mathematical models for decision making, data mining and data preparation	Unit 2 : Mathematical models for decision making:	Classification: Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.	6	03	Lecture method, Practical Approach using Google Colab and Python	--



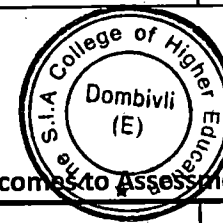
November December	To describe understand and apply the basics data mining and data preparation	Unit 2 : Data mining, Data preparation:	Definition of data mining, Representation of input data , Data mining process, Analysis methodologies, Data validation, Data transformation, Data reduction	6	--	Lecture method, Practical Approach using Google Colab and Python	
December	To describe understand and apply the basics of Clasification and Clustering	UNIT 3 Classification, Clustering:	Classification problems, Evaluation of classification models, Bayesian methods, Logistic regression, Neural networks, Support vector machines, Clustering methods, Partition methods, Hierarchical methods, Evaluation of clustering models	12	--	Lecture method, Problem solving method	--
January	To describe understand and Business intelligence applications	UNIT 4 Business intelligence applications :	Marketing models: Relational marketing, Sales force management, Logistic and production models: Supply chain optimization, Optimization models for logistics planning, Revenue management systems. Data envelopment analysis: Efficiency measures, Efficient frontier, The CCR model, Identification of good operating practices	12	11 (online) 03 (offline)	Lecture method, Problem solving method	--
January February	To describe understand and Knowledge Management	UNIT 5 : Knowledge Management	Introduction to Knowledge Management, Organizational Learning and Transformation, Knowledge Management Activities, Approaches to Knowledge Management, Information Technology (IT) In Knowledge Management, Knowledge Management Systems Implementation, Roles of People in Knowledge Management	6	1 (online) 14 (offline)	Lecture method, Problem solving method	--



February March	To describe understandand Artificial Intelligence and Expert Systems	UNITS : Artificial Intelligence and Expert Systems:	Concepts and Definitions of Artificial Intelligence, Artificial Intelligence Versus Natural Intelligence, Basic Concepts of Expert Systems, Applications of Expert Systems, Structure of Expert Systems, Knowledge Engineering, Development of Expert Systems	6	10 (offline)	Lecture method, Problem solving method	--
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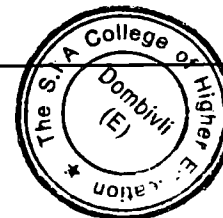


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Mapping Course outcomes to Assessment

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			Program: BScIT		The S.I.A. College of Higher Education DOMBIVLI (E)		
Name of the Teacher : Sandhya Thakkar							
Course :	Business Intelligence		Class	Bsc IT		Semester	VI
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To describe understand and apply the basics of Business Intelligence	Business intelligence, Decision Support System	--	--	10	12	Students will be able to describe basics of Business Intelligence
2	CO2: To describe understand and apply the basics Mathematical models for decision making, data mining and data preparation	mathematical models, data mining, data preparation	--	--	10	12	Students will be able to describe

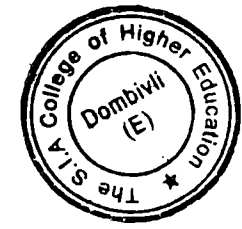


3	CO3: To describe understand and apply the basics of Classification and Clustering	Classification and Clustering	--	--	NA	12	Students will be able to classification and clustering
4	CO4: To describe understand and apply Business Intelligence Application	Marketing models, Logistic and production models, Data envelopment analysis	--	--	NA	12	Students will be able to describe Business Intelligence Application
5	CO5: To describe understand Knowledge Management	Knowledge Management, Artificial Intelligence and Expert Systems	--	--	NA	12	Students will be able to describe Knowledge Management

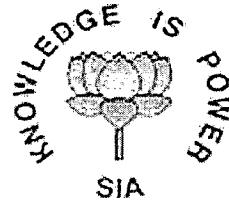
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TEACHING PLAN 2020-21							
			Program	BSC IT			
Name of the Teacher :	S. Sai Sree						
Course:	SECURITY IN COMPUTING	Class		TY			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Ability to understand the necessity of data security	Unit 1: Information security overview, Risk analysis, Secure Design Principles	The Importance of Information Protection, The Evolution of Information Security, Justifying Security Investment Security Methodology, How to Build a Security Program, The Impossible Job, The Weakest Link, Strategy and Tactics, Business Processes vs. Technical Controls.	8	7	Lecture & PPT	
January	CO1: Ability to understand the necessity of data security	Unit 1: Risk analysis, Secure Design Principles	Threat Definition, Types of Attacks, Risk Analysis. The CIA Triad and Other Models, Defense Models, Zones of Trust, Best Practices for Network Defense.	4	3	Lecture & PPT	

January	CO2: Educates about the various threats, risks that affect our data.	Unit 2: Authentication and Authorization, Encryption, Storage Security, Database Security	Symmetric-Key Cryptography, Public Key Cryptography, Public Key Infrastructure, Storage Security Evolution, Modern Storage Security, Risk Remediation, Understanding Database-Level Security, Using Application Security, Database Backup and Recovery, Keeping Your Servers Up to Date	12	10	Lecture & PPT	
February	CO2: Educates about the various threats, risks that affect our data.	Unit 3: Secure Network Design, Network Device Security, Firewalls, Wireless Network Security	Performance, Availability, Security, Switch and Router Basics, Network Hardening, The Evolution of Firewalls, Core Firewall, Functions, Additional Firewall Capabilities, Firewall Design, Wireless Network Hardening Practices and Recommendations, Wireless Intrusion Detection and Prevention, Wireless Network Positioning and Secure Gateways	12	11	Lecture & PPT	
February	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 4: Intrusion Detection and Prevention Systems, VoIP & PBX Security	IDS Concepts, IDS Types and Detection Models, IDS Features, IDS Deployment Considerations, SIEM, VoIP Components, VoIP Vulnerabilities and Countermeasures, PBX, TEM	8	7	Lecture & PPT	
March	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 4: Operating System Security Models	Classic Security Models, Reference Monitor, Trustworthy Computing, International Standards for Operating System Security	4	4	Lecture & PPT	

March	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 5: Virtual Machine & Cloud Computing, Secure Application Design, Physical Security	Secure Development Lifecycle, Application Security Practices, Web Application Security, Client Application Security, Remote Administration Security, Classification of Assets, Physical Vulnerability Assessment, Choosing Site Location for Security, Securing Assets: Locks and Entry Controls, Physical Intrusion Detection.	12	10	Lecture & PPT	
				60	52		


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Mapping Course outcomes to Assessment

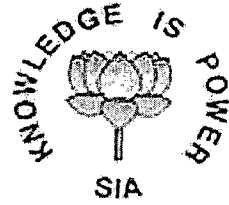
			Program:	BSC IT			
Name of the Teacher :	S. SAI SREE						
Course :	SECURITY IN COMPUTING		Class	TY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Ability to understand the necessity of data security	Unit 1	Internal Assessment	20	20	75	Students understand the necessity of security
2	Educates about the various threats, risks that affect our data.	Unit 2					
3	Understand the latest technologies and protocols available to protect our data	Unit 3	Assignment	5	5		Students identify the protocols of security
4	Understand the latest technologies and protocols available to protect our data	Unit 4 & Unit 5	Class Activity	NA	NA		Students get to know the latest technologies available for security

S. Sai Sree
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TEACHING PLAN 2021-22						
			Program	BSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Principles of Geographic Information System		Class	TY		


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Comprehend fundamental concepts of Geographic Information Systems (GIS) and advances in Geospatial Information	Unit 1: A Gentle introduction to GIS, Geographic information and spatial Database, Organizing and Managing Spatial Data, The Temporal Dimension	The nature of GIS, The real world implementations of GIS, Models and Representations of the real world Geographic Phenomenon, Computer Representations of Geographic Information	12	11	Lecture & PPT	

January	CO2: Apply basic graphic and data visualization concepts such as colour theory, symbolization.	Unit 2: Data Management and Processing Systems, Hardware and Software Trends	Geographic Information Systems, Stages of Spatial Data Handling, Database Management Systems, GIS and Spatial Databases	12	11	Lecture & PPT	
January	CO2: Apply basic graphic and data visualization concepts such as colour theory, symbolization.	Unit 3: Spatial Referencing and Positioning	Reference surfaces for mapping, Coordinate Systems, Map Projections, Coordinate Transformations, Satellite-based Positioning: Absolute positioning, Errors in absolute positioning, Relative positioning, Network positioning, code versus phase measurements, Positioning technology	8	8	Lecture & PPT	
February	CO3: Understand the use of data file and management	Unit 3: Data Entry and Preparation	Spatial Data input, Data Quality, Data Preparation, Point Data Transformation	4	4	Lecture & PPT	
February	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4: Spatial Data Analysis, Classification of analytical GIS Capabilities	Retrieval, Classification & Measurement, Overlay functions, Neighbourhood functions, Analysis, GIS and Application Models	6	6	Lecture & PPT	

March	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4: Spatial Data Analysis, Classification of analytical GIS Capabilities.	Error Propagation in spatial data processing	6	6	Lecture & PPT	
March	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 5: Data Visualization, GIS and Maps, The Visualization Process, Visualization Strategies: Present or explore ?	The Cartographic toolbox, How to map?, Map cosmetics, Map Dissemination	12	12	Lecture & PPT	
				60	58		


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Mapping Course outcomes to Assessment

Name of the Teacher :		S. SAI SREE	Program:	BSC IT		
Course :	Principles of Geographic Information System		Class	TY		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Comprehend fundamental concepts of Geographic Information Systems (GIS) and advances in Geospatial Information	Unit 1	Internal Assessment	20	20	75	Students get to know the fundamental concepts of GIS
2	Apply basic graphic and data visualization concepts such as colour theory, symbolization	Unit 2					Students understand the basic concepts of symbolization
3	Understand the usage of file and database management	Unit 3	Assignment	5	5		Students are able to perform database and file management

4	Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4 & Unit 5	Class Activity	NA	NA	75	Data Visualization techniques and understanding of maps
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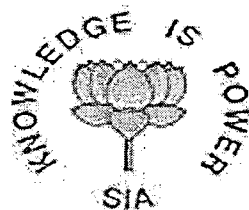
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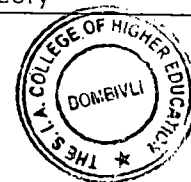
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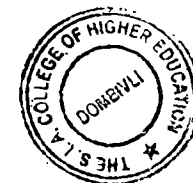
TEACHING PLAN 2021-22

Name of the Teacher :	Deepika Iyer	Program	BAMMC		
Course:	Media Studies	Class	SEM III		
			BY BAMMC		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	To provide an understanding of media theories	Introduction: Eras, relevance, connection to culture, literature	Era of Mass Society and culture – till 1965 <input type="checkbox"/> Normative theories-Social Responsibility Theory <input type="checkbox"/> Development media theory	10	6	PPT	
July -August	To provide an understanding of media theories	Propaganda and propaganda theory-	<input checked="" type="checkbox"/> Origin and meaning of Propaganda <input checked="" type="checkbox"/> Hypodermic Needle/Magic bullet <input checked="" type="checkbox"/> Harold Lasswell			PPT	
August-September	To provide an understanding of media theories	Scientific perspectives to limited perspectives	<input checked="" type="checkbox"/> Paul Lazarsfeld-Two step flow <input checked="" type="checkbox"/> Carl Hovland and Attitude Change theory	8	8		



September - October	To understand the relationship of media with culture and society	Cultural Perspectives: Various schools	<input checked="" type="checkbox"/> Toronto school (McLuhan) <input checked="" type="checkbox"/> Schools- Birmingham(Stuart Hall) <input checked="" type="checkbox"/> Frankfurt- Theodor Adorno and Max Horkheimer <input checked="" type="checkbox"/> Raymond Williams- Technological Determinism <input checked="" type="checkbox"/> Harold Innis- Bias of Communication	10	10	PPT	
September	To understand the relationship of media with culture and society	Media and Identity	Feminism /Racism/ethnicity etc Caste/class/tribal/queer representations (India examples)				
September -	To understand Media Studies in the context of trends in Global Media	Media Effects: Theories on media effects	<input checked="" type="checkbox"/> Media effects and behavior <input checked="" type="checkbox"/> Media effect theories and the argument against media effect theories <input checked="" type="checkbox"/> Agenda Setting Theory <input checked="" type="checkbox"/> Cultivation Theory <input checked="" type="checkbox"/> Politics and Media studies-media bias, media decency, media consolidation.	10	8		
October	To understand Media Studies in the context of trends in Global Media	New Media and The Age Of Internet: Meaning making perspectives	1. Ethics 2. Impact of Language and culture, Images and messages, Signs & Symbols (GIF, etc.) 3. Audience Behavior 4. Citizen Journalism, Going Viral 5. Visual stereotyping in social media	11		PPT	
October	To understand Media Studies in the context of trends in Global Media	New Media and The Age Of Internet: Meaning making perspectives	New media <input checked="" type="checkbox"/> Henry Jenkins-Participatory culture <input checked="" type="checkbox"/> Internet as Public sphere-Habermas to Twitter <input checked="" type="checkbox"/> McLuhan 's concept of Global village in the age of Netflix <input checked="" type="checkbox"/> Uses and Gratification in the age of Internet	8	8	PPT	
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Mapping Course outcomes to Assessment

Program: BAMMC

			SYBAMMC				
Name of the Teacher :	Deepika						
Course :	Media Studies						

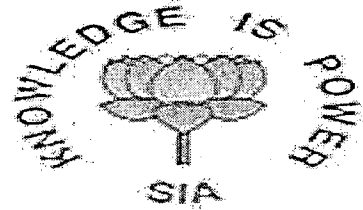
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
1	To provide an understanding of media theories	NORMATIVE THEORIES	ASSIGNMENT	10	40	33	
2	To understand the relationship of media with culture and society	CULTURAL PERSPECTIVES THEORY	CASE STUDY ANALYSIS	15	60	33	
3	To understand Media Studies in the context of trends in Global Media	NEW AGE MEDIA	NA	NA	NA	34	

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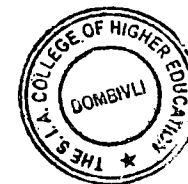
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TEACHING PLAN 2021-22							
			Program	BAMMC			
the Teacher :	Deepika			SYBAMMC			
Course:	Electronic Media-01		Class	SEM III			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	To make the students acquainted with working of the two powerful media; i.e..radio and television.	Introduction	A. A Short History of Radio and TV in India and abroad B. Introduction to Prasar Bharti C. FM radio and community radio D. Convergence trends	10	6	PPT	
july - August			A. Introduction to sound 1. Types of Sound: Natural, Ambient, Recorded 2. The Studio Setup 3. Types of recording- Tape Recording, Digital Recording 4. Outdoor Recording				



july - August		Introduction to Sound for both TV and Radio	<p>B. Introduction to Visuals</p> <ol style="list-style-type: none"> 1. The Power and Influence of Visuals 2. The Video-camera: types of shots, camera positions, shot sequences, shot length 3. Lighting: The importance of lighting 4. Television setup: The TV studio 5. difference between Studio and on- 	10	8	PPT	
August- September	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.		<p>C. Electronic News Gathering (ENG)</p> <ol style="list-style-type: none"> 1. Single camera 2. Two men crew <p>D. Electronic Field Production (EFP)</p> <ol style="list-style-type: none"> 1. Single camera set up 2. Multi-camera set up 3. Live show production 	5	2		
September- October			<ol style="list-style-type: none"> 1. Introduction to Radio Formats <p>News</p> <ul style="list-style-type: none"> - Documentary - Feature - Talk Show - Music shows - Radio Drama <p>Radio interviews</p> <ul style="list-style-type: none"> - Sports broadcasting 	10			



September - October		Introduction to Formats (Fiction and non-fiction)	2. Introduction to Television formats News - Documentary - Feature - Talk Shows - TV serials and soaps - Introduction to web series - Docudrama - Sports - Reality - Animation - Web series		8	PPT	
October - November		Different Roles and contributions in the society	A. Community Radio-role and importance B. Contribution of All India Radio C. The Satellite and Direct to Home	8	4		
October - November		Introduction to Production process	1. Pre- Production, Script Storyboard, Camera plot Lighting plot 2. Production Camera angles, Sequence, Scene, Shot, Log keeping 3. Post- Production Linear editing, Non-linear editing, Library shots, Library sounds, Dubbing	10	8		

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 Program: BAMMC

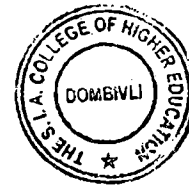
Name of the Teacher :	Deepika.			Sem III		
Course :	EM I			SYBAMMC		

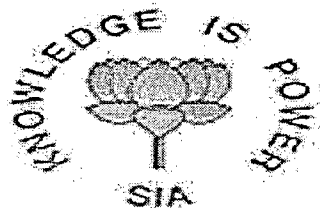
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
1	To make the students acquainted with working of the two powerful media; i.e. radio and television.	FORMATS FOR RADIO	RECORDING A SHOW	15	60	50	
2	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	FORMATS FOR TV	SCRIPT WRITING	10	40	50	

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 Faculty

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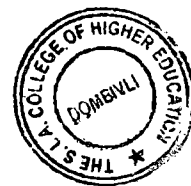
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
Name of the Teacher :	Deepika Iyer		Program	BAMMC		
Course:	Agency Management		Class	SEM V		
				TYBAMMC		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.	Module I: 1 .Advertising Agencies	a. Agencies role, Functions, Organization and Importance. b. Different types of ad agencies 2. Account Planning a. Role of account planning in advertising b. Role of Account Planner	10	4	PPT	



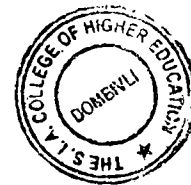
July -August	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.		<p>3.Client Servicing</p> <p>a. The Client - Agency Relationship</p> <p>b. 3P's of Service: Physical evidence, Process and People</p> <p>c. The Gaps Model of service quality</p> <p>d. Stages in the client-agency relationship</p> <p>e. How Agencies Gain Clients</p> <p>f. Why Agencies Lose Clients</p> <p>g. The roles of advertising</p>		6		
July -August	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.		<p>Account executives</p> <p>4.Advertising campaign Management</p> <p>a. Means-End chaining and the</p> <p>b. Method of Laddering as guides to Creative Advertising Formulation</p>		3	PPT	
August-September	To inculcate competencies thereby enabling to undertake professional work with advertising industry	1.Study and Analyze current Advertising campaigns of the best advertising agencies for their clients	<p>1. Two current campaigns (Previous two years) for each of the following agencies including TVC, Print, Outdoor and digital should be studied, and analyzed in the class 15 room.</p> <p>a. JWT</p> <p>b. Ogilvy</p> <p>c. Lowe Lintas</p> <p>d. FCB Ulka</p> <p>e. DDB Mudra</p>		8		



August-September	To inculcate competencies thereby enabling to undertake professional work with advertising industry	1.Study and Analyze current Advertising campaigns of the best advertising agencies for their clients	2. At least three international awards winning previous year campaign (one or two year previous) should be analyzed and discussed in the class room. The application questions are Expected on the latest campaigns.				
September - October	To familiarize students with the different aspects of running an ad agency	Module III 1. Entrepreneurship	a. Entrepreneurship- Definitions, Meaning Concept, Functions, Need and Importance. b. Entrepreneurship-As Innovation, risk taking and problem solving. c. Social Entrepreneurship 2.Sources of capital for startup Company a. Personal investment. b. Family c. Venture capital.	102	6		
September - October	To familiarize students with the different aspects of running an ad agency	Module III 1. Entrepreneurship	d. Angels Finance e. Business incubators. f. Government grants and subsidies. g. Bank loans. 3.Creating and Starting the Venture a. Sources of new Ideas, b. Methods of generating ideas, creating problem solving, c. product planning and				PPT



October - November	How an ad agency works and what opportunities exist	Module IV 10 1. Business Plan for Setting up an Agency	<ul style="list-style-type: none"> a. Business plan introduction, b. Various Stages in setting up a new Agency 2. Marketing plan of the client <ul style="list-style-type: none"> a. The Marketing brief, b. Marketing Audit, c. Marketing Objectives, d. Marketing Problems and Opportunities Review, e. STP, f. Executing the plan, 	10	4		
November	To expose students to the business of advertising	Module V	<ul style="list-style-type: none"> a. Traditional Response Hierarchy Models: AIDA b. Communications Objectives c. DAGMAR: An Approach to Setting Objectives 2. Agency Compensation <ul style="list-style-type: none"> a. Various methods of Agency Remunerations 3. Growing the Agency <ul style="list-style-type: none"> a. The Pitch: request for proposal, speculative pitches, Pitch Process b. References, Image and 				



November	To expose students to the business of advertising	4.Sales Promotion Management a. The Scope and Role of Sales Promotion b. Reasons for the Increase in Sales Promotion c. Objectives of Trade-Oriented Sales Promotion d. Techniques of Trade-Oriented Sales Promotion e. Objectives of Consumer-Oriented Sales Promotion f. Techniques of Consumer-	10	8	PPT	
	<i>Deepika</i>	<i>JS</i>				
	Faculty	Convenor				

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Mapping Course outcomes to Assessment
Program: BAMMC

Name of the Teacher :							
Course :							

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.	Module I: 1 .Advertising Agencies	Test	5	20	20	
2	To inculcate competencies thereby enabling to undertake professional work with advertising industry	1.Study and Analyze current Advertising campaigns of the best advertising agencies for their clients	ASSIGNMENT	5	20	20	
3	To familiarize students with the different aspects of running an ad agency	Module III 1.Entrepreneurs hip	ASSIGNMENT	15	60	20	
4	How an ad agency works and what opportunities exist	Module IV 10 1.Business Plan for Setting up anAgency	CREATE A BUSINESS PLAN PROJECT	NA	NA	20	
5	To expose students to the business of advertising	Module V SALES PROMOTION	NA	NA	NA	20	

Faculty

Deepika

Convenor

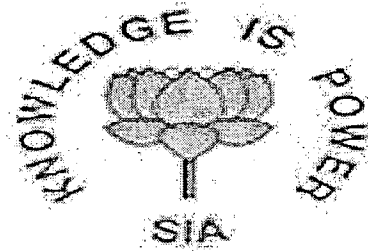
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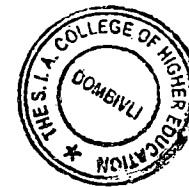
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TEACHING PLAN 2021-22						
Name of the Teacher :	Deepika		Program	BAMMC		
Course:	Social Media Marketing		Class	TYBAMMC		

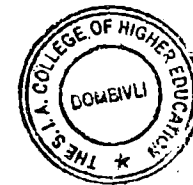
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	Students learn real-world skills from leading designers, artists, and entrepreneurs.	Digital ERA	1.Introduction to E-Marketing What is the E-marketing? The changing marketing landscape. The internet and business. 2.E-Marketing E- marketing strength and application, Communication modes, The behavioral internet (B2C, B2B, C2Cand C2B) E –marketing and Online advertising. E-marketing and Consumer segmentation , E- marketing and Sales and Trade promotions				



July	Students learn real-world skills from leading designers, artists, and entrepreneurs.	Digital ERA	3.Types of Digital Marketing Types E- mail marketing, Types Internet marketing Types of Mobile marketing 4.Generation Y Expectation and influence , Implication of Digital change , Emerging consumer segmentation in India	10	10	PPT	
july - August	The primary goal is to create problem solvers who strike a balance between traditional art and technology, and between individual vision and teamwork	Social Media Marketing	1.Introduction to Social Media Marketing Meaning , Importance , Myths about Social media marketer and Careers in Social media marketing 2.Content Strategy For Social Media Marketing 10- step framework for creating successful SMM strategy, Building content for sharing, Generating Ideas, Creating content for Multiple platforms	2	2		
july - August	The primary goal is to create problem solvers who strike a balance between traditional art and technology, and between individual vision and teamwork	Social Media Marketing	4.Face Book Marketing Face book – the Origin and Eight different version of Facebook , What is Face book marketing ? Facebook page best practices, KPI and insights , How does Face book advertising work – Face book ad campaign Objectives and targeting and Content creation and sharing			PPT	
August- Septemb er	With a fundamental understanding of digital tools and their creative applications, graduates meet the demands of a diverse and expanding job market in visual story telling. • Identify and apply strategies to improve and succeed no matter what their initial skills		5.Instagram Marketing Optimizing Instagram profile, Creating content strategy, Influencer marketing and Instagram Ads 6.Linked In Marketing LinkedIn for personal branding, LinkedIn for Company pages ,Brand marketing for LinkedIn, Ads on LinkedIn		6		



