

The South Indian Association's **The S.I.A. College of Higher Education**Affiliated to University of Mumbai Accredited B+ by NAAC

P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN



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P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

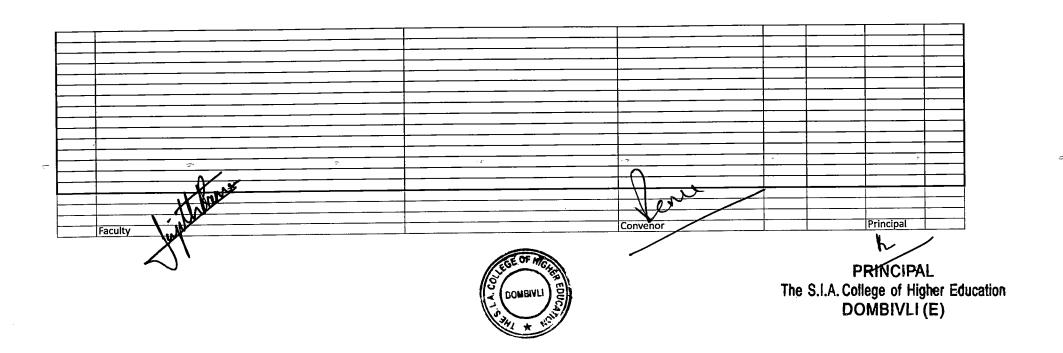
TEACHING PLAN BBI

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	OGE 15		The S.I.A. College of Higher Edu	cation			
			Affiliated to University of Mumb	aı			
	5 6 6 5 E		Accredited B+ by NAAC P-88, MIDC Residential Area Dor	mbiyli Gym	khana Road	<u> </u>	
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	SIA		Near Balaji Mandir, Dombivii (La	130, 42120			
		TEACHING PLAN 2021-22	Program	BBI			
$ \top$			A TOETAIN SP				
ame of	the Teacher :	Sujith Raman	Class	FYBBI			
ourea.	BUSINESS ECONOMICS I		Class				
ourse	DODITED ECOTORIZOS					Methodolo	Links
		Topic	Sub-Topic	No. of	Lectures	gy	to
Ionth	Course outcome			77	Talson	1 - 87	
				Planned	Taken_	I FCTURES	
						LECTURES,	
			·	1		PPT,	
1		1	Introduction - Scope &	ľ		INDUSTRY	
ŀ	UNDERSTAND THE CONCEPTS, SCOPE AND		Importance of Business	1	_	RELATED	
	IMPORTANCE OF BUSINESS ECONOMICS RELATING TO		Economics	3	1	EXAMPLES	
hay !	DEMAND AND SUPPLY	Introduction	Economics				
	DEIVIAND AND GOLLES	· · · · · · · · · · · · · · · · · · ·				LECTURES,	
						DIAGRAMS,	
				1	ļ	INDUSTRY	
			,	1			
				1	4	RELATED	Ì
4	· · · · · · · · · · · · · · · · · · ·	Demand Analysis	Demand Function	4	4_	EXAMPLES	
fey	COMPREHEND CONCEPT OF PRODUCTION FUNCTION	Demand Analysis				EXAMPLES,	
				1		LECTURES,	
			Demant Estimation and Foreca	ısl 4	4	DIAGRAMS	l
			Demant Estimation 2112	+	-		
				+	 	LECTURES,	
					1	HISTORY OF	1
			1		1	INTERNATIO	
		1			1		1
	0007 41/41/010	Supply and Production Decisions and Cost of	ĺ	i	5	NAL	1
ANU	FOLLOW VARIOUS COST CONCEPTS, COST ANALYSIS	production	Production function	4	1	TRADES	↓
" "/	AND DECISION MAKING	production				LECTURES	1
			1		Ì	AND	1
			Cost Concepts	9	5 L	EXAMPLES	1
			Cost concepts		 		
							1
_		Market structure: Perfect Competition and		1	~	LECTURES	
Ser	4.	Monopoly and Pricing and Output Decisions		ا ایر	5 र्		1
E TI	1	under Imperfect Competition	Short run and long run equilib	71 <u> </u>	<u></u>		



			Monopolistic Competition	5	5 F	ECTURES AND NDUSTRY RELATED EXAMPLES	
epf			Oligopolistic Market	5		ECTURES AND INDUSTRY RELATED EXAMPLES	
्द -		Pricing Practices	Cast oriented pricing methods	5	5	LECTURES AND INDUSTRY RELATED EXAMPLES	
	Faculty		Convenor			Principal	
		Mapping Course outcomes to Assessment	Program:	BBI			
	SUJITH RAMAN		Class	FYBBI			
ame	BUSINESS ECONOMICS II		Class			Overall	
		Topic linked	Assessment methodology	Marks_	Weightage - Internal	· woightage -	Remai
NO	COURSE OUTCOME UNDERSTAND THE CONCEPTS, SCOPE AND IMPORTANCE OF BUSINESS ECONOMICS RELATING TO		Internal exam and external exam	100	25	5 75	
	DEMAND AND SUPPLY	Introduction	Internal exam and external exam	100	2!	5 75	i
	COMPREHEND CONCEPT OF PRODUCTION FUNCTION FOLLOW VARIOUS COST CONCEPTS, COST ANALYSIS	Demand Analysis Supply and Production Decisions and Cost of production		100	2.	5 75	5
	AND DECISION MAKING	Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition	iexam	100	0 2	5 75	5
		Pricing Practices	Internal exam and external exam	100	0 2	25 75	5







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			TEACHING PLAN 2020-21		
<u> </u>			Program	BBI	
Name of th	Name of the Teacher: Aishwarya Iyer				
Course:	Course: Business Communication 1		Class	FYBBI	

Month	Course outcome	ne Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
November		Theory of communication		10			,
	Understand the fundamentals of	The concept of communication	Need for communication, Meaning and definition, Process, Feedback and its types, forms, levels, Emergence of communication in Global world, Imortance of communication in corporate world, Impact of technology advancement.	. 3		PPt	
	communication and identify their communication abilities	Channels and objectives of communication	Channels of communication, formal channel of communication, vertical ,horizontal, diagonal ,informal channels of communication, grapevine communication, objectives of communication, information, advice, order and instruction, persuasion ,motivation, education, warning, boosting morale of employees.	2		PPt	

November	Understand the communication and identify their communication methods and modes	Methods and modes of Communication	Communication introduction ,verbal communication, characteristics of oral communication ,forms ,advantages and limitations, face to face communication, advantages and limitations, written communication, characteristics, importance and advantages ,nonverbal communication, characteristics, forms, body language, posture , gesture, expression ,dress and grooming ,space and proximics, visual communication, silence ,business etiquette ,modes of communication, conventional mode, telephone, wireless and cellular phones, SMS communication telegram , facsimile communication, computer , e-communication, video and satellite conferencing	4 15	PPt	
	Understand the barriers to communication and how to overcome	Barriers to communication	Physical barriers, noise, defect, time and distance, ignorance of medium, language or semantic barriers, interpretation of words, use of jargon, different pattern of speech, bypass instructions, personal barriers, prejudice -emotion- close minded- rambling -retention-hello effect -status barrier -poor retention, cross-cultural barrier, individual barrier, National barrier, how to overcome barriers, tips for effective communication	3	ppt	
December	Understand the listening skills and tips of effective listening	Listening skills	Introduction, Advantage, Obstracles of effective listening, Tips for effective listening, Types of listening	3	PPt and vedi	o
	Ibusiness ethics and	Introduction to Business ethics	Concept and interpretation, importance of business ethics, personal integrity at the workplace, business ethics and media ,computer ethics, corporate social responsibility, some burning issues	4	ppt	

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		Business correspo	ndence	15			
December	Apply the managerial writing skills and correspondence skills in terms of good communication	Theory of business letter writing	Meaning and importance of business correspondence, objects of communication, essentials of business correspondence, 7 c's of communication, you attitude in communication, physical appearance of business letter, tips for clear writing, tips for sentence construction, tips for paragraph design, business jargon, parts of business letter, layout of a business letter, note of a postscript, principles of effective e-mail writing	8		ppt	
	Apply the managerial writing skills and correspondence skills in terms of good communication	Personnel Correspondence	Challenges In applying higher education institute, statement of purpose, job application ,types of job application, specimen letters of job application, resume ,email application, recommendation letter, job related letters, letter of job offer acceptance, letter of appointment, promotion, confirmation ,memos of warning, termination of service, interoffice memo, resignation letters	7		ppt, specim en letter writing	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
· · · · · · · · · · · · · · · · · · ·		Language and Writ	ing skills	10			
January	Apply the managerial writing skills and correspondence skills in terms of good communication	·	Introduction, purpose of a paragraph, characteristics of a paragraph, key elements ,types of paragraph, steps of paragraph ,examples of editing, linking paragraph, formal/informal writing, examples of paragraph writing, interpretation of technical data	5		paragr aph writing class activity	
	Use and how to apply grammers	Remedial Grammer	Determiners, tenses, subject - verb agreement, auxiliaries, relatives and connectors, conditionals, active and passive voice, reported speech, prepositions, miscellaneous	5		practic e	

Principal

Mapping Course outcomes to Assessment

	EXBBI	Class	ation 1	Course: Business communic
			Aishwarya Iyer	Name of the Teacher:
	BBI	Program:		

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Kemarks	1	- 9 8	Marks	Assessment methodology	Topic linked	Course Outcome	ON
						Understand the	_
				+==man;32 A\T23T	The concept of	to sletnemebnut	
				tnemngizzA\T23T		communication	T
					Channels and	and identify their	
					objectives of		
				Test	communication	səitilids	Z
	52	OT	ST			41 to	
						Understand the	
				•		communication	•
						and identify their	ł
					Methods and		l
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				TEST/Assignment	Communication	səpow	
					·	Understand the	l
						barriers to	l
				·	, -	communication	Ī
					Barriers to	and how to	l ⁻
	52	OT	ST	¹t≥5T	communication	overcome	Þ
	67	0.7	CT.				
						Understand the	Ī
						listening skills and	ŀ
						tips of effective	F .
				†s∍T	Listening skills	Brineteil	S
	-		_				

Understand the						
concept of						
business ethics and						
	Introduction to					
6 responsibility	Business ethics	TEST/Assignment				
Apply the						
managerial writing						
skills and						
correspondence						
skills in terms of	Theory of					
good	business letter					
L -	writing	Test				
Apply the			1			
managerial writing						
skills and						
correspondence			10	5	25	
skills in terms of						
good	Personnel		,			
8 communication	Correspondence	Test]			
Apply the						
managerial writing		•				
skills and						
correspondence						
skills in terms of						
good						
9 communication	Paragraph writing	TEST/paragraph writing (class activity)				
Use and how to						
10 apply grammers	Remedial Gramme	TEST/Class activity	NA	NA	NA	

Faculty Faculty

Convenor



Principal



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	TEACHING PLAN 2021-22									
		Program	BBI							
Name of the Teacher:	Sunita Sidhani									
	Foundation									
Course:	Course-I	Class	FY	SEM - 1						

Sep-21 Understand various religions and their beliefs & social issues. Society Understand term Ulnit 1 Overview of Indian Society Understand tribal characteristics; Understanding the concept of diversity as difference Planned Taken Understand Taken Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference PPT, Points https://collegesia.sharepoint.c	Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		No. of Lectures		No. of Lectures		Methodology	Links to references
Understand various religions and their beliefs & social issues. Understand various religions and their beliefs & social issues. Understand various religions and their beliefs & social issues. UNIT 1 Overview of Indian Society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as		-			Planned	Taken						
	Sep-21	religions and their	Overview of Indian	Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as	6	05	PPT, Points highlighting &	22/EWNVcu6uKEJEsW6yds KLd8UBmk5aKIK0oR4clEV-				



			<u> </u>				•
Oct & Nov- 21	Understand various religions and their beliefs & social issues.	UNIT 2 Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities	10	09	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.c om/:p:/s/FYBI-2021- 22/EaLOnng6udZHjsU8Eqg EaSIBiMZQ5QrXNWauDQ7 yuO5tdA?e=IcXmpt
Nov-21	Understand various religions and their beliefs & social issues.	UNIT 3 Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	6	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.c om/:p:/s/FYBI-2021- 22/EfvpMRWO1CJApa2bdU DmWZMBl6tYtJFZtMi5piC m-SwCiA?e=uVtyO5
Dec-21	Develop understanding of Indian Constitution.	UNIT 4 The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	6	64	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.c om/:p:/s/FYBI-2021- 22/ESzF3gB3tQZEtuull6O5c EEB8enJex94nZvLXND7tliu dw?e=OwwjWJ
Jan-22	Acquire knowledge about the functioning of various Political Parties	UNIT 5 Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	5	03	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.c om/:p:/s/FYBI-2021- 22/EcGBr1lKtq9JgGMLs6- rZV0BxnC7KtJRnEi6OOBon 3Jqtw?e=6sAiFH

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Mapping Course outcomes to Assessment

		Program:	BBI		1	
Name of the Teacher:	Sunita Sidhani				 	
	Foundation				 	
Course:	Course-I	Class	FY	SEM - 1		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	Understand various religions and their beliefs & social issues.	UNIT 1 Overview of Indian Society	Project and Powerpoint Presentation		5	15	Learning Purpose Only
2	Understand various religions and their beliefs & social issues.	UNIT 2 Concept of Disparity- 1	Project and Powerpoint Presentation		15	15	Learning Purpose Only
3	Understand various religions and their beliefs & social issues.	UNIT 3 Concept of Disparity-2	Project and Powerpoint Presentation		5	15	Learning Purpose Only
4	Develop understanding of Indian Constitution.	UNIT 4 The Indian Constitution				15	Learning Purpose Only
5	Acquire knowledge about the functioning of various Political Parties	UNIT 5 Significant Aspects of Political Processes				15	Learning Purpose Only

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,	TEACHING PLAN 2021-22		
Name of the Teacher : Mrs. Renu Verma	Program: B.Com(Banking and Insurance)		
Course: Principles of Management	Class: FYBI		
- Transferre	Class: FYBI	Semester:2	

	Course outcome	Topic	Sub-Topic			No. of Lectures		Methodology	Links to references
				Planned	Taken				
eptember	Demonstrate the roles, skills and functions of management.	Introduction to Management	Definition of Management • Management as a Profession • Traditional Vs Contemporary Management (Henry Fayol, F.W. Taylor, Peter Drucker) (C.K.Pralhad, Mr. Vijay Govindarajan)	8	07	PPT and Video	https://youtu.be/GZ2dmb DmB5I		
	Analyze effective application of POM knowledge to diagnose and solve organizational problems and develop optimal managerial decisions.	Process	Management Process, Practices, Functions of Management related to Banking and Insurance companies	12	08		https://collegesia.sharepoint.com/:f:/s/FYBI-2021- 22/EskgmhGkittHmHNb W- VxFZEB1fyHkvxEj70IY 2w6PBWJpA?e=51B7hR		

Month	Course outcome	Topic	Sub-Topic	No. of Lecture		Methodology	Links to references
			·	Planned	Taken		
December	Identify common organizational structures and the advantages and disadvantages of each.	Organization Structure of Banking and Insurance companies	 Organisation Structure of companies Organisation Structure of Banking and Insurance companies 	12	08	PPT	https://collegesia.sharep nt.com/:p:/s/FYBI-2021 22/EQhhEnyLRsBGpciI 6-IRUSYBeJtwlO212d- 9jOGV- wxX3w?e=2rQfVg
January	Evaluate leadership styles to anticipate the consequences of each leadership style.	Leaders	• Leaders in the Indian Industry (J.R.D Tata, Ratan Tata, Aditya Birla, Kumar Mangalam Birla, Mr Dhirubhai Ambani and Sons, Kiran Mazumdar Shaw, Verghese Kurien)	4	1 1 / 🗀 1	Videos	https://collegesia.sharepo nt.com/:f:/s/FYBI-2021- 22/EvG0Lt- K795BkpOwJ0ZVrBUBKpITI 2QFxyfrz-
anuary	Evaluate leadership styles to anticipate the consequences of each leadership style.	Business Leaders	• Leaders in the Banking and Insurance Industry ☐ Indian Leaders (Banking & Insurance: H.Shanbagh. Uday Kotak, K.V. Kamath Naina Kidwai, Deepak Parekh, Chanda Kochhar, Hinduja, Godrej, Aziz Premzi, Narayan Murthy, Anand Mahindra, Governor of RBI)	4		PPT and I	RZbDf3fQ?e=JGKSAf https://collegesia.sharepo nt.com/:f:/s/FYBI-2021- 22/EvG0Lt- K795BkpOwJ0ZVrBUB KplTh2QFxyfrz- RZbDf3fQ?e=JGKSAf
	l., 1		☐ International Leader President of World bank, President of Asian Development Bank, President of Fed Reserve, President of International Monetary Fund	4	<i>-</i>		ttps://youtu.be/9WjZCZAX 4w

Faculty



Principal)

Mapping Course outcomes to Assessment

Name of the Teacher : Mrs. Renu Ve	Program: B.Com(Banking and In	surance)	
Course: Principles of Management	rma Class: FYBI		
gyo le		·	Semester: 2

•	Course Outcome		Assessment methodology	Marks		Overall weightage - External	Remarks
		Introduction to Management	Assignment and Quiz	32	10	25	Only Learning purpose
1				 			
	POM knowledge	Management Process	Assignment	20	10	25	Only Learning purpose
S	to diagnose and solve			·			
ļr	organizational problems and levelop optimal						
n	nanagerial lecisions.						
							



		1					
SNO	Course Outcome	Topic linked	Assessment	Marks	Weighta	Overall	Remarks
			methodology		ge -	weightage -	
,					Internal	External	
3	Identify common	Organization	Activity	20	NA	25	Only Learning purpose
	organizational	Structure of		,			purpose
	structures and the	Banking and					
	advantages and	Insurance	•				; ·
	disadvantages of	companies					
	each.	Companies			·		·
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4	Evaluate	Leadership	PPT presentation	20	5	25	Only Learning purpose
	leadership styles	٠.					
	to anticipate the				,		
	consequences of				. •		
	each leadership		,				
	style.						
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	T	EACHING PLAN 2021-22					
		Program Bachelor of Banking and Insurance					
Name of the Teacher:	Mr.Mahesh Kandalkar						
	Financial						
Course:	Accounting I	Class	FYBBI				

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	ectures Methodology	
	 			Planned	Taken		
September,2021	Understands the Accounting concepts & conventions	Accounting concepts & Conventions	Accounting concepts & Conventions	3	2	PPT,Video	https://w ww.youtu be.com/w atch?v=9 Q6uvow8 Cnk
October,2021	Able to differentiate between capital,revenue and deferred revenue expenditure		Capital, Revenu e & Deffered Revenue Expenditure	. 6	4	PPT,Problem solving,Video	https://w ww.youtu be.com/w atch?v=nk keCprThiE



			[
·	Learn rectification	Rectification	Rectification			PPT,Problem	
·	of errors	of Errors	of Errors	6	4	solving	
	Understand						
	International	International	International				- 1
	Financial	Financial	Financial				
	Reporting	Reporting	Reporting				
November,2021	Standard	Standards	Standards	3	2	PPT	
			İ				https://w
							ww.youtu
						ļ	be.com/w
	Understand the		_				atch?v=TH
	concept of Hire	Hire Purchase	Hire Purchase			PPT,Problem	IE8FW1e7
	Purchase	system	system	5	4	solving	k
		Bank	Bank		ļ		
		reconciliation	reconciliation		1	PPT,Problem	
December,2021		statemnet	statemnet	4	3	solving	
		Petty cash,	Petty cash,			PPT,Problem	
		Trial Balance	Trial Balance	3	2	solving	
		Final Accounts	Final Accounts				
		of	of				
		manufacturing	manufacturing		1	PPT,Problem	
		concern	concern	8		solving	
January,2022			Revision	2	. 2	PPT	
				40	29		

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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance					
Name of the Teacher: Mr. Mahesh Kandalkar							
	Financial						
Course:	Accounting I	Class FYBBI					

SNO	Course Outcome	Topic linked	Assessment me	Marks	Weightage	Overall weightage	
3	concepts &	Accounting concepts & Conventions	Internal Test	25	25	25	
	capital,revenue	Capital,Revenu e & Deffered Revenue Expenditure		25	25	25	

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Near Balaji Mandir, Dombivli (East), 421203.

	TEACHING PLAN 2021-22	_	
	Program:BBI		
Name of the Teacher: Sreekala Nair			
Course: Quantitative methods I	Class :FYBBI		

Month	Course outcome	Topic	Sub-Topic No.		ectures	Methodology	Links to references
				Planned	Taken		
October	CO1:To define and understand basic concepts of statistical analysis and to construct and interpret the analysis of data through graphs and tables	Distribution,Data Representation	Organising data,Frequency distribution,Measure of central tendency,Preparation of frequency distribution Graphical and Diagrammatic representation Histogram,Frequency polygon and ogives,	7	3	PPT,Problem solving method,Quiz	
October and November		UNIT II:Measures of central tendencies	Definition of average and objectives of averages, Types of averages, Arithmetic mean, geometric mean, harmonic mean and its usages, mode , median, quartiles, deciles and percentiles for grouped as well as ungrouped data	8	6	PPT,Problem solving method,Quiz	



				··			
December	measures of dispersion in various types of statistical data.	Measures of Dispersion	Concept and idea of dispersion. Various measures Range, quartile deviation, Mean Deviation, Standard Deviation and corresponding relative measure of dispersion. Geographical representation and utility of various measure of Dispersions	8	001	PPT,Problem solving method,Quiz	
December	Liff-wantinta hatwaan tham	UNIT III:Co-variance, Correlation and Regression	Meaning, definition and Application of covariance, concept of correlation. Rank correlation, regression concept, relationship with correlation, Assumptions in simple Regression, Estimation using Simple Regression: Fitting of straight line, method of least square, construction of characteristic line/estimation line	8	9	PPT,Problem solving method,Quiz	
December	CO4:To understand and use the terminology of probability, recognize and clasiify the probability distribution and to calculate Expectation and variance of probability distribution.To make better decision by using decision theory.	UNIT IV:Probability, Probability Distribution and decision Theory	Concept of probability yen diagrams, Rules of Probality conditional & unconditional probality, Baye theorem. Discrete and continuous variable. Expected value of the variable, Decision theory normal distribution	8	6	PPT,Problem solving method,Quiz	
		1		l			

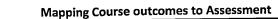


	\mathbf{C}					
CO5:To understand the concept and purpose of index numbers and insurance and to apply in the real world	UNIT V :Index Nos.	Concept and usage of index nos. Construction of index nos. Types of index nos. Aggregate and Relative method of constructing index nos. Chain base index nos. Test of consistency: Time reversal factor reversal and circular test. Quantity and Value index nos for agricultural, industrial production, Retail Prices, Consumer price index nos. for security prices, etc.	6	5	PPT,Problem solving method,Quiz	
January	Insurance	Meaning, Objective, Purpose and need for Insurance. Fundamentals of Insurance Calculation of age, Premiums, Bonuses, Paid up value of a policy, Maturity Value of the Policy. Claim Calculation and Surrender Value		2	PPT,Problem solving method,Quiz	
	-		48	<u> </u>	<u> </u>	

GOV Faculty

Principal





	Program:BBI		 	
Name of the Teacher: Sreekala Nair		ļ	 	
Course: Quantitative Methods I	Class :FYBBI	<u> </u>	 	

SNO	Course Outcome CO1:To define and understand basic concepts of statistical analysis and to construct and interpret the analysis of data through graphs and tables	UNIT I:Introduction,organising data,Frequency Distribution,Data Representation	Assessment methodology Internal Examination MCQ type	Marks 10		Overall weightage - External	Remarks Students were able to understand the basic concepts and interpretation of data through
1	CO2:To understand,recognize and apply the most appropriate measures of central tendency and measures of dispersion in various types of statistical data.	UNIT II:Measures of central tendencies,Measures of Dispersion	Internal Examination MCQ type	10	20		able to recognize,differ ntiate and calculate varoius types of central tendency and
3	CO3:To understand the concept of correlation and regression and to differentiate between them andalso to calculate the relationship between the different types of data CO4:To understand and use	UNIT III:Co-variance, Correlation and Regression	Class activity, Quiz	NA 	NA	75	Students were able to understand and apply the concept of correlation and regression.



4	the terminology of probability, recognize and clasiify the probability distribution and to calculate Expectation and variance of probability distribution. To make better decision by using decision theory.	UNIT IV:Probability, Probability Distribution and decision Theory	Class activity, Quiz	NA	NA	able to identify,underst and and recognize the types of probability and to calculate the expected value
5	CO5:To understand the concept and purpose of index numbers and insurance and to apply in the real world problems.	UNIT V:Index numbers,Insurance	Class activity, Quiz	NA	NA	Students understood the purpose of index numbers and insurance
_						

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	TEACHING PLA	AN 2020-21	
	Program:	BCOM (B&I)	
Name of the Teacher:	Mrs. Babita Nagdev		
Course: EVMFS	Class:	FYB&I	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		wiethodolog	Links to references
Monen				Planned	Taken				
September and October	Understand the Components of Finanical System		Institutional set-up, Marketing Structure, Instrumnets, Leasing, Hire purchase, Factoring, Forefaiting, Letter of Credit, Insurance, Venture Capital, Merchant Banking, Stock Broking and Credit Rating.	7		PPT and Video	https://www.youtube.co m/watch?v=MsPgw4Fod gE		
October	Know about the basics of banking and insurance.	Banking and Insurance	Meanig, Defination and scope, Significance and Role of Banking and Insurance in mobilizing savings, investment, accumulation and economic growth.	6	o6	PPT and Vide	https://www.youtube.co m/watch?v=aJJoV0xSDq A		

November	Analyse the organization structure of banking and insurance	Phases of development of Banking and Insurance	Functins and working of Banking and Insurance, Risk Management, Asset-Liability Management in Banking and Insurance, Organisatiuonal structure and management	10	PPT	
December and January	Evaluate the regulatory and Developmental Framework of Banking & Insurance	Regulatory and Developmental Framework of Banking &	Acts, Development activites of RBI and IRDA, Mechanism of supervisiom and regulation, Prudential Norms, Mechanism of supervisiom and regulation, Prudential Norms	Fo	PPT	

August Faculty

Mapping Course outcomes to Assessment

			Program:		 	
Name of the	Teacher :				 <u>-</u>	
Course:	Subject name to b	e written	Class		 	

					Weighta ge	Overall weightage	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	
	Understand the						
	Components of						
	1 Finanical System	Financial system	Class Test	_10	5	25	
	Know about the						
l .	basics of banking						
	2 and insurance.	Banking and Insura	Class Test	10	5	25	
	Analyse the						
	organization	Phases of					
<u> </u>	structure of	development of				•	
	banking and	Banking and				1	
	3 insurance	Insurance		,			
	Evaluate the						
	regulatory and	Regulatory and					
]	Developmental	Developmental					
	Framework of	Framework of					
	Banking &	Banking &	·				
_	4 Insurance	Insurance			<u> </u>		

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	TEACHING PLAN 2021-22					
H-T-T	Program Bachelor of Banking and Insurance					
Name of the Teacher: Mr.M.	Name of the Teacher: Mr.Mahesh Kandalkar					
Course Financial Market	Class	SYBBI				

Month	Course outcome	se outcome Topic	Sub-Topic	No. of Lectures		Methodol ogy	Links to references
				Planned	Taken		
		Indian			l		
June,	understands financial	Financial	·				
•	system in India	System	Introduction, meaning , functions of financial system	<u> </u>	4		
			Role of government in financial development	<u> </u>	4		
		1	Overview of phases of Indian financial system since				
			independence	4	_		
			Monitoring framework for financial conglomerates	-	2	PPT	<u></u>
			Structure of Indian financial system- Banking and non banking			1	
			financial institutions		<u> </u>		<u> </u>
					↓	<u> </u>	
		Financial				1	
	Gets overview of	Markets	Organised and unorganised financial markets ,Financial assets				
July,20	financial market	in India	/Instruments ,Fund based & Fee baased financial services		-	,	
			Meaning, features, functions, importance, defects of money market				
	 		Defects, participants, Components of organised and unorganised				



			\mathbf{O}	,		Г	
Γ		Ţ	markets and reforms of money market			}-	
			Meaning, features, functions, importance, participants	1	Ì		
ł			instruments,	<u> </u>		-	
			of capital market				
			Reforms in primary and secondary market, Meaning and functions			<u> </u>	
			of stock exchange			}	
			NSE,BSE ,IPO,Book building	 		 	
			Role of merchant bankers. ASBA, Green shoe option	14			
			Issue of Bonus shares ,Right shares,Sweat equity shares ,Esop	ļ <u>-</u>	12	PPT	
			Indian Debt Market-Meaning, features, advantages, disadvantages				
August,	2021		Debt market instruments, Listing			l	
			Delisting, Primary and secondary markets	4	2		
			Densting, Filmary and secondary markets			PPT	
	understands the	Commodi ty	Introduction to Commodities market-Meaning & History				
August,	Commodity market	Markets	Origin & types of commodities traded		1		
			Structure of commodities market in India		1	1	https://ww
					1		.moneycon
		<u> </u>	Participants in commodities market	10	1	PPT,Case	ol.com/coi
			Trading in commodities in India		1 7	Study	modity/
			Commodity exchanges				
							https://ww
Septe	understands the			ł	1		m/watch?v
mber,2	concept of Derivatives	Derivative					YkgwIllFX4
021	market	s Market	Meaning & Features of Derivatives		┨		1
			Advantages & Disadvantages of Derivatives	+	-	1	
			Reasons for the growth of Derivatives	 	-		
			History & Origin of Derivatives	-	-		
			Participants in Derivatives market		J	I	



	<u> </u>			ſ	
	Types of Derivatives Contract		ļ		
	Futures vs Forward Contract				
	Process of trade in Derivatives Market			PPT,Case	
	Introduction to Risk			Study,Vi	
	Types of Risk	12	10	deo	
		44	33		
	1 carl				
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Mapping Course outcomes to Assessment

	Mapping Course outcomes to Assessment				
	Program Bachelor of Banking and Insurance				
					_
Name of the Teacher: Mr.Mahesh Kar	ndalkar	SYBBI	\vdash		
Course Financial Markets	Class	SIDDI	<u> </u>	<u> </u>	

						Overall weighta	
SNO	Course Outcome	Topic linke	Assessment methodology	Marks	eighta	ge	
	Students understands financial system in	Indian Financial	Internal Test	25	25	25	
	India Students get overview of financial market	System Financial Markets in India	Internal Test	25	25	25	
	Students understands	Commodi ty market	Case Study	NA_	NA_	NA_	
4	Students understands the concept of Derivatives market	Derivative s market	Case Study	NA_	NA	NA_	

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Students get overview	Financial Markets in India	Internal Test	25	25_	25	
THE COMMISSION	Commodi ty market	Case Study	NA_	NA	NA	
ITTIE COLICEPT OF	Derivative s market	Case Study	NA_	NA	NA	

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TEACHING PLAN 2021-22									
	Program Bachelo	Program Bachelor of Banking and Insurance							
Name of the Teacher: Mr.Mahesh Kandalkar									
Course: Direct Tax	Class	SYBBI							

Month	Course outcome	urse outcome Topic Sub-Topic No. of Lecture		ectures	Methodology	Links to references	
				Planned	Taken		
June,2021	Understands Basic Concepts	Basic cocepts Residential status	Assessment Year,Previous Year,Income,Assessme nt,Person Basic conditions,Exceptions,Ad ditional Conditions	1	2	PPT PPT,Video	https://www.youtube .com/watch?v=riF8Gc hKQq4
July,2021	Learns to determine Residential Status Learns to compute Scope of total income	Residential status Scope of Total Income	Practical Problems Theory of Scope of total income &Practical problems	5	4	Problem solving PPT,Problem solving	



)		-			
l l		ncome from	Basic, DA, CCA, Gratuity, Pe nsion, Provident Fund, Allowances, Perqisit es, Deductions	8	6	PPT,Video,Pro	https://www.youtube .com/watch?v=JwqW pSCZYQk
	Learns to compute Income	House	Types of House Property,RLV,NAV, GAV, Municipal tax,Deductions	6	5	PPT,Video,Pro blem solving	https://www.youtube .com/watch?v=KmQX L8wdkaM https://www.youtube
	Learns to compute Income		Meaning of Capital gain, Types , Deductions	5	4	PPT,Video,Pro blem solving	.com/watch?v=gOg5u aSs4WQ
						-	https://www.youtub
September, 2021	Learns to compute Income from other sources	Income from other sources	Meaning ,Types ,Deductions	. 5	4	PPT,Video,Pro blem solving	.com/watch?v=qmv 498GzLM https://www.youtul
2021	Learns to compute Income from Business & Profession	Income from Business & Profession	Business,Profession,De ductions	6	5	PPT,Video,Pro	
	Learns Deductions under chapter VI A	Deductions	80C,80CCC,80D,80DD,8 0 U,80TTA	2	1	PPT	
	Learns to compute Gross Total Income	Gross Total	Practical Problems	6 53	5 42	Problem solving	

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		7	Mapping C	ourse outcomes	to Assess	ment		
]	Program	Bachelor of Ba	nking an	d Insurar	ice	
Name of the 7	Teacher: Mr.Mahesh Kanda	lkar						
7	Caxation of Financial Services		Class		SYBBI			
Course:								

	Ta Outroms	Topic linked	Assessment methodology	Marks	Weightage	Overall	
NO	Course Outcome	Basic cocepts	Internal Test	25	25	25	
	1 Understands Basic Concepts Learns to determine	Residential status	Internal Test	25_	25	25	
	2 Residential Status Learns to compute Scope of	Scope of Total	Internal Test	25	25	25	
	3 total income Learns to compute Income 4 from Salary	Income from salary	Internal Test	25	25	25	
	4 Wolfi Salary						
				<u> </u>	-		

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TEACHING PLAN 2021-22								
	Program: B.Com(Banking and Insurance)							
Name of the Teacher: Sandhya Pandey Class: S.Y.B.B.I.					_			
Course: Information Technology in Banking a								

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
June/July	Introduced E-Commerce	Introduction to Electronic Commerce	Introduction to Electronic Commerce: A) E-Commerce Framework, E-Commerce and media convergence, anatomy of E-Commerce Applications, E-Commerce Consumer and Organization Applications B) The network Infrastructure for Electronic Commerce - Market forces influencing the I-way, Components of I-way, Network Access Equipment C) E-Commerce and World Wide Web- Architectural framework of ECommerce, WWW and its architecture, hypertext publishing, Technology behind the web,	10		Lecture+Vide o+Class Discussion	https://www. youtube.com/ watch?v= rU C1asx2LE
July	Gained knowledge about E-Banking	E-Banking and different Types	E-banking A) Meaning, definition, features, advantages and limitations- core banking, the evolution of e-banking in India, Legal framework for e-banking. B) Electronic Payment System Types of Electronic Payment Systems, Digital Token-based EPS, Smart Card EPS, Credit Card EPS, Risk in EPS, Designing a EPS		10	Lecture+Vide o+Class Discussion	https://www. youtube.com/ watch?v=- Y9pvVWanL4

	Ip	The osci				1	1
August	Demonstration on	MS-Office	MS-Office: Packages for Institutional	20	.0	Lecture+Vide	https://www.
	MS-Word and MS-		Automation: A) Ms-Word: Usage of smart art		18	o+Class	youtube.com/
	Excel		tools, bookmark, cross-reference, hyperlink,			Discussion	watch?v=4A6
			mail merge utility and B) Ms-Excel:				hjD-61gM
			Manipulating data, Working with charts,				
			Working with PIVOT table and what-if analysis;				
]	Advanced excel functions-Vlookup				
			(),hlookup(),PV(), FV(),average(),goal				
			seek(),AVERAGE(), MIN(), MAX(),				
			COUNT(),COUNTA(), ROUND(), INT(), nested				
			functions, name				
			,cells/ranges/constants,relative, absolute				
			&mixed cell references, >,<,=operators, Logical				
			functions using if, and, or =, not, date and time				
			functions & annotating formulae. C) Application				
		1	in Banking and Insurance Sector – Calculation of				
			Interest, Calculation of Instalment, Calculation				1
			of Cash Flow, Calculation of Premium,				
			Calculation of risk coverage in Insurance and				
			Reporting.converting word as PDF files.				
			Treperangues and a series and a				
i							
Septembe	Different	Cyber Law and	Cyber Law & Cyber Security: A) Need of Cyber	15	12	Lecture+Vide	https://www.
r	Machenism of Cyber	Cyber Security	Law, History of Cyber Law in India B) Cyber		12	o+Class	youtube.com/
	Security		Crimes: Various threats and attacks,			Discussion	watch?v=UJD
			Phishing, Key Loggers, Identity Theft, Call &				vG1FRUZA
			SMS forging, e-mail related crimes, Denial of				
			Service Attacks, Hacking, Online shopping				
			frauds, Credit card frauds, Cyber Stalking C)				
			Cyber Security: Computer Security, E-				
			Security, Password Security and Reporting				[
			internet fraud	ĺ			
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Name of the Teacher: Sandhya Pandey Course: Information Technology in Banking	Program: B.Com(Banking and Insurance) Class: S.Y.B.B.I. and Insurance-1
<u></u>	

5NO 1	Course Outcome		Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Commerce	E-Commerce Architecture	Quiz	5	10	19	Learning
2 		E-Commerce Applications	Quiz	5	10	19	Purpose only Learning
3	Demonstration on MS-Word and MS- Excel	-	-	NA	NA	19	Purpose only Learning Purpose only
4	1	Electronic Fund Transfer	Quiz	2.0	NA	18	Learning Purpose only

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	TEACHING PLAN 2021-22									
		Program: B.Com(Banking and Insurance)								
Name of t	the Teacher: Mrs. Renu Verma									
Course:	Financial Management 1	Class: SYBI		semester	3					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
				Planned	Taken		
June/July 2021	Understand the basics of financial management	Introduction to Finance and Financial Management	A) Introduction to Finance Meaning and definition of finance Importance finance Types of Finance: Public and Private Sources of finance Long Term Sources: Term Loans, Debentures, Bonds, Zero Coupon bonds, Convertible Bonds, Equity shares, Preference shares, CD, CP, Public Deposits Short Term sources: Bank Finance, Trade Credit, Other Short Term Sources Venture Capital and Hybrid Financing	5	04	PPT	https://colleges ia.sharepoint.c om/:f:/s/SYBI- 2021- 22/EjuoJ6H3x 1IFubpZiirdCv 4BsvQ6cjmED eoBWWO_2S qk5Q?e=7Qmj Hi



June/July 202	Understand the basics of financial management	Introduction to Finance and Financial Management	B) Financial Management ☐ Meaning and In	•	10	06	PPT	https://colleges ia.sharepoint.c om/:f:/s/SYBI- 2021- 22/EjuoJ6H3x 1IFubpZiirdCv 4BsvQ6cimED eoBWWO_2S qk5Q?e=7Qmi Hi
Jul-21	To understand the concept of Financial Goal Setting	Setting & Time	A) Financial Goal Setting Introduction Financial Forecasting – Meaning, Techniques, Benefits Approaches to Financial Planning Economic Value Added (EVA) – Measurement & Components Free Cash Flow (FCF) - B) Time Value of Money Concept Present Value Annuity Techniques of Discounting Techniques of Compounding,		10	06	Practical Problems	https://colleges ia.sharepoint.c om/:p:/s/SYBI- 2021- 22/EVXC34sU lapDtO6ISaOY ph0B7A0sZsgr x6L1FVodEd9 kfw?e=gJa8b1



Aug-21	Acquire the	Investment	A) Capital Budgeting		10		Practical	Problem Sheet
	knowlegde	Decisions:	☐ Nature of Capit Sudgeting			06	Problems	
	about how to	Capital	☐ Purpose of Capital Budgeting	Γ		,0	1	
	make	Budgeting	☐ Capital Budgeting Process					
	Investment		☐ Types of Capital Investment					
	Decisions		☐ Basic Principle of Measuring Project Cash Flows		i			
			☐ Increment Principle, Long Term Funds Principle, Exclusion of		·			
			Financial Cost Principle, Post Tax Principle Probability technique					
			for measurement of cash flow					
			☐ Capital Budgeting Techniques: Net Present Value Profitability					
			Index and Discounted Pay Back Method.					
			☐ A Comparison; Project Selection Under Capital Rationing					
			(Note: Problems on computation of cash flow, ranking of projects on					
			various techniques, selection and analysis with / without capital	1				
1 .			rationing)					
•					.			
1 1	Develop an	Financial	A) Cost of Capital:	1	10	06	Practical	Problem Sheet
1 1	understanding	Decisions	☐ Introduction and Definition of Cost of Capital			0.6	Problems	
1	of Concept of		☐ Measurement of Cost of Capital				ì	
	Cost of Capital		☐ Measurement of WACC using book value and market value				1	
	į		method.					
			☐ Measuring Marginal Cost of Capital				1	
			B) Capital Structure Decisions:		1			
			☐ Meaning and Choice of Capital Structure					
			☐ Importance of Optimal Capital Structure			•		
			☐ EBIT -EPS Analysis					
	-		☐ Capital Structure Theories					
		•	☐ Dividend Policies (Walter & Gordon)				l	

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		TEACHING PLAN	2021-22				
				Com(Ban	king and Insur	ance)	1
	Name of the Teacher: M	Irs. Renu Verma		T	1	T	
Course:	Financial Management I		Class : SYBI				
SNO	Course Outcome	Topic linked	Assessment (Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the basics of financial management	Introduction to Finance and Financial Management	Class test		10	.25	Learning Purpose only
2	To understand the concept of Financial Goal Setting	Financial Goal Setting & Time value of Money	Class test		10	25	Learning Purpose only
3	Acquire the knowlegde about how to make Investment Decisions	Investment Decisions: Capital Budgeting		- ,		25	Learning Purpose only
4	Develop an understanding of Concept of Cost of Capital	Financial Decisions				25	Learning Purpose only

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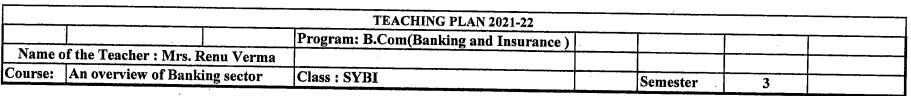




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Month	Course outcome	Course outcome	irse outcome Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken			
Jun-21	To understand the overview of Banking Industry	An Overview of Banking Industry	Definition of Banks, Types of Banks, Principles of Banking Banking System in India, Overview of RBI, Public, Private, Co-operative, Payment Bank, Regional Rural Banks Emerging trends of banking - Universal banking, electronic banking, globalization of banking. Brief history of banking sector reforms from 1991-2000 and Current developments in banking sector Regulatory Architecture – Overview of Banking Regulation Act 1949, Banking Regulation Act(Amendment 2015), Payment and Settlement Act 2007, Negotiable Instrument Act 1881, BIS, Basel I, II and III. Bank Crises in India Critical Evaluation of Banking Industry in India	10	08		https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/EkYtM1hkb F5PpsVLg- ybP0BH123yF OBMsleH O5F wV07Q?e=0M FvrC	



Ionth	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June /July -2021	To describe the different products offered by Banking sector	Commercial Banking and Customer – Banker Relationship	Definition and meaning of Commercial Bank, Evolution of Commercial Banking in India, Functions of Commercial Bank, Services offered by Commercial Bank. Meaning, Features, Significance of Retail Banking and Overview of its products Corporate Banking - Meaning, Features,	10	08	PPT	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/Ehyv323gJk ZJvXymP5E3MI kBzHiTViSdxFj
	To understand the concept of universal banks in detail	Universal Banking & Technology in Banking sector	A) Universal Banking @ Concept of Universal Banking, Evolution of Universal banking ,Services to Government, Payment & Settlement, Merchant Banking, Mutual Fund, Depository Services, Wealth Management, Portfolio Management Bancassurance, NRI Remittance.	5	05	PPT	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/Ehyv323gJk ZJvXymP5E3MI kBzHiTViSdxFj MxBqkNvpJzw ?e=1y8Zt4
	To Analyse the recent Technology in Banking	Banking & Technology in Banking sector	B) Technology in Banking Features, norms and Limitations of E-banking, Mobile Banking, Internet Banking, RTGS, POS Terminal, NEFT, IMPS, Brown Label ATM's, White Label ATM's, NUUP, AEPS, APBS, CBS, CTS, Digital Signature, M Wallets, Online opening of bank accounts — savings & current, and application for credit cards, loan. Applicability of KYC norms in Banking Sector.	5	05		https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/Ehyv323gJk ZJvXymP5E3MI kBzHiTViSdxFj MxBqkNvpJzw ?e=1y8Zt4

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to
'					0		references
				Planned	Taken		
Sep-21	To understand the working of Micro Financial Institution	Microfinance & Financial Inclusion	A) Microfinance Il Introduction, Need and Code of Conduct for Microfinance Institutions in India, Advantages, Purpose, Limitations and Models of SHG — Bank Linkage Program. Role of NABARD and SIDBI, Board of Studies-in-Banking & Finance, University of Mumbai20 Page Portfolio Securitization, SHG-2, NRLM and SRLM,	5	05	PPT	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/Ehyv323gJk ZJvXymP5E3MI kBzHiTViSdxFj MxBqkNvpJzw
Sep-21	To understand the working of Micro Financial Institution	·	 ☑ Priority Sector and its Classification ☑ Need & Extent ☑ RBI Committee Report of Medium Term Path on Financial Inclusion 2015, World Findex Report 2015, NISM Report 2015, (Only Brief Extracts relating to bank account holdings and credit taken and contrast between developing and developed nations.) ☑ Features & Procedures of Pradhan Mantri Jan Dhan Yojana, and PM Mudra Yojana. ☑ Features, procedures and significance of Stand up India Scheme for Green Field 	5	05	PPT	?e=1y8Zt4 https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/Ehyv323gJk ZJvXymP5E3MI kBzHiTViSdxFj MxBqkNvpJzw ?e=1y8Zt4

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		TEACHING PLAN	2021-22				
			Program: B.C	om(Bank	ing and Insur	ance)	
	Name of the Teacher : Mi	s. Renu Verma					
Course:	An overview of Banking sector		Class: SYBI			Semester	3
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the overview of Banking Industry	An Overview of Banking Industry	Class test		10	25	Learning Purpose only
2	To describe the different products offered by Banking sector	Commercial Banking and Customer – Banker Relationship	Class test		10	25	Learning Purpose only
3	To understand the concept of universal banks in detail	Universal Banking & Technology in Banking sector				15	Learning Purpose only
4	To Analyse the recent Technology in Banking	Universal Banking & Technology in Banking sector				10	Learning Purpose only
5	To understand the working of Micro Financial Institution	Microfinance & Financial Inclusion				25	Learning Purpose only

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Teaching Plan 2021-22

	1 caching 1				
	Name of Teacher:	Ranjana Mhalgi			
	Subject:	Management Accounting			
	Course, Class and Semester:	Banking & Insurance, SY BI, Sem -III			
	Actual Lectures Taken:	43			
MONTH		Strategies Used	No of Lect		Remarks
2021	Syllabus Unit -1 Allotted Lectures : 15		Planned	Taken	
	Introduction to Management Accounting	Explaination using PPT Presentation		8	
	Meaning, scope, obj, diff, functions, Role, tools.	Explanation using 11 1 1 1000111111111			
	Syllabus Unit -2 Allotted Lectures : 15			11	
	ANALYSIS OF FINANCIAL STATEMENT		14		Completed
JULY	Introduction ,Uses,Users,Format of	explanation and solving practical problems, on			_
	Vertical B/S and Income statement and Problems	excel sheet, Assignment problems	ļ		·
	Ratio Analysis Introduction, Types, adv	U			
	,limitations,Problems on Ratio analysis				
	Syllabus Unit -3 Allotted Lectures : 15				
	WORKING CAPITAL MANAGEMENT	<u> </u>	1.4	12	Completed
AUGUST	Concept, nature, requirements, estimation,	explanation and solving practical problems, on	14		
	operating cycle- meanIng and Sums.	excel sheet, Assignment problems			
	Problems on working capital estimation				
	Syllabus Unit -4 Allotted Lectures : 15				
	PROFITS & DIVIDEND POLICY	1 .	10	(Commisted
SEPT	Meaning,types,factors,forms dividend policy &		10	6	Completed
}	Bonus shares.legal and tax aspects.	explanation and solving practical problems, on			
	Problems on dividend policy &Bonus shares	excel sheet, Assignment problems		-	
OCT	Unit 4 CONTD	1	10		Commisted
	Problems on dividend policy &Bonus shares		10	4 2	Completed
	Revision lectures	A. COL	40		
L	TOTAL	8 8	48	43	d
· 🗸.	PLAN			10/	

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Teaching Plan 2021-22

ļ	Name of Teacher:	Ranjana Mhalgi]		•
		Mutual Fund Management	_		
	Course, Class and Semester:	Banking & Insurance, SY BI, Sem -III]		
	Actual Lectures Taken:	33			
Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
2021					
JULY	INTRODUCTION TO MF	Explaination using PPT Presentation	12	9	
	Meaning, features, advantages, disadvantages, ethics, entities	Video lectures			
	legal framwork,role of SEBI,RBI,AMFI.				Completed
	Guidelines on advertising,taxation,investor				
	protection,MF regulation ,grievances.				*.
	MF regulation ,grievances.		ļ		<u> </u>
AUGUST	Syllabus Unit -II Allotted Lectures : 20	Explaination using PPT Presentation	12	9	_
	CLASSIFICATION OF MF	Video lectures			Completed
	Introduction, classification, features,		ļ		
	NAV - meaning ,Sums on NAV		<u> </u>		
SEPT	Syllabus Unit -III Allotted Lectures: 15	Explaination using PPT Presentation	12	10	Completed
	FUND SELECTION CRITERIA	Video lectures			
	Fund rating & ranking by CRISIL,ICRA,CARE				4
	Sums on Yield to Maturity & BOND valuation			<u> </u>	1
	Syllabus Unit -IV Allotted Lectures: 10			Ļ	Completed
	FINANCIAL PLANNING - introduction, lifecycle, wealth cy	ycle		ļ	
OCT	Unit IV Contd	Explaination using PPT Presentation	6	3	_
	FINANCIAL PLANNING	Video lectures		ļ	}
	investors guide, Financial advisor, developing model portfoli	0		<u> </u>	<u> </u>
	REVISION LECTURES			2	ļ
	TOTAL LECTURES	Janu -	42	33	<u> </u>

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TEACHING PLAN 2021-22									
			Program Bachelor of Banking and Insurance						
Name of the Teacher: Mahesh Kandalkar						·			
Course:	Auditing I		Class	TYBBI					

Month	Course outcome	Торіс	Sub-Topic	No. of	No. of Lectures		Links to references
				Planned	Taken		
			Financial statements,				
1			Users of				
	Get the knowledge of		information, Definition				
June,2021	Accounting & Auditing	Introduction to Auditing	of Auditing		1 1	PPT	
			Objectives of Auditing,				
			Limitations of Auditing				
					1 1		
			difference between				
	}		Accounting & Auditing,				
			Investigation &				
			Auditing		1 1		
			Types of Errors &				
July,2021			Frauds		2 2	PPT	
			Principles of Audit		2 1		



			Trust of Assilt			<u> </u>	
			Types of Audit	3	2		
		Audit Planning,					
	Get the knowledge of	Procedures and	Audit planning				
July,2021	Audit planning	Documentation		1	1	PPT	
			Audit Program	1	1		
			Audit working papers	1	1		
			Audit note book-				
			Meaning, structure				
			contents, general				
			information, current				
August,2021	·		information	3	2	PPT	
			Test Checking-Meaning				
			,features,factors to be				
			considered				
			,Advantages,disadvantages				
	Get the knowledge of	Auditing Techniques and	& Precautions				
	Audit techniques	Internal Audit Introduction		3	2	PPT	
				-			
			Audit sampling-				
			meaning,purpose, factors				
			in determining sample size				1
			,sampling risk	3	2	PPT	
			Tolerable error &				
			expected error, Methods				
			of selecting				
			sample, Evaluation of				
				3	2	PPT	
			sample results,	3		FFI	
			Auditors liability in				
			conducting audit based on	4	4		
			sample	1	1		



							
			Internal control-Meaning and purpose, Review of internal control, Advantages, Auditors duties	2	2	РРТ	
			Inherent limitations of internal control, Internal control samples for sales and debtors, purchase	2	2	РРТ	
			creditors, Wages and salaries. Internal checks vs Internal control ,Internal checks vs Test Checks	1	1	PPT	
			Internal audit- basic principles of internal audit, Objectives ,Evaluation of internal audit	1	1	PPT	
			Usefulness of internal audit,Internal audit vs External audit, Internal checks vs Test checks	1	1_	PPT	
September,2021	Get the knowledge of Vouching	Auditing Techniques: Vouching	General considerations for audit of income				
			Audit of Cash sales, sales on Approval Sales on Consignment Basis,Sales return				



	Receipts from				
	Debtors,Scrap sales				
			"	•	
	Rental receipts, Income				
	from Investments				
					•
	Receipts of interest on				
	Fixed Deposit with Bank		'		
	Royalties received, Bad				
	debts recovered				
	Commission received, Sale				
	of investments				
	Sale of Assets, Income tax				i
	refund				
	Issue of shares for				
	cash,Loans taken				
	Payments received from				
	customers deposited in				
1	Bank, Miscellaneous				
	receipts	7	5	PPT	



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			Audit of Assets Book		!		
			Debts / Debtors, Stocks -				
			Auditors General Duties;			ŀ	
]	Patterns, Dies and Loose				
	·		Tools, Spare Parts,				ļ
			Empties and Containers,			[
			Quoted Investments and				
			Unquoted Investment,				
			Trade Marks / Copyrights,				
			Patents, Know-how, Plant				
			and Machinery, Land and				
	•		Buildings, Furniture and				
			Fixtures. Audit of			•	
			Liabilities - Outstanding				
			Expenses, Bills Payable,	1			
			Secured loans, Unsecured				
	Get the knowledge of	Auditing Techniques:	Loans, Contingent	_	_		1
September,2021	Verification	Verification	Liabilities.	<u> </u>		PPT	<u> </u>
				45	37	7	

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	mapping market and a second	
	Program Bachelor of Banking and Insurance	
Name of the Teacher: Mr.Mahesh Kandalkar		
Course: Auditing I	Class TYBBI	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage	
	Get the knowledge of Accounting & Auditing	Introduction to Auditing	Internal Test	25	25	25	
	Get the knowledge of Audit planning	Audit Planning, Procedures and Documentation	Internal Test	25	25	25	



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	·· · ·································	TEACHING PLAN 202	21-22	
		Program Bachelor of Bar	king and Insurance	
Name of	the Teacher: Dr.Hasitkum	ar Nagariya		
	INTERNATIONAL			
	BANKING AND			
Course:	FINANCE	Class	ТУВВІ	

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
			CHAPTER-1-International Finance-				
		Unit-1-	Meaning ,3 parts, Features of International				
	Regulatory and	Fundamentals	Finance, Goals of International Finance, The			l i	
	Supervisory Implications in	of International	Emerging Challenges in International			ŀ	
Jun-21			Finance,	2	2	PPT,LECTURE	
			Components of International			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
			Finance, Importance of International			1	
			Finance	2	2	PPT,LECTURE	
TTTT X2			Principles of International Finance, Advantages			3.5.0	
JULY-			of International Finance, Scope of International	1		1	-
21			Finance	1	2	PPT,Lecture	The S

			Balance of Payment-Component	1		PPT,Lecture, 1 RBI Website	https:/ ww.rbi
·			Currency Convertibility-Current Account Convertibility and Capital Account Convertibility	1		1 PPT,Lecture	
			Chapter-2-Gold Standard System- Features, Advantages, Disadvantages	1		PPT,Lecture, You Tube Videos	https://ww.yoube.com
			Bretton Woods System- FEATURES,Advantages of BWS,Disadvantages of BWS	1		PPT,Lecture	<u> </u>
			Nixon Shock, Reasons for Failure of BWS, Smithsonian Agreement, Special Drawing Rights, European Monetary System	1	. 2	PPT,Lecture	
			Chapter-3-Fixed Exchange Rate-Advantages and Disadvantages	1		PPT,Lecture	
			Flexible Exchange Rate-Advantages and Disadvantages, Distinguish Between Fixed and Flexible Exchange Rates, Current Exchange Rate Arrangement	1		PPT,Lecture	
	Differentiate the exchange rate regime and its determined.	Unit-2- International Capital Markets	Chapter-4-Financial Market Flows beyond National Boundaries, Obstacles to International Investment	1	1	PPT,Lecture	_
			Types of Capital Flows,FDI-Foreign Direct Investment,FPI-Foreign Portfolio Investment,Distinguish between:FDI and FPI	1	F	PPT,Group Discussion	The

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	T			т			
			Distinguish between:FDI and FII,Introduction to				
			Market, Characteristics, Difference Between	ĺ		1	
			Euro-Currency Market and Domestic Money	1	1	1	
			Market,Origin of Euro-Currency Market			1 DDT 1	
		 	Factors responsible for Growth of Euro-	 	-	1 PPT,Lecture	`- -
			Currency Market, International Capital Markets-	l		1	1
			Types				- 1
			Types		<u> </u>	1 PPT,Lecture	<u> </u>
			Off Shore Banking-			1	
			Meaning, Advantages, Disadvantages, Opportuni		ı		
			ties, Problems, Factors, Instruments available for				
.			Long Term Finance in International Market	-		1	1
			Elements of International Equity	1	}	PPT,Lecture	<u> </u>
• [1			ł	
ł			Market, International Equity Market	1			1
ug-21			Benchmarks-Meaning and Benefits, The	_			1
ug-ZI		<u>.</u>	Equity Market Benchmarks - 2 parts		1	PPT,Lecture	
1						ľ	
1						1	https:/
- 1						ĺ	ww.you
j	1					PPT,Lecture,	be.com
						You Tube	atch?v=
			Types of Investment Risks	1	1	Videos	Zw iKz
			Equity Financing in the International	1			
ł	,		Markets, Depository Receipts-Types, ADR-	1		PPT,Lecture,	l
1			Types and Levels ,Process to Issue	j		Group	
			ADR/GDR	1		Discussion	
- 1			Parties Involved in ADR/GDR				
-			Issue, Advantages of ADRs/GDRs	- 1			
- 1			Issue, Distinguish Between ADR and	1		PPT,ROLE	
			GDR, Chapter 6-International Bond-Types	,		•	
			/pt mornational Bond-1ypes			PLAY	- *

							
-			Types of Foreign Bonds, Euro Bond Market Meaning, Characteristics, Advantages of Eurobond Financing	1	1	PPT,Lecture	
			Distinguish Between Eurobonds and Foreign				
			bonds,Types of Eurobonds,Innovations in the				
			Euro Bond Markets, Foreign Currency			PPT,Group	ł
			Convertible Bonds-Meaning and Features	1	1	Discussion	
			Advantages of FCCB, Disadvantages of				
			FCCB, Foreign Currency Exchangeable Bond-	- 1			ŀ
	 	<u> </u>	Meaning, Features	1	1	PPT,Lecture	
				ı			
			5050.41	·	·	,	1
			FCEB-Advantagesw and Disadvantages,FCCB				1
		1	V/S FCEB,Participatory Notes-				1
			Use, Risks, Advantages and Disadvantages, SEBI			PPT,Group	1
	 		Regulation of Participatory Notes	1	1	Discussion	↓
				ŀ	ľ		https:
			1		ľ		ww.yc
	Apply of hedging	Unit-3-Foreign	1		1.		be.cor
	techniques in international	_	Chapter-7-International Foreign Exchange			PPT,Lecture,	atch?v
	markets.	Markets	Markets-Meaning, Characteristics	ا	4	ou Tube	LUnmo
		Markets	OBJECTIVES Revision, Participants of Foreign			/ideo	<u> c</u>
			Exchange Market			PT,Lecture,	l
			Scope of Forex Market, Significance of Forex			<u> </u>	
			Market,Role of Forex Manager	1	1/0	DT a =4	Ī
			Foreign Exchange Management in			PT,Lecture	
ĺ			India, FERA and FEMA, Structure of		1		
- 1			FEMA, Component of Foreign Exchange		ı		
ер-21			Market	_		DT	_
			TYAMA INC.		1 P	PT,Lecture	

		Component of Foreign Exchange Market, Foreign Exchange Dealers Association (FEDAI, Dealing Room Operations	2	1	PPT,Lecture	
		Management, Features of Foreign Exchange			,	†
1	1	Markets which result in Risk, Risk Faced by	1			
Apply of hedging	ĺ	Corporates and Banks, Risk Management]		PPT,Lecture,	
techniques in international	Unit-4-Risk	Through Hedging-Internal Hedging			Group	1
markets.	Management	Methods	6	2	Discussion	
		External Hedging Methods, Country Risk			D13C0331011	
	I	Analysis, Categories and				
		Measurements, Political Factors, Economic		1		1
1		Factors, Indicators to assess Country Risk	6	اد	PPT	i
Relate the regulatory	Unit-5-	, and the second of the second				╂
framework in international	International	Chapter-10-Introduction to International		ľ		i
financial market and	Banking	Trade, Reasons for International				
 domestic market	Operations	Trade, Features of International Banking	2	1	PPT,Lecture	1
		Reasons for Internationalization of				
		Banks, Present Scenario of International		ŀ		
i i		Banking in India, Role of Central Banks in		F	PT,Group	
 		International Banking and Business	2		Discussion	
1						
1		Recent Trends in International	1			
		Banking, Emergence of Crypto Currency, Types		1	1	
1		of Crypto Currencies, Mining, Crypto Currency				
1		Exchanges, Advantages and Disadvantages of		P	PT,Lecture,	
		Crypto Currency, Objectives Revision	1	10	uiz	
		Chapter-11-Functions of International Banks-				
		Customer Related Function-Export Finance-3			PT,Group	
 	· · · · · · · · · · · · · · · · · · ·	points over	1	1D	iscussion	

		Functions of International Banks-1)Customer				— —
		Related Function,2)Compliance Related			1	
	1	(Regulatory) Functions,3)Interbank				
		Functions,4)Internal Functions	1		1 PPT,Lecture	
	1	Correspondent Banking, International Payment				1
		System, Methods of Making Payments in				
	1	International Markets, Electronic Methods of			PPT,Group	
		Payment Or Transfers	1	2	Discussion	1
		Letter of Credit-Parties, Features, Types of		-		
		Documents, Procedure, Types, Gurantee-			!	1
_		Types, Difgference Between Letter of Credit			ł	
Oct-21		and Gurantee	1	1	PPT,Lecture	
		Non Resident Accounts-Types	1		PPT,Lecture	
	<u>'</u>	Common Trends in International			PPT,Lecture,	
		Lending, Loan Syndication, Risk in			Group	
		International Lending	1	2	Discussion	1
		Role of LIBOR Rates in International				
1	٠	Lending, Need for Regulation in				
		International Markets, Regulatory and		,		1
		Supervisory Implications in International		-		
		Lending	1	1	PPT	1
1		Chapter-8-Basic Rules Regarding		— -	<u> </u>	
		Exchange Rates, Types of Foreign				
		Exchange Quotations	1	1	PPT,Lecture	
	1				PPT,Group	
					Discussion,Le	,
		Problems of Foreign Exchage Quotations	1	3	ture	
	1	Chapter-8-Determinants of Exchange				
		Rate, Purchasing Power Parity Theory, Interest		ļf	PT,Lecture,	
	— ·	Rate Theory	1	3	Quiz	
				F	PT,Group	
		Problems of Triangular Arbitrage	1	1 0	iscussion	

Problem of Covered Interest Arbitrage	1	PPT,Group 1 Discussion

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	Program Bachelor of Banking and Insurance		T	Γ
Name of the Teacher: Dr. Hasitkumar Nagariya			 	 -
INTERNATIONAL		 		├──
BANKING AND				
Course: FINANCE	Class	RBT		

<u> </u>	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
		Unit-1-			- Bitage	Weightage	+-
	Regulatory and	Fundamentals			1		
	Supervisory Implications in	of International					
	1 International Lending	Finance	Internal Test	25	25	25	1
٠	Differentiate the exchange	Unit-2-			25	25	├
	rate regime and its	International	·				1
	2 determined.	Capital Markets	Internal Test	25	25	25	
	Apply of hedging	Unit-3-Foreign				25	-
	techniques in international	Exchange			1		
	3 markets.	Markets	Quiz	NA	NA	75	
	Apply of hedging			- 100	IVA	/3	_
	techniques in international	Unit-4-Risk					
	4 markets.	Management	Quiz	NA	NA ·	75	
	Deleve at						_
		Unit-5-		1]	Ī	
	framework in international			1			
_		Banking		1 1			
5	domestic market	Operations	Quiz	NA	NA	75	
	 						
	 						
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		TEACHING PLAN 2021-22			
		Program: B.Com(Banking and Insurance)			
Name of	the Teacher: Mrs. Renu Verma				
Course:	Financial Services	Class: TYBI		Semester	5
	Management	•			•

Month	Course outcome	ourse outcome Topic	Sub-Topic N	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jun-21	Financial services existing	Unit 1: Introduction to Financial Services	Financial Services Meaning, Classification, Scope, Fund Based Activities, Non Fund Based Activities, Modern Activities, Sources of Revenue, Need for Financial Innovation, New Financial Products & Services, Innovative Financial Instruments, Challenges Facing the Financial Sector.	5	04	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB



	Month	Course outcome	Горіс	Sub-Topic	No. of 1	ectures	Methodology	Links to references
•				•	Inned	Taken		
	Jun-21	Acquire knowledge about the merchant Bankers in India	Unit 1: Introduction to Financial Services	Merchant Banking Definition, Origin, Merchant Banking in India, Merchant Banks and Commercial Banks, Services of Merchant Banks, Qualities of Merchant Bankers in Market Making Process, Progress of Merchant Banking in India, Problems, Scope of Merchant Banking in India.	5	θy	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB
	Jul-21	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Funds, Factoring and Forfeiting	Mutual Funds Introduction to Mutual Funds, Structure of Mutual Fund in India, Classification of Mutual Funds, AMFI Objectives, Advantages of Mutual Funds, Disadvantages of Mutual Funds, NAV Calculation and Pricing of Mutual Funds, Mutual Funds Abroad, Mutual Funds in India, Reasons for Slow growth, Future of Mutual Funds Industry.	5	04	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB



Month	Course outcome	ourse outcome Topic	Sub-Topic	No. of Lectures		Methodology	Links to references	
			0	Onned	Taken		references	
Jul-21	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Funds, Factoring and Forfeiting	Factoring and Forfeiting Factoring, Meaning, Modus Operandi, Terms and Conditions, Functions, Types of Factoring, Factoring vs. Discounting, Cost of factoring, Benefits, Factoring in India, International Factoring, Definition, Types of Export Factoring, Factoring in Other Countries, EDI Factoring, Forfeiting- Definition, Factoring vs. Forfeiting, Working of Forfeiting, Cost of Forfeiting, Benefits of Forfeiting, Drawbacks of Forfeiting	5	oy	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB	
Aug-21	Acquire Knowldege about the securitization of Debt and working of Securitization in India	of Debts and	Securitization of Debt Meaning & Definition of Securitization, Securitization vs. Factoring, Modus Operandi, Role of Merchant Banker, Role of Other Parties, Securitization Structure Securitisable assets, Benefits of Securitization, Conditions for Successful Securitization, Securitization Abroad, Securitization in India, Reasons for non popularity of Securitization, Future Prospects of Securitization	5	04	PPT	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EjOwJagRo G1Ip21djPRmz 84BpnIwcallY 75FEr71htYhw ?e=X0eGwB	
Aug-21	Acquire Knowldege about the securitization of Debt and working of Securitization in India		Derivatives Meaning, Types of Financial Derivatives, Options, Futures, Forwards, Swaps, Futures & Options Trading System, Clearing Entities & Their Role	5	04	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB	

Mor	th Course outcom	Topic	Sub-Topic	No. of I	ectures	Methodology	Links to
	· · · · · · · · · · · · · · · · · · ·	 				ļ	references
				Inned	Taken		
Sep-	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	B	Housing Finance Introduction, Housing Finance Industry, Housing Finance Policy Aspect, Sources of Funds, Market of Housing Finance in India, Major Issues of Housing Finance in India, Growth Factors, Housing Finance Institutions in India, National Housing Bank(NHB), Guidelines for ALM System in Housing Finance Companies, Fair Trade Practice, Code for HFC's, Housing Finance Agencies.		Oy	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB
Sep-	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc		Consumer Finance Introduction, Sources, Types of Products, Consumer Finance Practice in India, Mechanics of Consumer Finance, Terms, Pricing, Marketing & Insurance of Consumer Finance, Consumer Credit Scoring	5	oy	PPT	https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB

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Month	Course outcome	Topic	Sub-Topic	No. of I	ectures	Methodology	Links to
							references
				Cinned	Taken		
Oct-21	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Pledge	Overview of Depository, Key features of Depositories Systems in India, Depository- Bank Analogy, Legal Framework, Eligibility Criteria for A Depository, Agreement between Depository & Issuers, Rights & Obligation of Depositories, Records Maintained by Depository, Services of Depository & Functions of Depository, Organization & Functions of NSDL, Pledge & Hypothecation, Procedure for Pledge/Hypothecation, Procedure of Confirmation of Creation of Pledge/Hypothecations by Pledgee, Closure of A Pledge/Hypothecation by Pledgor, Invocation of Pledge by Pledgee.	7	05		https://colleg esia.sharepoi nt.com/:f:/s/T YBI-2021- 22/Ej0wJagR oG1Ip21djPR mz84BpnIwc aIIY_75FEr7 1htYhw?e=X 0eGwB

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	·		Program: B.C				
Nai	ne of the Teacher: Mrs. Renu Vern	na		,		<u> </u>	
Cor	Financial Services Management		Class: TYBI				
Sr. No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the Financial services existing in the economy	Unit 1: Introduction to Financial Services	Class test	10	10	10	Learning Purpose only
2	Acquire knowledge about the merchant Bankers in India	Unit 1: Introduction to Financial Services	Class test	10	10	5	Learning Purpose only
3	Understand concept and various financial services & merchant banking services, concept and various aspects of mutual funds, factoring and forfeiting etc	Unit 2: Mutual Funds, Factoring and Forfeiting				15	Learning Purpose only
4	Acquire Knowldege about the securitization of Debt and working of Securitization in India	Unit 3: Securitisation of Debts and Derivatives				15	Learning Purpose only
5	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 4: Housing Finance and Consumer Finance			·	15	Learning Purpose only



Sr. No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
6	Acquire knowledge about various aspects of securitisation of debts and derivatives, Housing finance and consumer finance Depositories, pledge etc	Unit 5: Depositories & Pledge				15	Learning Purpose only

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			TEACHING PLAN 2021-22				
			Program: B.Com(Banking and Insurance)			
Name o	f the Teacher : Mr	s. Renu Verma					
Course	Business Ethics a Govern		Class : TYBI			Semester	5
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
june	Understand concept of ethics, nature of ethics ,types and areas of business ethics , application of ethical theories in business		Definition, Meaning, Nature of Ethics, Meaning of Moral & Ethics. Types of Ethics, Importance of Ethics, Business Ethics - Meaning and Nature. Importance of Ethics in Business, Areas of Business Ethics, Meaning of Functional Ethics, Types of Ethics According to Functions of Business- Marketing Ethics, Foreign Trade Ethics and Ethics Relating to Copyright. Ethics relating to Free and Perfect Competitive Market.	10	68	PPT and Videos	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EqsK5ULKd BOvagZoYqbm RIB2AJ0EhADK 2A3TKa1UyixL Q?e=3AlcuB



Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
July	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance	Application of Ethical Theories in Business	Ethical Decision Making: Decision Making (Normal Dilemmas And Problems): (I) Utilitarianism (J. Bentham And J.S. Mill), (Ii) Deontology (I. Kant) Virtue Ethics (Aristotle). Gandhain Approach In Management And Trusteeship, Importance And Relevance of Trusteeship Principle in Modern Business. Ethical Issues in Functional Areas of Business.	10	08	PPT	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EqsK5ULKdi BOvagZoYqbm RIB2AJ0EhADK 2A3TKa1UyixL
August	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance , mechanism-corporate governance	Introduction to Corporate Governance	Definition & Conceptual Framework of Corporate Governance, Business Ethics - an important dimension to Corporate Governance, Fair and Unfair Business Practices. Theoretical Basis of Corporate Governance, Mechanism- Corporate Governance Systems, Indian Model of Governance, Good Corporate Governance, Obligations Towards Society and Stake holders. Theories underlying Corporate Governance (Stake holder's theory and	10	08	PPT	https://college sia.sharepoint. com/:f:/s/TYBI 2021- 22/EqsK5ULKd BOvagZoYqbm RIB2AJ0EhADK 2A3TKa1UyixL Q?e=3AlcuB



Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
Sep	Realise genesis and implementation of corporate governance in India and its implementation	Genesis and Implementatio n of corporate Governance in India:	Introduction principles – Arthashastra and Good Governance in ancient India, Protection of Interest of Customer and Investors, Historical perspective of Corporate Governance and Issues in Corporate Governance. Values: Meaning, Types Teaching from Scriptures Like Gita, Quran, Bible Value Systems in Business. Implementation of Corporate Governance Role of Board of Directors and Board Structure, Role of the Non- executive Director, Role of Auditors, SEBI Growth of Corporate Governance. Role of Government, Corporate Governance in India. Accounting Standards and Accounting disclosures. Finance Reporting and Corporate Governance, Non Accounting Regulations in Corporate Governance, Corporate Governance &CSR, Family Owned Business - Background, Family Businesses in India, Need for Professionalization and Transparency in Family Business.	10	08	PPT	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EqsK5ULKdr BOvagZoYqbm RIB2AJ0EhADK 2A3TKa1UyixL Q?e=3AlcuB
	Comprehend ethics in the context of global economy and corporate governance and	Global Scenario	Business Ethics in Global Economy. Ethics in the Context of Global Economy, Relationship Between Business Ethics & Business Development, Role of Business Ethics in Building a Civilized Society.	5	04	PPT	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EqsK5ULKdr



Course outcome	come Topic Sub-Topic No. of Lectur		ectures	Methodology	Links to references	
			Planned	Taken		
in the context of		Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero	5	04	РРТ	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EqsK5ULKdr BOvagZoYqbm RIB2AJ0EhADK 2A3TKa1UyixL Q?e=3AlcuB
	in the context of global economy and corporate governance and issues related to	in the context of global economy and corporate governance and issues related to	Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.	Comprehend ethics in the context of global economy and corporate governance and lssues Related to Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.	Comprehend ethics in the context of global economy and corporate governance and Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.	Comprehend ethics in the context of global Scenario Scams Corruption: Meaning, Causes, Effects. Frauds and Scams in Banks, Insurance Companies, Financial Institutions, Measures to Overcome Fraud and Corruption, Zero Tolerance of Corruption.

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			Program: B.Co	m(Banki	ng and Insur		
	f the Teacher: Mrs. Renu Verma Business Ethics and Corporate Governance		Class : TYBI		·	Semester	5
Sr.No	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concept of ethics, nature of ethics, types and areas of business ethics, application of ethical theories in business	Introduction to Business Ethics	Class Test	10	10	20	Learning Purpose Only
2	Be acquainted with conceptual framework of corporate governance, theories underlying corporate governance, mechanism-corporate governance systems,	Application of Ethical Theories in Business	Class test	10	10	20	Learning Purpose Only
3	Realise genesis and implementation of corporate governance in India and its implementation	Genesis and Implementation of corporate Governance in India:				20	Learning Purpose Only
4	Comprehend ethics in the context of global economy and corporate governance and issues related to scams	Global Scenario				15	Learning Purpose Only

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Teaching Plan 2021-22

Name of Teacher:	Ranjana Mhalgi
Subject :	Financial Reporting & Analysis
Course,Class and Semester:	Banking & Insurance, TY BI, Sem -V
Actual Lectures Taken:	48

Month	Syllabus Unit -1 Allotted Lectures : 16	Strategies Used	Planned	Taken	Remarks
2021					
JULY	BANK FINAL ACCOUNTS	explanation and solving practical			
	Preparation & presentation of	problems, on excel sheet	16	12	Completed
	P&L A/C & B/S of bank in	Assignment problems		12	
	accordance with Banking Regulation Act,1949				ļ
					
AUGUST	Syllabus Unit -II Allotted Lectures: 12				
	INSURANCE FINAL ACCOUNTS	explanation and solving practical			
	Preparation & presentation of	problems, on excel sheet	16	13	Completed
	Corporate Final A/C.	Assignment problems	16 13		
	Schedules of P&L A/C & B/S.				
	Practical problems				
SEPT	Syllabus Unit -IV Allotted Lectures : 12				
	FINANCIAL analysis & Interpretation	explanation and solving practical			
	Cash Flow Statement	problems, on excel sheet	12	9	Completed
	Practical problems	Assignment problems			<u>F</u>
	Syllabus Unit -III Allotted Lectures: 12		COLLEGA		

		-			7 .
	COMPANY FINAL A/C - Introduction			-	ļ
	Schedules of P&L A/C & B/S.	_			ļ <u></u>
	_	1			
OCT	Unit III Contnd			10	
	Corporate Final A/C .Practical problems	explanation and solving practical	10	10	-
	Syllabus Unit -VAllotted Lectures: 8	problems, on excel sheet			-[]
	Introduction to IFRS	Assignment problems			Completed
	IFRS 1- First Time Adoption of International				1 1
1	Financial Reporting Standards	_			
	IFRS 2- Share Based Payment				
	REVISION LECTURES			44	
	Total Lectures		54	48	

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Sign of Co-ordinator

Sign of Principal



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			P-88, MIDC Residential Area Dombivli Gymkhana Ro Near Balaji Mandir, Dombivli (East), 421203.				a,
			Treat Salay Manan, Bonn	DIVII (La	1, 42120	J.	-
		9				 	-
		TEACHING PLAN 2021-22					<u> L</u>
			Program	BBI		T	Γ
	f the Teacher :	Sujith Raman		†		 . 	
<u> Zourse:</u>	PRINCIPLES AND PRACTICES OF BANKING AND INSURA	INCE	Class	FYBBI		 	-
							-
							Link
Month	Course outcome	Topic	Sub Tania] ,		Methodol	to
		iopic	Sub-Topic	No. of	Lectures	ogy	refe
		·		ŀ		-0,	nce
				Plann		 	1
				ed	Taken		
						PPT and	
Jan.	Apply basic principles applied to banking and insurance			1 1		lecture	
	sector	INTRODUCTION TO BANKING	Basic concepts - origin	3	3	notes	
				1		PPT and	-
			Scope and Functions of		_	lecture	
		<u> </u>	Banking	4	3	notes	
						Practical	_
			Need for Regulation and			examples	
			Supervision	3		of scams	
				 		J. 5001115	
	Acquire knowledge about the functioning of various			 		RBI and	
	types of banks, various types of insurance policies and	1				news	
feb	•		1				
feh	their significance	BANKING SCENARIO IN INDIA	Banking Operations	4	.3	reading	



			Role of RBI	7	4	News reading and discussion s
lan	Apply basic principles applied to banking and insurance			-		
		INTRODUCTION TO INSURANCE	Understanding Risk	4	4	1 1
	0		Need and Scope of		42.	
-			Insurance	5	4	
۸،	Gain knowledge abt the claim settlement procedure	INSURANCE BUSINESS ENVIRONMENT	Growth of Insurance			
-	adopted by life and general insurance companies		Business	5	4	
			Insurance Regulations			
_			Role of IRDA	5	4	
			<u> </u>			-
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-	Faculty		Constant			1
			Convenor			Principal

		Mapping Course outcomes to Assessment					
Name			Program:	BBI		1	Ì
of the							
Teache							
	SUJITH RAMAN						1
	PRINCIPLES AND PRACTICES OF BANKING AND	2					
4	INSURANCE						
			Class	FYBBI			
			Assessment		Weightag e - Internal and	Overall weightag	
SNO	COURSE OUTCOME	Topic linked	methodology	I	assignme		Rema
-	Apply basic principles applied to banking and insurance	Topic miked	Internal exam and	Marks	nt	External	rks
<u>. </u>	sector	INTRODUCTION TO BANKING	external exam	100	25	75	
	Acquire knowledge about the functioning of various		Siterial Ciam	100		1/3	-
	types of banks, various types of insurance policies and		internal exam and				
	their significance	BANKING SCENARIO IN INDIA	external exam	100	25	75	ĺ
	Gain knowledge abt the claim settlement procedure		Internal exam and				
	adopted by life and general insurance companies	INTRODUCTION TO INSURANCE	external exam	100	25	75	
l		INSURANCE BUSINESS ENVIRONMENT	Internal exam and				
		IN INDIA	external exam	100	25	75	
			Internal exam and			_	-
	N /6		external exam	100	25	75	
		-	n				
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	TEACHING PLAN 2020-21							
		Program	BBI					
Name of the Teacher: Aishwarya Iyer								
Course: Business Communic	ation 2	Class	FYBBI					

Month	Course outcome	Topic	Sub-Topic	No. of	No. of Lectures		Links to references
January	 	Presentation skills		Planned			
	presentation (audio visual)Give better presentation because of presentation skills	Presentation	Principles of effective presentation, Introduction, Effective use of OHP, Effective use of transparency, How to make PowerPoint presentation, Graphics in presentation, Steps in preparing a presentation	15		ppt/video	ww.youtu be.com/w atch?v=M nIPpUiTcR c
					-		<u> </u>

Februvary		Group Communicat	tion	15		
		Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.		ppt/video	ww.youtube.com/vatch?v=BuYUJ7cWs/https://www.youtu
Februvary	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution		ppt	
	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing		ppt	
	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.		ppt	

		Business Correspond	ence	15	
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries, Collection letters, Complaints and claims, Adjustment of claims		ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers		ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters		ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application		ppt

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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
				Planned	Taken		
<u>.</u>	 	Language and writing	g Skills	15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class	
	<u> </u>						

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		mapping doubt outcomes to ve	30331110110	
		Program:	BBI	
Name of the Teacher:	Aishwarya Iyer	_		
Course: Business Communica	tion 2	Class	FYBBI	

SNO	Course Outcome	Topic linked	Assessment methodology		Weightage Internal	Overall weightage - External	Remarks
<u> </u>		Presentation skills		10	5	15	
1	Design effective presentation (audio visual)Give better presentation because of presentation	Presentation	Test				
		Group Communication	n	15	10	25	
	Confidently participate in group discussions understand the need of interview and	Group Discussion			20		
2	process	and Interview	Test				

1	<u> </u>	T				
Understand the need,						
importance and types						
of meeting	Meeting	Test / Assignment		1		
Understand the						·
concept of						
Conference	Conference	Test / Assignment				
Understand the						
concept of Public						
relations		Test				
	Correspondence		15	5	20	
_						
-						
communication	Trade letters	Test			_	
Amalu the menegorial						
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-						
	Sales letter	Tost				ı
Communication	Sales letter	iest		<u>. –</u>		-
Understand the						
	Consumer Guidance					
	1	Test	:			I
Understand the	Right to Information					
	RTI Act	Test				
	importance and types of meeting Understand the concept of Conference Understand the concept of Public relations Apply the managerial writing skills and correspondence skills in terms of good communication Apply the managerial writing skills and correspondence skills in terms of good communication Understand the consumer Guidance and rights Understand the	importance and types of meeting Understand the concept of Conference Understand the concept of Public relations Business Correspondence Apply the managerial writing skills and correspondence skills in terms of good communication Trade letters Apply the managerial writing skills and correspondence skills in terms of good communication Consumer Guidance and rights Right to Information	importance and types of meeting Meeting Meeting Test / Assignment Understand the concept of Conference Conference Conference Conference Test / Assignment importance and types of meeting Meeting Test / Assignment Understand the concept of Conference Conference Test / Assignment Understand the concept of Public relations Public relations Test Apply the managerial writing skills and correspondence skills in terms of good communication Trade letters Test Apply the managerial writing skills and correspondence skills in terms of good communication Sales letter Test Understand the consumer Guidance and rights Right to Information Test Assignment	importance and types of meeting Meeting Test / Assignment Meeting Test / Assignment Meeting Conference Conference Test / Assignment Meeting Test / Assignment Meeting Meeting Test / Assignment Meeting Meetin	Importance and types of meeting	

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		Language and writing	Skills	10	5	15	
	Apply the managerial		İ				ľ
	writing skills and	i					
	correspondence skills						
	in terms of good						
10	communication	Report writing	Test				
	Apply the managerial						
	writing skills and			i			
	correspondence skills						
	in terms of good						
11	communication	Summarisation	Test				
-							

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TEACHI	NG PLAN 2021-22
Program	BBI
Name of the Teacher: Dr. Shilpa Malani	FYB8I
Course Foundation Course 2 Class	

N/Com the	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodolo gy	Links to references
Month	Course outcome			Planned	Taken		
	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	12	PPT, Verbal Q & A, Project based learning	
Februa ry	Develop a basic understanding about issues related to human	Human Right's	reference to Fundamental Rights stated in the	bye of High	०५	PPT, Verbal Q & A, Project based learning	

						1	
	Gain more understanding regarding working of Environmental Processes		Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life;Sustainable development- concept and components; poverty and environment	10	06	PPT, Verbal Q & A, Project based learning	
March	Sensitize the students on various social issues. and understand stress and conflict		Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	ط ن	PPT, Verbal Q & A, Project based learning	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society		2	1 04	PPT, Verbal Q & A, Project based learning	·
- 	1		TOTAL	35	32	1	

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		decomes to Assessment	
	Program:	BBI	
Name of the Teacher:	Dr. Shilpa Malani		
Course Foundation Cour	se 2 Class	FYBI	

						Weight age -	Overall weightag e -	
SNO	Course Outcome	Topic linked	Assessment methodology		Marks	Internal	External	Remarks
	students to the				,			
	changing		[
	scenario with	Globalisation					2	
	reference to	and Indian						
1	Indian society	Society	Project / presentation	12 Burney	25	25	; * 75	
	Develop a basic understanding about issues related to human	one of which	Despera Normalis et en en en en en en en en en en en en en				,	
2			Project / presentation		25	25	75	
	understanding regarding							
	working of				l	1		
	Environmental							
3	Processes	Ecology	Project / presentation	ł	25	25	75	



_	Sensitize the						· · · · · · · · · · · · · · · · · · ·
	students on						
	various social						
	issues. and						•
	understand	Understanding					
	stress and	Stress and	, r ·				
4	conflict	Conflict	Project / presentation	25	25	75	
	Gain more	Managing	·				
	understanding	Stress and					
	and manage	Conflict in					
	stress and	Contemporary					
5	conflict	Society	Project / presentation	25	25	75	

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		TI	EACHING PLA	N 2021-22			
			Program Ba	chelor of B	anking and	l Insurance	
Name of the To	eacher: Mr.Mahesh Kai	ndalkar					
	Financial Accounting						
Course:	n		Class	FYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
January,2022	learns different methods of Goodwill valuation	Good will Valuation	Good will Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/itish a89/valuation-of-goodwill- 131576140
February,2022	learns different methods of Share Valuation	Share Valuation	Share Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/Him anshuArya4/valuation-of-shares- 14108749
March,2022	Understands procedure of redemption of preference shares	Redemption of preference shares	Redemption of preference shares	8	6	PPT,Problem	https://www.slideshare.net/HimanshuArya4/redemption-of-preference-share



	Understands procedure of redemption of Debentures	Redemption of Debentures	Redemption of Debentures	8	6	6	PPT,Problem solving	https://www.slideshare.net/bala 13128/redemption-of- debentures-by-n-bala-murali- krishna
April,2022	Understands procedure of Buy back of shares	Buyback of Shares	Buyback of Shares	8		7	PPT,Problem solving	https://www.slideshare.net/hars hguna/buy-back-of-shares- 14114692

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		Program Bac	Program Bachelor of Banking and Insurance					
Name of the	Teacher: Mr.Mahesh Kandalkar							
	Financial Accounting							
Course:	п	Class	FYBBI					

SNO	Course Outcome	Topic linked	Assessment m	Marks	Weightage	Overall weightage	
	learns different methods of Goodwill						
	1 valuation	Goodwill Valuation	Internal Test	25	25	25	
	learns different methods of Share						
	2 Valuation	Share Valuation	Internal Test	25	25	25	
	_						
						· -	
			-	<u> </u>			

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		TEACHING I	PLAN 2021-22	<u> </u>		
Name of the Teacher :	Ci4a Cidhaai	Program	BBI			
	Sunita Sidhani					
Course:	Business Law	Class	FY	SEM-2		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
 				Planned	Taken		
Jan-22	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Meaning, Definitions, Features, Types, Sources and Classification	6	65	PPT, Points highlighting.	https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/EXgOEk8JR0pJmBBxIAL6 X9EBUb0TMOv9X2JMAWvI Up8P2w?e=RsNHWi
Jan & Feb 22	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Natural Justice, Special Leave Appeal, Features, Writs, Fundamental Rights	6	05		https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/EZUC6SceSO5HrRomXm Onzn0Benj1oBMLrc5k_pGjr 7hwuQ?e=BUam0J

Feb & March 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Meaning, Essentials, Agreement, Offer, Acceptance, Consent, Free Consent, Consideration, Capacity of contract, Kinds and Classification of Contract, Performance, Discharge and Termination of Contract, Void - Quasi- Contingent -Wager - Minor Contracts, Breach and Remedies For the Contract	16	22	PPT, Case study and Animated videos, Points highlighting.	https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/ETEalvfoJypBjNe9OIW W2B8B7A1- yh_qSDga8_jrLtMYrw?e=pK 1Cjb
March & April 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Indemnity & Guarantee - Meaning, Features, distinguish, position, Surety, discharge of surety Bailment: Meaning, Types, Features, Position, Lien, Finder of Goods Pledge Agency: Meaning, Features, types, Position, Ratification, Modes of Creation and Termination, Liabilities. Sale of Goods Act: Introduction, Meaning, Features, Terms, Goods Classification, Sale and Agreement to sell, Unpaid Seller and position Conditions and Warranty	10	10	PPT, Points highlighting & Discussion.	https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/ETEalvfoJypBjNe9OIW W2B8B7A1- yh_qSDga8_jrLtMYrw?e=pK 1Cjb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Negotiable Instrument Act	Discussion Method, Powerpoint Presentation, Points to remember	5	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/EQOSiaLpPVFDityugKmj 8pEB0BeoHd5KpZIstArM- YKoaQ?e=KUUspb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act	Objectives, Scheme, Digital Signature, Authorization, E- Governance, Certifying Authorities, Digital Certificates, Cyber	3	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoi nt.com/:b:/s/FYBI-2021- 22/EdX6gBcB1DNCjIhY_IKCI L8BQBDZ25_W4yxuslozAy3 zGw?e=ANSa4P

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NY CALL TO		Program:	BBI			
Name of the Teacher:	Sunita Sidhani					
Course:	Business Law	Class	FY	SEM-2		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage - External	Remarks
1	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Internal Examination in MCQ Form		5	10	Learning Purpose Only
2	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Internal Examination in MCQ Form		5	10	Learning Purpose Only
3	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Report Writing on Subject Expert Lecure on Contract Law and case studies.	5		20	Learning Purpose Only
4	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Assignment	5		15	Learning Purpose Only



5	Understand general business law issues and important legal aspects and provisions pertaining to business laws	TTNTTT 4	Internal Examination in MCQ Form Assignment	10	10	Learning Purpose Only
6	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act	-		10	Learning Purpose Only

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	TEACHING PLAN 202	1-22
	Program:BBI	
Name of the Teacher : Sreekala Nair		
Course: Quantitative method II	Class:FYBBI	

CO1:To acquire the Knowledge about formulating and analysing testing of hypothesis March Ma	Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
Aurch March Ma					Planned	Taken		
CO2:Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method. Basic terminology,Formulation of LPP,Graphical method of solving LPP,Graphical method of solving and minimisation,Duality in linear linear linear method,Quiz	and	Knowledge about formulating and analysing testing of		hypothesis, decision criterion, Critical region, Type I and II error, Level of significance, Test based on Large sample	10	9	classroom,PP T,Problem solving	
March CO2:Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method. CO2:Learn how to develop linear programming models and simplex methods and simplex method. LPP,Graphical method of solving LPP,Simplex method with maximisation and minimisation,Duality in linear method.							 	
programming.	March	develop linear programming models and how to solve LPP by graphical methods	programming Techniques	LPP, Graphical method of solving LPP, Simplex method with maximisation	10		classroom,PP T,Problem solving	

ebruary	co3:To identify,understand and perform matrix operations ,inverse of a matrix and its properties.	DNIT III:Matrices & P Determinants (Application in Business and Economics	latrices, Types of Matrices, Transpose, ddition, Multiplication, Subtraction of Matrix, Determinants, Type of Peterminants, inverse of a matrix by Pivotal Reduction Method, Adjoint Method and Row / Column Transformation. Application of Matrices and Determinants to Business and Economics. (Please concentrate on application of Matrices and Determinants to Business & Economics)	10	10	Google classroom,PP T,Problem solving method,Quiz
April	CO4:To recognize and apply ratio and proportion to solve real life problems.	UNIT IV:Ratio, Proportion & Percentage	Ratio Definition, Continued Ratio, Inverse Ratio, Proportion, Continued Proportion, Direct Proportion, Inverse proportion, Variation, Inverse Variation, Joint Variation, Percentage: Meaning & Computation of Percentage.	10	5	Google classroom,PP T,Problem solving method,Quiz
April	CO5:To gain knoweldge about investment management and economic indicators and to apply it in rea		Expected return from shares (using probability) Measuring total risk from investigator shares (using standard deviations) Partitioning risk into systematic and unsystematic component (using co-variance) Measuring risks of portfolio (using co-relation) to draw conclusions regarding share prices (using testing of hypothesis).	15	5	Google classroom,PP T,Problem solving method,Quiz

			<u>)</u>			
	Economic indicators	GDP, Real growth in GDP price level Inflation rate, Money supply, Index for agricultural production Index for industrial production, Electric		2	PPT,Problem solving method,Quiz	
		industrial production, Electric	60	44		

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	Program:BBI		
Name of the Teacher : Sreekala Nair			
Course: Quantitative Methods II	Class :FYBBI		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To acquire the Knowledge about formulating and analysing testing of hypothesis	UNIT I:Testing of hypothesis	Internal Examination MCQ Type	10	20		Students were able to identify the four steps of hypothesis testing and calculate z test and interpret the results.
2	CO2:Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method.	Techniques	Class activity, Quiz	NA	NA		Students were able to understand the concept of LPP and apply it in real life problems.



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3	CO3:To identify,understand and perform matrix operations ,inverse of a matrix and its properties.	UNIT III:Matrices & Determinants (Application in Business and Economics	Internal Examination MCQ Type	10	20	75	Students were able to identify,unde rstand and apply the concepts of matrices.
4	CO4:To recognize and apply ratio and proportion to solve real life problems.	UNIT IV:Ratio, Proportion & Percentage	Class activity, Quiz	NA	NA		Students were able to recognize and apply ratio and proportion to solve real life problems.
5	co5:To gain knoweldge about investment management and economic indicators and to apply it in rea life investments.		Class activity, Quiz	NA	NA		were able to gain the knowleldge about the benefits and risks of various types
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	TEACHING PLAN 2021-22		
	Program: B.Com(Banking and Insurance)		
Name of the Teacher: Mrs. Renu Verma		 	
Course: Organisational Behavior	Class: FYBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
	 			Planned	Taken		
Sep-21	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Meaning, Nature and scope of OB, Models of OB, Theories of Motivation: Maslow, Herzberg, Mc.Gregor Theory X and Theory Y, William Ouchi's Theory Z, Victor Vroom. ERG theory Application of the Theories	12	08	PPT, assignment and class test	https://college sia.sharepoint. com/:f:/s/FYBI- 2021- 22/EtwU3Y7m YFRJtwV3xqz9 FcgBuJ28AJttD
Oct-21	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Individual Behavior (IQ, EQ, SQ) • Group Formation, Team Building, Team Development. • Goal Setting Soft Skills, Interpersonal Skills, Multicultural Skills, Cross Cultural Skills. • Johari Window	10	06	PPT and Class room activity	https://college sia.sharepoint. com/:f:/s/FYBI- 2021- 22/EspLxbdUT 1dCvGxGQYSiR s8BNEG88gt84 e_tCn2Ctsw5a A?e=Q3bbui



Nov-21	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Work Culture, Ways for Making Work Culture Effective and Lively, Work Conflicts. Organizational Change, effects of Resistance to Change, ways to overcome resistance to change. Time and stress Management	10	و و	PPT, assignment and classroom activity	https://college sia.sharepoint. com/:f:/s/FYBI- 2021- 22/EgpreNTJ8 wtKvVosTKc1n GoBcSQ3cq6Lk QReyWZ_nlOd WA?e=uRpG3a
Dec-21	Understand organization change and its implementation in the organization	Organizational Development.	Meaning and Nature of OD. • Techniques of OD. • Importance of OD.	. 10	08	PPT	https://college sia.sharepoint. com/:f:/s/FYBI- 2021- 22/EmbnB7bw 05JEmJSC1ON O3nQB0VcsQB r5ckYGNxjBnH 2Q6g?e=dNvac a

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		TEACHING PI					
			Program: B.C	om(Bank	ing and Insura	ince)	
	Name of the Teacher: Mrs. R	lenu Verma					
Course:	Organisational Behavior		Class: FYBI				
SNO	Course Outcome	Topic linked	Assessment n	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Assignment and class test	20	10	20	Learning Purpose Only
2	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Class test and Classroom Activity	20	10	20	Learning Purpose Only
3	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Assignment and Classroom Activity	20		20	Learning Purpose Only
4	Understand organization change and its implementation in the organization	Organizational Development.				15	Learning Purpose Only

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			Near Balaji Mandir, Dom	bivli (Ea	st), 42120	3.	
		TEACHING PLAN 20	21. 22				<u> </u>
		TEACHING PEAN 20.	Program	ВВІ		,	
Name of the	Teacher:	Sujith Raman	Program	BBI			 -
Course:	BUSINESS ECONOMICS II	Jujiui Naman	Class	0)/551	_	 	
			Class	SYBBI			<u> </u>
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links t
				Plann ed	Taken		1010101
	Understand meaning, scope and importance of	f					-
	macroeconomics, various concepts of national income and expenditure, concept of money			1			
	supply, demand for money and inflation and	INTRODUCTION TO		1		LECTURES, PPT,	
	monetary policy, constituents of fiscal policy	MACROECONOMIC DATA				INDUSTRY	
anuary	etc	AND THEORY	MACROECONOMICS	2	2	RELATED EXAMPLES	
			CIRCULAR FLOW OF	-		EXAMPLES,	
			AGGREGATE INCOME	1 1		LECTURES.	
			AND EXPENDITURE	2	2_	DIAGRAMS	ĺ
			THE MEASUREMENT OF			LECTURES AND	
_	 		NATIONAL PRODUCT	2	3	DIAGRAMS\	
						LECTURES,	
						DIAGRAMS,	
			SHORTRUN ECONOMIC			INDUSTRY RELATED	
		· ·	FLUCTUATIONS	2		EXAMPLES	
			THE KEYNESIAN	1			
	·		PRINCIPLE OF			LECTURES AND	
			EFFECTIVE DEMAND	2		DIAGRAMS	
		MONEY INELATION AND		1 <u>.</u> T		EXAMPLES,	
ebruary		MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY			LECTURES,	
	 	INCINLIANT FOLICT	INICINET SUPPLY	2		DIAGRAMS	



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LECTURES,	
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GOVERNMENT	
2 EXAMPLES	



			1.00	 		INDUSTRY RELATED EXAMPLES	
			FOREIGN EXCHANGE AND FOREIGN EXCHANGE MARKET	3	3.	LECTURES	
			BALANCE OF PAYMENTS	2	2	INDUSTRY RELATED EXAMS	
0	0	0	FOREIGN INVESTMENT	2	2	LECTURES AND EXAMPLES	
March	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment		THE BASIS OF	2	3	LECTURES, HISTORY OF INTERNATIONAL TRADES	-
	·			2		LECTURES, DIAGRAMS, GOVERNMENT RELATED EXAMPLES	

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			Mapping Course outcom	es to A	ssessmen	t	
			Program:	BBI			
Name of the Te	SUJITH RAMAN					_	
Course :	BUSINESS ECONOMICS II		Class	SYBBI			
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SNO	COURSE OUTCOME	Topic linked	Assessment methodolog		Weightag e - Internal	Overall weightage - External	Remark
1	monetary policy, constituents of fiscal policy	INTRODUCTION TO MACROECONOMIC DATA AND THEORY	Internal exam, assignment		25	75	
		MONEY, INFLATION AND MONETARY POLICY	Internal exam, assignment and external exam		25	75	
		CONSTITUENTS OF FISCAL POLICY	Internal exam, assignment and external exam	100	25	75	
	international trade balance of payments,	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	Internal exam, assignment and external exam	100	25	75	
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		TEACHING	PLAN 2021-22		
-		Progr	am Bachelor of Banking ar	nd Insurance	
Name of the Te	eacher: Mr.Mahesh Kandalk	ar			
Course:	Wealth Management	Class	SYBBI		

Month	Course outcome	Topic	Copic Sub-Topic		No. of Lectures		Links to references
				Planned	Taken		
November,2021	Students understand the concept of Wealth management	Introduction to Wealth management	Introduction to wealth management-Define	6	5	PPT	
110101101112021	ind a general		wealth management, scope of wealth management				
			Wealth cycle, Wealth management process,	L		المجار المراجعة المحار المراجعة	· · · · · · · · · · · · · · · · · · ·
			Financial literacy				<u> </u>
			Meaning of svings and Investments,Scope				
December 2021	Students explore various Investment alternatives	Wealth Management Strategy	Investment alternatives, Investment attributes	14	11	РРТ	https://investm entlife.policybaz aar.com/



		<u> </u>					
			Approaches to investment decision making, qualities for successful investment, Alternatives to Investment decisions		·		
			Meaning & scope of wealth management strategy,The unwealthy habits Philosophy of wealth creation & management				
			Need for planning, Types of investment risk, Risk profile of investors & asset allocation strategies, Goal based financial planning				https://www.m oneycontrol.co m/personal- finance/tools/r k-assessment- tools.html
			Active & passive investment strategies				·
January,2022	Students get the idea of financial planning	Financial Planning & Financial mathematics	Introduction to financial planning ,Role of financial planner Process of financial	15	12	РРТ	
			planning Cash flow analysis Financial planning in India				



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	T		Financial blood test					- 1
			report					_
			Calculation of Returns					
			Calculation of Total			1		-
			returns					_
			Networth Calculations			<u> </u>		
			Meaning & objectives of					- 1
			retirement planning			ļ		ᅴ
			Gifts & Trust ,Charity			l		
			Planning, Avoidable					
			mistakes in retirement					
	Students learn different		planning, power of					ļ
	ways of retirement &	Retirement &	attorney for asset					ſ
February,2022	estate planning	Estate Planning	management	15	12	PPT		
Tebraary,2022	9500000		Meaning & scope of					
ı.			Estate planning, Need					
			for estate planning,	l.				
			Tools for estate					,
			planning					
			Consideration for					
			personal property &				ļ	
			collectibles					
	_ 		Meaning, Basic					
1			principles of					
			insurance,Functions &		[
			Characteristics of					
			Insurance					
	 	 						
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				ŀ			Qjw1tGUBhDXA
			Types of general				RIsAIJx01mUpy2
			insurance			1	qRnWv3wlKlON
	·		policies, Health			1	1e5M8CWO9V
			insurance, Mediclaim,				qQFoatLaj wW
			Calculation of Human				Oi1ttQ754FUlka
			life value				AvkeEALw wcB
			ine value	. 50	40		
•		_		. 50	1		

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Mapping Course outcomes to Assessment

	Program Bache	elor of Banking and Insu	ance	
Name of the Teacher: Mr.Mahesh Kandalkar				
Course: Wealth Management	Class	SYBBI		

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodolog	Marks	Weightage	weightage	
		Introduction to		i			
	understand the concept	Wealth					
	1 of Wealth management	management	Internal Test	25	25	25	
		Wealth	1				
	explore various	Management				25	
	2 Investment alternatives	Strategy	Internal Test	25	25	25	
	Students get the idea of	Financial Planning & Financial mathematics	Quiz	NA NA	NA NA	75	
	3 financial planning learn different ways of retirement & estate 4 planning	Retirement & Estate Planning	Quiz	NA NA	NA_	75	



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		TEACHIN	G PLAN 2021-22	·	 	 · ·
Name of the Teacher:	Sunita Sidhani	Program	BBI			
	Corporate &	,			 	
Course:	Securities Law	Class	SY	Sem - 4		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references	
·			1) Development of Company Law in India	Planned	Taken		-	
NOV & DEC - 21	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law – An Overview	2) Doctrines Governing Corporates — Lifting the Corporate Veil, Doctrine of Ultra Vires, Constructive Notice, Indoor Management, Alter Ego. The Principle of Non Interference (Rule in Foss V/s Harbottle) — Meaning, Advantages, Disadvantages & Exceptions, Majority and Minority Rights under Companies Act 3) Application of Company Law to Banking and Insurance Sector Application of Companies Act to Banking and Insurance sector governed by Special Acts. S.1(4) of Companies Act 2013 Exceptions provided (S.67(3), S.73(1), S.129(1), 179(3), S.180(1)(c), S.186, S.189	12	12	PPT, Animated Video and Case Studies	https://www.youtube.com/wah?v=QR09yHhcWLYhttps://www.youtube.com/wah?v=LsmLF8x6kaghttps://www.youtube.com/wah?v=4pgySC4oGpQ	



DEC & JAN - 22	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	Contract, Ready Delivery Contract, Stock Exchange. 2) Corporatisation and demutualisation of Stock Exchange -Meaning, Procedure & Withdrawal 3) Power of Recognised Stock Exchange to make rules restricting voting rights etc 4) Power of Central Government to Direct Rules or Make rules 5) Power of SEBI to make or amend bye laws of recognised stock exchange 6)Books and Accounts to be maintained by recognized stock exchange 7) Grounds on which stock exchange can delist the securities of a	10	09	Discussion Method, Chalk and talk, Points to remember given	
JAN & FEB - 22	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	A) SEBI: Objectives-terms-establishment-powers-functions-accounts and audit-penalties –registration. B) Issues of Disclosure Investors Protection Guidelines: Pre & Post obligations-conditions for issue-Debt Security-IPO-E-IPO-Employee option-right-bonus-preferential allotment intermediary-operational-promoter lock in period requirements-offer document.	. 12	12	PPT and Discussions	
FEB & MAR - 22	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996	1) Depository – Meaning, Benefits, Models, Functions Participants 2) The Depository Act 1996 – Objectives, Eligibility condition for depository services, Fungibility, Bye laws of depository, Governance of Depository and Internal audit of depository Participants 3) BSDA and single registration for depository participants	8	08	Discussion Method, Chalk and talk, Points to remember given	

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Mapping Course outcomes to As

Name of the Teacher:	0 11 011	Assessm	ent			
rame of the Teacher:	Sunita Sidhani	Program:	BBI			
	Corporate &		DDI		<u>L</u>	
Course:	Securities Law]		
	Securities Law	Class	SY	Sem - 4		1
				Schi - 4		1

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	e - Internal	weightage - External	
1	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law An Overview	Internal Examination in MCQ Form Report Writing on Subject Expert Lecture on Company Law Class Test With Microsoft Forms	5	20	20	https://forms.office.com/Pages/Resp nsePage.aspx?id=tuVUVxbss0KHN UQWiWjLEmcQPOF- fDFLjyT_i7Emu61UMEEyVUU1S0 1SSIUwRDVWUEdNMIIMSTVMQ
2	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	Class Test with Microsoft Forms	5		20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMzVLTVM5V0ZUODZFMVRIOEFRU0UwNVU2T
3	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	Class Test with Microsoft Forms	5		20	y4u https://forms.office.com/Pages/Respo nsePage.aspx?id=tuVUVxbss0KHN
4	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996				15	ZCOBZI MVKIOEFROUUWNVUZT

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	TEACHING PLAN 2021-22		
	Program: B.Com(Banking and Insurance)	 ·	
Name of the Teacher: Sandhya Pandey	Class: S.Y.B.B.I.	 	
Course: Information Technology in Banking a	nd Insurance-II		

Month	Course outcome	Topic	Sub-Topic	No. of L	Lectures	Methodology	Links to references
		· · · · · · · · · · · · · · · · · · ·		Planned	Taken		
October/ November	Introduced E-Banking Model	E-Banking Bussiness Model	Various models- home banking, office banking, online banking, internet banking, mobile banking, SMS banking,- models of electronic payments, other business models	15	13	Lecture+Class Discussion	Burn y

nuary/	Introduction of	Technology	Development Life Cycle, Project	
ebruary	Techknow	changes in Banking		
,	Management	Industry	Centres, Role of DBMS in Banking,	
			Data Warehousing and Data Mining,	
			RDBMS Tools. Technological	
			Changes in Indian Banking Industry,	
			Trends in Banking and Information	
e.			Technology, Technology in Banking,	
			Lead Role of Reserve Bank of India,	
			New Horizons for Banking based IT,	
			Automated Clearing House	
			Operations, Electronic Wholesale	
			Banking Credit Transfer, Credit	
			Information Bureau (I) Ltd., Credit	
			Information Company Regulation	
			Bill- 2004, Automation in Indian	
			Banks, Cheque clearing using MICR	
			technology, Innovations, Products	
			and Services, Core-Banking	
			Solutions(CBS), Human Resource	
			Development(HRD)-The Road	
			Ahead. Technology in Banking	
			Industry, Teleconferencing, Internet	
	ŀ		Banking, Digital Signature in	
			Banking, MICR Facility for 'paper-	
			based' clearing, Cheque Truncation.	
			Dealing with Fraudulent	
	1	1		

Lecture+Vide https://www.y o+Class outube.com/wa 20 tch?v=UJDvG1F Discussion RUZA

	Package for office Automation	MS-Office and Internet usage	MS-PowerPoint presentation: Internal links between slides, hyperlinks, embedding multimedia content onto the slides (video/audio/stylish text), slide animation, timer, creating new presentation by existing theme, import online themes, creating a template of presentation, save and run the slide show(.ppsx). Applications of Internet: Introduction to e-mail, writing professional en mails, creating digitally signed documents, use of outlook express: configuring outlook express, creating and managing profile in outlook, sending and receiving e-mails via outlook express, Emailing the merged documents, boomerang facility of email, Google drive: usage of Google drive in storing the Google documents, excel sheets, presentations and PDF files.	20		o+Class Discussion	https://www.y outube.com/wa tch?v=tcj2BhhC MN4 https://www.y
March/ April	knowledge about E- Commerce in Banking		and Banking, Banking Software, Electronic Clearing and Settlement Systems, Plastic Money	J	05	o+Class Discussion	outube.com/wa tch?v=fh5QVYY cDWE

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Mapping Course outcomes to Assessment

	Program: B.Com(Banking and Insuran	nce)		
Name of the Teacher: Sandhya Pandey	Class: S.Y.B.B.I.			
Course: Information Technology in Banking and I	nsurance-II		-	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Introduced E-Banking Model	E-Banking Bussiness Model	Quiz	5	10	19
2		Technology changes in Banking Industry	NA	5	10	19
3	1	MS-Office and Internet usage	Quiz	8	NA	19
4	knowledge about E- Commerce in Banking	E-Commerce applications and Banking	Assignment	Non Graded	NA	18

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Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22									
	Program: B.Com(Banking and Insurance)								
Name of the Teacher : Mrs. Renu Verma									
Course: Financial Management II	Class: SYBI								

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	To understand the concept of working capital	Working Capital Management	Management of Working Capital in India ☐ Estimating working capital needs ☐ Operating or working capital cycle ☐ Working Capital Financing: Trade Credit; Bank Credit; Commercial Papers; Certificate of Deposits (CDs); Financing.	10	Dβ	PPT ,Problem sheet, Assignment and Class test	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/EkRpzedmq xPr6OuSX7di RgBMPtgCgQIV mxUGjA1c83- pg?e=ubh4Bp
						, ·	
Jan	To acquire knowledge about Management of Cash and Marketable Securities	Components of Working Capital	Management of Cash and Marketable Securities: Motives for Holding Cash; Objectives of Cash Management; Factors Determining Cash Needs; Basic Strategies of Cash Management; Cash Management Techniques / Processes; Marketable Securities; and Cash Management Practices in	10	08	PPT and Problem sheet	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/EkRpzedmq xPr6OuSX7di RgBMPtgCgQIV

				. 1			
	T.						-
Feb	To analyse process of Financial Planning	Financial Planning	Introduction ☐ Meaning and Essentials of Budget ☐ Types of Budget ☐ Advantages of Budgeting ☐ Zero Based Budgeting ☐ Master Budget. ☐ Sales Budget, Production Budget, Material Budget, Cash Budget and Flexible Budget.	10	OQ ·	PPT and Problem sheet	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/EkRpzedmq xPr6OuSX7di RgBMPtgCgQIV mxUGjA1c83- pg?e=ubh4Bp
March	To devlop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy	Meaning of Strategic Financial Management □ Strategic financial decision making framework □ Functions of Strategic financial management Business Risk and Financial Risk □ Introduction □ Debt v/s Equity Financing □ Types of Leverage □ Investment Objective/Criteria for Individuals/Non-Business Purpose.	10	08	PPT and Problem sheet	https://college sia.sharepoint. com/:f:/s/SYBI- 2021- 22/EkRpzedmo xPr6OuSX7di RgBMPtgCgQIV mxUGjA1c83- pg?e=ubh4Bp

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Mapping Course outcomes to Assessment

		TEACHING PLAN	2021-22				
			Program: B.C	om(Banking	and Insurance	e)	
	Name of the Teacher : N	Ars. Renu Verma					
Course:	Financial Management II		Class : SYBI				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the concept of working capital	Working Capital Management	Class test ,Assignment and Test	30	10	20	
2	To acquire knowledge about Management of Cash and Marketable Securities	Management of Components of Working Capital	Class test	10	10	20	
3	To analyse process of Financial Planning	Financial Planning				20	
4	To devlop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy				15	

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		TEACHING PLAN 2	021-22	
<u></u>		Program: B.Com(Banking and	Insurance)	
Name o	f the Teacher: Mrs. Renu Verma			
Course:	An overvie of Insurance sector	Class: SYBI		

Month	Course outcome	Topic		No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
December	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	A) Life Insurance Business – Components, Human Life Value Approach, Mutuality, Principle of Risk Pooling, Life Insurance Contract, Determinants of Risk Premium	5	04	PPT	https://collegesia.sharepoint.c om/:f:/s/SYBI-2021- 22/Eldcdi_x4-BFpRopYKc- ZksBts3a4LbJxFnTOsEBYxpqOg ?e=nSTnOZ
December	To understand the different types of product of LIC		B) Products of LIC – Introduction of life insurance plans - Traditional Life Insurance Plans – Term Plans, Whole Life Insurance, Endowment Assurance, Dividend Method of Profit Participation Purpose of plans , Riders in plan - Introduction, Forms and procedures	5	04	PPT	https://collegesia.sharepoint.c om/:f:/s/SYBI-2021- 22/Eldcdi_x4-BFpRopYKc- ZksBts3a4LbJxFnTOsEBYxpqOg ?e=nSTnOZ



Month	Course outcome	Topic		No. of I	Lectures	Methodology	Links to references
		<u>.</u>		Planned	Taken		
January	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	C) Non Traditional Life Insurance Products (Those of SBI and ICICI – Introduction, Forms and procedures)	5	04	PPT	https://collegesia.sharepoint.com/:f:/s/SYBI-2021- 22/Eldcdi_x4-BFpRopYKc- ZksBts3a4LbJxFnTOsEBYxpqOg ?e=nSTn0Z
January	_	Unit 2: An Introduction to Health Insurance	A) Health Insurance — Meaning, IRDA Regulations, determinants of Health Insurance, Health Insurance Market in India and determinants of Risk Premium.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021- 22/EqcVsCvLy- BCuqJwD74WPeMBRyCKdRjy9 VctaMnIJiX1kA?e=QxbbzN
Febuary	J	Unit 2: An Introduction to Health Insurance	SBI and ICICI Health Insurance Plans - Introduction and Forms and Procedures of Hospitalization, Indemnity Products, top up covers, cashless insurance, Senior citizen plans, critical illness plans and Micro Insurance.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021- 22/EqcVsCvLy- BCuqJwD74WPeMBRyCKdRjy9 VctaMnIJiX1kA?e=QxbbzN



