

February		Group Communication		15			
February	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.			ppt/video	www.youtube.com/watch?v=BguYUJ7cWr https://www.youtube.com/watch?v=BguYUJ7cWr
February	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution			ppt	
February	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing			ppt	
March	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.			ppt	

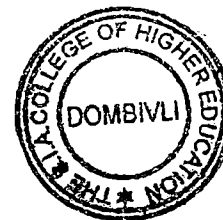
		Business Correspondence	15			
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries , Collection letters ,Complaints and claims, Adjustment of claims			ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers			ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters			ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application			ppt

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

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Mapping Course outcomes to Assessment

			Program:	BAF			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2		Class	FYBAF			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

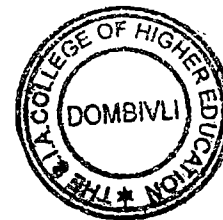
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

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Mapping Course outcomes to Assessment

			Program:	BAF			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2	Class	FYBAF				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual)Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

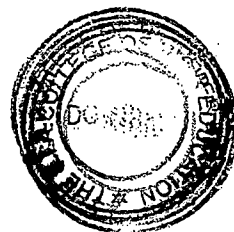
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

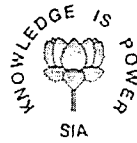
		Language and writing Skills		10	5	15	
10	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Test				
11	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Test				

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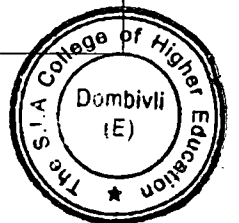
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TEACHING PLAN 2021-22							
Name of the Teacher :		Pranjalee K.		Program	BAF		
Course:		Business Mathematics		Class	FY		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan and Feb	CO1: Recognize and apply ratios, proportions and percentage to solve real-life problems	UNIT I Ratio, Proportion and Percentage	Ratio- Definition, Continued ratio, Inverse Ratio	3	2	Lecture Method, PPT, Online Quiz, Assignment	
			Proportion - Continued proportion, Direct proportion, Inverse proportion	4	3		
			Variation - Inverse variation, Joint variation	4	4		
			of percentage	4	4		
Feb and March	CO2: To Calculate and identify the impact of Profit and Loss in real life	UNIT II Profit and Loss	Terms and formulae	2	2	Lecture Method, PPT, Online Quiz	
			Trade discount, Cash discount	2	2		
			problems involving cost price, selling price	5	4		
			Introduction to Commission and brokerage - problems on commission	6	4		
March	CO3: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT III Interest and Annuity	Simple interest, compound interest	4	2	Lecture Method, PPT, Online Quiz	
			Equated monthly instalments, reducing balance and flat rate of interest	4	2		
			Annuity immediate- present value and future value	4	2		
			Stated annual rate and effective annual rate	3	2		



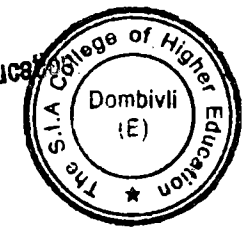
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
April	CO4: To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Shares- Concept, face value, market value, dividend, Equity shares, preference shares, bonus shares	7	5	Lecture Method, PPT, Online Quiz	
			Mutual Fund- Simple problems on calculation of net income after considering entry load, exit load, dividend, change in net asset value	8	5		


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Mapping Course outcomes to Assessment

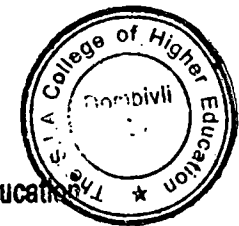
Name of the Teacher :	Pranjalee K.	Program:	BAF			
Course :	Business Mathematics	Class	FY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Internal	External	Remarks	
1	Recognize and apply ratios, proportions and percentage to solve real-life problems	UNIT I Ratio, Proportion and Percentage	Internal Test	20	25	75	Students will be able to understand and apply the concept of Ratio, Proportion and Percentage	
			Assignment test	5				
2	To Calculate and identify the impact of Profit and Loss in real life	UNIT II Profit and Loss	Quiz	NA	NA			Students will be able to understand how to calculate Profit and Loss and apply in real life examples
3	To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT III Interest and Annuity	Quiz	NA	NA			Students will be able to differentiate Simple and Compound Interest and apply it to prepare Amortisation table in EMI
4	To identify, interpret and apply key terms of shares and mutual fund in investment plans	UNIT IV Shares and Mutual Fund	Quiz	NA	NA	Students will be able to understand better investment plan in Shares and Mutual Funds		


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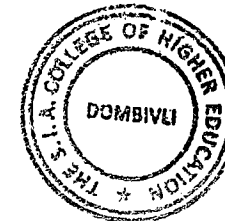


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TEACHING PLAN 2021-22							
Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:	AUDITING		Class		FYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Introduce the concept of auditing, errors and frauds, principles of audit and types	Introduction to Auditing	Definition of Auditing, Objectives of Auditing Errors and Frauds, Principles of Audit, Types of Audit, Accounting Concepts	10		PPT	
FEBRUARY	Plan audit program and, maintain working papers and audit note book	Audit Planning, Procedures and Documentation	Audit Planning Audit Programme Audit working Papers Audit Notebook	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Discuss techniques of auditing	Auditing Techniques	Test Check Audit Sampling Internal Control	16		EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL	Understand concept of internal audit.	Internal Audit	Principles of Establishing Internal Audit, Objectives, Evaluation of Internal Audit by Statutory Auditor	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Internal Audit Vs External Audit, Internal Checks Vs Internal Audit				


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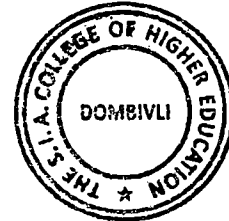
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF	
Course:	AUDITING	Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce the concept of auditing, errors and frauds, principles of audit and types	Introduction to Auditing	INTERNAL TEST	10	12.5	20	
2	Plan audit program and, maintain working papers and audit note book	Audit Planning, Procedures and Documentation	INTERNAL TEST	10	12.5	20	
3	Discuss techniques of auditing	Auditing Techniques	ASSIGNMENT	10	NA	20	
4	Understand concept of internal audit.	Internal Audit	ASSIGNMENT	10	NA	15	

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TEACHING PLAN 2021-22	
Program: BAF	
Name of the Teacher : Rooshikesh G. Jade	
Course: Business Law-I SEM II	Class: FYBAF

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb-Mar 2022	1: Introduce the legality behind of making contract. 2: Understand legality behind of making contract of sale and agreement to sale. 3: Discuss legality behind of negotiable instruments of promissory notes, bills of exchange, cheque. 4: Acquire knowledge of legality and rights of consumers.	Law of Contract 1872	(a) Nature of Contract (b) Classification of Contracts (c) Offer and Acceptance (d) Capacity of Parties to Contract (e) Free Consents (f) Consideration (g) Legality of Object (h) Agreement Declared Void (i) Performance of Contract (j) Discharge of Contract (k) Remedies for Breach of Contract (l) Indemnity (m) Guarantee (n) Bailment and Pledge (o) Agency	25	30	Board Presentation, PPT, Assignment, Dissucussion	
Feb-Mar 2022		Sale of Goods Act 1930	(a) Formation of Contract of Sale (b) Goods and their Classifications (c) Price, Conditions and Warranties (d) Transfer of Properties in Goods (e) Performance of Contract of Sales (f) Unpaid Seller and his Rights (g) Sale by Auction (h) Hire Purchase Agreement	10	12	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022		Negotiable Instrument Act 1881	(a) Definition of Negotiable Instruments (b) Features of Negotiable Instruments (c) Promissory Note (d) Bill of Exchange and Cheque (e) Holder and Holder in due Course (f) Crossing of a Cheque (g) Types of Crossing (h) Dishonour and Discharge of Negotiable Instruments	8	10	Board Presentation, PPT, Assignment, Dissucussion	
Mar-Apr 2022		Consumer Protection Act 1986	(a) Salient Features (b) Definition of Consumers (c) Deficiency in Service (d) Defects in Goods	7	10	Board Presentation, PPT, Assignment, Dissucussion	

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Mapping Course outcomes to Assessment

Program : BCOM							
Name of the Teacher : Rooshikesh G Jade				Class : FYBAF Sem-3			
Course :		Business Law					
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1: Introduce the legality behind of making contract.	Law of Contract 1872	Test	20	15	25	
2	2. Understand legality behind of making contract of sale and agreement to sale.	Sale of Goods Act 1930	Test			25	
3	3: Discuss legality behind of negotiable instruments of promissory notes, bills of exchange, cheque.	Negotiable Instrument Act 1881	Test	10	5	25	
4	4: Acquire knowledge of legality and rights of consumers.	Consumer Protection Act 1986	Test	10	5	25	

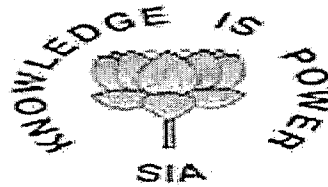
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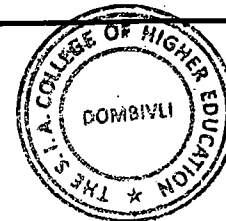




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TEACHING PLAN 2021-22

Name of the Teacher : DHANABALU RAJU NAIKAR		Program		BAF			
Course: FINANCIAL ACCOUNTING - II		Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JAN/FEB	Understand difference in between single entry system and	Accounting from Incomplete Records	Introduction Problems on Preparation of Final Accounts of Proprietary Trading Concern (Conversion	10	10	PPT	
FEB	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	Accounting for Consignment Transactions Valuation of Stock Invoicing of Goods at Higher Price (Excluding Overriding Commission, Normal/Abnormal Losses)	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEB / MAR	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	Meaning / Classification of Branches Accounting for Dependent Branch Not Maintaining Full Books Debtors Method Stock and Debtors Method	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MAR	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims	Computation of Loss of Stock by Fire Ascertainment of Claim as per the Insurance Policy Exclude: Loss of Profit and Consequential	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
						PPT	



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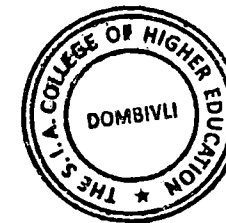
Mapping Course outcomes to Assessment

Name of the Teacher : DHANABALU RAJU NAIKAR		Program	BAF	
Course:	FINANCIAL ACCOUNTING - II	Class	FYBAF	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand difference in between single entry system and	Accounting from Incomplete Records		NA	NA	15	
2	To make them able to prepare accounting statements in the case of principal-agency business.	Consignment Accounts	INTERNAL TEST	10	12.5	20	
3	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system	Branch Accounts	INTERNAL TEST	NA	NA	20	
4	Know basic principles of insurance and able to calculate fire insurance claim regarding	Fire Insurance Claims		10	12.5	20	

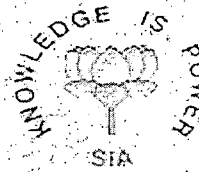
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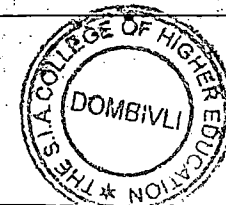
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TEACHING PLAN 2021-22

		Program BAF				
Name of the Teacher :		Rooshikesh G Jade				
Course:	FC-IV		Class :	SYBAF		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	Student will understand the concepts of management and its impact on business Describe evolution of management and its applicability in business	Introduction to Basic Management Concepts	Introduction to Management, Definition of Management Nature of Management Objectives of Management Administration vs Management Levels of Management Principles of Management	5	8	PPT, Board presentation, Assignments, Discussions	
Nov-21	Elaborate Planning and its importance in management	Planning	Definition and Importance of Planning Process of Planning Limitations of Planning Features of Sound Planning Features and process of decision making	10	15	PPT, Board presentation, Assignments, Discussions	
Dec-21	Analyse process of management.	Organising	Definition, nature and significance Process of organisation Principles of organisation Formal and Informal organisation - features, advantages and disadvantages Centralisation and decentralisation – factors, merits and demerits Departmentation and Delegation	10	15	PPT, Board presentation, Assignments, Discussions	

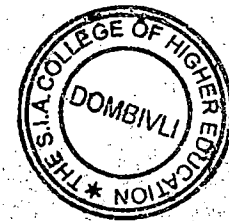


Jan-22	Students will understand the concepts regarding manpower and their performance in the organisation.	Staffing	Meaning, Importance of Staffing Recruitment and its sources. Selection procedure Distinction between Recruitment and Selection Employment tests and types of Interview	10	8	PPT, Board presentation, Assignments, Discussions
Feb-22	Students will understand the concept and applicability Coordination Directing and Control.	Directing and Controlling	10 Meaning and Importance of directing Principles of Directing Leadership traits and Styles Motivation – Importance and Factors Co-ordination – Meaning, features and Importance Meaning and steps in controlling Essentials of a good control system	10	8	PPT, Board presentation, Assignments, Discussions

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Mapping Course outcomes to Assessment

Name of the Teacher :		Rooshikesh G Jade		Program: BAF				
Course :		FC-IV-Intro. To Management		Class : SYBAF				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Student will understand the concepts of management and its impact on business. Describe evolution of management and its applicability in business	Introduction to Basic Management Concepts	Test	10	5	15	
2	Elaborate Planning and its importance in management	Planning	Test	10	5	15	
3	Analyse process of management.	Organising	Test	10	5	15	



4	Students will understand the concepts regarding manpower and their performance in the organisation	Staffing	Test	10	5	15	
5	Students will understand the concept and applicability Coordination Directing and Control.	Directing and Controlling 10	Test	10	5	15	
Total Marks				50	25	75	0

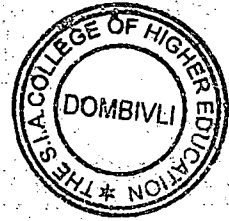
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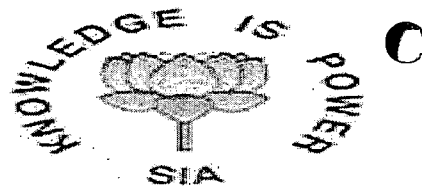
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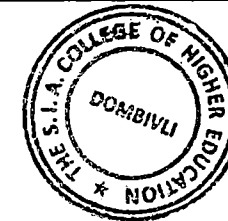
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course: MANAGEMENT ACCOUNTING		Class		SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Students would explain the significance of basic concept, importance & functions of Management Accounting	Introduction to Management Accounting	Meaning, Features, Scope, Importance, Functions, role of Management Accounting, Management Accounting Framework, Tools, Management Accounting and Financial Accounting	8	8	PPT	
FEBRUARY	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	a) Vertical Forms of Balance Sheet and Profit and Loss Account suitable for analysis b) Trend Analysis. c) Comparative Statement. d) Common Size Statement	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Students would calculate the various ratios and would be able to discuss the significance and use of the various ratios.	Financial Statement analysis: Ratio analysis	Meaning of financial Statement Analysis, steps, Objective and types of Analysis. Balance Sheet Ratios Revenue Statement Ratios Combined Ratio	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
APRIL	Students would be able to prepare cashflow statements using Indirect method	Cash Flow Analysis	Preparation of Cash Flow Statement with reference to AS3	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	
	Students would calculate the estimated working capital requirement of the entity	Working Capital Management	Estimation / Projection of Working Capital Requirement				

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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE			Program	BAF			
Course:	MANAGEMENT ACCOUNTING		Class	SYBAF			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage External	Remarks
1	Students would explain the significance of basic concept, importance & functions of	Introduction to Management Accounting	INTERNAL TEST	10	12.5	20	
2	Students would illustrate the Vertical format of financial statements, and also tools of financial analysis such as Trend Analysis, Comparative Analysis and Common Size Statement	Analysis and Interpretation of Accounts	INTERNAL TEST	10	12.5	20	
				NA	NA	20	
				NA	NA	15	
3	ratios and would be able to discuss the significance and use of the	Financial Statement analysis: Ratio analysis		NA	NA	15	
4	cashflow statements using Indirect method	Cash Flow Analysis					
	Students would calculate the estimated working capital requirement of the entity	Working Capital Management		NA	NA	15	

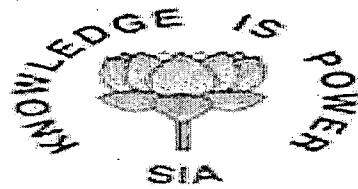
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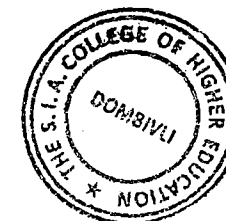
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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course:	Direct Taxes II	Class		SYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
DECEMBER	To give students insights into various provisions u/s 60 to 64(1a) and solve practical problems.	Clubbing of Income	Section 60 to 65	8	8	PPT
JANUARY	To study the provisions of set off and carry forward of business, capital gains and house property losses with help of practical sums	Set Off & Carry Forward of Losses	Section 70 to 74	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
FEBRUARY	To help students study how to compute GTI, deductions under chapter VI A and compute tax for an individual and HUF	Computation of Tax liability	Individual & HUF Partnership Firm	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
MARCH	Help students gain insight into filing of return of incomes for individuals, HUFs, companies, NGOs and solve problems	Return of Income DTAA U/S 90 & 91	ITR & Calculation of DTAA	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
	To gain in-depth knowledge on TDS provisions u/s 192, 194A, 194C, 194H, 194I, 194J	Tax Deduction at Source	TDS, Advance Tax, Interest Payable			
	To educate students about concepts of tax planning and	Tax Planning & Ethics in Taxation	Basic Concepts			

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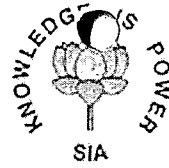
Name of the Teacher : RASIKA SHINDE			Program	BAF			
Course:	Direct Taxes II		Class	SYBAF			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To give students insights into various provisions u/s 60 to 64(1a) and solve practical problems.	Clubbing of Income	INTERNAL TEST	10	12.5	20	
2	To study the provisions of set off and carry forward of business, capital gains and house property losses with help of practical sums	Set Off & Carry Forward of Losses	INTERNAL TEST	10	12.5	20	
3	To help students study how to compute GTI, deductions under	Computation of Tax liability		NA	NA	15	
4	Help students gain insight into filing of return of incomes for	Return of Income DTAA U/S 90 & 91					
	To gain in-depth knowledge on TDS provisions u/s 192, 194A, 194C, 194H, 194I, 194J	Tax Deduction at Source		NA	NA	20	
	To educate students about concepts of tax planning and evasion	Tax Planning & Ethics in Taxation					

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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

Program : Accounting & Finance

Course: SAPM

Class : TY BAF

Semester VI

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
December		UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation & Gambling and Types of Investors.	8	7		
January	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	14	10	Lecture method using PPT Presentation	
	Applying tools & techniques to solve problems	UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.				



February	Applying tools & techniques to solve problems	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	14	Explanation using PPT and Chalk & board for solving practical problems,
		UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy , Industry , Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages) ,Problems on Ratio Analysis			
March	Applying tools & techniques to solve problems	Unit 4 : Technical Analysis	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	16	14	Explanation using PPT and Chalk & board for solving practical problems,
		Unit 5 :Efficient Market Theory & CAPM	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems			
April			Arbitrage Pricing Theory (APT)		4	
			Revision lectures		4	
			Total Lectures	46	46	

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Name of the Teacher : Ranjana Mhalgi

Course: SAPM

Mapping Course outcomes to Assessment

Accounting & Finance

Class : TY BAF

Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and general terms of Finance and investment	Types of securities	Activity - list of Marketable & Non Marketable securities.	0	0	0	
		Portfolio Management.	Case study	10	0	0	
			Activity : Quiz on objectives,	10	0	0	
2	Applying tools & techniques to solve problems	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0	
			Home assignments				
		Technical Analysis	Activity : building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0	

Ranjana Mhalgi

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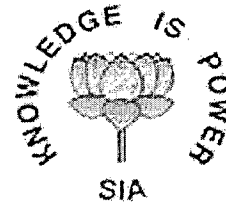
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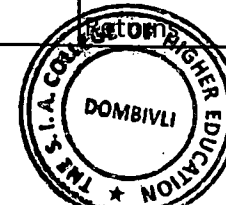




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TEACHING PLAN 2021-22						
			Program	BAF	VI	
Name of the Teacher : Mukul Kulkarni						
Course:	Indirect tax		Class	TYBAF		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Payment of Tax and Refunds	Payment of Tax, Interest and other Amounts, Interest on delayed Payment, TDS, TCS Refund of tax, Refund in certain cases, Interest on delayed refunds	8	8	PPT, Discussion	
DEC	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Returns	Types of Returns and Provisions relating to filing of	8	8	PPT, Discussion	

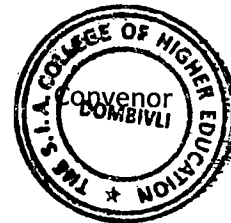


Jan	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Accounts, Audit, Assessment and Reco	Accounts and other records, Period of retention of accounts, Electronic Way Bill Self-Assessment, Provisional Assessment, Scrutiny of Returns, Assessment of non-filers of Returns, Assessment of Unregistered person, summary assessment in certain special cases, Audit by tax authorities, Special Audit.	8	8	PPT, Discussion
Feb	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - I	Introduction to customs law including Constitutional aspects Levy of and exemptions from customs duties – All provisions including application of customs law, taxable event, charge of customs duty, exceptions to levy of customs duty, exemption from custom duty Types of customs duties Classification and valuation of imported and export goods	12	13	PPT, Discussion, Problem solving



Mar	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - II	Import and Export Procedures – All import and export procedures including special procedures relating to baggage, goods imported or exported by post, stores Provisions relating to coastal goods and vessels carrying coastal goods Warehousing and Drawback	12	13	PPT, Discussion, Problem solving	
April	CO 3 This will also make students understand foreign trade policy	Foreign Trade Policy	Introduction to FTP – legislation governing FTP, salient features of an FTP, Foreign Trade Policy 2015- 20, administration of FTP, contents of FTP, scope of FTP. Provision related to import and export of goods Basic concepts relating to export promotion schemes provided under FTP – Duty Exemption & remission Schemes, Duty Free Import Authorization Scheme, Reward scheme, Export Promotion Capital Goods Scheme, EOU, STP, BTP AND EHTP scheme	12	11	Discussion	
				60	61		

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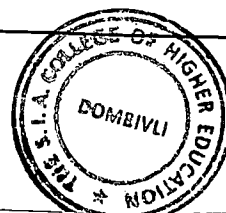


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Mapping Course outcomes to Assessment

			Program:	TYBAF		
Name of the Teacher :	Mukul Kulkarni					
Course :	Indirect Taxes		Class			

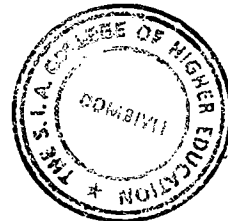
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage		Remarks
					Internal	External	
1	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Payment of Tax and Refunds		16.667	4.1666667	12.5	
2	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Returns		16.667	4.1666667	12.5	
3	CO 1 To study filing of returns, payment of taxes, refunds & accounts, audits and assessment as well	Accounts, Audit, Assessment and Records		16.667	4.1666667	12.5	



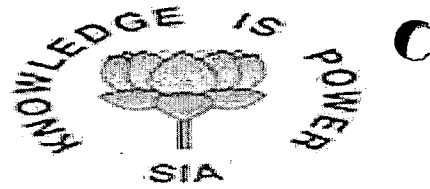
4	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - I		16.667	4.1666667	12.5
5	CO 2 TO study the aspects of customs Act like types of duties, valuation and other processes	Custom Act - II		16.667	4.1666667	12.5
6	CO 3 This will also make students understand foreign trade policy	Foreign Trade Policy .		16.667	4.1666667	12.5

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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF		Links to references
Course: FINANCIAL MANGEMENT III		Class		TYBAF		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
DECEMBER	understand the concept of business valuation , mergers and aquisition	Business Valuation	Conceptual Framework of Valuation Approaches of Valuation	8	8	PPT
JANUARY	to understand the concept of mergers and aquisition	Mergers and Acquisitions	Introduction to mergers & acquisitions determining the Exchange Ratio	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT
FEBRUARY	To gain in dept knowledge about corporate restructuring and takeovers	Corporate Restructuring and Takeovers	Meaning, Need and Imporance, Forms of Restructuring, Advantages and Disadvantages Takeovers	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT
MARCH	to understand the concept of lease and hire purchase financing	Lease and Hire Purchase Financing	Meaning and Types of Leases, Rationale, Mechanics, Operating Leases, Leasing as Financing Decisions, Calculation of Cash flows of a finance lease	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT
	to gain the in dept knowledge of working capital financing	Working Capital financing	Practical Problems based on Factoring and calculations of yield of CP's and CD's			

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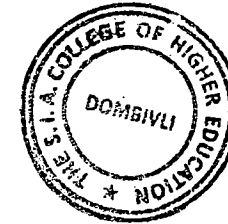
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Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE				Program	BAF		
Course:	FINANCIAL MANGEMENT III		Class		TYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understand the concept of business valuation , mergers and aquisition	Business Valuation	INTERNAL TEST	10	12.5	15	
2	to understand the concept of mergers and aquisition	Mergers and Acquisitions	INTERNAL TEST	10	12.5	15	
3	To gain in dept knowledge about corporate restructuring and takeovers	Corporate Restructuring and Takeovers		NA	NA	15	
4	to understand the concept of lease and hire purchase financing	Lease and Hire Purchase Financing		NA	NA	15	
5	to gain the in dept knowledge of working capital financing	Working Capital financing		NA	NA	15	

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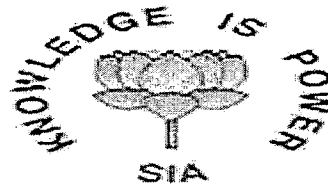
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TEACHING PLAN 2021-22

Name of the Teacher :		Program					
Sujith Raman		SYBAF					
Course: BUSINESS ECONOMICS II		Class					
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand concept in circular flow of income and expenditure	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME	2	2	LECTURES, PPT, INDUSTR	LECTURES, INDUSTRY RE
	Understand various concept of National Income and its importan	INTRODUCTION TO MACROECONOMICS	CIRCULAR FLOW OF INCOME MEASUREMENT OF NATIONAL PROD	2 2	2 3	LECTURES, DIAGRAMS, I	EXAMPLES, LECTURES, D EXAMPLES, LECTURES, D
	Understand various factors affecting demand and supply of money in the economy	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY DEMAND FOR MONEY AND THEORY MONETARY POLICY	2 4 3	2 5 3	LECTURES, DIAGRAMS, I	LECTURES, DIAGRAMS, I LECTURES, RBI RELATED
	Understand inflation and fiscal and monetary policy to control inf	MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY INFLATION MONETARY POLICY CONSTITUENTS OF FISCAL POLICY INSTRUMENTS OF FISCAL POLICY	2 2 3 2 2	2 2 3 2 2	LECTURES, RBI RELATED	LECTURES, RBI RELATED LECTURES, RBI RELATED LECTURES, DIAGRAMS, G LECTURES, DIAGRAMS, G
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
	Understand theories and issues in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	OPEN ECONOMY - TRADE THEORIES TERMS OF TRADE AND GAINS FROM	2 2	2 2	LECTURES, HISTORY OF I	LECTURES AND EXAMPLE
	Understand various concepts in international trade	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATION	FOREIGN INVESTMENTS	2	2	INDUSTRY RELATED EXAI	



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TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course:	INNOVATIVE FINANCIAL SERVICES	Class		FYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	Students would acquaint themselves about financial They would also recall and discuss factoring, forfaiting and bill discounting services.	Introduction to Traditional Financial Services	Financial Services	8		PPT	
			Factoring and Forfaiting				
			Bill Discounting				
FEBRUARY	Students would recall and discuss the meaning, features of Issue management, stock broking and securitization	Issue Management and Securitization	Issue Management and Intermediaries	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Stock Broking				
			Securitization				
MARCH	Students would examine and discuss various financial services	Financial Services and its Mechanism	Lease and Hire-Purchase	16		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Housing Finance				
			Venture Capita				
APRIL	To enable students to get acquainted with Consumer Finance and Credit rating services	Consumer Finance and Credit Rating	Consumer Finance	14		EXCEL SHEET NUMERICALS SOLVING,PPT	
			Plastic Money				
			Credit Rating				

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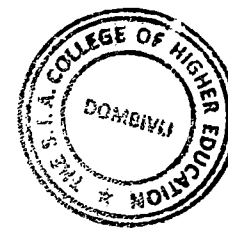
Mapping Course outcomes to Assessment

Name of the Teacher : RASIKA SHINDE		Program	BAF	
Course:	INNOVATIVE FINANCIAL SERVICES	Class	FYBAF	

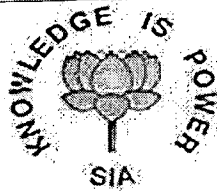
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students would acquaint themselves about financial They would also recall and discuss factoring, forfaiting and bill discounting services.	Introduction to Traditional Financial Services	INTERNAL TEST	10	12.5	20	
2	Students would recall and discuss the meaning, features of Issue management, stock broking and securitization	Issue Management and Securitization	INTERNAL TEST	10	12.5	20	
3	Students would examine and discuss various financial services	Financial Services and its Mechanism	ASSIGNMENT	10	NA	20	
4	To enable students to get acquainted with Consumer Finance and Credit rating services	Consumer Finance and Credit Rating	ASSIGNMENT	10	NA	15	

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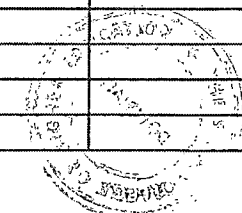
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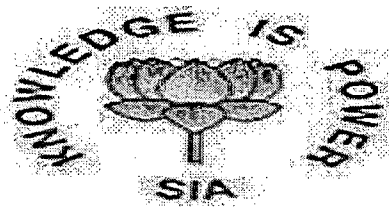
			Program	BAF			
Name of the Teacher :		Sujith Raman					
Course:	BUSINESS LAW		Class	SYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Acquaint the students with legal terms of company law	Definitions	Accounting Standard, Auditing Standard, Books of Accounts, Deposit, Financial Year, Foreign Company, Independent Director, Indian Depository Receipts, OPC and Small Company	10	10	LECTURES, INDUSTRY RELATED EXAMPLES	
	Understand the changes included in companies act 2013	Incorporation of Companies	INCORPORATION OF COMPANIES	8	8	EXAMPLES, LECTURES,	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013		Companies Amendment Act, 2015	8	8		
	Describing the important documents - MOA, AOA and Prospectus		Companies Incorporation Amendment Rules, 2016	4	4		



	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Public Offer	Prospectus	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the process of company formation and giving a basic idea about the role of MCA		Allotment of Securities by Company	5	5		
	Introducing the various types of companies including the concept of One Person Company	Private Placement	Private Placement	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures		Prospectus and Allotment of Securities Rules, 2014	5	5	LECTURES, INDUSTRY RELATED EXAMPLES	
	Introducing the process of allotment of securities, rules to be followed and also making them aware of the penalties in case of default	Share Capital and Debentures	Shares	4		LECTURES, INDUSTRY RELATED EXAMPLES	
	Discuss the important securities issued by the company - Shares and Debentures		Debentures	4		LECTURES, INDUSTRY RELATED EXAMPLES	
	Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities		Shares and Debentures Rules, 2014	2		LECTURES, INDUSTRY RELATED EXAMPLES	
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
	Acquaint the students with legal terms of company law	Definitions	Internal and External Exams	25		75	

	Understand the changes included in companies act 2013	Definitions	Internal and External Exams	25		75	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25		75	
	Describing the important documents - MOA, AOA and Prospectus	Incorporation of Companies	Internal and External Exams	25		75	
	Align students knowledge towards the changes in the current scenario through introducing them to the additional definitions included in companies act 2013	Incorporation of Companies	Internal and External Exams	25		75	
	Explaining the process of company formation and giving a basic idea about the role of MCA	Public Offer	Internal and External Exams	25		75	
	Introducing the various types of companies including the concept of One Person Company	Public Offer	Internal and External Exams	25		75	
	Familiarising the concepts of Offer for Sale, Private Placement of Shares and its Procedures	Public Offer	Internal and External Exams	25		75	
	Introducing the process of allotment of securities, rules to be followed and also making them aware of the penalties in case of default	Private Placement	Internal and External Exams	25		75	
	Discuss the important securities issued by the company - Shares and Debentures	Private Placement	Internal and External Exams	25		75	
	Explaining the concepts of Authorised Capital, Voting rights, kinds of shares (Bonus shares, rights issue), process of issue and allotment and Nominations in case of securities	Share Capital and Debentures	Internal and External Exams	25		75	
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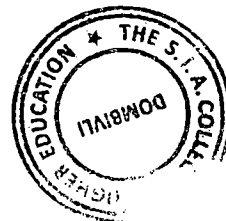
TEACHING PLAN 2021-22

Name of the Teacher : RASIKA SHINDE		Program		BAF			
Course: COST ACCOUNTING IV		Class		TYBAF			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
DECEMBER	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control	Practical problems of preparing flexible budgets and functional budget	8	8	PPT	
JANUARY	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	Practical problems based on using the marginal costing formulae and key factor	14	14	EXCEL SHEET NUMERICALS SOLVING,PPT	
FEBRUARY	Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods	Managerial Decision Making	Make or buy Sales mix decisions Exploring new markets Plant shut down decision Practical problem	10	10	EXCEL SHEET NUMERICALS SOLVING,PPT	
MARCH	Find material, labour, sales and overhead variances.	Standard Costing and Variance Analysis	Material Cost variance Labour cost variance Variable overhead variances Fixed Overhead variances Sales variances Profit variances Practical problems	12	12	EXCEL SHEET NUMERICALS SOLVING,PPT	

Rasika Shinde
Faculty

Rasika Shinde
Convener

Rasika Shinde
Principal



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Mapping Course outcomes to Assessment

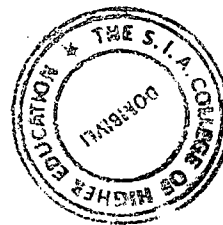
Name of the Teacher : RASIKA SHINDE			Program		BAF		
Course:			Class		TYBAF		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Prepare various types of budgets depending on the activities	Budgeting and Budgetary Control		10	12.5	15	
2	Understand the concepts of absorption costing, marginal costing, and cost volume and	Absorption Costing and Marginal Costing, Cost Volume and Profit Analysis	INTERNAL TEST	10	12.5	15	
3	Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods	Managerial Decision Making		NA	NA	15	
4	Find material, labour, sales and overhead variances.	Standard Costing and Variance Analysis	INTERNAL TEST	NA	NA	15	
5				NA	NA	15	

Rasika Shinde
Faculty

Rasika Shinde
Convener

Padwaji
Principal

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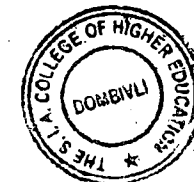




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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman	Program	BBI			
Course: PRINCIPLES AND PRACTICES OF BANKING AND INSURANCE			Class	FYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO BANKING	Basic concepts - origin	3	3	PPT and lecture notes	
			Scope and Functions of Banking	4	3	PPT and lecture notes	
			Need for Regulation and Supervision	3	3	Practical examples of scams	
Feb	Acquire knowledge about the functioning of various types of banks, various types of insurance policies and their significance	BANKING SCENARIO IN INDIA	Banking Operations	4	3	RBI and news reading	
			Banking Services	4	3	Examples	



			Role of RBI	7	4	News reading and discussions	
<i>Mca</i>	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO INSURANCE	Understanding Risk	4	4		
			Need and Scope of Insurance	5	4		
<i>Mca</i>	Gain knowledge abt the claim settlement procedure adopted by life and general insurance companies	INSURANCE BUSINESS ENVIRONMENT IN INDIA	Growth of Insurance Business	5	4		
			Insurance Regulations	5	4		
			Role of IRDA				
Faculty	<i>[Signature]</i>		<i>[Signature]</i>			<i>[Signature]</i>	
			Convener			Principal	

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Mapping Course outcomes to Assessment							
Name of the Teacher:	SUJITH RAMAN	Program:	BBI				
Course:	PRINCIPLES AND PRACTICES OF BANKING AND INSURANCE	Class:	FYBBI				
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal and assignment	Overall weightage - External	Remarks
1	Apply basic principles applied to banking and insurance sector	INTRODUCTION TO BANKING	Internal exam and external exam	100	25	75	
2	Acquire knowledge about the functioning of various types of banks, various types of insurance policies and their significance	BANKING SCENARIO IN INDIA	Internal exam and external exam	100	25	75	
3	Gain knowledge abt the claim settlement procedure adopted by life and general insurance companies	INTRODUCTION TO INSURANCE	Internal exam and external exam	100	25	75	
		INSURANCE BUSINESS ENVIRONMENT IN INDIA	Internal exam and external exam	100	25	75	
			Internal exam and external exam	100	25	75	
Faculty			Convenor				Principal



Februvary		Group Communication		15			
Februvary	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	What is a group discussion? Ingredients of group discussion, Role of leadership in group discussion, Preparing for group discussion, Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview.			ppt/video	www.youtube.com/watch?v=BguYUJ7cWr s / https://www.youtube.com/watch?v=BguYUJ7cWr
Februvary	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution			ppt	
Februvary	Understand the concept of Conference	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing			ppt	
March	Understand the concept of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.			ppt	

		Business Correspondence	15			
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Inquiries, Replies to Inquiries, Orders status Inquiries and Credit letters, Replies to status Inquiries , Collection letters ,Complaints and claims, Adjustment of claims			ppt /class activity
March	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Introduction, Distinctive features of a sales letter, Drafting sales letter, Follow-up sales letter, Promotional leaflets and flyers			ppt /class activity
March	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Basic consumer rights, Consumer guidance, Consumer guidance for redressal, Agencies for consumer protection in India, Agencies for Consumer Protection Act, Consumer guidance grievance letters			ppt
April	Understand the concept of RTI	Right to Information RTI Act	Introduction to RTI, Understanding RTI Act, Right to Information act, Salient features of RTI, Filing of RTI, Time limits specified by RTI, RTI act: section 4, RTI online portal, Sample RTI application			ppt

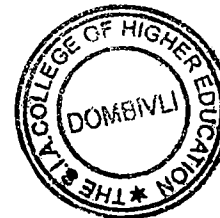
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
		Language and writing Skills		15			
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Introduction, Definition, Purpose of report writing, Types of business reports, Planning and preparing reports, Specimen			class activity	
April	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Introduction, Guidelines for summarising, important hints for gravity, Steps in summarising, Summary writing, An example of summary writing			class activity	

Ashwarya

Faculty

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Mapping Course outcomes to Assessment