August-September	<p>With a fundamental understanding of digital tools and their creative applications, graduates meet the demands of a diverse and expanding job market in visual story telling.</p> <ul style="list-style-type: none"> Identify and apply strategies to improve and succeed no matter what their initial skills 		<p>7.Pinterest Marketing Pinterest for business, Marketing on Pinterest, Leveraging Rich Pins</p> <p>8.Youtube Marketing How to build foundation for your Youtube channel, Usage of free resource , Optimize organic traffic by selecting key words for videos , Optimization of advertisements</p>	10	4		
September - October	<p>Solve problems and learn from creative risks by using people skills, design principles, and processes.</p>		<p>1.Social Media Marketing Plan What is SMM plan? Social Media Marketing cycle, Listen and Observe -5 stages, Setting Social Media Marketing goals and objectives (Exposure, Engagement, Influence , Impact and advocacy) , Eight C's of strategy development Uses of keywords, hashtags, and emoji in targeting branded posts , Evaluating Social media marketing success</p>	10	10		
October - November	<ul style="list-style-type: none"> Build a strong foundation in all aspects of design and production for storytelling in motion. 	Social Media Marketing Plan, and Campaign manageme	<p>2.Campaign Marketing What is campaign management? Solutions, How to use campaign management for Facebook, Twitter etc, Sentiment mining, Using Corporate blog as a CRM tool. How Companies use blogs for effective campaign management?</p>	10			

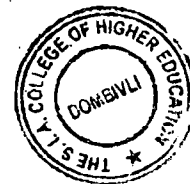


Mapping Course outcomes to Assessment

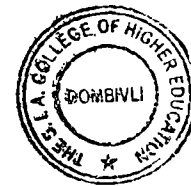
Program: BAMMC

Name of the Teacher :	Deepika			Sem V		
Course :	SMM			TYBAMMC		

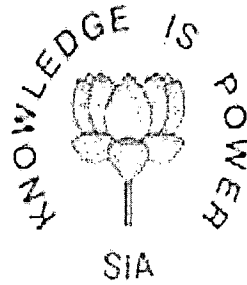
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students learn real-world skills from leading designers, artists, and entrepreneurs.	Digital ERA	ASSIGNMENT	10	40	20	
2	The primary goal is to create problem solvers who strike a balance between traditional art and technology, and between individual vision and teamwork	Social Media Marketing		NA	NA	20	
3	With a fundamental understanding of digital tools and their creative applications, graduates meet the demands of a diverse and expanding job market in visual story telling. • Identify and apply strategies to improve and succeed no matter what their initial skills			NA	NA	20	



4	Solve problems and learn from creative risks by using people skills, design principles, and processes.			NA	NA	20	
5	<ul style="list-style-type: none"> Build a strong foundation in all aspects of design and production for storytelling in motion. 	Social Media Marketing Plan, and Campaign management	PROJECT	15	60	20	
6	<ul style="list-style-type: none"> Develop a professional commitment to their field, their work, and themselves; preparing them to be members and leaders in their profession, as well as learning how to act both as individuals and as team members to support the whole 	Ethics and Careers	NA	NA	NA	NA	
	<i>Deepika</i>		<i>RS</i>				
	Faculty		Convenor				



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TEACHING PLAN 2020-21

			Program	BAMMC		
Name of the Teacher :	Deepika			FYBAMMC		
Course:	Advertising		Class	SYBMS A		

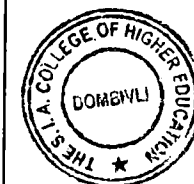
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To provide the students with basic understanding of advertising, growth, importance and types.	Introduction to Advertising	Introduction to Evolution , importance, Features , benefits , advertising limitation , effects and 5M's of advertising Types of Consumer, Industrial, Retail. Classified, advertising Corporate ,Public service, ,Generic, National, Global, International, Social (CSR) and Advocacy Ethics and Puffery, Subliminal, Weasel claim, Surrogate, Laws in Shocking ads , Controversial , Comparative, Advertising Advertising code of ethics, Regulatory bodies,	10	8		



December	To understand an effective advertisement campaigns, tools, models etc.		Laws and regulations 4. Social, Cultural Women and advertising, Children and and Economic impact advertising, Senior citizen and advertising , of Advertising Pop Culture and advertising 5. Theories Stimulus theory, AIDA, Hierarchy ,Means-End Theory			PPT	
January	To understand an effective advertisement campaigns, tools, models etc.	Integrated marketing communication and tools	1. Integrated marketing communication Emergence, Role, Tools, Communication process, The IMC Planning Process 02 2. Print Media and Out-of Home Media Basic concepts, Types of Newspapers advertising , advantages and disadvantage of News paper advertising ,Magazines, Factors to consider for magazine advertising, Out-of-home Advertising, On- premise advertising , Transit advertising , Posters , Directory advertising	10	8	PPT	

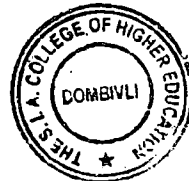


February	To understand an effective advertisement campaigns, tools, models etc.	<p>3. Broadcast Media Radio advertising Advantages and Disadvantages of Radio advertising , Television advertising and its Advantages and Disadvantages, Film advertising and Product placement - Advantages and Disadvantages</p> <p>4. Public Relation Meaning of Public Relations, Types of public relations Difference between public relations and advertising, Difference between Publicity and Advertising, , Advantages and Disadvantages of Public Relations, Advantages and Disadvantages of Publicity</p> <p>5. Sales Promotion and Direct marketing Growth and Types of Sales promotion, Advantages and Disadvantages Growth of Direct marketing and its tools Advantages and disadvantages</p>				
March	To comprehend the role of advertising , various departments, careers and creativity	<p>1. Introduction to Creativity Importance of creative process, Creative strategy development Determining message theme, Big idea, positioning strategies, Types of appeals 06</p> <p>2. Role of different elements in ads Logo, Jingle, Company signature, Slogan, tagline, illustration , Creating Radio commercial –Words, sounds , clarity , coherence etc. 06</p> <p>3. Elements of copy Headline, Sub headline , Layout , Body copy , Types of copy and slogan , creating story board</p>	10	8	PPT	



April	To comprehend the role of advertising, various departments, careers and creativity. To provide students with various advertising trends, and future.	Types of advertising agency, department, careers and latest trends in advertising	1. Types of advertising agency Full service, Creative boutique, Media buying agency, In- house agency, Specialized Agencies and others 02 2. Various departments in an agency Account handling, Production, Art, Copy, Media, Public relation, Human resources, Finance and others 02 3. Latest trends Rural advertising ,Ambush advertising, Internet advertising , email advertising Advertainment, advertorial, mobile advertising	10	8		
	Faculty						

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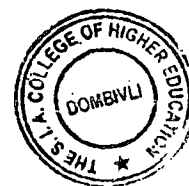
Program: BAMMC

Name of the Teacher : <i>Deepika</i>		<i>Sem II</i>	
Course : <i>Advertising</i>		<i>FYBAMMC</i>	

SNO	Course Outcome	Topic link	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
1	To provide the students with basic understanding of advertising, growth, importance and types.	INTRODUCTION TO ADVERTISING	TEST	20	80	25	
2	To understand an effective advertisement campaigns, tools, models etc.	TOOLS OF IMC	ASSIGNMENT	2.5	10	25	
3	To comprehend the role of advertising , various departments, careers and creativity	CREATIVITY IN ADVERTISING	ASSIGNMENT	2.5	10	25	
4	To comprehend the role of advertising , various departments, careers and creativity. To provide students with various advertising trends, and future.	TRENDS IN ADVERTISING	NA	NA	NA	25	

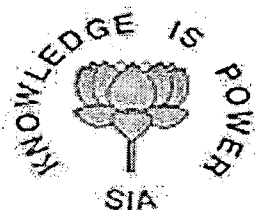
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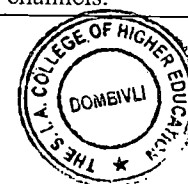


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TEACHING PLAN 2021-22

Name of the Teacher :	Deepika	Program	BAMMC		
Course:	Electronic Media II	Class	SEM IV		
			BYBAMMC		

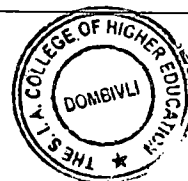
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Evolution and growth of Radio and Television:	A. Evolution and growth of Radio: <input type="checkbox"/> Satellite Radio – The Evolution and Growth <input type="checkbox"/> AIR and Community Radio- Developmental and Educational Role <input type="checkbox"/> Internet Radio and Private FM Channels broadcast on Internet.	8		PPT	
December		Evolution and growth of Radio and Television:	B. Evolution and growth of Television <input type="checkbox"/> Evolution and growth of Private and Satellite channels: <input type="checkbox"/> Growth of Private International, National and Regional TV Networks and fierce. <input type="checkbox"/> Competition for ratings. <input type="checkbox"/> Satellite television broadcast-Television channels for niche audiences —entertainment, news, sports, science, health and life style. HDTV telecast <input type="checkbox"/> Proliferation of DTH services:		6	PPT	
January		Regional channels:	A. Rise of regional channels and Importance of Regional Channels in India and Globally B. Trends in regional radio and Television channels.	10			



February		News and other nonfictional formats	1. TRP Breaking news on television and the TRP race: 2. Panel discussions: How panel discussions can make the public opinion 3. Interviews: Radio and Television Interview techniques 4. Anchoring: Qualities of a good anchor Voice modulation 5. Radio Jockey: Understanding your audience first, Voice modulation, Clear Diction, Accurate Pronunciation		8	PPT	
March	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Writing for Broadcast Media- (Radio and Television)	11. Preparation of Audio and Video briefs: Idea generation, Scripting, Story board 12. Scripting: Scripting for: Interviews/Documentary/Feature/Drama/Skits on Radio and TV. 13. Ethics: Ethics including Censorship in presentation of News. Code of conduct Fact checking	10	6		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic media	5. '24/7 news broadcast: Features, Audience effectiveness, advertisements and Dumbing down of News 6. Convergence and Multi-media: 1. Use of Facebook and Twitter handles by Radio and TV channels 2. Internet TV/ Radio 3. Mobile TV/Radio	10	8		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic media	7. Emerging Trends: Mobile Technology, Social Media and Web: eg. <input type="checkbox"/> Hotstar <input type="checkbox"/> Voot <input type="checkbox"/> Sony Live 8. Digital storytelling /Features : <input type="checkbox"/> Story idea <input type="checkbox"/> Development and Presentation <input type="checkbox"/> Web series	10	8	PPT	

Faculty

Convener



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Mapping Course outcomes to Assessment

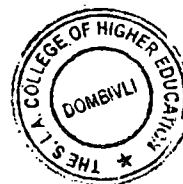
Program: BAMMC

Name of the Teacher :	Deepika						
Course :	EM II						

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Evolution and growth of Radio and Television:	ASSIGNMENT	10	40	50	
2	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Writing for Broadcast Media-(Radio and Television)	PROJECT - SCRIPTWRITING	15	60	50	

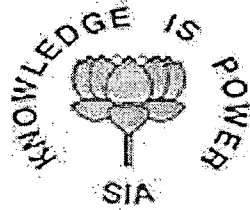
Deepika
Faculty

Convener



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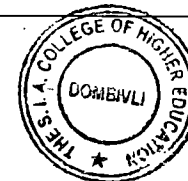
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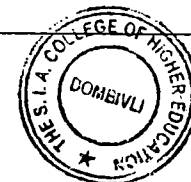
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TEACHING PLAN 2020-21						
Name of the Teacher :	Deepika		Program	BAMMC		
Course:	MEDIA PLANNING & BUYING		Class	SEM VI		
				TYBAMMC		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November - December	To develop knowledge of major media characteristics	INTRODUCTION TO MEDIA PLANNING	1. Introduction to Media Planning a. Basic Terms and Concepts b. The function of Media planning in advertising c. Objectives of MP. d. Role of Media planner e. Challenges in Media planning f. BARC and NCCS Grid g. Factors influencing media strategy decisions h. Criterion for selecting media vehicles	10	6	PPT	



December - January		2.Negotiation skills in Media Buying a. Negotiation Strategies b. Laws of Persuasion 3.Media planning process a. Situation analysis and Marketing strategy plan	4			
December - January	To understand procedures, requirements, and techniques of media planning and buying.	b. Media Briefing c. Media objectives and target audience analysis d. Media selection and strategy e. Media budgeting f. Media Buying g. Evaluation	2	6		PPT
January- February	To learn the various media mix and its implementation	3.Media Mix Factors Affecting Media Mix Decision 4.Media Measurement. a. Reach b. Frequency	8	8		
February- March	To learn the various media mix and its implementation	d. TRP/TVT Ratings e. Impressions f. Cost efficiency g. Cost per thousand h. Cost per rating i. Circulation / Readership /AIR j. Selectivity Index k. Share of Voice	3			PPT
March-April	To learn the various media mix and its implementation	5.Sources of media research a. Nielson Clear Decision (NCD for Print) b. Broadcast Audience Research Council c. Audit Bureau of Circulation d. RAM e. Comscore – Digital f. Alexa.	4	2		



March-April	To learn the various media mix and its implementation	<p>6. Selecting suitable Media option (Advantages and disadvantages)</p> <p>a. Newspaper</p> <p>b. Magazine</p> <p>c. Television (National, Regional and Local)</p> <p>d. Radio</p> <p>e. Outdoor and out of home</p> <p>f. Transit</p> <p>g. Cinema Advertising</p>	2	2		
April	To understand budget allocation for a Media plan and fundamental	<p>7. Media Buying</p> <p>a. Newspapers</p> <p>b. Magazine</p> <p>c. Television</p> <p>d. Radio</p> <p>8. Communication mix</p>	2	2		
May	To understand budget allocation for a Media plan and fundamental	<p>9. Digital Media Buying</p> <p>1. Buying Digital Advertising: An Overview Paid media, Owned media and Earned media).</p> <p>2. Digital Sales Funnel</p> <p>3. Direct buys from the websites / Impact Buys</p> <p>4. Programmatic Buying: [DSP (Demand side platform) or RTB (Real time bidding)]</p> <p>5. Advertising via Premium Publishers</p> <p>6. Advertising via Networks and Exchanges</p> <p>7. Affiliate Network (Click bank, Commission junction, adfuncky, 7search.com)</p>	4	2		



April	To understand budget allocation for a Media plan and fundamental	8. The Local Publishing Market 9. OTT Platforms 10. Influencers Marketing or social media influencers 11. Content advertising 12. Native advertising 13. App installed campaign 14. Push notification	1	2	PPT	
May	To understand budget allocation for a Media plan and fundamental	15. Google ads 16. Bing ads 17. Lead Progression a. Cost per impression b. Cost per click(CPC) c. Cost per lead (CPL) Cost per action (CPA) or pay per action (PPA) d. cost per conversion or Revenue sharing or cost per sale.	4	2		
	<i>Deepika</i>	<i>CB</i>				
	Faculty	Convenor				



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TEACHING PLAN 2020-21						
			Program	BAMMC		
Name of the Teacher : Booma V Halpeth						
Course:	Retailing & Merchandising	Class	TY			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To introduce the concepts of Retailing to Make them understand the strategies of retailing	Introduction to Retailing	Introduction to retailing	2	2	PPT, Video	https://youtu.be/UDivWdwVZMg
		Types of Retailers	Customer buying behaviour, Retail Market strategy, Overview of Merchandising	3	4	PPT, Video	https://youtu.be/5etdlUtIDu4
January	Introducing social behaviour and attitude of consumers over retailing	Identifying and Understanding Retail consumers	Factors affecting retail strategies, Consumer demographic and lifestyles	2	3	PPT, Case	



January	To make the students aware about the needs of retail consumer and their behaviour	Social Factor	Social factors, Consumer Needs and desires	2	3	PPT	
January	to Make them understand the strategies of retailing	Formats based	Pricing as a competitive advantage, Discount retailing, super store retailing, off price retailing	6	4	PPT	
Retail Communication and IT							
February	Skills of retail communication and trends of information technology tools	Managing Communication	Introduction, objective, Marketing Communication, Thematic	2	2	PPT	
February		Methods of Communication	Methods of Communication, Graphics, Signage	2	2	PPT, Video	https://youtu.be/G8nMslCnItU
February		IT for Retailing	Information Systems, Barcoding, Retail ERP	4	3	PPT, images, vid	https://youtu.be/pfeVckbQxdQ
		Trends	Analystics & Tools	3	1	ppt	
Introduction to Merchandising							
February	To introduce the concepts of Merchandising	Concept of Retail Merchandising	Meaning, Major areas of Merchandise management, Roie and responsibilities of Merchandisers	3	3	PPT	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	To introduce the concepts of Merchandising	Merchandise mix	Merchandise Mix, Concept of Assortment Management, merchandise mix of show off	4	5	PPT	
February		Merchandise displays	Concept of Merchandise Displays, Importance of Merchandise displays	2	4	PPT, Image	
February		Space Management	Concept of Space Management, Role of IT in space management, Concept of Planogram	2	3	Video and PPT	
March		formats based on merchandise selection	Merchandise selection as a competitive advantage, Speciality store retailing, department store retailing, super specialist, niche specialist	3	2	PPT	
		Visual and On-Line Merchandising					
March		Visual Merchandising	Merchandising and meaning, objectives of visual merchandising and growth	2	2	PPT	



March	Introduces students to different skills of merchandising	Visual Merchandising in India	Visual Merchandising in India, Product positioning and Visual Merchandising	2	2	PPT	
March		Non-Store Merchandising	Introduction, objectives, Non-store retail merchandising, Tv/home shopping, Product presentation	2	1	PPT, video	https://youtu.be/IRKA2L8MCXQ
March		Online Merchandising	Internet retailing/online shopping, catalogue management	2	1	PPT, video, website visit	https://www.indianretailer.com/magazine/2008/april/Convenience-of-catalogue-shopping.m16-2-2/
March		Trends & Innovation	Analytics and tools	2	1	PPT, website	https://www.selecthub.com/business-analytics/top-analytical-tools-retail/
			Presentation	6	2		
			Revision	2			
			Total Lectures	58	50		

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Mapping Course outcomes to Assessment

	MC	
Name of the Teacher : Booma V Halpeth		
Course : Retailing and Merchandising	Class : Ty	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To introduce the concepts of Retailing	Introduction to Retailing	Test	10	5	25	
2	to Make them understand the strategies of retailing	Types of Retailers, Formats based on pricing	Test				
3	Introducing social behaviour and attitude of consumers over retailing	Identifying and Understanding Retail consumers	Test				
4	To make the students aware about the needs of retail consumer and their behaviour	Social Factor	Test				
5	To introduce the concepts of Merchandising	Introduction to Merchandising	Project	20	10	25	
6	Introduces students to different skills of merchandising	Visual Merchandising and Online Merchandising	Presentation	20	10	25	
7	Skills of retail communication and trends of information technology tools	Retail Communication and IT		NA	NA	25	


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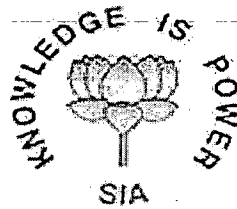




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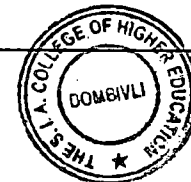
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TEACHING PLAN 2021-22						
			Program	M.Sc.I.T.		
Name of the Teacher :	Shilpa Nimbre					
Course:	Research In Computing	Class	M.Sc.I.T.(Part D)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1: recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Role of Business Research, Information Systems and Knowledge Management, Theory Building, Organization ethics and Issues	12	10	discussion, focus on live examples, projector, class test	-
	CO2: Solve real world problems with scientific approach.	Beginning Stages of Research Process	Problem definition, Qualitative research tools, Secondary data research	12	10	discussion of cuurent concept, live examples, group discussion, class test	-



October	CO3: understand and critically apply the concepts and methods of business analytics	Research Methods and Data Collection	Survey research, communicating with respondents, Observation methods, Experimental research	12	12	discussion of current concept, live examples, practicals	—
November	CO4: identify, model and solve decision problems in different settings	Measurement Concepts, Sampling and Field work	Levels of Scale measurement, attitude measurement, questionnaire design, sampling designs and procedures, determination of sample size	12	12	discussion of current concept, live examples, practicals	—
December	CO5: interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Editing and Coding, Basic Data Analysis, Univariate Statistical Analysis and Bivariate Statistical analysis and differences between two variables. Multivariate Statistical Analysis.	12	12	discussion of current concept, live examples, hands on practicals	—

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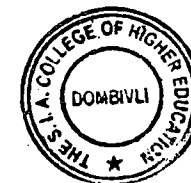


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Mapping Course outcomes to Assessment

			Program:	MScIT		
Name of the Teacher :	Shilpa Nimbre					
Course :	Research In Computing	Class		M.Sc.I.T.(Part I)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Internal Test	20	20%	20%	—
2	CO2: Solve real world problems with scientific approach. CO3: understand and critically apply the concepts and methods of business analytics	Beginning Stages of Research Process	Practical implementation	NA	20%	20%	—
3		Research Methods and Data Collection	Practical implementation	NA	20%	20%	—
4		Measurement Concepts, Sampling and Field work	Practical implementation	NA	20%	20%	—



5	CO5: interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Practical implementation	NA	20%	20%	
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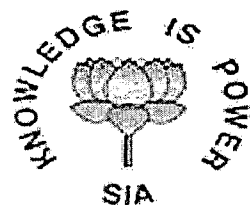
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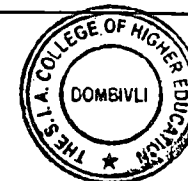
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TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Data Science	Class	M.Sc. Part 1			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1: Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1: Data Science Technology stack, Layered Framework, Business Layer, Utility Layer	Rapid information factory ecosystem, Data science storage tools, Data lake, data vault, data warehouse bus matrix, Mesos, Akka, Cassandra, R, Scala, Python, MQTT Definition of DS Framework, CRISP-DM, HORUS, Layered framework for High level Data Science and Engineering Business layer, Engineering a practical Business Layer	6	06	Discussion PDF	-



October	CO2: Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy	Unit 1: Data Science Technology stack, Layered Framework, Business Layer, Utility Layer	Basic utility design, Engineering a practical utility layer	6	05	Discussion PDF	-
October	CO3: Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions. CO4: Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2: Three Management Layers, Retrieve Superstep	Operational Management Layer, Processing stream definition and Management, Audit, Balance and control, Cause and Effect, Functional layer, Data Science Process Data lakes, data swamps, Understanding the business dynamics of data lake, Actionable business knowledge from Data lakes, Connecting to other data sources	12	08	Discussion PDF	-
November	CO5: Apply principles of Data Science to the analysis of business problems CO6: Use data mining software to solve real-world problems.	Unit 3: Access Superstep	Access Superstep, Errors, Analysis of data, Practical Actions, Engineering a Practical Assess Superstep	12	08	Discussion PDF	-

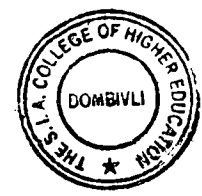


December	CO7: Employ cutting edge tools and technologies to analyze Big Data.	Unit 4: Process Superstep, Transform Superstep	Data vault, Time-Person-Object-Location-Event, Data Science Process, Data Science Building a data warehouse, Transforming with Data science, Hypothesis testing, overfitting & Underfitting, Cross-validation test	12	08	Discussion PDF	-
	CO8: Apply algorithms to build machine intelligence						
January	CO8: Apply algorithms to build machine intelligence	Unit 5: Transform Superstep, Organize and Report superstep	Univariate, Bivariate, Multivariate analysis, Linear & Logistic Regression, Clustering Techniques, ANOVA, Decision Tree, SVM, CV, NLP, Neural Networks, Tensorflow Organize Superstep, Report superstep, Graphics, pictures, showing the difference	12	08	Discussion PDF	-
	CO9: Demonstrate use of team work, leadership skills, decision making and organization theory.						