Month	Course outcome	Topic		No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
Febuary	To gain Knowlegde about the Health Insurance Industry and the diffferent plans operating under the scheme	Unit 3: An Introduction to Home and Motor Insurance	A) Home Insurance - SBI and ICICI Plans – Introduction, Forms and Procedures, Inclusions and Exclusions in policies, Determinants of Risk Premium and Impact of Catastrophes on Home Insurance.	5	oy	PPT, Assignment	https://collegesia.sharepoint.com/:f:/s/SYBI-2021- 22/EuFsTVqT2eNMtHYJEPp2Zr EBImB4I_jOnzR4a1_Nsa4JHQ? e=A8AbZA
Febuary		Unit 3: An Introduction to Home and Motor Insurance	B) Vehicle Insurance- SBI and ICICI Plans-Introduction, Forms and Procedures, Determinants of Risk Premium, Inclusions and Exclusions.	5	04	PPT, Assignment	https://collegesia.sharepoint.com/:f:/s/SYBI-2021- 22/EuFsTVqT2eNMtHYJEPp2Zr EBImB4I_jOnzR4a1_Nsa4JHQ? e=A8AbZA
March	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	A) Role of Insurance in Logistic - Meaning &Importance, Hazards, Protection, Social Security — Type of Risks and Accidents.	5.	04	PPT	https://collegesia.sharepoint.c om/:b:/s/SYBI-2021- 22/EcRAEOVKNR5LhgloDXfx3o 4B1Qtdy949W2U4IMLrXoFyzQ ?e=uJ6nfB
March	To analyse the importance of insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	B) Fire Insurance – SBI and ICICI Plans – Introduction, Forms and Procedures, Standard Fire and Special Perils Policy, Tariff system and special policies.	5	oy	PPT	https://collegesia.sharepoint.c om/:b:/s/SYBI-2021- 22/Ed7VgR9zpvtMoySJKBT89q 4BM_F6jCO01LMtFpaoKnwBY w?e=ufkfBZ

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Mapping Course outcomes to Assessment

	Program: B.Com(Banking and Insurance)	
Name of the Teacher: Mrs. Renu Verma		
Course: An overvie of Insurance sector	Class: SYBI	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
2	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
3	To gain Knowlegde about the Health Insurance Industry and the diffferent plans operating under the scheme	Unit 2: An Introduction to Health Insurance	Assignment and Class test conducted	20	Nil	15	Learning Purpose only
4	To develop understanding about the general insurance in India	Unit 3: An Introduction to Home and Motor Insurance	Assignment	10	Nil	15	Learning Purpose only
5	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic				15	Learning Purpose only

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TEACHING PLAN 2021-22

Name of the Teacher: Ranjana Mhalgi

Course: Cost Accounting

Program :Banking & Insurance

Class: SY B&I

Semeter IV

Month 2021-22	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
2021-22				Planned	Taken		
Nov	Understand concepts	Unit 1 :Introduction To Cost Accounting	Meaning & concept of cost, costing, cost accounting , objectives & scope, advantages, limitations	8	9	Explaination using PPT Presentation	
Dec		Unit 1 :Introduction To Cost Accounting	units,Difference between cost & financial accounts,cost		3	Explaination using PPT Presentation	
	Applying tools & techniques to solve	Unit: 2 Classification Of Cost and Cost Sheet Preparation	Classification of Cost	8	7	anduse of black board and excel sheets for solving practical	
	problems		Practical problems	12	9	- mualilanea	
anuary			RECONCILIATION:				
			Meaning, reasons, proforma of Reconciliation statement				
Sebruary		Unit: 4- Introduction To Marginal Costing	Meaning ,Marginal Costing Concepts, Applications,Advantges,Limim tations,Breakevan Analysis	14	11	anduse of black board and excel sheets for solving practical	TA COMONICA TO THE ACT OF THE ACT

	Applying tools & techniques to solve	0	Practical problems on Marginal	Cting			
March	problems	Unit 3: Introduction To Standard Costing	Meaning, steps, types, concepts and Types of Variances. Materials, Labour, Overhead Variances Practical Problems.	12	10	anduse of black board and excel sheets for solving practical	
		Revision Lectures			4	— mahlama	
		Total Lectures		54	§ 3		
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N	Mapping Course outcomes to Assessme	ent
	Program: Banking & Insurance	
Course: Cost Accounting	Class SY B&I	
	Class 51 Del	Semester IV

SNO	Course Outcome	Topic linked	Assessment methodology	Marks		weightage -	Remarks
	Understand concepts	cost, costing, cost	companies using cost	5	0	0	
1			Quiz on concepts	10	0	0	
			Activity: Classifying cost items as per given	5	0	0	
2	Applying tools & techniques to solve problems		Open book problem solving, Home assignments	15	0	0	
			Formulas revision test,,Practise problems assignment of previous exams	10	0	0	

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		Near Balaji Mandir, Dom	ıbivli (East), 421203.			
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	<u></u>		DDI				
		Program	DDI				
		Class	TVDDI				
INTERNATIONAL BUSINESS		Class	ITODI			<u> </u>	
			 	<u> </u>		Links to	
Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	referen	
·			Planned	Taken			
Understand nature &							
1							
•					LECTURES PPT	1	
		l	1		1		
about international			1 _	1 _		ł	
regulatory environment	International Business	International Business	3	2_		<u> </u>	
		International Business			EXAMPLES, LECTURES,	1	
		Environment	3	2	DIAGRAMS		
			4	2.	LECTURES		
	 		 		LECTURES, DIAGRAMS,		
					INDUSTRY RELATED		
		i	1	I	1	1	
			_ ا	1 2	EVANADIES	ļ	
			4	2	EXAMPLES		
	the Teacher: INTERNATIONAL BUSINESS Course outcome Understand nature & structure of International business environment, various policy perspective about international	TEA the Teacher: INTERNATIONAL BUSINESS Course outcome Understand nature & structure of International business environment, various policy perspective about international Introduction to	TEACHING PLAN 2021-22 Program the Teacher: INTERNATIONAL BUSINESS Course outcome Topic Sub-Topic Understand nature & structure of International business environment, various policy perspective about international regulatory environment International Business International Business International Business International Business	TEACHING PLAN 2021-22 Program BBI The Teacher: Sujith Raman INTERNATIONAL BUSINESS Class TYBBI Course outcome Topic Sub-Topic No. of Planned Understand nature & structure of International business environment, various policy perspective about international regulatory environment International Business International Business Environment 3	Near Balaji Mandir, Dombivli (East), 421203. TEACHING PLAN 2021-22 Program BBI INTERNATIONAL BUSINESS Class TYBBI Course outcome Topic Sub-Topic No. of Lectures Understand nature & Structure of International business environment, various policy perspective about international regulatory environment International Business International Business International Business Near Balaji Mandir, Dombivli (East), 421203. Program BBI Class TYBBI Introduction to Introduction to Introduction to Introduction to International Business 3 2- International Business International Business	Near Balaji Mandir, Dombivli (East), 421203. TEACHING PLAN 2021-22 Program BBI the Teacher: Sujith Raman INTERNATIONAL BUSINESS Class TYBBI Course outcome Topic Sub-Topic No. of Lectures Methodology Planned Taken Understand nature & structure of International business environment, various policy perspective about international regulatory environment Introduction to International Business International Business Environment 3 2 EXAMPLES Environment 3 2 DIAGRAMS LECTURES, DIAGRAMS LECTURES, DIAGRAMS, LECTURES, DIAG	



	Identify the environmental					LECTURES, DIAGRAMS, INDUSTRY RELATED	
feh	factors which are affecting	Introduction to	Introduction to	_	_	EXAMPLES	
ren	on international business	International Business	International Business	7	<u> </u>	LECTURES, DIAGRAMS,	
			I to the sell Decimens			INDUSTRY RELATED	
		·	International Business	ا	•	EXAMPLES	
			Environment	4		LECTURES, RBI	
	·		d. ~			RELATED EXAMPLES	
				#	<u>.</u>	RELATED EXAMPLES	
	Evaluate the role of						
	International Economic					LECTURES, HISTORY OF	
No	Institutions and		International Economic			INTERNATIONAL	
1	agreements	International Institutions	Institutions	2	2	TRADES	
	- agreements				<u>.</u> .	LECTURES AND	
			Trade Blocs	2	2	EXAMPLES	
-		· · · · · · · · · · · · · · · · · · ·			<u></u> -	INDUSTRY RELATED	
						EXAMS	
	Evaluate the nature of						
	international marketing vis	International Marketing	International Human			l i	
No	a vis domestic marketing	and HR	Resources			LECTURES	
	·					LECTURES AND	
						INDUSTRY RELATED	
						EXAMPLES	
				,		LECTURES AND	
سمن	Understand the scope of	Documentation and	Export Import	_	3	INDUSTRY RELATED	
P	international marketing	Procedures	Documentation	5		EXAMPLES	
						LECTURES AND	
			Export Import		3	INDUSTRY RELATED	
			Procedures	5		EXAMPLES	



		·		<u> </u>		LECTURES AND	T
						INDUSTRY RELATED	
			ľ				
				5	4	EXAMPLES	-
					 		
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	Faculty		Convenor			Principal	
	racticy	Alle Landson and Alle L	1444				
			Mapping Course ou	tcomes to Ass	essment		
			Program:	BBI			
Name o	f the Teacher :	SUJITH RAMAN			ļ		
Course:	INTERNATIONAL BUSINESS		Class	TYBBI	<u> </u>		
					Weightag		
			Assessment		e -	Overall weightage -	Remark
SNO	COURSE OUTCOME	Topic linked	methodology	Marks	Internal	External	s

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	Faculty		Convenor			Principal PRINCIPAL	
	Understand the scope of international marketing						
	Evaluate the nature of international marketing vis a vis domestic marketing	International Marketing and HR	Internal exam, assignment and external exam	100	. 25		75
3	Evaluate the role of International Economic Institutions and agreements	International Institutions	Internal exam, assignment and external exam	100	25		75
	Identify the environmental factors which are affecting on international business	International Business Environment	Internal exam, assignment and external exam	100	25		75
	Understand nature & structure of International business environment, various policy perspective about international regulatory environment	Introduction to International Business	Internal exam, assignment and external exam	100	25		75

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		TEACHING	PLAN 2021-22		
		Progr	am Bachelor of Banking and I	nsurance	
Name of the	Name of the Teacher: Mr.Mahesh Kandalkar			<u> </u>	
Course:	Auditing II	Class	TYBBI		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Lectures Methodology	
				Planned	Taken		
December,2021	Understands the Audit of Limited Companies	Audit of Limited Companies	Qualifications, Disqualific ations, Appointment Removal of Auditor Remuneration of Auditors, Audit ceiling	2	1	PPT, Video	https://www. youtube.com /watch?v= h BjEHzwDLk
			,Power,Duties and liabilities of auditor	3	2		
			Branch Audit, Joint Audit ,Special audit	1	11		-
		-	Maintenance of books of accounts, Related party disclosures, Segment reporting, Divisible profit	4	3		



			0				
			Dividend & Depreciation ,Representation by management ,contents of Annual report,Distinguish between report & certificate,Types of Report	4	3		
	Get the knowledge of Audit of Banking	Audit of Banking	Introduction of Banking companies	2	1	PPT,Video	https://www youtube.com /watch?v=nB Tuwb5VDZU
January,2022	Companies	Companies	Form & content of financial statement ,Qualification of Auditor,Appointment, Remuneration of Auditor	3	2		
			Power of Auditor, Auditors report, Format of Audit report	1	1		
			Long form Audit report,Intial consideration by statutory Audit Internal control system	1	<u>1</u> 1		
			Verification of assets and liabilities	3	2		
	Get the knowledge of Audit of Insurance Companies	Audit of Insurance Companies	Introduction to Insurance	2	1	PPT,Video	https://ww youtube.co /watch?v=c up-0nzA4



	Audit of companies carrying general insurance business	2	2		
	Audit of companies carrying life insurance business	2	2		
2022	Final Accounts of Life Insurance Companies	1	1	,	
February,2022	Final Accounts of General lifeInsurance Companies	1	1		
	Accounting Standard 3- Cash flow statement, Accounting Standard 9-Revenue recognition	2	2		
	Accounting Standard 13- Accounting for investments	1	1		
	Accounting Standard 17- Segment Reporting	1	11		
	Audit of Accounts, Internal control in insurance companies	2	2		
	Audit of major items in Financial statements	2			
	Premiums, claims Commission, Reinsurance		1		
	Investments Auditors report		1 1	<u> </u>	



		l l	Audit of insurance accounts, preparation of audit & internal control	1	1		
[arch,2022		New areas of Auditing	Introduction to cost audit Human resource audit, Management audit,Operational audit	1	2	PPT	
		·	Forecast audit, Social audit, Tax audit Forensic audit, Environment audit, Audit committee	1	1		
	Get the knowledge of Professional Ethics	Professional Ethics	Main objectives of code of Ethics Ethics & Professional Misconduct	f .	1 1	PPT,Video	https://www.youtube.com /watch?v=E W7D8 Krge
			Schedules	!	1 54	46	

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	Mapping Course outcomes to Assessment Program Bachelor of Banking and Insurance
Name of the Teacher: Mr.Mahesh Kandalkar Course: Auditing II	Class TYBBI Overall

Course:	Auditing II			Marks		Overall weightage	
INO	Course Outcome	Topic linked	Assessment methodology	1710			
	Understands the Audit of Limited 1 Companies		Internal Test	25	25	25	
	Get the knowledge of Audit of Banking 2 Companies		Internal Test	25	25	25	

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	,	TEACHING PLAN 2021-22					
	Program Bachelor of Banking and Insurance						
Name of	the Teacher: Dr.Hasitkum	ar Nagariya					
	HUMAN RESOURCE MANAGEMENT	Class	ТУВВІ				

Month	Course outcome	Topic	Sub-Topic	No. of	No. of Lectures		Links to references
				Planned	Taken		
		UNIT-1-					
		Framework of	·.			ł	
		Human					
		Resource	Introduction to Syllabus, Meaning and	1 1			
Dec-21		Management	Definition of HRM	2.	1	PPT,Lecture	
			Significance of HRM				https://w ww.youtu
			Significance of Thave	1 1			be.com/w
			1			1	atch?v=jY
		ĺ	lege of High	2		1 .	NHKAgBM
			Sile of the second		1	Videos	KQ

	Objec Insura	tives of HRM in Banking and	2	2	PPT,Lecture Group Discussion	,
	Scope	of HRM,Functions of HRM	2-	2	PPT,You Tube Videos	https://w ww.youtu be.com/w atch?v=KX xheTQXyD
	and Be Manag Practic	zation of HR Department, Objectives enefits of Human Resource ement Policies and es, Preparation of Human Resource ement Policies and Practices	3	2	PPT,Lecture	
Jan-22	Strategi Manage Resource	c Human Resource ement,Globalisation and Human ce Management	4		PPT,Lecture	
	UNIT-2-HR Analysis	-2-Job Analysis,Process of Job ,Job Description,Job ation,Methods of Job Analysis	2		PPT,Lecture, Case Study	
	Evaluation Evaluation	nce /Purpose of Job Analysis,Job on,Importance/Objectives of Job on,Advantages of Job on,Limitations of Job Evaluation	2		PPT,You	https://w ww.youtu be.com/w atch?v=RI uMFpvr1h 4
	Process	of Job Evaluation, Methods of Job on, Competency Based Job Analysis	2	(PPT,Lecture, Group Discussion	

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		Chapter-3-Job Design, Factors affecting Job Design, Techniques of Job Design, Characteristics of Job Design	2.	1	PPT,You Tube Videos	https://w ww.youtu be.com/w atch?v=Y- Ziv1gECHk
		Job Satisfaction, Determinants of Job Satisfaction, The impact of Job Satisfaction	2	2	PPT,Lecture	
	UNIT-3-HR Planning and Recruitment	Chapter-4-Human Resource Planning, Characteristics/Nature of Human Resource Planning, Need for Human Resource Planning, Objectives of Human Resource Planning	5.	1	PPT,Lecture, Role Play	
		The Human Resource Planning Process, Factors	·.			
		affecting Human Resource Planning, Manpower Inventory(HRIS-Human Resource Information System), Promotion, Objectives of				
		Promotion, Bases of Promotion, Transfers, Objectives of Transfer, Transfer Policy, Types of Transfer	g jr	1	PPT,Lecture, Case Study	
		Chapter-5-Recruitment-Sources of Recruitment	•	1	PPT,Lecture, Role Play	
:	<i>i</i>	Selection-The Selection Procedure	;	1	PPT,Lecture, Case Study	: :
Feb-22		Types of Interviews, The Use of Group Discussion in Selection,	2	2	PPT,Lecture	College

		T						
				Chapter-6-Training,Importance of				T
			UNII-4-Training	Training, Training Needs and Objectives, The	ŀ		j	1
		ļ ·	and	Training Process, Training Methods and	! ·		PPT,Lecture,	
-			Development	Techniques	2.	2	Case Study	1
		l	[1			
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					İ	1	1	ww.youtu
								be.com/w
				Requisites of a Sound Training Program, New		j	PPT,You	atch?v=1A
<u></u>				Issues in Training,	2.	1	Tube Videos	kqmJozj-Y
	j			CHAPTER-7-Performance Appraisal-Uses of			PPT,Lecture,	1
	1			Performance Appraisal, Process of Performance			Group	1
	i			Appraisal,	2	1	Discussion	1 1
1						 	Discussion	https://w
ł	[[ww.youtu
	1		· 1	Methods and Techniques of Performance			1	be.com/w
	l	ļ	[2	Appraisal-1)Traditional Methods				atch?v=c2
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	ł	1			2	1	1 '	OnYyK2SD
							Tube Videos	S
1	- 1		12	2)Modern Methods	•		DDT	j
				y///oddin ///odiods	2-	2	PPT,Lecture	
	ł		lc	Other Methods of Performance Appraisal	2		PPT,Lecture,	1
				one inches of reformance Appraisal		11	Role Play	
			1					
			l E	actors That Impada Parformance America	3	_	PPT,Lecture,	
<u> </u>		———— <u>—</u> — <u> </u>	<u> r</u>	actors That Impede Performance Appraisal		2	Case Study	



· 	0	<u> </u>				
		Chapter8-Compensation, Wage and Salary Administration, Objectives/Goals of Wage and Salary Administration, Factors affecting Wages and Salaries, Methods/Systems of Wage Payment				
	UNIT-5- Compensation		2-			
		Essentials of a Sound Wage and Salary Administration System,Incentives,Determinants of		2	PPT,Lecture	
	·	Incentives, Types of Incentive Plans,	2-	1	PPT,Lecture,	
		Advantages and Disadvantages of Incentives, Essentials of a Sound Incentive		1	Case Study	
	·	Plan, Fringe Benefits, Objectives of Fringe Benefits, Types of Fringe Benefits, Employee Welfare, Voluntary Retirement Services				https://v ww.yout be.com/v
			2	22	PPT,You Tube Videos	atch?v=s 45f3VOn o
		Chapter 9-Participative Management- Objectives of Participation, Benefits of Participation, Methods and Techniques of Participation, Factors Influencing Participation	Ì			
			2 -	1	PPT,Lecture, Group	
	<u> </u>	,		1	Discussion	$\frac{\forall}{\sigma} \left(\begin{array}{c} U_{Omb} \\ (E) \end{array} \right)$

	Key to Successful Participation, Participation and Other Issues, Limitations of Participation, Industrial Relations, Objectives of IR, Parties to Industrial Relations	Ž	1	PPT,You Tube Videos	https://w ww.youtu be.com/w atch?v=Oa ld1hA65H A
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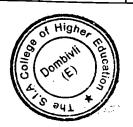
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Mapping Course outcomes to Assessment

N C I C	Program Bachelor of Banking and	Insurance	
Name of the Teacher: Dr.Hasitkumar Nagariya			
HUMAN RESOURCE	,		
Course: MANAGEMENT	Class	ТУВВІ	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand the concept and substantive institutional knowledge, contemporary developments related to work, legal,	Framework of Human					
	regulatory and ethical issues related to HRM.	Resource Management	Internal Test	25	25	25	
	Recognise the internal and external alignment and measurement of human resource 2 practices.	HR Procurement				25	
	- 17- 23/0001	in Procurement	Internal Test	25	25	25	
	personal & professional	HR Planning and Recruitment					
	3 development skills.		Quiz	NA	NA	75	



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Recognise the internal ar	od			T	T	T
external alignment	1			l	1	
and measurement of					i	1
human resource	Training and			1		
4 practices.	Development	Quiz	1			
		Quiz	NA NA	NA	75	L
Demonstrate lifelong	1 .1					
personal & professional	1					
5 development skills.	Componentia					ĺ
Jacobinent skills.	Compensation	Quiz	NA NA	NA	75	•
						
						
						



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	TEACHING PLAN 2021-22								
		Program: B.Com(Banking and Insurance)							
Name	e of the Teacher: Mrs. Renu Verma								
Course:	Marketing in Banking and Insurance	Class: TYBI							
		·			i				

Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Links to references
				Planned	Taken		
Dec	Identify the core concepts of marketing and understand the need of the customer	Introduction to Marketing	Meaning, Definition, Importance, Marketing Mix, Market Segmentation, Marketing Strategy, Channels of Marketing, Marketing of Banking and Insurance Products, Marketing Research, Introduction, Process and Types.	10	08		https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8 NImZHg6H0Yn YABETJgpoqiRL dRiu0b56EajA? e=fzcrvZ



				₹ /			
Dec	Understand the nature and Sructure of Service Industry	Introduction to Service	Marketing:Meaning, Concept, Evolution and Characteristics of Service Marketing. Need and Importance of Service Marketing, 7 P's of Services Marketing Mix, Service Marketing Mix Strategies for Banking and Insurance and Marketing Logistics.	10	og	PPT, Class test, Assignment	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8 NImZHg6H0Yn YABETJgpoqiRL dRiu0b56EajA? e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Introduction to Consumer Behaviour, Consumer Expectations, Consumer Buying Behavior, Role of Consumer in Service Delivery, Consumer Responses, Consumer Delight – Concept and Importance.	5	04	PPT, Class test	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8_ NImZHg6H0Yn YABETJgpoqjRL dRiu0b56EajA? e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Consumer Behaviour and Marketing Communications: Introduction, Marketing Communication Flow, Communication Process, Interpersonal Communication, Persuasive Communication, Source, Message, Message Appeals, Communication Feedback.	5	øy		https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8_ NImZHg6H0Yn YABETJgpoqjRL dRiu0b56EajA? e=fzcrvZ
	<u> </u>			ľ			



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Feb	To understand the Rural market prospects and various strategies used by the marketer in the rural market		Rural Marketing -Concept and Scope ,Nature of Rural Markets , Attractiveness of Rural Markets ,Rural Vs Urban Marketing ,Characteristics of Rural Consumers ,Buying Decision Process ,Rural Marketing Information System ,Potential And Size of Rural Markets. Pricing Strategy, Pricing Policies, Innovative Pricing Methods for Rural Markets, Promotion Strategy, Appropriate Media, Designing Right Promotion Mix, Promotional Campaigns.	5	рy	PPT, Class room Activity and Assignment	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8_ NImZHg6H0Yn YABETJgpoqjRL dRiu0b56EajA? e=fzcrvZ
March	To understand the Rural market prospects and various strategies used by the marketer in the rural market	Rural Marketing	Distribution- Logistics Management, Problems Encountered, Selection of Appropriate Channels, New Approaches to Reach Out Rural Markets – Electronic Choupal Applications.	5	04	PPT, Class room Activity and Assignment	https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8_ NImZHg6H0Yn YABETJgpoqjRL dRiu0b56EajA? e=fzcrvZ
	Classify and interpret the scope of E- marketing and its techniques.		E-marketing: Scope, Benefits and Problems, E-marketing Techniques, Internet Marketing, Digital Marketing and E-marketing E-Marketing Mix Strategy, Introduction, Objectives, the 4Ps in E-Marketing, Additional 3Ps in E-Marketing of Services, the 2P+2C+3S Formula in E-Marketing	10	08		https://college sia.sharepoint. com/:f:/s/TYBI- 2021- 22/EsxcYfig8_ NImZHg6H0Yn YABETJgpoqjRL dRiu0b56EajA? e=fzcrvZ



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Mapping Course outcomes to Assessment

		TEACHING	PLAN 2021-22				
				B.Com(B	anking and In	surance)	<u> </u>
Name of	the Teacher: Mrs. Renu Verma			T	T T	T	
Course:	Marketing in Banking and Insu	rance	Class : SYBI		* 		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Identify the core concepts of marketing and understand the	Introduction to Marketing	Class test , Assignment	35	10	15	Learning purpose only
2	Understand the nature and Sructure of Service Industry	Introduction to Service	Class test , Assignment	20	10	15	Learning purpose only
3	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Class test	20		15	Learning purpose only
4	To understand the Rural market prospects and various strategies used by the marketer in the rural	Rural Marketing	Class room Activity and Assignment	20		15	Learning purpose only
5	Classify and interpret the scope of E- marketing and its techniques.	E- Marketing				15	Learning purpose only

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TEACHING PLAN 2021-22

Name of the Teacher: Ranjana Mhalgi

Course: Central Banking

Program :Banking & Insurance

Class: TY B&I

Semester VI

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
2021-22				Planned	Taken		
January	Understand concepts and Functions and role	Unit: 1:An Overview of Central Banking Unit: 2:RBI as the Central Bank of India	Concept of Central Banking, Role of Central Banks Contemporary Issues, Autonomy and Independence, Credibility, Accountability and Transparency of a Central Bank. Policy Framework for RBI: Organizational Framework, Operational Framework – Role as a Central Banker, RBI and Monetary Policy;		16	Lecture method using PPT Presentation	
		Unit: 2 continued	Macroeconomic Policies: Meaning & Objectives. Fiscal Policy- Meaning& Objectives				



February	Understand responsibilities, auth ority, regulations	Unit: 3:Supervisory Role of RBI	Supervision, Functions of the Department of Supervisory, Regulations Review Authority, Unified Regulator v/s Multiple Regulators. RBI – On-site Inspection and Off-site Monitoring and Surveillance: The Core Principles for Effective Supervision – (OSMOS).	12	8	Lecture method using PPT Presentation	
March	Understand concepts and Functions and role, objectives	Unit: 3 continued Unit: 4:Central Bank in other Countries	RBI and Financial System, Introduction, Functions, Characteristics of Financial System, Role of RBI in Regulating Financial System and Financial Sector Reforms. of England – The European Central Banking, Bank of Japan, Peoples Bank of China Interconnectivity of Central Banks with Other International Financial Institutions, ADB, IMF, World Bank, and BIS,(Objectives, Role and	12	9	Lecture method using PPT Presentation	
April		Unit: 5:Central Banking in Cyber World:	Functions) E -Banking, E- money, IT induced Changes and Monetary Policy, E- payments, Risks in the New IT Era, Impact of IT, Globalization and Central Banks.	10	8	Lecture method using PPT Presentation	

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Mapping Course outcomes to Assessment

Program :Banking & Insurance Class : TY B&I S Semester VI

Course:	Central Banking		Class: TY B&I	Semester	VI		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and	Role of Central Banks	Group discussion on Role & functions of Central Bank	10	0	0	-
	Functions and role	,	Quiz on RBI & Monetary Policy	10	0	0	
			Home assignments	10	0	0	
2	Understand concepts and Functions and role	Financial System, Introduction, Functions, Characteristics of Financial System,	Group discussion	10	0	0	
			Home assignments	10	0	0	
1 1	Uderstanding roleand application	E -Banking, E- money,	Group discussion	10	0	0	
		Impact of IT on CB					

Name of the Teacher: Ranjana Mhalgi

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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi Prog

Course: SAPM

Program : Banking & Insurance

Class: TY B&I

Semester VI

Month 2021-22	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to reference
				Planned	Taken		
andary	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation& Gambling and Types of Investors. Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	16	12	Lecture method using PPT Presentation	
		UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.				

February	Applying tools & techniques to solve	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	16	Explaination using PPT and Chalk &
1 Corumny	February techniques to solve problems	UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy, Industry, Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages), Problems on Ratio Analysis	16	10	board for solving practical problems,
March	Applying tools & techniques to solve problems	II JNII 4 * Technical Analys	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	12	10	Explaination using PPT and Chalk & board for
April		Unit 5: Efficient Market	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems Arbitrage Pricing Theory (APT)		<u>.</u> 4	solving practical problems,
I		····	Total Lectures	44	42	

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Name of the Teacher: Ranjana Mhalgi

Course: SAPM

Mapping Course outcomes to Assessment

Program :Banking & Insurance

Class: TY B&I Semester VI

	T		Class: I Y B&I	_Semester	Semester VI				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks		
1	Understand concepts and general terms of Finance and		Activity - list of Marketable & Non Marketable securities.	0	0	0			
	investment	Portfolio Management.	Case study	10	0	0			
	investment		Activity: Quiz on objectives,	10	0	0			
·	 								
2	Applying tools & techniques to solve	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0			
<u> </u>	problems		Home assignments						
	problems	Technical Analysis	Activity: building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0			
									

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TEACHING PLAN BMS



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	·		TEACHING PLAN 2021-22		- 		
			Program: Bachelor of Management S	tudies		7.	T .
Name of	the Teacher:	Tarun S. Kucl					
Course:	Foundation of Huma	n Skills	Class FYBMS A				
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to
	<u> </u>			Planned	Taken	Michiodology	reference
	Have an Understanding the basic behaviour	Personality	Concept of man. Five Models, Individual differences and types of individual differences.	2		Lecture, Q & A	
Sep-22	pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Personality	Determinants of personality, Role of environment in individual environment - Pre natal and post environment. Nature Vs Nurture, Personality - Meaning and definition.	2		Lecture, Q & A, Pop up Quiz, Padlet activity	
	Have an Understanding the	Personality	Theories of personality	OF HIGH	2	Lecture, Examples, Q & A	

	basic behaviour		Personality traits imp to organisation				
	pattern of an	Personality	behaviour	4	4	Lecture, examples, Q & A	
Oct-22	individual with				<u> </u>	, , , , , , , , , , , , , , , , , , ,	
OCL-ZZ	respect to his/her		Johari Windows, Attitude, Cognitive		-		
	personality, attitude,	Personality	Dissonance.	3	3	Microsoft Quiz	
	thinking and learning						
	patterns.	· · · · · · · · · · · · · · · · · · ·	-				
	Have an						-
	Understanding the				_		
•	basic behaviour		Persuasion, Emotions, Gestures, Body			Lecture, Assignment, Q &	
	pattern of an	Personality	language	2	3	A, Activity	
Nov-22	individual with						
	respect to his/her						·
	personality, attitude,		Thinking skills, Job attitudes, Six			Lecture, Q & A, Word	
	thinking and learning	Personality	Thinking Hats.	2	3	Cloud.	
	patterns.	<u> </u>	 -				
	<u> </u>			<u> </u>	_		
			 				
	Have an		Theories of learning, Types of			-	
	Understanding the	Personality	intelligence	2	2	Lecture, Examples, Q & A	
	basic behaviour	<u> </u>					
	pattern of an		Perception & perceptual errors in			Lecture, Examples, Q & A,	
	individualattitude,	Personality	decision making,	2	2	Activity	
			·				
			Types of groups, Stages of group			-	
			development, Group behavioural				
	Importance of human	Groups & Teams	model.	2	3	Lecture, Examples.	
	nature and its impact						
Dec-22	on group, team	·					
	-	Groups & Teams	Teams & Types of teams	1	1	Lecture, Examples.	
	behaviour.	· · · · · · · · · · · · · · · · · · ·					
			(OOMONY) ES				

		Org culture and	Power and types of power, Politics,			Word cloud, Lecture,	T- ` -
		Motivation	Political games, Conflicts.	4	4	Examples.	
	Understand the						
	significance of culture	Org culture and					
	in organisation	Motivation	Organisation Culture	2	2	Lecture, Examples	
	Familiarize with the		· · · · · · · · · · · · · · · · · · ·				<u> </u>
	concept and theories	Org culture and					
	of motivation.	Motivation	Theories of Motivation	2	2	Lecture, Examples	<u></u>
			<u> </u>				<u> </u>
	Learn about						
	organisational		·			•	-
	change, creativity and	Change,	1			Lecture, Examples , Q & A.	
	organisational	creativity, OD &				-,	1
Jan-22	development.	Stress	Change, Creativity, OD and Work Stress	2	2		

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	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	Mapping Course outcomes to Assessment						
	<u></u>		Program: Bachelo	r of Man	agement St	tudies			
Name of t	the Teacher :	Tarun S. Kuckian							
Course:	Foundation of Human Skills		Class FYBMS A						
SNO	Course Outcome	Topic linked	Assessment metho	Marks	Weightage - Internal	Overall weightage -	Remarks		
1	Have an Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning patterns.	Module 1: Personality: Concept of man, personality theories, personality traits, attitude, thinking, intelligence, learning theories, persuasion errorsetc.	Internal Test, Microsoft form Quiz	25	25	75			
2	Importance of human nature and its impact on group, team and organisational behaviour.	Module 2: Group Behaviour and Teams	Internal Test, Assignment	25	25	75			
3	Understand the significance of culture in organisation	Module 3: Org Culture & Motivation	Verbal Q & A.	NA	NA	75			
4		Module 4: Change, creativity, OD & Stress	Verbal Q & A.	NA	NA	75			

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			TEACHING PLAN 2021-	-22			
			Program: Bachelor of Management	t Studies			
Name of	the Teacher :	Tarun S. Kuckian					
Course:	Foundation of Huma	n Skills	Class FYBMS B				
Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
				Planned	Taken		
	Have an						
	Understanding the						
	basic behaviour		Concept of man. Five Models,				
Sep-22	pattern of an		Individual differences and types of				1
36p-22	individual with	Personality	individual differences.	2		2 Lecture, Q & A	
	respect to his/her	·					
	personality, attitude,						
	thinking and learning				`		



	Have an Understanding the basic behaviour pattern of an	Personality	Determinants of personality, Role of environment in individual environment. Pre natal and post environment. Nature Vs Nurture, Personality - Meaning and definition.	2	2 Lecture, Q & A.
Oct-22	individual with respect to his/her personality, attitude,	Personality	Theories of personality	3	4 Lecture, examples, Q & A
	thinking and learning patterns.	Personality	Personality traits imp to organisation behaviour	4	5 Lecture, examples, Q & A
		Personality	Johari Windows, Attitude, Cognitive Dissonance.	3	3 Microsoft form Quiz
_					
	Have an Understanding the	Personality	Persuasion, Emotions, Gestures, Body language	2	Lecture, Assignment, Q & A, 3 Activity
Nov-22	basic behaviour pattern of an		Thinking skills, Job attitudes, Six		
,	individual with respect to his/her personality, attitude,	Personality	Thinking Hats.	3	3 Lecture, Q & A, Word Cloud.
·	thinking and learning	Personality	Theories of learning, Types of intelligence	2	3 Lecture, Verbal Quiz.
		Personality	Perception & perceptual errors in decision making,	2	Activity,Lecture, Examples, 2 Q & A

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• .			Types of groups, Stages of group development, Group behavioural			Lecture, Exar	
	Importance of human nature and its impact		model.	2	3		
	on group, team						
	1	Groups & Teams	Teams & Types of teams	1	1	Lecture, Exam	
Dec-22	behaviour.	Org culture and Motivation	Power and types of power, Politics, Political games, Conflicts.	4	4	Word cloud, Lecture,	Examples.
	Understand the significance of culture in organisation	Org culture and Motivation	Organisation Culture	2	2	Lecture, Examples.	
	Familiarize with the concept and theories of motivation.	Org culture and Motivation	Theories of Motivation	2	2	Lecture, Examples.	
	Learn about organisational change, creativity and organisational	Change, creativity				Lecture, Examples , Q &	ά A.
Jan-22	development.	& Stress	Change, Creativity and Work Stress	2	3		

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	Learn about organisational change, creativity and organisational	Change, creativity				Lecture, Examples , Q & A.
	Familiarize with the concept and theories of motivation.	Org culture and Motivation	Theories of Motivation	2	2	Lecture, Examples.
	Understand the significance of culture in organisation	Org culture and Motivation	Organisation Culture	2	2	Lecture, Examples.
Dec-22	behaviour.	Org culture and Motivation	Power and types of power, Politics, Political games, Conflicts.	4	4	Word cloud, Lecture, Examples.
	1		model. Teams & Types of teams	1	1	Activity Lecture, Examples.
			Types of groups, Stages of group development, Group behavioural		-	Lecture, Examples, Q & A,

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Mapping Course outcomes to Assessment

			Program: Bachelor of Management S	tudies			
Name of t	the Teacher :	Tarun S. Kuckian				· ·	
Course:	Foundation of Human	n Skills	Class FYBMS B				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understanding the basic behaviour pattern of an individual with respect to his/her personality, attitude, thinking and learning	Module 1: Personality: Concept of man, personality theories, personality traits, attitude, thinking, intelligence, learning theories, persuasion errorsetc.	Internal Test, Microsoft form Quiz	25	25		75
2	land organicational	Module 2: Group Behaviour and Teams	Internal exam, Assignment	25	25		75
. 3	significance of culture		Verbal Q & A	NA NA	NA		75

Learn about						
organisational						
change, creativity a	and Module 4: Change,					1
organisational	creativity, OD &					
4 development.	Stress	Verbal Q & A	NA NA	NA	75	

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	ō 😇 🗧		Affiliated to University of Mumbai	т -			+-
	Z S		Accredited B+ by NAAC				+-
	SIA		P-88, MIDC Residential Area Dombivli	Gymkhana P	Road		
			Near Balaji Mandir, Dombivli (East), 42		wau,	-	
			Treat Datajt Iviatium, Dombivii (East), 42	21205.			
							
		TEACHING PLAN 2021-22	_ 				
		IDACIANO IDAN 2021-22	D	Inven			
ame of th	ne Teacher :	Sujith Raman	Program	BMS	+		+
	BUSINESS ECONOMICS I	Sujiti Kaman			⊢ ▲—		<u> </u>
	Desires Decirolines I		Class	FYBMS	LA_		
							1
Month	Course outcome	Toute		1			Lin
		Topic	Sub-Topic	No.	of Lectures	Methodology	refer
				 		_	-
		-		Planned	Taken	1 - 25-11	₩
1						LECTURES,	1
				1		PPT,	1
- !		1	Introduction - Scope & Importance	1	[INDUSTRY	1
li	Understand the scope and importance of Business Economics	Introduction	of Business Economics			RELATED	l
		THE COUNTY OF TH	of Busiless Economics	3	<u> </u>	EXAMPLES	
							
			1	1		LECTURES,	
ŀ				1		DIAGRAMS,	1
1				1 1		INDUSTRY	1
l.	Inderstand various concepts of Demand and Supply function in economics	a		1 1		RELATED	İ
<u>`</u>	onderstand various concepts of Demand and Supply function in economics	Demand Analysis	Demand Function	4		EXAMPLES	
- 1						EXAMPLES,	
				1 1		LECTURES,	
			Demant Estimation and Forecasting	4		DIAGRAMS	
		T			_		
1			<u> </u>	 		 	
- 1			1			1 1	
		1	1	1 1		LECTURES,	
				1 1		HISTORY OF	
1		Supply and Production Decisions and Cost of		1 1		INTERNATIO	
ļυ	Inderstand and apply production function and cost function	production	Production function	4		NAL TRADES	
				∺		LECTURES	
- 1				1 1		AND	
- 1			Cost Concepts	5		EXAMPLES	
				<u> </u>		LAVIAL FES	
_ 		Market structure: Perfect Competition and Monopoly	 			 	
- 1		and Pricing and Output Decisions under Imperfect					
Jυ	nderstand various features and concepts of Market Structure	Competition	Short run and long run equilibrium	_		LEGELINES	
 -			Short run and long run equilibrium	5		LECTURES	
ı			1			LECTURES	
!						AND	
- 1						INDUSTRY	
			144	_		RELATED	
- 1			Monopolistic Competition	5		EXAMPLES	
-	1					LECTURES	
	ı]	- 1		AND I	
		12				INDUSTRY	
	6.	li 1		ľ		INDOSTRE I	
	G.	,				RELATED	
	(s)	, and the same of	Oligopolistic Market	5		RELATED EXAMPLES	
	10.	MEHER	Oligopolistic Market	5		RELATED	
	6.	MEHER	Oligopolistic Market t	5		RELATED	
	(v.		Oligopolistic Market	5		RELATED	

Understand various concepts of Demand and Supply function in economics Understand various concepts of Demand and Supply function in economics Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand various features and concepts of Market Structure Understand various features and concepts of Market Structure Understand various pricing strategy Understand various pricing strategy Internal exam and external exam 100 25 75 Internal exam and external exam 100 25 75 Understand various pricing strategy Internal exam and external exam 100 25 75 Internal exam and external exam 100 25								
Understand various proining strategy Procing Practices Cost oriented pricing methods Services Associated Programs Interpretation and Management Interpretation and design production function and cost function Understand and apply production function and cost function Understand various features and concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand various features and concepts of Market Shucture Original Programs Topic linked Topic linked Topic linked Assessment methodology Assessment metho							LECTURES	T
Understand various pricing strategy Pricing Precices Cost oriented pricing methods Convenue	{			1	1			
Understand various pricing strategy Pricing Practices Controlled pricing methods Security Commune	1			1	ł	1		1
Secilly Convenor Principal Princip	i .			ĺ	1	J	RELATED	1
Revolty Convenc		Understand various pricing strategy	Pricing Practices	Cost oriented pricing methods	5		EXAMPLES	ſ
Mapping Course outcomes to Assessment Program: BMS								
Mapping Course outcomes to Assessment Program: BMS				OF DE LI	*			
Mapping Course outcomes to Assessment Program: BMS		Faculty		Convenor			Principal	
Mapping Course outcomes to Assessment Program: BMS					164		Fillicipal	
Mapping Course outcomes to Assestment Programs: BMS Class FYBMS Ourse: BUSINESS ECONOMICS II Class Class FYBMS Oursel distinct Understand the scope and importance of Business Economics Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand and apply production function and cost function Whether the company is a supply function of the production of t					121	 	 	
Mapping Course outcomes to Assestment Programs: BMS Class FYBMS Ourse: BUSINESS ECONOMICS II Class Class FYBMS Oursel distinct Understand the scope and importance of Business Economics Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand and apply production function and cost function Whether the company is a supply function of the production of t				IIO IDOMBIVL	11611			
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Mapping Course outcomes to Assessment Program: BMS Class PYBMS Course UNITED AMAN No course: BUSINESS ECONOMICS II Class Program: No course of SUJITH BAMAN No course of SUJITH	<u> </u>				$4\mathcal{N}$		 	
Mapping Course outcomes to Assessment Programs: BMS			· · · · · · · · · · · · · · · · · · ·	183	~55	ļ	ļ	
Accounted in SUUTH RAMAN Countries: BUSINESS ECONOMICS II Counterstand the scope and importance of Business Economics Understand the scope and importance of Business Economics Understand days production function and cost function Understand and apply production function and cost function Understand various concepts of Demand and Supply function in economics Understand various features and concepts of Market Structure Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand exam Understand exam Understand exam Understand exam Understand various pricing strategy Pricing Practices Internal exam and external exam Understand exam						ļ		
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O COURSE OUTCOME Topic linked Assessment methodology Marks Understand the scope and Importance of Business Economics Introduction Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand and apply production function and cost function Understand various features and concepts of Market Structure Pricing Practices Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Assessment methodology Marks Internal exam and external exam 100 25 75 Topic linked Topic linked Assessment methodology Internal exam and external exam 100 25 75 Topic linked	Course:	BUSINESS ECONOMICS II	<u> </u>	Class	FYBMS			
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COURSE OUTCOME Understand warious concepts of Demand and Supply function in economics Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand and apply production function and cost function Understand various features and concepts of Market Structure Understand various pricing strategy Understand various pricing strategy Pricing Practices Internal exam and external exam					1	Weightage -	weightage -	1
Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Understand various features and concepts of Market Structure Understand various pricing strategy Pricing Practices Internal exam and external exam 100 25 75 Internal exam 100 25 75			Topic linked	Assessment methodology	Marks			Remarks
Understand various concepts of Demand and Supply function in economics Understand and apply production function and cost function Market Structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Understand various features and concepts of Market Structure Understand various pricing strategy Understand various pricing strategy Demand Analysis Internal exam and external exam Internal exam and external ex	1	Understand the scope and importance of Business Economics	Introduction	Internal exam and external exam	100	25		-
Understand and apply production function and cost function Supply and Production Internal exam and external exam 100 25 75							<u> </u>	
Understand and apply production function and cost function Supply and Production Internal exam and external exam 100 25 75	2	Understand various concepts of Demand and Supply function in economics		Internal exam and external exam	100	25	75	1
Understand and apply production function and cost function Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition Understand various features and concepts of Market Structure Pricing Practices Pricing Practices Internal exam and external exam 100 25 75 Internal exam			Supply and Production Decisions and Cost of					
Market structure: Perfect Competition and Monopoly and Pricing and Output Decisions under Imperfect Competition Internal exam and external exam 100 25 75 Understand various pricing strategy Pricing Practices Internal exam and external exam 100 25 75 Pricing Practices Internal exam and external exam 100 25 75 Faculty Facul	3	Understand and apply production function and cost function	production	Internal exam and external exam	100	25	75	1
Understand various features and concepts of Market Structure Competition Understand various pricing strategy Pricing Practices Internal exam and external exam I			Market structure: Perfect Competition and Monopoly				1	
Understand various pricing strategy Pricing Practices Internal exam and external exam 100 25 75	1	•	and Pricing and Output Decisions under Imperfect			1		1 1
Understand various pricing strategy Pricing Practices Internal exam and external exam 100 25 75 Internal exam and external exam 100 25 75 Internal exam and external exam Internal exam and exter			Competition	Internal exam and external exam	100	25	75	
Faculty A Convence Defincipal	5	Understand various pricing strategy	Pricing Practices	Internal exam and external exam				
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TEACHING PLAN 2021-22								
		Program Bachelor of Management St	udies					
Name of the Teacher:	Tarun S. Kuckian							
Course: Business Communica	ition 1	Class FYBMS B		_				

Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
2021	Understanding the concepts, and complexity of the communication process.	Concept & Channels of communication	Communication - Concept, Process, Characteristics, importance and principles. Impact of technological advancements on communication, Channels of communication, Consensus and consultation.	10	12	Lecture, PPT, Verbal Q & A, Activity	
	Understanding the concepts, and complexity of the communication process.	Objectives of communication	Objectives of communication.	2		Lecture, PPT, Verbal Q & A, Discussion	

						I	
Dec-21	Understanding the concepts, and complexity of the communication process.	1	Methods of communication-Verbal and non verbal, Oral communication, Written communication, Body language or Kinesics, Spatial Language, etc. Modes of communication.	5	6	Lecture, PPT, Verbal Q & A.	
	Develop effective oral and listening skills.	Barriers to communication & Listening skills	Barriers to communication, Ways to overcome barriers of communication, Listenting skills, Types of listenting, Barriers to listening, Active and passive listenting, Note taking.	4	2+1+1	Lecture, PPT, Verbal Q & A.	
Dec 21- Jan 22	Become aware of the ethical issues in business.	Introduction to Business Ethics	Concept and imp of business ethics, Computer ethics, Ethics in Media, CSR, Ethical issues - Surrogate advertising, child labour, intellectual property, etc.	4	4	Lecture, PPT, Verbal Q & A.	
	Build up confidence and help them to write in clear, concise and persuasive manner	Business Correspondence	Business letter writing, Parts of letter, Forms and layouts of letter, AIDA Model, Types of letters, Resume.	2	2	Lecture, PPT.	

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Mapping Course outcomes to Assessment

			Program Bachelor of Management St	udies		
Name of the	ne Teacher :	Tarun S. Kuckian				
Course :	Employee Relations &	& Welfare	Class SYBMS Human Resource Specia	lisation		

	1				Weightag	Overall weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	e -	External	Remarks
· -		Concept &					
	Understanding the	Channels of					
	concepts, and	communication,	Internal Test works I O S A				
	complexity of the	Objectives of	Internal Test, verbal Q & A				
	communication	communication,		l			
	1 process.	Methods & modes		25	25	75	
	Develop effective oral and listening skills.	communication &	Internal Test, verbal Q & A				·
	2	Listening skills		25	25	75	
	Become aware of the					-	
	ethical issues in	Introduction to					
	3 business.	Business Ethics	Verbal Q & A		NA	75	
	:						
!	Build up confidence and help them to write in clear, concise						
	and persuasive	Business			ļ		
	4 manner	Correspondence			NA	75	

Faculty

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Near Balaji Mandir, Dombivli (East), 421203.

	TEACHING PLAN 2	020-21		
	Program	BMS		
Name of the Teacher:	Dr. Shilpa Malani	FYBMS -	+	
Course: Foundation Course	Class	T I DIVIS		

Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
				Planne d	Taken		
November	Understand about various religions	Overview of	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference.	5	4	PPT, Verbal Q & A, Project based learning	NA
November	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities.	10	7	PPT, Verbal Q & A, Project based learning	NA

December	Sensitize the students on various social issues.		Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand intergroup conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	7	PPT, Verbal Q & A, Project based learning	NA_
Docombor	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10	10	PPT, Verbal Q & A, Project based learning	NA
<u>December</u>	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10		PPT, Verbal Q & A, Project based learning	

Mapping Course outcomes to Assessment

	Mapping Course outcomes to the destination			
	Program:	BMS		
Name of the Teacher: Dr. Shilpa Ma	lani		L	
	Class	FYBM	s - A	

SNO	Course Outcome	Topic linked	Assessment methodology	l l	-	weightage - External	Remarks
	Understand about	Overview of	Project / presentation	25	25	75	Students became more extrovert

3	issues. awareness and	Concept of Disparity-2	Project / presentation	25	25	75	participative in classroom Peer learning
	importance of Indian Constitution.	The Indian Constitution	Project / presentation	25	25	/3	found valuable
	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Project / presentation	25	25	75	Sociologica learning

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PRINCIPAL

The S.I.A. College of Higher Education

DOMBIVLI (E)



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P-88, MIDC Residential Area Dombivli Gymkhana Road,

Near Balaji Mandir, Dombivli (East), 421203.

		-	TEACHING PLAN	N 2020-21			
			Program		BMS		
Name of the	Teacher: D	Dr. Shilpa Mal	ani			·	
Course:	Foundation Course 1	1	Class		FYBMS	- B	

Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
		I	Planne d	Taken		
Understand about various religions	1	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference.	5		PPT, Verbal Q & A, Project based learning	NA
Sensitize the students on various social	Concept of				PPT, Verbal Q & A, Project based	NA
	various religions Sensitize the students on	Understand about various religions Indian Society Sensitize the students on various social Concept of	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference. Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference. Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities raced by people with disabilities and understand the issues	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference. Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations Various religions Overview of various religions Understanding the concept of diversity as difference. Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities various social Concept of faced by people with disabilities and understand the issues



D hor	Sensitize the students on various social issues.	Concept of	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand intergroup conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	7	PPT, Verbal Q & A, Project based learning	NA_
December	Create an awareness and importance of Indian Constitution. Introduce students to the changing scenario with reference to Political process	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10		PPT, Verbal Q & A, Project based learning PPT, Verbal Q & A, Project based learning	NA _

Mapping Course outcomes to Assessment	BMS
Program:	
Name of the Teacher: Course: Foundation Course 1 Class	FYBMS - B
Course: Foundation Course 1	

Course:	Foundation Course					Weightage -	weightage -	
				м	1	-	External	Remarks
SNO	Course Outcome	Topic linked	Assessment methodology					
5110					i	0.5		Students
					25	25	/3	became more
	Understand about	Overview of					Ì	extrovert
1	various religions	Indian Society	Project / presentation	at 100 Takking Balabara.		<u></u>		



2	Sensitize the students on various social issues.	Concept of Disparity- 1	Project / presentation	25	25	75	Students realized what is citizenship
3	Sensitize the students on various social issues.	Concept of Disparity-2	Project / presentation	25	25	75	Students became more participative in classroom
	awareness and importance of Indian Constitution.	The Indian	Project / presentation	25	25	/5	Peer learning found valuable
	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	Project / presentation	25	25	75.	Sociological learning

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			TEACHING PLAN 2	021-22	_		
			Program	BMS !			
Name of	the Teacher:	Mrs. Salochna N	agdev				
Course:		Introduction to Financial Accounting	Class	FYBMS(A)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
			•	Planned	Taken		
Oct-21	Understand the basics of accounting	Introduction to Accounting	Introduction to Financial accounting, Concepts of Accounting, Principles of Accounting, Journal	4	4	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pag es/ResponsePage.aspx?id=tu VUVxbss0KHNUQWiWjLEkpN Xe7SJilLi7Zxf Z- GpFUOFQyR0dXU0FJMFY4W DIIWUZSU0RVMIVGMy4u
Oct-21	Understand to pass entries for the business transactions and apply the same in actual practice	Accounting Transactions	Journal Entries and problems on preparation of ledger	6	6_	Powerpoint Presentation for basic concepts, Problem Solving through excel	https://forms.office.com/Pages/ResponsePage.aspx?id=tu VUVxbss0KHNUQWiWjLEkpN Xe7SJilLi7Zxf Z- GpFUM0pWUUY5S05OTFUx RUJITUpaNTBKQVFaRC4u





					2	Quiz	
				ZI	₹ 1	14 31117	
lan-22		Revision of all unit		2			<u>U1M1OURMOVY4OE5WOS4</u>
U o A	Inderstand the basics f preparation of Final ccounts and apply the		Preparation of Final Accounts	12	11	basic concepts, Problem Solving	ENkdMT0w1TDVZRS4u es/ResponsePage.aspx?id=tu VUVxbss0KHNUQWiWjLEkpN Xe7SJilLi7Zxf Z- GpFUMEMyNFRCVVZSMThL
- C	Understand the basics of preparation of Final Accounts and apply the ame in actual practice	Final Accounts	Concept of Capital and Revenue Expenditure and Receipts		5 4	Powerpoint Presentation for basic concepts, Problem Solving through excel	es/ResponsePage.aspx?id=t VUVxbss0KHNUQWiWjLEkpl Xe7SJilLi7Zxf Z- GpFUQjFJRIRQU1Q3TDIYVFH
Nov-21	Understand how to prepare subsidiary books and apply the same in actual practice Understand the basic or Depreciation Accounting and apply the same in actual practice		Subsidiary Books Problems on Cash book Depreciation Accounting and Trial balance		4 2	Powerpoint Presentation for basic concepts,	https://forms.office.com/Fes/ResponsePage.aspx?id=VUVxbss0KHNUQWiWjLEks Xe7SJilLi7Zxf Z-GpFUNTNPNEQ2UVFLQlc5RLV1lKRTRQNEJXUy4uhttps://forms.office.com/Pes/ResponsePage.aspx?id=VUVxbss0KHNUQWiWjLEks Xe7SJilLi7Zxf Z-GpFUQ1dTSIZWTEFSVDdTT

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	- mapping co	dise outcomes to Assessment	
	Program:	BMS	
Name of the Teacher:	Mrs. Salochna Nagdev		
Course: Introduction to Fin	ancial Accounting Class	FYBMS (A)	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	Overall weightage	
	Understand the basics	Introduction to			TVOIBITOE	weightage	
	1 of accounting	Accounting	Test			15	
	Understand to pass						
	entries for the business						
	transactions and apply]		
	l	Accounting					
	2 practice	Transactions	Test	10	12.5	25	
				 	12.5	25	<u> </u>
	Understand the basic of						
	Depreciation		Í				
	Accounting and apply	Dereciation	· ·	1			
	the same in actual	Accounitng and	j				
	3 practice	Trial balance	Test	10	12.5	20	
	Understand the basics						
	of preparation of Final						
	Accounts and apply the						
4	same in actual practice	Final Accounts	Tost			1	
	risame in actual practice	rillal Accounts	Test	<u></u>		15	

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	TEACHING PLAN 2021-22			
	Program: Management S	tudies		
Name of the Teacher : Kavitha Nadar				
Course: Introduction to Financial Accounting	Class: FYBMS (B)		 	

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
· 	 	<u> </u>		Planned	Taken		
September	Students will understand application of Indian Accounting Standards, International Accounting Standards, International Financial Reporting standards & Its application in day to day accounting and Computerised Application of account.	Introduction to	AS -1, AS -2, AS - 6, AS - 9, AS - 10, IAS - 1, IAS - 2 Accounting in computerized environment, International Financial Reporting standards, Application in various areas of accounting	3	3	PPT, Ms - EXCEL	
September	Students will Learn to record business transaction properly and accurately	Accounting Cycle	Journal G. MENUL S	3	3	PPT, Ms - EXCEL	

	Students will Learn to record transaction in double entry book						
	keeping system. Also know to		Ledger, Subsidiary Books,		1]
	classify the items into capital or	Accounting	Classification of expenses to		0	ł	
October	revenue in nature	Cycle	capital or revenue	12	8	PPT, Ms - EXCEL	
1	Students will be able to Deal with			<u> </u>			
1	Bank Reconciliation statements and	Bank	·			1	
1	learn to detect errors in accounting	Reconciliation]	
	process by preparation of trial	Statement &	Bank Reconciliation Statement,			ĺ	Į.
lovember	balance	Trial Balance	Trial Balance	8	6	l ,PPT, Ms - EXCEL	
	Students will LEarn to calculate						
	depreciation methods to maintain		1				
	proper books of accounts. Learn to		1				
	ascertain correct profit and loss for]				
	the accounting period. Understand				1		
i i	<u> </u>		Depreciation, Rectification of		6		
			Errors & Manufacturing Final				
ecember F	Profit and loss & Balance Sheet.	Final Accounts	Accounts	16		PPT, Ms - EXCEL	
	To Evaluate the students						
			REvision of MCC S. S.	į	/_ [[
	•	Revision		أ	ν	PPT, Ms - EXCEL,	i
		ICVISION	an mountes and conducted test	4		Microsoft Teams	
•	1/2		TQTAL	46	40		
inuary	performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test TQTAL	46	<u> </u>	PPT, Ms - EXC	

Convenor

	and a discourse to Assessment			•
	Program: BMS			
Name of the Teacher : Kavitha NAdar		 	 	
Course: Introduction to Financial Accounting	Class: FYBMS (B)	 	 	

Interna

SNO	Course Outcome	Tonia linka d				Overall weightage	
5110	Have a basic knowledge of Indian	Topic linked	Assessment methodology	Marks	age	- External	REmarks
l	Accounting Standards,	}			ĺ	ł	
	International Accounting				1		
	Standards, International Financial						
İ	Reporting standards and			Ĭ	1		
	Computerised Application of		1				li
	accounts in various area of				1		
	1 accounting.	UNIT - 1	1				
	Learn to record business	OMIT-1				15	
	transaction properly and			1			
	accurately, double entry book				-		
	keeping system. Also know to			!			
	classify the items into capital or		i				
	revenue in nature & to deal with		i				
	2 Bank Reconciliation statements	UNIT - 2	TEST	10	12.5	25	
						25	
J	LEarn to calculate depreciation				ł	}	
	methods to maintain proper books				ľ		
	of accounts & Learn types of errors				ł		
	3 and preparation of trial balance	UNIT - 3	TEST	10	12.5	20	





	Learn to ascertain correct profit and loss for the accounting period. Understand and interpret the			·		
	preparation of financial data such]]		•
	as Trading, Profit and loss &					
4	Balance Sheet.	UNIT - 4			15	

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TEACHING PLAN 2021-22								
Name of the Teacher: Sunita Sidha		Program	BMS					
	BUSINESS							
Course:	LAW	Class	FY B	SEM-1				

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
OCT & NOV	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	A) Contract Act,1872: Essential elements of Contract; Agreement and Contract — Capacity to Contract, free consent, consideration, lawful objects/ consideration, Breach of contract. Remedies for breach of Contract. B) Sale of Goods Act,1930: Scope of Act, Sale and Agreement to sell, essential of a valid Sale Contract — Conditions and warranties — Implied Condition and warranties, Rights of an unpaid seller.	18	11	and Animated	https://www.youtube.com/watch?v= 5lv9lr-KroM&t=53s https://www.youtube.com/watch?v= YSiyuHoit9s



NOV & DEC	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986	• Negotiable Instrument Act, 1981: Introduction of Negotiable Instruments — Characteristics of negotiable instruments, Promissory note, Bills of exchange, Cheque, Dishonour of Cheque. • Consumer Protection Act, 1986: Objects of Consumer Protection- Introduction of Consumers, who is consumer? Meaning of the words "Goods and services" — Meaning of thewords "Defects and Deficiencies of goods and services" Consumer disputes and Complaints.	12	67	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v= 7OdoVXAjKmc
DEC	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law	Company Law: What is company? — Incorporation of company — MOA, AOA, Prospectus, Meetings, Meaning of transfer and transmission of shares.	10	04	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=QR09yHhcWLY
JAN	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)	Intellectual Property Rights (IPR) - IPR definition/ objectives - Patent definition. What is patentable? What is not patentable? Invention And its Attributes, Inventors and Applications -Trademarks, definition, types of trademarks, infringement and passing off. Copy right definition and subject in which copy right exists, Originality, Meaning and Content, Authors and Owners, Rights and Restrictions Geographical indications (only short notes)	8	03	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=3sr42wclaEE

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Name of	the Teacher :	Sunita Sidhani	Program:	BMS			
Course:		BUSINESS LAW	Class	FY B	SEM-1		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage - External	Remarks
1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	Internal Examination in MCQ Form		<u></u> 20	20	Learning Purpose Only
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986				20	Learning Purpose Only
3	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law				20	Learning Purpose Only
4	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)				15	Learning Purpose Only

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			TEACHING PLAN 2021	-22	<u>ت</u>		<u> </u>
Name of t	he Teacher :	Sunita Sidhani	Program	BMS			
Course:		BUSINESS LAW	Class	FY A	SEM-1		
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
SEPT & OCT	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	A) Contract Act, 1872: Essential elements of Contract; Agreement and Contract — Capacity to Contract, free consent, consideration, lawful objects/ consideration, Breach of contract. Remedies for breach of Contract. B) Sale of Goods Act, 1930: Scope of Act, Sale and Agreement to sell, essential of a valid Sale Contract — Conditions and warranties — Implied Condition and warranties, Rights of an unpaid seller.	18	11	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v= 5lv9lr-KroM&t=53s https://www.youtube.com/watch?v= YSiyuHoit9s



NOV & DEC	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986	• Negotiable Instrument Act,1981: Introduction of Negotiable Instruments — Characteristics of negotiable instruments, Promissory note, Bills of exchange, Cheque, Dishonour of Cheque. • Consumer Protection Act, 1986: Objects of Consumer Protection- Introduction of Consumers, who is consumer? Meaning of the words "Goods and services" — Meaning of thewords "Defects and Deficiencies of goods and services" Consumer disputes and Complaints.	12	08	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v= 7OdoVXAjKmc
DEC	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law	Company Law: What is company? – Incorporation of company – MOA, AOA, Prospectus, Meetings, Meaning of transfer and transmission of shares.	10	07	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=QR09yHhcWLY
DEC & JAN	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)	Intellectual Property Rights (IPR) - IPR definition/ objectives - Patent definition. What is patentable? What is not patentable? Invention And its Attributes, Inventors and Applications -Trademarks, definition, types of trademarks, infringement and passing off. Copy right definition and subject in which copy right exists, Originality, Meaning and Content, Authors and Owners, Rights and Restrictions Geographical indications (only short notes)	8	05	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=3sr42wclaEE

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Name of t	the Teacher :	Sunita Sidhani	Program:	BMS	-	T	
TAILE OF	The reacher:		Program:	RM2	-		
Course:		BUSINESS LAW	Class	FY A	SEM-1		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 1 Contract Act, 1872 & Sale of Goods Act, 1930	Internal Examination in MCQ Form	2	20	20	Learning Purpose Only
2	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	UNIT - 2 Negotiable Instrument Act, 1981 & Consumer Protection Act, 1986				20	Learning Purpose Only
3	Oriented students, about the legal aspects of business relating to Corporates.	UNIT - 3 Company Law				20	Learning Purpose Only
4	Students will be acquainted with laws related to various Intellectual Properties & IPR	UNIT - 4 Intellectual Property Rights(IPR)				15	Learning Purpose Only

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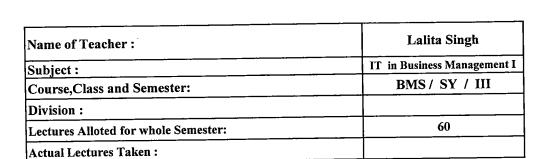
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College of High

Name of Teacher :	Lalita Singh
Subject :	IT in Business Management I
Course, Class and Semester:	BMS / SY / III
Division:	
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	

	No of lectures
Month	Available
July	
August	
September	
October	
November	
December	

				TOTAL	
Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
July/Augus	Information Technology concepts, Concept of Data, Information and Knowledge, Concept of Database Introduction to Information Systems and its major components., Types and Levels of Information systems. Main types of IT Support systems, Computer based Information Systems (CBIS), Types of CBIS - brief descriptions and their interrelationships/hierarchies, Office Automation System(OAS), Transaction Processing System(TPS), Management Information System(MIS), Decision Support Systems t (DSS), Executive Information System(EIS), Knowledge based system, Expert system, Success and Failure of Information Technology. Failures of Nike and AT&T, IT Development Trends. Major areas of IT Applications in Management, Concept of Digital Economy and Digital Organization. IT Resources Open Source Software - Concept and Applications. Study of Different Operating Systems. (Windows / Linux/ DOS)	online Lecture, Quiz, Assignment	15	5	completed



 1	No of lectures
N/I 41h	Available
Month	Available
July	
August	
September	
October	
November	_
December	
TOTAL	

				IUIAL	
Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
July/Augus	Information Technology concepts, Concept of Data, Information and Knowledge, Concept of Database Introduction to Information Systems and its major components., Types and Levels of Information systems. Main types of IT Support systems, Computer based Information Systems (CBIS), Types of CBIS - brief descriptions and their interrelationships/hierarchies, Office Automation System(OAS), Transaction Processing System(TPS), Management Information System(MIS), Decision Support Systems t (DSS), Executive Information System(EIS), Knowledge based system, Expert system, Success and Failure of Information Technology. Failures of Nike and AT&T, IT Development Trends. Major areas of IT Applications in Management, Concept of Digital Economy and Digital Organization. IT Resources Open Source Software - Concept and Applications. Study of Different Operating Systems. (Windows / Linux/ DOS)	Recorded Video Lecture, Quiz, Assignment	15	N-ASS	completed

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•	,

Month	Syllabus Unit -2 Allotted Lectures :15	Strategies Used	Planned	Taken	Remarks
August/Septe mber	Preparing Index, Use of SmartArt, Cross Reference, Bookmark and Hyperlink. Mail Merge Feature, Spreadsheet application (e.g.	Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard	15	.16	completed
Month	Syllabus Unit -3 Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
tember/Octo	Introduction to Email ,Writing professional emails Creating digitally signed documents.Use of Outlook: Configuring Outlook, Creating and Managing profile in outlook, Sending and Receiving Emails through outlook Emailing the merged documents.,Introduction to Bulk Email software,Internet,Understanding,Internet,Technology,Concepts of Internet, Intranet, Extranet,Networking Basics, Different types of networks.,Concepts (Hubs, Bridges, Routers, IP addresses),Study of LAN, MAN, WAN,DNS Basics.Domain Name Registration, Hosting Basics.Emergence of E-commerce and M- Commerce,Concept of E-commerce and M-Commerce,Definition of E-commerce and M-Commerce,Business models of e- commerce: models based on transaction party (B2B, B2C,B2G, C2B, C2C, E-Governance)Models based on revenue models, Electronics Funds Transfer, Electronic Data Interchange.	Video Lecture, Quiz, Assignment, Discussion, Black Board	15 WOLAN AS WO	13 Soc. 10 10	completed

Month	Syllabus Unit -4Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
ember/Decei	Threats to Computer systems and control measures. Types of threats_x005f Virus, hacking, phishing, spyware, spam, physical threats (fire, flood, earthquake, vandalism) Threat Management, IT Risk,Definition, Measuring IT Risk, Risk Mitigation and,Management,Information Systems Security,Security on the internet,Network and website security risks,Website Hacking and Issues therein.,Security and Email, E-Business Risk Management Issues,Firewall concept and component, Benefits of Firewall,Understanding and defining Enterprise wide security framework,Information Security Environment in India with respect to real Time Application in Business Types of Real Time Systems, Distinction between Real Time, On – line and Batch Processing System. Real Time Applications viz. Railway / Airway / Hotel Reservation System, ATMs, EDI Transactions - definition, advantages, examples;E Cash, Security requirements for Safe E-Payments,Security measures in International and Cross Border financial transactions, Threat Hunting Software	Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard	15	15	completed

TOTAL:

O DOMBIVLI

Signature of Subject Teacher

Signature of Convenor



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TEACHING PLAN 2021-22

Term / Semester : III	·	Course	BMS
Name of (Booma V Halpeth			•
BUSINESS		÷	
PLANNING AND			
ENTREPRENEURIA	•	Q1 ·	SYBMS A
Subject: L MANAGEMENT		Class	SIDMS A

Month	Topic	Sub-Topic	No. of L	ectures	Remarks	Reviewed By
			Planned	Taken		
June	foundations of entrepreneurship development	Concept and need of entrepreneurship, definition of entrepreneur, entrepreneurship, characteristics of entrepreneur, case study discussion	3	3		
		introduction to Intrapreneur, managers and entrepreneur	1			<u> </u>
		importance and significance of growth of entrepreneurial activities innovation Theory by Schumpeter & Imitating, McClelland, Leibenstein Profit theory, Social Change theory, case study	2	3		
		case study on entrepreneurs	1 1		<u> </u>	<u> </u>

		social-cultural, political, economical and personal factors	2			
		Social Cultural, political, and and an analysis of the social state of the social stat	$-\frac{2}{3}$	'/- -		
		role of entrepreneurial culture in entrepreneurship development	-			
l l	Types and	intrapreneur- concept and features, intrapreneurial environment,	ļ	2		
	Classification of	advantages and disadvantages of intrapreneurship		\sim		
	entrepreneurs		3			
		women Entrepreneur - concept of women entrepreneur, development and		3	•	
uly		problems faced by women entrepreneur	1			
		development of women entrepreneurs with reference to SHG	1	2		
		social Entrepreneurship-concept, development of social entrepreneurship in India. Importance and social responsibility of NGO's	2	ĺ		
		entrepreneurial development prograam_ concept, factor influencing Edp, option available to Entrepreneur, (Ancillarisation, BPO, Franchise, M&A)	3	4		
	entrepreneur project			1		
	development and	Innovation, invention, creativity, business idea, opportunities through		2		
	business plan	change.	3			
August	Dubinos pre-	idea generation, sources development of product/idea	2			
Lugust		environmemt scanning and SWOT analysis	2			
		creating Entrepreneurial Venture	2	<u> </u>	<u> </u>	
		Entrepreneurship development cycle		2		
		Business planning process- the business plan as an entrepreneurial tool, scope, and value of business plan	4	3		
		elements of business plan, objectives, market and feasibility analysis, marketing, finance, organisation and management	2	2		
		ownership, risk contingencies of the proposal, scheduling and milestones	2	1		
Septemb er	venture development	steps involved in starting a venture	2_	1		
		institutional support to an entrepreneur	2	12	 	
		venture funding, requirements of capital, sources of finance]	L		

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TEACHING PLAN 2021-22

	TEACHING PLAN 2021-22	Course	BMS
Term / Semester : III			
Name of (Booma V Halpeth			
BUSINESS			
PLANNING AND			SYBMS B
ENTREPRENEURIA		Class	STDMS D
Subject: L MANAGEMENT			T D

ubject :	LMANAGEMENT	Sub-Topic	No. of L	ectures	Remarks	Reviewe By
Month	Topic		Planned	Taken		
	foundations of entrepreneurship	Concept and need of entrepreneurship, definition of entrepreneur, entrepreneurship, characteristics of entrepreneur, case study discussion	3	- 3	3	
June	development	introduction to Intrapreneur, managers and entrepreneur	1		1	
		importance and significance of growth of entrepreneurial activities innovation Theory by Schumpeter & Imitating, McClelland, Leibenstein	2	3		
		Profit theory, Social Change theory, case study case study on entrepreneurs	1			

		social-cultural, political, economical and personal factors	2	3		
	s	cole of entrepreneurial culture in entrepreneurship development	3	D.		
		intrapreneur- concept and features, intrapreneurial environment,		3		
	J I 1	intrapreneur- concept and leatures, mulapronourship		5		
C	lassification of	advantages and disadvantages of intrapreneurship	3			<u> </u>
eı	ntrepreneurs	S and transpage development and		7.		1
		women Entrepreneur - concept of women entrepreneur, development and	1	14 1		
ıly		problems faced by women entrepreneur	1	13		
		development of women entrepreneurs with reference to SHG		 		
		social Entrepreneurship-concept, development of social entrepreneurship	2	2		
		entrepreneurial development prograam_concept, factor influencing Edp, option available to Entrepreneur, (Ancillarisation, BPO, Franchise, M&A)	3	3,		
-	<u>L</u>	Innovation, invention, creativity, business idea, opportunities through	3_	2		
1	business plan	idea generation, sources development of product/idea	2	\mathcal{V}	<u> </u>	
August		idea generation, sources development of production	2	2	<u> </u>	
		environment scanning and SWOT analysis	2	1_1_	<u> </u>	
		creating Entrepreneurial Venture				
		Entrepreneurship development cycle		3		
		Business planning process- the business plan as an entrepreneurial tool,	4	12		
		scope, and value of business plan		1		
		elements of business plan, objectives, market and feasibility analysis,	2	12		
		marketing, finance, organisation and management	 	+		
		ownership, risk contingencies of the proposal, scheduling and milestones	2	1	-	
Septemb	venture development		2 2	1 2	,	
er	 	ingtitutional support to an entrepreneur	2			
	1	venture funding, requirements of capital, sources of finance			l	

problem of venture setup and prospects	2	2		
methods, channel of marketing, marketing institutions and assistance,	L			
new trends in entrepreneurship, E-entrepreneur	0	/		
Ren, Spor		44	-	

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		les				
		Program	BMS			
Name of the Teacher:	Dr. Shilpa Malani		DIVID	ļ		
Convers FC III P			[i i	l i	
Course: FC-III Environment	Management	Class	SYBMS	0	i ************************************	
			lerome	<u> </u>		

Month	Course outcome	Topic	Sub-Topic	N7 67	C T		
:			Sub-10pte	No. of I	ectures	Methodology	Links to references
· ·				Planned	Taken	ļ	
August	Define environment and sustainability	Unit 1: Environmental Concepts	Environment: Definition and composition, Lithosphere, Atmosphere, Hydrosphere, Biosphere • Biogeochemical cycles - Concept and water cycle • Ecosystem & Ecology; Food chain, food web & Energy flow pyramid • Resources: Meaning, classification(Renewable & non-renewable), types & Exploitation of Natural resources in sustainable manner	12		PPT, Verbal Q & A, Videos, Project based Jearning	https://www.youtub e.com/watch?v=sKJ oXdrOT70&t=1s



			$lue{\mathbf{C}}$		0	
July/August	Understand types of environment degradation and its management	Unit 2: Environment degradation	Degradation-Meaning and causes, degradation of land, forest and agricultural land and its remedies • Pollution – meaning, types, causes and remedies (land, air water and others) • Global warming: meaning, causes and effects. • Disaster Management: meaning, disaster management cycle. • Waste Management: Definition and types -solid waste management anthropogenic waste, e-waste & biomedical waste (consumerism as a cause of waste)		PPT, Verbal Q & A, Videos, Activity based	https://www.youtue.com/watch?v=d7
September	Understand the usefulness of Impact assessment of economic activities in relation to Environmental Management	Unit 3: Sustainability and role of business	Sustainability: Definition, importance and Environment Conservation. • Environmental clearance for establishing and operating Industries in India. • EIA, Environmental auditing, ISO 14001 • Salient features of Water Act, Air Act and Wildlife Protection Act. • Carbon bank & Kyoto protocol	11	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtu
October	Understand economic activities in perspective of environmental sustainability	environmental	Non-Conventional energy sources- Wind, Bio-fuel, Solar, Tidal and Nuclear Energy. Innovative Business Models: Eco-tourism, Green marketing, Organic farming, Ecofriendly packaging, Waste management projects for profits, other business projects for greener future	11	PPT, Verbal Q & A, Videos, Hands	https://www.youtuke.com/watch?v=xr5



			Program:	<u></u>	BMS .			
ame of the	Teacher:	Dr. Shilpa Malani			SYBMS			
Course :	FC-III Environment	Management	Class			Weight		
Juli So I			A		Marks	age - Interna	Overall weightage - External	Remarks
NO	Course Outcome	Topic linked	Assessment methodology					
allite.	Define environment 1 and sustainability	Unit 1: Environmental Concepts	Project / presentation		25	25		Students became 75 more extrovert
	Understand types of environment degradation and its	Unit 2: Environment	Project / presentation		25	25		Peer learning four 75 valuable
	2 management Understand the	degradation	Project / presentation			Ţ		-
	usefulness of Impact assessment of		· -	•				
	economic activities in		·			Ì		Students became
	relation to	Unit 3:				1		more participative
	Environmental	Sustainability and role of business	Project / presentation		25	25		75 classroom
	3 Management	TOTE OF DUSTRIESS	Trojecty presentation		,			Students realize the need of human concerns
	Understand]	1		for the
	economic activities in		5					environment in
	perspective of	in business- an						which they live
	environmental 4 sustainability	environmental perspective	Project / presentation		25	25		75 daily routine life

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			,	T	
		Program	BMS		
Name of the Teacher:	Dr. Shilpa Malani				
Course: FC-III Environment	Management	Class	SYBMS	8 <u> </u>	

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
	, •		Environment: Definition and composition, Lithosphere, Atmosphere, Hydrosphere, Biosphere • Biogeochemical cycles - Concept and water cycle				
		Unit 1:	 Ecosystem & Ecology; Food chain, food web & Energy flow pyramid Resources: Meaning, classification(Renewable & non- 			PPT, Verbal Q & A, Videos, Project based	https://www.youtuk
August	Define environment and sustainability	Environmental Concepts	renewable), types & Exploitation of Natural resources in sustainable manner	12		learning	oXdrOT70&t=1s





				 		
			Degradation-Meaning and causes, degradation of land,			1
			forest and agricultural			
			land and its remedies			
			• Pollution – meaning, types, causes and remedies (land, air,			
Ì			water and others)			
1			 Global warming: meaning, causes and effects. 			
}			Disaster Management: meaning, disaster management			
	İ		cycle.			
	Understand types of	İ	Waste Management: Definition and types -solid waste		PPT, Verbal Q &	
-	environment	Unit 2:	management anthropogenic waste, e-waste & biomedical		A, Videos,	https://www.youtub
	degradation and its	Environment	waste (consumerism as a cause		Activity based	e.com/watch?v=d7C
July/August	management	degradation	of waste)	11	learning	i EooW-k&t=14s
			Sustainability: Definition, importance and Environment			
	Understand the		Conservation.			
	usefulness of Impact		Environmental clearance for establishing and operating			
	assessment of		Industries in India.			
	economic activities in		EIA, Environmental auditing, ISO 14001		PPT, Verbal Q &	
	relation to	Unit 3:	Salient features of Water Act, Air Act and Wildlife		A, Videos,	https://www.youtub
	Environmental	Sustainability and	Protection Act.		·	e.com/watch?v=RW
September	Management	role of business	Carbon bank & Kyoto protocol	11		tT0EfhNsE&t=3s
				-		
1			Non-Conventional energy sources- Wind, Bio-fuel, Solar,			
İ			Tidal and Nuclear			j
	Understand		Energy.			
		Unit 4: Innovations	Innovative Business Models: Eco-tourism, Green marketing,		DDT Verbal C 9	
	perspective of	in business- an	Organic farming, Ecofriendly packaging, Waste management		PPT, Verbal Q &	https://www.
	environmental	environmental	projects for profits ,other business			https://www.youtub
October	sustainability	perspective	projects for greener future	11		e.com/watch?v=xr5s
	2 do tallia de la comey	perspective	Iprojects for Breener future	11	learning	<pre>yTcCutA&t=1s</pre>



			Program:	BMS			
Name of the		Dr. Shilpa Malani			-		
Course :	FC-III Environment	Management	Class	SYBM	<u></u>		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Interna	Overall weightage - External	Remarks
		Unit 1:					Tremarks .
	Define environment	Environmental			1		Students became
1	and sustainability	Concepts	Project / presentation	25	25	75	more extrovert
	Understand types of environment	Unit 2:					
	degradation and its	Environment					Peer learning found
	management Understand the	degradation	Project / presentation	25	25	75	valuable
	usefulness of Impact assessment of economic activities in						
	relation to	Unit 3:					Students became
	Environmental	Sustainability and					more participative in
3	Management	role of business	Project / presentation	25	25		classroom
							Students realized the need of
	Understand						human concerns
	economic activities in	Unit 4: Innovations					for the
	perspective of	in business- an					environment in
	environmental	environmental			j j		which they live in
4	sustainability	perspective	Project / presentation	25	25		daily routine life.

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TEACHING PLAN 2021-22									
	Program Bachelor of Management Studies								
Name of the T	Teacher: Dr.Hasitkumar Nagariya								
Course:	Basics of Financial Services	Class	SYBMS	FINANCE					

Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		No. of Lectures		Methodology	Links to references
				Planned	Taken				
		Financial System	An overview of Financial System	3	3	LECTURE			
4			Financial Markets	- 2	3	PPT,GROUP DISCUSSION	<u> </u>		



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							sults?sear
							ch query=
	·	-				-	STRUCTUR
			Structure of Financial Market			• .	E+OF+FIN
	•		(Organised and Unorganized				ANCIAL+M
			Market)	2		PPT, You Tube Video	ARKET
<u> </u>			Components of Financial System	2		PPT,Lecture	
			Major Financial Intermediaries	2		PPT,Lecture	
	,		Financial Products	1	2	PPT,LECTURE,Group Discussion	n,Quiz
	Explaining the		Function of Financial		ŀ		
	core concepts of		System,Regulatory Framework of		1		: + m
	business finance		Indian Financial System	1	2	PPT,GROUP DISCUSSION,Web	osites
	and its		·				
	importance in						https://w
JUNE-	managing a		Overview of SEBI and RBI-Role				ww.sebi.g
JULY-21	business		and Importance as regulators	1	1	PPT,Lecture,Websites of SEBI	ov.in/
							ļ
							·
,		Commercial					
1	·		Concept of Commercial Banks-			,	https://w
	1	•	Functions,Investment Policy of	_	_		ww.rbi.org
1		Banks	Commercial Banks	3] 2	PPT,Lecture,Websites of RBI	<u>.in/</u>
			(Leo	લીં!			

	ſ		Liquidity in Banks, Asset Structure			
		•	1 , ,	_	_	DDT Leabour
			of Commercial Banks	2	2	PPT,Lecture
	Develop a conceptual frame work of		Non-Performing Assets,Interest Rate reforms,Capital Adequacy Norms	3	2	PPT,GROUP DISCUSSION
	finance function and to acquaint the participants with		Reserve Bank of India–Organisation & Management,Role And Functions,	2	2	PPT,Lecture
	the tools, types, instruments of		Development Banks- Characteristics of Development Banks, Need And Emergence of	3	3	РРТ
Aug 21	financial system in the realm of Indian		Development Financial Institutions In India,Function of Development		2	DDT
Aug-21	Financial Market.		Banks	3	3	PPT
	Explaining the		Concept,Basic Characteristics of Insurance,Insurance Company Operations,	5	3	PPT
	core concepts of business finance and its importance in managing a		Principles of Insurance,Reinsurance,Purpose And Need Of Insurance, Different Kinds of Life Insurance Products,Basic Idea About Fire And Marine Insurance and	5	3	PPT,Lecture
Sep-21	business	Insurance	Bancassurance	5	4	PPT,Case Study
-						



	Develop a conceptual frame work of finance function and to acquaint the participants with		Concept of Mutual Funds, Growth of Mutual Funds in India, Features and Importance of Mutual Fund. Mutual Fund Schemes, Money Market Mutual Funds	3	2	PPT,Lecture,You Tube Videos,Case Study PPT,Lecture,Group Discuss	https://w ww.youtu be.com/w atch?v=Pb IdLCsspgE &ab chan nel=CARac hanaPhad keRanade
	the tools, types, instruments of		Market Mutual Funds,	3		PPT,ROLE PLAY	
	financial		Private Sector Mutual Funds, Evaluation of the Performance Of	3	2	PPT,Lecture	
	system in the	Mutual Funds	Mutual Funds,	2	1	PPT, You Tube Video	
	realm of Indian		Functioning of Mutual Funds In				
Oct-21	Financial Market.		India.	1	1	PPT,Case Study	
	<u> </u>					<u> </u>	
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	Program Bachelor of Management Studies						
Name of the	To o how a Dr. II	I		ment Studie	:S	<u></u>	
Name of the Teacher: Dr.Hasitkumar Nagariya Course: Basics of Financial Services				CX IDA CO	TOTAL A NA	<u></u>	
Course:	Basics of Financia	al Services	Class	SYBMS	FINANC	CE	
	 				<u> </u>		
	1				Weight		
					age -		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	_	Overall weightage - External	Pomarks
3140	Course Outcome	Topic iiikeu	Assessment methodology	IVIAIKS	internat	Overall Weightage - External	Kelliaiks
	Explaining the		·				
	core concepts of				ł		
	business finance		·				<u> </u>
	and its				1		
	importance in				1		
	managing a				1		
1	business	Financial System	Internal Test	25	25	75	
	Develop a	T mancial System	internal rest		- 23	,3	
•	conceptual		·				
	frame work of				ļ		
	finance function		·				
	and to acquaint						
	the	Commercial					
	participants with	Banks, RBI and					
	the tools, types,	Development					
2	instruments of	Banks	Internal Test	25	25	75	
	Explaining the		,				
	core concepts of						
	business finance						
	and its						
	importance in						
	managing a						
3	business	Insurance	Verbal Q A,Quiz	NA NA	NA	75	

	Develop a						
	conceptual				1		
	frame work of				1		
	finance function						
	and to acquaint						
	the						
	participants with						
	the tools, types,						
	instruments of						
	financial		•				
	system in the		• •				
	realm of Indian						
4	Financial Market.	Mutual Funds	PPT Competition	NA	NA	75	

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	TEACHING PLAN 2021-22								
	Program Bachelor of Management Studies								
Name of t	he Teacher :	Tarun S. Kuckian					•		
Course:	Employee Relations &	& Welfare	Class SYBMS Human Resource Speciali	isation					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
June-July	Understand the importance of harmonious Overview of Employee	Meaning, Features, Scope and importance of employee relations, Role of HR in employee relations, Ways to improve employee relations.	3	4	Lecture, PPT, Verbal Q & A, Article reading & discussion, Verbal Q & A, Pop up quiz, Video and discussion.	
2021	relationship between employees and the organisation.	Relations and Collective Bargaining	Collective Bargaining - Meaning, features, principles, levels & process. Causes for failure of collective bargaining in India, Collective bargaining startegies, types of collective bargaining.	12	14	Lecture, PPT, Verbal Q & A, Microsoft Form Quiz, Article reading & discussion, Video and Discussion, Assignment.



Aug-21	Learn about various welfare measures adopted by the organisation.	Overview of Employee Welfare	Meaning, features, principles, need and importance of employee welfare, Types and classification of employee welfare, Approaches and theories of employee welfare, History of employee welfare in India.	14	15	Lecture, PPT, Q & A, Padlet activity, Video & Discussion, Pop up Quiz.
Sep-21	Familiarise with the HR process related to administering the welfare measures.	Welfare and Work Environment Management	Agencies for labour welfare, Need for women welfare, Provision of Factories Act as applicable for women welfare. Measures to create a healthy work envirionment, Faigue at Work, Boredom at work, Workplace hazards and management, Safety Culture.	5		Visit & discussion, Verbal Q & A, Caselet, Article reading, POP up Quiz, PPT assignment - Lecture . PPT, Pop up quiz, Video and discussion, verbal Q & A, Mini Activity.
Oct-21	Familiarise with the HR process related to administering the welfare measures	Employee	Workers Participation in Management – Concept, Pre-requisites, forms & levels of participation, Benefits of WPM, ESOPs. Employee Grievance - Meaning, Features, Causes and Effects of Employee Grievance, Employee Grievance Handling Procedure, Effective Ways of Handling Grievance, Roel of IR officer.	10	12	Lecture, PPT, Pop Up Quiz, PPT by students, Revision, Verbal Q & A.
			OF HIGH			

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Links to references

https://www.peoplematters.in/news/employee-relations/air-india-to-send-employees-on-leave-without-pay-for-up-to-5-years-26343 https://www.citehr.com/74758-if-we-recruit-30-female-employees-creche.html

https://www.peoplematters.in/news/employee-relations/air-india-to-send-employees-on-leave-without-pay-for-up-to-5-years-26343

https://www.business-standard.com/article/companies/ore-preparation-workers-at-tata-steel-s-dutch-facility-go-on-strike-120061001628 1.html 聽

https://www.youtube.com/watch?v=iVfVTiZrg3w&t=2s

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Mapping Course outcomes to Assessment

1			Program Bachelor of Management Stu	dies		
ı	Name of the Teacher:	Tarun S. Kuckian				
	Course: Employee Relations & Welfare		Class SYBMS Human Resource Specia	lisation	,	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	
	Understand the importance of harmonious relationship between employees and the organisation.	Overview of Employee Relations and Collective Bargaining	Internal Test. Verbal Q & A, Microsoft Form Quiz, Popup quiz, Assignment	25 NA			75
-	Learn about various Welfare measures adopted by the organisation.	Overview of Employee Welfare	Internal Test. Verbal Q & A, Pop Up Quiz, PPT by Students - Interview of HR person on Welfare activities in an organisation.	25 NA			75
	HR process related to administering the welfare measures	Employee	Verbal Q & A, Caseleta nd discussion, Article reading & discussion, Pop up Quiz.	NA	NA		75

-						
	HR process related to	Employee				
4	i		Pop up Quiz, Verbal Q & A.	NA	NA	75

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-	. ,		TEACHING PLAN 2021-22 Program Bachelor of Management St	udies			1
Name of t	he Teacher: Dr.Hasitl	kumar Nagariya				 	
Course:	Recruitment and Selection		Class	SYBMS	HRM		
Month	Course outcome	Topic	Sub-Topic	No.	of Lectures	Methodology	Links to references
		·		Planned	Taken		
		-	Concepts of RecruitmentMeaning,				
			Objectives, Scope & Definition,				
	,		Importance and relevance of				
•			Recruitment.	2		2 PPT,LECTURE	
			Job AnalysisConcept, Specifications,		1		
			Description, Process And Methods, Uses				
		•	of Job Analysis	2		2 PPT,LECTURE	,
		•		-		PPT,Group	
			Job Design – Introduction, Definition,			Activity,Lecture	
	.]		Modern Techniques,	2		2 ,Quiz	
			Factors affecting Job Design,			PPT,Role	
	·		Contemporary Issues in Job Designing.	. 2		2 Play,Lecture	
JUNE &	'	• •	Source or Type of Recruitment – a)			PPT,LECTURE,Q	
JULY-21			Direct/Indirect, b) Internal/ External.	2		1 UIZ	

· · · · · · · · · · · · · · · · · · ·				
Internal – Notification, Promotion – Types, Transfer – Types, Reference	2	. 1	PPT,YOU TUBE VIDEOS,LECTUR E	https://w ww.youtu be.com/w atch?v=iu PfBvX7i1 M&ab ch annel=Sw atiGupta
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				https://w
				ww.youtu
		·		be.com/w
				atch?v=XF
				LVy69-
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External – Campus Recruitment,				hannel=Tu
Advertisement, Job Boards –	, ·		PPT,YOU TUBE	<u>torialsPoin</u>
Website/Portals, Internship, Placement			VIDEOS,GROUP	t%28India
Consultancies-	1	1	DISCUSSION	<u>%29Ltd.</u>
Traditional (In-House, Internal				
Recruitment, On Campus, Employment				
And Traditional Agency).	. 1	1	PPT,LECTURE	
Modern (Recruitment Books, Niche	· 1	Τ.	PP1,LECTORE	-
Recruitments, Internet Recruitment,]		PPT,Role	
Service Recruitment,	1	1	Play,Lecture	
Website and Job, Search Engine, Social			,,	
Recruiting and Candidate Paid			PPT,LECTURE,Q	•
Recruiters)	1	1	UIZ	
	l			
	*		PPT,YOU TUBE	
Technique of Recruitment – Traditional			VIDEOS,LECTUR	
Vs Modern – Recruitment	1	1	E	

COMBINI

Familiarize the students with concepts and Evaluation of Recruitm	nent- Outsourcing		PPT,YOU TUBE VIDEOS,GROUP	https://w ww.youtu be.com/w atch?v=6z UZCvkmvB 0&ab cha nnel=Sonu Singh-
principles Recruitment Programme	1]. 1	DISCUSSION	PPTwale
Selection – Concept of for Selection, Process and Application (Screening – Pre and PSelection, Steps of Selection, Steps of Se	ss, Advertisement (Blank Format). Post Criteria for lection 3 and Guidelines for	3	PPT,LECTURE PPT,GROUP DISCUSSION	
Interviewer& Interview	• •		PPT,Group	
Selection Tests, Effecti	ive Interviewing		Activity,Lecture	
Techniques.	6	7	,Quiz	
Understand the procedure of				https://w ww.youtu be.com/w atch?v=iB m6YSVDK
Recruitment and				2c&ab_ch
Selection Selection Hurdles and	d Ways to		PPT,Lecture,Yo	annel=DrA
in an organization Selection Overcome Them	3	3	u Tube Video	<u>mitLal</u>



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1			Induction – Concept, Types-Formal			PPT,YOU TUBE	annel=sid
1			/Informal, Advantages of Induction, How			VIDEOS, LECTUR	
			to make Induction Effective	3	3	E	rmayee
			to make induction intective	<u> </u>			imayee
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	·	•	Orientation & On boarding- Programme			VIDEOS, GROUP	
			and Types, Process.	4	3	DISCUSSION	mitLal
1			Socialization-Types-Anticipatory,	_			
			Encounter, Setting in, Socialization				1
			Tactics	4	3	PPT,LECTURE	
			Current trends in Recruitment and			-	
	Provide an in depth		Selection Strategies – with respect to			PPT,Group] [
	insight into various		Service, Finance, I.T., Law And Media			Activity,Lecture	
Sep-21	aspects of HRM	Induction	Industry	4	3	,Quiz	
				ŀ			
					ı		
·			1) Preparing Bio-data and C.V.	2 ·	2	PPT,Lecture	
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			2) Social and Soft Skills – Group			
			Discussion & Personal Interview, Video			PPT,GRC
			and Tele Conferencing Skills	2	2	DISCUSS
			3) Presentation and Negotiation Skills,			
			Aesthetic Skills	3	2	PPT,Le
			4) Etiquettes – Different Types and		-	
	Acquaint students		Quitting Techniques.	3	2	PPT,L
	with practical aspect					
Oct-21	of the subject.	Soft Skills	5) Exit Interview- Meaning, importance.	2	2	PPT,LECTURE
L						

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1			2) Social and Soft Skills – Group				
			Discussion & Personal Interview, Video			PPT,GROUP	
			and Tele Conferencing Skills	2	2	DISCUSSION	
			3) Presentation and Negotiation Skills,				
			Aesthetic Skills	3	2	PPT,Lecture	
	1		4) Etiquettes – Different Types and				_
	Acquaint students		Quitting Techniques.	3	2	PPT,Lecture	
	with practical aspect						
Oct-21	of the subject.	Soft Skills	5) Exit Interview- Meaning, importance.	2	2	PPT,LECTURE	

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Mapping Course outcomes to Assessment

		Program Bachelor of Management St			
Name of the	he Teacher : Dr.Hasitkumar Nagariya				
Course:	Recruitment and Selection	Class	SYBMS	HRM	

					Weightage -	Overall weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
		ĺ					
	Familiarize the						•
	students with						
	concepts and						
1	principles	Recruitment	Internal Test	25	25	75	
	Understand the						
	procedure of			•			
	Recruitment and]	
2	Selection	Selection	Internal Test	25	25	75	
	Provide an in depth						
	insight into various						
3	aspects of HRM	Induction	Quiz	NA NA	NA	75	
	·					· ·	1
	Acquaint students						
	with practical aspect						
4	of the subject.	Soft Skills	Role Play	NA	NA	75	<u> </u>

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TEACHING PLAN 2020-21							
		Program: BMS SEM: III					
Name of the Teacher:	Deepika Iyer						
Course: Advertising		Class: SYBMS Marketing					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
_				Planned	Taken		
June	understand and examine the growing importance of advertising	Introduction to Advertising	 Definition, Evolution of Advertising, Importance, Scope, Features, Benefits, Five M's of Advertising Types of Advertising —consumer advertising, industrial advertising, institutional advertising, classified advertising, national advertising, generic advertising 	5		PPT, Video, Live Examples	



June	understand and examine the growing importance of advertising		Theories of Advertising : Stimulus Theory, AIDA, Hierarchy Effects Model, Means – End Theory, Visual Verbal Imaging, Cognitive Dissonance	5	PPT, Video, Live Examples
July	understand and examine the growing importance of advertising		 Ethics and Laws in Advertising: Puffery, Shock Ads, Subliminal Advertising, Weasel Claim, Surrogate Advertising, Comparative Advertising Code of Ethics, Regulatory Bodies, Laws and Regulation – CSR, Public Service Advertising, Corporate Advertising, Advocacy Advertising Social, cultural and Economic Impact of Advertising, the impact of ads on Kids, Women and Advertising 	5	PPT, Video, Live Examples
July	understand the construction of an effective advertisement	Strategy and Planning Process in Advertising	• Advertising Planning process & Strategy: Introduction to Marketing Plan, Advertising Plan- Background, situational analysis related to Advertising issues, Marketing Objectives, Advertising Objectives, Target Audience, Brand Positioning (equity, image personality), creative Strategy, message strategy, media strategy, Integration of advertising with other communication tools	5	PPT, Video, Live Examples



July	understand the construction of an effective advertisement	Role of Advertising in Marketing Mix: Product planning, product brand policy, price, packaging, distribution, Elements of Promotion, Role of Advertising in PLC	5	PPT, Video, Live Examples
August	understand the construction of an effective advertisement	 Advertising Agencies – Functions – structure types - Selection criteria for Advertising agency – Maintaining Agency–client relationship, Agency Compensation. 	5	PPT, Video, Live Examples

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	understand the construction of an effective advertisement	Creativity in Advertising	• Introduction to Creativity – definition, importance, creative process, Creative strategy development – Advertising Campaign – determining the message theme/major selling ideas – introduction to USP – positioning strategies – persuasion and types of advertising appeals – role of source in ads and celebrities as source in Indian ads – execution styles of presenting ads	5		PPT, Videos Live Examples,	



1		T'		_		
August	understand the construction of an effective advertisement		 Role of different elements of ads – logo, company signature, slogan, tagline, jingle, illustrations, etc – Creating the TV commercial – Visual Techniques, Writing script, developing storyboard, other elements (Optical, Soundtrack, Music) Creating Radio Commercial – words, sound, music – scriptwriting the commercial – clarity, coherence, pleasantness, believability, 		PPT, Videos	
August	-	 	interest, distinctiveness	5	Live Examples,	
Septembe r	understand the construction of an effective advertisement		Copywriting: Elements of Advertisement copy — Headline, sub-headline, Layout, Body copy, slogans. Signature, closing idea, Principles of Copywriting for print, OOH, essentials of good copy, Types of Copy, Copy Research	5	PPT, Videos Live Examples,	
Septembe r	understand the construction of an effective advertisement	Budget, Evaluation, Current trends and careers in Advertising	 Advertising Budget – Definition of Advertising Budget, Features, Methods of Budgeting Evaluation of Advertising Effectiveness – Pretesting and Post testing Objectives, Testing process for Advertising effectiveness, Methods of Pre-testing and Post-testing, Concept testing 	9	PPT, Videos Live Examples,	



October	☑ understand the role of advertising in contemporary scenario	 Current Trends in Advertising: Rural and Urban Advertising, Digital Advertising, Content Marketing (Advertorials), retail advertising, lifestyle advertising, Ambush Advertising, Global Advertising – scope and challenges – current global trends 	3	PPT, Videos Live Examples,	
October	understand the future and career in advertising	Careers in Advertising: careers in Media and supporting firms, freelancing options for career in advertising, role of Advertising Account Executives, campaign Agency family tree – topmost advertising agencies and the famous advertisements designed by them	3	PPT, Videos Live Examples, Principal	

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P-88, MIDC Residential Area Dombivli Gymkhana Road,

	Near Balaji Mandir, Dombivli (East), 421203.				
	Teaching Plan 2021-22	_			
	Name of Teacher:	Ranjana Mhalgi		-	
	Subject:	Investment Analysis & Portfolio Management		-	
	Course, Class and Semester:	BMS/ TY / V	-		
	Division:	FINANCE	†		
	Actual Lectures Taken:	60	-		
MONTH	Syllabus Unit -1 Allotted Lectures : 15			1	
2021	Introduction to Investment Envirnment	Strategies Used	Planned	Taken	Remarks
	Meaning, Investment versus Speculation, Objectives of investment, Process, Approaches to Investment decision making	Explaination using PPT Presentation			
JULY	Capital markets, investment banks, Stock markets, online trading, concepts of small cap, mid cap, large cap.	prepare list of Marketable & Non Marketable securities.		10	
	Syllabus Unit -II Allotted Lectures : 15		16		Completed
	HDGIA.	Explaination using PPT and Chalk & board for solving practical problems, Assignment Problems from previous years QP. Activity: Quiz on objectives, Home assignments		7	
AUGUST	Unit -II CONTD -Risk and Return Relationship	assau usanamients		8	
	Syllabus Unit -III Allotted Lectures: 15				
	Meaning, process, objectives, factors, Portfolio strtegy mix; Security Analysis: Fundamental, Technical, Uses and types of Charts. Moving averages and Oscillators	Explaination using PPT and Chalk & board for solving practical problems, Assignment Problems from previous years QPCase study on Portfolio Management.	16 Note of the second	8	Completed
		· · · · · · · · · · · · · · · · · · ·	Suga Hah		

	Unit -III CONTD - Security Analysis Syllabus Unit -IV Allotted Lectures: 15	Explaination using PPT Presentation	,		
SEPT	Capital Asset Pricing Model & Portfolio Measurement Basic Assumptions, Capital Market Line, Security Market Line, Problems on CAPM, Portfolio Evaluation, Sharpe's ratio, Treynor's ratio, Jensen's returns. Problems on the above.	Lecture method and Chalk & board for solving practical problems, Formulas writing competion, Practise problems assignment of previous exams ,Practise problems & home assignments	12	11	completed
ОСТ	Unit -IV CONTD - DOW JONES Theory, Elliot Wave theory, Efficient Market theory,		12	14	
	REVISION LECTURES			2	completed
		TOTAL:	56	60	1 /

Signature of Subject Teacher

Signature of Convenor

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			TEACHING PLAN 2021-22				
			Program Bachelor of Management Stu	ıdies			
Name of t	he Teacher :	Tarun S. Kuckian					
Course:	Performance Manage Planning	ement and Career	Class TYBMS Sem V Human Resource	e Specialisa	tion		
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	
				Planned	Taken		
June-July 2021	Understand the concept and role of performance management in organisations.	Performance Management – An Overview	Concept, features, objectives, need and importance and scope of performance management, Pre-requisites, Evolution, role of technology and process of perf mgt. Performance mgt vs Performance appraisal, Best Practices in Performance Management, Future of Performance Management. Issues and challenges in Performance mgt.	14	16	Lecture, PPT, Pop up Quiz, Article reading & discussion, Pop up Quiz, Verbal Q & A, Caselet, Microsoft Form Quiz, Short video.	
Aug-21	appraisal methods and process.	Performance Management Process	Performance planning, Performance criteria, Performance managing, Performance monitoring, Benchmarking, Various methods and approaches of performance appraisal, Performance linked pay, High performance teams.	12	•	Lecture, PPT, Verbal Q & A, Article reading & discussion, Pop up Quiz, Video,	

Sep-21	1	Ethics, Under Performance and Key Issues in Performance Management	Ethics in performance management, Principles of ethical performance management. Building ethical performance culture, Future implications of ethics in performance mgt. Potential appraisal, Types of Pay criteria.	10	Lecture, PPT, Pop up Quiz, Video and discussion, Caselet.
Oct-21	of Career planning and practices.	Career Planning and Development	Concept, benefits, limitations, steps and objectives of career planning. Role of mentor in career planning, career development, Role of technology, Types of career models, New organisation structures.	10	Lecture, PPT, Pop up quiz, verbal Q & A, Revision.

Links to references

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https://www.mckinsey.com/business-functions/organization/our-insights/ahead-of-the-curve-the-future-of-performance-management https://www.mckinsey.com/business-functions/organization/our-insights/ahead-of-the-curve-the-future-of-performance-management http://www.businessanddisability.org/ https://www.ilo.org/global/about-the-ilo/multimedia/video/institutional-videos/WCMS_419436/lang--en/index.htm https://www.youtube.com/watch?v=KjwlG2HM6mg

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Stud	lies	
Name of th	ne Teacher :	Tarun S. Kuckian			
	Performance Manage	ement & Career			
Course:			Class TYBMS Sem V Human Resource Specialisation		

					Weightage -	Overall weightage -
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External
					-	
1	Understand the concept and role of performance management in organisations.	Performance Management – An Overview	Internal Test.	25	25	75
			Pop up Quiz, Caselet, Microsoft Form			
			Quiz.	NA	NA	
			Internal Test.			
	Learn and analyse the	Danfarman		25	25	75
2	performance appraisal methods and process.	Management Process	Pop up Quiz, Verbal Q & A, Article reading and discussion.	NA	NA	
÷	and process.		Project -Interview of HR Manager about performance management method followed in their organisation.	NA.	NA	



Gain an understanding of Ethics, underperformance and other key issues in performance management.	Ethics, Under Performance and Key Issues in Performance Management	Pop up Quiz, Caselet and discussion.	NA	NA	75
	Career Planning and Development	Pop up quiz, verbal Q & A	NA	NA	75

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	<u> </u>		TEACHIN	G PLAN 2021-22				
			Program Bachelo	or of Management Studies		T	T	т——
Name of	the Teacher: Dr.Hasit	kumar Nagariya				┪──	 	
	Finance for HR					 	 	
	Professionals and				1	1		l
	Compensation	·			1		:	1
	Management		Class		TYBMS	HRM		1

Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE &	Able to orient Professionals with financial concepts to enable them to make prudent HR decisions	Compensation Plans and HR Professionals	Meaning, Objectives of Compensation Plans, Role of HR Professionals in Compensation Plans,	2	2	PPT,LECTURE	
			Types of Compensation: Financial and non-financial	2		PPT,GROUP DISCUSSION	



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			Factors Influencing Compensation	,		Videos,Lectu	
			ractors initiationing compensation	2	 	e	<u>mitLa</u>
			Compensation Tools: Job based and Skill based,	2	2	PPT,Lecture	
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			Models: Distributive Justice Model and Labour			PPT,GROUP	'
			Market Model, Dimensions of Compensation	2	2	DISCUSSION	↓
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1	[Benefits of Compensation: Personal, Health and afety, Welfare, Social Security) U	Į-	<u>nnel=Vi</u>
			ay Structure: Meaning, Features, Factors	1	1 P		a-mitra
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	· · · · · · · · · · · · · · · · · · ·	_	Designing the Compensation				T
			System, Compensation Scenario in India.		1	1 PPT	
	Understand the			t	+-		
	various	Incentives and	Incentive Plans – Meaning and Types: Piecework,			1	- 1
Aug-21	compensation plan	Wages	Team,		2	2 PPT,Lecture	
			Incentives for Managers and Executives,		_	Z 11 1, Lecture	+
			Salespeople, Merit pay, Scanlon Pay, Profit Sharing			PPT,ROLE	1
			Plan,	2	,	2 PLAY	
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			ESOP,Gain Sharing, Earning at Risk plan,			PPT,Lecture,	1
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l			Prerequisites of an Effective Incentive System			PPT,Case	1
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			Wage Differentials: Concepts, Factors contributing	I		PPT,Lecture,Y	<u>vM6nB</u>
1			to Wage Differentials, Types of Wage Differentials,	I		ou Tube	ab cha
$\neg +$			Importance of Wage Differentials	2			<u>el=Our</u>
			Elements of a Good Wage Plan.	2	1	PPT	
			Theories of Wages: Subsistence Theory, Wage	- 1			
			Fund Theory	2	1	PPT	
		<u>[</u>	Marginal Productivity Theory, Residual Claimant				
			Theory, Bargaining Theory	1	1	PPT,Lecture	

Sep-21	Understand the various compensation plan	Compensation to Special Groups and Recent Trends	Compensation for Special Groups: Team Based pay, Remunerating Professionals	3	2	PPT,Lecture	i
			Contract Employees, Corporate Directors, CEOs, Expatriates and Executives	3		PPT,ROLE PLAY	
			Human Resource Accounting – Meaning, Features, Objectives and Methods Recent Trends: Golden Parachutes, e- Compensation, Salary Progression Curve		2	PPT,Lecture,You Tube Video PPT,Case Study	https:/ ww.yor be.com atch?v= OsHGRr 74&ab annel=1 APlanet
		N	Competency and Skill based, Broad banding and New Pay, Cafeteria approach –Features, Advantages and Disadvantages.	2	1 V	PPT,Lecture,Y ou Tube	https://ww.you be.com/ atch?v= 4WlaBYI s&ab ch nnel=MI Planet



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	framework of	Legal and Ethical				l	<u>FzGtgLjKQ</u>
	compensation	issues in	Logal Framework of Common action in Last.	1	1	PPT,Lecture,	
Oct-	21 management.	Compensation	Legal Framework of Compensation in India: Wage Policy in India,			ou Tube	nel=BBAG
		Compensation		2	2	Video	<u>DCPTH</u>
1			Payment of Bonus Act 1965, Equal Remuneration				1
			Act 1976,	2	1	Quiz	
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	 		Act 1972,	2	1	Video	<u>Classes</u>
			Employee Compensation Act 1923, Employees				
		r	Provident Funds and Miscellaneous Provision Act		į.	PPT,Case	
	 		1952.	2	1	Study	
]	Pay Commissions, Wage Boards, Adjudication,	2	1	PPT,Lecture	
			egal considerations, COBRA requirement, Pay			1	
	 		Restructuring in Mergers and Acquisitions	2	1 F	PPT	
•			Current Issues and Challenges in Compensation				
	·		Management,	2	2 P	PT,Legture	j
			thics in Compensation Management.	1	1 P	P(T)	
	Faculty	C	onvenor			rincipal	

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Mapping Course outcomes to Assessment

			Program Bachelor of Manageme	ent Studies			
Name of t	he Teacher: Dr.Hasitl	kumar Nagariya					
Ĭ	Finance for HR				 		
1	Professionals and					1	
	Compensation				l		1
Course:	Management		Class	TYBMS	HRM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
					1		
		·					
	Able to orient	1		1			
	Professionals with						•
	financial concepts to	Compensation					1
	enable them to make	Plans and HR					
1	prudent HR decisions	Professionals	Internal Test	25	25	7 5	
	Understand the						
	various	Incentives and					
2	compensation plan	Wages	Internal Test	25	25	75	
					23	/5	
							;
	Understand the	Compensation to					
		Special Groups and					
3	compensation plan	Recent Trends	Quiz	NA	NA	75	



1 .	Helps to study the		<u> </u>				' T		T -	r – –	
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4	management.	Compensation			Role Play			NA	NA	75	
										<u> </u>	

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·	TEACHING PLAN 2021-22
	Program Bachelor of Management Studies
Name of the Teacher: Tarun S. Kuckian	
Course: Industrial Relations	Class TYBMS Sem V Human Resource Specialisation

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	
				Planned	Taken		
	Understand the concept and significance of industrial relations.	Industrial Relations- An overview	Concept, Objectives and characteristics of Industrial relations, Significance, scope and evolution of Industrial relations, Major participants in IR, Chalenges and issues in IR. Impact of LPG on industrial relation. Changing dimensions of industrial relations.	15		Lectures, PPT, Verbal Q A, Pop up Quiz, Article reading and discussion, Caselet,	
 ⊢							



Aug-21	Learn and analyse the causes, outcomes		Causes of industrial disputes, Strike and types of strike, Lockout, Layoffs, retrenchment, Gherao etc. Consequences of Industrial Conflicts.Methods of settling Industrial disputes, Employee Discipline. Code of discipline.	18	Pre foll Cas dis	tures, PPT , esentation by students lowed by Q & A, selet, Article reading & cussion. 10 Points ecrosoft Form Quiz.
Sep-21	and types of industrial disputes	Industrial Disputes	Causes of indiscipline, Employee Disciplinary Procedure, Employee Grievance-Causes of grievance, Principles for handling grievance, Greivance redressal procedure in India, Workers Participation in Mgt.	6	la	ectures, PPT, Verbal Q & , Recall & revision, ideo and discussion.
Sep-21	Gain understanding of the fundamental aspects of trade unionism and collective bargaining	Trade Unions and Collective Bargaining	Trade unions - Concept, nature, objectives, role, types. Problems faced by trade unions in India, Recognition and registration of trade unions, Central trade unions in India, Evolution of trade unions in India. Collective Bargaining - Meaning & Definition, Characteristics, Importance, Scope, Process, Per-requisites, levels. Growth of collective bargaining in India Causes for failure of collective bargaining in India.		4	Lectures, PPT, Verbal Q A. Lectures, PPT, Verbal Q A, Pop up quiz, Video a discussion.