			Program:	BBI			
Name of the Teacher :	Aishwarya Iyer						
Course :	Business Communication 2		Class	FYBBI			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Presentation skills		10	5	15	
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Test				
		Group Communication		15	10	25	
2	Confidently participate in group discussions understand the need of interview and process	Group Discussion and Interview	Test				

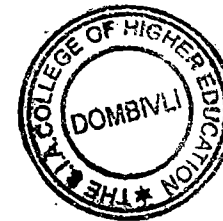
3	Understand the need, importance and types of meeting	Meeting	Test / Assignment				
4	Understand the concept of Conference	Conference	Test / Assignment				
5	Understand the concept of Public relations	Public relations	Test				
		Business Correspondence		15	5	20	
6	Apply the managerial writing skills and correspondence skills in terms of good communication	Trade letters	Test				
7	Apply the managerial writing skills and correspondence skills in terms of good communication	Sales letter	Test				
8	Understand the consumer Guidance and rights	Consumer Guidance Grievance letters	Test				
9	Understand the concept of RTI	Right to Information RTI Act	Test				

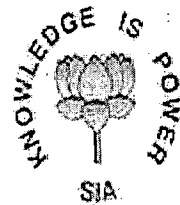
		Language and writing Skills		10	5	15
10	Apply the managerial writing skills and correspondence skills in terms of good communication	Report writing	Test			
11	Apply the managerial writing skills and correspondence skills in terms of good communication	Summarisation	Test			

Ashwary
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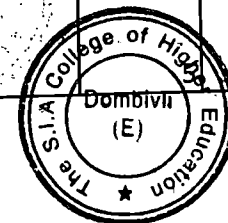




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TEACHING PLAN 2021-22						
			Program	BBT		
Name of the Teacher :		Dr. Shilpa Malani				
Course	Foundation Course 2	Class		FYBBI		

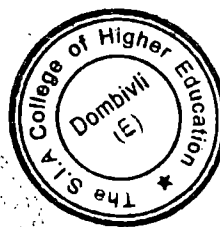
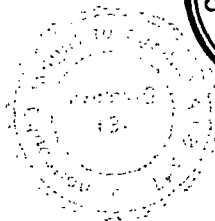
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	12	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution			PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	06	PPT, Verbal Q & A, Project based learning
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	06	PPT, Verbal Q & A, Project based learning
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	04	PPT, Verbal Q & A, Project based learning
TOTAL				35	32	

Chitika
Faculty

Lenus
Convenor

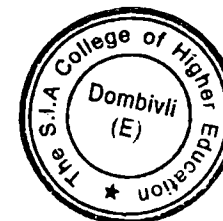


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Mapping Course outcomes to Assessment

			Program:	BBT			
Name of the Teacher :	Dr. Shilpa Malani						
Course	Foundation Course 2	Class	FYBT				

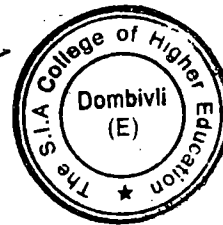
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	



4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

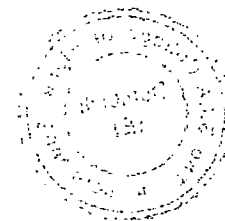
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TEACHING PLAN 2021-22

Program Bachelor of Banking and Insurance						
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Financial Accounting II	Class	FYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January,2022	learns different methods of Goodwill valuation	Good will Valuation	Good will Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/itisha89/valuation-of-goodwill-131576140
February,2022	learns different methods of Share Valuation	Share Valuation	Share Valuation	6	4	PPT,Problem solving	https://www.slideshare.net/HimanshuArya4/valuation-of-shares-14108749
March,2022	Understands procedure of redemption of preference shares	Redemption of preference shares	Redemption of preference shares	8	6	PPT,Problem solving	https://www.slideshare.net/HimanshuArya4/redemption-of-preference-share



	Understands procedure of redemption of Debentures	Redemption of Debentures	Redemption of Debentures	8	6	PPT, Problem solving	https://www.slideshare.net/bala13128/redemption-of-debentures-by-n-bala-murali-krishna
April, 2022	Understands procedure of Buy back of shares	Buyback of Shares	Buyback of Shares	8	7	PPT, Problem solving	https://www.slideshare.net/harshguna/buy-back-of-shares-14114692
				36	27		

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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Financial Accounting II		Class	FYBBI		

SNO	Course Outcome	Topic linked	Assessment m	Marks	Weightage	Overall weightage
1	learns different methods of Goodwill valuation	Goodwill Valuation	Internal Test	25	25	25
2	learns different methods of Share Valuation	Share Valuation	Internal Test	25	25	25

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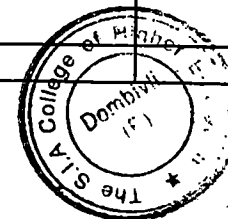




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TEACHING PLAN 2021-22						
			Program	BBI		
Name of the Teacher :	Sunita Sidhani					
Course:	Business Law	Class	FY	SEM-2		

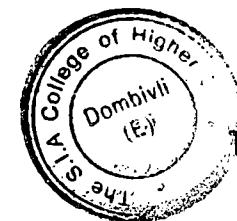
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Meaning, Definitions, Features, Types, Sources and Classification	6	05	PPT, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EXgOEK8JR0pJmBBxlAL6X9EBU0TMOv9X2JMAWvIUp8P2w?e=RsNHwi
Jan & Feb 22	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Natural Justice, Special Leave Appeal, Features, Writs, Fundamental Rights	6	05	PPT, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EZUC6SceSO5HrRomXm0nzn0Benj1oBMLrc5k_pGjr7hwwQ?e=BUam0J



Feb & March 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Meaning, Essentials, Agreement, Offer, Acceptance, Consent, Free Consent, Consideration, Capacity of contract, Kinds and Classification of Contract, Performance, Discharge and Termination of Contract, Void - Quasi- Contingent -Wager - Minor Contracts, Breach and Remedies For the Contract	16	22	PPT, Case study and Animated videos, Points highlighting.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/ETEalvfojypBjNe9OIW W2B8B7A1-yh_qSDga8_jrLtMYrw?e=pK1Cjb
March & April 22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Indemnity & Guarantee - Meaning, Features, distinguish, position, Surety, discharge of surety Bailment : Meaning, Types, Features, Position, Lien, Finder of Goods Pledge Agency: Meaning, Features, types, Position, Ratification, Modes of Creation and Termination, Liabilities. Sale of Goods Act: Introduction, Meaning, Features, Terms, Goods Classification, Sale and Agreement to sell, Unpaid Seller and position Conditions and Warranty	10	10	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/ETEalvfojypBjNe9OIW W2B8B7A1-yh_qSDga8_jrLtMYrw?e=pK1Cjb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Negotiable Instrument Act	Discussion Method, Powerpoint Presentation, Points to remember	5	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EQOSiaLpPVFDityugKmj8pEBOBeoHd5KpZlstArM-YKoaQ?e=KUUs pb
Apr-22	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act	Objectives, Scheme, Digital Signature, Authorization, E- Governance, Certifying Authorities, Digital Certificates, Cyber	3	05	PPT, Points highlighting & Discussion.	https://collegesia.sharepoint.com/:b:/s/FYBI-2021-22/EdX6gBcB1DNCjIhY_IKCL8BQBDZ25_W4yxuslozAy3zGw?e=ANSa4P

S. Sunita
Faculty

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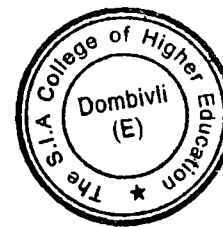


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Mapping Course outcomes to Assessment

			Program:	BBI			
Name of the Teacher :	Sunita Sidhani						
Course :	Business Law	Class	FY	SEM-2			

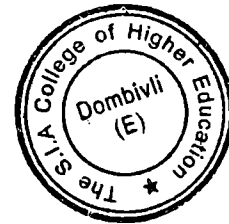
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Apprehend fundamental legal issues pertaining to the Law	UNIT 1 Introduction to Law	Internal Examination in MCQ Form		5	10	Learning Purpose Only
2	Apprehend fundamental Rights & legal issues pertaining to the Law	UNIT 1 Indian Constitution	Internal Examination in MCQ Form		5	10	Learning Purpose Only
3	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 2 Indian Contract Act, 1872	Report Writing on Subject Expert Lecure on Contract Law and case studies.	5		20	Learning Purpose Only
4	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 3 Special Contract & The Sale of Goods Act, 1930	Assignment	5		15	Learning Purpose Only



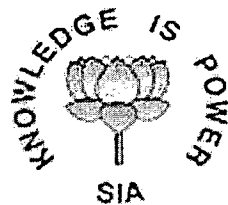
5	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Negotiable Instrument Act	Internal Examination in MCQ Form Assignment		10	10	Learning Purpose Only
6	Understand general business law issues and important legal aspects and provisions pertaining to business laws	UNIT 4 Information Technology Act				10	Learning Purpose Only

S. Sunita
Faculty

Venu
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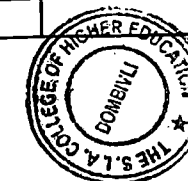
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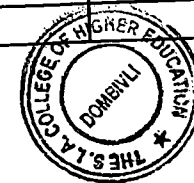
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TEACHING PLAN 2021-22						
				Program: BBI		
Name of the Teacher : Sreekala Nair						
Course:	Quantitative method II		Class : FYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	CO1: To acquire the Knowledge about formulating and analysing testing of hypothesis	UNIT I: Testing of hypothesis	Null hypothesis, Alternative hypothesis, decision criterion, Critical region, Type I and II error, Level of significance, Test based on Large sample to means and proportions	10	9	Google classroom, PPT, Problem solving method, Quiz	
March	CO2: Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method.	UNIT II: Linear programming Techniques	Basic terminology, Formulation of LPP, Graphical method of solving LPP, Simplex method with maximisation and minimisation, Duality in linear programming.	10	13	Google classroom, PPT, Problem solving method, Quiz	



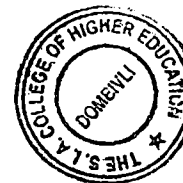
February and March	CO3: To identify, understand and perform matrix operations ,inverse of a matrix and its properties.	UNIT III: Matrices & Determinants (Application in Business and Economics	Matrices, Types of Matrices, Transpose, Addition, Multiplication, Subtraction of a Matrix, Determinants, Type of Determinants, inverse of a matrix by Pivotal Reduction Method, Adjoint Method and Row / Column Transformation. Application of Matrices and Determinants to Business and Economics. (Please concentrate on application of Matrices and Determinants to Business & Economics)	10	10	Google classroom,PP T,Problem solving method,Quiz
April	CO4: To recognize and apply ratio and proportion to solve real life problems.	UNIT IV: Ratio, Proportion & Percentage	Ratio Definition, Continued Ratio, Inverse Ratio, Proportion, Continued Proportion, Direct Proportion, Inverse proportion, Variation, Inverse Variation, Joint Variation, Percentage: Meaning & Computation of Percentage.	10	5	Google classroom,PP T,Problem solving method,Quiz
April	CO5: To gain knowldege about investment management and economic indicators and to apply it in real life investments.	UNIT V: Statistical Applications In Investment Management	Expected return from shares (using probability) Measuring total risk from investigator shares (using standard deviations) Partitioning risk into systematic and unsystematic component (using co-variance) Measuring risks of portfolio (using correlation) to draw conclusions regarding share prices (using testing of hypothesis).	15	5	Google classroom,PP T,Problem solving method,Quiz



	Economic indicators	GDP, Real growth in GDP price level Inflation rate, Money supply, Index for agricultural production Index for industrial production, Electric	5	2	PPT, Problem solving method, Quiz	
			60	44		

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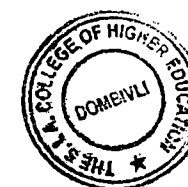
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Mapping Course outcomes to Assessment

			Program: BBI				
Name of the Teacher : Sreekala Nair							
Course : Quantitative Methods II		Class : FYBBI					
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To acquire the Knowledge about formulating and analysing testing of hypothesis	UNIT I: Testing of hypothesis	Internal Examination MCQ Type	10	20		Students were able to identify the four steps of hypothesis testing and calculate z test and interpret the results.
2	CO2: Learn how to develop linear programming models and how to solve LPP by graphical methods and simplex method.	UNIT II: Linear programming Techniques	Class activity, Quiz	NA	NA		Students were able to understand the concept of LPP and apply it in real life problems.



3	CO3: To identify, understand and perform matrix operations ,inverse of a matrix and its properties.	UNIT III: Matrices & Determinants (Application in Business and Economics	Internal Examination MCQ Type	10	20	75	Students were able to identify, understand and apply the concepts of matrices .
4	CO4: To recognize and apply ratio and proportion to solve real life problems.	UNIT IV: Ratio, Proportion & Percentage	Class activity, Quiz	NA	NA		Students were able to recognize and apply ratio and proportion to solve real life problems.
5	CO5: To gain knoweldge about investment management and economic indicators and to apply it in real life investments.	UNIT V: Statistical Applications In Investment Management,Economic indicators	Class activity, Quiz	NA	NA		were able to gain the knoweldge about the benefits and risks of various types

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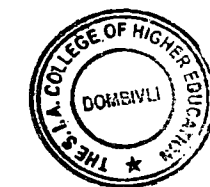
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TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	Organisational Behavior	Class : FYBI				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Sep-21	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Meaning, Nature and scope of OB, Models of OB, Theories of Motivation : • Maslow, Herzberg, Mc.Gregor Theory X and Theory Y, William Ouchi's Theory Z, Victor Vroom . ERG theory • Application of the Theories	12	08	PPT, assignment and class test	https://college.sia.sharepoint.com/:f:/s/FYBI-2021-22/EtwU3Y7mYFRJtwV3xqz9FcgBuJ28AJttD
Oct-21	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Individual Behavior (IQ, EQ, SQ) • Group Formation, Team Building, Team Development. • Goal Setting Soft Skills, Interpersonal Skills, Multicultural Skills, Cross Cultural Skills. • Johari Window	10	06	PPT and Class room activity	https://college.sia.sharepoint.com/:f:/s/FYBI-2021-22/EspLxbdUT1dCvGxGQYSiRs8BNEG88gt84e_tCn2Ctsw5aA?e=Q3bbui



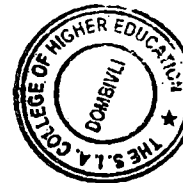
Nov-21	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Work Culture, Ways for Making Work Culture Effective and Lively, Work Conflicts. • Organizational Change, effects of Resistance to Change, ways to overcome resistance to change. Time and stress Management	10	05	PPT, assignment and classroom activity	https://college.sia.sharepoint.com/:f/s/FYBI-2021-22/EgpreNTJ8wtKvVosTKc1nGoBcSQ3cq6LkQReyWZ_nl0dWA?e=uRpG3a
Dec-21	Understand organization change and its implementation in the organization	Organizational Development.	Meaning and Nature of OD. • Techniques of OD. • Importance of OD.	10	08	PPT	https://college.sia.sharepoint.com/:f/s/FYBI-2021-22/EmbnB7bw05JEmJSC1ON03nQB0VcsQB r5ckYGNxjBnH2Q6g?e=dNvac a

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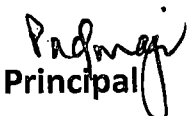
Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Organisational Behavior			Class : FYBI			
SNO	Course Outcome	Topic linked	Assessment n	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the applications of Various Theories of OB	Introduction of organizational Behavior	Assignment and class test	20	10	20	Learning Purpose Only
2	Interpret the interpersonal and behavioural processes for team building and leadership development	Group Dynamics	Class test and Classroom Activity	20	10	20	Learning Purpose Only
3	Evaluate the culture and people cope up with the cultural change and stress related issues	Organizational Culture and Change Management	Assignment and Classroom Activity	20		20	Learning Purpose Only
4	Understand organization change and its implementation in the organization	Organizational Development.				15	Learning Purpose Only


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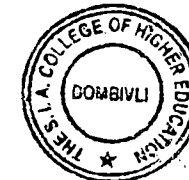

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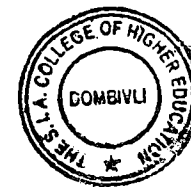
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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman	Program	BBI			
Course:	BUSINESS ECONOMICS II		Class	SYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referenc
				Planned	Taken		
January	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMIC DATA AND THEORY	MACROECONOMICS	2	2	LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			CIRCULAR FLOW OF AGGREGATE INCOME AND EXPENDITURE	2	2	EXAMPLES, LECTURES, DIAGRAMS	
			THE MEASUREMENT OF NATIONAL PRODUCT	2	3	LECTURES AND DIAGRAMS\	
			SHORTRUN ECONOMIC FLUCTUATIONS	2	2	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			THE KEYNESIAN PRINCIPLE OF EFFECTIVE DEMAND	2	2	LECTURES AND DIAGRAMS	
February		MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY	2	2	EXAMPLES, LECTURES, DIAGRAMS	



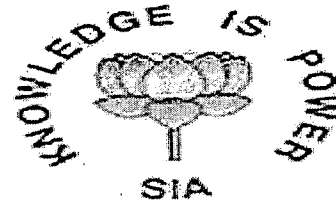
			DEMAND FOR MONEY		2	EXAMPLES, LECTURES, DIAGRAMS	
			MONEY AND PRICES	2	2	LECTURES AND INDUSTRY RELATED EXAMPLES	
			INFLATION	2	2	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			MONETARY POLICY	2	2	LECTURES, RBI RELATED EXAMPLES	
March		CONSTITUENTS OF FISCAL POLICY	ROLE OF A GOVERNMENT TO PROVIDE PUBLIC GOODS	4	3	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			FISCAL POLICY	3	3	LECTURES, RBI RELATED EXAMPLES	
			INSTRUMENTS OF FISCAL POLICY				
			UNION BUDGET	2	2	LECTURES, RBI RELATED EXAMPLES	
				2	2	LECTURES, RBI RELATED EXAMPLES	
				3	2	LECTURES, RBI RELATED EXAMPLES	
				2	2	LECTURES, DIAGRAMS, GOVERNMENT RELATED EXAMPLES	



				2		LECTURES, DIAGRAMS, GOVERNMENT RELATED EXAMPLES
March	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	THE BASIS OF INTERNATIONAL TRADE	2	3	LECTURES, HISTORY OF INTERNATIONAL TRADES
			FOREIGN INVESTMENT	2	2	LECTURES AND EXAMPLES
			BALANCE OF PAYMENTS	2	2	INDUSTRY RELATED EXAMS
			FOREIGN EXCHANGE AND FOREIGN EXCHANGE MARKET	3	3	LECTURES
						LECTURES AND INDUSTRY RELATED EXAMPLES
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			Convener			

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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	Wealth Management		Class	SYBBI		

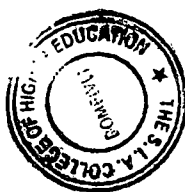
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November,2021	Students understand the concept of Wealth management	Introduction to Wealth management	Introduction to wealth management-Define	6	5	PPT	
			wealth management, scope of wealth management				
			Wealth cycle, Wealth management process,				
			Financial literacy				
			Meaning of svings and Investments,Scope				
December,2021	Students explore various Investment alternatives	Wealth Management Strategy	Investment alternatives,Investment attributes	14	11	PPT	https://investmentlife.policybaz.com/



			Approaches to investment decision making, qualities for successful investment, Alternatives to Investment decisions				
			Meaning & scope of wealth management strategy, The unwealthy habits Philosophy of wealth creation & management				
			Need for planning, Types of investment risk, Risk profile of investors & asset allocation strategies, Goal based financial planning				https://www.moneycontrol.com/personal-finance/tools/risk-assessment-tools.html
			Active & passive investment strategies				
January, 2022	Students get the idea of financial planning	Financial Planning & Financial mathematics	Introduction to financial planning, Role of financial planner	15	12	PPT	
			Process of financial planning				
			Cash flow analysis				
			Financial planning in India				



			Financial blood test report				
			Calculation of Returns				
			Calculation of Total returns				
			Networth Calculations				
			Meaning & objectives of retirement planning				
February,2022	Students learn different ways of retirement & estate planning	Retirement & Estate Planning	Gifts & Trust ,Charity Planning, Avoidable mistakes in retirement planning ,power of attorney for asset management	15	12	PPT	
			Meaning & scope of Estate planning, Need for estate planning, Tools for estate planning ,Consideration for personal property & collectibles				
			Meaning,Basic principles of insurance,Functions & Characteristics of Insurance				
			Rights & responsibilities of Insurer & Insured,Types of life insurance policies				



			Types of general insurance policies, Health insurance, Mediclaim, Calculation of Human life value				https://www.policybazaar.com/?pb_source=google_brand&pb_medium=ppc&pb_term=Policybazaar&pb_campaign=PolicyBazaar00PolicyBazaar&gclid=Ci0KCQjw1tGUBhDXARlsAlJx01mUpy2qRnWv3wIKION1e5M8CWO9VqQFoatLaj wWOi1ttQ754FUlkaAvkeEALw wCB
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Mapping Course outcomes to Assessment

			Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	Wealth Management		Class	SYBBI		

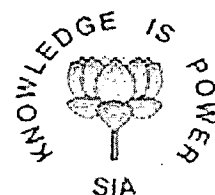
SNO	Course Outcome	Topic linked	Assessment methodolog	Marks	Weightage	Overall weightage
1	understand the concept of Wealth management	Introduction to Wealth management	Internal Test	25	25	25
2	explore various Investment alternatives	Wealth Management Strategy	Internal Test	25	25	25
3	Students get the idea of financial planning	Financial Planning & Financial mathematics	Quiz	NA	NA	75
4	learn different ways of retirement & estate planning	Retirement & Estate Planning	Quiz	NA	NA	75



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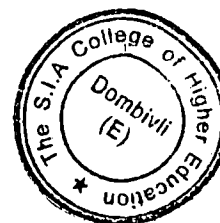
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TEACHING PLAN 2021-22						
Name of the Teacher :	Sunita Sidhani	Program	BBI			
Course:	Corporate & Securities Law	Class	SY	Sem - 4		

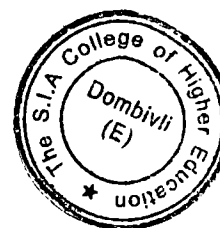
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
NOV & DEC - 21	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law – An Overview	1) Development of Company Law in India 2) Doctrines Governing Corporates – Lifting the Corporate Veil, Doctrine of Ultra Vires, Constructive Notice, Indoor Management, Alter Ego. The Principle of Non Interference (Rule in Foss V/s Harbottle) – Meaning , Advantages , Disadvantages & Exceptions, Majority and Minority Rights under Companies Act 3) Application of Company Law to Banking and Insurance Sector Application of Companies Act to Banking and Insurance sector governed by Special Acts. S.1(4) of Companies Act 2013 Exceptions provided (S.67(3), S.73(1), S 129(1) 179(3) S 180(1)(c) S 186 S 189	12	12	PPT, Animated Video and Case Studies	https://www.youtube.com/watch?v=QR09yHhcWLY https://www.youtube.com/watch?v=LsmLF8x6kag https://www.youtube.com/watch?v=4pgySC4oGpQ



DEC & JAN - 22	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	1) Definition of Securities, Spot Delivery Contract, Ready Delivery Contract, Stock Exchange. 2) Corporatisation and demutualisation of Stock Exchange –Meaning, Procedure & Withdrawal 3) Power of Recognised Stock Exchange to make rules restricting voting rights etc 4) Power of Central Government to Direct Rules or Make rules 5) Power of SEBI to make or amend bye laws of recognised stock exchange 6) Books and Accounts to be maintained by recognized stock exchange 7) Grounds on which stock exchange can delist the securities of a	10	09	Discussion Method, Chalk and talk, Points to remember given
JAN & FEB - 22	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	A) SEBI: Objectives-terms-establishment-powers-functions-accounts and audit-penalties –registration. B) Issues of Disclosure Investors Protection Guidelines: Pre & Post obligations-conditions for issue-Debt Security-IPO-E-IPO-Employee option-right-bonus-preferential allotment intermediary-operational-promoter lock in period requirements-offer document.	12	12	PPT and Discussions
FEB & MAR - 22	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996	1) Depository – Meaning , Benefits , Models, Functions Participants 2) The Depository Act 1996 – Objectives, Eligibility condition for depository services, Fungibility, Bye laws of depository , Governance of Depository and Internal audit of depository Participants 3) BSDA and single registration for depository participants	8	08	Discussion Method, Chalk and talk, Points to remember given

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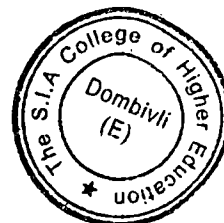
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BBI		
Course :	Corporate & Securities Law	Class	SY	Sem - 4	

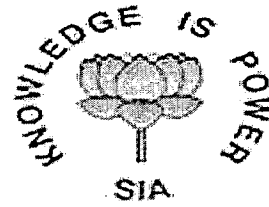
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	1) Understand the overview of Company Law ,Doctrines of Governing Corporates 2) Application of Company Law to Banking and Insurance Sector	Company Law – An Overview	Internal Examination in MCQ Form Report Writing on Subject Expert Lecture on Company Law Class Test With Microsoft Forms	5	20	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMEEyVUU1S01SSIUwRDVWUEdNMIMSTVMQI4u
2	Understand Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956	Securities Contracts Regulation Act 1956	Class Test with Microsoft Forms	5		20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMzVLTVM5V0ZUODZFMVRIOEFRU0UwNVU2Ty4u
3	Understand Regulatory Framework governing Stock Exchanges as per SEBI Act.	Security Exchange Board Of India	Class Test with Microsoft Forms	5		20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHN-UQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMzVLTVM5V0ZUODZFMVRIOEFRU0UwNVU2Ty4u
4	Acquire Overview of Depositories Act, 1996	The Depositories Act, 1996				15	

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TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Sandhya Pandey			Class : S.Y.B.B.I.			
Course: Information Technology in Banking and Insurance-II						

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
October/ November	Introduced E-Banking Model	E-Banking Bussiness Model	Various models- home banking, office banking, online banking, internet banking, mobile banking, SMS banking,- models of electronic payments, other business models	15	13	Lecture+Class Discussion	

January/ February	Introduction of Techknow Management	Technology changes in Banking Industry	Development Life Cycle, Project Management, Building Data Centres, Role of DBMS in Banking, Data Warehousing and Data Mining, RDBMS Tools. Technological Changes in Indian Banking Industry, Trends in Banking and Information Technology, Technology in Banking, Lead Role of Reserve Bank of India, New Horizons for Banking based IT, Automated Clearing House Operations, Electronic Wholesale Banking Credit Transfer, Credit Information Bureau (I) Ltd., Credit Information Company Regulation Bill- 2004, Automation in Indian Banks, Cheque clearing using MICR technology, Innovations, Products and Services, Core-Banking Solutions(CBS), Human Resource Development(HRD)-The Road Ahead. Technology in Banking Industry, Teleconferencing, Internet Banking, Digital Signature in Banking, MICR Facility for 'paper- based' clearing, Cheque Truncation. Dealing with Fraudulent	20	18	Lecture+Vide o+Class Discussion	https://www.y outube.com/wa tch?v=UJDvG1F RUZA
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November	Knowledge about Package for office Automation	MS-Office and Internet usage	MS-PowerPoint presentation: Internal links between slides, hyperlinks, embedding multimedia content onto the slides (video/audio/stylish text), slide animation, timer, creating new presentation by existing theme, import online themes, creating a template of presentation, save and run the slide show(.ppsx). Applications of Internet: Introduction to e-mail, writing professional e-mail, creating digitally signed documents, use of outlook express: configuring outlook express, creating and managing profile in outlook, sending and receiving e-mails via outlook express, Emailing the merged documents, boomerang facility of email, Google drive: usage of Google drive in storing the Google documents, excel sheets, presentations and PDF files.	20	19	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=tcj2BhhCMN4
March/ April	knowledge about E-Commerce in Banking	E-Commerce applications and Banking	Objectives, Electronic Commerce and Banking, Banking Software, Electronic Clearing and Settlement Systems, Plastic Money	5	05	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=fh5QVYYcDWE

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Mapping Course outcomes to Assessment

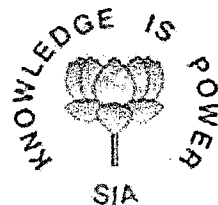
	Program: B.Com(Banking and Insurance)	
Name of the Teacher : Sandhya Pandey	Class : S.Y.B.B.I.	
Course: Information Technology in Banking and Insurance-II		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Introduced E-Banking Model	E-Banking Bussiness Model	Quiz	5	10	19
2	Introduction of Techknow Management	Technology changes in Banking Industry	NA	5	10	19
3	Knowledge about Package for office Automation	MS-Office and Internet usage	Quiz	8	NA	19
4	knowledge about E-Commerce in Banking	E-Commerce applications and Banking	Assignment	Non Graded	NA	18

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TEACHING PLAN 2021-22							
				Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma							
Course: Financial Management II		Class : SYBI					

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	To understand the concept of working capital	Working Capital Management	Management of Working Capital in India <input type="checkbox"/> Estimating working capital needs <input type="checkbox"/> Operating or working capital cycle <input type="checkbox"/> Working Capital Financing: Trade Credit; Bank Credit; Commercial Papers; Certificate of Deposits (CDs); Financing.	10	08	PPT ,Problem sheet, Assignment and Class test	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedm9xPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp
Jan	To acquire knowledge about Management of Cash and Marketable Securities	Management of Components of Working Capital	Management of Cash and Marketable Securities; Motives for Holding Cash; Objectives of Cash Management; Factors Determining Cash Needs; Basic Strategies of Cash Management; Cash Management Techniques / Processes; Marketable Securities; and Cash Management Practices in	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedm9xPr6OuSX7diRgBMPtgCgQIV



Feb	To analyse process of Financial Planning	Financial Planning	<p>Introduction</p> <ul style="list-style-type: none"> <input type="checkbox"/> Meaning and Essentials of Budget <input type="checkbox"/> Types of Budget <input type="checkbox"/> Advantages of Budgeting <input type="checkbox"/> Zero Based Budgeting <input type="checkbox"/> Master Budget. <input type="checkbox"/> Sales Budget, Production Budget, Material Budget, Cash Budget and Flexible Budget. 	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedmqxPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp
March	To develop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy	<p>Meaning of Strategic Financial Management</p> <ul style="list-style-type: none"> <input type="checkbox"/> Strategic financial decision making framework <input type="checkbox"/> Functions of Strategic financial management <p>Business Risk and Financial Risk</p> <ul style="list-style-type: none"> <input type="checkbox"/> Introduction <input type="checkbox"/> Debt v/s Equity Financing <input type="checkbox"/> Types of Leverage <input type="checkbox"/> Investment Objective/Criteria for Individuals/Non-Business Purpose. 	10	08	PPT and Problem sheet	https://college.sia.sharepoint.com/:f:/s/SYBI-2021-22/EkRpzedmqxPr6OuSX7diRgBMPtgCgQIVmxUGjA1c83-pg?e=ubh4Bp

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Financial Management II		Class : SYBI				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To understand the concept of working capital	Working Capital Management	Class test ,Assignment and Test	30	10	20	
2	To acquire knowledge about Management of Cash and Marketable Securities	Management of Components of Working Capital	Class test	10	10	20	
3	To analyse process of Financial Planning	Financial Planning				20	
4	To develop understanding about various Financial Policy and Corporate Strategy	Financial Policy and Corporate Strategy				15	

Renu
Faculty



Renu
Convener

Rudraj
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TEACHING PLAN 2021-22					
			Program: B.Com(Banking and Insurance)		
Name of the Teacher : Mrs. Renu Verma					
Course:	An overvie of Insurance sector	Class : SYBI			

Month	Course outcome	Topic		No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	A) Life Insurance Business – Components, Human Life Value Approach, Mutuality, Principle of Risk Pooling, Life Insurance Contract, Determinants of Risk Premium	5	04	PPT	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTnOZ
December	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	B) Products of LIC – Introduction of life insurance plans - Traditional Life Insurance Plans – Term Plans, Whole Life Insurance, Endowment Assurance, Dividend Method of Profit Participation Purpose of plans , Riders in plan - Introduction, Forms and procedures	5	04	PPT	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTnOZ



Month	Course outcome	Topic	No. of Lectures		Methodology	Links to references	
			Planned	Taken			
January	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	C) Non Traditional Life Insurance Products (Those of SBI and ICICI – Introduction, Forms and procedures)	5	04	PPT	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/Eldcdi_x4-BFpRopYKc-ZksBts3a4LbJxFnTOsEBYxpqOg?e=nSTn0Z
January	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	A) Health Insurance – Meaning, IRDA Regulations, determinants of Health Insurance, Health Insurance Market in India and determinants of Risk Premium.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EqcVsCvLy-BCuqJwD74WPeMBRyCKdRjy9VctaMnIjX1kA?e=QxbbzN
Febuary	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	SBI and ICICI Health Insurance Plans - Introduction and Forms and Procedures of Hospitalization, Indemnity Products, top up covers, cashless insurance, Senior citizen plans, critical illness plans and Micro Insurance.	5	04	PPT, Assignment and Class test conducted	https://collegesia.sharepoint.com/:f:/s/SYBI-2021-22/EqcVsCvLy-BCuqJwD74WPeMBRyCKdRjy9VctaMnIjX1kA?e=QxbbzN



Month	Course outcome	Topic		No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 3: An Introduction to Home and Motor Insurance	A) Home Insurance - SBI and ICICI Plans – Introduction, Forms and Procedures, Inclusions and Exclusions in policies, Determinants of Risk Premium and Impact of Catastrophes on Home Insurance.	5	04	PPT, Assignment	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/EuFsTVqT2eNMtHYJEPp2ZnEBImB4I_jOnzR4a1_Nsa4JHQ?e=A8AbZA
February	To develop understanding about the general Insurance in India	Unit 3: An Introduction to Home and Motor Insurance	B) Vehicle Insurance- SBI and ICICI Plans-Introduction, Forms and Procedures, Determinants of Risk Premium, Inclusions and Exclusions.	5	04	PPT, Assignment	https://collegesia.sharepoint.com/:f/s/SYBI-2021-22/EuFsTVqT2eNMtHYJEPp2ZnEBImB4I_jOnzR4a1_Nsa4JHQ?e=A8AbZA
March	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	A) Role of Insurance in Logistic - Meaning & Importance, Hazards, Protection, Social Security – Type of Risks and Accidents.	5	04	PPT	https://collegesia.sharepoint.com/:b/s/SYBI-2021-22/EcRAEOVKNR5LhgloDXfx3o4B1Qtdy949W2U4IMLrXoFyzQ?e=uJ6nfB
March	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic	B) Fire Insurance – SBI and ICICI Plans – Introduction, Forms and Procedures, Standard Fire and Special Perils Policy, Tariff system and special policies.	5	04	PPT	https://collegesia.sharepoint.com/:b/s/SYBI-2021-22/Ed7VgR9zpvtMoySJKBT89q4BM_F6jCO01LMtFpaoKnwBYw?e=ufkfBZ

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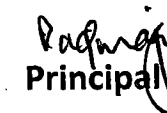
Mapping Course outcomes to Assessment

		Program: B.Com(Banking and Insurance)	
Name of the Teacher : Mrs. Renu Verma			
Course: An overvie of Insurance sector		Class : SYBI	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To develop understanding about the Insurance sector	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
2	To understand the different types of product of LIC	Unit 1: An Introduction to Life Insurance	Class test	10	10	15	Learning Purpose only
3	To gain Knowlegde about the Health Insurance Industry and the different plans operating under the scheme	Unit 2: An Introduction to Health Insurance	Assignment and Class test conducted	20	Nil	15	Learning Purpose only
4	To develop understanding about the general Insurance in India	Unit 3: An Introduction to Home and Motor Insurance	Assignment	10	Nil	15	Learning Purpose only
5	To analyse the importance of Insurance in strenghtening of Logistic	Unit 4: Role of Insurance in Logistic				15	Learning Purpose only


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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

Program : Banking & Insurance

Course: Cost Accounting

Class : SY B&I

Semeter IV

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
Nov	Understand concepts	Unit 1 :Introduction To Cost Accounting	Meaning & concept of cost, costing, cost accounting ,objectives & scope, advantages, limitations	8	9	Explanation using PPT Presentation	
Dec		Unit 1 :Introduction To Cost Accounting	cost centres & cost units, Difference between cost & financial accounts, cost elements & behaviour	8	3	Explanation using PPT Presentation	
	Applying tools & techniques to solve problems	Unit : 2 -- Classification Of Cost and Cost Sheet Preparation	Classification of Cost	8	7	Lecture method and use of black board and excel sheets for solving practical problems	
January		Unit 2 continued	Practical problems	12	9		
			RECONCILIATION: Meaning, reasons, proforma of Reconciliation statement				
February		Unit : 4- Introduction To Marginal Costing	Meaning ,Marginal Costing Concepts, Applications, Advantges, Limim tations, Breakevan Analysis	14	11	Lecture method and use of black board and excel sheets for solving practical problems	



	Applying tools & techniques to solve problems	○	Practical problems on Marginal Costing			
March		Unit 3: Introduction To Standard Costing	Meaning, steps, types, concepts and Types of Variances. Materials, Labour, Overhead Variances Practical Problems.	12	10	Lecture method and use of black board and excel sheets for solving practical problems
		Revision Lectures			4	
		Total Lectures		54	53	

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Mapping Course outcomes to Assessment

Name of the Teacher : Ranjana Mhalgi		Program: Banking & Insurance			
Course :	Cost Accounting	Class SY B&I	Semester IV		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts	concept of cost, costing, cost accounting	Activity : preparing list of companies using cost	5	0	0	
			Quiz on concepts	10	0	0	
		Classification of Cost	Activity : Classifying cost items as per given	5	0	0	
2	Applying tools & techniques to solve problems	Cost sheet, Marginal cost	Open book problem solving, Home assignments	15	0	0	
			Formulas revision test,, Practise problems assignment of previous exams	10	0	0	

Ranjana Mhalgi
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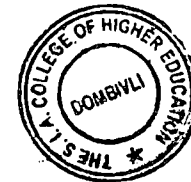




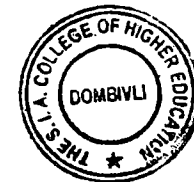
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TEACHING PLAN 2021-22

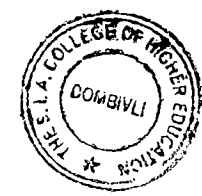
			Program	BBI			
Name of the Teacher :	Sujith Raman						
Course:	INTERNATIONAL BUSINESS		Class	TYBBI			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to referen
				Planned	Taken		
<i>Jan</i>	Understand nature & structure of International business environment, various policy perspective about international regulatory environment	Introduction to International Business	Introduction to International Business	3	<i>2</i>	LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			International Business Environment	3	<i>2</i>	EXAMPLES, LECTURES, DIAGRAMS	
				4	<i>2</i>	LECTURES	
				4	<i>2</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	