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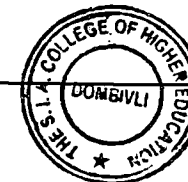
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Mapping Course outcomes to Assessment

			Program:	Msc Part 1		
Name of the Teacher :	Mrs. S. Sai Sree					
Course :	Data Science		Class	Part 1		

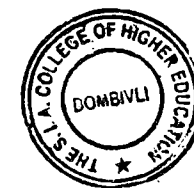
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1	Internal Examination	20	20	30	Students are able to Understand the various techniques of data science
2	Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy						
3	Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions.	Unit 2	Internal Examination				




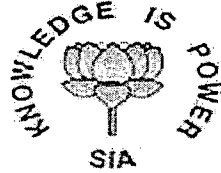
4	Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2	Internal Examination	20	20	30	Students are able to Understand the various techniques of data science
5	Apply principles of Data Science to the analysis of business problems.	Unit 3	Internal Examination				
6	Use data mining software to solve real-world problems.						
7	Employ cutting edge tools and technologies to analyze Big Data.	Unit 3 & Unit 4	Class Activity	NA	NA		Students understand the concept of ML
8	Apply algorithms to build machine intelligence.						
9	Demonstrate use of team work, leadership skills, decision making and organization theory.	Unit 4 & Unit 5	Class Activity	NA	NA		Students understand to make reports


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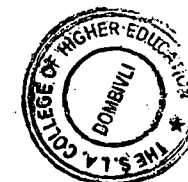

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TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	Rashmi Chindarkar					
Course:	SOFT COMPUTING		Class	PART I		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER.	Identify and describe soft computing techniques and their roles in building intelligent machines	Introduction to soft Computing	Introduction of soft computing, soft computing vs. hard computing, various types of soft computing techniques, Fuzzy Computing, Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	3	2	PPT +VEDIO	https://www.youtube.com/watch?v=scloh30Wzlg
		Introduction about soft computing algorithms	Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	12	10	PPT +VEDIO, problem solving	



OCTOBER	Recognize the feasibility of applying a soft computing methodology	ANN, Supervised, Unsupervised Learning Network, radial basis function	Artificial Neural Network: Fundamental concept, Evolution of Neural Networks, Basic Models, McCulloch-Pitts Neuron, Linear Separability, Hebb Network.	10	7	PPT + VEDIO , PROBLEM SOLVING	
			Supervised Learning Network: Perceptron Networks, Adaptive Linear Neuron, Multiple Adaptive Linear Neurons, Backpropagation Network, Radial Basis Function, Time Delay Network, Functional-Link-Networks, Tree Neural Network. Associative Memory Networks: Training algorithm for pattern Association, Autoassociative memory network, hetroassociative memory network, bi-directional associative memory, Hopfield networks, iterative autoassociative	4	3	PPT , Live Examples	
OCTOBER	Recognize the feasibility of applying a soft computing methodology for a particular problem	Unsupervised Network, special network, third generation neural networks	UnSupervised Learning Networks: Fixed weight competitive nets, Kohonen self-organizing feature maps, . Special Networks: Simulated annealing, Boltzman machine, Gaussian Machine, Cauchy Machine, Probabilistic neural net, cascade correlation n optical neural network Third Generation Neural Networks: Spiking Neural networks, convolutional neural networks, deep learning neural networks, extreme learning machine model.	6	5	PPT Live demo	
			Introduction to Fuzzy Logic, Classical Sets and Fuzzy sets: Classical sets, Fuzzy sets. Classical Relations and Fuzzy Relations: Cartesian Product of relation,	6	6		https://www.youtube.com/watch?v=-SCzCDK7UmJI



NOVEMBER	Apply fuzzy logic and reasoning to handle uncertainty and solve engineering problems	Fuzzification, Introduction, Methods, Defuzzification, Methods	classical relation, fuzzy relations, tolerance and equivalence relations, non-iterative fuzzy sets. Membership Function: Defuzzification: Fuzzy Arithmetic and Fuzzy measures: fuzzy arithmetic, fuzzy measures, measures of fuzziness, fuzzy integrals	4	4	Algorithm execution with problem solving, Vedios	https://www.youtube.com/watch?v=BBBni-3yIM
DECEMBER	Apply genetic algorithms to combinatorial optimization problems	Genetic algorithm, Fuzzy logic control	Fuzzy Rule base and Approximate reasoning: Fuzzy proportion, formation of rules, decomposition of rules, aggregation of fuzzy rules, fuzzy reasoning, fuzzy inference systems, Fuzzy logic control systems, control system design, architecture and operation of FLC system, FLC system models and applications of FLC System. Genetic Algorithm: Biological	10	6	PPT Live demo	
						PPT Live demo	
TOTAL				55	43		

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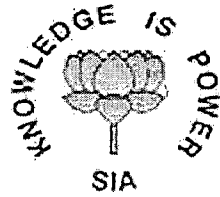
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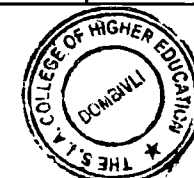




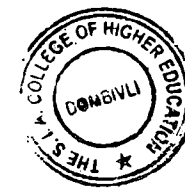
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TEACHING PLAN 2021-22						
			Program	M.Sc.IT		
Name of the Teacher :	Lalita Singh					
Course:	Cloud Computing		Class	FY M.Sc.IT		

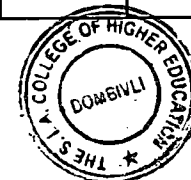
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
september	Analyze the Cloud computing setup with its vulnerabilities and applications using different architectures.	Introduction to Cloud Computing	Introduction to Cloud Computing: Introduction, Historical developments, Building Cloud Computing Environments	4	3	PPT Live demo	
	Design different workflows according to requirements and apply map reduce programming model	Principles of Parallel and Distributed Computing	Principles of Parallel and Distributed Computing: Eras of Computing, Parallel v/s distributed computing, Elements of Parallel Computing, Elements of distributed computing, Technologies for distributed computing	4	3	PPT Live demo	



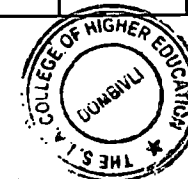
October	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Virtualization	Virtualization: Introduction, Characteristics of virtualized environments, Taxonomy of virtualization techniques, Virtualization and cloud computing, Pros and cons of virtualization, Technology examples. Logical Network Perimeter, Virtual Server, Cloud Storage Device, Cloud usage monitor, Resource replication, Ready-made environment.	4	3	PPT Live demo	
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Computing Architecture	Cloud Computing Architecture: Introduction, Fundamental concepts and models, Roles and boundaries, Cloud Characteristics, Cloud Delivery models, Cloud Deployment models, Economics of the cloud, Open challenges	4	3	PPT & Discussion	
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Fundamental Cloud Security	Fundamental Cloud Security: Basics, Threat agents, Cloud security threats, additional considerations	4	4	PPT & Discussion	



	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Platforms and New Developments	Industrial Platforms and New Developments: Amazon Web Services, Google App Engine, Microsoft Azure.	4	3	PPT & Discussion	
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Specialized Cloud Mechanisms	Specialized Cloud Mechanisms: Automated Scaling listener, Load Balancer, SLA monitor, Pay-per-use monitor, Audit monitor, fail over system, Hypervisor, Resource Centre, Multidevice broker, State Management Database.	4	3		
ember/Dece	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Management Mechanisms	Cloud Management Mechanisms: Remote administration system, Resource Management System, SLA Management System, Billing Management System	4	3		
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Cloud Security Mechanisms	Cloud Security Mechanisms: Encryption, Hashing, Digital Signature, Public Key Infrastructure (PKI), Identity and Access Management (IAM), Single 12 11 Sign-On (SSO), Cloud-Based Security Groups, Hardened Virtual Server Images	4	4		



December	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Fundamental Cloud Architectures	Fundamental Cloud Architectures: Workload Distribution Architecture, Resource Pooling Architecture, Dynamic Scalability Architecture, Elastic Resource Capacity Architecture, Service Load Balancing Architecture, Cloud Bursting Architecture, Elastic Disk Provisioning Architecture, Redundant	4	4	PPT & Discussion	
	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Advanced Cloud Architectures	Advanced Cloud Architectures: Hypervisor Clustering Architecture, Load Balanced Virtual Server Instances Architecture, Non-Disruptive Service Relocation Architecture, Zero Downtime Architecture,	4	4		
	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Advanced Cloud Architectures	Cloud Balancing Architecture, Resource Reservation Architecture, Dynamic Failure Detection and Recovery Architecture, Bare-Metal Provisioning Architecture, Rapid Provisioning Architecture, Storage Workload Management Architecture	4	3		
	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Cloud Delivery Model Considerations	Cloud Delivery Model Considerations: Cloud Delivery Models: The Cloud Provider Perspective, Cloud Delivery Models: The Cloud Consumer Perspective,	4	3	PPT & Discussion	



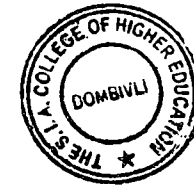
january	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Cost Metrics and Pricing Models	Cost Metrics and Pricing Models: Business Cost Metrics, Cloud Usage Cost Metrics, Cost Management Considerations,	4	3		
	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Service Quality Metrics and SLAs	Service Quality Metrics and SLAs: Service Quality Metrics, SLA Guidelines	4	3	PPT & Discussion	

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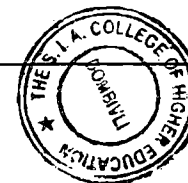


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Mapping Course outcomes to Assessment

		Program: MSC IT					
		Class :F.Y M.Sc					
Name of the Teacher :		Lalita Singh					
Course :	Cloud Computing	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Analyze the Cloud computing setup with its vulnerabilities and applications using different architectures,Design different workflows according to requirements and apply map reduce programming model, Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	unit 1	Internal Examination	30	30		Students understood the basic concepts of cloud computing and vulnerabilities



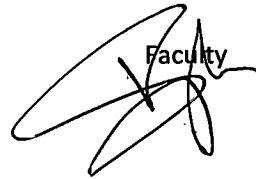
2	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	unit 2	Internal Examination	20	20
3	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Unit 3	NIL	NIL	NIL
4	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Unit 4	NIL	NIL	NIL

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Students understood various cloud security and risk involved to cloud application.
Students understood how to assess cloud security and risk involved.
Students understood design scheduling algorithms for computing clouds.



5	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Unit 5	NIL	NIL		Students understood legal and societal issues and security issues.
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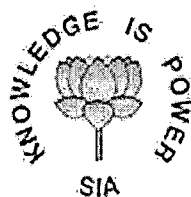

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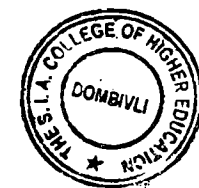
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TEACHING PLAN 2021-22							
			Program	B.Sc.IT			
Name of the Teacher :		Tejaswini Shivsharan					
Course:	Technical writing and entrepreneurship management		Class	M.Sc.IT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	CO 1	Unit 1 : Introduction to Technical Communication:	What Is Technical Communication? The Challenges of Producing Technical Communication, Characteristics of a Technical Document, Measures of Excellence in Technical Documents, Skills and Qualities Shared by Successful Workplace Communicators, How Communication Skills and Qualities Affect Your Career?		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



July	CO 1	Understanding Ethical and Legal Considerations:	Brief Introduction to Ethics, Your Ethical Obligations, Your Legal Obligations, The Role of Corporate Culture in Ethical and Legal Conduct, Understanding Ethical and Legal Issues Related to Social Media, Communicating Ethically Across Cultures, Principles for Ethical Communication	12	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
July	CO 1	Writing Technical Documents:	Planning, Drafting, Revising, Editing, Proofreading		1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board	—
August	CO 1	Writing Collaboratively:	Advantages and Disadvantages of Collaboration, Managing Projects, Conducting Meetings, Using Social Media and Other Electronic Tools in Collaboration, Importance of Word Press Website, Gender and Collaboration, Culture and Collaboration.		2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
August	CO 2	Unit 2: Introduction to Content Writing:	Types of Content (Article, Blog, E-Books, Press Release, Newsletters Etc), Exploring Content Publication Channels. Distribution of your content across various channels		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



August	CO 2	Blog Creation:	Understand the psychology behind your web traffic, Creating killing landing pages which attract users, Using Landing Page Creators, Setting up Accelerated Mobile Pages, Identifying UI UX Experience of your website or blog.
September	CO 2	Organizing Your Information:	Understanding Three Principles for Organizing Technical Information, Understanding Conventional Organizational Patterns,
September	CO 2	Emphasizing Important Information:	Writing Clear, Informative Titles, Writing Clear, Informative Headings, Writing Clear Informative Lists, Writing Clear Informative Paragraphs.
September	CO 3	Unit 3 : Creating Graphics: T	The Functions of Graphics, The Characteristics of an Effective Graphic, Understanding the Process of Creating Graphics, Using Color Effectively, Choosing the Appropriate Kind of Graphic, Creating Effective Graphics for Multicultural Readers.

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2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
1	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—

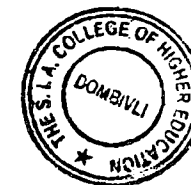


September	CO 3	Researching Your Subject:	Understanding the Differences Between Academic and Workplace Research, Understanding the Research Process, Conducting Secondary Research, Conducting Primary Research,
September	CO 3	Research and Documentation:	Literature Reviews, Interviewing for Information, Documenting Sources, Copyright, Paraphrasing, Questionnaires.
September	CO 3	Report Components:	Abstracts, Introductions, Tables of Contents, Executive Summaries, Feasibility Reports, Investigative Reports, Laboratory Reports, Test Reports, Trip Reports, Trouble Reports
October	CO 4	Unit 4 :Writing Proposals:	Understanding the Process of Writing Proposals, The Logistics of Proposals, The "Deliverables" of Proposals, Persuasion and Proposals, Writing a Proposal, The Structure of the Proposal.

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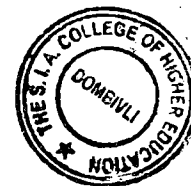
3	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
1	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—



October	CO 4	Writing Informational Reports:	Understanding the Process of Writing Informational Reports, Writing Directives, Writing Field Reports, Writing Progress and Status Reports, Writing Incident Reports, Writing Meeting Minutes.	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 4	Writing Recommendation Reports:	Understanding the Role of Recommendation Reports, Using a Problem-Solving Model for Preparing Recommendation Reports, Writing Recommendation Reports.	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 4	Reviewing, Evaluating, and Testing Documents and Websites:	Understanding Reviewing, Evaluating, and Testing, Reviewing Documents and Websites, Conducting Usability Evaluations, Conducting Usability Tests, Using Internet tools to check writing Quality, Duplicate Content Detector, What is Plagiarism?, How to avoid writing plagiarism content?	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



October	CO 5	Unit 5 :Innovation management: an introduction:	The importance of innovation, Models of innovation, Innovation as a management process. Market adoption and technology diffusion: Time lag between innovation and useable product, Innovation and the market , Innovation and market vision ,Analysing internet search data to help adoption and forecasting sales ,Innovative new products and consumption patterns, Crowd sourcing for new product ideas, Frugal innovation and ideas from everywhere, Innovation diffusion theories.	12	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
October	CO 5	Unit 5 : Managing innovation within firms:	Organisations and innovation, The dilemma of innovation management, Innovation dilemma in low technology sectors, Dynamic capabilities, Managing uncertainty, Managing innovation projects Operations and process innovation: Operations management, The nature of design and innovation in the context of operations, Process design, Process design and innovation		2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

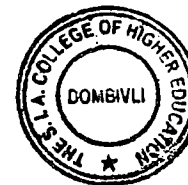


October	CO 5	Managing intellectual property:	Intellectual property, Trade secrets, An introduction to patents, Trademarks, Brand names, Copyright Management of research and development: What is research and development?, R&D management and the industrial context, R&D investment and company success, Classifying R&D, R&D management and its link with business strategy, Strategic pressures on R&D, Which business to support and how?, Allocation of funds to R&D, Level of R&D expenditure	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 5	Managing R&D projects:	Successful technology management, The changing nature of R&D management, The acquisition of external technology, Effective R&D management, The link with the product innovation process, Evaluating R&D projects.	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—

Total.: 50.

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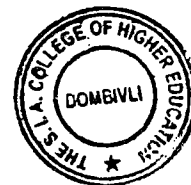
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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

			Program	B.Sc.IT			
Name of the Teacher :	Tejaswini Shivsharan						
Course:	Technical writing and entrepreneurship management		Class	TYB.Sc.IT			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
CO 1	documents that meet the requirements with standard guidelines. Understanding the essentials and hands-on learning about effective Website	Unit 1	MCQ based questions	12	20	100	-
CO 2	Write Better Quality Content Which Ranks faster at Search Engines. Build effective Social Media Pages.	Unit 2	MCQ based questions	12	20		-



CO 3	Evaluate the essentials parameters of effective Social Media Pages.	Unit 3	MCQ based questions	12	20	—
CO 4	Understand importance of innovation and entrepreneurship.	Unit 4	MCQ based questions	12	20	—
CO 5	Analyze research and development projects.	Unit 5	MCQ based questions	12	20	—

(Subject Teacher)

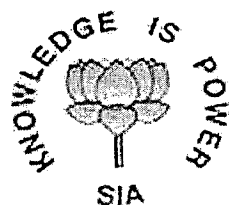
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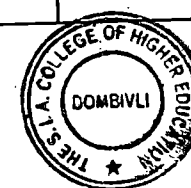
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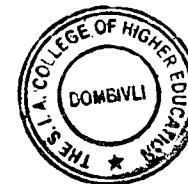
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TEACHING PLAN 2021-22					
			Program	MSC IT	
Name of the Teacher :	Pinky Motta				
Course:	Applied Artificial Intelligence		Class	M.Sc.IT - Part 2 - Sem 3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	To be able to understand the fundamentals concepts of expert system and its applications.	Expert System and Applications	Review of AI: History, foundation and Applications Expert System and Applications: Expert System, Expert System Architecture, Expert System versus Traditional Systems, Rule based Expert Systems, Blackboard Systems, Truth Maintenance System, Application of Expert Systems, Shells and Tools	8	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation



September	To be able to use probability and concept of fuzzy sets for solving AI based problems.	Probability Theory, Fuzzy Logic	Probability Theory: joint probability, conditional probability, Bayes' theorem, probabilities in rules and facts of rule based system, cumulative probabilities, rule based system and Bayesian method. Fuzzy Sets and Fuzzy Logic: Fuzzy Sets, Fuzzy set operations, Types of Membership Functions, Multivalued Logic, Fuzzy Logic, Linguistic variables and Hedges, Fuzzy propositions, possibility theory.	9	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation
October	To be able to understand the applications of Machine Learning. The learner can also apply fuzzy system for solving problems.	Machine Learning and ANN	Machine Learning Paradigms: Machine Learning systems, supervised and unsupervised learning, inductive learning, deductive learning, clustering, support vector machines, case based reasoning and learning. Artificial Neural Networks: Artificial Neural Networks, Single-Layer feed forward networks, multi-layer feed-forward networks, radial basis function networks, design issues of artificial neural networks and recurrent networks.	5	5	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation

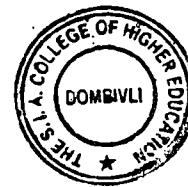


November	The learner will be able to apply to understand the applications of genetic algorithms in different problems related to artificial intelligence.	Evolutionary computation and Intelligent agents	Evolutionary Computation: Soft computing, genetic algorithms, genetic programming concepts, evolutionary programming, swarm intelligence, ant colony paradigm, particle swarm optimization and applications of evolutionary algorithms. Intelligent Agents: Agents vs. software programs, classification of agents, working of an agent, single agent and multiagent systems, performance evaluation, architecture, agent communication language, applications.	4	4	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation
December	A learner can use knowledge representation techniques in natural language processing.	Introduction to NLP	Advanced Knowledge Representation Techniques: Conceptual dependency theory, script structures, CYC theory, case grammars, semantic web. Natural Language Processing: Sentence Analysis phases, grammars and parsers, types of parsers, semantic analysis, universal networking language, dictionary	2	2	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation

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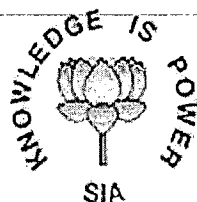
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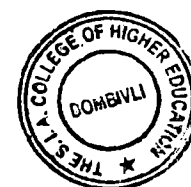
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TEACHING PLAN 2021-22							
			Program: MScIT				
Name of the Teacher : Sandhya Thakkar						Semester	III
Course:	Machine Learning		Class : MSc IT Part 2				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	To describe understand and apply the basics of Machine Learning	UNIT 1: Introduction to Machine Learning	Machine learning, Examples of Machine Learning Problems, Structure of Learning, Learning versus Designing, Training versus Testing, Characteristics of Machine learning tasks, Predictive and descriptive tasks,	12	2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		UNIT 1 Machine learning Models:	Geometric Models, Logical Models, Probabilistic Models.			2	Lecture method, Practical Approach using Google Colab and Python
	To describe understand and apply the basics of Machine Learning	UNIT 1 Features:	Feature types, Feature Construction and Transformation, Feature Selection.			2	Lecture method, Problem solving method



	To describe understand and apply the basics Classification and Regression and theory of generalization	Unit 2 : Classification and Regression: Classification: Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.	12	2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		Unit 2 : Regression: Regression: Assessing performance of Regression- Error measures, Overfitting- Catalysts for Overfitting, Case study of Polynomial Regression.		2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		Unit 2 : Theory of Generalization: Theory of Generalization: Effective number of hypothesis, Bounding the Growth function, VC Dimensions, Regularization theory.		2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	To describe understand and apply the basics of Linear Machine Learning Models	UNIT 3 Linear Models : Least Squares method, Multivariate Linear Regression, Regularized Regression, Using Least Square regression for Classification. Perceptron, Support Vector Machines, Soft Margin SVM, Obtaining Probabilities from Linear classifiers, Kernel methods for non-Linearity.	12	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU



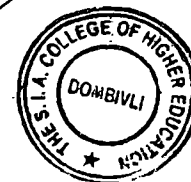
To describe understand and apply the basics of Logic and Algebraic based Machine Learning Models	UNIT 4 Distance Based Models:	Neighbors and Examples, Nearest Neighbours Classification, Distance based clustering-K means Algorithm, Hierarchical clustering	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	UNIT 4 Rule Based Models:	Rule learning for subgroup discovery, Association rule mining.	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	UNIT 4 Tree Based Models:	Decision Trees, Ranking and Probability estimation Trees, Regression trees, Clustering Trees.	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
To describe understand and apply the basics Machine Learning Models	UNIT 5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood,	6	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
To describe understand and apply the basics Machine Learning Models	UNIT 5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood,	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	Unit 5 Probabilistic Models with Hidden variables:	Estimation-Maximization Methods, Gaussian Mixtures, and Compression based Models.	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	Unit 5 Trends In Machine Learning:	Model and Symbols- Bagging and Boosting, Multitask learning, Online learning and Sequence Prediction, Data Streams and Active Learning, Deep Learning, Reinforcement Learning.	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU

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Mapping Course outcomes to Assessment

			Program:MScIT				
Name of the Teacher : Sandhya Thakkar							
Course	Machine Learning	Class	Msc IT	Semester	III		

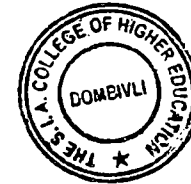
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To describe understandand apply the basics of Machine Learning	Introduction to Machine Learning	--	--	10	12	Students will be able to describe basics of Machine Learning which will help to understand the concepts of machine learning
2	CO2:To describe understandand apply the basics Classification and Regression and theory of generalization	Classification and Regression	--	NA	20	12	Students will be able to describe basics of Regression, Classification and Theory of generalization
3	CO3: To describe understandand apply the basics of Linear Machine Learning Models	Linear Models of machine learning	--	--	NA	12	Students will be able to describe basics of Linear Machine Learning Models



4	CO4: To describe understand and apply the basics of Logic and Algebraic based Machine Learning Models	Distance, Rule and tree Based Models	--	--	NA	12	Students will be able to describe basics of the Distance, Rule and Tree based Machine Learning Models
5	CO5: To describe understand and apply the basics of Machine Learning Models	Probabilistic Models Trends In Machine Learning	--	--	NA	12	Students will be able to describe basics of Probabilistic Models and Trends in Machine Learning

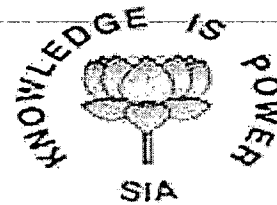
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TEACHING PLAN 2021-22							
				Program: M.Sc. I.T.			
Name of the Teacher : Sandhya Pandey							
Course: Robotics Process Automation				Class : M.Sc.(I.T.)-Part 2			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	Introduction of Robotics Process Automation	Robotic Process Automation, UiPath Record and Play	Robotic Process Automation: Scope and techniques of automation, About UiPath Record and Play: UiPath stack, Downloading and installing UiPath Studio, Learning UiPath Studio, Task recorder, Step-by-step examples using the recorder.	12	08	Lecture+Video	https://www.youtube.com/watch?v=YOHFgrOvPTM&list=PL41Y-



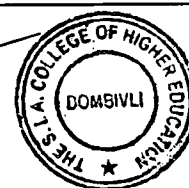
August/ September	To understand Control flow and Manipulation in RPA	Sequence, Flowchart, and Control Flow, Manipulation	Sequence, Flowchart, and Control Flow: Sequencing the workflow, Activities, Control flow, various types of loops, and decision making, Step-by-step example using Sequence and Flowchart, Step-by-step example using Sequence and Control flow Data Manipulation: Variables and scope, Collections, Arguments – Purpose and use, Data table usage with examples, Clipboard management, File operation with step-by-step example, CSV/Excel to data table and vice versa (with a step-by-step example)	12	08	Lecture+Video	https://www.youtube.com/watch?v=117K3W0EKQI
September	To know Control Handling concepts	Taking Control of the Controls, Plugins and Extensions	Taking Control of the Controls : Finding and attaching windows, Finding the control, Techniques for waiting for a control, Act on controls – mouse and keyboard activities, Working with UiExplorer, Handling events, Revisit recorder, Screen Scraping, When to use OCR, Types of OCR available, How to use OCR, Avoiding typical failure points Tame that Application with Plugins and Extensions: Terminal plugin, SAP automation, Java plugin, Citrix automation, Mail plugin, PDF plugin, Web integration, Excel and Word plugins, Credential management, Extensions – Java, Chrome, Firefox, and Silverlight	12	08	Lecture+Video	https://www.youtube.com/watch?v=rI9ntRcxXsM