Oct-21	Familiarise learers L with IR related laws in India.	Industrial Relations Related Laws in India	Role of judiciary - Labour court, Industrial tribunal, national tribunal, The Trade Unions Act, 1926, The Factories Act, 1948. Minimum Wages Act, 1948. The Industrial Employment (Standing Orders) Act, 1946, The Industrial Disputes Act, 1948, The Industrial Relations Code, 2020.	8	Lectures, PPT, Verbal Q & A, Pop up quiz, Practice Test, Mini Caselets-Queries from Cite HR
					·

Links to references

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https://www.nationalheraldindia.com/india/atlas-cycles-shuts-shop-blames-cheaper-imports-higher-cost-and-lack-of-working-capital

https://www.thehindubusinessline.com/news/national/protest-against-vrs-bpcl-refinery-unions-to-observe-one-day-hunger-strike-onthursday/article32218784.ece

https://www.telegraphindia.com/west-bengal/bank-staff-on-strike-after-trinamul-row/cid/1787650

https://www.reuters.com/world/india/renault-nissan-india-union-says-workers-go-strike-wednesday-2021-05-24/

https://www.thehindubusinessline.com/companies/inox-wind-issues-lockout-notice/article29726132.ece

https://energy.economictimes.indiatimes.com/news/renewable/indsil-hydro-power-declares-lockout-at-palakkad-unit-after-wage-hikedemand/75805956

https://www.businesstoday.in/jobs/story/kirloskar-electric-employees-call-for-strike-over-partial-layoffs-268451-2020-07-28

https://www.indiatoday.in/business/story/global-it-industry-india-mass-layoffs-weak-demand-coronavirus-1698199-2020-07-08

https://www.newindianexpress.com/business/2020/jul/02/layoffs-at-cognizant-18000-employees-benched-karnataka-union-to-approach-govtagainst-it-major-2164543.html

https://www.youtube.com/watch?v=zhywPtYYnTc

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DO (C) Life

Mapping Course outcomes to Assessment

			Program	Bachelor	of Manag	ement St	udies				
Name of the Teacher: Tarun S. Kuckian									 _		
Course:	: Industrial Relations		Class TYI	BMS Sem	V Human	Resour	e Special	isation	_		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Learn and analyse the causes, outcomes and types of industrial disputes	Industrial Disputes	Internal Test.	25	25	7!
			Pop up Quiz, Caselet, Verbal Q & A	<u>NA</u>	NA	
	Learn and analyse the		Internal Test.	25	25	7.
2	causes, outcomes and types of industrial disputes	Industrial Disputes	Pop up Quiz, Article reading and discussion, Microsoft Form Quiz, Caselet. Presentation by students followed by Q		-	
			& A.	NA	NA	



	Gain understanding of the fundamental aspects of trade unionism and collective bargaining.	Trade Unions and Collective Bargaining	Pop up quiz, verbal Q & A	NA	NA	75
4	Familiarise learers with IR related laws in India.	Industrial Relations Related Laws in India	Verbal Q & A, Pop up quiz, Practice Test, Mini Caselets- Queries from Cite HR.	NA	NA	75

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TEACHING PLAN 2021-22								
	Program	BMS						
Name of the Teacher:	Booma V Halpeth							
	Ecommerce &							
Course:	Digital Marketing Class	TYBMS						

Month	Course outcome	Topic	Sub-Topic	No. of Lo	ectures	Methodology	Links to references
	-			Planned	Taken		
	understand increasing significance of E-Commerce and its applications in Business and Various Sectors	Introduction to Ecommerce	Meaning, features, categories, advantqages & limitations, Traditional Vs E Commerce	4	3	PPT	
			Factors: Economic, Technological, Legal, Cultural &	4	3	PPT	
			factors responsible for the growth of E-Commerce, issues in implementing, E-Commerce, Myths of E-Commerce	4	4	ppt	



		0				
			Impact of E-Commerce on business, E-Commerce in			
			India, Trends in E-Commerce in			
June & july			different sectors	4	4	PPT
Julie a july	Onderstand Datest Trends		Meaning of M-Commerce,			
July	and Practices in E-		Benefits & Trends	2		PPT, practical demo
			E-business, meaning, launching,			
			phases of launching E-business,		1.	
			concepts in e-business, Bricks &		4	
July			Clicks Models in e-business	. 3		PPT, practical demo
		-	Types of Bricks & Clicks,			
			superiority of E-Business			
			applications, E-Procurement, E-		·	
			Communication, E-Delivery, E-		\supset	
			Auction,E-trading	3		ppt
			EDI in business, Meaning of			
			EDI, benefits of EDI, Drawbacks	I	5	
			& Applications website. Design & Development	6		PPT
			of website, advantages of			
	Ì		website, principles of web		_	
			design, lifecycle approach for			Activity,
			building a website, different			Designing
August				4	an and a second	website
			issues relating to privacy &		_	
			Security, Electronic payment		2	 PPT
August			system-features, types	3		IFI
			Payment gateway, process, types,	2	2	PPT
September			advantages & disadvantages			PP1



		Types of Transaction Security, E-Commerce Laws, need for E-Commerce laws, E-Commerce				
September		laws in India, Legal issues in E-Commerce in India, IT act 2000	3	2	PPT	
September & October	Marketing activities on various Social Media platforms and its emerging	Digital Marketing, Social media platforms	8	G	visits, campaigns, practical activity	Facebook, Google adwords, Google ads
October		Digital Warketing on Social	2	3		

Month	Course outcome	Topic	Sub-Topic	No. of Le	ctures	Methodology	Links to references
				Planned	Taken		
			online advertisement, Marketing				
			Research, PR	2	α		
			web analytics, promoting web		0		
			traffic, latest developments and				
			Strategies	2			
]		Total	56	54		
					'	·	<u> </u>
	<u></u>		·			· /	
\	Parma	,	Total	-3 2			
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Mapping Course outcomes to Assessment

			Mapping Course outcor		
			Program:	BMS	
Name of the	Teacher:	Booma V Halpeth			
Course:	Retail Management		Class	TYBMS	
Course.	Retail Management				

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	weightage-	Remarks
	understand increasing						
	1 significance of E-Commerce	Unit 1			<u> </u>	25	
	Understand Latest Trends					2.	
		Unit 2 & 3		NA		25	
	Gain insight on Digital						
	3 Marketing activities on	Unit 4	Test	25	25	25	
				\	NI A	25	
				NA	NA ar		
					25	100	
					<u> </u>		
					<u> </u>		
					 		
					 		
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TEACHING PLAN 2020-22							
·		Program	BMS				
Proposition Telephone : E	Booma V Halpeth						
: Eservices 51		10 has	TYBNIS				

Month	Caurse outcome	Topic	Sub-Topic	No. 0	f Lectures	Methodology	Links to references
				Planned	Taken		
June	Understand distinctive	Introduction to Services Marketing	Services Marketing Concept, Distinctive Characteristics of services, Services Marketing triangle, purchase process for services, marketing challenges of services Roloe of services in modern economy,	6	8	PPT, Video	
July			Services Marketing environment	2	2	PPT, Video	
July			Goods Vs Services Marketing, Goods services continum, Consumer Behaviour, Positioning a service in the market place,		4	PPT	



uly		Variations in customer involvement, impact of service recovery efforts on consumer loyalty, Type of contact: High Contact services and Low contact services, Sensitivity to customers' reluctance to change	4	3	РРТ	
August	Key elements in services marketing	The Service product, pricing mix, promotion & communication mix, place/distribution of service, people, Physical evidence, process-service mapping-flowcharting	3	4	PPT, Video, Cas	Se
August		Branding of services-problems and solutions	2	<u> </u>		
	rought to Pick pool both	Improving service quality and productivity Solving quality-GAP Model. The analysis counting service quality- Analysis of advance and improving Service Constitut	· .	3	ТЧЧ	
sept		The SERVQUAL Model	2		PPT	
sent		conning Productivity-Improving productivity	2	3	PPT	
sept		Demand and Capacity alignment	2		PPT	
_	Understand marketing Marketing of Services	International and Global strategies in services Marketing: Services in the global economy-moving from domestic to transnational marketing		2	PPT	
sept Oct	Officerstatic marketing transceing of Services	factors favouring transnational strategy	2	<u> </u>	PPT	1
Oct	 	elements of transnational strategy	1	2	PPT	
Oct		Recent trends in Marketing of Services in: Tourism, Hospitality, Healthcare, Banking, Insurance, Education, IT and entertainment industry		3,		
Oct		Ethics in services marketing: Meaning, Importance, Unethical Practices in service sector		3h.		\$
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Mapping Course outcomes to Assessment

_			Program:		
Name of the	he Teacher :				
Course:	Subject name to be w	-	Class		

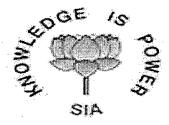
SNO	Course Outcome	Topic linked	Assessment methodology		Weightage -	Overall weightage - External	Remarks
	1 Understand distinctive	Introduction to Services Marke	Group analysis and presntation .	NA	NA	25	
	2 Get insight into ways t	Key elements of Services Mark	Test	25	25	25	
						25	
	3. Understand marketing	Marketing of Services	Final Assessment	NA	NA	25	

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		Near Balaj	i Mandir, Dombivli (East), 421203.				
			TEACHING PLAN 2020-21	· · · · · · · · · · · · · · · · · · ·			,
			Program: BMS SEM: V				
Name of the Teacher :		Deepika Iyer					
Course:	Customer Relationship Management		Class: TYBMS Marketing				
Month	Course outcome	Topic	Topic Sub-Topic		o. of Lectures	Methodology	Links to references
,				Planned	Taken		
		·					
			Concept, Evolution of Customer				
			Relationships: Customers as strangers,				
			acquaintances, friends and partners				
			Objectives, Benefits of CRM to				ļ
			Customers and Organisations,				
			Customer Profitability Segments,				
			Components of CRM: Information,				
			Process, Technology and People,				
			Barriers to CRM				
			Relationship Marketing and CRM:		ļ		
			Relationship Development Strategies:				
	Understand concept of		Organizational Pervasive Approach,				
	Customer Relationship	Introduction to	Managing Customer Emotions, Brand				
	Management (CRM) and	Customer	Building through Relationship				
	implementation of Customer	Relationship	Marketing, Service Level Agreements,		- William	PPT, Videos,	
June - July	Relationship Management	Management	Relationship Challenges	15	GE OF MICHER	Live examples	<u></u>

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'				T)	<u>'</u>		
			CRM Marketing Initiatives: Cross-					
			Selling and Up-Selling, Customer					
			Retention, Behaviour Prediction,		'			
		_	Customer Profitability and Value					
			Modeling, Channel Optimization,					
			Personalization and Event-Based					
			Marketing					ľ
		CRM	CRM and Customer Service: Call					
	·	Marketing	Center and Customer Care: Call					
		Initiatives,	Routing, Contact Center Sales-					
	Gain insight into CRM	Customer	Support, Web Based Self Service,					ļ
	marketing initiatives, customer	Service and	Customer Satisfaction Measurement,					
	service and designing CRM	Data	Call-Scripting, Cyber Agents and			PPT, Videos,		
July- Agust	strategy	Management	Workforce Management	10		Live examples		_
			CRM and Data Management: Types					
			of Data: Reference Data,					
			Transactional Data, Warehouse Data					
			and Business View Data, Identifying					
		CRM	Data Quality Issues, Planning and		•	1		
		Marketing	Getting Information Quality, Using					
		Initiatives,	Tools to Manage Data, Types of Data			ł		
	Gain insight into CRM	Customer	Analysis: Online Analytical Processing					
	marketing initiatives, customer	1	(OLAP), Clickstream Analysis,	'			İ	
	service and designing CRM	Data	Personalisation and Collaborative			PPT, Videos,		
August	strategy	Management	Filtering, Data Reporting	5	s	Live examples		1
, ingust	3,							ļ
			Understanding Customers:]				
·			Customer Value, Customer Care,					
	İ		Company Profit Chain: Satisfaction,]				
		CRM Strategy,	Loyalty, Retention and Profits					SE OF
	Gain insight into CRM	Planning,	Objectives of CRM Strategy, The]				Teor Well
	marketing initiatives, customer	Implementatio	CRM Strategy Cycle: Acquisition,				\ \(\(\frac{\lambda}{\rangle}\).	DOMBIVLI S
	service and designing CRM	n and	Retention and Win Back, Complexities			PPT, Videos,		
September	strategy	Evaluation	of CRM Strategy	6	<u> </u>	Live examples		* HUND
	_							

	T				
ı			·		
	Understand concept of Customer Relationship	CRM Strategy, Planning,	 Planning and Implementation of CRM: Business to Business CRM, Sales and CRM, Sales Force Automation, Sales Process/ Activity Management, Sales Territory Management, Contact Management, Lead Management, Configuration Support, Knowledge Management CRM Implementation: Steps- Business Planning, Architecture and Design, Technology Selection, Development, Delivery and Measurement CRM Evaluation: Basic Measures: Service Quality, Customer Satisfaction and Loyalty, Company 35 Measures: 		
· <u>.</u>	Management (CRM) and	1 .	and Loyalty, Company 3E Measures:		DDT Videos
September-	implementation of Customer	n and	Efficiency, Effectiveness and	9	PPT, Videos, Live examples
October	Relationship Management	Evaluation	Employee Change	9	Live examples
			 e-CRM: Concept, Different Levels of E- CRM, Privacy in E-CRM: Software App for Customer Service: Activity Management, Agent Management, Case Assignment, Contract Management, Customer Self Service, Email Response Management, Escalation, Inbound Communication Management, 		PPT, Videos,
	Understand new trends in		Invoicing, Outbound Communication		Live
	CRM, challenges and	CRM New	Management, Queuing and Routing,		examples,
	· ·		Scheduling	10	Case study () () () () () () () () () (

· • [(Social Networking and CRM Mobile-CRM Social Networking and CRM	0	
	November	Understand new trends in CRM, challenges and opportunities for organizations	CRM New Horizons	CRM Trends, Challenges and OpportunitiesEthical Issues in CRM	5	PPT, Videos, Live examples
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	Mapping	Course	outcomes [*]	tc
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•		\)	Assessment	
X			Program: BMS SEM: V	
Name of the Teacher:		Deepika Iyer		
	Customer Relationship Management		Class: TYBMS Marketing	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	44.0.8	Overall weightage -	Remarks
NO	Understand concept of Customer Relationship Management (CRM) and implementation of Customer 1 Relationship Management	Introduction to Customer Relationship Management CRM Marketing	Internal Test Internal Test	25	15		
	Understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management	CRM Strategy, Planning, Implementatio n and Evaluation	Discussion	NA	NA	2!	
	Understand new trends in CRM, challenges and opportunities for organizations	CRM New Horizons	Case study	NA	NA :	2	5

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		TEA	CHING PLAN 2021-22				
ome of the Te	acher: Mukul Kulkarni		Program		BMS		
ourse:	INDIRECT TAXES I		Class		TYBMS		
Month	Course outcome	Topic	Sub-Topic		ectures	Methodology	Links to references
			P	Planned	Taken		
Dec	To anacistana and	Introduction to Indirect Taxation and GST	Students would explain the various terms related to Goods and Service tax(GST)	8	8	PPT	
Jan	Students would distinguish the	Levy and Collection of GST	Charge of GST, Levy and Collection GST	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
Feb	Students would discuss the time, place and value of supply	Concept of Supply	Taxable Event Supply Place of Supply Time of Supply Value of Supply	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
	contents and format for various documents like tax invoice, bill of supply, debit	Documentation Registration	Tax Invoices, Credit and Debit notes Eligibility and conditions for taking Input Tax Credit Apportionment of			EXCEL SHEET NUMERICALS SOLVING,PPT	
March	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST	credit & Blocked credits Credit in special circumstances Computation of GST under Inter State supplies and Intra State Supplies	4	4 :	PPT	

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Mapping Course outcomes to Assessmen

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Name of the Tea		Program	BMS	
Course:	INDIRECT TAXES I	Class	TYBMS	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	To understand the introduction to indirect taxation and GST	Introduction to Indirect Taxation and GST		NA .	NA	10	
2	Students would distinguish the difference between forward change and reverse charge mechaniSM	Levy and Collection of GST	INTERNAL TEST	10	12.5	15	
3	Students would discuss the time, place and value of supply	Concept of Supply	INTERNAL TEST	10	12.5	20	
4	contents and format for various documents like tax invoice, bill of supply, debit note, credit note etc	Documentation Registration		NA	NA	20	
5	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST		NA	NA	10	

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			TEACHING PLAN 2021-22																										
Name of t	the Teacher :	Sunita Sidhani	Program	BMS																									
Course:	<i>J</i>	Industrial Law	Class	FY B	SEM-2																								
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		No. of Lectures		Methodology	Links to references
				Planned	Taken																								
FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926	14	12	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch ?v=fK5 YaV_N1w																						
	<u> </u>																												
MARCH	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)	12	10	PPT and Important points given	https://www.statecraft.co.in/article/a- history-of-trade-unions-in- india#:~:text=The%20earliest%20trade%2 0union%20was,labour%20uprisings%20in %20the%20country																						
MARCH & APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues	10	08	PPT and Important points given	https://www.youtube.com/watch?v=FC_cc VxB5nA																						

APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation	 a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions. b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972 	8	06	PPT and Important points given	
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ping Course outcomes to Assessment The S.I.A. College of Higher Education

Name of t	the Teacher :	Sunita Sidhani	Program:	BMS		DOMBIVL	(L)
Course :		Industrial Law	Class	FY B	SEM-2		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	age -	weightage - External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation				20	Learning Purpose Only
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

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	· · · · · · · · · · · · · · · · · · ·		TEACHING PLAN 2021-22	<u> </u>			
Name of th	he Teacher :	Sunita Sidhani	Program	BMS		<u> </u>	
Course:		Industrial Law	Class	FY A	SEM-2	·	
Month	Course outcome	Topic	Sub-Topic	No. of l	Lectures	Methodology	Links to references
				Planned	Taken		
JAN & FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926	14	11	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wato
FEB, MARCH & APRIL	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)		08.	PPT and Important points given	https://www.statecraft.co.in/article/a-history-of-trade-unions-in-india#:~:text=The%20earliest%20trade%20union%20was,labour%20uprising.%20in%20the%20country
				1		<u> </u>	
APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues	10	08	PPT and Important points given	https://www.youtube.com/watch?v=FC ccVxB5nA



APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management	a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions. b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972	8	06	PPT and Important points given		
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Mapping Course outcomes to Assessment

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			II 8 J 77				
Name of t	he Teacher :	Sunita Sidhani	Program:	BMS		DOMPIATI (<u> </u>
Course:		Industrial Law	Class	FY A	SEM-2		
					Weighta ge -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	,			20	Learning Purpose Only
,							·
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

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The second of th		TEACHING PLAN 2021-22	
A COUNTY TO A POSSIBLE OF THE PARTY	Progra	am BMS	
Name of the Teacher : Rooshikesh Jade			
Course: Business Environment	Class	FYBMS	-Div-AAB

Γ	Month		Course outcome	Торіс	Sub-Topic	No. of L	ectures	Methodology	Links to references
1			i i i			Planned	Taken		
				Introduction to Business Environment	Business Business Environment Micro and Macro Environment Introduction to Micro-Environment			PPT, Board presentation, Assignments, Discussions	
			components		Internal Environment External Environment Introduction to Macro Components	15	18		. "
1	lan	-22	<i>*</i>						
-	;	-22	Students will understand the	Political and Legal	Political Institutions :			PPT, Board presentation,	
			Theory of Political environment and Legal Enviroments		Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment	15	17	Assignments, Discussions	
			with their different components		Impact of business on Private sector, Public sector and Joint sector Sun-rise				
3 I '	n-22 and 022	Feb			sectors of India Economy Challenges of Indian economy				



					garate id		PPT, Board		,
1	Feb-2022 and	Students will		Social and Cultural Environment			presentation;		
1	@March-2022	understand the		Nature Impact of foreign culture on			Assignments,		ř.
	, e	meaning of Social		Business,	A 4-2 1 1-8	1 1 1 1 1 1 1 1 1 1	Discussions		Ġ
۱		and Cultural		Traditional Values and its Impact,					
	er de participation de la constant d	Environment,		Social Audit - Meaning and Importance					ľ
		Technological							ŀ
1		environment and		of Corporate Governance	15	12			100
	in the profession of	Competitive		Social Responsibility of Business Technological environment:		107			1.5
	River trails of mile	Environment							-
			Social and Cultural	Features, impact of technology on					ļ
Ċ	anss		Environment,	Búsiness					
÷	ju di stuji	and the second	Technological	Competitive Environment:		្រូវ ម៉ាស់			
٠.	and the second	o - City Comp. Physics	environment and	Meaning, Michael Porter's Five Forces					
Ì,	Mark Till		Competitive	Analysis,				化三氯氯基 基	
2,	apetithe Shalt	Hes Table 1981 Arms	Environment	Competitive Strategies			PPT, Board	V-2 (3) (8)	
1		Students will	International	PER MUNICIPAL TO THE TOTAL TO THE TOTAL TO THE TOTAL TO THE TOTAL TOTAL TO THE TOTAL TOTAL TOTAL TO THE TOTAL TOTA			presentation,		
	วัติสาร์ กรปกล่า	understand the	Environment	International Environment			Assignments,		1
Į,	in which it	Concepts of		GATT/ WTO:		8. g. d = 2 - 25	Discussions		175
Ĺ	Tarty et dit twe	International		Objective and Evolution of GATT,			Discussions		ľ
3		environments and		Uruguay round, GATT v/s WTO,					1
- '	, , ,	various other factors		Functions of WTO, Pros and Cons of					1
	-1	creating the same		WTO.					
				Globalization:				ri ir ku a uakusi	
1	Barrie Land			Meaning, Nature and stages of					T.
				Globalization, features of Globalization,					1
٠,				Foreign Market entry strategies, LPG	小数点,上				1
	l .		· ·	model.	15	18	i .		1
				MNCs:		13			1
				Definition, meaning, merits, demerits,		**			1.
	A STATE			MNCs in India					1.
				FDI:					
				Meaning, FDI concepts and functions,			A	4. 1	1
	1			Need for FDI in developing countries,		•			
			<u>,</u>	Factors influencing FDI, FDI operations					Ι.
١,		the second second	Maria Karamatan	in India,					
				Challenges faced by International			Jan Santa A	al and again	
	1000			Business and Investment Opportunities	s		1		1
	Mar-2			for Indian Industry	11 34 26 25				4:
, ;.	Ividi-2	1 1 1 1 1 1 1 1 1 1 X	Francisco Care			<u>, 1, 1, 3, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,</u>			1.
: .	A. O. D. Mar. D.	in Paris and a second a second and a second and a second and a second and a second and a second and a second and a second and a second and a second	3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	March & Brack to To the State of the State of	F 33384	"活头没好的的话。"	进口逐渐振荡器 海行人	多級 网络克朗斯斯斯	- T.

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Mapping Course outcomes to Assessmen

١	ing the control of th	141	<u> </u>					F 1 7 7 7 7
		Program:BMS					<u>, , , , , , , , , , , , , , , , , , , </u>	<u> </u>
٠.	Name of the Teacher: Rooshikesh G Jade							
. *	Course: Business Environment	Class		7	FYBMS	<u> </u>	<u> </u>	<u>l</u>

					Weightage -	Overall weightage -	Remarks
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
	1. 1. 1. 1. 1. 1.	Introduction to					
	Students will	Business Environment					
	understand the bsic		Test	14	10	25	
1	concepts of Business						
	environment and its						
	components			* 74 4 5 5			
, 1		Political and Legal					
ega saar a	Students will	environment					
en in de la companya de la companya de la companya de la companya de la companya de la companya de la companya	understand the				│		
2	Theory of Political environment and	3 3 5 5 5	a Test	12	1 5°	20	
	Legal Environments			The second			
	with their different			1.5	ļ		
	components				•		
	Students will			1.			
	understand the						
	meaning of Social						1.70
	and Cultural	Social and Cultural		12		20	
3	Environment,	Environment,	Test	1 12		. 20	
	Technological	Technological					
gara (1	environment and	environment and					
	Competitive	Competitive Environment					
-	Environment	International					
	Students will	Environment		1.		1 .	
	understand the						
	Concepts of	de entre de la companya de la compa	Bright and a second of the	12	5	10	
4	International			1			
∤ ``` '	environments and						
	various other factors				排 二二二		
\$- 1 <u></u>	creating the same	1	Test	1 5	0 2	5 3 3 3 7	5
		Total M	arks,	1. 4	<u>u</u>	<u>에 1965년 15 2월 1975년</u> 3. 1987년 17 동화 원조의	

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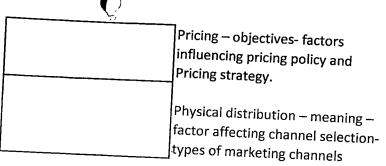
Affiliated to University of Mumbai Accredited B+ by NAAC

P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

		FEACHING PLAN 2021-22			
Name of the Teacher :	Booma V Halpeth	Program	BMS	T	
Course:	Principles of Marketing	Class			
		- Audy	FYBMS	\perp A \perp	1

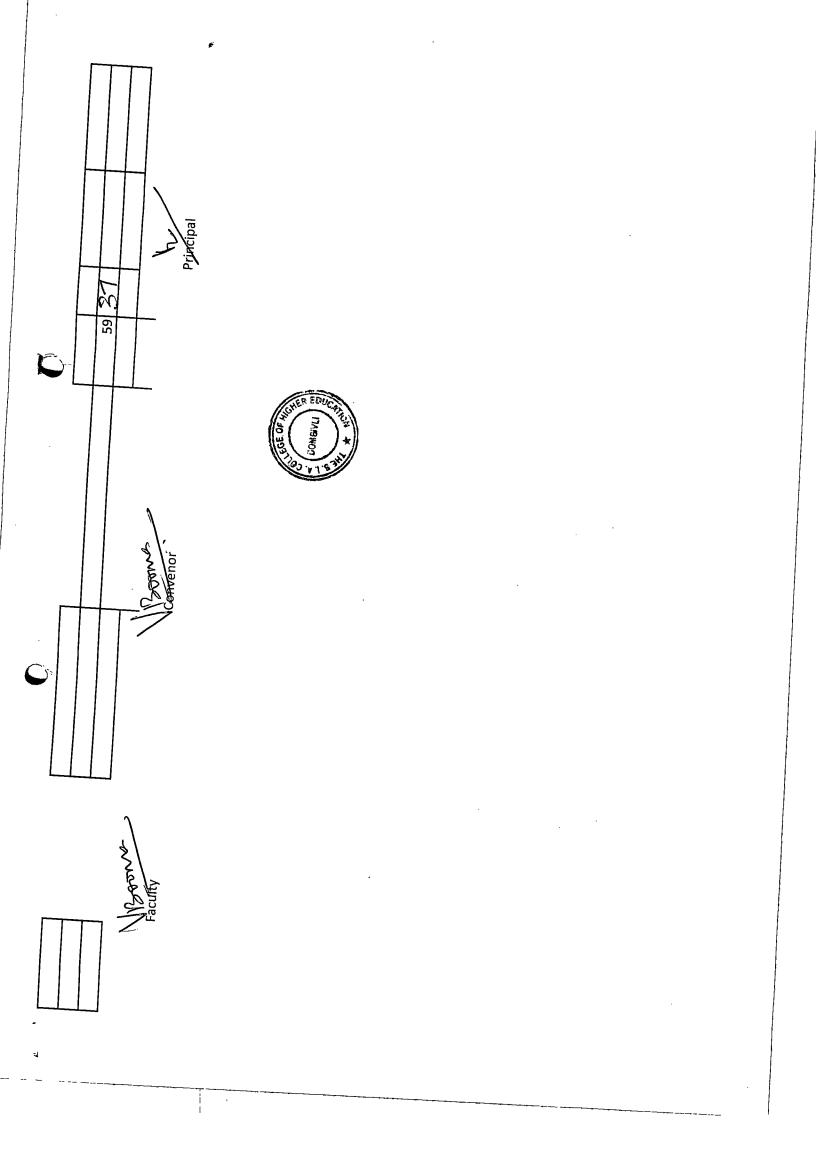
	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to
				Planned	Taken		references
January	Introduce students to learn the fundamentals of Marketing 2 7	Introduction to Marketing	:Definition, features, advantages and scope of marketing. The 4P's and 4C's of marketing. Marketing v/s Selling. Marketing as an activity and function Needs, wants and demands, transactions, transfer and exchanges.	4	2	ppt, video	https://youtu e/YlmzLDw7Si M https://youtu. e/YlmzLDw7Si
	o	r	Production concept; Product concept; selling concept and marketing concept, social relationship, Holistic marketing	2		pt	

	Give practical						
	experience about the marketing practices adopted in the industry	Marketing Environment, Research and Consumer Behaviour	operates; competitors and stakeholders.	. 21	<u> </u>		
			Political Factors; Economic Factors; Socio Cultural Factors , Technological Factors (PEST Analysis)	3	1	ppt ppt, video	https://youtu.
	Introduce students to learn the fundamentals of Marketing	Marketing Research MIS	Meaning, features, Importance of marketing research. Types of marketing research: Product research; Sales research; consumer/customer research; production research	5	4	opt, activity	e/BXXdcgchAV
		Consumer Behaviour	:Meaning, features and Importance Meaning, feature, importance, factors affecting Consumer Behaviour	2)	6	ppt	https://youtu.b s e/UM1sj0Wjf6Y
e	ive practical xperience about the narketing practices	Marketing Mix	Meaning –elements of Marketing Mix	2	þt		C C MITS DW JIOY
			Product-product mix-product line lifecycle-product planning — New product development- failure of new product-levels of product	4	P pp	t, video, case	https://youtu.b e/F05ImYR4ssU
		r	Branding —Packing and packaging — ole and importance	2 2	ppt		,



	T		
4	1	ppt	
	1		
2		ppt	

Promotion – meaning and significance of promotion. Promotion • tools Provide knowledge about the various types of marketing Prends in Marketing Provide knowledge about the various and positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types of marketing Provide knowledge about the various and Positioning and types about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning and Trends in Marketing Provide knowledge about the various and Positioning	Promotion – meaning and significance of promotion. Promotion • tools Provide knowledge about the various types of marketing Prends In Marketing Promotion – meaning and significance of promotion. Promotion – tools Provide knowledge and Positioning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of marketing Promotion – meaning and types of meaning and types of marketing Promotion – meaning and types of meaning and types of marketing Promotion – meaning and types of meaning and types of marketing Promotion – meaning and types of meaning and types of marketing Promotion – meaning and types of meaning and types of marketing importance and ty	Month	Course outcome	Topic					
Promotion – meaning and significance of promotion. Prowide knowledge about the various types of marketing types of marketing types of marketing types of marketing types of marketing types of marketing types of marketing types of marketing types	Promotion – meaning and significance of promotion. Promotion • tools Provide knowledge about the various types of marketing Trends In Marketing Promotion – meaning and significance of promotion. Promotion • tools Segmentation, Targeting and Positioning and Trends In Marketing Targeting – meaning , types Positioning – meaning – strategies New trends in marketing – E-marketing , Internet marketing and marketing using Social network				Sub-Topic	No. of L	ectures	Methodology	
Provide knowledge about the various types of marketing Trends In Marketing Segmentation - meaning , importance , basis Targeting - meaning , types Positioning - meaning - strategies Segmentation - ppt, video Provide knowledge and Positioning and Segmentation - meaning , importance , basis Targeting - meaning - strategies Segmentation - meaning , types Positioning - meaning - strategies Positioning - meaning - strategies	Provide knowledge about the various types of marketing Trends In Marketing Segmentation, Targeting and Positioning and Trends In Marketing Targeting — meaning , types Positioning — meaning — strategies New trends in marketing — Emarketing and marketing using Social network Segmentation — meaning , importance , basis 2 ppt, video https://youtrends.in				Promotion - magning	Planned	Taken		references
Provide knowledge about the various types of marketing Trends In Marketing Targeting – meaning , types Provide knowledge about the various and Positioning and Segmentation – meaning , importance , basis Targeting – meaning , types Positioning – meaning – strategies	Provide knowledge about the various types of marketing Trends In Marketing Targeting – meaning , types Positioning – meaning – strategies New trends in marketing – E-marketing using Social network Provide knowledge about the various and Position, Targeting and Segmentation – meaning , importance , basis Targeting – meaning , types Positioning – meaning – strategies New trends in marketing – E-marketing and marketing using Social network				significance of promotion. Promotion • tools	4		ppt. video	
	New trends in marketing – E- marketing , Internet marketing and marketing using Social network		Provide knowledge about the various	and Positioning and Trends In Marketing	Segmentation – meaning , importance , basis Targeting – meaning , types	2 2 2	2	ppt, case	





	Mapping Course outcomes to	Assessment
Name of the Teacher: Booma V Halpeth	Program.	BMS
Course: Principles of Marketing	Class	
	Class	FYBMS

			Class	FYBMS			
SNO	Course Outcome Introduce students to	Topic linked	Assessment methodology	Marks	Weigh tage - Intern al	Overall weightage-	Remarks
	Introduce students to learn the	Introduction to marketing Marketing environment, Research, Consumer	Test			25	
		Merchandise	Field project	10	20 5	25 25	
	Provide knowledge about the various	Docition:	Case Study	NA I	VA	25	
	types of marketing				25	100	
		Posone		VR COMP			
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		TEACHING PLAN 2021-22			
		Program Bachelor of Management Stu	udies		
Name of the Teacher:	Tarun S. Kuckian	g			
Course: Principles of	Mat	Class FYBMS A			
				1	

Month Course outcom	Course outcome	Торіс	Sub-Topic	No. of I	Lectures	Methodology	Links to
		Planned	Taken				
	Introduce students to the core concepts and principles of management.	Nature of	Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8		 Lecture Powerpoint Presentations Q & A Word - Cloud, Assignment. 	
	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.	Management	Evolution of Management thoughts,F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Mangement, Contingency Approach to management.	2		• Lecture • Powerpoint Presentations • Verbal Q & A	

Programmed techniques and Non	variou conce manag irch 22 planni makin directi	rstanding of the us basic epts of gement, viz: ing, decision g, organising, ing, leadership, lination and	Planning and Decision Making	Introduction to planning, Features of Planning, Need and Importance of planning, Limitations of Planning, Essentials of good plan. Components or Types of Plans - Standing plans & single use plans. Management By Objectives by Peter Drucker, Process & Advantages of MBO, Decision Making - Definition, Meaning, Imp of decision making. Process of decision making. Process of decision Making, Programmed techniques and Non programmed techniques	10		Lecture, PPT, Verbal Q & A, Examples & Discussion.
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Mar-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	 Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship 	12	14	Lecture, PPT, Pop up Quiz, Assignment.
, , , , ,	-1- • • 1	Directing, Leadership, Co- ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6		ecture, PPT, Pop up Quiz, Verbal Q & A.

Creating awareness about the recent trends in management namely, green management Apr-22 and CSR. CSR & Green Management	gement 6	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by 7 Organisations
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Name of t	the Teacher :	Town C IZ 1	Program Bachelor of Manager	nent Studies			
Course:	Foundation of Huma	Tarun S. Kuckian	<u></u>		 	 	
	- Journation of Huma	in Skills	Class FYBMS A		 		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge -	Overall weightage - External	
						- Accinial	Remarks
	Introduce students to the core concepts and principles of management.		Internal Test.				
		Nature of		20	20	75	
		Management	Assignment, Verbal Q & A.	2	2		
r li	Familiarize students with the works of management thinkers ike F.W Taylor and lenri Fayol.		Internal Test.				
			/erbal Q & A.	20	20 NA	75	



various bases oncepts o	f directing,		Internal Test.	200			
leadership,				20	20	75	
ordination controlling		Organizing	Pop up Quiz, Microsoft Form 10 Point Quiz, Assignment	2	2	75	
		Directing, Leadership, Co- ordination and Controlling	Pop up Quiz, Verbal Q & A, Microsoft 10 point Quiz.	NA	NA		
Creating awa about the re trends in managemen green manag 4 and CSR.	t namely,	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1	1		

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			(,) 12	1203.	
Name of	the Teacher :		TEACHING PLAN 2021-22 Program Bachelor of Management S	N-12	
Course:	Principles of	Ser land	Class FYBMS B	tudies	
	, ,				

Month	Course outcome		Sub-Topic	No. of Lectures		Methodology	Links to
				Planned	Taken		
Jan 22- Feb 22			Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8		 Lecture Powerpoint Presentations Q & A Word - Cloud, Assignment. 	
	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Evolution of Management thoughts,F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Mangement, Contingency Approach to management.	2	P	Lecture Powerpoint Presentations Verbal Q & A	

Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling. Develop understanding of the various basic concepts of management, viz: planning and Decision Making Decision Making Definition , Meaning, Imp of decision making. Process of decision Making, Programmed techniques and Non programmed techniques.	f nts or single tives ing -		Lecture, PPT, Verbal Q & A, Examples & Discussion.	
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		\mathbf{C}		$oldsymbol{O}$			
Mar-	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	•Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. • Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, • Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship	12	11	Lecture, PPT, Pop up Quiz, Assignment.	
_	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Directing, Leadership, Co- ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6		ecture, PPT, Pop Ip Quiz, Verbal Q &	
						THE EDUCATION X	

Creating awareness about the recent trends in management namely, green management Apr-22 and CSR.	CSR & Green Management	6	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by 8 Organisations
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Name of	the Teacher :	Tarun S. Kuckia	Program Bachelor of Managem	ent Studies			
Course:	Foundation of Huma	an Skills	Class FYBMS B				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Introduce students to the core concepts and principles of management.		Internal Test.				
		Nature of Management	Assignment, Verbal Q & A.	20	20	75	
 - -	Familiarize students with the works of management thinkers ike F.W Taylor and denri Fayol.		Internal Test.	20			
			Verbal Q & A.	NA NA	20 NA	75	



Develop understanding of the various basic concepts of directing		Internal Test.				
leadership, co- ordination and			20	20	75	
controlling.	Organizing	Pop up Quiz, Assignment	2	2	75	
	Directing, Leadership, Co- ordination and Controlling	Pop up Quiz, Verbal Q & A.	NA	NA		
1	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1			

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Affiliated to University of Mumbai Accredited B+ by NAAC P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

		TEACHING PLAN 20	21-22		
Name of the Teacher: Dr. Shilps	Program a Malani		BMS		
Course Foundation Course 2	Class		FYBMs-	R	
·				0	<u></u>

TATOTICU	Course outcome	Topic	Sub-Topic	No. of I	ectures	Methodolo gy	Links to references
lanuar	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	Planned 10	Taken	PPT, Verbal Q & A, Project based learning	
ebrua	Develop a basic understanding about issues related to human right		Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	VIII E	6	PPT, Verbal Q & A, Project based learning	

		1					4
March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life;Sustainable development- concept and components; poverty and environment	10	5	PPT, Verbal Q & A, Project based learning	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	5	PPT, Verbal Q & A, Project based learning	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	3	PPT, Verbal Q & A, Project based learning	
			TOTAL	35	25		

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Mapping Course outcomes to Assessment Program:	BMS		
Name of the Teacher: Dr. Shilpa Malani	FYBMS-	В	
Course Foundation Course 2 Class		Overall	

ourse	Foundation Cour		Assessment methodology		Marks	Weight age -	Overall weightag e - External	Remarks
<u>10</u>	course Outcome mirroduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	1 1 min 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	25	5 25	7!	5
	Davidon a basic	A Charles Subjects to	Project / presentation		2	25 2	5 7	75
	understanding regarding working of Environmental	Ecology	Project / presentation			25 2	25	75



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	Sensitize the	· · · -	<u> </u>	T	Γ		
	students on						
	1						
	various social						
	issues. and				ł		
1	understand	Understanding	·				
	stress and	Stress and					
4	conflict	Conflict	Project / presentation	25	25	75	
	Gain more	Managing					
	understanding	Stress and					
	and manage	Conflict in	,				
	stress and	Contemporary					
5	conflict	Society	Project / presentation	25	25	75	

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		·			
		TEACHING PLAN 2021-22			,
			BMS		
	Program				
Name of the Teacher: Dr. Shilp	a Malani		EVD MC - 0		
Course Foundation Course 2	Class		FYBMS- F	<u> </u>	<u> </u>

Month	Course outcome	ne Topic Sub-Topic		No. of L	ectures	Methodolo gy	Links to references
MOHUI				Planned	Taken		
lanuar	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	l	10	6	PPT, Verbal Q & A, Project based learning	
Februa	Develop a basic understanding about issues related to human	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	This 5	6	PPT, Verbal Q & A, Project based learning	·

u re v	Gain more Inderstanding Regarding Working of Environmental Processes	de En in a E h Ecology	inportance of Environment Studies in the current evelopmental context; Understanding concepts of environment, Ecology and their exerconnectedness; Environment as natural capital and connection to quality of human life; environmental Degradation- causes and impact on formula in the environment in the environment is exemple to the environment environment.	10	6	Ve P	PPT, erbal Q & A, Project based earning	
	Sensitize the students on various social issues. and understand stress and conflict	Understanding	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	. (5 @		PPT, /erbal Q & A, Project based learning	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms fo managing individual stress; Maslow's theory of self actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society				PPT, Verbal Q & A, Project based learning	

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Program:	BMS
Name of the Teacher: Dr. Shilpa Malani Course Foundation Course 2 Class	FYBMS- A

	Foundation Course Course Outcome		Assessment methodology	Marks	Weight age -	Overall weightag e - External	Remarks
SNO	students to the changing scenario with reference to 1 Indian society	Globalisation and Indian Society	Project / presentation	2!	5 25	5 75	5
	Develop a basic understanding about issues related to human 2 right	a constant	· 17 (4) 4 (4) (4) (4) (4) (4) (4) (4) (4) (2	.5 2	5 7	75
	understanding regarding working of Environmental	Ecology	Project / presentation		25 2	25	75

	Sensitize the			1			
	students on						
	various social						
	issues. and						
	understand	Understanding					
Ì	stress and	Stress and		25	25	75	
4	conflict	Conflict	Project / presentation	23			
	Gain more	Managing		ļ	<u> </u>		
	understanding	Stress and					
	and manage	Conflict in					
	stress and	Contemporary		35	25	75	
5	conflict	Society	Project / presentation	25	23	 '	
						<u> </u>	<u> </u>

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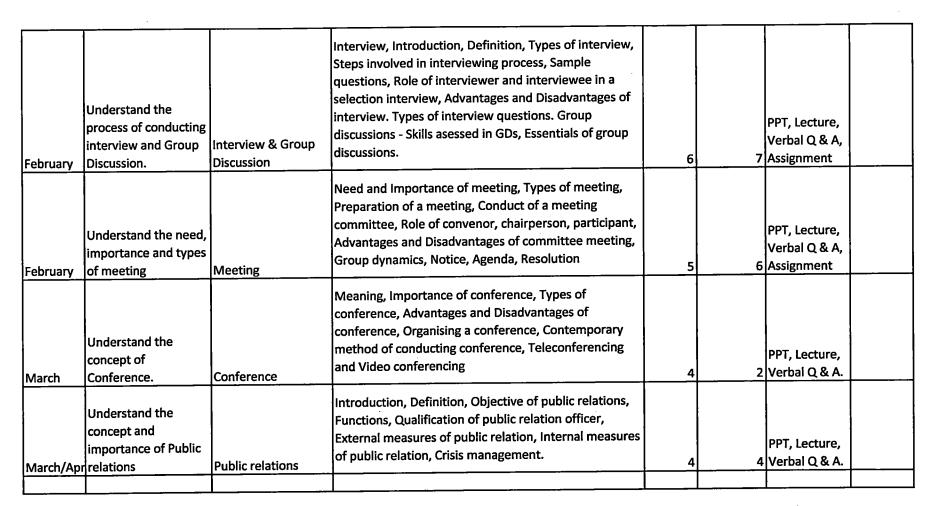
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	TEACHING PLAN 2021-22								
		Program	BMS						
Name of the Teacher: Tarun S. Kuckian				ŀ					
Course: Busin	ss Communication 2	Class	FYBMS J	3					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Presentation skills					
	Design effective presentation (audio visual)Give better presentation because of presentation skills	Presentation	Principles of effective presentation, Introduction, Effective use of OHP, Effective use of transparency, How to make PowerPoint presentation, Graphics in presentation, Steps in preparing a presentation	8			https://w ww.youtu be.com/w atch?v=M nIPpUITcR c
February		Group Communication	on			Alicin	





		Business Correspond	ence			
April	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	4		PPT, Lecture, Activity - letter writing, Assignment.
April	Understand and draft consumer grievance letters and RTI Application.		Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	3	:	PPT, Lecture, Activity - letter writing, Assignment.
April	Apply communication skills to draft report & summarizing.	Report writing &	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	3		PPT, Lecture, Activity - letter writing.

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		Program:	BMS		
Name of the Teacher:	Tarun S. Kuckian				
Course: Business Communica	tion 2	Class	FYBM	S	

Design effective presentation (audio visual)Give better presentation because of presentation skills Presentation Internal Test Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations Relations Presentation Internal Test 20 20 75 Interview, Meeting, Conference, Public Relations Internal Test Assignment Assignment Assignment Assignment	SNO	Course Outcome		Assessment methodology	Marks	_	Overall weightage - External	Remarks
presentation (audio visual)Give better presentation because of presentation 1 skills Presentation Internal Test Conference, Meetings, Public Relations Presentation Internal Test Internal Test Difference Public Relations Internal Test Internal Test Difference Public Relations Presentation Internal Test Internal Test Internal Test Difference Public Relations Presentation Internal Test Internal Test Difference Public Relations Difference Public Relations Presentation Internal Test Difference Public Relations D			Presentation skills		ļ			
Understand the concept, need and importance of Group Communication - Interview, Conference, Public Relations Meetings, Public Relations Interview, Meeting, Conference, Public Relations 2 Relations		presentation (audio visual)Give better presentation because of presentation			20	20	75	
Assignment 3 3		concept, need and importance of Group Communication - Interview, Conference, Meetings, Public	Interview, Meeting, Conference, Public		20	20	75	
				Assignment	3	3		

3	Business Correspondence		15	5	20	
writing skills	nce skills Guidance Grievance ood letters, RTI, Report	1	2	. 2		

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			TEACH	IING PLAN 20	20-21				
			Program		`	BMS	A_	<u> </u>	
Name of the	he Teacher :	Aishwarya Iyer					1		
	Foundation								
	Course (Ethics and			•					
Course:	Governance)		Class			SYBMS	<u>A</u>		<u> </u>

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
		<u>.l</u>		Planned	Taken		
	To understand						
•	significance of						
	ethics and ethical]
	practices in					PPT	}
	businesses which	İ .				1	
	are indispensible	Introduction to				1	
	for progress of a	Ethics and					
November	country	Business Ethics		12		ļ	
			Concept of Ethics, Evolution of Ethics, Nature of Ethics-				ļ
			Personal, Professional, Managerial Importance of Ethics,		6		
			Objectives, Scope, Types – Transactional, Participatory		4		
	· ·	Ethics	and Recognition	<u></u>		PPT	<u> </u>

		E 1 1	Meaning, Objectives, Purpose and Scope of Business Ethics Towards Society and Stakeholders, Role of Government in Ensuring Business Ethics Principles of Business Ethics, 3 Cs of Business Ethics — Compliance, Contribution and Consequences Myths about Business Ethics Ethical Performance in Businesses in India	·	6	РРТ	
	To learn the applicability of ethics in functional areas like marketing, finance and human resource management	Ethics in Marketing, Finance and		11		РРТ	
ecember	management	Ethics in Marketing:	Ethical issues in Marketing Mix, Unethical Marketing Practices in India, Ethical Dilemmas in Marketing, Ethics in Advertising and Types of Unethical Advertisements		4	PPT	
			Scope of Ethics in Financial Services, Ethics of a Financial Manager – Legal Issues, Balancing Act and Whistle Blower Ethics in Taxation, Corporate Crime - White Collar Crime and Organised Crime, Major Corporate Scams in India, Role of SEBI in Ensuring Corporate Governance, Cadbury Committee Report, 1992	,	4	PPT	
		Ethics in Human Resource Management	Importance of Workplace Ethics, Guidelines to Promote Workplace Ethics, Importance of Employee Code of Conduct, Ethical Leadership		3	PPT	

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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures Metho dology	
·				Planned	Taken		
January	To understand the emerging need and growing importance of good governance and CSR by organisations	Corporate Governance	Concept, History of Corporate Governance in India, Need for Corporate Governance • Significance of Ethics in Corporate Governance, Principles of Corporate Governance, Benefits of Good Governance, Issues in Corporate Governance • Theories- Agency Theory, Shareholder Theory, Stakeholder Theory and Stewardship Theory • Corporate Governance in India, Emerging Trends in Corporate Governance, Models of Corporate Governance, Insider Trading	11	Е	РРТ	
	To study the ethical business practices, CSR and Corporate Governance practiced by various	Corporate Social	Meaning of CSR, Evolution of CSR, Types of Social Responsibility • Aspects of CSR- Responsibility, Accountability, Sustainability and Social Contract • Need for CSR • CSR Principles and Strategies • Issues in CSR • Social Accounting • Tata Group's CSR Rating Framework • Sachar Committee Report on CSR • Ethical Issues in International Business Practices • Recent Guidelines in CSR • Society's Changing Expectations of Business With				
-ebruvary	organisations	(CSR)	Respect to Globalisation • Future of CSR	11	8	PPT	

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Mapping Course outcomes to Assessment

			Program:	BMS		
Name of the To	eacher:	Aishwarya Iyer				
Course: ndat	tion Course (Eth	ics and Governa	Class	SYBMS A	4	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	weigh	Remarks
	To understand						
	significance of				1		
	ethics and ethical]	
	practices in			}			
	businesses which]	
	are indispensible	Introduction to			İ		
	for progress of a	Ethics and		1	<u> </u>		
	1 country	Business Ethics	Assignment / Test	10	5	15	
		Ethics					
		Business Ethics					-
	To learn the						
	applicability of						
	ethics in functional			ľ			
	areas like						
	marketing, finance	Ethics in					
	and human	Marketing,]	
	resource	Finance and				1	
	2 management	HRM	Assignment / Test	15	5	25	
-		Ethics in					
		Marketing:					
					Į.		
		Ethics In Finance					



	T			
	Ethics in Human Resource			
	Management			
To understand the emerging need and growing importance of good governance and CSR by	Corporate	Project 10 15		
	Covernance	Project 10 15	15	
To study the ethical business practices, CSR and Corporate				
Governance	Corporate Social	ļ <u> </u>		
practiced by various	Responsibility			}
4 organisations	(CSR)	Test 15 5	20	

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		TEACHING PLAN 2021-22			
		Program BMS			 ļ ————
Name of the Teacher:	Rooshikesh Jade				
Course: Business Envirinm	ent	Class	FYBMS	<u> 8</u>	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken	<u></u>	
		Introduction to Business Environment	Business Business Environment Micro and Macro Environment Introduction to Micro-Environment Internal Environment External Environment Introduction to Macro Components	15		PPT, Board presentation, Assignments, Discussions	
Jan-22							<u> </u>
Jan-22 and Feb- 2022	Students will understand the Theory of Political environment and Legal Enviroments with their different components	Political and Legal environment	Political Institutions: Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment Impact of business on Private sector, Public sector and Joint sector Sun-rise sectors of India Economy. Challenges of Indian economy	15	2.	PPT, Board presentation, Assignments, Discussions	



Feb-2022 and	Students will		Cariel and Cultural Environment			PPT, Board presentation,	
March-2022	understand the		Social and Cultural Environment	1		Assignments,	1
	meaning of Social		Nature, Impact of foreign culture on			Discussions	
	and Cultural		Business,	i		Discussions	1
	Environment,		Traditional Values and its Impact,			H	
	Technological		Social Audit - Meaning and Importance			i	1
	environment and		of Corporate Governance				
	Competitive		Social Responsibility of Business	15			1
1	Environment		Technological environment:				
		Social and Cultural	Features, impact of technology on				
]		Environment,	Business				
		Technological	Competitive Environment:				
		environment and	Meaning, Michael Porter's Five Forces				İ
		Competitive	Analysis,				
Ļ		Environment	Competitive Strategies				
	Students will	International	7			PPT, Board	
ļ	understand the	Environment	International Environment		•	presentation,]
	Concepts of		GATT/ WTO:			Assignments,	
ļ	International		Objective and Evolution of GATT,			Discussions	
	environments and	1	Uruguay round, GATT v/s WTO,				
	various other factors		Functions of WTO, Pros and Cons of				1
	creating the same		WTO.				1
Ì	Creating the same		Globalization:	1			1 1
l .			Meaning, Nature and stages of				1
			Globalization, features of Globalization,				1
1			Foreign Market entry strategies, LPG				1
		1	model.	15			
			MNCs:		Ì	İ	
			Definition, meaning, merits, demerits,		1		
1		l l	MNCs in India		Ì		
			FDI:				
			Meaning, FDI concepts and functions,				
1		1	Need for FDI in developing countries,		1		
		1	Factors influencing FDI, FDI operations		1		
		1	in India,				
			Challenges faced by International			1	
	1		Business and Investment Opportunities	1			
Mar-22	2		for Indian Industry				
				L	L		1





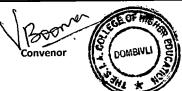


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Mapping Course outcomes to Assessment

			Program:BMS		<u> </u>	
Name of the T	eacher:	Rooshikesh G Jade	<u> </u>			
	Business Environmen	nt	Class	FYBMS	B _	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students will understand the bsic concepts of Business environment and its components	Introduction to Business Environment	Test	14	10	25	
2	Students will understand the Theory of Political environment and Legal Enviroments with their different components	Political and Legal environment	Test	12	5	20	
3	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Test	12	5	20	
4	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	Test	12	5	10	
	creating the sume	Total Ma		50	25	75	



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	% o		The S.I.A. College of Higher E	ducation			
	Z		Affiliated to University of Mumbai				
	3 1 9.		Accredited B+ by NAAC				
	SIA		P-88, MIDC Residential Area Dombivli	Gymkhana R	oad,		+
			Near Balaji Mandir, Dombivli (East), 42	1203.	1		
							-
	<u> </u>						
		TEACHING PLAN 2021-22					
ame of :	he Teacher:	0 111 0	Program	BMS		7	
	BUSINENS ECONOMICS II	Sujith Raman					
	e commo de con omico n		Class	SYBMS	A		
Month	Course outcome	Торіс	Sub-Topic	No. o	of Lectures	Methodology	Links t
				Planned	Taken	 	┼
i					AMACII	 	
ľ	Understand meaning, scope and importance of macroeconomics, various		ı	1 1	-	LECTURES, PPT,	
1	Concepts of national income and expenditure, concept of money supply	İ	ł			INDUSTRY	١ .
ĺ	demand for money and inflation and monetary policy, constituents of fiscal policy etc	·		[. [RELATED	1
	policy etc	INTRODUCTION TO MACROECONOMICS	Macroeconomics	2		EXAMPLES	1
1				1		EXAMPLES,	
1			Circular flow of aggregate income and			LECTURES,	
			expenditure	2		DIAGRAMS	l
1						EXAMPLES,	
ľ			1			LECTURES,	
+		 	The measurement of National Product	2		DIAGRAMS	
1		I				EXAMPLES,	
1		ľ				LECTURES,	
$\overline{}$			Short run economic fluctuations	2		DIAGRAMS	
- 1					-	EXAMPLES,	
1			The Keynesian Principle of Effective	1		LECTURES,	
-+			Demand	2		DIAGRAMS	
	•					EXAMPLES,	
- 1						LECTURES,	
	······································	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY	2		DIAGRAMS	
						EXAMPLES,	
	ه		1	l		LECTURES,	
			DEMAND FOR MONEY	2		DIAGRAMS	- 1
						EXAMPLES,	
- 1						LECTURES,	- 1
			Money and Prices	2		DIAGRAMS	j
						ECTURES,	
			1	- 1		DIAGRAMS,	- 1
			1			NDUSTRY	1
			1		J _R	RELATED	- 1
		 	Inflation	2		XAMPLES	- 1
			Monetary Policy				
1		,	10.1 00	1		ECTURES, RBI	
		CONSTITUENTS OF FISCAL POLICY CONTROL OF	Role of Government to provide Public			ELATED	- [
		THE OF THE OF THE OF	goods	3	E	XAMPLES	1

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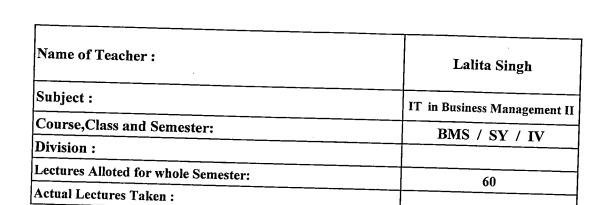
							
		· ·				LECTURES, RE	ВІ
		·	Fiscal Policy		ł	EXAMPLES	-
			Instruments of Fiscal Policy				
			Union Budget				
			1			LECTURES,	
	Acquire knowledge of theory and issues of international trade balance of	OPEN ECONOMY, THEODY AND ISSUED OF THE	6	1	ì	HISTORY OF	- [
	payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE		1	ĺ	INTERNATION	A
		TRADE	The basis of international trade		2	LTRADES	
				i		· · · · · · · · · · · · · · · · · · ·	
				1	J	LECTURES AND)
			Foreign Investments		2	EXAMPLES	ĺ
			Balance of Payments Foreign Exchange and Foreign exchang		2	LECTURES	
			market	e			
				+-	3	LECTURES	-
			OF HIGH	+	+	<u> </u>	┷—
				\	+		——
			CONVENCE OF THE PROPERTY OF TH	1	<u>`</u>	e!)	
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	Faculty		Convenor	1	 		
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			Mapping Course outcome in Assessme	nt	 		
me of t	SUJITH RAMAN		Program:	BMS			- -
urse :	BUSINESS ECONOMICS II			DIVIS		 	├ ──
uise.	BUSINESS ECONOMICS II		Class	SYBMS	 	 	
				DIVIS	 		 -
- 1				<u> </u>	Weightage -	Overall	
_	COURSE OUTCOME	i			Internal &	weightage -	
	Understand meaning, scope and importance of macroeconomics, various	Topic linked	Assessment methodology	Marks	į.		Remarks
- 19	concepts of national income and expenditure, concept of money supply					External	iternal K
	and any analysis of more supply,	1			ı	1 1	
- 19	gernand for money and initiation and monetary policy, constituents of fiscal	1				1	
- 19	demand for money and inflation and monetary policy, constituents of fiscal policy etc		internal exam, Assignments and				
- 19	gernand for money and initiation and monetary policy, constituents of fiscal	INTRODUCTION TO MACROECONOMICS	external exam	100	25	75	_
- 19	gernand for money and initiation and monetary policy, constituents of fiscal	INTRODUCTION TO MACROECONOMICS	external exam nternal exam, Assignments and				
- 19	gernand for money and initiation and monetary policy, constituents of fiscal	INTRODUCTION TO MACROECONOMICS I MONEY, INFLATION AND MONETARY POLICY	external exam nternal exam, Assignments and external exam	100	25 25	75 75	
1	perinand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECONOMICS	external exam nternal exam, Assignments and external exam, Assignments and nternal exam, Assignments and external exam	100	25	75	
1 1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and				
1	perinand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS MONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY III	external exam nternal exam, Assignments and external exam, Assignments and nternal exam, Assignments and external exam	100	25 25	75 75	
1 1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25	75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1 1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1 1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1 1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS IMONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INTRODUCTION TO MACROECONOMICS INTRODUCTION TO MACROECO	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS MONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TE	external exam nternal exam, Assignments and external exam external exam, Assignments and external exam nternal exam external exam external exam, Assignments and external exam, Assignments and external exam	100	25 25	75 75	
1	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS MONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TE	external exam nternal exam, Assignments and external exam external exam, Assignments and external exam nternal exam external exam external exam, Assignments and external exam, Assignments and external exam	100	25 25	75 75	
2 p	Acquire knowledge of theory and issues of international trade balance of bayments, foreign investment	INTRODUCTION TO MACROECONOMICS MONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TE	external exam nternal exam, Assignments and external exam external exam, Assignments and external exam nternal exam external exam external exam, Assignments and external exam, Assignments and external exam	100	25 25	75 75	
2 p	actinate for money and initiation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS MONEY, INFLATION AND MONETARY POLICY CONSTITUENTS OF FISCAL POLICY OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TE	external exam nternal exam, Assignments and external exam, Assignments and external exam, Assignments and external exam nternal exam, Assignments and	100	25 25 25	75 75	

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The S.I.A. College of Higher Education

DOMBIVLI (E)



Month	No of lectures Available
January	13
Feburary	13
March	13
April	12

3.5	Syllabus Unit -1 Allotted Lectures: 15			TOTAL	51
Month		Strategies Used	Planned	Taken	Remarks
	Overview of MIS,Definition, Characteristics Subsystems of MIS (Activity and Functional subsystems),Structure of MIS Reasons for failure of MIS, ,Understanding Major Functional Systems Marketing & Sales Systems,Finance & Accounting Systems Manufacturing & Production Systems,Human Resource Systems,Inventory Systems, Sub systems, description and organizational levels,Decision support system, Definition,Relationship with MIS Evolution of DSS, Characteristics, classification, objectives, components, applications of DSS	Online Lecture, Quiz, Assignment	15	13	Competal
Month	Syllabus Unit -2 Allotted Lectures :15	Strategies Used	Planned	Taken	Remarks



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Month

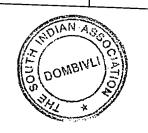
Month

Functions of Data warehouse, Data warehouse architecture Business use of data warehouse, Standard Reports and queries, Data MiningThe scope and the techniques used

Business Applications of Data warehousing and Data mining

Syllabus Unit -4Alloted Lectures: 15

		\sim				
	Concepts of ERP,Architecture of ERP Generic modules of ERP Applications of ERP,ERP Implementation concepts ERP lifecycle,Concept of XRP (extended ERP) Features of commercial ERP software,Study of SAP, Oracle Apps, MS Dynamics NAV, Peoplesoft, Concept of e-CRM E-CRM Solutions and its advantages, How technology helps? ,CRM Capabilities and customer Life cycle Privacy Issues and CRM,Data Mining and CRM CRM and workflow Automation,Concept of E-SCM Strategic advantages, benefits,E-SCM Components and Chain Architecture, Major Trends in e-SCM,Case studies ERP/SCM/CRM	Online Lectures, Recorded Video Lecture, Quiz, Assignment, Discussion, BlackBoard	15	13	La San San San San San San San San San Sa	
	Syllabus Unit -3 Alloted Lectures: 15					
_	Introduction to DBMS	Strategies Used	Planned	Taken	Remarks	1
	Meaning of DBMS, Need for using DBMS. Concepts of tables, records, attributes, keys, integrity constraints, schema architecture, data independence. • Data Warehousing and Data Mining Concepts of Data warehousing, Importance of data warehouse for an organization, Characteristics of Data warehouse	Online Lectures, Recorded Video Lecture, Quiz, Assignment, Discussion, BlackBoard	15	13	jerd.	
- 1	Of Data Warehouse Functions of Data warehouse		15		70/2	



Planned

Taken

Remarks

Strategies Used

scope, Benefits of BPO, BPO and IT Services, Project Management approach in BPO, BPO and IT-enabled services, BPO Business Model, Strategy for Business Process Outsourcing, Process of BPO ITO Vs BPO, BPO to KPO, Meaning of KPO KPO vs BPO, KPO: Opportunity and Scope, KPO challenges KPO Indian Scenario, Outsourcing in Cloud Environment Cloud computing offerings, Traditional Outsourcing Vs. Cloud Computing		Business Process Outsourcing: IT and Business Processes, Business Process Outsourcing (BPO) Introduction, BPO Vendors, How does BPO Work?, BPO Service scope, Benefits of BPO, BPO and IT Services, Project Management approach in BPO, BPO and IT-enabled services, BPO Business Model, Strategy for Business Process Outsourcing, Process of BPO ITO Vs BPO, BPO to KPO, Meaning of KPO KPO vs BPO, KPO: Opportunity and Scope, KPO challenges KPO Indian Scenario, Outsourcing in Cloud Environment Cloud computing offerings, Traditional Outsourcing Vs. Cloud	Online Lectures, Recorded Video Lecture, Quiz, Assignment, Discussion, BlackBoard	15	12		
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TOTAL:

51

Signature of Subject Teacher

Signature of Convenor

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	TEACHING	G PLAN 2021-22		
Name of the Teacher: Dr.Hasit	Program Bachelor o kumar Nagariya	of Management Studies		
Course: Auditing	Class	SYBMS	FINANCE	

Month	Course outcome	Topic	Sub-Topic	No. of Le	ectures	Methodology	Links referen
	understand the			Planned	Taken		<u> </u>
	1	Introduction to					
Nov-21		Auditing	Introduction of Syllabus	2	2	PPT,Lecture	
			Chapter-1 Items included in			1 1,Eoctare	-}
			Fianancial Statements, Users of				
1			Financial Statements	3	2	PPT,Lecture	1
	1		Meaning and Defination of				
			Auditing ,Features of Auditing	2	2	PPT,Lecture	
	·.	i	Distinguish Between-				
1			Accounting and	j			
	£ ()		Auditing, Auditing and				
D. 21		ļ	Investigation, Objectives of			PPT,Lecture,Article	1
Dec-21	.3.		Auditing Auditing	3		Review	
L,	<u> </u>		Errors and Types	2		PPT,Lecture,Case Study	

			Frauds and Types, Window	¬ , ~	<u> </u>	In an an an an an an an an an an an an an	
			Secret Reserve-Why	2	$\frac{2}{}$	PPT,Lecture,Role Play	
Jan-22			Done, How Done, Objections				
İ			Circumstances indicating	3	2	PPT,Lecture,Case Stud	y
			Errors and Frauds, Auditor's				
			Duties Regarding Frauds	3	2	DDT I askess D. J. Di	
j			Auditor's Responsibility For	 	+2	PPT,Lecture,Role Play	
			Errors and Frauds, Advantages	1	1		1
ŀ			and Necessity of	İ			- 1
			Auditing, Inherent Limitations				1
-			of Auditing	3	2	PPT,Lecture,Quiz	
]					 -	111,Decture,Quiz	1-44
1				1	1		http
			Principles of		1	·	WW.
			Audit, Materiality, True and Fair	1			be.co
			View, Types of Audit, Auditing	ĺ	1	PPT,Lecture,You Tube	atch' WiP
 -	·	 	Standards by ICAI	3	2	Video	R9M
	S-4 • 4 •		CHAPTER-2-				17.5101
	et acquainted vith Audit		Stages/Process/Scope of		1	`	1
		Audit Planning,	Audit, Audit Planning (SA	li	1		
	echniques and atternal Audit	Procedures and	300), Pre-Commencement				1
	iternal Audit	Documentation		3	2	PPT,Lecture,Case Study	1
			Audit Programme-				 -
		1	Definition, Factors, Contents/Es				https:/
1			sentials, Types, Advantages, Dis	ľ			WW.yo
1			advantages, Precautions For			, ,	be.com
			Overcoming	J	ı		atch?v
1			Disadvantages, Method of Work	1		PPT,Lecture,You Tube	gBNC
<u> </u>	<u>-</u> -		WOLK	3	2	Video	ASvI

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			Audit Evidence:Essentials of Good Audit Evidence,Sufficient Audit Evidence v. Appropriate Audit			
			Evidence,Internal Evidence v. External Evidence	3	2	PPT,Lecture,Role Play
			Audit Procedures - Classification, Audit Techniques - Types, Audit Working Papers- Factors, Requisite Contents, Main Functions/Importance, Contents of Permanent Audit File, Contents of Current Audit File, Ownership, Custody and Access, Auditors Right of Lien , Audit NoteBook			
			Unit-3-Test Check-Test	3	2	PPT,Lecture,Case Study
			Checking Vs. Statistical		=	
	Learn about audit planning	Auditing Techniques and	sampling,Unsuitable,Need/Imp ortance,How to Select Items,Advantages,Disadvantag			
Feb-22	procedure and documentation	Internal Audit	es,Precautions,Auditor's Liability,	3	2	PPT,Lecture,Case Study



			Routine Checking-	7	_		
			Features, Objectives, Advantage		1	,	1
			s,Disadvantages,Audit		1		
			Marks, Audit Sampling-				
•			Purpose, Factors for designing	1	1		
		·	Audit Sample, Sample	1	ı		
			Size, Sampling Risk, Tolerable	1			
		1	Error, Expected Error, Methods		1		
		1	of selecting Sample	1			- 1
		1	Items, Evaluation of Sample				
		<u> </u>	Results	2	2	DDT I active D. 1. D1	
			Advantages of Statistical		 	PPT,Lecture,Role Play	
		1	Sampling in				
		1	Auditing, Procedure, Advantage		1		
			s/Need/Importance				
			,Disadvantages,Auditor's		ļ		
			Duty/Liability/Precautions	3	2	PPT,Lecture,Quiz	
	}		Internal Control-Purpose and		 -	11 1,Decture, Quiz	
		1	Advantages, Components/Char				1
			acteristics/Features,Objectives				
			of Internal				1
			Control, Management				https://w
			Responsibilities for Internal	i		;	ww.yout
			Control, Review of Internal				ube.com/
		,	Control, Auditor's				watch?v
			Duties,Inherent Limitations of	1			=c85pom
	1		Internal Control,Internal	.			ognpA
,	1		Control for Various			•	1
	1	·	Items, Audit in Depth, Internal		j	PPT,Lecture,You Tube	
	<u> </u>	(Check,Internal Audit	3	2	Video	1



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	Understand vouching and verification process in Auditing	Auditing Techniques: Vouching & Verification	Unit-4-Vouching-Aims, Objectives and Importance,Points to be Considered in Vouching,Vouching of Receipts	2	2	PPT,Lecture,Case Study
Mar-22			Understood Vouching of Payments	3	3	PPT,Lecture,Case Study
			Understood Unit-5- Verification-Objects of Verification, Techniques of Verification, Valuation, Basis of Valuation, Importance of Valuation			
				3	2	PPT,Lecture,Role Play
			Understood Differences Between Verification and Valuation,Principles of Verification and Valuation of Assets,Problems of Verification and Valuation,Verification of Assets and Liabilities,Revision			
				33	2	PPT,Lecture,Quiz

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Mapping Course outcomes to Assessment

		Program Packel 675				
Name of the Teacher: Dr.Hasit	kumar Nagariya	Program Bachelor of Managem	ent Studies	ļ		
Course: Auditing	T	CI	SYBMS	FINANC	YF.	
				THUITC.		

<u>SNO</u>	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
	understand the	Introduction to					
1	basics of Auditing	Auditing	Internal Test	25	25	75	
						,,,	
		_			1 1		
					•	•	
	Get acquainted			1			- 1
	with Audit	Audit Planning,		1	1 1	:	i
2	Techniques and Internal Audit	Procedures and Documentation	internal Test		1 1		
			Internal Test	25	25	75	
		. 1					
	1	Auditing			1 1		
	Learn about audit	Techniques and				:	
	planning	Internal Audit	y year	%			
	,procedure and	Introduction	مهم أميانها	1	i i		COLLEGE

		O		$\boldsymbol{\mathcal{O}}$			
·							
	Understand	Auditing					
	vouching and verification process in	Techniques : Vouching & Verification					
4	Auditing		PPT Competition	NA NA	NA	75	

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		TE.	ACHING PLAN 2021-22	Indian 1		,	_r
Nama of th	ha Taashar - Mulmi Kull		Program	BMS	_		
Name of the Teacher: Mukul Kulkarni Course: Strategic Cost Management		Class	CX		ļ 		
	Strategie Cost Manager	ment -	Class	SY		ļ	
Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
				Planned	Taken	-	
Dec	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM	Concept and Philosophy- Objectives of SCM-Environmental influences on cost management practices, Key elements in SCM-Different aspects of Strategic Cost Management: Value Analysis & Value Engineering, Wastage Control, Disposal Management, Business Process Reengineering, Total Quality Management, Total Productive Maintenance, Energy Audit, Control of Total Distribution Cost & Supply Cost, Cost Reduction & Product Life Cycle Costing(An Overview)	20	15	PPT, Discussion	

							
Jan	CO 2The subject covers	Activity Based Costing	Concept, rationale, issues,	20	15	PPT,	
	the complex modern		limitations. Design and			Discussion	
	industrial organizations		Implementation of Activity Based				
	within which the various		Costing (Practical Problems on] [i J
	facets of decision-		ABC), Life Cycle Costing, Kaizen	i I			
	making and controlling		Costing, Back Flush Costing.				!
	operations take place.		Evaluation criterion; Return on				l
			Cash Systems; Transfer Pricing				
			and Divisional Performance.				
ł			Transfer Pricing in International				
			Business, Marginal Costing and				
			Managerial Decision Mix				ł
			(Practical Problems)				
		•					
Feb	CO1 Learners should	Strategic Cost Management	Cost Audit & Management Audit	8	6	PPT,	
	develop skills of	performance assessment (Only theory)	under companies Act, with			Discussion	· }
	analysis, evaluation and		reference to strategic assessment				
	synthesis in cost and	·	of cost & managerial]
	management		performance- Strategic Cost-				i
	accounting		Benefit Analysis of different	<u> </u>			
	l		business restructuring		ĺ		
			propositions-Entrepreneurial				
		·	approach to cost Management,				
]		with reference to core				
			competencies, strategic				i i
			advantages & long-term				
			perspective of cost Management.		ĺ		
			Six Sigma, Learning Curve, Praise				
			Analysis and Simulation	 			
			,		ļ		



			~				
lar	CO 2The subject covers the complex modern industrial organizations within which the various facets of decisionmaking and controlling operations take place.	Variance Analysis & Responsibility Accounting (Practical Problems)	Standard Costing (Material, Labour, Overhead, Sales & Profit) Responsibility Accounting —Introduction, Types & Evaluation of Profit Centre and Investment Centre	12	11	PPT, Discussion, Problem solving	
	<u> </u>			- 60	47		
	Juliand		Bonno			<u> </u>	
	Faculty		Convenor			Principal	
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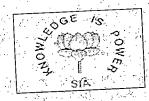
Name of the Teacher:		Mukul Kulkarni	Program:	BMS			
Course :	Strategic Cost Manager	ment	Class	SY			
SNO	Course Outcome	Topic linked	According to the delegation	D.C. when	e -	Overall weightage -	
	CO1 Learners should		Assessment methodology	Marks	Internal	External	Remarks
	develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM		18.75		18.75	
2	the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.		Internal test	31.25	12.5	18.75	
3	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Strategic Cost Management performance assessment (Only theory)		18.75		18.75	
4	CO 2The subject covers	Variance Analysis & Responsibility Accounting (Practical Problems)	Internal test .	31.25	12.5	18.75	
	Bellar ri	St. Tall A Tall	Paggina		_		

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1				<u> </u>		TEACHING	PLAN 2021-22		· · · · · · · · · · · · · · · · · · ·			
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ند بد		1000				Prograi	11,DIVIO				7 27 4 T A	
				Rooshikesh	Jade		1, 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	SVBMS	Div -A			
	of the 1	eacher:				Cla	iss	1 012				
,	Cours	e: Change	Management		10 10 PM 1 PA 1	100	<u></u>		The salar salar	1 3 3 2		le to

f the Teac	HCI .	77.14 5 A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Class			1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
Course:	Change Management	100	· · · · · · · · · · · · · · · · · · ·			Links to
			Sub-Topic	No. of Lectures	Methodology	references
Month	Course outcome	Nu. Topic		Planned Taken	1. <u>1. 2. 1.</u>	
		THE RESERVE		15	PPT, Board	
-	Understand the	Introduction to	Introduction & levels of change.		presentation,	
	Fundamental concepts	Change	Importance, imperatives of change, Forces of change, Causes-social,		Assignments,	
	of change, levels of		economic, technological and	18	Discussions	
	change, reasons behind		organizational.	'0)
	change, types of change		Organizational culture& change.			
	and varuious theories of		Types & Models of change			l Maria
,	change		Kurt Lewin's change model, Action			and the
2.0			research, Expanded Process Model.,	_	1 2	
•			A.J. Leavitts model.	15	PPT, Board	
<u> </u>	Understand the	Impact of Change	Change & its implementation Individual change:		presentation,	
	methods of change and		concept, need, importance & risk of no	ot .	Assignments,	
	its requsits and	,	having individual perspective. Team	1 17	Discussions	. Maria
	limitations, also to		Change -	공사 그 그 모스테 라이 이 기계 때		
a Tea a Te _a t	understand the		concept, need, importance & limitation	n		
	resistance to change		Change & its impact-			
	and its reasons.		Resistance to change & sources-sourc	es		
			of individual resistance, sources of			
			organizational resistance			
				<u> </u>		90 C 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
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					PPT, Board		* _{1,5}
			Overcoming Resistance to change 15		presentation,		
100 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100	Understand the	Resistance to	Manifestations of resistance, Six box		Assignments,		છે. 👸
	nethods of overcoming	Change	Manifestations of test		Discussions		1]; 1
The Call	the change, and its		Minimizing RTC:		Diacossion -		
	importance.		D Interventions to overcome change-	10			. (1.)
	in inportance	· · · · · · · · · · · · · · · · · · ·	meaning and importance, Team	10			0.00
			intervention, Role analysis Technique,				33.5
地域的影响			Coaching &mentoring, T-group, Job				
(jara ji Cl			expectations technique, Behaviour			1. The state of th	
制作を自然	(4) (1) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4		modification, Managing role stress			A	
in late to	The court of the c		modification, Managing 100			<u>. 1</u>	
				1 1 1 1 1 1 1	PPT, Board		1.50
			Effective implementation of 1	5	presentation,		1
	understand how to	Effective	Effective implementation of the crive		Assignments,		
i deservationis	implement the change	Implementation of	change—change agents and effective	17	Discussions		1
	effectively with the case	Change	change programs	1 7	Discussions		
Sild Cabbaba			Systematic approach to change, client		1		1 '
San Fred San	studies		& consultant relationship • Classic skills				١,
			for leaders				1
. .			Case study				4.
	▼ 医人类 人类		on smart change leaders, caselets on		1	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
		1	Action research				٠,
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٠ ١			Program:BMS	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	Name of the Teacher:	Rooshikesh G Jade	The last the same will at		
	Course : Business Environmen	 	Class	S YBMS	

					Malabaga	Overall	Remarks	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -		Kemarks	
					Internal	weightage -		
						External		
1	Understand the	Introduction to	Test and Assignments	14	10	15		٠.
	Fundamental concepts	Change	1					
	of change, levels of			, 3	A Section			ŀ
,	change, reasons behind							
	change, types of change					, and		l.
	and varuious theories of			, , ,	બિર્સાય, દ્વાર્થ છ			3
	change							-
	Charige							
				· · · ·			- 10	ľ
	Understand the	Impact of Change	Test and Assignments	12	5	20		ĺ
	methods of change and							ł
	its requsits and							l
	limitations, also to							
	understand the	the state of the s		· .			1.	ŀ
	resistance to change							1
	and its reasons.							١.
	and its reasons.	4.0	<u></u>	<u> </u>			 	ŀ
	Understand the	Resistance to	Test and Assignments	12	5 - 5	20		ľ
	methods of overcoming	10.0				17.5		1
	the change, and its							1
	importance				√			l
	Importance							4
	understand how to	Effective	Test and Assignments	12	5	20		1
10.7	implement the change	Implementation of				1		4
	effectively with the case	1 '			T			
	studies		1 4. 7 1. 1967. 1979. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989. 1989.		<u> 18 18 18 18 18 18 18 18 18 18 18 18 18 </u>			4
	Studies	Total Marks		50	25	75	<u> </u>	⅃
I 👉 .		Total Indian				7 19 November 19 19 19 19 19 19 19 19 19 19 19 19 19	institution of the control of the	

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	TEACHING PLAN 2021-22		
Nome of the Total	Program Bachelor of Management Studies	Τ	
Name of the Teacher: Tarun S. Kuckian Course: Conflict & Negotiation			
Course: Conflict & Negotiation	Class SYBMS Human Resource Specialisation		

Month	Course outcome	Topic Sub-Topic	Sub-Topic	No. of Lectures		Methodology
			Planned	Taken		
	Understand the nature of conflicts, their causes and outcomes.	Overview of Conflict	Meaning & Nature of conflict, Transitions in Conflict Thought - Features & Causes of conflict, Functional & Dysfunctional conflict, Levels of Conflict, Process of conflict - 5 stages. Benefits & limitations of conflict to the organisation. Conflict Outcomes, Five Belief Domains of Conflict.	10		Lecture , PPT, Word - Cloud, Short Video, Pop up Qui Powerpoint presentatio by students.



Dec 21- Jan 22	Study the different aspects of conflict management and how to handle them effectively.	Conflict Management	Meaning, Need & Importance of Conflict Management, Conflict Resoulution strategies, Strategies for resolving conflicts. Prevention of Industrial conflicts; Settlement of Conflicts.	10	0 12	Lecture, PPT, Assignment, Short Video, Verbal Q & A.
Jan-22	Gain insight into the concept of negotiation and negotiation	Overview of Negotiation	Meaning, Importance, process & factors of negotiation; Challenges for effective negotiation. Imp of personality in negotiation, Role of communication, emotions in negotiation. Distributive & Integrative negotiation.		5 6	Lecture , PPT, Short video & discussion, Article reading, Assignment , Verbal Q & A .
Feb-22	process.		Crosss - cultural Negotiation, Factors affecting cross cultural negotiation, Differences of culture and its role in negotiation, Ways to resolve cross cultural negotiation.	5	6	Lecture, PPT, Short video & discussion, Verbal Q & A, Yammer Project.
Mar-22 Links to ref	role of third party negotiation and skills for effective negotiation.	Negotiation and 3D	Ways to resolve cross cultural negotiation, Types of negotiations in workplace, Factors affecting international negotiations. Third party negotiation, Skills for effective negotiation, Ethics in negotiation, 3D Negotiation. Revision	10		Lecture, PPT, Microsoft Form Test Quiz, Revision.

3 ways to resolve a conflict | Dorothy Walker | TED Institute - YouTube

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		Program Bachelor of Management Studies	<u> </u>	T
	Tarun S. Kuckian			
Course: Employee Relation	s & Welfare	Class SYBMS Human Resource Specialisation	 	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the nature of conflicts, their causes and outcomes.	nature of conflicts, Overview of Conflict	Internal Test.	20	20	
	ļ		Powerpoint Presentation by Students Popup quiz.	5	20	7!
2	l	Conflict	Internal Test.			
	how to handle them effectively.	Management	Assignment	20 5	20 1.5	75
					1.5	
3	negotiation and	Overview of Negotiation	Assignment	5	1.5	75
<u></u> .	process.	-	Project Yammer - News Articles	NA	NA	

Understand the Managing role of third party Negotiations, negotiation and Ethics in skills for effective Negotiation and 3D negotiation. Negotiation Microsoft Form Test Quiz			
4 negotiation. Negotiation Microsoft Form Test Quiz NA			
	NA	1	75

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Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2020-21								
		Program: BMS SEM: IV		-				
Name of the Teacher:	Deepika Iyer							
Course: Integrated Marketing Communication		Class: SYBMS Marketing						

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Understand different audience for different marketing tools	Untroduction to	 Meaning, Features of IMC, Evolution of IMC, Reasons for Growth of IMC. Promotional Tools for IMC, IMC planning process, Role of IMC in Marketing 	8		PPT, Videos, Live examples	,
December	Understand different audience for different marketing tools		 Communication process, Traditional and alternative Response Hierarchy Models Establishing objectives and Budgeting: Determining Promotional Objectives, Sales vs Communication Objectives, DAGMAR, Problems in setting objectives, setting objectives for the IMC Program. 	7		PPT, Videos, Live examples	
January	Learn about various tools of Integrated Marketing Communication	Elements of IMC – I	 Advertising – Features, Role of Advertising in IMC, Advantages and Disadvantages, Types of Advertising, Types of Media used for advertising. 	5		PPT, Videos, Live examples	

January	Learn about various tools of Integrated Marketing Communication	 Sales promotion – Scope, role of Sales Promotion as IMC tool, Reasons for the growth, Advantages and Disadvantages, Types of Sales Promotion, 	5	PPT, Videos, Live examples	
February	Learn about various tools of Integrated Marketing Communication	objectives of consumer and trade promotion, strategies of consumer promotion and trade promotion, sales promotion campaign, evaluation of Sales Promotion campaign.	5	PPT, Videos, Live examples, Case study	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		Methodology	Links to references
				Planned	Taken				
February	Learn about various tools of Integrated Marketing Communication	Elements of IMC – II	Direct Marketing - Role of direct marketing in IMC, Objectives of Direct Marketing, Components for Direct Marketing, Tools of Direct Marketing – direct mail, catalogues, direct response media, internet, telemarketing, alternative media evaluation of effectiveness of direct marketing	5		PPT, Videos, Live examples			
March	Learn about various tools of Integrated Marketing Communication		Public Relations and Publicity – Introduction, Role of PR in IMC, Advantages and Disadvantages, Types of PR, Tools of PR ,Managing PR – Planning, implementation, evaluation and Research, Publicity, Sponsorship – definition, Essentials of good sponsorship, event sponsorship, cause sponsorship	5		PPT, Videos, Live examples, case study			



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March	Evaluate the tools of communication used for a campaign and measure its results		 Current Trends in IMC – Internet & IMC, Advertising on internet, PR through Internet Banner, Sales promotion on Internet, direct marketing on internet. 	2	PPT, Videos, Live examples
March	Evaluate the tools of communication used for a campaign and measure its results		Ethics and Marketing communication — stereotyping, targeting vulnerable customers, offensive brand messages — legal issues — Commercial free speech, misleading claims, puffery, fraud, questionable B2B practices	3	PPT, Videos, Live examples
March	Evaluate the tools of communication used for a campaign and measure its results		Behavioural Evaluation – sales and response rate, POPAI, Toll free numbers, QR codes and facebook likes, response cards, Internet responses, redemption rate Test Markets – competitive responses, scanner data, Purchase simulationtests	5	PPT, Videos, Live examples
March	Evaluate the tools of communication used for a campaign and measure its results	Evaluation & Ethics in Marketing	Evaluating an Integrated Marketing program – Evaluation process of IMC – Message Evaluations, Advertising tracking research – copy testing – emotional reaction test, cognitive Neuro science – online evaluation,	5	PPT, Videos, Live examples
March	Learn about various tools of Integrated Marketing Communication		Personal Selling – Features, Role of Personal Selling in IMC, advantages and disadvantages of Personal Selling, Selling process, Importance of Personal Selling	5	PPT, Videos, Live examples

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			Program: BMS SEM: IV	 	
Name of t	he Teacher :	Deepika Iyer		 	
		g Communication	Class: SYBMS Marketing		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	1~	weightage -	Remarks
	Understand different						
	audience for different	Introduction to					
	marketing	Integrated Marketing					
	1 tools	Communication	Internal Test	20	20	25	
	Learn about various tools of Integrated Marketing						
	2 Communication	Elements of IMC 1	Project	5	5	25	
;	Learn about various tools of Integrated Marketing	Elements of IMC 2	Presnetation	NA	NA	25	
	Evaluate the tools of communication used for a campaign and measure its	Evaluation & Ethics in Marketing	Casa Study	NA	NA	25	
	4 results	Communication	Case Study	INA	INA	25	

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		TEACHING PLAN 20	21-22	
		Program BMS		
Name of the Teacher:	SHWETA G			
	Corporate			
	Communication	·	1 1	
Course:	and PR	Class TYBMS		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	
				Planned	Taken		
II II V	To provide the students with a basic understanding of the concepts of corporate communication and public relations		Introduction, Meaning, Scope, Corporate Communication in India, Need/Relevance of Corporate Communication in contemporary scenario, Coporate Identity, Corporate Image and Corporate Reputation, Ethics and Law un Corporate Communication	. 15	15	PPT, VIDEOS	



AUGUST	To provide the students with a basic understanding of the concepts of corporate communication and public relations, To introduce the various elements of corporate commnication and their roles in managing organisations	UNDERSTANDING PUBLIC RELATIONS	Fundamentals of Public Relations, Emergence of Public Relations, Public Relations Environment, PR Theories	15	15	PPT, VIDEOS
SEPTEMBER	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	Media Relations, Employee Communication, Crisis Communication, Financial Communication	15		PPT, VIDEOS



OCTOBER	To develop critical understanding of the different practices associated with corporate communication	CORPORATE	Contribution of Technology to Corporate Communication, Types of Communication Technology. Information Technology in Corporate Communication, Corporate Blogging		13	PPT, VIDEOS	
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		Program: BMS	
Name of the Teacher:	SHWETA G		
	Corporate		
	Communication		
Course:	and PR	Class TYBMS	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	To provide the students with a basic understanding of the concepts of corporate communication and public relations		STUDENT PROJECTS	25	10	
2	To introduce the various elements of corporate commnication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	UNDERSTANDING PUBLIC RELATIONS	ASSIGNMENTS AND STUDENT PROJECTS			



	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	ASSIGNMENTS AND STUDENT PROJECTS	25	10	
4		ALL MODULES	CLASS TEST	25	5	

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		TEACHING PLAN 2021-22					
			In .	BMS			
			Program	Divis			
Many of th	ne Teacher:	Sujith Raman					
Name of the	TO TEACHER !		Class	TYBMS			
Course:	INTERNATIONAL FINANCE						<u> </u>
							Links to
Month	Course outcome	Торіс	Sub-Topic	No.	of Lectures	Methodology	references
			 	Planned	Taken		
				a ianneu	LARCH	 	
			1			L	
	Familiarises the students with the fundamental aspects of various issues					LECTURES, PPT, INDUSTRY	
	Familianses the students with the fundamental aspects of various issues	FUNDAMENTALS OF INTERNATIONAL FINANCE	INTRODUCTION TO INTERNATIONAL FINA	3		RELATED EXAMPLES	<u></u>
January	associated with International Finance	PUNDAMENTALS OF INTERNATIONAL PRANTE				EXAMPLES, LECTURES,	
		•		,		DIAGRAMS]
			BALANCE OF PAYMENT	3			
			INTERNATIONAL MONETARY SYSTEM	4		LECTURES	
						LECTURES, DIAGRAMS,	
						INDUSTRY RELATED	
			AN INTRODUCTION TO EXCHANGE RATE	4		EXAMPLES	
			AN INTRODUCTION TO EXCHANGE NATE.				
		<u></u>					
							<u> </u>
		FOREIGN EXCHANGE MARKETS, EXCHANGE				LECTURES, DIAGRAMS,	1
		FOREIGN EXCHANGE WARRETS, EXCHANGE				INDUSTRY RELATED	Î .
	Get a comprehensive overview of International Finance as a separate	RATE DETERMINATION & CURRENCY		-		EXAMPLES	
	area in International Business	DERIVATIVES	FOREIGN EXCHANGE MARKETS	/			
February	area in international business					LECTURES, DIAGRAMS,	
						INDUSTRY RELATED	
			INTERNATIONAL PARITY RELATIONSHIPS	4		EXAMPLES	J
			INTERNATIONAL PARTT RELATIONSHIPS			LECTURES, RBI RELATED	1
			l				
			CURRENCY AND INTEREST RATE FUTURE	4		EXAMPLES	
	the late to the first time process					1	
	Understand and apply the basic concepts, functions, process,	WORLD FINANCIAL MARKETS AND	•			LECTURES, HISTORY OF	
	techniques and create an awareness of the role, functions and		EURO CURRENCY BOND MARKETS	2		INTERNATIONAL TRADES	l l
March	functioning of International finance in this globalised market	INSTITUTIONS AND RISK	EONO CONNENCT BORD WITHERE				
				_		LECTURES AND EVANABLES	1
			INTERNATIONAL EQUITY MARKETS AND	2		LECTURES AND EXAMPLES	
			INTERNATIONAL FOREIGN EXCHANGE M	2		INDUSTRY RELATED EXAMS	
			INTERNATIONAL CAPITAL BUDGETING	3		LECTURES	
			INTERNATIONAL CAPITAL BODGETING				
						LECTURES AND INDUSTRY	
	t						
				3		RELATED EXAMPLES	├
							1
						LECTURES AND INDUSTRY	
		FOREIGN EXCHANGE RISK, APPRAISAL AND TAX		_]
		MANAGEMENT	FOREIGN EXCHANGE RISK MANAGEMEN	5		RELATED EXAMPLES	
March				1			COL
						LECTURES AND INDUSTRY	K
			INTERNATIONAL TAX ENVIRONMENT	5		RELATED EXAMPLES	6/6
			INTERNATIONAL TAX ENVIRONMENT			- II w	(Contraction of the contraction
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		- 	INTERNATIONAL PROJECT APPRAISA		5	LECTURES AND INDUSTR RELATED EXAMPLES	RY
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			STALL NO.	<i>f</i>	+	Principal	
			Mapping Course outcomes to assessme	ent .	 		
e of t	SUJITH RAMAN		Program:	BAF	 -		4
se :	BUSINESS ECONOMICS II			-	 	 	+
		 	Class	SYBAF	<u> </u>	 	+-
					l — — —		┿
	COURSE OUTCOME	Topic linked			Weightage -		┿
ا	Familiarises the students with the fundamental aspects of various issues		Assessment methodology	Marks	Internal	Overall weightage - External	Ren
- 11	1933UUIGIEU WIIII INTERNATIONAI LINANCA	FUNDAMENTALS OF INTERNATIONAL FINANCE	Internal evam positions and a second				1
-4	Get a comprehensive overview of International Finance as a separate are Understand and apply the basic concepts, functions, process,	FOREIGN EXCHANGE MARKETS, EXCHANGE RAT	Internal exam assignment and external		25		
- 1	techniques and create an awareness of the role functions and		system, assignment and external	100	25	75	
3		WORLD FINANCIAL MARKETS AND					
\Box	and an analysis of the state of	INSTITUTIONS AND RISK	Internal exam, assignment and external	100	25		1
_[FOREIGN EXCHANGE RISK, APPRAISAL AND TAX	Internal exam, assignment and external	100	25		
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TEACHING PLAN 2021-22

Name of the Teacher: Ranjana Mhalgi

Program: BMS

Course:	Project Manageme	nt	Class: TY BMS - Finance	Semester \	VI		
Month	Course outcome	Торіс	Sub-Topic	No. of	Lectures	Methodology	Links to
2021-22				Planned	Taken		
December	comprehensive overview of project management by understanding of basic concepts, functions ,process,techniques	Unit: 1:Introduction to Project Management & Project Initiation	Meaning/Definition of Project, Characteristics/Importance, Need, (Objectives), History. Organizational Structure (Project Organization), Project Planning, Project Manager,	8	8	Lecture method ,Explaination using PPT Presentation and Videos	https://you u.be/BOU1 P5NZVA
		W.:10					https://you u.be/0vPCI X3FUI
January	create an awareness of the role, functions and functioning of Project management	Unit 1 Continued Unit: 2: Analyzing Project Feasibility	Problems on Project Selection Project Feasibility Analysis, Market Analysis, Technical Analysis,	12	9	and Case study	https://you u.be/ECCfy xo-E
February	Applying tools & techniques to solve problems	Unit 2 Continued Unit-3-Budgeting, Cost & Risk Estimation in Project Management	Operational Analysis. Funds Estimation in Project,Risk Management in Projects,Cost Benefit Analysis in Projects	12	8 8	Problem solvig	
March	<u></u>	Unit 3 Continued	Problems on fund estimation	((#	(The state of the		

	understand various issues associated with project management	4	Project Monitoring & Controlling,Project Termination	12	12	using PPT	https://yout u.be/HFAMf scmtYg
April		10,1111,40,01111111160	various issues related to Project Management	6	2		
			Revision lectures		4		
			Total Lectures	50	43		
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Mapping Course outcomes to Assessment

Program :BMS

Class: TY BMS - Finance Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	create an awareness of the role, functions and functioning of Project management	Role of Project Manager	Group discussion	10	0	0	
		SWOT analysis	case study & Problem solvin	10	0	0	
2	techniques to solve	Problems on fund estimation and project selection	Home assignments	20	0	0	

Faculty

Name of the Teacher: Ranjana Mhalgi

Cours Project management

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		TEACHING PLAN 2021-22			
		Program Bachelor of Management S	tudies	T	
Name of t	the Teacher: Dr.Hasit	kumar Nagariya		 	
	HRM in Global			 -	
Course:	Perspective	Class	TYBMS HRM		

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
		<u> </u>		Planned	Taken		
Dec-21	Introduce the students to the study and practice of IHRM	– An Overview	Introduction to Syllabus, Chapter-1-Meaning of International HRM, Activities Included IHRM Model-Morgan, Features of	1	2	PPT,Lecture, Article Review PPT,Lecture,	
			IHRM,Objectives of IHRM	1		Case Study	
			Evolution of IHRM, Reasons for Emergence of IHRM	1		PPT,Lecture, Role Play	
			Significance of IHRM in International Business,Scope/Functions of IHRM,Differences Between IHRM and Domestic HRM	1		PPT,Lecture, Article Review	COLLEG

				_	_		
			Approaches to IHRM			PPT,Lecture	,
 				1	2	Case Study	
			The state of the s			PPT,Lecture,	
			Limitations to IHRM, Qualities of Global Manager	22	2	Role Play	
1						PPT,Lecture,	
1	, aa				1	Article	1
Jar	1-22	<u> </u>	Organizational Dynamics and IHRM	2	2	Review	1
1						PPT,Lecture,	
		 	Components of IHRM	2	2	Case Study	
		1					
				ĺ		1	https://w
ŀ						1	ww.youtu
				l	1	PPT,Lecture,	be.com/w
1		-		-	ļ	Role	atch?v=Sa
1				1	ł	Play, Youtube	
 			Managing Diversity in Workforce	2	2	video	noo
1				,		PPT,Lecture,	
					[·	Article	·
			Dealing With Cultural Shock	2	2	Review	
ł			Chapter-2-International Recruitment and				
		UNIT-2-Global	Selection, Sources of International Labour Market			PPT,Lecture,	
ļ		HRM Functions		1	2	Case Study	
			Global Staffing, Selection Criteria, Factors in			PPT,Lecture,	
			Expatriate Selection	2	2	Role Play	
]						PPT,Lecture,	
	·	1	Managing Global Diverse Workforce:Benefits of	}		Article	1
<u> </u>			Workplace Diversity, Challenges	2	2	Review	
	Understand the						
	concepts, theoretical		Ways to manage Global Diverse	-	- 1	ļ	
	framework and		Workforce, International Compensation, Objectives		1	ļ	
	issues of HRM in		of International Compensation, Components of	1	1	PPT,Lecture,	
	Global Perspective		International Compensation Program	2		Case Study	
	0. 2.						OLLEGE

							
			Approaches, HRM Perspectives in Training and Development, International Performance Management, Factors influencing Performance, Criterion Used for Performance Appraisal of International Employees	2	1	PPT,Lecture, Role Play,You tube video	https://www.youtube.com/watch?v=m
Feb-22			Problems faced in International Performance Management, Motivation and Reward System- Advantages and Limitations	2	2	PPT,Lecture, Article Review	
			Benchmarking Global Practices, International Industrial Relations-Key Players in IR	2	2	PPT,Lecture, Case Study	
			Key Issues in International Industrial Relations, Trade Union and International IR	2	2	PPT,Lecture, Role Play	
	Gain insights of the concepts of Expatriates and Repatriates	UNIT-3-Managing Expatriation and Repatriation	Unit-3-Reasons for International Assignments, Expatriation-Reasons for Expatriation, Factors in Selection of Expatriates	3	2	PPT,Lecture, Article Review	
			Other Issues in Expatriate Selection, Advantages of Using Expatriate Employees	3		PPT,Lecture, Case Study	
		,	Limitations of Using Expatriate Employees, Role of Family, Factors affecting Expatriate Assignments,	3	2	PPT,Lecture, Role Play	
			Role of Expatriate, Non-Expatriate, Reason for Expatriate Failure	2		PPT,Lecture, Case Study	
Mar-22			Women and Expatriation, Factors that influence the low representation of Women in Expatriate Assignments, Characteristics of Effective Expatriate Managers	2],	PPT,Lecture, Article Review	



							
			Repatriation, Repatriation Process, Factors affecting Repatriation Process, Role of Repatriate, Challenges Faced by Repatriates	2	2	PPT,Lecture, Case Study,You tube Video	https://w ww.youtu be.com/w atch?v=Ed C28qUOo u0
	Find out the impact of]			
	cross culture on Human Resource	UNIT-4-	V 1. 4 5		1		}
	Management and	International HRM Trends and	Unit-4-Emerging Trends of IHRM,Off				1
		Challenges	Shoring, Importance, Drawbacks of Offshoring, Off Shoring and HRM in India			PPT,Lecture,	
	THE THE THE THE THE THE THE THE THE THE	Chanonges	International Business Ethics and International	4	2	Role Play	
			HRM-Meaning of Business Ethics, Global		1		
			Values, International Corporate Code of				~~ -
			Conduct, Criminalization of Bribery			1	
			Silvery			1	
						PPT,Lecture, Article	·
				4	2	Review	
·			Operationalizing Corporate Ethics of HR in Overall Corporate Ethics Programme,HR in MNCs,Industrial Relations in MNCs,Role of Technology on IHRM				
j						PPT,Lecture,	}
				4	2	Case Study	
		l:	IHRM and Virtual Organisation, Growth in Strategic Alliances and Cross Border Mergers and Acquisitions, Knowledge Management and IHRM			PPT,Lecture,	
				3		Case Study	-
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		Program Bachelor of Manag	ement Studies			
Name of t	he Teacher: Dr.Hasit			<u> </u>		
	HRM in Global					
Course:	Perspective	Class	TYBMS	HRM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
				1			
				1	1		1
					1		1
	Introduce the	Unit-1-			1 1		
	students to the study	International HRM	·			•	1
1	and practice of IHRM	– An Overview	Internal Test	25	25	75	1
							
					l		
	Understand the				- 1		
	concepts, theoretical		· i		i		l
	framework and	·	·		ŀ		
	issues of HRM in	UNIT-2-Global	j	Ī			
2	Global Perspective	HRM Functions	Internal Test	25	25	75	
	1	l					
					- 1		
	Gain insights of the	·	·		j	i	
	concepts of	UNIT-3-Managing		1	1		
	Expatriates and	Expatriation and		1		j	i
3	Repatriates	Repatriation	Quiz	NA	NA	75	•

4	Find out the impact of cross culture on Human Resource Management and trends in HRM	UNIT-4- International HRM Trends and Challenges	Role Play	NA	NA	75	
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		·	TEACHING PLAN 2021-22			•
	<u> </u>		Program Bachelor of Management Studies			
	the Teacher:	Tarun S. Kuckian				
Course:	Indian Ethos in N	Management	Class TYBMS Sem VHuman Resource Specialis	ation		
Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology
				Planned	Taken	
Dec 21- Jan 22	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Indian Ethos: Meaning, Features, Need, History, Relevance, requisites. Principles of Indian Ethos practiced by Indian companies, Elements and role of Indian Ethos in Managerial practices, Ethics Vs. Ethos, Indian Vs. Western management. b) Management lessons from the scriptures - Vedas, Mahabharatha, Bible, Koran, Kautilya's Arthashastra, Indian heritage in Business Mgt, Production and Consumption.	12	12	Lectures, PPT, Short Videos, Mini activity, Assignment, verbal Q & A.



Jan-22	Correlate the Traditional Management System to Modern Management System.	Work Ethos and Values	Work Ethos: Levels, , Dimensions, Steps of work ethos, Factors responsible for poor work ethos. Values: Meaning & Features, Values for Indian managers, Relevance of value based mgt, Impact of values on stakeholders, Trans-cultural human values. Importance of value system in work culture, Secular Vs. Spiritual values.	8		Lectures, PPT, Activity- Research the websites of organisations and note down their values, PPT Presentation by students.
Feb-22	Learn about the		Stress Management: Meaning, Types of Stress at work, Sources & consequences of Stress. Stress Management techniques: Meditation - Advantages, Importance, Techniques of meditation; Brain storming & Brain Stilling, Mental health & its importance in management. Yoga - concept and importance of yoga.	8	8	Lecture, PPT, Verbal Q & A, Assignment.
	Techniques of Stress Management.	Stress Management	Yoga and meditation - Role in stress management. Leadership styles - Transformational, Transactional. Visionary, Charismatic. Indian Theories of leadership, Karta, Raj Rishi Model of leadership. Motivation - Indian approaches to motivation - Guna Model, Purushartha Model, Nishkama Karma etc. Western techniques of motivation -			
Mar-22			Need Hierarchy, Comparison between Indian and western techniques of motivation.	6	7	Lecture, PPT, Verbal Q & A, Caselet, Pop up Quiz.

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March 22- April 22	Understand the Evolution of Learning Systems in India.	Indian Systems of Learning	Gurukul System of learning _ Features, Advantages , Limitations, Modern System of learning Features, Advantages, Limitations. Karma : Importance of Karma to managers, Nishkama Karma, Law of Karma, Corporate Karma - Methodology, Guidelines, Self - management - Lessons from Ancient Indian education system, Role personality and true personality, Indian ethos and personality development. Revision.	10	Lecture, PPT, Verbal Q & A, Caselet, Pop up quiz, Microsoft 10 Point Quiz.
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		-	Program Bachelor of Management Studies				
Name of t	he Teacher :	Tarun S. Kuckian					
Course:	Course: Indian Ethos in Management		Class TYBMS Sem V Human Resource Special	cialisation			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	
1	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Internal Test.	20	20		75
			Verbal Q & A, Assignment.	1.5	1.5		
2	Correlate the Traditional Management System to Modern Management System.	Work Ethos and	Internal Test.	20	20		75
			Presentation by Students.	2	2		
				NA	NA		



3	Learn about the Techniques of Stress Management.	Stress Management	Assignment.	1.5	1.5	75
			Pop up Quiz, Verbal Q & A.	NA	NA	
4	Understand the Evolution of Learning Systems in India.	Indian Systems of Learning	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	NA	NA	75

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			TEACHING PLAN 2021-22			
			Program Bachelor of Management Studies			
Name of t	the Teacher :	Tarun S. Kuckian				
Course:	Workforce Diversity	1	Class TYBMS Sem V Human Resource Specia	alisation		
Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology
				Planned	Taken	
Dec-21	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	 Meaning of workforce. Workforce Diversity: Meaning, features and significance. Advantages & Limitations of having a diverse workforce Dimensions of workforce diversity Primary and Secondary Dimensions Positive and Negative effects of workforce diversity in workplace. 	8	10	Lectures, PPT, Activity Diversity Audit of class, Caselet, Article reading & discussion, Short Video, Verbal Q & A, Assignment.



Dec 21- Jan 22	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	 Steps to recruiting and Retaining a Diverse Workforce Role of recruiter in Hiring a diverse workforce. Workforce Diversity – Key to Organisational performance. Workforce Diversity as a determinant of sustainable competitive advantage. Workforce Diversity & HRM Functions: Diversity & Recruitment, Diversity & Supervision, Diversity & Training, Diversity & Compensation, Diversity & Performance Management, Diversity & Work life Balance. 	. 10	9	Lecture, PPT, Case study, discussion and analysis, Caselets - Discussion & Q & A, Article readings and discussion, Short Video.
Jan-22	Learners will be able to understand and analyse the strategies	, ,	Organisational strategies for managing workforce diversity, Employee Resource Groups. Workplace inclusion strategies through corporate leadership, Diversity training and mentoring, Role of diversity officer, Corporate culture and diversity at workplace, Diversity Management in Infosys, Nike.	8		Lecture, PPT, Article reading, Verbal Q & A, Caselet - Analysis & discussion, Short Video Website Visit, Microsoft Form 10 Point Quiz, Website Visit.
	and techniques used for workforce	Manage Diversity				
Feb-22	diversity.		Techniques of Managing Diversity at workplace. • Approaches to Diversity Management System - Brand Image, Affirmative Action, Culture of Acceptance and Maximising Performance.	4.		Lecture, PPT, Verbal Q & A, Examples, Assignment.
· · · · · · · · · · · · · · · · · · ·	,		₹OE OE W			

Feb 22 - March 22	managing Diversity.	Issues in Managing Diversity and Recent Trends	 Corporate culture & Diversity in workplace, Best practices in achieving workforce diversity. Diversity and multi-culturalism. Global workforce diversity management. Recent trends in Workplace diversity. Role of technology in handling workforce diversity. Workforce diversity management for creativity and innovation. Ethical and legal issues in managing diversity. 	12		Lecture, PPT, Verbal Q & A, Microsoft Form 10 Point Quiz, Pop up Quiz, Caselet, Revision.
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Links to references

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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies				
Name of t	he Teacher :	Tarun S. Kuckian					
Course:	Workforce Diversity	, 	Class TYBMS Sem V Human Resource Specialisation				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	
1	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	Internal Test.	20	20		75
			Verbal Q & A, Assignment.	1.5			
	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	Internal Test.	20	20		7:
2			Caselet - Discussion, Verbal Q & A.	NA	NA		
				NA.	, , , , , , , , , , , , , , , , , , ,		
· · · · · · · · · · · · · · · · · · ·	 			NA NA	NA		



Learners will be able to understand and analyse the strategies and techniques used for workforce diversity.	Manage Diversity	Assignment, Microsoft Form 10 Point Quiz, Caselet - Analysis and Discussion.	1.5	1.5	75
Learners will be able to understand the issues and the impact of technology in managing Diversity.	Recent Trends	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	2 \	2 6.4	75

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	TEACHING PLAN 2020-21	BMS	
	Program	- DIVIS	
Name of the Teacher: Aishw	varya Iyer	TYBMS	
Course:	Organisation Development		

		Topic	Sub-Topic	No. of Lectures		Method ology	Links to references
	Course outcome			Planned	Taken		
	To understand the concept of Organisational Development and its Relevance in the organisation	Organisational	Objectives, Principles, Process, Importance Relevance of Organisational Development for Managers, OD-HRD Interface, Participation of Top Management in OD OD Practitioner – Meaning, Role of OD Practitioner, Competencies of an OD Practitioner Emerging Trends in OD OD in Global Setting	1!	5 11	PPT	



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	Understanding of Phases of OD	Organisational Diagnosis, Renewal and	② Organisational Diagnosis - Meaning, Need, Phases, Levels of Organisational Diagnosis, Techniques of Organisational Diagnosis, Tools used in Organisational Diagnosis ③ Organizational Renewal, Re-energising, OD and Business Process ReEngineering (BPR), OD and Leadership Development ② Organisational Change- Meaning, Organisational Life Cycle, Planned Change, Organizational Growth and its Implication for Change ② Change Agents- Meaning, Features, Types, Role,	15	12_	РРТ	
December	Programme	Change	Skills required	15		IPPI	
	To Study the OD Intervention to meet the Challenges		OD Interventions- Meaning, Features, Factors Affecting Success of Interventions, Steps in OD Interventions ② Types of Interventions- Human Resource Intervention, Structural Intervention, Strategic Interventions, Third Party Peace Making Intervention ② Techniques of OD Intervention : ② Traditional: Sensitive Training, Grid Training, Survey Feedback. ② Modern: Process Consultation, Third Party, Team Building,				
December-	faced in the	OD	Transactional Analysis 2 Evaluation of OD Interventions :		١,,		
January	Organisation	Interventions	Process, Types, Methods, Importance	15	<u> </u>	PPT	

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	To get an Insight into Ethical Issues in		☑ Issues Faced in OD- Issues Related to Client Relationship, Power-Individual skills and Attributes as a Source of Power, Power and Influence Tactics, Politics and OD ☑ Values in OD — Meaning, Professional Values, Value Conflict and Dilemma ☑ Ethics in OD — Meaning, Factors Influencing Ethical Judgement, Ethical Guidelines for OD Professionals ② Organisational Effectiveness- Meaning, Effectiveness v/s Efficiency, Approaches of Organisational Effectiveness: Goal Approach, System Resource Approach, Strategic Constituency Approach, Internal Process Approach; Parameters for Judging Organisational Effectiveness, Ways to Enhance Organisational		10		
Februvary	OD	Effectiveness	Effectiveness	15	12	PPT	

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Mapping Course outcomes to Assessment

			Program:	BMS		
Name of the Teacher: Aishwary		Aishwarya Iye	r			
Course: Organisation Development			Class	TYBMS		

		<u> </u>	·		Weight	Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	age -	weight	Remarks
	To understand the						
	concept of						
	Organisational				1		
	Development and	Organisational		:			
	its Relevance in the	Development					
	1 organisation	– An Overview:	Test/ Assignment	10	5	15	
	and Challenges of						
	OD while						
	undergoing Changes						
	,To get an	Organisational					
	Understanding of	Diagnosis,					
	Phases of OD	Renewal and					
	2 Programme	Change	Test	15	10	25	
	Intervention to						
	meet the Challenges				1		
	faced in the	OD	,				
	3 Organisation	Interventions	Test/ Assignment	15	5	15	
	To get an Insight	OD					
	4 into Ethical Issues in	Effectiveness	Test	10	5	20	

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			TEACHING PLAN 2020-21				
			Program: BMS SEM: VI				
Name of the Teacher:	Deepika Iyer						
Course:	Media Planning and Management		Class: TYBMS Marketing				
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to
	<u> </u>			Planned	Taken		
December	Understand Media Planning, Strategy and Management with reference to current business scenario.	Overview of Media and Media Planning	a) Overview of Media and Media Planning: • Meaning of Media & Features of Media, Meaning of Media Planning, Scope of Media planning, Media Planning Elements, Role of Media in Business, Media Planning Process, Impact of Marketing Objectives on Media Planning,			PPT, Examples, Media websites	
	Understand Media Planning, Strategy and Management with reference to current business scenario. Uverview of Media Media Planning		Factors Influencing Media Planning Decisions, Role and Importance of Media in Consumer Buying Decision, Role of Media Planner, Challenges of Media Planning, Organization Structure of Media Company, Regulatory Framework and Legal Aspects in Media Planning	5		PPT, Examples,	

- 1						
December- January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Research:	 Meaning, Role and Importance Sources of Media Research: Audit Bureau of Circulation, Press Audits, National Readership Survey/IRS, Businessmen's Readership Survey, TRP, National Television Study, ADMAR Satellite Cable Network Study, Reach and Coverage Study, CIB Listenership Survey 	5	PPT, Examples, Media websites	
January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Mix and Media Strategy	a) Media Mix: • Meaning, Need for Media Mix, Identifying Audience for Mass Media , Factors Affecting Media Mix Decision, Types of Media Mix Decisions: Broad Media Classes, Media Vehicles, Media Units, Deciding Ideal Media Mix	5	PPT, Examples, Media websites	
January	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Choices	 Print Meaning- Factors Affecting Selection of Print Media Decisions, Types of Print Media, Advantages and Limitations Television- Meaning, Factors Affecting Selection of Television Media Decisions, Advantages and Limitations Radio- Meaning, Factors Affecting Selection of Radio Media Decision, Advantages and Limitations Out of Home (OOH)- Meaning, Types of OOH, Factors Affecting OOH Planning 	5	PPT, Examples, Media websites	



	-	c) Emerging Media:			
		Online, Mobile, Gaming, In flight, In Store,			
		Interactive Media			
	Know the basic	d) Media Strategy:			
i	characteristics of all	Meaning, Need for Media Strategy,			
	media to ensure	Situation Analysis for Media Strategy and its			
	most effective use of	Components			
	advertising budget.	Steps in Formulating Media Strategies:		PPT,	
		Defining the Target Group, Market		Examples,	
		Prioritization, Media Weights, Media Mix,		Media	
February		Media Scheduling.	5	websites	

Month	Course outcome	Topic	Sub-Topic	No. of Le	ectures	Methodology	Links to references
	·			Planned	Taken		
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		a) Media Budget • Meaning • Factors to be considered while Framing a Budget: Advertising Task, Competitive Framework, Market Dominance, Market Coverage, Media Cost, Market Task, Pricing ,Frequency of Purchase	3		PPT, Examples, Media websites	



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Budgeting, Buying & Scheduling	 Importance of Media Budget. Methods of Setting Media Budget - Status Quo, Inflation Adjusted, Advertising Sales, Case Rate & Advertising Margin Method, Share of Market, Yardstick Method, Effective Frequency & Reach Method & Margin Analysis ROI Based Approach, Experimental Approach, Break Even Planning. 	2	PPT, Examples,
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		 b) Media Buying: Meaning, Role of Media Buyer, Objectives of Media Buying, Buying Process: Buying Brief, Environmental Analysis, Science and Art of Buying, Benchmarking Buying Plan Presentation Deal Management and Post Buy 	3	PPT, Examples,
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Brief	Buying brief: Concept & Elements of Buying Brief, Art of Media Buying – Negotiation in Media Buying, Plan Presentation and Client Feedback Criteria in Media Buying	2	PPT, Examples,
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		c) Media Scheduling • Meaning, Importance • Factors Affecting Scheduling: Sales Pattern, Purchase Cycle, Product Availability, Competitive Activity, Marketing Task, Budget Constraints, Target Group.	3	PPT, Examples,



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Scheduling	 Scheduling Patterns – Continuity, Flighting, Pulsing Scheduling Strategies for Creating Impact: Road Block, Day or Day part Emphasis, Multiple Spotting, Teasers 	2	PPT, Examples, Media websites
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Developments in International Marketing	a) Media Measurement: • Basic Metrics: Reach, Cumulative/Frequency Reach, Discrete & Cumulative distribution, Average Opportunity to See (AOTS), Effective frequency/Reach • Television Metrics: Dairy v/s Peoplemeter, TRP,/TVR, Program Reach & Time Spent, Stickiness Index, Ad Viewership	4	PPT, Examples, Media websites
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys. Learn about Media Planning, Budgeting, Scheduling and		 Radio Metrics: Arbitron Radio Rating Print Metrics: Circulation, Average Issue Readership (AIR), Total or Claimed Reader, Sole or Solus reader. OOH Metrics: Traffic Audit Bureau (TAB) b) Benchmarking Metrics: Share, Profile, and Selectivity Index c) Plan Metrics: 	2	PPT, Examples, Media websites PPT, Examples,
April	Evaluating the Different Media Buys.	Media Measurement	• Gross Rating Points (GRP), Gross Impressions (GI), Share of Voice (SOV).	2	Media websites



April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		• Evaluating Television Media Buying: Dysfunctional Card Rate, Secondary and Effective Rate, Deal Composition, Cost Per Rating Point(CPRP), Reach Delivered by the Buy, Visibility Spots, Bonus Percentage, Upgrades and Spot Fixing, Sponsorships	2	PPT, Examples, Media websites
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating Media Buys	 Evaluating Print Media Buying: Discount on Rate Card, Negotiated Rate, Cost Per Thousand (CPT), Market Share Incentives, Readership v/s Circulation Track, Growth Incentives, Combination Rate Incentives, Full Page Discounts and Size Upgrades, Discount for Colour Ads, Date Flexibility Incentives, Positioning, Innovations. Evaluating Other Media Buys: Radio Buys, Outdoor Buys, Cinema Buys, Internet Buys, and Mobile Buys 	5	PPT, Examples, Media websites

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Mapping Course outcomes to Assessment

			Program: BMS SEM: VI		
Name of the Te	acher:	Deepika Iyer			
Course:	Media Planning and Mar	agement	Class: TYBMS Marketing		

SNO	Course Outcome	Topic linked	n	Marks	Weighta ge - Internal	weightage -	Remarks
	Understand Media Planning, Strategy and Management 1 with reference to current	Overview of Media and Media Planning Media Research:	Test	20	20	25	
	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Budgeting, Buying & Scheduling	Presentation	20	5	15	
	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Planning	Problem Solving	NA	NA	25	
	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating media buy Media Measurement	Case study	NA	NA \		<i>t</i>

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		TEACHING PI	AN 2021-22	
	I	Program	BMS	
Name of the Teacher:	Booma V Halpeth Retail		TO LIDATE	
Course:	Management	Class	TYBMS	V. L. to references

Course:		Management	Class				
		·	Sub-Topic	No. of L	ectures	Methodology	Links to references
Month	Course outcome	Topic	Sub-Topic	Planned	Taken		
December	Familiarize the students with retail management concepts and operations	Introduction to	☑ Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	.3	2	PPT, Images	https://youtu.be/UDIv WdwVZMg
January	Understanding of retail management and types of retailers	Retail formats	Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantage and Limitations		2	PPT videos	https://youtu.be/LyAl

					<u> </u>			
	Understanding of retail management and types of retailers	Emerging trends in Retail	Impact of Globalization on Reta	1	1	P	РТ	
	Understanding of retail management and types of retailers		☑ I.T in Retail: Importance, Advantages and Limitations, Applications of I.T. in Retail: EDI, Bar Coding, RFID Tags, Electronic Surveillance, Electronic Shelf Labels		3		PPT, Images and	https://youtu.be/t15to wyc9s
nuray	Understanding of retail management and types of retailers		FDI in Retailing: Meaning, Need for FDI in Indian Retail Scenario		1 2	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	PPT, Images and	https://youtu.be/iiRIIC 3rpg
	Understanding of retai management and types of retailers		Franchising: Meaning, Types, Advantages and Limitations, Franchising in India		2 2		Case study	https://youtu.be/TnlN OG5KCtw
anuary	Understanding of retai management and type of retailers		Green Retailing and Airport Re	t	2 2		Video and PPT	https://youtu.be/D2n W7Jiby4
anuary	Of fetaliers							
	Understanding of reta management and type	Il Retail s Consumer/Shoppe	Meaning of Retail Shopper, Factors Influencing Retail Shoppers, Changing Profile of		2 3) ? 	PPT	
lanuary Februaru	of retailers Understanding of reta management and type of retailers	il es	Market Research as a Tool for Understanding Retail Markets and Shoppers	ŗ	2	1	PPT and activit	ty
	Understanding of retainment and type of retailers	uil es CRM in Retail	Meaning, ObjectivesCustomer RetentionApproaches:	Concession	1);	PPT	

	•	·			
Understanding of management an of retailers	of retail d types	Frequent Shopper Programme, Special Customer Services, Personalization, Community	2	PPT, Video case	

		m	Sub-Topic	No. of L	ectures	Methodology	Links to references
Month	Course outcome	Topic	Dub Yop-	Planned	Taken		
	Understanding of retail management and types of retailers	Retail Strategy	Meaning, Steps in Developing Retail Strategy, Retail Value Chain	2	2-	РРТ	
ebruary	Understanding of retail management and types		Meaning, Types of Retail Locations, Factors Influencing Store Location	2	2	PPT, Image, Vid	eo
February	Understanding of retail management and types		Meaning, Significance, Function	1	2	PPT	
February	Understanding of retail management and types of retailers		Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store		3	РРТ	OS COMMINICATION OF THE PARTY O

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			1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1			4.00	<u> </u>
∆arch	Learn retarmanagement terminology including merchandize management, stomanagement and retarrategy Learn retarrategy Learn retarrategy Learn retarranagement including merchandize management, stomanagement, stomanagement, stomanagement, stomanagement and restrategy	ng are ail Merchandise Management ail ail	Concept, Types of Merchandise, Principles of Merchandising, Merchandise Planning - Meaning and Process, Merchandise Category — Meaning, Importance, Components, Role of Category Captain, Merchandise Procurement/SourcingMeanin g, Process, Sources for Merchandise		2	PPT, Video	eo
March March	management terminology include merchandize	tore	Meaning, Buying Cycle, Factors Affecting Buying Functions, Functions of Buying for Different Types of Organizations Young and Rubicam's Brand Asset Valuator- Independent Store, Retail Chain, Non-store Retailer		4	PPT	



		•	· 				
	Learn retail						
	management						
	terminology including			l			
	merchandize						
	management, store				0.		
	management and retail	life et de Marchandi	Conept of Lifestyle Merchandis	1	2	PPT, Video	
March	⊣ ° ° '	Lifestyle Merchanul	College of Elicatyle Merchanals				
	Learn retail			ļ			
	management						
	terminology including						
	merchandize management, store		Meaning, Need and		١ ،		
	***********		Importance, Private Labels in				
ما ام	management and retail	Private labels	India	1		PPT	
March	strategy Learn retail	THIVATE IADEID					
	management						
	terminology including				ļ		
	merchandize						
	management, store						
	management and retail		Meaning, Considerations in		1/3		
March	strategy	Retail Pricing	Setting Retail Pricing	1		PPT	
	Learn retail		High/ Low Pricing: Meaning,				
	management		Benefits, Everyday Low				
	terminology including		Pricing: Meaning, Benefits,				
	merchandize		Market Skimming, Market				
	management, store		Penetration, Leader Pricing, Odd Pricing, Single Pricing,		Ì		
	management and retail		Multiple Pricing, Anchor]		
N 4 4	strategy	Pricing Strategies	Pricing		2	PPT	
March		Themis ou account	Variable Pricing and Price				OF HIGHER
		4	Discrimination- Meaning		1	PPT	Ge Comeru Car

<u> </u>	<u> </u>		Individualized Variable				
		<u> </u>	Pricing/First Degree Price	1		PPT	
			, <u>, , , , , , , , , , , , , , , , , , </u>				
			·				
			Self-Selected Variable Pricing/				
			Second Degree Price		_		
			DiscriminationClearance and		'()/		
			Promotional Markdowns,				
			Coupons, Price Bundling,				
			Multiple – Unit Pricing	1		PPT	
			Variable Pricing by Market				
			Segment/ Third Degree Price				
Annual residual region on permitting and the service of			Discrimination	1		PPT	
			. ,				
	Learn retail	-					
	management	'					
	terminology including						
	merchandize		Meaning, Responsibilities of		9/		
	management, store		Store Manager, The 5 S's of				
	management and retail	•	Retail Operations (Systems,				
March	strategy	Retail Store Operati	Standards, Stock, Space, Staff)	2		PPT	
	Learn retail						
	management			'			
	terminology including		Store Design- Meaning,				
	merchandize]	Objectives, Principles,	:			
	management, store	;	Elements of Exterior and		15		
	management and retail		Interior Store Design, Store				:
March	strategy	Store Design and La	Atmospherics and Aesthetics	1		Video, image, ppt	
		1			1 2 -	 	
			Store Layout- Meaning, Types:			\/;d== :==== ===	
March	<u> </u>		Grid, Racetrack, Free Form	1	l	Video, image, ppt	GE OF MIGHER

		O			1)	
March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	<u> </u>	Video, image, ppt
March			Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	7	Video, image, ppt
	Learn retail management terminology including merchandize management, store management and retail strategy		Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising The Concept of Planogram Display- Meaning, Methods of Display, Errors in Creating	1	3	Video, image, ppt
MArch March	StateSy		Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management	1	7	PPT
March	Acquaint with legal and ethical aspects of retail management	Legal and Ethical Aspects of Retailing	Licenses/Permissions Required to Start Retail Store in India 2 Ethical Issues in Retailing Careers in Retailing	1		PPT PPT
iviarch	management	inctaiiiig		1 52	58) PPT

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			Program:	BMS		
Name of the	Teacher:	Booma V Halpeth				
Course:	Retail Management		Class	TYBMS		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	weightage-	Remarks
	Familiarize the students						
	with retail management	Introduction To Ret	ail			25	
	Understanding of retail		Visit to a store, observation				
	management and types	Retail formats	and presentation	1	5	25	
	Learn retail	Merchandise					
	management	Management,	Test	2	20	25	
	ethical aspects of retail	Legal and Ethical					
<u> </u>	management	aspects in Retail	Final Assessment	NA	NA	25	
					25	100	

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Near Balaji Mandir, Dombivli (East), 421203.