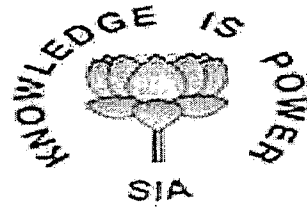


<i>Feb</i>	Identify the environmental factors which are affecting on international business	Introduction to International Business	Introduction to International Business	7	<i>3</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			International Business Environment	4	<i>2</i>	LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
				<i>4</i>		LECTURES, RBI RELATED EXAMPLES	
<i>Mar</i>	Evaluate the role of International Economic Institutions and agreements	International Institutions	International Economic Institutions	2	<i>2</i>	LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Trade Blocs	2	<i>2</i>	LECTURES AND EXAMPLES	
						INDUSTRY RELATED EXAMS	
<i>Mar</i>	Evaluate the nature of international marketing vis a vis domestic marketing	International Marketing and HR	International Human Resources			LECTURES	
						LECTURES AND INDUSTRY RELATED EXAMPLES	
<i>Mar</i>	Understand the scope of international marketing	Documentation and Procedures	Export Import Documentation	5	<i>3</i>	LECTURES AND INDUSTRY RELATED EXAMPLES	
			Export Import Procedures	5	<i>3</i>	LECTURES AND INDUSTRY RELATED EXAMPLES	



						LECTURES AND INDUSTRY RELATED EXAMPLES	
					5	9	
	Faculty	<i>Sujith Raman</i>		Convenor			Principal <i>M</i>
	Mapping Course outcomes to Assessment						
	Name of the Teacher :		SUJITH RAMAN		Program:	BBI	
	Course :		INTERNATIONAL BUSINESS		Class	TYBBI	
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks





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TEACHING PLAN 2021-22

				Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar							
Course:	Auditing II		Class	TYBBI			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December,2021	Understands the Audit of Limited Companies	Audit of Limited Companies	Qualifications,Disqualifications,Appointment Removal of Auditor	2	1	PPT, Video	https://www.youtube.com/watch?v=hBiEHzwDLk
			Remuneration of Auditors,Audit ceiling ,Power,Duties and liabilities of auditor	3	2		
			Branch Audit, Joint Audit ,Special audit	1	1		
			Maintenance of books of accounts, Related party disclosures, Segment reporting,Divisible profit	4	3		



			Dividend & Depreciation ,Representation by management ,contents of Annual report,Distinguish between report & certificate,Types of Report	4	3		
January,2022	Get the knowledge of Audit of Banking Companies	Audit of Banking Companies	Introduction of Banking companies	2	1	PPT,Video	https://www.youtube.com/watch?v=nBTuwb5VDZU
			Form & content of financial statement ,Qualification of Auditor,Appointment, Remuneration of Auditor	3	2		
			Power of Auditor, Auditors report ,Format of Audit report	1	1		
			Long form Audit report,Intial consideration by statutory Audit	1	1		
			Internal control system	1	1		
			Verification of assets and liabilities	3	2		
	Get the knowledge of Audit of Insurance Companies	Audit of Insurance Companies	Introduction to Insurance	2	1	PPT,Video	https://www.youtube.com/watch?v=ccSup-OnzA4



			Audit of companies carrying general insurance business	2	2		
			Audit of companies carrying life insurance business	2	2		
February,2022			Final Accounts of Life Insurance Companies	1	1		
			Final Accounts of General life Insurance Companies	1	1		
			Accounting Standard 3- Cash flow statement, Accounting Standard 9- Revenue recognition	2	2		
			Accounting Standard 13- Accounting for investments	1	1		
			Accounting Standard 17- Segment Reporting	1	1		
			Audit of Accounts, Internal control in insurance companies	2	2		
			Audit of major items in Financial statements	2	2		
			Premiums, claims	1	1		
			Commission, Reinsurance	1	1		
			Investments	1	1		
			Auditors report	1	1		



			Audit of insurance accounts, preparation of audit & internal control	1	1		
March, 2022							
	Get the knowledge of New areas of Auditing	New areas of Auditing	Introduction to cost audit	1	1	PPT	
			Human resource audit, Management audit, Operational audit	2	2		
			Forecast audit, Social audit, Tax audit	1	1		
			Forensic audit, Environment audit, Audit committee	1	1		
	Get the knowledge of Professional Ethics	Professional Ethics	Main objectives of code of Ethics	1	1	PPT, Video	https://www.youtube.com/watch?v=E W7D8 KrqeU
			Ethics & Professional Misconduct	1	1		
			Schedules	1	1		
				54	46		

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Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance			
Name of the Teacher : Mr.Mahesh Kandalkar		Class	TYBBI		
Course :	Auditing II				

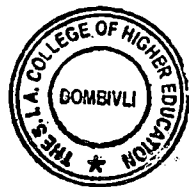
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands the Audit of Limited Companies		Internal Test	25	25	25
2	Get the knowledge of Audit of Banking Companies		Internal Test	25	25	25

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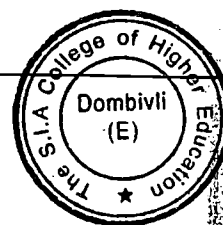
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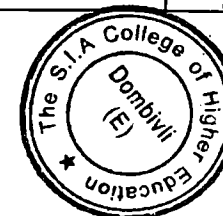
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TEACHING PLAN 2021-22						
			Program Bachelor of Banking and Insurance			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	HUMAN RESOURCE MANAGEMENT		Class	TYBBI		

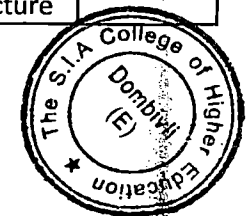
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-21		UNIT-1- Framework of Human Resource Management	Introduction to Syllabus, Meaning and Definition of HRM	2	1	PPT, Lecture	
			Significance of HRM	2	1	PPT, Lecture, You Tube Videos	https://www.youtube.com/watch?v=jYNHKAgBMKQ



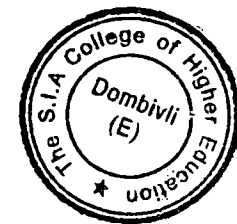
			Objectives of HRM in Banking and Insurance	2	2	PPT,Lecture, Group Discussion	
			Scope of HRM,Functions of HRM	2	2	PPT,You Tube Videos	https://www.youtube.com/watch?v=KXxheTQXyDw
			Organization of HR Department, Objectives and Benefits of Human Resource Management Policies and Practices, Preparation of Human Resource Management Policies and Practices	3	2	PPT,Lecture	
Jan-22			Strategic Human Resource Management, Globalisation and Human Resource Management	4	2	PPT,Lecture	
		UNIT-2-HR Procurement	Chapter-2-Job Analysis, Process of Job Analysis, Job Description, Job Specification, Methods of Job Analysis	2	1	PPT,Lecture, Case Study	
			Importance /Purpose of Job Analysis, Job Evaluation, Importance/Objectives of Job Evaluation, Advantages of Job Evaluation, Limitations of Job Evaluation	2	2	PPT,You Tube Videos	https://www.youtube.com/watch?v=RIuMFpvr1h4
			Process of Job Evaluation, Methods of Job Evaluation, Competency Based Job Analysis	2	1	PPT,Lecture, Group Discussion	



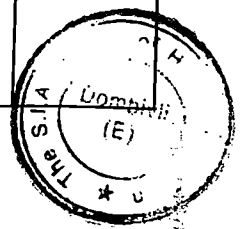
			Chapter-3-Job Design,Factors affecting Job Design,Techniques of Job Design,Characteristics of Job Design	2	1	PPT,You Tube Videos	https://www.youtube.com/watch?v=Y-Ziv1gECHK
			Job Satisfaction,Determinants of Job Satisfaction,The impact of Job Satisfaction	2	2	PPT,Lecture	
		UNIT-3-HR Planning and Recruitment	Chapter-4-Human Resource Planning,Characteristics/Nature of Human Resource Planning,Need for Human Resource Planning,Objectives of Human Resource Planning	5	1	PPT,Lecture, Role Play	
			The Human Resource Planning Process,Factors affecting Human Resource Planning,Manpower Inventory(HRIS-Human Resource Information System),Promotion,Objectives of Promotion,Bases of Promotion,Transfers,Objectives of Transfer,Transfer Policy,Types of Transfer	1	1	PPT,Lecture, Case Study	
			Chapter-5-Recruitment-Sources of Recruitment	1	1	PPT,Lecture, Role Play	
			Selection-The Selection Procedure	1	1	PPT,Lecture, Case Study	
Feb-22			Types of Interviews,The Use of Group Discussion in Selection,	2	2	PPT,Lecture	



		UNIT-4-Training and Development	Chapter-6-Training, Importance of Training, Training Needs and Objectives, The Training Process, Training Methods and Techniques	2	2	PPT, Lecture, Case Study	
			Requisites of a Sound Training Program, New Issues in Training,	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=1AkqmJozj-Y
			CHAPTER-7-Performance Appraisal-Uses of Performance Appraisal, Process of Performance Appraisal,	2	1	PPT, Lecture, Group Discussion	
			Methods and Techniques of Performance Appraisal-1) Traditional Methods	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=c2OnYyK2SDs
			2) Modern Methods	2	2	PPT, Lecture	
			Other Methods of Performance Appraisal	2	1	PPT, Lecture, Role Play	
			Factors That Impede Performance Appraisal	3	2	PPT, Lecture, Case Study	



		UNIT-5- Compensation	Chapter8-Compensation,Wage and Salary Administration, Objectives/Goals of Wage and Salary Administration, Factors affecting Wages and Salaries, Methods/Systems of Wage Payment	2	2	PPT, Lecture	
			Essentials of a Sound Wage and Salary Administration System, Incentives, Determinants of Incentives, Types of Incentive Plans,	2	1	PPT, Lecture, Case Study	
			Advantages and Disadvantages of Incentives, Essentials of a Sound Incentive Plan, Fringe Benefits, Objectives of Fringe Benefits, Types of Fringe Benefits, Employee Welfare, Voluntary Retirement Services	2	2	PPT, You Tube Videos	https://www.youtube.com/watch?v=sr45f3VOnfo
			Chapter 9-Participative Management- Objectives of Participation, Benefits of Participation, Methods and Techniques of Participation, Factors Influencing Participation	2	1	PPT, Lecture, Group Discussion	

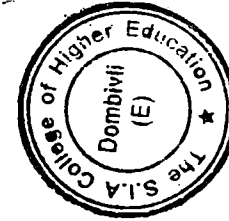


			Key to Successful Participation, Participation and Other Issues, Limitations of Participation, Industrial Relations, Objectives of IR, Parties to Industrial Relations	2	1	PPT, YouTube Videos	https://www.youtube.com/watch?v=OaId1hA65HA

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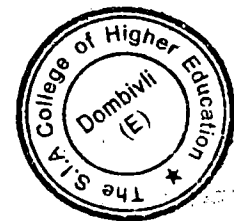
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The S.I.A. College of Higher Education
DOMBIVLI (E)

Mapping Course outcomes to Assessment

		Program Bachelor of Banking and Insurance				
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course :	HUMAN RESOURCE MANAGEMENT	Class	TYBBI			

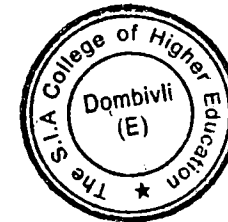
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the concept and substantive institutional knowledge, contemporary developments related to work, legal, regulatory and ethical issues related to HRM.	Framework of Human Resource Management	Internal Test	25	25	25
2	Recognise the internal and external alignment and measurement of human resource practices.	HR Procurement	Internal Test	25	25	25
3	Demonstrate lifelong personal & professional development skills.	HR Planning and Recruitment	Quiz	NA	NA	75



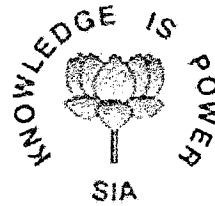
4	Recognise the internal and external alignment and measurement of human resource practices.	Training and Development	Quiz	NA	NA	75	
5	Demonstrate lifelong personal & professional development skills.	Compensation	Quiz	NA	NA	75	

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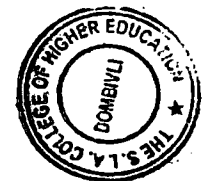
Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program: B.Com(Banking and Insurance)			
Name of the Teacher : Mrs. Renu Verma						
Course:	Marketing in Banking and Insurance	Class : TYBI				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	Identify the core concepts of marketing and understand the need of the customer	Introduction to Marketing	Meaning, Definition, Importance, Marketing Mix, Market Segmentation, Marketing Strategy, Channels of Marketing, Marketing of Banking and Insurance Products, Marketing Research, Introduction, Process and Types.	10	08	PPT, Class test , Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8NImZHg6H0YnYABETJgpoqiRLdRiu0b56EajA?e=fzcrvZ



Dec	Understand the nature and Structure of Service Industry	Introduction to Service	Marketing: Meaning, Concept, Evolution and Characteristics of Service Marketing. Need and Importance of Service Marketing, 7 P's of Services Marketing Mix, Service Marketing Mix Strategies for Banking and Insurance and Marketing Logistics.	10	09	PPT, Class test, Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Introduction to Consumer Behaviour, Consumer Expectations, Consumer Buying Behavior, Role of Consumer in Service Delivery, Consumer Responses, Consumer Delight – Concept and Importance.	5	04	PPT, Class test	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
Jan	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Consumer Behaviour and Marketing Communications: Introduction, Marketing Communication Flow, Communication Process, Interpersonal Communication, Persuasive Communication, Source, Message, Message Appeals, Communication Feedback.	5	04	PPT, Class test	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ



Feb	To understand the Rural market prospects and various strategies used by the marketer in the rural market	Rural Marketing	Rural Marketing -Concept and Scope ,Nature of Rural Markets , Attractiveness of Rural Markets ,Rural Vs Urban Marketing ,Characteristics of Rural Consumers ,Buying Decision Process ,Rural Marketing Information System ,Potential And Size of Rural Markets. Pricing Strategy, Pricing Policies, Innovative Pricing Methods for Rural Markets, Promotion Strategy, Appropriate Media, Designing Right Promotion Mix, Promotional Campaigns.	5	04	PPT, Class room Activity and Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
March	To understand the Rural market prospects and various strategies used by the marketer in the rural market	Rural Marketing	Distribution- Logistics Management, Problems Encountered, Selection of Appropriate Channels, New Approaches to Reach Out Rural Markets – Electronic Choupal Applications.	5	04	PPT, Class room Activity and Assignment	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ
April	Classify and interpret the scope of E-marketing and its techniques.	E- Marketing	E-marketing: Scope, Benefits and Problems, E-marketing Techniques, Internet Marketing, Digital Marketing and E-marketing E-Marketing Mix Strategy , Introduction, Objectives, the 4Ps in E-Marketing, Additional 3Ps in E-Marketing of Services, the 2P+2C+3S Formula in E-Marketing	10	08	PPT	https://college.sia.sharepoint.com/:f:/s/TYBI-2021-22/EsxcYfig8_NImZHg6HOYnYABETJgpoqjRLdRiuOb56EajA?e=fzcrvZ

Venu
Faculty



Venu
Convener

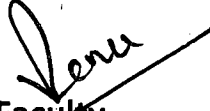
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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program: B.Com(Banking and Insurance)				
Name of the Teacher : Mrs. Renu Verma							
Course:	Marketing in Banking and Insurance			Class : SYBI			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Identify the core concepts of marketing and understand the	Introduction to Marketing	Class test , Assignment	35	10	15	Learning purpose only
2	Understand the nature and Sructure of Service Industry	Introduction to Service	Class test , Assignment	20	10	15	Learning purpose only
3	Analyse the consumer behaviour and can recognize the different steps in buying decision process	Consumer Behaviour	Class test	20		15	Learning purpose only
4	To understand the Rural market prospects and various strategies used by the marketer in the rural	Rural Marketing	Class room Activity and Assignment	20		15	Learning purpose only
5	Classify and interpret the scope of E- marketing and its techniques.	E- Marketing				15	Learning purpose only

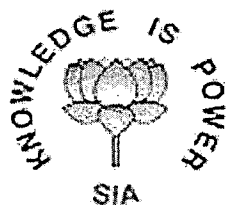

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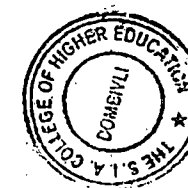
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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi
Course: Central Banking

Program :Banking & Insurance
Class : TY B&I Semester VI

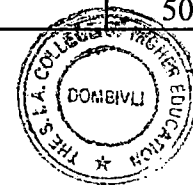
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
January	Understand concepts and Functions and role	Unit : 1:An Overview of Central Banking	Concept of Central Banking, Role of Central Banks Contemporary Issues, Autonomy and Independence, Credibility, Accountability and Transparency of a Central Bank.	16	16	Lecture method using PPT Presentation	
		Unit: 2:RBI as the Central Bank of India	Policy Framework for RBI: Organizational Framework, Operational Framework – Role as a Central Banker, RBI and Monetary Policy;				
		Unit : 2 continued	Macroeconomic Policies: Meaning & Objectives. Fiscal Policy- Meaning& Objectives				



February	Understand responsibilities, authority, regulations	Unit : 3:Supervisory Role of RBI	Supervision, Functions of the Department of Supervisory, Regulations Review Authority, Unified Regulator v/s Multiple Regulators. RBI – On-site Inspection and Off-site Monitoring and Surveillance: The Core Principles for Effective Supervision – (OSMOS).	12	8	Lecture method using PPT Presentation
March	Understand concepts and Functions and role , objectives	Unit : 3 continued	RBI and Financial System, Introduction, Functions, Characteristics of Financial System, Role of RBI in Regulating Financial System and Financial Sector Reforms.	12	9	Lecture method using PPT Presentation
		Unit : 4:Central Bank in other Countries	of England – The European Central Banking, Bank of Japan, Peoples Bank of China Interconnectivity of Central Banks with Other International Financial Institutions, ADB, IMF, World Bank, and BIS,(Objectives, Role and Functions)			
April		Unit: 5:Central Banking in Cyber World:	E -Banking, E- money, IT induced Changes and Monetary Policy, E- payments, Risks in the New IT Era, Impact of IT, Globalization and Central Banks.	10	8	Lecture method using PPT Presentation
			Total Lectures	50	41	

Rachalgi
Faculty

Senur
Convener



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Principal

Mapping Course outcomes to Assessment

Program : Banking & Insurance

Class : TY B&I

Semester VI

Name of the Teacher : Ranjana Mhalgi

Course: Central Banking

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and Functions and role	Role of Central Banks	Group discussion on Role & functions of Central Bank	10	0	0	
			Quiz on RBI & Monetary Policy	10	0	0	
			Home assignments	10	0	0	
2	Understand concepts and Functions and role	Financial System, Introduction, Functions, Characteristics of Financial System,	Group discussion	10	0	0	
			Home assignments	10	0	0	
3	Understanding role and application	E -Banking, E- money,	Group discussion	10	0	0	
		Impact of IT on CB					

Ranjana Mhalgi
Faculty

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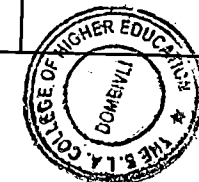
TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi
 Course: SAPM

Program :Banking & Insurance
 Class : TY B&I

Semester VI

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
January	Understand concepts and general terms of Finance and investment	UNIT 1 :Portfolio Management – An Introduction & Process	Investment, Meaning, Characteristics, Objectives, Investment V/s Speculation& Gambling and Types of Investors. Portfolio Management – Meaning, Evolution, Phases, Role of Portfolio Managers, Advantages of Portfolio Management. Portfolio Analysis – Portfolio Selection	16	12	Lecture method using PPT Presentation	
		UNIT 2 :Portfolio Management – Valuation	Portfolio Revision – Meaning, Need, Constraints and Strategies. Portfolio Evaluation – Meaning, Need, Measuring Returns (Sharpe, Treynor and Jensen Ratios) and Decomposition of Performance.				



February	Applying tools & techniques to solve problems	Unit 2 continued	Bond Valuation – Meaning, Measuring Bond Returns, Yield to Maturity, Yield to Call and Bond Pricing. Practical problems	16	16	Explanation using PPT and Chalk & board for solving practical problems,	
		UNIT 3 : Fundamental Analysis	Meaning, Concept of Economy , Industry , Company Analysis, Financial Statements analysis using ratios, and Assessment of Risk(Leverages) ,Problems on Ratio Analysis				
March	Applying tools & techniques to solve problems	Unit 4 : Technical Analysis	Meaning and Principles of Technical Analysis, Theories, Types of charts, charting techniques, Mathematical Indicators, difference between Fundamental & Technical analysis	12	10	Explanation using PPT and Chalk & board for solving practical problems,	
		Unit 5 :Efficient Market Theory & CAPM	Efficient Market Hypothesis Forms, CAPM – Fundamental Notions of Portfolio Theory, practical problems				
April			Arbitrage Pricing Theory (APT)		4		
			Total Lectures	44	42		

Rehmani
Faculty

Rehmani
Convener



Rehmani
Principal

Name of the Teacher : Ranjana Mhalgi
 Course: SAPM

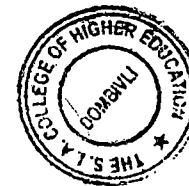
Mapping Course outcomes to Assessment
 Program :Banking & Insurance
 Class : TY B&I

Semester VI

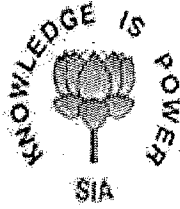
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand concepts and general terms of Finance and investment	Types of securities	Activity - list of Marketable & Non Marketable securities.	0	0	0	
		Portfolio Management.	Case study	10	0	0	
			Activity : Quiz on objectives,	10	0	0	
2	Applying tools & techniques to solve problems	Expected returns,Ratio analysis,Bond valuation	Assignment Problems from previous years QP	15	0	0	
			Home assignments				
		Technical Analysis	Activity : building technical analysis for companies listed on BSE/NSE & presentation of the same.	10	0	0	

Ranjana Mhalgi
 Faculty

Ranjana Mhalgi
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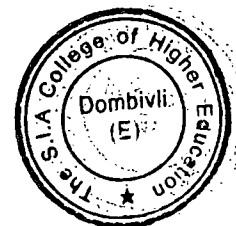


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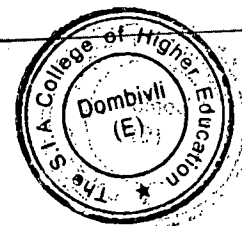
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TEACHING PLAN 2020-21							
			Program	BCOM			
Name of the Teacher :	Dr. Shilpa Malani						
Course:	Business Communication-II		Class	FYBCOM- B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Group Communication					
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	7	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/HMQIA-TIAsk https://youtu.be/YvpByidOevM https://youtu.be/cDEef3YSiBg



March	Understand the need, importance and types of meeting	Meetings	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/Smro12PXsW8
March	Understand the concept of Conference.	Committees and Conferences	Meaning, Importance & types of committees, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing.	3	3	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	
March/April	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	5	5	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/entculGz1LM
Business Correspondence							
March	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	5	5	<ul style="list-style-type: none"> PPT, Lecture, Activity - letter writing. 	



April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	5	5	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	5	5	PPT, Lecture, Activity - letter writing.	
			Total	35	33		

Shilpa
Faculty

Hema
Convenor

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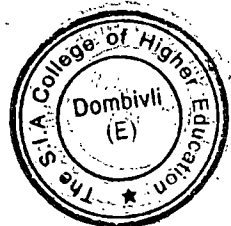
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	Business Communication-II		Class	FYBCOM-			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Group Communication					

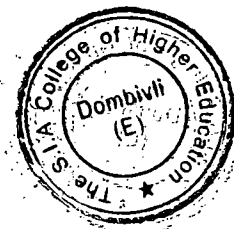
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 (Dr. Shilpa Malani)



1	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Communciation games, Assignments		NA	40	Students would discuss about group discussions as part of interview process. Also, they would assess the need and importance of meetings, conferences and public relations
2	Apply the managerial writing skills and correspondence skills in terms of good communication.	Business Correspondence: Trade letters	Classroom Activity-Letter writing.		NA	20	Students would be able to draft different trade letters.
	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Classroom Activity-Letter writing.			20	Students would be able to draft different trade letters.
3	Apply communication skills to draft report & summarizing.	Report writing & summarization	Classroom Activity-Letter writing.		NA	20	Students would be equipped with making feasibility and investigative reports.

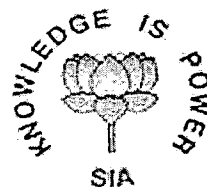
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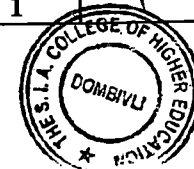


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TEACHING PLAN 2021-22

		Program		BCOM		
Name of the Teacher :		Hema Iyengar				
Course:		Business Economics II		Class	FYBCOM	A

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references		
				Planned	Taken				
January	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	a) Perfect Competition: Meaning and Features	2	2	PPT and Class Activity			
February			b) Monopoly: Meaning and Features	1	1	PPT and Class Exercise			
			c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve	2	2	PPT and Class Exercise			
			c) Short run and long run equilibrium of a firm and of industry	2	2	PPT			
			d) Sources of monopoly power	1	1	PPT and Class Activity			
			e) Short run and long run equilibrium of a firm under Monopoly	1	1	PPT and Class Activity			
			February	Explain the various terms used in market	Unit 2: Pricing and Output	a) Competitive and Monopolistic elements of monopolistic competition	2	1	PPT
b) Equilibrium of firm under monopolistic competition						2	2	PPT	
c) Monopolistic verses perfect competition	1	1				PPT and Class Exercise			
d) Excess capacity and inefficiency	1	1				PPT and Class Activity			



March	structure: monopolistic competition and oligopoly	and Output Decisions under Imperfect Competition	e) Debate over role of advertising, (topics to be taught using case studies from real life examples)	1	1	PPT and Class Activity
			f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market	1	1	
			g) Price rigidity, Cartels and price leadership models(with practical examples)	2	2	
March	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	a) Cost -plus (full cost)/mark-up pricing	1	1	PPT
			b) Marginal cost pricing	1	1	PPT and Class Exercise
			c) Mark up pricing	2	2	PPT and Class Exercise
			d) Discriminating pricing			PPT and Class Activity
			e) Multiple - product pricing	1	1	PPT
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1	1	PPT and Case Study
April	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	a) Meaning and importance of capital budgeting	2	2	PPT, Cases, and Class Activity
			b) Steps in capital budgeting	1	1	PPT, Cases, and Class
			c) Techniques of Investment appraisal: pa	1	1	PPT, Cases, and Class
			d) Net present value method	1		PPT, Cases, and Class
Revision			4	4	PPT, Cases, and Class	
Total			34	31		

Heina

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Mapping Course outcomes to Assessment

			Program:				
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics II		Class				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competition and monopoly
	Explain the various terms used in market structure: monopolistic competition and oligopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference between oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were able to relate how price of a product was dependent on various strategies



	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects		NA	NA	25	Students were able to differentiate between different methods of investment appraisal
			Class Activity				

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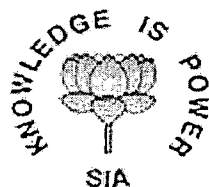
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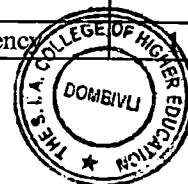
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics II	Class	FYBCOM	B		

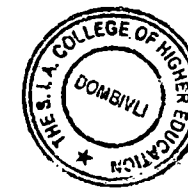
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	a) Perfect Competition: Meaning and Features	2	2	PPT and Class Activity	
February			b) Monopoly: Meaning and Features	1	1	PPT and Class Exercise	
			c) Perfect competition and Monopoly models as two extreme cases - profit maximisation and the competitive firm's supply curve	2	2	PPT and Class Exercise	
			c) Short run and long run equilibrium of a firm and of industry	2	2	PPT	
			d) Sources of monopoly power	1	1	PPT and Class Activity	
			e) Short run and long run equilibrium of a firm under Monopoly	1	1	PPT and Class Activity	
February	Explain the various terms used in market	Unit 2: Pricing and Output	a) Competitive and Monopolistic elements of monopolistic competition	2	1	PPT	
February			b) Equilibrium of firm under monopolistic competition	2	2	PPT	
			c) Monopolistic verses perfect competition	1	1	PPT and Class Exercise	
			d) Excess capacity and inefficiency	1	1	PPT and Class Activity	



March	structure: monopolistic competition and oligopoly	and Output Decisions under Imperfect Competition	e) Debate over role of advertising, (topics to be taught using case studies from real life examples)	1	1	PPT and Class Activity	
			f) Key attributes of oligopoly: Collusive and non-collusive oligopoly market	1	1		
			g) Price rigidity, Cartels and price leadership models(with practical examples)	2	2		
March	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	a) Cost -plus (full cost)/mark-up pricing	1	1	PPT	
			b) Marginal cost pricing	1	1	PPT and Class Exercise	
			c) Mark up pricing	2	2	PPT and Class Exercise	
			d) Discriminating pricing			PPT and Class Activity	
			e) Multiple - product pricing	1	1	PPT	
			f) Transfer pricing (case studies on how pricing methods are used in business world)	1	1	PPT and Case Study	
April	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	a) Meaning and importance of capital budgeting	2	1	PPT, Cases, and Class Activity	
			b) Steps in capital budgeting	1	1	PPT, Cases, and Class	
			c) Techniques of Investment appraisal: pa	1	1	PPT, Cases, and Class	
			d) Net present value method	1		PPT, Cases, and Class	
Revision				4	4	PPT, Cases, and Class	
Total				34	31		

Heina

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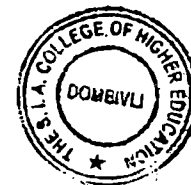


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Mapping Course outcomes to Assessment

			Program:				
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics II		Class				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
	Explain the various terms used in market structure: perfect competition and monopoly	Unit 1: Market Structure: Perfect Competition and Monopoly	Class Activity	NA	NA	25	students understood the difference between perfect competition and monopoly
	Explain the various terms used in market structure: monopolistic competition and oligopoly	Unit 2: Pricing and Output Decisions under Imperfect Competition	Class Activity	NA	NA	25	students understood the difference between oligopoly and monopolistic competition
	Evaluate different pricing practices that firms use	Unit 3: Pricing Practices	Class Activity	NA	NA	25	Students were able to relate how price of a product was dependent on various strategies



	Apply the concepts to real life cases for better understanding	Unit 4: Evaluating Capital Projects	Class Activity	NA	NA	25	Students were able to differentiate between different methods of investment appraisal
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Heina
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Convenor

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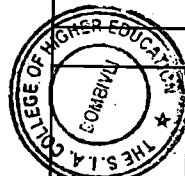
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TEACHING PLAN 2021-22					
Name of the Teacher : Kavitha Nadar			Program : BCom		
Course: Accountancy and Financial Management - II			Class : FYBCOM A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	4	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	10	PPT, MS - EXCEL & Test	
March	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
April	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3	3	Microsoft forms & Test
				30	30	

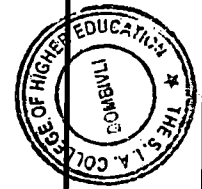
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Mapping Course outcomes to Assessment

Name of the Teacher : Kavitha Nadar	Program: BCOM	PRINCIPAL
Course : Accountng & Financial Management II	Class FYBCOM A	The S.A. College of Education DR. MANVI (E)



SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1URTIOQzVVSEpJU0haNDhFQk5VTIhZR1AwNS4u

	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNDJZWJFPODFEUVYzR1YzODFOS0xJSTVVVS4u

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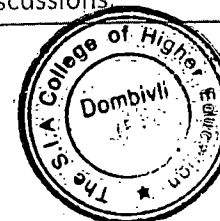
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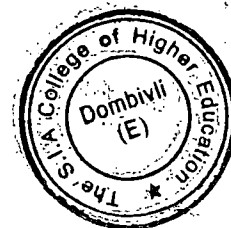
TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Business Communication-II	Class		FYBCOM- A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Group Communication					
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	7	4	<ul style="list-style-type: none"> Lecture PPT Q & A 	https://youtu.be/HMQIA-TIAsk https://youtu.be/YvpByidOevM https://youtu.be/cDEef3YSiBg



March	Understand the need, importance and types of meeting	Meetings	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	4	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/Smro12PXsW8
March	Understand the concept of Conference.	Committees and Conferences	Meaning, Importance & types of committees, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing.	3	2	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	
March/April	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	5	4	<ul style="list-style-type: none"> • Lecture • PPT • Q & A 	https://youtu.be/entculGz1LM

		Business Correspondence					
March	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	5	5	PPT, Lecture, Activity - letter writing.	



April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	5	4	PPT, Lecture, Activity - letter writing.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	5	5	PPT, Lecture, Activity - letter writing.	
			Total	35	28		

Shilpa
Faculty

Hema
Convenor

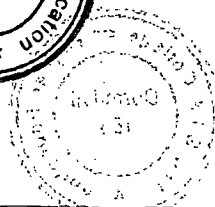
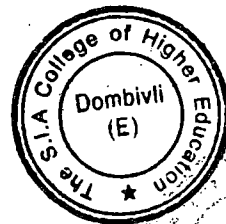
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Dr. Shilpa Malani						
Course :	Business Communication-II	Class	FYBCOM-				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
		Group Communication					

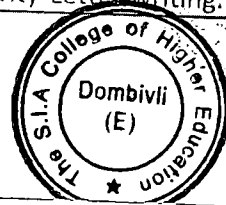


DR. SHILPA MALANI
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1	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Communciation games, Assignments				Students would discuss about group discussions as part of interview process. Also, they would assess the need and importance of meetings, conferences and public relations
2	Apply the managerial writing skills and correspondence skills in terms of good communication.	Business Correspondence: Trade letters	Classroom Activity-Letter writing.		NA	40	Students would be able to draft different trade letters.
	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Classroom Activity-Letter writing.		NA	20	Students would be able to draft different trade letters.
3	Apply communication skills to draft report & summarizing.	Report writing & summarization	Classroom Activity-Letter writing.		NA	20	Students would be equipped with making feasibility and investigative reports.