September/October	To handle Monitor system and trigger	Handling User Events and Assistant Bots	Handling User Events and Assistant Bots: What are assistant bots?, Monitoring system event triggers, Hotkey trigger, Mouse trigger, System trigger Monitoring image and element triggers, An example of monitoring email, Example of monitoring a copying event and blocking it, Launching an assistant bot on a keyboard eventException Handling, Debugging, and Logging:Exception handling, Common exceptions and ways to handle them, Logging and taking screenshots, Debugging techniques, Collecting crash dumps, Error reporting	12	08	Lecture	-
October	To Handle Orchestration	Managing and Maintaining the Code, Deploying and Maintaining the Bot	Managing and Maintaining the Code: Project organization, Nesting workflows, Reusability of workflows, Commenting techniques, State Machine, When to use Flowcharts, State Machines, or Sequences, Using config files and examples of a config file, Integrating a TFS server Deploying and Maintaining the Bot: Publishing using publish utility, Overview of Orchestration Server, Using Orchestration Server to control bots, Using Orchestration Server to deploy bots, License management, Publishing and managing updates	12	07	Lecture	-

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Mapping Course outcomes to Assessment

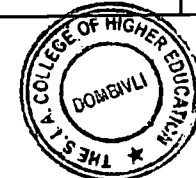
TEACHING PLAN 2021-22

			Program: M.Sc. I.T.
Name of the Teacher : Sandhya Pandey			
Course: Robotics Process Automation		Class : M.Sc.(I.T.)-Part 2	

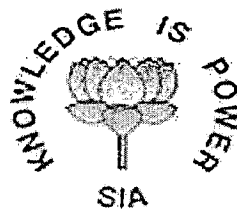
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the mechanism of business process and can provide the solution in an optimize way	Robotic Process Automation, UiPath Record and Play	Programming Assignment	Non-Graded	20	12	Learning Purpose only
2	Understand the features use for interacting with database plugins	Sequence, Flowchart, and Control Flow, Manipulation	Programming Assignment	Non-Graded	20	12	Learning Purpose only
3	Use the plug-ins and other controls used for process automation	Taking Control of the Controls, Plugins and Extensions	Programming Assignment	Non-Graded	NA	12	Learning Purpose only
4	Use and handle the different events, debugging and managing the errors.	Handling User Events and Assistant Bots	Programming Assignment	Non-Graded	NA	12	Learning Purpose only
5	Understand the mechanism of business process and can provide the solution in an optimize way	Managing and Maintaining the Code, Deploying and Maintaining the Bot	Programming Assignment	Non-Graded	NA	12	Learning Purpose only

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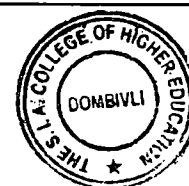
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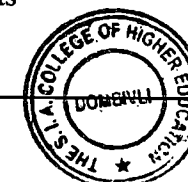
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TEACHING PLAN 2021-22						
			Program	M.Sc.I.T.		
Name of the Teacher :	Shilpa Nimbre					
Course:		Big Data Analysis	Class	M.Sc.I.T.(Part I)		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO1: Understand the key issues in big data management and its associated applications in intelligent business	Introduction to Big Data	Characteristics of Data, and Big Data Evolution of Big Data, Definition of Big Data , Challenges with big data, Why Big data? Data Warehouse environment, Traditional Business Intelligence versus Big Data. State of Practice in Analytics, Key roles for New Big Data Ecosystems, Examples of big Data Analytics.	5	5	discussion, focus on live examples, projector,	—



	and scientific computing.	Introduction to big data analytics	Big Data Analytics, Introduction to big data analytics, Classification of Analytics, Challenges of Big Data, Importance of Big Data, Big Data Technologies, Data Science, Responsibilities, Soft state eventual consistency. Data Analytics Life Cycle	5	5	discussion of cuurent concept, live examples	—
January	CO2: Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Clustering and Associated Algorithms, Association Rules, Apriori Algorithm, Candidate Rules, Applications of Association Rules, Validation and Testing, Diagnostics, egression, Linear Regression, Logistic Regression, Additional Regression Models.	10	10	discussion of cuurent concept, live examples, practicals	—
February	CO2: Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Classification, Decision Trees, Naïve Bayes, Diagnostics of Classifiers, Additional Classification Methods, Time Series Analysis, Box Jenkins methodology, ARIMA Model, Additional methods. Text Analysis, Steps, Text Analysis Example, Collecting Raw Text, Representing Text, Term Frequency-Inverse Document Frequency (TFIDF), Categorizing Documents by Topics, Determining Sentiments	10	10	discussion of cuurent concept, live examples, practicals	—



March	CO4:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Data Product	Building Data Products at Scale with Hadoop, Data Science Pipeline and Hadoop Ecosystem, Operating System for Big Data, Concepts, Hadoop Architecture, Working with Distributed file system, Working with Distributed Computation, Framework for Python and Hadoop Streaming, Hadoop Streaming, MapReduce with Python,Advanced MapReduce. In-Memory Computing with Spark, Spark Basics, Interactive Spark with PySpark, Writing Spark Applications,	10	10	discussion of cuurent concept, live examples, hands on pracicals	—
April	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Distributed Analysis and Patterns	Computing with Keys, Design Patterns, Last-Mile Analytics, Data Mining and Warehousing, Structured Data Queries with Hive, HBase, Data Ingestion, Importing Relational data with Sqoop, Injesting stream data with flume. Analytics with higher level APIs, Pig, Spark's higher level APIs.	10	10	discussion of cuurent concept, live examples	—

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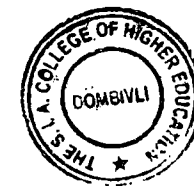


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Mapping Course outcomes to Assessment

Name of the Teacher :	Shilpa Nimbre	Program:	MScIT
Course :	Research In Computing	Class	M.Sc.IT.(Part I)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:Understand the key issues in big data anagement and its associated applications in intelligent business and scientific computing.	Introduction to Big Data,Introduction to big data analytics	Internal Test	20	20%	20%	—
2	CO2:Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Practical implementation	NA	0%	40%	—



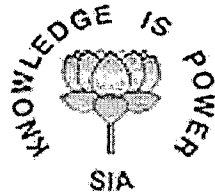
3	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Data Product, Distributed Analysis and Patterns	Assignment	NA	20%	40%	
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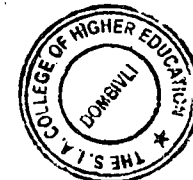
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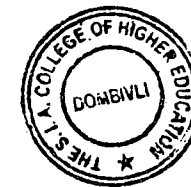
P-88, MIDC Residential Area Dombivli Gymkhana Road,
 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	Lalita singh					
Course:	Modern Networking		Class	FY MSC IT		

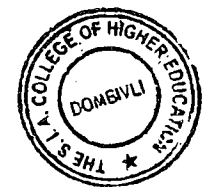
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Demonstrate in-depth knowledge in the area of Computer Networking	To understand the state-of-the-art in network protocols, architectures and applications	Modern Networking Elements of Modern Networking The Networking Ecosystem ,Example Network Architectures,Global Network Architecture,A Typical Network Hierarchy Ethernet Applications of Ethernet Standards Ethernet Data Rates Wi-Fi Applications of Wi-Fi,Standards Wi-Fi Data Rates 4G/5G Cellular First Generation Second Generation, Third Generation Fourth Generation Fifth Generation,	4	4	PPT Live demo	
			Cloud Computing Cloud Computing Concepts				



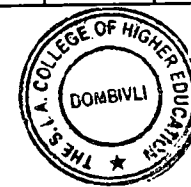
FEBURARY	Demonstrate in-depth knowledge in the area of Computer Networking	To understand the state-of-the-art in network protocols, architectures and applications	The Benefits of Cloud Computing Cloud Networking Cloud Storage, Internet of Things Things on the Internet of Things, Evolution Layers of the Internet of Things, Network Convergence Unified Communications, Requirements and Technology Types of Network and Internet Traffic,Elastic Traffic,Inelastic Traffic, Real-Time Traffic Characteristics Demand: Big Data, Cloud Computing.	4	4	PPT Live demo
		To understand the state-of-the-art in network protocols, architectures and applications	and Mobile TrafficBig Data Cloud Computing,,Mobile Traffic, Requirements: QoS and QoE,,Quality of Service,Quality of Experience, Routing Characteristics, Packet Forwarding, Congestion Control ,Effects of Congestion,Congestion Control Techniques, SDN and NFV Software Defined Networking,Network Functions Virtualization Modern Networking Elements	4	4	PPT Live demo



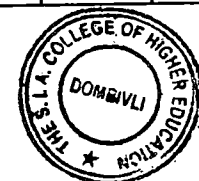
MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Analyze existing network protocols and networks.	Software-Defined Networks SDN: Background and Motivation, Evolving Network Requirements Demand Is Increasing, Supply Is Increasing Traffic Patterns Are More Complex Traditional Network Architectures are Inadequate, The SDN Approach Requirements SDN Architecture Characteristics of Software	4	4	PPT Live demo
MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Analyze existing network protocols and networks.	Defined Networking, SDN- and NFV-Related Standards Standards Developing Organizations Industry Consortia Open Development Initiatives, SDN Data Plane and OpenFlow SDN Data Plane, Data Plane Functions Data Plane Protocols OpenFlow Logical Network Device Flow Table Structure Flow Table Pipeline, The Use of Multiple Tables Group Table OpenFlow Protocol, SDN Control Plane SDN Control Plane Architecture Control Plane Functions, Southbound Interface Northbound Interface Routing, ITU-T Model, OpenDaylight OpenDaylight Architecture OpenDaylight Helium, REST REST Constraints Example REST API, Cooperation and	6	5	PPT Live demo



MARCH	Analyze existing network protocols and networks.	Using BGP for QoS Management IETF SDNi OpenDaylight SNDi SDN Application Plane SDN Application Plane Architecture Northbound Interface Network Services Abstraction Layer Network Applications, User Interface, Network Services Abstraction Layer Abstractions in SDN, Frenetic Traffic Engineering PolicyCop Measurement and Monitoring Security OpenDaylight DDoS Application Data Center Networking, Big Data over SDN Cloud Networking over SDN Mobility and Wireless Information-Centric Networking CCNx, Use of an Abstraction Layer	6	5	PPT Live demo	
	Develop new protocols in networking	Virtualization, Network Functions Virtualization: Concepts and Architecture, Background and Motivation for NFV, Virtual Machines The Virtual Machine Monitor, Architectural Approaches Container Virtualization, NFV Concepts Simple Example of the Use of NFV, NFV Principles High-Level NFV Framework, NFV Benefits and Requirements NFV Benefits, NFV Requirements, NFV Reference Architecture NFV Management and Orchestration, Reference Points Implementation, NFV Functionality,	4	4	PPT Live demo	



APRIL	Prepare a technical document for the identified Networking System Conducting experiments to analyze the identified research work in building Computer Networks	Develop new protocols in networking	NFV Infrastructure, Container Interface, Deployment of NFVI Containers, Logical Structure of NFVI Domains, Compute Domain, Hypervisor Domain, Infrastructure Network Domain, Virtualized Network Functions, VNF Interfaces, VNFC to VNFC Communication, VNF Scaling, NFV Management and Orchestration, Virtualized Infrastructure Manager, Virtual Network Function Manager, NFV Orchestrator, Repositories, Element Management, OSS/BSS,	4	3	PPT Live demo	
APRIL		Develop new protocols in networking	NFV Use Cases Architectural Use Cases, Service-Oriented Use Cases, SDN and NFV Network Virtualization, Virtual LANs, The Use of Virtual LANs, Defining VLANs, Communicating VLAN Membership, IEEE 802.1Q VLAN Standard, Nested VLANs, OpenFlow VLAN Support, Virtual Private Networks, IPsec VPNs, MPLS VPNs, Network Virtualization, Simplified Example, Network Virtualization Architecture, Benefits of Network Virtualization, OpenDaylight's Virtual Tenant Network, Software-Defined Infrastructure, Software Defined Storage, SDI Architecture	4	2	PPT Live demo	



APRIL

Service Operation Processes	Defining and Supporting User Needs, Quality of Service, Background, QoS Architectural Framework, Data Plane, Control Plane, Management Plane, Integrated Services Architecture, ISA Approach ISA Components, ISA Services, Queuing Discipline, Differentiated Services, Services, DiffServ Field, DiffServ Configuration and Operation, Per-Hop Behavior, Default Forwarding PHB, ServiceLevel Agreements, IP Performance Metrics, OpenFlow QoS Support, Queue Structures, Meters, QoE: User Quality of Experience, Why QoE?, Online Video Content Delivery, Service Failures Due to Inadequate QoE Considerations QoE-Related Standardization Projects, Definition of Quality of Experience, Definition of Quality, Definition of Experience Quality Formation Process,	4	2	PPT Live demo	
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APRIL	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	<p>Definition of Quality of Experience, QoE Strategies in Practice, The QoE/QoS Layered Model</p> <p>Summarizing and Merging the ,QoE/QoS Layers, Factors Influencing QoE, Measurements of QoE, Subjective Assessment, Objective Assessment, End-User Device Analytics, Summarizing the QoE Measurement Methods, Applications of QoE Network Design</p> <p>Implications of QoS and QoE Classification of QoE/ QoS Mapping Models, Black-Box Media-Based QoS/QoE Mapping Models, Glass-Box Parameter-Based QoS/QoE Mapping Models, Gray-Box QoS/QoE Mapping Models, Tips for QoS/QoE Mapping Model Selection, IP₇ Oriented Parameter-Based QoS/QoE Mapping Model</p>	4	4	PPT Live demo	
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APRIL		VNetwork Layer QoE/QoS Mapping Models for Video Services, Application Layer QoE/QoS Mapping Models for Video Services Actionable QoE over IP-Based Networks, The System-Oriented Actionable QoE Solution, The Service-Oriented Actionable QoE Solution, QoE Versus QoS Service Monitoring, QoS Monitoring Solutions, QoE Monitoring Solutions, QoE-Based Network and Service Management, QoE-Based Management of VoIP Calls, QoE-Based Host-Centric Vertical Handover, QoE-Based Network-Centric Vertical Handover	4	2	PPT Live demo	
APRIL		Modern Network Architecture: Clouds and Fog, Cloud Computing, Basic Concepts, Cloud Services, Software as a Service, Platform as a Service, Infrastructure as a Service, Other Cloud Services, XaaS, Cloud Deployment Models, Public Cloud Private Cloud Community Cloud, Hybrid Cloud, Cloud Architecture, NIST Cloud Computing Reference Architecture, ITU-T Cloud Computing Reference Architecture, SDN and NFV,	4	2	PPT Live demo	



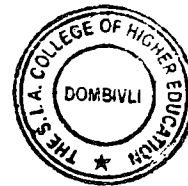
APRIL	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	Implementing CSI	<p>Perspective, ITU-T Cloud Computing Functional Reference Architecture, The Internet of Things: Components The IoT Era Begins, The Scope of the Internet of Things Components of IoT-Enabled Things, Sensors, Actuators, Microcontrollers, Transceivers, RFID, The Internet of Things: Architecture and Implementation, IoT Architecture, ITU-T IoT Reference Model, IoT World Forum Reference Model, IoT Implementation, IoTivity, Cisco IoT System, ioBridge, Security Security Requirements, SDN Security Threats to SDN, Software Defined Security, NFV Security, Attack Surfaces, ETSI Security Perspective, Security Techniques, Cloud Security, Security Issues and Concerns, Cloud Security Risks and Countermeasures, Data Protection in the Cloud, Cloud Security as a Service, Addressing Cloud Computer Security Concerns, IoT Security, The Patching Vulnerability, IoT Security and Privacy Requirements Defined by</p>	4	2	PPT Live demo	—
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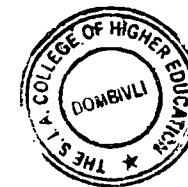
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Mapping Course outcomes to Assessment

		Program: MSC IT					
		Class :FY MSC IT					
Name of the Teacher :		Lalita singh					
Course :	Modern Networking	Topic linked	Assessment methodology	Marks	Weight age -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Demonstrate in-depth knowledge in the area of Computer Networking.	unit 1 & Unit 2	Internal Examination	430	100		Students understood the various areas of computer networking.



2	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	unit 3 & unit 4	Class Activity	NA	NA
	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Unit 4	NIL	NIL	
	Implement project				


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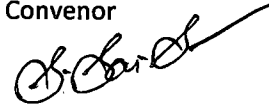
Students understood the concepts of solve a problem related to Computer Networks


students understood how to solve a problem related to computer networks.



	implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5	NIL	NIL	NIL	students understood how to solve a problem related to computer networks and achieve a good project.
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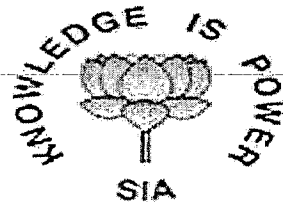
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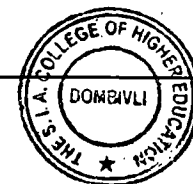
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TEACHING PLAN 2021-22						
				Program: M.Sc. I.T.		
Name of the Teacher : Sandhya Pandey						
Course: Microservice Architecture			Class : M.Sc.(I.T.)-Part 1			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	Microservices, Microservices Value Proposition, Designing Microservice Systems	Microservices: Understanding Microservices, Adopting Microservices, The Microservices Way. Microservices Value Proposition: Deriving Business Value, defining a Goal-Oriented, Layered Approach, Applying the Goal-Oriented, Layered Approach. Designing Microservice Systems: The Systems Approach to Microservices, A Microservices Design Process, Establishing a Foundation: Goals and Principles, Platforms, Culture.	12	08	Lecture+Video	



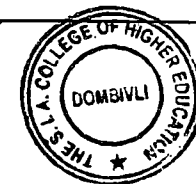
Feb./ March	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service Design, Adopting Microservices in Practice	Service Design: Microservice Boundaries, API design for Microservices, Data and Microservices, Distributed Transactions and Sagas, Asynchronous Message-Passing and Microservices, dealing with Dependencies, System Design and Operations: Independent Deployability, More Servers, Docker and Microservices, Role of Service Discovery, Need for an API Gateway, Monitoring and Alerting. Adopting Microservices in Practice: Solution Architecture Guidance, Organizational Guidance, Culture Guidance, Tools and Process Guidance, Services Guidance.	12	08	Lecture+Video
March/ April	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	Building Microservices with ASP.NET Core: Introduction, Installing .NET Core, Building a Console App, Building ASP.NET Core App. Delivering Continuously: Introduction to Docker, Continuous integration with Wercker, Continuous Integration with Circle CI, Deploying to Dicker Hub. Building Microservice with ASP.NET Core: Microservice, Team Service, API First Development, Test First Controller, Creating a CI pipeline, Integration Testing, Running the team service Docker Image. Backing Services: Microservices Ecosystems, Building the location Service, Enhancing Team Service	12	09	Lecture+Video



April	Create HTTP services using ASP.NET Core Web API	Creating Data Service, Service Discovery	Creating Data Service: Choosing a Database Store, Building a Postgres Repository, Databases are Backing Services, Integration Testing Real Repositories, Exercise the Data Service. Event Sourcing and CQRS: Event Sourcing, CQRS pattern, Event Sourcing and CQRS, Running the samples. Building an ASP.NET Core Web Application: ASP.NET Core Basics, Building Cloud-Native Web Applications. Service Discovery: Cloud Native Factors, Netflix Eureka, Discovering and Advertising ASP.NET Core Services. DNS and Platform Supported Discovery	12	07	Lecture+Video
May	Deploy ASP.NET Core MVC applications to the Windows Azure cloud	Configuring Microservice Ecosystems	Configuring Microservice Ecosystems: Using Environment Variables with Docker, Using Spring Cloud Config Server, Configuring Microservices with etcd, Securing Applications and Microservices: Security in the Cloud, Securing ASP.NET Core Web Apps, Securing ASP.NET Core Microservices. Building Real-Time Apps and Services: Real-Time Applications Defined, Websockets in the Cloud, Using a Cloud Messaging Provider, Building the Proximity Monitor. Putting It All Together: Identifying and Fixing Anti-Patterns, Continuing the Debate over Composite Microservices, The Future.	12	08	Lecture+Video

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

		Program: M.Sc. I.T.			
Name of the Teacher : Sandhya Pandey					
Course: Robotics Process Automation		Class : M.Sc.(I.T.)-Part 2			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	Microservices, Microservices Value Proposition, Designing Microservice Systems	-	-	20	12	Learning Purpose only
2	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service Design, Adopting Microservices in Practice	-	-	20	12	Learning Purpose only
3	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	-	-	NA	12	Learning Purpose only
4	Create HTTP services using ASP.NET Core Web API	Creating Data Service, Service Discovery	-	-	NA	12	Learning Purpose only
5	Deploy ASP.NET Core MVC applications to the Windows Azure cloud	Configuring Microservice Ecosystems	-	-	NA	12	Learning Purpose only

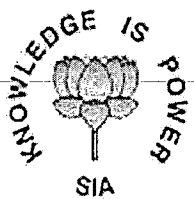
Sandhya
Faculty

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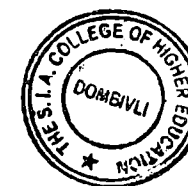
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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22								
			Program	MSC IT				
Name of the Teacher :		MRS. MEENAKSHI KULAWADE						
Course:	Image Processing	Class		PART 1				
Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references	
				Planned	Taken			
April	CO1: review the fundamental concepts of image processing	UNIT 1	Digital Image Processing, Origins of Digital Image Processing, Applications and Examples of Digital Image Processing, Fundamental Steps in Digital Image Processing, Components of an Image Processing System	12	2	Online Lecture using PPT	-	
			Digital Image Fundamentals: Elements of Visual Perception, Light and the Electromagnetic Spectrum, Image Sensing and Acquisition, Image Sampling and Quantization, Basic Relationships Between Pixels, Basic Mathematical Tools Used in Digital Image Processing		3	Online Lecture using PPT	-	
	CO2: Analyse the frequency domains in various image transforms	UNIT 1	Intensity Transformations and Spatial Filtering: Basics, Basic Intensity Transformation Functions, Basic Intensity Transformation Functions, Histogram Processing, Fundamentals of Spatial Filtering, Smoothing (Lowpass) Spatial Filters, Sharpening (Highpass) Spatial Filters, Highpass, Bandreject, and Bandpass Filters from Lowpass Filters, Combining Spatial Enhancement Methods, Using Fuzzy Techniques for Intensity Transformations and Spatial Filtering		3	Discussion PDF		



Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
APRIL	CO 3: Evaluate the techniques for image enhancement and image restoration	UNIT 2	Image Restoration and Reconstruction: A Model of the Image Degradation/Restoration Process, Noise Models, Restoration in the Presence of Noise Only-----Spatial Filtering, Periodic Noise Reduction Using Frequency Domain Filtering, Linear, Position-Invariant Degradations, Estimating the Degradation Function, Inverse Filtering, Minimum Mean Square Error (Wiener) Filtering, Constrained Least Squares Filtering, Geometric Mean Filter, Image Reconstruction from Projections	6	3	Discussion PDF	-
APRIL	CO 2: Analyse the frequency domains in various image transforms	UNIT 2	Filtering in the Frequency Domain: Background, Preliminary Concepts, Sampling and the Fourier Transform of Sampled Functions, The Discrete Fourier Transform of One Variable, Extensions to Functions of Two Variables, Properties of the 2-D DFT and IDFT, Basics of Filtering in the Frequency Domain, Image Smoothing Using Lowpass Frequency	6	3	Reference books	A.K.Jain
MAY	CO 4: Categorize various compression techniques	UNIT 3	Wavelet and Other Image Transforms: Preliminaries, Matrix-based	12	5	Discussion PDF	A.K.jain
			Image Compression and Watermarking: Fundamentals, Huffman Coding, Golomb Coding, Arithmetic Coding, LZW Coding, Run-length Coding, Symbol-based Coding, 8 Bit-plane Coding, Block Transform Coding, Predictive Coding, Wavelet Coding, Digital Image Watermarking, Transforms, Correlation, Basis Functions in the Time-Frequency Plane, Basis				
			Morphological Image Processing: Preliminaries, Erosion and Dilation, Opening and Closing, The Hit-or-Miss Transform, Morphological				



Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
May	CO5: Interpret image representations and segmentation techniques	UNIT 4	Algorithms, Morphological Reconstruction, Morphological Operations on Binary Images, Grayscale Morphology Image Segmentation I: Edge Detection, Thresholding, and Region Detection: Fundamentals, Thresholding, Segmentation by Region Growing and by Region Splitting and Merging, Region Segmentation Using Clustering and Superpixels, Region Segmentation Using Graph Cuts, Segmentation Using Morphological Watersheds, Use of Motion in Segmentation	12	7	Reference books	A.K.Jain
JUNE	CO5: Interpret image representations and segmentation techniques	UNIT 5	Image Segmentation II: Active Contours: Snakes and Level Sets: Background, Image Segmentation Using Snakes, Segmentation Using Level Sets. Feature Extraction: Background, Boundary Preprocessing, Boundary Feature Descriptors, Region Feature Descriptors, Principal Components as Feature Descriptors, Whole-Image Features, Scale-Invariant Feature	12	6	Reference books	A.K.Jain