		TEACHING PLAN 202	21-22	
		Program	BMS	
Name of the Teacher:	Booma V Halpeth			
Course:	Retail Managemen	Class	TYBMS	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
				Planned	Taken		
December	Familiarize the students with retail management concepts and operations		☑ Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	3		PPT, Images	https://youtu.be/UDIv WdwVZMg
January	Understanding of retail management and types of retailers		Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantages and Limitations	2		PPT videos	https://youtu.be/LyAB0 qssLyw

	Understanding of retail	1	٦.			
	management and types of		Impact of Clab-li-stics	}		
January	retailers	Retail	Impact of Globalization on		Í	
- Junium y		Metall	Retailing		PPT	
1			☐ I.T in Retail: Importance,			
1	Understanding of retail		Advantages and Limitations,	1		
	management and types of	f	Applications of I.T. in Retail:			
İ	retailers		EDI, Bar Coding, RFID Tags,		PPT,	
lanurau			Electronic Surveillance,	1		https://youtu.be/t15tcY
Januray	-		Electronic Shelf Labels	2	Videos	wyc9s
	Understanding of retail					
	management and types of		FDI in Retailing: Meaning,		PPT,	
	retailers		Need for FDI in Indian Retail		Images and	https://youtu.be/iiRIIO-
January	<u>.</u>		Scenario	1	Videos	3rpg
	Understanding of retail	1	Franchising: Meaning, Types,			
	management and types of		Advantages and Limitations,			https://youtu.be/TnIMO
January	retailers		Franchising in India	2	Case study	· · · · · · · · · · · · · · · · · · ·
	Understanding of retail					
	management and types of		Green Retailing and Airport	٠	Video and	https://youtu.be/D2nA
January	retailers		Retailing	2		W7Jiby4
					FFI	
	Understanding of retail	<u> </u>	Meaning of Retail Shopper,			
	management and types of		Factors Influencing Retail			
January		Consumer/Shopper	Shoppers, Changing Profile of	2	PPT	
	Understanding of retail				IPP1	<u>. </u>
	management and types of		Market Research as a Tool for			
Februaru	retailers		Understanding Retail Markets		PPT and	
rebruaru	retailers		and Shoppers	2	activity	
	TT-1- / 1' O					
	Understanding of retail		Meaning, Objectives	.		
	management and types of		Customer Retention			
February	retailers	CRM in Retail	Approaches:	1	PPT	

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Γ	7			U	
February	Understanding of retail management and types of retailers	Frequent S Special Cu	Shopper Programme, stomer Services, ation, Community 2	PPT, Video case	

Month	Course outcome	Topic	Sub-Topic	No. of	f Lectures	Methodolog	Links to references
				Planned	Taken	-	
	Understanding of retail management and types of		Meaning, Steps in Developing Retail Strategy, Retail Value				
February	retailers Understanding of retail		Chain Meaning, Types of Retail	2		PPT,	
ebruary	management and types of retailers	Selection	Locations, Factors Influencing Store Location	2		Image, Video	
Tebruary March	Understanding of retail management and types of retailers Understanding of retail management and types of retailers	HRM in Retail	Meaning, Significance, Functions Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store	1		PPT	
	Learn retail management terminology including merchandize management, store management and retail strategy		Concept, Types of Merchandise, Principles of Merchandising, Merchandise				

				$oldsymbol{O}$		
1			- Meaning and Process,			T
1	Learn retail managemen	t	Merchandise Category –			
1	terminology including		Meaning, Importance,		1	
	merchandize management	~ I	Components, Role of Category		1.	
	store management and retail	' I	Captain, Merchandise	1 1		
	strategy		Procurement/SourcingMeanin		·	
March	(3.3.3.6)		g, Process, Sources for		PPT, Case,	
iviarch			Merchandise	3	Video	
			Meaning, Buying Cycle, Factors			
}	I same 4.21		Affecting Buying Functions,			
i	Learn retail management	•	Functions of Buying for		1	
	terminology including	1	Different Types of			
	merchandize management,		Organizations Young and		1	
1	store management and retail		Rubicam's Brand Asset			
	strategy		Valuator- Independent Store,			
March	1		Retail Chain, Non-store]		
iviaich		Buying Function	Retailer	3	PPT	,
	Learn retail management					
	terminology including			ľ		
	merchandize management,		1			
<u> </u> .	store management and retail	Lifestyle	Conept of Lifestyle			
March		Merchandising	Merchandising	1	PPT, Video	
 	Learn retail management				111, 1140	·
	terminology including		I i			
	merchandize management,		Meaning, Need and		1	
	store management and retail	,	Importance, Private Labels in		1 1	
March	strategy	Private labels	India	1	DDT	,
	Learn retail management				PPT	
	terminology including	•	1		1	
	merchandize management,				1	
	store management and retail		Moaning Consideration		1	
March	l , ,	Retail Pricing	Meaning, Considerations in			
	. 55	TOTAL PROPERTY.	Setting Retail Pricing	1	PPT	

0 High/ Low Pricing: Meaning, Learn retail management Benefits, Everyday Low Pricing: Meaning, Benefits, Market terminology including Skimming, Market merchandize management, Penetration, Leader Pricing, store management and retail Odd Pricing, Single Pricing, strategy Multiple Pricing, Anchor March Pricing Strategies Pricing PPT Variable Pricing and Price Discrimination- Meaning PPT Individualized Variable Pricing/First Degree Price PPT Self-Selected Variable Pricing/ Second Degree Price DiscriminationClearance and Promotional Markdowns, Coupons, Price Bundling, Multiple – Unit Pricing PPT Variable Pricing by Market Segment/ Third Degree Price Discrimination PPT Learn retail management terminology including Meaning, Responsibilities of merchandize management, Store Manager, The 5 S's of store management and retail Retail Store Retail Operations (Systems, March strategy Operations Standards, Stock, Space, Staff) PPT Learn retail management Store Design- Meaning, terminology including Objectives, Principles, merchandize management, Elements of Exterior and store management and retail Store Design and Interior Store Design, Store Video, March strategy Layout Atmospherics and Aesthetics image, ppt

			\neg		
March			Store Layout- Meaning, Types:Grid, Racetrack, Free Form	1	Video,
March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	Video, image, ppt
March			Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	Video,
	Learn retail management terminology including merchandize management store management and retail strategy		Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising The Concept of Planogram Display- Meaning, Methods of		image, ppt
MArch	June	Merchandising	Display, Errors in Creating Display	1	Video, image, ppt
⁄larch		Mall Management	Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management		
f arch	Acquaint with legal and ethical	Legal and Ethical	Licenses/Permissions Required to Start Retail Store in India 2 Ethical Issues in Retailing	1	PPT
	Promer		Careers in Retailing Total	1 52	PPT

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Mapping Course outcomes to Assessment

		Program:	BMS	
Name of the Teacher:	Booma V Halpeth			
Course: Retail Management		Class	TYBMS	

SNO	Course Outcome Familiarize the students	Topic linked Introduction To	Assessment methodology	Marks	Weightage	Overall weightage- external	Remarks
	with retail management	Retail				25	
l	Understanding of retail						
	management and types of	Retail formats	Visit to a store, observation and	10	5	25	
	Learn retail management						
		Management,	Test	20	20	25	
	Acquaint with legal and ethical	Legal and Ethical aspects in Retail	Final Assessment	NA	NA	25	
					25	100	
							
							-

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TEACHING PLAN BCOM



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	TEACHING PLAN 2020-21
Name of the Taxal	Program: BCOM
Name of the Teacher: Mrs. Babita Nagdev Course: Commerce I	
Course: Commerce I	Class: FYBCOM (A)

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	1 *
				Planned		Methodology	Links to references
September	Understand the basic concept of	Business: Introduction	Concept, function, Scope and Significance of business, Traditional and Modern Concept of business.				
October	business, core objectives of business, emerging trends	Ohiori 67	steps in setting business objective, Classification of business objective, Reconciliation of Economic and Social Objective.	3		PPT and Ouis	https://forms.office com/Pages/Respon ePage.aspx?id=tuVl



		\mathbf{C}		0			
October		New Trends in Business	Impact of Liberalization, Privatization and Globalization, Strategy alternative in the changing scenario, Restructuring and Turnaround Strategic.	2		PPT and Quiz	Vxbss0KHNUQWiWj LEnLk4gz8LI1BIVkvX yAqiKxUNDMwWUd YRkpJQ1pYRkQySFg xQVhDNzJZQy4u
October	Analyze the internal and external business	Business Environment: Introduction	Concept and Important of business environment, Inter-relationship between Business and Environment. Constituents of Business Environment: Internal and External Environment	3	03	PPT and Quiz	https://forms.office. com/Pages/Respons ePage.aspx?id=tuVU
November	environment, international environment affect the working of business		Current Trend in the world, International Trend Environment – WTO and Trending blocs and their impact on Indian Business.	5	05	PPT and Quiz	Vxbss0KHNUQWiWj LEnLk4gz8Ll1BlVkvX yAqiKxUM08yM0xW MFg1Q0FFVVM4TFp NUEw1UzEwQi4u
November		Project Planning: Introduction	Business Planning Process; Concept and Importance of project Planning ;Project Report; Feasibility Study Types and its Importance.	3	03	PPT and Quiz	https://forms.office.
December	Analyze how to do business planning, how to promote a business entreprise	Business Unit Promotion	Concept and Stages of Business Unit Promotion, Location - Factor determining location and Role of Government in Promotion.	_6	00	PPT and Quiz	com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWi LEnLk4gz8L11BlVkvX yAqiKxUMIIIMOM2R ERCS01LMVBWVFIY TTQ0MEhSUS4u

December	Evaluate he baisc concept of entrepreneurship, qualities required	ENTREPRENEURSHIP	Importance of Entrepreneurship, Factor Contributing to Growth of Entrepreneurship, Entrepreneur and Manager, Entrepreneur and Intrapreneur.	5	05	PPT and Quiz	https://forms.office.
	to be an entrepreneur, problems faced by		Types of Entrepreneurs, competencies of an Entrepreneur, Entrepreneurship Training and		<u> </u>		com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWj
January	women entrepreneur and promotional	The Entrepreneurs	Development. Centers in India, Incentives to Entrepreneur in India.	2	02	PPT and Quiz_	LEnlk4gz8LI1BlVkvX yAqiKxURDZSVkNDU UYzMONRT0swQVB
January	•	Women Entrepreneurs	Problems and Promotion	1	01	PPT and Quiz	GUExTNjM3My4u

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		Program: Commerce		
Name of the	Teacher: Mrs. Bal	oita Nagdev		
Course:	Commerce I	Class: FYBCOM		

-						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	Remark
	Understand the						
	basic concept of			ļ			
	business, core						
	objectives of	Business: Introduction,					
	l l	Objectives of Business,					
		New Trends in Business	Quiz		NA	.	
	Analyze the	:			1		
	internal and					"	
	external business						
	environment,						
	international	Business Environment:					
	environment affect						
	the working of	International					
	2 business	Environment	Quiz		NA		
	Analyze how to do						
	business planning,						
		Project Planning:					
	business	Introduction, Business					
	3 entreprise	Unit Promotion	Quiz	1 .	NA	1 %	



		•					
	concept of					I	
i	entrepreneurship,					ĺ	
	qualities required		1				
j	to be an	Î			İ		
ì	entrepreneur, .						
	problems faced by					·	
	women	ENTREPRENEURSHIP,					
	entrepreneur and	The Entrepreneurs,					
		Women Entrepreneurs	Quiz	. ;	NA		

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TEACHING PLAN 2020-21	
Program	BCOM
Name of the Teacher: Course: Foundation Course 1 Class	FYBCOM A

Month	Course outcome	Topic	opic Sub-Topic No. of Lectures		Lectures	Methodology	Links to reference
				Planne d	Taken		
November	Understand about various religions	Overview of	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	5		l ppt	



January	Introduce students to the changing scenario with reference to Political process	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	10	6	5 ppt	
December	Create an awareness and importance of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	10		ppt	
December	Sensitize the students on various social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand intergroup conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	10	6	ppt	
lovember	Sensitize the students on various social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilitie	10	6	ppt	· .

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			Program:	BCOM		
Name of the	Teacher:	Deepika Iyer				
Course:	Foundation Course	1	Class	 FYBCC	DM /	

					Weightage -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
	Understand about	Overview of		10	5	15	٠:
	1 various religions	Indian Society	Test/Assignment		<u> </u>	-	
	Sensitize the students on various 2 social issues.	Concept of Disparity- 1	Test/Assignment	10	5	15	
	Sensitize the students on various 3 social issues.	Concept of Disparity-2	Test/ project / presentation	10	5	15	
	Create an awareness and importance of Indian	The Indian		10	5	15	
	4 Constitution. Introduce students to the changing scenario with reference to 5 Political process	Significant Aspects of Political Processes	Test	10	5	15	
	Si olicical process				l	P. 0.8. 00	Ī

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	·		TEACHING PLAN 2021-22	··			
			Program	ВСОМ			
Name of	f the Teacher :	Mrs. Salochna Na			·		
Course:		Accountancy and Financial Management I	Class	FYBCOM (A)			
Month Course outcome		Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
			livieaning of inventories Cost	Planned	Taken		
	Understand and apply		for inventory valuation Inventory systems: Periodic Inventory system and Perpetual Inventory System Valuation: Meaning and importance Methods of Stock Valuation as per AS – 2: FIFO and Weighted Average Method Computation of valuation of inventory as on balance sheet date: If inventory is taken on a		,	Powerpoint Presentation for basic concepts, Problem Solving	
	different methods of	Inventory	date after the balance sheet or				
Sep/21	Inventory valuation	Valuation	before the balance sheet	4	04		

							https://forms.office.
	Understand and apply different methods of Inventory valuation	Inventory Valuation	Problems of Inventory Valuation	4	οų	Problem solving through excel	com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWjL EkpNXe7SJilLi7Zxf Z- GpFUM0JSNEM1UzFJ NE8x0EFaNVRPRlg5S DFJNi4u
Oct/21	Understand the concept of Capital and Revenue Expenditure and Receipts	Concept of Capital and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02_	Powerpoint Presentation for basic concepts	https://forms.office. com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWjL EkpNXe7SJilLi7Zxf Z- GpFUQiFJRIRQU1Q3 TDIYVFhENkdMT0w1 TDVZRS4u
Nov/21	concept of Capital and Revenue Expenditure and Receipts	and Revenue Expenditure and Receipts	Expenditure: Capital, Revenue Receipts: Capital, Revenue	2	02_	Problem solving through excel Powerpoint Presentation for basic concepts, Problem Solving	https://forms.office. com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWjL
Dec/21	Apply the accounting while prepareing Manufacturer's Final Accounts	Manufacturing Final Accounts Revision of all units	Adjustment and Closing Entries Final accounts of Manufacturing concerns (Proprietary Firm)	10	10	Quiz	EkpNXe7SJilLi7Zxf Z- GpFUMEMyNFRCVVZ SMThLU1M1OURMO VY4OE5WOS4u

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	Program:	ВСОМ	
Name of the Teacher:	Mrs. Salochna Nagdev		
Course: Accountancy and Fir	nancial Management I Class	FYBCOM (A)	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage	
	Understand and apply						
	different methods of]	
	1 Inventory valuation	Inventory Valuation	Test	NA	NA	25	
	Understand the	Concept of Capital					
	concept of Capital and	and Revenue					
	Revenue Expenditure	Expenditure and			1		
	2 and Receipts	Receipts	Test	NA	NA	10.	
	Apply the accounting						
	while prepareing						
	Manufacturer's Final	Manufacturing					
	3 Accounts	Final Accounts	Test	NA	NA	15	

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Links to

TEACHING PLAN 2021-22								
Program : BCom								
Name of the Teacher : Kavitha Nadar								
Course: Accountancy and Financial Management - I Class: FYBCOM A								

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
October	To check the basic knowledge of students related to subject in pre - classes before starting with the syllabus.	Basic concepts Revision	Journal, Ledger, Trial Balance, Classification of expenses into real, Nominal and personal account.	Planned 2		MS - Excel, PPT, Test	
	To Understand the allocation of indirect expenses in particular departments, Allcoation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	6	6	MS - Excel, PPT	

Novemb	To Understand the allocation of indirect expenses in particular departments, Allcoation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	4	4 -	MS - Excel, PPT	
Decembe	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Hire Purchase	Calculation of Interest, Depreciation, PReparation of ledger in the books of Hirer and Hire vendor, Passing journal entries	8	8	MS - Excel, PPT	
	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	4	3 *	EXCEL, PPT & Microsoft forms	
			TOTAL	24	23		

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Mapping Course outcomes to Assessment

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Name of the Teacher: Kavitha Nadar		
Traine of the Teacher . Maytha Padar		
Course Accounting & Financial Management - I	Class: FYBCOM A	

NO Course Outcom	ne e allocation of indirect	Topic linked	Assessment methodology	Marks		Overall weightage	
expenses in particular expenses in particular	articular departments, ommon expenses & Departmental Final	Unit - III	Test	NA	NA		
under full cash	ment of hire purchase price method. Also e difference between purchase.	Unit - IV	Test	NA	INA INA	25	

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		TEACHING PLAN 2	2021-22	-		
		Program	ВСОМ			
Name of the	he Teacher : Hema Iyengar				_	
Course:	Business Economics I	Class	FYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Scope and Importance of Business Economics	2	2	PPT and Class Activity		
	Understand and		Opportunity Cost principle- Incremental and Marginal Concepts.	2	2	PPT and Class Exercise	
Septemb er/Octob er	·	Unit 1: Introduction	Basic economic relations - functional relations: equations- Total, Average and Marginal relations- Use of Marginal analysis in decision making.	2	2	PPT and Class Exercise	
			The basics of market demand, market supply and equilibrium price	2	2_	PPT	A S

			Shifts in the demand and supply curves and equilibrium	2	2	PPT and Class Activity	
Novemb er relate the im of demand overall work	,		Demand Function - nature of demand curve under different markets	1	j	РРТ	
			Relationship between price elasticity of demand and revenue concepts	1	1	PPT	
	Understand and relate the importance of demand in the overall working of a	Unit 2: Demand Analysis	Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional) -	3	3	PPT and Class Exercise	
	company or firm		Demand Estimation and forecasting: Meaning and significance	1	1	PPT and Class Activity	
			Methods of demand estimation- survey and statistical methods (numerical examples on trend analysis and simple linear regression)	1)	PPT and Class Activity	
Decembe r			Production function: short run analysis with Law of Variable Proportions	2	2,	PPT	
	Differentiate between types of	Unit 3: Supply	Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs	3	3	PPT and Class Exercise	
	production functions	Decisions	Long run production function and Laws of Returns to Scale	1	j	PPT and Class Exercise	
			Expansion path - Economies and diseconomies of Scale and economies of scope	1	1	PPT and Class Activity	They A

	Differentiate between different costs of production	Unit 4: Cost of	Cost concepts: accounting cost and economic cost, implicit and explicit cost, social and private cost, historical cost and replacement cost, sunk cost and incremental cost	2	2,	PPT	
		Production	Fixed and variable cost - total, average and marginal cost	2	1	PPT and Case Study	
			Cost Output Relationship in the Short Run and Long Run- (hypothetical numerical problems to be discussed)	2	2	PPT and Blackboard	
January	Differentiate between different costs of production	Unit 4: Cost of Production	Extension of cost analysis: Cost reduction through experience- LAC and Learning curve and Break Even Analysis (with business application)	1)	PPT, Cases, and Class Activity	
			Revision	1	1		
	Total			32	31		

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	Program:		·	
Name of the Teacher:				
Course: Subject name to be wr	itten Class			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Class Activity	NA	NA	25	students understood how to differntiate between variables, functions, and equation
	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Quiz and Class Activity	NA	NA	25	able to understand how elasticity of demand changes, activity helped them to understand how different tools for forecasting of demand are used



between types of	Unit 3: Supply and Production Decisions				25	Students were able to understand the difference between economies and diseconomies of
		Class Activity	NA NA	NA		scale
Differentiate between different costs of production	Unit 4: Cost of Production	Class Activity	NA	NA	25	Students were able to differentiate between different types of cost

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			TEACHING PI	AN 2021-22		
			Program	ВСОМ		
Name of the	he Teacher :	Hema Iyengar				
Course:	Business Economics		Class	FYBCOM	B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
<u> </u>			Scope and Importance of Business Economics	2	2	PPT and Class Activity	
	į		Opportunity Cost principle- Incremental and Marginal Concepts.	2	2	PPT and Class Exercise	
Septemb er/Octob er	· ·	Unit 1: Introduction	Basic economic relations - functional relations: equations- Total, Average and Marginal relations- Use of Marginal analysis in decision making.	2	2	PPT and Class Exercise	
			The basics of market demand, market supply and equilibrium price	2	2	РРТ	
			Shifts in the demand and supply curves and equilibrium	2	2	PPT and Class Activity	
					¥ 74-		

			Demand Function - nature of demand curve under different markets	1)	PPT	
			Relationship between price elasticity of demand and revenue concepts	1	1	PPT	
Novemb er relate the in of deman	Understand and relate the importance		Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional) -	3	3	PPT and Class Exercise	
	overall working of a company or firm	Analysis	Demand Estimation and forecasting: Meaning and significance	1)	PPT and Class Activity	
			Methods of demand estimation- survey and statistical methods (numerical examples on trend analysis and simple linear regression)	1	1	PPT and Class Activity	
			Production function: short run analysis		2	PPT	
ecembe r	Differentiate	fferentiate Unit 3: Supply	with Law of Variable Proportions Production function with two variable inputs- isoquants, ridge lines and least cost combination of inputs	3	3	PPT and Class Exercise	
	between types of production functions	and Production Decisions	Long run production function and Laws of Returns to Scale	1	1	PPT and Class Exercise	
r			Expansion path - Economies and diseconomies of Scale and economies of scope	1	1	PPT and Class Activity	
			Cost concepts: accounting cost and economic cost, implicit and explicit cost, social and private cost, historical cost and replacement cost, sunk cost and incremental cost	2	2- THE S.	PPT	

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	between different costs of production		Fixed and variable cost - total, average and marginal cost	2	1	PPT and Case Study	
			Cost Output Relationship in the Short Run and Long Run- (hypothetical numerical problems to be discussed)	2	2	PPT and Blackboard	
January	Differentiate between different costs of production	Unit 4: Cost of Production	Extension of cost analysis: Cost reduction through experience- LAC and Learning curve and Break Even Analysis (with business application)	1	\	PPT, Cases, and Class Activity	
			Revision	1			
	Total	<u>L</u> .		32	31		

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			Program:	BCOM						
Name of th	ie Teacher: Hew	a Tyengar								
Course:	Subject name to be w	ritten 1 B. A. T	Class	FYBGOM B						

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand and interpret the basic concepts and relations of economics	Unit 1: Introduction	Class Activity	NA	NA	25	students understood how to differntiate between variables, functions, and equation
	Understand and relate the importance of demand in the overall working of a company or firm	Unit 2: Demand Analysis	Quiz and Class Activity	NA	NA	25	Students were able to understand how elasticity of demand changes, activity helped them to understand how different tools for forecasting of demand are used

	Unit 3: Supply and Production Decisions	Class Activity	NA	NA NA	25	Students were able to understand the difference between economies and diseconomies of scale
t ibetween different i	Unit 4: Cost of Production	Class Activity	NA	NA	25	Students were able to differentiate between different types of cost

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			TEACHING PI	LAN 2021-22		 	
	<u> </u>		Program	BCOM			
Name of the	Name of the Teacher: Hema Iyengar						
Course: Business Communication I		Class	FYBCOM	A	 		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
<u> </u>				Planned	Taken		
	Understand the concept, process and	Chapter 1	Models of communication, feedback, emergence of communication in the corporate and global world	4	4	PPT and videos	https://www.youtube. com/watch?v=FtYjUv2 x65g
Septemb er/ October	communication	Chapter 2	Impact of Technology enabled communication- moodle, whatsapp, facebook		3	PPT	·
	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette	3		,	https://www.youtube. com/watch?v=I6IAhX M-vps&t=6s
r/Decem	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette		A. COLLEG	PPT, DISCUSSIO N	
	Understand the importance of business thics	Chapter 4	Business Ethics: ethics at workplace, integrity, business ethics,		DOWNINT SOLD STREET		https://www.youtube. com/watch?v=qCo3wS GYRbQ

				25	21		
	 Total			25	0.4		
January	Develop business communication skills through application and exercise.	Personnel Correspondenc e	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	2	Classroom discussion and activity	
	Develop business communication skills through application and exercise.	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
	Learn how to develop effective listening skills	Chapter 6	Listening				<u>Ukw6c</u>
	Understand the different types of barriers in communication	Chapter 5	Barriers to Communication	10	1. J.O a a		https://www.youtube. com/watch?v=D3a3fg
Ī	Undorstondaha						

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Name of the Teacher: Mrs. Hema Iyengar	ВСОМ	
Course: Business Communication Class	FY	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the	Chapter 1	Video, class activity for models of comm	NA.	NA	5	the importance of
	concept, process and importance of communication	Chapter 2	Change to the	NA NA	NA NA	. 5	Students debated on the pros and cons of social media
,	Get knowledge of various medium of communication	Chapter 3	Video	NA	NA	10	Students became aware of the different mediums of communication, formal as well as
	Understand the importance of business thics	Chapter 4	Vido	······································	NA (10	Students realised the importance of being ethical and moral in
	Understand the different types of barriers in communication	Chapter 5	Video and examples	JA	NA	1	professional dealings Students analysed how language, emotional and psychological barriers can hamper communication

Learn how to develop effective listening skills	1	class discussion	NA	NA	5	Students provided examples and cases on importance of listening in different situations	
Develop business communication skills through application and exercise.	Business Letter Writing and Personal Correspondenc e		NA NA	NA	60	Students were provided with examples of writing letters and other forms of written communication	

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TEACHING PL	AN 2020-21
Program	BCOM
Name of the Teacher: Aishwarya Iyer	TYPICOM P
Course: Foundation Course 2 Class	FYBCOM B

Month	Course outcome	Topic	Sub-Topic No. of		ctures	Methodolo gy	Links to references
				Planned	Taken		
	Witch Co. G. G. G.	Globalisation and Indian	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	7		PPT	
January	Indian society						
	Develop a basic understanding about issues related to human		Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	10		PPT	
Februvary	right	Human Rights			<u> </u>	_1'	

	. ,		Caralina in the courrent	l l		1	1
			Importance of Environment Studies in the current				
			developmental context; Understanding concepts of				
			Environment, Ecology and their interconnectedness;				
	Gain more		Environment as natural capital and connection to quality				
	understanding	1	of human life; Environmental Degradation- causes and			1	•
	regarding working		impact on human life;Sustainable development- concept				
	of Environmental		and components; poverty and environment			1	
March		Ecology		10		PPT	
iviai cii	110003303		Causes of stress and conflict in individuals and society;				
	Sensitize the		Agents of socialization and the role played by them in				
	students on		developing the individual; Significance of values, ethics				
	various social		and prejudices in developing the individual; Stereotyping				
	issues. and	 Inderstandin	and prejudice as significant factors in causing conflicts in			1	
	understand stress	1	society. Aggression and violence as the public expression		!		
s.a. l-	and conflict	Conflict	of conflict	10		PPT	
March	and connict	Managing	Types of conflicts and use of coping mechanisms for				
		Stress and	managing individual stress; Maslow's theory of self-				1
	Gain more		actualisation; Different methods of responding to				
	understanding	Conflict in	distribution, Different methods of responding to				
	and manage		conflicts in society; Conflict-resolution and efforts	8		PPT	
April	stress and conflict	y Society	towards building peace and harmony in society	L	1		

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	Wapping course			
	Program:	BCOM		
Name of the Teacher: Aishwarya I	<u> </u>		<u> </u>	
Course: Foundation Course 2	Class	FYBCOM B		

<u> </u>	T							Overall	
				·			Weight	weightag	
						3		e -	
SNO	Course O	utcome	Topic linked	Assessment methodology	Marks		Internal	External	Remarks
							•		
	Introduce							i	
	students			<u>.</u>					
			Globalisation		1				
	with refe		and Indian			10	5	15	
ļ	1 Indian so	ciety	Society	Test/ Assignment	<u> </u>	10	- 3	13	 -
	Develop	a basic						:	1
	understa	nding					Ì		
	about iss	ues	1						
	related to	o human					_	1	
	2 right		Human Rights	Test	<u> </u>	10	5	15	
	Gain mor	ro							
	understa						[
.1									
	_	g working	1				1		1
	1	onmental		Toot / Assignment		10	5	15	<u>.[</u>
ı	3 Processe	25	Ecology	Test/ Assignment					



Sensitize the			1	. 1	. 1	
students on			1			
various social						
issues. and	Understandin					
understand stre	ess g Stress and			_ [
4 and conflict	Conflict	Test	 10	5	15	ļ
	Managing					
Gain more	Stress and					
understanding	Conflict in					ļ
and manage	Contemporar			,		1
5 stress and conf	lict y Society	Test / project	 10	5	15	<u> </u>
				<u> </u>		<u> </u>







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			TEACHING PLAN 202	0-21	
			Program	BCOM	
Name of th	Name of the Teacher: Aishwarya Iyer				
Course:	Foundation C	Course 1	Class	FYBCOM B	1

Month	Course outcome	e Topic	Sub-Topic		No. of Lectures		Links to references
				Planne d	Taken		
	Understand		Understand the multi-cultural diversity of Indian society				
	about various	Overview of	through its demographic composition: population				
November	religions	Indian Society	distribution according to religion, caste, and gender;	5		ppt	
			Appreciate the concept of linguistic diversity in relation to				
			the Indian situation; Understand regional variations				·
	Sensitize the		Understand the concept of disparity as arising out of				
	students on		stratification and inequality; Explore the disparities arising				
	various social	Concept of	out of gender with special reference to violence against				
November	issues.	Disparity- 1	women, female foeticide (declining sex ratio), and	10		ppt	
			portrayal of women in media; Appreciate the inequalities				
		-	faced by people with disabilities and understand the issues				





January	reference to Political process	Political Processes		10	ppt	
	scenario with	Aspects of	significance of women in politics			
	changing	Significant	and their implications for inclusive politics; Role and			
	students to the		in urban and rural areas; the 73rd and 74th Amendments			
	Introduce		The party system in Indian politics; Local self-government			
	+		features of the Constitution			
December	CONSCIOUR.	Constitution	in strengthening the social fabric of Indian society; Basic		ppr	
December	Indian Constitution.	The Indian Constitution	and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values	10	ppt	
	importance of	The leading	The structure of the Constitution-the Preamble, Main Body			
	awareness and		Philosophy of the Constitution as set out in the Preamble;			
	Create an					
			and linguistic differences		 	1
Beccinoci	133463.	Disparity 2	causes and effects of conflicts arising out of regionalism		ppt	
December	various social issues.	Concept of Disparity-2	and inter-group conflicts arising thereof; Understand intergroup conflicts arising out of communalism; Examine the	10	nnt	
	students on		Examine inequalities manifested due to the caste system			
	Sensitize the					

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·	Program:	BCOM	
Name of the Teacher: Aishwarya	Iyer		
Course: Foundation Course 1	Class	FYBCOM B	

					tage -	weightag	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Intern	e -	Remarks
	Understand						
	about various	Overview of		10	5	15	į
	1 religions	Indian Society	Test/Assignment				
	Sensitize the						
	students on			10	_	1.5	
	various social	Concept of		10	5	15	
	2 issues.	Disparity- 1	Test/Assignment		1	•	
ł	Sensitize the						
	students on			10	_	15	
	various social	Concept of		10	5	15	
	3 issues.	Disparity-2	Test/ project / presentation	1			
	Create an						
	awareness and]			
	importance of			10	5	15	
	Indian	The Indian					
 	4 Constitution.	Constitution	Test				
	Introduce						
	students to the						
	changing	Significant		10	5	15	
	scenario with	Aspects of		10] 3	15	
	reference to	Political					
	5 Political process	Processes	Test		1		









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TEACHING PLAN 2021-22								
			Program	ВСОМ				
Name of the	Name of the Teacher: Hema Iyengar							
Course:	Business Communica	tion I	Class	FYBCOM B				

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
			Models of communication, feedback,			PPT and	https://www.youtube.
	Understand the	Chapter 1	emergence of communication in the	4	1,	videos	com/watch?v=FtYjUv2
	concept, process and		corporate and global world		7		<u>x65g</u>
Septemb	importance of		Impact of Technology enabled			PPT	
er/	communication	Chapter 2	communication- moodle, whatsapp,			į	
October			facebook	3			
,	Get knowledge of		Communication at workplace: channels,	3	3		https://www.youtube.
	various medium of	Chapter 3	verbal non verbal, business etiquette				com/watch?v=I6IAhX
	communication	-					M-vps&t=6s
Novembe	Get knowledge of	-	Communication at workplace: channels,			PPT,	
r/Decem	various medium of	Chapter 3	verbal non verbal, business etiquette			DISCUSSIO	
ŀ	communication	•				N	
	Understand the			# TH	S. S.		https://www.youtube.
	importance of	Chapter 4	Business Ethics: ethics at workplace,	SUCATA) 6g		com/watch?v=qCo3wS
	business thics		integrity, business ethics,	EDUCATION SE			GYRbQ

	Understand the different types of barriers in communication	Chapter 5	Barriers to Communication	10	10		https://www.youtube. com/watch?v=D3a3fg
	Learn how to develop effective listening skills	Chapter 6	Listening				
	Develop business communication skills through application and exercise.	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
January	Develop business communication skills through application and exercise.	Personnel Correspondenc e	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	之	Classroom discussion and activity	
	Total			25	2)		

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		Program:	ВСОМ	
Name of the	he Teacher : Mrs. Hem	a Iyengar		
Course:	Business Communica	tion Class	FY	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage	Remarks
		Chapter 1					the importance of
	Understand the concept, process and		Video, class activity for models of comm	NA	NA	5	communication in a
	importance of communication	Chapter 2					Students debated on the pros and cons of
			Class activity	NA	NA	5	social media
		Chapter 3					Students became aware of the different mediums of
	Get knowledge of various medium of						communication, formal as well as
	communication		Video	NA	NA	10	informal
	Understand the importance of business thics	Chapter 4	Video	NA	NA		Students realised the importance of being ethical and moral in
- -			Video	ING.	INA.	10	professional dealings
	Understand the different types of barriers in	Chapter 5	M Tri				Students analysed how language, emotional and psychological barriers can hamper communication
	communication		Video and examples	NA	NA	5	Communication

	Learn how to develop effective listening skills	•	class discussion	NA	NA	Students provided examples and cases on importance of listening in different situations
	Develop business communication skills through application and exercise.	Business Letter Writing and Personal Correspondence	Tutorials	NA	NA	Students were provided with examples of writing letters and other forms of written communication
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	TEACHING PLAN 2021-22
Name of the Teacher : Kavitha Nadar	Program : BCom
Course: Accountancy and Financial Management - I	Class: FYBCOM B

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog v	Links to references
October	To check the basic knowledge of students related to subject in pre-classes before starting with the syllabus.	ln	Journal, Ledger, Trial Balance, Classification of expenses into real, Nominal and personal account.	Planned 2	97	MS - Excel, PPT, Test	
	Jackar arrents, Ancoation of Common	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	6	/1	MS - Excel, PPT	



Novemb	To Understand the allocation of indirect expenses in particular departments, Allcoation of common expenses & Preparation of Departmental Final Accounts	Departmental Accounts	Introduction to Departmental Accounts, Allocation of indirect expenses to various department in the organisation, Solving sums on Departmental Final Accounts	4	A	MS - Excel,	
Decembe	To Learn treatment of hire purchase under full cash price method. Also understand the difference between sales and hire purchase.	Hire Purchase	Calculation of Interest, Depreciation, PReparation of ledger in the books of Hirer and Hire vendor, Passing journal entries	8	8 2	MS - Excel, PPT	
January	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	4	3	EXCEL, PPT & Microsoft forms	
			TOTAL	24	23 B		
\$1.011	-0						

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Mapping Course outcomes to Assessment

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Program: BCOM Name of the Teacher : Kavitha Nadar Course Accounting & Financial Management - I Class: FYBCOM A

0	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage	
	Understand the allocation of indirect expenses in particular departments,						
	Allcoation of common expenses & Preparation of Departmental Final						
	Accounts	Unit - III	Test	NA	NA	25	
	To Learn treatment of hire purchase under full cash price method. Also understand the difference between						
2	sales and hire purchase.	Unit - IV	Test	NA	NA	25	

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P-88, MIDC Residential Area Dombivli Gymkhana Road,

Near Balaji Mandir, Dombivli (East), 421203.

			TEACHING PLAN 202	1-22			
			Program	BCOM			
Name of	the Teacher :	Mrs. Salochna Nagdev					
Course:	West.	Accountancy and Financial Management I	Class	FYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
	The second state		Meaning of inventories Cost for inventory valuation Inventory systems: Periodic Inventory system and Perpetual Inventory System Valuation: Meaning and importance Methods of Stock Valuation as per AS – 2: FIFO and Weighted Average Method Computation of			Powerpoint Presentation for basic concepts, Problem Solving	
	Understand and		valuation of inventory as on			İ	
	apply different		balance sheet date:If inventory				
	methods of		is taken on a date after the				
	Inventory	Inventory	balance sheet or before the				
Sep/21	valuation	Valuation	balance sheet	4	04		

		T			r		
	Understand and						https://forms.office.c om/Pages/Response Page.aspx?id=tuVUV xbss0KHNUQWiWjLE
	apply different						kpNXe7SJilLi7Zxf Z-
	methods of				l		GpFUM0JSNEM1UzFJ
	Inventory	Inventory				Problem solving	NE8xOEFaNVRPRIg5S
	valuation	Valuation	Problems of Inventory Valuation	4	04	through excei	DFJNi4u
			1				https://forms.office.c
							om/Pages/Response
]	1				Page.aspx?id=tuVUV
	Understand the						xbss0KHNUQWiWjLE
	concept of Capital						kpNXe7SJilLi7Zxf_Z-
		and Revenue	E-manditum Carital B			Powerpoint	GpFUQjFJRJRQU1Q3T
Oct/21	Expenditure and	Expenditure and	Expenditure: Capital, Revenue			Presentation for	DIYVFhENkdMT0w1T
OCI/21	Receipts	Receipts	Receipts: Capital, Revenue	2	02	basic concepts	DVZRS4u
	Understand the						
	concept of Capital	Concept of Capital				}	
	and Revenue	and Revenue					
	Expenditure and	Expenditure and	Expenditure: Capital, Revenue			Problem solving	
Nov/21	Receipts	Receipts	Receipts: Capital, Revenue	2	00	through excel	
						Powerpoint	https://forms.office.c
						Presentation for	om/Pages/Response
	A h					basic concepts,	Page.aspx?id=tuVUV
	Apply the					Problem Solving	xbss0KHNUQWiWjLE
	accounting while						kpNXe7SJilLi7Zxf Z-
	prepareing Manufacturer's	D.d	Adjustment and Closing Entries				<u>GpFUMEMyNFRCVVZ</u>
			Final accounts of Manufacturing		1		SMThLU1M1OURMO
Jan/22		Revision of all units	concerns (Proprietary Firm)	10	10		VY4OE5WOS4u
	Salacles	incresion of all utility	Pr COLITICO	2	02	Quiz	
	Faculty		Copvenor (2	. 24	24	Principal	

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	Program:	ВСОМ	
Name of the Teacher:	Mrs. Salochna Nagdev		
Course: Accountancy and	Financial Managem Class	FYBCOM (B)	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand and						
	apply different	ł					
	1 methods of Inve	Inventory Valuation	Test	NA	NA	25	
		Concept of Capital					
	concept of Capital	and Revenue			1		
	and Revenue	Expenditure and		1	1		
	2 Expenditure and	Receipts	Test	NA	NA	10	
	Apply the					10	
	accounting while						
	prepareing	Manufacturing				ľ	
	3 Manufacturer's	Final Accounts	Test	NA	NA	15	
	Final Accounts					1.0	

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The S.I.A. College of Higher Education

Affiliated to University of Mumbai Accredited B+ by NAAC P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2020-21								
			Program: BCOM					
Name of th	e Teacher :	Mrs. Babita Nagdev						
Course:	Commerce I		Class: FYBCOM (B)					

Month	Course outcome	Topic	Sub-Topic	No. of I	_ectures	Methodology	Links to references
				Planned	Taken		
September	Understand the basic concept of		Concept, function, Scope and Significance of business, Traditional and Modern Concept of business.	5	်	PPT and Quiz	
October	business, core objectives of business, emerging trends in business		steps in setting business objective, Classification of business objective, Reconciliation of Economic and Social Objective.	3	03	PPT and Quiz	https://forms.office. com/Pages/Respons ePage.aspx?id=tuVU



October		New Trends in Business	Impact of Liberalization, Privatization and Globalization, Strategy alternative in the changing scenario, Restructuring and Turnaround Strategic.	2	02	PPT and Quiz	Vxbss0KHNUQWiWj LEnLk4gz8LI1BlVkvX yAqiKxUNDMwWUd YRkpJQ1pYRkQySFg xQVhDNzJZQy4u
October	Analyze the internal and external business	Business Environment: Introduction	Concept and Important of business environment, Inter-relationship between Business and Environment. Constituents of Business Environment: Internal and External Environment	3	D3	PPT and Quiz	https://forms.office. com/Pages/Respons ePage.aspx?id=tuVU
November	environment, international environment affect the working of business	International	Current Trend in the world, International Trend Environment – WTO and Trending blocs and their impact on Indian Business.	5		PPT and Quiz	Vxbss0KHNUQWiWj LEnLk4gz8Ll1BlVkvX yAqiKxUM08yM0xW MFg1Q0FFVVM4TFp NUEw1UzEwQi4u
November		Project Planning:	Business Planning Process; Concept and Importance of project Planning ;Project Report; Feasibility Study Types and its Importance.	3	03	PPT and Quiz	https://forms.office.
December	Analyze how to do business planning, how to promote a business entreprise		Concept and Stages of Business Unit Promotion, Location - Factor determining location and Role of Government in Promotion.	6	00	PPT and Quiz	com/Pages/Respons ePage.aspx?id=tuVU Vxbss0KHNUQWiWj LEnLk4gz8LI1BIVkvX yAqiKxUMIIIM0M2R ERCS01LMVBWVFIY

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December	Evaluate he baisc concept of entrepreneurship, qualities required		Importance of Entrepreneurship, Factor Contributing to Growth of Entrepreneurship, Entrepreneur and Manager, Entrepreneur and Intrapreneur.	5	05	PPT and Quiz	https://forms.office.
	to be an		Types of Entrepreneurs,		•		com/Pages/Respons
	entrepreneur,		competencies of an Entrepreneur, Entrepreneurship Training and				ePage.aspx?id=tuVU
	problems faced by		Development. Centers in India,				Vxbss0KHNUQWiWj LEnLk4gz8LI1BlVkvX
January	women	The Entrepreneurs	Incentives to Entrepreneur in India.	2	02	PPT and Quiz	yAqiKxURDZSVkNDU
запиат у	entrepreneur and promotional	The Littlepreneurs	meentives to Entrepreneur in maid.		<u> </u>	and Quiz	UYzMONRTOswQVB
January	•	Women Entrepreneurs	Problems and Promotion	1	01	PPT and Quiz	GUExTNjM3My4u

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	Program: Commerce			
Name of the Teacher : Mrs. Babita Nagdev				
Course: Commerce I	Class: FYBCOM	<u> </u>	 	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	Remark
	Understand the				1	ŀ	
	basic concept of						
	business, core						
	objectives of	Business: Introduction,					•
		Objectives of Business,				Ì	
ļ	1 trends in business	New Trends in Business	Quiz		NA		
	Analyze the						
l	internal and					ļ	
ì	external business			ļ			
1	environment,						
	international	Business Environment:					
Ì	environment affect	l			Ì		
	the working of	International			NA		
	2 business	Environment	Quiz	-	INA		
ł	Analyze how to do						
	business planning,		1				
	how to promote a						
	business	Introduction, Business		٠,	. NA	-	
I	3 entreprise	Unit Promotion	Quiz COLLEGE	1 2	. INA		

	•				
concept of					
entrepreneursh	ip,				
qualities require	ed				
to be an					
entrepreneur,	.				
problems faced	by				
women	ENTREPRENEURSHIP,				
entrepreneur a	nd The Entrepreneurs,				
4 promotional	Women Entrepreneurs	Quiz	[28]	NA	







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			TEACHING PLAN 2021-22				
			Program	COMMERCE		Τ" -	
Name of the T	'eacher :	Sreekala Nair					
Course:	Mathematical &	ВСОМ	Class	FY BCOM DIV B			
	Statistical Technic	keos I	· · · · · · · · · · · · · · · · · · ·				
Month	Course outcome	Topic	Sub-Topic	No. of Lecti	ures	Methodology	Links to references
_				Planned	Taken	-	
	CO1:To identify, interpret and apply	UNIT I	Concept of share, face value, market value, dividend, equity shares, preferential shares, bonus shares. Simple examples.	4	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
Nov-Dec	Nov-Dec key terms of shares and mutual fund in investment plans	Shares and Mutual Funds	Simple problems on calculation of Net income after considering entry load, dividend, change in Net Asset Value (N.A.V.) and exit load. Averaging of price under the Systematic Investment Plan (S.I.P.)	6	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
Dec	CO2: To formulate a real life problem as an LPP Model, understand ,analyse and apply basic concepts of LPP,	Pemutations and	Factorial Notation, Fundamental principle of counting, Permutation as arrangement, Simple examples, combination as selection, Simple examples, Relation between r n C and r n P Examples on commercial application of permutation and combination	3	3	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
Dec	permutations and combinations in real	Combinations,Lin ear Programming Problem	Sketching of graphs of (i) linear equation Ax + By + C= 0 (ii) linear inequalities. Mathematical Formulation of Linear Programming Problems upto 3 variables. Solution of Linear Programming Problems using graphical method up to two variables.	7	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial	



Sept-Oct	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data.	UNIT III Measures of Central Tendencies,Measu res of Dispersions	Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean. Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance.	6	10 B	PPT AND PROBLEM SOLVING, Quiz, Tutorial PPT AND PROBLEM SOLVING, Quiz, Tutorial	
Dec-Jan	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory,Random Variable	Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof), conditional probability. Independence of Events: P(A	7	8	PPT AND PROBLEM SOLVING, Quiz, Tutorial	
			Probability distribution of a discrete random variable; Expectation and Variance of random variable, simple examples on probability distributions.	3	3	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
Jan	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Decision making situation, Decision maker, Courses of Action, States of Nature, Pay-off and Pay-off matrix; Decision making under uncertainty, Maximin, Maximax, Minimax regret and Laplace criteria; simple examples to find optimum decision. Formulation of Payoff Matrix. Decision making under Risk, Expected Monetary Value (EMV); Decision Tree; Simple Examples based on EMV. Expected Opportunity Loss (EOL), simple examples based on EOL.	10	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial	alege of Alic

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Name of the T	Teacher:	Sreekala Nair	Program:	ВСОМ			
Course:	Mathematical and Statistical Techniques I		Class	FY BCOM DIV B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks
1	CO1:To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Class Activity, Tutorial, Quiz	NA	20		Student will be able to identify ,interpret and apply the concept of Shares and Mutual funds in real life
2	CO2: To formulate a real life problem as an LPP Model, understand ,analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Pemutations and Combinations,Li near Programming Problem	Class Activity, Tutorial, Quiz	NA	20		Students will be able to formulate LPP Mpdel and apply the concept of LPP ,Permutations, Combinations in real life situations
3	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data	UNIT III Measures of Central Tendencies,Mea sures of Dispersions	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to recognise and apply Measure of Central Tendancy and Dispersion in various types of Statistical data
4	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory,Random Variable	Class Activity, Tutorial, Quiz	NA	20		Students will be able to use basic concepts of probability and its applications in real life
5	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Class Activity, Tutorial, Quiz	NA	20		Students will be able to predict the best decision in given alternatives

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			Program:	BCOM		1	
Name of the	T	Pranjalee Kurundkar					
Course:	Mathematical and Statistical Techniques I		Class	FY BCOM DIV			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	CO1:To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT I Shares and Mutual Funds	Class Activity, Tutorial, Quiz	NA	20		Student will be able to identify, interpret and apply the concept of Shares and Mutual funds in real life
2	CO2: To formulate a real life problem as an LPP Model, understand analyse and apply basic concepts of LPP, permutations and combinations in real life problems	UNIT II Pemutations and Combinations,Linear Programming Problem	Class Activity, Tutorial, Quiz	NA	20		Students will be able to formulate LPP Mpdel and apply the concept of LPP ,Permutations, Combinations in real life situations
3	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data	UNIT III Measures of Central Tendencies, Measures of Dispersions	Class Activity, Tutorial, Quiz	NA	20		Students will be able to recognise and apply Measure of Central Tendancy and Dispersion in various types of Statistical data
4	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory,Random Variable	Class Activity, Tutorial, Quiz	NA	20		Students will be able to use basic concepts of probability and its applications in real life
5	alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision Theory	Class Activity, Tutorial, Quiz	NA	20		Students will be able to predict the best decision in given alternatives
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TEACHING PLAN 2021-22						
	Program COMMERCE					
Name of the Teacher: Pranjalee Kurundka		kar				
			FY BCOM DIV			
Course:	ВСОМ	Class	A			

Month	Course outcome	Topic	Sub-Topic	No. of Le	ctures	Methodology	Links to reference
_				Planned	Taken		
Nov-Dec	CO1:To identify, interpret and	UNIT I Shares	Concept of share, face value, market value, dividend, equity shares, preferential shares, bonus shares. Simple examples.	4	5	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
Nov-Dec apply key terms of shares an mutual fund in investment pla	and Mutual Funds	Simple problems on calculation of Net income after considering entry load, dividend, change in Net Asset Value (N.A.V.) and exit load. Averaging of price under the Systematic Investment Plan (S.I.P.)	6	6	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom		
Dec	CO2: To formulate a real life problem as an LPP Model, understand ,analyse and apply	UNIT II Pemutations and	Factorial Notation, Fundamental principle of counting, Permutation as arrangement, Simple examples, combination as selection, Simple examples, Relation between r n C and r n P Examples on commercial application of permutation and combination	3	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
	basic concepts of LPP, permutations and combinations in real life problems	Combinations,Linear Programming Problem	Sketching of graphs of (i) linear equation Ax + By + C= 0 (ii) linear inequalities. Mathematical Formulation of Linear Programming Problems upto 3 variables. Solution of Linear Programming Problems using graphical method up to two variables.	7	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	Colleg



	TEACHING PLAN 2021-22							
		Program	COMMERCE					
Name of the Teacher:	Pranjalee Kurundkar							
			FY BCOM DIV					
Course:	ВСОМ	Class	<u>A</u>					

	BCOM	Class	A			
Course outcome	Tonic	Sub-Tonic	No of Lec	tures	Methodology	Links to references
- Course outcome	Topic	Sub-Topic			Wiethodology	
CO3:To understand, recognize and apply the most appropriate	UNIT III Measures of Central	Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean.	6	7	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
Sept-Oct Measures of central tendancy and Measure of dispersion in various types of statistical data.	Tendencies,Measures of Dispersions	Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance.	. 4	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof), conditional probability. Independence of Events: $P(A \cap B) = P(A) P(B)$. Simple examples.	7	8	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	Olege of Dombivi
	and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data. CO4:to provide the foundations of probability and probability distributions, its applications in	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data. CO4:to provide the foundations of probability and probability distributions, its applications in	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data. CO4:to provide the foundations of probability and probability distributions, its applications in real life Topic Sub-Topic Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean. Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance. Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Addition theorem (without proof), conditional probability. Independence of Events:	CO3:To understand, recognize and apply the most appropriate Measures of central Tendencies, Measures of Dispersions CO4:to provide the foundations of probability and probability distributions, its applications in real life Topic Sub-Topic No. of Lec Planned Definition of Average, Types of Averages: Arithmetic Mean, Median, and Mode for grouped as well as ungrouped data. Quartiles, Deciles and Percentiles. Using Ogive locate median and Quartiles. Using Histogram locate mode. Combined and Weighted mean. Concept and idea of dispersion. Various measures Range, Quartile Deviation, Mean Deviation, Standard Deviation, Variance, Combined Variance. Concept of random experiment/trial and possible outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra of Events, Mutually Exclusive and Exhaustive Events, Complimentary events. Classical definition of Probability, Independence of Events:	CO3:To understand, recognize and apply the most appropriate Measures of central tendancy and Measure of dispersion in various types of statistical data. CO4:to provide the foundations of probability and probability and probability measures of probability and probability measures in real life CO4:to provide the foundations in real life CO4:to provide the foundations of probability, Addition theorem (without proof), conditional probability, Independence of Events: CO4:to provide the foundations of probability, Addition theorem (without proof), conditional probability, Independence of Events:	CO3:To understand, recognize and apply the most appropriate Measures of Central Tendencies, Measures of Dispersions CO4:to provide the foundations of probability distributions, its applications in real life CO4:to provide the foundations of probability distributions, its applications in real life CO4:to provide the foundations of probability distributions, its applications in real life CO4:to provide the foundations of Probability Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Addition theorem (without proof), conditional probability, Independence of Events:



		TEACHING PLA	N 2021-22	
		Program	COMMERCE	
Name of the Teacher:	Pranjalee Kurund	lkar		
			FY BCOM DIV	
Course:	ВСОМ	Class	A	

Month	Course outcome	Topic	Sub-Topic	No. of Leo	tures	Methodology	Links to references
				Planned	Taken		
Dec-Jan	CO4:to provide the foundations of probability and probability distributions, its applications in real life	UNIT IV Probability Theory, Random Variable	Probability distribution of a discrete random variable; Expectation and Variance of random variable, simple examples on probability distributions.	3	4	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	
Jan	CO5: To identify and predict the best decision from various alternatives by probabilistic and nonprobabilistic methods	UNIT V Decision	Decision making situation, Decision maker, Courses of Action, States of Nature, Pay-off and Pay-off matrix; Decision making under uncertainty, Maximin, Maximax, Minimax regret and Laplace criteria; simple examples to find optimum decision. Formulation of Payoff Matrix. Decision making under Risk, Expected Monetary Value (EMV); Decision Tree; Simple Examples based on EMV. Expected Opportunity Loss (EOL), simple examples based on EOL.	10	10	PPT AND PROBLEM SOLVING, Quiz, Tutorial,Google Classroom	





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	TEACHING PLAN 2020-21	
Name of the Teacher : Dr. Shilpa Malani	Program	BCOM
Course: Environmental studies-I	Class	FYBCOM — A

Month	Course outcome	Topic	Sub-Topic Sub-Topic	No. of I	ectures	Methodology	Links to references
		:		Planned	Taken		
September/ October		Unit 1: Environment and ecosystem	Understand the meaning, scope and components of environment, components and types of ecosystem. To discuss food chain, food web, food pyramid, man and environment relationship.	13	10	PPT, Verbal Q & A, Videos, Project based learning	https://www.youtub e.com/watch?v=sKJ oXdrOT70&t=1s
November	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Natural resources and sustainable development	To discuss classification and types of resources, factors influencing resource utilisation, resource conservation i.e meaning and methods of conventional and nonconventional resources, problems associated with and management of water, forest and energy resource utilization and sustainable development	_13	1.	Videos, Activity	https://www.youtub e.com/watch?v=ncO RPosDril&t=3s

							<u> </u>
	Have higher levels of		To discuss Population explosion in the world and in India and arising concerns- Demographic Transition Theory - pattern of population growth in the world and in India and associated problems - Measures taken to control population				
	awareness and	Unit 3:	growth in India;			PPT, Verbal Q & A,	
ž	sensitivity regarding	Population and	Human population and environement- Environment and			Videos,	https://www.youtub
1	Environment and	emerging issues of	Human Health — Human		١.,	Experiential based	e.com/watch?v=g3p
December	related problems	development	Development Index – The World Happiness Index	13	(\	learning	ySjTcqQQ&t=1s
							1
January	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Concept of Urbanisation— Problems of migration and urban environmentchanging landuse, crowding and stress on urban resources, degradation of air and water, loss of soil cover impact on biodiversity, Urban heat islands — Emerging Smart Cities and safe cities in India - Sustainable Cities	13	12		https://www.youtub e.com/watch?v=UQ DsPHoPb3s&t=2s
<u></u>				52	46		

	Program:	BCOM
Name of the Teacher: Dr. Shill Da. Malani		
Course: Environmental studies-I	Class	FYBCOM - A

SNO	Course Outcome	Topic linked	Assessment methodology		1	Overall weightage	Remarks
	Gain more					3	
	understanding					•	
	regarding working of	Unit 1:		NIA	N/A		
	Environmental	Environment and		NA	NA		Students became
	1 Processes.	ecosystem	Project / presentation OF HIGHER	1		25	more extrovert

···			7		
environmental problems to the best		Project / presentation	NA 3	NA	Peer learning fou 25 valuable
2 of Individual capacity.	development	Project / presentation	-	ļ	
Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	Project / presentation	NA —	NA	Students became more participativ 25 classroom
Have higher levels of awareness and sensitivity regarding Environment and 4 related problems	Unit 4: Urbanisation and Environment	Project / presentation	NA	NA	Students realize the need of human concern for the environment in which they live 25 daily routine life

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				TEACHING PLAN 2020-21			
			Program		BCOM		
Name of the	Teacher:	Dr. Shilpa Malani					
Course:	Environmental studi	es-I	Class		 FYBCOM -	- <u>B</u>	

Month	Course outcome	Topic	Sub-Topic	No. of I	ectures	Methodology	Links to references
				Planned	Taken		
September/	Gain more understanding regarding working of Environmental	Unit 1: Environment and	Understand the meaning, scope and components of environment, components and types of ecosystem. To discuss food chain, food web, food pyramid, man and			PPT, Verbal Q & A, Videos, Project	https://www.youtub e.com/watch?v=sKJ
October	Processes.	ecosystem	environment relationship.	13	12	based learning	oXdrOT70&t=1s
November	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.		To discuss classification and types of resources, factors influencing resource utilisation, resource conservation i.e meaning and methods of conventional and nonconventional resources, problems associated with and management of water, forest and energy resource utilization and sustainable development.	13		PPT, Verbal Q & A, Videos, Activity based learning	https://www.youtube.com/watch?v=ncO
November	of Individual capacity.	aevelopment	utilization and sustainable development	13	'-\	basea rearring	IN OSBIJIAL SS

December	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Population and emerging issues of development	To discuss Population explosion in the world and in India and arising concerns- Demographic Transition Theory - pattern of population growth in the world and in India and associated problems - Measures taken to control population growth in India; Human population and environement- Environment and Human Health - Human Development Index - The World Happiness Index	13	j \	L	https://www.youtub e.com/watch?v=g3p ySjTcqQQ&t=1s
January	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Urbanisation and Environment	Concept of Urbanisation— Problems of migration and urban environmentchanging landuse, crowding and stress on urban resources, degradation of air and water, loss of soil cover impact on biodiversity, Urban heat islands — Emerging Smart Cities and safe cities in India - Sustainable Cities	13	(\	PPT, Verbal Q & A, Videos, Hands on project based learning	https://www.youtub e.com/watch?v=UQ DsPHoPb3s&t=2s

	,	Program:	BCOM
Name of the	Teacher: Dr. Shilog Malani		
Course:	Environmental studies-I		FYBCOM - B

S	SNO	Course Outcome	Topic linked	Assessment methodology				Overall weightage -	Remarks
Γ		Gain more							
		understanding		÷					, ,
	•	regarding working of	Unit 1:			NA	NA	:	
		Environmental	Environment and		OF HIGHER	INA	IVA		Students became
	1	Processes.	ecosystem	Project / presentation		1		25	more extrovert

Gain a sound base to involve actively in working towards the resolution of environmental problems to the besel of Individual capacit	Unit 2: Natural resources and sustainable	Project / presentation		NA 	NA	2	Peer learning found 25 valuable
Have higher levels of awareness and sensitivity regarding Environment and 3 related problems	Unit 3:	Project / presentation		NA	NA	2	Students became more participative in 5 classroom
Have higher levels of awareness and sensitivity regarding Environment and 4 related problems		Project / presentation		NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

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TEACHING PLAN 2021-22									
			Program	BCOM	· · · · · · · · · · · · · · · · · · ·				
Name of t	he Teacher :	Hema Iyengar							
Course:	Business Commu	inication I	Class	FYBCOM B					

Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken	-	
No. of the Control of		Chapter 1	Models of communication, feedback, emergence of communication in the corporate and global world	4	4	PPT and videos	https://www.youtub e.com/watch?v=FtYj Uv2x65g
Septemb er/ October	and importance of	Chapter 2	Impact of Technology enabled communication- moodle, whatsapp, facebook	3	3	PPT	
	communication -	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette	,	A DOV	OF AIGHER	https://www.youtub e.com/watch?v=16IAh XM-vps&t=6s
·					1/01/		
NI	Get knowledge of various medium of communication	Chapter 3	Communication at workplace: channels, verbal non verbal, business etiquette		, ~	VOLUM	
Novembe r/Decem ber)	Chapter 4	Business Ethics: ethics at workplace, integrity, business ethics,	10	10	PPT, DISCUSSION	https://www.youtub e.com/watch?v=qCo3 wSGYRbQ
		Chapter 5	Barriers to Communication				https://www.youtub

	())					
	Chapter 6	Listening				
Develop business communication skills through application and exercise	Business Letter Writing	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing	4	2	Classroom discussion and activity	
Develop business communication skills through application and exercise	Personnel Correspondence	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	4	2	Classroom discussion and activity	
Total			25	21		
	communication skills through application and exercise Develop business communication skills through application and exercise	Develop business communication skills through application and exercise Develop business communication skills through application and exercise Personnel Correspondence Personnel Correspondence	Develop business communication skills through application and exercise Business Letter Writing Modified Block, Semi - Block Principles of Effective Letter Writing, Principles of effective Email Writing Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job Offer, Letter of Resignation [Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be taught but not to be tested in the examination)]	Develop business communication skills through application skills through application skills through application and exercise Personnel Correspondence Personnel Corresponden	Develop business communication skills through application skills through application skills through application skills through application skills through application and exercise Personnel Correspondence Personnel Correspond	Develop business communication skills through application and exercise Personnel Correspondence Personnel Correspondence Personnel Correspondence Develop business communication skills through application and exercise Personnel Correspondence Pers

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<u> </u>	·		TEACHING PLAN 2021	-22	-		
			Program	ВСОМ			
Name of	the Teacher :	Mrs. Salochna Nag	dev				
Course:		Accountancy and Financial Management III	Class	SYBCOM			
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
	Understand the objectives of amalgamtion and apply		Realisation method only, Calculation of purchase consideration, Journal/ ledger accounts of old firms, Adjustment of				https://forms.office.co m/Pages/ResponsePa ge.aspx?id=tuVUVxbss OKHNUQWiWjLEkpNX e7SJilLi7Zxf Z-
	the accounting procedure	A a l a a a a	Goodwill in the new			Powerpoint	<u>GpFUNjBCNlFMTEhUR</u>
June and	in the books of vendor firm	_	firm, Problems on		1	Presentation,	VJPSFhBSVJITDNGUEU
July 2021	and purchasing firm	partnership firms	Amalgamation	10	10	Excel and Quiz	2WC4u



		т		, - 	<u> </u>	· · · · · · · · · · · · · · · · · · ·	
	Understand the objectives					l	
	of amalgamtion and apply	·				}	
}	the accounting procedure		Problems of			Problem	
	in the books of vendor firm	Amalgamation of	Amalgamation of				
	and purchasing firm	partnership firms	Partnership Firms		4 04	Solving through Excel	
			(i) Realisation method	 	+ 09	Excei	
			only (ii)				
		ļ	Calculation of New	}] .	
			Purchase consideration.				
			Journal / Ledger				
	Understand and apply		Accounts of old				
	accounting in case of	Conversion / Sale of	firms. Preparing		İ	Powerpoint	
	_	a Partnership Firm	Balance sheet of new			Presentation,	
Aug/21	l.,	· •			03	basic problems	
		into a Lta. Company	Company		03	through excel	
							h**** - / /f=
							https://forms.office.co m/Pages/ResponsePa
							ge.aspx?id=tuVUVxbss
						;	OKHNUQWiWjLEkpNX
	Understand and apply						e7SJilLi7Zxf Z-
		Conversion / Sale of	Problems of Conversion /				GpFUQjQ2NExPVVIwN
	conversion of a firm into a	a Partnership Firm	Sale of a Partnership			•	TJZQVZQUFNNS09NNI
Sep/21	limited comapny	into a Ltd. Company	Firm into a Ltd. Company	7	1 1	and quiz	JYOS4u
			Amalgamation of firms			,	
			and Conversion of firm				
Oct/21			into a limited company	4	lou	Quiz	
			,		- 	Quiz	
	Total			28	28	N	
	Dalache		(Juna)			-W-	

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		Program:	ВСОМ		
Name of the Teacher:	Mrs. Salochna Nag	gdev		-	
Course: Accountancy and Financi	al Management III	Class SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
	Understand the objectives of amalgamtion and apply the accounting procedure in the books of vendor firm and purchasing firm	Amalgamation of partnership firms	Test	NA	NA	:25	
	conversion of a firm into a	Conversion / Sale of a Partnership Firm into a Ltd. Company	·	NA	NA	(25	
							· · · · · · · · · · · · · · · · · · ·

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		TEACHING PLAN 2020-21		
		Program: BCOM	 	
Name of the Teacher :	Mrs. Babita Nagdev		 	
Course: Commerce III		Class: SYBCOM		

3.641.	Course outcome	Topic	Sub-Topic	No. of I	_ectures	Methodolog	Links to references
Month	Course outcome	-	•	Planned	Taken		
June and July	Understand basic concept of management and contribution done by different management experts	Introduction To Management	Management- Concept, Nature, Functions, Managerial Skills & Competencies Evolution of Management Thoughts Classical Approach: Scientific Management — F.W.Taylor's Contribution Classical Organisation Theory: HenriFayol's Principles Neo Classical: Human Relations Approach — EltonMayo's Hawthorne experiments Modern Management Approach— PeterDrucker's Dimensions of Management, Indian Management Thoughts: Origin & Significance of	8 OF H	0°E	PPT, Quiz	https://forms.office.com/Pages/ResponsePae.aspx?id=tuVUVxbssKHNUQWiWjLEnLk4gzLI1BIVkvXyAqiKxUQzhWDE5RU9EMFZaODBQUtTNjlDQjBCNy4u

		•					
	Understand about how to do planning and decision making process	Planning and Decision Making	Planning - Steps, Importance, Components, Coordination — Importance M.B.O -Process, Advantages, Management By Exception- Advantages; Management Information System- Concept, Components • Decision Making - Techniques, Essentials of a Sound Decision Making Impact of Technology on Decision Making.	9	09	PPT, Quiz	https://forms.office.co m/Pages/ResponsePage e.aspx?id=tuVUVxbss0 KHNUQWiWjLEnLk4gzi LI1BIVkvXyAqiKxUM08 TU9ZVjhYTFpPRFRVM: BVWEdLM0xJRC4u
August and September	Analyze about the different types of organization and their working	Organising	Organising-Steps, Organisation Structures – Features of Line & Staff Organisation, Matrix Organisation , Virtual Organisation, Formalv/s Informal Organisation. Departmentation -Meaning - Bases,Span of Management- Factors Influencing Span of Management, Tall and Flat Organisation. Delegation of Authority- Process, Barriers to Delegation, Principles of Effective Delegation. Decentralisation:Factors Influencing Decentralisation, Centralization v/s Decentralisation		09	PPT, Quiz	https://forms.office.c m/Pages/ResponsePa e.aspx?id=tuVUVxbss KHNUQWiWjLEnLk4g LI1BIVkvXyAqiKxUMj WVgwRlhUSORIWjZKI o5QUdTQzM1RS4u

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		Mapping Course outcomes to	Assessment		 	
		Program: Commerce		·	 	
NI - C4h o '	Mrs. Babita Nagd					
	Commerce III	Class SYBCOM				
Course:	Commerce					

NO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage	Remark
NO	Understand	ropic illinou					
	basic concept of			İ			
	management						
	and contribution				1		
	done by			İ			
	different			1			
	management	Introduction To					
	1 experts	Management	Quiz		NA	:	
	Understand	<u> </u>		1		}	
	about how to do						
	planning and				1		
	decision making	Planning and					
	2 process	Decision Making	Quiz		NA		
	Analyze about		-				
	the different						
	types of						
	organization and			ł		ļ	
	their working				1		ľ
	3 styles	Organising	Quiz	;	NA		
	Understand						
	about the						
	motivation,						
	leadership and						
	controlling			,			
	4 techniques	Directing and Control	Quiz		NA	<u> </u>	<u> </u>

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TEACHING PLAN 2021-22									
		Program	BCOM	1					
Name of the Teacher: Hema Iyengar									
Course: Business Economics III		Class	SYBCOM	A	,				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
			Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	TEGE OF THE	PPT and Class Exercise	
June/Jul y	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to	Overview of	The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts - National Income and Economic Welfare.	3	* NOILY S	PPT and Class Exercise	
	real life situations		Trade Cycles: Features and Phases	2	١	PPT and Real Examples	

		\sim		_			
			Classical Macro economics: Say's law of Markets - Features, Implications and Criticism	2	1	PPT	
		Unit 4:Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	i
August eva	Explain the concepts of income, inflation,		Demand for Money: Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT	1
	stagflation, and unemployment Apply the concepts of macroeconomics to real life situations	stagflation, and unemployment pply the concepts of macroeconomics to real life situations Unit 4:Money, Prices, and Inflation	Money and prices: Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
			Inflation: Demand Pull Inflation and Cost Push Inflation - Effects of Inflation-Nature of inflation in a developing economy - policy measures to curb inflation-monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
	Understand and evaluate contribution of Keynes and other economists to macroeconomics	Unit 3: Post- Keynesian Developments in Macroeconomics	The IS-LM model of integration of commodity and money markets	4	4	PPT and Class Exercise	



			T	 	·	
Septemb	Understand and evaluate contribution of Keynes and	ntribution Unit 3: Post-	Inflation and unemployment : Philips curve	2	2	PPT and Class Exercise
	other economists to macroeconomics	Macroeconomics	T .	1	1	PPT and Class Exercise
			Supply side economics: Basic propositions and critical appraisal	1)	PPT
			The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise
	Understand and		Consumption Function: Properties, Assumptions and Implications	2	2_	PPT
Septemb evaluate contribution er/Octob of Keynes and	Concepts of	Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise	
er	other economists to macroeconomics		Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2_	PPT and Class Exercise
			Relevance of Keynesian theory tools to the developing countries	1)	PPT
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		TEACHING PLAN 20)21-22		
		Program	BCOM		
Name of the Teacher:	Hema Iyengar				
Course: Business Economics III		Class	SYBCOM	B	_

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Residence of the second second			Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
			Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	SILEGE OF H	PPT and Class Exercise	
June/Jul y	Explain the concepts of income, inflation, stagflation, and unemployment Apply the concepts of macroeconomics to	Overview of Macroeconomics	The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts - National Income and Economic Welfare.	3	ONER EU	PPT and Class Exercise	
	real life situations		Trade Cycles: Features and Phases	2	1	PPT and Real Examples	

		\mathbf{C}					
			Classical Macro economics : Say's law of Markets - Features, Implications and Criticism	2	\	PPT	
		Unit 4:Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	
macroeconomics to real life August situations Understand and	•	Demand for Money: Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT		
	stagflation, and unemployment Apply the concepts of macroeconomics to real life	stagflation, and unemployment pply the concepts of macroeconomics to real life situations Unit 4:Money, Prices, and Inflation	Money and prices: Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
			Inflation: Demand Pull Inflation and Cost Push Inflation - Effects of Inflation-Nature of inflation in a developing economy - policy measures to curb inflation- monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
	evaluate contribution of Keynes and other economists to	Unit 3: Post- Keynesian Developments in Macroeconomics		4	4	PPT and Class Exercise	

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Septemb er	other economists to	Developments in Macroeconomics	Inflation and unemployment : Philips	2	2	PPT and Class Exercise
			Stagflation: meaning, causes, and consequences	1	1	PPT and Class Exercise
			Supply side economics: Basic propositions and critical appraisal	1	1	PPT
		Unit 2: Basic Concepts of Keynesian	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise
			Consumption Function: Properties, Assumptions and Implications	2	2	РРТ
Septemb er/Octob	•		Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise
er	other economists to macroeconomics	Economics	Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2	PPT and Class Exercise
			Relevance of Keynesian theory tools to the developing countries	1	1	PPT
				41	39	

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TEACHING PLAN 2021-22								
		Program	BCOM	,				
Name of the Teacher:	Hema Iyengar							
Course: Business Econom	ics III	Class	SYBCOM A & P					

Month	Course outcome	Topic	Sub-Topic	No. of l	Lectures	Methodology	Links to references
				Planned	Taken		
•	Explain the concepts of income, like GDP, GNP, NDP,		Macroeconomics: Meaning, Scope and Importance.	2	2	PPT and Class Activity	
		Circular flow of aggregate income and expenditure and its Importance- closed and open economy models	3	3	PPT and Class Exercise		
June/Jul		entiate Overview of	The Measurement of National Product: Meaning and Importance of National Income Accounting- conventional and Green GNP and NNP concepts -National Income and Economic Welfare.	3	3	PPT and Class Exercise	
y y	Apply the concepts of macroeconomics to real life		Trade Cycles: Features and Phases	2	1	PPT and Real Examples	THE S. I. A. CO

1	[
1 1 1 1 1 1 1 1 1			situations		Classical Macro economics : Say's law of Markets - Features, Implications and Criticism	2	1	PPT	
			Explain the concepts of inflation, demand for money, supply of money, velocity of money	Unit 4:Money, Prices, and Inflation	Money Supply: Determinants of Money Supply - Factors influencing Velocity of Circulation of Money	2	2	PPT and Class Activity	
			Explain the		Demand for Money: Classical and Keynesian approaches and Keynes' liquidity preference theory of interest - Friedman's restatement of Demand for money	2	2	PPT	
			concepts of infaltion,demand for money, supply	Unit 4:Money, Prices, and	Money and prices: Quantity theory of money - Fisher's equation of exchange - Cambridge cash balance approach	4	4	PPT	
Company of the Compan		August	of money, velocity of money	Inflation	Inflation: Demand Pull Inflation and Cost Push Inflation - Effects of Inflation- Nature of inflation in a developing economy - policy measures to curb inflation- monetary policy and inflation targeting	4	4	PPT, Class Activity, Real Examples	
			Understand and evaluate contribution of other economists towards the development of modern macroeconomic theory	Unit 3: Post- Keynesian Developments in Macroeconomic	The IS-LM model of integration of commodity and money markets	4	4	PPT and Class Exercise	THE S. I.A.
1			,		<u> </u>				

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	Understand and evaluate contribution of	Developments in Macroeconomic s	Inflation and unemployment: Philips curve	2	2	PPT and Class Exercise	
Septemb er	other economists towards the development of modern macroeconomic theory		Stagflation: meaning, causes, and consequences	1	1	PPT and Class Exercise	
			Supply side economics: Basic propositions and critical appraisal	1	1	PPT	
	Understand and evaluate contribution of Keynes to macroeconomics	evaluate contribution of Keynes to acroeconomics Unit 2: Basic Concepts of Keynesian Economics	The Principle of Effective Demand: Aggregate Demand and Aggregate Supply	2	2	PPT and Class Exercise	
			Consumption Function: Properties, Assumptions and Implications	2	2	PPT	
Septemb er/Octob			Investment function and Marginal Efficiency of capital	2	2	PPT and Class Exercise	
er			Investment Multiplier effect on Income and Output: Assumptions, Working, Leakages, Criticism and Importance - paradox of thrift	2	2	PPT and Class Exercise	
			Relevance of Keynesian theory tools to the developing countries	1	μ	PPT	
				41	39		

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Mapping Course outcomes to Assessment

	Program:	BCOM							
Name of the Teacher: Mrs. Hema Iyengar									
Course: Business Economics III	Class	SYBCOM							

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Explain the concepts of income, like GDP, GNP, NDP, NNP, market price, factor cost, and differentiate between them	1	Class Quiz	NA	NA	26	Students were able to differentiat e between the concepts
	Understand and evaluate contribution of Keynes to macroeconomics	Unit 2: Basic Concepts of Keynesian Economics	Case discussion	NA.	NA	25	Students understood the concepts well with
	Understand and evaluate contribution of other economists towards the development of modern macroeconomic theory	Unit 3: Post- Keynesian Developments in Macroeconomics	Quiz	NA	NA	25	Diagrams and concepts were easily understood using quiz

Explain the concepts of inflation, demand for money, supply of money, velocity of money	Unit 4:Money, Prices, and Inflation	Case discussion	NA	NA	25	Demand- pull and cost-push inflation was absorbed well with
Apply the concepts of macroeconomics to real life situations	Unit 1: Overview of Macroeconomics	Group Discussion	NA	NA	5	Trade cycles were explained by the students through

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	TEACHING PLAN 2021-22	 -	 _	
	Program : BCom			
Name of the Teacher: Kavitha Nadar				
Course: Accountancy and Financial Management - III	Class: SYBCOM A		 	

	Month	Course outcome	Topic	Sub-Topic	No. of Lea	ctures	Methodology	Links to references
					Planned	Take n		
1		Students will learn to distribute cash To Partners on dissoulution of firm under excess capital method	Piecemal Distribution of Cash	Introduction to Topic	2	2	PPT & MS - EXCEL	
NO SON NY	S	Students will learn to distribute cash To Partners on dissoulution of firm under excess capital method	Piecemal Distribution of Cash	Sums on statement of excess capital	6	5	PPT & MS - EXCEL	

	7					-	
August	Students will learn to distribute cash on dissoulution of firm under excess capital method also they will be able to distribute the assets realised for payment of liability and find profit or loss on such realisation.	Piecemal	Sums on statement of Distribution of Cash under excess capital method	6	5	PPT & MS - EXCEL	
Septemb	Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Partnership Final Accounts	Simple partnership Final Accounts, Admission of partner	8	5	PPT & MS - EXCEL	
STIP STIP		Partnership Final Accounts	Partnership Final Accounts on Retirement and Death of a partner	6	4	PPT & MS - EXCEL	
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2		PPT & MS - EXCEL, Word & Mircorsoft Forms	

	TOTAL	30 271
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	Mapping Course outcomes to Assessment	The S.I.A. College of Higher Education
	Program: BCOM	DOMBIVLI (5)
Name of the Teacher: Kavitha Nadar		
Course: Accounting & Financial Management -	III Class SYBCOM	

0	Course Outcome	Topic linked	Assessment methodology	Marks	Weig	Overall weightage	
	Students will be able to prepare		1				
	Partnership Final Accounts under	i	1				l
	Admission, REtirement and death of		1				İ
	a partner by Calculating Gain &						ļ
	Sacrifice ratio with accounting		1	1	1		ĺ
	1 treatment of goodwill	Unit - I	Test	NA	NA	25	
	Students will be able to distribute						,
	cash To Partners on dissoulution of				1		
2		 Unit -	Test	NA			
	. 0			- INA	NA	25	

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	TEACHING PLAN 2021-22		······································	
	Program: BCom			
Name of the Teacher: Kavitha Nadar				
Course: Accountancy and Financial Management - III	Class : SYBCOM B			ļ <u></u>

Month	Course outcome	Topic	Sub-Topic	No. of Le	ectures	Methodology	Links to references
				Planned	Taken		
	Students will learn to distribute cash To Partners on dissoulution of firm under excess capital method	Piecemal Distribution of Cash	Introduction to Topic	2	2	PPT & MS - EXCEL	
	[1	Sums on statement of excess capital	6	(3)	PPT & MS - EXCEL	



Students will learn to distribute cash on dissoulution of firm under excess capital method also they will be able to distribute the assets realised for payment of liability and find profit or payment of liability and find payment of liability and find payment of liability and find payment of liability and find payment of lia		1 ·		1	,		-	
payment of liability and find profit or loss on such realisation. Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with Septemb accounting treatment of goodwill Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with October accounting treatment of goodwill October accounting treatment of goodwill Distribution of Cash under excess capital method 6 S PPT & MS - EXCEL Students will be understand to prepare Partnership Final Accounts Admission of partner Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with October accounting treatment of goodwill Accounts Partnership Final Accounts on Retirement and Death of a partner 6 A PPT & MS - EXCEL		on dissoulution of firm under excess capital method also they will be able						
August loss on such realisation. Of Cash method 6 S PPT & MS - EXCEL Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with Accounts Septemb accounting treatment of goodwill Students will be understand to prepare Partnership Final Accounts under Admission, Retirement and death of a partner by Calculating Gain & Sacrifice ratio with October accounting treatment of goodwill Accounts October accounting treatment of goodwill Of Cash method 6 S PPT & MS - EXCEL Partnership Final Accounts, Admission of partner 8 S PPT & MS - EXCEL				Sums on statement of Distribution				
Students will be understand to prepare Partnership Final Accounts under Admission, Retirement and death of a partner by Calculating Gain & Sacrifice ratio with Accounts Admission of partner \$8000000000000000000000000000000000000	1.		Distribution	of Cash under excess capital		ر ا	1	ļ
prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with Septemblaccounting treatment of goodwill Students will be understand to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with October accounting treatment of goodwill Partnership Final Accounts Admission of partner Partnership Final Accounts on Retirement and Death of a partner for goodwill Accounts Partnership Final Accounts on Retirement and Death of a partner Retirement and Death of a partner 6 PPT & MS - EXCEL	August	loss on such realisation.	of Cash	method	6	5	PPT & MS - EXCEL	
prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with Final Partnership Final Accounts on Accounts Retirement and Death of a partner 6 PPT & MS - EXCEL	Septemb	prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with	Final	, ,	8	5	PPT & MS - EXCEL	
	October	prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with	Final	·	6	4	PPT & MS - EXCEL	
performance pre - exam REvision of MCQ & Sums from all Revision modules and conducted test PPT & MS - EXCEL, Word & Mircorsoft Forms				modules and conducted test	2	1	Word & Mircorsoft	
TOTAL 30 22	لـــــــــــــــــــــــــــــــــــــ	Vik			30	22		

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Mapping Course outcomes to Assessment

rogram: BCOM		
	 	
lass SYBCOM (B)	+	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weigh	Overall weightage	
	Students will be able to prepare Partnership Final Accounts under Admission, REtirement and death of a partner by Calculating Gain & Sacrifice ratio with accounting treatment of goodwill	Unit - I	Test	NA	NA	25	
	Students will be able to distribute cash To Partners on dissoulution of firm under excess capital method	Unit - II	Test	NA	NA	25	

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	1	TEACHING PLAN 2021-22			<u> </u>	
Name of the	Teacher : Dr.Hasitk	Program Bachelor of Commer mar Nagariya	rce			
Course:	AUDITING	Class	SYBCOM	ALB		

Month	Course outcome	Topic	Sub-Topic	No. of Le	ctures	Methodolog y	Links to reference s
				Planned	Take n		
	Get the knowledge						
	of principles and practices of						·
•••	internal and	Introduction to					
Nov-21	external auditing.	Auditing	Introduction of Syllabus	1	2	PPT,Lecture	
			Chapter-1 Items included in Fianancial Statements, Users of Financial	·			
		·	Statements, Meaning and Defination of			;; ;	
	<u> </u>		Auditing	1	1	PPT,Lecture	

					
	Features of Auditing, Distinguish	T			т
	between Accounting and		- 1		1
1	Auditing, Distinguish Between Auditing		1		1
	and Investigation	1	1	PPT,Lecture	
	Objectives of Auditing	1	$\frac{1}{1}$	PPT,Lecture	
	Error -Meaning and Types of Error	1	$\frac{1}{1}$		
	Frauds-Meaning and Types of Frauds	$\frac{1}{1}$	$\frac{1}{1}$	PPT,Lecture	<u> </u>
	Window Dressing-Meaning, Why	 -		PPT,Lecture	
1	Done, How Done, Objections against	1	ı	DDW I	
Dec-21	Window Dressing	1		PPT,Lecture,	
	Secret Reserve-Meaning, Why Done, How	1	$\frac{1}{1}$	Case Study	
	Done, Objections against Window		- 1		
	Dressing	1	İ		
		11	1	PPT,Lecture	
	Window Dressing-Meaning, Why	ļ		1 1	
1	Done, How Done, Objections against	1	1	PPT,Lecture,	
	Window Dressing		1	Case Study	
	Secret Reserve-Meaning, Why Done, How	,			
	Done, Objections against Window		1	1	
	Dressing	1	1	PPT,Lecture	
	Circumstances indicating Errors and			PPT,Lecture,	
	Frauds	1	1	Role Play	
1	Circumstances indicating Errors and	,		PPT,Lecture,	
	Frauds	1 .	1	Role Play	
			1	 	
			1	PPT,Lecture,	
	Auditor's Duties Regarding Frauds	1	1	Case Study	
	Auditor's Responsibility For Errors and		 		
1.	Frauds, Advantages and Necessity of			PPT,Lecture,	
	Auditing	1		Case Study	
].				Sub- Study	
	Inherent Limitations of Auditing	1 ,	1 1	PPT,Lecture	igs.
ۇ				,Decime	- 5

						PPT,Lecture You Tube	http: ww. be.c. atch gBN
	 		Principles of Audit	12-2	2	Video	<u>ASv</u> l
			Advantages and Necessity of			DDG	https: ww.y be.co
			Auditing, Inherent Limitations of		1	PPT,Lecture,	1
			Auditing	1	2	You Tube Video	ni1X1 wlLU
Jan-22			Materiality,True and Fair View	1	2	PPT,Lecture, Case Study	
		 	Types of Audit	1	1	PPT,Lecture	
			Auditing Standards by ICAI	1	1	PPT,Lecture, Case Study	
	Get the knowledge of principles and						
	practices of internal and external auditing.	Audit Planning, Procedures and Documentation	CHAPTER-2-Stages/Process/Scope of Audit, Audit Planning (SA 300), Pre-Commencement Considerations		1	DDT I	
			Audit Programme-	1		PPT,Lecture	
			Definition,Factors,Contents/Essentials,T ypes,Advantages	1		PPT,Lecture, Role Play	
			Disadvantages, Precautions For Overcoming Disadvantages, Method of Work	1		PPT,Lecture,	THE STATE OF THE S

							
			Audit Evidence:Essentials of Good Audit Evidence	1	1	PPT,Lecture	,
· · · · · · · · · · · · · · · · · · ·			Sufficient Audit Evidence v. Appropriate Audit Evidence,Internal Evidence v. External Evidence	1	1	PPT,Lecture Case Study	,
			Audit Procedures -Classification, Audit Techniques -Types, Audit Working Papers-Factors, Requisite Contents, Main Functions/Importance	1	1	PPT,Lecture, You Tube Video	https://www.yourbe.com/vatch?v=0HhMnah
			Contents of Permanent Audit File, Contents of Current Audit File, Ownership, Custody and Access, Auditors Right of Lien, Audit Notebook	1	1	PPT,Lecture, You Tube	https://w ww.youtn be.com/v atch?v=F EmV- IELYC4
	Understand the auditing as a component of recurrent and strategic activities, risk						
	assessment, internal control, systems evaluation and contemporary audit issues and challenges.	Auditing Techniques and Internal Audit Introduction	Unit-3-Test Check-Test Checking Vs. Statistical sampling,Unsuitable,Need/Importance,H ow to Select Items,Advantages,Disadvantages,Precaut ions,Auditor's Liability			PPT,Lecture,	Higher

			Routine Checking-	T			
<u> </u>			Features, Objectives, Advantages, Disadva				
			ntages, Audit Marks	2	1	PPT,Lectur	
			Audit Sampling-Purpose, Factors for	 	+	11 1,Lectur	
1			designing Audit Sample, Sample	1	- 1		
			Size, Sampling Risk, Tolerable		1		
		·	Error, Expected Error, Methods of	}	1	I	
			selecting Sample Items, Evaluation of	}			
		1	Sample Results]	1	PPT,Lecture	
				2	1	Case Study	⁵ ,
			Advantages of Statistical Sampling in		+	Case Study	
			Auditing, Procedure, Advantages/Need/Im			1	
			portance ,Disadvantages,Auditor's		1		
			Duty/Liability/Precautions	2	1	DDT I action	
			Internal Control-Purpose and		 	PPT,Lecture	
		·	Advantages, Components/Characteristics/			1	1
			Features, Objectives of Internal		1	1	1 1
			Control, Management Responsibilities for				
			Internal Control, Review of Internal				
			Control, Auditor's Duties, Inherent				1 1
	1		Limitations of Internal Control,Internal			PPT,Lecture,	1 1
	<u> </u>	·	Control for Various Items	2	1	Role Play	1
			Audit in Depth,Internal Check,Internal			PPT,Lecture,	
			Audit	1	1	Role Play	
		Auditing				Teore I lay	
	Understand the	Techniques:					
	techniques of	Vouching &	Unit-4-Vouching-Aims, Objectives and				
	Vouching and	Verification	Importance, Points to be Considered in			PPT,Lecture,	
	Verification.		Vouching, Vouching of Receipts	1	1	Case Study	-
,							righer ed
M 22		PPT,Lecture,Case				PPT,Lecture,	
Mar-22		Study	Vouching of Payments	1	1	Case Study	ege Grid (F.)
		joudy	voucining of Payments	1	1	Case Study	100

PPT,Lecture	Unit-5-Verification-Objects of Verification, Techniques of Verification	1	1	PPT,Lecture
PPT,Lecture,Case Study	Valuation,Basis of Valuation,Importance of Valuation	1	1	PPT,Lecture, Case Study
,	Differences Between Verification and Valuation			
PPT,Lecture	Deinsinles of Vision (* 1771)	1	1	PPT,Lecture
PPT,Lecture,Role	Principles of Verification and Valuation of Assets, Problems of Verification and Valuation	1	1	PPT,Lecture,
l l	Verification of Assets and Liabilities, Revision	1		PPT,Lecture, Role Play

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Mapping Course outcomes to Assessment

	Program Bachelor of	f Commerce	
Name of the Teacher: Dr.Hasitkumar Nagar	iya		
Course: AUDITING	Class	SYBCOM	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	/eighta	Overall weightage	Remarks
	Get the knowledge o principles and practices of	f	·				
	internal and external	Introduction to					
	1 auditing.	Auditing	Internal Test	25	25	75	
	Get the knowledge of principles and practices of internal and external	Audit Planning,					
	2 auditing.	Documentation	Internal Test	25	25	75	
	evaluation and	Auditing Fechniques and nternal Audit					
	issues and	ntroduction					
	3 challenges.	· · ·	Quiz	NA	NA	75	869110

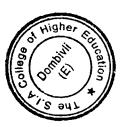
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Understand the techniques of Vouching and 4 Verification.	Auditing Techniques : Vouching & Verification	Quiz	NA	NA	75	
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TEACHING PLAN 202	-22_	
Name of the Teacher: Mrs. Nandini Kadam	B.COM	
Course: Computer Programming Class: SYBCOM	SEM : III	

Month	Course outcome	Topic	Sub-Topic	No.	of Lectures	Methodology	Links to references
				Planned	Taken		
JULY	1	Unit I:	Evolution of Computers – Generations, Types of Computers, Computer System, Characteristics, Basic Components of a Digital Computer – Control Unit, ALU, Input / Output, Functions and Memory, Memory Addressing Capability of a CPU, Binary number system, Binary addition (1's complement, 2's Complement), Binary to decimal and Decimal to Binary Conversion, Octal Number, Hexadecimal System, World length of a computer, processing speed of a computer.			Powerpoint Presentation Discussion video Presentation topics given to students	
	CO1: Understanding d	Introduction		11	8		

Month	Course outcome	TO	Sub-Topic	No. of	Lectures	Methodology	Links to
				Planned	Taken	 	
July/ August	CO2 : Categorize differ	UNIT II	Software and its Need, Types of Software – System Software, Application software, System Software – Operating System, Utility Program, Algorithms, Flow Charts – Symbols, Rules for making Flow chart, Programming languages, Assemblers, Compilers and Interpreter, Computer Applications in Business.			Lecture through demonstration Powerpoint Presentation	
August	CO2 : Understand basi L		Structure of C program, Keywords, identifies, constants, variables, data types, type modifier, type conversion, types of operator and expressions, Input and Output functions in C (print(), sancf(), getchar(), putchar(), gets(), puts()). Storage class specifiers Header files(stdio.h,math.j,conop.j)	11		Lecture through demonstration	
ept/ October	CO3 : Illustrate the flo		Decision Statement – if-else statement, break, continue, goto, switch() case and nested if statement. Loop control statements – for(), while(), do-while loop() and nested loops	11	6	Lecture through demonstration	
						 	
			Total	44	34		

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Near Balaji Mandir, Dombivli (East), 421203.

			TEACHING PLAN 2021-22				
Name of	the Teacher:	7. C	Program	BCOM		T	Τ
	the reacher:	Mrs. Salochna Na					
Course:	·	Financial Accouni	t Class	ТҮВСОМ		 	
Month	Course outcome	Topic	Sub-Topic	No. of L	actures		Links to
				Planned	Taken	Methodology	references
ine and	Understand the concept of Internal Reconstruction and apply different schemes of internal reconstruction	Internal Reconstruction	Need for reconstruction and company law provisions, Distinction between internal and external reconstructions. Methods including alteration of share capital, variation of shareholder rights, sub division, consolidation, surrender and reissue / cancellation, reduction of share capital with relevant legal provisions, Problems on Internal Reconstruction		18	Solving through Excel, Quiz	https://forms.



	Understand the concept of buy back of shares and apply the accounting procedure to be followed by the company	Buy back of Share	Company Law / Lega provisions (including related restrictions, power, transfer to capital redemption reserve account and prohibitions) Compliance of conditions including sources, maximum limits and debt equity ratio. Cancellation of Shares Bought back(Excluding Buy Back of minority shareholding), Problems on buy back of share	d o e s	Powerpoint Presentation for basic concepts Problem Solving throug Excel, Quiz	https://forms https://forms ffice.com/Pag /ResponsePag aspx?id=tuVU xbss0KHNUQ\ WjLEkpNXe7S Li7Zxf Z- GpFUQIBCRks WlpYVzc1Rkho M0FVOFBBUki
Aug/21	Learn different types of investments and apply the accounting procedure for different investments.	Investment Accounting	For shares (variable income bearing securities), For debentures/Preference. shares (fixed income bearing securities), Accounting for transactions of purchase and sale of investments with ex and cum interest prices and finding cost of investment sold and carrying cost as per weighted average method (Excl. brokerage).	10		https://forms.c ffice.com/Page /ResponsePage aspx?id=tuVUV xbss0KHNUQW WjLEkpNXe7SJil Li7Zxf Z- GpFUOTY5UlpX SIITNFo2VFdEQ
ļ	Learn different types of investments and accounting procedure to be followed for different investments.	Investment Accounting	roblems of Investment Accounti	5	Problem Solving through Excel	<u> 24u</u>

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Learn to prepare Final Accounts of Companies and Apply the same while preparing Company Sep/21 accounts	Company Final Accounts	Relevant provisions of Companies Act related to preparation of Final Account, (excluding cash flow statement), Preparation of financial statements as per Companies Act. (excluding cash flow statement), Adjustment for – 1. Closing Stock 2. Depreciation 3. Outstanding expenses and income 4.Prepaid expenses and Pre received income 5. Proposed Dividend and Unclaimed Dividend 6. Provision for Tax and Advance Tax7. Bill of exchange (Endorsement, Honour, Dishonour)8. Capital Expenditure included in Revenue expenditure and vice versa eg- purchase of furniture included in purchases			https://forms. ffice.com/Page /ResponsePag aspx?id=tuVU\ xbss0KHNUQV WjLEkpNXe7SJ Li7Zxf Z- GpFUQTFJRERU WjhVSTRTWk5
1	Ethical Behaviour and Implications for Accountants	Introduction, Meaning of ethical behavior, Financial Reports – What is the link between law, corporate governance, corporate social responsibility and ethics? What does the accounting profession mean by the ethical behavior? Implications of ethical values for the principles versus rule based approaches to accounting standards	5	08	GUC4u

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Nov/21		Revision of All units					
	Total			2 55	<u>02</u> 55		
_	Salocky Faculty		Hemse Convenor			Defining	

. addity	Convenor		Principal
	Mapping Course outcor	mes to Assessment	PRINCIPAL The S.I.A. College of Higher Education
Name of the Teacher:	Program: Mrs. Salochna Nagdev	ВСОМ	QOMBIVLI (E)
Course: Financial Accounting V	Class	ТҮВСОМ	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understand the concept of Internal Reconstruction and apply different schemes of Internal reconstruction	Internal Reconstruction	Test	NA			
2	Understand the concept of buy back of shares and apply the accounting procedure to be followed by the company	Buy back of Share	Test		NA	25	
3	Learn different types of investments and apply the accounting procedure for different investments.	Investment Accounting	Test	NA NA	NA NA	20	

Learn to prepare Final Accounts of Companies and Apply the same while preparing Company accounts	Company Final Accounts	Test	NA	NA	25	
Understand the basics of Ethical behaviour to be followed in accounitng profession	Ethical Behaviour and Implications for Accountants	Discussion	NA	NA	05	
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			TEACHING I	PLAN 2021-22		
			Program Bachelor of	commerce		
Name of t	he Teacher : Mr.	Mahesh Kandalkar				
Course:	Direct Tax		Class	T.Y.Bcom	A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
				·			,
	·						
			Assessment Year, Previous				
June,202	Understands Basic		Year,Income,Assessment,P				
	I.	Basic cocepts	erson	2	11	PPT	<u> </u>



							
		Residential	Basic conditions,Exceptions,Additi onal Conditions	2	2		https://www.youtub e.com/watch?v=riF8 GchKQq4
July,2021	Learns to determine Residential Status	Residential status	Practical Problems	4	3	Problem solving	
	Learns to compute Scope of total income	Scope of Total Income	Theory of Scope of total income &Practical problems	4	2	PPT,Problem solving	
	Learns to compute Income from Salary	Income from salary	Basic, DA, CCA, Gratuity, Pensio n, Provident Fund, Allowances, Perqisites, D eductions		4	PPT,Video,Proble m solving	https://www.youtub e.com/watch?v=Jwq WpSCZYQk
<u> </u>					<u> </u>		<u> </u>
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August,202		Income from	Types of House Property,RLV,NAV, GAV, Municipal tax,Deductions	7	5	PPT,Video,Proble m solving	https://www.youtub e.com/watch?v=KmQ XL8wdkaM
	Learns to compute Income from Capital gain	Income from Capital gain	Meaning of Capital gain, Types , Deductions		4	PPT,Video,Proble m solving	https://www.youtub e.com/watch?v=gOg 5paSs4WQ
Septembe r,2021	Learns to compute Income from other sources Learns to compute Income from Business & Profession	Income from other sources Income from Business & Profession	Meaning ,Types ,Deductions Business,Profession,Deductions	5	3	PPT,Video,Proble m solving PPT,Video,Proble m solving	https://www.youtub e.com/watch?v=qmv U498GzLM https://www.youtub e.com/watch?v=gkP Hv65les
	Learns Deductions under chapter VI A	Deductions under Chapter VI A	80C,80CCC,80D,80DD,80 U,80TTA	2	1	PPT	



T	T			0		
Learns to compute Gross Total Income	Gross Total Income	Practical Problems	5 42	3 31	Problem solving	

Hema

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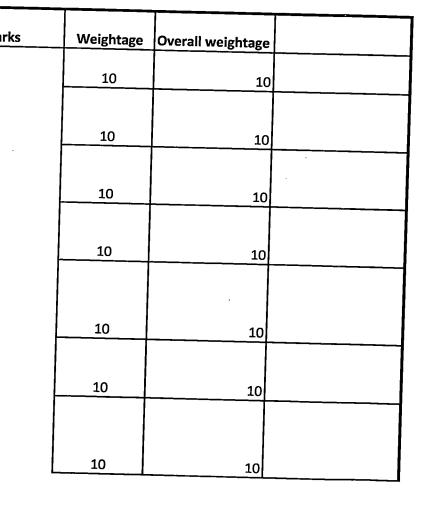
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Mapping Course outcomes to Assessment

	Mapping Course o	Mapping Course outcomes to Assessment					
	Program Bachel	or of Banking and Insurance					
Name of the Teacher: Mr.Mahesh	Kandalkar	and insulance					
Course: Direct Tax	Class	TYBcom					
		T I DCOM					

SNO	Course Outcome	Topic linked	Assessment methodology	Mari
	Understands Basic		The thoughout	IVIAII
1	Concepts	Basic cocepts	Quiz	1
2	Learns to determine Residential Status	Residential status	Quiz	
3	Learns to compute Scope of total income	Scope of Total Income	Quiz	
	Learns to compute Income from Salary	Income from salary	Quiz	
1	Learns to compute Income from House Property	Income from House Property	Quiz	
<u>}</u> t	Learns to compute Income from Capital gain	Income from Capital gain	Quiz	
ļi		Income from		
7 s	ources	other sources	Quiz	





Learns to compute			 -			
Income from	Income from				İ	
Business &	Business &					
8 Profession	Profession	Quiz		10	10	
	Deductions				10	
	under chapter					
9 under chapter VI A	VIA	Quiz		10	10	
	Gross Total		<u> </u>			
10 Gross Total Income	Income	Quiz	100	10	10	

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TEACHING PLAN 2021-22							
	Program	ВСОМ					
Name of the Teacher:	Hema Iyengar						
Course: Business Econor	nics V Class	TYBCOM A					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
7/10/10/1				Planned	Taken		
June/July	Analyze the importance of reforms and suggest suitable changes in the same		Overview of New Economic Policy- 1991, - Role of Social Infrastructure with reference to education, health and family welfare	4	4	PPT and Video	https://www.youtube.co m/watch?v=WYaIXWd9a 2U&t=244s
		Macro- economic overview of India	Sustainable Development Goals and Policy measures	2	2	PPT and Class Activity	
			Make in India, Invest in India, and Skill Development and Training Programmes	3	3	PPT and Video	https://www.youtube.co m/watch?v=BQ71KUPSB O4
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	3	EGE OF AIIG	PPT and Class Activity	
						5//	
August	Understand	Agriculture		Mary Mary	* NOLLY	/	
	important trends in	During Post-	=	3		PPT	
	the Indian	Reform	Objectives, Features and Implications				
·	occupational structure post	Period	Agricultural pricing and agricultural finance	3	3	PPT	

		₹ 3		O_{-}			
	reforms		Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	Activity	https://www.youtube.co m/watch?v=ShoD- FOIMUY
	Understand important trends in	Industry and Service	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
Septemb er	I .	Sector During Post- Reform Period	Industrial Pollution in India: Meaning, Types, Effects and Control.	1	١	Flip Classroom	
			Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtube.co m/watch?v=np4UeFZczr <u>w</u>
Septemb	Evaluate the behavior of the Indian financial market and suggest	Financial	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	PPT, Videos, and Class Activity	https://www.youtube.co m/watch?v=e3lmmxSLw 9s&t=307s
er/Octob r er	measures to improve it	Market	Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
			Revision	4	4	PPT and Class Activity	
Total				42	42	<u> </u>	

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TEACHING PLAN 2021-22						
			Program	ВСОМ		
Name of the	he Teacher :	Hema Iyengar				
Course:	Business Economics	V	Class	тувсом В		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Mr.4h . J. l	Tr. 1 . C
- TVXOII CIII	Course outcome	Topic	Sub-Topic	 		Methodology	Links to references
June/July	Analyze the importance of reforms and suggest suitable changes in the same		Overview of New Economic Policy- 1991, - Role of Social Infrastructure	4	Taken	PPI and Video	https://www.youtube.co
			with reference to education, health and family welfare		4		m/watch?v=WYaIXWd9a 2U&t=244s
		Macro- economic	Sustainable Development Goals and Policy measures	2	2	PPT and Class Activity	
		overview of India	Make in India, Invest in India, and Skill Development and Training Programmes	3	3	1	https://www.youtube.co m/watch?v=BQ71KUPSB O4
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	3	OMBIVLI)	PPT and Class Activity	
				1/2	18		
August	Understand	Agriculture			W. A. W.		
	important trends in the Indian	During Post- Reform	National Agricultural Policy 2000: Objectives, Features and Implications	3	3	PPT	
i	occupational structure post	Period	Agricultural pricing and agricultural finance	3	3	PPT	

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	reforms		Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	PPT, Videos, and Class Activity	https://www.youtube.co m/watch?v=ShoD- FOIMUY
	Understand important trends in	Industry and Service	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
Septemb er	the Indian occupational structure post	pational During Post-	Industrial Pollution in India: Meaning, Types, Effects and Control.	1	1	Flip Classroom	
	reforms	reforms Period	Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtube.co m/watch?v=np4UeFZczr w
Septemb	Evaluate the behavior of the Indian financial market and suggest	Financial	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	PPT, Videos, and Class Activity	https://www.youtube.co m/watch?v=e3lmmxSLw 9s&t=307s
er/Octob er	measures to improve it	Market	Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
			Revision	4	4	PPT and Class Activity	
Total				42	42	<u> </u>	

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TEACHING PLAN 2021-22								
			Program	ВСОМ				
Name of the	he Teacher :	Hema Iyengar						
Course:	Business Economic	s V	Class	TYBCOM ASB				

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
June/July			Overview of New Economic Policy- 1991, - Role of Social Infrastructure with reference to education, health and family welfare	4	4	PPT and Video	https://www.youtu be.com/watch?v=W YalXWd9a2U&t=24 4s
	Analyze the importance of reforms and suggest suitable changes in the same	Policy measures economic overview of changes in Macro- economic overview of India Policy measures Activity Make in India, Invest in India, and Skill Development and Training Programmes 3 PPT and Vid	2	2	PPT and Class Activity		
			PPT and Video	https://www.youtu be.com/watch?v=B Q71KUPSBO4			
			Foreign Investment Policy Measures in India – Foreign Investment Promotion Board, FDI- MNCs and their role.	otion 2	PPT and Class Activity		
August			National Agricultural Policy 2000: Objectives, Features and Implications	3	3	PPT	A HOUR A

		. –		•			
			Agricultural pricing and agricultural finance	3	3	PPT	
	Understand important trends in indian agriculture post reforms	Agriculture During Post- Reform Period	Agricultural Marketing Development- Agricultural Market infrastructure - Market information- Marketing training- Enabling environments-Recent developments	5	5	PPT, Videos, and Class Activity	https://www.youtu be.com/watch?v=S hoD-FOIMUY
	Understand important trends in	nportant trends in dia's industry and During Post-	Policy Measures- Competition Act 2003, Disinvestment Policy, Micro, Small and Medium Enterprises [MSME sector] since 2007	4	4	PPT, Case Study	
September	India's industry and service sector post		Industrial Pollution in India: Meaning, Types, Effects and Control.	1)	Flip Classroom	
		Teriou	Service Sector: Recent trends, role and growth in Healthcare and Tourism Industry	2	2	PPT, Videos, and Class Activity	https://www.youtu be.com/watch?v=n p4UeFZczrw
Septemb er/Octob	Evaluate the behavior of the Indian financial market and suggest	Banking and Financial	Banking Sector- Recent trends, issues and challenges in Banking and Insurance Industry	4	4	and Class Activity	https://www.youtu be.com/watch?v=e 3lmmxSLw9s&t=30 7s
er	measures to improve it	Market	Money Market – Structure, Limitations and Reforms.	2	2	PPT and Class Activity	
			Capital Market – Structure, Growth and Reforms.	2	2	PPT and Class Activity	
TD-4-1			Revision	4	4	PPT and Class Activity	
Total				42	42		

Faculty

Hema Convenor



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Mapping Course outcomes to Assessment

	Program:	ВСОМ	
Name of th Mrs. Hema Iyengar			
Course: Business Economics VI	Class	ТҮВСОМ	

SNO	Course Outcome Topic linked		Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks	
	Analyze the importance of reforms and suggest suitable changes in the same	Macro- economic overview of India	Video shown in class and students asked to explain the understanding from the video	NA	NA	25	Students who saw the video understood the impact of reforms	
	Understand important trends in indian agriculture post reforms	Agriculture During Post- Reform Period	Video shown in class and students asked to explain the understanding from the video	NA	NA	25	to relate to the problems of agricultural sector and also provided ideas on how to improve it	
				NA	NA to	<u>25</u>	improve it	

				\mathbf{C}		
Understand important trend India's industry a service sector po reforms	and Service Sector	Video shown in class and students asked to explain the understanding from the video, PPT presentation was done by students to explain causes and effects of pollution		NA	25	Students understood the growing trends in the industrial and service sector and also inquired about possible employment opportunities in the market in future.
Evaluate the behavior of the Indian financial market and sugg measures to improve it	est Banking and Financial Market	Video shown in class and students asked to explain the understanding from the video	NA	NA_	25	Students were aware of the importance of banking, and growing awareness of the financial markets, many discussed the benefits of having diverse options for investment.