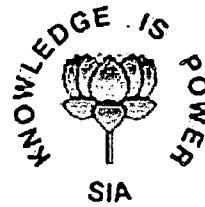
Mika
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Neena
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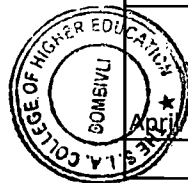
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TEACHING PLAN 2021-22						
Name of the Teacher : Kavitha Nadar			Program : BCom			
Course: Accountancy and Financial Management - II			Class : FYBCOM <i>AB</i>			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	4	4	PPT, MS - EXCEL & Test	
February	Compute the amount of claim for loss of stock, Accounting treatment of fire insurance claims	Fire Insurance Claims	Sums on Fire Insurance Claims	10	10	PPT, MS - EXCEL & Test	
March	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Debtors Method	9	9	PPT, MS - EXCEL & Test	
April	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Stock Debtors Method	4	4	PPT, MS - EXCEL & Test	



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	3	3	Microsoft forms & Test
				30	30	

Kavitha
Faculty

Hema
Convenor

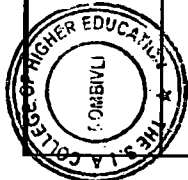
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Mapping Course outcomes to Assessment

PRINCIPAL

Name of the Teacher : Kavitha Nadar	Program: BCOM	The S.I.A College
Course : Accounting & Financial Management II	Class FYBCOM B	Education

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Compute the amount of claim for loss of stock, Accounting treatment of fire insurnace claims	Fire Insurance Claims	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1URTIOQzVVSEpJU0haNDhFQk5VTIhZR1AwNS4u

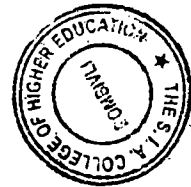


	Learn application of Branch Accounting for small branches by Debtor system and for big branches by stock and debtors system.	Branch Accounts	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UNDJZWjFPODFEUVYzR1YzODFOS0xJSTVVVS4u

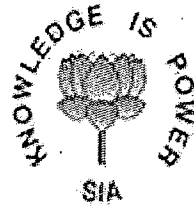

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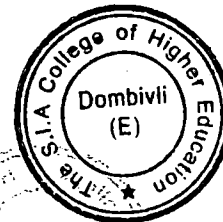


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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II	Class	FYBCOM - A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	09	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f h Detgg https://youtu.be/b5vitw3GhfA

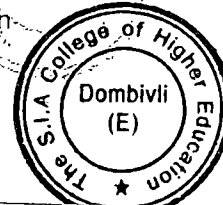


DR. SHILPA MALANI
 Head of Department
 Environmental Studies
 (S.I.A. College of Higher Education)

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgI https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	7	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySjTcqQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/apSe8pWu0Ds https://youtu.be/V57N20KId1Q

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PPT, Verbal Q & A, Videos

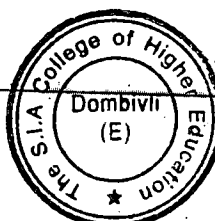
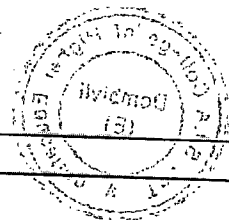
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Mapping Course outcomes to Assessment

Name of the Teacher :	Dr. Shilpa Malani	Program:	BCOM
Course	Environmental studies-II	Class	FYBCOM

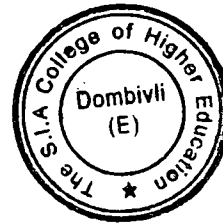
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

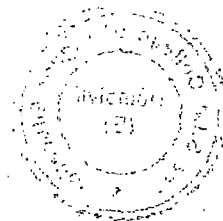
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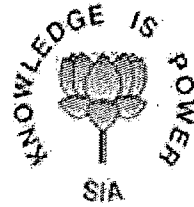
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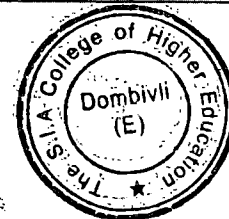




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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II		Class	FYBCOM- B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	8	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f_h_Detqg https://youtu.be/b5vitw3GhfA

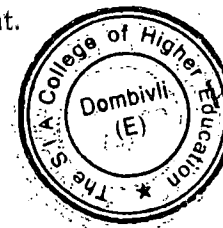


Dr. Shilpa Malani
 Head of Department
 Environmental Studies

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgl https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	6	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySiTcgQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	6	PPT, Verbal Q & A, Videos.	https://youtu.be/apSe8pWuODs https://youtu.be/V57N2OKId1Q

Blit
Faculty

Arna
Convenor



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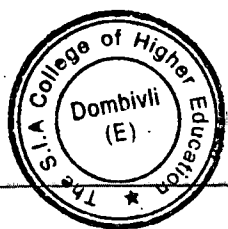
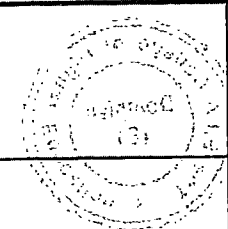
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DOMBIVLI (E)

Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani				
Course	Environmental studies-II	Class	FYBCOM- B		

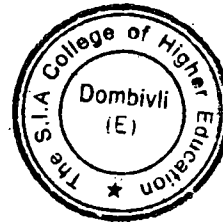
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



	Have higher levels of awareness and sensitivity regarding Environment and 4 related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

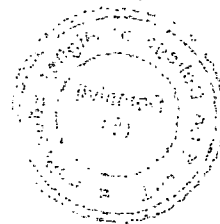
Shirke
Faculty

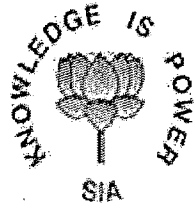
Shirke
Convenor



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Principal

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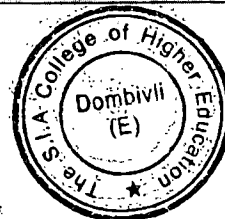




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TEACHING PLAN 2020-21						
			Program	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II		Class	FYBCOM- B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Classification of solid wastes - Types and Sources of Solid Waste; Effects of Solid Waste Pollution impacts; Solid Waste Health hazards, Environmental Management - Solid waste management in Mumbai - Schemes and initiatives run by MCGM - Role of citizens in Waste Management in Urban and Rural areas.	10	8	PPT, Verbal Q & A, Videos, Project based learning	https://youtu.be/q1f h Detgg https://youtu.be/b5vitw3GhfA

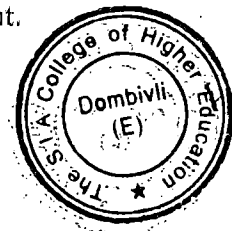


38/01/2021
 Dr. Shilpa Malani
 (Principal)

Feb	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Environmental Problems Associated with Agriculture : Loss of Productivity, Land Degradation, desertification - Uneven Food Production - Hunger, Malnutrition and Food Security - Sustainable Agriculture practices. Environmental Problems Associated with Industries - pollution - Global warming, Ozone Layer Depletion, Acid rain Sustainable Industrial practices Green Business and Green Consumerism, Corporate Social Responsibility towards environment.	8	7	PPT, Verbal Q & A, Videos	https://youtu.be/DPgtdEw5lgl https://youtu.be/y7uDAA3VHk
March	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Tourism: Meaning, Nature, Scope and importance - Typology of tourism classification; Tourism potentials in India and challenges before India; New Tourism Policy of India; Consequences of tourism: Positive and Negative Impacts on Economy, Culture and Environment - Ecotourism.	8	6	PPT, Verbal Q & A, Videos, Experiential based learning	https://www.youtube.com/watch?v=g3pySjTcqQQ&t=1s
April	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Environmental movements in India: Save Narmada Movement, Chipko Movement, Concept, need and relevance; Concept of ISO 14000 and 16000; Concept of Appiko Movement, Save Western Ghats Movement; Environmental Management: Carbon Bank and Carbon Credit, EIA, ecological footprint; Environment Protection Acts; Concept and components of Geospatial Technology - Applications of GST in Environmental Management.	8	6	PPT, Verbal Q & A, Videos.	https://youtu.be/apSe8pWu0Ds https://youtu.be/V57N2OKid1Q

Devine
Faculty

Devine
Convener

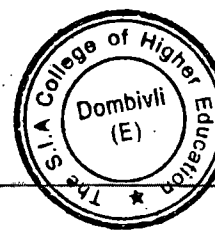
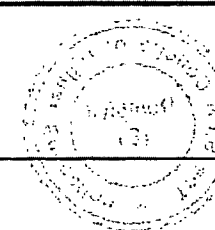


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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Dr. Shilpa Malani					
Course	Environmental studies-II	Class	FYBCOM- B			

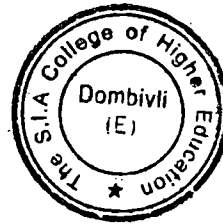
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	Gain more understanding regarding working of Environmental Processes.	Unit 1: Solid waste management for sustainable society	Project / presentation	NA	NA	25	Students became more extrovert
2	Gain a sound base to involve actively in working towards the resolution of environmental problems to the best of Individual capacity.	Unit 2: Agriculture and Industrial development	Class Activity	NA	NA	25	Peer learning found valuable
3	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 3: Tourism and environment	Project / presentation	NA	NA	25	Students became more participative in classroom



4	Have higher levels of awareness and sensitivity regarding Environment and related problems	Unit 4: Environmental Movements and management	Class Activity	NA	NA	25	Students realized the need of human concerns for the environment in which they live in daily routine life.

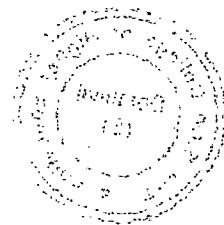
Shriya
Faculty

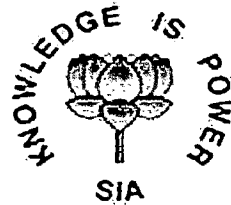
Shriya
Convenor



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Principal

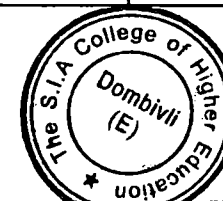
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course:	Accountancy and Financial Management II	Class		FYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Accounting for consignment transactions, Valuation of stock Invoicing of goods at higher price(excluding overriding commission, normal/abnormal losses)	4	2	Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Feb/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	10	10	Problem solving through excel	
Mar/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	2	2	Problem solving through excel	



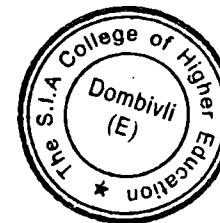
Mar/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	12	8	Powerpoint Presentation for basic concepts and Problem solving through excel
Apr/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6	6	Problem solving through excel
				34	28	

Sabale
Faculty

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Convenor

Principal *[Signature]*

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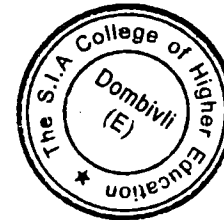
Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management II		Class	FYBCOM (A)			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Test	NA	NA	25	
2	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Test	NA	NA	25	

Salochna
Faculty

Mrs. Salochna Nagdev
Convenor



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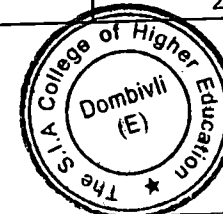
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TEACHING PLAN 2021-22

		Program		BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Accountancy and Financial Management II Class		FYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Accounting for consignment transactions, Valuation of stock Invoicing of goods at higher price(excluding overriding commission, normal/abnormal losses)	4	2	Powerpoint Presentation for basic concepts, Problem Solving and Quiz	
Feb/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	10	8	Problem solving through excel	
Mar/22	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Problems on consignment Accounting	2	2	Problem solving through excel	



Mar/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	12	8	Powerpoint Presentation for basic concepts and Problem solving through excel
Apr/22	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Ascertaining missing figures and preparing Final accounts	6	6	Problem solving through excel
				34	26	

Salochna
Faculty

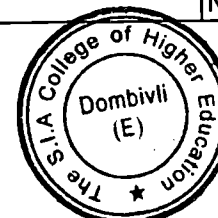
Shenoi
Convenor

Principal

Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Mrs. Salochna Nagdev					
Course :	Accountancy and Financial Management II		Class	FYBCOM (B)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand and apply the consignment accounting in actual practice	Consignment Accounts	Test	NA	NA	25	

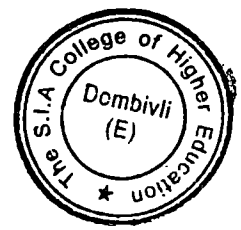


	Learn to prepare Final Accounts from incomplete records and apply the same in actual practice	Accounting from Incomplete Records	Test	NA	NA	25	
2							

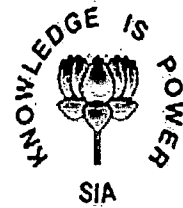
Satish
Faculty

[Signature]
Convenor

Principal *[Signature]*



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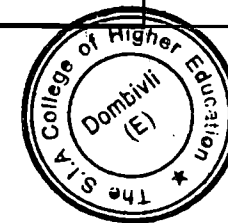


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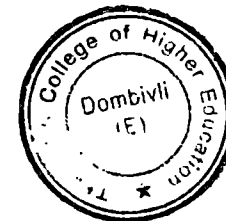
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:		Commerce II		Class: FYBCOM (A)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services – Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.	8	08	Power Point Presentation, Class room quiz, Video	https://www.youtube.com/watch?v=zRA_Tp4OtKw



February and March	Analyse the changes which are taking place in the retailing sector	Retailing	<p>Introduction: Concept of organized and unorganized retailing , Trends in retailing, growth of organized retailing in India, Survival strategies for unorganized Retailers</p> <p>Retail Format: Store format, Non – Store format, Store Planning, design and layout</p> <p>Retail Scenario: Retail Scenario in India and Global context – Prospects and Challenges in India. Mall Management – Retail Franchising. FDI in Retailing, Careers in Retailing</p>	9	07	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=yDOs5Y8eRnA
March and April	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	<p>ITES Sector: Concept and scope of BPO, KPO, LPO and ERP.</p> <p>Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking –Opening of Insurance sector for private players, FDI and its impact on Banking and Insurance Sector in India</p> <p>Logistics: Net working – Importance – Challenges</p>	8	07	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=IS2Bobram64

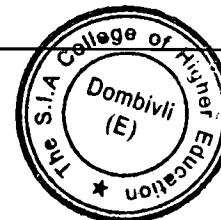


April	Understand the scope and functioning of E-Commerce	E-Commerce	Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce Types of E-Commerce: Basic ideas and Major activities of B2C, B2B, C2C. Present status of E-Commerce in India: E Transition to E-Commerce in India, Transition Challenges for Indian Corporates; on-line Marketing Research.	8	06	Power Point Presentation, Quiz, Video	https://www.youtube.com/watch?v=Zzs6kLlkAUQ
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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course : Commerce II			Class: FYBCOM				

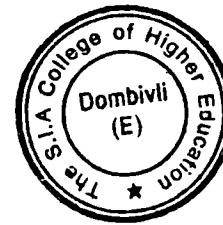
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=zRA_Tp4OtKw




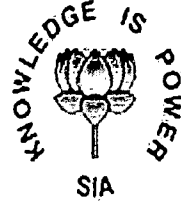
2	Analyse the changes which are taking place in the retailing sector	Retailing	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=yDOs5Y8eRnA
3	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=IS2Booram64
4	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=Zzs6kLlkAUQ


Faculty


Convenor



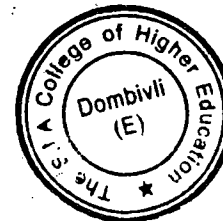
Principal

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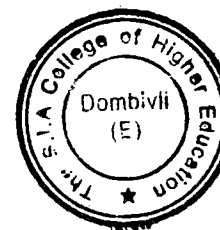
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TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :	Mrs. Babita Nagdev						
Course:	Commerce II			Class: FYBCOM (B)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January and February	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Introduction: Meaning, Characteristics, Scope and Classification of Services – Importance of service sector in the Indian Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people Service Strategies: Market research and Service development cycle, Managing demand and capacity, opportunities and challenges in service sector.	8	08	Power Point Presentation, Class room quiz, Video	https://www.youtube.com/watch?v=zRA_Tp4OtKw



February and March	Analyse the changes which are taking place in the retailing sector	Retailing	<p>Introduction: Concept of organized and unorganized retailing , Trends in retailing, growth of organized retailing in India, Survival strategies for unorganized Retailers</p> <p>Retail Format: Store format, Non – Store format, Store Planning, design and layout</p> <p>Retail Scenario: Retail Scenario in India and Global context – Prospects and Challenges in India. Mall Management – Retail Franchising. FDI in Retailing, Careers in Retailing</p>	9	08	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=yDOs5Y8eRnA
March and April	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	<p>ITES Sector: Concept and scope of BPO, KPO, LPO and ERP.</p> <p>Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking – Opening of Insurance sector for private players, FDI and its impact on Banking and Insurance Sector in India</p> <p>Logistics: Networking – Importance – Challenges</p>	8	06	Power Point Presentation , Quiz, Video	https://www.youtube.com/watch?v=IS2Bobr am64

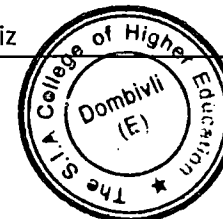


April	Understand the scope and functioning of E-Commerce	E-Commerce	Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce Types of E-Commerce: Basic ideas and Major activities of B2C, B2B, C2C. Present status of E-Commerce in India: E-Transition to E-Commerce in India, Transition Challenges for Indian Corporates; on-line Marketing Research.	8	07	Power Point Presentation, Quiz, Video	https://www.youtube.com/watch?v=Zzs6kLlkAUQ
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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher : Mrs. Babita Nagdev							
Course : Commerce II			Class: FYBCOM				

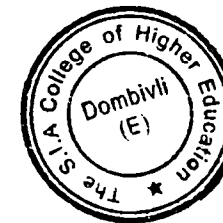
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the important types of services, opportunities and challenges faced by service marketers	Concept of Services	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=zRA_Tp4OtKw



2	Analyse the changes which are taking place in the retailing sector	Retailing	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=yDOs5Y8eRnA
3	Evaluate the recent trends in the service sector	Recent Trends in Service Sector	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=IS2BoBrAm64
4	Understand the scope and functioning of E-Commerce	E-Commerce	Class Room Quiz	NA	NA	25	https://www.youtube.com/watch?v=Zzs6kLkAUQ

Chhavi
Faculty

Hema
Convenor



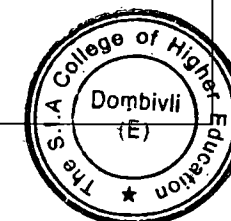
Principal

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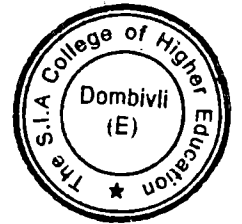


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TEACHING PLAN 2021-22							
Name of the Teacher :		Sreekala Nair	Program	COMMERCE			
Course:	Mathematical and Statistical Techniques II	BCOM	Class	FY BCOM DIV B			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb-March	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Concept of real functions: Constant function, linear function, $x^n, e^x, \log x$. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Derivative of functions: Derivative as rate measure, Derivative of $x^n, e^x, \log x$. Rules of derivatives: Scalar multiplication, sum, difference, product, quotient, (Statements only), Simple problems. Second order derivatives.	6	7	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
March	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT II Interest and Annuity	Interest: Simple Interest, Compound Interest (Nominal & Effective Rate of Interest), Calculations involving upto 4 time periods.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Effective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	7	PPT AND PROBLEM SOLVING	



March-April	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	9	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM
			Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients , Finding the equations of Regression lines by method of Least Squares.	6	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM



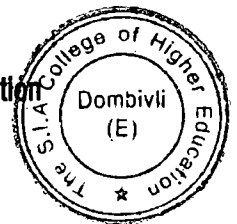
Jan-Feb	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numbers.	UNIT IV Time series and Index Numbers	Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	7	PPT AND PROBLEM SOLVING	
			Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Laspeyres's, Paasche's, Dornbusch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
April	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson, Continuous Probability Distribution: Normal Distribution.	15	12	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	

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Mapping Course outcomes to Assessment

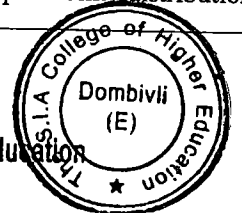
			Program:	BCOM			
Name of the Teacher :		Sreekala Nair					
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A			
SNO	Course Outcome	Topic linked	Assessment method	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT II Interest and Annuity	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20		Students will be able to interpret the strength of relationship between variables
4	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA			Students will be able to recognize different types of probability distribution

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			Program:	BCOM			
Name of the Teacher :		Pranjalee K.					
Course :	Mathematical and Statistical Techniques II		Class	FY BCOM DIV A			

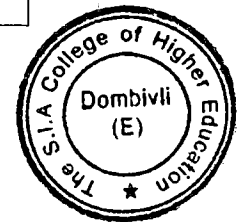
SNO	Course Outcome	Topic linked	Assessment method	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Class Activity, Tutorial, Quiz	NA	20	100	Students will be able to understand, identify and apply derivatives in economics and business.
2	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table .	UNIT II Interest and Annuity	Class Activity, Tutorial, Quiz	NA	20		Students will be able to understand simple and compound interest.
3	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Class Activity, Tutorial, Quiz	NA	20		Students will be able to interpret the strength of relationship between variables
4	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numebers.	UNIT IV Time series and Index Numbers	Class Activity, Tutorial, Quiz	NA	20		Students will be able to calculate trend values and Index numbers
5	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Class Activity, Tutorial, Quiz	NA			Students will be able to recognize different types of probability distribution

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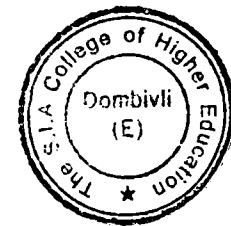


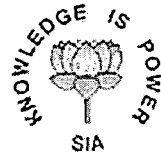
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TEACHING PLAN 2021-22

		Program	COMMERCE		
Name of the Teacher :	Pranjalee Kurundkar				
Course:	BCOM	Class	FY BCOM DIV A		

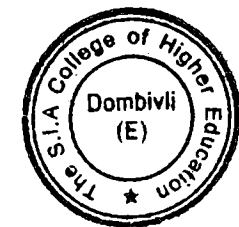
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb - March	CO1: To understand, identify and apply the concept of rate of change in economics and business	UNIT I Functions, Derivatives and Their Applications	Concept of real functions: Constant function, linear function, $x^n, e^x, a^x, \log x$. Demand, Supply, Total Revenue, Average Revenue, Total cost, Average cost and Profit function. Equilibrium Point, Break-even point.	4	4	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Derivative of functions: Derivative as rate measure, Derivative of $x^n, e^x, a^x, \log x$. Rules of derivatives: Scalar multiplication, sum, difference, product, quotient. (Statements only), Simple problems. Second order derivatives.	6	6	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Applications: Marginal Cost, Marginal Revenue, Elasticity of Demand. Maxima and Minima for functions in Economics and Commerce.	5	4	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
March	CO2: To define the concept of interest, distinguish between Simple and Compound Interest, Present and Future Value and apply it to find Amortisation table.	UNIT II Interest and Annuity	Interest: Simple Interest, Compound Interest (Nominal & Effective Rate of Interest), Calculations involving up to 4 time periods.	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Annuity: Annuity Immediate and its Present value, Future value. Equated Monthly Installments (EMI) using reducing balance method & amortization of loans. Stated Annual Rate & Effective Annual Rate Perpetuity and its present value. Simple problems involving up to 4 time periods.	10	9	PPT AND PROBLEM SOLVING	

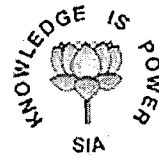




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TEACHING PLAN 2021-22							
			Program	COMMERCE			
Name of the Teacher :	Pranjalee Kurundkar						
Course:	BCOM		Class	FY BCOM DIV A			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
March - April	CO3: To understand ,interpret and analyse the strength of linear relation between bivariate data and the prediction of unknown data using a known data	UNIT III Bivariate Linear Correlation and Regression	Correlation Analysis: Meaning, Types of Correlation, Determination of Correlation: Scatter diagram, Karl Pearson's method of Correlation Coefficient (excluding Bivariate Frequency Distribution Table) and Spearman's Rank Correlation Coefficient.	9	8	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
			Regression Analysis: Meaning, Concept of Regression equations, Slope of the Regression Line and its interpretation. Regression Coefficients (excluding Bivariate Frequency Distribution Table), Relationship between Coefficient of Correlation and Regression Coefficients , Finding the equations of Regression lines by method of Least Squares.	6	6	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	





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TEACHING PLAN 2021-22						
			Program	COMMERCE		
Name of the Teacher :		Pranjalee Kurundkar				
Course:		BCOM	Class	FY BCOM DIV A		

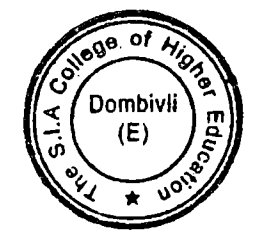
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan - Feb	CO4: To be able to define, describe and calculate trend lines and trend values by using various time series methods and index numbers.	UNIT IV Time series and Index Numbers	Time series: Concepts and components of a time series. Representation of trend by Freehand Curve Method, Estimation of Trend using Moving Average Method and Least Squares Method (Linear Trend only). Estimation of Seasonal Component using Simple Arithmetic Mean for Additive Model only (For Trend free data only). Concept of Forecasting using Least Squares Method.	10	9	PPT AND PROBLEM SOLVING	
Jan - Feb			Index Numbers: Concept and usage of Index numbers, Types of Index numbers, Aggregate and Relative Index Numbers, Laspeyres's, Paasche's, Dornbusch-Bowley's, Marshall-Edgeworth and Fisher's ideal index numbers, Test of Consistency: Time Reversal Test and Factor Reversal Test. Chain Base Index Nos. Shifting of Base year. Cost of Living Index Numbers, Concept of Real Income, Concept of Wholesale Price Index Number. (Examples on missing values should not be taken)	5	5	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	
April	CO5: To define and recognize different types of probability distribution and its application.	UNIT V Elementary Probability Distributions	Probability Distributions: Discrete Probability Distribution: Binomial, Poisson, Continuous Probability distribution: Normal Distribution.	15	14	PPT AND PROBLEM SOLVING, QUIZ, TUTORIAL, GOOGLE CLASSROOM	

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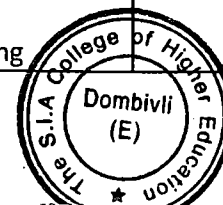
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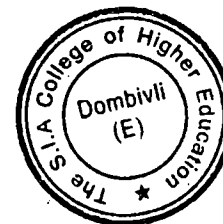
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :		Mrs. Salochna Nagdev				
Course:		Accountancy and Financial Management IV	Class	SYBCOM (A)		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec/21	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basis of allocation, Problems Solving	6	5	Powerpoint Presentation, Excel and Quiz
Jan/22	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving	8	8	Problem Solving through Excel



Feb/22	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Introduction of basic terms: Types of companies, nature and formation of companies, Shares, Debentures, Share Capital, Reserves and surplus, types of assets and liabilities, dividen, format of Balance Sheet (Only theory) Issue of shares: Different modes IPO, Private Placements, Preferential, Rights, ESO, SWEAT and ESCROW account, Issue of shares at par, premium and discount, Under subscription and Over subscription of shares, forfeiture and reissue of forfeited shares, issue of shares for consideration other than cash. (Only theory)	6	6	Powerpoint Presentation, basic problems through excel	
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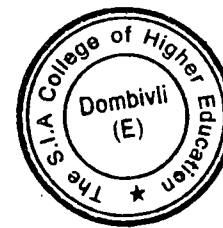
Mar/22	Understand the basics of Company Accounts and apply the same in actual practice		Issue of Debentures: types of Debentures, Issue of debentures at par, premium and discount, Issue of Debentures with consideration of Redemption, Issue of debentures for cash receivable in instalments or at a time Issue of debentures for consideration other than cash. (Only theory)	6	5	problems through excel and quiz	
	Total			26			

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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management IV	Class SYBCOM (A)					

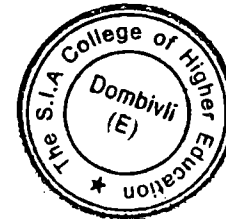
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Test	NA	NA	25	
2	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Test	NA	NA	25	

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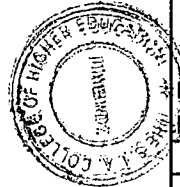


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TEACHING PLAN 2021-22

		Program : BCom				
Name of the Teacher : Kavitha Nadar						
Course: Accountancy and Financial Management - IV		Class : SYBCOM A				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	5	PPT, MS - EXCEL & Test	
December	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	8	PPT, MS - EXCEL & Test	
January	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	
February	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	



March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	2	2	PPT, MS - Excel, Microsoft Forms
				30	30	

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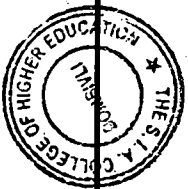
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Mapping Course outcomes to Assessment

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Name of the Teacher : Kavitha Nadar		Program: BCOM		The S.I.A. College of Higher Education	
Course Accounting & Financial Management IV		Class : SYBCOM A		DOMBIVLI (E)	



SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference shares	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UQzFIUDRTVjI4UIdNRKU0SIRHSDWREpCVy4u

	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UQzFIUDRTVjI4UldNRkU0SIRHSDdWREpCVy4u

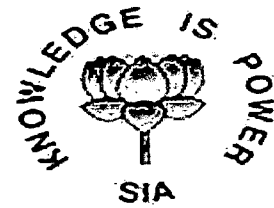
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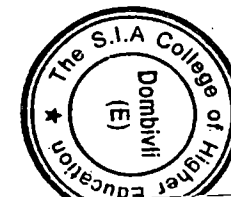
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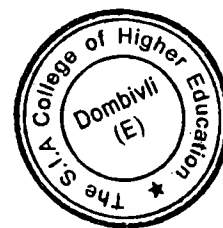


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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Accountancy and Financial Management IV	Class	SYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/21	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Principles of ascertainment, Preparation of separate combined, columnar Profit and Loss Account including different basis of allocation, Problems Solving	6	7	Powerpoint Presentation, Excel and Quiz	
Jan/22	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Problems Solving	8	8	Problem Solving through Excel	



Feb/22	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Introduction of basic terms: Types of companies, nature and formation of companies, Shares, Debentures, Share Capital, Reserves and surplus, types of assets and liabilities, dividen, format of Balance Sheet (Only theory) Issue of shares: Different modes IPO, Private Placements, Preferential, Rights, ESO, SWEAT and ESCROW account, Issue of shares at par, premium and discount, Under subscription and Over subscription of shares, forfeiture and reissue of forfeited shares, issue of shares for consideration other than cash. (Only theory)	6	G	Powerpoint Presentation, basic problems through excel	
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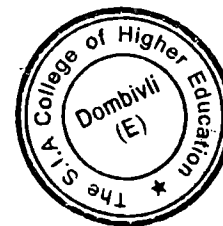


Mar/22	Understand the basics of Company Accounts and apply the same in actual practice		Issue of Debentures: types of Debentures, Issue of debentures at par, premium and discount, Issue of Debentures with consideration of Redemption, Issue of debentures for cash receivable in instalments or at a time Issue of debentures for consideration other than cash. (Only theory)	6	5	problems through excel and quiz	
	Total			26	26		

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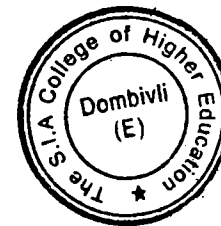
			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Accountancy and Financial Management IV	Class SYBCOM (B)					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remark
1	Understand the basis of ascertainment of profit prior to incorporation and preparation of company Balance Sheet	Ascertainment and Treatment of Profit Prior to Incorporation	Test	NA	NA	25	
2	Understand the basics of Company Accounts and apply the same in actual practice	Introduction to Company Accounts	Test	NA	NA	25	

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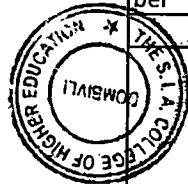


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TEACHING PLAN 2021-22

Name of the Teacher : Kavitha Nadar		Program : BCom	
Course: Accountancy and Financial Management - IV		Class : SYBCOM B	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	5	PPT, MS - EXCEL & Test	
December	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference Shares	Sums on Redemption of Preference Shares	6	8	PPT, MS - EXCEL & Test	
January	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	
February	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Sums on Redemption of Debentures	8	8	PPT, MS - EXCEL & Test	



	To Evaluate the students performance pre - exam					PPT, MS - Excel, Microsoft Forms	
March		Revision	REvision of MCQ & Sums from all modules and conducted test	2	2		
				30	30		

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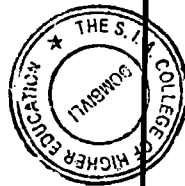
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Mapping Course outcomes to Assessment

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Name of the Teacher : Kavitha Nadar	Program: BCOM	The S.I.A. College of Higher Education
Course Accounting & Financial Management IV	Class : SYBCOM B	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
	Learn Various Provisions of the Companies Act 2013 regarding preference shares and their redemption, Also learn the purpose & Accounting Treatment of redemption of preference shares	Redemption of Preference shares	Test	NA	NA	25 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQzFIUDRTVjI4UldNRkUOSIRHSDdWREpCVy4u



	Understand various methods and accounting treatment of redemption of debentures	Redemption of Debentures	Test	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQzFIUDRTVjI4UIdNRkU0SIRHSDdWREpCVy4u

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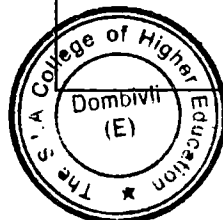
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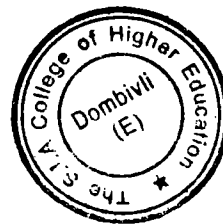
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Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22							
				Program: BCOM			
Name of the Teacher :		Mrs. Babita Nagdev					
Course:		Commerce IV		Class: SYBCOM			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and Inventory Management	Production Management: Objectives, Scope Production Planning and Control: Steps, Importance Production Systems: Concepts, Types- Continuous and Intermittent Productivity: Inventory Management- Objectives, Inventory Control- Techniques Scientific Inventory Control System- Importance Concept, Factors Influencing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8L11BIVkvXyAqiKxUNOk1VDBWOTBJNFRUIQ0WTZWWDNGWEdGNy4u



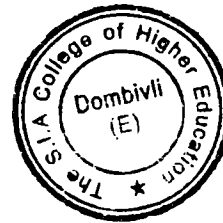
<p>December and January</p>	<p>Analyse about various dimensions of quality with the help of different quality management techniques</p>	<p>Quality Management</p>	<p>Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM-Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality</p>	<p>10</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUN0k1VDBWOTBJNFRUIQ0WTZWWDNGW EdGNy4u</p>
<p>February</p>	<p>Understand about the Indian Financial Markets and their functioning</p>	<p><i>Indian</i> Financial System</p>	<p>Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function of SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.</p>	<p>10</p>	<p>11</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhPUEhZT1VSVE5TTFJCMDISV1NMT S4u</p>



<p>March</p>	<p>Know about the recent trends in finance</p>	<p>Recent Trends in Finance</p>	<p>Mutual Funds- Advantages and Limitationd, Types, Factors responsible for growth of mutual funds- systematic Investment Plan. Commodity Market- Categories, Derivatives Market: Types, Participants, Types of Derivaties Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role of Self Help Groups</p>	<p>11</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1VSK5EN0VFWU5E NC4u</p>
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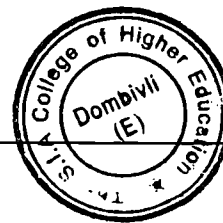
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the T	Mrs. Babita Nagdev					
Course :	Commerce IV		Class SYBCOM			

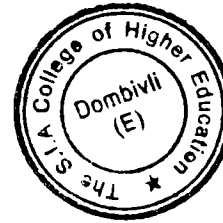
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand about the basics of production management and inventory management	Production and Inventory Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFNRUIQ0WTZWWDNGWEdGNy4u
2	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFNRUIQ0WTZWWDNGWEdGNy4u
3	Understand about the Indian Financial Markets and their functioning	<i>Indian</i> Financial System	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhPUEhZT1VSVE5TTFJCMDISV1NMTS4u



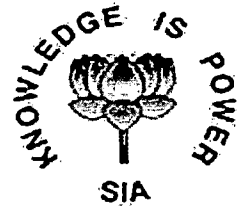
	Know about the recent trends in finance	Recent Trends in Finance	Quiz	NA	NA	25	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1Vsk5ENOVFWU5ENC4u
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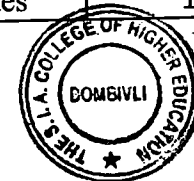
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22

Program: BCOM						
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce IV	Class: SYBCOM (B)				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November and December	Understand about the basics of production management and inventory management	Production and Inventory Management	Production Management: Objectives, Scope Production Planning and Control: Steps, Importance Production Systems: Concepts, Types- Continuous and Intermittent Productivity: Inventory Management- Objectives, Inventory Control- Techniques Scientific Inventory Control System- Importance Concept, Factors Influencing Productivity, Measures for Improving Productivity Inventory Management- Objectives, Inventory Control- Techniques	12	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUN0k1VDBWOTBJNFNRUIQOWTZWWDNGWEdGNy4u



December and January

Analyse about various dimensions of quality with the help of different quality management techniques

Quality Management

Introduction to Quality:
 Dimensions of Quality, Cost of Quality: Types- Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circles: Features, Quality Management Tools: TQM- Importance, Six Sigma- Process, ISO 9000- Certification Procedure, Kaizen- Process, Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality

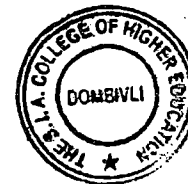
February

Understand about the Indian Financial Markets and their functioning

Indian
Indian Financial System

Indian Financial Market: Structure, Primary Market- IPO Procedure Dematerialisation: Process, Role of Depositories: NSDL and CDSL. SEBI: Function of SEBI, Investors protection measures of SEBI, Stock Exchange- Functions, Speculations. Credit Rating: Advantages, Credit Rating Agencies in India- CRISIL, CARE, and ICRA.

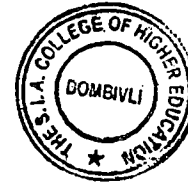
10	10	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUN0k1VDBWOTBJNFNRUIQOWTZWWDNNGWEdGNy4u
10	11	PPT, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxURVdNTjhpUEhZT1VSVE5TTFJCMDISV1NMTS4u



<p>March</p>	<p>Know about the recent trends in finance</p>	<p>Recent Trends in Finance</p>	<p>Mutual Funds- Advantages and Limitationd, Types, Factors responsible for growth of mutual funds- systematic Investment Plan. Commodity Market- Categories, Derivatives Market: Types, Participants, Types of Derivatives Instruments. Start-up Ventures- Concept, Sources of Funding. Micro Finance- Importance, role of Self Help Groups</p>	<p>11</p>	<p>10</p>	<p>PPT, Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1VSk5ENQVFWU5E NC4u</p>
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the Teacher	Mrs. Babita Nagdev					
Course :	Commerce IV		Class SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand about the basics of production management and inventory management	Production and Inventory Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNOk1VDBWOTBJNFRUIQ0WTZWWDNNGWEdGNy4u
2	Analyse about various dimensions of quality with the help of different quality management techniques	Quality Management	Quiz	NA	NA	
3	Understand about the Indian Financial Markets and their functioning	an Financial Sys	Quiz	NA	NA	



	4	Know about the recent trends in finance	Recent Trends in Finance	Quiz	NA	NA	25	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUQzExUVcxU0FNNE83SU1Vsk5ENOVFWU5ENC4u
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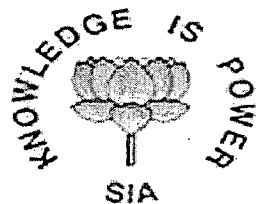
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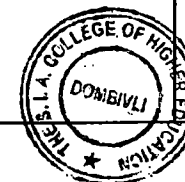
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics IV	Class	SYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
			Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	1	PPT and Class Exercise	
			Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2	PPT and Class Exercise	
December			Relation between Efficiency, Markets and Government	1	1	PPT and Real Examples	
			Concept of public goods and role of government	2	2	PPT	
December	Analyze the sources		Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
			Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2	1		



	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influencing incidence of taxation	2	2	PPT	
January			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	1	1	PPT	
			Redistributive and anti-inflationary nature of taxation and its implications	1	1	PPT, Class Activity, Real Examples	
January	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
			Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2		
February			Public debt: classification - burden of debt finance: internal and external- public debt and	2	2	PPT and Class Exercise	
February	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Fiscal Policy: meaning, objectives, constituents, limitations	3	2	PPT and Class Exercise	
			Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
			Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March			Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
			Revision	4	4		



	Total	38	35		
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Hema
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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher : Mrs. Hema Iyengar					
Course :	Business Economics IV	Class	SYBCOM	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	Students understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Class Activity	NA	NA	25	Students justified different areas where governments spend, and why governments have to go for public debt.
	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Class Activity	NA	NA	25	Students understood the concept of budget and why financial administration is needed to improve performance of government.