M. C. ...
Subject Teacher

D. ...
Co-ordinator



K. ...
Principal

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Mapping Course outcomes to Assessment

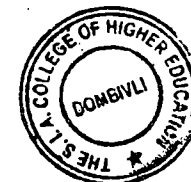
Name of the Teacher :	Mrs Meenakshi K	Program:	BSC IT			
Course :	Image Processing	Class	TY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Elaborate the concepts of digital processing	Unit 1	Internal Assessment	30	30	60 75	Students get to know the fundamental concepts of digital processing
2	Analyse the frequency domains in various image transforms	Unit 2					Students understand the basic concepts of image processing
3	Evaluate the techniques for image enhancement and image restoration	Unit 3	Assignment	10	20		Students are able to perform the concept of morphing
4	Categorize various compression techniques	Unit 4 & Unit 5	Class Activity	NA	NA		students are able to perform Image compression, segmentation and restoration techniques

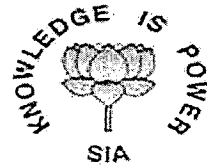
Meenakshi K
Faculty

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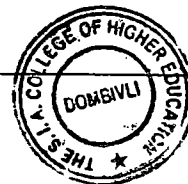
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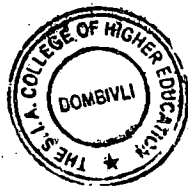
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TEACHING PLAN 2021-22							
Name of the Teacher :		Rashmi Chindarkar	Program	MSC IT			
Course:		BLOCKCHAIN	Sem	IV			
			Class	PART II			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	The students would understand the structure of a blockchain and why/when it is better than a simple distributed database	Introduction to Blockchain as Decentralized system	Blockchain: Introduction, History, Centralised versus Decentralised systems, Layers of blockchain, Importance of blockchain, Blockchain uses and use cases. Working of Blockchain: Blockchain foundation, Cryptography, Game Theory, Computer Science Engineering, Properties of blockchain solutions, blockchain transactions, distributed consensus mechanisms, Blockchain mechanisms, Scaling blockchain Working of Bitcoin: Money, Bitcoin, Bitcoin blockchain, bitcoin network, bitcoin scripts, Full Nodes and SVPs, Bitcoin wallets	3	2	PPT +VEDIO	https://www.youtube.com/watch?v=yubzJw0uiE4&t=326s
				12	10		



FEBRUARY	Analyze the incentive structure in a blockchain based system and critically assess its functions, benefits and vulnerabilities	Ethereum, solidity programming, smart contract	Ethereum: three parts of blockchain, Ether as currency and commodity, Building trustless systems, Smart contracts, Ethereum Virtual Machine, The Mist browser, Wallets as a Computing Metaphor, The Bank Teller Metaphor, Breaking with Banking History, How Encryption Leads to Trust, System Requirements, Using Parity with Solidity Programming: Introduction, Global Banking Made Real, Complementary Currency, Programming the EVM, Design Rationale, Importance of Formal Proofs, Automated Proofs,	10	7	PPT + VEDIO , PROBLEM SOLVING	https://www.youtube.com/watch?v=gh5b-MzDl6I
				4	3	PPT , Live Examples	
MARCH	Evaluate the setting where a blockchain based structure may be applied, its potential and its limitations	Hyperledger, smart contracts and tokens	Hyperledger: Overview, Fabric, composer, installing hyperledger fabric and composer, deploying, running the network, error troubleshooting. Smart Contracts and Tokens: EVM as Back End, Assets Backed by Anything, Cryptocurrency Is a Measure of Time, Function of Collectibles in Human Systems	6	5	PPT Live demo	

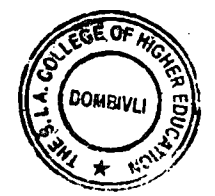


APRIL	Understand what constitutes a "smart" contract, what are its legal implications and what it can and cannot do, now and in the near future	Mining Ether, Bitcoin, Cryptoeconomics	Blockchain Application Development: Decentralized Applications, Blockchain Application Development, Interacting with the Bitcoin Blockchain, Creating a Smart Contract, Executing Smart Contract Functions, Public vs. Private Blockchains, Decentralized Application Architecture, Building an-Ethereum DApp: The DApp, Setting Up a Private Ethereum Network	6	6	PPT Live demo	
				4	4		
MAY	Develop blockchain DApps	Genetic algorithm, Fuzzy logic control	Building an Ethereum DApp: The DApp, Setting Up a Private Ethereum Network, Creating the Smart Contract, Deploying the Smart Contract, Client Application, DApp deployment: Seven Ways to Think About Smart Contracts, Dapp Contract Data Models, EVM back-end and front-end communication, JSON-RPC, Web 3, JavaScript API, Using Meteor with the EVM, Executing	10	6	PPT	
TOTAL				55	43		

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Convener *[Signature]*

Principal *[Signature]*



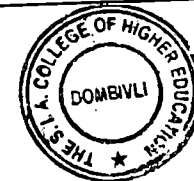
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TEACHING PLAN 2021-22

			Program	MSC IT		
Name of the Teacher :	Ms. Arti Bansode		Class	M.Sc. Part 1		
Course:	Natural Language Processing					

MONTH	TOPIC	SUB-TOPIC	NO.OF LECTURES		Methodology	Links to references
			PLANNED	TAKEN		
January	Unit-I	Introduction to NLP, brief history, NLP applications: Speech to Text(STT), Text to Speech(TTS), Story Understanding, NL Generation, QA system, Machine Translation, Text Summarization, Text classification, Sentiment Analysis, Grammar/Spell Checkers etc., challenges/Open Problems, NLP abstraction levels, Natural Language (NL) Characteristics and NL computing approaches/techniques and steps, NL tasks: Segmentation, Chunking, tagging, NER, Parsing, Word Sense Disambiguation, NL Generation, Web 2.0 Applications : Sentiment Analysis; Text Entailment; Cross Lingual Information Retrieval (CLIR)	12	12	Discussion PDF	-
		Text Processing Challenges, Overview of Language Scripts and their representation on Machines using Character Sets, Language, Corpus and Application Dependence issues,	2	2	Discussion PDF	-



February	Unit-II	Segmentation: word level(Tokenization), Sentence level. Regular Expression and Automata Morphology, Types, Survey of English and Indian Languages Morphology, Morphological parsing FSA and FST, Porter stemmer, Rule based and Paradigm based Morphology, Human Morphological Processing, Machine Learning approaches.	12	12	Discussion PDF	-
	Unit-III	Word Classes and Part-of-Speech tagging(POS),	1)	Discussion PDF	-
March	Unit-III	survey of POS tagsets, Rule based approaches (ENG-TOWL), Stochastic approaches(Probabilistic, Ngram and HMM), TBL morphology, unknown word handling, evaluation metrics: Precision/Recall/F-measure, error analysis	11)	Discussion PDF	-
	Unit-IV	NL parsing basics, approaches: TopDown, BottomUp, Overview of Grammar Formalisms: constituency and dependency school,	4	4	Discussion PDF	-

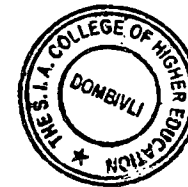


April	Unit-IV	Grammar notations CFG, LFG, PCFG, LTAG, FeatureUnification, overview of English CFG, Indian Language Parsing in Paninian Karaka Theory, CFG parsing using Earley's and CYK algorithms, Probabilistic parsing, Dependency Parsing: Covington algorithm, MALT parser, MST parser.	8	8	Discussion PDF	-
	Unit-V	Concepts and issues in NL,	1	1	Discussion PDF	-
May	Unit-V	Theories and approaches for Semantic Analysis, Meaning Representation, word similarity, Lexical Semantics, word senses and relationships, WordNet (English and IndoWordnet), Word Sense Disambiguation: Lesk Algorithm Walker's algorithm, Coreferences Resolution: Anaphora, Cataphora.	9	9	Discussion PDF	-

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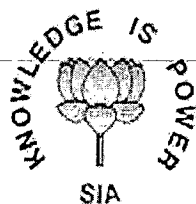
Dr. Sand
Faculty



Dr. Sand
Convener

A
Principal

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TEACHING PLAN 2021-22						
				Program: MScIT		
Name of the Teacher : Sreekala Nair and Sandhya Thakkar						
Course:	Deep Learning		Class : MSc IT part 2			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	To describe understand and apply the mathematical concept in deep learning	UNIT 1: Applied Math and Machine Learning basics	Linear Algebra, Scalars, Vectors, Matrices and Tensors, Multiplying Matrices and vectors, identity and inverse matrices, linear dependence and span, norms, special matrices and vectors, eigen decomposition	5	5	Lecture method, Problem solving method	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2E Deo
		Numerical Computation	Overflow and underflow, poor conditioning, Gradient based optimization, constraint optimization.	5	4	Lecture method, Problem solving method	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2E Deo

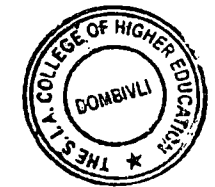


February	To understand the basics of Perceptron and Deep Networks	Unit 2 Deep Networks:	(Perceptron) Deep feedforward network, regularization for deep learning, Optimization for Training deep models	12	11	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
March	To understand basics of CNN and RNN	Unit 3 Deep Networks:	Convolutional Networks, (CNN) Convolution Neural Network Sequence Modelling, (RNN) Recurrent Neural Network Applications	12	11	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
	To understand and develop Autoencoders	Unit 4 Deep Learning Research :	Linear Factor Models, Autoencoders, Representation learning				https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
April	To understand Generative Adversarial Network	Unit 5 Generative Models :	Approximate Inference, Deep, Generative Models	10	8	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo

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Sanchhya
Faculty

B. Baird
Convener



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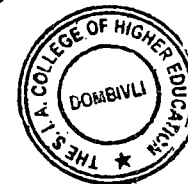
Mapping Course outcomes to Assessment

		Program: MScIT				
Name of the Teacher : Sreekala Nair/Sandhya Thakkar						
Course : Deep Learning		Class	Msc IT			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage -	Remarks
1	CO1: To describe understand and apply the mathematical concept in deep learning	Applied Math and Machine Learning basics and Numerical Computation	--	--	10	12	Students will be able to describe basics of mathematical foundation which will help to understand the concepts of Deep learning
2	CO2: To describe understand and apply the basics of Perceptron and Deep Networks	Deep Network	--	--	10	12	Students will be able to describe basics of perceptron which will help to understand the concepts of Deep learning Network
3	CO3: To describe understand of CNN and RNN	Deep Networks	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the RNN and CNN
4	CO4: To describe understand of and develop Autoencoders	Deep Learning Research	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the Autoencoders
5	CO5: To describe understand of and develop Generative Adversarial Models	Generative Models	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the GAN

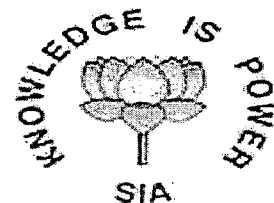
Sandhya
Faculty

S. S. S.
Convenor



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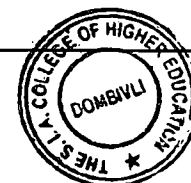
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TEACHING PLAN 2020-21						
			Program	MSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Human Computer Interaction		Class	Part 2		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: The Interaction, Paradigms, Interaction design basics	Design Focus, Frameworks and HCI, Ergonomics, Interaction styles, Elements of the WIMP interface, Interactivity, Paradigms for interaction, Screen design and layout, Alignment and layout matters, Checking screen colors, Iteration and prototyping	12	05	PDF & Discussion	-
February	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: HCI in software process	The software life cycle, Usability engineering, Iterative design and prototyping, Prototyping in practice, Design rationale		05	PDF & Discussion	-



February	CO2: understand the evaluation techniques used for any of the proposed system.	Unit 2: Design, Implementation support, Evaluation techniques	Standards, Guidelines, Golden rules and heuristics, HCI patterns, Elements of windowing systems, Programming the application, Going with the grain, Using toolkits, , Goals of evaluation, Evaluation through expert analysis, Choosing an evaluation methods	12	06	PDF & Discussion	-
March	CO3: understand the cognitive models and its design	Unit 3: Universal Design, User support, Cognitive models	Universal design principles, Multi-modal interaction, Designing websites for screen readers, Requirements of user support, Approaches to user support, Adaptive help systems, The challenge of display-based systems, Physical and device models, Cognitive architectures	12	08	PDF & Discussion	-
March	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Socio-organizational issues and stakeholder requirements, Communication and Collaboration Models	Organizational issues, Capturing requirements, Face-to-face communication, Conversation, Text-based communication, Group working	12	08	PDF & Discussion	-



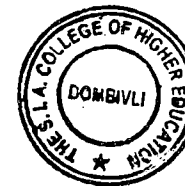
April	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Task Analysis	Differences between task analysis and other techniques, Task decomposition, Knowledge-based analysis, Entity-relationship-based techniques, Sources of information and data collection, Uses of task analysis	12	08	PDF & Discussion	-
April	CO5: able to design and implement a complete system.	Unit 5: Dialog notation and Design, Models of the system, Modeling rich interaction	What is dialog?, Dialog design notations, Diagrammatic notations, Textual dialog notations, Dialog semantics, Dialog analysis and design, Interaction models, Continuous behavior, Rich contexts, Low intention and sensor-based interaction	12	08	PDF & Discussion	-

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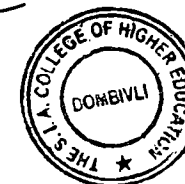
Mapping Course outcomes to Assessment

			Program:	MSC		
Name of the Teacher :	S. Sai Sree					
Course :	Human Computer Interaction	Class	Part 2			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	have a clear understanding of HCI principles that influence a system's interface design, before writing any code.	Unit 1	Internal Assessment	40	1000	30	Students have the basic understanding of HCI
2	understand the evaluation techniques used for any of the proposed system.	Unit 2					Students understand the evaluation of HCI
3	understand the cognitive models and its design.	Unit 3	Class Activity	NA	NA		Students know the cognitive models
4	able to understand how to manage the system resources and do the task analysis	Unit 4	Class Activity	NA	NA	30	Students have to perform task analysis
5	able to design and implement a complete system.	Unit 5	Class Activity	NA	NA		Students are able to design complete system

S. Sai Sree
Faculty

S. Sai Sree
Convener



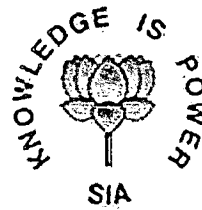
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TEACHING PLAN

BAF



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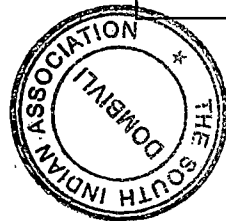
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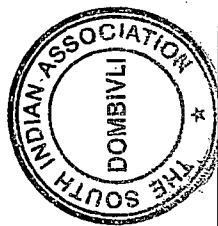
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TEACHING PLAN 2021-22						
			Program : Accounting & Finance			
Name of the Teacher : Kavitha Nadar						
Course: Cost Accounting			Class : FYBAF			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	Students will understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	8	6	PPT, Ms - EXCEL	
October	Students will understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO & Weighted Average	8	8	PPT, Ms - EXCEL	



October	To identify the indirect expenses in an organisation and understand to allocation, apportionment and absorption of expenses and computation of overhead rates	Oveheads	Allocation of primary distribution of overheads, Secondary Distribution of Overheds under Repeated Distribution method, Ladder Method, Step Method & Trial and Error Method	8	8	PPT, Ms - EXCEL
November	To identify the indirect expenses in an organisation and understand to allocation, apportionment and absorption of expenses and computation of overhead rates	Overheads	Calculation of Machine hour rate	6	6	PPT, Ms - EXCEL
November	Students will learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Labour cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	6	PPT, Ms - EXCEL
December	Students will learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Labour cost	Rowan & Halsey Method, Combined of all methods, Calculation of Labour Cost	12	12	PPT, Ms - EXCEL
January	To Enable student to evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Introduction to Cost Accounting	Difference between Financial & Cost accounting, Cost objectives, Cost classification	4	4	PPT



January	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	2	PPT, MS - EXCEL, Microsoft forms	
			TOTAL	52	48		

Kavitha
Faculty

Sushade
Convenor

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Mapping Course outcomes to Assessment							
				Program: BAF			
Name of the Teacher : Kavitha Nadar							
Course :	Introduction to Cost Accounting			Class : FYBAF			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal weight age	Overall weightage - External	REmarks
1	To Enable student to evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Unit - I	-	-		15	
2	Students will understand the procedure of material procurement inventory control and inventory accounting	Unit - II	Internal Test	10	12.5	20	

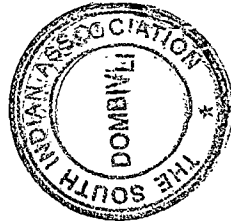


3	Students will learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Unit - III					20
4	To identify the indirect expenses in an organisation and understand to allocation, apportionment and absorption of expenses and computation of overhead rates	Unit - IV	Internal Test	10	12.5		20

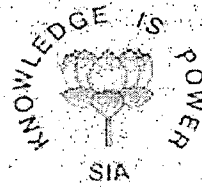
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Faculty

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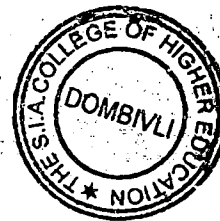
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TEACHING PLAN 2021-22							
Program:BAF							
Name of the Teacher :		Rooshikesh G. Jade					
Course:	Commerce-I- Business Environment			Class: FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	Objectives, Dynamics of Business and its Environment, Types of Business Environment, Perform	Business and its Environment	1. Business Objectives, Dynamics of Business and its Environment, Types of Business Environment 2. Environmental Analysis: Importance, Factors, PESTEL Analysis, SWOT Analysis	8	10	PPT, Board presentation, Assignments, Discussions	



Nov-21	Discuss Ethical Dilemmas, Corporate Culture and Ethical Climate Develop Entrepreneurship as a Career Option Examine Consumerism in India & discuss Consumer Protection Act 1986	Business and Society	1. Business Ethics: Nature and Scope of Ethics, Ethical Dilemmas, Corporate Culture and Ethical Climate 2. Development of Business Entrepreneurship: Entrepreneurship and Economic Development, Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, Entrepreneurship as a Career Option 3. Consumerism and Consumer Protection: Consumerism in India, Consumer Protection Act 1986	16	15	PPT, Board presentation, Assignments, Discussions
Dec-21	Narrate Social Responsibility of Business, Ecology and Business, Carbon Credit Discuss Evolution of Social Audit & comment on Social Audit v/s Commercial Audit	Contemporary Issues	1. Corporate Social Responsibility and Corporate Governance: Social Responsibility of Business, Ecology and Business, Carbon Credit 2. Social Audit: Evolution of Social Audit, Benefits of Social Audit, Social Audit v/s Commercial Audit	12	15	PPT, Board presentation, Assignments, Discussions
Dec-22	Examine Strategies for going Global: MNCs and TNCs, WTO	International Environment	1. Strategies for going Global: MNCs and TNCs, WTO 2. Foreign Trade in India- Balance of Trade, FDI Investment Flows and its Implication for Indian Industries	14	17	PPT, Board presentation, Assignments, Discussions

Rach
Faculty

Sumande
Convener

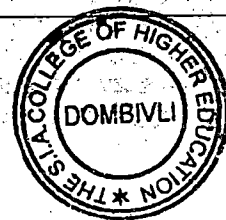


Principal
Rafiq
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Mapping Course outcomes to Assessment

Program: BAF	
Name of the Teacher :	Rooshikesh G Jade
Course :	Business Environment
Class :FYBAF	

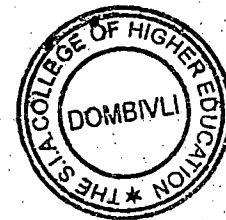
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Discuss Business Objectives, Dynamics of Business and its Environment, Types of Business Environment. Perform Environmental Analysis using PESTEL Analysis & SWOT Analysis .	Business and its Environment	Test		10		
2	Discuss Ethical Dilemmas, Corporate Culture and Ethical Climate Develop Entrepreneurship as a Career Option Examine Consumerism in India & discuss Consumer Protection Act 1986	Business and Society	Test	25	5		20



3	Narrate Social Responsibility of Business, Ecology and Business, Carbon Credit Discuss Evolution of Social Audit & comment on Social Audit v/s Commercial Audit	Contemporary Issues	Test	25	5		
4	Examine Strategies for going Global: MNCs and TNCs, WTO	International Environment	Test		5		20
	Total				25		75

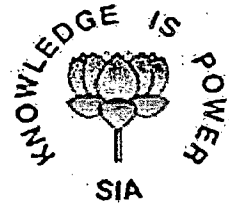
Prab
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Pudraj
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TEACHING PLAN 2020-21							
			Program	BAF			
Name of the Teacher :	Aishwarya Iyer						
Course:	Business Communication 1	Class	FYBAF				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
November	Understand the fundamentals of communication and identify their communication abilities	Theory of communication		10			
		The concept of communication	Need for communication, Meaning and definition, Process, Feedback and its types , forms, levels, Emergence of communication in Global world, Importance of communication in corporate world, Impact of technology advancement.	3		Ppt	
		Channels and objectives of communication	Channels of communication, formal channel of communication, vertical ,horizontal, diagonal ,informal channels of communication, grapevine communication, objectives of communication, information, advice, order and instruction, persuasion ,motivation, education, warning, boosting morale of employees.	3		Ppt	

November	Understand the communication and identify their communication methods and modes	Methods and modes of Communication	Communication introduction ,verbal communication, characteristics of oral communication ,forms ,advantages and limitations, face to face communication, advantages and limitations, written communication, characteristics, importance and advantages ,nonverbal communication, characteristics, forms, body language, posture , gesture, expression ,dress and grooming ,space and proxemics, visual communication, silence ,business etiquette ,modes of communication, conventional mode, telephone, wireless and cellular phones, SMS communication telegram , facsimile communication, computer , e-communication, video and satellite conferencing	4		PpT	
		Obstracles to communication in Business World		15			
December	Understand the barriers to communication and how to overcome	Barriers to communication	Physical barriers, noise ,defect ,time and distance, ignorance of medium, language or semantic barriers ,interpretation of words ,use of jargon ,different pattern of speech, bypass instructions, personal barriers, prejudice -emotion- close minded- rambling -retention- hello effect -status barrier -poor retention, cross-cultural barrier, individual barrier, National barrier ,how to overcome barriers, tips for effective communication	3		ppt	
	Understand the listening skills and tips of effective listening	Listening skills	Introduction, Advantage,Obstracles of effective listening, Tips for effective listening, Types of listening	3		PpT and vedio	
	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	Concept and interpretation, importance of business ethics, personal integrity at the workplace, business ethics and media ,computer ethics, corporate social responsibility, some burning issues	4		ppt	

		Business correspondence		15		
December	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Meaning and importance of business correspondence, objects of communication, essentials of business correspondence ,7 c's of communication ,you attitude in communication, physical appearance of business letter, tips for clear writing ,tips for sentence construction, tips for paragraph design, business jargon, parts of business letter, layout of a business letter, note of a postscript, principles of effective e-mail writing	8	ppt	
	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Challenges In applying higher education institute, statement of purpose, job application ,types of job application, specimen letters of job application, resume ,e-mail application, recommendation letter, job related letters, letter of job offer acceptance, letter of appointment, promotion, confirmation ,memos of warning, termination of service, interoffice memo, resignation letters	7	ppt, specimen letter writing	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
					10		
January		Language and Writing skills					
	Apply the managerial writing skills and correspondence skills in terms of good communication	Paragraph writing	Introduction, purpose of a paragraph, characteristics of a paragraph, key elements ,types of paragraph, steps of paragraph ,examples of editing, linking paragraph, formal/informal writing, examples of paragraph writing, interpretation of technical data	5		paragr aph writing class activity	
	Use and how to apply grammars	Remedial Grammer	Determiners, tenses, subject - verb agreement , auxiliaries, relatives and connectors, conditionals, active and passive voice, reported speech, prepositions, miscellaneous	5		practic e	

Ashwari J.
Faculty

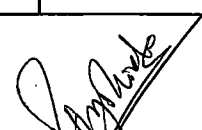
S. S. Dhande
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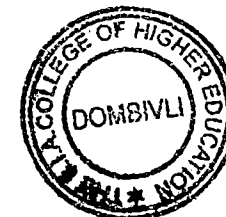


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Principal

6	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	TEST/Assignment				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Test				
8	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Test	10	5	25	
9	Apply the managerial writing skills and correspondence skills in terms of good communication	Paragraph writing	TEST/paragraph writing (class activity)				
10	Use and how to apply grammars	Remedial Gramme	TEST/Class activity	NA	NA	NA	