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Topic

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Methodolog

No. of Lectures

Links to

TEACHING PLAN 2021-22									
	Program : BCom								
Name of the Teacher: Kavitha Nadar									
Course: Export Marketing	Class: TYBCOM A & B								

Sub-Topic

		•	<u> </u>			у	references
				Planned	Taken		s
June	imarketing, kisk involved in export	Introduction to Export MArketing	Concepts and Features of Export Marketing, Importance of Export Marketing for a Firm and a Nation, Distinguish between Export and Domestic Marketing, Factors Influencing Export Marketing, Risk Invloved in export Marketing.Problems of India's Export Sector, Major merchandise / commodities export of India Since 2015, Service export of India since 2015 and region wise India's export trade since 2015	9	<i> </i>	PPT, Group Discussion	



Month | Course outcome

t t	barriers, its implications, Trading blocs of major countries in export marketing, WTO objectives. Selection of markets in foreign marketing and method to entry in		Frade barriers and its types, Distinction between Tariff and Non Tariff Barriers, Major economic groupings, its types and implications,	9	6	PPT, Group Discussion
	To Study the influence of trade barriers, its implications, Trading blocs of major countries in export marketing, WTO objectives. Selection of markets in foreign marketing and method to entry in	Global Framework for Export Marketing	SAARC, NAFTA, ASEAN, EU, WTO its objectives and functions, WTO Agreements, TRIMS, TRIPS, AOA, GATS, Need for overseas market research, Market selection process, Determinants of Foreign Market Selection.	9	9.	PPT, Group Discussion
August	Study Foreign Trade Policy 2015 - 2020, Role of DGFT, Negative list in Indias Export, Deemed exports Benefits of status holders and Role of EHTP, STP, BTP, EOU, SEZ		Foreign Trade Policy 2015 - 20, Highlights and Implications Export Trade Facilitations and ease of doing	1	4 4	PPT, Group Discussion

T.

	and assistance scheme effect in India's Exports	Exports Incentives and Assistance	Financial incentives available to Indian exporters - Marketing development assistance, Market Access Initiative, Assistance to states for infrastructure development for export, Industrial raw material assistance centre, instutional support for indian exporters, Federation of Indian Chamber of Commerce and industry, Export Promotion council.	6	6	PPT, Group Discussion	
Octobe	To Learn About export incentives and assistance scheme effect in India's Exports	Exports Incentives and Assistance	Commodity Boards, Indian Institute of Foreign Trade, Indian Institute of Packaging, Export promotion Capital Goods scheme, Duty exemption and remission scheme, Export advance authorisation scheme, Duty drawback, IGST refund to exporters.	6	6		
Octobe	To Evaluate the students performance pre - exam	REvision & Tes	t TOTAL	2 45	2	EXCEL & Microsoft forms	

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Mapping Course outcomes to Assessment

		Ινιαμμιτε	Program: BCOM				
	To the NY 1		I logiam. Deom		 		
	f the Teacher: Kavitha Nadar		Class: TYBCOM				
Course	Export Marketing		Class: 11 BCOM				
						Overall	
ļ		: !:!ed	Assessment methodology	Marks	Weightag	weightage	
SNO	Course Outcome	Topic linked	Assessment methodology	IVICINO	10000		
	les 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
1	To Understand basics of Export		j	i		ļ [
	marketing, Difference between						
ļ	Domestic and Export marketing,				ļ	1	
1	Risk involved in export marketing		1	ł		i !	
ŀ	Its challenges and India's direction		1		1		
	and India's region ws export in]	
l	export trade since 2015		<u>_</u> .	NA	NA	20	
1		Unit - I	Test	- INA	INA	 	
	1	ļ				1	
ļ	To Study influence of trade					ļ	
	barriers, its implications, Trading						
1	blocs of major countries in export	1					
	marketing, WTO objectives.	Ŀ					
	Selection of markets in foreign						
	marketing and method to entry in			1	 	20	1
2	export marketing.	Unit - II	Test	NA	NA -	20	
	To Study Foreign Trade Policy						
	2015 -2020, Role of DGFT,					1	
18	Negative list in Indias Export,						
4//8/	Deemed exports , Benefits of						
	status holders and Role of EHTP,					30	
	STP, BTP, EOU, SEZ, AEZ,	Unit - III	Test	NA	NA	20	L

THE WOLLS TO SOLUTION OF THE PARTY OF THE PA

To Learn About export incentives and assistance scheme effect in India's Exports

Unit - IV

Test

NA

NA

NA

20

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Topic

Month | Course outcome

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No. of Lectures

Links to

Methodology

TEACHING PLAN 2021-22							
	Program : BCom						
Name of the Teacher: Kavitha Nadar						\neg	
Course: Cost Accounting	Class: TYBCOM A						

Sub-Topic

Month	Course outcome	Торіс	Sub-Topic	No. 01 1	Lectures	Methodology	references
		· ·		Planned	Taken		
June	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	6	5	PPT, Ms - EXCEL	
July	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO & Weighted Average	12	12_	PPT, Ms - EXCEL	
July	Learn to Evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Introduction to Cost Accounting	Difference between Financial & Cost accounting, Cost objectives, Cost classification	4	2	РРТ	
					-		

	T						
July	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	H	PPT, Ms - EXCEL	
August	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Gantt Task Plan, Rowan & halsey calculation of workers and combined theory sums, Calculation of Labour Cost	10	11	PPT, Ms - EXCEL	
August	To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates	Overheads	Allocation of primary distribution of overheads & Secondary distrobution of Overheads	6	6	PPT, Ms - EXCEL	
Septembe	To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates	Overheads	Calculation of machine overhead r	4	4	PPT, Ms - EXCEL	
WDIAN.	To Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Classification of Cost Sheet & Estimated Cost Sheet	6	8	PPT, Ms - EXCEL	

October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting		Cost sheet of Two products	2	2	PPT, Ms - EXCEL
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	I .	Prepare Financial accounts, Cost sheet and reconciliation statement	4	Н	PPT, Ms - EXCEL
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	4	MS - Word, EXCEL & Microsoft forms
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Mapping Course outcomes to Assessment

Program: BCOM

The S.I.A. College of Higher Education

Name of the Teacher: Kavitha Nadar

Course: Cost Accounting Class TYBCOM (A)

Overall Weightage weightage Topic linked Assessment methodology Marks SNO Course Outcome TO Learn objectives and scope of Cost Accounting & understand the difference between Financial NA 20 Accounting & Cost Accounting Unit - I Test NA

		- ·	·				
2	TO Understand the procedure of material procurement inventory control and inventory accounting	Unit - II	Test	NA	NA	20	
3	Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Unit - III	Test	NA	NA	20	
4	Understand to allocate indirect expenses in an orgnisation including aand computation of overhead rates	Unit - III	Test	NA	NA	20	
5	Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Unit - IV	Test	NA	NA	20	

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	TEACHING PLAN 2021-22	
	Program : BCom	1
Name of the Teacher: Kavitha Nadar		
Course: Cost Accounting	Class: TYBCOM B	

Month	Course outcome	Topic	Sub-Topic	No. of l	Lectures	Methodology	Links to references
				Planned	Taken		S
June	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	6	5	PPT, Ms - EXCEL	
igly	To Understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO &	12	12	PPT, Ms - EXCEL	

Learn to Evaluate objectives and scope of Cost Accounting & understand the difference between	Introduction to	Difference between Financial & Cost accounting, Cost				
Financial Accounting & Cost	Cost					
Accounting	Accounting	classification	4	2	PPT	
Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers	Labour Cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	Lp.	PPT, Ms - EXCEL	
Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers		theory sums, Calculation of Labour	10	1)	PPT, Ms - EXCEL	
To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates		distribution of overheads & Secondary	6	6	PPT, Ms - EXCEL	
To understand allocation of indirect expenses in an orgnisation including aand computation of eoverhead rates	Overheads (Calculation of machine o	4	4	PPT, Ms - EXCEL	· · · · · · · · · · · · · · · · · · ·
	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates To understand allocation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting & Cost Accounting Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of compensation workers Labour Cost To understand allocation of indirect expenses in an orgnisation including aand computation of overhead rates To understand allocation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Objectives, Cost Classification & Cost Classification & Cost Classification & Piece rate system, Taylor Differential Piece Rate System, Emerson Plan & Compensation workers & Cost Cost Cost Cost Cost Cost Cost Cost	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Objectives, Cost Classification & 4 Learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also solve problems on the method of Compensation workers & Labour Cost & Gantt Task Plan, Rowan & halsey calculation of workers and combined theory sums, Calculation of Labour Cost Cost & 10 To understand allocation of indirect expenses in an orgnisation including aand computation of overheads and computation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of indirect expenses in an orgnisation including aand computation of	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Cassification & 4 & Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting, Cost objectives, Cost Accounting & Cost Cassification & 4 & Accounting & Cost Cassification & Cost Differential Piece Rate System, Emerson Plan & Allocation of workers and combined theory sums, Calculation of Workers and combined theory sums, Calculation of Labour Cost Cost & 10 & 1) To understand allocation of indirect expenses in an orgnisation including aand computation of Overheads & Secondary distribution of Overheads & Secondary distribution of Overheads & Secondary distribution of Overheads & Secondary distribution of Overheads & Secondary Accounting Cost Accounting Accounting Accounting Cost Accounting Accounting Cost Ac	scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Accounting & Accounting & Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting & Cost Accounting, Cost accounting, Cost A

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Septemb	To Classify and ascertain cost on the basis of function & discloses the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Classification of Cost Sheet & Estimated Cost Sheet	6	Ø	PPT, Ms - EXCEL	
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost sheet	Cost sheet of Two produ	2	2	PPT, Ms - EXCEL	
October	To Classify and ascertain cost on the basis of function & disclose the total cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Cost reconciliation statement	Prepare Financial accounts, Cost sheet and reconciliation statement	4	4	PPT, Ms - EXCEL	
October	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	4	MS - Word, EXCEL & Microsoft forms	
	Paculty		TOTAL	60	66	Principal	



Mapping Course outcomes to Assessment

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Program: BCOM

Name of the Teacher: Kavitha Nadar

Course: Cost Accounting

Class TYBCOM (2)

<u> </u>							Overall	
SNO		Course Outcome	Topic linked	Assessment methodolo	Marks	Weightage	weightage	
		TO Learn objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Unit - I	Test	NA	NA	20	
 -	-	TO Understand the procedure of material procurement inventory control and inventory accounting	Unit - II	Test	NA	NA	20	
	3 1		Unit - III	Test	NA	NA	20	
·	4 d	Understand to allocate indirect expenses in an orgnisation including aand computation of overhead rates	Unit - III	Test	NA .	NA	20	
	t t	Classify and ascertain cost on the coasis of function & discloses the cotal cost and cost per unit of the units produced. It facilitates comparison of financial and cost accounting	Unit - IV	Test	NA	NA	20	

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		TEACH	ING PLAN 2021-22							
	Program Bachelor of Commerce									
Name of t	the Teacher : Mr.Mah	esh Kandalkar								
Course:	Direct Tax	Class	T.Y.Bcom	В						

ı	Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
I					Planned	Taken		
		Understands Basic Concepts	Basic cocepts	Assessment Year,Previous Year,Income,Assessment,P erson	2	1	РРТ	
				Basic conditions, Exceptions, Additional Conditions	2	2		https://www.youtub e.com/watch?v=riF8 GchKQq4
			,		2	2		



July,2021	Learns to determine Residential Status	Residential status	Practical Problems	4	3	Problem solving	
1							
	Learns to compute		<i>\to</i>	0			
	Scope of total	Scope of Total	Theory of Scope of total	1		PPT,Problem	
	income	Income	income &Practical problems	4	. 2	solving	
	Learns to compute	Income from salary	Basic, DA, CCA, Gratuity, Pensio n, Provident Fund, Allowances, Perqisites, D eductions			PPT,Video,Proble	https://www.youtub e.com/watch?v=Jwq
	meditie from Salary	·		6	4	m solving	<u>WpSCZYQk</u>
·							
	Learns to compute		Types of House				https://www.youtub
			Property,RLV,NAV, GAV,			PPT,Video,Proble	e.com/watch?v=KmQ
August,202	Property	House property	Municipal tax, Deductions	7	5	m solving	XL8wdkaM

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	Learns to compute Income from Capital gain	Income from Capital gain	Meaning of Capital gain, Types, Deductions		4	PPT,Video,Proble m solving	https://www.youtub e.com/watch?v=gOg 5paSs4WQ
Septembe r,2021	Learns to compute Income from other sources	Income from other sources	Meaning ,Types ,Deductions	5	3	PPT,Video,Proble	https://www.youtub e.com/watch?v=qmv U498GzLM
>	_	Income from Business & Profession	Business,Profession,Deductions	5	3	PPT,Video,Proble	https://www.youtub e.com/watch?v=gkPH Hv65les
	Learns Deductions under chapter VI A	Deductions under Chapter VI A	80C,80CCC,80D,80DD,80 U,80TTA	2	1	РРТ	
	_ '	Gross Total Income	Practical Problems	5 42	 <u>3</u> 31	Problem solving	

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Mapping Course outcomes to Assessment

	pp8 course oute	omes to rescasificing	
	Program Bachelor o	of Banking and Insurance	
Name of the Teacher: Mr.Mal	iesh Kandalkar		
Course: Direct Tax	Class	TYBcom	

10	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Understands Basic		3,		Treigntage	Overall weightage	
	1 Concepts	Basic cocepts	Quiz		10	10	
	Learns to determine Residential Status	Residential status	Quiz		10	10	
	Learns to compute Scope of total 3 income	Scope of Total Income	Quiz		10	10	
	Learns to compute 4 Income from Salary	Income from salary	Quiz		10	10	
	Learns to compute Income from House 5 Property	Income from House Property	Quiz		10	10	
	Learns to compute Income from Capital gain		Quiz		10	10	
	Learns to compute Income from other	Income from					
7	7 sources	other sources	Quiz].	10	10	

	Learns to compute						
	Income from	Income from			1		
l	Business &	Business &			1		
	8 Profession	Profession	Quiz		10	10	
		Deductions					
l	Learns Deductions	under chapter]		
	9 under chapter VI A	VI A	Quiz		10	10	
	Learns to compute	Gross Total					·
	10 Gross Total Income	Income	Quiz	<u></u> 100	10 ~	, 10	
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	racuity		Convenor		P / i	n Cipal	

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	<u> </u>		TEACHING PLAN 20)20-21		
			Program: BCOM			
Name of the	Teacher:	Mrs. Babita Nagdev				
Course:	Commerce V		Class: TYBCOM			

	Commerce v		Class: I I BCOM				<u> </u>
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
ļ	-			Planned	Taken		
June and July	Understand basic concept of marketing, market segmentation and consumer behaviour	Introduction to Marketing	Marketing,concept,feature, impotance,function,evalution, strategic v/s traditional marketing Mratketing research:concept,features,process Marketing information system:concept,components, Data mining:concept, importance Consumer behaviour:concept,factor influencing consumer behaviour Market segmentation:concept,benefit ,basis of market segmentation, Consumer relationship management:concept , techniques, Market targeting: concept ,five pattern of target market selection.	10	10	PPTand Quiz	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEnLk4gz8L I1BIVkvXyAqiKxUO VJaTUpWMU1HSj NGMjlxNDFTVOJL UzVOMy4u

	· · · · · · · · · · · · · · · · · · ·	· · · · ·	1			1	r-
July and August	Analyze the elements of marketing mix that is product and price	Marketing decision 1	Marketing mix: concept Product: product decision areas, Product life cycle: concept, meaning, stages of PLC Branding: concept, component Brand equity: concept ,factor influencing brand equity Packaging: concept ,essential of a good package, Service positioning: impotance and challenges, Pricing:concept,objective,factor influencing pricing,strategies	7	75	PPTand Quiz	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEnLk4gz8L I1BIVkvXyAqiKxU MERUUUhTNTcw UzBDRUtXU0NZTD ExM1FVTS4u
August and September		Marketing Decision II	Physical distribution:conept:factor influencing physical distribution, marketing channels (traditional and contemporary channels), Supply chain management:concept, components of SCM	10		PPTand Quiz	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEnLk4gz8L I1BIVkvXyAqiKxUN jQ1RkU0WFBYOEF CRko2STc1Qk5OV DIQRC4u



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Evaluate the key marketing dimensions.	Key Marketing Dimensions	Marketing ethics: concept,unethicalpractices in marketing, general role of consumer oraganisation, competitive strategies for market leader, market challenger, follower and market nicher, Rural marketing: concept,features of indian rural market, strategies for effective rural marketing, Digital marketing: concept,trends in digital marketing	69	PPTand Quiz	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEnLk4gz8L I1BIVkvXyAqiKxUN 0QyOUROT1BaWI BVRDY1MDBXOEt PQ0hVVC4u

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Mapping Course outcomes to Assessment

			Program: Commerce			-
Name of the	Teacher: Mrs. Bab	ita Nagdev		-		
Course:	Commerce V		Class: TYBCOM		_	

				-	<u> </u>	Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage	Remark
	Understand basic						
	concept of	,					
1	· ·	İ	i				
	marketing, market			1			
	segmentation and		i				
	consumer	Introduction to					
	behaviour	Marketing	Quiz	ļ , ,	NA	,	İ
	Analyze the				130		
	elements of						
	marketing mix that			ļ			
Í	is product and						
	2 price	Marketing Decision I	Quiz	. ,	NA		
	Analyze the						
	elements of						
	marketing mix that					•	İ
ļ.	is promotion and		·			•	
	place of						
	3 distribution	Marketing Decision II	Quiz		NA	1 3	
	Evaluate the key				-	· · ·	
	marketing	Key Marketing					
	4 dimensions.	Dimensions	Quiz	,		<i>5</i>	

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The S.I.A. College of Higher Education

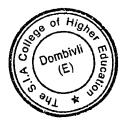
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	TEA	CHING PLAN 2021-22			
Sunita Sidhani					
BUSINESS LAW - 1	Class				
	Sidhani BUSINESS	Sunita Sidhani Program BUSINESS	Sidhani Program BCOM BUSINESS	Sunita Sidhani Program BUSINESS BCOM	Sunita Sidhani Program BUSINESS

Month	Course outcome	Topic	Sub-Topic	No. of I	_ectures	Methodology	Links to references
				Planned	Taken		
			Contract – Definition of Contract and Agreement, Essentials of Valid Contract, Classification of Contracts.	4	5		https://www.youtube.com/watch?v=dErRpK5F hFw
JUNE & JULY- 21	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business	, ,.	Offer and Acceptance – Rules of valid offer and acceptance, Counter offer, standing or open offer, distinguish between offer and invitation to offer. Concept of Communication and Revocation of offer and acceptance (sec. 3,5)	3	4	and Animated	https://www.youtube.com/watch?v=5lv9lr- KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit 9s
	Laws		Capacity to Contract (S. 10-12) – Minor, Unsound Mind, Disqualified Persons. • Consideration (S. 2 & 25) – Concept and Importance of consideration, Legal rules of Consideration, Exceptions to the Rule, 'No Consideration No Contract' (Ss. 25) Unlawful Consideration (S 23)	6	6		https://www.youtube.com/watch?v=W1PdJxye M4o https://www.youtube.com/watch?v=9SrpJjAU hhw



JULY & AUGUST- 21	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Consent (Ss.13, 14-18, 39.53, 55, 66)- Agreements in which consent is not free - Coercion, Undue Influence, Misrepresentation Fraud, Mistake. • Void Agreements (S. 24-30) – Concept, Void Agreements under Indian Contract Act. • Contingent Contract (S. 31), Quasi Contract (S.68-72), Concept of EContract& Legal Issues in formation and discharge of E- Contract. Concept of Performance of Contract (S 37) • Modes of Discharge of Contract, Remedies on breach of Contract. (73-75)	12	12	PPT, Case study, Animated videos, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=9dHHeAI 2h7g&t=334s
AUG & SEPT- 21	Gain knowledge of the legal aspects of business	Special	• Law of Indemnity & Guarantee (Ss. 124-125, Ss. 126-129, 132-147) – Concept, Essentials elements of Indemnity and Guarantee, Contract of Indemnity vs. Guarantee, Modes of Discharge of Surety. • Law of Bailment (S. 148, 152-154, 162, 172, 178, 178A, 179) – Concept, Essentials of Bailment, Kinds of Bailment, Rights and Duties of Bailor and Bailee • Law of Pledge – Concept, Essentials of valid Pledge, Lien-concept, Difference between Pledge and Lien, Rights of Pawnor & Pawnee. (Ss. 173, 174, 177) • Law of Agency (Ss. 182-185, 201-209) – Concept, Modes of creation of Agency, Modes of termination of Agency, Rights& Duties of Principal and Agent	12	~	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=0IZHDia4 CgE



SEPT & OCT - 21	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	 Contract of Sale (S.2) – Concept, Essentials elements of contract of sale, Distinction between Sale and Agreement to sell (S.4) Distinguish between Sale and Hire Purchase Agreement, Types of Goods. Effects of destruction of Goods (Ss. 6,7.8), Conditions & Warranties (Ss. 11-25 & 62, 63) – Concept, Distinguish between Conditions and Warranties, Implied Conditions & Warranties, Concept of Doctrine of Caveat Emptor –Exceptions. Property – Concept, Rules of transfer of property (Ss. 18-26) Unpaid Seller (Ss. 45-54, 55 & 56)- Concept, Rights of an unpaid seller, Remedies for Breach of contract of Sale (Ss. 55-61), Auction sale – Concept, Legal Provisions. (S. 64) 	10	07	PPT, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=CTiQyHw QIPk&t=34s
Oct-21	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	• Negotiable Instruments – Concept (S13), Characteristics, Classification of Negotiable Instruments (Ss. 11, 12, 17-20, 42, 43, 104,134,135) Maturity of Instruments. • Promissory Note and Bill of Exchange (Ss. 4,5, 108-116)- Concept, Essentials of Promissory Note, Bill of Exchange (Ss. 4,5), Essential features of promissory note and Bill of exchange, Kinds Promissory note and Bill of exchange, Cheque (S.6)— Concept, Types & Crossing of Cheque, Distinguish between Bill of Exchange & Cheque, Dishonour of Cheque – Concept & Penalties (Ss. 138, 139,142) • Miscellaneous Provisions (S. 8-10, 22, 99- 102, 118-122, 134-137) – Parties to Negotiable instruments Holder, Holder in due course, Rights & Privileges of Holder	8	06	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=7OdoVX AjKmc

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Mapping Course outcomes to Assessment

Name of the Teacher:	Sunita Sidhani	Program:	всом	
Course:	BUSINESS LAW - 1	Class	SY A	SEM - 3

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	i i				age -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
1	I) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE
2	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1 Mzg1NTlUUDZaWIMyTy4u
3	Gain knowledge of the legal aspects of business	Special Contracts	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UMVJRVVISUIdGSjVRWU s0TEpTNzIMVEwzUS4u
4	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UOFIJUVBIMVhINUIMW U9YSDRPS0VDVTYxUy4u

O Dompivii mark

5	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	Online MCQ Quiz taken through Microsoft Forms		20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UM0wwOUJDRDdNNzZZ TINCMTBMVU5aWVkxRy4u
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TEACHING PLAN 2021-22								
	Sunita							
Name of the Teacher:	Sidhani	Program	BCOM	M				
	BUSINESS							
Course:	LAW - 1	Class	SY B	SEM - 3				

Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
		Indian	Contract – Definition of Contract and Agreement, Essentials of Valid Contract, Classification of Contracts.	4	08		https://www.youtube.com/watch?v=dErRpK5F hFw
JUNE & JULY- 21	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business		Offer and Acceptance – Rules of valid offer and acceptance, Counter offer, standing or open offer, distinguish between offer and invitation to offer. Concept of Communication and Revocation of offer and acceptance (sec. 3,5)	3	04	Discussion Method, PPT, Case study and Animated videos, Points	https://www.youtube.com/watch?v=5lv9lr- KroM&t=53s https://www.youtube.com/watch?v=YSiyuHoit 9s
	Laws		Capacity to Contract (S. 10-12) – Minor, Unsound Mind, Disqualified Persons. • Consideration (S. 2 & 25) – Concept and Importance of consideration, Legal rules of Consideration, Exceptions to the Rule, 'No Consideration No Contract' (Ss. 25) Unlawful Consideration (S 23)		06	highlighting.	https://www.youtube.com/watch?v=W1PdJxye M4o https://www.youtube.com/watch?v=9SrpJjAU hhw



JULY & AUGUST- 21	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Consent (Ss.13, 14-18, 39.53, 55, 66)- Agreements in which consent is not free - Coercion, Undue Influence, Misrepresentation Fraud, Mistake. • Void Agreements (S. 24-30) – Concept, Void Agreements under Indian Contract Act. • Contingent Contract (S. 31), Quasi Contract (S.68-72), Concept of EContract& Legal Issues in formation and discharge of E- Contract. Concept of Performance of Contract (S 37) • Modes of Discharge of Contract, Remedies on breach of Contract.(73-75)	12	12	PPT, Case study, Animated videos, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=9dHHeAI 2h7g&t=334s
AUG & SEPT- 21	Gain knowledge of the legal aspects of business	Special Contracts	• Law of Indemnity & Guarantee (Ss. 124-125, Ss. 126-129, 132-147) – Concept, Essentials elements of Indemnity and Guarantee, Contract of Indemnity vs. Guarantee, Modes of Discharge of Surety. • Law of Bailment (S. 148, 152-154, 162, 172, 178, 178A, 179) – Concept, Essentials of Bailment, Kinds of Bailment, Rights and Duties of Bailor and Bailee • Law of Pledge – Concept, Essentials of valid Pledge, Lienconcept, Difference between Pledge and Lien, Rights of Pawnor & Pawnee. (Ss. 173, 174, 177) • Law of Agency (Ss. 182-185, 201-209) – Concept, Modes of creation of Agency, Modes of termination of Agency, Rights& Duties of Principal and Agent	12	12	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=0!ZHDia4 CgE



SEPT & OCT - 21	Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	• Contract of Sale (S.2) – Concept, Essentials elements of contract of sale, Distinction between Sale and Agreement to sell (S.4) Distinguish between Sale and Hire Purchase Agreement, Types of Goods. Effects of destruction of Goods (Ss. 6,7.8), • Conditions & Warranties (Ss. 11-25 & 62, 63) – Concept, Distinguish between Conditions and Warranties, Implied Conditions & Warranties, Concept of Doctrine of Caveat Emptor –Exceptions. • Property – Concept, Rules of transfer of property (Ss. 18-26) • Unpaid Seller (Ss. 45- 54, 55 & 56)- Concept, Rights of an unpaid seller, Remedies for Breach of contract of Sale (Ss. 55-61), Auction sale – Concept,	10	67	PPT, Discussion Method and Points highlighting.	https://www.youtube.com/watch?v=CTiQyHw QIPk&t=34s
			Legal Provisions. (S. 64)				
Oct-21	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	• Negotiable Instruments – Concept (S13), Characteristics, Classification of Negotiable Instruments (Ss. 11, 12, 17-20, 42, 43, 104,134,135) Maturity of Instruments. • Promissory Note and Bill of Exchange (Ss. 4,5, 108-116)- Concept, Essentials of Promissory Note, Bill of Exchange (Ss. 4,5), Essential features of promissory note and Bill of exchange, Kinds Promissory note and Bill of exchange, Cheque (S.6)— Concept, Types & Crossing of Cheque, Distinguish between Bill of Exchange & Cheque, Dishonour of Cheque – Concept & Penalties (Ss. 138, 139,142) • Miscellaneous Provisions (S. 8-10, 22, 99-102, 118-122, 134-137) –Parties to Negotiable instruments Holder, Holder in due course. Rights & Privileges of Holder	8	05	PPT, Discussion Method Animated videos and Points highlighting.	https://www.youtube.com/watch?v=7OdoVX AjKmc

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Mapping Course outcomes to Assessment

Name of th	e Teacher :	Sunita Sidhani	Program:	ВСОМ		······································	 <u>-</u>	
Course:		BUSINESS LAW - 1	Class	SY B	SEM - 3		-	

1			 	TVV eignt	Overan	
Course Outcome	Topic linked	Assessment methodology	Marks	age -	weightage -	Remarks
1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –I	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1 Mzg1NTIUUDZaWIMyTy4u
Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Contract Act – 1872 Part –II	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UMUIEN1U5QUo4NDY1 Mzg1NTlUUDZaWlMyTy4u
Gain knowledge of the legal aspects of business	Special Contracts	Online MCQ Quiz taken through Microsoft Forms			20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UMVJRVVISUIdGSjVRWU s0TEpTNzIMVEwzUS4u
Understand the concepts and the framework of Indian Business Laws	The Sale Of Goods Act - 1930	Online MCQ Quiz taken through Microsoft Forms	age of	High	20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UOFIJUVBIMVhINUIMW U9YSDRPS0VDVTYxUy4u
	I) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws I) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws Gain knowledge of the legal aspects of business Laws Understand the concepts and the framework of Indian	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws 1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws Gain knowledge of the legal aspects of business Laws Gain knowledge of the legal aspects of business Laws Gain knowledge of the legal aspects of business The Sale Of Goods Act-1030	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws 1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business 2) Familiarize with case law studies related to Business Laws Gain knowledge of the legal aspects of business Laws Gain knowledge of the legal aspects of business Understand the concepts and the framework of Indian The Sale Of Goods Act- 1372 Online MCQ Quiz taken through Microsoft Forms Online MCQ Quiz taken through Microsoft Forms Online MCQ Quiz taken through Microsoft Forms	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws 1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business 2) Familiarize with case law studies related to Business 2) Familiarize with case law studies related to Business 2 Gain knowledge of the legal aspects of business Laws Contract Act – 1872 Part – II Gain knowledge of the legal aspects of business Contracts Contracts Contracts Online MCQ Quiz taken through Microsoft Forms Online MCQ Quiz taken through Microsoft Forms Online MCQ Quiz taken through Microsoft Forms Online MCQ Quiz taken through Microsoft Forms	Course Outcome Topic linked Assessment methodology Marks Indian	Course Outcome 1) Gain knowledge of the legal aspects of business 2) Indian Contract Act law studies related to Business Laws 1) Gain knowledge of the legal aspects of business 2) Indian Contract Act laws 1) Gain knowledge of the legal aspects of business 2) Indian Contract Act laws 1) Gain knowledge of the legal aspects of business 2) Indian Contract Act laws 1

5	Understand the concepts and the framework of Indian Business Laws	The Negotiable Instruments (Ammended) Act 2015	Online MCQ Quiz taken through Microsoft Forms		20	https://forms.office.com/Pages/Response Page.aspx?id=tuVUVxbss0KHNUQWiWjLE mcQPOF- fDFLjyT_i7Emu61UM0wwOUJDRDdNNzZZ TINCMTBMVU5aWVkxRy4u
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	TEACHING PLAN 2020-21									
	,	Program	BCOM							
Name of the Teacher:	Dr. Shilpa Malani									
Course: Business Comn	iunication-II	Class	ГУВСОМ- В							

Month	Course outcome	Topic	Sub-Topic	No. of I	_ectures	Methodolog y	Links to references
				Planned	Taken		·
		Group					
February	and the second s	Communication]	
	Understand the process of conducting interview and		Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions.				https://youtu.be/H MQIA-TIAsk https://youtu.be/Yv pByidOevM
,	Group	Interview & Group	Group discussions - Skills asessed in GDs,	·		• PPT	https://youtu.be/cD
February	Discussion.	Discussion	Essentials of group discussions.	7	5	l I	Eef3YSiBg



r	Understand the need,		Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	5	• Lecture • PPT • Q & A	https://youtu.be/Sm ro12PXsW8
	types of meeting Understand the concept of	Committees and	Meaning, Importance & types of committees, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing	3	3	• Lecture • PPT • Q & A	
March .	Understand the concept and	Conferences Public relations	and Video conferencing. Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.		5 5	• Lecture • PPT • Q & A	https://youtu.be/e

	Business Correspon	dence				
Apply the managerial writing skills and correspondence skills in terms of good communication.		Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	5	5	PPT, Lecture, Activity - letter writing.	neste and a second

April	1	Consumer Grievance	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	. 5	: 5	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.		Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	5	5	PPT, Lecture, Activity - letter writing.	
1, 19111			Total	35	33		

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Mapping Course outcomes to Assessment

	to a second seco	Mapping course outcomes to rescond	_		` /
		Program:	BCOM		
Name of the Teacher:	Dr. Shilpa Malani				
Course: Business Commu	mication-II	Class	FYBCO	M-	

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ľ			·		ge -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
		Group Communicatio	n	<u> </u>			[





				7	T	7	
	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Communciation games, Assignments		NA	40	Students would discuss about group discussions as part of interview process. Also, they would assess the need and importance of meetings, conferences and public relations
	Apply the					40	public relations
1 .	managerial						
ļ	writing skills and		:				
	correspondence				,]	Students would be
	skills in terms of	Business					able to draft
	good	Correspondence:					different trade
2	communication.	Trade letters	Classroom Activity-Letter writing.		NA	20	letters.
	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance	Classroom Activity-Letter writing.				Students would be able to draft different trade letters.
÷	Apply communication skills to draft report &	Report writing &					Students would be equipped with making
2	summarizing.	' -	Classroom Activity-Letter writing.		NIA		feasibility and
<u> </u>	Jeanmantants.	Summanzadon	Classicotti Activity-Letter Writing.		NA	20	investigative reports.

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·		TEACHING PLAN 202	1-22	
		Program	BCOM	
Name of the Teacher: Course: Business Economics	Hema Iyengar II	Class	FYBCOM	A

January Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve Competition and Monopoly All District Competition and Monopoly All District Competition and Monopoly All District Competition and Monopoly All District Competition and Monopoly All District Competition PPT and Class Activity All District Competition PPT and Class Activity All District Competition PPT and Class Activity All District Competition PPT and Class Exercise PPT and Class Activity All District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise competition District Competition PPT and Class Exercise Competition District Competition District Competition PPT and Class Exercise Competition District Competition PPT and Class Exercise Competition District Competition PPT and Class Exercise Competition District Class Exercise Competition District Competition PPT and Class Exercise Competition District Class Exercise Competition District Class Exercise Competition District Class Exercise Competition District Class Exercise Competition District Cla	Month	Course outcome	Topic	Sub-Topic	No. of l	Lectures	Methodology	Links to references
Februar y Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and monopoly Monopoly Explain the various terms used in market structure: perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's Perfect Competition and Monopoly Monopoly Explain the various Features b) Monopoly: Meaning and Features c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve c) Short run and long run equilibrium of a firm and of industry d) Sources of monopoly power e) Short run and long run equilibrium of a firm under Monopoly a) Competitive and Monopolistic competition b) Equilibrium of firm under monopolistic competition c) Monopolistic competition c) Monopolistic verses perfect c) PPT and Class Exercise PPT and Class Activity a) Competitive and Monopolistic competition c) Monopolistic competition c) Monopolistic verses perfect c) PPT and Class Exercise PPT and Class Exercise	Month	Course outcome	7002		Planned	Taken		
Explain the various terms used in market structure: perfect Competition and monopoly Y Explain the various terms used in market structure: perfect competition and monopoly Monopoly Competition and monopoly Monopoly Explain the various terms used in market structure: perfect Competition and Monopoly Monopoly Competition and Monopoly Explain the various terms used in market structure: perfect Competition and Monopoly PPT and Class Exercise Structure: Perfect Competition and the competitive firm's supply curve Co Short run and long run equilibrium of a firm and of industry d) Sources of monopoly power e) Short run and long run equilibrium of a firm under Monopoly a) Competitive and Monopolistic elements of monopolistic competition b) Equilibrium of firm under c) Monopolistic competition c) Monopolistic verses perfect c) PPT and Class Activity a) Competitive and Monopolistic c) PPT and Class Activity a) Competitive and Monopolistic c) Monopolistic verses perfect c) PPT and Class Exercise PPT PPT and Class Activity a) Competitive and Monopolistic c) Monopolistic verses perfect c) Monopolistic verses perfect c) Monopolistic verses perfect c) PPT and Class Exercise PPT and Class Exercise PPT and Class Exercise	January			,	2	2	PPT and Class Activity	
Februar y Explain the various terms used in market structure: perfect competition and monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve c) Short run and long run equilibrium of a firm and of industry d) Sources of monopoly power e) Short run and long run equilibrium of a firm under Monopoly Februar y Explain the various terms used in market structure: perfect Competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve c) Short run and long run equilibrium of a firm under Monopoly a) Competitive and Monopoly a) Competitive and Monopolistic elements of monopolistic competition b) Equilibrium of firm under monopolistic competition c) Monopolistic competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition c) Monopolistic verses perfect competition				b) Monopoly: Meaning and Features	1	Ī	PPT and Class Exercise	
Monopoly Monopoly C) Short run and long run equilibrium of a firm and of industry 2 2 PPT	Fehruar	terms used in market	Unit 1: Market Structure: Perfect	c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's	2	2	PPT and Class Exercise	
d) Sources of monopoly power e) Short run and long run equilibrium of a firm under Monopoly a) Competitive and Monopolistic elements of monopolistic competition b) Equilibrium of firm under monopolistic competition c) Monopolistic verses perfect competition Explain the various The part and Class Activity PPT and Class Activity PPT PPT PPT PPT PPT PPT PPT P				c) Short run and long run equilibrium of	2	2	PPT	
e) Short run and long run equilibrium of a firm under Monopoly a) Competitive and Monopolistic elements of monopolistic competition b) Equilibrium of firm under ppr monopolistic competition c) Monopolistic verses perfect competition Explain the various The various properties and Monopolistic ppr monopolistic competition The various properties are a properties and Monopolistic ppr monopolistic competition The various properties are a properties and Monopolistic properti					1		PPT and Class Activity	
Februar y elements of monopolistic competition b) Equilibrium of firm under monopolistic competition c) Monopolistic verses perfect competition Fyplain the various TY 1.6 P. 1.10				e) Short run and long run equilibrium of	1	1	PPT and Class Activity	
Februar y elements of monopolistic competition b) Equilibrium of firm under monopolistic competition c) Monopolistic verses perfect competition Fyplain the various TY 1.6 Prince Activity								
b) Equilibrium of firm under 2 PPT monopolistic competition c) Monopolistic verses perfect competition	Eshamer			a) Competitive and Monopolistic elements of monopolistic competition	2	1	PPT	
c) Monopolistic verses perfect competition PPT and Class Exercise		,		b) Equilibrium of firm under	2	2	PPT	
				c) Monopolistic verses perfect	1	1	PPT and Class Exercise	
terms used in market d) Excess capacity and inefficiency 1 FF1 and Class Activity			Unit 2: Pricing	d) Excess capacity and inefficiency	1 ,		PPT and Class Activity	

		•		•) [,]		
, 	structure: monopolistic competition and	Decisions under Imperfect	e) Debate over role of advertising, (topics to be taught using case studies from real life examples)	1	1	PPT and Class Activity	
March	oliogopoly	Competition	f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market	1	1		
	·		g) Price rigidity, Cartels and price leadership models(with practical examples)	2	2		
			a) Cost -plus (full cost)/mark-up pricing	1		PPT	
			b) Marginal cost pricing	1	1	PPT and Class Exercise	
	r		c) Mark up pricing	2	0	PPT and Class Exercise	
March	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Pricing d) Discriminating pricing		2	PPT and Class Activity	
March			e) Multiple – product pricing	1		PPT	
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1)	PPT and Case Study	
	Apply the concepts to	Unit 4: Evaluating	a) Meaning and importance of capital	2	2	PPT, Cases, and Class Activity	
April	real life cases for	Capital Projects	b) Steps in capital budgeting	1	1	PPT, Cases, and Class	
	better understanding	Capital Lojeets	c) Techniques of Investment appraisal: pa	1	1	PPT, Cases, and Class	
			d) Net present value method	1	<u> </u>	PPT, Cases, and Class PPT, Cases, and Class	
		Revision	-	4	4	PP1, Cases, and Class	
		<u> </u>		34	3,1		
		Total			ال ا	+	
				<u> </u>		<u></u>	

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Mapping Course outcomes to Assessment

	Mapping Course outcomes to Assessment	
	Program:	
Name of th Mrs. Hema Iyengar		
Course: Business Economics II	Class	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competitio and monopoly
	Explain the various terms used in market structure: monopolistic competition and oliogopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference betwee oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were ab to relate how price of a product was dependent on various strategies



Apply the concep real life cases for better understand	it anital Projects	Class Activity	NA	NA	25	Students were able to differentiate between different methods of investment appraisal
		Class Activity				

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		TEACHI	NG PLAN 2021-22	
Nome of the Trans		Program	ВСОМ	
Name of the Teacher:	Hema Iyengar			
Course: Business Econom	ics II	Class	FYBCOM 6	

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
January		İ	a) Perfect Competition: Meaning and Features	2	2	PPT and Class Activity	
			b) Monopoly: Meaning and Features	1		PPT and Class Exercise	
Februar v	Explain the various terms used in market structure: perfect competition and	Unit 1: Market Structure: Perfect Competition and	models as two extreme cases - profit maximisation and the competitive firm's	2	2	PPT and Class Exercise	
y	monopoly	Monopoly	c) Short run and long run equilibrium of a firm and of industry	2	2	PPT	
			d) Sources of monopoly power	1		PPT and Class Activity	
			e) Short run and long run equilibrium of a firm under Monopoly	1)	PPT and Class Activity	
			a) Competitive and Monopolistic elements of monopolistic competition	2		PPT	
y	,		b) Equilibrium of firm under monopolistic competition	2	2	PPT	
	Explain the various		c) Monopolistic verses perfect competition	1	1	PPT and Class Exercise	
	terms used in market	and Outnut	d) Excess capacity and inefficiency	FAIC		PPT and Class Activity	

March	structure: monopolistic competition and oliogopoly	Decisions under Imperfect Competition	e) Debate over role of advertising, (topics to be taught using case studies from real life examples) f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market g) Price rigidity, Cartels and price	1	1 1	PPT and Class Activity	
			leadership models(with practical examples)	2	2_		
			a) Cost –plus (full cost)/mark-up pricing	1	t	PPT	
			b) Marginal cost pricing	1		PPT and Class Exercise	
	Evaluate different	1 TT 24 3 . TD 2	c) Mark up pricing	2	,	PPT and Class Exercise	
March	pricing practices that		d) Discriminating pricing	<u> </u>	2	PPT and Class Activity	
	firms use	Fractices	e) Multiple – product pricing	1	1	PPT	
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1	1	PPT and Case Study	
	Apply the concepts to		a) Meaning and importance of capital	2	1	PPT, Cases, and Class Activity	
April	real life cases for	Unit 4: Evaluating			1	·	
1	better understanding	-	b) Steps in capital budgeting	1	1	PPT, Cases, and Class	
]			c) Techniques of Investment appraisal: pa d) Net present value method	1		PPT, Cases, and Class	
 		Revision	a) wer present value method	4	4	PPT, Cases, and Class PPT, Cases, and Class	
		1,04131071			- 7	111, Cases, and Class	
 		Total		34	31		
Ī							

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Mapping Course outcomes to Assessment

	Program:		
Name of th Mrs. Hema Iyengar			
Course: Business Economics II	Class		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
		Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competition and monopoly
	Explain the various terms used in market structure: monopolistic competition and oliogopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference between oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were able to relate how price of a product was dependent on various strategies



•		. •	1				
	Apply the concepts to real life cases for better understanding	Canital Projects	Class Activity	NA	NA	25	Students were able to differentiate between different methods of investment appraisal
1	·		·				

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		Transpirition, Doning	IVII (Last), 4.	Z1ZUS.					
TEACHING PLAN 2021-22									
	>	Program : BCom					1		
Name of the Teacher: Kavitha Nadar							ł		
Course: Accountancy and Financial Management -	п	Class: FYBCOM A					ł		

Month	Course outcome	ourse outcome Topic Sub-Topic		No. of L	ectures	Methodol ogy	Links to references
	Committee the committee of the committee			Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	4	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	10	PPT, MS - EXCEL & Test	
	l company live the second of t						
V1831	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
	Learn application of Branch Accounting			1,	_		
	for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	

April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3 3	Microsoft forms & Test
	1			30 30	

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		Mapping Course outcomes	to Assessment		
		Program: BCOM		PRINTING!	1
Name of the Teacher: Kavitha Nadar	0	0	- The SeA M		ical
Course: Accoounting & Financial Management	П	Class FYBCOM A	1816-0	DE MANUEL (E)	أباديد

	SNO	Course Outcome	Topic linked	Assessment methodology	Marks		Overall weightage	
E OF HIG,	ES TIMENOS Y THE SES	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss OKHNUQWiW jLEh7kW- NaXRZCiK19a qUnLR1URTIO QzVVSEpJUOh aNDhFQk5VTI hZR1AwNS4u

Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA &	NA	25	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss 0KHNUQWiW jLEh7kW- NaXRZCiK19a qUnLR1UNDJ ZWjFPODFEU VYzR1YzODF OS0xJSTVVVS 4u
			 	 		

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		TEACHING PLA	AN 2020-21	Little and the second
		Program	BCOM	
Name of the Teacher:	Dr. Shilpa Malani			
Course: Business Comm	unication-II	Class	FYBCOM- A	

Month	Month Course outcome	Topic	Sub-Topic		No. of Lectures		Links to references
				Planned	Taken		
February		Group Communication					
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.		4	1	https://youtu.be/H MQIA-TIAsk https://youtu.be/Yv pByidOevM https://youtu.be/cD Eef3YSiBg

			Need and Importance of meeting, Types of				
			meeting, Preparation of a meeting,				
			Conduct of a meeting committee, Role of				
	Understand the		convenor, chairperson, participant,				:
	need,	-	Advantages and Disadvantages of			Lecture	
	importance and		committee meeting, Group dynamics,	•		• PPT	https://youtu.be/Sm
March	types of meeting	Meetings	Notice, Agenda, Resolution	5	4	• Q & A	ro12PXsW8
			Meaning, Importance & types of				
			committees, Importance of conference,				
			Types of conference, Advantages and				
			Disadvantages of conference, Organising a				
	Understand the		conference, Contemporary method of			• Lecture	
	concept of	Committees and	conducting conference, Teleconferencing			• PPT	
March	Conference.	Conferences	and Video conferencing.	3	2_	• Q & A	
			Introduction, Definition, Objective of				· ·
	Understand the	<u> </u>	public relations, Functions, Qualification of		Ì		
	concept and	1	public relation officer, External measures			• Lecture	1
March/A	·		of public relation, Internal measures of			• PPT	https://youtu.be/ent
pril	Public relations	Public relations	public relation, Crisis management.	5	Ч	• Q & A	culGz1LM

	Business Correspond	usiness Correspondence					and the state of t
Apply the managerial writing skills and correspondence skills in terms of good March communication.		Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	,	5	5	PPT, Lecture, Activity - letter writing.	



April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	5	ч	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.	Report writing &	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing. Total	5 35	5 28	PPT, Lecture, Activity - letter writing.	

Faculty

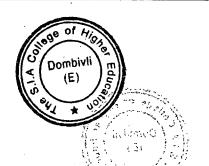
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Mapping Course outcomes to Assessment

	ti i multi- market un mantino un sello	Program:	ВСОМ		
Name of the Teacher:	Dr. Shilpa Malani				
Course: Business Communication-II		Class	FYBCOM-	FYBCOM-	

Philippine				/***			
i					Weighta	Overall	
					ge -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks
		Group Communication	roup Communication				



Darrotrista rollicologista in agenta ALE ent COMMENVEZ (S)

Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public 1 Relations	Interview, Meeting Conference, Public Relations				Students would discuss about groud discussions as part interview process. Also, they would assess the need and importance of meetings, conferences and
Apply the	/		NA	40	public relations
skills in terms of good	IMM Gentle Level teach in events VEL ELECTRICA Business Correspondence: Trade letters		NA		Students would be able to draft different trade letters.
grievance letters and RTI	Consumer Grievance etter & RTI	Classroom Activity-Letter writing.			Students would be able to draft different trade etters.
communication skills to draft report &	Report writing & ummarization	Classroom Activity-Letter writing.	NA	e n	tudents would be quipped with naking easibility and

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		·		araji 111a11a111 20	.01,,	
		TEA	CHING PLAN 20	21-22		
		-	Progra	m: BCom		3
Name of the	he Teacher : Kavitha N	Vadar				
Course: A	ccountancy and Finan	cial Management - II	Class:	FYBCOM & B		

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodol ogy	Links to references
		1 - 1 - 1 - 1		Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	Н	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	lo	PPT, MS - EXCEL & Test	· .
March	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
apri)	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	
IJ_							

April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3		Microsoft forms & Test	
	V 10			30	30		
	Faculty		Convenor		•***	Principa	
			Mapping Course outcomes to A	ssessment		PRINCE	PAL
			Program: BCOM		THE S.I.	A College	Educatio
Name of	f the Teacher: Kavitha Nadar		0		ঞ	6. 1810	

Class FYBCOM B

Course: Accoounting & Financial Management II

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	ı	Overali weightage	
TAMBRIO DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss OKHNUQWiW jLEh7kW- NaXRZCiK19a qUnLR1URTIO QzVVSEpJUOh aNDhFQk5VTI hZR1AwNS4u

0	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA	NA	25	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss OKHNUQWiW jLEh7kW- NaXRZCiK19a qUnLR1UNDJ ZWjFPODFEU VYzR1YzODF OS0xJSTVVVS 4u
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		TEACHING PI	LAN 2020-21	
·		Program	ВСОМ	
Name of the Teacher:	Dr. Shilpa Malani			
Course Environmental studies-II		Class	FYBCOM - A	•

Month	Course outcome	Topic	Sub-Topic	No. of 1	Lectures	Methodology	Links to references
				Planne d	Taken		
			Classification of solid wastes - Types and Sources of				3,7,
			Solid Waste; Effects of Solid				
-	•		Waste Pollution			i	
			impacts; Solid Waste				
	Gain more		Health hazards, Environmental				
	understanding	Unit 1: Solid	Management - Solid waste management in Mumbai -			PPT, Verbal Q &	https://youtu.be/q
	regarding working	wäste management	Schemes and initiatives run			l .	1f h Detgg
	of Environmental	for sustainable	by MCGM - Role of citizens in Waste Management in			1	https://youtu.be/b
Feb	Processes.	society	Urban and Rural areas.	10	09	learning	5vitw3GhfA

Primorali The Sila Colege of Higher Educator Columbia VET

Feb March	Environment and	Industrial development Unit 3: Tourism and environment	Business and Green Consumerism, Corporate Social Responsibility towards environment. Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism. Environmental movements in India: Save Narmada Movement, Chipko Movement,	8			ZuDAA 3VHk
_	í	Unit 4: Environmental Movements and nanagement	Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management. Convenor	8	+ 1/ 30	PPT, Verbal Q &	

Mapping Course outcomes to Assessment

	Mapping Course outcomes to Assessment	
Name of the Teacher: Dr. Shilpa Malani	Program: BCOM	
Course Environmental at 1	Class	
	FYBCOM	

SNO	Course Outcome	Topic linked	Assessment methodology		Marks	Interna	Overall weightage - External	Remarks
	Gain more							
	understanding	Unit 1: Solid		-				
	regarding working							
	of Environmental	for sustainable			. ,			
1	Processes.	1 .	Project / presentation	Im / ilviemoe) 9	1			Students became
	Gain a sound pase	PRINTING	-j/ presentation	13 (3) 2	NA	NA	25	more extrovert
	to involve activable	ollaye of Hyner Edu	7412 647					
	in working towards.		e and end					
	the resolution of		•		1			
	environmental	Unit 2:				- 1	•	1
	problems to the	Agriculture and						
	best of Individual	Industrial			1			
	capacity,		Class Activity					Peer learning
	,		ciass Activity		NA	NA	25	found valuable
.	Have higher levels							
	of awareness and				1			
	sensitivity							-
		Unit 3:			Ţ			
	Environment and	Tourism and						Students became
3 r	elated problems	environment p	roject / presentation	of High	1	1		more participative

1	Have higher levels of awareness and						Students realized the need of human concerns
	sensitivity	Unit 4:					for the
	regarding	Environmental Movements and					environment in which they live in
l i	related problems		Class Activity	NA	NA	25	daily routine life.
							·

Faculty.

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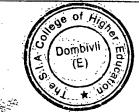
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· · · · · · · · · · · · · · · · · · ·		TEACHING PL	AN 2020-21	
		Program	BCOM	
Name of the Teacher:	Dr. Shilpa Malani			
Course Environmental studies-II		Class	FYBCOM_8	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planne d	Taken		
	Gain more understanding	Unit 1: Solid	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental				
	regarding working of Environmental	waste management for sustainable	Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in			A, Videos,	https://youtu.be/q 1f h Detag https://youtu.be/b
Feb	Processes.	society	Urban and Rural areas.	10	_8	learning	<u>5vitw3GhfA</u>

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			Environmental Problems Associated with Agriculture				
			: Loss of Productivity, Land	1		· ·	
			Degradation, desertification - Uneven Food				
			Production - Hunger, Malnutrition and	ļ		,	
			Food Security - Sustainable Agriculture practices.	}			
	Gain a sound base		Environmental Problems Associated with Industries -	.]			
	to involve actively		pollution - Global warming,				
	in working towards	•	Ozone Layer Depletion, Acid rain	ŀ		ļ	
	the resolution of		Sustainable Industrial practices				
	environmental	Unit 2:	Green]	https://youtu.be/D
	problems to the	Agriculture and	Business and Green Consumerism, Corporate Social				PgtdEw5lgI
	•	Industrial	Responsibility towards			PPT, Verbal Q &	https://youtu.be/y
Feb	capacity.	development	environment.	8	+	A, Videos	7uDAA 3VHk
			Tourism: Meaning, Nature, Scope and importance -			·	
	Have higher levels		Typology of tourism	a a			
ļ	of awareness and		classification; Tourism potentials in India and				i.
	sensitivity		challenges before India; New			PPT, Verbal Q &	
	regarding	Unit 3:	Tourism Policy of India; Consequences of tourism:	1		A, Videos,	https://www.youtu
-		Tourism and	Positive and Negative Impacts			Experiential	be.com/watch?v=g
March	related problems	environment	on Economy, Culture and Environment - Ecotourism.	8	6	based learning	3pySjTcqQQ&t=1s
	· · · · · · · · · · · · · · · · · · ·		Environmental movements in India: Save Narmada	•			·
			Movement, Chipko Movement,				
			Concept, need and relevance; Concept of ISO 14000				
			and 16000; Concept of			1	
	1		Appiko Movement, Save Western Ghats Movement;				
	Have higher levels		Environmental Management:				
	of awareness and	·	Carbon Bank and Carbon Credit, EIA, ecological				
	sensitivity	Unit 4:	footprint; Environment Protection		•		https://youtu.be/a
	regarding	Environmental	Acts; Concept and components of Geospatial				pSe8pWu0Ds
	Environment and	Movements and	Technology - Applications of GST in		_		https://youtu.be/V
April	related problems	management	Environmental Management.	8	6	A, Videos.	S7N2OKId1Q
•	Alike-	•	Down Seden Sta		27	>	
	Faculty		(Convenor O Dombivii) m			Principal	•

Mapping Course outcomes to Assessment

		Mapping Course outcomes to Assessment		
		Program:	BCOM	
Name of the Teacher:	Dr. Shilpa Malani			
		Class	FYBCOM-B	

				بالمراجعة المتشاعلة والمراجعة المتعارض المتعارض المتعارض المتعارض المتعارض المتعارض المتعارض المتعارض المتعارض		Weight		
						age -	Overall	1
				A Francisco Service)	Interna	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	The light of the	Marks	ŧ.	External	Remarks
3110	Course Outcome	Topic mineu		Maria A. M.				
	Gain more			A STATE OF THE STA				
·		Unit 1:3/Solida seas	C 1 1 2 p. 6					
			Maria de Caractería de Caractería de Caractería de Caractería de Caractería de Caractería de Caractería de Car Caractería de Caractería de Caractería de Caractería de Caractería de Caractería de Caractería de Caractería d		Ì	 		
,		T .	** -	•			:	Students became
	of Environmental	for sustainable	During to American		NA NA	NÄ	25	more extrovert
	1 Processes.	society	Project / presentation		1 1 1	- ' ' '		
	Gant a sound pase				<u> </u>			*
	to involve actively							
1	in working towards			•				
1	the resolution of		· ·					
ì	lenvironmental	Unit 2:				}		
Ì	1	Agriculture and						
1	problems to the	Industrial						Peer learning
	best of Individual		Class Activity	•	NA	NA	25	found valuable
	2 capacity.	development	Class Activity					
				والمسترية والمست				
}	Have higher levels					İ	· ·	·
ŀ	of awareness and			of Hi		Ì		
	sensitivity			e de la la la la la la la la la la la la la				Students became
	regarding	Unit 3:	((3	Dombivli m		1 .		
1	Environment and	Tourism and		(E) /5			25	more participative
	3 related problems	environment	Project / presentation	341 *	NA	<u>NA</u>	25	in classroom

<u> </u>							Students realized
							the need of
	Have higher levels						human concerns
ļ	of awareness and						for the
	sensitivity	Unit 4:					environment in
	regarding	Environmental				ı	which they live in
1	1 - 11	Movements and	Clara Assistan	NA	NA	25	daily routine life.
<u> </u>	4 related problems	management	Class Activity				

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Dombivli

Principal

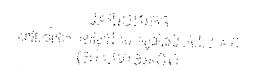


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TEACHING PLAN 2020-21								
		Program	ВСОМ					
Name of the Teacher:	Dr. Shilpa Malani							
Course Environmental stu	ıdies-II	Class	FYBCOM_B	· · · · · · · · · · · · · · · · · · ·				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planne d	Taken		
			Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution				
	Gain more		impacts; Solid Waste Health hazards, Environmental				
			Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in			A, Videos,	https://youtu.be/q 1f h Detqg https://youtu.be/b
Feb	Processes.	society	Urban and Rural areas.	10	8	learning	5vitw3GhfA





	regarding	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8		PPT, Verbal Q &	attps://youtu.be/aoSe8pWu0Dsattps://youtu.be/Voutu.be/
	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8		Experiential	7uDAA 3VHk https://www.youtube.com/watch?v=g
Feb	Gain a sound base to involve actively in working toward the resolution of environmental problems to the best of Individual capacity.		Environmental Problems Associated with Agriculture: Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.		7	PPT, Verbal Q &	https://youtu.be/[PgtdEw5 g https://youtu.be/y

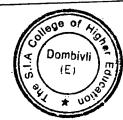
Mapping Course outcomes to Assessment

			Program:	BCOM	
Name	of the Teacher:	Dr. Shilpa Malani			
Course Environmental studies-II		dies-II	Class	FYBCOM-B	

				1000		Weight	Overall	
						1 -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	The state of the s	Marks	1	External	Remarks
L				Mary many for the state of the		1		
	Gain moré	JANASA	}					
	understanding enter	Unit 1:0/Solida spoi						·
		waste management		t.			Ser	
	of Environmental	for sustainable						Students became
1	Processes.	society	Project / presentation		NA	NÄ	25	more extrovert
		•		the state of the s				· · · · · · · · · · · · · · · · · · ·
	Gain a sound pase		ii de haaraa da aa aa aa aa aa aa aa aa aa aa aa a	ر به چن <u>ور که برای به به به به به به به به به به به به به </u>			William Willia	*
	to involve actively							
	in working towards	:						
	the resolution of		·	•				
Ì	environmental	Unit 2:						
	problems to the	Agriculture and						·
	best of Individual	Industrial						Peer learning
2	capacity.	development	Class Activity		NA	NA	25	found valuable
							h	
1	Have higher levels		·					
1	of awareness and			of H				
	sensitivity			10 de 00 10 10 10 10 10 10 10 10 10 10 10 10				
	regarding	Unit 3:		O Dombivli m				Students became
	Environment and	Tourism and		(E) $\int \overline{S}$				more participative
3	related problems	environment	Project / presentation	\$	NA	NA	25 .	in classroom

						Students realize
						the need of
Have higher levels						human concerns
of awareness and						for the environment in
sensitivity regarding	Unit 4: Environmental					which they live i
Environment and	Movements and		NA	NA	25	daily routine life
4 related problems	management	Class Activity				

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			TEACHING PLAN 2021-22				
			Program	BCOM			
Name of	the Teacher :	Mrs. Salochna Nag					
Course:		Accountancy and Financial Management II	Class	FYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken	3.2	
	Understand and apply the consignment accounting in actual	Consignment	Accounting for consignment transactions, Valuation of stock Invoicing of goods at higher price(excluding overriding commission,			Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Jan/22	practice	Accounts	normal/abnormal losses)	4	2		
Feb/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	10	lo	Problem solving through excel	
Mar/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	2	2_	Problem solving through excel	

College or Light (E) World or

1 ' ' '	Incomplete	Ascertaining missing figures and preparing Final accounts	12	8	Powerpoint Presentation for basic concepts and Problem solving through excel	
' ' '	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6		Problem solving through excel	er .
			34	28		

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	Program:	ВСОМ	
Name of the Teacher:	Mrs. Salochna Nagdev		
Accountancy and			
Financial			
Course: Management II	Class	FYBCOM (A)	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	<u>.</u>
	1						
	Understand and apply	ļ					
	the consignment				1		
	accounting in actual	Consignment		Ì			
	1 practice	Accounts	Test	NA	NA	25	
	Learn to prepare Final						· -
	Accounts from			1			
	incomplete records and	Accounting from					,
	apply the same in	Incomplete	}				
	1 ' ' ' .	Records	Test	NA	NA	25	

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	Sir		Near Balaji Mandir, Dombivli (East	<u>), 421203. </u>			
			TEACHING PLAN 2021-22				
			Program	BCOM			
Tama of	the Teacher :	Mrs. Salochna Nag	dev				ger
vame or	the reaction.	Accountancy and Financial	Class	FYBCOM (B)			
Course:		Management II	Class				
		Tonia	Sub-Topic	No. of L	ectures	Methodology	Links to references
Month	Course outcome	Topic		Planned	Taken		
Jan/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Accounting for consignment transactions, Valuation of stock Invoicing of goods a higher price(excluding overriding commission normal/abnormal losses)	f t g	2	Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Feb/2	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment	nt10	8	Problem solving through excel	
Mar/2	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignme		2 9	Problem solving through excel	

	Incomplete	Ascertaining missing figures and preparing Final accounts	12		Powerpoint Presentation for basic concepts and Problem solving through excel	
1 m la la 1, 1 m = 1 m m	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6	6	Problem solving through excel	
			34	26		

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Mapping Course outcomes to Assessment

		Wapping course out	COMICS to 7 ISSUEDITION	
		Program:	BCOM	
Name of	the Teacher :	Mrs. Salochna Nagdev		
	Accountancy and		1	
	Financial			İ
Course:	Management II	Class	FYBCOM (B)	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	l .	Overall weightage	Remark	
	Understand and apply							
	the consignment							;
	accounting in actual	Consignment		1	l	35		
	1 practice	Accounts	Test	NA	NA	25		—

				T	T		
	Learn to prepare Final					!	
	Accounts from						
	incomplete records and	Accounting from					Ì
	apply the same in	Incomplete					
2	actual practice	Records	Test	NA	NA	25	

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TEACHING PLAN 2021-22									
		Program: BCOM							
Name of the Teacher:	Mrs. Babita Nagdev								
Course: Commerce II		Class: FYBCOM (A)							

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services — Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.	8	%	, Class room	https://www.youtube. com/watch?v=zRA_Tp4 OtKw_

							_	
			Introduction:Concept of organized				· ·	
	Ì		and unorganized retailing, Trends	1				
]	in retailing, growth of organized					
1			retailing in India, Survival					
			strategies for unorganized					
			Retailers					
			Retail Format: Store format, Non					
		Retailing	- Store format, Store Planning,				-	
>			design and layout	_			a	e:
			Retail Scenario: Retail Scenario in				j	5
	Analyse the		India and Global context –					
	changes which	1	Prospects and Challenges in				ļ	ļ
February	are taking place		India.Mall Management –				Power Point	https://www.youtube.
and	in the retailing		RetailFranchising. FDI in		ļ			com/watch?v=yDOs5Y
March	sector		Retailing, Careers in Retailing		9	Eo	, Quiz, Video	
			TITTED O. A. O. A. A.		\neg			
			ITES Sector: Concept and scope					,
			of BPO, KPO, LPO and ERP.					
]		Banking and Insurance Sector:					
			ATM, Debit & Credit Cards,					
		Recent Trends in	Internet Banking - Opening of		- 1			
		Service Sector	Insurance sector for private					
		Service Sector	players, FDI and its impact on				1	
	· [Banking and					
	Evaluate the		Insurance Sector in India					
March	recent trends in		Logistics: Net working -					https://www.youtube.
1			Importance – Challenges			F0	ſ	com/watch?v=lS2Bobr
and Aorii	the serive sector		ا		8	0 -1	, Quiz, Video	<u>am64</u>



			Introduction: Meaning, Features, Functions andScope of E-Commerce-				
			Importance and Limitations of E-				·
		E-Commerce	CommerceTypes of E- Commerce:Basic ideas and Major				
			activities of B2C,B2B, C2C.Present status of E-Commerce in				
0	Understand the	0	India:ETransition to E-Commerce in	0		· 57	9
	scope and		India, Transition Challenges for			Power Point	https://www.youtube.
	functioning of E-		Indian Corporates; on-line Marketing		•	Presentation	com/watch?v=Zzs6kLlk
April	Commerce		Research.	. 8	96	, Quiz, Video	<u>AUQ</u>

		·	Program: Commerce	. *	-	
Name	of the Teacher : Mrs	s. Babita Nagdev				
Cours	e: Commerce II		Class: FYBCOM			

					j	Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta	weightage	
•						·	
	Understand the]				
	important types						
	of services,	Concept of Services					
	opportunities						
l	and challenges						https://www.youtube.
ŀ	faced by service						com/watch?v=zRA Tp4
	1 marketers		Class Room Quiz	NA	NA	25	<u>OtKw</u>

	Analyse the changes which are taking place in the retailing	Retailing						https://www.youtube. com/watch?v=yDOs5Y
2	sector		Class Room Quiz		NA	NA	25	<u>8eRnA</u>
3	Evaluate the recent trends in the serive sector	Recent Trends in Service Sector	Class Room Quiz		NA	NA	25	https://www.youtube. com/watch?v=IS2Bobr am64
	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	0	NA	NA	25	https://www.youtube. com/watch?v=Zzs6kLlk AUQ

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		TEACHING PLAN 2021-22		 	
		Program: BCOM			
Name of the Teacher:	Mrs. Babita Nagdev				
Course: Commerce II		Class: FYBCOM (B)			

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services — Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.		8	, Class room	https://www.youtube. com/watch?v=zRA_Tp4 OtKw_



]	<u> </u>	Total destination Comment of the state of		1	1	i I
			Introduction:Concept of organized				
]		and unorganized retailing, Trends				
			in retailing, growth of organized				
			retailing in India, Survival				
			strategies for unorganized		ĺ		
			Retailers			}	
			Retail Format: Store format, Non				
		Retailing	- Store format, Store Planning,				
	0	_	design and layout				_
			Retail Scenario: Retail Scenario in			ill	,
	Analyse the		India and Global context –				
	changes which		Prospects and Challenges in				
February	are taking place		India.Mall Management –			Power Point	https://www.youtube.
1	in the retailing		RetailFranchising. FDI in		1		com/watch?v=yDOs5Y
March	sector		Retailing, Careers in Retailing	g	08	, Quiz, Video	, , , , , , , , , , , , , , , , , , ,
IVIA CIT	50001		Trouming, convers in recoming	,		, Quiz, viaco	- CHIIA
			ITES Sector: Concept and scope				
	,		of BPO, KPO, LPO and ERP.				
			Banking and Insurance Sector:		ļ		}
			ATM, Debit & Credit Cards,		Ì		
}		10 / 10 1 ·	Internet Banking - Opening of				
1		Recent Trends in	Insurance sector for private			i	
		Service Sector	players, FDI and its impact on				:
			Banking and				
			Insurance Sector in India		1		
	Evaluate the		Logistics: Net working –			The state of the s	https://www.youtube.
March	recent trends in		Importance – Challenges		06		com/watch?v=lS2Bobr
and Aoril	the serive sector			8		, Quiz, Video	<u>am64</u>

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Dombivii m (E)

			Introduction: Meaning, Features,				
			Functions and Scope of E-Commerce- Importance and Limitations of E- Commerce Types of E-				
	,		Commerce:Basic ideas and Major activities of B2C,B2B, C2C.Present				·
			status of E-Commerce in	-			
0	Understand the	6	India:ETransition to E-Commerce in	0			æ
	scope and		India, Transition Challenges for			Power Point	https://www.youtube.
	functioning of E-		Indian Corporates; on-line Marketing		_	Presentation	com/watch?v=Zzs6kLlk
April	Commerce		Research.	8	50	, Quiz, Video	AUQ

			Program: Commerce		
Name of	the Teacher : Mrs	. Babita Nagdev			
Course:	Commerce II		Class: FYBCOM		

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta	weightage	
	1						
	Understand the						
	important types						
	of services,	Concept of Services	·				
	opportunities	•					
	and challenges						https://www.youtube.
	faced by service						com/watch?v=zRA Tp4
1	marketers		Class Room Quiz	NA	NA	25	<u>OtKw</u>

	Analyse the changes which are taking place in the retailing sector	Retailing	Class Room Quiz	NA	NA	25	https://www.youtube. com/watch?v=yDOs5Y 8eRnA
	Evaluate the recent trends in the serive sector	Recent Trends in Service Sector	Class Room Quiz	NA	NA_		https://www.youtube. com/watch?v=IS2Bobr am64
0	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	NA	NA _	25	https://www.youtube. com/watch?v=Zzs6kLlk AUQ

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			TEACHING PLAN 2021-22		 	
			Program	COMMERCE		
Name of the Teacher:		Sreekala Nair				
Course: Math	ematical and Statistical Techniques II	ВСОМ	Class	FY BCOM DIV B		

Month	Course outcome	Topic	Sub-Topic	No. of Lect	tures	Methodology	Links to references
	<u> </u>			Planned	Taken		
			Concept of real functions: Constant function, linear function, xn,ex,ax,logx. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
Feb-March	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Derivative of functions:Derivative as rate measure, Derivative of xn,ex,ax,logx.Rules of derivatives: Scalar multiplication, sum, difference, product, quotient,(Statements only), Simple problems. Second order derivatives.	6	7	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
,			Interest: Simple Interest, Compound Interest (Nominal& Effective Rate of Interest), Calculations involving upto 4 time periods.	5	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
March	CO2:To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	Annuity	Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Affective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	7	PPT AND PROBLEM SOLVING	College of Dombiv

	0		•				
		·	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	9	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
March-April	CO3: To understand interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients, Finding the equations of Regression lines by method of Least Squares.	6	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	



				$\mathbf{\circ}$			
	COATabakharda		Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	Ŧ	PPT AND PROBLEM SOLVING	
Jan-Feb	CO4:To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Lasperye's, Paasche's, Dorbisch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
April	CO5:To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson ,Continuous Probability distribution: Normal—Distribution.	15	12	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
	/LOLD		100				

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			Program:	ВСОМ	
Name of the Teacher :		Sreekala Nair			
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A	

SNO	Course Outcome	Topic linked	Assessment method	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2:To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT II Interest and Annuity	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand, interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to interpret the strength of relationship between variables
4	CO4:To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5:To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA		\	Students will be able to recognize different types of probability distribution

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			Program:	ВСОМ	
Name of the T	Ceacher:	Pranjalee K.			
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A	

SNO	Course Outcome	Topic linked	Assessment method	Marks	Weighta ge -	Overall weightage -	Remarks
					Internal	External	
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2:To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.		Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand, interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to interpret the strength of relationship between variables
4	CO4:To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5:To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA		\ 1	Students will be able to recognize different types of probability distribution

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		TEACHING PLAN	2021-22	
		Program	COMMERCE	
Name of the Teacher:	Pranjalee Kurundkar			
Course:	ВСОМ	Class	FY BCOM DIV A	

Month	Course outcome	Topic	Sub-Topic	No. of Lea	ctures	Methodology	Links to references
				Planned	Taken		
	COI: To		Concept of real functions: Constant function, linear function, xn,ex,ax,logx. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	4	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
Lop	understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Derivative of functions:Derivative as rate measure, Derivative of xn,ex,ax,logx.Rules of derivatives: Scalar multiplication, sum, difference, product, quotient,(Statements only), Simple problems. Second order derivatives.	6	Ь	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	4	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
	CO2:To define the concept of interest, distinguish between		Interest: Simple Interest, Compound Interest (Nominal& Effective Rate of Interest), Calculations involving upto 4 time periods.	5	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
Maxon	Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT II Interest and Annuity	Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Affective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	9	PPT AND PROBLEM SOLVING	





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		TEACH	ING PLAN 2021-22	
		Program	COMMERCE	
Name of the Teacher:	Pranjalee Kurundkar			
Course:	ВСОМ	Class	FY BCOM DIV A	<u> </u>

Month	Course outcome	Topic	Sub-Topic	No. of Le	tures	Methodology	Links to references
MIOHILI	Course outcome	Торк		Planned	<u>Taken</u>		
Woed	CO3: To understand interpret and analyse the strength of linear	UNIT III Bivariate Linear Correlation and Regression B	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	8	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
, rv	relation between bivariate data and the prediction of unknown data using a known data		Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients, Finding the equations of Regression lines by method of Least Squares.	6	6	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	





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		TEACHING PLAN 2	021-22	
		Program	COMMERCE	
Maine of the xendior	Pranjalee Kurundkar		FY BCOM DIV A	
Course:	BCOM	Class		

			Sub-Topic	No. of Le	ctures	<u>Methodology</u>	Links to references
Month_	Course outcome	Topic	Sub-Topic	Planned	Taken		
Jan Feb	CO4:To be able to		Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	9	PPT AND PROBLEM SOLVING	
Jan Jan	define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Lasperye's, Paasche's, Dorbisch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	
April	CO5:To define and recognize different types of probability distribution and its application.	Probability	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson ,Continuous Probability distribution: Normal Distribution.	15	14	PPT AND PROBLEM SOLVING,QUIZ, TUTORIAL,GOOGLE CLASSROOM	

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			TEACHING PLAN 2021	-22	- •		
			Program	ВСОМ			
Name of	the Teacher :	Mrs. Salochna Nago	 				
Course:		Accountancy and Financial Management IV	Class	SYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
			•	Planned	Taken		
Dec/21	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basiss of allocation, Problems Solving	6	5	Powerpoint Presentation, Excel and Quiz	
	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving (1) Problems	of Alico 8	0	Problem Solving through Excel	

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		/	Introduction of basic]	<u> </u>
		1	terms: Types of		i		
	-		companies, nature and				
	1		formation of companies,]	·
			Shares, Debentures,	1	I	ì	
			Share Capital, Reserves				
			and surplus, types of				
			assets and liabilities,				
			dividen, format of				
]		Balance Sheet (Only				
	0	0	theory) Issue of shares:	0		<u></u>	Ö
			Different modes IPO,				
	!	Introduction to	Private Placements				
<u> </u>		Company Accounts	Preferential, Rights,				
			ESO, SWEAT and	,		ł	
			ESCROW account, Issue				
l			of shares at par, premium				
			and discount, Under]	
			subscription and Over	,			
		n.	-				
			subscription of shares,				
	Understand the basics of		forfeiture and reissue of			n	
	1	1	forfeited shares, issue of			Powerpoint	
	Company Accounts and		shares for consideration			Presentation,	
	apply the same in actual		other than cash. (Only			basic problems	
Feb/22	practice		theory)	6	6	through excel	



	,					7	
			Issue of Debentures:				
			types of Debentures,				
			Issue of debentures at				
			par, premium and				
			discount, Issue of		,		
			Debentures with				
			consideration of				
0	0	0	Redemption fissue of	0		-	<i>₽</i>
			debentures for cash				
			receivable in instalments				
	Understand the basics of		or at a time Issue of				
	Company Accounts and		debentures for			problems	
	apply the same in actual		consideration other than			through excel	
1	practice		cash. (Only theory)	6	5	and quiz	
	Total		1	26			

Xalocly Faculty Convenor

Principal 1



I				Program:	BCOM	_	
I	Name of tl	he Teacher :	Mrs. Salochna Nagd	lev		 	
	Course:	Accountancy and Financial N	/Janagement IV	Class SYBCOM (A)	·		_

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
0	Understand the basis of ascertainment of profit prior to incorporation and preparation of company 1 Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Test	NA	e> NA	25	6
;	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Test	NA	NA	25	

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				- 11		
		TEAC	HING PLAN 2021-22			
>		0	Program: BCom			.F
	Name of the Teacher: Kavitha Nadar					
	Course: Accountancy and Financial Managem	ent - IV	Class: SYBCOM A			

Month	Course outcome	Topic	Sub-Topic	No. of I	ectures	Methodology	Links to references
				Planned	Taken		
				_			
	Learn Various Provisions of the						
	Companies Act 2013 regarding		·				
İ	preference shares and their						
	redemption, Also learn the purpose &						
Novem	Accounting Treatment of redemption	Redemption of	Sums on Redemption of		سے	PPT, MS -	
ber	of preference shares	Preference Shares	Preference Shares	6	0	EXCEL & Test	
-	Learn Various Provisions of the						
	Companies Act 2013 regarding		·				
	preference shares and their						
	l'						
	redemption, Also learn the purpose &	Dadametian of	Come on Radametian of			DDT MC	
Decem		Redemption of	Sums on Redemption of	c	8	PPT, MS -	
ber	of preference shares	Preference Shares	Preference Shares	6		EXCEL & Test	
7	Understand various methods and					 	
	accounting treatment of redemption of	Redemption of			0	PPT, MS -	
lanuary	1	Debentures	Sums on Redemption of Debenti	8	8	EXCEL & Test	
January	descritares	D GO GITTAIT GO	Table 30 Made in page 10 Made in the page 10 M				
	Understand various methods and						
Februar	accounting treatment of redemption of	Redemption of			8	PPT, MS -	j
lу	1	Debentures	Sums on Redemption of Debent	8	0	EXCEL & Test	



]	
						PPT, MS -	
	To Evaluate the students performance					Excel,	
	pre - exam		REvision of MCQ & Sums from		a	Microsoft	
March		Revision	all modules and conducted test	2	0	Forms	
				30	30		

Faculty =

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Principal &

Mapping Course outcomes to Assessment

PRINCIPAL

	iviapping Course outcomes to Asse	
	Program: BCOM	The S.I.A. College of Angher Eunication
Name of the Teacher: Kavitha Nadar		DOWRIATI (F)
Course Accounting & Financial Management IV	Class: SYBCOM A	

							Overall	
	SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage	
E WORK SOLL SOLL SOLL SOLL SOLL SOLL SOLL SOL	HEST TO	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference shares	Test	NA	NA	25	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss 0KHNUQWiW jLEh7kW- NaXRZCiK19a qUnLR1UQzFI UDRTVjI4UId NRKUOSIRHSD dWREpCVy4u

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0			6	,		en en en en en en en en en en en en en e	https://forms .office.com/P ages/DesignP ageV2.aspx?o rigin=NeoPort alPage&subp age=design&i d=tuVUVxbss 0KHNUQWiW jLEh7kW-
	Understand various methods and						NaXRZCiK19a qUnLR1UQzFi UDRTVjI4Uld
	accounting treatment of redemption of	Redemption of					NRKUOSIRHSD
L	debentures	Debentures	Test	NA	NA :	25	dWREpCVy4u
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			TEACHING PLAN 2021 Program	BCOM			
	ne Teacher :	Mrs. Salochna Nagd					
course:	it reaction :	Accountancy and Financial	Class	SYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Le	ectures Taken	Methodology	Links to references
	Understand the basis of ascertainment of profit prior to incorporation and preparation of company	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basiss of allocation, Problems Solving	6	7_	Powerpoint Presentation, Excel and Quiz	
	Understand the basis of ascertainment of profit prior to incorporation and preparation of company 2 Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving	8	8 8	Problem Solving through Excel	



	1	introduction of basic					
		terms: Types of		ļ			
		companies, nature and		ļ	ì		
1		formation of companies,		1			
		Shares, Debentures,				ļ	
1		Share Capital, Reserves				1	
l l		and surplus, types of		Ì	ļ	1	
		assets and liabilities,		ļ		ļ	
		dividen, format of		1			
;		Balance Sheet (Only		1	0		⇒
<i>o</i> .	>	theory) Issue of shares:	•				
)		Different modes IPO,		ì			
	Introduction to	Private Placements,			l		
	Company Accounts	Preferential, Rights,		1			
		ESO, SWEAT and		1			
		ESCROW account, Issue		1			
	1	of shares at par, premium		1			li
		and discount, Under					
		subscription and Over		ļ			
	Y	subscription of shares,					
		forfeiture and reissue of		1		•	
Understand the basics of		forfeited shares, issue of		1		Powerpoint	
Company Accounts and		shares for consideration				Presentation,	ļ
apply the same in actual		other than cash. (Only				basic problems	1
Feb/22 practice	1	theory)		6	G	through excel	



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	$oldsymbol{O}$,	
Understand the basics of Company Accounts and apply the same in actual Mar/22 practice		Issue of Debentures: types of Debentures, Issue of debentures at par, premium and discount, Issue of Debentures with consideration of Redemption, Issue of debentures for cash receivable in instalments or at a time Issue of debentures for consideration other than cash. (Only theory)	6	5	problems through excel and quiz	e e
Total			26	26		<u> </u>

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	Mapping Course outcor	nes to Assessmen	<u> </u>	
	Program:	BCOM		
Name of the Teacher :	Mrs. Salochna Nagdev			
Course: Accountancy and Financial Ma	anagement IV Class SYBCOM (B)	1		

Understand the basis of ascertainment of profit prior to incorporation and preparation of company 1 Balance Sheet Understand the basics of Company Accounts and apply the same in actual Treatment and Treatment of Profit Prior to Incorporation Test NA NA NA 25 Introduction to Company Accounts Test NA NA NA 25	 SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
Company Accounts and apply the same in actual Company Accounts		ascertainment of profit prior to incorporation and preparation of company	Treatment of Profit Prior to	0		NA		
		Company Accounts and			NA	NA	25	

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TEACHING PLAN 2021-22							
9 0		Program: BCom	0				
Name of the Teacher: Kavitha Nadar							
Course: Accountancy and Financial M	anagement - IV	Class: SYBCOM B					

Month	Course outcome	Topic	Sub-Topic	No. of Lectur		Methodology	Links to references
-				Planned	Taken		
<u> </u>	Learn Various Provisions of the				 -		
	Companies Act 2013 regarding					[
	preference shares and their						
	redemption, Also learn the purpose &					l	
Novem	•	Redemption of	Sums on Redemption of			PPT, MS -	
ber	of preference shares	Preference Shares	Preference Shares	6	5	EXCEL & Test	
					-	EXCEL CL TEST	
1.81	Learn Various Provisions of the				_		
vob) [5]]	Companies Act 2013 regarding						
13/	preference shares and their						
101	redemption, Also learn the purpose &		1				
Decem	Accounting Treatment of redemption	Redemption of	Sums on Redemption of	'	0<	PPT, MS -	
ber	of preference shares	Preference Shares	Preference Shares	6	8_	EXCEL & Test	
-	Understand various methods and						
	accounting treatment of redemption of	Redemption of	j			PPT, MS -	
January	debentures	Debentures	Sums on Redemption of Debent	8	\sim	EXCEL & Test	
			The state of the s		<u> </u>	LACLE & TEST	
	Understand various methods and						
Februar	accounting treatment of redemption of	Redemption of			-/	PPT, MS -	ľ
у	debentures	Debentures	Sums on Redemption of Debent	8	17	EXCEL & Test	

March	To Evaluate the students performance pre - exam	l	REvision of MCQ & Sums from		a	PPT, MS - Excel, Microsoft	
IVIAICII		Revision	all modules and conducted test	2	1	Forms	
L	<u> </u>			30	30		

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Overall

	Mapping Course outcomes to Assessment	PRINCIPAL
N- C(I FS I Y Y	Program: BCOM	The S.I.A College of Higher Education
Name of the Teacher: Kavitha Nadar		DOMBNO ST
Course Accounting & Financial Management IV	Class: SYBCOM B	

Test NA NA NA NA Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption Redemption of		3110	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	1
dWREpCVy4	//*		Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption	Redemption of Preference shares	Test _			25	d=tuVUVxbss 0KHNUQWiW

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						OKHNUQWIW
						jLEh7kW-
				ŀ		NaXRZCiK19a
						qUnLR1UQzFi
Understand various methods and						UDRTVjI4Uld
accounting treatment of redemption of	Redemption of					NRkU0SIRHSD
debentures	Debentures	Test	NA	NA	25	dWREpCVy4u
						-
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A ST TO		Ken			1	/
Faculty	Convenor	Principal				



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			mear baraji manani bom	Divi. (2000), 12.		_						
	TEACHING PLAN 2021-22											
			Program: BCOM			1. 3.	-					
Name of the Teacher:		Mrs. Babita Na	gdev									
Course:	Commerce IV		Class: SYBCOM									

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
•				Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and Inventory Management	Production Management: Objectives, Scope Production Planning and Control: Steps, Importance Production Systems: Concepts, Types- Continuous and Intermittent Productivity: Inventory Management- Objectives, Inventory Control- Techniques Scientific Inventory Control System- Importance Concept, Factors Influncing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UN0k1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u

December and January	Analyse about various dimensions of quality with the polynomial polynomial in the contract of	Quality Management	Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM-Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality	10	10	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BlVkvXyAqiKx UN0k1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u
	Understand about the Indian Financial Markets and their functioning	Indian an Financial Sy Sylvem	Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function sof SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.	10	11	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx URVdNTjhPUEhZT1VS VE5TTFJCMDISV1NMT S4u



Participants, Types of Derivaties Instruments. Ventures- Concept, Sources of Know about the Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. DUQZEXUVCXU0FNN	March	recent trends in	Recent Trends in Finance	Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role	11		PPT Quiz	https://forms.office.om/Pages/Response age.aspx?id=tuVUVx ss0KHNUQWiWjLEnL 4gz8LI1BIVkvXyAqiK: UQzExUVcxU0FNNE8 SU1VSk5EN0VFWU5
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Principal

Mapping Course outcomes to Assessment

	Program: Commerce		
Name of the T Mrs. Babita Nagdev			
Course: Commerce IV	Class SYBCOM		

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	
							https://forms.office.c
	Understand	0			0		om/Pages/ResponseP
	about the basics	Production	·				age.aspx?id=tuVUVxb
	of production	and					ss0KHNUQWiWjLEnLk
	management and	Inventory					4gz8LI1BlVkvXyAqiKx
<u> </u>	inventory	Management		i			UNOk1VDBWOTBJNFN
	management		·				RUIQ0WTZWWDNGW
1		<u> </u>	Quiz	NA	NA	25	EdGNy4u
	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	25	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ssOKHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UNOk1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u
3	Understand about the Indian Financial Markets and their functioning	SYLEM	Quiz Quiz	NA	NA	25	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx URVdNTjhPUEhZT1VS VE5TTFJCMDISV1NMT S4u

	O		0		_	
Know about the recent trends in 4 finance	Recent Trends in Finance	Quiz	NA	NA		https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UQzExUVcxU0FNNE83 SU1VSk5EN0VFWU5E NC4u

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Near Balaji Mandir, Dombivli (East), 421203.

		Mear Daidji Mari	un, Bonisti (====)		
		TEAC	HING PLAN 2021-22		
		Program: BCC			
Name of the T	eacher :	Mrs. Babita Nagdev		 	
	Commerce IV	Class: SYBCO	M (B)		

	C	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
Month	Course outcome	Topic		Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and	System- Importance Concept, Factors Influncing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8Li1BIVkvXyAqiKx UN0k1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u

		••				Г	
and January	Analyse about various dimensions of quality with the help of different quality management techniques	Ouality	Introduction to Quality: Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM- Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality	10	10	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UN0k1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u
February	Understand about the Indian Financial Markets and their functioning	Indian an Financial Sy System	Indian Financial Market: Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function sof SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.	Ì		PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx URVdNTjhPUEhZT1VS VE5TTFJCMDISV1NMT



	\sim	_	 	_	
March Know aborecent tre		Mutual Funds- Advantages and Limitationd, Types, Factors responsible for growth of mutual funds- systematic Investment Plan. Commodity Market- Categories, Derivatives Market: Types, Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role of Self Help Groups	 10	PPT, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UQzExUVcxU0FNNE83 SU1VSk5EN0VFWU5E NC4u

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Mapping Course outcomes to Assessment

]	Program: Commerce			
Name of the T	Mrs. Babita Nagd	ev				
Course:	Commerce IV		Class SYBCOM			

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	weightage	
							https://forms.office.c
Ì	Understand	0	6	0			om/Pages/ResponseP
	about the basics	Production					age.aspx?id=tuVUVxb
	of production	and					ss0KHNUQWiWjLEnLk
	management and	Inventory					4gz8LI1BIVkvXyAqiKx
	inventory	Management			İ		<u>UNOk1VDBWOTBJNFN</u>
	management						RUIQ0WTZWWDNGW
1			Quiz	NA	NA	25	EdGNy4u
2	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	25	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8LI1BIVkvXyAqiKx UN0k1VDBWOTBJNFN RUIQOWTZWWDNGW EdGNy4u
3	Understand about the Indian Financial Markets and their functioning	·	Quiz COLLEGE OF THE PARTY OF TH	NA	NA	25	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEnLk 4gz8Li1BlVkvXyAqiKx URVdNTjhPUEhZT1VS VE5TTFJCMDISV1NMT S4u

				\boldsymbol{U}			
		,					
i	·						https://forms.office.c
							om/Pages/ResponseP
		Recent Trends	·				age.aspx?id=tuVUVxb
		in Finance					ss0KHNUQWiWjLEnLk
		п гшансе			ļ		4gz8LI1BIVkvXyAqiKx
	Know about the						UQzExUVcxU0FNNE83
	recent trends in						SU1VSk5EN0VFWU5E
4	finance		Quiz	NA	NA	25	NC4u

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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the T	Teacher:	Hema Iyengar					
Course:	Business Economics	(V	Class	SYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of 1	Lectures	Methodology	Links to references
·					Taken		
	:		Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
concepts a theories of Ir public finai	Understand the basic	T '' 1 D 1 C	Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	,	PPT and Class Exercise	
	concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2_	PPT and Class Exercise	
			Relation between Efficiency, Markets and Government	1	1	PPT and Real Examples	
December			Concept of public goods and role of government	2	2_	PPT	
			Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
December	Analyze the sources		Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2)	ODMENI)	

	of public revenue for the government	U 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influencing incidence of taxation	2	2	PPT	
T			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	ĺ	١	PPT	
January			Redistributive and anti-inflationary nature of taxation and its implications	1]	PPT, Class Activity, Real Examples	
January	y Analyze the sources of public expenditure for the government		Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
	for the government	Public Debt	Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2	·	
February		,	Public debt: classification - burden of debt finance: internal and external- public debt and	2	2,	PPT and Class Exercise	
		· · · · · · · · · · · · · · · · · · ·	Fiscal Policy: meaning, objectives, constituents, limitations	3	2	PPT and Class Exercise	
February	Suggest measures that can be taken to	an ha takan ta	Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
	improve fiscal discipline of the government and make it more accountable		Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March		TO THE BE	Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
	Contract to	J§∭ Re	evision	4	1		

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Total 38 35

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Principal

Mapping Course outcomes to Assessment

		Wahlan O and a district		
		Program:	BCOM	
Name of th	e Teacher: Mrs. Hema Iyengar			
Course:	Business Economics IV	Class	SYBCOM A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



Analyze the source of public expenditu for the governmen	re Expenditure and	Class Activity	NA	NA	25	justified different areas where government s spend, and why government s have to go for public
Suggest measures that can be taken t improve fiscal discipline of the government and make it more accountable		Class Activity	NA	NA	25	understood the concept of budget and why financial administrati on is needed to improve performance of

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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher: Hema Iyengar							
Course:	Business Economics	IV	Class	SYBCOM	3		

Month	Course outcome	Topic	Sub-Topic	No. of 1	Lectures	Methodology	Links to references
				Planned	Taken		
			Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
November	November Understand the basic concepts and theories of Indian public finance December	concepts and heories of Indian public finance Unit 1: Role of Government in an Economy	Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	j	PPT and Class Exercise	
			Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2	PPT and Class Exercise	
Dagamban			Relation between Efficiency, Markets and Government	1	1	PPT and Real Examples	
December			Concept of public goods and role of government	2	2_	PPT	
	<u>-</u>	· · · · · · · · · · · · · · · · · ·					
			Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
December	Δnalvze the sources		Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2	1	COMBINITY OF	

	of public revenue for the government	Urt 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influence on incidence of taxation	2	2	PPT	
January			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	1	1	PPT	
			Redistributive and anti-inflationary nature of taxation and its implications	1	,	PPT, Class Activity, Real Examples	
January	Analyze the sources of public expenditure	Unit 3: Public Expenditure and Public Debt	Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
	for the government	Fublic Debt	Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2		
February	у		Public debt: classification - burden of debt finance: internal and external- public debt and	2	2	PPT and Class Exercise	
			Fiscal Policy: meaning, objectives, constituents, limitations	3	2,	PPT and Class Exercise	
February	Suggest measures that can be taken to	can be taken to Unit 4: Fiscal	Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
	improve fiscal discipline of the government and make it more accountable	Management and Financial Administration	Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March		OF MG	Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
		Re Re	evision	4	4		

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Faculty

Jena

Principal

Mapping Course outcomes to Assessment

		Mapping coarse oateomics t	O ASSESSITIETIC	
		Program:	ВСОМ	
Name of the	e Teacher: Mrs. Hema Iyengar			
Course:	Business Economics IV	Class	SYBCOM B	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Class Activity	NA	NA	25	justified different areas where government s spend, and why government s have to go for public
Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Class Activity	NA	NA	25	understood the concept of budget and why financial administrati on is needed to improve performance of

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	TEACHING PLAN 2020-21									
			Program	SYBCOM						
Name of the	Name of the Teacher: S. Sai Sree		Sem	1						
Course: Computer Programming -		Class	SY							

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Understand the computer communication System	Unit 1	Iso OSI Reference Model, TCP/IP Protocol Stack, Email, internet address, SMTP,FTP, POP, MIME, IMAP, Telnet, HTTP, Java, Internet, Extranet, Search Engines, Web Crawlers	15	12	Lecture Demo PDF	-
January	CO2: Understand the concept of DBMS	Unit 2	What is Database, Relational Database, Database capabilities	15	12	Lecture Demo PDF	_

			MS-Office workspace basics, Exploring the office menu, working with robbon,				
February	CO3: Understand the basics of MS-Access	Unit 3	opening an access database, Exploring database objects, creating database, changing views, Working with datasheets, moving among records, updating records, adding records to table, using the PIVOT chart view, Adding a table to database, adding fields to a table, adding a lookup field, setting the primary key, importing data(From Excel)	15	13	Lecture Demo PDF	
March	CO4: Create reports, and write queries	Unit 4	Creating a query, working with queries, saving and running query, calculated fields, using aggregate function, What is form, creating a form with form wizard, working in design view, working with records on a form, what is a report tool, Printing report, saving report, designing a report, changing report layout, creating mailing labels	15	14	Lecture Demo PDF	
				60	51		-

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Mapping Course outcomes to Assessment

		Program:	ВСОМ	 	
Name of the Teacher:	S. Sai Sree				
Course: Computer Programming		Class	SY		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the computer communication system	Unit 1	Class Activity	NA	NA		Students understand the basic protocol for communication
2	Understand the concept of DBMS	Unit 2	Class Activity	NA	NA	75	students gets knowledge on the DBMS Concepts
3	Understand the basics of MS-Access	Unit 3	Internal Assessment	25	25		Students are able to create Database and create forms,
4	Create reports & Write queries	Unit 4					reports, queries

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		TEACHING PLAN 2021-22		_	-	· · · · · · · · · · · · · · · · · · ·
		Program Bachelor of Commerce				
Name of the Teacher: Dr.Hasitkumar Nagariya				\neg		
	INTRODUCTION			$\neg +$		
	ТО				I	
	MANAGEMENT					
Course:	ACCOUNTING	Class	SYBCOM	Ale	-B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectur		Methodology	Links to references
				Planned	Taken		
JUNE & JULY-21	Understand management accounting concepts related to the management functions of planning, control, and decision making.	Chapter 1 Introduction to Management Accounting	CHAPTER-1-Meaning, Definition of MA, Nature of MA, Scope of MA, Functions of Management Accounting	1	4	PPT,LECTURE	

<i>:</i>	•	C					
			Decision Making Process, Information- Meaning, Characteristics, Qualities, Types of Information, Distinguish Between- Financial Accounting and Mangement Accounting		1	2 PPT,LECTURE	
			Users of Financial Statements, Financial Statement Analysis, Tools of Analysis (Techniques of Management Accounting)		1	PPT,YOU TUBE 1 VIDEO	https://w ww.youtu be.com/w atch?v=h0
			Vertical Balance Sheet Proforma and Problem, Vertical Balance Sheet- Big(Horizontal Balance Sheet)			PPT,ROLE 2 PLAY	
			Vertical Balance Sheet-Big(Trial Balance), Vertical Income Statement- Proforma	1		2 PPT,LECTURE	
	·		Vertical Income Statement-Problem (Horizontal Profit and Loss Account), Vertical Income Statement-Problem (Trial Balance)	1		PPT,LECTURE	
			Vertical Income Statement and Vertical Balance Sheet Problem	1		PPT,LECTURE	-
			Trend Analysis-Theory,Trend Analysis-Balance Sheet	1	2	PPT,LECTURE	
Aug-21			Trend Analysis-INCOME STATEMENT,Comparative Statement- Theory,Balance Sheet Problem	1	2	PPT,LECTURE	

	T	_	To	·—			
			Comparative Income Statement	1	1		
			Problem,Common Size Income				
			Statement, Theory, Common Size Balance				İ
	ļ <u>. </u>		Sheet, Common Size Income Statement	1		PPT,LECTURE	
							https://
							ww.you
	Acquire conceptual						be.com
	knowledge of	Chapter-2-Ratio				PPT,GROUP	atch?v=
	Management	Analysis and				DISCUSSION,Y	gt9Gmz
	Accounting	Interpretation	Meaning and Forms of Ratio	2	1	ou Tube Video	MgE
			Classification Of Ratios, Trading and				
_			Capitalisation	2	1	PPT,LECTURE	l
			Analysis, Types of Balance Sheet		_		
			Ratios and Revenue Statement			Lecture,Group	
-			Ratios	3	1	Discussion	
		 		2			
			Balance Sheet Ratio Problem			Lecture, Group	
			Dutance Sheet Natio Floptein	2		Discussion	
			Polongo Chaet Batis Bushlam			Lecture, Group	
			Balance Sheet Ratio Problem	2		Discussion	
			Income Statement Ratio Problem	2	1	PPT,LECTURE	
						PPT,LECTURE,	
		·				GROUP	
Sep-21			Combine Ratio -Types	1	1	DISCUSSION	
			Combine Ratio Problem	1		PPT,LECTURE	
						PPT,GROUP	<u> </u>
			Combine Ratio Problem	1		DISCUSSION	



		r					
	Understand analysis and interpretation techniques of Financial Statement.	Chapter-3 Working Capital	Chapter-3-Meaning of Working Capital, Types of Working Capital, Factors affecting Working Capital Advantages of Working Capital, Disadvantages of Working	1	2	PPT,LECTURE You Tube 1 Videos	https://ww.yo be.cor atch?v
			Capital, Types of Operating Cycle			1 PPT,LECTURE	
			Gross and Net Operating Cycle,Proforma of Estimation of Working Capital Requirement,Problem	2		LECTURE	
			Problem of Working Capital Requirement	2		PPT,GROUP DISCUSSION	
			Problem of Working Capital Requirement	2	1	PPT,LECTURE	
	Understand analysis and interpretation techniques of Financial Statement.	Chapter-4 Capital Budgeting	Capital Investment Decisions, Meaning of Capital Budgeting, Features and Importance of Capital Budgeting, Capital Budgeting Process, Types of Capital Investment Decisions	2	1	PPT,LECTURE, You Tube Videos	https:// ww.you be.com, atch?v= 0ckUTN ms
Oct-21			Types of Cash Flow, Techniques of Evaluation-1) Different Methods, 2) Factors in Selection of Method	, 2		PPT,Lecture	
			Pay Back Period, Pay Back Profitability, Average Rate of Return- Theory and Problems	2		PPT,Lecture	The S.

İ	Net Present Value Method-Theory and			
<u> </u>	Problems	2	2 PPT,Lecture	
	Discounted Payback Period-Theory and			
	Problem, Profitability Index, Project	1		
1	Ranking and Capital Rationing-Theory	- 1		
	and Problem	2	4 PPT,Lecture	

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Mapping Course outcomes to Assessment

		11 8 00 000 000000 00 70303311161	110		
		Program Bachelor of Commerce			 _
Name of the	Teacher : Dr.Hasitkumar	Nagariya			
	INTRODUCTION				
ł	ТО]	
1	MANAGEMENT				
Course:	ACCOUNTING	Class	SYBCOM		
			BIBCOM	<u></u>	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
			1			-	
٠	Understand						
	management						1
	accounting concepts						
	related						
	to the management	Chapter 1					1
	functions of planning,	Introduction to					1
	control, and	Management					J
	1 decision making.	Accounting	Internal Test	25	25		l
			internal rest		25	75	 -
	Acquire conceptual		•		.		
	knowledge of	Chapter-2-Ratio			- 1		
	Management	Analysis and		1 1			
	2 Accounting	Interpretation	Internal Test	25	25	75	
				ر			
	Understand analysis						
	1	Chapter-3				1	
		Working Capital				l	
	_ 1	Management	Quiz	NA	NA	75	



	<u> </u>)			
Understand analysis						
and interpretation	1			1 1		1
techniques of	Chapter-4 Capital			1 1		1
4 Financial Statement.	Budgeting	Quiz	NA	NA	75	
						
						

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	TEACH	ING PLAN 2020-21
	Program	BCOM
Name of the Teacher :	Deepika Iyer	
Course: Foundation Course 2	Class	FYBCOM (A)

Month	Course outcome	Topic	Sub-Topic	No. of Lectur		Methodology	Links to references
				Planned	Taken		
JAnuary	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	7	2	РРТ	
Februva	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	10	6	РРТ	



April	manage stress and conflict	Society					
	Gain more understanding and	and Conflict in Contemporary	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	8	10	РРТ	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	10	6	PPT	
March	Gain more understanding regarding working of Environmental Processes		Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life;Sustainable development- concept and components; poverty and environment		6	PPT	

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Mapping Course outcomes to Assessment

		Wapping course catedinas			
		Program:	ВСОМ		
Name of the Teacher :	Deepika Iyer				
Course: Foundation Course 2		Class	FYBCON	1 /	

					Weightage -	Overall weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	_	Remarks
-	Introduce students to the	Globalisation					
	changing scenario with	and Indian					
1	reference to Indian society	Society	Test/ Assignment	10	5	15	
	Develop a basic understanding						
	about issues related to human						
2	right	Human Rights	Test	10	5	15	
-	Gain more understanding			ļ			
1	regarding working of				_		
3	Environmental Processes	Ecology	Test/ Assignment	10	5	15	
	Sensitize the students on	Understanding					
	various social issues. and	Stress and					
	understand stress and conflict	Conflict	Test	10	5	15	
		Managing Stress					
1		and Conflict in					
	Gain more understanding and	Contemporary					
ا ا	manage stress and conflict	Society	Test / project	10	5	15	ļ
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Financial Accounitng VI Class TyBCOM (A) Month Course outcome Topic Sub-Topic No. of Lectures Methodology Links to reference Planned Taken Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Topic Sub-Topic No. of Lectures Methodology Links to reference Powerpoint Presentation for basic concepts, Problem Solving through Transactions of Foreign Currency Transactions of Foreign Currency Topic Sub-Topic No. of Lectures Methodology Links to reference Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz Juli7Zxf Z- GpFUQiUzUjhKQ				Near Balaji Maridir, Dombivi	1 (Ed3C)) 12120C			
Mrs. Salochna Nagdev Financial Accounitng VI Class TYBCOM (A) Month Course outcome Topic Sub-Topic No. of Lectures Methodology Links to reference Planned Taken Powerpoint Presentation for basic concepts, problem sale of goods, services and apply the same in actual practice Accounting of Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Topic No. of Lectures Methodology Links to reference Powerpoint Presentation for basic concepts, problem Solving through Excel, Quiz Mittps://forms.off e.com/Pages/Re: onsePage.aspx?ii tuVUVxbssOKHN QWiWiLEkpNXe: ill.i7zxf Z- GpFUQIUZUjhKO LUji2NkWIUZNU LUji2NkWIUZNU LUSISWWIUZNU LUSIS				TEACHING PLAN 2021-2	22			
Name of the Teacher: Nagdev Financial Accouniting VI Class TYBCOM (A) Month Course outcome Topic Sub-Topic No. of Lectures Methodology Links to reference Planned Taken Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Transac				Program	BCOM			
Month Course outcome Topic Sub-Topic No. of Lectures Methodology Links to reference Planned Taken Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Transactions of Foreign Currency Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Transactions of	Mame of tl	he Teacher :	l	0 .	0		. -	
Month Course outcome Topic Sub-Topic Planned Taken Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Topic Sub-Topic No. of Lectures Planned Taken Powerpoint Presentation for basic concepts, Problem Solving through Transactions. Computation and treatment of exchange rate differences Topic Sub-Topic No. of Lectures Methodology Links to reference Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz OwiWilekpNXe. Jilli7Zxf Z- GpFUQIUZUjhKQ LUji2NkIMUZNSL	Course:			Class	1			
Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Transactions of Foreign Currency Accounting of Transactions of Transact		Course outcome	Торіс	Sub-Topic	No. of Le	ctures	Methodology	Links to reference
conversion of foreign currency transactions in reporting currency and apply the same in actual practice Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Transactions of Foreign Currency Accounting of Transactions of Foreign Currency Accounting of Transactions of Transac					Planned	Taken		
1)8(1//)		conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Transactions of	sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12		Presentation for basic concepts, Problem Solving through	e.com/Pages/Res onsePage.aspx?id tuVUVxbss0KHNU QWiWjLEkpNXe75 jlLi7Zxf Z- GpFUQjUzUjhKQz LUjl2NklMUzNSU



Jan/22	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts	10	13	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Feb/22	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on purchase method only.	15		Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEkpNXe7SJ ilLi7Zxf Z- GpFUQ0lOS1gxMO 82SkxQTEkwSE4w WkpBVTRETC4u



Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub- Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract		0	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Understand the accounting of Liquidation of Companies Mar/22	Liquidation of Companies	Practical problem Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	8	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Total			53	<u> </u>		

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Mapping Course outcomes to Assessment

		Program:	ВСОМ		
Name of the Teacher:		Mrs. Salochna Nagdev		 	
Course:	Financial Accounting V	Class	TYBCOM	 	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage	
	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	Test	NA	NA	20	https://forms.offic e.com/Pages/Resp onsePage.aspx?id= tuVUVxbss0KHNU QWiWjLEkpNXe7SJ ilLi7Zxf_Z- GpFUQjUzUjhKQzh LUjl2NkIMUzNSU0 c5SIdWUC4u
	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Test	NA	NA NA	20	



Understand the concept and accounting of Amalgamation of	AS – 14 -	Test			
companies and apply the same in actual practice	Amalgamation, Absorption &				https://forms.offic e.com/Pages/Resp
	External				onsePage.aspx?id=
1	Reconstruction		1		tuVUVxbss0KHNU
	(excluding intercompany				QWiWjLEkpNXe7SJ ilLi7Zxf_Z-
0	holdings)		0	0	GpFUQ0lOS1gxM0
3			NA	NA	82SkxQTEkwSE4w 20 WkpBVTRETC4u
Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual	Underwriting of Shares & Debentures	Test			
4 practice		T	NA	NA	20
Understand the accounting of Liquidation of Companies	Liquidation of Companies	Test			
5			NA	NA	20
		<u> </u>	-		
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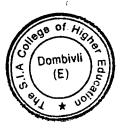
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			TEACHING PLAN 2021-22	2			
			Program	BCOM			
Name of tl	he Teacher :	Mrs. Salochna Nagdev		.0			
Course:		Financial Accounitng VI	Class	TYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/22	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	In relation to purchase and sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12	00	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEkp NXe7SJilLi7Zxf Z- GpFUQjUzUjhKQzhLUj I2NkIMUzNSU0c5SId WUC4u



External treatments of pooling of nterests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on			Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts			Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice AS – 14 – Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings) AS – 14 – Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings) Neaning and Computation of purchase consideration. Problems based on Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz Nttps://forms.office om/Pages/Respons age.aspx?id=tuVUV ssOKHNUQWiWiLEI NXe7SJilLi7Zxf Z-GpFUQOIOS1gxMOS SkxQTEkwSE4wWk	Ja	an/22					13		7
[Paramos monos on J.] = 1 [11]	Fee		Understand the concept and accounting of Amalgamation of companies and apply the	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration.	15	ΙΉ	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEkp



Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Introduction, Underwriting, Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub- Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract Practical problem	8		Powerpoint Presentation for basic concepts, Problem Solving, Quiz
Understand the accounting of Liquidation of Companies Mar/22	Liquidation of Companies	Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	7	Powerpoint Presentation for basic concepts, Problem Solving, Quiz
Total			53		

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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher:		Mrs. Salochna Nagdev			 	
Course:	Financial Accounting V		Class	TYBCOM		

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage	
2	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	6	NA	NA	20	
2	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership		NA	NA	20	
	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	Test				https://forms.office.c om/Pages/ResponseP age.aspx?id=tuVUVxb ss0KHNUQWiWjLEkp NXe7SJilLi7Zxf_Z- GpFUQ0IOS1gxM082 SkxQTEkwSE4wWkpB
3				NA	NA	20	VTRETC4u



acco Und and	derstand the ounting of derwriting of Shares Debentures and apply same in actual	Underwriting of Shares & Debentures		NA	NA	20	
acco	derstand the ounting of Liquidation Companies	Liquidation of Companies	0	NA	NA>	20	

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	TEACHING PLAN 2021-22								
			Program	BCOM					
Name of the	Teacher:	Hema Iyengar							
Course:	Business Economics	VI .	Class	тувсом В					

Month	Course outcome	Topic	Sub-Topic	No. o	of Lectures	Methodology	Links to references
		, ·		Planned	Taken		
	Evoloin various	limit 1.	Introduction	2	2	PPT	
December	Explain various concepts associated	Unit 1: Introduction to	Ricardo's Theory	2	2	PPT	
	with international	International	Heckscher-Ohlin Theory	2	2	PPT	
January	trade	Trade	Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
	Differentiate	Unit 2:	Introduction, Free Trade Vs Protection	2	2	PPT	
January	between free trade and protection	Commercial Trade Policy	Tariff and Non-Tariff Barriers- Meaning, Types, Effects	2	2	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	
			CE OS			,	

February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Types of Disequilibrium Causes and Measures to Correct Disequilibrium	2 2 2	2 2 2	PPT and Class Activity PPT and Class Activity	
			WTO – Recent developments in TRIPs, TRIMs, and GATS	2	2	PPT	
	Describe how		Meaning and functions of foreign exchange market	1)	PPT, Videos, and Class Activity	1
March	different currencies interact with each	Unit 4: Foreign	Determination of equilibrium rate of exchange	1	1	PPT and Class Activity	
	other in the international market	Exchange Market	Purchasing power parity theory	1	1	PPT and Class Activity	
			Spot and forward Rates, Arbitrage	1	1	PPT	
			Role of Central Bank in Foreign Exchange Management	2	2	PPT	
			Managed Flexible exchange rate system of India	2	2	PPT	
April			Revision	4	4		
Total				38	38		-

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Mapping Course outcomes to Assessment

		Program:	ВСОМ		
Name of the	Mrs. Hema Iyengar			•	
Course:	Business Economics VI	Class	TYBCOM	13	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Class Activity	NA	NA	25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments

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Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

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		TEACHING 1	PLAN 2021-22	
		Program	BCOM	
Name of the Teacher:	Hema Iyengar			
Course: Business Econo	omics VI	Class	TYBCOM	

Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
Month	000,50 00.00			Planned	Taken		
		· · · · · · · · · · · · · · · · · · ·	Introduction	2	2	PPT ·	
December	Explain various	Unit 1:	Ricardo's Theory	2	2	PPT	
Common	concepts associated with international	Introduction to International	Heckscher-Ohlin Theory	2	2	PPT	
January	trade	Trade	Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
	Differentiate	Unit 2:	Introduction, Free Trade Vs Protection	2	2	PPT	
January	between free trade and protection	Commercial Trade Policy	Tariff and Non-Tariff Barriers- Meaning, Types, Effects	2	2,	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	
							<u></u>

February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Meaning of BOP, Structure Types of Disequilibrium Causes and Measures to Correct Disequilibrium WTO – Recent developments in TRIPs, TRIMs, and GATS	2 2 2	2 2 2 2	PPT and Class Activity PPT and Class Activity PPT	
	Describe how		Meaning and functions of foreign exchange market	1	.)	PPT, Videos, and Class Activity	
March	different currencies interact with each	Unit 4: Foreign	Determination of equilibrium rate of exchange	1)	PPT and Class Activity	
	other in the international market	Exchange Market	Purchasing power parity theory	1	1	PPT and Class Activity	
			Spot and forward Rates, Arbitrage	1	1	PPT	-
			Role of Central Bank in Foreign Exchange Management	2	2	PPT	,
			Managed Flexible exchange rate system of India	2	2,	PPT	
April			Revision	4	4		
Total				38	38		

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Mapping Course outcomes to Assessment

		Program:	BCOM
Name of the	Mrs. Hema Iyengar		
Course:	Business Economics VI	Class	TYBCOM A

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade Explain various Unit 1: Introduction to International Trade		Class Activity	Class Activity NA		25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments

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Describe how different currencies interact with each other in the international market	Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

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Near Balaji Mandir, Dombivli (East), 421203.