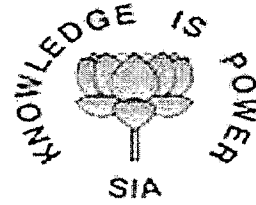
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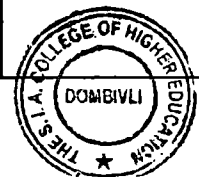
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TEACHING PLAN 2021-22						
			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics IV	Class	SYBCOM	B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Meaning and Scope of Public Finance	1	1	PPT and Class Activity	
			Major Fiscal Functions: Allocation, Distribution, and stabilization function	1	1	PPT and Class Exercise	
			Principle of Maximum Social Advantage: Dalton and Musgrave Views, Principle in Practice, Limitations	2	2	PPT and Class Exercise	
Relation between Efficiency, Markets and Government			1	1	PPT and Real Examples		
December			Concept of public goods and role of government	2	2	PPT	
December	Analyze the sources		Sources of Public Revenue: Tax and Non-Tax Revenue	2	1	PPT and Class Activity	
			Objectives of Taxation - Canons of taxation- types of taxes: direct and indirect- tax base and rates of taxation: proportional, progressive and regressive	2	1		



	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	shifting of tax burden: impact and incidence of taxation- processes- Factors influencing incidence of taxation	2	2	PPT	
January			Economic effects of taxation: on income and wealth, consumption, savings, investment and production	1	1	PPT	
			Redistributive and anti-inflationary nature of taxation and its implications	1	1	PPT, Class Activity, Real Examples	
January	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Public Expenditure: Canons, classification, economic effects of public spending- on production, consumption, distribution, employment and stabilization, theories of public expenditure: Wagner's hypothesis and Wiseman Peacock hypothesis, causes of growth in public expenditure	3	3	PPT and Class Exercise	
			Significance of public expenditure: social security contributions- low income support and social insurance programs	2	2		
February			Public debt: classification - burden of debt finance: internal and external- public debt and	2	2	PPT and Class Exercise	
February	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Fiscal Policy: meaning, objectives, constituents, limitations	3	2	PPT and Class Exercise	
			Contra cyclical fiscal policy and discretionary fiscal policy: principles of sound and functional finance	3	3	PPT	
			Budget: meaning, objectives, types-structure of union budget, deficit concepts- fiscal responsibility and budget management act	3	3	PPT and Class Exercise	
March			Intergovernmental fiscal relations: fiscal federalism and fiscal decentralization- central state financial relations-14th finance commission recommendations	3	3	PPT and Class Exercise	
			Revision	4	4		



	Total	38			
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Faculty

Hema
Convenor

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Mapping Course outcomes to Assessment

		Program:	BCOM		
Name of the Teacher :	Mrs. Hema Iyengar				
Course :	Business Economics IV	Class	SYBCOM	B	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Remarks
	Understand the basic concepts and theories of Indian public finance	Unit 1: Role of Government in an Economy	Class Discussion	NA	NA	25	Students understood why government is important in the functioning of any
	Analyze the sources of public revenue for the government	Unit 2: Public Revenue	Class Activity	NA	NA	25	Students discussed the various sources of revenue for the government



	Analyze the sources of public expenditure for the government	Unit 3: Public Expenditure and Public Debt	Class Activity	NA	NA	25	Students justified different areas where governments spend, and why governments have to go for public debt
	Suggest measures that can be taken to improve fiscal discipline of the government and make it more accountable	Unit 4: Fiscal Management and Financial Administration	Class Activity	NA	NA	25	Students understood the concept of budget and why financial administration is needed to improve performance of

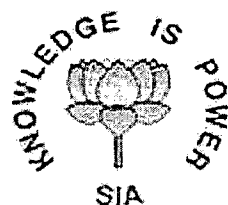
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TEACHING PLAN 2020-21						
			Program	SYBCOM		
Name of the Teacher :	S. Sai Sree	Sem		IV		
Course:	Computer Programming - II	Class		SY		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Understand the computer communication System	Unit 1	Iso OSI Reference Model, TCP/IP Protocol Stack, Email, internet address, SMTP, FTP, POP, MIME, IMAP, Telnet, HTTP, Java, Internet, Extranet, Search Engines, Web Crawlers	15	12	Lecture Demo PDF	-
January	CO2: Understand the concept of DBMS	Unit 2	What is Database, Relational Database, Database capabilities	15	12	Lecture Demo PDF	-

February	CO3: Understand the basics of MS-Access	Unit 3	MS-Office workspace basics, Exploring the office menu, working with ribbon, opening an access database, Exploring database objects, creating database, changing views, Working with datasheets, moving among records, updating records, adding records to table, using the PIVOT chart view, Adding a table to database, adding fields to a table, adding a lookup field, setting the primary key, importing data(From Excel)	15	13	Lecture Demo PDF	-
March	CO4: Create reports, and write queries	Unit 4	Creating a query, working with queries, saving and running query, calculated fields, using aggregate function, What is form, creating a form with form wizard, working in design view, working with records on a form, what is a report tool, Printing report, saving report, designing a report, changing report layout, creating mailing labels	15	14	Lecture Demo PDF	-
				60	51		


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	S. Sai Sree						
Course :	Computer Programming		Class	SY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the computer communication system	Unit 1	Class Activity	NA	NA	75	Students understand the basic protocol for communication
2	Understand the concept of DBMS	Unit 2	Class Activity	NA	NA		students gets knowledge on the DBMS Concepts
3	Understand the basics of MS-Access	Unit 3	Internal Assessment	25	25		Students are able to create Database and create forms, reports, queries
4	Create reports & Write queries	Unit 4					


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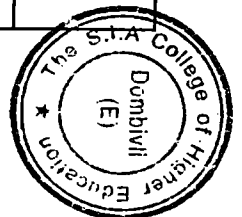
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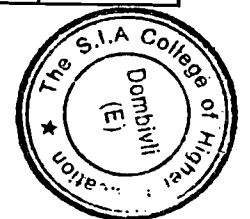
P-88, MIDC Residential Area Dombivli Gymkhana Road,
Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program Bachelor of Commerce			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	INTRODUCTION TO MANAGEMENT ACCOUNTING		Class	SYBCOM A & B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JUNE & JULY-21	Understand management accounting concepts related to the management functions of planning, control, and decision making.	Chapter 1 Introduction to Management Accounting	CHAPTER-1-Meaning, Definition of MA, Nature of MA, Scope of MA, Functions of Management Accounting	1	4	PPT, LECTURE	



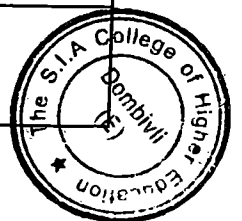
			Decision Making Process,Information-Meaning,Characteristics,Qualities,Types of Information,Distinguish Between-Financial Accounting and Mangement Accounting	1	2	PPT,LECTURE	
			Users of Financial Statements,Financial Statement Analysis,Tools of Analysis(Techniques of Management Accounting)	1	1	PPT,YOU TUBE VIDEO	https://www.youtube.com/watch?v=hGFG4fbd4Lk
			Vertical Balance Sheet Proforma and Problem,Vertical Balance Sheet-Big(Horizontal Balance Sheet)	1	2	PPT,ROLE PLAY	
			Vertical Balance Sheet-Big(Trial Balance),Vertical Income Statement-Proforma	1	2	PPT,LECTURE	
			Vertical Income Statement-Problem (Horizontal Profit and Loss Account),Vertical Income Statement-Problem (Trial Balance)	1	2	PPT,LECTURE	
			Vertical Income Statement and Vertical Balance Sheet Problem	1	1	PPT,LECTURE	
			Trend Analysis-Theory,Trend Analysis-Balance Sheet	1	2	PPT,LECTURE	
Aug-21			Trend Analysis-INCOME STATEMENT,Comparative Statement-Theory,Balance Sheet Problem	1	2	PPT,LECTURE	



			Comparative Income Statement Problem, Common Size Income Statement, Theory, Common Size Balance Sheet, Common Size Income Statement	1	4	PPT, LECTURE	
	Acquire conceptual knowledge of Management Accounting	Chapter-2-Ratio Analysis and Interpretation	Meaning and Forms of Ratio	2	1	PPT, GROUP DISCUSSION, YouTube Video	https://www.youtube.com/watch?v=-gt9GmzaMgE
			Classification Of Ratios, Trading and Capitalisation	2	1	PPT, LECTURE	
			Analysis, Types of Balance Sheet Ratios and Revenue Statement Ratios	2	1	Lecture, Group Discussion	
			Balance Sheet Ratio Problem	2	1	Lecture, Group Discussion	
			Balance Sheet Ratio Problem	2	1	Lecture, Group Discussion	
			Income Statement Ratio Problem	2	1	PPT, LECTURE	
Sep-21			Combine Ratio -Types	1	1	PPT, LECTURE, GROUP DISCUSSION	
			Combine Ratio Problem	1	1	PPT, LECTURE	
			Combine Ratio Problem	1	1	PPT, GROUP DISCUSSION	



	Understand analysis and interpretation techniques of Financial Statement.	Chapter-3 Working Capital Management	Chapter-3-Meaning of Working Capital,Types of Working Capital,Factors affecting Working Capital	2	1	PPT,LECTURE, You Tube Videos	https://www.youtube.com/watch?v=hV2f6Ujv9zY
			Advantages of Working Capital,Disadvantages of Working Capital,Types of Operating Cycle	2	1	PPT,LECTURE	
			Gross and Net Operating Cycle,Proforma of Estimation of Working Capital Requirement,Problem	2	1	LECTURE	
			Problem of Working Capital Requirement	2	1	PPT,GROUP DISCUSSION	
			Problem of Working Capital Requirement	2	1	PPT,LECTURE	
	Understand analysis and interpretation techniques of Financial Statement.	Chapter-4 Capital Budgeting	Capital Investment Decisions,Meaning of Capital Budgeting,Features and Importance of Capital Budgeting,Capital Budgeting Process,Types of Capital Investment Decisions	2	1	PPT,LECTURE, You Tube Videos	https://www.youtube.com/watch?v=iy0ckUTNXms
Oct-21			Types of Cash Flow, Techniques of Evaluation-1)Different Methods,2)Factors in Selection of Method	2	1	PPT,Lecture	
			Pay Back Period,Pay Back Profitability,Average Rate of Return-Theory and Problems	2	1	PPT,Lecture	

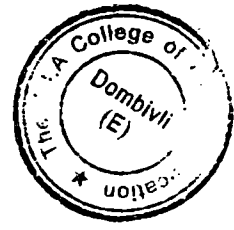


			Net Present Value Method-Theory and Problems	2	2	PPT,Lecture	
			Discounted Payback Period-Theory and Problem, Profitability Index, Project Ranking and Capital Rationing-Theory and Problem	2	4	PPT,Lecture	

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Heena
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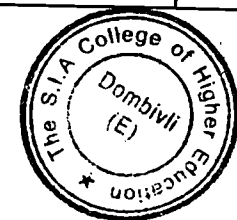
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Mapping Course outcomes to Assessment

		Program Bachelor of Commerce				
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course :	INTRODUCTION TO MANAGEMENT ACCOUNTING	Class	SYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
1	Understand management accounting concepts related to the management functions of planning, control, and decision making.	Chapter 1 Introduction to Management Accounting	Internal Test	25	25	75	
2	Acquire conceptual knowledge of Management Accounting	Chapter-2-Ratio Analysis and Interpretation	Internal Test	25	25	75	
3	Understand analysis and interpretation techniques of Financial Statement.	Chapter-3 Working Capital Management	Quiz	NA	NA	75	



	Understand analysis and interpretation techniques of 4 Financial Statement.	Chapter-4 Capital Budgeting	Quiz	NA	NA	75	

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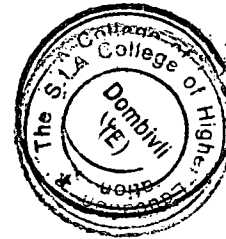
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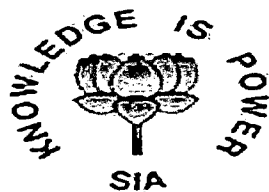
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TEACHING PLAN 2020-21

			Program	BCOM			
Name of the Teacher :	Deepika Iyer						
Course:	Foundation Course 2		Class	FYBCOM	A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	7	2	PPT	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	10	6	PPT	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	6	PPT	
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	10	6	PPT	
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	8	10	PPT	

Deepika
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Mapping Course outcomes to Assessment

			Program:	BCOM		
Name of the Teacher :	Deepika Iyer					
Course :	Foundation Course 2		Class	FYBCOM	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Test/ Assignment	10	5	15	
2	Develop a basic understanding about issues related to human right	Human Rights	Test	10	5	15	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Test/ Assignment	10	5	15	
4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Test	10	5	15	
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Test / project	10	5	15	

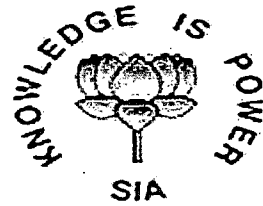
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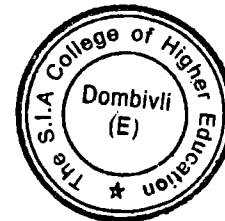


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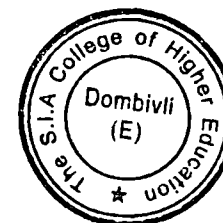
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TEACHING PLAN 2021-22

		Program		BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Financial Accountng VI		TYBCOM (A)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/22	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	In relation to purchase and sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12	11	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SjilLi7Zxf-Z-GpFUQjUzUjhKQzhLUji2NkIMUzNSU0c5SldWUC4u



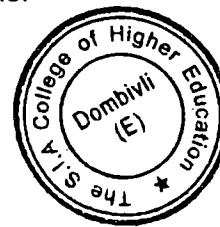
Jan/22	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts	10	13	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Feb/22	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on purchase method only.	15	17	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLLi7Zxf-Z-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub-Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract Practical problem	8	9	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Mar/22	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	8	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
	Total			53			

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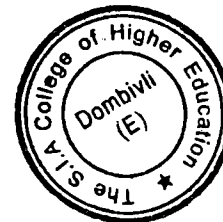


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Financial Accounting V		Class	TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQjUzUjhKQzhLUji2NkIMUzNSU0c5SldWUC4u
2	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Test	NA	NA	20	

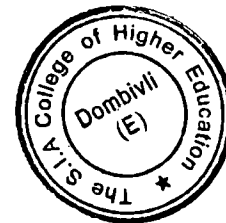


3	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQOIOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u
4	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Test	NA	NA	20	
5	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Test	NA	NA	20	

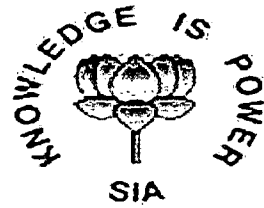
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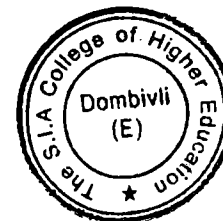
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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Mrs. Salochna Nagdev					
Course:		Financial Accountng VI	Class	TYBCOM (B)			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec/22	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency	In relation to purchase and sale of goods, services and assets and loan and credit transactions. Computation and treatment of exchange rate differences	12	8	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SjilLi7Zxf Z-GpFUQjUzUjhKQzhLUjI2NklMUzNSU0c5SldWUC4u



Jan/22	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership	Statutory Provisions Conversion of partnership firm into LLP Final Accounts	10	13	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	
Feb/22	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase method respectively. Meaning and Computation of purchase consideration. Problems based on purchase method only.	15	17	Powerpoint Presentation for basic concepts, Problem Solving through Excel, Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEkpNXe7SJiLi7Zxf-Z-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures	Introduction, Underwriting, Underwriting Commission Provision of Companies Act with respect to Payment of underwriting commission Underwriters, Sub-Underwriters, Brokers and Manager to issues Types of underwriting, Abatement Clause Marked, Unmarked and Firm-underwriting applications, Liability of the underwriters in respect of underwriting contract Practical problem	8	8	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
Mar/22	Understand the accounting of Liquidation of Companies	Liquidation of Companies	Meaning of liquidation or winding up Preferential payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of account, Liquidators final statement of affairs	8	7	Powerpoint Presentation for basic concepts, Problem Solving, Quiz	
	Total			53			

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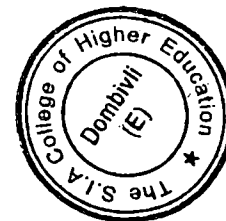


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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the Teacher :	Mrs. Salochna Nagdev						
Course :	Financial Accounting V		Class	TYBCOM			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
1	Understand the conversion of foreign currency transactions in reporting currency and apply the same in actual practice	Accounting of Transactions of Foreign Currency		NA	NA	20	
2	Understand the accounting of Limited Liability Partnership and apply the same in actual practice	Accounting for Limited Liability Partnership		NA	NA	20	
3	Understand the concept and accounting of Amalgamation of companies and apply the same in actual practice	AS – 14 - Amalgamation, Absorption & External Reconstruction (excluding intercompany holdings)	Test	NA	NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbs0KHNUQWiWjLEkpNXe7SJiLi7Zxf_Z-GpFUQ0IOS1gxM082SkxQTEkwSE4wWkpBVTRETC4u



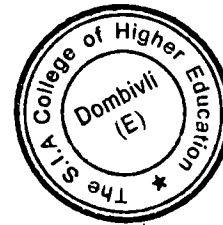
4	Understand the accounting of Underwriting of Shares and Debentures and apply the same in actual practice	Underwriting of Shares & Debentures		NA	NA	20	
5	Understand the accounting of Liquidation of Companies	Liquidation of Companies		NA	NA	20	

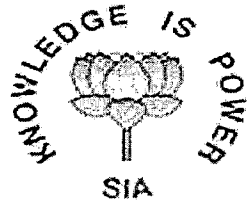
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TEACHING PLAN 2021-22							
			Program	BCOM			
Name of the Teacher :		Hema Iyengar					
Course:	Business Economics VI	Class	TYBCOM	B			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Introduction	2	2	PPT	
			Ricardo's Theory	2	2	PPT	
			Heckscher-Ohlin Theory	2	2	PPT	
January			Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
January	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Introduction, Free Trade Vs Protection	2	2	PPT	
			Tariff and Non-Tariff Barriers-Meaning, Types, Effects	2	2	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	



February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Meaning of BOP, Structure	2	2	PPT
			Types of Disequilibrium	2	2	PPT and Class Activity
			Causes and Measures to Correct Disequilibrium	2	2	PPT and Class Activity
			WTO – Recent developments in TRIPs, TRIMs, and GATS	2	2	PPT
March	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Meaning and functions of foreign exchange market	1	1	PPT, Videos, and Class Activity
			Determination of equilibrium rate of exchange	1	1	PPT and Class Activity
			Purchasing power parity theory	1	1	PPT and Class Activity
			Spot and forward Rates, Arbitrage	1	1	PPT
			Role of Central Bank in Foreign Exchange Management	2	2	PPT
			Managed Flexible exchange rate system of India	2	2	PPT
			Revision	4	4	
Total			38	38		

Helina
Faculty

Helina
Convenor



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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics VI		Class	TYBCOM	B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Class Activity	NA	NA	25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments



	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

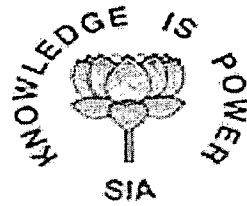
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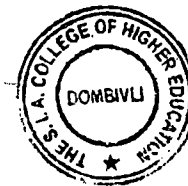
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TEACHING PLAN 2021-22

			Program	BCOM		
Name of the Teacher :	Hema Iyengar					
Course:	Business Economics VI	Class	TYBCOM	A		

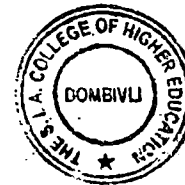
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Introduction	2	2	PPT	
			Ricardo's Theory	2	2	PPT	
			Heckscher-Ohlin Theory	2	2	PPT	
January			Terms of Trade, Gains from trade, offer curves and reciprocal demand	4	4	PPT and Class Activity	
January	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Introduction, Free Trade Vs Protection	2	2	PPT	
			Tariff and Non-Tariff Barriers-Meaning, Types, Effects	2	2	PPT	
			International Economic Integration, EU and Brexit ASEAN	4	4	PPT	



February	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Meaning of BOP, Structure	2	2	PPT	
			Types of Disequilibrium	2	2	PPT and Class Activity	
			Causes and Measures to Correct Disequilibrium	2	2	PPT and Class Activity	
			WTO – Recent developments in TRIPs, TRIMs, and GATS	2	2	PPT	
March	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Meaning and functions of foreign exchange market	1	1	PPT, Videos, and Class Activity	
			Determination of equilibrium rate of exchange	1	1	PPT and Class Activity	
			Purchasing power parity theory	1	1	PPT and Class Activity	
			Spot and forward Rates, Arbitrage	1	1	PPT	
			Role of Central Bank in Foreign Exchange Management	2	2	PPT	
			Managed Flexible exchange rate system of India	2	2	PPT	
			Revision	4	4		
Total				38	38		

Alena
Faculty

Alena
Convener



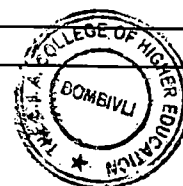
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Mapping Course outcomes to Assessment

			Program:	BCOM			
Name of the	Mrs. Hema Iyengar						
Course :	Business Economics VI		Class	TYBCOM	A		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage- Internal	Overall weightage	Remarks
	Explain various concepts associated with international trade	Unit 1: Introduction to International Trade	Class Activity	NA	NA	25	Students understood how exchange rate is determined using barter system and then using currency
	Differentiate between free trade and protection	Unit 2: Commercial Trade Policy	Class Activity	NA	NA	25	Students debated on the importance of having free trade or protectionist policies in international trade
	Explain the concepts associated with BOP and WTO	Unit 3: BOP and IEO	Class Activity	NA	NA	25	Students were able to understand the components of balance of payments



	Describe how different currencies interact with each other in the international market	Unit 4: Foreign Exchange Market	Class Activity	NA	NA	25	Students debated on having fixed or flexible exchange rate systems

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TEACHING PLAN 2021-22

				Program : BCom			
Name of the Teacher : Kavitha Nadar							
Course: Cost Accounting				Class : TYBCOM A			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6	PPT, MS - EXCEL& Test	
	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	10	PPT, MS - EXCEL& Test	



February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	8	PPT, MS - EXCEL & Test
March	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting applicable in market.	Contract Costing	Sums on Contract Costing & emerging concepts of cost accountingd	10	10	PPT, MS - EXCEL & Test
March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	4	4	PPT, MS - Excel, Microsoft Forms
				60	55	

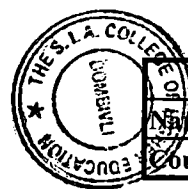
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Mapping Course outcomes to Assessment

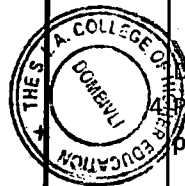
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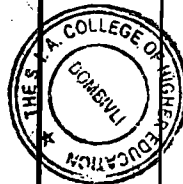
Name of the Teacher : KAVITHA NADAR	Program: BCOM	The S.I.A. College of Higher Education
Course : Cost Accounting	Class TYBCOM A	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Links to references
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1	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1URU5KQIdCUkiyNzJWQjFTUUIFTTBZMzZVUS4u
3	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Test	NA	NA	15	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOFkwQVISQkZCWIQ5QIBSMExBWjNRVzFDWC4u
4	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQUg2MILZNUVXNVMOwk5DUEJRMlpMNzUTS4u



5	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Test	NA	NA	20	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
6	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
7	To understand the recent Cost accounting concepts applicable in market.	Some emerging concepts in Cost Accounting	Test	NA	NA	10	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOUwwTDMzTjdWN1pHOUE4TkjZT1dIU1 VHTi4u

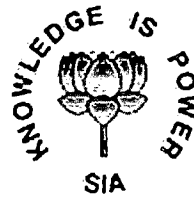


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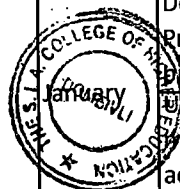
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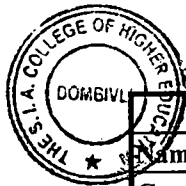
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TEACHING PLAN 2021-22

				Program : BCom			
Name of the Teacher : Kavitha Nadar				Class : TYBCOM B			
Course: Cost Accounting							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Sums on Material & Labour Cost	6	5	PPT, MS - EXCEL & Test	
	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Sums on Marginal Costing	6	6	PPT, MS - EXCEL& Test	
	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Sums on Process Costing	12	10	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	4	4	PPT, MS - EXCEL& Test	
	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Sums on Cost Control Accounts	10	10	PPT, MS - EXCEL& Test	



February	ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Sums on Contract Costing	8	8	PPT, MS - EXCEL& Test
March	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution. To understand the latest concepts of cost accounting applicable in market.	Contract Costing	Sums on Contract Costing & emerging concepts of cost accounting	10	10	PPT, MS - EXCEL& Test
March	To Evaluate the students performance pre - exam	Revision	REvision of MCQ & Sums from all modules and conducted test	4	4	PPT, MS - Excel, Microsoft Forms
				60	35	



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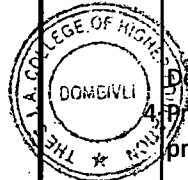
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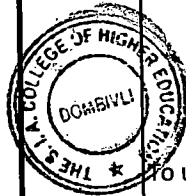
Name of the Teacher : KAVITHA NADAR	Program: BCOM	The S.A. College of Higher Education
Course : Cost Accounting	Class TYBCOM B	DOMBIVLI (E)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	Links to references
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1	To understand the importance of standard costing as a tool of cost reduction. Calculate material and labour variances	Standard Costing	Test	NA	NA	15 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1URU5KQldCUklyNzJWQjFTUUIFTTBZMzZVUS4u
3	understand the various elements of marginal costing technique. LEarn the formulae and understand it to apply under appropriate situations	Marginal Costing	Test	NA	NA	15 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOFkwQVISQkZCWlQ5QIBSMExBWjNRVzFDWC4u
4	Define equivalent units of production. Prepare process cost to calculate product cost	Process Costing	Test	NA	NA	20 https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQUg2MlIZNUVXNVMOwK5DUEJRMlpMNzLTS4u



5	Understand the non - integral system of maintaining books of accounts in cost accounting	Cost Control	Test	NA	NA	20	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
6	Ascertain the cost incurred and to show the profit earned or loss suffered on each contract undertaken after its completion as also from time to time during the period of its execution.	Contract Costing	Test	NA	NA	20	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQVBIRDdQVlpaNUdLT0Q1VDIOM0EwNFI XVi4u
7	To understand the recent Cost accounting concepts applicable in market.	Some emerging concepts in Cost Accounting	Test	NA	NA	10	om/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbss0KHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UOUwwTDMzTjdWN1pHOUE4TkjZT1diU1 VHTi4u

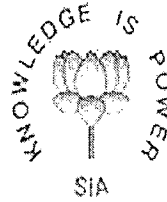


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TEACHING PLAN 2021-22						
				Program Bachelor of Commerce		
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	GST		Class	TYBCOM B		

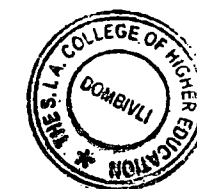
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec,2021	Understands Concept of GST	Introduction	What is GST			PPT	
			Need for GST				
			Dual GST Model	3	3		



			Business, Consideration, Electronic commerce operator, Goods, India, Non Taxable Supply, Person, Principal Supply, Recipient, Reverse charge, Services, Supplier, Taxable Person, Taxable Supply				
	Learns definitions	Definitions		5	4	PPT	



January, 2022	Learns the concept of Levy & Collection	Levy & Collection of Tax	Scope of Supply, Non taxable supplies, Composite & Mixed Supplies, Composition Levy, Levy & Collection of tax, Exemption from tax	5	4	PPT, Problem Solving	
	Learns the concept of Time, Place & Value of Supply	Time, Place & Value of Supply	Time of Supply, Place of Supply, Value of Supply	8	6	PPT, Problem Solving	
February, 2022	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Eligibility for taking Input Tax Credit, Input tax credit in special circumstances, Computation of Tax Liability & Payment of Tax	10	6	PPT, Problem solving	

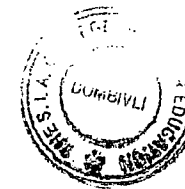


	Get the idea of Registration under GST		Persons not liable Registration, Compulsory registration, Procedure for registration, Deemed Registration, Cancellation of Registration				
March, 2021	Law	Registration Under GST Law		10	7	PPT, Problem solving	
				41	30		

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Mapping Course outcomes to Assessment

			Program Bachelor of Commerce				
Name of the Teacher : Mr.Mahesh Kandalkar							
Course :	GST		Class	TYBcom	B		

SNO	Course Outcome	Topic linked	Assessment meth	Marks	Weightage	Overall weightage	
1	Understands Concept of GST	Introduction	Quiz	NA	NA	75	
2	Learns definitions	Definitions	Quiz	NA	NA	75	
3	Learns the concept of Levy & Collection	Levy & Collection of Tax	Quiz	NA	NA	75	
4	Learns the concept of Time,Place & Value of Supply	Time,Place & Value of Supply	Quiz	NA	NA	75	
5	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Quiz	NA	NA	75	



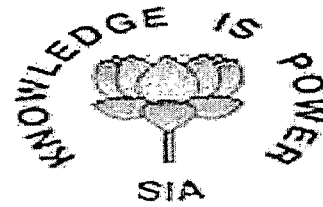
	Get the idea of Registration under GST						
6	Law	Registration Under GST Law	Quiz	NA	NA	75	

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TEACHING PLAN 2021-22						
				Program Bachelor of Commerce		
Name of the Teacher : Mr.Mahesh Kandalkar						
Course:	GST		Class	TYBCOM A		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec,2021	Understands Concept of GST	Introduction	What is GST		3	PPT	
			Need for GST				
			Dual GST Model	3			



	Learns definitions	Definitions	Business, Consideration, Electronic commerce operator, Goods, India, Non Taxable Supply, Person, Principal Supply, Recipient, Reverse charge, Services, Supplier, Taxable Person, Taxable Supply	5	4	PPT	
January, 2022	Learns the concept of Levy & Collection	Levy & Collection of Tax	Scope of Supply, Non taxable supplies, Composite & Mixed Supplies, Composition Levy, Levy & Collection of tax, Exemption from tax	5	4	PPT, Problem Solving	
	Learns the concept of Time, Place & Value of Supply	Time, Place & Value of Supply	Time of Supply, Place of Supply, Value of Supply	8	7	PPT, Problem Solving	



February,2022	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Eligibility for taking Input Tax Credit, Input tax credit in special circumstances, Computation of Tax Liability & Payment of Tax	10	7	PPT, Problem solving
March,2022	Get the idea of Registration under GST Law	Registration Under GST Law	Persons not liable Registration, Compulsory registration, Procedure for registration, Deemed Registration, Cancellation of Registration	10	6	PPT, Problem solving
				41	31	

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Mapping Course outcomes to Assessment

			Program Bachelor of Commerce			
Name of the Teacher : Mr.Mahesh Kandalkar						
Course :	GST		Class	TYBcom	A	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understands Concept of GST	Introduction	Quiz	NA	NA	75
2	Learns definitions	Definitions	Quiz	NA	NA	75
3	Learns the concept of Levy & Collection	Levy & Collection of Tax	Quiz	NA	NA	75
4	Learns the concept of Time,Place & Value of Supply	Time,Place & Value of Supply	Quiz	NA	NA	75
5	Learns the concept of Input tax credit	Input Tax Credit & Payment of Tax	Quiz	NA	NA	75
6	Get the idea of Registration under GST Law	Registration Under GST Law	Quiz	NA	NA	75

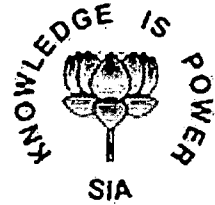
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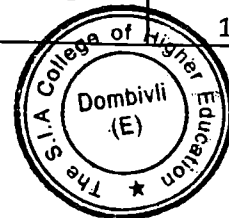
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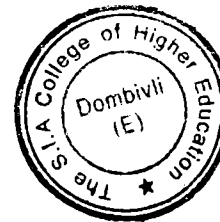
TEACHING PLAN 2021-22

		Program: BCOM				
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce VI	Class: TYBCOM				

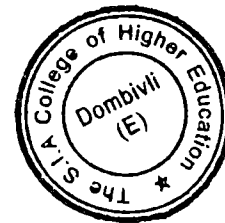
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Method ology	Links to references
				Planned	Taken		
December	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design-Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept , process , Techniques of E,selection,	10	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5VOIZSkJGMURIUS4u



<p>January</p>	<p>Analyse the various elements and methods of human resource development</p>	<p>Human Resource Development</p>	<p>Human Resource Development- Concept, functions Training- Concept, Process of identifying training and development needs, Methods of Training & Development (Apprenticeship, understudy, job rotation, vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Concept, Need Mentoring- Concept, Importance Counseling- Concept, Techniques.</p>	<p>11</p>	<p>10</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSIcyWVJIUTAzUEZUTFBLWi4u</p>
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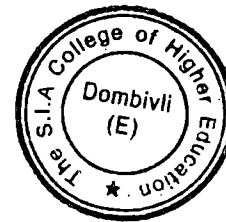
February	Students will analyse the various theories of human resource management	Human Relations	<p>Human Relations- Concept, Significance Leadership –Concept, Transactional & Transformational Leadership</p> <p>Motivation- Concept, Theories of Motivation,(Maslow’s Need Hierarchy Theory, Vroom’s Expectancy Theory, McGregor’s Theory X and Theory Y, Pink’s Theory of Motivation)</p> <p>Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ</p> <p>Employee Grievance- Causes, Procedure for Grievance redressal, Employee welfare measures and Healthy & Safety Measures.</p>	10	11	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAgiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u
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<p>March</p>	<p>Understand about the changing environment of HR and challenges faced by HR manager</p>	<p>Trends in Human Resource Management</p>	<p>HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) – Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International HR Practices, Millennial (Gen Y) Competency Mapping</p>	<p>11</p>	<p>10</p>	<p>PPT and Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESKFYRTROSKE0TS4u</p>
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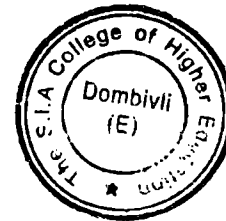
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Mapping Course outcomes to Assessment

			Program: Commerce			
Name of the Teacher : Mrs. Babita Nagdev						
Course : Commerce VI			Class: TYBCOM			

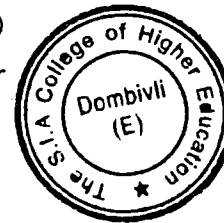
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkJGMURIUS4u
2	Analyse the various elements and methods of human resource development	Human Resource Development	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSlcyWVJIUTAzUEZUTFBLWi4u
3	Analyse the various theories of human resource management	Human Relations	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4QVpKM1BBUE5RTS4u



4	Understand about the changing environment of HR and challenges faced by HR manager	Trends in Human Resource Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESkFYRTROSKEOTS4u
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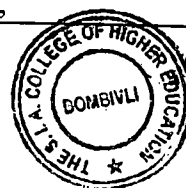
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TEACHING PLAN 2021-22

		Program: BCOM				
Name of the Teacher :	Mrs. Babita Nagdev					
Course:	Commerce VI	Class: TYBCOM (B)				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Method ology	Links to references
				Planned	Taken		
December	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Human Resource Management – Concept, Functions, Importance, Traditional v/s Strategic Human Resource Management Human Resource Planning- Concept Steps in Human Resource Planning Job Analysis-Concept, Components, Job design-Concept, Techniques Recruitment- Concept, Sources of Recruitment Selection - Concept , process , Techniques of E,selection,	10	10	PPTand Quiz	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0iZSkjGMURIUS4u



<p>January</p>	<p>Analyse the various elements and methods of human resource development</p>	<p>Human Resource Development</p>	<p>Human Resource Development- Concept, functions Training- Concept, Process of identifying training and development needs, Methods of Training & Development (Apprenticeship, understudy, job rotation, vestibule training, case study, role playing, sensitivity training, In, basket, management games) Evaluating training effectiveness- Concept, Methods Performance Appraisal- Concept, Benefits, Limitations, Methods Potential Appraisal-Concept, Importance Career Planning- Concept, Importance Succession Planning- Concept, Need Mentoring- Concept, Importance Counseling- Concept, Techniques.</p>	<p>11</p>	<p>10</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8L1BIVkvXyAqiKxUNEFXR05KWjdTSIcyWVJIUTAzUEZUTFBLWi4u</p>
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<p>February</p>	<p>Students will analyse the various theories of human resource management</p>	<p>Human Relations</p>	<p>Human Relations- Concept, Significance Leadership –Concept, Transactional & Transformational Leadership Motivation- Concept, Theories of Motivation,(Maslow’s Need Hierarchy Theory, Vroom’s Expectancy Theory, McGregor’s Theory X and Theory Y, Pink’s Theory of Motivation) Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ Employee Grievance- Causes, Procedure for Grievance redressal, Employee welfare measures and Healthy & Safety Measures.</p>	<p>10</p>	<p>11</p>	<p>PPTand Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjEnLk4gz8L11BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u</p>
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<p>March</p>	<p>Understand about the changing environment of HR and challenges faced by HR manager</p>	<p>Trends in Human Resource Management</p>	<p>HR in changing environment: Competencies- concept, classification Learning organizations- Concept, Creating an innovative organization, Innovation culture- Concept, Need, Managerial role. Trends in Human Resource Management,: Employee Engagement- Concept, Types Human resource Information System (HRIS) – Concept, Importance, Changing patterns of employment. Challenges in Human Resource Management: Employee Empowerment, Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International HR Practices, Millennial (Gen Y) Competency Mapping</p>	<p>11</p>	<p>10</p>	<p>PPT and Quiz</p>	<p>https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESKFYRTROSKEOTS4u</p>
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Mapping Course outcomes to Assessment

			Program: Commerce				
Name of the Teacher :	Mrs. Babita Nagdev						
Course :	Commerce VI		Class: TYBCOM				

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	Understand the basic concept and functions of Human Resource Management	Human Resource Management	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUMEY2NFE2VVIDNE9PRjU5V0IZSkjGMURIUS4u
2	Analyse the various elements and methods of human resource development	Human Resource Development	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNEFXR05KWjdTSlcyWVJlUTAzUEZUTFBW4u
3	Analyse the various theories of human resource management	Human Relations	Quiz	NA	NA	25 https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNUNZUE05OEIWWTVQRVE4OVpKM1BBUE5RTS4u



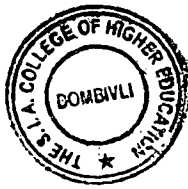
4	Understand about the changing environemnt of HR and challenges faced by HR manager	Trends in Human Resource Management	Quiz	NA	NA
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<https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbssOKHNUQWiWjLEnLk4gz8LI1BIVkvXyAqiKxUNjVYNEIRROUzSDQ4VkpESkFYRTROSkeOTS4u>

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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program : BCom				
Name of the Teacher : Kavitha Nadar							
Course: Export Marketing			Class : TYBCOM A & B				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	LEarn about export documents like Commercial Invoice, Conuslar Invoice, Shipping bill, Bill of Lading, & study about export procedure role of custom house agent , Pre - shipment and Post Shipment procedure and quality custom clearnace	Export Procedure and Documentat ion	Registration with different authorities, Quality control and pre - shipment inspection, Procedure for pre - shipment inspection, Pre- shipment inspection, Shipping and customs stage formalities clearance, Role of custom house agent, Commercial invoice, Certificate of origin, consular invoice, Shipping bill, Bill of lading, Export realisation proceeds, Export under bond, Export under letter of undertaking	12	10	PPT & TEST & VIDEOS	https://www.youtube.com/watch?v=rJ7Hif-cOpo