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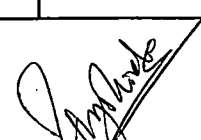

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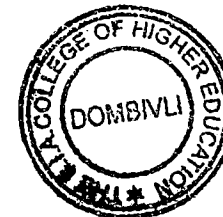



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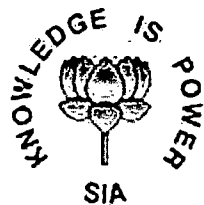
6	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	TEST/Assignment				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Test				
8	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Test	10	5	25	
9	Apply the managerial writing skills and correspondence skills in terms of good communication	Paragraph writing	TEST/paragraph writing (class activity)				
10	Use and how to apply grammars	Remedial Grammar	TEST/Class activity	NA	NA	NA	


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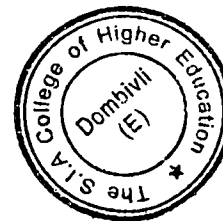
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TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BAF			
Course:	Foundation Course-I	Class	FY	SEM-1		

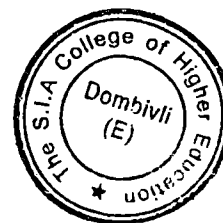
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPT & OCT	Understand various religions and their beliefs & social issues.	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	6	06	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p:/s/FYBI-2021-22/EWNVcu6uKEJEsW6ydsKLd8UBmk5aKIK0oR4cIEV-q8b3gw?e=ewjQeb



Oct & Nov-21	Understand various religions and their beliefs & social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities	10	09	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p/s/FYBI-2021-22/EaLONng6udZHjsU8EggEaSIBiMZQ5QrXNWauDQ7yuO5tdA?e=YeRLSt
NOV & DEC	Understand various religions and their beliefs & social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	6	06	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p/s/FYBI-2021-22/EfvpMRWO1CJApa2bdUDmWZMBI6tYtJFZtMi5piCm-SwCiA?e=3TgCdZ
Dec	Develop understanding of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	6	06	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p/s/FYBI-2021-22/ESzF3gB3tQZEtull6O5cEEB8enJex94nZvLXND7tliudw?e=fHPCDI
Jan	Acquire knowledge about the functioning of various Political parties	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	5	05	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p/s/FYBI-2021-22/EcGBr1IKtq9JgGMLs6-rZV0BxnC7KtJRnEi6OOBon3JqtW?e=CXkA18

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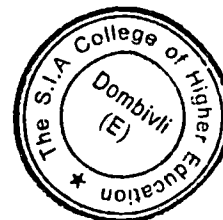
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BAF		
Course :	Foundation Course-I	Class	FY	SEM-1	

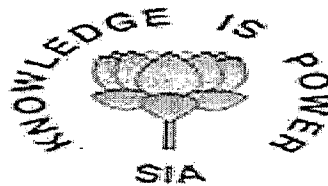
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
	Course outcome	Topic					
1	Understand various religions and their beliefs & social issues.	Overview of Indian Society	Project and Powerpoint Presentation		5	15	Learning Purpose Only
2	Understand various religions and their beliefs & social issues.	Concept of Disparity- 1	Project and Powerpoint Presentation		15	15	Learning Purpose Only
3	Understand various religions and their beliefs & social issues.	Concept of Disparity-2	Project and Powerpoint Presentation		5	15	Learning Purpose Only
4	Develop understanding of Indian Constitution.	The Indian Constitution				15	Learning Purpose Only
5	Acquire knowledge about the functioning of various Political parties	Significant Aspects of Political Processes				15	Learning Purpose Only

Sunita Sidhani
Faculty

Sunita Sidhani
Convener



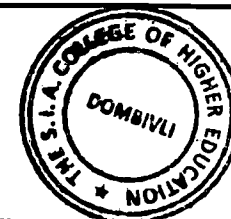
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TEACHING PLAN 2021-22

Name of the Teacher : DHANABALU RAJU NAIKAR		Program		BAF			
Course: FINANCIAL ACCOUNTING I		Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	financial statements in accordance with appropriate standards.	Accounting Standards Issued by ICAI and Inventory Valuation	Accounting Standards: Concepts, Benefits, Procedures for Issue of Accounting Standards	8	8	PPT	
OCTOBER	To Employ critical thinking skills to analyse financial data as well as the effects of differing financial accounting methods on the financial statements	Final Accounts	Expenditure a) Capital (b) Revenue Receipts a) Capital (b) Revenue • Adjustments and Closing Entries • Final Accounts of Manufacturing Concerns	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Classify in considering features of various transactions and able to apply structure of Final Accounts in proper manner. Accounting of Departmental	Departmental Accounts	Meaning Basis of Allocation of Expenses and Incomes / Receipts Inter Departmental Transfer: At Cost Price and Invoice Price Stock Reserve	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DEC/JAN	Understood application of Hire purchase transactions in real life as regular transaction in	Accounting for Hire Purchase	Calculation of Interest Accounting for Hire Purchase Transactions by Asset Purchase Method Based on Full Cash Price	16	16	EXCEL SHEET NUMERICALS SOLVING,PPT	



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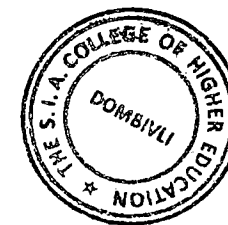
Mapping Course outcomes to Assessment

Name of the Teacher : DHANABALU RAJU NAIKAR		Program	BAF
Course:	FINANCIAL ACCOUNTING - I	Class	FYBAF

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	financial statements in accordance with appropriate standards.	Accounting Standards Issued by ICAI and Inventory Valuation		NA	NA	15	
2	To Employ critical thinking skills to analyse financial data as well as the effects of differing financial accounting methods on the financial statements	Final Accounts	INTERNAL TEST	10	12.5	20	
3	Classify in considering features of various transactions and able to apply structure of Final Accounts in proper manner. Accounting of Departmental	Departmental Accounts	INTERNAL TEST	10	12.5	20	
4	Understood application of Hire purchase transactions in real life as regular transaction in	Accounting for Hire Purchase		NA	NA	20	

D. Dhanabalu Raju Naikar
Faculty

D. Dhanabalu Raju Naikar
Convenor



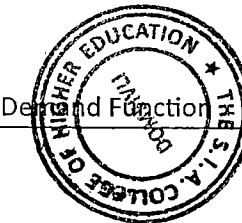
D. Dhanabalu Raju Naikar
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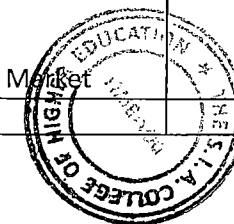
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TEACHING PLAN 2021-22

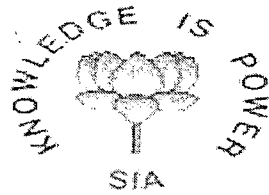
		Program	BAF				
Name of the Teacher :		Sujith Raman					
Course: BUSINESS ECONOMICS I		Class	FYBAF				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand the scope and importance of Business Economics	Introduction	Introduction - Scope & Importance of Business Economics	3		LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
	Understand various concepts of Demand and Supply function in economics	Demand Analysis	Demand Function	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	



			Demant Estimation and Forecasting	4	EXAMPLES, LECTURES, DIAGRAMS	
	Understand and apply production function and cost function	Supply and Production Decisions and Cost of production	Production function	4	LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Cost Concepts	5	LECTURES AND EXAMPLES	
	Understand various features and concepts of Market Structure	Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	Short run and long run equilibrium	5	LECTURES	
			Monopolistic Competition	5	LECTURES AND INDUSTRY RELATED EXAMPLES	
			Oligopolistic Market	5	LECTURES AND INDUSTRY RELATED EXAMPLES	



	Understand various pricing strategy	Pricing Practices	Cost oriented pricing methods	5		LECTURES AND INDUSTRY RELATED EXAMPLES	
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						The S.I.A. College of Higher Education	
						DUMBIVLI (E)	
		Mapping Course outcomes to Assessment					
	Name of the Teacher :	SUJITH RAMAN	Program:	BAF			
	Course :	BUSINESS ECONOMICS II	Class	FYBAF			
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the scope and importance of Business Economics	Introduction	Internal exam and external exam	100	25	75	
2	Understand various concepts of Demand and Supply function in economics	Demand Analysis	Internal exam and external exam	100	25	75	
3	Understand and apply production function and cost function	Supply and Production Decisions and Cost of production	Internal exam and external exam	100	25	75	
4	Understand various features and concepts of Market Structure	Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	Internal exam and external exam	100	25	75	
5	Understand various pricing strategy	Pricing Practices	Internal exam and external exam	100	25	75	



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TEACHING PLAN 2021-22							
Name of the Teacher : Mr.Mahesh Kandalkar			Program Bachelor of Accounting & Finance				
Course:	Financial Market Operation		Class	SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June,2021	Understands the Indian Financial System	Indian Financial System	Indian Financial System-Introduction, Features	4	3	PPT	https://www.youtube.com/watch?v=aw09rIG6VD0
			Functions of Financial System				
			Structure of Financial System				
July,2021			Overview of Indian Financial System	14	12	PPT	
			Overview of Indian Financial System				
			Non Banking Financial Institution				
			Non Banking Finance companies				
			Chitfund Companies				



			Money measures by RBI				
			Velocity of money, Factors affecting velocity of money circulation				
			Reforms or measures to strengthen the Indian money market				
			Savings & Investment, Various types of investors, Investment avenues				
			Factors affecting investment decisions				
			Inflation- meaning, types, causes, Effects of inflation				
			Monetary policy, Effects of interest rates on inflation				
August, 2021			Effect of interest rate on inflation	12	8	PPT	
	Gets overview of Capital market	Capital Market	Capital market-meaning and features				https://www.youtube.com/watch?v=pY3WeLwGT4s
			Advantages & Disadvantages of Capital market				
			Instruments of Capital Market				



			Right shares, Bonus shares				
			Primary market system				
			Regulations in India				
			Secondary market				
September, 2021	Get the idea of Financial Instruments	Financial Instruments	Introduction to Financial Instruments	12	9	PPT	
			Features of Financial Instruments				
			Classification of Financial Instruments				
			Difference between Debt and Equity Instruments				
			Introduction to Equity instruments				
			Types of Equity shares				
			Introduction to Derivatives and its characteristics				
	Understands the concept of Derivatives		Need for Derivatives, Types of Derivatives				https://www.youtube.com/watch?v=f6-r3IPAhpo
			Advantages & Disadvantages of Derivatives				

M.K.
Faculty

S. S. S.
Coordinator

42 32

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Mapping Course outcomes to Assessment

		Program Bachelor of Accounting & Finance			
Name of the Teacher : Mahesh Kandalkar					
Course :		Class	S.Y.BAF		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands the Indian Financial System	Indian Financial System	Internal Test	25	25	25
2	Gets overview of Capital market	Capital Market	Internal Test	25	25	25

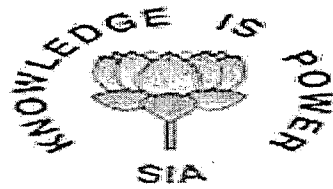
Mahesh Kandalkar
Faculty

Mahesh Kandalkar
Convener

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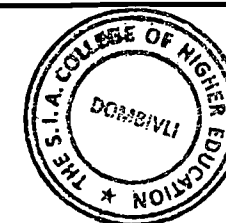
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course:	DIRECT TAXES I	Class		SYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
JUNE/JULY	Acquaint the students with basic principles underlying the provisions of direct tax	Definitions u/s – 2 , Basis of Charge and Exclusions from Total Income	Section 2,Section 3 – 9, Exclusions from Total Income Section 10	10	10	PPT
JULY	Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Heads of Income	Salary Income,Income From House Property,Profits & Gains From Business & Profession	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
AUGUST	Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Heads of Income	Capital Gains,Income from Other Sources	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
SEPTEMBER	Application of Direct tax to Individuals based on Various sources of Income and deductions available	Deductions under Chapter VI – A	80 A,80 C,80CCC,80D,80 DD,80E,80 TTA,80U	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
OCTOBER	Explaining the students how to compute Taxable Total Income of Individual	Computation of Total Income	Computation of Total Income of Individual and HUF with respect to above heads and deductions	4	4	EXCEL SHEET NUMERICALS SOLVING,PPT

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Mapping Course outcomes to Assessment

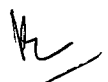
Name of the Teacher : RASIKA SHINDE		Program	BAF	
Course:	DIRECT TAXES I	Class	SYBAF	

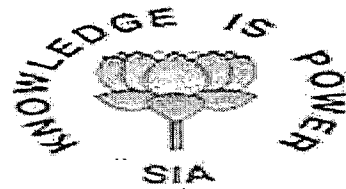
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Acquaint the students with basic principles underlying the provisions of direct tax Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Definitions u/s – 2 , Basis of Charge and Exclusions from Total Income	INTERNAL TEST	10	12.5	10	
2	Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Heads of Income	INTERNAL TEST	10	12.5	15	
3	Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Heads of Income		NA	NA	20	
4	Application of Direct tax to Individuals based on Various sources of Income and deductions available	Deductions under Chapter VI – A		NA	NA	20	
5	Explaining the students how to compute Taxable Total Income of Individual	Computation of Total Income		NA	NA	10	

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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Methodology	Links to references
Course:	COST ACCOUNTING II	Class		SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures			
				Planned	Taken		
JUNE	Students would classify costs and would be able to prepare cost sheet for manufacturing	Classification of Costs and Cost Sheet	Problems on preparation of cost sheet & Estimated Cost sheet	8	6	PPT	
JULY	Students would be able to reconcile cost and financial statements	Reconciliation of cost and financial accounts	Practical problems based on reconciliation of cost and Financial accounts	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
AUGUST	Students would be able to prepare contract account and understand various aspects of contract costing including treatment of profit on incomplete contracts	Contract Costing	Progress payments, Retention money, Contract accounts, Accounting for material, Accounting for Tax deducted at source by the contractee, Accounting for plant used in a contract, treatment of profit on incomplete contracts, Contract profit and Balance sheet entries. Escalation clause, practical problems	14	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
SEPTEMBER	Students would be able to prepare process accounts and statement of joint products and by-products. They would also recall and discuss various concepts related to Process Costing	Process Costing	Process loss, Abnormal gains and losses, Joint products and by products. Excluding Equivalent units, Inter-process profit Practical problems Process Costing and joint and by products	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	

Rasika Shinde
 Faculty

Rasika Shinde
 Co-venor



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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:	COST ACCOUNTING II		Class		SYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students would classify costs and would be able to prepare cost sheet for manufacturing	Classification of Costs and Cost Sheet	INTERNAL TEST	10	12.5	15	
2	Students would be able to reconcile cost and financial statements	Reconciliation of cost and financial accounts	INTERNAL TEST	10	12.5	20	
3	Students would be able to prepare contract account and understand various aspects of contract costing including treatment of profit on incomplete contracts	Contract Costing		NA	NA	20	
4	Students would be able to prepare process accounts and statement of joint products and by-products. They would also recall and discuss various concepts related to Process Costing	Process Costing		NA	NA	20	

Rasika Shinde
Faculty

Rasika Shinde
Convener



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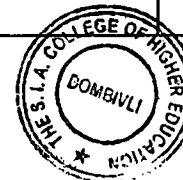


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TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BAF			
Course:	BUSINESS LAW 2	Class	SY	SEM - 3		

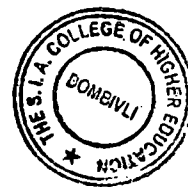
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY	Acquaint the students with legal framework for Indian Partnership Act, 1932	The Indian Partnership Act – 1932	a) Concept of Partnership: Partnership and Company, Test for determination of existence for partnership, Kinds of partnership b) Registration and effects of non-registration of Partnership c) Rights and Duties of Partners d) Authority and Liability of partners e) Admission, Retirement and Expulsion of Partner f) Dissolution of Partnership	20	15	Discussion Method, PPT, case study animated video, Points to remember given , Quiz	https://www.youtube.com/watch?v=lhYWoqNV3nE
JULY & AUG	Understand the changes in Business Form with introduction of Limited Liability Act, 2008.	Limited Liability Partnership Act – 2008	a) Nature of Limited Liability Partnership b) Incorporation of Limited Liability Partnership c) Extent and Limitation of Liability of Limited Liability Partnership and Partners d) Contributions e) Conversion Into Limited Liability Partnership f) Winding Up and Dissolution	15	13	Discussion Method, PPT, case study animated video, Points to remember given , Quiz	https://www.youtube.com/watch?v=8t1p_TOF9EY https://www.youtube.com/watch?v=TeB1obZ-jpM



AUG & SEPT	Familiarising the students with the provisions for Employees in Factory related to Health, Safety and Welfare Measure.	Factories Act – 1948	Definitions: • Section 2 (k) – Manufacturing Process, • Section 2 (l) – Workers • Section 2 (m) – Factory B Provisions pertaining to i. Health- Section 11 to Section 20 ii. Safety- Section 21 to Section 41 iii. Welfare- Section 42 to Section 49	15	11	Discussion Method, PPT, case study animated video, Points to remember given , Quiz	https://www.youtube.com/watch?v=ynt1Cu71z3c https://www.youtube.com/watch?v=x7ANhHVUEC4
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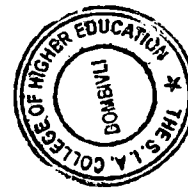
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BAF			
Course :	BUSINESS LAW	Class	SY	SEM - 3		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Acquaint the students with legal framework for Indian Partnership Act, 1932	The Indian Partnership Act - 1932	QUIZ COMPETITION IN ONLINE CLASS Internal Examination in MCQ Form		20	30	Learning Purpose Only
2	Understand the changes in Business Form with introduction of Limited Liability Act, 2008.	Limited Liability Partnership Act - 2008	*		NA	25	Learning Purpose Only
3	Familiarising the students with the provisions for Employees in Factory related to Health, Safety and Welfare Measure.	Factories Act - 1948	QUIZ COMPETITION IN ONLINE CLASS		NA	20	Learning Purpose Only

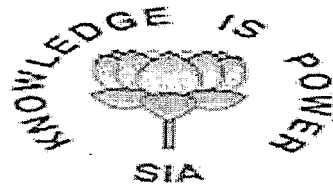
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Sunita
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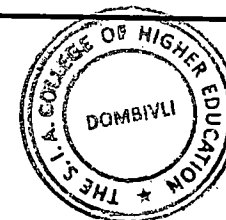
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TEACHING PLAN 2021-22

Name of the Teacher : DHANABALU RAJU NAIKAR		Program		BAF			
Course: FINANCIAL ACCOUNTING - III		Class		SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	Accounts of Partnership Firms with Admission, Retirement, Death	based on Adjustment of Admission or Retirement / Death of a Partner during	Simple final accounts questions to demonstrate the effect on final Accounts when a partner is admitted during	8	8	PPT	
OCTOBER	To learn actual implementation of dissolution of partnership firm with the technique of Piecemeal Distribution of Cash	Piecemeal Distribution of Cash	Excess Capital Method only Asset taken over by a partner Treatment of past profits or past losses in the Balance sheet Contingent liabilities / Realization expenses/amount kept aside for expenses and	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	The learner shall Read, understand, interpret and analyze Amalgamation, Merger & Acquisition norms.	Amalgamation of Firms	Realization method only Calculation of purchase consideration Journal/ledger accounts of old firms Preparing Balance sheet of new firm Adjustment of goodwill in the new firm Realignment of capitals in the new firm by	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	To learn procedure of conversion and sale of partnership firm and conversion of partnership	Conversion / Sale of a Partn	Realisation method only Calculation of New Purchase consideration, Journal / Ledger Accounts of old firms. Preparing Balance sheet of new company	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
JANUARY	Understand the Accounting of Foreign Transactions and demonstrate the same in real world while doing FDI or	Accounting of Transactions of Foreign Currency	services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	4	4	PPT	



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Mapping Course outcomes to Assessment

Name of the Teacher : DHANABALU RAJU NAIKAR		Program	BAF
Course:	FINANCIAL ACCOUNTING III	Class	SYBAF

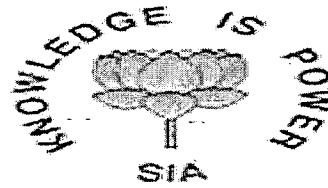
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Accounts of Partnership Firms with Admission, Retirement, Death	based on Adjustment of Admission or Retirement / Death of a Partner during		NA	NA	10	
2	To learn actual implementation of dissolution of partnership firm with the technique of Piecemeal Distribution of Cash	Piecemeal Distribution of Cash	INTERNAL TEST	10	12.5	15	
3	The learner shall Read, understand, interpret and analyze Amalgamation, Merger & Acquisition norms.	Amalgamation of Firms	INTERNAL TEST	10	12.5	20	
4	To learn procedure of Amalgamation of partnership firm and conversion of partnership	Conversion / Sale of a Partr		NA	NA	20	
5	Understand the Accounting of Foreign Transactions and demonstrate the same in real world while doing FDI or	Accounting of Transactions of Foreign Currency		NA	NA	10	

D. Sankhade
Faculty

D. Sankhade
Convenor



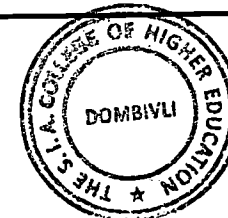
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TEACHING PLAN 2021-22

Name of the Teacher : DHANABALU RAJU NAIKAR		Program		BAF			
Course: FINANCIAL ACCOUNTING IV		Class		SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	the format of Final Account as per Indian Cos Act of 2013 with note to accounts	Preparation of Final Accounts of Companies	Relevant provisions of Companies Act related to preparation of Final Account (excluding	8	8	PPT	
OCTOBER	Understand various types of redemption of preference shares and also they are able to understand provisions regarding redemption of	Redemption of Preference Shares	Provision of the Companies Act for redemption of Preference Shares (Sec 55 of the Companies Act, 2013), Companies (Share and Debentures) Rules. Methods of Redemption of fully paid up Preference Shares as per Companies Act,	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Understand various types of redemption of debentures and also they are able to understand provisions regarding redemption of debentures	Redemption of Debentures	Introduction : Provisions of Section 71 (1) and (4) of the Companies Act, 2013, Creation and investment of DRR including The Companies (Share Capital and Debentures) Rules, 2014, the methods of writing-off discount/loss on issue of debentures; Terms	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	Classify appropriate basis for allocation regarding Profit Prior to Incorporation and	Ascertainment and Treatment	Principles for ascertainment Preparation of separate, combined and columnar Profit and Loss Account including different basis of allocation of	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DEC/JAN	Apply conversion of foreign currency into Indian currency when, to solve practical	Foreign Branch	Conversion as per AS 11 and incorporation in HO accounts	6	6	PPT	



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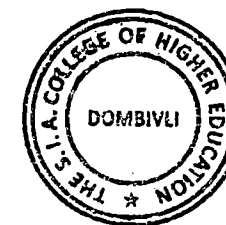
Mapping Course outcomes to Assessment

Name of the Teacher : DHANABALU RAJU NAIKAR		Program	BAF	
Course:	FINANCIAL ACCOUNTING - IV	Class	SYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	the format of Final Account as per Indian Cos Act of 2013 with note to accounts	Preparation of Final Accounts of Companies		NA	NA	20	
2	Understand various types of redemption of preference shares and also they are able to understand provisions regarding redemption of	Redemption of Preference Shares	INTERNAL TEST	10	12.5	15	
3	Understand various types of redemption of debentures and also they are able to understand provisions regarding redemption of debentures	Redemption of Debentures	INTERNAL TEST	10	12.5	15	
4	Classify appropriate basis for allocation regarding Profit Prior to Incorporation and	Ascertainment and Treatment		NA	NA	15	
5	Apply conversion of foreign currency into Indian currency when, to solve practical	Foreign Branch		NA	NA	10	

Dhanabalu Raju Naikar
Faculty

Dhanabalu Raju Naikar
Convenor



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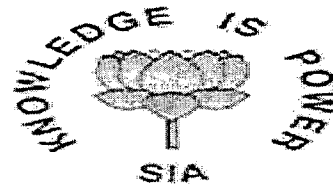
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TEACHING PLAN 2021-22

Name of the Teacher :		Program					
Sujith Raman		SYBAF					
Course:		Class					
BUSINESS ECONOMICS II		SYBAF					
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand concept in circular flow of income and expenditure	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME	2	2	LECTURES, PPT, INDUSTRY	LECTURES, INDUSTRY RE
	Understand various concept of National Income and its importan	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME MEASUREMENT OF NATIONAL PROD	2 2	2 3	LECTURES, DIAGRAMS, I EXAMPLES, LECTURES, D	EXAMPLES, LECTURES, D
	Understand various factors affecting demand and supply of money in the economy	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY DEMAND FOR MONEY AND THEORY MONETARY POLICY	2 4 3	2 5 3	LECTURES, DIAGRAMS, I LECTURES, DIAGRAMS, I LECTURES, RBI RELATED	
	Understand inflation and fiscal and monetary policy to control inf	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY INFLATION MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INSTRUMENTS OF FISCAL POLICY	2 2 3 2 2	2 2 3 2 2	LECTURES, RBI RELATED LECTURES, RBI RELATED LECTURES, RBI RELATED LECTURES, DIAGRAMS, G LECTURES, DIAGRAMS, G	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand theories and issues in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	OPEN ECONOMY - TRADE THEORIES TERMS OF TRADE AND GAINS FROM	2 2	2 2	LECTURES, HISTORY OF I LECTURES AND EXAMPLE	
	Understand various concepts in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	FOREIGN INVESTMENTS	2	2	INDUSTRY RELATED EXAI	