			Near Balaji Mandir, Dombiv	11 (Ed3t), 42			
		TEACH	IING PLAN 2021-22				
			Program : BCom				
Name of the	he Teacher : Kavitha Nadar				<u> </u>		
	ost Accounting		Class: TYBCOM A				
	Course outcome	Topic	Sub-Topic	No. of Lo	ectures	Methodology	Links to references
Wonen	Course outcome			Planned	Taken		
December	understand the various elements of	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
	marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6_	PPT, MS - EXCEL& Test	
S. I.A. COLLEG	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	
January of the Edition of the Editio	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	accounting			<u> </u>	<u> </u>	 	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	10	PPT, MS - EXCEL& Test	

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February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	4	PPT, MS - EXCEL& Test	
	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting apllicable in market.		Sums on Contract Costing & emerging concepts of cost accountingd	10	ι	PPT, MS - EXCEL& Test	
1	To Evaluate the students performance pre - exam		REvision of MCQ & Sums from all modules and conducted test	4	L	PPT, MS - Excel, Microsoft Forms	
				60	55		

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Mapping Course outcomes to Assessment

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Program: BCOM

Program: BCOM

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Class TYBCOM A

Class TYBCOM A

						
					Overall	
SNO	Course Outcome	Topic linked	Assessment methodology Marks	Weighta	weightage	Links to references

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	understand the various elements of				ŀ		NaXRZCiK19aqUnLR1
	marginal costing technique. LEarn the						UOFkwQVISQkZCWIQ
ľ	formulae and understand it to apply						5QIBSMExBWjNRVzF
3	under appropriate situations	Marginal Costing	Test	NA	NA	15	DWC4u
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(OHELL)		Process Costing	Test	NA	NA	20	ss0KHNUQWiWjLEh7
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	Understand the non - integral system of				1		UQVBIRDdQVlpaNUd
	maintaining books of accounts in cost	0	0	ء	-		LT0Q1VDIOM0EwNFI
5	accounting	Cost Control	Test	NA	NA	20	XVi4u
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	Ascertain the cost incurred and to show						PortalPage&subpage
	the profit earned or loss suffered on						=design&id=tuVUVxb
	each contract undertaken after its	Contract Costing	Test	NA	NA	20	ss0KHNUQWiWjLEh7
	completion as also from time to time						kW-
	during the period of its execution.						NaXRZCiK19aqUnLR1
							UQVBIRDdQVlpaNUd
6							LT0Q1VDIOM0EwNFI
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KOUTA JOS	1						kW-
		_					NaXRZCiK19aqUnLR1
		Some emerging					UOUwwTDMzTjdWN
		concepts in Cost	İ				1pHOUE4TkJZT1dIU1
7	market.	Accounting	Test	NA	NA	10	VHTi4u
			,				
8	V - S/~						

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		TEACH	HING PLAN 2021-22				4.4
			Program : BCom				
Name of t	he Teacher : Kavitha Nadar						
	Cost Accounting		Class: TYBCOM B				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dagamhar	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
<u> </u>	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6	PPT, MS - EXCEL& Test	
	Define equivalent units of production. Prepare process cost to calculate		Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
(affluagry)	inderstand the non - integral system of	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	16	PPT, MS - EXCEL& Test	

March	To Evaluate the students performance pre - exam	1	REvision of MCQ & Sums from all modules and conducted test	4 60	4 33	Excel, Microsoft Forms	
March	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting apllicable in market.		Sums on Contract Costing & emerging concepts of cost accountingd	10		PPT, MS - EXCEL& Test PPT, MS -	
February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	8	PPT, MS - EXCEL& Test	

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Faculty O DOMBIVLE TO	Convenor Mapping Course outcomes to	
Name of the Teacher: KAvitha Nadar	Program: BCOM	The S.I.A. Colley Car Education
Course: Cost Accounting	Class TYBCOM B	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta	weightage	Links to references

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-	Standard Costing	Test	NA	NA	15	ss0KHNUQWiWjLEh7
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variances						NaXRZCiK19aqUnLR1
						URU5KQldCUklyNzJW
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	<u> </u>					SALLON, TOTTION TOTAL
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						eV2.aspx?origin=Neo
						PortalPage&subpage
						=design&id=tuVUVxb
						ss0KHNUQWiWjLEh7
				j		kW-
understand the various elements of						NaXRZCiK19aqUnLR1
marginal costing technique. LEarn the					•	UOFkwQVlSQkZCWlQ
						5QIBSMExBWjNRVzF
	Marginal Costing	Test	NΔ	NΔ	15	DWC4u
						https://forms.office.c
						om/Pages/DesignPag
						eV2.aspx?origin=Neo
<i>\</i>						PortalPage&subpage
Define equivalent units of production.						=design&id=tuVUVxb
	Process Costing	Test	NA	NA	20	ss0KHNUQWiWjLEh7
	_					kW-
						NaXRZCiK19aqUnLR1
						UQUg2MIIZNUVXNV
						M0Wk5DUEJRMlpMN
						ziiTS4:
	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	standard costing as a tool of cost reduction. Calculate material and labour variances understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations Marginal Costing Process Costing Process Costing	standard costing as a tool of cost reduction. Calculate material and labour variances Understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations Marginal Costing Test Test Test Test	standard costing as a tool of cost reduction. Calculate material and labour variances Standard Costing Test NA understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations Marginal Costing Test NA Process Costing Test NA	standard costing as a tool of cost reduction. Calculate material and labour variances Standard Costing Uniderstand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations Marginal Costing Test NA NA NA NA NA NA NA NA NA N	standard costing as a tool of cost reduction. Calculate material and labour variances Standard Costing Test NA NA 15 Understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations Marginal Costing Marginal Costing Test NA NA NA 15 Process Costing Test NA NA NA NA 20

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	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	<i>⊙</i> Test	P NA	NA	ر ا ا	om/Pages/DesignPag eV2.aspx?origin=Neo PortalPage&subpage edesign&id=tuVUVxb ssOKHNUQWiWjLEh7 kW- NaXRZCiK19aqUnLR1 UQVBIRDdQVlpaNUd LTOQ1VDIOM0EwNFI XVi4u https://forms.office.c
	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Test	NA ,	NA		om/Pages/DesignPag eV2.aspx?origin=Neo PortalPage&subpage =design&id=tuVUVxb ss0KHNUQWiWjLEh7 kW- NaXRZCiK19aqUnLR1 UQVBIRDdQVlpaNUd LTOQ1VDIOM0EwNFI
GO DOMBIVE		Some emerging concepts in Cost Accounting	Test	NA	NA		om/Pages/DesignPag eV2.aspx?origin=Neo PortalPage&subpage =design&id=tuVUVxb ss0KHNUQWiWjLEh7 kW- NaXRZCiK19aqUnLR1 UOUwwTDMzTjdWN 1pHOUE4TkJZT1dIU1 VHTi4u

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TEAC	CHING PLAN 2021-2	22	
	Program E	Bachelor of Commerce	
Name of the Teacher: Mr.Mahesh Kandalkar			
Course: GST	Class	TYBCOM B	·

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		Methodolo gy	Links to references
				Planned	Taken				
	Understands								
	Concept of		What is GST						
Dec,2021	GST	Introduction							
			Need for GST			·			
			Dual GST						
			Model	3	3	PPT			



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1			deration,Ele				
			nic commer	ce			
	İ		operator,				
			Goods, India				
ĺ		-	Non Taxable				
			Supply, Pers	son,			
			Principal				
			Supply,				
			Recipient				
			,Reverse				
			charge,Servi	ces,			
			Supplier,	,			
	Learns		Taxable Pers				
	definitions	Definitions	,Taxable Suj	oply 5	4	PPT	



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			Scope of				
			Supply,Non				
			taxable				
			supplies,Compo	,			
			site & Mixed				
1	1 3		Supplies, Comp				
			osition Levy,				
	Learns the		Levy &				
	concept of		Collection of			PPT,Prob	,]
January,2	-		tax,Exemption			lem	
022	Collection	Levy & Collection of Tax	from tax	5	4	Solving	
							
	Learns the		T' 6	-			†
	concept of		Time of	i]	
	Time,Place &		Supply, Place of	I .		PPT,Prob	
	Value of		Supply, Value of			lem	
L	Supply	Time, Place & Value of Supply	Supply	8	6	Solving	
						1	
			Eligibility for				
		,	taking Input				
			Tax			}	
			Credit,Input tax				
			credit in special				
	Learns the		circumstances,				
į	concept of		Computation of			PPT,Prob	
	Input tax	Input Tax Credit & Payment of	Tax Liability &			lem	
2022	credit	Tax	Payment of Tax	10	6	solving	
						DOLVING	
						L	1

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		liable				
		Registration,		•		
		Compulsory	•			
		registration,			ĺ	
	·	Procedure for				
Get the idea		registration,				
of		Deemed				<u> </u>
Registration		Registration,Ca	·		PPT,Prob	
under GST		ncellation of			lem	
March,202Law	Registration Under GST Law	Registration	10	7	solving	
			41	30		

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Mapping Course outcomes to Assessment

	Program I			
Name of the Teacher: Mr.Mahesh Kandalkar				
Course: GST	Class	TYBcom	В	

							·
						Overall	
SNO	Course Outcom	Topic linked	Assessment meth	Marks	Weightage	weightage	
	Understands						٠
	Concept of						
1	GST	Introduction	Quiz	NA	NA	75	
	Learns						
2	definitions	Definitions	Quiz	NA	NA	75	
	Learns the						
	concept of	·					
	Levy &					,	
3	Collection	Levy & Collection of Tax	Quiz	NA	NA	75	
	Learns the		-				
	concept of						
	Time,Place &						
i	Value of						
4	Supply	Time, Place & Value of Supply	Quiz	NA	NA	75	
	Learns the						
	concept of	-					
	·	Input Tax Credit & Payment of					
5	credit	Tax	Quiz	NA	NA	75	



Get the ide of Registration under GST						
6 Law	Registration Under GST Law	Quiz	NA	NA	75	

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	TEACHING PLAN 2021	-22	
	Program Bachel	or of Commerce	
Name of the Teacher: Mr.Mahesh Kandalkar			
Course: GST	Class	TYBCOM A	

Month	Course outcome	Topic	Sub-Topic	No. of Le	No. of Lectures		Links to references
				Planned	Taken		
Dec,2021	Understands Concept of GST	Introduction	What is GST	·	I		
DCC,2021			Need for GST				
<u> </u>			Dual GST Model	3	3.	PPT	<u> </u>



	•		_ (
						·	
	Learns definitions		Business, Consideration, El ectronic commerce operator, Goods, India, Non Taxable Supply, Person, Principal Supply, Recipient, Reverse charge, Services, Supplier, Taxable Person, Taxable Supply	5	4	PPT	
January,2022	Learns the concept of Levy & Collection		Scope of Supply,Non taxable supplies,Composite & Mixed Supplies,Composition Levy, Levy & Collection of tax,Exemption from tax	5	4	PPT,Problem Solving	
	Learns the concept of Time,Place & Value of Supply	Time,Place & Value of Supply	Time of Supply,Place of Supply,Value of Supply	8	7	PPT,Problem Solving	



February,2022		Input Tax Credit & Payment of	Eligibility for taking Input Tax Credit,Input tax credit in special circumstances,Computati on of Tax Liability & Payment of Tax	10	7	PPT,Problem solving	
March,2022	Get the idea of Registration under GST Law	Registration Under GST Law	Persons not liable Registration, Compulsory registration, Procedure for registration, Deemed Registration, Cancellation of Registration	10 41	6 31	PPT,Problem solving	

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Mapping Course outcomes to Assessment

	Program Bachelor of Con	nmerce		
Name of the Teacher: Mr.Mahesh Kanda	lkar			
Course: GST	Class	TYBcom	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	1	Overall weightage	
	Understands Concept of						
	1 GST	Introduction	Quiz	NA	NA	75	
	2 Learns definitions	Definitions	Quiz	NA	NA	75	
	Learns the concept of 3 Levy & Collection	Levy & Collection of Tax	Quiz	NA	NA	75	
	Learns the concept of Time,Place & Value of 4 Supply	Time,Place & Value of Supply	Quiz	NA	NA	75	
_	Learns the concept of 5 Input tax credit	Input Tax Credit & Payment of Tax	Quiz	NA NA	NA_	75	
	Get the idea of Registration under GST 6 Law	Registration Under GST Law	Quiz	NA	NA_	75	

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	TEACHING P	LAN 2021-22		
	Program: BCOM			:-
he Teacher :	Mrs. Babita Nagdev			
Commerce VI	Class: TYBCOM			
ŀ		TEACHING P Program: BCOM TEACHING P Program: BCOM TEACHING P	ne Teacher : Mrs. Babita Nagdev	TEACHING PLAN 2021-22 Program: BCOM ne Teacher: Mrs. Babita Nagdev

Month	Course outcome	Topic	Sub-Topic	No. of Lectures				No. of Lectures		Method ology	Links to references
				Planned	Taken						
December	Understand the basic concept and functions of Human Resource Management	Resource Management	Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design-Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept, process, Techniques of E, selection,	10	, 🗸 ၂	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8Ll1BlVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkJGMURIUS4u				

	·	O	_		•		
January	Analyse the various elements and methods of human resource development	Human Resource Development	Human Resource Development-Concept, functions Training-Concept, Process of identifying training and development needs, Methods of Training & Development (Apprenticeship, understudy, job rotation, vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness-Concept, Methods Performance Appraisal-Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning-Concept, Importance Concept, Need Mentoring-Concept, Importance Concept, Importance Counseling-Concept, Techniques.	0	10		https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSlcyWVJI
]	11		Quiz	<u>UTAzU</u> EZUTFBLWi4u



		1	T	٦				
6		Students will analyse the		Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ Employee Grievance- Causes,	0			https://forms.office.com/Pages/R
- 1		various theories		Procedure for Grievance				esponsePage.aspx?id=tuVUVxbss
		of human		redressal, Employee welfare				OKHNUQWiWjLEnLk4gz8LI1BlVkv
		resource		measures and Healthy & Safety		11	PPTand	XyAqiKxUNUNZUE050ElWWTVQ
L	- <u>-</u> l	management		Measures.	10	11	Quiz	RVE4OVpKM1BBUE5RTS4u



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		T		 <u> </u>		
March	Understandabout the changing environemnt of HR and challenges faced by HR manager	Trends in Human Resource Management	HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International HR Practices, Millennial (Gen Y)Competency Mapping	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8L11BlVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESkFYRTROSkEOTS4u

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Mapping Course outcomes to Assessment

		Program: Commerce		1
Name of the	<u>e Teacher : Mrs. Bab</u>	ita Nagdev		
Course:	Commerce VI	Class: TYBCOM	 	

		T					
			1			Overall	
CNO			i	1		weighta	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	ge	
0	Understand the						
	basic concept	YY		ļ			
	and functions of	Human	1		1		https://forms.office.com/Pages/R
	Human	Resource			1		esponsePage.aspx?id=tuVUVxbss
	Resource	Management			1		OKHNUQWiWjLEnLk4gz8Li1BlVkv
	1 Management		 Quiz		l		XyAqiKxUMEY2NFE2VVIDNE9PRj
	Tranagoment		Quiz	NA	NA	25	<u>U5V0lZSkJGMURIUS4u</u>
				}	ł		
	Analyse the	Human					hate - 1/5
	various elements	Resource			1]		https://forms.office.com/Pages/R
	and methods of	Development		i	1 1		esponsePage.aspx?id=tuVUVxbss
	human resource				1		OKHNUQWiWjLEnLk4gz8Li1BlVkv
•	development		Quiz		1		<u>XyAqiKxUNEFXR05KWjdTSlcyWVJI</u>
	- detelopment		Quiz	NA	NA	25	UTAzUEZUTFBLWi4u_
	Analyse the			}		ļ	
	various theories				ŀ		https://forms.office.com/Pages/R
	of human	Human Relations		}			esponsePage.aspx?id=tuVUVxbss
	resource			}			OKHNUQWiWjLEnLk4gz8LI1BIVkv
9						<u> </u>	XyAqiKxUNUNZUE050ElWWTVQ
	management		Quiz	NA	NA	25	RVE4OVpKM1BBUE5RTS4u



Understand about the changing environemnt of HR and	Trends in Human Resource Management				https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss
	Management	Quiz	NA	NA	esponsePage.aspx?id=tuVUVxbss OKHNUQWiWjLEnLk4gz8L11BlVkv XyAqiKxUNjVYNEIRROUzSDQ4Vkp 25 ESkFYRTROSkE0TS4u





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	TEACHING PLAN 2021-22	
	Program: BCOM	-
Name of the Teacher:	Mrs. Babita Nagdev	, , ,
Course: Commerce VI	Class: TYBCOM (B)	

Month	Course outcome Topic Sub-		Sub-Topic	No. of Lectures		Method ology	Links to references
				Planned	Taken	-	
December	Understand the basic concept and functions of Human Resource Management		Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design-Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept, process, Techniques of E, selection,	10	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BlVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkJGMURIUS4u

January Human Resource Development Vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Various elements Vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Concept, Need Mentoring- https://forms.office.com/Pa esponsePage.aspx?id=tuVU	January	various elements and methods of human resource	Resource	role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness-Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning-Concept, Need Mentoring-Concept, Importance Counseling- Concept,	,	10	PPTand	https://forms.office.com/Pages esponsePage.aspx?id=tuVUVxb OKHNUQWiWjLEnLk4gz8Li1BlV XyAqiKxUNEFXR05KWjdTSlcyW
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			i			7	
			Human Relations- Concept,				
		İ	Significance Leadership	1			
		B	-Concept, Transactional &		ĺ		
			Transformational Leadership				
			Motivation- Concept, Theories	1			
		}	of Motivation,(Maslow's Need		Í	l	1
			Hierarchy Theory, Vroom's	J.I.			
	0	0	Expectancy_Theory, McGregor's	>		6	
			Theory X and Theory Y, Pink's			ł	,
February		 Human Relations	Theory of Motivation)	ĺ			1
J			Employees Morale- Concept,			[
			Factors affecting Morale,			}	
			Measurement of Employees				
-			Morale Emotional Quotient and			1]
]			Spiritual Quotient- Concept,				
	Students will		Factors affecting EQ & SQ				·
	analyse the		Employee Grievance- Causes,		li .	ĺ	https://forms.office.com/Pages/R
1	various theories		Procedure for Grievance			ļ	esponsePage.aspx?id=tuVUVxbss
	of human		redressal, Employee welfare				OKHNUQWiWjLEnLk4gz8Ll1BlVkv
1	resource		measures and Healthy & Safety			PPTand	XyAqiKxUNUNZUE050ElWWTVQ
L	management		Measures.	10		Quiz	RVE4OVpKM1BBUE5RTS4u

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March	Understandabout the changing	Trends in Human Resource Management	HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) – Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at	0		6	https://forms.office.com/Pages/R
			· · · · · · · · · · · · · · · · · · ·				https://forms.office.com/Pages/P
	environemnt of		work place, Domestic and				esponsePage.aspx?id=tuVUVxbss
	HR and		International HR Practices,				
	challenges faced		Millennial (Gen Y)Competency			PPTand	OKHNUQWiWjLEnLk4gz8Li1BlVkv
	- 1		Mapping	11	10		XyAqiKxUNjVYNEIRROUzSDQ4Vkp
L	by HR manager		Interpring	TT	•	Quiz	ESkFYRTROSkE0TS4u

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Mapping Course outcomes to Assessment

	<u> </u>	Program: Commerce		
Name of the	Teacher: Mrs. Ba	bita Nagdev		
Course:	Commerce VI	Class: TYBCOM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	1	Overall weighta ge	
	Understand the basic concept and functions of Human Resource	Human Resource Management					https://forms.office.com/Pages/R esponsePage.aspx?id=tuVUVxbss OKHNUQWiWjLEnLk4gz8LI1BlVkv XyAqiKxUMEY2NFE2VVIDNE9PRj
1	Management	-	Quiz	NA	NA		U5V0lZSkJGMURIUS4u
2	Analyse the various elements and methods of human resource development	Human Resource Development	Quiz	o NA	NA		https://forms.office.com/Pages/R esponsePage.aspx?id=tuVUVxbss OKHNUQWiWjLEnLk4gz8LI1BIVkv XyAqiKxUNEFXR05KWjdTSlcyWVJI UTAzUEZUTFBLWi4u
	Analyse the	Human Relations			NA		https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8Li1BlVkvXyAqiKxUNUNZUE050ElWWTVQRVE4OVpKM1BBUE5RTS4u



Understand about the changing environemnt of HR and challenges faced by HR manager	Trends in Human Resource Management	Quiz	NA	NA

https://forms.office.com/Pages/R esponsePage.aspx?id=tuVUVxbss OKHNUQWiWjLEnLk4gz8Ll1BlVkv XyAqiKxUNjVYNEIRROUzSDQ4Vkp 25 ESKFYRTROSKEOTS4u





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Near Balaji Mandir, Dombivli (East), 421203.

			Near Balaji Mariult, Dombivii (East), 421	203.			
		TEA	CHING PLAN 2021-22				
>			Program: BCom		.71		
Name of t	the Teacher : Kavitha Nadar						
Course: I	Export Marketing		Class: TYBCOM A & B				
Month	Course outcome	Topic Sub-Topic		No. of L	ectures	Methodol ogy	Links to
				Planned	Taken		 S
December	LEarn about export documents like Commercial Invoice, Conuslar Invoice, Shipping bill, Bill of Lading, & study about export procedure role of custom house agent, Pre - shipment and Post Shipment procedure and quality custom clearnace	Export Procedure and Documentat ion	Registration with different authorities, Quality control and pre - shipment inspection, Procedure for pre - shipment inspection, Pre- shipment inspection, Shipping and customs stage formalities clearance, Role of custom house agent, Commercial invoice, Certificate of origin, consular invoice, Shipping bill, Bill of lading, Export realisation proceeds, Export under bond, Export under letter of undertaking	12	k o	PPT & TEST & VIDEOS	https://www.youtubeom/watcherJ7Hlf-cOpo



	January	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	Product planning and decisions, Branding decisions, Packaging, Marking, Labelling, Factors determing export pricing, Objectives of pricing, Export pricing strategies, INCO Terms, EXPORT Quotations, FOB, CIF and C&F. Sums on FOB Price	12	/ זי	PPT & TEST & & Ms- Excel	
	February	Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.	Export Promotion and Distribution	Factor influencing distribution channels, Direct export, Indirect exporting, difference between direct and indirect exporting, Indirect export channels, Components of logistics, Selection of criteria mode of transport, Need for insurance, Importance of trade fairs and exhibitions, benefits of personal selling, Essential of advertising in exprot marketing and sales promotion techniques	10	8	PPT & TEST	
THE S. L. C. C. C. C. C. C. C. C. C. C. C. C. C.	March	Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export	Procedure to obtain pre shipment finance, Procedure to obtain export finance, difference between pre shipment and post shipment finance, Role of commercial bank, Role of eXIM bank, Role of SIDBI, Role of ECGC, Coutner trade and its types, Method of payment in export marketing, PRocedure and types of letter of credit	9	9	PPT & TEST & VIDEOS	https://ww w.trade.gov /methods- payment https://ww w.youtube.c om/watch?v =9bZwWuiw 8hQ Letter of credit

			<u> </u>	,		1	
April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	2	2	Microsoft forms	
<u> </u>		1		45	41		
	Feculty		Convenor		,	Principal PRINCIP	\ \
			Mapping Course outcomes to Assessme	ent Th			gner Educatio
			Program: BCOM	<u> </u>	[_ I	NOWRIAL	(E)
Name of	the Teacher: Kavitha Nadar						
Course:	Export Marketing		Class TYBCOM A & B				
						Overall weightag	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight		



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	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	TEST	NA	NA	https://form s.office.com /Pages/Desi gnPageV2.as px?origin=N eoPortalPag e&subpage= design&id=t uVUVxbssOK HNUQWiWj LEh7kW- NaXRZCiK19 aqUnLR1UQ 083NzAzSUs 1NUsxOVhO NzNSWUcy OTlaMy4u
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Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.		TEST	NA	A NA	https://form s.office.com /Pages/Desi gnPageV2.as px?origin=N eoPortalPag e&subpage= design&id=t uVUVxbssOK HNUQWiWj LEh7kW- NaXRZCiK19 aqUnLR1UN FQwR1BXU DBLMVpSW VhBNUJZMV pBUFUyRi4u
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Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export Finance	TEST	NA	NA	25	https://form s.office.com /Pages/Desi gnPageV2.as px?origin=N eoPortalPag e&subpage= design&id=t uVUVxbss0K HNUQWiWi LEh7kW- NaXRZCiK19 aqUnLR1UQ 0ZEQzg0WFI yNE1NWE4z N0E4VVQ3S EICUI4u
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TEACHING PLAN 2021-22								
Name of the Teacher:	Name of the Teacher: Sunita Sidhani Program BCOM							
	BUSINESS LAW -							**
Course:	1	Class		SY A	SEM - 4			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		Methodolog y	Links to references
				Planned	Taken				
21-Nov		Indian Companies Act-2013 Part-I	Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03	1	https://www.youtube.com/wat ch?v=QR09yHhcWLY		
NOV & DEC - 21	1) Gain knowledge of		Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03	Discussion	https://www.youtube.com/wat ch?v=LsmLF8x6kag		
21-Dec	the legal aspects of business 2) Familiarize with case law studies related to Business Laws		Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public CompanyCommon Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) - Concept, Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus - Concept, Kinds, Contents, Private	6	00	Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=4pgySC4oGpQhttps://www.youtube.com/watch?v=okSILTEomwghttps://www.youtube.com/watch?v=FF3DZfqt19g		

Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the concepts and the framework of Indian Business Laws Understand the Consumer Protection Act — Concept, Characteristics, Advantages & District, State & National. Competition Act Concept, Characteristics, Advantages and Partmership Laws and Partmership	22-Jan	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Member of a Company -Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director - Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings - Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v= skJzQ5hXXg4
Understand the concepts and the framework of Indian Business Laws Competition Act Competition Commission of India, AntiCompetition Commission of India, AntiCompetition Commission of India, AntiCompetition Commission of India, AntiCompetition	1	concepts and the framework of Indian	Act, 1932 & Limited Liability	of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution — Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 — Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP	10	09	Method, PPT, Case study and Animated videos, Points	
Agreements,	22-Feb	concepts and the framework of Indian	Protection Act &	Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies — District, State & National. • Competition Act 2002 — Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition	80	Higher	Method, PPT, Case study and Animated videos, Points	cTG8OZuOXWU https://www.youtube.com/watch?v=

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DOMBIVLI(F) **Mapping Course outcomes to Assessment** Name of the Teacher: Sunita Sidhani Program: BCOM BUSINESS LAW -Course: Class SY A **SEM - 4**

					Weightag	Overall	
					e -	weightage -	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks



1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ssOKHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UMTk4SUo4Sl ozRk1RQOhLRFdSUk8xNE5IUC4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms	0	NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UMTk4SUo4Sl ozRk1RQ0hLRFdSUk8xNE5IUC4u
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61URVVQQklaNT U3UjNBU1FVU01CRk9ONkJWNS 4u
4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act			NA	20	*



				-			
5	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UQzFWMjhO MTFNUEw2NTFMRzBDRDIGSFBL Ui4u

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TEACHING PLAN 2021-22							
Name of the Teacher:	Name of the Teacher: Sunita Sidhani Program BCOM						
	BUSINESS LAW -				2.5		
Course:	1	Class	SY B	SEM - 4			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
				Planned	Taken		
21-Nov			Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03		https://www.youtube.com/wat ch?v=QR09yHhcWLY
NOV & DEC - 21	1) Gain knowledge of		Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03		https://www.youtube.com/wat ch?v=LsmLF8x6kag
21-Dec	the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Act-2013 Part-I	Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public Company. –Common Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) – Concept, Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus – Concept, Kinds, Contents, Private	6	7		https://www.youtube.com/ watch?v=4pgySC4oGpQ https://www.youtube.com/ watch?v=okSILTEomwg https://www.youtube.com/ watch?v=FF3DZfqt19g
			Placement				·

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DEC & JAN 22	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws		Member of a Company -Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director - Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings - Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat
JAN & FEB - 22	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Partnership – Concept, Essentials, True Test of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution – Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 – Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP and Partnership.	10	10	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=IhYWoqNV3nE
22-Feb	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act	• Consumer Protection Act – Concept, Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies – District, State & National. • Competition Act 2002 – Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition Commission of India, AntiCompetition Agreements,	8	08 08	Case study and	https://www.youtube.com/watch?v= cTG8OZuOXWU https://www.youtube.com/watch?v= pTCr9wGJ4NQ
		· ·	<u> </u>	(Do	ombivli a		

FEB & Understand the concepts and the framework of In-Business Law	ne Intellectual dian Property Rights	Intellectual Property Right (IPR) – Concept, Nature, Introduction & background of IPR in India. • IPR relating to Patents – Concepts of Invention and discovery, Comparison (S2 (j)), Concept of Patents, General principles applicable to working of patented inventions, Term of Patent. Infringement of Patent Rights & Remedies. (Ss. 104-115) • IPR relating to Copyrights- Concept of Copyright (Ss. 14, 16, 54,) Concept of author and authorised acts, (S.2) Gwnership of Copy right (S. 22-27), Original work and fair use, Rights of Copyright holder, Infringement of Copyrights & Remedies. (Ss. 51, 52) • IPR relating to Trademarks – Concept, Functions of Trade Mark, types, trademarks that cannot be registered, Registration of Trade Marks. Procedure for registration of Trade Marks., Infringement of Trademarks & Remedies.	8	08	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/wat ch?v=3sr42wclaEE

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DOMBIVLI (E)

Mapping Course outcomes to Assessment

Non- Co T		tcomes to Assessment		DOWRIAL	I (E)
Name of the Teacher: Sunita Sidh	ani Program:	ВСОМ			
BUSINESS L.	AW -				
Course:	Class	SY B	 SEM - 4		

					Weightag	Overall	
SNO	Course Outcome	Tonio limbo d		1	e -	weightage -	
5110	course outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks

4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act		NA	20	*
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms	NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61URVVQQklaNT U3UjNBU1FVU01CRk9ONkJWNS 4u
2	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms	NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UMTk4SUo4SI ozRk1RQ0hLRFdSUk8xNE5IUC4u
1	Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms	NA	20	https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb ss0KHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UMTk4SUo4SI ozRk1RQ0hLRFdSUk8xNE5IUC4u



5	Understand the concepts and the	Intellectual	Online MCQ Quiz taken through Microsoft			https://forms.office.com/Pages/ ResponsePage.aspx?id=tuVUVxb
3	framework of Indian Business Laws	Property Rights	Forms	NA	20	ssOKHNUQWiWjLEmcQPOF- fDFLjyT_i7Emu61UQzFWMjhO MTFNUEw2NTFMRzBDRDIGSFBL Ui4u

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		<u> </u>		TEACHING PLAN 2021-22			<u>an isati ka ka ji ji</u>	
	<u> </u>	Principal Ex S I		Program; BCOM			421.	
Ò	Name of the T	eacher:	Rooshikesh G Jade				and the second	Lange Broken
ζ,	Course:	FC-IV		SYBCOM	ASI	Marie State Control		
	· · · · · ·					100000000000000000000000000000000000000		
	17.	Salatales ()			No. of	Lectures :		देश किया के कि
	Month	Course outcome	Topic	Sub-Topic			Methodology	Links to
		원생활 등 하나 중을 가게 하다.			Planned	Taken		references
	*	Develop a basic understanding	Significant,	· · · · · · · · · · · · · · · · · · ·		CANN MO	Tally on Alternative to	The state of the state of
ر د دمی	કાર્યો જ કામ માતા	about issues related to human	Contemporary	A. Rights of Consumers-		ann an Airligh Tagaigt anns	The second second	
7,	Committee	rights violations, ecology and	Rights of Citizens	Violations of consumer rights and important provisions of the Consumer				
r _e t	and hill, to also	urban-rural disparities in access	ว่าใช้เรียก็เล้า	Protection Act, 2016; Other important laws to protect consumers, Consumer			1981 SM 1885	ALC: Y
45	1,1,2	to health and education		courts and consumer movements. (3 Lectures) B. Right to Information-			PPT, Board	
4		the for falling which grading their	Adding with the girth	Genesis and relation with transparency and accountability; important			presentation.	
ij,	100		1	provisions of the Right to Information Act, 2005; some success stories. (3	12.	15	Assignments,	
			W + 2 A	Lectures) C.			Discussions	
35		A NOTE OF STATES		Protection of Citizens'/Public Interest-		age of the		
ا ب	and the Co	Name de so hall har en en hall		Public Interest Litigation, need and procedure to file a PIL; some landmark	5.1			
· ·	etti olivat 1	과 남빛, 발지됐다는 글이다.		cases. (3 Lectures)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
: 0	Nov-21			D. Citizens' Charters, Public Service Guarantee Acts. (3 Lectures)				
w.		Develop a basic understanding	Approaches to	A. Understanding approaches to ecology-		·		
		about ecology and urban-rural	understanding	Anthropocentrism, Biocentrism and Eco centrism, Ecofeminism and Deep				
		disparities in access to health and	Ecology	Ecology. (3 Lectures)			PPT, Board	
		education		B. Environmental Principles:1			presentation,	[. 1
		-	ļ	the sustainability principle; the polluter pays principle; the precautionary	11	1-2	Assignments,	
ì				principle. (4 Lectures) C. Environmental Principles-2:			Discussions	
4	.,		g 25 (c) 1	equity principle; human rights principles; the participation principle. (4			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
-14	Dec21		·	Lectures)		* - *		12 1 1 1
.	DCC21		1	rectuies)				



22-Jan	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Technology,-II	Part A: Some Significant Modern Technologies, Features and Applications (7-Lectures) i. Laser Technology ii. Information and Communication Technology iv. Biotechnology and Genetic engineering v. Nanotechnology Part B: Issues of Control, Access and Misuse of Technology. (4 Lectures)	11		PPT, Board presentation, Assignments, Discussions	
	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams	Part A. Basic information on Competitive Examinations- the pattern, eligibility criteria and local centres: GRE,CAT,SAT,GMAT,SSC,NET,SET (4.Lectures) Part B. Soft skills required for competitive examinations.	11	12	PPT, Board presentation, Assignments, Discussions	

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Mapping Course outcomes to Assessment

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` ' '	\$ 145 2	 Program: BCOM		4 1			 · ·	
-		 Rooshikesh G. Jade						
- 1	Name of the Teacher :				 	ARA		
	Course: Foundation Course IV	 Class: SYBCOM		<u> </u>		1790	 	

SNO	Course Outcome	Topic linked		Asse	essment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Develop a basic understanding about issues related to human rights violations, ecology and urban-rural disparities in access to health and education	Significant, Contemporary Rights of Citizens			TEST	14	6.25	20	
	Develop a basic understanding about ecology and urban-rural disparities in access to health and education	Approaches to understanding Ecology			TEST	12	6.25	15	
3	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Science and Technology –II		6,75	TEST	12	6.25	20	
4.	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams		e ne	TEST	. 12	6.25	20	
		T	otal Marks	· · ·		50	2:	ol	

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TEACHING PLAN BSC IT



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P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

		TEACHING PLAN 20	21-22	
N 011 5		Program	IT and Mathematics	
Name of the Teacher:	Pranjalee Kurundkar			
Course:	B.Sc. IT Semi	Class	FY IT	

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodolog y	Links to references
				Planned	Taken		
Sept-Oct	CO1:Define, identify various concepts of set theory and logic and its	1. Set Theory	Introduction: The Language of Sets, Definitions and the Element Method of Proof, Properties of Sets, Disproofs, Algebraic Proofs, Boolean Algebras, Russell's Paradox and the Halting Problem	7	6	PPT, Problem Solving, Quiz	
	significance in real life situations	2. The Logic of Compound Statements I	d Logical Form and Logical Equivalence, Conditional Statements, Valid and Invalid Arguments		4-	PPT, Problem Solving ,Quiz	
	CO2:Define predicate and basic concepts of number theory, and	3. The Logic of Compound Statements II	Predicates and Quantified Statements, Statements with Multiple Quantifiers, Arguments with Quantified Statements	6	5	PPT, Problem Solving ,Quiz	
Oct-Nov	identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory	4. Elementary Number Theory and Methods of Proof	Introduction to Direct Proofs, Rational Numbers, Divisibility, Division into Cases and the Quotient-Remainder Theorem, Floor and Ceiling, Indirect Argument: Contradiction and Contraposition, Two Classical Theorems, Applications in algorithms	6.	5.	PPT, Problem Solving ,Quiz	
	CO3:Understand and	5. Functions	Functions Defined on General Sets, One-to-One and Onto, Inverse Functions, Composition of Functions,	5	4	PPT, Problem Solving ,Quiz	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		No. of Lectures		Methodolog y	Links to references
				Planned	Taken	· · · · · · · ·			
Dec-Jan	differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical induction	6. Sequences, Mathematical	Mathematical Induction, Strong Mathematical Induction and the Well-Ordering Principle for the Integers, Correctness of algorithms, defining sequences recursively, solving recurrence relations by iteration, Second order linear homogenous recurrence relations with constant coefficients. general recursive definitions and structural induction.		4.	PPT, Problem Solving ,Quiz			
	CO4:Understand and apply concepts of	7.Relations	Relations on Sets, Reflexivity, Symmetry, and Transitivity, Equivalence Relations, Partial Order Relations	5	5,	PPT, Problem Solving ,Quiz			
Dec-Jan	relation, graphs and its types	8.Graphs and Trees	Definitions and Basic Properties, Trails, Paths, and Circuits, Matrix Representations of Graphs, Isomorphism's of Graphs, Trees, Rooted Trees, Isomorphism's of Graphs, Spanning trees and shortest paths.	7	7	PPT, Problem Solving, Quiz			
Dec	CO5: Define basic concepts of counting and probability and apply it in real life situations	9. Counting and Probability	Introduction, Possibility Trees and the Multiplication Rule, Possibility Trees and the Multiplication Rule, Counting Elements of Disjoint Sets: The Addition Rule, The Pigeonhole Principle, Counting Subsets of a Set: Combinations, r-Combinations with Repetition Allowed, Probability Axioms and Expected Value, Conditional Probability, Bayes' Formula, and Independent Events.	10	10	PPT, Problem Solving ,Quiz			

56- 50

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Mapping Course outcomes to Assessment

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-641-70 I		Program:	B.Sc. IT			
of the Teacher:	Pranjalee K			 		
Course: Discrete Mathematics		Class	FY	 		
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SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:Define ,identify various concepts of set theory and logic and its significance in real life situations	Unit I:Set Theory and The Logic of Compound Statements I	Internal Assessment test	25	25		Students will be able to define, identify various concepts of set theory and logic and its significance in real life situations
2	CO2:Define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory	Unit II: The Logic of Compound Statements II & Elementary Number Theory and Methods of Proof	QUIZ	NA	NA		Students will be able to define predicate and basic concepts of number theory, and identify domain and apply it to find truth set for quantifiers and prove or disprove various results in number theory
3	differentiate functions and its types, recurrence relation and able to apply concepts of interger in mathematical	Unit III: Functions & Sequences, Mathematical Induction, and Recursion: Sequences,	QUIZ	NA	NA	75	Students will be able to understand and differentiate functions and its types, recurrence relation and able to apply concepts of interger in
4	CO4:Understand and apply concepts of relation, graphs and its types	Unit IV: Relations, Graphs and trees	QUIZ	NA	NA		Students will be able to understand and apply concepts of relation, graphs and its types
5	CO5: Define basic concepts of counting and probability and apply it in real life situations	Unit V: Counting and Probability	QUIZ	NA	NA		Students will be able to define basic concepts of counting and probability and apply it in real life situations

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Mapping Course outcomes to Assessment

	Avapping Course outcomes to Assessment		
	Program:	194 (कि.स.)	
of the Teacher: Pranjalick.		10-7c 1	
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SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	
			Assessment methodology	WIAFKS	Internal	External	Remarks
}	CO1:Define, identify]					
	various concepts of set				1		Students will be able to
	theory and logic and its	Unit I:Set Theory and The			ļ i		define, identify various
ĺ	significance in real life	Logic of Compound		Ĭ			concepts of set theory and logic and its significance in
1	situations	Statements I	Internal Assessment test	25	25		real life situations
}	CO2:Define predicate						rear me situations
	and basic concepts of]	· ·		1		
ļ	number theory, and]			Students will be able to
ļ	identify domain and						define predicate and basic
	apply it to find truth set	i	•		İ		concepts of number theory,
	for quantifiers and	Unit II: The Logic of					and identify domain and
ĺ	prove or disprove	Compound Statements II &			1		apply it to find truth set for
_	various results in	Elementary Number Theory			}		quantifiers and prove or disprove various results in
2	number theory	and Methods of Proof	QUIZ	NA	NA	ĺ	number theory
	differentiate functions						understand and
	and its types, recurrence						differentiate functions and
	relation and able to	Unit III: Functions &					its types, recurrence
	apply concepts of	Sequences, Mathematical					relation and able to apply
3	interger in mathematical induction	Induction, and Recursion:				ĺ	concepts of interger in
	Induction	Sequences,	QUIZ	NA_	NA	ĺ	mathematical induction
	CO4:Understand and				j	ſ	
	apply concepts of			1	Ī		Students will be able to
	relation, graphs and its	Unit IV: Relations, Graphs			ĺ		understand and apply
4	types	and trees	QUIZ	NA	NA	[concepts of relation, graphs and its types
	CO5: Define basic					-	
ł	concepts of counting	J				J	Students will be able to define basic concepts of
	and probability and						counting and probability
ے ا	apply it in real life	Unit V: Counting and	İ]	and apply it in real life
5	situations	Probability	QUIZ	NA	NA	75	situations

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P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

	TEACHIN	G PLAN 2021-22	
	Program	B.Sc.IT	
Name of the Teacher:	Tejaswini Shivsharan		
Course: Digital Electron	nics Class	FYB.Sc.IT	

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
-				Planned	Taken		
September	CO 1	Number System	Analog System, digital system, numbering system, binary number system, octal number system, hexadecimal number system, conversion from one number system to another, floating point numbers	3	6	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	

October	CO 1	Codes	weighted codes binary coded decimal, non-weighted codes Excess – 3 code, Gray code, Alphanumeric codes – ASCII Code, EBCDIC, ISCII Code, Hollerith Code, Morse Code, Teletypewriter (TTY), Error detection and correction, Universal Product Code, Code conversion.	3	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
October	CO 1	Binary Arithmetic	Binary addition, Binary subtraction, Negative number representation, Subtraction using 1's complement and 2's complement, Binary multiplication and division, Arithmetic in octal number system, Arithmetic in hexadecimal number system, BCD and Excess – 3 arithmetic.	4	6	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
October	CO 2	and Logic Gates	Introduction, Logic (AND OR NOT), Boolean theorems, Boolean Laws, De Morgan's Theorem, Perfect Induction, Reduction of Logic expression using Boolean Algebra, Deriving Boolean expression from given circuit, exclusive OR and Exclusive NOR gates, Universal Logic gates, Implementation of other gates using universal gates, Input bubbled logic, Assertion level	5		Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.

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November	CO 2	Minterm, Maxterm and Karnaugh Maps	Introduction, minterms and sum of minterm form, maxterm and Product of maxterm form, Reduction technique using Karnaugh maps – 2/3/4/5/6 variable K-maps, Grouping of variables in K-maps, K-maps for product of sum form, minimise Boolean expression using K-map and obtaining K-map from Boolean expression, Quine McCluskey Method.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	
November	CO 3	Combinational Logic Circuits	Introduction, Multi-input, multi-output Combinational circuits, Code converters design and implementations Arithmetic Circuits: Introduction, Adder, BCD Adder, Excess – 3 Adder, Binary Subtractors, BCD Subtractor, Multiplier, Comparator.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	
September	CO 4	Multiplexer, Demultiplexer, ALU, Encoder and Decoder	Introduction, Multiplexer, Demultiplexer, Decoder, ALU, Encoders. Sequential Circuits:	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
September	CO 4	Flip-Flop	Introduction, Terminologies used, S-R flip-flop, D flip-fop, JK flip- flop, Race-around condition, Master – slave JK flip-flop, T flip-flop, conversion from one type of flip-flop to another, Application of flip- flops.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	

December	CO 5	Counters	Introduction, Asynchronous counter, Terms related to counters, IC 7493 (4-bit binary counter), Synchronous counter, Bushing, Type T Design, Type JK Design, Presettable counter, IC 7490, IC 7492, Synchronous counter ICs, Analysis of counter circuits.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
January	CO 5	Shift Register	serial shifting, serial—in serial— out, serial—in parallel—out, parallel—in parallel—out, Ring counter, Johnson counter, Applications of shift registers, Pseudo-random binary sequence generator, IC7495, Seven Segment displays, analysis of shift counters.	5	6	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

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Mapping Course outcomes to Assessment

		G PLAN 2021-22	
	Program	B.Sc.IT	<u> </u>
Name of the Teacher:	Tejaswini Shivsharan		
Course: Digital Electronics	Class	FYB.Sc.IT	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Interpret the number systems, weighted, non weighted codes and alphanumeric codes. Perform	Number System	Internal Examination in the form of MCQ.	20	25	25	
CO 1	the conversion and arithmetic operations in all	Codes	External Examination (objective)	10			
	binary,hexadecim al and octal number systems.Define	Di-	External Examination (objective)	5	15	75	
all basic terms used to describe the analog and digital system.	Binary Arithmetic	https://drive.google.com/drive/folders/1X TAu9mpqDJj137ax8nVrXukC_9BwvDy L	I				
	1 4 1 ~	Boolean Algebra and Logic Gates	Assignment-1	Non-graded		75	

terms used in Kmap. Draw and explain the gates in simplified forms using boolean CO 2 15 identities.Underst Minterm, and the logical Maxterm and External Examination (objective) 15 circuit designing Karnaugh Maps process by solving K-map and implementing it in circuit diagram. Interpret the combinational circuits in the form of adders Combinational CO 3 External Examination (objective) 15 15 ,subtractor Logic Circuits 75 multiplier and comparator.Desig n these circuits using K-map method. Multiplexer, Understand and Demultiplexer, recite the External Examination (objective) ALU, Encoder combinational

	circuits such as multiplexer, demultiplexer	and Decoder					
	,encoders and decoders. Interpret the terms used in flip flops for differentiating between types of flip-flops.Explain applications of flip-flops.	Flip-Flop	External Examination (objective)	7	15	75	
	Understand the scope of	Counters	External Examination (objective)	8			
CO 5	synchronous and asynchronous circuits by studying its application such as counters and	Shift Register	External Examination (objective)	7	15	75	



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	TEACHING PLAN 202	9-22_	
	Program	B.Sc.I.T.	
Name of the Teacher: Mrs. Nandini Kadam			
Course: Imperative Programming	Class: FYB.Sc.I.T.	SEM: I	

Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodology	Links to references
	:			Planned	Taken		
	-		Types of Programming languages, History, features and application. Simple program logic, program development cycle, pseudocode statements and flowchart symbols, sentinel value to end a program, programming and user environments,				
Septembe		Unit I :	evolution of programming models.,				
r	CO 2: Illustrate the flo	Introduction	desirable program characteristics.	5		4 PPT , use of ICT	tools

- Month -	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
				Planned	Taken		
			Structure of a program. Compilation			1	
			and Execution of a Program, Character Set, identifiers and keywords, data			1	
			types, constants, variables and arrays,				
Septembe		unit I :	declarations, expressions, statements,				
r-October	CO 1: Knowledge abou	Fundamentals	Variable definition, symbolic constants	5	4	PPT , use of ICT :	tools
ļ						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
			Arithmetic operators, unary operators,				
			relational and logical operators,				
		Unit II : Operators	assignment operators, assignment operators, the conditional operator,				
October	CO 1: Knowledge abou	· •	library functions.	5	5	demonstration b	256
				<u>_</u>		demonstration b	-
			Single character input and output,	•			
			entering input data, scanf function,				
October	CO 2: Illustrate the flo		printf function, gets and puts functions, interactive programming.	_		_	
		dia Gatpat	interactive programming.	5	5	demonstration b	ase
			Decision Making Within A Program,				
			Conditions, Relational Operators,				Ì
		Unit III :	Logical Connectives, If Statement, If-				
0.00			Else Statement, Loops: While Loop, Do				
October-			While, For Loop. Nested Loops, Infinite				
november	CO 3 : Develop conditi	Loops	Loops, Switch Statemen	7	5	demonstration b	ase

-Month -	Course outcome	Topic	Sub-Topic	No.	of Lectures	Methodology	Links to
<u> </u>				Planned	Taken		
	}		Overview, defining a function,				
ľ			accessing a function, passing arguments	!			
			to a function, specifying argument data		1		
			types, function prototypes, recursion,				
1			modular programming and functions,				
			standard library of c functions,			1	
			prototype of a function: foo1lal				
			parameter list, return type, function	ı	ı		
			call, block structure, passing arguments				
November			to a function: call by reference, call by]	
December	CO 4: Exercise user de	Unit III :Functions	value	6	5	demonstration b	ase
ļ	1		Storage classes, automatic variables,				
			external variables, static variables,				
December	CO 4: Eversise user de	l lmit IV. Dun Cu	multifile programs, more library				
December	CO 4: Exercise user de	Unit IV : Program St	•	3	3	demonstration b	ase
 December	CO 4: Exercise user de		Features, #define and #include,	_		,	
D GGC.IIDC.	CO 4. EXCICISE USEI UE	Officity . Preprocess	Directives and Macros	3	2	demonstration b	ase
			Definition, processing, passing arrays to				
			functions, multidimensional arrays,				
December	CO 4: Exercise user de	Unit IV : Arrays	arrays and strings.	5	6	domonatuatian k	
						demonstration b	ase
			Fundamentals, declarations, Pointers			,	
	,		Address Operators, Pointer Type				
			Declaration, Pointer Assignment,				
' I			Pointer Initialization, Pointer	j			
			Arithmetic, Functions and Pointers,				\
		i j	Arrays And Pointers, Pointer Arrays,				
January	CO 4: Exercise user de	Unit V : Pointers	passing functions to other functions	5	6	demonstration b	ase

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Month	Course outcome	Tópic -	Sub-Topic		No. of Lectures		Links to references
· · ·				Planned	Taken		
January	CO 4: Exercise user de	Unit V : Structures	Structure Variables, Initialization, Structure Assignment, Nested Structure, Structures and Functions, Structures and Arrays: Arrays of Structures, Structures Containing Arrays, Unions, Structures and pointers	5	6	demonstration l	pase
				54	51		

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TEACHING PLAN 2021-22							
	Program: B.Sc. I.T.						
Name of the Teacher: Sandhya Pandey							
Course: Database Management System Class: S.Y. B.Sc.(I.T.)							

Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
				Planned	Taken		
June	Introduction to Database Management concepts	Transaction Management and E-R Diagram	Introduction to Databases and Transactions What is database system, purpose of database system, view of data, relational databases, database architecture, transaction management Data Models The importance of data models, Basic building blocks, Business rules, The evolution of data models, Degrees of data abstraction. Database Design, ER Diagram and Unified	Planned	Taken	Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=fS WAkJz_hu Q
			Modeling Language Database design and ER Model: overview, ER Model, Constraints, ER Diagrams, ERD Issues, weak entity sets, Codd's rules, Relational Schemas, Introduction to UML				

July	knowledge about Relational Database model	Normalization	Relational database model: Logical view of data, keys, integrity rules, Relational Database design: features of good relational database design, atomic domain and Normalization (1NF, 2NF, 3NF, BCNF). Relational Algebra and Calculus Relational algebra: introduction, Selection and projection, set operations, renaming, Joins, Division, syntax, semantics. Operators, grouping and ungrouping, relational comparison. Calculus: Tuple relational calculus, Domain relational Calculus, calculus vs algebra, computational capabilities	12	10	Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=gb Vev8RuZLg https://w ww.youtu be.com/w atch?v=xo TyrdT9SZI
August	Introduction of constraint and View	Constraints and views	Constraints, Views and SQL Constraints, types of constrains, Integrity constraints, Views: Introduction to views, data independence, security, updates on views, comparison between tables and views SQL: data definition, aggregate function, Null Values, nested sub queries, Joined relations. Triggers.	12	(0	Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=Pc Mr6xound k

Septembe r	Complete knowledge about Transaction Management	Acid properties and serialization.	Transaction management and Concurrency Control Transaction management: ACID properties, serializability and concurrency control, Lock based concurrency control (2PL, Deadlocks), Time stamping methods, optimistic methods, database recovery management.	12		Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=fTR F3cr10RQ
October	Knowledge of PL-SQL	PLSQL Commands	PL-SQL: Beginning with PL / SQL, Identifiers and Keywords, Operators, Expressions, Sequences, Control Structures, Cursors and Transaction, Collections and composite data types, Procedures and Functions, Exceptions Handling, Packages, With Clause and Hierarchical Retrieval, Triggers.	12	12	Lecture+Class Discussion	-

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Mapping Course outcomes to Assessment

		Program: B.Sc. I.T.]		
Name of the Teacher: Sa	ndhya Pandey				
Course: Database Manage	ement System	Class: S.Y. B.Sc.(I.T.)		-	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduction to Database Management concepts	Transaction Management and E-R Diagram	Quiz	5	10	15	Learning Purpose only
2	knowledge about Relational Database model	Normalization	Quiz	5	10	15	Learning Purpose only
3	Introduction of constraint and View	Constraints and views	Quiz	Non- graded	NA	15	Learning Purpose only
4	Complete knowledge about Transaction Management	Acid properties and serialization.	Assignment	Non- graded	NA	15	Learning Purpose only
5	Knowledge of PL-SQL	PLSQL Commands		Non- graded	NA	15	Learning Purpose only

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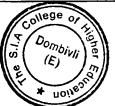
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TEACHING PLAN 2021-22				
	Program:BScIT			
Name of the Teacher: Sandhya Thakkar				
Course: Data Structures	Class: SYIT		Semester	ш

Month	Course outcome	Topic	Sub-Topic	No. of		Methodolog	Links to
···	Course outcome	Торіс	Sub Topic	Lectures		у	references
	<u> </u>			Planned	Taken		
		·	Data and Information, Data Structure,				
			Classification of Data Structures, Primitive Data			Lecture	
			Types, Abstract Data Types, Data structure vs.			method,Pra	
	To describe				1	https://colab.resea	
	To describe		File Organization, Operations on Data Structure,			Cucai	rch.google.com/dri
June	understandand	1:Introduction	Algorithm, Importance of Algorithm Analysis,	6	03	Approach using	ve/1uGl0QPXAD_I
	apply the basics of Data Structures	to Data Structures	Complexity of an Algorithm, Asymptotic Analysis			Google	8QGDFbRajVk w1s
	Data Structures	Structures	Complexity of all Algorithm, Asymptotic vitalyon			Colab and	<u>C8iwu</u>
			and Notations, Big O Notation, Big Omega			Python	
			Notation, Big Theta Notation, Rate of Growth and			Fydion	
			Big O Notation.			<u></u>	



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June .	To describe understandand apply the basics of Array	UNIT 1: Array	Introduction, One Dimensional Array, Memory Representation of One Dimensional Array, Traversing, Insertion, Deletion, Searching, Sorting, Merging of Arrays, Multidimensional Arrays, Memory Representation of Two Dimensional Arrays, General MultiDimensional Arrays, Sparse Arrays, SparseMatrix, Memory Representation of Special kind of Matrices, Advantages and Limitations of Arrays.	6	03	Lecture- method,Pra ctical Approach using Google Colab and Python	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD I 8QGDFbRajVk w1s C8iwu
July	To describe understand and apply the Linked List	Unit 2 : Linked List	Linked List, One-way Linked List, Traversal of Linked List, Searching, Memory Allocation and Deallocation, Insertion in Linked List, Deletion from Linked List, Copying a List into Other List, Merging Two Linked Lists, Splitting a List into Two Lists, Reversing One way linked List, Circular Linked List, Applications of Circular Linked List, Two way Linked List, Traversing a Two way Linked List, Searching in a Two way linked List, Insertion of an element in Two way Linked List, Deleting a node from Two way Linked List, Header Linked List, Applications of the Linked list, Representation of Polynomials, Storage of Sparse Arrays, Implementing other Data Structures	6	06	Lecture method,Pra ctical Approach using Google Colab and Python	https://colab.resea rch.google.com/dri ve/1uGlOQPXAD I 8QGDFbRajVk w1s C8iwu

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 			Introduction, Operations on the Stack Memory		-		
July	To describe understandand apply the basics of Stack	UNIT 3 Stack:	Representation of Stack, Array Representation of Stack, Applications of Stack, Evaluation of Arithmetic Expression, Matching Parenthesis, infix and postfix operations, Recursion	6	06	Lecture method,Pro blem solving method	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD_I 8QGDFbRaiVk_w1s C8iwu
July	To describe understandand apply the basics of Queue	UNIT 3 Queue :	Introduction, Queue, Operations on the Queue, Memory Representation of Queue, Array representation of queue, Linked List Representation of Queue, Circular Queue, Some special kinds of queues, Deque, Priority Queue, Application of Priority Queue, Applications of Queues	6	6 €	Lecture method,Pro blem solving method	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD I 8QGDFbRajVk w1s C8jwu
July	To describe understandand apply the basics of Sorting and Searching Techniques	UNIT 4 Sorting and Searching Techniques:	Bubble, Selection, Insertion, Merge Sort. Searching: Sequential, Binary, Indexed Sequential Searches, Binary Search	4	6	Lecture method,Pro blem solving method	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD_I 8QGDFbRajVk_w1s C8iwu
August	To describe understandand apply the basics Tree as Data Structures	UNIT 4: Tree	Tree,Binary Tree, Properties of Binary Tree, Memory Representation of Binary Tree, Operations Performed on Binary Tree,Reconstruction of Binary Tree from its Traversals, Huffman Algorithm, Binary Search	4	06	Lecture method,Pro blem solving method	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD I 8QGDFbRajVk w1s C8iwu
August	To describe understanding apply the basics Advanced Tree as Data Structure	UNIT 4: Advanced Tree Structures	Red Black Tree, Operations Performed on Red Black Tree, AVL Tree, Operations performed on AVL Tree, 2-3 Tree, B-Tree.	4	06	Lecture method,Pro blem solving method	https://colab.resea rch.google.com/dri ve/1uGlOQPXAD 8QGDFbRajVk w1s C8iwu

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August	To describe understanding apply the basics Hashing	Unit 5 Hasning	Hash function, Address calculation techniques, Common hashing functions Collision resolution, Linear probing, Quadratic, Double hashing, Buckethashing, Deletion and rehashing	6	08	Lecture method,Pro blem solving method	
August/ Septembe	To describe understanding apply the basics Graph		Introduction, Graph, Graph Terminology, Memory Representation of Graph, Adjacency Matrix Representation of Graph, Adjacency List or Linked Representation of Graph, Operations Performed on Graph, GraphTraversal, Applications of the Graph, Reachability, Shortest Path Problems, Spanning Trees.	6	15	Lecture method,Pro blem solving method	

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Mapping Course outcomes to Assessment

	Program:BScIT			
acher : Sandhya Thakkar				
Course: Data Structure	Class	SY Bsc IT	Semester	Ш

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To describe understandand apply the basics of Data Structures and Array	Introduction to Data Structures		NA	10	12	Students will be able to describe basics of Data Structures which will help to understand the concepts of data structure
2	CO2:To describe understandand apply the basics Linked List	Linked List		NA 	10	12	Students will be able to describe basics of Linked List
3	CO3: To describe understandand apply the basics of Stack and Queue	Stack and Queue	College of Alichae	NA	NA	12	Students will be able to describe basics of Stack and Queue

4	CO4:To describe understandand apply the basics Tree as Data Structure	Tree		NA	NA	12	Students will be able to describe basics of the Tree as data structure
5	CO5: To describe understandand apply the basics Hashing and Graph	Hashing and Graph	-	NA	NA	12	Students will be able to describe basics of Hashing and Graph

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	TEACHING PLAN 2021-22	
	Program:BScIT	
Name of the Teacher : Sreekala Nair		
Course: Applied Mathematics	Class :SYBScIT	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June			Inverse of a matrix, Properties of matrices, Elementary Transformation, Rank of Matrix, Echelon or Normal Matrix, Inverse of matrix	3	5	PPT,Problem solving,Quiz	
July	cO 1:To identify,understand and apply the concepts of matrices and Complex numbers.	UNIT I : Matrices and Complex numbers	Linear equations, Linear dependence and linear independence of vectors, Linear transformation, Characteristics roots and characteristics vectors, Properties of characteristic vectors, CaleyHamilton Theorem, Similarity of matrices, Reduction of matrix to a diagonal matrix which has elements as characteristics values.	4	5	PPT,Problem solving,Quiz	



Inde	CO 1:To identify,understand and apply the concepts of matrices and Complex	UNIT I : Matrices and Complex numbers	Complex number, Equality of complex numbers, Graphical representation of complex number (Argand's Diagram), Polar form of complex numbers, Polar form of x+iy for different signs of x,y, Exponential form of complex numbers, Mathematical operation with complex numbers and their representation on Argand's Diagram.	3	7	PPT,Problem solving,Quiz	
July	numbers.		Circular functions of complex angles, Definition of hyperbolic function, Relations between circular and hyperbolic functions, Inverse hyperbolic functions, Differentiation and Integration, Graphs of the hyperbolic functions, Logarithms of	2	5	PPT,Problem solving,Quiz	
July & August	CO2:To identify,understand and apply the concept of differntial equations	UNIT II: Equation of the first order and of the first degree	Separation of variables, Equations homogeneous in x and y, Non-homogeneous linear equations, Exact differential Equation, Integrating Factor, Linear Equation and equation reducible to this form, Method of substitution.		7	PPT,Problem solving,Quiz	
August			Introduction, Solvable for p (or the method of factors), Solve for y, Solve for x, Clairaut's form of the equation, Methods of Substitution, Method of Substitution.	9	5	PPT,Problem solving,Quiz	



August	CO2:To identify,understand and apply the concept of differntial equations	Linear Differential Equations with Constant Coefficients:	Introduction, The Differential Operator, Linear Differential Equation $f(D)$ $y = 0$, Different cases depending on the nature of the root of the equation $f(D) = 0$, Linear differential equation $f(D)$ $y = X$, The complimentary Function, The inverse operator $1/f(D)$ and the symbolic expiration for the particular integral $1/f(D)$ X ; the general methods, Particular integral : Short methods, Particular integral : Other methods, Differential equations reducible to the linear differential equations with constant coefficients.	5	3	PPT,Problem solving,Quiz	
August	CO3:To define ,describe,understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III:The Laplace Transform and Inverse	Introduction, Definition of the Laplace Transform, Table of Elementary Laplace Transforms, Theorems on Important Properties of Laplace Transformation, First Shifting Theorem, Second Shifting Theorem, The Convolution Theorem, Laplace Transform of an Integral, Laplace Transform of Derivatives.	6	4	PPT,Problem solving,Quiz	
August &Septembe	CO3:To define ,describe,understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III:The Laplace Transform and Inverse	Shifting Theorem, Partial fraction Methods, Use of Convolution Theorem, Solution of Ordinary Linear Differential Equations with Constant Coefficients, Solution of Simultaneous Ordinary Differential Equations, Laplace Transformation of Special Function, Periodic Functions, Heaviside Unit Step Function, Dirac-delta Function(Unit Impulse Function),	6	00	PPT,Problem solving,Quiz	



	CO4:To define,understand		Double Integral, Change of the order of the integration, Double integral in polar co-ordinates, Triple integrals.	6	4	Problem solving,Quiz	
September	and evaluate the double and triple integrals and to apply the integrals to find area and volume of solids.	pplication of integra	Areas, Volumes of solids.	6	3	Problem solving,Quiz	
September	CO5:To define and understand the concept of	UNIT V:Beta and Gamma Function	Definitions, properties, Duplication formula	3	3	Problem solving,Quiz	
	beta and gamma functions and its properties and the evaluation of integrals	Differentitation	Differentitation under Integral Sign	4	PT)	Problem solving,Quiz	
September September	usinf the technique of differentiation under integral sign.	Error Function	Error Function	5	3	Problem solving,Quiz	
September	incep. or orgin			60	65		

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Mapping Course outcomes to Assessment

	Program:BScIT	
Name of the Teacher : Sreekala Nair		
Course: Applied Mathematics	Class :SYBScIT	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage-	Overall weightage - External	Remarks
1	CO 1:To identify,understand and apply the concepts of matrices and Complex numbers.	UNIT I : Matrices and Complex numbers	Internal Examination MCQ type	10	20		Students were able to identify,understand and apply the concepts of matrices and complex numbers
2	CO2:To identify,understand and apply the concept of differntial equations	UNIT II: Equation of the first order and of the first degree, Differential equation of the first order of a degree higher than the first, Linear Differential Equations with Constant Coefficients:	Internal Examination MCQ type	10	20		Students were able to identify types of differential equtions and to apply the concept to solve the ordinary differential equations.



3	CO3:To define ,describe,understand the theorems and apply Laplace and Inverse Laplace transform for standard functions and ODE	UNIT III:The Laplace Transform and Inverse	Class activity,Quiz	Non-graded	75	Students were able to understand and apply the concept of Laplace and inverse Laplace transorm for standard function and ODE.
4	CO4:To define,understand and evaluate the double and triple integrals and to apply the integrals to find area and volume of solids.	UNIT IV:Multiple integrals,Application of integrals	Class activity,Quiz	Non-graded		Students were able to identify,understand and recognize the types of probability and to calculate the expected value and variance
5	CO5:To define and understand the concept of beta and gamma functions and its properties and the evaluation of integrals usinf the technique of differentiation under integral sign.	UNIT V:Beta and Gamma Function,Differentitation under Integral Sign,Error function.	Class activity,Quiz	Non-graded		Students understood the concept of beta and gamma function,error function and the evaluation of integrals using differentiation under integral sign

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	TEACHING PLAN 2021-22	
	Program: B.Sc. I.T.	
Name of the Teacher: Sandhya Pandey		
Course: Advance Web Programming	Class: T.Y. B.Sc.(I.T.)	

Month	Course outcome	ourse outcome Topic	Sub-Topic		Lectures	Methodology	Links to references
				Planned	Taken	Lecture+Video+	https://www.
lune	Knowledge related to .Net framework	Introduction to .Net Framework and C#	Introducing .NET: The .NET Framework, C#, VB, and the .NET Languages, The Common Language Runtime, The .NET Class Library. The C# Language: C# Language Basics, Variables and Data Types, Variable Operations, Object-Based Manipulation, Conditional Logic, Loops, Methods. Types, Objects, and Namespaces: The Basics About Classes, Building a Basic Class, Value Types and Reference Types, Understanding Namespaces and Assemblies, Advanced Class Programming.	12	12	Class Discussion	youtube.com, watch?v=6oY Z-D8Fyw

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,	Basic and Advance Web Form Fundamentals	Web Form Fundamentals, Rich Controls	Web Form Fundamentals: Writing Code, Using the Code-Behind Class, Adding Event Handlers, Understanding the Anatomy of an ASP.NET Application, Introducing Server Controls, Using the Page Class, Using			Discussion	https://www. youtube.com/ watch?v=MyI CG56L6TE
			an ASP.NET Application, Introducing Server Controls, Using the Page Class, Using Application Events, Configuring an ASP.NET Application. Form Controls: Stepping Up to Web Controls, Web Control Classes, List Controls, Table Controls, Web Control Events and AutoPostBack, Validation, Understanding Validation, Using the Validation Controls, Rich Controls, The Calendar, The AdRotator, Pages with Multiple Views, User Controls and Graphics, User Controls, Dynamic Graphics,	12	11		
			The Chart Control, Website Navigation: Site Maps, URL Mapping and Routing, The SiteMapPath Control, The TreeView Control, The Menu Control.				

August	Design and Development Requirement	Error Handling Machenism, Themes and Master Pages	Error Handling, Logging, and Tracing: Avoiding Common Errors, Understanding Exception Handling, Handling Exceptions, Throwing Your Own Exceptions, Using Page Tracing State Management: Understanding the Problem of State, Using View State, Transferring Information Between Pages, Using Cookies, Managing Session State, Configuring Session State, Using Application State, Comparing State Management Options Styles, Themes, and Master Pages: Styles, Themes, Master Page Basics, Advanced Master Pages	12	12	0.000	https://www. youtube.com/ watch?v=TDa ZzKbUvyc	
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Septem ber	Working of Database connectivity		ADO.NET Fundamentals: Understanding Databases, Configuring Your Database, Understanding SQL Basics, Understanding the Data Provider Model, Using Direct Data Access, Using Disconnected Data Access. Data Binding: Introducing Data Binding, Using Single-Value Data Binding, Using Repeated-Value Data Binding, Working with Data Source Controls, The Data Controls: The GridView, Formatting the GridView, selecting a GridView Row, Editing with the GridView, Sorting and Paging the GridView, Using GridView Templates, The DetailsView and FormView	12		Discussion	https://www. youtube.com/ watch?v=RriFg 1AFoTO
October	Knowledge aboutXML and AJAX Toolkit	XML and Ajax	XML: XML Explained, The XML Classes, XML Validation, XML Display and Transforms. Security Fundamentals: Understanding Security Requirements, Authentication and Authorization, Forms Authentication, Windows Authentication. ASP.NET AJAX: Understanding Ajax, Using Partial Refreshes, Using Progress Notification, Implementing Timed Refreshes, Working with the ASP.NET AJAX Control Toolkit.	12	12	Lecture+Video+ Class Discussion	https://www. youtube.com/ watch?v=wiy MrfpWN6I

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Mapping Course outcomes to Assessment

	Program: B.Sc. I.T.	 	
Name of the Teacher: Sandhya Pandey		 	
Course: Advance Web Programming	Class: T.Y. B.Sc.(I.T.)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	Knowledge related to .Net framework	Introduction to .Net Framework and C#	Quiz	5	10	15	Learning Purpose only
2	Basic and Advance Web Form Fundamentals	Web Form Fundamentals, Rich Controls	Quiz	5	10	15	Learning Purpose only
3	Design and Development Requirement	Error Handling Machenism, Themes and	Assignment	Non- graded	NA	15	Learning Purpose only
4	Working of Database connectivity	Master Pages ADO.Net	Programing Assignment	Non- graded	NA	15	Learning Purpose only
5	Knowledge aboutXML and AJAX Toolkit	XML and Ajax	Programing Assignment	Non- graded	NA	15	Learning Purpose only

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			TEACHING PLAN 202	21-22	
			Program	BSC IT	
Name of the	Teacher :	Lalita singh			
Course:		ect Management	Class	TYIT	

Month Course outcom		Topic	Topic Sub-Topic		ectures	Methodology	Links to references	
				Planned	Taken .			
	Manage the		Introduction to Software Project Management:Introduction, Why is Software Project Management Important? What is a Project? Software Projects versus Other Types of Project, Contract Management and Technical Project Management, Activities Covered by Software Project Management, Plans, Methods and Methodologies, Some Ways of Categorizing Software Projects, Project Charter, Stakeholders, Setting Objectives, The Business Case, Project Success and Failure, What is Management? Management	4	5	PPT Live demo		
	scope, cost, timing, and		Project Evaluation and Programme		ļ .		l	

June	quality of the project, at all times focused on project success as defined by project	Project Evaluation and	Management: Introduction, Business Case, Project Portfolio Management, Evaluation of Individual Projects, Cost-benefit Evaluation Techniques, Risk Evaluation, Programme Management, Managing the Allocation of	4	5	PPT Live demo	
	stakeholders.	An Overview of Project Planning	An Overview of Project Planning:Introduction to Step Wise Project Planning, Step 0: Select Project, Step 1: Identify Project Scope and Objectives, Step 2: Identify Project Infrastructure, Step 3: Analyse Project Characteristics, Step 4: Identify Project Products and Activities, Step 5: Estimate Effort for Each Activity, Step 6: Identify Activity Risks, Step 7: Allocate Resources, Step 8: Review/Publicize Plan, Steps 9 and 10: Execute Plan/Lower Levels of Planning	4	5	PPT Live demo	

July		Selection of an Appropriate Project Approach	Selection of an Appropriate Project Approach:Introduction, Build or Buy? Choosing Methodologies and Technologies, Software Processes and Process Models, Choice of Process Models, Structure versus Speed of Delivery, The Waterfall Model, The Spiral Model, Software Prototyping, Other Ways of Categorizing Prototypes, Incremental Delivery, Atern/Dynamic Systems Development Method, Rapid Application Development, Agile Methods,	4	5	PPT Live demo	
July	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	Software Effort	Extreme Programming (XP), Scrum, Lean Software Development, Managing Iterative Processes, Selecting the Most Appropriate Process Model. Software Effort Estimation:Introduction, Where are the Estimates Done? Problems with Over- and Under-Estimates, The Basis for Software Estimating, Software Effort Estimation Techniques, Bottom up Estimating, The Top-down Approach and Parametric Models,	6	5	PPT Live demo	

		Software Effort Estimation	Expert Judgement, Estimating by Analogy, Albrecht Function Point Analysis, Function Points Mark II, COSMIC Full Function Points, COCOMO II: A Parametric Productivity Model, Cost Estimation, Staffing Pattern, Effect of Schedule Compression, Capers Jones Estimating Rules of Thumb	6	€	PPT Live demo	
july	Identify project goals,		Activity Planning: Introduction, Objectives of Activity Planning, When to Plan, Project Schedules, Projects and Activities, Sequencing and Scheduling Activities, Network Planning Models, Formulating a Network Model, Adding the Time Dimension, The Forward Pass, Backward Pass, Identifying the Critical Path, Activity Float, Shortening the Project Duration, Identifying Critical Activities, Activity-on-Arrow Networks.	4	4	PPT Live demo	
August	constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Risk Management	Risk Management: Introduction, Risk, Categories of Risk, Risk Management Approaches, A Framework for Dealing with Risk, Risk Identification, Risk Assessment, Risk Planning, Risk Management, Evaluating Risks to the Schedule, Boehm"s Top 10 Risks and Counter Measures, Applying the PERT Technique, Monte Carlo Simulation, Critical Chain Concepts.	4	4	PPT Live demo	

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August		Resource	Resource Allocation: Introduction, Nature of Resources, Identifying Resource Requirements, Scheduling Resources, Creating Critical Paths, Counting the Cost, Being Specific, Publishing the Resource Schedule, Cost Schedules, Scheduling Sequence.	4	4	PPT Live demo	
August	Identify project goals,	Monitoring and Control	Monitoring and Control: Introduction, Creating the Framework, Collecting the Data, Review, Visualizing Progress, Cost Monitoring, Earned Value Analysis, Prioritizing Monitoring, Getting the Project Back to Target, Change Control, Software Configuration Management (SCM).	4	4	PPT Live demo	
August	constraints, deliverables, performance criteria, control needs, and resource	Managing Contracts	Managing Contracts: Introduction, Types of Contract, Stages in Contract Placement, Typical Terms of a Contract, Contract Management, Acceptance.	4	4	PPT Live demo	

September	requirements in consultation with stakeholders.	Managing People in Software Environments	Managing People in Software Environments: Introduction, Understanding Behaviour, Organizational Behaviour: A Background, Selecting the Right Person for the Job, Instruction in the Best Methods, Motivation, The Oldham–Hackman Job Characteristics Model, Stress, Stress Management, Health and Safety, Some Ethical and Professional Concerns.	4	4	PPT Live demo	
September	Implement project	Working in Teams	Working in Teams: Introduction, becoming a Team, Decision Making, Organization and Team Structures,	4	4	PPT Live demo	
September	management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	Software Quality	Software Quality: Introduction, The Place of Software Quality in Project Planning, Importance of Software Quality, Defining Software Quality, Software Quality Models, ISO 9126, Product and Process Metrics, Product versus Process Quality Management, Quality Management Systems, Process Capability Models, Techniques to Help Enhance Software Quality, Testing, Software Reliability, Quality Plans.	4	4	PPT Live demo	
October		Project Closeout	Project Closeout: Introduction, Reasons for Project Closure, Project	4	4	PPT Live demo	

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63

Mapping Course outcomes to Assessment

		-	Program: BSC IT				
	1		Class :TYIT				
Name of th	e Teacher :	Lalita singh			har talan-		ļ
Course :	SPM	Topic linked	Assessment methodology	Marks	Weightag e - Internal		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Manage the scope, cost, timing, and quality of the project, at all times focused on project success as defined by project stakeholders.	i	Internal Examination	25	25		Students understoo how cost scope and quality of products a defined b
2	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	unit 3 & unit 4	Class Activity	NA	NA	75	Students understoo the concep of strateg plans through so

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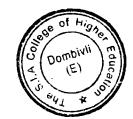
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	Name of the Teacher	: Sandhya Thakkar	Program:BScIT				
Ente	rprise Java		Class: TYIT			Semester	V
	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
<u>Month</u> June	To describe understandand	Unit 1: Understanding	Understanding Java EE: What is an Enterprise Application? What is java enterprise edition? Java EE Technologies, Java EE evolution, Glassfish server	6	05	Approach	https://colab.res rch.google.com/ ve/1uGl0QPXAD 8QGDFbRajVk v C8iwu

Colab and Java EE Architecture, Server and Container Lecture Introduction to Java Servlets: The Need for method,Pr Dynamic Content, Java Servlet Technology, Why actical Servlets? What can Servlets do? Servlet API and Approach https://colab.resea Lifecycle: Java Servlet API, The Servlet Skeleton, using rch.google.com/dr To describe The Servlet Life Cycle, A Simple Welcome Servlet ve/1uGl0QPXAD 8 Google 6 understandand Unit 1: Servlet and JDB0 Working With Servlets: Getting Started, Using 8QGDFbRajVk_w1s Colab and apply the basics of C8iwu Annotations Instead of Deployment Descriptor. Python Servlet and JDBC Working with Databases: What Is JDBC? JDBC Architecture, Accessing Database Servlet GUI and Database Example Dombivli

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July	To describe understandand apply the basics of Request Dispatcher, COOKIES, Session, Files, Blocking I/O	Dispatcher, COOKIES, Session, Files, Blocking I/O	Request Dispatcher:Resquestdispatcher Interface, Methods of requestdispatcher, Requestdispatcher Application. COOKIES: Kinds Of Cookies, Where Cookies Are Used? Creating Cookies Using Servlet, Dynamically Changing The Colors Of A Page SESSION: What Are Sessions? Lifecycle Of Http Session, Session Tracking With Servlet API, A Servlet Session Example Working With Files: Uploading Files, Creating an Upload File Application, Downloading Files, Creating a Download File Application. Working With Non-Blocking I/O: Creating a Non-Blocking Read Application, Creating The Web Application, Creating Java Class, Creating Servlets, Retrieving The File, Creating index.jsp	-	8	Lecture method,Pr actical Approach using Google Colab and Python	https://colab.resea rch.google.com/dri ve/1uGl0QPXAD 8QGDFbRajVk w1s C8iwu





Augus	To describe understandand Enteprise Java beans	Unit 4 : Enterprise Javabeans	Introduction To Enterprise Javabeans: Enterprise Bean Architecture, Benefits of Enterprise Bean, Types of Enterprise Bean, Accessing Enterprise Beans, Enterprise Bean Application, Packaging Enterprise Beans Working With Session Beans: When to use Session Beans? Types of Session Beans, Remote and Local Interfaces, Accessing Interfaces, Lifecycle of Enterprise Beans, Packaging Enterprise Beans, Example of Stateful Session Bean, Example of Stateless Session Bean, Example of Singleton Session Beans. Working with Message Driven Beans: Lifecycle of a Message Driven Bean, Uses of Message Driven Beans, The Message Driven BeansExample. Interceptors: Request And Interceptor, Defining An Interceptor, Adding An Interceptor To An Enterprise Bean, Build and Run the Web Application. Java Naming and Directory Interface: What is Naming Service? What is Directory Service? What is Java Naming and Directory interface? Basic Lookup, JNDI Namespace in Java	6	23	Lecture method,Pr oblem solving method	https://colab.resea rch.google.com/dri ve/1uGlOQPXAD I 8QGDFbRajVk w1s C8iwu
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1			Program:BScIT		 		
	of the Teacher: Sand	lhya Thakkar	Class	Bsc IT		Semester	V
	se :Enterprise Java Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
SrNo	CO1:To describe understandand apply the basics Enterprise Java	Understanding Java EE, Java EE Architecture, Server and Containers, Introduction to Java Serviets, Serviet API and Lifecycle, Working With serviets, Working with Databases		NA	10	12	Students will be able to describe basics of Enterprise Java , Servlet, JDBC
	CO2:To describe understandand apply the basics of Request Dispatcher, Cookies, Session	Request		NA	10	12	Students will be able to describe basic of Linked List

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CO3: To describe understandand introduction To Java Server Pages	Introduction To Java Server Pages,Getting Started With Java Server Pages,Action Elements,Implicit Objects, Scope And El Expressions, Java Server Pages Standard Tag Libraries		 NA	NA	12	Students will be able learn the basics of Java Server pages
CO4:To describe understandand Introduction To	Introduction To Enterprise Javabeans, Working With Session Beans, Working with Message Driven Beans, Interceptors, Java Naming and Directory Interface	<u></u>	NA	NA	12	Students will be able to describe Java beans , Cookies, Sessions etc
CO5: To describe understandand apply the basics Hashing and Graph	Persistence, Object/Relational Mapping And JPA,Introduction to Java Persistence API,Writing JPA Application, Introduction to Hibernate,Writing Hibernate Application	ege of Highor	NA	NA	12	Students will be able to describe basics of OPA and Hibernate

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		TEACHING PLAN 2021-22			,
	T	Program	BSC IT		
Name of the Teacher:	S. SAI SREE			 	
	TION TECHNOLO	Class	TY		

Month Course outcome		Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
				Planned	Taken		ļ
June	CO1: understanding of how big database	Unit 1 - Big Data, NoSQL	Big Data, Facts About Big Data, Big Data Sources, Three Vs of Big Data, Volume, Variety, Velocity, Usage of Big Data, Visibility, Discover and Analyze Information, Data Storage, Data Processing, Big Data Technologies	4	4	PPT, Discussion, Demo	
July	is different from relational databases		NoSQL, Definition, A Brief History of NoSQL, ACID vs. BASE, CAP Theorem (Brewer's Theorem), The BASE, NoSQL, SQL vs. NoSQL Databases, Categories of NoSQL Databases	4	4	PPT, Discussion, Demo	

July	CO1: understanding of how big database is different from relational databases	Unit 1: Introducing MongoDB	History, MongoDB Design Philosophy,Performance vs. Features, Running the Database Anywhere, SQL Comparison	4 .	PPT, Discussion, Demo	
			The Data Model, JSON and BSON, The Identifier (_id), Capped Collection, Polymorphic Schemas, Object Oriented Programming, Schema Evolution	4	PPT, Discussion, Demo	
August	CO2: Analyze the behaviour of unstructured data bases and understand how to write queries	Unit 2 - The MongoDB Data Model, Using MongoDB Shell, MongoDB Architecture	Basic Querying, Create and Insert, Explicitly Creating Collections, Inserting Documents Using Loop, Inserting by Explicitly Specifying _id, Update, Delete, Read, Using Indexes, Designing an Application's Data Model, Relational Data Modeling and Normalization, MongoDB Document Data Model Approach	6	PPT, Discussion, Demo	

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August	CO2: Analyze the behaviour of unstructured data bases and understand how to		Core Processes, mongod, mongo, mongos, MongoDB Tools, Standalone Deployment, Replication, Master/Slave Replication, Replica Set, Implementing Advanced Clustering with Replica Sets, Sharding, Sharding Components, Monitoring the Config Servers, Production Cluster Architecture, Scenario 1, Scenario 2, Scenario 3, Scenario	4	. 4	PPT, Discussion, Demo	
August	write queries	Unit 3 - MongoDB Storage Engine,	Data Storage Engine, Data File (Relevant for MMAPv1), Namespace (.ns File), Data File (Relevant for WiredTiger), Reads and Writes, How Data Is Written Using Journaling Using GridFS, Indexing, Types of Indexes, Behaviors and Limitations	4	4	PPT, Discussion, Demo	
August	CO3: Understand how to connect unstructured databases to various softwares	MongoDB Use cases, Limitations, Best Practices	Use Case 1 -Performance Monitoring, Schema Design, Operations, Sharding, Managing the Data, Use Case 2 – Social Networking, Schema Design, Operations, Sharding	4	6	PPT, Discussion, Demo	2

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September	how to connect	Unit 3 - MongoDB Storage Engine, MongoDB Use	MongoDB Space Is Too Large, 32-bit vs. 64-bit, BSON Documents, Namespaces Limits, Indexes Limit, Capped Collections Limit - Maximum Number of Documents in a Capped Collection, Transactions, MongoDB Not Applicable	4	4	PPT, Discussion, Demo	-
	databases to various softwares	from be N	Deployment, Hardware Suggestions from the MongoDB Site, Few Points to be Noted, Coding, Replication Lag, Sharding, Monitoring	4	4	PPT, Discussion, Demo	
September		Unit 4 - The End of Disk? SSD and In- Memory	The End of Disk?, Solid State Disk, The Economics of Disk, SSD-Enabled Databases, Oracle 12c "in-Memory Database, Berkeley Analytics Data Stack and Spark, Spark Architecture	6	6	PPT, Discussion, Demo	
	l deteleccocyrorks l	Databases, Jquery	Introduction, Traversing the DOM, DOM Manipulation with jQuery, Events, Ajax with jQuery, jQuery Plug- ins, jQuery Image Slider	6	6	PPT, Discussion, Demo	
September	CO4: Understand how memory less databases works	Unit 5 - JSON	Introduction, JSON Grammar, JSON Values, JSON Tokens, Syntax, JSON vs XML, Data Types, Objects, Arrays, Creating JSON, JSON Object, Parsing JSON, Persisting JSON, Data Interchange, JSON PHP, JSON HTML, JSONP	6	8	PPT, Discussion, Demo	
			301161000	60	62		

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	Program:	BSC IT	
Name of the Teacher: S. SAI	SREE		
Course: NEXT GENERATION TE	CHNOLOG Class	TY	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understanding of how big database is different from relational databases	Unit 1					Students are able to
2	Analyze the behaviour of unstructured data bases and understand how to write queries	Unit 2	Internal Assessment	20	20	75	understand the basics of NOSQL
3	Understand how to connect unstructured databases to various softwares	Unit 3	Assignment	5	5		Students are able to write queries
4	Understand how memory less databases works	Unit 4 & 5	Class Activity	NA	NA		NA

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	TEACHING PLAN 2021-22	 · · · · · · · · · · · · · · · · · · ·
	Program: B.Sc. I.T.	
Name of the Teacher: Sandhya Pandey		
Course: Object Oriented Programming	Class: F.Y. B.Sc.(I.T.)	

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references	
				Planned	Taken			
lanuary/ February	Introduction to Object Orinted Programming Concepts.	Basic Concepts of OOP	Object Oriented Methodology:Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS.Principles of OOPS: OOPS Paradigm, Basic Concepts of OOPS: Objects, Classes, Data Abstraction and Data Encapsulation, Inheritance, Polymorphism, Dynamic Binding, Message Passing Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS.	12	10		https://w ww.youtu be.com/v atch?v=40 Skla7iog4	

February	Demonstrate the concept of Classes and objects	Classes and Objects: Simple classes (Class specification, class members accessing), Defining member functions, passing object as an argument, Returning object from functions, friend classes, Pointer to object, Array of pointer to object. Constructors and Destructors: Introduction, Default Constructor, Parameterized Constructor and examples, Destructors		10	Lecture+Video- Class Discussion	https://w ww.youtu be.com/w atch?v=6 Q0Cff29Y wU
	Demonstrate the concept of Data Binding and Polymoorphism	Polymorphism: Concept of function overloading, overloaded operators, overloading unary and binary operators, overloading comparison operator, overloading arithmetic assignment operator, Data Conversion between objects and basic types, Virtual Functions: Introduction and need, Pure Virtual Functions, Static Functions, this Pointer, abstract classes, virtual destructors.	12	10	Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=F5 PbnZkHq mg
April	Demonstrate the concept of Inheritance and Exception Handling	Program development using Inheritance: Introduction, understanding inheritance, Advantages provided by inheritance, choosing the access specifier, Derived class declaration, derived class constructors, class hierarchies, multiple inheritance, multilevel inheritance, containership, hybrid inheritance. Exception Handling: Introduction, Exception Handling Mechanism, Concept of throw & catch with example	12	10	Discussion	https://w ww.youtu be.com/w atch?v=7Z fEp71tlec

April	Clarified the concept of Generic programming and File Hadling	Programing and	Templates: Introduction, Function Template and examples, Class Template and examples. Working with Files: Introduction, File Operations, Various File Modes, File Pointer and their Manipulation	12	11	Lecture+Video+ Class Discussion	https://w ww.youtu be.com/w atch?v=C Wj7lLY2GL A
	Sand Lys Faculty	·	Convengr			Principal	<u></u>

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Mapping Course outcomes to Assessment

Name of the Teacher: Sandhya Pandey			Г	
Course: Object Oriented Programming	Class: F.Y. B.Sc.(I.T.)			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag	Overall	Remarks
					e -	weightage -	1 1
1	Introduction to	01: . 0 : . 1			Internal	External	
1	Introduction to Object Orinted Programming Concepts.	Object Oriented Methodology, Principles of OOPS, Basic Concepts of OOP	Quiz	5	10	15	Learning Purpose only
2	Demonstrate the concept of Classes and objects	Classes and Objects	Assignment	10	10	15	Learning Purpose only
3	Demonstrate the concept of Data Binding and Polymorphism	Function and operator Overloading	Programing Assignment	Non- graded	NA	15	Learning Purpose only

4	Demonstrate the	Types of					Learning
	Inheritance and	Inheritance, Exception Handling Machenism.	Programing Assignment	Non- graded	NA	15	Purpose
5	Clarified the concept of Generic programming and File Hadling	Template, File	Programing Assignment	Non- graded	NA	15	Learning Purpose only

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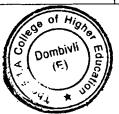
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Near Balaji Mandir, Dombivli (East), 421203.

		TEACHING PLAN 2021-22		
		Program	IT and Mathematics	<u> </u>
Name of the Teacher:	Pranjalee Kurundkar			
Course:	B.Sc. IT Sern IT	Class	FYIT	

Month	Course outcome	Торіс	Sub-Topic	No. of Le	ctures	Methodolog y	Links to references
				Planned	Taken		
		Unit I:Mathematical Modeling and Engineering Problem Solving	A Simple Mathematical Model, Conservation Laws and Engineering Problems.	3	2		
April	CO1:To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I:Approximations and Round- Off Errors	Significant Figures, Accuracy and Precision, Error Definitions, Round-Off Errors	4	3	Lecture Method, problem	
		Unit I: Truncation Errors and the Taylor Series	The Taylor Series, Error Propagation, Total Numerical Errors,Formulation Errors and Data Uncertainty	5	3	solving,Quiz	
	CO2:To understand concept of transcedental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II:Solutions of Algebraic and Transcendental Equations	The Bisection Method, The Newton- Raphson Method, The Regula-falsi method, The Secant Method.	6	6	Lecture	
Jan-Feb			Forward Difference, Backward Difference, Newton's Forward Difference Interpolation, Newton's Backward Difference Interpolation, Lagrange's Interpolation.	6	5	Method, problem solving,Quiz	



	CO3:To identify,understand	Unit III:Solution of simultaneous algebraic equations (linear) using iterative methods	Gauss-Jordan Method, Gauss-Seidel Method	3	3		
Feb-March	algebraic and trancedental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcedental equation and to find solution of differential equation and integration.	Unit III:Numerical differentiation and Integration	Numberical differentiation, Numerical integration using Trapezoidal Rule, Simpson's 1/3rd and 3/8th rules	4	4	Lecture Method, problem	
		Unit III:Numerical solution of 1st and 2nd order differential equations	Taylor series, Euler's Method, Modified Euler's Method, Runge-Kutta Method for 1st and 2nd Order Differential Equations	5	5	solving,Quiz	
March	CO4:To learn and understand the best fit for a set of data points,LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV:Least-Squares Regression	Linear Regression, Polynomial Regression, Multiple Linear Regression, General Linear Least Squares, Nonlinear Regression	7	6	Lecture Method,	
		Unit IV:Linear Programming	Linear optimization problem, Formulation and Graphical solution, Basic solution and Feasible solution	5	4	problem solving,Quiz	
	CO5:To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Unit V: Random variables	Discrete and Continuous random variables, Probability density function, Probability distribution of random variables, Expected value, Variance.	5	4		
April		Unit V: Discrete and continuous distributions	Uniform, Binomial, Poisson, Bernoulli, uniform distributions, exponential, (derivation of mean and variance only and state other properties and discuss their applications) Normal distribution state all the properties and its applications	7	6	Lecture Method, problem solving,Quiz	

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Mapping Course outcomes to Assessment

			Program:	B.Sc. II		-	
of the Teac	ther:	Pranjalee K.	Class	FY			
Course:	NSM	74417	Vings				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I:Mathematical Modeling and Engineering Problem Solving,Approximations and Round-Off Errors,Truncation Errors and the Taylor Series	Internal Test	20	25		Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variablesunderstand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems
2	CO2:To understand concept of transcedental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II:Solutions of Algebraic and Transcendental Equations,Interpolation	Assignment test	5			Students will be able to understand concept of transcedental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.
3	CO3:To identify,understand algebraic and trancedental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcedental equation and to find solution of differential equation and integration.	Unit III:Solution of simultaneous algebraic equations (linear) using iterative methods, Numerical differentiation and Integration, Numerical solution of 1st and 2nd order differential equations	QUIZ	NA	NA	75	Students will be able to identify, understand algebraic and trancedental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcedental equation and to find solution of differential equation and integration.
4	CO4:To learn and understand the best fit for a set of data points,LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV:Least-Squares Regression,Linear Programming	QUIZ	NA	NA		Students will be able to learn and understand the best fit for a set of data points,LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.
5	CO5:To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Their M. Dandam regionles Discrete	QUIZ	NA	NA		Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables

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<u> </u>			TEACHING PLA	N 2021-22	
			Program	BSC IT	
Name of the Teacher: S. Sai Sree					
Course:	Pytho	n Programming	Class	SYIT	

Month	Course outcome	Topic	Sub-Topic	No. o	f Lectures	Methodology	Links to references
		 		Planned	Taken		
	CO1: Enhance the programming skills of the learners	of Expressions, Conditional Statements, Control Statements	The Python Programming Language Debugging	3	2	PPT Live demo	
June			Values and Types, Type conversion	3	2	PPT Live demo	
			if, if-else, nested if –else	3	3	PPT Live demo	
July			Terminating loops, skipping specific conditions	3	3	PPT Live demo	
July	i deeb learning. I	Unit 2: Functions, Strings	Function Calls, Adding New Functions, Definitions and Uses, Fruitful Functions and Void Functions, Boolean Functions, More Recursion,	6	5	PPT Live demo	

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july	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence. B18	Unit 2: Functions,	String Slices, Strings Are Immutable, Searching, Looping and Counting, String Methods, The in Operator, String Comparison, String Operations.	6	6	PPT Live demo	
			Lists are mutable, traversing a List, Deleting elements from List, Built-in List Operators, Concatenation, Repetition, In Operator, Built-in List functions and methods	4	4	PPT Live demo	
July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 3: List, Tuples & Dictionaries, Files	Tuples, Accessing values in Tuples, Tuple Assignment, Tuples as return values, Variable-length argument tuples Creating a Dictionary, Accessing Values in a dictionary, Updating Dictionary	4	4	PPT Live demo	
August			Text Files, The File Object Attributes, Directories	4	4	PPT Live demo	
August	and retrieval of data	Objects, Multithreaded Programming,	Overview of OOP, Class Definition, Creating Objects, Instances as Arguments, Instances as return values, Built-in Class Attributes, Inheritance, Method Overriding	4	4	PPT Live demo	

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August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Objects,	Thread Module, creating a thread, synchronizing threads, multithreaded priority queue	4	4	PPT Live demo	
August		Unit 4 : Modules	Importing module, Creating and exploring modules, Math module, Random module, Time module	4	4	PPT Live demo	
September	CO3: Understand the concepts of Storage and retrieval of data in the back end		Button, Canvas, Checkbutton, Entry, Frame, Label, Listbox, Menubutton, Menu, Message, Radiobutton	3	4	PPT Live demo	
September		Unit 5: Widgets, Layout Management, Look- and Feel Customization,	Designing GUI applications with proper Layout Management features.	3	4	PPT Live demo	
September			Enhancing Look and Feel of GUI using different appearances of widgets.	3	4	PPT Live demo	
October		MySQL Database via Our GUI di th th	Connecting to a MySQL database from Python, Using the INSERT command, Using the UPDATE command, Using the DELETE command, Storing and retrieving data from MySQL database.	3	4	PPT Live demo	
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Mapping Course outcomes to Assessment

			Program: BSC IT				
Name of th	e Teacher :	C C-i C	Class :SYIT				
TVAINE OF TH	Python	S. Sai Sree					
Course :	Programming	Topic linked	Assessment methodology	Marks	Weightage - Internal		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Enhance the programming skills of the learners	Unit 1					Students
2	Provides a base for programming deep learning, machine learning and artificial intelligence.	nmming deeping, machine Unit 2 & 3 g and artificial	25	25	25	understood the basic concepts of python that were necessary for AI, ML, DL	
3	Understand the concepts of Storage and retrieval of data in the back end	Unit 4 & 5	Class Activity	NA	NA	NA	Students are able to design forms to get data from user and store it in backend

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TEACHING PLAN 2021-22								
			Program	B.Sc.IT				
Name of t	Name of the Teacher: Tejaswini Shivsharan							
Course:	Microprocessor Archi	tecture	Class	FYB.Sc.IT				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO 1	Microprocessor,	Microprocessor, Microprocessor Instruction Set and Computer ,Languages, From Large Computers to Single-Chip Microcontrollers, Applications.	3	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
Dec	CO 1		Microprocessor Architecture and its operations, Memory, I/O Devices, Microcomputer System, Logic Devices and Interfacing, Microprocessor-Based System Application.	3	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	

Jan	CO 1	8085 Microprocessor Architecture and Memory Interface	Introduction, 8085 Microprocessor unit, 8085-Based Microcomputer, Memory Interfacing, Interfacing the 8155 Memory Segment, Illustrative Example: Designing Memory for the MCTS Project, Testing and Troubleshooting Memory Interfacing Circuit, 8085-Based Single-Board microcomputer.	4	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk- board method.
Jan	CO 2	Interfacing of I/O Devices:	Basic Interfacing concepts, Interfacing Output Displays, Interfacing Input Devices, Memory Mapped I/O, Testing and Troubleshooting I/O,Interfacing Circuits.	5	4	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
Jan	CO 2	Introduction to 8085 Assembly Language Programming	The 8085 Programming Model, Instruction Classification, Instruction, Data and Storage, Writing assembling and Execution of a simple program, Overview of 8085 Instruction Set, Writing and assembling Program.	5	5	Student centric,inquiry based teaching followed by discussion,ICT tools and chalk- board method.
Jan		Introduction to 8085 Instructions:	Data Transfer Operations, Arithmetic Operations, Logic Operation, Branch Operation, Writing assembly Languages Programs, Debugging a Program.	5	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
Feb	CO 3	Programming Techniques With Additional Instructions:	Programming Techniques: Looping, Counting and Indexing, Additional Data Transfer and 16-Bit Arithmetic Instructions, Arithmetic Instruction Related to Memory,	5	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-

Feb	co 3	Logic Operations:	Rotate, Compare, Dynamic Debugging. Counters and Time Delays: Counters and Time Delays, Illustrative Program: Hexadecimal Counter, Illustrative Program: zero-to-nine (Modulo Ten) Counter, Generating Pulse Waveforms, Debugging Counter and Time-Delay	5	4	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
Feb	CO 3	Stacks and Sub-Routines	Programs. Stack, Subroutine, Restart, Conditional Call, Return Instructions, Advanced Subroutine concepts.			Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
Feb	CO 4	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	BCD-to-Binary Conversion, Binary-to-BCD Conversion, BCD-to- Seven-Segment-LED Code Conversion, Binary-to-ASCII and ASCIIto- Binary Code Conversion, BCD Addition, BCD Subtraction,	5	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
March		Instructions and Applications,	Multiplication, Subtraction With Carry. Software Development System and Assemblers: Microprocessors-Based Software Development system, Operating System and Programming Tools, Assemblers and Cross-Assemblers, Writing Program Using Cross Assemblers.	5	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.

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March	CO 4	Interrupts:	The 8085 Interrupt, 8085 Vectored Interrupts, Restart as S/W Instructions, Additional I/O Concepts and processes.	5	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
March	CO 4	The Pentium and Pentium Pro microprocessors	Introduction, Special Pentium registers, Memory management, Pentium instructions, Pentium Pro microprocessor, Special Pentium Pro features.	5	4	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
March	CO 4	Core 2 and later Microprocessors	Introduction, Pentium II software changes, Pentium IV and Core 2, i3, i5 and i7.	5	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
March		SUN SPARC Microprocessor	Architecture, Register file, data types and instruction format	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk- board method.
				Total	48	

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Mapping Course outcomes to Assessment

	TEACHING PLA	N 2021 22	
 	TEACHING PLAI	N 2021-22	
	Program	B.Sc.IT	·
Name of the Teacher: Tejaswini S	hivsharan		
Course: Microprocessor Architecture	Class	FYB.Sc.IT	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage
Understand the terms Microprocessor, Microprocessor Instruction Set and Computer Languages,get the knowledge about the 8085 architecture,it's peripherals and connectivity with processors and peripherals through architecture.To draw and explain architectural block diagram	Microprocessor, Microprocessor Instruction Set and	Assembly Language	Internal Examination in the form of MCQ.	20	25	25
	Microprocessor Architecture and	External Examination (objective)	10		75	
	processors and peripherals through architecture. To draw and explain architectural	8085 Microprocessor Architecture and Memory Interface	External Examination (objective)	5	15	75

	Will be able to understand and analyse the concepts related to I/O interfacing ,memory and I/o manning and	Interfacing of I/O Devices:	https://drive.google.com/drive/folders/1DE JxWxm_7jHPFFnbACiSa-M8u-VPvstn- jBdTY5ge7fNCsO12yXhxuesoEw6vOCK ZqjC655h	Non-graded		75	
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CO 2	address generation through encoders and decoders. To draw and explain the diagrams for programming models,interfacing devices, address generation and machine	Introduction to 8085 Assembly Language	External Examination (objective)	7	15	75
	Data transier, arrunnette i	Introduction to 8085 Instructions:	External Examination (objective)	8		,
	Understand the programming techniques for loops,counter and data transfer types. Design the delays for counter based	Programming Techniques With Additional Instructions:	External Examination (objective)	8		75
CO 3	applications also understand the stack and	Logic Operations:	https://docs.google.com/forms/d/18yNbRU KnS1VkiLO9S3oxDpUxI6gyYZRErSqgB 4pvMi4/edit#responses	Non-graded	15	75
CO 3		Stacks and Sub- Routines	External Examination (objective)	7		75
	Construct assembly programs for code	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	External Examination (objective)	5		

CO 4	conversions and understand the process of software development systems based on 8085 microprocessors.	Introduction To Advanced Instructions and Applications,	External Examination (objective)	5	15	75
	•	Interrupts:	External Examination (objective)	5		
	Recite,draw and explain the terms pentium and pentium pro processors and	The Pentium and Pentium Pro microprocessors	External Examination (objective)	5		75
CO 4	study the architecture,register files and instructions for SPARC and	Core 2 and later Microprocessors	External Examination (objective)	5	. 15	75
	pentium based architectures.	SUN SPARC Microprocessor	External Examination (objective)	5		75



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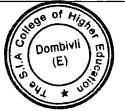
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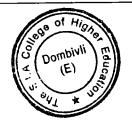
TEACHING PLAN 2021-22									
Program:BScIT									
Name of the Te	acher : Sreekala Nair						,		
Course: Computer Oriented Statistical Techniques		Class :SYBScIT				_			

November CO1:To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well. UNIT I:The Weighted Arithmetic Mean , Properties of the Arithmetic Mean , The Weighted Arithmetic Mean , The Median , The Mode, The Empirical Relation Between the Mean, Median, and Mode, The Geometric Mean G, The Harmonic Mean H ,The Relation Between the Arithmetic, Geometric, and Harmonic Means, The Root Mean Square, Ouartiles. Deciles. and Percentiles. Software	Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodology	Links to references
November CO1:To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well. Notation, Averages, or Measures of Central Tendency, The Arithmetic Mean, Properties of the Arithmetic Mean, The Arithmetic Mean Computed from Grouped Data, The Median, Mode, and Other Measures of Central Tendency The Arithmetic Mean, The Arithmetic Mean Computed from Grouped Data, The Median, The Mode, The Empirical Relation Between the Mean, Median, and Mode, The Geometric Mean G, The Harmonic Mean H, The Relation Between the Arithmetic, Geometric, and Harmonic Means, The Root Mean Square,			·		Planned	Taken		
and Measures of Central Tendency.	November	data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with	Mean, Median, Mode, and Other Measures of	Notation, Averages, or Measures of Central Tendency, The Arithmetic Mean, The Weighted Arithmetic Mean, Properties of the Arithmetic Mean, The Arithmetic Mean Computed from Grouped Data, The Median ,The Mode, The Empirical Relation Between the Mean, Median, and Mode, The Geometric Mean G, The Harmonic Mean H, The Relation Between the Arithmetic, Geometric, and Harmonic Means, The Root Mean Square, Quartiles, Deciles, and Percentiles, Software	6	8	•	

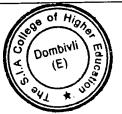


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		-
Nov &Dec	CO1:To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	Other Measures of	Dispersion, or Variation, The Range, The Mean Deviation, The Semi- Interquartile Range, The 10–90 Percentile Range, The Standard Deviation, The Variance, Short Methods for Computing the Standard Deviation, Properties of the Standard Deviation, Charlie's Check, Sheppard's Correction for Variance, Empirical Relations Between Measures of Dispersion, Absolute and Relative Dispersion; Coefficient of Variation, Standardized Variable; Standard Scores, Software and Measures of Dispersion.	6	7	PPT,Problem solving,Quiz	
Dec	CO2:To recall, recognize, understand and evaluate moments, skeweness kurtosis, probability distribution and sampling theory	UNIT II:Moments, Skewness, and Kurtosis	Moments, Moments for Grouped Data ,Relations Between Moments, Computation of Moments for Grouped Data, Charlie's Check and Sheppard's Corrections, Moments in Dimensionless Form, Skewness, Kurtosis, Population Moments, Skewness, and Kurtosis, Software Computation of Skewness and Kurtosis	4	.5	PPT,Problem solving,Quiz	

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Month	Course outcome	Topic	Sub-Topic	No. of Le	ectures	Methodology	Links to references
				Planned	Taken		
Dec	CO2:To recall,recognize, understand and evaluate moments, skeweness kurtosis, probability distribution and sampling theory	Elementary Probability Theory	Definitions of Probability, Conditional Probability; Independent and Dependent Events, Mutually Exclusive Events, Probability Distributions, Mathematical Expectation, Relation Between Population, Sample Mean, and Variance, Combinatorial Analysis, Combinations, Stirling's Approximation to n!, Relation of Probability to Point Set Theory, Euler or Venn Diagrams and Probability.	4	5	PPT,Problem solving,Quiz	
Jan	CO2:To recall,recognize, understand and evaluate moments, skeweness kurtosis, probability distribution and sampling theory	Elementary Sampling Theory	Sampling Theory, Random Samples and Random Numbers, Sampling With and Without Replacement, Sampling Distributions, Sampling Distribution of Means, Sampling Distribution of Proportions, Sampling Distributions of Differences and Sums, Standard Errors, Software Demonstration of Elementary Sampling Theory.		5	PPT,Problem solving,Quiz	
Jan	CO3:To describe, understand distiguish and find estimates and statistical decisions.	UNIT III:Statistical Estimation Theory	Estimation of Parameters, Unbiased Estimates, Efficient Estimates, Point Estimates and Interval Estimates; Their Reliability, Confidence-Interval Estimates of Population Parameters, Probable Error.	5	6	PPT,Problem solving,Quiz	
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	L	Topic	Sub-Topic	No. of Le	ctures	Methodology	Links to references
Month	Course outcome	2011		Planned	Taken		
Jan	CO3:To describe,understand distiguish and find estimates and statistical decisions.	Statistical Decision Theory	Statistical Decisions, Statistical Hypotheses, Tests of Hypotheses and Significance, or Decision Rules, Type I and Type II Errors, Level of Significance, Tests Involving Normal Distributions, Two-Tailed and One-Tailed Tests, Special Tests, Operating-Characteristic Curves; the Power of a Test, p-Values for Hypotheses Tests, Control Charts, Tests Involving Sample Differences, Tests Involving Binomial Distributions.	7	5	PPT,Problem solving,Quiz	
Jan&Feb	CO4:To define,understand and apply small sample tests and chisquare test.	UNIT IV:Small Sampling Theory	Small Samples, Student's t Distribution, Confidence Intervals, Tests of Hypotheses and Significance, The Chi- Square Distribution, Confidence Intervals for Sigma, Degrees of Freedom, The F Distribution	6	5	PPT,Problem solving,Quiz	
Feb	CO4:To define, understand and apply small sample tests and chisquare test.	The Chi-Square Test	Observed and Theoretical Frequencies, Definition of chi-square, Significance Tests, The Chi-Square Test for Goodness of Fit, Contingency Tables, Yates' Correction for Continuity, Simple Formulas for Computing ch square, Coefficient of Contingency, Correlation of Attributes, Additive Property of chi-square.	6 i-	5	PPT,Problem solving,Quiz	1



Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	UNITV:Curve Fitting and the Method of Least Squares	Relationship Between Variables, Curve Fitting, Equations of Approximating Curves, Freehand Method of Curve Fitting, The Straight Line, The Method of Least Squares, The Least-Squares Line, Nonlinear Relationships, The Least-Squares Parabola, Regression, Applications to Time Series, Problems Involving More Than Two Variables.	6	5	PPT,Problem solving,Quiz	
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	Correlation Theory	Correlation and Regression, Linear Correlation, Measures of Correlation, The Least-Squares Regression Lines, Standard Error of Estimate, Explained and Unexplained Variation, Coefficient of Correlation, Remarks Concerning the Correlation Coefficient, Product-Moment Formula for the Linear Correlation Coefficient, Short Computational Formulas, Regression Lines and the Linear Correlation Coefficient, Correlation of Time Series, Correlation of Attributes, Sampling Theory of Correlation, Sampling Theory of Regression.	6	4	PPT,Problem solving,Quiz	1

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Mapping Course outcomes to Assessment

			Program:BScIT				
	Carlada Noir			<u> </u>			
Name of the	Teacher : Sreekala Nair Computer Oriented Statisticsl Technique	s	Class :SYBScIT				
Course :	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	UNIT I:The Mean, Median, Mode, and Other Measures of Central Tendency,The Standard Deviation and Other Measures of Dispersion.	Internal Examination MCQ type	10	20		Students were able to understand and apply the knowledge of measure s of central tendency and Measures of dispersion in various field.
2	CO2:To recall,recognize , understand and evaluate moments ,skeweness kurtosis,probability distribution and sampling theory	UNIT II:Moments, Skewness, and Kurtosis,Elementary Probability Theory,Elementary Sampling Theory	Internal Examination MCQ type	10	20	75	Students were able to recognize and evaluate moments, probability distribution and sampling theory
3	CO3:To describe, understand distiguish and find estimates and statistical decisions.	UNIT III:Statistical Estimation Theory,Statistical Decision Theory	Class activity,Quiz	Non-	graded		Students were able to analyse the data and draw conclusion about statistical decisions
4	CO4:To define,understand and apply small sample tests and chi-square test .	UNIT IV:Small Sampling Theory,The Chi-Square Test	Class activity,Quiz	Non	Non-graded		Students were able to apply parametric and non-parametric tests for the statistical decisions.
5	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	UNITV:Curve Fitting and the Method of Least Squares,Correlation theory	Class activity,Quiz	Non	-graded		Students were able to apply the method of lest square to find the curve of best fit and interpret the correlation coefficient for a data set.

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TEACHING PLAN 2021-22						
	,		Program	B.Sc.IT		
Name of the	Name of the Teacher: Tejaswini Shivsharan					
Course:	Introduction t	o Embedded systems	Class	SYB.Sc.IT		

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references	
				Planned	Taken			
Nov	CO 1	Introduction:	Embedded Systems and general purpose computersystems, history, classifications, applications and purpose of embedded systems	4	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.		
Nov	CO 1	Core of embedded systems:	microprocessors and microcontrollers,RISC and CISC controllers, Big endian and Little endian processors,Application specific ICs, Programmable logic devices, COTS, sensors and actuators, communication interface, embedded firmware, other system components.	4	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.		

Dec	CO 1	Characteristics and quality attributes of embedded systems:	Characteristics, operational and non- operational quality attributes.	4	5	Student centric, inquiry based teaching followed by discussion JICT tools and chalkboard method.	
Jan	CO 2	Embedded Systems	Application and Domain Specific:Application specific – washing machine, domain specific - automotive.	5	4	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	
Jan	CO 2	Embedded Hardware:	Memory map, i/o map, interrupt map,processor family, external peripherals, memory – RAM, ROM, types of RAM and ROM, memory testing, CRC,Flash memory.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk- board method.	
Feb	CO 2	The 8051 Microcontrollers:	Microcontrollers and Embedded processors, Overview of 8051 family.8051 Microcontroller hardware,Input/output pins, Ports, and Circuits, External Memory.	. 5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	
Feb	CO 2	Programming in C:	Data Types and time delay in 8051 C, I/O Programming, Logic operations, Data conversion Programs.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Feb	CO 3		Factors to be considered in selecting a controller, why 8051 Microcontroller, Designing with 8051.	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalkboard method.	

March	CO 3	Programming embedded systems	structure of embedded program,infinite loop, compiling, linking and debugging.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Real Time Operating System (RTOS)	Operating system basics,types of operating systems, Real-Time Characteristics, Selection Process of an RTOS.	5	4	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Design and Development:	Embedded system development Environment – IDE, types of file generated on cross compilation, disassembler/ de-compiler, simulator, emulator and debugging, embedded product development life-cycle, trends in embedded industry.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.