January	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	Product planning and decisions, Branding decisions, Packaging, Marking, Labelling, Factors determining export pricing, Objectives of pricing, Export pricing strategies, INCO Terms, EXPORT Quotations, FOB, CIF and C&F. Sums on FOB Price	12	10	PPT & TEST & Ms- Excel	
February	Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.	Export Promotion and Distribution	Factor influencing distribution channels, Direct export, Indirect exporting, difference between direct and indirect exporting, Indirect export channels, Components of logistics, Selection of criteria mode of transport, Need for insurance, Importance of trade fairs and exhibitions, benefits of personal selling, Essential of advertising in exprot marketing and sales promotion techniques	10	8	PPT & TEST	
March	Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export Finance	Procedure to obtain pre shipment finance, Procedure to obtain export finance, difference between pre shipment and post shipment finance, Role of commercial bank, Role of eXIM bank, Role of SIDBI, Role of ECGC, Coutner trade and its types, Method of payment in export marketing, PROcedure and types of letter of credit	9	9	PPT & TEST & VIDEOS	https://www.trade.gov/methods-payment https://www.youtube.com/watch?v=9bZwWuiw8hQ Letter of credit



April	To Evaluate the students performance pre - exam	Revision	Revision of sums and MCQ quesitons for exams & Conducted test	2	2	Microsoft forms
				45	41	

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Mapping Course outcomes to Assessment

The S.I.A. College of Higher Education
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			Program: BCOM			
Name of the Teacher : Kavitha Nadar						
Course : Export Marketing			Class TYBCOM A & B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightag e



	LEarn about export documents like Commercial Invoice, Conuslar Invoice, Shipping bill, Bill of Lading, & study about export procedure role of custom house agent , Pre - shipment and Post Shipment procedure and quality custom clearnace	Export Procedure and Documentat ion	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNFBUSjMyR1FMME02Vk9NQjFNQk9SWEFOSi4u
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	Learn about product planning, Decision making & product pricing techniques in export marketing. Calculation of FOB Pricing	Product planning and pricing decisions	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbs0KHNUQWiWjLEh7kW-NaXRZCIK19aqUnLR1UQ083NzAzSUs1NUsxOVhONzNSWUcyOTIaMy4u
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	Learn about distribution channels, Difference between Direct Exporting & Indirect Exporting, Sales promotion techniques, Components of logistics & Criteria of mode of transport in export marketing.	Export Promotion and Distribution	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UNFQwR1BXUDBLMVpSWVhBNUJZMVpBUFUyRi4u
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	Learn about Procedure about pre shipment and post shipment finance, role of financial situations commercial banks, SIDBI, EXIM Bank and ECGC. Export finance, Export risk insurance, methods of international payments.	Export Finance	TEST	NA	NA	25	https://forms.office.com/Pages/DesignPageV2.aspx?origin=NeoPortalPage&subpage=design&id=tuVUVxbssOKHNUQWiWjLEh7kW-NaXRZCiK19aqUnLR1UQOZEQzgOWFIyNE1NWE4zNOE4VVQ3SEICUi4u
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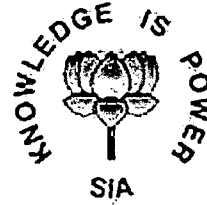
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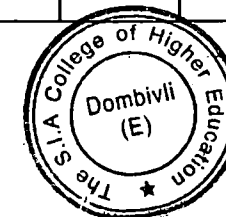


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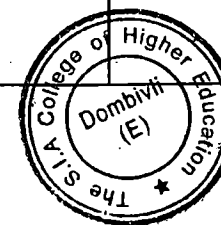
TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BCOM		
Course:	BUSINESS LAW - 1	Class	SY A	SEM - 4	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
21-Nov	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
NOV & DEC - 21			Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03		https://www.youtube.com/watch?v=LsmLF8x6kag
21-Dec			Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public Company. –Common Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) – Concept , Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus – Concept, Kinds, Contents, Private Placement	6	06		https://www.youtube.com/watch?v=4pgySC4oGpQ https://www.youtube.com/watch?v=okSILTEomwg https://www.youtube.com/watch?v=FF3DZfqt19g



22-Jan	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Member of a Company –Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director – Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings – Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=skJzQ5hXXg4
JAN & FEB - 22	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Partnership – Concept, Essentials, True Test of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution – Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 – Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P.- Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP and Partnership.	10	09	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=IhYWoqNV3nE
22-Feb	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act	• Consumer Protection Act – Concept , Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies – District, State & National. • Competition Act 2002 – Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition Commission of India, AntiCompetition Agreements,	8	06	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=cTG8OZuOXWU https://www.youtube.com/watch?v=pTCr9wGJ4NQ



22-Mar	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Intellectual Property Right (IPR) – Concept, Nature, Introduction & background of IPR in India. • IPR relating to Patents – Concepts of Invention and discovery, Comparison (S2 (j)), Concept of Patents, General principles applicable to working of patented inventions, Term of Patent. Infringement of Patent Rights & Remedies. (Ss. 104-115) • IPR relating to Copyrights- Concept of Copyright (Ss. 14, 16, 54,) Concept of author and authorised acts, (S.2) Ownership of Copy right (S.17) Duration or term of Copy right. (S. 22-27), Original work and fair use, Rights of Copyright holder, Infringement of Copyrights & Remedies. (Ss. 51, 52) • IPR relating to Trademarks –Concept, Functions of Trade Mark, types, trademarks that cannot be registered, Registration of Trade Marks and rights of the proprietor of Trade Marks. Procedure for registration of Trade Marks., Infringement of Trademarks & Remedies.	8	06	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wcIaEE
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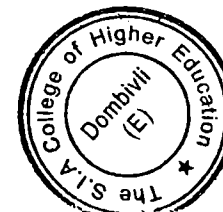
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Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM		
Course :	BUSINESS LAW - 1	Class	SY A	SEM - 4	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
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1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61URVVQQklaNTU3UjNBU1FVU01CRk9ONkIWNS4u
4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act			NA	20	*



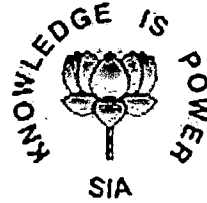
5	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UQzFWMjhOMTFNUEw2NTFMRzBDRDIGSFBLUi4u
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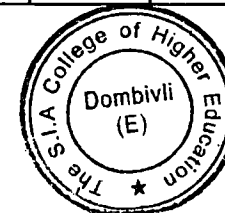


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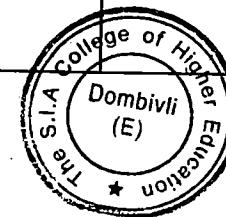
TEACHING PLAN 2021-22

Name of the Teacher :	Sunita Sidhani	Program	BCOM		
Course:	BUSINESS LAW - 1	Class	SY B	SEM - 4	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
21-Nov	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Company –Concept, Features, Role of Promoters (S. 2(69) S. 92), Duties and liabilities of the Promoter	3	03	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=QR09yHhcWLY
NOV & DEC - 21			Effects of Pre-Incorporation contracts, Consequences of non-registration, and Lifting of Corporate Veil. • Classification of Companies	3	03		https://www.youtube.com/watch?v=LsmLF8x6kag
21-Dec			Distinction between Private Company and Public Company, Advantages and disadvantages of Private company and Public Company. –Common Procedure for Incorporation of Company, • Memorandum of Association (MOA) & Article of Association(AOA) – Concept , Clauses of MOA, AOA- Contents, Doctrine of constructive notice, Doctrine of Ultra Vires, Doctrine of Indoor Management. • Prospectus – Concept, Kinds, Contents, Private Placement	6	07		https://www.youtube.com/watch?v=4pgySC4oGpQ https://www.youtube.com/watch?v=okSILTEomwg https://www.youtube.com/watch?v=FF3DZfqt19g



DEC & JAN 22	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Member of a Company –Concept, Who can become a member, Modes of acquiring membership, Cessation of membership, Right & Liabilities of Members. • Director – Qualifications& Disqualification, Classification, Director Identification Number (DIN), Legal Position of Directors. • Meetings – Types, Legal Provisions of Statutory Meeting, Annual General Meeting, Extra-Ordinary Meeting, Board Meeting.	12	12	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=skJzQ5hXXg4
JAN & FEB - 22	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Partnership – Concept, Essentials, True Test of Partnership, Partnership Deed, Types of Partnership, Rights and Duties of Partners, Distinguish between Partnership & Hindu Undivided Family (HUF). • Dissolution – Concept, Modes of Dissolution, Consequences of Dissolution. • Limited Liability Partnership (LLP) 2008 – Concept, Characteristics, Advantages & Disadvantages, Procedure for Incorporation. • Extent of L.L.P.- Conversion of LLP, Mutual rights & duties of partners, Winding up of LLP, Distinction between LLP and Partnership.	10	10	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=IhYWogNV3nE
22-Feb	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act	• Consumer Protection Act – Concept , Objects, Reasons for enacting the Consumer Protection Act, Definition of Consumer, Consumer Dispute, Complaint, Complainant, Defect, Deficiency, Consumer Dispute, Unfair Trade Practices, Goods and Services. • Consumer Protection Councils & Redressal Agencies – District, State & National. • Competition Act 2002 – Concept, Salient Features, Objectives & Advantages. • Abuse of Dominant Position, Competition Commission of India, AntiCompetition Agreements,	8	08	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=cTG8OZuOXWU https://www.youtube.com/watch?v=pTCr9wGJ4NQ



FEB & MARCH 22	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Intellectual Property Right (IPR) – Concept, Nature, Introduction & background of IPR in India. • IPR relating to Patents – Concepts of Invention and discovery, Comparison (S2 (j)), Concept of Patents, General principles applicable to working of patented inventions, Term of Patent. Infringement of Patent Rights & Remedies. (Ss. 104-115) • IPR relating to Copyrights- Concept of Copyright (Ss. 14, 16, 54,) Concept of author and authorised acts, (S.2) Ownership of Copy right (S=17) Duration or term of Copy right. (S. 22-27), Original work and fair use, Rights of Copyright holder, Infringement of Copyrights & Remedies. (Ss. 51, 52) • IPR relating to Trademarks –Concept, Functions of Trade Mark, types, trademarks that cannot be registered, Registration of Trade Marks and rights of the proprietor of Trade Marks. Procedure for registration of Trade Marks., Infringement of Trademarks & Remedies.	8	08	Discussion Method, PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=3sr42wclaeE
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Sunita
Faculty

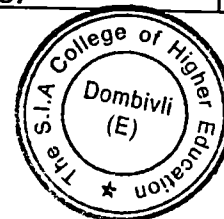
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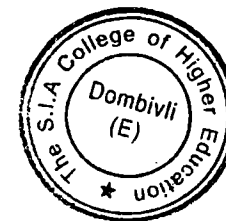
Mapping Course outcomes to Assessment

Name of the Teacher :	Sunita Sidhani	Program:	BCOM			
Course :	BUSINESS LAW - 1	Class	SY B	SEM - 4		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
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1	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-I	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
2	1) Gain knowledge of the legal aspects of business 2) Familiarize with case law studies related to Business Laws	Indian Companies Act-2013 Part-II	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UMTk4SUo4SIozRk1RQ0hLRFdSuk8xNE5IUC4u
3	Understand the concepts and the framework of Indian Business Laws	Indian Partnership Act, 1932 & Limited Liability Act, 2008	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61URVVQQklaNTU3UjNBU1FVU01CRk9ONkWN54u
4	Understand the concepts and the framework of Indian Business Laws	Consumer Protection Act & Competition Act			NA	20	*

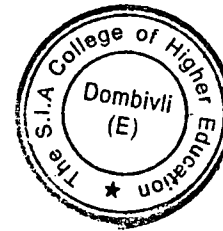


5	Understand the concepts and the framework of Indian Business Laws	Intellectual Property Rights	Online MCQ Quiz taken through Microsoft Forms		NA	20	https://forms.office.com/Pages/ResponsePage.aspx?id=tuVUVxbss0KHNUQWiWjLEmcQPOF-fDFLjyT_i7Emu61UQzFWMjhOMTFNUEw2NTFMRzBDRDIGSFBLUi4u
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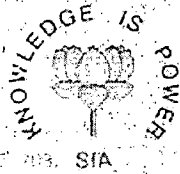
Faculty

Heena
Convenor



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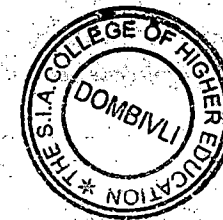
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TEACHING PLAN 2021-22

Program: BCOM

Name of the Teacher :	Rooshikesh G Jade
Course:	FC-IV
	SYBCOM
	A & B

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	Develop a basic understanding about issues related to human rights violations, ecology and urban-rural disparities in access to health and education	Significant, Contemporary Rights of Citizens	A. Rights of Consumers Violations of consumer rights and important provisions of the Consumer Protection Act, 2016; Other important laws to protect consumers; Consumer courts and consumer movements. (3 Lectures) B. Right to Information - Genesis and relation with transparency and accountability; important provisions of the Right to Information Act, 2005; some success stories. (3 Lectures) C. Protection of Citizens'/Public Interest - Public Interest Litigation, need and procedure to file a PIL; some landmark cases. (3 Lectures) D. Citizens' Charters, Public Service Guarantee Acts. (3 Lectures)	12	15	PPT, Board presentation, Assignments, Discussions	
Dec-21	Develop a basic understanding about ecology and urban-rural disparities in access to health and education	Approaches to understanding Ecology	A. Understanding approaches to ecology - Anthropocentrism, Biocentrism and Eco centrism, Ecofeminism and Deep Ecology. (3 Lectures) B. Environmental Principles-1 the sustainability principle; the polluter pays principle; the precautionary principle. (4 Lectures) C. Environmental Principles-2: the equity principle; human rights principles; the participation principle. (4 Lectures)	11	15	PPT, Board presentation, Assignments, Discussions	

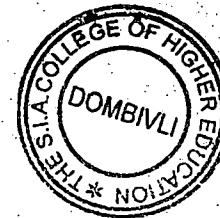


22-Jan	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Science and Technology -II	Part A: Some Significant Modern Technologies, Features and Applications (7 Lectures) i. Laser Technology ii. Satellite Technology iii. Information and Communication Technology iv. Biotechnology and Genetic engineering v. Nanotechnology Part B: Issues of Control, Access and Misuse of Technology. (4 Lectures)	11	14	PPT, Board presentation, Assignments, Discussions
21-Feb	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams	Part A: Basic information on Competitive Examinations- the pattern, eligibility criteria and local centres: GRE, CAT, SAT, GMAT, SSC, NET, SET (4 Lectures) Part B: Soft skills required for competitive examinations: (7 Lectures)	11	12	PPT, Board presentation, Assignments, Discussions

P. Prade
Faculty

Hevia
Convener

Principal



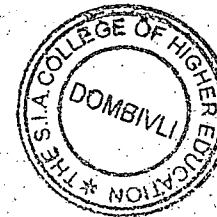
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Mapping Course outcomes to Assessment

		Program: BCOM					
Name of the Teacher :		Rooshikesh G. Jade					
Course :		Foundation Course IV		Class: SYBCOM		A & B	
SNO	Course Outcome	Topic linked.	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Develop a basic understanding about issues related to human rights violations, ecology and urban-rural disparities in access to health and education	Significant, Contemporary Rights of Citizens	TEST	14	6.25	20	
2	Develop a basic understanding about ecology and urban-rural disparities in access to health and education	Approaches to understanding Ecology	TEST	12	6.25	15	
3	Appreciate the importance of developing scientific temper towards technology and its use in everyday life	Science and Technology -II	TEST	12	6.25	20	
4	Gain an overview of significant skills required to address competition in carrier choice	Introduction to Competitive Exams	TEST	12	6.25	20	
Total Marks				50	25	75	

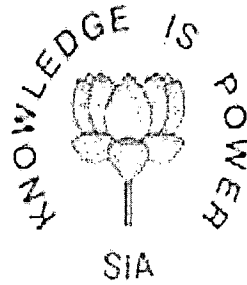
Rooshikesh G. Jade
Faculty

Prerna
Convenor



Principal

Padmaji
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TEACHING PLAN 2020-21

			Program	BAMMC		
Name of the Teacher :	Deepika			FYBAMMC		
Course:	Advertising		Class	SYBMS A		

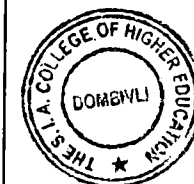
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To provide the students with basic understanding of advertising, growth, importance and types.	Introduction to Advertising	Introduction to Evolution , importance, Features , benefits , advertising limitation , effects and 5M's of advertising Types of Consumer, Industrial, Retail. Classified, advertising Corporate ,Public service, ,Generic, National, Global, International, Social (CSR) and Advocacy Ethics and Puffery, Subliminal, Weasel claim, Surrogate, Laws in Shocking ads , Controversial , Comparative, Advertising Advertising code of ethics, Regulatory bodies,	10	8		



December	To understand an effective advertisement campaigns, tools, models etc.		<p>Laws and regulations</p> <p>4. Social, Cultural Women and advertising, Children and and Economic impact advertising, Senior citizen and advertising , of Advertising</p> <p>Pop Culture and advertising</p> <p>5. Theories</p> <p>Stimulus theory, AIDA, Hierarchy ,Means-End Theory</p>			PPT	
January	To understand an effective advertisement campaigns, tools, models etc.	Integrat ed marketi ng commun ication and tools	<p>1. Integrated marketing communication</p> <p>Emergence, Role, Tools, Communication process, The IMC Planning Process</p> <p>02</p> <p>2. Print Media and Out-of Home Media</p> <p>Basic concepts, Types of Newspapers advertising , advantages and disadvantage of News paper advertising ,Magazines, Factors to consider for magazine advertising, Out-of-home Advertising, On- premise advertising , Transit advertising , Posters , Directory advertising</p>	10	8	PPT	



February	To understand an effective advertisement campaigns, tools, models etc.	<p>3. Broadcast Media Radio advertising Advantages and Disadvantages of Radio advertising , Television advertising and its Advantages and Disadvantages, Film advertising and Product placement - Advantages and Disadvantages</p> <p>4. Public Relation Meaning of Public Relations, Types of public relations Difference between public relations and advertising, Difference between Publicity and Advertising, , Advantages and Disadvantages of Public Relations, Advantages and Disadvantages of Publicity</p> <p>5. Sales Promotion and Direct marketing Growth and Types of Sales promotion, Advantages and Disadvantages Growth of Direct marketing and its tools Advantages and disadvantages</p>				
March	To comprehend the role of advertising , various departments, careers and creativity	<p>1. Introduction to Creativity Importance of creative process, Creative strategy development Determining message theme, Big idea, positioning strategies, Types of appeals 06</p> <p>2. Role of different elements in ads Logo, Jingle, Company signature, Slogan, tagline, illustration , Creating Radio commercial –Words, sounds , clarity , coherence etc. 06</p> <p>3. Elements of copy Headline, Sub headline , Layout , Body copy , Types of copy and slogan , creating story board</p>	10	8	PPT	



April	To comprehend the role of advertising, various departments, careers and creativity. To provide students with various advertising trends, and future.	Types of advertising agency, department, careers and latest trends in advertising	1. Types of advertising agency Full service, Creative boutique, Media buying agency, In- house agency, Specialized Agencies and others 02 2. Various departments in an agency Account handling, Production, Art, Copy, Media, Public relation, Human resources, Finance and others 02 3. Latest trends Rural advertising ,Ambush advertising, Internet advertising , email advertising Advertainment, advertorial, mobile advertising	10	8		
	Faculty						

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Mapping Course outcomes to Assessment

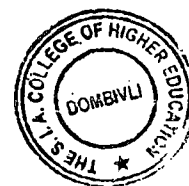
Program: BAMMC

Name of the Teacher : <i>Deepika</i>		<i>Sem II</i>	
Course : <i>Advertising</i>		<i>FYBAMMC</i>	

SNO	Course Outcome	Topic link	Assessment methodology	Marks	Weight age - Internal	Overall weightage External	Remarks
1	To provide the students with basic understanding of advertising, growth, importance and types.	INTRODUCTION TO ADVERTISING	TEST	20	80	25	
2	To understand an effective advertisement campaigns, tools, models etc.	TOOLS OF IMC	ASSIGNMENT	2.5	10	25	
3	To comprehend the role of advertising , various departments, careers and creativity	CREATIVITY IN ADVERTISING	ASSIGNMENT	2.5	10	25	
4	To comprehend the role of advertising , various departments, careers and creativity. To provide students with various advertising trends, and future.	TRENDS IN ADVERTISING	NA	NA	NA	25	

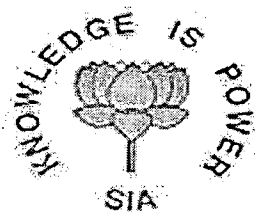
Deepika
Faculty

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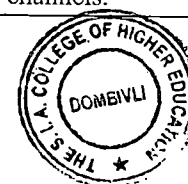
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TEACHING PLAN 2021-22

Name of the Teacher :	Deepika	Program	BAMMC			
Course:	Electronic Media II	Class	SEM IV			
			BYBAMMC			

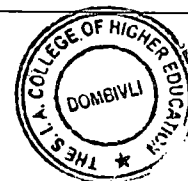
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Evolution and growth of Radio and Television:	A. Evolution and growth of Radio: <input type="checkbox"/> Satellite Radio – The Evolution and Growth <input type="checkbox"/> AIR and Community Radio- Developmental and Educational Role <input type="checkbox"/> Internet Radio and Private FM Channels broadcast on Internet.	8		PPT	
December		Evolution and growth of Radio and Television:	B. Evolution and growth of Television <input type="checkbox"/> Evolution and growth of Private and Satellite channels: <input type="checkbox"/> Growth of Private International, National and Regional TV Networks and fierce. <input type="checkbox"/> Competition for ratings. <input type="checkbox"/> Satellite television broadcast-Television channels for niche audiences —entertainment, news, sports, science, health and life style. HDTV telecast <input type="checkbox"/> Proliferation of DTH services:		6	PPT	
January		Regional channels:	A. Rise of regional channels and Importance of Regional Channels in India and Globally B. Trends in regional radio and Television channels.	10			



February		News and other nonfictional formats	1. TRP Breaking news on television and the TRP race: 2. Panel discussions: How panel discussions can make the public opinion 3. Interviews: Radio and Television Interview techniques 4. Anchoring: Qualities of a good anchor Voice modulation 5. Radio Jockey: Understanding your audience first, Voice modulation, Clear Diction, Accurate Pronunciation		8	PPT	
March	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Writing for Broadcast Media- (Radio and Television)	11. Preparation of Audio and Video briefs: Idea generation, Scripting, Story board 12. Scripting: Scripting for: Interviews/Documentary/Feature/Drama/Skits on Radio and TV. 13. Ethics: Ethics including Censorship in presentation of News. Code of conduct Fact checking	10	6		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic media	5. '24/7 news broadcast: Features, Audience effectiveness, advertisements and Dumbing down of News 6. Convergence and Multi-media: 1. Use of Facebook and Twitter handles by Radio and TV channels 2. Internet TV/ Radio 3. Mobile TV/Radio	10	8		
April	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Current and Emerging Trends in Electronic media	7. Emerging Trends: Mobile Technology, Social Media and Web: eg. <input type="checkbox"/> Hotstar <input type="checkbox"/> Voot <input type="checkbox"/> Sony Live 8. Digital storytelling /Features : <input type="checkbox"/> Story idea <input type="checkbox"/> Development and Presentation <input type="checkbox"/> Web series	10	8	PPT	

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Mapping Course outcomes to Assessment

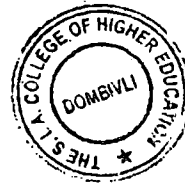
Program: BAMMC

Name of the Teacher :	Deepika						
Course :	EM II						

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	To make the students acquainted with working of the two powerful media; i.e. radio and television.	Evolution and growth of Radio and Television:	ASSIGNMENT	10	40	50	
2	The content is useful for both advertising and journalism students in order to further their careers in their respective fields.	Writing for Broadcast Media-(Radio and Television)	PROJECT - SCRIPTWRITING	15	60	50	

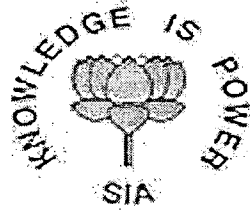
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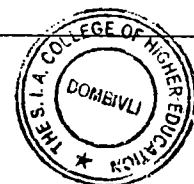
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TEACHING PLAN 2020-21						
Name of the Teacher :	Deepika		Program	BAMMC		
Course:	MEDIA PLANNING & BUYING		Class	SEM VI		
				TYBAMMC		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November - December	To develop knowledge of major media characteristics	INTRODUCTION TO MEDIA PLANNING	1. Introduction to Media Planning a. Basic Terms and Concepts b. The function of Media planning in advertising c. Objectives of MP. d. Role of Media planner e. Challenges in Media planning f. BARC and NCCS Grid g. Factors influencing media strategy decisions h. Criterion for selecting media vehicles	10	6	PPT	



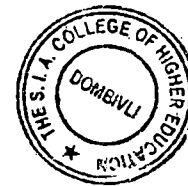
December - January			2.Negotiation skills in Media Buying a. Negotiation Strategies b. Laws of Persuasion 3.Media planning process a. Situation analysis and Marketing strategy plan	4			
December - January	To understand procedures, requirements, and techniques of media planning and buying.		b. Media Briefing c. Media objectives and target audience analysis d. Media selection and strategy e. Media budgeting f. Media Buying g. Evaluation	2	6		PPT
January- February	To learn the various media mix and its implementation		3.Media Mix Factors Affecting Media Mix Decision 4.Media Measurement a. Reach b. Frequency	8	8		
February- March	To learn the various media mix and its implementation		d. TRP/TVT Ratings e. Impressions f. Cost efficiency g. Cost per thousand h. Cost per rating i. Circulation / Readership /AIR j. Selectivity Index k. Share of Voice	3			PPT
March-April	To learn the various media mix and its implementation		5.Sources of media research a. Nielson Clear Decision (NCD for Print) b. Broadcast Audience Research Council c. Audit Bureau of Circulation d. RAM e. Comscore – Digital f. Alexa.	4	2		



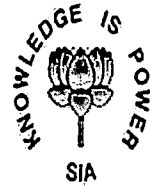
March-April	To learn the various media mix and its implementation	<p>6. Selecting suitable Media option (Advantages and disadvantages)</p> <p>a. Newspaper</p> <p>b. Magazine</p> <p>c. Television (National, Regional and Local)</p> <p>d. Radio</p> <p>e. Outdoor and out of home</p> <p>f. Transit</p> <p>g. Cinema Advertising</p>	2	2		
April	To understand budget allocation for a Media plan and fundamental	<p>7. Media Buying</p> <p>a. Newspapers</p> <p>b. Magazine</p> <p>c. Television</p> <p>d. Radio</p> <p>8. Communication mix</p>	2	2		
May	To understand budget allocation for a Media plan and fundamental	<p>9. Digital Media Buying</p> <p>1. Buying Digital Advertising: An Overview Paid media, Owned media and Earned media).</p> <p>2. Digital Sales Funnel</p> <p>3. Direct buys from the websites / Impact Buys</p> <p>4. Programmatic Buying: [DSP (Demand side platform) or RTB (Real time bidding)]</p> <p>5. Advertising via Premium Publishers</p> <p>6. Advertising via Networks and Exchanges</p> <p>7. Affiliate Network (Click bank, Commission junction, adfuncky, 7search.com)</p>	4	2		



April	To understand budget allocation for a Media plan and fundamental	8. The Local Publishing Market 9. OTT Platforms 10. Influencers Marketing or social media influencers 11. Content advertising 12. Native advertising 13. App installed campaign 14. Push notification	1	2	PPT	
May	To understand budget allocation for a Media plan and fundamental	15. Google ads 16. Bing ads 17. Lead Progression a. Cost per impression b. Cost per click(CPC) c. Cost per lead (CPL) Cost per action (CPA) or pay per action (PPA) d. cost per conversion or Revenue sharing or cost per sale.	4	2		
	<i>Deepika</i>	<i>sh</i>				
	Faculty	Convenor				



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TEACHING PLAN 2020-21						
			Program	BAMMC		
Name of the Teacher : Booma V Halpeth						
Course:	Retailing & Merchandising	Class	TY			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	To introduce the concepts of Retailing to Make them understand the strategies of retailing	Introduction to Retailing	Introduction to retailing	2	2	PPT, Video	https://youtu.be/UDivWdwVZMg
		Types of Retailers	Customer buying behaviour, Retail Market strategy, Overview of Merchandising	3	4	PPT, Video	https://youtu.be/5etdlUtIDu4
January	Introducing social behaviour and attitude of consumers over retailing	Identifying and Understanding Retail consumers	Factors affecting retail strategies, Consumer demographic and lifestyles	2	3	PPT, Case	



January	To make the students aware about the needs of retail consumer and their behaviour	Social Factor	Social factors, Consumer Needs and desires	2	3	PPT	
January	to Make them understand the strategies of retailing	Formats based	Pricing as a competitive advantage, Discount retailing, super store retailing, off price retailing	6	4	PPT	
Retail Communication and IT							
February	Skills of retail communication and trends of information technology tools	Managing Communication	Introduction, objective, Marketing Communication, Thematic	2	2	PPT	
February		Methods of Communication	Methods of Communication, Graphics, Signage	2	2	PPT, Video	https://youtu.be/G8nMslCnItU
February		IT for Retailing	Information Systems, Barcoding, Retail ERP	4	3	PPT, images, vid	https://youtu.be/pfeVckbQxdQ
		Trends	Analystics & Tools	3	1	ppt	
Introduction to Merchandising							
February	To introduce the concepts of Merchandising	Concept of Retail Merchandising	Meaning, Major areas of Merchandise management, Roie and responsibilities of Merchandisers	3	3	PPT	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	To introduce the concepts of Merchandising	Merchandise mix	Merchandise Mix, Concept of Assortment Management, merchandise mix of show off	4	5	PPT	
February		Merchandise displays	Concept of Merchandise Displays, Importance of Merchandise displays	2	4	PPT, Image	
February		Space Management	Concept of Space Management, Role of IT in space management, Concept of Planogram	2	3	Video and PPT	
March		formats based on merchandise selection	Merchandise selection as a competitive advantage, Speciality store retailing, department store retailing, super specialist, niche specialist	3	2	PPT	
		Visual and On-Line Merchandising					
March		Visual Merchandising	Merchandising and meaning, objectives of visual merchandising and growth	2	2	PPT	



March	Introduces students to different skills of merchandising	Visual Merchandising in India	Visual Merchandising in India, Product positioning and Visual Merchandising	2	2	PPT	
March		Non-Store Merchandising	Introduction, objectives, Non-store retail merchandising, Tv/home shopping, Product presentation	2	1	PPT, video	https://youtu.be/IRKA2L8MCXQ
March		Online Merchandising	Internet retailing/online shopping, catalogue management	2	1	PPT, video, website visit	https://www.indianretailer.com/magazine/2008/april/Convenience-of-catalogue-shopping.m16-2-2/
March		Trends & Innovation	Analytics and tools	2	1	PPT, website	https://www.selecthub.com/business-analytics/top-analytical-tools-retail/
			Presentation	6	2		
			Revision	2			
			Total Lectures	58	50		

V. B. Bhatnagar
Faculty

[Signature]
Convenor


Principal



Mapping Course outcomes to Assessment

	MC				
Name of the Teacher : Booma V Halpeth					
Course : Retailing and Merchandising	Class : Ty				

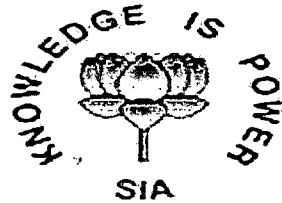
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	To introduce the concepts of Retailing	Introduction to Retailing	Test	10	5	25	
2	to Make them understand the strategies of retailing	Types of Retailers, Formats based on pricing	Test				
3	Introducing social behaviour and attitude of consumers over retailing	Identifying and Understanding Retail consumers	Test				
4	To make the students aware about the needs of retail consumer and their behaviour	Social Factor	Test				
5	To introduce the concepts of Merchandising	Introduction to Merchandising	Project	20	10	25	
6	Introduces students to different skills of merchandising	Visual Merchandising and Online Merchandising	Presentation	20	10	25	
7	Skills of retail communication and trends of information technology tools	Retail Communication and IT		NA	NA	25	


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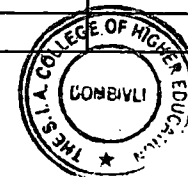
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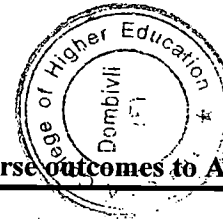
Name of the Teacher :		Sunita Sidhani	Program	BMS			
Course:		Industrial Law	Class	FY B	SEM-2		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & grievances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926	14	12	PPT, Case study and Animated videos, Points highlighting.	https://www.youtube.com/watch?v=fK5lYaV_N1w
MARCH	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence ; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)	12	10	PPT and Important points given	https://www.statecraft.co.in/article/a-history-of-trade-unions-in-india#:~:text=The%20earliest%20trade%20Union%20was,labour%20uprisings%20in%20the%20country
MARCH & APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues	10	08	PPT and Important points given	https://www.youtube.com/watch?v=FC_ccVxB5nA



APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management	a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions . b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972	8	06	PPT and Important points given	
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Sunita
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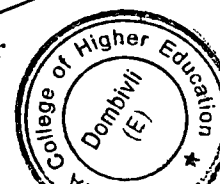
Mapping Course outcomes to Assessment

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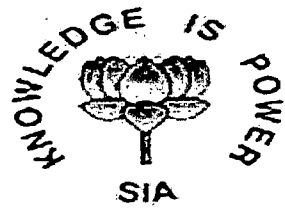
Name of the Teacher :		Sunita Sidhani	Program:		BMS	DOMBIVLI (E)	
Course :		Industrial Law	Class		FY B	SEM-2	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	weight age - Internal	Overall weightage - External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation				20	Learning Purpose Only
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

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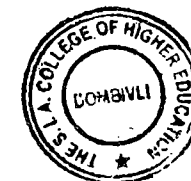
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TEACHING PLAN 2021-22

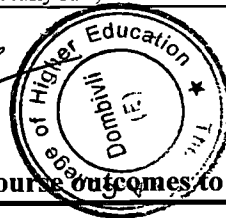
Name of the Teacher :		Sunita Sidhani	Program		BMS		
Course:		Industrial Law	Class		FY A	SEM-2	
Month	Course outcome	Topic	Sub-Topic		No. of Lectures		Methodology
					Planned	Taken	
JAN & FEB	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	a) Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure b) The Trade Union Act, 1926		14	11	PPT, Case study and Animated videos, Points highlighting. https://www.youtube.com/watch?v=fK5IYaV_N1w
FEB, MARCH & APRIL	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare	a) The Factory Act 1948: (Provisions related to Health, Safety and Welfare) b) The Workmen's Compensation Act, 1923 Provisions: Introduction: The doctrine of assumed risk, The doctrine of Common Employment, The doctrine of Contributory Negligence ; Definitions; Employers liability for compensation (S-3 to 13); Rules as to Compensation (Sec 4 to Sec 9) (14 A & 17)		12	08	PPT and Important points given https://www.statecraft.co.in/article/a-history-of-trade-unions-in-india#:~:text=The%20earliest%20trade%20union%20was,labour%20uprisings%20in%20the%20country
APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation	a) Employee State Insurance Act 1948: Definition and Employees Provident Fund b) Miscellaneous Provision Act 1948: Schemes, Administration and determination of dues		10	08	PPT and Important points given https://www.youtube.com/watch?v=FC_ccVxB5nA



APRIL	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management	a) The payment of Wages Act 1948: Objectives, Definition, Authorised Deductions . b) Payment of Bonus Act, 1965 c) The Payment Of Gratuity Act, 1972	8	06	PPT and Important points given	
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Sunita
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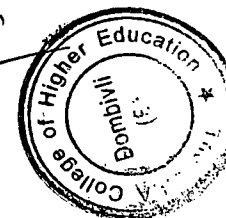
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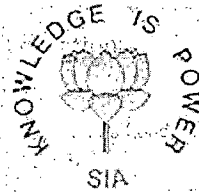
Name of the Teacher :	Sunita Sidhani	Program:	BMS				
Course :	Industrial Law	Class	FY A	SEM-2			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand various roles of people played in factory, their rights and duties how they settle their problems like disputes & griveances.	Laws Related to Industrial Relations and Industrial Disputes	Internal Examination in MCQ Form		20	20	Learning Purpose Only
2	Understand various roles of people played in factory, their rights and duties relating to health safety and welfare, social legislation.	Laws Related to Health, Safety and Welfare				20	Learning Purpose Only
3	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Social Legislation				20	Learning Purpose Only
4	Compensations rules, Claims and Settlement for various workers and various beneficial scheme as per Law.	Laws Related To Compensation Management				15	Learning Purpose Only

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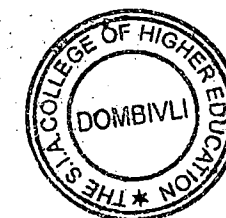
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TEACHING PLAN 2021-22

		Program BMS			
Name of the Teacher :	Rooshikesh Jade				
Course:	Business Environment	Class	FYBMS	-DIV-A+B	

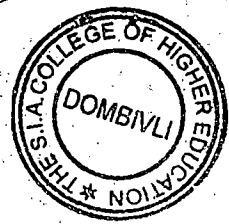
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Business Environment Business Environment Micro and Macro Environment Introduction to Micro-Environment Internal Environment External Environment Introduction to Macro Components	15	18	PPT, Board presentation, Assignments, Discussions	
Jan-22 and Feb-2022	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Political Institutions : Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment Impact of business on Private sector, Public sector and Joint sector Sun-rise sectors of India Economy; Challenges of Indian economy	15	17	PPT, Board presentation, Assignments, Discussions	



	Feb-2022 and March-2022	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	<p>Social and Cultural Environment Nature, Impact of foreign culture on Business, Traditional Values and its Impact, Social Audit - Meaning and Importance of Corporate Governance Social Responsibility of Business Technological environment: Features, impact of technology on Business Competitive Environment: Meaning, Michael Porter's Five Forces Analysis, Competitive Strategies:</p>	15	17	PPT, Board presentation, Assignments, Discussions	
	Mar-22	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	<p>International Environment GATT/ WTO: Objective and Evolution of GATT, Uruguay round, GATT v/s WTO, Functions of WTO, Pros and Cons of WTO. Globalization: Meaning, Nature and stages of Globalization, features of Globalization, Foreign Market entry strategies, LPG model. MNCs: Definition, meaning, merits, demerits, MNCs in India FDI: Meaning, FDI concepts and functions, Need for FDI in developing countries, Factors influencing FDI, FDI operations in India, Challenges faced by International Business and Investment Opportunities for Indian Industry</p>	15	18	PPT, Board presentation, Assignments, Discussions	

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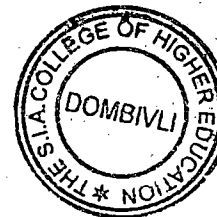
Mapping Course outcomes to Assessment

		Program: BMS	
Name of the Teacher :		Rooshikesh G Jade	
Course :	Business Environment	Class	FYBMS

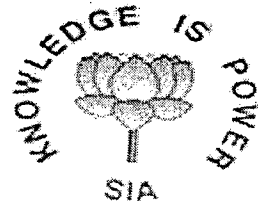
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Test	14	10	25	
2	Students will understand the Theory of Political environment and Legal Enviroments with their different components	Political and Legal environment	Test	12	5	20	
3	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Test	12	5	20	
4	Students will understand the Concepts of International environments and various other factors creating the same.	International Environment	Test	12	5	10	
Total Marks				50	25	75	

R Jade
Faculty

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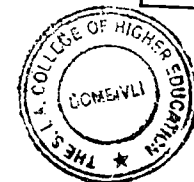
TEACHING PLAN 2021-22

Name of the Teacher :	Booma V Halpeth	Program	BMS			
Course:	Principles of Marketing	Class	FYBMS		A	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to learn the fundamentals of Marketing [] []	Introduction to Marketing	:Definition, features, advantages and scope of marketing. The 4P's and 4C's of marketing. Marketing v/s Selling. Marketing as an activity and function Needs, wants and demands, transactions, transfer and exchanges.	4	5	ppt, video	https://youtu.be/YImzLDw7SdM
				2	2	ppt, video	https://youtu.be/YImzLDw7SdM
				2	1	ppt	
		orientation of a firm	Production concept; Product concept; selling concept and marketing concept, social relationship, Holistic marketing				



	Give practical experience about the marketing practices adopted in the industry	Marketing Environment, Research and Consumer Behaviour	Management structure; Marketing Channels; Markets in which a firm operates; competitors and stakeholders.	2	1	ppt		
	Introduce students to learn the fundamentals of Marketing		Political Factors; Economic Factors; Socio Cultural Factors, Technological Factors (PEST Analysis)	3	1	ppt, video	https://youtu.be/BXXdcgchAVw	
		Marketing Research	Meaning, features, Importance of marketing research. Types of marketing research: Product research; Sales research; consumer/customer research; production research	5	4	ppt, activity		
		MIS	:Meaning, features and Importance	2	6	ppt		
		Consumer Behaviour	Meaning, feature, importance, factors affecting Consumer Behaviour	6		ppt, videos, case	https://youtu.be/UM1sj0Wjf6Y	
		Give practical experience about the marketing practices	Marketing Mix	Meaning –elements of Marketing Mix	2	1	ppt	
				Product-product mix-product line lifecycle-product planning – New product development- failure of new product-levels of product	4	4	ppt, video, case	https://youtu.be/F05ImYR4ssU
			Branding –Packing and packaging – role and importance	2	2	ppt		



Pricing – objectives- factors influencing pricing policy and Pricing strategy.