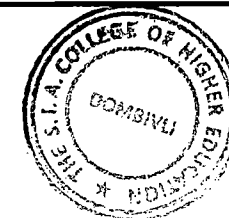
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course:	FINANCIAL MANAGEMENT II	Class		TYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	To help students understand the basics of Financial Management	Strategic Financial Management	Need and Importance Profit Maximization Wealth Maximization Role of Financial Manager	8	8	PPT	
OCTOBER	In depth understanding of capital costs & solve practical problems	Capital Budgeting – Project Planning & Risk Analysis	Capital Budgeting Process Techniques of Capital Budgeting Capital Rationing	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Understanding importance of various capital structure Theories and their comparisons.	Capital structure and Dividend Decisions	Capital Structure Theories Types Dividend Decisions- Need, Importance, Formulation, Legal and Procedural Aspects Dividend Decision Models	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	To gain in-depth knowledge about Mutual Funds and solve practical problems	Mutual Fund and Bond Valuation	Introduction to Mutual Fund Classification of Mutual Fund Calculations of NAV, Entry Load and Exit Load Bond Valuation	12	12	EXCEL SHEET NUMERICALS. SOLVING,PPT	
JANUARY	To help students understand Management of credit, debtor cost and solve practical problems	Credit Management	Receivables Management	4	4	PPT	

Rasika Shinde
Faculty

Rasika Shinde
Convener



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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF
Course:	FINANCIAL MANAGEMENT II	Class	TYBAF

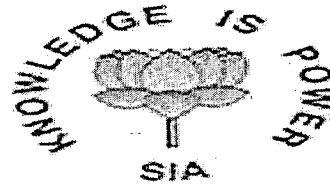
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
				NA	NA	10	
1	To help students understand the basics of Financial Management	Strategic Financial Management					
2	In depth understanding of capital costs & solve practical problems	Capital Budgeting – Project Planning & Risk Analysis	INTERNAL TEST	10	12.5	15	
3	Understanding importance of various capital structure Theories and their comparisons.	Capital structure and Dividend Decisions	INTERNAL TEST	10	12.5	20	
4	To gain in-depth knowledge about Mutual Funds and solve practical problems	Mutual Fund and Bond Valuation		NA	NA	20	
5	To help students understand Management of credit, debtor cost and solve practical problems	Credit Management		NA	NA	10	

Rashika Shinde
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course: INDIRECT TAXES I		Class		TYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
JUNE	To understand the introduction to indirect taxation and GST	Introduction to Indirect Taxation and GST	Students would explain the various terms related to Goods and Service tax(GST)	8	8	PPT
JULY	Students would distinguish the difference between forward charge and reverse charge mechanism	Levy and Collection of GST	Charge of GST, Levy and Collection GST	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
AUGUST	Students would discuss the time, place and value of supply	Concept of Supply	Taxable Event Supply Place of Supply Time of Supply Value of Supply	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
SEPTEMBER	Students would discuss the contents and format for various documents like tax	Documentation Registration	Tax Invoices, Credit and Debit notes Eligibility and conditions for taking Input Tax Credit Apportionment of credit & Blocked credits	4	4	EXCEL SHEET NUMERICALS SOLVING,PPT
	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST	Credit in special circumstances Computation of GST under Inter State supplies and Intra State Supplies			PPT

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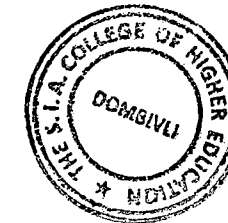
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF
Course:	INDIRECT TAXES I	Class	TYBAF

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the introduction to indirect taxation and GST	Introduction to Indirect Taxation and GST		NA	NA	10	
				10	12.5	15	
2	Students would distinguish the difference between forward charge and reverse charge mechanism	Levy and Collection of GST	INTERNAL TEST	10	12.5	20	
3	Students would discuss the time, place and value of supply	Concept of Supply	INTERNAL TEST	10	12.5	20	
4	Students would discuss the contents and format for various documents like tax invoice, bill of supply, debit	Documentation Registration		NA	NA	20	
5	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST		NA	NA	10	

Rasika Shinde
Faculty

Rasika Shinde
Convenor



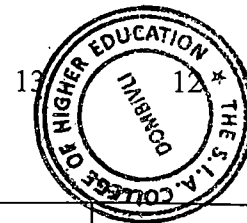
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TEACHING PLAN 2021-22

Name of Teacher :	Ranjana Mhalgi
Subject :	Cost Accounting
Course, Class and Semester:	BAF / TY / V
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	53

2021-22 Month	Syllabus Unit -1 Allotted Lectures : 10	Strategies Used	Planned	Taken	Remarks
June	Unit 1 :Uniform Costing and Inter-Firm Comparison	Explanation using PPT Presentation	3	3	completed
	Uniform costing: Meaning of and need, Essentials for success, Advantages and limitations, Areas of Uniformity, Uniform cost manual				
	Inter Firm Comparison: Pre-requisites of inter firm comparison; Advantages and limitations, Practical problems.				
July	Unit 1 CONT		5	3	
	Syllabus Unit -2 Allotted Lectures : 15				
	Unit : 2 Integrated System and Non- integrated System of Accounts		13	12	completed
	Meaning; Features, Advantages and Disadvantages				
	Journal Entries and Preparing Ledgers.	Lecture method and use of excel sheets for solving practical problems,			
	Practical problems	Open book problem solving practise/revision problems of MCQs			
August	Syllabus Unit -3 Allotted Lectures : 10				
	Operating Costing	Lecture method and use of excel sheets for solving practical problems,			



	Meaning , Determination of per unit cost ; Pricing of services ,Practical problems based on costing of hospitals, hotels, goods and passengers transport service	Practise problems assignment of previous exams	16	14	completed
September	Syllabus Unit -4 Allotted Lectures : 15				
	Process Costing – Equivalent units of Production and Inter Process Profit	Lecture method and use of excel sheets for solving practical problems,	16	12	completed
	Valuation of Work in progress and Equivalent production (FIFO Method and Weighted Average Method))	MCQs solving in groups,			
	Inter Process transfer at Profit	Assignment problems & revision			
October	Syllabus Unit -5 Allotted Lectures : 15				
	Activity Based Costing System	Lecture method and use of excel sheets for solving practical problems,	12	9	completed
	Introduction, Advantages, Limitations, Identification of cost drivers, Practical Problems	MCQs revision			
		TOTAL	65	53	

Ruhani

Signature of Subject Teacher

S. S. Kulkarni

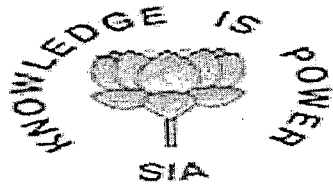
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Methodology	Links to references
Course: FINANCIAL MANAGEMENT I		Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures			
				Planned	Taken		
SEPTEMBER/ OCTOBER	Discuss meaning, scope, importance and objectives of financial management	Introduction to Financial Management	Introduction Meaning Importance Scope and Objectives Profit vs Value Maximization	8	8	PPT	
OCTOBER	Introduce various concepts of valuation viz. Present value, annuity, time value of money, discounting and compounding techniques.	Concepts in Valuation	The Time Value of Money Present Value Internal Rate of Return Bonds Returns The Returns from Stocks Annuity Techniques of Discounting Techniques of Compounding	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Interpret different types of leverages viz. Operational, financial and combined & Illustrate relationship between leverages.	Leverage	Introduction EBIT & EPS Analysis Types of Leverages: Operating Leverage, Financial Leverage & Composite Leverage Relationship between Operating Leverage and Financial Leverage	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	Understand the importance of cost of capital and measurement of cost of capital	Cost of Capital	Introduction Definition and Importance of Cost of Capital Measurement of Cost of Capital WACC	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
JANUARY	Analyse the need and different sources of finances long term, medium term and short term.	Types of Financing	Introduction Needs of Finance and Sources: Long Term, Medium Term, Short Term Long Term Sources of Finance Short Term Sources of Finance	4	4	PPT	



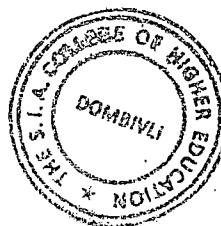
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program		BAF	
Course:	FINANCIAL MANAGEMENT I	Class		FYBAF	

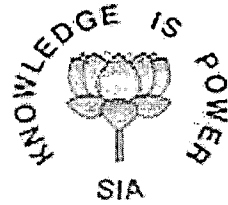
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Discuss meaning, scope, importance and objectives of financial management	Introduction to Financial Management		NA	NA	10	
2	Introduce various concepts of valuation viz. Present value, annuity, time value of money, discounting and compounding techniques.	Concepts in Valuation	INTERNAL TEST	10	12.5	15	
3	Interpret different types of leverages viz. Operational, financial and combined & Illustrate relationship between leverages.	Leverage	INTERNAL TEST	10	12.5	20	
4	Understand the importance of cost of capital and measurement of cost of capital	Cost of Capital		NA	NA	20	
5	Analyse the need and different sources of finances long term, medium term and short term.	Types of Financing		NA	NA	10	

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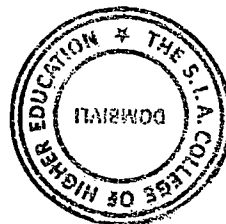


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TEACHING PLAN 2021-22							
			Program	BAF			
Name of the Teacher : Mrs. Nandini Kadam							
Course: IT IN ACCOUNTANCY - I			Class : SYBAF	SEM : III			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	Co 1 : Understand the role, impact & emerging trends of information technology in Accountancy.	UNIT I- INTRODUCTION TO COMPUTERS	History of Computers Parts of Computers Hardwares: Specifications and Data Storage Management Softwares: Concept of System Software and Applications Networking: Introduction and types of network topologies	8	6		



August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.	UNIT II- OFFICE PRODUCTIVITY TOOLS	MS Word: Creating, Editing, Formatting and Printing of Documents, Using Tools, Mailmerge and Print Review and Set-up	4	4		
August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.		MS Excel: Creating Worksheet, Creating Various Formulae, Creating Charts, Rename and Copy of Worksheets, Using Tools, Printing Review and Set-up	8	8		
August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.		Power Point: Create Project Report, Create Slides, Animation, Page Designing, Insert Image, View Page, Print Review and Set-up. Use of Tools In Accounting :- Preparation of vouchers, invoices and reports, Calculation of Interest, Depreciation, TDS, Salary, Taxes, inventory and reconciliation	4	4		

<p>septembe r</p>	<p>CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.</p>	<p>UNIT III- WEB INTRODUCTION TO INTERNET AND OTHER EMERGING TECHNOLOGIES</p>	<p>Use of Various Web Browser Information Searching Tools Downloading Create New email ID Sending Data through email Search engine optimisation</p>	<p>5</p>	<p>6</p>		
<p>septembe r</p>	<p>CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.</p>		<p>Introduction – Internet components – electronic commerce – e-commerce applications – Electronic Data Exchange – Extranet – Payment systems – Risks and security considerations – Legal issues – Other emerging technologies</p>	<p>5</p>	<p>6</p>		

<p>october</p>	<p>CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.</p>	<p>UNIT IV- ELECTRONIC COMMERCE</p>	<p>Meaning, Advantages and Limitations of E Commerce, The role of Strategy in E Commerce, Value chains in E Commerce, Infrastructure for Electronic Commerce Web Based Tools for Electronic Commerce, Electronic Commerce software, Security Threats to electronic Commerce , Implementing Security for Electronic Commerce, Electronic Payment Systems, Strategies for Marketing, Sales & Promotion Strategies for Purchasing Logistics & Support Activities, Electronic Markets & Communities, Business Plans for Implementing Electronic Commerce.</p>	<p>16</p>	<p>14</p>		
			<p>Total</p>	<p>50</p>	<p>48</p>		

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February		Group Communication		15			
February	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.			ppt/video	www.youtube.com/watch?v=BguYUJ7cWr https://www.youtube.com/watch?v=BguYUJ7cWr
February	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution			ppt	
February	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing			ppt	
March	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.			ppt	

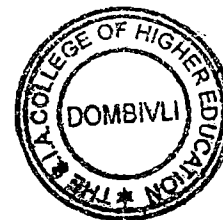
		Business Correspondence	15			
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries , Collection letters ,Complaints and claims, Adjustment of claims			ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers			ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters			ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application			ppt

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

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Mapping Course outcomes to Assessment

			Program:	BAF			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2		Class	FYBAF			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

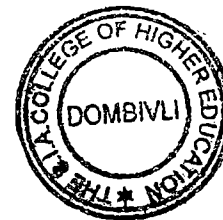
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

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Mapping Course outcomes to Assessment

			Program:	BAF			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2	Class	FYBAF				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

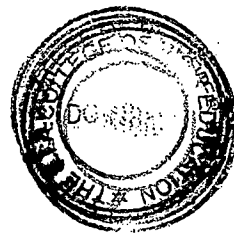
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

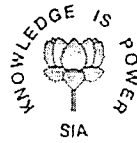
		Language and writing Skills		10	5	15	
10	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Test				
11	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Test				

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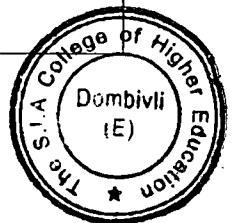
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TEACHING PLAN 2021-22							
Name of the Teacher :		Pranjalee K.		Program	BAF		
Course:		Business Mathematics		Class	FY		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan and Feb	CO1: Recognize and apply ratios, proportions and percentage to solve real-life problems	UNIT I Ratio, Proportion and Percentage	Ratio- Definition, Continued ratio, Inverse Ratio	3	2	Lecture Method, PPT, Online Quiz, Assignment	
			Proportion - Continued proportion, Direct proportion, Inverse proportion	4	3		
			Variation - Inverse variation, Joint variation	4	4		
			of percentage	4	4		
Feb and March	CO2: To Calculate and identify the impact of Profit and Loss in real life	UNIT II Profit and Loss	Terms and formulae	2	2	Lecture Method, PPT, Online Quiz	
			Trade discount, Cash discount	2	2		
			problems involving cost price, selling price	5	4		
			Introduction to Commission and brokerage - problems on commission	6	4		
March	CO3: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT III Interest and Annuity	Simple interest, compound interest	4	2	Lecture Method, PPT, Online Quiz	
			Equated monthly instalments, reducing balance and flat rate of interest	4	2		
			Annuity immediate- present value and future value	4	2		
			Stated annual rate and effective annual rate	3	2		



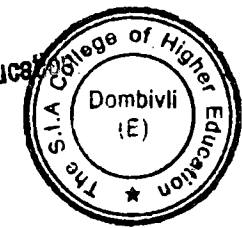
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
April	CO4: To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Shares- Concept, face value, market value, dividend, Equity shares, preference shares, bonus shares	7	5	Lecture Method, PPT, Online Quiz	
			Mutual Fund- Simple problems on calculation of net income after considering entry load, exit load, dividend, change in net asset value	8	5		


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Mapping Course outcomes to Assessment

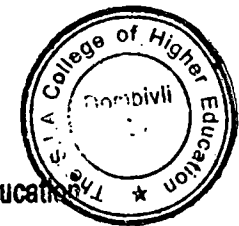
Name of the Teacher :	Pranjalee K.	Program:	BAF			
Course :	Business Mathematics	Class	FY			

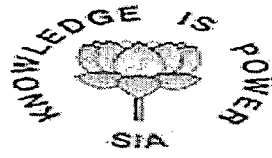
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks	
1	Recognize and apply ratios, proportions and percentage to solve real-life problems	UNIT I Ratio, Proportion and Percentage	Internal Test	20	25	75	Students will be able to understand and apply the concept of Ratio, Proportion and Percentage	
			Assignment test	5				
2	To Calculate and identify the impact of Profit and Loss in real life	UNIT II Profit and Loss	Quiz	NA	NA			Students will be able to understand how to calculate Profit and Loss and apply in real life examples
3	To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT III Interest and Annuity	Quiz	NA	NA			Students will be able to differentiate Simple and Compound Interest and apply it to prepare Amortisation table in EMI
4	To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Quiz	NA	NA	Students will be able to understand better investment plan in Shares and Mutual Funds		


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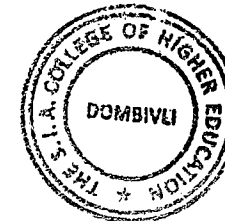


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TEACHING PLAN 2021-22							
Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:	AUDITING		Class		FYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Introduce the concept of auditing, errors and frauds, principles of audit and types	Introduction to Auditing	Definition of Auditing, Objectives of Auditing Errors and Frauds, Principles of Audit, Types of Audit, Accounting Concepts	10		PPT	
FEBRUARY	Plan audit program and, maintain working papers and audit note book	Audit Planning, Procedures and Documentation	Audit Planning Audit Programme Audit working Papers Audit Notebook	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Discuss techniques of auditing	Auditing Techniques	Test Check Audit Sampling Internal Control	16		EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL	Understand concept of internal audit.	Internal Audit	Principles of Establishing Internal Audit, Objectives, Evaluation of Internal Audit by Statutory Auditor	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Internal Audit Vs External Audit, Internal Checks Vs Internal Audit				


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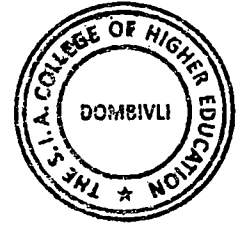
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF	
Course:	AUDITING	Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce the concept of auditing, errors and frauds, principles of audit and types	Introduction to Auditing	INTERNAL TEST	10	12.5	20	
2	Plan audit program and, maintain working papers and audit note book	Audit Planning, Procedures and Documentation	INTERNAL TEST	10	12.5	20	
3	Discuss techniques of auditing	Auditing Techniques	ASSIGNMENT	10	NA	20	
4	Understand concept of internal audit.	Internal Audit	ASSIGNMENT	10	NA	15	

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TEACHING PLAN 2021-22

Program: BAF

Name of the Teacher : Rooshikesh G. Jade

Class: FYBAF

Course: Business Law-I SEM II

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb-Mar 2022	1: Introduce the legality behind of making contract. 2: Understand legality behind of making contract of sale and agreement to sale. 3: Discuss legality behind of negotiable instruments of promissory notes, bills of exchange, cheque. 4: Acquire knowledge of legality and rights of consumers.	Law of Contract 1872	(a) Nature of Contract (b) Classification of Contracts (c) Offer and Acceptance (d) Capacity of Parties to Contract (e) Free Consents (f) Consideration (g) Legality of Object (h) Agreement Declared Void (i) Performance of Contract (j) Discharge of Contract (k) Remedies for Breach of Contract (l) Indemnity (m) Guarantee (n) Bailment and Pledge (o) Agency	25	30	Board Presentation, PPT, Assignment, Dissucussion	
Feb-Mar 2022		Sale of Goods Act 1930	(a) Formation of Contract of Sale (b) Goods and their Classifications (c) Price, Conditions and Warranties (d) Transfer of Properties in Goods (e) Performance of Contract of Sales (f) Unpaid Seller and his Rights (g) Sale by Auction (h) Hire Purchase Agreement	10	12	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022		Negotiable Instrument Act 1881	(a) Definition of Negotiable Instruments (b) Features of Negotiable Instruments (c) Promissory Note (d) Bill of Exchange and Cheque (e) Holder and Holder in due Course (f) Crossing of a Cheque (g) Types of Crossing (h) Dishonour and Discharge of Negotiable Instruments	8	10	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022		Consumer Protection Act 1986	(a) Salient Features (b) Definition of Consumers (c) Deficiency in Service (d) Defects in Goods	7	10	Board Presentation, PPT, Assignment, Dissucussion	

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Mapping Course outcomes to Assessment

Program : BCOM							
Name of the Teacher : Rooshikesh G Jade							
Course :				Class : FYBAF Sem-3			
Business Law							
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1: Introduce the legality behind of making contract.	Law of Contract 1872	Test	20	15	25	
2	2. Understand legality behind of making contract of sale and agreement to sale.	Sale of Goods Act 1930	Test			25	
3	3: Discuss legality behind of negotiable instruments of promissory notes, bills of exchange, cheque.	Negotiable Instrument Act 1881	Test	10	5	25	
4	4: Acquire knowledge of legality and rights of consumers.	Consumer Protection Act 1986	Test	10	5	25	

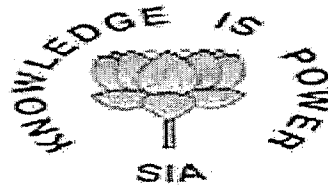
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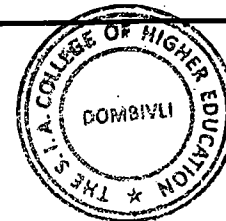




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TEACHING PLAN 2021-22

Name of the Teacher : DHANABALU RAJU NAIKAR		Program		BAF			
Course: FINANCIAL ACCOUNTING - II		Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JAN/FEB	Understand difference in between single entry system and	Accounting from Incomplete Records	Introduction Problems on Preparation of Final Accounts of Proprietary Trading Concern (Conversion	10	10	PPT	
FEB	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	Accounting for Consignment Transactions Valuation of Stock Invoicing of Goods at Higher Price (Excluding Overriding Commission, Normal/Abnormal Losses)	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEB / MAR	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	Meaning / Classification of Branches Accounting for Dependent Branch Not Maintaining Full Books Debtors Method Stock and Debtors Method	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MAR	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims	Computation of Loss of Stock by Fire Ascertainment of Claim as per the Insurance Policy Exclude: Loss of Profit and Consequential	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
						PPT	



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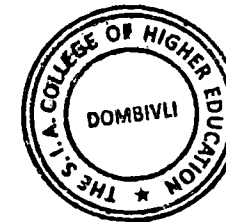
Mapping Course outcomes to Assessment

Name of the Teacher : DHANABALU RAJU NAIKAR		Program	BAF	
Course:	FINANCIAL ACCOUNTING - II	Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand difference in between single entry system and	Accounting from Incomplete Records		NA	NA	15	
2	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	INTERNAL TEST	10	12.5	20	
3	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	INTERNAL TEST	NA	NA	20	
4	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims		10	12.5	20	

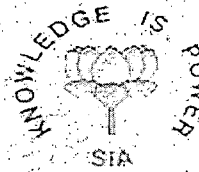
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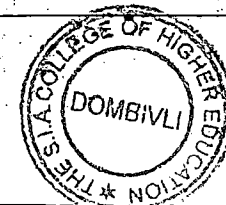
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TEACHING PLAN 2021-22

		Program BAF			
Name of the Teacher :		Rooshikesh G Jade			
Course:	FC-IV		Class :	SYBAF	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	Student will understand the concepts of management and its impact on business Describe evolution of management and its applicability in business	Introduction to Basic Management Concepts	Introduction to Management, Definition of Management Nature of Management Objectives of Management Administration vs Management Levels of Management Principles of Management	5	8	PPT, Board presentation, Assignments, Discussions	
Nov-21	Elaborate Planning and its importance in management	Planning	Definition and Importance of Planning Process of Planning Limitations of Planning Features of Sound Planning Features and process of decision making	10	15	PPT, Board presentation, Assignments, Discussions	
Dec-21	Analyse process of management.	Organising	Definition, nature and significance Process of organisation Principles of organisation Formal and Informal organisation - features, advantages and disadvantages Centralisation and decentralisation – factors, merits and demerits Departmentation and Delegation	10	15	PPT, Board presentation, Assignments, Discussions	

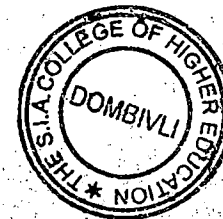


Jan-22	Students will understand the concepts regarding manpower and their performance in the organisation.	Staffing	Meaning, Importance of Staffing Recruitment and its sources. Selection procedure Distinction between Recruitment and Selection Employment tests and types of Interview	10	8	PPT, Board presentation, Assignments, Discussions
Feb-22	Students will understand the concept and applicability Coordination Directing and Control.	Directing and Controlling 10	Meaning and Importance of directing Principles of Directing Leadership traits and Styles Motivation – Importance and Factors Co-ordination – Meaning, features and Importance Meaning and steps in controlling Essentials of a good control system	10	8	PPT, Board presentation, Assignments, Discussions

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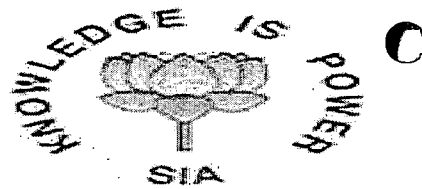
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Mapping Course outcomes to Assessment