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- ; 			Mapping Course outcomes to Assess	ment		
	1	 	TEACHING PLAN 2021-22 Program	B.Sc.IT		
Name of the	Teacher :	Tejaswini Shivsharan	108-00-	2.2022		
Course:		o Embedded systems	Class	SYB.Sc.IT		
		-		1		
SNO	Outcome	Topic linked	Assessment methodology	Marks	Weightag	Overall weightage
CO 1	Knowledge about	Introduction:	Internal Examination in the form of MCQ.	20	25	25
	embedded system, its	Core of embedded systems:	External Examination (objective)	10	1.5	75
	components, designing,deve lopment.	Characteristics and quality attributes of embedded systems:	External Examination (objective)	5	15	75
				-r:		
	Program microcontrolle	Embedded Systems	https://drive.google.com/drive/folders/	NT 1		75
			1DEJxWxm_7jHPFFnbACiSa-M8u-	Non-grade		73
CO 2	r for application specific requirements.	Embedded Hardware:	External Examination (objective)	15	15	75
,	Understand non-technical	Designing Embedded System with 8051 Microcontroller:	External Examination (objective)	15		75
	requirements		https://docs.google.com/forms/d/18yN		15	
CO 3	while	Programming embedded	bRUKnS1VkiLO9S3oxDpUxI6gyYZ	Non-grade		75
000	designing and	systems	RErSqgB4pvMi4/edit#responses			
	2	Feal Time Operating System (RTOS)	External Examination (objective)	15		75
		Design and Development:	External Examination (objective)	15		75



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Γ	<u> </u>		TEACHING PLAN 20	21-22	
			Program	BSC IT	
Name of the	e Teacher :	Lalita singh			
Course: Software Quality Assurance		Class	TYIT		

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken	<u></u>	
	Understand quality management processes	Introduction to Quality	Introduction to Quality: Historical Perspective of Quality, What is Quality? (Is it a fact or perception?), Definitions of Quality, Core Components of Quality, Quality View, Financial Aspect of Quality, Customers, Suppliers and Processes, Total Quality Management (TQM), Quality Principles of Total Quality Management, Quality Management Through Statistical Process Control,	4	5	PPT Live demo	
			Quality Management	ļ		ļ	l

December		Software Quality	Through Cultural Changes, Continual (Continuous) Improvement Cycle, Quality in Different Areas, Benchmarking and Metrics, Problem Solving Techniques, Problem Solving Software Tools. Software Quality: Introduction, Constraints of	4	4	PPT Live demo	
		Software Quality	Types of Products, Schemes of Criticality Definitions, Problematic Areas of Software Development Life Cycle, Software Quality Management, Why Software Has Defects? Processes Related to Software Quality, Quality Management System Structure, Pillars of Quality Management System, Important Aspects of Quality Management.	4	4	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Fundamentals of testing: Introduction, Necessity of testing, What is testing? Fundamental test process, The psychology of testing, Historical Perspective of Testing, Definitions of Testing, Approaches to Testing, Testing During Development Life Cycle, Requirement Traceability Matrix, Essentials of Software Testing, Workbench, Important Features of Testing Process, Misconceptions About Testing, Principles of Software Testing, Salient Features of Good Testing, Test Policy, Test Strategy or Test Approach,	4	4	PPT Live demo	

December	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Test Planning, Testing Process and Number of Defects Found in Testing, Test Team Efficiency, Mutation Testing, Challenges in Testing, Test Team Approach, Process Problems Faced by Testing, Cost Aspect of Testing, Establishing Testing Policy, Methods, Structured Approach to Testing, Categories of Defect, Defect, Error, or Mistake in Software, Developing Test Strategy, Developing Testing Methodologies (Test Plan),	6	6	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Testing Process, Attitude Towards Testing (Common People Issues), Test Methodologies/Approaches, People Challenges in Software Testing, Raising Management Awareness for Testing, Skills Required by Tester, Testing throughout the software life cycle, Software development models, Test levels, Test types, the targets of testing, Maintenance testing	6	6	PPT Live demo	
	Distinguish between the various activities of quality assurance,	Unit Testing	Unit Testing: Boundary Value Testing: Normal Boundary Value Testing, Robust Boundary Value Testing, Worst-Case Boundary Value Testing, Special Value Testing, Examples, Random Testing, Guidelines for Boundary Value Testing,	4	4	PPT Live demo	

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January	Distinguish between the various activities of quality assurance,		Equivalence Class Testing: Equivalence Classes, Traditional Equivalence Class Testing, Improved Equivalence Class Testing, Edge Testing, Guidelines and Observations. Decision Table—Based Testing: Decision Tables, Decision Table Techniques, Cause-and-Effect Graphing, Guidelines and Observations,	4	4	PPT Live demo	
Feburary		Software Verification and Validation:	Software Verification and Validation: Introduction, Verification, Verification Workbench, Methods of Verification, Types of reviews on the basis od Stage Phase, Entities involved in verification, Reviews in testing lifecycle, Coverage in Verification,	4	4	PPT Live demo	
feburary	Understand the importance of standards in the quality management process and their impact on the final product.	Software Verification and Validation:	Concerns of Verification, Validation, Validation Workbench, Levels of Validation, Coverage in Validation, Acceptance Testing, Management of Verification and Validation, Software development verification and validation activities.	4	4	PPT Live demo	
feburary	Understand the importance of standards in the quality management process and their impact on the final product.	Software Verification and Validation:	V-test Model: Introduction, V-model for software, testing during Proposal stage, Testing during requirement stage, Testing during test planning phase, Testing during design phase, Testing during coding, VV Model, Critical Roles and Responsibilities.	4	4	PPT Live demo	

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1	}		Levels of Testing: Introduction, Proposal				·
,	Understand the		Testing, Requirement			l l	
	importance of		Testing, Design Testing, Code Review, Unit				
N. 6 I-	standards in the	lavala af Tastina	Testing, Module Testing,	4	A .	PPT	
March	quality management	Levels of Testing	Integration Testing, Big-Bang Testing, Sandwich	4	4	Live demo	
	process and their		Testing, Critical Path				
	impact on the final		First, Sub System Testing, System Testing,				
	product.		Testing Stages.				
			Special Tests: Introduction, GUI testing,				
	<u>'</u>		Compatibility Testing,			·	
			Security Testing, Performance Testing, Volume				
ļ			Testing, Stress	•			
			Testing, Recovery Testing, Installation Testing,				
			Requirement Testing,				
			Regression Testing, Error Handling Testing,			PPT	
March		Special Tests-II	Manual Support Testing,	4	4	Live demo	
	Understand the		Intersystem Testing, Control Testing, Smoke			Live dellio	
	importance of		Testing, Adhoc Testing,		l.		
	standards in the		Parallel Testing, Execution Testing, Operations		ł		
	quality management		Testing, Compliance			1	
	process and their		Testing, Usability Testing, Decision Table				
	impact on the final		Testing, Documentation		ŀ		
	product.		Testing, Training testing, Rapid Testing,				

Control flow graph, Generating tests on the basis of Combinatorial Designs, State Graph, Risk Associated with New Technologies, Process maturity level of Technology, Testing Adequacy of Control in New technology usage, Object Oriented Application Testing, Testing of Internal Controls, COTS Testing, Client Server Testing, Web Application Testing, Mobile Application Testing, eBusiness eCommerce Testing, Agile Development Testing, Data Warehousing Testing	4	4	PPT Live demo	
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Mapping Course outcomes to Assessment

			Program: BSC IT		-	1	
			Class :TYIT		+		
Name of th	ne Teacher :	Lalita singh					
Course :	SQA	Topic linked	Assessment methodology	Marks	Weighta ge -		
SNO	Course Outcome		·			Overall weightage - External	Remarks
1	Understand quality management processes	unit 1 & Unit 2	Internal Examination	25	25		Students understood the basics o quality assurance.
2	Distinguish between the various activities of quality assurance, quality planning and quality control.		Class Activity	NA	NA	75	Students understood the concept of testing approaches and various process models.

-			,			T	Students
				ı			understood
	Understand the			i i			the
	importance of						standards
	standards in the	unit 5 & Unit 6	Class Activity		NIL	NIL	quality
1	quality management		·				management
	process and their					İ	process on
	impact on the final					1	final
	product.						product.

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-	TEACHING PLAN 2021-22								
		Program	BSC IT						
Name of the	ame of the Teacher: Lalita singh								
Course:	ITSM	Class	TYIT						

Month	Course outcome	Topic	Sub-Topic	No. of I	_ectures	Methodology	Links to references
				Planned	Taken		
		IT Service Management	IT Service Management: Introduction, What is service management? What are services? Business Process, Principles of Service management: Specialisation and Coordination, The agency principle, Encapsulation, Principles of systems, The service Life Cycle, Functions and processes across the life cycle.	4	5	PPT Live demo	
	Develop	_				ļ	
	management skills		Sarvice Strategy Drinciples: Value creation]]	

DECEMBER	that how to gather requirements from clients	Service Strategy Principles	Service Assets, Service Provider Service Structures, Service Strategy Principles. Service Strategy:Define the market, Develop the offerings, Develop Strategic Assets, Prepare for execution.	4	.5	PPT Live demo	
		Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Complexity, Coordination and Control, Preserving value, Effectiveness in measurement, Risks.	4	.5	PPT Live demo	
	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	Service Design	Service Design: Fundamentals, Service Design Principles: Goals, Balanced Design, Identifying Service requirements, identifying and documenting business requirements and drivers, Design activities, Design aspects, Subsequent design activities, Design constraints,	4	.5	PPT Live demo	
JANUARY		Critical Success factors and risks	Information Security Management, Supplier Management Challenges, Critical Success factors and risks:Challenges, Risks	6	5	PPT Live demo	
		Service Transition	Service Transition: Fundamentals, Service Transition Principles: Principles Supporting Service Transition, Policies for Service Transition	6	6	PPT Live demo	

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	Identify project goals, constraints,	Service Transition	Service Transition Processes: Transition planning and support, Change Management, Service Asses Configuration Management, Service and Deployment Management, Service Validation and Testing, Evaluation, Knowledge Management.	4	4	PPT Live demo	
FEBRUARY	deliverables, performance criteria, control needs, and resource requirements in	Success factors and	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks, Service Transition under difficult Conditions.	4	4-	PPT Live demo	
	consultation with stakeholders.	Service Operation	Service Operation: Fundamentals, Service Operation Principles: Functions, groups, teams, departments and divisions, a chieving balance in service operations, Providing service, Operation staff involvement in service design and service transition, Operational Health, Communication, Documentation	4	4	PPT Live demo	
FEBRUARY		Service Operation	Service Operation Processes:Event Management, Incident Management, Request fulfilment, Problem Management, Access Management, Operational activities of processes covered in other lifecycle phases.	4	4	PPT Live demo	

MARCH	goals, constraints, deliverables, performance criteria,	Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks	4	4-	PPT Live demo	·
MARCH	control needs, and resource requirements in consultation with stakeholders.	Continual Service Improvement(CSI) Principles	Continual Service Improvement(CSI) Principles: CSI Approach, CSI and organizational change, Ownership, CSI register, External and Internal drivers, Service level management, Knowledge management, The Deming cycle, Service Measurement, IT governance, Frameworks, models, standards and quality Systems, CSI inputs and outputs.	4	4	PPT Live demo	
MARCH	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to	CSI Process	CSI Process: The seven-step improvement process. CSI Methods nad Techniques: Methods and techniques, Assessments, benchmarking, Service Measurement, Metrics, Return on Investment, Service reporting, CSI and other service management processes, Organising for CSI:Organisational development, Functions, roles, Customer Engagement, Responsibility model - RACI, Competence and training.	4	4	PPT Live demo	

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MARCH	achieve project success.	Implementing CSI	Technology considerations: Tools to support CSI activities. Implementing CSI:Critical Considerations for implementing CSI,The start, Governance, CSI and organisational change, Communication Strategy and Plan	4	5	PPT Live demo	
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Mapping Course outcomes to Assessment

			Program: BSC IT				
			Class :TYIT				
Name of th	e Teacher :	Lalita singh					
Course :	ITSM	Topic linked	Assessment methodology	Marks	Weighta ge -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Develop management skills that how to gather requirements from clients	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood how to gather requirement s from client end
2	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	unit 3 & unit 4	Class Activity	NA	NA	NA	Students understood the concepts of strategic plans through service lifecycle.

3	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5 & unit 6	NIL	NIL	NIL	NIL	Students understood the concept to achieve project sucess by using various tools and techniques.
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			TEACHING PLAN 2021-22				
			Program:BScIT				
Name of th	e Teacher: Sandhya	Thakkar					
Course:	Business Intelligence	ee	Class :TYBSc IT			Semester	VI
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
	To describe understandand apply the basics of Business	UNIT 1:Business intelligence:	Effective and timely decisions, Data, information and knowledge, The role of mathematical models, Business intelligence architectures, Ethics and business intelligence	6	(online)	Lecture method,Practical Approach using Google Colab and Python	
Novembey Decembey	Intelligence and	UNIT 1 Decision support systems:	Definition of system, Representation of the decision-making process, Evolution of information systems, Definition of decision support system, Development of a decision support system	6	- 17 -	Lecture method,Practical Approach using Google Colab and Python	
November December	To describe understandand apply the basics Mathematical models for decision making, data mining and data preparation	Unit 2 : Mathematical models for decision making:	Classification: Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.	6	0 3	Lecture method,Practical Approach using Google Colab and Python	

November December	To describe understandand apply the basics data mining and data preparation	Unit 2 : Data mining, Data preparation:	Definition of data mining, Representation of input data, Data mining process, Analysis methodologies, Data validation, Data transformation, Data reduction	6	y	Lecture method,Practical Approach using Google Colab and Python	
December	To describe understandand apply the basics of Clasification and Clustering	UNIT 3 Classification, Clustering:	Classification problems, Evaluation of classification models, Bayesian methods, Logistic regression, Neural networks, Support vector machines, Clustering methods, Partition methods, Hierarchical methods, Evaluation of clustering models	12	-11-	Lecture method,Proble m solving method	
January	To describe understandand Business intelligence applications	UNIT 4 Business intelligence applications:	Marketing models: Relational marketing, Sales force management, Logistic and production models: Supply chain optimization, Optimization models for logistics planning, Revenue management systems. Data envelopment analysis: Efficiency measures, Efficient frontier, The CCR model, Identification of good operating practices	12	11 (onling 03 (offline	Lecture method,Proble m solving method	
January	To describe understandand Knowledge Management	UNIT5 : Knowledge Management	Introduction to Knowledge Management, Organizational Learning and Transformation, Knowledge Management Activities, Approaches to Knowledge Management, Information Technology (IT) In Knowledge Management, Knowledge Management Systems Implementation, Roles of People in Knowledge Management	College to Oombo		Lecture method,Proble m solving method	

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February, March	Artificial Intelligence	UNIT5: Artificial Intelligence and Expert Systems:	Concepts and Definitions of Artificial Intelligence, Artificial Intelligence Versus Natural Intelligence, Basic Concepts of Expert Systems, Applications of Expert Systems, Structure of Expert Systems, Knowledge Engineering, Development of Expert Systems	6	(offlim)	Lecture method,Proble m solving method	
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Mapping Course outcomes to Assessment

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			Mapping Course outcomes to assess		SLA CIA	College of Higher	Eggenou
			Program:BScIT		ILIA STITU	DOMBIAFI (E	
Name of th	e Teacher: Sandhya	Thakkar					
Course:	usiness Intellligenc	e	Class	Bsc IT		Semester	VI
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	CO1:To describe understandand apply the basics of Business Intelligence	Business intelligence, Decisiion Support System			10		Students will be able to describe basics of Business Intelligence
2	CO2:To describe understandand apply the basics Mathematical models for decision making, data mining and data preparation	mathematical models , data mining, data preparation	College		10	12	Students will be able to describe

3	CO3: To describe understandand apply the basics of Classification and Clustering	Classification and Clustering		 NA	12	Students will be able to classification and clustering
4	CO4:To describe understandand apply Business Intelligence Application	Marketing models, Logistic and production models, Data envelopment analysis		 NA	12	Students will be able to describe Business Intelligence Application
5	CO5: To describe understandand Knowledge Management	Knowledge Management, Artificial Intelligence and Expert Systems		 NA	12	Students will be able to describe Knowledge Management

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TEACHING PLAN 2020-212								
		Program	BSC IT					
Name of the Teacher:	S. Sai Sree							
	SECURITY IN				_			
Course:	COMPUTING	Class	TY					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Ability to understand the necessity of data security	L cocurity overview	The Importance of Information Protection, The Evolution of Information Security, Justifying Security Investment Security Methodology, How to Build a Security Program, The Impossible Job, The Weakest Link, Strategy and Tactics, Business Processes vs. Technical Controls.		7	Lecture & PPT	· .
January	CO1: Ability to understand the necessity of data security	Unit 1: Risk analysis, Secure Design Principles	Threat Definition, Types of Attacks, Risk Analysis. The CIA Triad and Other Models, Defense Models, Zones of Trust, Best Practices for Network Defense.	4	3	Lecture & PPT	

	···	0		0			
January	CO2: Educates about the various threats, risks that affect our data.	Unit 2: Authentication and Authorization, Encryption, Storage Security, Database Security	Symmetric-Key Cryptography, Public Key Cryptography, Public Key Infrastructure, Storage Security Evolution, Modern Storage Security, Risk Remediation, Understanding Database-Level Security, Using Application Security, Database Backup and Recovery, Keeping Your Servers Up to Date	12	100	Lecture & PPT	
February	CO2: Educates about the various threats, risks that affect our data.	Unit 3: Secure Network Design, Network Device Security, Firewalls, Wireless Network Security	Performance, Availability, Security, Switch and Router Basics, Network Hardening, The Evolution of Firewalls, Core Firewall, Functions, Additional Firewall Capabilities, Firewall Design, Wireless Network Hardening Practices and Recommendations, Wireless Intrusion Detection and Prevention, Wireless Network Positioning and Secure Gateways	12		Lecture & PPT	
February	co3: Understand the latest technologies and protocols available to protect our data.	Unit 4: Intrusion Detection and Prevention Systems, VoIP & PBX Security	IDS Concepts, IDS Types and Detection Models, IDS Features, IDS Deployment Considerations, SIEM, VoIP Components, VoIP Vulnerabilities and Countermeasures, PBX, TEM	8	7	Lecture & PPT	
March	coa: Understand the latest technologies and protocols available to protect our data.	System Security	Classic Security Models, Reference Monitor, Trustworthy Computing, International Standards for Operating System Security	4	4	Lecture & PPT	

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March	co3: Understand the latest technologies and protocols available to protect our data.	Application Design,	Secure Development Lifecycle, Application Security Practices, Web Application Security, Client Application Security, Remote Administration Security, Classification of Assets, Physical Vulnerability Assessment, Choosing Site Location for Security, Securing Assets: Locks and Entry Controls, Physical Intrusion Detection.	12	10	Lecture & PPT	
				60	52		

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Mapping Course outcomes to Assessment

		Program:	BSC IT	
Name of the Teacher: S. SAI SREE				
Course: SECURITY IN COMPUTING		Class	TY	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Ability to understand the necessity of data security	Unit 1	Internal Assessment 20	20		Students understand	
2	Educates about the various threats, risks that affect our data.	Unit 2	internal Assessment	20		75	the necessity of security
3	Understand the latest technologies and protocols available to protect our data	Unit 3	Assignment	5	5		Students identify the protocols of security
4	Understand the latest technologies and protocols available to protect our data	Unit 4 & Unit 5	Class Activity	NA	NA		Students get to know the latest technologies available for security

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Affiliated to University of Mumbai Accredited B+ by NAAC P-88, MIDC Residential Area Dombivli Gymkhana Road, Near Balaji Mandir, Dombivli (East), 421203.

			TEACHING PLAN 2021-22			
Name of t	he Teacher :	g g-: g	Program	BSC IT		T
		S. Sai Sree				
Course:	Principles of Geographic Information System		Class	TY		

Month	Course outcome	rse outcome Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
		Unit 1: A Gentle	<u> </u>	Planned	Taken		
)ecember	Geographic Information Systems (GIS) and advances in Geospatial Information	introduction to GIS, Geographic information and spatial Database, Organizing and	The nature of GIS, The real world implementations of GIS, Models and Representations of the real world Geographic Phenomenon, Computer Representations of Geographic Information	12	' \	Lecture & PPT	

		Unit 2: Data					
January	CO2: Apply basic graphic and data visualization concepts such as colour theory symbolization.	Management and Processing Systems, Hardware	Geographic Information Systems, Stages of Spatial Data Handling, Database Management Systems, GIS and Spatial Databases	12	11	Lecture & PPT	
January	CO2: Apply basic graphic and data visualization concepts such as colour theory, symbolization.		Reference surfaces for mapping, Coordinate Systems, Map Projections, Coordinate Transformations, Satellite- based Positioning: Absolute positioning, Errors in absolute positioning, Relative positioning, Network positioning, code versus phase measurements, Positioning technology	8	8	Lecture & PPT	
February	CO3: Understand the use of data file and management	Unit 3: Data Entry and Preparation	Spatial Data input, Data Quality, Data Preparation, Point Data Transformation	4	4	Lecture & PPT	
February	using Points or Polygons.	Classification of analytical GIS	Retrieval, Classification & Measurement, Overlay functions, Neighbourhood functions, Analysis, GIS and Application Models	6	6	Lecture & PPT	

			·	\cup			
March	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4: Spatial Data Analysis, Classification of analytical GIS Capabilities		6	b	Lecture & PPT	
March	Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point	Visualization, GIS and Maps. The	The Cartographic toolbox, How to map?, Map cosmetics, Map Dissemination	12	12	Lecture & PPT	
				60	58		

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Mapping Course outcomes to Assessment

			Program:	BSC IT		
Name of th	ne Teacher :	S. SAI SREE			- 	
	Principles of Geographic Information					
Course: System		Class	TY		1 1	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	Comprehend fundamental concepts of Geographic Information Systems (GIS) and advances in Geospatial Information	Unit 1	Internal Assessment 20 20 75	Students get to know the fundamental concepts of GIS			
2	Apply basic graphic and data visualization concepts such as colour theory, symbolization	Unit 2					Students understand the basic concepts of symbolization
3	Understand the usage of file and database management	Unit 3	Assignment	5	5		Students are able to perform database and file management

Working with			O			
Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4 & Unit 5	Class Activity	NA	NA	75	Data Visualization techniques and understanding of maps

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TEACHING PLAN BMM



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	TEACHING PLAN 202	-21
Name of the Date of the	Program	BAMMC
Name of the Depika Teacher:		SEM
Teacher: 1169 Course: Media Studies	Class	
	Class	PYBAMMC

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
				Planned	Taken		
July	To provide an understanding of media theories	Introduction: Eras, relevance, connection to culture, literature	Era of Mass Society and culture – till 1965 Normative theories-Social Responsibility Theory Development media theory	10	6	PPT	
july -August	To provide an understanding of media theories		Origin and meaning of Propaganda Hypodermic Needle/Magic bullet Harold Lasswell			PPT	
August- September	To provide an understanding of media theories	perspectives to limited	Paul Lazarsfeld-Two step flowCarl Hovland and Attitude Change theory	8	8		

		 	☑ Toronto school (McLuhan)				I
	To understand the		Schools- Birmingham(Stuart Hall)				
	relationship of	Cultural	☐ Frankfurt- Theodor Adorno and Max Horkheimer				
September -	media with culture	Perspectives:	Raymond Williams- Technological Determinism		,		
October	and society	1 '	☐ Harold Innis- Bias of Communication	10	10	PPT	
					,		
†	To understand the		Feminism /Racism/ethnicity etc				
	relationship of		Caste/class/tribal/queer representations (India examples)		**		İ
	media with culture	Media and	custer classy a lour queer representations (maia examples)				
September	and society	Identity					
			Media effects and behavior	,			
			Media effect theories and the argument against media				
	To understand		effect theories				
	Media Studies in		Agenda Setting Theory				<u> </u>
	the context of	Media Effects:	Cultivation Theory				
	trends in Global	Theories on	Politics and Media studies-media bias, media decency,	10	V		
September -	Media	media effects	media consolidation.				
		New Media and	1. Ethics		-		
	To understand	The Age Of	2. Impact of Language and culture, Images and messages,				
	Media Studies in	Internet:	Signs & Symbols (GIF, etc.)				
	the context of	Meaning	3. Audience Behavior				
1	trends in Global	making	4. Citizen Journalism, Going Viral			1	
October	Media	perspectives	5. Visual stereotyping in social media	11		PPT	
		New Media and	New media		-		
	To understand	The Age Of	Henry Jenkins-Participatory culture				
	Media Studies in	Internet:	☑ Internet as Public sphere-Habermas to Twitter				
1	the context of	Meaning	☑ McLuhan 's concept of Global village in the age of				
	trends in Global	making	Netflix	$Q \mid$	8		
October	Media	perspectives	🛚 Uses and Gratification in the age of Internet	В		PPT	
	- 1						
	Doepite					M	
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Mapping Course outcomes to Assessment **Program: BAMMC**

			341	BAMMC		
Name of the Teacher:	Deepika					
Course:	Media Chri	diêl				

SNO	Course Outcome	Topic linked	Assessment methodology		Weight age - Internal	Overall weightage External	Remarks
:	To provide an						
	understanding of	NORMATIVE	·]
	1 media theories	THEORIES	ASSIGNMENT	10	40	. 33	
·	To understand the relationship of media with culture and society	CULTURAL PERSPECTIVES THEORY	CASE STUDY ANALYSIS	. 15	60	.33	
	To understand Media Studies in the context of trends in Global	NEW AGE					
<u> </u>	3 Media	MEDIA	NA	NA	NA	34	

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	TEACHING PLAN 2021-29	
	Program	BAMMC.
the Teacher: Deepika		SYBAMMC
Course: Electronic Media-01	Class	Sem TIL

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
				Planned	Taken		
July july - August	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Introduction	A. A Short History of Radio and TV in India and abroad B. Introduction to Prasar Bharti C. FM radio and community radio D. Convergence trends A. Introduction to sound 1. Types of Sound: Natural, Ambient, Recorded 2. The Studio Setup 3. Types of recording- Tape Recording, Digital Recording 4. Outdoor Recording	10	6	PPT	



er.		· -					
july - August		Introduction to Sound for both TV and Radio	B. Introduction to Visuals 1. The Power and Influence of Visuals 2. The Video-camera: types of shots, camera positions, shot sequences, shot length 3. Lighting: The importance of lighting 4. Television setup: The TV studio 5. difference between Studio and on-	105	8	РРТ	
/ tugust		Tr ana mane	and the second s			.,.	
	i i						
			C. Electronic News Gathering (ENG)				
			1. Single camera				
	•		2. Two men crew)			
	The content is useful for both		D. Electronic Field Production (EFP)				
August-	advertising and journalism students		1. Single camera set up				
Septembe	in order to further their careers in		2. Multi-camera set up)	λ		
r	their respective fields.		3. Live show production				
			1. Introduction to Radio Formats				
	·		News	•			
			- Documentary				
			- Feature				
			- Talk Show				
			- Music shows				
Septembe			- Radio Drama	10			
r-			Radio interviews	\cup	,		
October	1		- Sports broadcasting				



]				
Septembe r -		Introduction to Formats (Fiction	2. Introduction to Television formats News - Documentary - Feature - Talk Shows - TV serials and soaps - Introduction to web series - Docudrama - Sports - Reality - Animation - Web series		8		
October		and non-fiction)	- web series		ي	PPT	
October - November		and contributions in	A. Community Radio-role and importance B. Contribution of All India Radio C. The Satellite and Direct to Home	8	4		
October		Introduction to	1. Pre- Production, Script Storyboard, Camera plot Lighting plot 2. Production Camera angles, Sequence, Scene, Shot, Log keeping 3. Post- Production Linear editing, Non-linear editing,	10	X		
October -		Production	Library shots, Library sounds,				
November	·	process	Dubbing				

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Mapping Course outcomes to Assessment

Program: B	AMMC
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Name of the Teacher:	Deepika.		Sem!	III		
Course:	EMI		SYB	HMM	<u> </u>	

SNO	Course Outcome	Topic linked	Assessment methodology	1	Weight age - Internal	weightage	Remarks
	To make the students acquainted with						
	working of the two powerful media;	FORMATS FOR					
1	i.e. radio and television.	RADIO ·	RECORDING A SHOW	15	60	50	
	The content is useful for both						
1	advertising and journalism students in						
}	order to further their careers in their	FORMATS FOR	·				
. 2	respective fields.	TV	SCRIPT WRITING	10	40	50	

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		TEACHING PLAN 2021-	Q.	
		Program	BAMMC	
Name of the Teacher:	Deepeka Types		SEMV	
Course:	Agency Management	Class	MBAMMC	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
	,			Planned	Taken		
July	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.	Module I: 1 .Advertising	a. Agencies role, Functions, Organization and Importance b. Different types of ad agencies 2. Account Planning a. Role of account planning in advertising b. Role of Account Planner	10	4	PPT	



		,	73.Client Servicing	-	ı		
	·		a. The Client - Agency			İ	·]
			Relationship				
			b. 3P's of Service: Physical				1
			evidence, Process and People	·		l	
			c. The Gaps Model of service				
ţ	To acquaint the students with		quality				
	concepts, techniques and give		d. Stages in the client-agency]
	experience in the application		relationship				}
	of concepts for developing an]	e. How Agencies Gain Clients		│		
	effective advertising		f. Why Agencies Lose Clients	}	16		
july -August	campaign.		g. The roles of advertising				
					<u> </u>		
			Account executives			 -	
	To acquaint the students with		4.Advertising campaign				
,	concepts, techniques and give		Management	ľ			
	experience in the application		a. Means-End chaining and the				
	of concepts for developing an	i	b. Method of Laddering as		0		İ
	effective advertising		guides to Creative		5	ł	
july -August	campaign.		Advertising Formulation	İ		PPT	
			1. Two current campaigns (Previous		-		
	1		two years) for each of the following				-
	1 .		agencies including TVC, Print,				
			Outdoor and digital should be				
		1.Study and	studied, and analyzed in the class		ľ		
		Analyze current	15 room.				
	1	Advertising	a. JWT				
	To inculcate competencies	campaigns of the	b. Ogilvy	X			· }
	thereby enabling to undertake	best advertising	c. Lowe Lintas				
August-	professional work with	agencies for	d. FCB Ulka				
September	advertising industry	their clients	e. DDB Mudra				

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August- September	To inculcate competencies thereby enabling to undertake professional work with advertising industry	1.Study and Analyze current Advertising campaigns of the best advertising agencies for their clients	2. At least three international awards winning previous year campaign (one or two year previous) should be analyzed and discussed in the class room. The application questions are Expected on the latest campaigns.			
September -	To familiarize students with the different aspects of	Module III 1.Entrepreneurshi	a. Entrepreneurship- Definitions, Meaning Concept, Functions, Need and Importance. b. Entrepreneurship-As Innovation, risk taking and problem solving. c. Social Entrepreneurship 2.Sources of capital for startup Company a. Personal investment. b. Family	- 0		
October September -		Module III	c. Venture capital. d. Angels Finance e. Business incubators. f. Government grants and subsidies. g. Bank loans. 3. Creating and Starting the Venture a. Sources of new Ideas, b. Methods of generating ideas, creating problem solving, c. product planning and		6	

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			a. Business plan introduction, b. Various Stages in setting up a new Agency 2.Marketing plan of the client a. The Marketing brief, b. Marketing Audit, c. Marketing Objectives,			
October - November	How an ad agency works and what opportunities exist	Module IV 10 1.Business Plan for Setting up anAgency	d. Marketing Problems and Opportunities Review, e. STP, f. Executing the plan,	10	4	
			a. Traditional Response Hierarchy Models: AIDA b. Communications Objectives c. DAGMAR: An Approach to Setting Objectives 2. Agency Compensation a. Various methods of Agency Remunerations 3. Growing the Agency a. The Pitch: request for			
November	To expose students to the business of advertising	Module V	proposal, speculative pitches, Pitch Process b. References, Image and	:		



November	To expose students to the business of advertising	4.Sales Promotion Management a. The Scope and Role of Sales Promotion b. Reasons for the Increase in Sales Promotion c. Objectives of Trade-Oriented Sales Promotion d. Techniques of Trade-Oriented Sales Promotion e. Objectives of Consumer-Oriented Sales Promotion f. Techniques of Consumer-	1	8	PPT	
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Mapping Course outcomes to Assessment

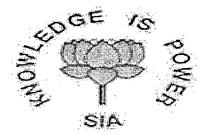
	, _	Program: BAM	MC					,
Name of the Feacher:								
Course :	·							
NO	Course Outcome	Topic linked	Assessment methodology	Mark	s	Weight age - Internal	Overall weightage - External	Remarks
1	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.	Module I: 1 .Advertising Agencies	Test		5	20	20	
		1.Study and Analyze current Advertising campaigns of the best advertising agencies for their clients	ASSIGNMENT		5			
3	To familiarize students with the different aspects of running an ad agency	Module III 1.Entrepreneurs hip	ASSIGNMENT		15	60	20	
. 4	How an ad agency works and what opportunities exist	Module IV 10 1.Business Plan for Setting up anAgency	CREATE A BUSINESS PLAN PROJECT	NA		NA	20	
5	To expose students to the business of advertising	Module V SALES	NA ·	NA		NA	20	
	seerite		00					

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	TEACHING PLAN 2024-29	
	Program	BAMMC
Name of the Depta Teacher:		San
Course: Social Media Marketing	Class	TYBAMHC

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodo logy	Links to referenc es
				Planned	Taken		
June	Students learn real-world skills from leading designers, artists, and entrepreneurs.	Digital ERA	What is the E-marketing? The changing marketing landscape. The internet and business. 2.E-Marketing E- marketing strength and application, Communication modes, The behavioral internet (B2C, B2B, C2Cand C2B) E—marketing and Online advertising. E-marketing and Consumer segmentation, E- marketing and Sales and Trade promotions				



July	Students learn real-world skills from leading designers, artists, and entrepreneurs.	Digital ERA	3. Types of Digital Marketing Types E- mail marketing, Types Internet marketing Types of Mobile marketing 4. Generation Y Expectation and influence, Implication of Digital change, Emerging consumer segmentation in India	10	10	PPT	
july - August	The primary goal is to create problem solvers who strike a balance between traditional art and technology, and between individual vision and teamwork	Social Media Marketing	I.Introduction to Social Media Marketing Meaning, Importance, Myths about Social media marketing, Brief History Characteristics of Social Media marketer and Careers in Social media marketing 2.Content Strategy For Social Media Marketing 10- step framework for creating successful SMM strategy, Building content for sharing, Generating Ideas, Creating content for Multiple platforms	J 2	2		
july - August	The primary goal is to create problem solvers who strike a balance between traditional art and technology, and between individual vision and teamwork	Social Media Marketing	4.Face Book Marketing Face book — the Origin and Eight different version of Facebook , What is Face book marketing ? Facebook page best practices, KPI and insights , How does Face book advertising work — Face book ad campaign Objectives and targeting and Content creation and sharing			РРТ	
August- Septemb er	With a fundamental understanding of digital tools and their creative applications, graduates meet the demands of a diverse and expanding job market in visual story telling. • Identify and apply strategies to improve and succeed no matter what their initial skills		5.Instagram Marketing Optimizing Instagram profile, Creating content strategy, Influencer marketing and Instagram Ads 6.Linked In Marketing LinkedIn for personal branding, LinkedIn for Company pages ,Brand marketing for LinkedIn, Ads on LinkedIn		6		



	With a fundamental understanding of		7.Pinterest Marketing				
	digital tools and their creative		Pinterest for business, Marketing on Pinterest,				
	applications, graduates meet the		Leveraging Rich Pins				
	demands of a diverse and expanding		8. Youtube Marketing				
İ	job market in visual story telling.		How to build foundation for your Youtube channel,		,		
August-	 Identify and apply strategies to 		Usage of free resource , Optimize organic traffic by	\mathbb{N}	/ <u>,</u>		
Septemb	improve and succeed no matter what		selecting key words for videos , Optimization of	1	1 4		
er	their initial skills		advertisements		}		
			1.Social Media Marketing Plan				
			What is SMM plan? Social Media Marketing cycle,				
			Listen and Observe -5 stages, Setting Social Media				
			Marketing goals and objectives (Exposure,				
			Engagement, Influence , Impact and advocacy) ,				
Septemb	Solve problems and learn from		Eight C's of strategy development Uses of keywords,			٠.	
er -	creative risks by using people skills,		hashtags, and emoji in targeting branded posts,	10/	1 -		
October	design principles, and processes.		Evaluating Social media marketing success		10		
		Social	2.Campaign Marketing	(
	·	Media	What is campaign management? Solutions, How to use	>			
		Marketing	campaign management for Facebook, Twitter etc,	1 \			
October -	Build a strong foundation in all	Plan, and	Sentiment mining, Using Corporate blog as a CRM tool.				
Novemb	aspects of design and production for	Campaign	How Companies use blogs for effective campaign				
er	storytelling in motion.	manageme	management?				



Novemb	Use inspiration in fields outside of digital media such as poetry, science, music, astronomy, history, dance, and more. • Develop a professional commitment to their field, their work, and themselves; preparing them to be members and leaders in their profession, as well as learning how to act both as individuals and as team members to support the whole	1.Ethics Code of ethics, 9 Rules of engagement for Social Media Marketing 2.Careers Careers in Social media marketing	6	4	РРТ	
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Mapping Course outcomes to Assessment

	Program: BAMMC]	 		
			-		
Name of the Teacher	Deepika		Sen	\	
Course:	SMM		TYE	AMME	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Students learn real-world skills from leading						
	1 designers, artists, and entrepreneurs.	Digital ERA	ASSIGNMENT	10	40	20	1
	The primary goal is to create problem solvers	•					
	The primary goal is to create problem solvers who strike a balance between traditional art	Social ··			}		
		Media			,		
	1	Marketing		NA	NA ·	20	
	With a fundamental understanding of digital						·
]	tools and their creative applications,						
-	graduates meet the demands of a diverse	,	·				
,	and expanding job market in visual story						
	telling.						
Ī	 Identify and apply strategies to improve 						
	3 and succeed no matter what their initial skills			NA	NA	20	



·						
Solve problems and learn from creative	risks			,		
by using people skills, design principles,	and					
4 processes.			NA	NA	20	
	Social					
	Media					
	Marketing					
•	Plan, and					
Build a strong foundation in all aspects	s of Campaign					
design and production for storytelling in						
5 motion.	nt	PROJECT	15	60	20	
Develop a professional commitment to	o					
their field, their work, and themselves;						Ì
	ders					
· · · · =		·				
· ·						
		NA	NA NA	NA .	NA	
o to support the whole	53,55,3		1			_
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preparing them to be members and lead in their profession, as well as learning he act both as individuals and as team men 6 to support the whole	ow to	NA Convenor	NA	NA	NA Principal	

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		TEACHING PLAN	2020-21
		Program	BAMMC
Name of the	Danida		
Teacher:	Deepita		PYBAMMIC
Course:	Advertigen	Class	SYBMS A

Month	Course outcome	Topic	Sub-Topic	No. of Lo	ectures	Methodolo gy	Links to references
	To provide the students with basic understanding of advertising, growth,	Introduc		Planned	Taken		
November			Shocking ads, Controversial, Comparative, Advertising Advertising code of ethics, Regulatory bodies,	10	8		



Decmber	To understand an effective advertisement campaigns, tools, models etc.		Laws and regulations 4. Social, Ortral Women and advertising, Children and and Economic impact advertising, Senior citizen and advertising, of Advertising Pop Culture and advertising 5. Theories Stimulus theory, AIDA, Hierarchy, Means-End Theory		0	PPT	
January	To understand an effective advertisement campaigns, tools, models etc.	ed marketi ng commun ication and	1. Integrated marketing communication Emergence, Role, Tools, Communication process, The IMC Planning Process 02 2. Print Media and Out-of Home Media Basic concepts, Types of Newspapers advertising, advantages and disadvantage of News paper advertising, Magazines, Factors to consider for magazine advertising, Out-of-home Advertising, On- premise advertising, Transit advertising, Posters, Directory advertising	10	8		



, 47					10		1	j
			3. Broadcast Media Radio advertising Advantages and Disadvantages of Radio advertising, Television advertising and its Advantages and Disadvantages, Film advertising and Product placement - Advantages and Disadvantages					
			4. Public Relation Meaning of Public Relations, Types of public relations Difference between public relations and advertising, Difference between Publicity and Advertising, , Advantages and Disadvantages of Public Relations, Advantages and Disadvantages of Publicity					
February	To understand an effective advertisement campaigns, tools, models etc.		5. Sales Promotion and Direct marketing Growth and Types of Sales promotion, Advantages and Disadvantages Growth of Direct marketing and its tools Advantages and disadvantages					
	To comprehend the		1. Introduction to Creativity Importance of creative process, Creative strategy development Determining message theme, Big idea, positioning strategies, Types of appeals 06 2. Role of different elements in ads Logo, Jingle, Company signature, Slogan, tagline, illustration, Creating Radio commercial –Words, sounds, clarity,		8			
March	role of advertising, various departments, careers and creativity	Creativit y in	coherence etc.	(0	b	PPT		



April	To comprehend the role of advertising, various departments, careers and creativity. To provide students with various advertising trends, and future.	agency, departm ent, careers and	Agencies and others 02 2. Various departments in an agency Account handling, Production, Art, Copy, Media, Public relation, Human resources, Finance and others 02 3. Latest trends Rural advertising ,Ambush advertising, Internet advertising , email	10	8		
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	Program: BAMMC	
Name of the Teacher: Desputa		Semy
Course: Advertising		44BAMMC

SNO	Course Outcome	Topic lin	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
		INTROD					
	To provide the students with	UCTION					
	basic understanding of	то					
	advertising, growth,	ADVERTI	·		ŀ		
	1 importance and types.	SING	TEST	20	80	25	
	To understand an effective advertisement campaigns, 2 tools, models etc.	TOOLS OF IMC	ASSIGNMENT	2.5	10	25	
	To comprehend the role of	CREATIV		2.5		23	
	advertising, various	ITY IN					
	departments, careers and	ADVERTI					
	3 creativity	SING	ASSIGNMENT	2.5	10	25	
	To comprehend the role of advertising, various departments, careers and creativity. To provide students with various advertising trends, and future.	TRENDS IN ADVERTI SING	NA		NA	25	
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Near Balaji Mandir, Dombivli (East), 421203.

		TEACHING PLAN 202	
Name of the		Program	BAMMC
Teacher:	Deepika		SEMIU
Course:	Electronic Media II	Class	SYBAMMC

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolo gy	Links to references
	·	·	Planned	Taken			
November	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Evolution and growth of Radio and Television:	A. Evolution and growth of Radio: Radio – The Evolution and Growth AIR and Community Radio- Developmental and Educational Role Internet Radio and Private FM Channels broadcast on Internet.	8		PPT	
December		Evolution and growth of Radio and Television:	B. Evolution and growth of Television □ Evolution and growth of Private and Satellite channels: □ Growth of Private International, National and Regional TV Networks and fierce. □ Competition for ratings. □ Satellite television broadcast-Television channels for niche audiences —entertainment, news, sports, science, health and life style. HDTV telecast □ Proliferation of DTH services:		6	PPT	
January	1	Regional channels:	A. Rise of regional channels and Importance of Regional Channels in India and Globally B. Trends in regional radio and Television channels.	10		TT I	

February		News and other nonfictional formats	 TRP Breaking news on television and the TRP race: Panel discussions: How panel discussions can make the public opinion Interviews: Radio and Television Interview techniques Anchoring: Qualities of a good anchor Voice modulation Radio Jockey: Understanding your audience first, Voice modulation, Clear Diction, Accurate Pronunciation 		8	РРТ	
March	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	I \	11. Preparation of Audio and Video briefs: Idea generation, Scripting, Story board 12. Scripting: Scripting for: Interviews/Documentary/Feature/Drama/Skits on Radio and TV. 13. Ethics: Ethics including Censorship in presentation of News. Code of conduct Fact checking	10	6		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic media	5. '24/7 news broadcast: Features, Audience effectiveness, advertisements and Dumbing down of News 6. Convergence and Multi-media: 1. Use of Facebook and Twitter handles by Radio and TV channels 2. Internet TV/ Radio 3. Mobile TV/Radio	10	J		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic	7. Emerging Trends: Mobile Technology, Social Media and Web: eg. Hotstar Voot Sony Live 8. Digital storytelling /Features: Story idea Development and Presentation Web series	ΙΦ	8	PPT	
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Mapping Course outcomes to Assessment

Program: BAMMC

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Name of the	Deepika		 	 -		
Teacher:	1 seep !!		1			
Course:	FMT					
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SNO	Course Outcome	Topic linked	Assessment methodology			weightage	Remarks
	To make the						
	students	J					
	acquainted with	Evolution and					
	working of the two	growth of Radio					
	powerful media;	and Television:					
•	i.e. radio and] .			
1	television.		ASSIGNMENT	10	40	50	
	The content is					- 30	
	useful for both						
	advertising and		·				1
	journalism students						
	in order to further	Writing for					
	<u>.</u>	Broadcast					
	their respective	Media-(Radio			-		
	1_ 1	•	PROJECT - SCRIPTWRITING	15	60	50	
	S ₁₀				- 00	30	

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		TEACHING PLAN 2020-59	
	0	Program	BAMMC
Name of the Teacher :	Deepika		Seen V1
Course:	MEDIA PLANNING & BUYING	Class	TYBAMMC

Month	Course outcome	Topic	Sub-Topic	No. of Lo	ectures	Methodolo gy	Links to references
	To develop		1.Introduction to Media Planning a. Basic Terms and Concepts b. The function of Media planning in advertising c. Objectives of MP. d. Role of Media planner e. Challenges in Media planning f. BARC and NCCS Grid	Planned	Taken	PPT	
November - December	knowledge of major media characteristics	INTRODUCTION	g. Factors influencing media strategy decisions h. Criterion for selecting media vehicles	. 10	6		

		2. Negotiation skills in Media Buying		
		a. Negotiation Strategies		
]	b. Laws of Persuasion		
<u>_</u> .		3.Media planning process		
December -	İ	a. Situation analysis and	40	
January		Marketing strategy plan		
		b. Media Briefing		
	To understand	c. Media objectives and target		
	procedures,	audience analysis		
	requirements, and	d. Media selection and strategy		•
	techniques of	e. Media budgeting	2	
December -	media planning and	f. Media Buying		
January	buying.	g. Evaluation	PPT	
		3.Media Mix		
		Factors Affecting Media Mix Decision		
	To learn the various	4. Media Measurement		
January-	media mix and its	a. Reach		
February	implementation	b. Frequency	8 / 8	
		d. TRP/TVT Ratings		
	·	e. Impressions		
}	· .	f. Cost efficiency		
		g. Cost per thousand		
I		h. Cost per rating		
	To learn the various	i. Circulation / Readership /AIR		
February-	media mix and its	j. Selectivity Index		
March	implementation	k. Share of Voice	PPT	
	<u> </u>	5. Sources of media research		
		a. Nielson Clear Decision (NCD for Print)		
		b. Broadcast Audience Research Council		
		c. Audit Bureau of Circulation		
	To learn the various	d. RAM		
	media mix and its	e. Comscore – Digital		
March-April	implementation	f. Alexa	' []	

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		6.Selecting suitable Media option (Advantages and disadvantages) a. Newspaper b. Magazine c. Television (National,				
		Regional and Local)		1		
		d. Radio			. .	
	To learn the various	e. Outdoor and out of home	1	1		
	media mix and its	f. Transit	\cap			
March-April	implementation	g. Cinema Advertising	0	1 X		ļ
	•	7.Media Buying	ļ '			
		a. Newspapers				
	To understand	b. Magazine				
	budget allocation	c. Television				
	for a Media plan	d. Radio	$\mid \ $	O		
April	and fundamental	8.Communication mix	94	\perp α		
		9.Digital Media Buying 1.Buying Digital Advertising: An Overview Paid media, Owned media and Earned media). 2. Digital Sales Funnel 3. Direct buys from the websites / Impact Buys 4. Programmatic Buying: [DSP (Demand side platform) or RTB (Real time bidding)] 5. Advertising via Premium Publishers 6. Advertising via Networks and				
May	To understand budget allocation for a Media plan and fundamental	Exchanges 7. Affiliate Network (Click bank, Commission junction, adfuncky, 7search.com)	4	2		

April	To understand budget allocation for a Media plan and fundamental	 8. The Local Publishing Market 9. OTT Platforms 10. Influencers Marketing or social media influencers 11. Content advertising 12. Native advertising 13. App installed campaign 14. Push notification 	41	2	PPT	
	To understand	15. Google ads 16. Bing ads 17. Lead Progression a. Cost per impression b. Cost per click(CPC) c. Cost per lead (CPL) Cost per action (CPA) or pay				
May	budget allocation for a Media plan and fundamental	per action (PPA) d. cost per conversion or Revenue sharing or cost per sale.	4	2		
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Mapping Course outcomes to Assessment

		Program: BAM	MC				<u> </u>
Name of the	Deepika			80 =	70		
Teacher : Course :	1100	L		Sem			
Course:	IMPID			MB	AMI	1C_	
		T					
					Weight	Overall	
					age -	weightage]
SNO	Course Outcome	Topic linked		Marks	_	External	Remarks
	To develop						Kemarks
	knowledge of major						
	media	WHAT IS MEDIA					
	1 characteristics	PLANNING	Assessment methodology	5	20	25	
	· ·						
	To understand		· ·		i	·	
	procedures,		·				
		TECHNIQUES OF					
	techniques of	MEDIA					
	media planning and		ASSIGNMENT	1			
	buying.	BUYING	ASSIGNMENT	.		25	
	To learn the various	,					
	media mix and its	,					
3		MEDIA MIX		15	60	25	
	To understand						
	budget allocation		,			-	
	for a Media plan	MEDIA					
4	and fundamental	ALLOCATION	PROJECT and SUMS	5	20	. 25	
-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \						
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TEACHING PLAN 2020-21		
	Program	BAMMC
Name of the Teacher : Booma V Halpeth	·	
Course: Retailing & Merchandising	Class	TY

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	To introduce the	-	<u> </u>				
	concepts of	Introduction to					
December	Retailing	Retailing	Introduction to retailing	2	2	PPT, Video	https://youtu.be/UDIvWdwVZMg
-	to Make them		Customer buying				
	understand the		behaviour, Retail Market		_		
	strategies of	Types of	strategy, Overview of		2		
	retailing	Retailers	Merchandising	3		PPT, Video	https://youtu.be/5etdIUtIDu4
-	Introducing social						
	behaviour and						
	attitude of	Identifying and	Factors affecting retail		2		
	consumers over	Understanding	strategies, Consumer		ر_		
January	retailing	I -	demographic and lifestyles	2		PPT, Case	



	To make the	_		·		1	*
	students aware		,] !	
	about the needs		•				
	of retail consumer				_		·
	and their		Social factors, Consumer		,3		
January		Social Factor	Needs and desires	2	``	PPT	
,	to Make them		Pricing as a competitive				
	understand the		advantage, Discount				
	strategies of		retailing, super store		4		
January	_	Formats based	retailing, off price retailing	6	J	PPT	
,			retaining, on price retaining				
	Retail Communicat	ion and IT	-				-
-							
						1	
4			Introduction, objective,				•
	Skills of retail	Managing	Marketing		2		
February	communication	Communication	Communication, Thematic	2	•	PPT	
	and trends of		Methods of				
	information	Methods of	Communication, Graphics,		2_		
February	technology tools	Communication	Signage	2		PPT, Video	https://youtu.be/G8nMsLCnItU
]		Information Systems,		2		
February		IT for Retailing	Barcoding, Retail ERP	4	3	PPT, images, vid	https://youtu.be/pfeVckbQxdQ
	1	Trends	Analystics & Tools	3	-	ppt	
·	Introduction to Me	erchandising			1		
	1		Meaning, Major areas of	_			
			Merchandise				
1	To introduce the		management, Roie and		3		
	concepts of	Concept of Retail	responsibilities of				
February	Merchandising	Merchandising	Merchandisers	3		PPT	

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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			Merchandise Mix, Concept				
	1		of Assortment				
			Management,				
			merchandise mix of show		.5		
February		Merchandisemix	off	4)	PPT	·
			Concept of Merchandise				
		Merchandise	Displays, Importance of		,		
February		displays	Merchandise displays	2	4	PPT, Image	
r ebi dai y	1	uispiays	IVICI CITATIONSC GISPINAS			rri, iiilage	
			Concept of Space			1.	
			Management , Role of IT in		\sim		
		Space	space management,		"ス		
February		Management	Concept of Planogram	2		Video and PPT	
·	1						
			Merchandise selection as a				
			competitive advantage,				
			Speciality store retailing,		7		
	To introduce the	formats based	department store retailing,				
	concepts of	on merchandise	super specialist, niche				
March		selection	specialist	3		PPT	
	Visual and On-Line		·		-	 	
			Merchandising and				
		'	meaning , objectives of				
		Visual	visual merchandising and		'2_	-	
March		Merchandising	growth	2		PPT	

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March		Visual Merchandising in India	Visual Merchandising in India, Product positioning and Visual Merchandising	. 2	2	PPT	
	Introduces students to		Introduction, objectives, Non-store retail				
March	different skills of merchandising	Non-Store Merchandising	merchandising, Tv/home shopping, Product presentation	2	1	PPT, video	https://youtu.be/IRKA2L8MCXQ
March		Online Merchandising	Internet retailing/online shopping, catalogue management	2	1	PPT, video, website visit	https://www.indianretailer.com/mag azine/2008/april/Convenience-of- catalogue-shopping.m16-2-2/
March		Trends & Innovation	Analytics and tools	2	1	PPT, website	https://www.selecthub.com/business- analytics/top-analytical-tools-retail/
			Presentation	6	2		
			Revision	2			
	l		Total Lectures	58	50		

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Mapping Course outcomes to Assessment

	MC							
Name of the Teacher: Booma V Halpeth								
Course : Retailing and Merchandising	Class: Ty		\ _ ·					

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			Assessment		ge -	weightage -	
SNO	Course Outcome	Topic linked	methodology	Marks	Internal	External	Remarks
5.10	To introduce the	Topicimica	meanodology	iviarits	internal	2.00.1141	T.C.III.C.II.C.
	concepts of	Introduction to					
1	Retailing	Retailing	Test	1		25	
-	to Make them	Types of	,	-			<u>-</u>
	understand the	Retailers,					
	strategies of	Formats based					
2	retailing	on pricing	Test				,
				1			
	Introducing social					•	
	behaviour and			10	5		
	attitude of	Identifying and					
	consumers over	Understanding					
3	retailing	Retail consumers	Test				
	To make the			Ì			
	students aware						
	about the needs						
	of retail consumer						
	and their						
4	behaviour	Social Factor	Test				
	To introduce the						
	concepts of	Introduction to	•				
5	Merchandising	Merchandising	Project	20	10	25	
	Introduces	Visual					
	students to	Merchandising					
	different skills of	and Online					
6	merchandising	Merchandising	Presentation	20	10	25	
	Skills of retail						
	communication	,					
	and trends of						
	information	Retail					
	technology tools	Communication					
7	reciliology tools	and IT		NA	NA	25	

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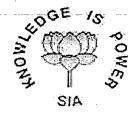
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TEACHING PLAN MSC IT



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		TEACHING PLAN	2021-22	
		Program	M.Sc.I.T.	
Name of the Teacher:	Shilpa Nimbre			
	Research In			
Course:	Computing	Class	M.Sc.I.T.(Part I)	1

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1:recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Role of Business Research, Information Systems and Knowledge Management, Theory Building, Organization ethics and Issues	12	10	discussion, focus on live examples, projector, class test	
	CO2: Solve real world problems with scientific approach.	Beginning Stages of Research Process	Problem definition, Qualitative research tools, Secondary data research	12	10	discussion of cuurent concept,live examples, group discussion,class test	

	T			<u></u>			
			,				
October	CO3: understand and critically apply the concepts and methods of business analytics	Research Methods and Data Collection	Survey research, communicating with respondents, Observation methods, Experimental research	12	12	discussion of cuurent concept,live examples, practicals	
November	CO4: identify, model and solve decision problems in different settings	Measurement Concepts, Sampling and Field work	Levels of Scale measurement, attitude measurement, questionnaire design, sampling designs and procedures, determination of sample size	12	12	discussion of cuurent concept,live examples, ,practicals	
December	CO5:interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Editing and Coding, Basic Data Analysis, Univariate Statistical Analysis and Bivariate Statistical analysis and differences between two variables. Multivariate Statistical Analysis.	12		discussion of cuurent concept,live examples, hands on pracicals	
	·	·		<u> </u>			

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Mapping Course outcomes to Assessment

Program:	MScIT	
Class	M.Sc.I.T.(Part I)	
	Class	Class M.Sc.I.T.(Part I)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	CO1: recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Internal Test	20	20%	20%	
2	CO2: Solve real world problems with scientific approach.	Beginning Stages of Research Process	Practical implementation	NA	20%	20%	
3	CO3:understand and critically apply the concepts and methods of business analytics	Research Methods and Data Collection	Practical implementation	NA	20%	20%	
4	CO4:identify, model and solve decision problems in different settings	Measurement Concepts, Sampling and Field work	Practical implementation	NA	20%	20%	

	CO5: interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Practical implementation	NA	20%	20%		
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		TEACHING PLAN	2021-22	
		Program	MSC IT	
Name of the Teacher:	S. Sai Sree			
Course:	Data Science	Class	M.Sc. Part 1	

Month	Course outcome	Course outcome Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1: Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1: Data Science Technology stack, Layered Framework, Business Layer, Utility Layer	Rapid information factory ecosystem, Data science storage tools, Data lake, data vault, data warehouse bus matrix, Mesos, Akka, Cassandra, R, Scala, Python, MQTT Definition of DS Framework, CRISP-DM, HORUS, Layered framework for High level Data Science and Engineering Business layer, Engineering a practical Business Layer	6	06	Discussion PDF	-



		Unit 1: Data					
October	CO2: Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy	Science Technology stack, Layered Framework, Business Layer, Utility Layer	Basic utility design, Engineering a practical utility layer	6	05	Discussion PDF	-
October	CO3: Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions. CO4: Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2: Three Management Layers, Retrieve Superstep	Operational Management Layer, Processing stream definition and Management, Audit, Balance and control, Cause and Effect, Functional layer, Data Science Process Data lakes, data swamps, Understanding the business dynamics of data lake, Actionable business knowledge from Data lakes, Connecting to other data sources	12	08	Discussion PDF	-
November	CO5: Apply principles of Data Science to the analysis of business problems CO6: Use data mining software to solve realworld problems.	Unit 3: Access Superstep	Access Superstep, Errors, Analysis of data, Practical Actions, Engineering a Practical Assess Superstep	12	08	Discussion PDF	-

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December	CO7: Employ cutting edge tools and technologies to analyze Big Data. CO8: Apply algorithms to build machine intelligence	Unit 4: Process Superstep, Transform Superstep	Data vault, Time-Person-Object- Location-Event, Data Science Process, Data Science Building a data warehouse, Transforming with Data science, Hypothesis testing, overfitting & Underfitting, Cross-validation test	12	08	Discussion PDF	-
January	CO8: Apply algorithms to build machine intelligence CO9: Demonstrate use of team work, leadership skills, decision making and organization theory.	Unit 5: Transform Superstep, Organize and Report superstep	Univariate, Bivariate, Multivariate analysis, Linear & Logistic Regression, Clustering Techniques, ANOVA, Decision Tree, SVM, CV, NLP, Neural Networks, Tensorflow Organize Superstep, Report superstep, Graphics, pictures, showing the difference	12	08	Discussion PDF	-

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		Program:	Msc Part 1	
Name of the Teacher:	Mrs. S. Sai Sree			
Course : Data Science		Class	Part 1	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1	Internal Examination				Students are able to
2	Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy		·	20	20	30	Understand the various techniques ot data science
3	Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions.	Unit 2	Internal Examination				

4	Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2	Internal Examination	20 20	20	20		Students are able to Understand
5	Apply principles of Data Science to the analysis of business problems.	Unit 3	Internal Examination	20	20 20		the various techniques ot data science	
6	Use data mining software to solve realworld problems.					30		
7	Employ cutting edge tools and technologies to analyze Big Data.	Unit 3 & Unit 4	Class Activity	NA NA	NA		Students understand	
8	Apply algorithms to build machine intelligence.				·		the concept of ML	
9	Demonstrate use of team work, leadership skills, decision making and organization theory.	Unit 4 & Unit 5	Class Activity	NA	NA		Students understand to make reports	

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		TEACHING PLAN 20	021-22	
		Program	MSC IT	
Name of the Teacher:	Rashmi Chindarkar			
Course:	SOFT COMPUTING	Class	PART I	

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to reference
-	 			Planned	Taken		
SEPTEMBER. te	Identify and describe soft computing techniques and their roles in building intelligent	Introduction to soft Computing	Introduction of soft computing, soft computing vs. hard computing, various types of soft computing techniques, Fuzzy Computing, Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	3	2	PPT +VEDIO	https://www.yout ube.com/watch?v =scloh30WzIg
	machines	Introduction about soft computing algorithms	Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	12	10	PPT +VEDIO, problem solving	





			T				
			Artificial Neural Network: Fundamental concept, Evolution of Neural	ļ .			
OCTOBER	Recognize the feasibility of applying	ANN, Supervised, Unsupervised	Networks, Basic Models, McCulloh-Pitts Neuron, Linear Separability, Hebb Network. Supervised Learning Network: Perceptron Networks, Adaptive Linear Neuron, Multiple Adaptive Linear Neurons, Backpropagation Network,	10	7	PPT +VEDIO PROBLEM SOLVING	,
	a soft computing methodology Learning Network,radial basis	Radial Basis Function, Time Delay Network, Functional Link-Networks, Tree Neural Network. Associative Memory Networks: Training algorithm for pattern Association, Autoassociative memory network, hetroassociative memory network, bi-directional associative memory, Hopfield networks, iterative autoassociative	4	3	PPT , Live Examples		
			UnSupervised Learning Networks: Fixed weight competitive nets, Kohonen self-organizing feature maps, . Special Networks: Simulated annealing,	,			
OCTOBER	Recognize the feasibility of applying a soft computing methodology for a particular problem	Unsupervised Network, special network, third generation neural networks	Boltzman machine, Gaussian Machine, Cauchy Machine, Probabilistic neural net, cascade correlation n optical neural network Third Generation Neural Networks: Spiking Neural networks, convolutional neural	6	5	PPT Live demo	
			networks, deep learning neural networks, extreme learning machine model.			·	
			Introduction to Fuzzy Logic, Classical Sets and Fuzzy sets: Classical sets, Fuzzy sets. Classical Relations and Fuzzy Relations: Cartesian Product of relation,	6	6		https://www.yout ube.com/watch?v. =SCzCDK7UmJi



NOVEMBER	Apply fuzzy logic and- reasoning to handle uncertainty and solve engineering problems	Methods, Defuzzification,	classical relation, fuzzy relations, tolerance and equivalence relations, non-iterative fuzzy sets. Membership Function: Defuzzification: Fuzzy Arithmetic and Fuzzy measures: fuzzy arithmetic, fuzzy measures, measures of fuzziness, fuzzy integrals	4	4	Alogorithm execution with problem solving, Vedios	https://www.vo.ut
DECEMBER	Apply genetic algorithms to combinatorial optimization problems	Genetic algorithm, Fuzzy logic control	Fuzzy Rule base and Approximate reasoning: Fuzzy proportion, formation of rules, decomposition of rules, aggregation of fuzzy rules, fuzzy reasoning, fuzzy inference systems, Fuzzy logic control systems, control system design, architecture and operation of FLC system, FLC system models and applications of FLC System. Genetic Algorithm: Biological	10	6	PPT Live demo PPT Live demo	
	, • \6	· • · · · · · · · · · · · · · · · · · ·	TOTAL	55	43		





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	TEACHING PLAN 2021-22								
			Program	M.Sc.IT					
Name of th	Name of the Teacher: Lalita Singh								
Course:	Cloud Co	mputing	Class	FY M.Sc.IT					

Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
september		Introduction to Cloud Computing	Introduction to Cloud Computing: Introduction, Historical developments, Building Cloud Computing Environments	4	з	PPT Live demo	ζ .
	Design different workflows according to requirements and apply map reduce programming model	Distributed Computing	Principles of Parallel and Distributed Computing: Eras of Computing, Parallel v/s distributed computing, Elements of Parallel Computing, Elements of distributed computing, Technologies for distributed computing	4	Ŋ	PPT Live demo	



	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Virtualization	Virtualization: Introduction, Characteristics of virtualized environments, Taxonomy of virtualization techniques, Virtualization and cloud computing, Pros and cons of virtualization, Technology examples. Logical Network Perimeter, Virtual Server, Cloud Storage Device, Cloud usage monitor, Resource replication, Ready-made environment.	4	3	PPT Live demo	
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Computing Architecture	Cloud Computing Architecture: Introduction, Fundamental concepts and models, Roles and boundaries, Cloud Characteristics, Cloud Delivery models, Cloud Deployment models, Economics of the cloud, Open challenges	4	3	PPT & Discussion	·
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Fundamental Cloud Security	Fundamental Cloud Security: Basics, Threat agents, Cloud security threats, additional considerations	4	4	PPT & Discussion	· .



	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Platforms and New Developments	Industrial Platforms and New Developments: Amazon Web Services, Google App Engine, Microsoft Azure.	4	3		
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Specialized Cloud Mechanisms	Specialized Cloud Mechanisms: Automated Scaling listener, Load Balancer, SLA monitor, Pay-per-use monitor, Audit monitor, fail over system, Hypervisor, Resource Centre, Multidevice broker, State Management Database.	4	3	PPT & Discussion	
mber/Dece	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Management Mechanisms	Cloud Management Mechanisms: Remote administration system, Resource Management System, SLA Management System, Billing Management System	4	3		
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Cloud Security Mechanisms	Cloud Security Mechanisms: Encryption, Hashing, Digital Signature, Public Key Infrastructure (PKI), Identity and Access Management (IAM), Single 12 11 Sign- On (SSO), Cloud-Based Security Groups, Hardened Virtual Server Images	4 COF HI	4		

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	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Fundamental Cloud Architectures	Fundamental Cloud Architectures: Workload Distribution Architecture, Resource Pooling Architecture, Dynamic Scalability Architecture, Elastic Resource Capacity Architecture, Service Load Balancing Architecture, Cloud Bursting Architecture, Elastic Disk Provisioning Architecture, Redundant	4	4	PPT & Discussion	
December	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Advanced Cloud Architectures	Advanced Cloud Architectures: Hypervisor Clustering Architecture, Load Balanced Virtual Server Instances Architecture, Non-Disruptive Service Relocation Architecture, Zero Downtime Architecture,	4	4		
	Create combinatorial auctions for cloud resources and design scheduling algorithms	Advanced Cloud Architectures	Cloud Balancing Architecture, Resource Reservation Architecture, Dynamic Failure Detection and Recovery Architecture, Bare-Metal Provisioning Architecture, Rapid Provisioning Architecture, Storage Workload Management Architecture	4	3		
	for computing clouds Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Cloud Delivery Model Considerations	Cloud Delivery Model Considerations: Cloud Delivery Models: The Cloud Provider Perspective, Cloud Delivery Models: The Cloud Consumer Perspective,	4 OF HIGHER	3	PPT & Discussion	

january	know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.		Cost Metrics and Pricing Models: Business Cost Metrics, Cloud Usage Cost Metrics, Cost Management Considerations,	4	3		
	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Service Quality Metrics and SLAs	Service Quality Metrics and SLAs: Service Quality Metrics, SLA Guidelines	4	3	PPT & Discussion	

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Mapping Course outcomes to Assessment

			Program: MSC IT				
<u> </u>	1		Class :F.Y M.Sc		+		1
Name of t	he Teacher :	Lalita Singh	Olabb 1212 Habe				
Course:	Cloud Computing		Assessment methodology	Marks	Weighta ge -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Analyze the Cloud computing setup with its vulnerabilities and applications using different architectures, Design different workflows according to requirements and apply map reduce programming model, Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	unit 1	Internal Examination	30	30		Students understood the basic concepts of cloud computing and vulnerabilitie

		· · · · · · · · · · · · · · · · · · ·			
2	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	unit 2	Internal Examination	20	20
3	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Unit 3	NIL	NIL	NIL
4	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Unit 4	NIL	NIL	NIL

understood various cloud security and risk involved to cloud application. Students understood how to assess cloud security and risk involved. Students understood design scheduling algorithms for computing clouds.

Students

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	Broadly educate to				·	
	l '				i	
	know the impact of			[`]		
	engineering on legal					
	and					
	societal issues					Students
5	involved in	Unit 5	NIL	NIL		understood
	addressing the					legal and
	security issues of					societal
1	cloud					issues and
	1	,		·		security
	computing.					1 .
						issues.

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TEACHING PLAN 2021-22								
			Program	B.Sc.IT				
Name of th	e Teacher :	Tejaswini Shiv	sharan					
Technical writing and Course: entreprenureship management		Class	M.Sc.IT					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	CO 1	Unit 1 : Introduction to Technical Communication:	What Is Technical Communication? The Challenges of Producing Technical Communication, Characteristics of a Technical Document, Measures of Excellence in Technical Documents, Skills and Qualities Shared by Successful Workplace Communicators, How Communication Skills and Qualities Affect Your Career?		4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	



July	CO 1		Brief Introduction to Ethics, Your Ethical Obligations, Your Legal Obligations, The Role of Corporate Culture in Ethical and Legal Conduct, Understanding Ethical and Legal Issues Related to Social Media, Communicating Ethically Across Cultures, Principles for Ethical Communication	12	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
July	CO 1	Writing Technical Documents:	Planning, Drafting, Revising, Editing, Proofreading		1	Student centric,inquiry based teaching followed by discussion,ICT tools and chalk-board	-
August	CO 1	Writing Collaboratively:	Advantages and Disadvantages of Collaboration, Managing Projects, Conducting Meetings, Using Social Media and Other Electronic Tools in Collaboration, Importance of Word Press Website, Gender and Collaboration, Culture and Collaboration.		2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
August	CO 2	Unit 2: Introduction to Content Writing:	Types of Content (Article, Blog, E-Books, Press Release, Newsletters Etc.), Exploring Content Publication Channels. Distribution of your content across various channels		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	



August	CO 2	Blog Creation:	Understand the psychology behind your web traffic, Creating killing landing pages which attract users, Using Landing Page Creators, Setting up Accelerated Mobile Pages, Identifying UI UX Experience of your website or blog.		2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
September	CO 2	Organizing Your Information:	Understanding Three Principles for Organizing Technical Information, Understanding Conventional Organizational Patterns,	12	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
September	CO 2	Emphasizing Important Information:	Writing Clear, Informative Titles, Writing Clear, Informative Headings, Writing Clear Informative Lists, Writing Clear Informative Paragraphs.	·	1	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
September	CO 3	Unit 3 : Creating Graphics: T	The Functions of Graphics, The Characteristics of an Effective Graphic, Understanding the Process of Creating Graphics, Using Color Effectively, Choosing the Appropriate Kind of Graphic, Creating Effective Graphics for Multicultural Readers.		2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	



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September	CO 3	Researching Your Subject:	Understanding the Differences Between Academic and Workplace Research, Understanding the Research Process, Conducting Secondary Research, Conducting Primary Research,		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
September	CO 3	Research and Documentation:	Literature Reviews, Interviewing for Information, Documenting Sources, Copyright, Paraphrasing, Questionnaires.	12	2	Student centric,inquiry based teaching followed by discussion,ICT tools and chalk-board method.	
September	CO 3	Report Components:	Abstracts, Introductions, Tables of Contents, Executive Summaries, Feasibility Reports, Investigative Reports, Laboratory Reports, Test Reports, Trip Reports, Trouble Reports		1	Student centric,inquiry based teaching followed-by discussion ,ICT tools and chalk-board method.	
October	CO 4	Unit 4 :Writing Proposals:	Understanding the Process of Writing Proposals, The Logistics of Proposals, The "Deliverables" of Proposals, Persuasion and Proposals, Writing a Proposal, The Structure of the Proposal.	12	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

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October	CO 4	Writing Informational Reports:	Understanding the Process of Writing Informational Reports, Writing Directives, Writing Field Reports, Writing Progress and Status Reports, Writing Incident Reports, Writing Meeting Minutes.	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	_
October	CO 4	Writing Recommendatio Reports:	Understanding the Role of Recommendation Reports, Using a Problem-Solving Model for Preparing Recommendation Reports, Writing Recommendation Reports.	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
October	CO 4	Reviewing, Evaluating, and Testing Documents and Websites:	Understanding Reviewing, Evaluating, and Testing, Reviewing Documents and Websites, Conducting Usability Evaluations, Conducting Usability Tests, Using Internet tools to check writing Quality, Duplicate Content Detector, What is Plagiarism?, How to avoid writing plagiarism content?	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	



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October	CO 5	Unit 5 :Innovation management: an introduction:	The importance of innovation, Models of innovation, Innovation as a management process. Market adoption and technology diffusion: Time lag between innovation and useable product, Innovation and the market, Innovation and market vision, Analysing internet search data to help adoption and forecasting sales, Innovative new products and consumption patterns, Crowd sourcing for new product ideas, Frugal innovation and ideas from everywhere, Innovation diffusion theories.	12	Student centric,inquiry based teaching followed by discussion,ICT tools and chalk-board method.	
October	CO 5	Unit 5: Managing innovation within firms:	Organisations and innovation, The dilemma of innovation management, Innovation dilemma in low technology sectors, Dynamic capabilities, Managing uncertainty, Managing innovation projects Operations and process innovation: Operations management, The nature of design and innovation in the context of operations, Process design, Process design and innovation		Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	



October	CO 5	Managing intellectual property:	Intellectual property, Trade secrets, An introduction to patents, Trademarks, Brand names, Copyright Management of research and development: What is research and development?, R&D management and the industrial context, R&D investment and company success, Classifying R&D, R&D management and its link with business strategy, Strategic pressures on R&D, Which business to support and how?, Allocation of funds to R&D, Level of R&D expenditure
October	CO 5	Managing R&D projects:	Successful technology management, The changing nature of R&D management, The acquisition of external technology, Effective R&D management, The link with the product innovation process, Evaluating R&D projects.

. 1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	
1	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

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Total: 50.

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Mapping Course outcomes to Assessment

	Mapping Course outcomes to recommend							
TEACHING PLAN 2021-22								
		Program	B.Sc.IT					
Name of the Teacher: Tejaswini Shivsharan								
	Technical writing and							
Course:	entreprenureship management	Class	TYB.Sc.IT					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
CO 1	documents that meet the requirements with standard guidelines. Understanding the essentials and hands-on learning about effective Website	Unit 1	MCQ based questions	12	20		
CO 2	Write Better Quality Content Which Ranks faster at Search Engines. Build effective Social Media Pages.	Unit 2	MCQ based questions	12	20	100	



CO 3	Evaluate the essentials parameters of effective Social Media Pages.	Unit 3	MCQ based questions	12	20	
CO 4	Understand importance of innovation and entrepreneurship.	Unit 4	MCQ based questions	12	20	
CO 5	Analyze research and development projects.	Unit 5	MCQ based questions	12	20	

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	TEACHING PLA	N 2021-22	
	Program	MSC IT	
Name of the Teacher: Pinky Motta Course: Applied Artificial Intelligence	Class	M.Sc.IT - Part 2 - Sem 3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
		 		Planned	Taken	Damaint	
August	To be able to understand the fundamentals concepts of expert system and its applications.	Expert System and Applications	Review of AI: History, foundation and Applications Expert System and Applications: Expert System, Expert System Architecture, Expert System versus Traditional Systems, Rule based Expert Systems, Blackboard Systems, Truth Maintenance System, Application of Expert Systems, Shells and Tools	ge of H	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentati on

Septembe r	To be able to use probability and concept of fuzzy sets for solving AI based problems.	Fuzzy Logic	Probability Theory: joint probability, conditional probability, Bayes' theorem, probabilities in rules and facts of rule based system, cumulative probabilities, rule based system and Bayesian method. Fuzzy Sets and Fuzzy Logic: Fuzzy Sets, Fuzzy set operations, Types of Member ship Functions, Multivalued Logic, Fuzzy Logic, Linguistic variables and Hedges, Fuzzy propositions, possibility theory.	9	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentati on
October	To be able to understand the applications of Machine Learning. The learner can also apply fuzzy system for solving problems.	Machine Learning and ANN	Machine Learning Paradigms: Machine Learning systems, supervised and unsupervised learning, inductive learning, deductive learning, clustering, support vector machines, cased based reasoning and learning. Artificial Neural Networks: Artificial Neural Networks, Single-Layer feed forward networks, multi-layer feed-forward networks, radial basis function networks, design issues of artificial neural networks and recurrent networks.	5	5	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt



abl un ap ge di re	e learner will ac	volutionary omputation and ntelligent agents	Evolutionary Computation: Soft computing, genetic algorithms, genetic programming concepts, evolutionary programming, swarm intelligence, ant colony paradigm, particle swarm optimization and applications of evolutionary algorithms. Intelligent Agents: Agents vs. software programs, classification of agents, working of an agent, single agent and multiagent systems, performance evaluation, architecture, agent communication language, applications.	4	4	explanation of numerical concepts using	self made notes and opt presentati on
December	A learner can use knowledge representation techniques in natural language processing.	Introduction to NLP	Advanced Knowledge Representation Techniques: Conceptual dependency theory, script structures, CYC theory, case grammars, semantic web. Natural Language Processing: Sentence Analysi phases, grammars and parsers, types o parsers, semantic analysis, universal networking language, dictionary	~ l	2	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic page in writing.	notes and ppt presentati

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			TEACHING PLAN 2021-22				
<u> </u>			Program:MScIT				
Name o	f the Teacher: Sandh	ya Thakkar				Semester	<u></u>
Course:	Machine Learning		Class :MSc IT Part 2		<u> </u>	Semester	Links to
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	references
				Planned	Taken		
	To describe understandand apply the basics of Machine Learning	UNIT 1:Introduction to Machine Learning	Machine learning, Examples of Machine Learning Problems, Structure of Learning, Learning versus Designing, Training versus Testing, Characteristics of Machine learning tasks, Predictive and descriptive tasks,	12	2	Lecture method,Practical Approach using Google Colab and Python	https://colab.researd h.google.com/drive/ uGlOQPXAD I8QGDF RajVk w1s-c8IWU
		UNIT 1 Machine learning Models:	Geometric Models, Logical Models, Probabilistic Models.		h	Lecture method,Practical Approach using Google Colab and	https://colab.resea h.google.com/drive uGl0QPXAD l8QGD RajVk w1s-c8IWL
	To describe understandand apply the basics of Machine Learning	UNIT 1 Features:	Feature types, Feature Construction and Transformation, Feature Selection.		2	Lecture method,Problem solving method	https://colab.research oogle.com/drive/1uGlr PXAD I8QGDFbRajVk 1s-c8IWU



		Classification:				
To describe	Unit 2: Classification and Regression:	Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.		2	Lecture method,Practical Approach using Google Colab and Python	https://colab.researc h.google.com/drive/1 uGI0QPXAD I8QGDFb RajVk w1s-c8IWU
apply the basics Classification and Regression and theory of generalization	Unit 2 : Regression:	Regression: Assessing performance of Regression- Error measures, Overfitting- Catalysts for Overfitting, Case study of Polynomial Regression.	12	2	Lecture method,Practical Approach using Google Colab and Python	https://colab.researc h.google.com/drive/1 uGl0QPXAD_l8QGDFb RajVk_w1s-c8IWU
	Unit 2 : Theory of Generalization:	Theory of Generalization: Effective number of hypothesis, Bounding the Growth function, VC Dimensions, Regularization theory.		2	Lecture method,Practical Approach using Google Colab and Python	https://colab.researc h.google.com/drive/1 uGIOQPXAD I8QGDFb RajVk w1s-c8IWU
To describe understandand apply the basics of Linear Machine Learning Models	UNIT 3 Linear Models :	Least Squares method, Multivariate Linear Regression, Regularized Regression, Using Least Square regression for Classification. Perceptron, Support Vector Machines, Soft Margin SVM, Obtaining Probabilities from Linear classifiers, Kernel methods for non-Linearity.	12	2	Lecture method,Proble m solving method	https://colab.researc h.google.com/drive/1 uGIOQPXAD I8QGDFb RajVk w1s-c8IWU



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To describe understandand apply the basics ofLogic and Algebraic based Machine Learning Models	UNIT 4 Distance Based Models:	Neighbors and Examples, Nearest Neighbours Classification, Distance based clustering-K means Algorithm, Hierarchical clustering	4	2	Lecture method,Proble m solving method	https://colab.resea h.google.com/drive uGl0QPXAD I8QGD RajVk w1s-c8IWI
To describe understandand apply the basics of Logic	UNIT 4 Rule Based Models:	Rule learning for subgroup discovery, Association rule mining.	4.	2	Lecture method,Problem solving method	https://colab.researd oogle.com/drive/1uG PXAD I8QGDFbRajV 1s-c8IWU
and Algebraic based Machine Learning Models	UNIT 4 Tree Based Models:	Decision Trees, Ranking and Probability estimation Trees, Regression trees, Clustering Trees.	4	2	Lecture method,Problem solving method	https://colab.resear oogle.com/drive/1u0 PXAD I8QGDFbRaiV 1s-c8IWU
To describe understandand apply the basics Machine Learning Models	UNIT5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood,	6	3	Lecture method,Proble m solving method	https://colab.rese h.google.com/dri uGl0QPXAD_l8QG RajVk_w1s-c8lV
	UNIT5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood.	4	3	Lecture method,Proble m solving method	https://colab.res h.google.com/dri uGl0QPXAD 18QQ RajVk w1s-c8lV
To describe understandand apply the basics Machine Learning Models	Unit 5 Probabilistic Models with Hidden variables:	Estimation-Maximization Methods, Gaussian Mixtures, and Compression based Models.	4	3	Lecture method,Proble m solving method	https://colab.res h.google.com/dri uGl0QPXAD I8Q0 RajVk w1s-c8IV
	Unit 5 Trends In Machine Learning:	Model and Symbols- Bagging and Boosting, Multitask learning, Online learning and Sequence Prediction, Data Streams and Active Learning, Deep Learning, Reinforcement Learning.	4	3	Lecture method,Proble m solving method	https://colab.res h.google.com/dr uGl0QPXAD_l8Q0 RajVk_w1s-c8IV
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Mapping Course outcomes to Assessment

	Program:MScIT			
Name of the Teacher: Sandhya Thakkar				
Course Machine Learning	Class	Msc IT	Semester	III

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	CO1:To describe understandand apply the basics of Machine Learning	Introduction to Machine Learning	 ·		1 0	12	Students will be able to describe basics of Machine Learning which will help to understand the concepts of machine learning
2	CO2:To describe understandand apply the basics Classification and Regression and theory of generalization	Classification and Regression		NA	7 .0	12	Students will be able to describe basics of Regression, Classification and Theory of generalization
3	CO3: To describe understandand apply the basics of Linear Machine Learning Models	Linear Models of machine learning			NA	12	Students will be able to describe basics of Linear Machine Learning Models



4	CO4:To describe understandand apply the basics ofLogic and Algebraic based Machine Learning Models	Distance, Rule and tree Based Models			NA	12	Students will be able to describe basics of the Distance, Rule and Tree based Machine Learning Models
5	CO5: To describe understandand apply the basics Machine Learning Models	Probabilisitic Models Trends In Machine Learning			NA	1 ·	Students will be able to describe basics of Probabilistic Models and Trends in Machine Learning

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	TEACHING PLAN 2021-22			
	Program: M.Sc. I.T.		 	
Name of the Teacher: Sandhya Pandey				<u> </u>
Course: Robotics Process Automation	Class: M.Sc.(I.T.)-Part 2	<u> </u>	 	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	Introduction of Robotics Process Automation	Automation, UiPath Record and Play	Robotic Process Automation: Scope and techniques of automation, About UiPath Record and Play: UiPath stack, Downloading and installing UiPath Studio, Learning UiPath Studio, Task recorder, Step-by-step examples using the recorder.	12	oβ	Lecture+Video	https://w ww.youtu be.com/w atch?v=YO HFgrOvPT M&list=PL 41Y-



۸	August/	To understand Control	Sequence,	Sequence, Flowchart, and Control Flow:	/		Lecture+Video	https://w
		flow-and-Manipulation_	1 '	Sequencing the workflow, Activities,		****		ww.youtu
	1 '	in RPA	Control Flow,	Control flow, various types of loops,				be.com/w
			Manipulation	and decision making, Step-by-step			1	atch?v=11
				example using Sequence and				7K3W0EK
				Flowchart, Step-by-step example using				QI
				Sequence and Control flow Data				
				Manipulation: Variables and scope,	12	08		
				Collections, Arguments – Purpose and	. 12			
				use, Data table usage with examples,				
				Clipboard management, File operation				
				with step-by-step example, CSV/Excel				
				to data table and vice versa (with a step-				
				by-step example)				ļ
								ļ
	September	To know Control	Taking Control	Taking Control of the Controls : Finding			Lecture+Video	https://w
		Handling concepts	of the Controls,	_				ww.youtu
			Plugins and	control, Techniques for waiting for a	1			be.com/w
			Extensions	control, Act on controls – mouse and			ļ	atch?v=rl9
		ļ		keyboard activities, Working with				ntRcxXsM
				UiExplorer, Handling events, Revisit				
				recorder, Screen Scraping, When to use				
				OCR, Types of OCR available, How to				
				use OCR, Avoiding typical failure points		l . o		
	İ		V.	Tame that Application with Plugins and	12	80		
				Extensions: Terminal plugin, SAP				
				automation, Java plugin, Citrix		1]	1
				automation, Mail plugin, PDF plugin,				
				Web integration, Excel and Word				
				plugins, Credential management,]		1
				Extensions – Java, Chrome, Firefox, and				
				Silverlight		!		
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Septembe	To handle Moniter	Handling User	Handling User Events and Assistant)		Lecture	-
r/-October	system and trigger	Assistant Bots	Bots: What are assistant bots?, Monitoring system event triggers, Hotkey trigger, Mouse trigger, System trigger Monitoring image and element triggers, An example of monitoring email, Example of monitoring a copying event and blocking it, Launching an assistant bot on a keyboard eventException Handling, Debugging, and Logging: Exception handling, Common exceptions and ways to handle them, Logging and taking screenshots, Debugging techniques, Collecting crash dumps, Error reporting	12	08		
October	To Handle Orchestration	Code, Deploying and	Managing and Maintaining the Code: Project organization, Nesting workflows, Reusability of workflows, Commenting techniques, State Machine, When to use Flowcharts, State Machines, or Sequences, Using config files and examples of a config file, Integrating a TFS server Deploying and Maintaining the Bot: Publishing using publish utility, Overview of Orchestration Server, Using Orchestration Server to control bots, Using Orchestration Server to deploy bots, License management, Publishing and managing updates	12	07	Lecture	
	Condlugg.		ECE OF HIGH	60	39	M	

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Mapping Course outcomes to Assessment

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Name of the Teacher: Sandhya Pandey									
Course: Robotics Process Automation	Class: M.Sc.(I.T.)-Part 2								

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the mechanism of business process and can provide the solution in an optimize way	Robotic Process Automation, UiPath Record and Play	Programming Assignment	Non- Graded	2 0	12	Learning Purpose only
2	Understand the features use for interacting with database plugins	Sequence, Flowchart, and Control Flow, Manipulation	Programming Assignment	Non- Graded	70	12	Learning Purpose only
3	Use the plug-ins and other controls used for process automation	Taking Control of the Controls, Plugins and Extensions	Programming Assignment	Non- Graded	NA	12	Learning Purpose only
4	Use and handle the different events, debugging and managing the errors.	Handling User Events and Assistant Bots	Programming Assignment	Non- Graded	NA	12	Learning Purpose only
5	Understand the mechanism of business process and can provide the solution in an optimize way	Managing and Maintaining the Code, Deploying and Maintaining the Bot	Programming Assignment	Non- Graded	NA	12	Learning Purpose only

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			TEACHING PLAN	2021-22	
			Program	M.Sc.I.T.	
Name of the T	Teacher :	Shilpa Nimbre			
Course:		Big Data Analysis	Class	M.Sc.I.T.(Part I)	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO1:Understand the key issues in big data management and its associated applications in intelligent business		Characteristics of Data, and Big Data Evolution of Big Data, Definition of Big Data, Challenges with big data, Why Big data? Data Warehouse environment, Traditional Business Intelligence versus Big Data. State of Practice in Analytics, Key roles for New Big Data Ecosystems, Examples of big Data Analytics.	Ī	5	discussion, focus on live examples, projector,	



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	and scientific computing.		Big Data Analytics, Introduction to big			discussion of	
	computing.	Introduction to big data analytics	data analytics, Classification of Analytics, Challenges of Big Data, Importance of Big Data, Big Data Technologies, Data Science, Responsibilities, Soft state eventual consistency. Data Analytics Life Cycle	5	5	concept,live examples	
January	CO2:Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Clustering and Associated Algorithms, Association Rules, Apriori Algorithm, Candidate Rules, Applications of Association Rules, Validation and Testing, Diagnostics, egression, Linear Regression, Logistic Regression, Additional Regression Models.	10	10	discussion of cuurent concept, live examples, practicals	_
February	CO2:Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Classification, Decision Trees, Naïve Bayes, Diagnostics of Classifiers, Additional Classification Methods, Time Series Analysis, Box Jenkins methodology, ARIMA Model, Additional methods. Text Analysis, Steps, Text Analysis Example, Collecting Raw Text, Representing Text, Term Frequency-Inverse Document Frequency (TFIDF), Categorizing Documents by Topics, Determining Sentiments	10	10	discussion of cuurent concept,live examples,practicals	

					T T	T .	
March	CO4:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Data Product	Building Data Products at Scale with Hadoop, Data Science Pipeline and Hadoop Ecosystem, Operating System for Big Data, Concepts, Hadoop Architecture, Working with Distributed file system, Working with Distributed Computation, Framework for Python and Hadoop Streaming, Hadoop Streaming, MapReduce with Python,Advanced MapReduce. In- Memory Computing with Spark, Spark Basics, Interactive Spark with PySpark, Writing Spark Applications,	10	10	discussion of cuurent concept,live examples, hands on pracicals	
April	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Distributed Analysis and Patterns	Computing with Keys, Design Patterns, Last-Mile Analytics, Data Mining and Warehousing, Structured Data Queries with Hive, HBase, Data Ingestion, Importing Relational data with Sqoop, Injesting stream data with flume. Analytics with higher level APIs, Pig, Spark's higher level APIs.	10	10	discussion of cuurent concept,live examples	

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Mapping Course outcomes to Assessment

Name of the Teacher: Shilpa Nimbre Research In Course: Computing Class MScIT MScIT MScIT MScIT MScIT MScIT MScIT		T	TIP-25 COURSE OUTCOMES to 1	TIONICITE .	
Name of the Teacher: Shilpa Nimbre Research In Course:			Program:	MScIT	
Course	Name of the Teacher :	Shilpa Nimbre			
	Course :		Class	M.Sc.I.T.(Part I)	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
	CO1:Understand the key issues in big data anagement and its associated applications in intelligent business and scientific computing.	Introduction to Big Data,Introduction to big data analytics	Internal Test	20	2:0%	20%	
2	CO2:Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Practical implementation	NA	5.3%	40%	



	_	•	The state of the s				
	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big	Distributed Analysis and	Assignment	NA	26%	40%	
	data analytics.						

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			TEACHING PLAN 2	021-22			
			Program		MSC IT		
Name of the	he Teacher :	Lalita singh					
Course:	Modern No	etworking	Class		FY MSC	: IT	

Month	Course outcome	Topic	Sub-Topic	No. of L	_ectures	Methodology	Links to references
			• •	Planned	Taken		
	Demonstrate in- depth knowledge in the area of Computer Networking	state-of-the-art in network protocols, architectures and	Modern Networking Elements of Modern Networking The Networking Ecosystem ,Example Network Architectures,Global Network Architecture,A Typical Network Hierarchy Ethernet Applications of Ethernet Standards Ethernet Data Rates Wi-Fi Applications of Wi-Fi,Standards Wi-Fi Data Rates 4G/5G Cellular First Generation Second Generation, Third Generation Fourth Generation Fifth Generation,	4	4	PPT Live demo	
			Cloud Computing Cloud Computing Concepts				



FEBURAR	Demonstrate in- depth knowledge in the area of Computer Networking	To understand the state-of-the-art in network protocols, architectures and applications	The Benefits of Cloud Computing Cloud Networking Cloud Storage, Internet of Things Things on the Internet of Things, Evolution Layers of the Internet of Things, Network Convergence Unified Communications, Requirements and Technology Types of Network and Internet Traffic, Elastic Traffic, Inelastic Traffic, Real-Time Traffic Characteristics Demand: Big Data, Cloud Computing.	4	4	PPT Live demo	
		applications	and Mobile TrafficBig Data Cloud Computing,,Mobile Traffic, Requirements: QoS and QoE,,Quality of Service,Quality of Experience, Routing Characteristics, Packet Forwarding, Congestion Control, Effects of Congestion,Congestion Control Techniques, SDN and NFV Software, Defined Networking,Network Functions Virtualization Modern Networking Elements	4	4	PPT Live demo	



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MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	· ·	Software-Defined Networks SDN: Background and Motivation, Evolving Network Requirements Demand Is Increasing, Supply Is Increasing Traffic Patterns Are More Complex Traditional Network Architectures are Inadequate, The SDN Approach Requirements SDN Architecture Characteristics of Software	4	4	PPT Live demo	
MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem	Analyze existing network protocols and networks.	Defined Networking, SDN- and NFV-Related Standards Standards Developing Organizations Industry Consortia Open Development Initiatives, SDN Data Plane and OpenFlow SDN Data Plane, Data Plane Functions Data Plane Protocols OpenFlow Logical Network Device Flow Table Structure Flow Table Pipeline, The Use of Multiple Tables Group Table OpenFlow Protocol, SDN Control Plane SDN Control Plane Architecture Control Plane Functions, Southbound Interface Northbound InterfaceRouting, ITU-T Model, OpenDaylight OpenDaylight Architecture OpenDaylight Helium, REST REST Constraints Example REST API, Cooperation and	6	5	PPT Live demo	



	· · · · · · · · · · · · · · · · · · ·	Using BGP for QoS Management IETF SDNi OpenDaylight SNDi SDN Application Plane				
MARCH	Analyze existing network protocols and networks.	SDN Application Plane Architecture Northbound Interface Network Services Abstraction Layer Network Applications, User Interface, Network Services Abstraction Layer Abstractions in SDN, Frenetic Traffic Engineering PolicyCop Measurement and Monitoring Security OpenDaylight DDoS Application Data Center Networking, Big Data over SDN Cloud Networking over SDN Mobility and Wireless Information-Centric Networking CCNx, Use of an Abstraction Layer	6	5	PPT Live demo	
	Develop new protocols in networking	Virtualization, Network Functions Virtualization: Concepts and Architecture, Background and Motivation for NFV, Virtual Machines The Virtual Machine Monitor, Architectural Approaches Container Virtualization, NFV Concepts Simple Example of the Use of NFV, NFV Principles High-Level NFV Framework, NFV Benefits and Requirements NFV Benefits, NFV Requirements, NFV Reference Architecture NFV Management and Orchestration, Reference Points Implementation, NFV Functionality,	4	4	PPT Live demo	

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		<u>.</u>	NEV Infrastructure, Container			· · · · · · · · · · · · · · · · · · ·	
APRIL	Prepare a technical document for the identified Networking System Conducting experiments to analyze the identified research work in building Computer Networks	protocols in networking	Interface, Deployment of NFVI Containers, Logical Structure of NFVI Domains, ComputeDomain, Hypervisor Domain, Infrastructure Network Domain, Virtualized Network Functions, VNF Interfaces, VNFC to VNFC Communication, VNF Scaling, NFV Management and Orchestration, Virtualized Infrastructure Manager, Virtual Network Function Manager, NFV Orchestrator, Repositories, Element Management, OSS/BSS,	4	33	PPT Live demo	
APRIL		Develop new protocols in networking	NFV Use Cases Architectural Use Cases, Service-Oriented Use Cases, SDN and NFV Network Virtualization, Virtual LANs, The Use of Virtual LANs, Defining VLANs, Communicating VLAN Membership, IEEE 802.1Q VLAN Standard, Nested VLANs, OpenFlow VLAN Support, Virtual Private Networks, IPsec VPNs, MPLS VPNs, Network Virtualization, Simplified Example, Network Virtualization Architecture, Benefits of Network Virtualization, OpenDaylight's Virtual Tenant Network, Software-Defined Infrastructure, Software Defined Storage, SDI Architecture	4	2	PPT Live demo	

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Service Operation Processes Forwarding PHB, ServiceLevel Agreements, IP Performance Metrics, OpenFlow QoS Support, Queue Structures, Meters, QoE: User Quality of Experience, Why QoE?,Online Video Content Delivery, Service Failures Due to Inadequate QoE Considerations QoE-Related Standardization Projects, Definition of Quality of Experience, Definition		Defining and Supporting User Needs, Quality of Service, Background, QoS Architectural Framework, Data Plane, Control Plane, Management Plane, Integrated Services Architecture, ISA Approach ISA Components, ISA Services, Queuing Discipline, Differentiated Services, Services, DiffServ Field, DiffServ Configuration and Operation, Per-Hop Behavior, Default		PPT	
Int Chality Definition	Processes	OpenFlow QoS Support, Queue Structures, Meters, QoE: User Quality of Experience, Why QoE?,Online Video Content Delivery, Service Failures Due to Inadequate QoE Considerations QoE-Related Standardization Projects,		Live desire	·

APRIL



To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer APRIL Networks	Definition of Quality of Experience, QoE Strategies in Practice, The QoE/QoS Layered Model Summarizing and Merging the ,QoE/QoS Layers, Factors Influencing QoE, Measurements of QoE, Subjective Assessment, Objective Assessment, End-User Device Analytics, Summarizing the QoE Measurement Methods, Applications of QoE Network Design Implications of QoS and QoE Classification of QoE/ QoS Mapping Models, Black-Box Media-Based QoS/QoE Mapping Models, Glass¬ Box Parameter-Based QoS/QoE Mapping Models, Gray-Box QoS/QoE Mapping Models, Tips for QoS/QoE Mapping Model Selection, IP¬ Oriented Parameter-Based QoS/QoE Mapping Model	4	4	PPT Live demo	



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			VNetwork Layer				·
ľ			QoE/QoS Mapping Models for Video Services,				
			Application Layer	ŀ	l		
			QoE/QoS Mapping Models for Video Services				
			Actionable QoE over	Ì		·	
			IP-Based Networks, The System-Oriented			l	
			Actionable QoE Solution,			[
			The Service-Oriented Actionable QoE Solution,			PPT	
	APRIL		QoE Versus QoS	4	٦	Live demo	
			Service Monitoring, QoS Monitoring Solutions,		2	2.00	
	ĺ		QoE Monitoring				
			Solutions, QoE-Based Network and Service				
			Management, QoE-Based				
			Management of VoIP Calls, QoE-Based Host-				l l
			Centric Vertical				
	l L		Handover, QoE-Based Network-Centric Vertical				
			Handover				
			Modern Network Architecture: Clouds and Fog,				
			Cloud Computing,				·
			Basic Concepts, Cloud Services, Software as a	Ì	1		
			Service, Platform as a		ļ		ŀ
			Service, Infrastructure as a Service, Other Cloud	ļ			
			Services, XaaS, Cloud	1	_	PPT	
	APRIL		Deployment Models, Public Cloud Private Cloud	4	12	Live demo	ļ
	AI ML		Community Cloud,	ļ	'	Live dellio	
	· ·		Hybrid Cloud, Cloud Architecture, NIST Cloud				
			Computing Reference				
			Architecture,ITU-T Cloud Computing Reference				
		1	Architecture, SDN and	1			
			NFV,		1		
		1	liti v,				



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			Perspective, ITU-T					-
			Cloud Computing Functional Reference					١
	Implement project		Architecture, The Internet of					١
	management		Things: Components The IoT Era Begins, The					١
· ·	knowledge,	1	Scope of the Internet of					ı
	processes, lifecycle		Things Components of IoT-Enabled Things,					1
	and the embodied		Sensors, Actuators,					1
	concepts, tools and		Microcontrollers, Transceivers, RFID, The					l
l	techniques in order		Internet of Things:				1	1
	to		Architecture and Implementation, IoT					١
	achieve project		Architecture,ITU-T IoT		ŀ		1	١
	success.		Reference Model, IoT World Forum Reference		 			
			Model, IoT			PPT		١
APRIL		Implementing CSI	Implementation, IoTivity, Cisco IoT System,	4	2	Live demo	•	
]			ioBridge, Security		1	Ļ		
			Security Requirements, SDN Security Threats to					
			SDN, Software Defined Security, NFV Security,	ŀ	1			
			Attack Surfaces, ETSI Security		ŀ			
			Perspective, Security Techniques, Cloud	ļ				
			Security, Security Issues and				1	
			Concerns, Cloud Security Risks and]				
			Countermeasures, DataProtection in the Cloud,		1	ļ	1	
			Cloud Securityas a Service, Addressing Cloud		1			
		ľ	Computer					
			Security Concerns, IoT Security, The Patching					
1			Vulnerability, IoT			İ		
ł			Security and Privacy Requirements Defined by			<u> </u>	<u> </u>	_
			<u> </u>	60	4/	٠.		



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Mapping Course outcomes to Assessment

•			Program: MSC IT				
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			Class :FY MSC IT		<u> </u>		
Name of t	he Teacher :	Lalita singh					_
Course :	Modern Networking	Topic linked	Assessment methodology	Marks	Weight age -		
SNO	Course Outcome					Overall weightage - External	Remarks
	Demonstrate in- depth knowledge in the area of Computer Networking.	unit 1 & Unit 2	Internal Examination	420	120		Students understood the various areas of computer networking



2	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	unit 3 & unit 4	Class Activity	NA	NA	60	Students understood the concepts of solve a problem related to Computer Networks
	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Unit 4	NIL	NIL			students understood how to solve a problem related to computer networks.



	ent project	ı		1	1	
	agement					 students
1	wledge,				ļ	understood
I I	es, lifecycle					how to solve
I '	embodied					a problem
l l	1	unit 5	NIL	NIL	NIL	related to
concept	s, tools and			'\	'''-	
techniqu	ues in order	İ				computer
	to					networks
achiev	e project					and achieve
	ccess.					a good
						 project.