Physical distribution – meaning – factor affecting channel selection- types of marketing channels

4	↑	ppt	
2	↓	ppt	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
			Promotion – meaning and significance of promotion. Promotion • tools	4	2	ppt, video	
	Provide knowledge about the various types of marketing	Segmentation, Targeting and Positioning and Trends In Marketing	Segmentation – meaning , importance , basis	2	2	ppt, case	https://youtu.be/IIQtjaLyW-w
Targeting – meaning , types			2	1	ppt, video		
Positioning – meaning – strategies			2	1	ppt, video		
New trends in marketing – E-marketing , Internet marketing and marketing using Social network			4	3	ppt		
Social marketing/ Relationship marketing			2		ppt		



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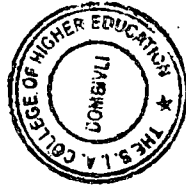
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N. B. Bhat
Convener

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N. B. Bhat
Principal



Mapping Course outcomes to Assessment

Name of the Teacher :	Booma V Halpeth	Program:	BMS			
Course :	Principles of Marketing	Class	FYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage-external	Remarks
	Introduce students to learn the	Introduction to marketing					
	Introduce students to learn the	Marketing environment, Research, Consumer Merchandise	Test	20	20	25	
		Management, Buying	Field project	10	5	25	
		Segmentation, Targeting, Positioning	Case Study	NA	NA	25	
	Provide knowledge about the various types of marketing				25	100	

V. Booma
Faculty

V. Booma
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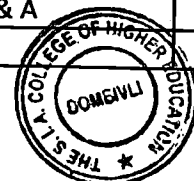
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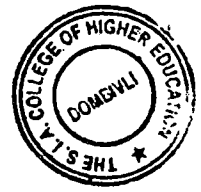
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TEACHING PLAN 2021-22						
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies		
Course:		Principles of Mgt		Class FYBMS A		

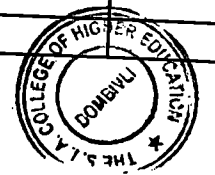
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan 22- Feb 22	Introduce students to the core concepts and principles of management.	Nature of Management	Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8	9	<ul style="list-style-type: none"> • Lecture • Powerpoint Presentations • Q & A • Word - Cloud, Assignment. 	
Feb-22	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Evolution of Management thoughts, F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Management, Contingency Approach to management.	2	3	<ul style="list-style-type: none"> • Lecture • Powerpoint Presentations • Verbal Q & A 	



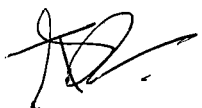
Feb 22 - March 22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Planning and Decision Making	Introduction to planning, Features of Planning, Need and Importance of planning, Limitations of Planning, Essentials of good plan. Components or Types of Plans - Standing plans & single use plans. Management By Objectives by Peter Drucker, Process & Advantages of MBO, Decision Making - Definition , Meaning, Imp of decision making. Process of decision making. Techniques of decision Making, Programmed techniques and Non programmed techniques.	10	9	Lecture, PPT, Verbal Q & A, Examples & Discussion.	



Mar-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	<ul style="list-style-type: none"> • Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. • Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, • Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship 	12	14	Lecture, PPT, Pop up Quiz, Assignment.	
Apr-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Directing, Leadership, Co-ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6	7	Lecture, PPT, Pop up Quiz, Verbal Q & A.	



Apr-22	Creating awareness about the recent trends in management namely, green management and CSR.		CSR & Green Management	6	7	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by Organisations


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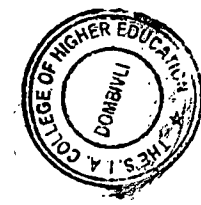

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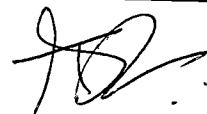
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Mapping Course outcomes to Assessment

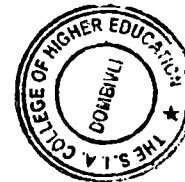
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies			
Course :		Foundation of Human Skills		Class FYBMS A			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage -	Overall weightage - External	Remarks
1	Introduce students to the core concepts and principles of management.	Nature of Management	Internal Test.	20	20	75	
			Assignment, Verbal Q & A.	2	2		
2	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Internal Test.	20	20	75	
			Verbal Q & A.	NA	NA		




3	Develop understanding of the various basic concepts of directing, leadership, co-ordination and controlling.	Planning and Decision Making	Internal Test.	20	20	75
		Organizing	Pop up Quiz, Microsoft Form 10 Point Quiz, Assignment	2	2	75
		Directing, Leadership, Co-ordination and Controlling	Pop up Quiz, Verbal Q & A, Microsoft 10 point Quiz.	NA	NA	
4	Creating awareness about the recent trends in management namely, green management and CSR.	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1	1	


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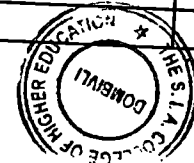
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TEACHING PLAN 2021-22

Name of the Teacher :	Tarun S. Kuckian	Program	Bachelor of Management Studies			
Course:	Principles of Mgt.	Class	FYBMS B			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan 22- Feb 22	Introduce students to the core concepts and principles of management.	Nature of Management	Management: Concept, Features, Significance, Managerial Skills, Levels of Management, Functions of Management - PODSCORB, Managerial Grid. Management as an Art, Science, Profession.	8	9	<ul style="list-style-type: none"> Lecture Powerpoint Presentations Q & A Word - Cloud, Assignment. 	
Feb-22	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Evolution of Management thoughts, F.W Taylor- Scientific management, Henri Fayol's 14 Principles of Management, Contingency Approach to management.	2	3	<ul style="list-style-type: none"> Lecture Powerpoint Presentations Verbal Q & A 	



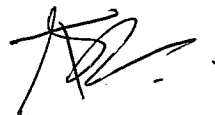
Feb 22 - March 22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Planning and Decision Making	Introduction to planning, Features of Planning, Need and Importance of planning, Limitations of Planning, Essentials of good plan. Components or Types of Plans - Standing plans & single use plans. Management By Objectives by Peter Drucker, Process & Advantages of MBO, Decision Making - Definition, Meaning, Imp of decision making. Process of decision making. Techniques of decision Making, Programmed techniques and Non programmed techniques.	10	11	Lecture, PPT, Verbal Q & A, Examples & Discussion.




Mar-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Organizing	<ul style="list-style-type: none"> • Formal Org - Advantages & Disadvantages, Informal Org - Advantages & Disadvantages, D.B Formal & Informal org, Departmentation. Bases of Departmentation , Span of Control - factors affecting span of control. Organisation Structure - Line org, Line & Staff org, Matrix org - Features, Adv, Limitations. • Decentralisation & centralisation - Concept , imp, factors affecting decentralisation, • Delegation of Authority - Concept , Imp of delegation, Barriers to effective delegation, Authority and responsibility relationship 	12	11	Lecture, PPT, Pop up Quiz, Assignment.	
Apr-22	Develop understanding of the various basic concepts of management, viz: planning, decision making, organising, directing, leadership, co-ordination and controlling.	Directing, Leadership, Co-ordination and Controlling	Directing: Meaning, features and Process of directing. Leadership: Meaning, and Qualities of Good Leader, Styles of leadership. Co-ordination as an Essence of Management, Imp of co-ordination. Controlling: Meaning, Process and Techniques.	6	8	Lecture, PPT, Pop up Quiz, Verbal Q & A.	



Apr-22	Creating awareness about the recent trends in management namely, green management and CSR.		CSR & Green Management	6	8	Lecture, PPT, Verbal Q & A, Pop up Quiz, Activity: Google Classroom - CSR initiatives by Organisations


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Mapping Course outcomes to Assessment

Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies			
Course :		Foundation of Human Skills		Class FYBMS B			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduce students to the core concepts and principles of management.	Nature of Management	Internal Test.	20	20	75	
			Assignment, Verbal Q & A.	2	2		
2	Familiarize students with the works of management thinkers like F.W Taylor and Henri Fayol.		Internal Test.	20	20	75	
			Verbal Q & A.	NA	NA		




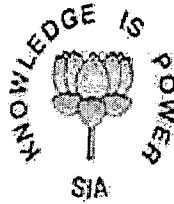
3	Develop understanding of the various basic concepts of directing, leadership, co-ordination and controlling.	Planning and Decision Making	Internal Test.				
				20	20	75	
		Organizing	Pop up Quiz, Assignment	2	2	75	
		Directing, Leadership, Co-ordination and Controlling	Pop up Quiz, Verbal Q & A.	NA	NA		
4	Creating awareness about the recent trends in management namely, green management and CSR.	CSR & Green Management	Project: Google classroom - CSR initiatives by Organisations	1	1		


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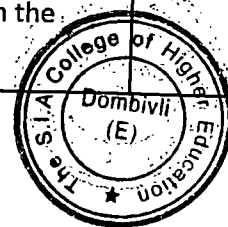

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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :		Dr. Shilpa Malani				
Course:	Foundation Course 2	Class	FYBMS - B			

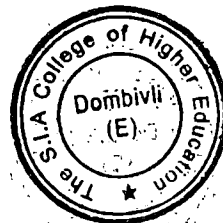
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	6	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution.	5	6	PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	5	PPT, Verbal Q & A, Project based learning
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	5	PPT, Verbal Q & A, Project based learning
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	3	PPT, Verbal Q & A, Project based learning
TOTAL				35	25	

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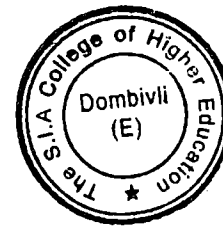


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Mapping Course outcomes to Assessment

		Program:		BMS			
Name of the Teacher :		Dr. Shilpa Malani		FYBMS	B		
Course		Foundation Course 2		Class			

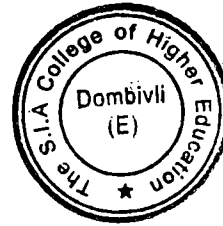
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	



4	Sensitize the students on various social issues, and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

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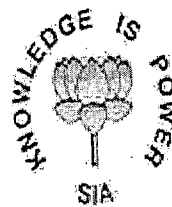
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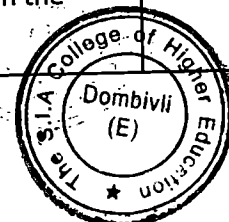




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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Dr. Shilpa Malani					
Course:	Foundation Course 2	Class		FYBMS - A		

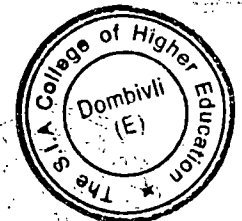
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	10	6	PPT, Verbal Q & A, Project based learning	
February	Develop a basic understanding about issues related to human right	Human Rights	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	5	6	PPT, Verbal Q & A, Project based learning	



March	Gain more understanding regarding working of Environmental Processes	Ecology	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment	10	6	PPT, Verbal Q & A, Project based learning
March	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in causing conflicts in society. Aggression and violence as the public expression of conflict	6	6	PPT, Verbal Q & A, Project based learning
April	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Types of conflicts and use of coping mechanisms for managing individual stress; Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society	4	4	PPT, Verbal Q & A, Project based learning
			TOTAL	35	28	

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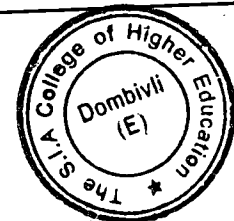


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Mapping Course outcomes to Assessment

		Program:		BMS			
Name of the Teacher :		Dr. Shilpa Malani		FYBMS	A		
Course	Foundation Course 2	Class					

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Overall weightage - External	Remarks
1	introduce students to the changing scenario with reference to Indian society	Globalisation and Indian Society	Project / presentation	25	25	75	
2	Develop a basic understanding about issues related to human right	Human Rights	Project / presentation	25	25	75	
3	Gain more understanding regarding working of Environmental Processes	Ecology	Project / presentation	25	25	75	

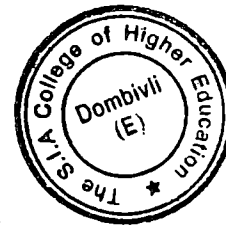


4	Sensitize the students on various social issues. and understand stress and conflict	Understanding Stress and Conflict	Project / presentation	25	25	75
5	Gain more understanding and manage stress and conflict	Managing Stress and Conflict in Contemporary Society	Project / presentation	25	25	75

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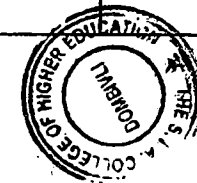
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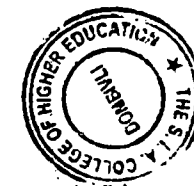
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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Tarun S. Kuckian					
Course:	Business Communication 2	Class	FYBMS	B		

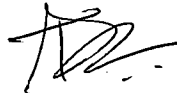
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February		Presentation skills					
	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Principles of effective presentation, Introduction, Effective use of OHP, Effective use of transparency, How to make PowerPoint presentation, Graphics in presentation, Steps in preparing a presentation	8	10	<ul style="list-style-type: none"> • Lecture • PPT by Students (Activity) • Q & A 	https://www.youtube.com/watch?v=MnIPpUITCRc
February		Group Communication					



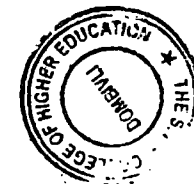
February	Understand the process of conducting interview and Group Discussion.	Interview & Group Discussion	Interview, Introduction, Definition, Types of interview, Steps involved in interviewing process, Sample questions, Role of interviewer and interviewee in a selection interview, Advantages and Disadvantages of interview. Types of interview questions. Group discussions - Skills assessed in GDs, Essentials of group discussions.	6	7	PPT, Lecture, Verbal Q & A, Assignment	
February	Understand the need, importance and types of meeting	Meeting	Need and Importance of meeting, Types of meeting, Preparation of a meeting, Conduct of a meeting committee, Role of convenor, chairperson, participant, Advantages and Disadvantages of committee meeting, Group dynamics, Notice, Agenda, Resolution	5	6	PPT, Lecture, Verbal Q & A, Assignment	
March	Understand the concept of Conference.	Conference	Meaning, Importance of conference, Types of conference, Advantages and Disadvantages of conference, Organising a conference, Contemporary method of conducting conference, Teleconferencing and Video conferencing	4	2	PPT, Lecture, Verbal Q & A.	
March/Apr	Understand the concept and importance of Public relations	Public relations	Introduction, Definition, Objective of public relations, Functions, Qualification of public relation officer, External measures of public relation, Internal measures of public relation, Crisis management.	4	4	PPT, Lecture, Verbal Q & A.	




		Business Correspondence					
April	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters	Letter of inquiry, Reply to Inquiry, Letters of complaint, Reply to letters of complaint, Sales letter, Leaflets and flyers.	4	5	PPT, Lecture, Activity - letter writing, Assignment.	
April	Understand and draft consumer grievance letters and RTI Application.	Consumer Grievance letter & RTI	Drafting consumer grievance letters to the Consumer Forums. Introduction to RTI, Understanding RTI Act - Right to Information act, Drafting RTI application letters.	3	4	PPT, Lecture, Activity - letter writing, Assignment.	
April	Apply communication skills to draft report & summarizing.	Report writing & summarization	Introduction, Definition, Purpose of report writing, Types of business reports, Report writing, Summarization-Introduction, Guidelines for summarising, Summary writing.	3	4	PPT, Lecture, Activity - letter writing.	


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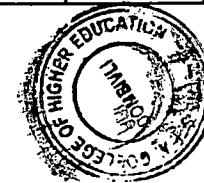



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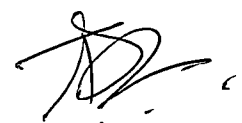
Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Tarun S. Kuckian						
Course :	Business Communication 2		Class	FYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
		Presentation skills					
1	Design effective presentation (audio visual) Give better presentation because of presentation skills	Presentation	Internal Test	20	20	75	
		Group Communication					
2	Understand the concept, need and importance of Group Communication - Interview, Conference, Meetings, Public Relations	Interview, Meeting, Conference, Public Relations	Internal Test	20	20	75	
			Assignment	3	3		



3		Business Correspondence		15	5	20	
	Apply the managerial writing skills and correspondence skills in terms of good communication.	Trade letters , Sales letter, Consumer Guidance Grievance letters, RTI, Report writing.	Assignment, Classroom Activity-Letter writing.	2	2		


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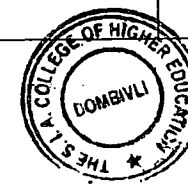


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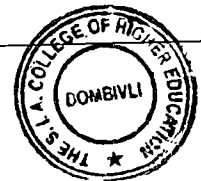
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TEACHING PLAN 2020-21							
			Program	BMS	A		
Name of the Teacher :	Aishwarya Iyer						
Course:	Foundation Course (Ethics and Governance)		Class	SYBMS A			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
November	To understand significance of ethics and ethical practices in businesses which are indispensable for progress of a country	Introduction to Ethics and Business Ethics		12		PPT	
		Ethics	Concept of Ethics, Evolution of Ethics, Nature of Ethics- Personal, Professional, Managerial Importance of Ethics, Objectives, Scope, Types – Transactional, Participatory and Recognition		6	PPT	



		Business Ethics	<p>Meaning, Objectives, Purpose and Scope of Business Ethics</p> <p>Towards Society and Stakeholders, Role of Government in Ensuring Business Ethics</p> <p>Principles of Business Ethics, 3 Cs of Business Ethics – Compliance, Contribution and Consequences</p> <p>Myths about Business Ethics</p> <p>Ethical Performance in Businesses in India</p>		5	PPT	
December	To learn the applicability of ethics in functional areas like marketing, finance and human resource management	Ethics in Marketing, Finance and HRM		11		PPT	
		Ethics in Marketing:	Ethical issues in Marketing Mix, Unethical Marketing Practices in India, Ethical Dilemmas in Marketing, Ethics in Advertising and Types of Unethical Advertisements		4	PPT	
		Ethics In Finance	Scope of Ethics in Financial Services, Ethics of a Financial Manager – Legal Issues, Balancing Act and Whistle Blower, Ethics in Taxation, Corporate Crime - White Collar Crime and Organised Crime, Major Corporate Scams in India, Role of SEBI in Ensuring Corporate Governance, Cadbury Committee Report, 1992		4	PPT	
		Ethics in Human Resource Management	Importance of Workplace Ethics, Guidelines to Promote Workplace Ethics, Importance of Employee Code of Conduct, Ethical Leadership		3	PPT	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Metho dology	Links to references
				Planned	Taken		
January	To understand the emerging need and growing importance of good governance and CSR by organisations	Corporate Governance	Concept, History of Corporate Governance in India, Need for Corporate Governance • Significance of Ethics in Corporate Governance, Principles of Corporate Governance, Benefits of Good Governance, Issues in Corporate Governance • Theories- Agency Theory, Shareholder Theory, Stakeholder Theory and Stewardship Theory • Corporate Governance in India, Emerging Trends in Corporate Governance, Models of Corporate Governance, Insider Trading	11	8	PPT	
February	To study the ethical business practices, CSR and Corporate Governance practiced by various organisations	Corporate Social Responsibility (CSR)	Meaning of CSR, Evolution of CSR, Types of Social Responsibility • Aspects of CSR- Responsibility, Accountability, Sustainability and Social Contract • Need for CSR • CSR Principles and Strategies • Issues in CSR • Social Accounting • Tata Group's CSR Rating Framework • Sachar Committee Report on CSR • Ethical Issues in International Business Practices • Recent Guidelines in CSR • Society's Changing Expectations of Business With Respect to Globalisation • Future of CSR	11	8	PPT	


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Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Aishwarya Iyer						
Course :	Foundation Course (Ethics and Governance)	Class		SYBMS A			


SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age - Internal	Weightage -	Remarks
1	To understand significance of ethics and ethical practices in businesses which are indispensable for progress of a country	Introduction to Ethics and Business Ethics	Assignment / Test	10	5	15	
		Ethics					
		Business Ethics					
2	To learn the applicability of ethics in functional areas like marketing, finance and human resource management	Ethics in Marketing, Finance and HRM	Assignment / Test	15	5	25	
		Ethics in Marketing:					
		Ethics In Finance					

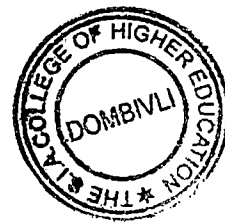


		Ethics in Human Resource Management					
3	To understand the emerging need and growing importance of good governance and CSR by organisations	Corporate Governance	Project	10	15	15	
4	To study the ethical business practices, CSR and Corporate Governance practiced by various organisations	Corporate Social Responsibility (CSR)	Test	15	5	20	

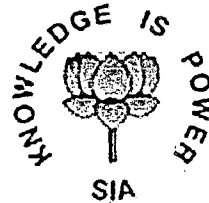

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TEACHING PLAN 2021-22							
				Program BMS			
Name of the Teacher :		Rooshikesh Jade					
Course:	Business Envrinment		Class	FYBMS	B		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan-22	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Business Environment Business Environment Micro and Macro Environment Introduction to Micro-Environment Internal Environment External Environment Introduction to Macro Components	15		PPT, Board presentation, Assignments, Discussions	
Jan-22 and Feb-2022	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Political Institutions : Legislature, Executive, Judiciary, Role of government in Business, Legal framework in India Economic environment Impact of business on Private sector, Public sector and Joint sector Sun-rise sectors of India Economy. Challenges of Indian economy	15		PPT, Board presentation, Assignments, Discussions	



Feb-2022 and March-2022	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	<p>Social and Cultural Environment Nature, Impact of foreign culture on Business, Traditional Values and its Impact, Social Audit - Meaning and Importance of Corporate Governance Social Responsibility of Business</p> <p>Technological environment: Features, impact of technology on Business</p> <p>Competitive Environment: Meaning, Michael Porter's Five Forces Analysis, Competitive Strategies</p>	15	PPT, Board presentation, Assignments, Discussions	
Mar-22	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	<p>International Environment GATT/ WTO: Objective and Evolution of GATT, Uruguay round, GATT v/s WTO, Functions of WTO, Pros and Cons of WTO.</p> <p>Globalization: Meaning, Nature and stages of Globalization, features of Globalization, Foreign Market entry strategies, LPG model.</p> <p>MNCs: Definition, meaning, merits, demerits, MNCs in India</p> <p>FDI: Meaning, FDI concepts and functions, Need for FDI in developing countries, Factors influencing FDI, FDI operations in India, Challenges faced by International Business and Investment Opportunities for Indian Industry</p>	15	PPT, Board presentation, Assignments, Discussions	

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Mapping Course outcomes to Assessment

		Program: BMS				
Name of the Teacher :		Rooshikesh G Jade				
Course :	Business Environment	Class	FYBMS	B		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Students will understand the basic concepts of Business environment and its components	Introduction to Business Environment	Test	14	10	25	
2	Students will understand the Theory of Political environment and Legal Environments with their different components	Political and Legal environment	Test	12	5	20	
3	Students will understand the meaning of Social and Cultural Environment, Technological environment and Competitive Environment	Social and Cultural Environment, Technological environment and Competitive Environment	Test	12	5	20	
4	Students will understand the Concepts of International environments and various other factors creating the same	International Environment	Test	12	5	10	
Total Marks				50	25	75	

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V Boomer
Convener



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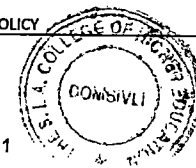
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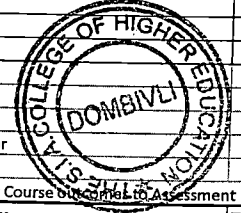
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TEACHING PLAN 2021-22

Name of the Teacher :		Sujith Raman		Program		BMS				
Course: BUSINESS ECONOMICS II				Class		SYBMS		A		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references			
				Planned	Taken					
	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS	Macroeconomics	2		LECTURES, PPT, INDUSTRY RELATED EXAMPLES				
			Circular flow of aggregate income and expenditure	2		EXAMPLES, LECTURES, DIAGRAMS				
			The measurement of National Product	2		EXAMPLES, LECTURES, DIAGRAMS				
			Short run economic fluctuations	2		EXAMPLES, LECTURES, DIAGRAMS				
			The Keynesian Principle of Effective Demand	2		EXAMPLES, LECTURES, DIAGRAMS				
			MONEY, INFLATION AND MONETARY POLICY	MONEY SUPPLY		2		EXAMPLES, LECTURES, DIAGRAMS		
					DEMAND FOR MONEY	2		EXAMPLES, LECTURES, DIAGRAMS		
					Money and Prices	2		EXAMPLES, LECTURES, DIAGRAMS		
					Inflation	2		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES		
				Monetary Policy						
		CONSTITUENTS OF FISCAL POLICY	Role of Government to provide Public goods	3		LECTURES, RBI RELATED EXAMPLES				



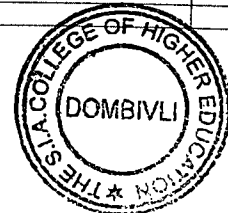
			Fiscal Policy			LECTURES, RBI RELATED EXAMPLES	
			Instruments of Fiscal Policy				
			Union Budget				
	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	The basis of international trade	2		LECTURES, HISTORY OF INTERNATIONAL TRADES	
			Foreign Investments	2		LECTURES AND EXAMPLES	
			Balance of Payments	2		LECTURES	
			Foreign Exchange and Foreign exchange market	3		LECTURES	
	Faculty		Convenor			Principal	
			Mapping Course Outcome to Assessment				
	Name of t	SUJITH RAMAN	Program:	BMS			
	Course :	BUSINESS ECONOMICS II	Class	SYBMS			
SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal & Assignment	Overall weightage - External	Remarks
1	Understand meaning, scope and importance of macroeconomics, various concepts of national income and expenditure, concept of money supply, demand for money and inflation and monetary policy, constituents of fiscal policy etc	INTRODUCTION TO MACROECONOMICS	Internal exam, Assignments and external exam	100	25	75	
		MONEY, INFLATION AND MONETARY POLICY	Internal exam, Assignments and external exam	100	25	75	
		CONSTITUENTS OF FISCAL POLICY	Internal exam, Assignments and external exam	100	25	75	
2	Acquire knowledge of theory and issues of international trade balance of payments, foreign investment	OPEN ECONOMY: THEORY AND ISSUES OF INTERNATIONAL TRADE	Internal exam, Assignments and external exam	100	25	75	
	Faculty		Convenor			Principal	



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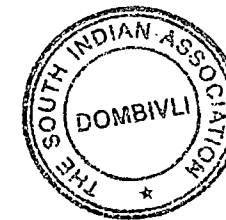


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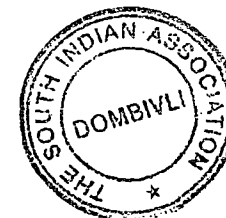
Name of Teacher :	Lalita Singh
Subject :	IT in Business Management II
Course,Class and Semester:	BMS / SY / IV
Division :	
Lectures Alloted for whole Semester:	60
Actual Lectures Taken :	

Month	No of lectures Available
January	13
Feburary	13
March	13
April	12
TOTAL	51

Month	Syllabus Unit -1 Allotted Lectures : 15	Strategies Used	Planned	Taken	Remarks
	Overview of MIS,Definition, Characteristics Subsystems of MIS (Activity and Functional subsystems),Structure of MIS Reasons for failure of MIS. ,Understanding Major Functional Systems Marketing & Sales Systems,Finance & Accounting Systems Manufacturing & Production Systems,Human Resource Systems,Inventory Systems, Sub systems, description and organizational levels,Decision support system, Definition,Relationship with MIS Evolution of DSS, Characteristics, classification, objectives, components, applications of DSS	Online Lecture, Quiz, Assignment	15	13	Completed
Month	Syllabus Unit -2 Allotted Lectures :15	Strategies Used	Planned	Taken	Remarks



	<p>Concepts of ERP,Architecture of ERP Generic modules of ERP Applications of ERP,ERP Implementation concepts ERP lifecycle,Concept of XRP (extended ERP) Features of commercial ERP software ,Study of SAP, Oracle Apps, MS Dynamics NAV, Peoplesoft, Concept of e-CRM E-CRM Solutions and its advantages, How technology helps? ,CRM Capabilities and customer Life cycle Privacy Issues and CRM,Data Mining and CRM CRM and workflow Automation,Concept of E-SCM Strategic advantages, benefits,E-SCM Components and Chain Architecture, Major Trends in e-SCM,Case studies ERP/SCM/CRM</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>13</p>	<p>Completed</p>
Month	Syllabus Unit -3 Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks
	<p>Introduction to DBMS Meaning of DBMS, Need for using DBMS. Concepts of tables, records, attributes, keys, integrity constraints, schema architecture, data independence. • Data Warehousing and Data Mining Concepts of Data warehousing, Importance of data warehouse for an organization,Characteristics of Data warehouse Functions of Data warehouse,Data warehouse architecture Business use of data warehouse,Standard Reports and queries,Data MiningThe scope and the techniques used • Business Applications of Data warehousing and Data mining</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>13</p>	<p>Completed</p>
Month	Syllabus Unit -4Alloted Lectures : 15	Strategies Used	Planned	Taken	Remarks

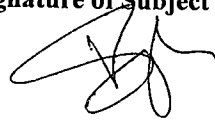


	<p>Introduction to Outsourcing Meaning of Outsourcing, Need for outsourcing Scope of Outsourcing.,Outsourcing : IT and Business Processes, Business Process Outsourcing (BPO) Introduction,BPO Vendors,How does BPO Work?,BPO Service scope,Benefits of BPO,BPO and IT Services,Project Management approach in BPO,BPO and IT-enabled services, BPO Business Model,Strategy for Business Process Outsourcing, Process of BPO ITO Vs BPO, BPO to KPO,Meaning of KPO KPO vs BPO,KPO : Opportunity and Scope,KPO challenges KPO Indian Scenario, Outsourcing in Cloud Environment Cloud computing offerings,Traditional Outsourcing Vs. Cloud Computing</p>	<p>Online Lectures, Recorded Video Lecture, Quiz, Assignment,Discussion, BlackBoard</p>	<p>15</p>	<p>12</p>	<p>Completed</p>
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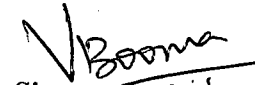
TOTAL: 60

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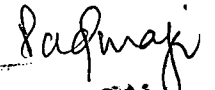
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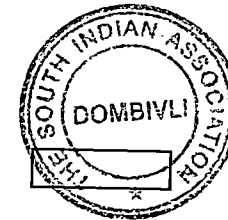
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TEACHING PLAN 2021-22					
		Program		Bachelor of Management Studies	
Name of the Teacher : Dr.Hasitkumar Nagariya					
Course:	Auditing	Class	SYBMS	FINANCE	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov-21	understand the basics of Auditing	Introduction to Auditing	Introduction of Syllabus	2	2	PPT,Lecture	
			Chapter-1 Items included in Fianancial Statements,Users of Financial Statements	3	2	PPT,Lecture	
			Meaning and Defination of Auditing ,Features of Auditing	2	2	PPT,Lecture	
Dec-21			Distinguish Between- Accounting and Auditing,Auditing and Investigation,Objectives of Auditing	3	2	PPT,Lecture,Article Review	
			Errors and Types	2	2	PPT,Lecture,Case Study	



Jan-22		Frauds and Types, Window	2	2	PPT, Lecture, Role Play	
		Secret Reserve- Why Done, How Done, Objections	3	2	PPT, Lecture, Case Study	
		Circumstances indicating Errors and Frauds, Auditor's Duties Regarding Frauds	3	2	PPT, Lecture, Role Play	
		Auditor's Responsibility For Errors and Frauds, Advantages and Necessity of Auditing, Inherent Limitations of Auditing	3	2	PPT, Lecture, Quiz	
		Principles of Audit, Materiality, True and Fair View, Types of Audit, Auditing Standards by ICAI	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=WiPaIPF-R9M
Get acquainted with Audit Techniques and Internal Audit	Audit Planning, Procedures and Documentation	CHAPTER-2- Stages/Process/Scope of Audit, Audit Planning(SA 300), Pre-Commencement Considerations	3	2	PPT, Lecture, Case Study	
		Audit Programme- Definition, Factors, Contents/Essentials, Types, Advantages, Disadvantages, Precautions For Overcoming Disadvantages, Method of Work	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=PgBNCFGASvI



		Audit Evidence:Essentials of Good Audit Evidence,Sufficient Audit Evidence v. Appropriate Audit Evidence,Internal Evidence v. External Evidence	3	2	PPT,Lecture,Role Play	
		Audit Procedures - Classification,Audit Techniques -Types,Audit Working Papers-Factors,Requisite Contents,Main Functions/Importance,Contents of Permanent Audit File,Contents of Current Audit File,Ownership , Custody and Access,Auditors Right of Lien ,Audit NoteBook	3	2	PPT,Lecture,Case Study	
Feb-22	Learn about audit planning ,procedure and documentation	Auditing Techniques and Internal Audit Introduction	3	2	PPT,Lecture,Case Study	
		Unit-3-Test Check-Test Checking Vs. Statistical sampling,Unsuitable,Need/Importance,How to Select Items,Advantages,Disadvantages,Precautions,Auditor's Liability,	3	2	PPT,Lecture,Case Study	



		Routine Checking- Features, Objectives, Advantages, Disadvantages, Audit Marks, Audit Sampling- Purpose, Factors for designing Audit Sample, Sample Size, Sampling Risk, Tolerable Error, Expected Error, Methods of selecting Sample Items, Evaluation of Sample Results	2	2	PPT, Lecture, Role Play	
		Advantages of Statistical Sampling in Auditing, Procedure, Advantages/ Need/Importance, Disadvantages, Auditor's Duty/Liability/Precautions	3	2	PPT, Lecture, Quiz	
		Internal Control-Purpose and Advantages, Components/Characteristics/ Features, Objectives of Internal Control, Management Responsibilities for Internal Control, Review of Internal Control, Auditor's Duties, Inherent Limitations of Internal Control, Internal Control for Various Items, Audit in Depth, Internal Check, Internal Audit	3	2	PPT, Lecture, You Tube Video	https://www.youtube.com/watch?v=c85pomognpA



	Understand vouching and verification process in Auditing	Auditing Techniques : Vouching & Verification	Unit-4-Vouching-Aims, Objectives and Importance,Points to be Considered in Vouching, Vouching of Receipts	2	2	PPT,Lecture,Case Study	
Mar-22			Understood Vouching of Payments	3	3	PPT,Lecture,Case Study	
			Understood Unit-5-Verification-Objects of Verification, Techniques of Verification, Valuation, Basis of Valuation, Importance of Valuation	3	2	PPT,Lecture,Role Play	
			Understood Differences Between Verification and Valuation, Principles of Verification and Valuation of Assets, Problems of Verification and Valuation, Verification of Assets and Liabilities, Revision	3	2	PPT,Lecture,Quiz	

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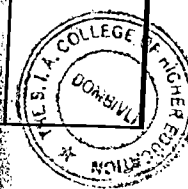
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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya					
Course :	Auditing	Class	SYBMS	FINANCE	

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	understand the basics of Auditing	Introduction to Auditing	Internal Test	25	25	75	
2	Get acquainted with Audit Techniques and Internal Audit	Audit Planning, Procedures and Documentation	Internal Test	25	25	75	
3	Learn about audit planning ,procedure and documentation	Auditing Techniques and Internal Audit Introduction	Verbal Q A,Quiz	NA	NA	75	



4	Understand vouching and verification process in Auditing	Auditing Techniques : Vouching & Verification	PPT Competition	NA	NA	75	
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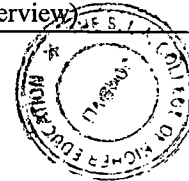
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TEACHING PLAN 2021-22							
			Program	BMS			
Name of the Teacher : Mukul Kulkarni							
Course:	Strategic Cost Management		Class	SY			
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM	Concept and Philosophy- Objectives of SCM-Environmental influences on cost management practices, Key elements in SCM-Different aspects of Strategic Cost Management: Value Analysis & Value Engineering, Wastage Control, Disposal Management, Business Process Reengineering, Total Quality Management, Total Productive Maintenance, Energy Audit, Control of Total Distribution Cost & Supply Cost, Cost Reduction & Product Life Cycle Costing(An Overview)	20	15	PPT, Discussion	