			Program: BAF				
Name of the Teacher :	Rooshikesh G Jade						
Course :	FC-IV-Intro. To Management		Class : SYBAF				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Student will understand the concepts of management and its impact on business. Describe evolution of management and its applicability in business	Introduction to Basic Management Concepts	Test	10	5	15	
2	Elaborate Planning and its importance in management	Planning	Test	10	5	15	
3	Analyse process of management.	Organising	Test	10	5	15	





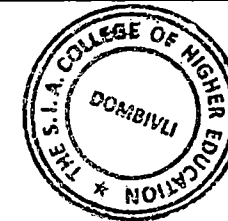
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course: MANAGEMENT ACCOUNTING		Class		SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Students would explain the significance of basic concept, importance & functions of Management Accounting	Introduction to Management Accounting	Meaning, Features, Scope, Importance, Functions, role of Management Accounting, Management Accounting Framework, Tools, Management Accounting and Financial Accounting	8	8	PPT	
FEBRUARY	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	a) Vertical Forms of Balance Sheet and Profit and Loss Account suitable for analysis b) Trend Analysis. c) Comparative Statement. d) Common Size Statement	14	14	EXCEL SHEET NUMERICALS SOLVING, PPT	
MARCH	Students would calculate the various ratios and would be able to discuss the significance and use of the various ratios.	Financial Statement analysis: Ratio analysis	Meaning of financial Statement Analysis, steps, Objective and types of Analysis. Balance Sheet Ratios Revenue Statement Ratios Combined Ratio	10	10	EXCEL SHEET NUMERICALS SOLVING, PPT	
APRIL	Students would be able to prepare cashflow statements using Indirect method	Cash Flow Analysis	Preparation of Cash Flow Statement with reference to AS3	12	12	EXCEL SHEET NUMERICALS SOLVING, PPT	
	Students would calculate the estimated working capital requirement of the entity	Working Capital Management	Estimation / Projection of Working Capital Requirement				

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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:	MANAGEMENT ACCOUNTING		Class		SYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage External	Remarks
1	Students would explain the significance of basic concept, importance & functions of	Introduction to Management Accounting	INTERNAL TEST	10	12.5	20	
2	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	INTERNAL TEST	10	12.5	20	
				NA	NA	20	
				NA	NA	15	
3	ratios and would be able to discuss the significance and use of the	Financial Statement analysis: Ratio analysis		NA	NA	15	
4	cashflow statements using Indirect method	Cash Flow Analysis					
	Students would calculate the estimated working capital requirement of the entity	Working Capital Management		NA	NA	15	

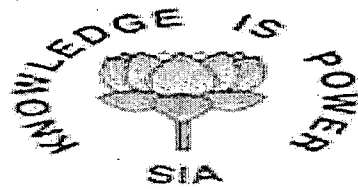
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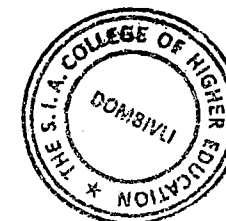
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course:	Direct Taxes II	Class		SYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
DECEMBER	To give students insights into various provisions u/s 60 to 64(1a) and solve practical problems.	Clubbing of Income	Section 60 to 65	8	8	PPT
JANUARY	To study the provisions of set off and carry forward of business, capital gains and house property losses with help of practical sums	Set Off & Carry Forward of Losses	Section 70 to 74	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
FEBRUARY	To help students study how to compute GTI, deductions under chapter VI A and compute tax for an individual and HUF	Computation of Tax liability	Individual & HUF Partnership Firm	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
MARCH	Help students gain insight into filing of return of incomes for individuals, HUFs, companies, NGOs and solve problems	Return of Income DTAA U/S 90 & 91	ITR & Calculation of DTAA	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
	To gain in-depth knowledge on TDS provisions u/s 192, 194A, 194C, 194H, 194I, 194J	Tax Deduction at Source	TDS, Advance Tax, Interest Payable			
	To educate students about concepts of tax planning and	Tax Planning & Ethics in Taxation	Basic Concepts			

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Mapping Course outcomes to Assessment

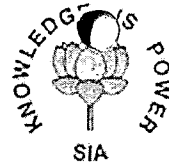
Name of the Teacher : RASIKA SHINDE			Program	BAF			
Course:	Direct Taxes II		Class	SYBAF			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To give students insights into various provisions u/s 60 to 64(1a) and solve practical problems.	Clubbing of Income	INTERNAL TEST	10	12.5	20	
2	To study the provisions of set off and carry forward of business, capital gains and house property losses with help of practical sums	Set Off & Carry Forward of Losses	INTERNAL TEST	10	12.5	20	
3	To help students study how to compute GTI, deductions under	Computation of Tax liability		NA	NA	15	
4	Help students gain insight into filing of return of incomes for	Return of Income DTAA U/S 90 & 91					
	To gain in-depth knowledge on TDS provisions u/s192, 194A, 194C, 194H, 194I, 194J	Tax Deduction at Source		NA	NA	20	
	To educate students about concepts of tax planning and evasion	Tax Planning & Ethics in Taxation					

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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

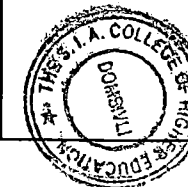
Program : Accounting & Finance

Course: SAPM

Class : TY BAF

Semester VI

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
December		UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation & Gambling and Types of Investors.	8	7		
January	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	14	10	Lecture method using PPT Presentation	
	Applying tools & techniques to solve problems	UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.				



February	Applying tools & techniques to solve problems	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	14	Explanation using PPT and Chalk & board for solving practical problems,
		UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy , Industry , Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages) ,Problems on Ratio Analysis			
March	Applying tools & techniques to solve problems	Unit 4 : Technical Analysis	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	16	14	Explanation using PPT and Chalk & board for solving practical problems,
		Unit 5 :Efficient Market Theory & CAPM	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems			
April			Arbitrage Pricing Theory (APT)		4	
			Revision lectures		4	
			Total Lectures	46	46	

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Name of the Teacher : Ranjana Mhalgi

Course: SAPM

Mapping Course outcomes to Assessment

Accounting & Finance

Class : TY BAF

Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and general terms of Finance and investment	Types of securities	Activity - list of Marketable & Non Marketable securities.	0	0	0	
		Portfolio Management.	Case study	10	0	0	
			Activity : Quiz on objectives,	10	0	0	
2	Applying tools & techniques to solve problems	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0	
			Home assignments				
		Technical Analysis	Activity : building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0	

Ranjana Mhalgi

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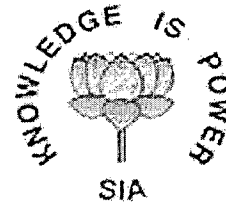
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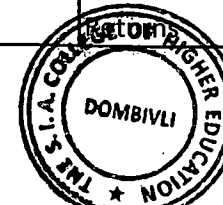




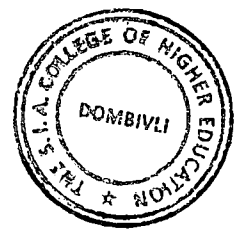
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TEACHING PLAN 2021-22						
			Program	BAF	VI	
Name of the Teacher : Mukul Kulkarni						
Course:	Indirect tax		Class	TYBAF		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Payment of Tax and Refunds	Payment of Tax, Interest and other Amounts, Interest on delayed Payment, TDS, TCS Refund of tax, Refund in certain cases, Interest on delayed refunds	8	8	PPT, Discussion	
DEC	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Returns	Types of Returns and Provisions relating to filing of	8	8	PPT, Discussion	

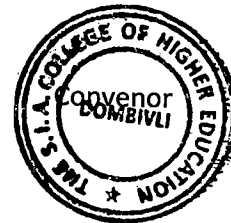


Jan	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Accounts, Audit, Assessment and Reco	Accounts and other records, Period of retention of accounts, Electronic Way Bill Self-Assessment, Provisional Assessment, Scrutiny of Returns, Assessment of non-filers of Returns, Assessment of Unregistered person, summary assessment in certain special cases, Audit by tax authorities, Special Audit.	8	8	PPT, Discussion
Feb	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - I	Introduction to customs law including Constitutional aspects Levy of and exemptions from customs duties – All provisions including application of customs law, taxable event, charge of customs duty, exceptions to levy of customs duty, exemption from custom duty Types of customs duties Classification and valuation of imported and export goods	12	13	PPT, Discussion, Problem solving



Mar	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - II	Import and Export Procedures – All import and export procedures including special procedures relating to baggage, goods imported or exported by post, stores Provisions relating to coastal goods and vessels carrying coastal goods Warehousing and Drawback	12	13	PPT, Discussion, Problem solving	
April	CO 3 This will also make students understand foreign trade policy	Foreign Trade Policy	Introduction to FTP – legislation governing FTP, salient features of an FTP, Foreign Trade Policy 2015- 20, administration of FTP, contents of FTP, scope of FTP. Provision related to import and export of goods Basic concepts relating to export promotion schemes provided under FTP – Duty Exemption & remission Schemes, Duty Free Import Authorization Scheme, Reward scheme, Export Promotion Capital Goods Scheme, EOU, STP, BTP AND EHTP scheme	12	11	Discussion	
				60	61		

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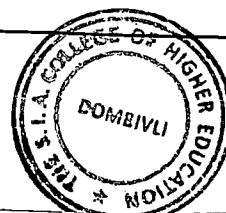


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Mapping Course outcomes to Assessment

			Program:	TYBAF		
Name of the Teacher :	Mukul Kulkarni					
Course :	Indirect Taxes		Class			

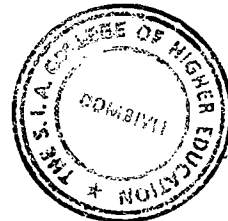
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage		Remarks
					Internal	External	
1	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Payment of Tax and Refunds		16.667	4.1666667	12.5	
2	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Returns		16.667	4.1666667	12.5	
3	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Accounts, Audit, Assessment and Records		16.667	4.1666667	12.5	



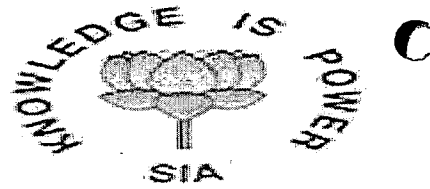
4	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - I		16.667	4.1666667	12.5
5	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - II		16.667	4.1666667	12.5
6	CO 3 This will also make students understand foreign trade policy	Foreign Trade Policy		16.667	4.1666667	12.5

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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course: FINANCIAL MANGEMENT III		Class		TYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
DECEMBER	understand the concept of business valuation , mergers and aquisition	Business Valuation	Conceptual Framework of Valuation Approaches of Valuation	8	8	PPT
JANUARY	to understand the concept of mergers and aquisition	Mergers and Acquisitions	Introduction to mergers & acquisitions determining the Exchange Ratio	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
FEBRUARY	To gain in dept knowledge about corporate restructuring and takeovers	Corporate Restructuring and Takeovers	Meaning, Need and Imporance, Forms of Restructuring, Advantages and Disadvantages Takeovers	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
MARCH	to understand the concept of lease and hire purchase financing	Lease and Hire Purchase Financing	Meaning and Types of Leases, Rationale, Mechanics, Operating Leases, Leasing as Financing Decisions, Calculation of Cash flows of a finance lease	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
	to gain the in dept knowledge of working capital financing	Working Capital financing	Practical Problems based on Factoring and calculations of yield of CP's and CD's			

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 Coordinator



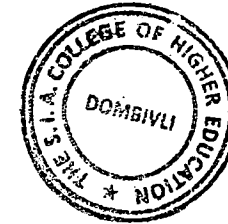
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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE			Program	BAF			
Course:	FINANCIAL MANGEMENT III		Class	TYBAF			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understand the concept of business valuation , mergers and aquisition	Business Valuation	INTERNAL TEST	10	12.5	15	
2	to understand the concept of mergers and aquisition	Mergers and Acquisitions	INTERNAL TEST	10	12.5	15	
3	To gain in dept knowledge about corporate restructuring and takeovers	Corporate Restructuring and Takeovers		NA	NA	15	
4	to understand the concept of lease and hire purchase financing	Lease and Hire Purchase Financing		NA	NA	15	
5	to gain the in dept knowledge of working capital financing	Working Capital financing		NA	NA	15	

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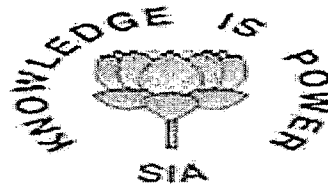
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TEACHING PLAN 2021-22

Name of the Teacher :		Program					
Sujith Raman		SYBAF					
Course: BUSINESS ECONOMICS II		Class					
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand concept in circular flow of income and expenditure	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME	2	2	LECTURES, PPT, INDUSTRY	LECTURES, INDUSTRY RE
	Understand various concept of National Income and its importan	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME MEASUREMENT OF NATIONAL PROD	2 2	2 3	LECTURES, DIAGRAMS, I EXAMPLES, LECTURES, D	EXAMPLES, LECTURES, D
	Understand various factors affecting demand and supply of money in the economy	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY DEMAND FOR MONEY AND THEORY MONETARY POLICY	2 4 3	2 5 3	LECTURES, DIAGRAMS, I LECTURES, DIAGRAMS, I LECTURES, RBI RELATED	
	Understand inflation and fiscal and monetary policy to control inf	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY INFLATION MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INSTRUMENTS OF FISCAL POLICY	2 2 3 2 2	2 2 3 2 2	LECTURES, RBI RELATED LECTURES, RBI RELATED LECTURES, RBI RELATED LECTURES, DIAGRAMS, G LECTURES, DIAGRAMS, G	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand theories and issues in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	OPEN ECONOMY - TRADE THEORIES TERMS OF TRADE AND GAINS FROM	2 2	2 2	LECTURES, HISTORY OF I LECTURES AND EXAMPLE	
	Understand various concepts in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	FOREIGN INVESTMENTS	2	2	INDUSTRY RELATED EXAI	



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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course:	INNOVATIVE FINANCIAL SERVICES	Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Students would acquaint themselves about financial They would also recall and discuss factoring, forfaiting and bill discounting services.	Introduction to Traditional Financial Services	Financial Services	8		PPT	
			Factoring and Forfaiting				
			Bill Discounting				
FEBRUARY	Students would recall and discuss the meaning, features of Issue management, stock broking and securitization	Issue Management and Securitization	Issue Management and Intermediaries	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Stock Broking				
			Securitization				
MARCH	Students would examine and discuss various financial services	Financial Services and its Mechanism	Lease and Hire-Purchase	16		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Housing Finance				
			Venture Capita				
APRIL	To enable students to get acquainted with Consumer Finance and Credit rating services	Consumer Finance and Credit Rating	Consumer Finance	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Plastic Money				
			Credit Rating				

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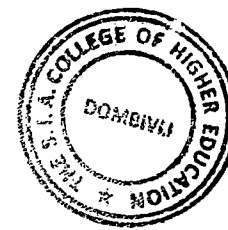
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF	
Course:	INNOVATIVE FINANCIAL SERVICES	Class	FYBAF	

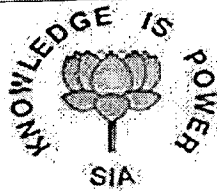
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students would acquaint themselves about financial They would also recall and discuss factoring, forfaiting and bill discounting services.	Introduction to Traditional Financial Services	INTERNAL TEST	10	12.5	20	
2	Students would recall and discuss the meaning, features of Issue management, stock broking and securitization	Issue Management and Securitization	INTERNAL TEST	10	12.5	20	
3	Students would examine and discuss various financial services	Financial Services and its Mechanism	ASSIGNMENT	10	NA	20	
4	To enable students to get acquainted with Consumer Finance and Credit rating services	Consumer Finance and Credit Rating	ASSIGNMENT	10	NA	15	

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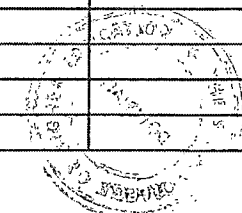
TEACHING PLAN 2021-22

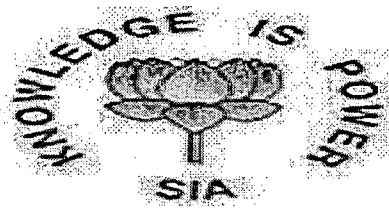
		Program	BAF				
Name of the Teacher :		Sujith Raman					
Course:	BUSINESS LAW	Class	SYBAF				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Acquaint the students with legal terms of company law	Definitions	Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small Company	10	10	LECTURES, INDUSTRY RELATED EXAMPLES	
	Understand the changes included in companies act 2013	Incorporation of Companies	INCORPORATION OF COMPANIES	8	8	EXAMPLES, LECTURES,	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013		Companies Amendment Act, 2015	8	8		
	Describing the important documents - MOA, AOA and Prospectus		Companies Incorporation Amendment Rules, 2016	4	4		



	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Public Offer	Prospectus	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the process of company formation and giving a basic idea about the role of MCA		Allotment of Securities by Company	5	5		
	Introducing the various types of companies including the concept of One Person Company	Private Placement	Private Placement	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures		Prospectus and Allotment of Securities Rules, 2014	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Introducing the process of allotment of securities, rules to be followed and also making them aware of the penalties in case of default	Share Capital and Debentures	Shares	4		LECTURES, INDUSTRY RELATED EXAMPLES	
	Discuss the important securities issued by the company - Shares and Debentures		Debentures	4		LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities		Shares and Debentures Rules, 2014	2		LECTURES, INDUSTRY RELATED EXAMPLES	
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Acquaint the students with legal terms of company law	Definitions	Internal and External Exams	25		75	

	Understand the changes included in companies act 2013	Definitions	Internal and External Exams	25		75	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25		75	
	Describing the important documents - MOA, AOA and Prospectus	Incorporation of Companies	Internal and External Exams	25		75	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25		75	
	Explaining the process of company formation and giving a basic idea about the role of MCA	Public Offer	Internal and External Exams	25		75	
	Introducing the various types of companies including the concept of One Person Company	Public Offer	Internal and External Exams	25		75	
	Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures	Public Offer	Internal and External Exams	25		75	
	Introducing the process of allotment of securities, rules to be followed and also making them aware of the penalties in case of default	Private Placement	Internal and External Exams	25		75	
	Discuss the important securities issued by the company - Shares and Debentures	Private Placement	Internal and External Exams	25		75	
	Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities	Share Capital and Debentures	Internal and External Exams	25		75	
	Faculty		Coordinator				Principal





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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course: COST ACCOUNTING IV		Class		TYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
DECEMBER	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control	Practical problems of preparing flexible budgets and functional budget	8	8	PPT	
JANUARY	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	Practical problems based on using the marginal costing formulae and key factor	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEBRUARY	Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods	Managerial Decision Making	Make or buy Sales mix decisions Exploring new markets Plant shut down decision Practical problem	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Find material, labour, sales and overhead variances.	Standard Costing and Variance Analysis	Material Cost variance Labour cost variance Variable overhead variances Fixed Overhead variances Sales variances Profit variances Practical problems	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	

Rasika Shinde
Faculty

Rasika Shinde
Coordinator

Rasika Shinde
Principal



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Mapping Course outcomes to Assessment

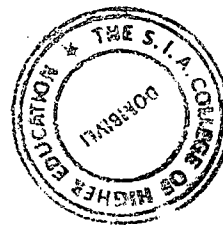
Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:			Class		TYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control		10	12.5	15	
2	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	INTERNAL TEST	10	12.5	15	
3	Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods	Managerial Decision Making		NA	NA	15	
4	Find material, labour, sales and overhead variances.	Standard Costing and Variance Analysis	INTERNAL TEST	NA	NA	15	
5				NA	NA	15	

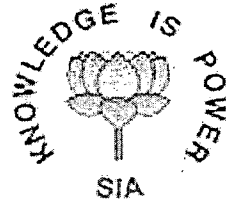
Rasika Shinde
Faculty

Rasika Shinde
Convener

Padwaji
Principal

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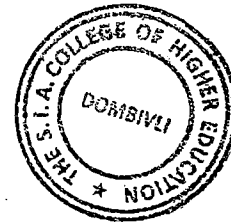
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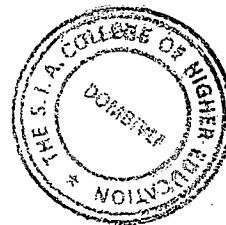
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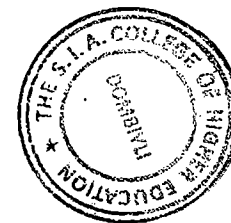
TEACHING PLAN 2021-22							
			Program	BAF			
Name of the Teacher : Mrs. Nandini Kadam							
Course: IT IN ACCOUNTANCY - I			Class : SYBAF	SEM : III IV			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		



November	<p>CO1 Discuss on the meaning and classification of Business process</p> <p>CO2 Conduct a study on business process management and its life cycle.</p>	UNIT I- BUSINESS PROC	<p>Introduction, Definition and Meaning of business process Flow of business process for accounting, purchase, sales and finance Classification of business processes Introduction, Definition and Meaning of Business Process Management Principles and practices of Business Process Management Business Process Management life cycle Theories of Business Management Process Implementation of Business process Management – need, key factors and importance Automation of business Processes – benefits, risks, challenges Accounting systems automation IT and Business Process Management Information systems</p> <p>– Meaning, Use of IT in accounacy</p>	16	14		
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<p>December</p>	<p>CO3 Study the automation in accounting system CO4 Impart knowledge on computerized accounting system.</p>	<p>UNIT II- COMPUTERISED ACCOUNTING SYSTEM</p>	<p>Introduction and meaning Uses and Benefits Role Need and requirements of computerized accounting Basic requirements of computerized accounting system Limitations of computerized accounting system Understand the development and design of a computerized accounting system; determining how the accounting data will be processed, i.e. what accounts and books are needed and what is the desired output i.e. financial reports and other reports. Accounting Software Introduction and meaning Advantages of accounting software Uses of Accounting software Various accounting softwares Accounting software TALLY – Accounting and reports</p>	<p>16</p>	<p>15</p>		
<p>January February</p>	<p>CO3 Study the automation in accounting system CO5 A detailed study of MIS reporting in Computer environment</p>	<p>UNIT III- CONCEPT OF MIS REPORT IN COMPUTER ENVIRONMENT</p>	<p>Introduction Concept of MIS Need for MIS Characteristic of MIS Outputs of MIS Role of MIS Guidelines for Developing MIS reports Functional Aspects of the MIS: Problems in MIS Knowledge required for studying MIS MIS and Compute</p>	<p>18</p>	<p>17</p>		

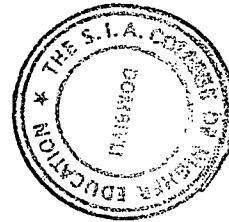


February	CO6 Analyse on the use of Information technology in Auditing.	UNIT IV- IT IN AUDITING	Need and importance of IT in auditing Auditing in IT environment	8	7		
			Total	42	39		

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Faculty

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Convenor

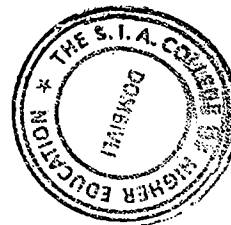
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Mapping Course outcomes to Assessment

			Program:	BAF			
Name of the Teacher : Nandini Kadam							
Course :	IT in Accountancy -II		Class : SYBAF	Sem : IV			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1 Discuss on the meaning and classification of Business process	Introduction, Definition and Meaning of business process Flow of business process for accounting, purchase, sales and finance Classification of business processes Introduction, Definition and Meaning of Business Process	Test	12.5	12.5	15	



2	CO2Conduct a study on business process management and its life cycle	Management Business Process Management life cycle Theories of Business Management Process Implementation of Business process Management – need, key factors and importance Automation of business Processes – benefits, risks, challenges Accounting systems automation IT and Business Process Management Information systems – Meaning, Use of IT in accounacy	Test	12.5	12.5	15
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		<p>Introduction and meaning Uses and Benefits Role Need and requirements of computerized accounting Basic requirements of computerized accounting system Limitations of computerized accounting system Understand the development and design of a computerized accounting system; determining how the accounting data will be processed, i.e. what accounts and books are needed and what is the desired output i.e. financial reports and other reports</p>					
3	CO3 Study the automation in accounting system				NA	NA	15

	CO4 Impart knowledge on computerized accounting system. 4	Accounting Software Introduction and meaning Advantages of accounting software Uses of Accounting software Various accounting softwares Accounting software TALLY – Accounting and reports		NA	NA	15	
	CO5 A detailed study of MIS reporting in Computer environment 5	Introduction Concept of MIS Need for MIS Characteristic of MIS Outputs of MIS Role of MIS Guidelines for Developing MIS reports Functional Aspects of the MIS: Problems in MIS Knowledge required for studying MIS MIS and Compute		NA	NA	10	

	CO6 Analyse on the use of Information technology in Auditing.	Need and importance of IT in auditing Auditing in IT environment		NA	NA		5
				25	25		75

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