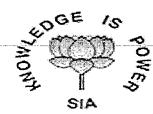
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	TEACHING PLAN 2021-22	 		
	Program: M.Sc. I.T.			
Name of the Teacher: Sandhya Pandey			· ·	
Course: Microservice Architecture	Class: M.Sc.(I.T.)-Part 1	1	•	

Month	Course outcome	urse outcome Topic	Sub-Topic	No. of Lectures		Methodology	Links to
				Planned	Taken		
February	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	;	Microservices: Understanding Microservices, Adopting Microservices, The Microservices Way. Microservices Value Proposition: Deriving Business Value, defining a Goal-Oriented, Layered Approach, Applying the Goal-Oriented, Layered Approach. Designing Microservice Systems: The Systems Approach to Microservices, A Microservices Design Process, Establishing a Foundation: Goals and Principles, Platforms, Culture.	12	08	Lecture+Vide o	



Feb./ March	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service sign, Adopting Microservices in Practice	Service Design: Microservice Boundaries, API design for Microservices, Data and Microservices, Distributed Transactions and Sagas, Asynchronous Message-Passing and Microservices, dealing with Dependencies, System Design and Operations: Independent Deployability, More Servers, Docker and Microservices, Role of Service Discovery, Need for an API Gateway, Monitoring and Alerting. Adopting Microservices in Practice: Solution Architecture Guidance, Organizational Guidance, Culture Guidance, Tools and Process Guidance, Services Guidance.	12	08	Lecture+Vide o	
March/ April	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	Building Microservices with ASP.NET Core: Introduction, Installing .NET Core, Building a Console App, Building ASP.NET Core App. Delivering Continuously: Introduction to Docker, Continuous integration with Wercker, Continuous Integration with Circle CI, Deploying to Dicker Hub. Building Microservice with ASP.NET Core: Microservice, Team Service, API First Development, Test First Controller, Creating a CI pipeline, Integration Testing, Running the team service Docker Image. Backing Services: Microservices Ecosystems, Building the location Service, Enhancing Team Service	12	09	Lecture+Vide o	

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April	Create HTTP services using ASP.NET Core Web API	Creatin Data Service, Service Discovery	Creating Data Service: Choosing a Construction Store, Building a Postgres Repository, Databases are Backing Services,			Lecture+Vide o	
			Integration Testing Real Repositories, Exercise the Data Service.Event Sourcing and CQRS: Event Sourcing, CQRS pattern, Event Sourcing and CQRS, Running the samples. Building an ASP.NET Core Web Application: ASP.NET Core Basics, Building Cloud-Native Web Applications. Service Discovery: Cloud Native Factors, Netflix Eureka, Discovering and Advertising ASP.NET Core Services. DNS and Platform Supported Discovery	12	07		
May	Deploy ASP.NET Core MVC applications to the Windows Azure cloud		Configuring Microservice Ecosystems: Using Environment Variables with Docker, Using Spring Cloud Config Server, Configuring Microservices with etcd, Securing Applications and Microservices: Security in the Cloud, Securing ASP.NET Core Web Apps, Securing ASP.NET Core Microservices. Building Real-Time Apps and Services: Real-Time Applications Defined, Websockets in the Cloud, Using a Cloud Messaging Provider, Building the Proximity Monitor. Putting It All Together: Identifying and Fixing Anti- Patterns, Continuing the Debate over Composite Microservices, The Future.	12	08	Lecture+Vide o	
	Sandley		OS. Card Egg. OF HIGH	60	40		

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Mapping Course outcomes to Assessment

	The state of the s	<u>VAI U</u>		
	TEACHING PLAN 2021-22			
	Program: M.Sc. I.T.	1		
Name of the Teacher: Sandhya Pandey				
Course: Robotics Process Automation	Class: M.Sc.(I.T.)-Part 2			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	Microservices, Microservices Value Proposition, Designing Microservice Systems	-	-	2}0	12	Learning Purpose only
2	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service Design, Adopting Microservices in Practice	-	-	20	12	Learning Purpose only
3	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	-	-	NA	12	Learning Purpose only
4	Create HTTP services using ASP.NET Core Web API	Creating Data Service, Service Discovery	<u>-</u>	-	NA	12	Learning Purpose only
5	Deploy ASP.NET Core MVC applications to the Windows Azure cloud	Configuring Microservice Ecosystems	-	-	NA	12	Learning Purpose only

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			TEACHING PLAN 2021-22				-
			Program	MSC IT			
Name of the	Teacher:	MRS. ME	ENAKSHI KULAWADE				
Course:	Image Processing		Class	PART 1			
Month		Topic	Sub-Topic	No. of l	Lectures	Methodology	Links to references
		<u> </u>		Planned	Taken		
	CO1: review the fundamental concepts of image	UNIT 1	Digital Image Processing, Origins of Digital Image Processing, Applications and Examples of Digital Image Processing, Fundamental Steps in Digital Image Processing, Components of an Image Processing System		2	Online Lecture using PPT	-
April	processing	~ I	Digital Image Fundamentals: Elements of Visual Perception, Light and the Electromagnetic Spectrum, Image Sensing and Acquisition, Image Sampling and Quantization, Basic Relationships Between Pixels, Basic Mathematical Tools Used in Digital Image Processing	12	3	Online Lecture using PPT	-
	CO2: Analyse the frequency domains in various image transforms	UNIT 1	Intensity Transformations and Spatial Filtering: Basics, Basic Intensity Transformation Functions, Basic Intensity Transformation Functions, Histogram Processing, Fundamentals of Spatial Filtering, Smoothing (Lowpass) Spatial Filters, Sharpening (Highpass) Spatial Filters, Highpass, Bandreject, and Bandpass Filters from Lowpass Filters, Combining Spatial Enhancement Methods, Using Fuzzy Techniques for Intensity Transformations and Spatial Filtering		3	Discussion PDF	

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Month		Topic	Sub-Topic		Lectures	Methodology	Links toreferences_
APRIL	CO 3: Evaluate the techniques for image enhancement and image restoration	UNIT 2	Image Restoration and Reconstruction: A Model of the Image Degradation/Restoration Process, Noise Models, Restoration in the Presence of Noise OnlySpatial Filtering, Periodic Noise Reduction Using Frequency Domain Filtering, Linear, Position-Invariant Degradations, Estimating the Degradation Function, Inverse Filtering, Minimum Mean Square Error (Wiener) Filtering, Constrained Least Squares Filtering, Geometric Mean Filter, Image Reconstruction from Projections	Planned 6	Taken	Discussion PDF	<u>-</u>
APRIL	CO 2: Analyse the frequency domains in various image transforms	UNIT 2	Filtering in the Frequency Domain: Background, Preliminary Concepts, Sampling and the Fourier Transform of Sampled Functions, The Discrete Fourier Transform of One Variable, Extensions to Functions of Two Variables, Properties of the 2-D DFT and IDFT, Basics of Filtering in the Frequency Domain, Image Smoothing Using Lowpass Frequency	6	3	Reference books	A.K.Jain
MAY	CO 4: Categorize various compression techniques	UNIT 3	Wavelet and Other Image Transforms: Preliminaries, Matrix-based Image Compression and Watermarking: Fundamentals, Huffman Coding, Golomb Coding, Arithmetic Coding, LZW Coding, Run-length Coding, Symbol-based Coding, 8 Bit-plane Coding, Block Transform Coding, Predictive Coding, Wavelet Coding, Digital Image Watermarking, Transforms, Correlation, Basis Functions in the Time-Frequency Plane, Basis	12	5	Discussion PDF	A.K.jain
			Morphological Image Processing: Preliminaries, Erosion and Dilation, Opening and Closing, The Hit-or-Miss Transform, Morphological				<u>.</u>



Month		Topic			Lectures	Methodology	Links to
May	CO5:Interpret image representations and segmentation techniques	UNIT 4	Algorithms, Morphological Reconstruction, Morphological Operations on Binary Images, Grayscale Morphology Image Segmentation I: Edge Detection, Thresholding, and Region Detection: Fundamentals, Thresholding, Segmentation by Region Growing and by Region Splitting and Merging, Region Segmentation Using Clustering and Superpixels, Region Segmentation Using Graph	Planned	Taken 7	Reference books	A.K.Jain
JUNE	CO5:Interpret image representations and segmentation techniques	Cuts, Segmentation Using Morphological Watersheds, Use of Moin Segmentation Image Segmentation II: Active Contours: Snakes and Level Sets: Background, Image Segmentation Using Snakes, Snakes, Snakes		12	6	Reference books	A.K.Jain

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-Mapping-Course-outcomes-to-Assessment

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		Program:	BSC IT		
Name of the Teacher:	Mrs Meenakshi K				
Course:	Image Processing	Class	TY		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks			
1	Elaborate the concepts of digital processing	Unit 1	lut				Students get to know the fundamental concepts of digital processing			
2	Analyse the frequency domains in various image transforms	Unit 2	- Internal Assessment	30	© 0		60	60	60	Students understand the basic concepts of image processing
3	Evaluate the techniques for image enhancement and image restoration	Unit 3	Assignment	(FO	20		Students are able to perform the concept of morphing			
4	Categorize various compression techniques	Unit 4 & Unit 5	Class Activity	NA	NA .		students are able to perform Image compression,segmentation and restoration techniques			

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		TEACHING PLAN 2	021-22		
l		Program	MSC IT	1	
Name of the Teacher:	Rashmi Chindarkar	Sem	IV		-
Course:	BLOCKCHAIN	Class	PART II		

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
JANUARY	The students would understand the structure of a blockchain and why/when it is better than a simple	Introduction to Blockchain as Decentralized system	Blockchain: Introduction, History, Centralised versus Decentralised systems, Layers of blockchain, Importance of blockchain, Blockchain uses and use cases.Working of Blockchain: Blockchain foundation, Cryptography, Game Theory, Computer Science Engineering, Properties of blockchain solutions, blockchain transactions, distributed consensus	3	2	PPT +VEDIO	https://www.yout ube.com/watch?v =yubzJw0uiE4&t= 326s
	distributed database	GE OF HIGHER	mechanisms, Blockchain mechanisms, Scaling blockchain Working of Bitcoin: Money, Bitcoin, Bitcoin blockchain, bitcoin network, bitcoin scripts, Full Nodes and SVPs, Bitcoin wallets	12	10	. 1	

FEBRUARY	Analyze the incentive structure in a blockchain based system and critically assess its functions,	Ethereum, solididty programming,smart contract	Ethereum: three parts of blockchain, Ether as currency and commodity, Building trustless systems, Smart contracts, Ethereum Virtual Machine, The Mist browser, Wallets as a Computing Metaphor, The Bank Teller Metaphor, Breaking with Banking History, How Encryption Leads to Trust, System Requirements, Using Parity with	10	7	PPT +VEDIO , PROBLEM SOLVING	https://www.yout ube.com/watch?v =gh5b-MzDl6I
	benefits and vulnerabilitie		Solidity Programming: Introduction, Global Banking Made Real, Complementary Currency, Programming the EVM, Design Rationale, Importance of Formal Proofs, Automated Proofs,	4	3	PPT , Live Examples	
MARCH	1	Hyperledger, smart contracts and tokens	Hyperledger: Overview, Fabric, composer, installing hyperledger fabric and composer, deploying, running the network, error troubleshooting. Smart Contracts and Tokens: EVM as Back End, Assets Backed by Anything, Cryptocurrency Is a Measure of Time, Function of Collectibles in Human Systems	6	5	PPT Live demo	

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APRIL	Understand what constitutes a "smart" contract, what are its legal implications and what it can and cannot do, now and in the near future	Mining Ether, Bitcoin, Cryptoeconomics	Blockchain Application Development: Decentralized Applications, Blockchain Application Development, Interacting with the Bitcoin Blockchain, Creating a Smart Contract, Executing Smart Contract Functions, Public vs. Private Blockchains, Decentralized Application Architecture, Building an-Ethereum DApp: The DApp, Setting Up a Private Ethereum Network	4	4	PPT Live demo	
MAY	Develop blockchain DApps	Genetic algorithm, Fuzzy logic control	Building an Ethereum DApp: The DApp, Setting Up a Private Ethereum Network, Creating the Smart Contract, Deploying the Smart Contract, Client Application, DApp deployment: Seven Ways to Think About Smart Contracts, Dapp Contract Data Models, EVM back-end and front-end communication, JSON- RPC, Web 3, JavaScript API, Using Meteor with the EVM, Executing	10	6	PPT	
	0. :0/9	20	TOTAL	55	43	V	

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	TEACHING PLAN 2021-22	Program	MSC IT	
Name of the Teacher :	Ms. Arti Bansode	Class	M.Sc. Part 1	
Course:	Natural Language Processing			

Introduction to NLP, brief history, NLP applications: Speech to Text(STT), Text to Speech(TTS), Story Understanding, NL Generation, QA system, Machine Translation, Text Summarization, Text classification, Sentiment Analysis, Grammar/Spell Checkers etc., challenges/Open Problems, NLP abstraction levels, Natural Language (NL) Characteristics and NL computing approaches/techniques and steps, NL tasks: Segmentation, Chunking, tagging, NER, Parsing, Word Sense Disambiguation, NL Generation, Web 2.0 Applications: Sentiment Analysis; Text Entailment; Cross Lingual Information Retrieval (CLIR) Text Processing Challenges, Overview of Language Scripts and their representation on Machines using Character Sets, Language, Corpus and			SUB-TOPIC	NO.OF L	ECTURES_	Methodology	Links to references
January I plications: Speech to Text(STT), Text to Speech(TTS), Story Understanding, NL Generation, QA system, Machine Translation, Text Summarization, Text classification, Sentiment Analysis, Grammar/Spell Checkers etc., challenges/Open Problems, NLP abstraction levels, Natural Language (NL) Characteristics and NL computing approaches/techniques and steps, NL tasks: Segmentation, Chunking, tagging, NER, Parsing, Word Sense Disambiguation, NL Generation, Web 2.0 Applications: Sentiment Analysis; Text Entailment; Cross Lingual Information Retrieval (CLIR) Text Processing Challenges, Overview of Language Scripts and their representation on Machines using 2 Discussion PDF	MONTH	TOPIC	SOB-TOPIC	PLANNED	TAKEN		
Text Processing Challenges, Overview of Language Scripts and their representation on Machines using Text Processing Challenges, Overview of Language Scripts and their PDF	January	Unit-l	applications: Speech to Text(STT), Text to Speech(TTS), Story Understanding, NL Generation, QA system, Machine Translation, Text Summarization, Text classification, Sentiment Analysis, Grammar/Spell Checkers etc., challenges/Open Problems, NLP abstraction levels, Natural Language (NL) Characteristics and NL computing approaches/techniques and steps, NL tasks: Segmentation, Chunking, tagging, NER, Parsing, Word Sense Disambiguation, NL Generation, Web 2.0 Applications: Sentiment Analysis; Text Entailment; Cross Lingual	12	12	1	_
		Text Processing Challenges, Overview of Language Scripts and their representation on Machines using	Text Processing Challenges, Overview of Language Scripts and their representation on Machines using	2	2		n _

		0				
February	Unit-II	Segmentation: word level(Tokenization), Sentence level. Regular Expression and Automata Morphology, Types, Survey of English and Indian Languages Morphology, Morphological parsing FSA and FST, Porter stemmer, Rule based and Paradigm based Morphology, Human Morphological Processing, Machine	12	12	Discussion PDF	-
	Unit-III	Learning approaches. Word Classes ad Part-of-Speech tagging(POS),	1)	Discussion PDF	-
	Unit-III	survey of POS tagsets, Rule based approaches (ENGTOWL), Stochastic approaches(Probabilistic, Ngram and HMM), TBL morphology, unknown word handling, evaluation metrics: Precision/Recall/F-measure, error analysis	11	1)	Discussion PDF	-
March	Unit-IV	NL parsing basics, approaches: TopDown, BottomUp, Overview of Grammar Formalisms: constituency and dependency school,	4	4	Discussion PDF	-



April	Unit-IV	Grammar notations CFG, LFG, PCFG, LTAG, FeatureUnification, overview of English CFG, Indian Language Parsing in Paninian Karaka Theory, CFG parsing using Earley's and CYK algorithms, Probabilistic parsing, Dependency Parsing: Covington algorithm, MALT parser, MST parser.	8	8	Discussion PDF	- -
	Unit-V	parser, ivier parse	1)	Discussion PDF	-
Мау	Unit-V	Concepts and issues in NL, Theories and approaches for Semantic Analysis, Meaning Representation, word similarity, Lexical Semantics, word senses and relationships, WordNet (English and IndoWordnet), Word Sense Disambiguation: Lesk Algorithm Walker's algorithm, Coreferences Resolution: Anaphora, Cataphora.	9	9	Discussion PDF	-

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	TEACHING PLAN 20)21-22	
	Program:MScIT		
Name of the Teacher: Sreekal	a Nair and Sandhya Thakkar		
Course: Deep Learning	Class: MSc IT part 2		

Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
January	To describe understandand apply the mathematical concept in deep	UNIT 1:Applied Math and Machine Learning basics	Linear Algebra, Scalars, Vectors, Matrices and Tensors, Multiplying Matrices and vectors, identity and inverse matrices, linear dependence and span, norms, special matrices and vectors, eigen decomposition		5	Lecture method,Probl em solving method	https://colab.research.go ogle.com/drive/1MMxk7J upk6isuvFZInkzRZ5iB2A2E Deo
	learning	Computation	Overflow and underflow, poor conditioning, Gradient based optimization, constraint optimization.	5	4	method,Probl	https://colab.research.go ogle.com/drive/1MMxk7J upk6isuvFZInkzRZ5iB2A2E Deo



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February	To understadn the basics of Perceptron and Deep Networks	Unit 2 Deep Networks:	(Perceptron) Deep feedforward network, regularization for deep learning, Optimization for Training deep models	12	11	Lecture method, with practical appriach using python and Google Colab	https://colab.research.go ogle.com/drive/1MMxk7J upk6isuvFZInkzRZ5iB2A2E Deo
March	To understand basics of CNN and RNN	Unit 3 Deep Networks:	Convolutional Networks, (CNN) Convolution Neural Network Sequence Modelling, (RNN) Recurrent Neural Network Applications	12	11	Lecture method, with practical appriach	https://colab.research.go ogle.com/drive/1MMxk7J upk6isuvFZInkzRZ5iB2A2E Deo
	To understand and develop Autoencoders	Learning	Linear Factor Models, Autoencoders, Representation learning			using python and Google	https://colab.research.go ogle.com/drive/1MMxk7J upk6isuvFZInkzRZ5iB2A2E Deo
April	To understand Generative Adversarial Network	Unit 5 Generative Models :	Approximate Inference, Deep, Generative Models	10	8.	Lecture method, with practical appriach using python and Google Colab	https://colab.research.google.c om/drive/1MMxk7Jupk6isuvFZI nkzRZ5iB2A2EDeo

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Mapping Course outcomes to Assessment

	Program:MScIT		
Name of the Teacher: Sreekal	a Nair/Sandhya Thakkar		
Course: Deep Learning	Class	Msc IT	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage -	Remarks
1	CO1:To describe understand and apply the mathematical concept in deep learning	Applied Math and Machine Learning basics and Numerical Computation			10	12	Students will be able to describe basics of mathematical foundation which will help to understand the concepts of Deep learning
2	CO2:To describe understand and apply the basics of Perceptron and Deep Networks	Deep Network			10	12	Students will be able to describe basics of perceptron which will help to understand the concepts of Deep learning Network
3	CO3:To describe understand of CNN and RNN	Deep Networks			NA		Students will be able to describe basics of perceptron which will help to understand the RNN and CNN
4	CO4:To describe understand of and develop Autoencoders	Deep Learning Research		-	NA	12	Students will be able to describe basics of perceptron which will help to understand the Autoencoders
5	CO5: To describe understand of and develop Generative Adversarial Models	Generative Models			NA	. 12	Students will be able to describe basics of perceptron which will help to understand the GAN

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TEACHING PLAN 2020-21									
		Program	MSC IT						
Name of the Teacher: S. Sai Sree									
Course: Human Computer Interaction		Class	Part 2						

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
<u></u> -				Planned	Taken		
January	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: The Interaction, Paradigms, Interaction design basics	Design Focus, Frameworks and HCI, Ergonomics, Interaction styles, Elements of the WIMP interface, Interactivity, Paradigms for interaction, Screen design and layout, Alignment and layout matters, Checking screen colors, Iteration and prototyping	12	05	PDF & Discussion	- -
February	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: HCI in software process	The software life cycle, Usability engineering, Iterative design and prototyping, Prototyping in practice, Design rationale		05	PDF & Discussion	- -

February	CO2: understand the evaluation techniques used for any of the proposed system.	Implementation	Standards, Guidelines, Golden rules and heuristics, HCI patterns, Elements of windowing systems, Programming the application, Going with the grain, Using toolkits, , Goals of evaluation, Evaluation through expert analysis, Choosing an evaluation methods	12	06	PDF & Discussion	- -
March	CO3: understand the cognitive models and its design	Design, User support, Cognitive	Universal design principles, Multin modal interaction, Designing websites for screen readers, Requirements of user support, Approaches to user support, Adaptive help systems, The challenge of display-based systems, Physical and device models, Cognitive architectures	12	08	PDF & Discussion	- -
March	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Socio- organizational issues and stakeholder requirements, Communication and Collaboration Models	Organizational issues, Capturing requirements, Face-ton face communication, Conversation, Textbased communication, Group working	12	08	PDF & Discussion	-

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April	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Task Analysis	Differences between task analysis and other techniques, Task decomposition, Knowledge based analysis, Entity-relationship-based techniques, Sources of information and data collection, Uses of task analysis	12	08	PDF & Discussion	-
April	CO5: able to design and implement a complete system.	IMadaling rich	What is dialog?, Dialog design notations, Diagrammatic notations, Textual dialog notations, Dialog semantics, Dialog analysis and design, Interaction models, Continuous behavior, Rich contexts, Low intention and sensor-based interaction	12	08	PDF & Discussion	<u>-</u>

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Mapping Course outcomes to Assessment

			Program:	MSC	 	
Name of the	ne Teacher :	S. Sai Sree				
Course:	Human Computer	Interaction	Class	Part 2		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks
1	have a clear understanding of HCI principles that influence a system's interface design, before writing any code.		Internal Assessment	40	<i>1 ©</i> ≥0		Students have the basic understanding of HCI
2	understand the evaluation techniques used for any of the proposed system.	Unit 2				30	Students understand the evaluation of HCI
3	understand the cognitive models and its design.	Unit 3	Class Activity	NA	NA		Students know the cognitive models
4	able to understand how to manage the system resources and do the task analysis	Unit 4	Class Activity	NA	NA	30	Students have to perform task analysis
5	able to design and implement a complete system.	Unit 5	Class Activity	NA.	NA		Students are able to design complete system

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TEACHING PLAN 2021-22								
	Program : Accounting & Finance							
Name of the Teacher : Kavitha Nadar								
Course: Cost Accounting	Class: FYBAF			<u> </u>				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references	
				Planned	Taken		s	
September	Students will understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Inventory Turn over ratio, Economic Order Quantity, Re - Order Level	8	6	PPT, Ms - EXCEL		
October	Students will understand the procedure of material procurement inventory control and inventory accounting	Material Cost	Economic Order Quantity Tabular method & Stores Ledger - FIFO & Weighted Average	8	8	PPT, Ms - EXCEL		

		1 .						
	October	To identify the indirect expenses in an organisation and understand to allocation, apportionment and absorption of expenses and computation of overhead rates	Oveheads	Allocation of primary distribution of overheads, Secondary Distribution of Overheds under Repeated Distribution method, Ladder Method, Step Method & Trial and Error Method	8	8	PPT, Ms - EXCEL	
	November	To identify the indirect expenses in an orgnisation and understand to allocation, apportionment and absorption of expenses and computation of overhead rates	Overheads	Calculation of Machine hour rate	6	6	PPT, Ms - EXCEL	
-	November	Students will learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Labour cost	Piece rate system, Taylor Differential Piece Rate System, Emerson Plan	4	6	PPT, Ms - EXCEL	
		Students will learn to relate the need of Time Keeping, Time Booking, Overtime, Idle Time, Payroll and also the method of compensation workers	Labour cost	Rowan & Halsey Method, Combined of all methods, Calculation of Labour Cost	12	12	PPT, Ms - EXCEL	
*		To Enable student to evaluate objectives and scope of Cost Accounting & understand the difference between Financial Accounting & Cost Accounting	Introduction to Cost Accounting	Difference between Financial & Cost accounting, Cost objectives, Cost classification	4	4	РРТ	



January	To Evaluate the students performance pre - exam	REvision	REvision of MCQ & Sums from all modules and conducted test	2	2	PPT, MS - EXCEL, Microsoft forms	
			TOTAL	52	48		

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DOMBIVI (E) **Mapping Course outcomes to Assessment** Program: BAF Name of the Teacher: Kavitha Nadar Class: FYBAF Course: Introduction to Cost Accounting

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	l weight age	Overall weightage - External	REmarks
	To Enable student to evaluate						
	objectives and scope of Cost					ļ	
	Accounting & understand the						
ľ	difference between Financial						1
	1 Accounting & Cost Accounting	Unit - I	_	_		15	
	Students will understand the						
	procedure of material procurement				}	1	[
	inventory control and inventory		·				
	2 accounting	Unit - II	Internal Test	10	12.5	20	



	Students will learn to relate the need			:			
	of Time Keeping, Time Booking,						
	Overtime, Idle Time, Payroll and also						
3	the method of compensation workers	Unit - III				20	
	To identify the indirect expenses in an						
	orgnisation and understand to						
	allocation, apportionment and						
	absorption of expenses and						
4	computation of overhead rates	Unit - IV	Internal Test	10	12.5	20	

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	<u> </u>			
			TEACHING PLAN 2021-22	
	1.5	· 大型的基础工作。 4.20 (1997) (1994) (1994)	Program:BAF	
<i>.</i>	Name of th	ne Teacher: Rooshikesh G. Jade		
	Course:	Commerce-1-	Class: FYBAF	
		Business Environment		

				<u> </u>		1
Month	Course outcome	Topic	Sub-Topic	No. of Lectures	Methodology	Links to
				Planned Taken		
Nov-21	Objectives,	12 1/12 1/14	1. Business Objectives, Dynamics of Business and		PPT, Board	
	Dynamics of		its Environment, Types of Business Environment		presentation,	
	Business and its		2. Environmental Analysis: Importance, Factors,		Assignments,	1 1.
	Environment, Types	Business and its	PESTEL Analysis, SWOT Analysis	8 10	Discussions	
	of Business	Environment		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
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ſ	Nov-21	Discuss Ethical					PPT, Board	
	1		4		- i'		presentation,	
.		Dilemmas,		and the second s	. 4		Assignments,	
		Corporate Culture		1. Business Ethics: Nature and Scope of Ethics,			Discussions	1.00
4		and Ethical Climate		Ethical Dilemmas, Corporate Culture and Ethical	ļ ·			, T
	Programa.	Develop		Climate				
1		Entrepreneurship as	Business and	2. Development of Business Entrepreneurship:	10			
4	ili Salenian	a Career Option	Society	Entrepreneurship and Economic Development,	16	15		
1	hillyer by	Examine		Micro, Small and Medium Enterprises				
-				Development (MSMED) Act, 2006,				
٠,	E	Consumerism in		Entrepreneurship as a Career Option				
-	15.00	India & discuss		3. Consumerism and Consumer Protection:				
1		Consumer		Consumerism in India, Consumer Protection Act				
	TALKETICA:	Protection Act 1986						
_	115°6 -	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1986			PPT, Board	
	Dec-21	Narrate Social					presentation,	k i dida
		Responsibility of					- Ye 11 - 11 - 12 - 4 - 4	
-		Business, Ecology					Assignments,	
١		and Business,			1	* :	Discussions	
١		Carbon Credit		1. Corporate Social Responsibility and Corporate	12			
		Discuss Evolution		Governance: Social Responsibility of Business,	12	15		
		of Social Audit &	Compared to the	Ecology and Business, Carbon Credit				
		comment on Social		2. Social Audit: Evolution of Social Audit,				
		Audit v/s	Contemporary	Benefits of Social Audit, Social Audit v/s				
	<u> </u>	Commercial Audit	Issues	Commercial Audit			DDT Dagge	
	Dec-22	Examine Strategies		1. Strategies for going Global: MNCs and TNCs,			PPT, Board	
			International	WTO			presentation,	
ŀ	Here is the	for going Global:		2. Foreign Trade in India- Balance of Trade, FDI	14	17	Assignments,	
	ing the second	MNCs and TNCs,	Environment	Investment Flows and its Implication for Indian			Discussions	
		WTO		Industries			Jan State Company	
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The second secon	Program: BAF
Name of the Teacher: Rooshikesh G Jad	
Course: Business Environment	Class: FYBAF

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						peter (IN)		1 1	Weightage -	weightage -		
TO BETT A TO THE SECOND OF A S	SNO	Course Outcome	Topic linked	fil.	Assessment methodolo	gy	J. Marie	Marks	Internal	External	Remarks	
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		and Ethical Climate		A.								
		Develop										
		Entrepreneurship as	Rusiness and	, - · · ·								
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	TEACHING PLAN 2020-21								
			Program	BAF					
Name of the	Teacher:	Aishwarya Iyer							
Course: Business Communication 1		Class	FYBAF						

Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Links to references
				Planned	Taken		
		Theory of communication		10			
November	Understand the fundamentals of	The concept of communication	Need for communication, Meaning and definition, Process, Feedback and its types, forms, levels, Emergence of communication in Global world, Imortance of communication in corporate world, Impact of technology advancement.	3		PPt	
November	communication and identify their communication abilities	Channels and objectives of communication	Channels of communication, formal channel of communication, vertical, horizontal, diagonal, informal channels of communication, grapevine communication, objectives of communication, information, advice, order and instruction, persuasion, motivation, education, warning, boosting morale of employees.	3		PPt	

		•	•			,
November	and identify their communication methods and modes	Methods and modes of Communication	Communication introduction ,verbal communication, characteristics of oral communication ,forms ,advantages and limitations, face to face communication, advantages and limitations, written communication, characteristics, importance and advantages ,nonverbal communication, characteristics, forms, body language, posture , gesture, expression ,dress and grooming ,space and proximics, visual communication, silence ,business etiquette ,modes of communication, conventional mode, telephone, wireless and cellular phones, SMS communication telegram , facsimile communication, computer , e-communication, video and satellite conferencing	4	PPt	·
		Obstracles to com	munication in Business World	15		<u> </u>
	Understand the barriers to communication and how to overcome	Barriers to communication	Physical barriers, noise, defect, time and distance, ignorance of medium, language or semantic barriers, interpretation of words, use of jargon, different pattern of speech, bypass instructions, personal barriers, prejudice -emotion- close minded- rambling -retention-hello effect -status barrier -poor retention, cross-cultural barrier, individual barrier, National barrier, how to overcome barriers, tips for effective communication	3	ppt	
December	Understand the listening skills and tips of effective listening	Listening skills	Introduction, Advantage, Obstracles of effective listening, Tips for effective listening, Types of listening	3	PPt and vedio	
	Understand the concept of business ethics and corporate social responsibility	Introduction to Business ethics	Concept and interpretation, importance of business ethics, personal integrity at the workplace, business ethics and media ,computer ethics, corporate social responsibility, some burning issues	4	ppt	

	Business correspon	Meaning and importance of business correspondence,	15	
Apply the managerial writing skills and correspondence skills in terms of good communication Apply the managerial writing skills and correspondence skills in terms of good communication	business letter writing	objects of communication, essentials of business correspondence, 7 c's of communication, you attitude in communication, physical appearance of business letter, tips for clear writing, tips for sentence construction, tips for paragraph design, business jargon, parts of business letter, layout of a business letter, note of a postscript, principles of effective e-mail writing Challenges In applying higher education institute, statement of purpose, job application, types of job application, specimen letters of job application, resume, e-mail application, recommendation letter, job related letters, letter of job offer acceptance, letter of appointment, promotion, confirmation, memos of warning, termination of service, interoffice memo, resignation letters	8	ppt, specim en letter writing

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Month	Course outcome	urse outcome Topic Sub-Topic		No. of Lectures		Metho dology	Links to references
				Planned	Taken		
		Language and Writ	ing skills	10			
January	Apply the managerial writing skills and correspondence skills in terms of good communication		Introduction, purpose of a paragraph, characteristics of a paragraph, key elements ,types of paragraph, steps of paragraph ,examples of editing, linking paragraph, formal/informal writing, examples of paragraph writing, interpretation of technical data	5		paragr aph writing class activity	
	Use and how to apply grammers	Remedial Grammer	Determiners, tenses, subject - verb agreement, auxiliaries, relatives and connectors, conditionals, active and passive voice, reported speech, prepositions, miscellaneous	5		practic e	

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	Mapping Course outcomes to Assessment		
		BAF	
	Program:		
Name of the Teacher: Aishwarya Iyer	Class	FYBAF	
Course: Business communication 1.	Class		- Mariar I

Course :	Business communic	, ·		Marks	go -	Overar	Remarks
ino	Course Outcome	Topic linked	Assessment methodology	Iviarks	ge -	<u>'</u>	1.0
	Understand the fundamentals of	The concept of communication Channels and objectives of communication	TEST/Assignment Test		10	25	
	Understand the communication and identify their communication methods and	Methods and modes of Communication	TEST/Assignment				
,	3 modes Understand the barriers to communication and how to	Barriers to communication	Test	15	10	25	
	Understand the listening skills and tips of effective 5 listening	Listening skills	Test			- -	/

	-						<u> </u>
Unc	derstand the						
con	ncept of					ļ	
bus	siness ethics and		·				
cor	porate social	Introduction to					
6 resr	ponsibility	Business ethics	TEST/Assignment				
App	ply the						
mar	nagerial writing		,				
skill	ls and						
	respondence						
skill	lls in terms of	Theory of					
goo	od	business letter		1			
7 com	nmunication	writing	Test				
App	ply the						
	nagerial writing						
skill	ls and						
1	respondence			10	5	25	
1	ls in terms of						
goo		Personnel					
		Correspondence	Test				
1 ' '	ply the						
I i	nagerial writing						
	ls and						
	respondence						
B 1	ls in terms of						
goo							
		Paragraph writing	TEST/paragraph writing (class activity)				
	and how to						
10 app	oly grammers	Remedial Gramme	TEST/Class activity	NA	NA	NA	
L							





Mapping Course outcomes to Assessment

	Mapping Course outcomes to Assessment		
	Program:	BAF	
Aighteonio Tyon		<u> </u>	
Name of the Teacher: Aishwarya Iyer	Class	FYBAF	
Course: Business communication 1	Class		

		., .,			AACIBILEO.	Ovciai	
NO.	Course Outcome	Topic linked	Assessment methodology	Marks	ge -	<u> </u>	Remarks
NO	Understand the fundamentals of communication and identify their communication abilities Understand the communication and identify their communication methods and	The concept of communication Channels and objectives of communication Methods and modes of	TEST/Assignment Test TEST/Assignment	15	10	25	
	3 modes Understand the barriers to communication and how to 4 overcome Understand the listening skills and tips of effective 5 listening	Barriers to communication Listening skills	Test	15	10	25	
	5 listening	LISTEIMIR SKIIIS	100				
		 					

· · · · · ·							
		Introduction to					
6	responsibility	Business ethics	TEST/Assignment				
	Apply the managerial writing skills and		·				,
	correspondence						
	skills in terms of	Theory of					
	good	business letter					
7	communication	writing	Test	ļ			
	Apply the						
	managerial writing]			1
Į	skills and						
	correspondence			10	5	25	
1	skills in terms of						
İ	good	Personnel					
8	communication	Correspondence	Test				
	Apply the						
	managerial writing						
1	skills and						
	correspondence]			
l	skills in terms of						
1	good						
9	communication	Paragraph writing	TEST/paragraph writing (class activity)				
	Use and how to						
10	apply grammers	Remedial Gramme	TEST/Class activity	NA	NA	NA	
<u> </u>		' . 					

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Near Balaji Mandir, Dombivli (East), 421203.

		- 	TEACHING PLAN 2021-22			mt '	0.00
Name of the Teacher:	Sunita Sidhani	Program	BAF				
<u> </u>	Foundation						
Course:	Course-I	Class	FY	SEM-1			J

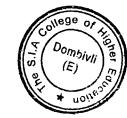
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
SEPT & OCT	Understand various religions and their beliefs & social issues.	Overview of Indian Society	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference	6	06	PPT, Points	https://collegesia.sharepoint.com/:p :/s/FYBI-2021- 22/EWNVcu6uKEJEsW6ydsKLd8 UBmk5aKIK0oR4clEV- q8b3gw?e=ewjQeb
	<u></u>			i			



							
Oct & Nov-21	Understand various religions and their beliefs & social issues.	Concept of Disparity- 1	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities	10	09	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p :/s/FYBI-2021- 22/EaLOnng6udZHjsU8EqgEaSIB iMZQ5QrXNWauDQ7yuO5tdA?e =YeRLSt
	0	0	0	·	0		0
NOV & DEC	Understand various religions and their beliefs & social issues.	Concept of Disparity-2	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences	6	00	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p :/s/FYBI-2021- 22/EfvpMRWO1CJApa2bdUDm WZMBl6tYtJFZtMi5piCm- SwCiA?e=3TgCdZ
Dec	Develop understanding of Indian Constitution.	The Indian Constitution	Philosophy of the Constitution as set out in the Preamble; The structure of the Constitution-the Preamble, Main Body and Schedules; Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the Constitution	6	30	PPT, Points	https://collegesia.sharepoint.com/:p :/s/FYBI-2021- 22/ESzF3gB3tQZEtuull6O5cEEB8 enJex94nZvLXND7tliudw?e=fHP CDl
Jan	Acquire knowledge about the functioning of various Political parties	Significant Aspects of Political Processes	The party system in Indian politics; Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics; Role and significance of women in politics	5	15	PPT, Points highlighting & Discussion	https://collegesia.sharepoint.com/:p :/s/FYBI-2021- 22/EcGBr1lKtq9JgGMLs6- rZV0BxnC7KtJRnEi6OOBon3Jqt w?e=CXkAl8

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Mapping Course outcomes to Assessment

Name of the Teacher:	Sunita Sidhani	Program:	BAF	T	<u> </u>
	Foundation				
Course:	Course-I	Class	FY	SEM-1	

						Overall	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	age - Internal	weightage - External	Remarks
	Course outcome	Topic	, , , , , , , , , , , , , , , , , , ,		1		Nemarks
1	Understand various religions and their beliefs & social issues.	Overview of Indian Society	Project and Powerpoint Presentation		5	15	Learning Purpose Only
2	Understand various religions and their beliefs & social issues.	Concept of Disparity- 1	Project and Powerpoint Presentation		15	15	Learning Purpose Only
3	Understand various religions and their beliefs & social issues.	Concept of Disparity-2	Project and Powerpoint Presentation		5	15	Learning Purpose Only
4	Develop understanding of Indian Constitution.	The Indian Constitution				15	Learning Purpose Only
5	Acquire knowledge about the functioning of various Political parties	Significant Aspects of Political Processes				15	Learning Purpose Only

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	cher: DHANABALU RAJU N		Program		BAF		
Course:	FINANCIAL ACCOUNTING	I	Class		FYBAF		
Month	Course outcome	Торіс	Sub-Topic	No. of I	_ectures	Methodology	Links to references
145 143				Planned	Taken		
SEPTEMBER/ OCTOBER		Accounting Standards Issued by ICAI and Inventory Valuation	Accounting Standards: Concepts, Benefits, Procedures for Issue of Accounting Standards	. 8	8	PPT	
OCTOBER	To Employ critical thinking skills to analyse financial data as well as the effects of differing financial accounting methods on the financial statements	Final Accounts	Expenditure a) Capital (b) Revenue Receipts a) Capital (b) Revenue • Adjustments and Closing Entries • Final Accounts of Manufacturing Concerns	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	features of various transactions and able to apply structure of Final Accounts in proper manner. Accounting of Departmental	Departmental Accounts	Meaning Basis of Allocation of Expenses and Incomes / Receipts Inter Departmental Transfer: At Cost Price and Invoice Price Stock Reserve	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DEC/JAN	Understood application of Hire purchase transactions in real life as regular transaction in	Accounting for Hire Purcha	Calculation of Interest Accounting for Hire Purchase Transactions by Asset Purchase Method Based on Full Cash Price	16	16	EXCEL SHEET NUMERICALS SOLVING,PPT	
	life as regular transaction in	,	Price				



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Mapping Course outcomes to Assessment

Name of the Teacher: DHANABALU RAJU NAIKAR	Program	BAF	
Course: FINANCIAL ACCOUNTING - I	Class	FYBAF	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	financial statements in accordance with appropriate standards.	Accounting Standards Issued by ICAI and Inventory Valuation		NA	NA	15	Temarks
2	To Employ critical thinking skills to analyse financial data as well as the effects of differing financial accounting methods on the financial statements	Final Accounts	INTERNAL TEST	10	12.5	20	
3	Classify in considering features of various transactions and able to apply structure of Final Accounts in proper manner. Accounting of Departmental	Departmental Accounts	INTERNAL TEST	10	12.5	20	
4	Understood application of Hire purchase transactions in real life as regular transaction in	Accounting for Hire Purcha		NA	NA	20	
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	•	P-88, MIDC Residential Area Don					ļ
		Near Balaji Mandir, Dombiv	/li (East), 421203.	-			_

		TEACHING PLAN 2021-22					
			Program	BAF			
	the Teacher:	Sujith Raman					
Course:	BUSINESS ECONOMICS I		Class	FYBA	F		
Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodol ogy	Lin t ref
			-	Plann ed	Taken		
						LECTURES , PPT, INDUSTRY	
	Understand the scope and importance of Business Economics	Introduction	Introduction - Scope & Importance of Business Economics	3		RELATED EXAMPLE S	
		min oddetion	Economics				┢
	•	() ()		1		l	
						LECTURES	
						DIAGRAM S,	
,	Understand various concepts of Demand and		EDUCATION			, DIAGRAM	

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						s,
	·					LECTURES
			,	1 1		,
			Demant Estimation and			DIAGRAM
			Forecasting	4		S ·
	·		•			LECTURES
						, HISTORY
					1	OF
						INTERNAT
	Understand and apply production function and	Supply and Production Decisions and				IONAL
	cost function	Cost of production	Production function	4	-	TRADES
						LECTURES
•			-		·	AND
		·	İ		<u> </u>	EXAMPLE
			Cost Concepts	5	_	s
		Market structure: Perfect Competition				
		and Monopoly and Pricing and Output			5	
	Understand various features and concepts of	Decisions under Imperfect	Short run and long run			
	Market Structure	Competition	I	_	ا.	ECTUBES
	Warket diracture	Competition	equilibrium	5		LECTURES
					I	ECTURES
		1				AND
					1	NDUSTRY
		· ·			E .	RELATED
			Monopolistic		4	EXAMPLE
			Competition	5		
						ECTURES
						AND
	· ·				i i	NDUSTRY
	·		And the state of t			RELATED
			JAN STUCATI	Walter	ĮE	EXAMPLE
			Oligopolistic Market	/*/5	S	;
			(b) (c)	1 7 11		

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[LECTURES	
						AND	
						INDUSTRY	·
İ]				RELATED	
			Cost oriented pricing			EXAMPLE	
<u> </u>	Understand various pricing strategy	Pricing Practices	methods 0x	5		S	
	- John -		Maria				
	Faculty			The State of the S		Principal	
			1/27	-2 W			
			\(\begin{align*} \text{\left(\frac{2}{3}\)} &	7 ,		PRINCIP	1:
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			100	23.34.27	ر ا	DWBIALI	(E)
		Mapping Course outcomes to Assessn	nent				, ,
			Program:	BAF			
	the Teacher:	SUJITH RAMAN					
Course							
<u>:</u>	BUSINESS ECONOMICS II		Class	FYBAF			
					<u> </u>	Overall	
					Weightag	ľ	
					le -	e -	Rema
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	_	External	rks
	Understand the scope and importance of Business		Internal exam and	-			
	· · · · · · · · · · · · · · · · · · ·	Introduction	external exam	100	25	75	
·	Understand various concepts of Demand and		Internal exam and				
	Supply function in economics	Demand Analysis	external exam	100	25	75	
_	Understand and apply production function and	Supply and Production Decisions and	Internal exam and				
3	cost function	Cost of production	external exam	100	25	75	
		Market structure: Perfect Competition					
		and Monopoly and Pricing and Output	1/3/ 1/3/				
	Understand various features and concepts of	Decisions under Imperfect	Internal exam and exemplant	,			· [
·		Competition	ekternal exam	100	25	7 5	
4	Market Structure	Competition					
	Understand various pricing strategy	Pricing Practices	Internal exampling	100	25		

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Faculty				
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	يه در مانشته مانتخارين بي	Tarratus III	PHINCIPAL College of Higher E NOMBIVLI(E)	BULLY.
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			Near Balaji Mandir, Dombi	vii (East), 42	1203.		
		T	EACHING PLAN 2021-22				-
Name of the T		<u> </u>	Program Bachelor of Ac	counting &	Finance		
Name of the Te	eacher: Mr.Mahesh K	Kandalkar					
Course:	Financial Market Operation	:	Class	SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of I	ectures	Methodology	Links to references
				Planned	Taken		
June,2021	Understands the Indian Financial System	Indian Financial System	Indian Financial System- Introduction, Features	4	3	PPT	https://wwv youtube.com /watch?v=a 09rIG6VD0
			Functions of Financial System				
			Structure of Financial System				
uly,2021			Overview of Indian Financial System	14	12	PPT	
·			Overview of Indian Financial System				
			Non Banking Financial Institution				
			Non Banking Finance companies				
<u> </u>			Chitfund Companies				



Money measures by RBI Velocity of money, Factors affecting velocity of money circulation Reforms or measures to strengtien the Indian money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation—meaning, types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital Market Capital market—meaning and features Advantages & Disadvantages of Capital market Instruments of Capital Market Instruments of Capital Market Instruments of Capital Market	•								
Factors affecting velocity of money circulation Reforms or measures to strengthen the Indian money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation August, 2021 Gets overview of Capital Market Capital Market Capital market-meaning and features Advantages & Disadvantages of Capital market Instruments of Capital Instruments of Capital August, 2021 Reforms or measures to strength and market Savings & Investment, Various types of investment decisions Inflation I				·	Money measures by RBI				
Circulation Reforms or measures to strengthen the Indian money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation-meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation Monetary policy, Effects of inflation August, 2021 Effect of interest rate on inflation Gets overview of Capital market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital	·				Velocity of money, Factors affecting				
Reforms or measures to strengthen the Indian money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation Monetary policy, Effects of interest rates on inflation Effect of interest rate on inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital									
strengthen the Indian money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Capital Market Capital market Instruments of Capital Capital market									
money market Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation-meaning, types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital Market Capital Market Capital market-meaning and features Advantages & Disadvantages of Capital market Instruments of Capital	-								
Savings & Investment, Various types of investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation Effect of interest rate on inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Capital Market Capital market-meaning and features Advantages & Disadvantages of Capital market Instruments of Capital Instruments of Capital	•				_				
Various types of investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital Instruments of Capital	,							 	-
investors, Investment avenues Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation Monetary policy, Effects of inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Capital Market Capital market-meaning and features Advantages & Disadvantages of Capital market Instruments of Capital Instruments of Capital									
August,2021 Capital Market Capital Market Instruments of Capital market Instruments of Capital market Instruments of Capital market Instruments of Capital Inflation									_
Factors affecting investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Capital Market Capital Market Capital market					1	•			1
investment decisions Inflation- meaning, types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation Effect of interest rate on inflation August, 2021 Gets overview of Capital Market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital Instruments of Capital						 -	<u>. </u>		
types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital market Capital Market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital	,								
types, causes, Effects of inflation Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital market Capital Market Capital Market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital					Inflation- meaning,				
Monetary policy, Effects of interest rates on inflation August, 2021 Gets overview of Capital Market Capital Market					1 - 1				
August,2021 Gets overview of Capital market Capital Market Advantages & Disadvantages of Capital market Instruments of Capital					inflation				
August,2021 Gets overview of Capital market Capital Market Capital Market Capital market Capital market Capital market Capital market Capital market Capital market Capital market Capital market Capital market Instruments of Capital Instruments of Capital					Monetary policy, Effects			<u> </u>	
August,2021 Gets overview of Capital market Capital Market Capital Market Capital market Advantages & Disadvantages of Capital market Instruments of Capital				ĺ		,			
August,2021 inflation 12 8 PPT Gets overview of Capital market Capital market meaning and features Advantages & Disadvantages of Capital market Instruments of Capital									
Gets overview of Capital market — Capital market — Market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital market — Capital — Capital market — Capital —	 -					1.2			
Gets overview of Capital market Capital market Capital market Capital market Capital market Capital market Advantages & Disadvantages of Capital market Instruments of Capital		August,2021			inflation	12	8	PPT	
Gets overview of Capital market Capital market Capital market Capital market Capital market Capital market Capital market Advantages & Disadvantages of Capital market Instruments of Capital		•			1				
Capital market Capital Market and features Capital market Capital Market and features Advantages & Disadvantages of Capital market Instruments of Capital		·							https://www.
Capital market Capital Market and features Advantages & Disadvantages of Capital market Instruments of Capital			Cots overview of						
Advantages & Disadvantages of Capital market Instruments of Capital				Conital Maylant	Capital market-meaning				
Disadvantages of Capital market Instruments of Capital			Capital market	Capital Market				<u> </u>	WeLwGT4s
market Instruments of Capital						İ			
Instruments of Capital	1								
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			shares	ļ				
			Primary market system					
			Regulations in India					
			Secondary market				<u> </u>	
	Get the idea of							
	Financial	Financial	Introduction to Financial	i	1			
September,2021	Instruments	Instruments	Instruments		12	9	PPT	
			Features of Financial				<u> </u>	
			Instruments	.~				
,	,	·	Classification of	· ·				
			Financial Instruments					
			Difference between Debt		ł			
			and Equity Instruments			•		
			Introduction to Equity				 	
			instruments		İ			
			Types of Equity shares					
			Introduction to					-
			Derivatives and its					
			characteristics				İ	
	Understands the		Need for				ļ	https://www.
	concept of		1					youtube.com/
,	Derivatives		Derivatives, Types of					watch?v=f6-
	Derivatives		Derivatives					r3IPAhpo
			Advantages &					
			Disadvantages of					
	L		Derivatives					

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Mapping Course outcomes to Assessment

	Program Bach	elor of Accounting Le Finance	
Name of the Teacher: Mahesh Kandalkar			
Course:	Class	S.Y.BAF	

SNO		ırse Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	. Un	derstands the						
•	Ind	ian Financial	Indian Financial		,			
	1 Sys	stem	System	Internal Test	25	25	25	
	Get	ts overview of						
	2 Car	oital market	Capital Market	Internal Test	25	25	25	
		-						
		 						
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	· · ·		ACHING PLAN 2021-22	= :				
Name of the Tea	cher: RASIKA SHINDE		Program		BAF			
Course:	DIRECT TAXES I		Class		SYBAF		~	
Month	Course outcome	Topic	c Sub-Topic I		ectures	Methodology	Links to references	
				Planned	Taken			
JUNE/JULY	basic principles underlying the provisions of direct tax	Definitions u/s – 2, Basis of Charge and Exclusions from Total Income	Section 2,Section 3 – 9, Exclusions from Total Income Section 10	10	10	PPT		
JULY	Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps		Salary Income,Income From House Property,Profits & Gains From Business & Profession	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT		
AUGUST	Application of Direct tax to Individuals based on Various sources of Income and deductions available from Investing in saving and others Schemes. Helps	Heads of Income	Capital Gains, Income from Other Sources	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT		
SEPTEMBER	Application of Direct tax to Individuals based on	Deductions under Chapter VI – A	80 A,80 C,80CCC,80D,80 DD,80E,80 TTA,80U	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT		
OCTOBER	Explaining the students how to compute Taxable Total Income of Individual	Computation of Total Income	Computation of Total Income of Individual and HUF with respect to above heads and deductions	4	4	EXCEL SHEET NUMERICALS SOLVING,PPT		

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Mapping Course outcomes to Assess Cat

Name of the Teacher: RASIKA SHINDE	Program	BAF
T (MINO 02 COLD TO COL	Class	SYBAF
Course: DIRECT TAXES I	Class	

10	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	weightage - External	Remarks
10		Definitions u/s – 2 , Basis of	INTERNAL TEST	10	12.5	10	
1		Charge and Exclusions	·				ļ
		from Total Income				<u> </u>	
	Application of Direct tax to	Heads of Income	INTERNAL TEST	10	12.5	15	
	Individuals based on						
	Various sources of Income						
2	and deductions available				ļ		
	from Investing in saving and				ļ. ——	<u> </u>	
	others Schemes. Helps Application of Direct tax to						
	1	Heads of Income		NA	NA_	20	
	Individuals based on				 _		
2	Various sources of Income	,			<u> </u>		
3	and deductions available				<u> </u>	 	
	from Investing in saving and				_	 	
	others Schemes. Helps		,			1 - 20	
	Application of Direct tax to	Deductions under Chapter		NA	NA	20	
4	Individuals based on	VI – A			 		+
4	Various sources of Income				 	 	<u> </u>
	and deductions available				- NTA	10	
	Explaining the students	Computation of Total		NA_	NA	10	
i	how to compute Taxable	Income	-	-	 	 	
5	Total Income of Individual]		<u> </u>		ļ	

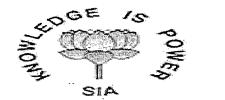
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		TE	ACHING PLAN 2021-22		_		-
Name of the Tea	cher: RASIKA SHINDE		Program		BAF		
Course:	COST ACCOUNTING II		Class	No. of Lectures			
Month	Course outcome	Topic	Sub-Topic			Methodology	Links to references
				Planned	Taken		·
JUNE		Classification of Costs and Cost Sheet	Problems on preparation of cost sheet & Estimated Cost sheet	8	6	PPT	
JULY	Students would be able to	Reconciliation of cost and financial accounts	Practical problems based on reconciliation of cost and Financial accounts	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
AUGUSŢ	Students would be able to prepare contract account and understand various aspects of contract costing including treatment of profit on incomplete contracts	Contract Costing	Progress payments, Retention money, Contract accounts, Accounting for material, Accounting for Tax deducted at source by the contractee, Accounting for plant used in a contract, treatment of profit on incomplete contracts, Contract profit and Balance sheet entries. Escalation clause, practical problems	14	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
SEPTEMBER	Students would be able to prepare process accounts and statement of joint products and by-products. They would also recall and discuss various concepts related to Process Costing	Process Costing	Process loss, Abnormal gains and losses, Joint products and by products. Excluding Equivalent units, Inter-process profit Practical problems Process Costing and joint and by products	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	







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Name of the	Teacher: RASIKA SHINDE		Program		BAF		
Course:	COST ACCOUNTING II		Class		SYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	ge - Internal	Overall weightage - External	Remarks
- 1	Students would classify costs and would be able to prepare cost sheet for manufacturing	Classification of Costs and Cost Sheet	INTERNAL TEST	10	12.5	15	
2	Students would be able to reconcile cost and financial statements	Reconciliation of cost and financial accounts	INTERNAL TEST	10	12.5	20	
3	Students would be able to prepare contract account and understand various aspects of contract costing including treatment of profit on incomplete contracts	Contract Costing		NA NA	NA NA	20	
4	Students would be able to prepare process accounts and statement of joint products and by-products. They would also recall and discuss various concepts related to Process Costing	Process Costing	· ·				

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TEACHING PLAN 2021-22								
Name of the Teacher:	Sunita Sidhani	Program	BAF					
	BUSINESS LAW	-						
Course:	2	Class	SY	SEM - 3				

Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
				Planned	Taken		
JUNE & JULY	Acquaint the students with legal framework for Indian Partnership Act, 1932	The Indian Partnership Act – 1932	a) Concept of Partnership: Partnership and Company, Test for determination of existence for partnership, Kinds of partnership b) Registration and effects of non-registration of Partnership c) Rights and Duties of Partners d) Authority and Liability of partners e) Admission, Retirement and Expulsion of Partner f) Dissolution of Partnership	20	15	Discussion Method, PPT, case study animated video, Points to remember given , Quiz	https://www.youtube.com /watch?v=IhYWoqNV3nE
JULY & AUG	Understand the changes in Business Form with introduction of Limited Liability Act, 2008.	Limited Liability Partnership Act – 2008	a)Nature of Limited Liability Partnership b)Incorporation of Limited Liability Partnership c) Extent and Limitation of Liability of Limited Liability Partnership and Partners d) Contributions e) Conversion Into Limited Liability Partnership f) Winding Up and Dissolution	15	13	Discussion Method, PPT, case study animated video, Points to remember given , Quiz	https://www.youtube.com/watch?v= 8t1p_TOF9EY https://www.youtube.com/watch?v= TeB1obZ-jpM
			EGE OF			1	

AUG & SEPT	Familiarising the students with the provisions for Employees in Factory related to Health, Safety and Welfare Measure.	Factories Act – 1948	Definitions: • Section 2 (k) – Manufacturing Process, • Section2 (l) –Workers • Section 2 (m)– Factory B) Provisions pertaining to i. Health- Section 11 to Section 20 ii. Safety- Section 21 to Section 41 iii. Welfare- Section 42 to Section 49	15	` `	case study	https://www.youtube.com/watch?v=
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Name of th		Program:	BAF			
	BUSINESS LAW					
Course:	2	Class	SY	SEM - 3		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage - External	Remarks
1	Acquaint the students with legal-framework for Indian Partnership Act, 1932	The Indian Partnership Act – 1932	QUIZ COMPETITION IN ONLINE CLASS Internal Examination in MCQ Form	0	20	ິ 30	Learning Purpose Only
2	Understand the changes in Business Form with introduction of Limited Liability Act, 2008.	Limited Liability Partnership Act – 2008	*		NA	25	Learning Purpose Only
3	Familiarising the students with the provisions for Employees in Factory related to Health, Safety and Welfare Measure.	Factories Act – 1948	QUIZ COMPETITION IN ONLINE CLASS		NA	20	Learning Purpose Only

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N. 0.1		T	EACHING PLAN 2021-22				
Name of the Tea	cher: DHANABALU RAJU		Program		BAF		Т
Course:	FINANCIAL ACCOUNTING	G - III	Class		SYBAF		
Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	Accounts of Partnership Firms with Admission, Retirement, Death	Admission or Retirement /	Simple final accounts questions to demonstrate the effect on final Accounts when a partner is admitted during	8	8	PPT	
OCTOBER	To learn actual implementation of dissolution of partnership firm with the technique of Piecemeal Distribution of Cash	Piecemeal Distribution of Cash	Excess Capital Method only Asset taken over by a partner Treatment of past profits or past losses in the Balance sheet Contingent liabilities / Realization expenses/amount kept aside for expenses and	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	The learner shall Read, understand, interpret and analyze Amalgamation, Merger & Acquisition norms.	Amalgamation of Firms	Realization method only Calculation of purchase consideration Journal/ledger accounts of old firms Preparing Balance sheet of new firm Adjustment of goodwill in the new firm Realignment of capitals in the new firm by	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	To learn procedure of conversion and sale of partnership firm and conversion of partnership			12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
OZEI CZEKI	Understand the Accounting of Foreign Transactions and demonstrate the same in real world while doing FDI or	Accounting of Transactions of Foreign Currency	services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	4	4	PPT	

Mapping Course outcomes to Assessment

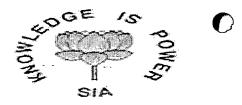
Name of the	Teacher: DHANABALU RAJU NAIKAR	11 g course cure to his essential		
Traine of the		Program	BAF	
Course:	FINANCIAL ACCOUNTING III		DAY	
	- THE RECOUNTING III	Class	SYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	ge -	Overall weightage - External	D
1	Accounts of Partnership Firms with Admission, Retirement, Death	Admission or Retirement /	5 ,	NA NA	NA NA	10	Remarks
2	To learn actual implementation of dissolution of partnership firm with the technique of Piecemeal Distribution of Cash	Piecemeal Distribution of	INTERNAL TEST	10	12.5	15	
3	The learner shall Read, understand, interpret and analyze Amalgamation, Merger & Acquisition norms.	Amalgamation of Firms	INTERNAL TEST	10	12.5	20	
4	To learn procedure of Amalgamation of partnership firm and conversion of partnership	Conversion / Sale of a Partr		NA	NA	20	
5	Understand the Accounting of Foreign Transactions and demonstrate the same in real world while doing FDI or	Transactions of Foreign		NA	NA	10	



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		TE	ACHING PLAN 2021-22				
Name of the Tea	cher: DHANABALU RAJU N	AIKAR	Program		BAF		
	FINANCIAL ACCOUNTING		Class		SYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of L	ectures	Methodology	Links to references
				Planned	Taken		
SEPTEMBER/ OCTOBER	the format of Final Account as per Indian Cos Act of 2013 with note to accounts	Preparation of Final Accounts of Companies	Relevant provisions of Companies Act related to preparation of Final Account (excluding	8	8	PPT	
OCTOBER	Understand various types of redemption of preference shares and also they are able to understand provisions regarding redemption of	Redemption of Preference Shares	Provision of the Companies Act for redemption of Preference Shares (Sec 55 of the Companies Act, 2013), Companies (Share and Debentures) Rules. Methods of Redemption of fully paid up Preference Shares as per Companies Act,	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Understand various types of redemption of debentures and also they are able to understand provisions regarding redemption of debentures	Redemption of Debentures	Introduction: Provisions of Section 71 (1) and (4) of the Companies Act, 2013, Creation and investment of DRR including The Companies (Share Capital and Debentures) Rules, 2014, the methods of writing-off discount/loss on issue of debentures; Terms	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	Classify appropriate basis for allocation regarding Profit Prior to Incorporation and	Ascertainment and Treatm	Principles for ascertainment Preparation of separate, combined and columnar Profit and Loss Account including different basis of allocation of	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DEC/JAN	Apply conversion of foreign currency into Indian currency when, to solve practical	Foreign Branch	Conversion as per AS 11 and incorporation in HO accounts	6	6	PPT	

Mapping Course outcomes to Assessment

		Mapping Course outcomes to Assessment		
N of the Too	cher: DHANABALU RAJU NAIKAR	Program	BAF	
<u> </u>	FINANCIAL ACCOUNTING - IV	Class	SYBAF	
Course:	FINANCIAL ACCOUNTING-1V	Causs		

NO	Course Outcome	Topic linked	Assessment methodology	Marks	ge - Internal	Overall weightage - External	Remarks
	the format of Final Account as			NA_	NA	20	
1	per Indian Cos Act of 2013	Preparation of Final					
		Accounts of Companies			10.5	15	
	Understand various types of	Redemption of Preference	INTERNAL TEST	10	12.5	15	
	redemption of preference	Shares				 	
	shares and					 	
2	also they are able to					 	
	understand provisions		·		 	 	
	regarding redemption of		·		10.5	15	
	Understand various types of	Redemption of Debentures	INTERNAL TEST	10	12.5	15	
	redemption of debentures and	,			-		
	also they are able to		·				
3	understand provisions				 		
•	regarding redemption of	,					
	debentures			NTA	NA	15	
	Classify appropriate basis	Ascertainment and Treatm	16	NA_	NA.	13_	
4	for allocation regarding					 	
4	Profit Prior						
	to Incorporation and			77.4	DT A	10	
	Apply conversion of	Foreign Branch		NA_	NA_	10	
<u>.</u> .	foreign currency into Indian		•				
5	currency						
	when, to solve practical						



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	SIA		Near Balaji Mandir, Dombivli (East), 42	1203.			
		TEACHING PLAN 2021-22	Program				
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eacher						<u> </u>	
	Sujith Raman		Class	YBAF		<u> </u>	
	BUSINESS ECONOMICS II		Class			 	
- u1 30+					Lectures	1	Links t
		Topic	Sub-Topic	No. 01	Lectures	Methodology	referen
Month	Course outcome			Planned	Taken		
		The state of the s	CIRCULAR FLOW OF INCOME	2	- 2	LECTURES, PPT	, INDUS
	Understand concept in circular flow of income and expenditure	INTRODUCTION TO MACROECONOMICS	CINCOBALLEGA			LECTURES, IND	USTRY
	Officerstatic defice per in the same in th						CDANAC
		WITH STICKLED AND CROSCONOMICS	CIRCULAR FLOW OF INCOME	2		LECTURES, DIA	GKANIS
	Understand various concept of National Income and its importan	INTRODUCTION TO MACROECONOMICS	MEASUREMENT OF NATIONAL PROD	2		EXAMPLES, LE	CTUBES
						EXAMPLES, LE	T OKES,
							
	ff the least and aupply of			ا		2 LECTURES, DIA	GRAMS
	Understand various factors affecting demand and supply of	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY			5 LECTURES, DIA	GRAMS
	money in the economy	Worker, Mile and the second	DEMAND FOR MONEY AND THEORY	4		3 LECTURES, RB	RELATE
			MONETARY POLICY		<u> </u>	STEET ORES, NO	1
						2 LECTURES, RB	RELATI
	Understand inflation and fiscal and monetary policy to control inf	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY			2 LECTURES, RB	I RELATI
	Understand inflation and fiscal and monetary policy to control in		INFLATION	3	 	3 LECTURES, RB	I RELAT
			MONETARY POLICY	2		2 LECTURES, DI	AGRAM
		CONSTITUENTS OF FISCAL POLICY	FISCAL POLICY INSTRUMENTS OF FISCAL POLICY	$-\frac{2}{2}$		2 LECTURES, DI.	AGRAM
			INSTRUMENTS OF FISCALT CERCT				
							-
							Links
			G 1 W	No c	of Lectures	Methodolog	refere
	G-wee autrome	Topic	Sub-Topic	110.0			relete
Month	Course outcome			Planned	Taken		STODY (
		OPEN ECONOMY: THEORY AND ISSUES OF INTERN	ATION OPEN ECONOMY - TRADE THEORIES	2		2 LECTURES, H	PIOKY (
	Understand theories and issues in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERN.	TERMS OF TRADE AND GAINS FROM	2	<u> </u>	2 LECTURES AN	ID EXAIN
							
				<u> </u>			
-				<u> </u>	,	2 INDUSTRY RE	LATED
		OPEN ECONOMY: THEORY AND ISSUES OF INTERN	ATION FOREIGN INVESTMENTS	<u> </u>	2	ZINUOSINI NI	
	Understand various concepts in international trade	OF EN LOOKONIN MILES WAS A					

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			BALANCE OF PAYMENTS, DISEQUILIB			LECTURES	
			FOREX MARKET AND EXCHANGE RAT	3	4	LECTURES AND	DINDUSTR
		·					
							
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			Manual ing Course; out comes to Assess	ment			
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of the			19710	1			
l'eacher		_					
	SUJITH RAMAN						
Course :	BUSINESS ECONOMICS II		Class	SYBAF			ļ
						Overall	
			·		Weightage -	weightage -	
sno l	PROGRAM OUTCOME	Topic linked	Assessment methodology		Internal	External	Remarks
	PREPARED TO TAKE UP VARIOUS CHALLENGING ROLES IN	Topic mixeu	rissessificite medicaciosy			Exterijal	1
		MONEY, INFLATION AND MONETARY POLICY	Internal exam and external exam	100	25	75	<u>;</u>
	DEVELOP SKILLS SUCH AS COMMUNICATION,			-			1
	NTERPRETATION AND ANALYSIS, SELECT AND USE						
	RESOURCES TO COLLECT BUSINESS DATA HAT WILL HELP			,			
	N EFFECTIVE DECISION MAKING	INTRODUCTION TO MACROECONOMICS	Internal exam and external exam	100	25	75	<u> </u>
	UNDERTAKE LEADERSHIP ROLE TO MENTOR, GUIDE AND	, "		· '		·	
	MOTIVATE TEAM	-NA-	Internal exam and external exam	100	25	75	<u> </u>
	DENTIFY UPCOMING OPPORTUNITIES IN BUSINESS AND						
- 1	CHANGING TRENDS AND ITS IMPACT ON BUSINESS	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	Internal exam and external exam	100	25	75	<u>-</u>
	APPLY CONCEPTUAL LEARNING SKILLS IN THEIR BUSINESS	NITTO OR LIGHT ON TO A 44 CR OF GOLDON ALGO		100	25	75	.
5	AREAS	INTRODUCTION TO MACROECONOMICS	Internal exam and external exam	100		/	<u>' </u>
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	1 Pale		1 Acordon	187	7 8 E-11	1	
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				100	TE PROPERTY	Mostar Ategoral Base of High MENVILLE	iol Fond
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		· 7	TEACHING PLAN 2021-22				
Name of the Tea	cher: RASIKA SHINDE		Program		BAF		
Course:	FINANCIAL MANAGEMEN	TII	Class		TYBAF		
Month	Course outcome	Topic	Sub-Topic .	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
OCTOBER	1 '	Strategic Financial Management	Need and Importance Profit Maximization Wealth Maximization Role of Financial Manager	8	8	PPT	
	In depth understanding of	Capital Budgeting – Project Planning & Risk Analysis	Capital Budgeting Process Techniques of Capital Budgeting Capital Rationing	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	various capital structure	Capital structure and Dividend Decisions	Capital Structure Theories Types Dividend Decisions- Need, Importance, Formulation, Legal and Procedural Aspects Dividend Decision Models	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	To gain in-depth knowledge about Mutual Funds and solve practical problems	Mutual Fund and Bond Valuation	Introduction to Mutual Fund Classification of Mutual Fund Calculations of NAV, Entry Load and Exit Load Bond Valuation	12	12	EXCEL SHEET NUMERICALS. SOLVING,PPT	
JANUARY	To help students understand Management of credit, debtor cost and solve practical problems	Credit Management	Receivables Management	4	4	PPT	

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Name of the Teacher: RASIKA SHINDE Program BAF
Course: FINANCIAL MANAGEMENT II Class

urse:	FINANCIAL MANAGEMEN		Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
Ю	Course Succession	Strategic Financial		NA	INA -	 	
1	110 licip stage	Management			+		
1			THE COLUMN THE COLUMN	10	12.5	15	
	In depth understanding of	Capital Budgeting – Project	INTERNAL TEST				
	capital costs & solve practical	Planning & Risk Analysis					
	problems	ļ					
2						<u> </u>	
		1	1				
			INTERNAL TEST	10	12.5	20	
	various capital structure	Capital structure	III I I I I I I I I I I I I I I I I I				
		and Dividend	·				
3	Theories and their	Decisions					
3	comparisons.						
				NT A	NA NA	20	
		Mutual Fund and Bond		NA	11/4		
	To gain in-depth knowledge	Valuation					
4	To gain in-depth knowledge	•	1	 		-	
	about Mutual Funds and solve practical problems To help students understand Management of credit, debtor			NA	NA	10	
		Credit Management		11/2	·		
5							
	problems						

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	The second secon		Program		BAF	<u> </u>	
me of the Teac	her: RASIKA SHINDE		Class		TYBAF		
	INDIRECT TAXES I	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
Month	Course outcome	· · · · · · · · · · · · · · · · · · ·		Planned	Taken		
JUNE	introduction to indirect	ntroduction to Indirect Faxation and GST	Students would explain the various terms related to Goods and Service tax(GST)	8	8	PPT	
JULY	Deducties troute and	Levy and Collection of GST	Charge of GST, Levy and Collection GST	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
	Students would discuss the time, place and value of supply	Concept of Supply	Taxable Event Supply Place of Supply Time of Supply Value of Supply	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
	contents and format for various documents like tax	Documentation Registration	Tax Invoices, Credit and Debit notes Eligibility and conditions for taking Input Tax Credit Apportionment of credit & Blocked credits	3.		EXCEL SHEET NUMERICALS SOLVING,PPT PPT	
EPTEMBER Stuam		Input Tax Credit and Computation of GST	Credit in special circumstances Computation of GST under Inter State supplies and Intra State Supplies	4	4		

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Name of the Teacher: RASIKA SHINDE

Course: INDIRECT TAXES I

Mapping Course outcomes to Assessment

Program

Class

TYBAF

	Course Outcome	Topic linked	Assessment methodology	Marks	ge - Internal	Overall weightage - External	Remarks
NO	004100	Introduction to Indirect		NA	NA_	10	
1		Taxation and GST					
2		Levy and Collection of GST	INTERNAL TEST	10	12.5	15	
3	Students would discuss the time, place and value of supply	Concept of Supply	INTERNAL TEST	10	12.5	20	
4	Students would discuss the contents and format for various documents like tax invoice, bill of supply, debit	Documentation Registration		NA	NA	20	
5	Students would compute the amount of CGST, SGST and IGST payable after considering the eligible input tax credit.	Input Tax Credit and Computation of GST		NA	NA	10	

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	SIA			Near Balaji Mandir, Dombivii (Easi	(), 421203.		
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				<u> </u>			<u> </u>
		<u> </u>	TEACHING PLAN 2021-22		BAF		Τ
1				Program	DAT.		
	Name of the Teacher :		Sujith Raman		TYBAF		
'		INTERNATIONAL FINANCE		Class	IXBAF		
	Course:	INTERNATIONALITATION			 		
	Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology
	1,20,101			 	Planne	Taken	
				 			LECTURES, PPT,
i				1.			INDUSTRY RELATED
		It helps the students to understand about the hedging		1	1 1		EXAMPLES, SOLVING
	1	instruments like Derivatives Contract and their Strategies					
		used in the foreign exchange market.	Derivatives - Future	Derivatives - Future	15	13	PRACTICAL PROBLEM
		used in the foreign exchange market.	Delitatives 1 table				1 _
					 		
					-		LECTURES, PPT,
				1	1 1		INDUSTRY RELATED
					1 1		
i .		It helps the students to understand about the hedging			1 1		EXAMPLES, SOLVING
		instruments like Derivatives Contract and their Strategies		Derivatives - Options	15	14	4 PRACTICAL PROBLEM:
		used in the foreign exchange market.	Derivatives - Options	Derivatives - Options	+		
							LEGELINGS DOT
					1		LECTURES, PPT,
			Foreign Exchange Markets and	Introduction to Foreign	i l		INDUSTRY RELATED
		It also helps the students to understand the international		Exchange Markets	7	8	8 EXAMPLES
		parity conditions are met	Dealings	Exchange Markets	 		LECTURES, PPT,
		<u> </u>	-				INDUSTRY RELATED
•	ľ						
							EXAMPLES, SOLVING
				Forex Markets Dealings	8	!	9 PRACTICAL PROBLEM
				7 Orox Markoto Dodinigo	+		LECTURES, PPT,
	<u> </u>						INDUSTRY RELATED
		المسائلة سيولما بالمائية المسائلة المسا	Foreign Exchange Exposure and		جا.		EXAMPLES, SOLVING
1		It also helps the students to understand the international	Risk Management	Forex Arithmetic	T 5		8 PRACTICAL PROBLEM
		parity conditions are met	nisk ivianagement	Tasses.	*****		LECTURES, PPT,
				// \$ /**	Carlot & Ja	h.	INDUSTRY RELATED
•				Exchange Rate Determination	ريُّة ∫ ال	li3	l
				Exchange Rate Defermination Theories	1 1 3		4 EXAMPLES
ı			,	Maj	4, 15	<i>7</i> /	LECTURES, PPT,
		'		Foreign Evolunge Who Lire	11/2	¥	INDUSTRY RELATED
•	\	_^		Foreign Exchange Application	- A	1	4 EXAMPLES
		1 \ 11		Foreign Exchange Thourse and Risk Managemen	ruo 🔑	 	1 270 000
1		+ 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				ļ	
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			Mapping Course outcomes to As	sessment			
		 	Program:	BAF			
	SUJITH RAMAN			ļ			+
me of the Teacher :	INTERNATIONAL FINANCE		Class	TYBAF	<u> </u>		
ourse:	INTERNATIONALPHYANCE			+			+
				1	Weightage -	Overall weightage -	
	İ	To the literary	Assessment methodology	Marks	Internal	External	Remark
	COURSE OUTCOME	Topic linked	Assessment methodology				
	It helps the students to understand about the hedging		Internal exam, assignment				1
	instruments like Derivatives Contract and their Strategies	1	and external exam	100	25		75
	1 used in the foreign exchange market.	Derivatives - Future	and external exam	100			
	It helps the students to understand about the hedging		l	ŀ]		
	instruments like Derivatives Contract and their Strategies		Internal exam, assignment	400	, ,,,		75
	2 used in the foreign exchange market.	Derivatives - Options	and external exam	100	25	<u> </u>	-
	It also helps the students to understand the international	Foreign Exchange Markets and	Internal exam, assignment				7.
	3 parity conditions are met	Dealings	and external exam	100	25		75
	It also helps the students to understand the international	Foreign Exchange Exposure and	Internal exam, assignment				l
	It also nelps the students to understand the international	Risk Management	and external exam	100	25	·	75
	parity conditions are met	TRISK Warragerneric					
						<u> </u>	
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THE S.I.A. COLLEGE OF HIGHER EDUCATION, DOMBIVILI -E TEACHING PLAN 2021-22

	· · · · · · · · · · · · · · · · · · ·
Name of Teacher:	Ranjana Mhalgi
Subject:	Cost Accounting
Course, Class and Semester:	BAF / TY / V
Lectures Alloted for whole Semester:	60
Actual Lectures Taken:	53

2021-22 Month	Syllabus Unit -1 Allotted Lectures : 10	Strategies Used	Planned	Taken	Remarks
June	Unit 1: Uniform Costing and Inter-Firm Comparison		 		
-	Uniform costing:Meaning of and need,Essentials for				
	success, Advantages and limitations, Areas of Uniformity,				completed
	Uniform cost manual	Explaination using PPT Presentation	3	3	
	Inter Firm Comparison: Pre-requisites of inter firm			J	
	comparison; Advantages and limitations, Practical				
	problems.				
July	Unit 1 CONT		5	3	
_	Syllabus Unit -2 Allotted Lectures: 15				
	Unit: 2 Integrated System and Non-integrated System of	Accounts			
	Meaning; Features, Advantages and Disadvantages			WEAT	
		Lecture method anduse of excel sheets for		Dog On The Control of the Control of	1 . 1
<u></u>	Journal Entries and Preparing Ledgers.	solving practical problems,	1115	THE THE	completed
	Practical problems	Open book problem solving		BANCO)THE	
	·	practise/revision problems of MCQs	11/2	emos s	
August	Syllabus Unit -3 Allotted Lectures: 10				
		Lecture method anduse of excel sheets for			
	Operating Costing	solving practical problems,	,]		

	Meaning, Determination of per unit cost; Pricing of services, Practical problems based on costing of hospitals, hotels, goods and passengers transport service	Practise problems assignment of previous exams	16	14	completed
September	Syllabus Unit -4 Allotted Lectures: 15		-	L,	
	Process Costing – Equivalent units of Production and Inter Process Profit	Lecture method anduse of excel sheets for solving practical problems,		,	
	Valuation of Work in progress and Equivalent production (FIFO Method and Weighted Average Method))	MCQs solving in groups,	16	12	completed
	Inter Process transfer at Profit	Assignment problems & revision			·
October	Syllabus Unit -5 Allotted Lectures: 15				
	Activity Based Costing System	Lecture method anduse of excel sheets for solving practical problems,	10		completed
	Introduction, Advantages, Limitations, Identification of	MCQs revision	12	9	
	cost drivers, Practical Problems			-	
		TOTAL	65	53	

Signature of Subject Teacher

Signature of Convenor

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			CACHING PLAN 2021-22		BAF		
ame of the Tead	cher: RASIKA SHINDE		Program		FYBAF		
Course:	FINANCIAL MANAGEMENT		Class Sub-Topic		ectures	Methodology	Links to references
Month	Course outcome	Topic		Planned	Taken		
			Introduction Meaning Importance Scope and	1 ianico			
SEPTEMBER/ OCTOBER	Importance and cojectaria	Introduction to Financial	Objectives Profit vs Value Maximization	8	8	PPT	
OCTOBER		Management Concepts in Valuation	The Time Value of Money Present Value Internal Rate of Return Bonds Returns The Returns from Stocks Annuity Techniques of Discounting Techniques of Compounding	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
NOVEMBER	Interpret different types of leverages viz. Operational, financial and combined &Illustrate relationship between leverages.	Leverage	Introduction EBIT & EPS Analysis Types of Leverages: Operating Leverage, Financial Leverage & Composite Leverage Relationship between Operating Leverage and Financial Leverage	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
DECEMBER	Understand the importance of cost of capital and measurement of cost of	Cost of Capital	Introduction Definition and Importance of Cost of Capital Measurement of Cost of Capital WACC	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
JANUARY	Capital Analyse the need and different sources of finances long term, medium term and short term.		Introduction Needs of Finance and Sources: Long Term, Medium Term, Short Term Long Term Sources of Finance Short Term Sources of Finance	4	4	PPT	



Mapping Course outcomes to Assessment

Name of the Tea	cher: RASIKA SHINDE	Program	BAF	
Course:	FINANCIAL MANAGEMENT I	Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	ge - Internal	Overall weightage - External	Remarks
_	Discuss meaning, scope,		·	NA	NA	10	
1	importance and objectives of financial management	Introduction to Financial					
		Management Concepts in Valuation	INTERNAL TEST	10	12.5	15	
	valuation viz. Present value,	Concepts in variation		. 10	12.3	15	-
	annuity, time value of money,	•					
2	discounting and compounding						
:	techniques.						
			<u></u>				
	Interpret different types of	Leverage	INTERNAL TEST	10	12.5	20	
•	leverages viz. Operational, financial and combined						<u> </u>
3	&Illustrate relationship						
	between leverages.						
						· ·	
	Understand the importance	Cost of Capital		NA	NA	20	
4	of cost of capital and	·	·				
4	measurement of cost of						
	capital			,			
	Analyse the need and	Types of Financing		NA	NA	10	
5	different sources of finances		·				
	long term, medium term and						_
	short term.		<u> </u>			<u> </u>	

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			TEACHING PLAN 2021-22				
			Program	BAF			
Name of t	the Teacher: Mrs. Nai	ndini Kadam					
Course: I'	T IN ACCOUNTANCY	Y - I	Class: SYBAF	SEM : III			
Month	Course outcome	Topic	Sub-Topic	No. of Lecti		Methodology	Links to references
				Planned	Taken		·
			History of Computers Parts of				
	Co 1: Understand the		Computers Hardwares: Specifications				
	role, impact &		and Data Storage Management				
	emerging trends of		Softwares: Concept of System Software				
	information	UNIT I-	and Applications Networking:				
	technology in	INTRODUCTION	Introduction and types of network				
July	Accountancy.	TO COMPUTERS	topologies	8		6	



August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.	UNIT II- OFFICE PRODUCTIVITY TOOLS	MS Word: Creating, Editing, Formatting and Printing of Documents, Using Tools, Mailmerge and Print Review and Set-up	4	4	·
August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.		MS Excel: Creating Worksheet, Creating Various Formulae, Creating Charts, Rename and Copy of Worksheets, Using Tools, Printing Review and Set-up			
August	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.		Power Point: Create Project Report, Create Slides, Animation, Page Designing, Insert Image, View Page, Print Review and Set-up. Use of Tools In Accounting:— Preparation of vouchers, invoices and reports, Calculation of Interest, Depreciation, TDS, Salary, Taxes, inventory and reconciliation	4		

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septembe r	word, MS Excel, MS PowerPoint. And	INTRODUCTION TO INTERNET AND OTHER EMERGING	Use of Various Web Browser Information Searching Tools Downloading Create New email ID Sending Data through email Search engine optimisation	. 5	6		
septembe r	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.		Introduction – Internet components – electronic commerce – e-commerce applications – Electronic Data Exchange – Extranet – Payment systems – Risks and security considerations – Legal issues – Other emerging technologies	5		5	

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october	CO2 Familiarise the students with basic office automation system using MS word, MS Excel, MS PowerPoint. And understanding legal internet usage.	UNIT IV- ELECTRONIC COMMERCE	Meaning, Advantages and Limitations of E Commerce, The role of Strategy in E Commerce, Value chains in E Commerce, Infrastructure for Electronic Commerce Web Based Tools for Electronic Commerce, Electronic Commerce software, Security Threats to electronic Commerce, Implementing Security for Electronic Commerce, Electronic Payment Systems, Strategies for Marketing, Sales & Promotion Strategies for Purchasing Logistics & Support Activities, Electronic Markets & Communities, Business Plans for Implementing Electronic Commerce.	16	14		
	 	 	Total	50	48	3	

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	TEACHING PLAN 2020-21		
Name of the Teacher: Aishwarva Iver	Program	BAF	T
Name of the Teacher: Aishwarya Iyer Course: Business Communication 2	Class		
Business Communication 2	Class	FYBAF	

Month Course outcome		Topic	Sub-Topic		No. of Lectures		Links to references
January		Presentation skills		Planned	Taken		
	presentation (audio visual)Give better presentation because of presentation skills	Presentation	Principles of effective presentation, Introduction, Effective use of OHP, Effective use of transparency, How to make PowerPoint presentation, Graphics in presentation, Steps in preparing a presentation	15			ww.youtu be.com/w atch?v=M nIPpUiTcR
							<u>×</u>

Februvary		Group Communicat	tion	15		
Februvary	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.			ww.youtu be.com/v atch?v=B uYUJ7cW s / https://w
	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution		ppt/video	ww.youtu
	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing		ppt	
	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.		ppt	

		Business Correspond	ence	15	
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries, Collection letters, Complaints and claims, Adjustment of claims		ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers		ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters		ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application		ppt

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
_				Planned	Taken		
		Language and writing	Skills	15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	
			7	1		l	<u> </u>

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Mapping Course outcomes to Assessment

Nome of the Tree!	Program:	BAF	
	arya Iyer		
Course: Business Communication 2	Class	FYBAF	

SNO	Course Outcome	Topic linked Presentation skills	Assessment methodology	Mar		Weightage -	Overall weightage - External	Remarks
		Presentation skills			10	5	15	
	Design effective presentation (audio							
	visual)Give better				l			
	presentation because of presentation							
1	skills	Presentation	Test	}		ļ		
		Group Communication	on		15	10	25	
	Confidently					10	25	
	participate in group							
	discussions				İ			
	understand the need			İ				
	of interview and	Group Discussion						
2	1	and Interview	Test			ŀ		

					,	
Understand the nee	_{d.}					
importance and type	es	İ				
3 of meeting	Meeting	Test / Assignment				
Understand the			 			
concept of						
4 Conference	Conference	Test / Assignment			,	
Understand the				, .		
concept of Public						ŀ
5 relations	Public relations	Test				
	Business					
	Correspondence		15	5	-20	
			-			
Apply the manageria	1					
writing skills and						
correspondence skill	s					
in terms of good						1
6 communication	Trade letters	Test				
				,,,,,,		-
Apply the manageria	1					1
writing skills and						İ
correspondence skill	5					
in terms of good						
7 communication	Sales letter	Test				
Understand the	İ				i	
consumer Guidance	Consumer Guidance					
8 and rights	Grievance letters	Test				
Understand the	Right to Information					1
9 concept of RTI	RTI Act	Test				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
 				Planned	Taken		
		Language and writing	Skills	15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	
			2				

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Mapping Course outcomes to Assessment

		Program:	BAF	
Name of the Teacher:	Aishwarya Iyer			
Course: Business Communication 2		Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	i .	Weightage -		Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual)Give better presentation because of presentation	Presentation	Test				
		Group Communication	n	15	10	25	
	Confidently participate in group discussions understand the need of interview and	Group Discussion					
2	process	and Interview	Test				

			T	
	Understand the need,			
	importance and types			
3	of meeting	Meeting	Test / Assignment	
	Understand the			
ļ	concept of			
4	Conference	Conference	Test / Assignment	ļ
	Understand the			
	concept of Public		·	
5	relations	Public relations	Test	
		Business		
<u> </u>		Correspondence	15 5 20	1
1	Apply the managerial			
	writing skills and			
1	correspondence skills			
	in terms of good			
6	communication	Trade letters	Test	
	Apply the managerial			
	writing skills and			i I
	correspondence skills]
1	in terms of good			
	=	Sales letter	Test	
		-		
	Understand the			
	consumer Guidance	Consumer Guidance		
8		Grievance letters	Test	1
	·			 -
1	Understand the	Right to Information		
9			Test	
			'	

	Language and writin	guage and writing Skills		5	15	1
Apply the managerial writing skills and correspondence skills in terms of good	Report writing	Test	10			
Apply the managerial writing skills and correspondence skills in terms of good	Summarisation	Test				
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		TEACHING PLAN 2021-22	
		Program	BAF
Name of the Teacher:	Pranjalee K.		
Course:	Business Mathematics	Class	FY

Month	Course outcome	Торіс	Sub-Topic	No. of Lectures		Methodology	Links to references
<u> </u>		<u></u>		Planned	Taken		-
			Ratio- Definition, Continued ratio, Inverse Ratio	3	2		
Jan and Feb	CO1:Recognize and apply ratios, proportions and percentage to	UNIT I Ratio, Proportion and Percentage	Proportion - Continued proportion, Direct proportion, Inverse proportion	4	3	Lecture Method, PPT, Online Quiz,	
	solve real-life problems	r roportion and r creemage	Variation - Inverse variation, Joint variation	4	4	Assignment	
			of percentage	4	4		
			Terms and formulae	2	2		
	CO2:To Calculate and identify the imapact of Profit and Loss in real life	of Profit and Loss in UNIT II Profit and Loss	Trade discount, Cash discount	2	2	Lecture Method, PPT, Online Quiz	
Feb and March			problems involving cost price, selling price	5	4		
			brokerage – problems on commission	6	4		
			Simple interest, compound interest	4	2		
⁄larch	CO3:To define the concept of interest, distinguish between Simple and Compound Interest,	UNIT III Interest and	Equated monthly instalments, reducing balance and flat rate of interest	4	2	Lecture Method, PPT,	
	Present and Future Value and apply it to find Amortisation table.	ly it to find Amortisation Annuity im	Annuity immediate- present value and future value	. 4	2	Online Quiz	-
			Stated annual rate and effective annual rate	3	2	f	(tes

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	CO4:To identify, interpret and		Shares- Concept, face value, market value, dividend, Equity shares, preference shares, bonus shares	. 7	5	Lecture Method, PPT,	·
April	CO4:To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Mutual Fund- Simple problems on calculation of net income after considering entry load, exit load, dividend, change in net asset value	8	5	Online Quiz	

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Mapping Course outcomes to Assessment

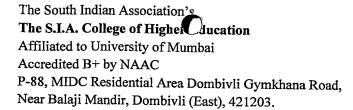
		Program:	BAF	
	Pranjalee K.		<i>B</i> (1)	
Course :	Business Mathematics	Class	FY	

SNO	Course Outcome	Topic linked	10				
		ropic illineu	Assessment methodology	Marks	Internal	External	Remarks
1	Recognize and apply ratios, proportions and percentage to	UNIT I Ratio, Proportion and	Internal Test	20	2.5		Students will be able to undestand and apply the
	solve real-life problems	Percentage	Assignment test	5	25		concept of Ratio, Proportion and Percentage
2	To Calculate and identify the imapact of Proit and Loss in real life	UNIT II Profit and Loss	Quiz	NA	NA		Students will be able to understand how to calculate Profit and Loss and apply in real life examples
3	To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT III Interest and Annuity	Quiz	NA	NA	75	Students will be able to differentiate Simple and Compound Interest and apply it to prepare Amortisation table in EMI
4	To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Quiz	NA	NA		Students will be able to understand better investment plan in Shares and Mutual Funds

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Name of the Tea	acher: RASIKA SHINDE		Program		T		
Course:	AUDITING		Class		BAF FYBAF		<u> </u>
Month	Course outcome	Торіс	Sub-Topic	No. of 1	Lectures	Methodology	Links to references
				Planned	Taken		
JANUARY	Introduce the concept of auditing, errors and frauds, principles of audit and types Plan audit program and,	Introduction to Auditing Audit Planning, Procedures	Definition of Auditing, Objectives of Auditing Errors and Frauds, Principles of Audit, Types of Audit, Accounting Concepts	10		PPT	
FEBRUARY	I	and Documentation	Audit Praining Audit Programme Audit working Papers Audit Notebook	14 ⁻		EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Discuss techniques of auditing		Test Check Audit Sampling Internal Control	16		EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL	Understand concept of internal audit.		Principles of Establishing Internal Audit, Objectives, Evaluation of Internal Audit by Statutory Auditor Internal Audit Vs External Audit, Internal	14		EXCEL SHEET NUMERICALS SOLVING,PPT	

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Mapping Course outcomes to Assessm.

Name of the Teacher: RASIKA SHINDE Course: AUDITING	Program	BAF	\top
Course: AUDITING	Class	FYBAF	

NO	Course Outcome	Topic linked	Assessment methodology	Marks	ge -	Overall weightage - External	Remarks
	Introduce the concept of	Introduction to Auditing	INTERNAL TEST	10	12.5	20	Kemarks
1	auditing, errors and frauds,						
	principles of audit and types Plan audit program and,	Audit Planning, Procedures	INTERNAL TEST		10.7		
2		and Documentation	INTERNAL TEST	10	12.5	20	
2	and audit note book						
	Discuss techniques of auditing	Auditing Techniques	ASSIGNMENT	10	NA	20	
3	,						
	· ·	Internal Audit	ASSIGNMENT	10	NA	15	
4	internal audit.						
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	TEACHING PLAN 2021-22
	Program: BAF
	Name of the Teacher: Rooshikesh G. Jade
Course: Business Law-I SEM II	Class: FYBAF

		Topic	0.17	No. of Lectures		Methodology	Links to
Month	Month Course outcome		Sub-Topic	Planned	Taken		references
Feb-Mar 2022			(a) Nature of Contract (b) Classification of Contracts (c) Offer and Acceptance (d) Capacity of Parties to Contract (e) Free Consents (f) Consideration (g) Legality of Object (h) Agreement Declared Void (i) Performance of Contract (j) Discharge of Contract (k) Remedies for Breach of Contract (l) Indemnity (m)Guarantee (n) Bailment and Pledge (o) Agency	25	30	Board Presentation, PPT, Assignment, Dissucussion	
Feb-Mar 2022	1: Introduce the legality behind of making contract. 2. Understand legality behind of making contract of sale and agreement to sale. 3: Discuss legality behind of negotiable instruments of promissory notes, bills of exchange, cheque.	Sale of Goods Act 1930	(a) Formation of Contract of Sale (b) Goods and their Classifications (c) Price, Conditions and Warranties (d) Transfer of Properties in Goods (e) Performance of Contract of Sales (f) Unpaid Seller and his Rights (g) Sale by Auction (h) Hire Purchase Agreement	10	12	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022	4: Acquire knowledge of legality and rights of consumers.	Negotiable Instrument Act 1881	(a) Definition of Negotiable Instruments (b) Features of Negotiable Instruments (c) Promissory Note (d) Bill of Exchange and Cheque (e) Holder and Holder in due Course (f) Crossing of a Cheque (g) Types of Crossing (h) Dishonour and Discharge of Negotiable Instruments	8	10	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022		Consumer Protection Act 1986	(a) Salient Features (b) Definition of Consumers (c) Deficiency in Service (d) Defects in Goods	7	10	Board Presentation, PPT, Assignment, Dissucussion	

Mapping Course outcomes to Assessment	\neg
Program : BCOM	\neg
Name of the Teacher : Rooshikesh G Jade Class : FYBAF Sem-3	
Course: Business Law	
Course.	

ırse :		Business Law								
	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks			
SNO		Law of Contract	Test			25				
1	1: Introduce the legality behind of making contract.	1872 Sale of Goods Act		20	15	25				
2	2. Understand legality behind of making	1930	Test	 	-					
3	contract of sale and agreement to sale. 3: Discuss legality behind of negotiable	Negotiable Instrument Act	Test	10	5	25				
	instruments of promissory notes, bills of exchange, cheque.	1881 Consumer			† <u>.</u>	25				
4	4: Acquire knowledge of legality and rights of consumers.	Protection Act 1986	Test	10	5					

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me of the Too	cher: DHANABALU RAJU N	AIKAR	Program		BAF		
ourse:	FINANCIAL ACCOUNTING		Class		FYBAF		
Month	Course outcome	Topic	Sub-Topic		ectures	Methodology	Links to references
				Planned	Taken		
JAN/FEB	Understand difference in between single entry system and	Accounting from Incomplete Records	Introduction Problems on Preparation of Final Accounts of Proprietary Trading Concern (Conversion	10	10	PPT	
FEB	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	Accounting for Consignment Transactions Valuation of Stock Invoicing of Goods at Higher Price (Excluding Overriding Commission, Normal/Abnormal Losses)	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEB / MAR	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	Meaning / Classification of Branches Accounting for Dependent Branch Not Maintaining Full Books Debtors Method Stock and Debtors Method	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MAR	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims	Computation of Loss of Stock by Fire Ascertainment of Claim as per the Insurance Policy Exclude: Loss of Profit and Consequential	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	

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Mapping Course outcomes to Assessment

Name of the Tea	cher: DHANABALU RAJU NAIKAR	Program	[BA]	र	
Course:	FINANCIAL ACCOUNTING - II	Class	FYI	BAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	Understand difference in between single entry system and	Accounting from Incomplete Records		NA NA	NA	15	
2	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	INTERNAL TEST	10	12.5	20	
3	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	INTERNAL TEST	NA	NA	20	
4	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims		10	12.5	20	

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		·				
		TEACHING PLA	N 2021-22			
		Program BAF		Arter a		
ſ	Name of the Teacher: Rooshikesh C					
,	Course: FC-IV		Class: SYBAF			

	Month	Course outcome	Topic	Sub-Topic	No. of Lectures	Methodology	Links to references
		Programme to the training			Planned Taken		
		Student will undersated the concepts of				DDT Doord	
٠.		management and its		Introduction to Management, Definition		PPT, Board	
	Nov-21	impact on business	1 4 5	of Management Nature of Management		presentation, Assignments,	
		Describe evolution		Objectives of Management		Discussions	
١		of management and	Introduction to Basic	Administration vs Management Levels		Biscussions	
١			Management	of Management Principles of	:		1
ļ		business	Concepts	Management			
	Nov-21	Elaborate Planning and its importance in management	Planning	Definition and Importance of Planning Process of Planning Limitations of Planning Features of Sound Planning Features and process of decision making	10 15	PPT, Board presentation, Assignments, Discussions	
ŀ		Analyse process of		THAKING.			. 1
		management.		Definition, nature and significance Process of organisation Principles of		PPT, Board	
	Dec-21			organisation Formal and Informal organisation - features, advantages and disadvantages Centralisation and	10	presentation, Assignments, Discussions	
			Organising	decentralisation – factors, merits and demerits Departmentation and Delegation			

	Awar in C	Students will understand the		Meaning, Importance of Staffing			PPT, Board	
1	Jan-22	concepts regarding		Recruitment and its sources Selection	10	60*	presentation,	
	Jan-22	manpower and their		procedure Distinction between	200	₽	Assignments,	
		performance in the		Recruitment and Selection Employment			Discussions	
	The after some the	organisation	Staffing	tests and types of Interview				
	Feb-22	Students will understand the concept and applicability Coordination Directing and Control.		Meaning and Importance of directing Principles of Directing Leadership trails and Styles Motivation – Importance and Factors Co-ordination – Meaning, features and Importance Meaning and steps in controlling Essentials of a good control system.	10.	8	PPT, Board presentation, Assignments, Discussions	
ŀ				Market Company	N 30	1		1. 1. 1.

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Mapping Course outcomes to Assessment

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				 		 	200
			Program: BAF	4	1986 T.		
.,7	Name of the Teac	her: Rooshikesh G Jade		No. of Contract of			
12	Course : FC-IV	-Intro. To Management	Class: SYBAF	 . 4	Section 1	 1. The state of	
		the State of the S	The series in				i i i talakak direk Talah asti a asti t
				 1		4 4 4 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	

- U		SNO		Course Outcome	Topic linked	Assessment methodology M	arks	Weightage - Internal	Overall weightage - External	Remarks
╁	1 }	• • •	-	Student will						
1.	. [4. 7.	undersatnd the			h			
1.	· ·			concepts of						
		· .		management and its	Introduction to Basic					
3.00		1		impact on business	Management	5 Test	10	5		
1.		٠.		Describe evolution	Concepts					
	;	•		of management and			1			
	· · · · · · · · · · · · · · · · · · ·	. ,		its applicability in						
.			No.	business					15	
		:		Elaborate Planning			*			
		2	i i.	and its importance	Planning	Test	10			1
1		· · .	*.**	in management					15	
	1: 1:	3		Analyse process of management.	Organising	Test	10	5	15	

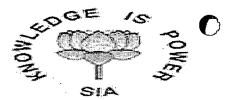


							
Students will understand the							
concepts regarding	Staffing		Test	10	5		: 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
manpower and their				, A.			
performance in the						15	3. 的复数通用
organisation Students will							
understand the							
concept and	Directing and	* 1	_	10	_		
5 applicability Coordination	Controlling 10		Test	10	3		
Directing and					9 J		
Control.							
	Total Marks			50	25	75	<u>U</u>

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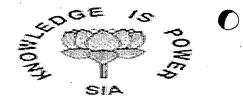
			ACHING PLAN 2021-22				
Name of the Teac	cher: RASIKA SHINDE		Program		BAF		ļ
Course:	MANAGEMENT ACCOUNTING		Class		SYBAF		
Month	Course outcome	Topic .	Sub-Topic	No. of 1	Lectures	Methodology	Links to references
		<u> </u>		Planned	Taken		
JANUARY	•	Introduction to Management Accounting	Meaning, Features, Scope, Importance, Functions, role of Management Accounting, Management Accounting Framework, Tools, Management Accounting and Financial Accounting	8	8	РРТ	
FEBRUARY	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	a)Vertical Forms of Balance Sheet and Profit and Loss Account suitable for analysis b) Trend Analysis. c) Comparative Statement. d) Common Size Statement	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Students would calculate the various ratios and would be able to discuss the significance and use of the various ratios.	Financial Statement analysis: Ratio analysis	Meaning of financial Statement Analysis, steps, Objective and types of Analysis. Balance Sheet Ratios Revenue Statement Ratios Combined Ratio	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL	Students would be able to prepare cashflow statements using Indirect method	Cash Flow Analysis	Preparation of Cash Flow Statement with reference to AS3	. 12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL Si	Students would calculate the estimated working capital requirement of the entity	working Capital Management	Estimation / Projection of Working Capital Requirement				

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Mapping Course outcomes to Assessment

Name of the T	Teacher: RASIKA SHINDE		Program		BAF		
Course:	MANAGEMENT ACCOUNTING		Class		SYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightag e - Internal	Overall weightage External	Remarks
1	· ·	Introduction to Management Accounting	INTERNAL TEST	10	12.5	20	
2	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	INTERNAL TEST	NA	12.5 NA	20	
3	ratios and would be able to discuss the significance and use of the	Financial Statement analysis: Ratio analysis		NA	NA	15	
	cashflow statements using Indirect method	Cash Flow Analysis					
4	Students would calculate the estimated working capital requirement of the entity	Working Capital Management		NA NA	NA	15	

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Vamo of the Too	cher: RASIKA SHINDE		Program		BAF		
Course:	Direct Taxes II		Class	 	SYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
DECEMBER	To give students insights into various provions u/s 60 to 64(1a) and solve practical problems.	Clubbing of Income	Section 60 to 65	8	8	́РРТ	
JANUARY	To study the provisions of set off and carry forward of business, capital gains and house property losses with help of practical sums	Set Off & Carry Forward of Losses	Section 70 to 74	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEBRUARY	To help students study how to compute GTI, deductions under chapter VI A and compute tax for an individual and HUF	Computation of Tax liability	Individual & HUF Partnership Firm	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
	Help students gain insight into filing of return of incomes for individuals, HUFs, companies, NGOs and solve problems	Return of Income DTAA U/S 90 & 91	ITR & Calculation of DTAA	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	To gain in-depth knowledge on TDS provisions u/s192, 194A, 194C, 194H, 194I, 194J	Tax Deduction at Source	TDS,Advance Tax, Interest Payable	. 12	12		
	To educate students about concepts of tax planning and	Tax Planning & Ethics in Taxation	Basic Concepts				

`		Wapping C	Course outcomes to Assessment		BAF		
Name of the	Teacher: RASIKA SHINDE	<u> </u>	Program			<u> </u>	
Course:	Direct Taxes II	Topic linked	Assessment methodology	Marks	SYBAF Weighta ge - Internal	Overall weightage - External	Remarks
SNO	Course Outcome	Clubbing of Income	INTERNAL TEST	10	12.5	20	
· 1	To give students insights into various provions u/s 60 to 64(1a) and solve practical problems.	Clubbing of income					
		Set Off & Carry Forward of	INTERNAL TEST	10	12.5	20	
1 .	and carry forward of business,	Losses					_
2	capital gains and house property						
	losses with help of practical sums					ļ	
3	To help students study how to compute GTI, deductions under	Computation of Tax liability		NA_	NA	15	
	Help students gain insight into	Return of Income				<u> </u>	
1	filing of return of incomes for	DTAA U/S 90 & 91					
	To gain in-depth knowledge on	Tax Deduction at Source					
4	TDS provisions u/s192, 194A, 194C, 194H, 194I, 194J		·	NA	NA.	20	
	To educate students about concepts of tax planning and	Tax Planning &Ethics in Taxation					

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TEACHING PLAN 2021-22

Name of the Teacher: Ranjana Mhalgi Program: Accounting & Finance

Course:	SAPM	· · · · · · · · · · · · · · · · · · ·	Class: TY BAF	Semester '	VI		
Month	Course outcome	Topic	Sub-Topic	No. of	Lectures	Methodology	Links to references
2021-22				Planned	Taken		
December		UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation& Gambling and Types of Investors.	8	7		
January	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	14	10	Lecture method using PPT Presentation	
	lfechniques to solve	UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.		A COLLEGE OF THE COLL		:

February	Applying tools & techniques to solve	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	14	Explaination using PPT and Chalk & board for
	problems	UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy, Industry, Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages), Problems on Ratio Analysis			solving practical problems,
March	Applying tools & techniques to solve problems	Unit 4 : Technical Analysis	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	16	14	Explaination using PPT and Chalk & board for solving
	Passana	Unit 5 :Efficient Market Theory & CAPM	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems			practical problems,
April		Revision lectures	Arbitrage Pricing Theory (APT)		4	
-		Revision fectures	Total Lectures	46	4 46	

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DA

Name of the Teacher: Ranjana Mhalgi Course: SAPM



Mapping Course outcomes to Assessment Accounting & Finance

Class: TY BAF

Semester VI

Course:	SAFW		Class: 1 Y BAF	Semester	<u> </u>		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and general terms of	Types of securities	Activity - list of Marketable & Non Marketable securities.	0	0	0	
	Finance and investment	Portfolio Management.	Case study	10	0	0	1
			Activity: Quiz on objectives,	10	0	0	
2	Applying tools &	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0	
	techniques to solve		Home assignments				
	problems	Technical Analysis	Activity: building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0	
			,			-	

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			TEACHING PLAN 2021-22			_	
			Program	BAF	VI		
Name of tl	he Teacher : Mukul K	ulkarni					
Course:	Indirect tax	-	Class	TYBAF			_

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodolog y	Links to references
 ;		M. Fr		Planned	Taken		
Dec	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Payment of Tax and Refunds	Payment of Tax, Interest and other Amounts, Interest on delayed Payment, TDS, TCS Refund of tax, Refund in certain cases, Interest on delayed refunds	8		PPT, Discussion	-
DEC	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Returns	Types of Returns and Provisions relating to filing of	8	8	PPT, Discussion	

			\mathbf{C}				
Jan	CO 1 To study	Accounts, Audit, Assessment and Reco	Accounts and other records,	8	8	PPT,	
	filing of returns,		Period of retention of			Discussion	
	payment of taxes,		accounts, Electronic Way Bill				
	refunds & accounts,	-	Self-Assessment, Provisional				
	audits and		Assessment, Scrutiny of			·	
	assessment as well		Returns, Assessment of	.			
			non¬ filers of Returns,				
			Assessment of Unregistered				
}			person, summary assessment				
			in certain special cases, Audit			1	
			by tax authorities, Special				
			Audit.				
Feb	CO 2 TO study the	Custom Act - I	Introduction to customs law	12	13	PPT,	
İ	aspects of customs		including Constitutional			Discussion,	
	Act like types of		aspects Levy of and			Problem	
	duties, valuation		exemptions from customs			solving	
	and other processes		duties – All provisions				
]			including application of				
		·	customs law, taxable event,				,
			charge of customs duty,				
			exceptions to levy of customs				
			duty, exemption from custom				
			duty Types of customs duties				
			Classification and valuation of				
			imported and export goods			1	



Mar	CO 2 TO study the	Custom Act - II	Description of the second of t	 			
	aspects of customs	Custom Act - II	Import and Export Procedures	12		PPT,	
		1	– All import and export			Discussion,	
1	Act like types of		procedures including special		Į.	Problem	
	duties, valuation	1	procedures relating to		9	solving	·
	and other processes	İ	baggage, goods imported or				
		1	exported by post, stores				
			Provisions relating to coastal				
]	goods and vessels carrying				
ľ			coastal goods Warehousing				
<u> </u>			and Drawback				
April	CO 3 This will also	Foreign Trade Policy	Introduction to FTP –	12	11 [Discussion	<u> </u>
	make students		legislation governing FTP,				
	understand foreign		salient features of an FTP,				
j	trade policy		Foreign Trade Policy 2015- 20,			Ì	
			administration of FTP,		Ī		
			contents of FTP, scope of FTP.		1		
			Provision related to import				
,			and export of goods Basic				
			concepts relating to export	ĺ			
			promotion schemes provided	1	ŀ	1	
			under FTP – Duty Exemption &				
			remission Schemes, Duty Free				
	!		Import Authorization Scheme,				
	1		Reward scheme, Export				
			Promotion Capital Goods				
	ļ		Scheme, EOU, STP, BTP AND				
			EHTP scheme	ľ	.		
	 						
				60	61	İ	

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Mapping Course outcomes to Assessment

Name of the Teacher: Mukul Kulkarni Program: TYBAF Course: Indirect Taxes Class					
Course Indiana Tours	<u></u>		Program:	TYBAF	
Course: Indirect Taxes Class	Name of the Teacher	: Mukul Kulkarni			
	Course: Indirect T	axes	Class		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -		Remarks
	CO 1 To study	Payment of Tax and Refunds					itema ks
	filing of returns,						
	payment of taxes,						-
	refunds & accounts,	1		1			
	audits and	·		1	1		
	assessment as well						
	1			16.667	4.1666667	12.5	
	CO 1 To study	·				12.5	
	filing of returns,		·				
	payment of taxes,	+					
	refunds & accounts,						
	audits and						
	assessment as well		·	[
	2	Returns		16.667	4.1666667	12.5	
	CO 1 To study	Accounts, Audit, Assessment and Reco	rds	20.007	11200007		
	filing of returns,			1		1	
	payment of taxes,						
	refunds & accounts,						
	audits and] [
	assessment as well						
	3			16.667	4.1666667	12.5	

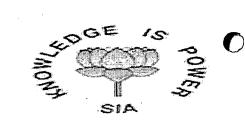
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				$oldsymbol{oldsymbol{\psi}}$				
	CO 2 TO study the	Custom Act - I						
	aspects of customs							
	Act like types of					•		
	duties, valuation					'		
	and other processes							
4			_		16.667	4.1666667	12.5	
	CO 2 TO study the	Custom Act - II						
	aspects of customs					1		
	Act like types of	,						i
	duties, valuation	1	}					
	and other processes							
5					16.667	4.1666667	12.5	
	CO 3 This will also	Foreign Trade Policy						
	make students							
	understand foreign				ľ			
6	trade policy				16.667	4.1666667	12.5	
		,						

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		TEA	CHING PLAN 2021-22				
lame of the Tea	cher: RASIKA SHINDE FINANCIAL MANGEMENT III		Program Class		BAF TYBAF		
Month	Course outcome	Торіс	Sub-Topic	No. of I	Lectures	Methodology	Links to references
				Planned	Taken		
DECEMBER	understand the concept of businsess valuation, mergers and aquisition	Business Valuation	Conceptual Framework of Valuation Approaches of Valuation	8	8	PPT	
JANUARY	<u>' </u>	Mergers and Acquisitions	Introduction to mergers & acquistions determining the Exchange Ratio	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEBRUARY	To gain in dept knowledge about corporate restructuring and takeovers	Corporate Restructuring and Takeovers	Meaning, Need and Importance, Forms of Restructuring, Advantages and Disadvantages Takeovers	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	to understand the concept of lease and hire purchase financing to gain the in dept knowledge of working capital financing	Lease and Hire Purchase Financing Working Capital financing	Meaning and Types of Leases, Rationale, Mechanics, Operating Leases, Leasing as Financing Decisions, Calculation of Cash flows of a finance lease Practical Problems based on Factoring and calculations of yield of CP's and CD's	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	

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Mapping Course	outcomes to	Assessment
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Name of the	ame of the Teacher: RASIKA SHINDE		er: RASIKA SHINDE Program				
Course:	FINANCIAL MANGEMENT III		Class		TYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	understand the concept of businsess valuation, mergers and aquisition	Business Valuation	INTERNAL TEST	10	12.5	15	
2	to understand the concept of mergers and aquisition	Mergers and Acquisitions	INTERNAL TEST	10	12.5	15	
3	To gain in dept knowledge about corporate restructuring and	Corporate Restructuring and Takeovers		NA	NA	15	
	takeovers to understand the concept of	Lease and Hire Purchase					
4	lease and hire purchase financing			NA	NA	15	
5	to gain the in dept knowledge of working capital financing	Working Capital financing		. NA	NA NA	15	

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	NOT TO SEE THE		The S.I.A. College of Higher Education	1			
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	3 1 <i>3</i>		P-88, MIDC Residential Area Dombivli	Gymknana	Noau,		
	SIA		Near Balaji Mandir, Dombivli (East), 42	21203.		· ·	
		TEACHING PLAN 2021-22			<u> </u>		
			Program				
		,					
Name	·		ì			ì	
of the			1			1	
Teacher	G. Hal. D			CYCDAE		 	
	Sujith Raman		Class	SYBAF			
Course:	BUSINESS ECONOMICS II						Links to
		Topic	Sub-Topic	No. of	Lectures	Methodology	referen
Month	Course outcome			Planned	Taken	† <u>-</u>	
			CIRCULAR FLOW OF INCOME	2	Tanen	LECTURES, PPT	, INDUST
	Understand concept in circular flow of income and expenditure	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME			LECTURES, INC	USTRY R
	Understand concept in circular flow of income and experience						
			CIRCULAR FLOW OF INCOME	2		2 LECTURES, DIA	GRAMS,
	Understand various concept of National Income and its importar	INTRODUCTION TO MACROECONOMICS	MEASUREMENT OF NATIONAL PROD	2		3 EXAMPLES, LE	CTURES,
	Understand various concept of National Mooning and Inc.		WEASUREMENT OF WATTOWNEY TO			EXAMPLES, LE	CTURES,
							<u> </u>
	Understand various factors affecting demand and supply of	A STANKE AND A STANK BOLICY	MONEY SUPPLY	2		2 LECTURES, DIA	AGRAMS
	money in the economy	MONEY, INFLATION AND MONETARY POLICY	DEMAND FOR MONEY AND THEORY	4		5 LECTURES; DIA	AGRAMS
	inioney in the control of the contro		MONETARY POLICY	3		3 LECTURES, RB	IRELATE
		<u> </u>	MONE PART 1 OZIO.				<u> </u>
		TO A CONSTANT POLICY	MONEY SUPPLY	2		2 LECTURES, RB	I RELATE
	Understand inflation and fiscal and monetary policy to control in	MONEY, INFLATION AND MONETARY POLICY	INFLATION	2		2 LECTURES, RB	RELATE
	Officerstand innation and risear are	<u> </u>	MONETARY POLICY	3		3 LECTURES, RB	RELAIL
		DOLLOW DOLLOW	FISCAL POLICY	2		2 LECTURES, DI	AGRAMS
		CONSTITUENTS OF FISCAL POLICY	INSTRUMENTS OF FISCAL POLICY	2		2 LECTURES, DI	AGRAINS
				I			
							1
			Sub-Topic	No. 1	of Lectures	Methodolog	Links refere
 Month	Course outcome	Topic	Sub-Topic	1			
Month				Planned		2 LECTURES, H	ISTORY C
		OPEN ECONOMY: THEORY AND ISSUES OF INTERNA	ATION OPEN ECONOMY - TRADE THEORIES	1	2 2	2 LECTURES AN	ND EXAM
		V	TERMS OF TRADE AND GAINS FROM	<u> </u>			
	Understand theories and issues in international trade						
	Understand theories and issues in international trade						
		OPEN ECONOMY: THEORY AND ISSUES OF INTERN	THE STANDING		2	2 INDUSTRY RI	ELATED E

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			BALANCE OF PAYMENTS, DISEQUILIB			LECTURES	
			FOREX MARKET AND EXCHANGE RAT	3	4	LECTURES AND	DINDUSTR
		·					
							
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	Nov.						
	- NA		gere.				
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	racuity					Timesper	-
			Manusing Course; outcomes to Assess	ment			
				BAF			
Name			100				
of the			19710	1			
l'eacher		_					
	SUJITH RAMAN						
Course :	BUSINESS ECONOMICS II		Class	SYBAF			ļ
						Overall	
			·		Weightage -	weightage -	
sno l	PROGRAM OUTCOME	Topic linked	Assessment methodology		Internal	External	Remarks
	PREPARED TO TAKE UP VARIOUS CHALLENGING ROLES IN	Topic mixeu	rissessificite medicaciosy			Exterijal	1
		MONEY, INFLATION AND MONETARY POLICY	Internal exam and external exam	100	25	75	<u>;</u>
	DEVELOP SKILLS SUCH AS COMMUNICATION,			-			1
	NTERPRETATION AND ANALYSIS, SELECT AND USE						
	RESOURCES TO COLLECT BUSINESS DATA HAT WILL HELP			,			
	N EFFECTIVE DECISION MAKING	INTRODUCTION TO MACROECONOMICS	Internal exam and external exam	100	25	75	<u> </u>
	UNDERTAKE LEADERSHIP ROLE TO MENTOR, GUIDE AND	,		· '		·	
	MOTIVATE TEAM	-NA-	Internal exam and external exam	100	25	75	<u> </u>
	DENTIFY UPCOMING OPPORTUNITIES IN BUSINESS AND						
- 1	CHANGING TRENDS AND ITS IMPACT ON BUSINESS	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	Internal exam and external exam	100	25	75	<u>-</u>
	APPLY CONCEPTUAL LEARNING SKILLS IN THEIR BUSINESS	NITTO OR LIGHT ON TO A 44 CR OF GOLDON ALGO		100	25	75	.
5	AREAS	INTRODUCTION TO MACROECONOMICS	Internal exam and external exam	100		/	<u>' </u>
				1/2°05	\$ F0.53	1	
	1 Pale		1 Acordon	187	7 8 E-11	1	
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	Faculty (AL)		Convertor	13.	J MOI	Principal Fic	-
				100	TE PROPERTY	Mostar Ategoral Base of High MENVILLE	iol Fond
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	cher: RASIKA SHINDE		Program		BAF		
			Class		FYBAF		
Course:	ourse: INNOVATIVE FINANCIAL SERVICES		Class		TIDAL		Links to
Month	Course outcome	e outcome Topic Sub-Topic No. of I		ectures	Methodology	references	
				Planned	Taken		
	Students would acquaint	Introduction to Traditional	Financial Services				
JANUARY	themselves about financial	Financial Services	Factoring and Forfaiting	8		PPT	
	They would also recall and		Bill Discounting				
	discuss factoring, forfaiting						
	and bill discounting services.						
	Students would recall and	Issue Management and	Issue Management and Intermediaries			EXCEL SHEET	
FEBRUARY	discuss the meaning, features	Securitization	Stock Broking	14		NUMERICALS	
FEBRUARY	of Issue management, stock		Securitization			SOLVING,PPT	
	broking and securitization	,					
 ·	Students would examine and	Financial Services and its	Lease and Hire-Purchase			EXCEL SHEET	
MARCH	discuss various financial	Mechanism	Housing Finance	16		NUMERICALS	
MARCH	services		Venture Capita			SOLVING,PPT	
		lo Fi l				EXCEL SHEET	
	To enable students to get	Consumer Finance and	Consumer Finance			NUMERICALS	
	acquainted with Consumer	Credit Rating	Diagram Adamass			SOLVING,PPT	
APRIL	Finance and Credit rating		Plastic Money	14	[<u> </u>
	services		Credit Rating			i	
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Name of the Teacher: RASIKA SHINDE Program BAF		Mapping Course outcomes to Assessient	-	
775 770 / 37	BAF	Program	e Teacher: RASIKA SHINDE	Name of the
Course: INNOVATIVE FINANCIAL SERVICES Class FYBAF	FYBAF	Class	INNOVATIVE FINANCIAL SERVICES	Course:

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weighta ge - Internal	Overall weightage - External	Remarks
1	Students would acquaint		INTERNAL TEST	10	12.5	20	
2	Students would recall and discuss the meaning, features of Issue management, stock broking and securitization	Issue Management and Securitization	INTERNAL TEST	10	12.5	20	
3	Students would examine and	Financial Services and its Mechanism	ASSIGNMENT	10	NA .	20	
4	To enable students to get acquainted with Consumer Finance and Credit rating services	Consumer Finance and Credit Rating	ASSIGNMENT	10	NA	15	

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SIA						
	TEA	CHING PLAN 2021-22	<u>. </u>			
	TEA'		BAF			
I To-show	Suiith Daman	1 2 2 8 2 2 2 2				
	Sujitii Kainan	Class	SYBAF			
BUSINESS LAW		CAUSS				
		<u> </u>				
Saura automo	Tonic	Sub-Topic	No. of	Lectures	Methodology	Links to
Course outcome	Topic	Jun 204-2				Telefences
			Planned	Taken		
		Accounting Standard, Auditing Standard,				
		Books of Accounts, Deposit, Financial Year,				
		Foreign Company, Independent Director,				
Acquaint the students with legal	· ·	Indian Depository Receipts, OPC and Small]			
terms of company law	Definitions	Company	10	10	EXAMPLES	
					EVALABLES	<u> </u>
Understand the changes included in						İ
	Incorporation of Companies	INCORPORATION OF COMPANIES	8 ا	<u> </u>	LECTURES,	
companies act 2013	incorporation of companies		1			
Align students knowledge towards	incorporation of companies					
Align students knowledge towards the changes in the current scenario	incorporation of companies					
Align students knowledge towards the changes in the current scenario through introducing them to the	incorporation of companies				· .	
Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in	inicorporation of companies	Companies Amendment Act. 2015	8	8		
Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	inicorporation of companies	Companies Amendment Act, 2015	8	8		
Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in	inicorporation of companies	Companies Amendment Act, 2015 Companies Incorporation Amendment	. 8	8		
	Course outcome Acquaint the students with legal terms of company law Understand the changes included in	TEA he Teacher: BUSINESS LAW Course outcome Topic Acquaint the students with legal terms of company law Understand the changes included in	TEACHING PLAN 2021-22 Program Teacher: Sujith Raman Class Course outcome Topic Sub-Topic Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small Company Understand the changes included in	Near Balaji Mandir, Dombivli (East), 421203. TEACHING PLAN 2021-22 Program BAF BUSINESS LAW Class SYBAF Course outcome Topic Sub-Topic No. of Planned Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small Company Understand the changes included in Unconspany Independent Director, Indian Depository Receipts, OPC and Small Company 10	Near Balaji Mandir, Dombivli (East), 421203. TEACHING PLAN 2021-22 Program BAF Ne Teacher: Sujith Raman Class SYBAF Course outcome Topic Sub-Topic No. of Lectures Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small Company Law Understand the changes included in Understand the Chan	Near Balaji Mandir, Dombivli (East), 421203. TEACHING PLAN 2021-22 Program BAF Near Teacher: Sujith Raman Class SYBAF Course outcome Topic Sub-Topic No. of Lectures Methodology Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small terms of company law Definitions Definitions Company Understand the changes included in Recognition of Company and the Company a



	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Public Offer	Prospectus	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the process of company formation and giving a basic idea about the role of MCA		Allotment of Securities by Company	5	5		
	Introducing the various types of companies including the concept of One Person Company	Private Placement	Private Placement	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures		Prospectus and Allotment of Securities Rules, 2014	5	5	IECTURES, INDUSTRY RELATED EXAMPLES	·
	Introducing the process of allotment of securities, rules to be followed and also making them aware of the	,				LECTURES, INDUSTRY RELATED	
	Discuss the important securities issued by the company - Shares and Debentures	Share Capital and Debentures	Debentures	4		EXAMPLES LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities		Shares and Debentures Rules, 2014	2		LECTURES, INDUSTRY RELATED EXAMPLES	
	with any						
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Acquaint the students with legal terms of company law	Definitions	Internal and External Exams	25		75	

Understand the changes included in			 -		Γ
companies act 2013	Definitions	Internal and External Exams	25	75	
Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25	75	
Describing the important documents - MOA, AOA and Prospectus	Incorporation of Companies	Internal and External Exams	25	75	
Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25	75	ì
Explaining the process of company formation and giving a basic idea about the role of MCA	Public Offer	Internal and External Exams	25	75	
Introducing the various types of companies including the concept of One Person Company	Public Offer	Internal and External Exams	25	75	
Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures	Public Offer	Internal and External Exams	25	75	,
Introducing the process of allotment of securities, rules to be followed and also making them aware of the penalties in case of default	Private Placement	Internal and External Exams	25	75	
Discuss the important securities issued by the company - Shares and Debentures	Private Placement	Internal and External Exams	25	75	
Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities	Share Capital and Debentures	Internal and External Exams	25	75	
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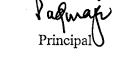
Name of the Too	acher: RASIKA SHINDE		CHING PLAN 2021-22	Τ	<u></u>		1
Course:			Program		BAF		
Course:	COST ACCOUNTING	77	Class		TYBAF		
Month	Course outcome Topic		Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		 -
DECEMBER	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control	Practical problems of preparing flexible budgets and functional budget	8	8	PPT	
JANUARY	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	Practical problems based on using the marginal costing formulae and key factor	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEBRUARY	Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods	Managerial Decision Making	Make or buy Sales mix decisions Exploring new markets Plant shut down decision Practical problem	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Find material, labour, sales and overhead variances.		Material Cost variance Labour cost variance Variable overhead variances Fixed Overhead variances Sales variances Profit variances Practical problems	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	

Mapping Course outcomes to Assessment

Name of the	Teacher: RASIKA SHINDE		Program		BAF		-
Course:			Class		TYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	ge -	Overall weightage - External	Remarks
1	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control		10	12.5	15	
2	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	INTERNAL TEST	10	12.5	15	
3	Take decision like make or buy, appropriate sales mix on the	Managerial Decision		NA	NA	15	<u> </u>
	basis of analytical costing methods	Making					
4		Standard Costing and Variance Analysis	INTERNAL TEST				
				NA_	NA	15	
5				NA	NA ·	15	

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			TEACHING PLAN 2021-2	22			
			Program	BAF			
Name of t	the Teacher: Mrs. Nan	dini Kadam				<u> </u>	
Course: IT IN ACCOUNTANCY - I			Class: SYBAF	SEM: LEA	N		
					L		
Month	Course outcome	Topic	Sub-Topic	No. o	of Lectures	Methodology	Links to references
				Planned	Taken		



			Introduction, Definition and				
			Meaning of business process Flow				
		ŀ	of business process for		• .		
		,	accounting, purchase, sales and				
		ľ	finance Classification of business		'		,
			processes Introduction, Definition				
			and Meaning of Business Process				
			Management Principles and	1			
			practices of Business Process			•	<u>'</u>
			Management Business Process		}		
	!		Management life cycle Theories of	1		ţ	
			Business Management Process				
			Implementation of Business				
	CO1Discuss on the		process Management – need, key		ļ		
	meaning and		factors and importance				ļ
	classification of		Automation of business Processes				
	Business process		– benefits, risks, challenges				
	CO2Conduct a study		Accounting systems automation IT				
	on business process		and Business Process		1		
	management and its		Management Information systems				
Novmber	life cycle.		– Meaning, Use of IT in accounacy		14	<u> </u>	<u> </u>
10 1111001		<u> </u>					



				Introduction and meaning Uses	ļ			[
				and Benefits Role Need and			İ	
				requirements of computerized	1		1	
				accounting Basic requirements of			·	
İ			•	computerized accounting system		ì		
			i i	Limitations of computerized				
				accounting system Understand		ļ		
				the development and design of a			1	
				computerized accounting system;	· 1	ľ		
	T			determining how the accounting		ĺ		
	Decembe			data will be processed, i.e. what				
	r.			accounts and books are needed	ļ	ŀ		
				and what is the desired output i.e.				
				financial reports and other		-		i
		CO3Study the		reports. Accounting Software			i	
		automation in		Introduction and meaning				-
		accounting system		Advantages of accounting				
		CO4 Impart		software Uses of Accounting				
		knowledge on	UNIT II-	software Various accounting		·		
				softwares Accounting software				
		accounting system.	ACCOUNTING SYSTEM	TALLY – Accounting and reports	16	15		
				Introduction Concept of MIS Need				
		CO3Study the		for MIS Characteristic of MIS				
		automation in		Outputs of MIS Role of MIS				
	january	accounting system		Guidelines for Developing MIS				
	February	CO5 A detailed study	UNIT III- CONCEPT OF	reports Functional Aspects of the				
		of MIS reporting in	MIS REPORT IN	MIS: Problems in MIS Knowledge				·
		Computer	COMPUTER	required for studying MIS MIS and				
		environment	ENVIRONMENT	Compute	18	17		<u> </u>



Februar y	CO6 Analyse on the use of Information technology in Auditing.	UNIT IV- IT IN AUDITING	Need and importance of IT in auditing Auditing in IT environment	8	7	
			Total	42	39	

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Mapping Course outcomes to Assessment

			Program:	BAF		
Name of the Teacher: Nandini Kadam						
Course:	IT in Accountancy -II		Class : SYBAF	Sem: IV		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
							Ì
		Introduction,				Ì	
		Definition and		ļ	}		
		Meaning of business	1				
		process Flow of				1	
		business process for	Î				l
		accounting, purchase,					
1		sales and finance					1
		Classification of	•			ļ	
1		business processes		1			
	CO1Discuss on the	Introduction,		1			
1	meaning and	Definition and					
	classification of	Meaning of Business					
	1 Business process	Process	Test	12.5	12.5	1!	<u> </u>



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1 . [ļ		
1						1
1	į.					
	Management]
	Business Process					1
\ \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Management life			-		
1	cycle Theories of]
I I	Business					
1	Management Process		l			
	Implementation of					-
1	Business process	·			ļ	
L I	Management – need,					
	key factors and			ļ	Ĭ	
1	importance		ł			
	Automation of					
	business Processes –		1	ļ		
1	benefits, risks,					
1 1	challenges Accounting		1			Ì
	systems automation					
The state of the s	IT and Business				Ì	
1		•				
100	Process Management		l		1	
1 1	Information systems –		1			
1 1	Meaning, Use of IT in	Tost	12.	12.	5 1	5
2 life cycle	accounacy	Test		1	_1	



	Introduction and					
	meaning Uses and					
	Benefits Role Need					
	and requirements of			ļ		<u> </u>
	computerized					ŀ
1	accounting Basic					1
<u> </u>	requirements of					l l
	computerized					1
	accounting system					l i
	Limitations of]
1	computerized					ļ .
	accounting system		'			<u> </u>
	Understand the	•				1 }
	development and					1 1
	design of a				ļ	1
1	computerized					ļ
	accounting system;					
1	determining how the				ì	· ·
1	accounting data will					1
1	be processed, i.e.					1
	what accounts and					1
	books are needed and					
	what is the desired					
CO3Study the	output i.e. financial					
automation in	reports and other					_[
1	1		NA	NA	1	<u> </u>
3 accounting system	reports		NA	NA		<u> </u>

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	1	Accounting Software					}
		Introduction and					
1		meaning Advantages					ļ
		of accounting			l l		
		software Uses of			1		
		Accounting software					
		Various accounting			1		1
	CO4 Impart	softwares Accounting	•				}
·	knowledge on	software TALLY –					
i - 1	computerized	Accounting and			1	15	
· .	4 accounting system.	reports		NA	NA		
F	7 4000 4111 7 7						}
				1		1	
		•]
		Introduction Concept	`	1			
·		of MIS Need for MIS					
		Characteristic of MIS					
į l	ţ	Outputs of MIS Role		ļ	l		
ļ	1	of MIS Guidelines for		1			
·		Developing MIS					1
,	Į.	reports Functional		-		1	
		Aspects of the MIS:					
1	CO5 A detailed study	Problems in MIS	<u>.</u>				
	of MIS reporting in	Knowledge required					}
	Computer	for studying MIS MIS		NA	NA NA	1	.0
	5 environmen	and Compute					

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	use of Information technology in	Need and importance of IT in auditing Auditing in IT environment	NA 25	NA 25	5 75	
6	Auditing.	environment	25	25	1 /3	į ,

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