Jan	<p>CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.</p>	<p>Activity Based Costing</p>	<p>Concept, rationale, issues, limitations. Design and Implementation of Activity Based Costing (Practical Problems on ABC), Life Cycle Costing, Kaizen Costing, Back Flush Costing. Evaluation criterion; Return on Cash Systems; Transfer Pricing and Divisional Performance. Transfer Pricing in International Business, Marginal Costing and Managerial Decision Mix (Practical Problems)</p>	20	15	PPT, Discussion	
Feb	<p>CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting</p>	<p>Strategic Cost Management performance assessment (Only theory)</p>	<p>Cost Audit & Management Audit under companies Act, with reference to strategic assessment of cost & managerial performance- Strategic Cost-Benefit Analysis of different business restructuring propositions-Entrepreneurial approach to cost Management, with reference to core competencies, strategic advantages & long-term perspective of cost Management. Six Sigma, Learning Curve, Praise Analysis and Simulation</p>	8	6	PPT, Discussion	



Mapping Course outcomes to Assessment

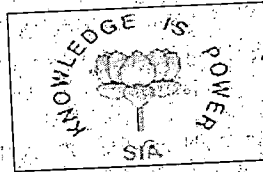
Name of the Teacher :		Mukul Kulkarni		Program:		BMS				
Course :		Strategic Cost Management		Class		SY				
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks			
1	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Introduction to SCM		18.75		18.75				
2	CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.	Activity Based Costing	Internal test	31.25	12.5	18.75				
3	CO1 Learners should develop skills of analysis, evaluation and synthesis in cost and management accounting	Strategic Cost Management performance assessment (Only theory)		18.75		18.75				
4	CO 2The subject covers the complex modern industrial organizations within which the various facets of decision-making and controlling operations take place.	Variance Analysis & Responsibility Accounting (Practical Problems)	Internal test	31.25	12.5	18.75				

Mukul Kulkarni
Faculty



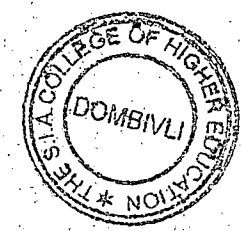
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TEACHING PLAN 2021-22							
Program: BMS							
of the Teacher :		Rooshikesh Jade		Class		SYBMS Div - A	
Course: Change Management							
Month	Course outcome	No. Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand the Fundamental concepts of change, levels of change, reasons behind change, types of change and various theories of change	Introduction to Change	Introduction & levels of change. Importance, imperatives of change, Forces of change, Causes-social, economic, technological and organizational. Organizational culture & change. Types & Models of change Kurt Lewin's change model, Action research, Expanded Process Model, A.J. Leavitts model.	15	18	PPT, Board presentation, Assignments, Discussions	
	Understand the methods of change and its requisits and limitations, also to understand the resistance to change and its reasons.	Impact of Change	Change & its implementation.- Individual change: concept, need, importance & risk of not having individual perspective. Team Change - concept, need, importance & limitation Change & its impact- Resistance to change & sources-sources of individual resistance, sources of organizational resistance	15	17	PPT, Board presentation, Assignments, Discussions	



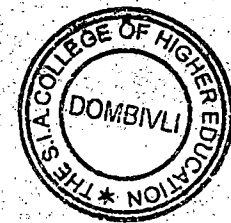
	Understand the methods of overcoming the change, and its importance.	Resistance to Change	Overcoming Resistance to change Manifestations of resistance, Six box model Minimizing RTC. OD Interventions to overcome change meaning and importance, Team intervention, Role analysis Technique, Coaching & mentoring, T-group, Job expectations technique, Behaviour modification, Managing role stress	15	16	PPT, Board presentation, Assignments, Discussions	
	understand how to implement the change effectively with the case studies	Effective Implementation of Change	Effective implementation of change —change agents and effective change programs. Systematic approach to change , client & consultant relationship • Classic skills for leaders Case study on smart change leaders, caselets on Action research	15	17	PPT, Board presentation, Assignments, Discussions	

Pradeep
Faculty

V. Booma
Convener

Principal

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Mapping Course outcomes to Assessment

		Program: BMS					
Name of the Teacher :		Rooshikesh G Jade					
Course :		Business Environment		Class		SYBMS	
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the Fundamental concepts of change, levels of change, reasons behind change, types of change and various theories of change	Introduction to Change	Test and Assignments	14	10	15	
	Understand the methods of change and its requisits and limitations, also to understand the resistance to change and its reasons.	Impact of Change	Test and Assignments	12	5	20	
	Understand the methods of overcoming the change, and its importance	Resistance to Change	Test and Assignments	12	5	20	
	understand how to implement the change effectively with the case studies	Effective Implementation of Change	Test and Assignments	12	5	20	
Total Marks				50	25	75	

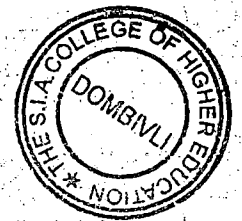
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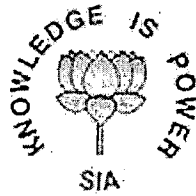
V. Ramesh
Convenor

Principal

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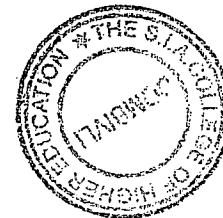




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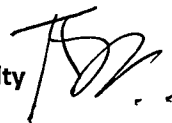
TEACHING PLAN 2021-22					
Name of the Teacher :		Tarun S. Kuckian	Program Bachelor of Management Studies		
Course:	Conflict & Negotiation		Class SYBMS Human Resource Specialisation		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Nov-21 - Dec 21	Understand the nature of conflicts, their causes and outcomes.	Overview of Conflict	Meaning & Nature of conflict, Transitions in Conflict Thought - Features & Causes of conflict, Functional & Dysfunctional conflict, Levels of Conflict, Process of conflict - 5 stages. Benefits & limitations of conflict to the organisation. Conflict Outcomes, Five Belief Domains of Conflict.	10	11	Lecture , PPT, Word - Cloud, Short Video, Pop up Quiz, Powerpoint presentation by students.



Dec 21- Jan 22	Study the different aspects of conflict management and how to handle them effectively.	Conflict Management	Meaning, Need & Importance of Conflict Management, Conflict Resolution strategies, Strategies for resolving conflicts. Prevention of Industrial conflicts; Settlement of Conflicts.	10	12	Lecture, PPT, Assignment, Short Video, Verbal Q & A.
Jan-22	Gain insight into the concept of negotiation and negotiation process.	Overview of Negotiation	Meaning, Importance, process & factors of negotiation; Challenges for effective negotiation. Imp of personality in negotiation, Role of communication, emotions in negotiation. Distributive & Integrative negotiation.	5	6	Lecture , PPT, Short video & discussion, Article reading, Assignment , Verbal Q & A .
Feb-22			Cross - cultural Negotiation, Factors affecting cross cultural negotiation, Differences of culture and its role in negotiation, Ways to resolve cross cultural negotiation.	5	6	Lecture , PPT, Short video & discussion, Verbal Q & A , Yammer Project.
Mar-22	Understand the role of third party negotiation and skills for effective negotiation.	Managing Negotiations, Ethics in Negotiation and 3D Negotiation	Ways to resolve cross cultural negotiation, Types of negotiations in workplace, Factors affecting international negotiations. Third party negotiation, Skills for effective negotiation, Ethics in negotiation, 3D Negotiation. Revision	10	8	Lecture, PPT, Microsoft Form Test Quiz, Revision.
Links to reference:						
3 ways to resolve a conflict Dorothy Walker TED Institute - YouTube						

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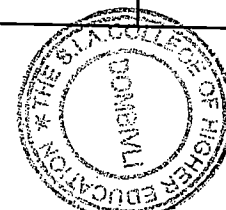
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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies			
Name of the Teacher :	Tarun S. Kuckian				
Course :	Employee Relations & Welfare	Class SYBMS Human Resource Specialisation			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the nature of conflicts, their causes and outcomes.	Overview of Conflict	Internal Test.	20	20	75
			Powerpoint Presentation by Students Pop up quiz.	5	2	
2	Study the different aspects of conflict management and how to handle them effectively.	Conflict Management	Internal Test.	20	20	75
			Assignment	5	1.5	
3	Gain insight into the concept of negotiation and negotiation process.	Overview of Negotiation	Assignment	5	1.5	75
			Project Yammer - News Articles	NA	NA	



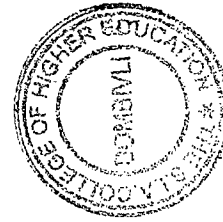
4	Understand the role of third party negotiation and skills for effective negotiation.	Managing Negotiations, Ethics in Negotiation and 3D Negotiation	Microsoft Form Test Quiz	NA	NA	75



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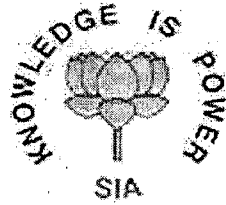


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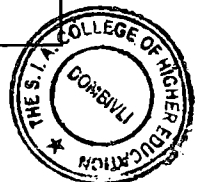
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TEACHING PLAN 2020-21

		Program: BMS SEM: IV					
Name of the Teacher :		Deepika Iyer					
Course:	Integrated Marketing Communication		Class: SYBMS Marketing				

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Understand different audience for different marketing tools	Introduction to Integrated Marketing Communication	<ul style="list-style-type: none"> • Meaning, Features of IMC, Evolution of IMC, Reasons for Growth of IMC. • Promotional Tools for IMC, IMC planning process, Role of IMC in Marketing 	8		PPT, Videos, Live examples	
December	Understand different audience for different marketing tools		<ul style="list-style-type: none"> • Communication process, Traditional and alternative Response Hierarchy Models • Establishing objectives and Budgeting: Determining Promotional Objectives, Sales vs Communication Objectives, DAGMAR, Problems in setting objectives, setting objectives for the IMC Program. 	7		PPT, Videos, Live examples	
January	Learn about various tools of Integrated Marketing Communication	Elements of IMC – I	<ul style="list-style-type: none"> • Advertising – Features, Role of Advertising in IMC, Advantages and Disadvantages, Types of Advertising, Types of Media used for advertising. 	5		PPT, Videos, Live examples	



January	Learn about various tools of Integrated Marketing Communication		• Sales promotion – Scope, role of Sales Promotion as IMC tool, Reasons for the growth, Advantages and Disadvantages, Types of Sales Promotion,	5		PPT, Videos, Live examples	
February	Learn about various tools of Integrated Marketing Communication		objectives of consumer and trade promotion, strategies of consumer promotion and trade promotion, sales promotion campaign, evaluation of Sales Promotion campaign.	5		PPT, Videos, Live examples, Case study	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Learn about various tools of Integrated Marketing Communication	Elements of IMC – II	Direct Marketing - Role of direct marketing in IMC, Objectives of Direct Marketing, Components for Direct Marketing, Tools of Direct Marketing – direct mail, catalogues, direct response media, internet, telemarketing, alternative media evaluation of effectiveness of direct marketing	5		PPT, Videos, Live examples	
March	Learn about various tools of Integrated Marketing Communication		Public Relations and Publicity – Introduction, Role of PR in IMC, Advantages and Disadvantages, Types of PR, Tools of PR ,Managing PR – Planning, implementation, evaluation and Research, Publicity, Sponsorship – definition, Essentials of good sponsorship, event sponsorship, cause sponsorship	5		PPT, Videos, Live examples, case study	



March	Learn about various tools of Integrated Marketing Communication		<ul style="list-style-type: none"> Personal Selling – Features, Role of Personal Selling in IMC, advantages and disadvantages of Personal Selling, Selling process, Importance of Personal Selling 	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results	Evaluation & Ethics in Marketing Communication	Evaluating an Integrated Marketing program – Evaluation process of IMC – Message Evaluations, Advertising tracking research – copy testing – emotional reaction test, cognitive Neuro science – online evaluation,	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		Behavioural Evaluation – sales and response rate, POPAI, Toll free numbers, QR codes and facebook likes, response cards, Internet responses, redemption rate Test Markets – competitive responses, scanner data, Purchase simulation tests	5		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		<ul style="list-style-type: none"> Ethics and Marketing communication – stereotyping, targeting vulnerable customers, offensive brand messages – legal issues – Commercial free speech, misleading claims, puffery, fraud, questionable B2B practices 	3		PPT, Videos, Live examples	
March	Evaluate the tools of communication used for a campaign and measure its results		<ul style="list-style-type: none"> Current Trends in IMC – Internet & IMC, Advertising on internet, PR through Internet Banner, Sales promotion on Internet, direct marketing on internet. 	2		PPT, Videos, Live examples	

Deepika
Faculty

V. Prasad
Convener



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Mapping Course outcomes to Assessment

Program: BMS SEM: IV

Name of the Teacher :	Deepika Iyer				
Course:	Integrated Marketing Communication	Class: SYBMS Marketing			

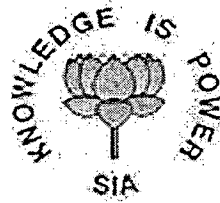
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand different audience for different marketing tools	Introduction to Integrated Marketing Communication	Internal Test	20	20	25	
2	Learn about various tools of Integrated Marketing Communication	Elements of IMC 1	Project	5	5	25	
3	Learn about various tools of Integrated Marketing Communication	Elements of IMC 2	Presnetation	NA	NA	25	
4	Evaluate the tools of communication used for a campaign and measure its results	Evaluation & Ethics in Marketing Communication	Case Study	NA	NA	25	

Deepika
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Pravina
Convener



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TEACHING PLAN 2021-22					
			Program BMS		
Name of the Teacher :	SHWETA G				
Course:	Corporate Communication and PR		Class TYBMS		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
JULY	To provide the students with a basic understanding of the concepts of corporate communication and public relations	FOUNDATION OF CORPORATE COMMUNICATION	Introduction, Meaning, Scope, Corporate Communication in India, Need/Relevance of Corporate Communication in contemporary scenario, Corporate Identity, Corporate Image and Corporate Reputation, Ethics and Law un Corporate Communication	15	15	PPT, VIDEOS



AUGUST	To provide the students with a basic understanding of the concepts of corporate communication and public relations, To introduce the various elements of corporate communication and their roles in managing organisations	UNDERSTANDING PUBLIC RELATIONS	Fundamentals of Public Relations, Emergence of Public Relations, Public Relations Environment, PR Theories	15	15 PPT, VIDEOS
SEPTEMBER	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	Media Relations, Employee Communication, Crisis Communication, Financial Communication	15	15 PPT, VIDEOS



OCTOBER	To develop critical understanding of the different practices associated with corporate communication	EMERGING TECHNOLOGY IN CORPORATE COMMUNICATION AND PR	Contribution of Technology to Corporate Communication, Types of Communication Technology. Information Technology in Corporate Communication, Corporate Blogging	15	13	PPT, VIDEOS
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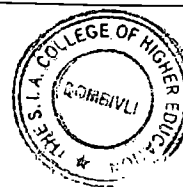
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Mapping Course outcomes to Assessment

			Program: BMS			
Name of the Teacher :	SHWETA G					
Course :	Corporate Communication and PR		Class TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
1	To provide the students with a basic understanding of the concepts of corporate communication and public relations	FOUNDATION OF CORPORATE COMMUNICATION	STUDENT PROJECTS	25	10	
2	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	UNDERSTANDING PUBLIC RELATIONS	ASSIGNMENTS AND STUDENT PROJECTS	25	10	

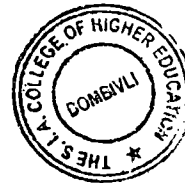


	To introduce the various elements of corporate communication and their roles in managing organisations, To examine how various elements of corporate communication must be coordinated to communicate effectively	FUNCTIONS OF CORPORATE COMMUNICATION AND PR	ASSIGNMENTS AND STUDENT PROJECTS			
3				25	10	
4		ALL MODULES	CLASS TEST	25	5	

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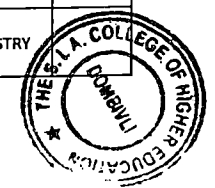




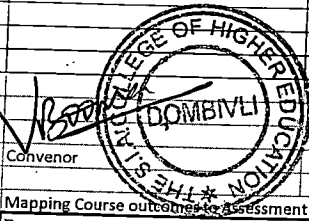
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TEACHING PLAN 2021-22

		Program	BMS				
Name of the Teacher :		Sujith Ramun					
Course: INTERNATIONAL FINANCE		Class	TYBMS				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	Familiarises the students with the fundamental aspects of various issues associated with International Finance	FUNDAMENTALS OF INTERNATIONAL FINANCE	INTRODUCTION TO INTERNATIONAL FINANCE	3		LECTURES, PPT, INDUSTRY RELATED EXAMPLES	
			BALANCE OF PAYMENT	3		EXAMPLES, LECTURES, DIAGRAMS	
			INTERNATIONAL MONETARY SYSTEM	4		LECTURES	
			AN INTRODUCTION TO EXCHANGE RATE	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
February	Get a comprehensive overview of International Finance as a separate area in International Business	FOREIGN EXCHANGE MARKETS, EXCHANGE RATE DETERMINATION & CURRENCY DERIVATIVES	FOREIGN EXCHANGE MARKETS	7		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			INTERNATIONAL PARITY RELATIONSHIPS	4		LECTURES, DIAGRAMS, INDUSTRY RELATED EXAMPLES	
			CURRENCY AND INTEREST RATE FUTURE	4		LECTURES, RBI RELATED EXAMPLES	
March	Understand and apply the basic concepts, functions, process, techniques and create an awareness of the role, functions and functioning of International finance in this globalised market	WORLD FINANCIAL MARKETS AND INSTITUTIONS AND RISK	EURO CURRENCY BOND MARKETS	2		LECTURES, HISTORY OF INTERNATIONAL TRADES	
			INTERNATIONAL EQUITY MARKETS AND	2		LECTURES AND EXAMPLES	
			INTERNATIONAL FOREIGN EXCHANGE M	2		INDUSTRY RELATED EXAMS	
			INTERNATIONAL CAPITAL BUDGETING	3		LECTURES	
				3		LECTURES AND INDUSTRY RELATED EXAMPLES	
March		FOREIGN EXCHANGE RISK, APPRAISAL AND TAX MANAGEMENT	FOREIGN EXCHANGE RISK MANAGEMENT	5		LECTURES AND INDUSTRY RELATED EXAMPLES	
			INTERNATIONAL TAX ENVIRONMENT	5		LECTURES AND INDUSTRY RELATED EXAMPLES	



SNO	COURSE OUTCOME	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Familiarises the students with the fundamental aspects of various issues associated with International Finance	FUNDAMENTALS OF INTERNATIONAL FINANCE	Internal exam, assignment and external	100	25	75	
2	Get a comprehensive overview of International Finance as a separate area	FOREIGN EXCHANGE MARKETS, EXCHANGE RATE	Internal exam, assignment and external	100	25	75	
3	Understand and apply the basic concepts, functions, process, techniques and create an awareness of the role, functions and functioning of International finance in this globalised market	WORLD FINANCIAL MARKETS AND INSTITUTIONS AND RISK	Internal exam, assignment and external	100	25	75	
		FOREIGN EXCHANGE RISK, APPRAISAL AND TAX	Internal exam, assignment and external	100	25	75	



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Name of Faculty: SUJITH RAMAN
Course: BUSINESS ECONOMICS II

Mapping Course outcomes to Assessment

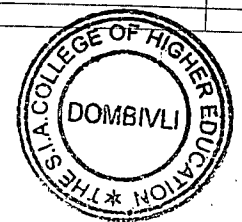
Program: BAF

Class: SYBAF

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TEACHING PLAN 2021-22

Name of the Teacher : Ranjana Mhalgi

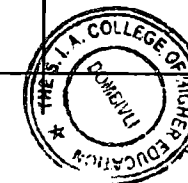
Program :BMS

Course: Project Management

Class : TY BMS - Finance

Semester VI

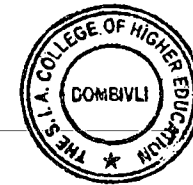
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
2021-22							
December	comprehensive overview of project management by understanding of basic concepts , functions ,process,techniques	Unit : 1:Introduction to Project Management & Project Initiation	Meaning/Definition of Project, Characteristics/Importance,Need, (Objectives), History. Organizational Structure (Project Organization),Project Planning,Project Manager,	8	8	Lecture method ,Explanation using PPT Presentation and Videos	https://youtu.be/BOU1YP5NZVA
							https://youtu.be/0vPCN6X3FUI
January	create an awareness of the role , functions and functioning of Project management	Unit 1 Continued	Problems on Project Selection	12	9	Lecture method and Case study	https://youtu.be/ECCfyKlXo-E
		Unit: 2: Analyzing Project Feasibility	Project Feasibility Analysis,Market Analysis,Technical Analysis,				
February		Unit 2 Continued	Operational Analysis.	12	8	Problem solvig	
	Applying tools & techniques to solve problems	Unit-3-Budgeting, Cost & Risk Estimation in Project Management	Funds Estimation in Project,Risk Management in Projects, Cost Benefit Analysis in Projects				
March		Unit 3 Continued	Problems on fund estimation				



	understand various issues associated with project management	Unit-4-New Dimensions in Project Management	Project Monitoring & Controlling, Project Termination	12	12	Lecture method ,Explanation using PPT Presentation and Videos	https://youtu.be/HFAMfscmtYg
April		Unit :4 Continued	various issues related to Project Management	6	2		
			Revision lectures		4		
			Total Lectures	50	43		

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Name of the Teacher : Ranjana Mhalgi
Cours Project management

Mapping Course outcomes to Assessment
Program :BMS
Class : TY BMS - Finance Semester VI

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	create an awareness of the role , functions and functioning of Project management	Role of Project Manager	Group discussion	10	0	0	
		SWOT analysis	case study & Problem solvin	10	0	0	
2	Applying tools & techniques to solve problems	Problems on fund estimation and project selection	Home assignments	20	0	0	

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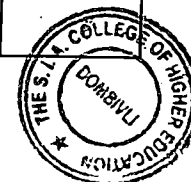
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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher : Dr.Hasitkumar Nagariya						
Course:	HRM in Global Perspective		Class	TYBMS	HRM	

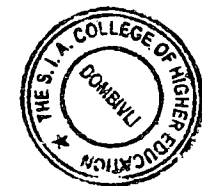
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec-21	Introduce the students to the study and practice of IHRM	Unit-1- International HRM – An Overview	Introduction to Syllabus,Chapter-1-Meaning of International HRM,Activities Included	1	2	PPT,Lecture, Article Review	
			IHRM Model-Morgan,Features of IHRM,Objectives of IHRM	1	2	PPT,Lecture, Case Study	
			Evolution of IHRM,Reasons for Emergence of IHRM	1	2	PPT,Lecture, Role Play	
			Significance of IHRM in International Business,Scope/Functions of IHRM,Differences Between IHRM and Domestic HRM	1	2	PPT,Lecture, Article Review	



			Approaches to IHRM	1	2	PPT,Lecture, Case Study	
			Limitations to IHRM,Qualities of Global Manager	2	2	PPT,Lecture, Role Play	
Jan-22			Organizational Dynamics and IHRM	2	2	PPT,Lecture, Article Review	
			Components of IHRM	2	2	PPT,Lecture, Case Study	
			Managing Diversity in Workforce	2	2	PPT,Lecture, Role Play,Youtube video	https://www.youtube.com/watch?v=Sa2eUON-noo
			Dealing With Cultural Shock	2	2	PPT,Lecture, Article Review	
	Understand the concepts, theoretical framework and issues of HRM in Global Perspective	UNIT-2-Global HRM Functions	Chapter-2-International Recruitment and Selection,Sources of International Labour Market	1	2	PPT,Lecture, Case Study	
			Global Staffing,Selection Criteria,Factors in Expatriate Selection	2	2	PPT,Lecture, Role Play	
			Managing Global Diverse Workforce:Benefits of Workplace Diversity,Challenges	2	2	PPT,Lecture, Article Review	
			Ways to manage Global Diverse Workforce,International Compensation,Objectives of International Compensation,Components of International Compensation Program	2	2	PPT,Lecture, Case Study	



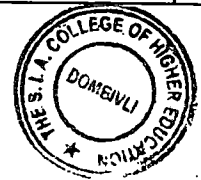
			Approaches,HRM Perspectives in Training and Development,International Performance Management,Factors influencing Performance,Criterion Used for Performance Appraisal of International Employees	2	1	PPT,Lecture, Role Play, You tube video	https://www.youtube.com/watch?v=m7YNsgs0HcE
Feb-22			Problems faced in International Performance Management,Motivation and Reward System-Advantages and Limitations	2	2	PPT,Lecture, Article Review	
			Benchmarking Global Practices,International Industrial Relations-Key Players in IR	2	2	PPT,Lecture, Case Study	
			Key Issues in International Industrial Relations,Trade Union and International IR	2	2	PPT,Lecture, Role Play	
	Gain insights of the concepts of Expatriates and Repatriates	UNIT-3-Managing Expatriation and Repatriation	Unit-3-Reasons for International Assignments,Expatriation-Reasons for Expatriation,Factors in Selection of Expatriates	3	2	PPT,Lecture, Article Review	
			Other Issues in Expatriate Selection,Advantages of Using Expatriate Employees	3	2	PPT,Lecture, Case Study	
			Limitations of Using Expatriate Employees,Role of Family,Factors affecting Expatriate Assignments,	3	2	PPT,Lecture, Role Play	
			Role of Expatriate,Non-Expatriate,Reason for Expatriate Failure	2	2	PPT,Lecture, Case Study	
Mar-22			Women and Expatriation,Factors that influence the low representation of Women in Expatriate Assignments,Characteristics of Effective Expatriate Managers	2	2	PPT,Lecture, Article Review	



			Repatriation,Repatriation Process,Factors affecting Repatriation Process,Role of Repatriate,Challenges Faced by Repatriates	2	2	PPT,Lecture, Case Study, You tube Video	https://www.youtube.com/watch?v=EdC28qUOou0
	Find out the impact of cross culture on Human Resource Management and trends in HRM	UNIT-4- International HRM Trends and Challenges	Unit-4-Emerging Trends of IHRM,Off Shoring,Importance,Drawbacks of Offshoring,Off Shoring and HRM in India	4	2	PPT,Lecture, Role Play	
			International Business Ethics and International HRM-Meaning of Business Ethics,Global Values,International Corporate Code of Conduct,Criminalization of Bribery	4	2	PPT,Lecture, Article Review	
			Operationalizing Corporate Ethics of HR in Overall Corporate Ethics Programme,HR in MNCs,Industrial Relations in MNCs,Role of Technology on IHRM	4	2	PPT,Lecture, Case Study	
			IHRM and Virtual Organisation,Growth in Strategic Alliances and Cross Border Mergers and Acquisitions,Knowledge Management and IHRM	3	2	PPT,Lecture, Case Study	

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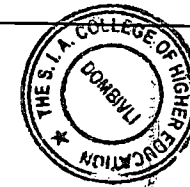


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Mapping Course outcomes to Assessment

		Program Bachelor of Management Studies					
Name of the Teacher : Dr.Hasitkumar Nagariya							
Course :	HRM in Global Perspective	Class		TYBMS	HRM		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight	Overall weightage	Remarks
1	Introduce the students to the study and practice of IHRM	Unit-1- International HRM – An Overview	Internal Test	25	25	75	
2	Understand the concepts, theoretical framework and issues of HRM in Global Perspective	UNIT-2-Global HRM Functions	Internal Test	25	25	75	
3	Gain insights of the concepts of Expatriates and Repatriates	UNIT-3-Managing Expatriation and Repatriation	Quiz	NA	NA	75	



4	Find out the impact of cross culture on Human Resource Management and trends in HRM	UNIT-4- International HRM Trends and Challenges	Role Play	NA	NA	75	

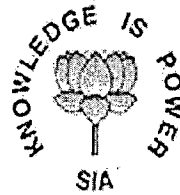
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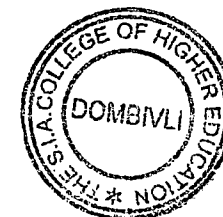


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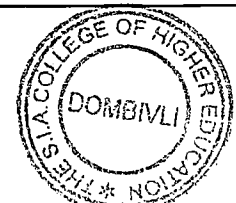


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TEACHING PLAN 2021-22						
Name of the Teacher :		Tarun S. Kuckian		Program Bachelor of Management Studies		
Course:		Indian Ethos in Management		Class TYBMS Sem V/Human Resource Specialisation		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec 21- Jan 22	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Indian Ethos: Meaning, Features, Need, History, Relevance, requisites. Principles of Indian Ethos practiced by Indian companies, Elements and role of Indian Ethos in Managerial practices, Ethics Vs. Ethos, Indian Vs. Western management. b) Management lessons from the scriptures - Vedas, Mahabharatha, Bible, Koran, Kautilya's Arthashastra, Indian heritage in Business Mgt, Production and Consumption.	12	12	Lectures, PPT, Short Videos, Mini activity, Assignment, verbal Q & A.




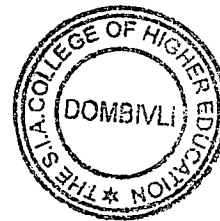
Jan-22	Correlate the Traditional Management System to Modern Management System.	Work Ethos and Values	Work Ethos: Levels, , Dimensions, Steps of work ethos, Factors responsible for poor work ethos. Values: Meaning & Features, Values for Indian managers, Relevance of value based mgt, Impact of values on stakeholders, Trans-cultural human values. Importance of value system in work culture, Secular Vs. Spiritual values.	8	10	Lectures, PPT, Activity-Research the websites of organisations and note down their values, PPT Presentation by students.
Feb-22			Stress Management: Meaning, Types of Stress at work, Sources & consequences of Stress. Stress Management techniques: Meditation - Advantages, Importance, Techniques of meditation; Brain storming & Brain Stilling, Mental health & its importance in management. Yoga - concept and importance of yoga.	8	8	Lecture, PPT, Verbal Q & A, Assignment.
	Learn about the Techniques of Stress Management.	Stress Management				
Mar-22			Yoga and meditation - Role in stress management. Leadership styles - Transformational, Transactional. Visionary, Charismatic. Indian Theories of leadership, Karta, Raj Rishi Model of leadership. Motivation - Indian approaches to motivation - Guna Model, Purushartha Model, Nishkama Karma etc. Western techniques of motivation - Need Hierarchy, Comparison between Indian and western techniques of motivation.	6	7	Lecture, PPT, Verbal Q & A, Caselet, Pop up Quiz.




<p>March 22- April 22</p>	<p>Understand the Evolution of Learning Systems in India.</p>	<p>Indian Systems of Learning</p>	<p>Gurukul System of learning _ Features, Advantages , Limitations, Modern System of learning -- Features, Advantages, Limitations. Karma : Importance of Karma to managers, Nishkama Karma, Law of Karma, Corporate Karma - Methodology, Guidelines, Self - management - Lessons from Ancient Indian education system, Role personality and true personality, Indian ethos and personality development. Revision.</p>	<p>10</p>	<p>Lecture, PPT, Verbal Q & A, Caselet, Pop up quiz, Microsoft 10 Point Quiz.</p>
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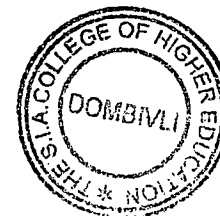



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Mapping Course outcomes to Assessment

Program Bachelor of Management Studies						
Name of the Teacher :		Tarun S. Kuckian				
Course :		Indian Ethos in Management		Class TYBMS Sem V Human Resource Specialisation		
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the concept of Indian Ethos in Management.	Indian Ethos - An Overview.	Internal Test.	20	20	75
			Verbal Q & A, Assignment.	1.5	1.5	
2	Correlate the Traditional Management System to Modern Management System.	Work Ethos and Values	Internal Test.	20	20	75
			Presentation by Students.	2	2	
				NA	NA	



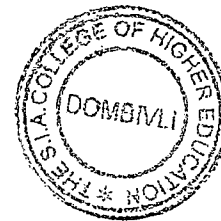
3	Learn about the Techniques of Stress Management.	Stress Management	Assignment.	1.5	1.5	75
			Pop up Quiz, Verbal Q & A.	NA	NA	
4	Understand the Evolution of Learning Systems in India.	Indian Systems of Learning	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	NA	NA	75



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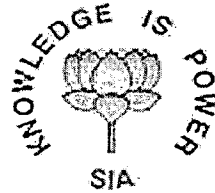


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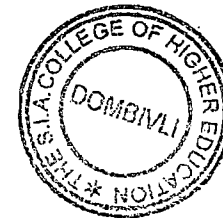

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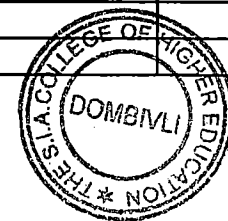


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TEACHING PLAN 2021-22						
			Program Bachelor of Management Studies			
Name of the Teacher :		Tarun S. Kuckian				
Course:		Workforce Diversity		Class TYBMS Sem V Human Resource Specialisation		
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology
				Planned	Taken	
Dec-21	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	<ul style="list-style-type: none"> • Meaning of workforce. • Workforce Diversity: Meaning, features and significance. • Advantages & Limitations of having a diverse workforce • Dimensions of workforce diversity - Primary and Secondary Dimensions • Positive and Negative effects of workforce diversity in workplace. 	8	10	Lectures, PPT, Activity Diversity Audit of class, Caselet, Article reading & discussion, Short Video, Verbal Q & A, Assignment.



Dec 21- Jan 22	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	<ul style="list-style-type: none"> • Steps to recruiting and Retaining a Diverse Workforce • Role of recruiter in Hiring a diverse workforce. • Workforce Diversity – Key to Organisational performance. • Workforce Diversity as a determinant of sustainable competitive advantage. • Workforce Diversity & HRM Functions: Diversity & Recruitment, Diversity & Supervision, Diversity & Training, Diversity & Compensation, Diversity & Performance Management, Diversity & Work life Balance.	10	9	Lecture, PPT, Case study, discussion and analysis, Caselets - Discussion & Q & A, Article readings and discussion, Short Video.
Jan-22	Learners will be able to understand and analyse the strategies and techniques used for workforce diversity.	Strategies to Manage Diversity	Organisational strategies for managing workforce diversity, Employee Resource Groups. Workplace inclusion strategies through corporate leadership, Diversity training and mentoring, Role of diversity officer, Corporate culture and diversity at workplace, Diversity Management in Infosys, Nike.	8	8	Lecture, PPT, Article reading, Verbal Q & A, Caselet - Analysis & discussion, Short Video Website Visit, Microsoft Form 10 Point Quiz, Website Visit.
Feb-22			Techniques of Managing Diversity at workplace. <ul style="list-style-type: none"> • Approaches to Diversity Management System - Brand Image, Affirmative Action, Culture of Acceptance and Maximising Performance. 	4		Lecture, PPT, Verbal Q & A, Examples, Assignment.



Feb 22 - March 22	Learners will be able to understand the issues and the impact of technology in managing Diversity.	Issues in Managing Diversity and Recent Trends	<ul style="list-style-type: none"> • Corporate culture & Diversity in workplace, Best practices in achieving workforce diversity. • Diversity and multi-culturalism. • Global workforce diversity management. • Recent trends in Workplace diversity. • Role of technology in handling workforce diversity. • Workforce diversity management for creativity and innovation. • Ethical and legal issues in managing diversity. 	12	Lecture, PPT, Verbal Q & A, Microsoft Form 10 Point Quiz, Pop up Quiz, Caselet, Revision.
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Links to references

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<https://thenextweb.com/insider/2016/03/09/salesforce-spent-3-million-correct-gender-pay-gap/>

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<https://www.youtube.com/watch?v=BScBIAhtzFc&list=PLNop3ICbZ4AWXkISFtE9asE7DeFgOeanP&index=5>

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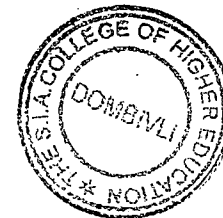
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<https://www.coursera.org/lecture/diverse-teams/nike-introduction-rt8Qc>


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Mapping Course outcomes to Assessment

			Program Bachelor of Management Studies			
Name of the Teacher :	Tarun S. Kuckian					
Course :	Workforce Diversity		Class TYBMS Sem V Human Resource Specialisation			
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External
1	Understand the nature of workforce diversity.	Workforce Diversity - An Overview	Internal Test.	20	20	75
			Verbal Q & A, Assignment.	1.5	1.5	
2	Able to interlink between workforce diversity and HRM functions.	Workforce Diversity and HRM Functions	Internal Test.	20	20	75
			Caselet - Discussion, Verbal Q & A.	NA	NA	
				NA	NA	



3	Learners will be able to understand and analyse the strategies and techniques used for workforce diversity.	Strategies to Manage Diversity	Assignment, Microsoft Form 10 Point Quiz, Caselet - Analysis and Discussion.	1.5	1.5	75
4	Learners will be able to understand the issues and the impact of technology in managing Diversity.	Issues in Managing Diversity and Recent Trends	Microsoft Form 10 Point Quiz, Pop Up Quiz, Verbal Q & A.	2	2	75

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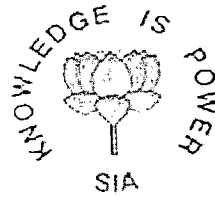
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TEACHING PLAN 2020-21							
Name of the Teacher :						Program	
Aishwarya Iyer						BMS	
Course:						TYBMS	
Organisation Development							
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	To understand the concept of Organisational Development and its Relevance in the organisation	Organisational Development - An Overview:	Objectives, Principles, Process, Importance <input checked="" type="checkbox"/> Relevance of Organisational Development for Managers, OD-HRD Interface, Participation of Top Management in OD <input checked="" type="checkbox"/> OD Practitioner – Meaning, Role of OD Practitioner, Competencies of an OD Practitioner <input checked="" type="checkbox"/> Emerging Trends in OD <input checked="" type="checkbox"/> OD in Global Setting	15	11	PPT	




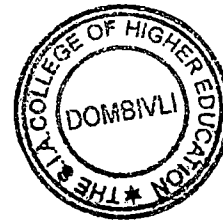
December	To Study the Issues and Challenges of OD while undergoing Changes ,To get an Understanding of Phases of OD Programme	Organisational Diagnosis, Renewal and Change	<ul style="list-style-type: none"> ☐ Organisational Diagnosis - Meaning, Need, Phases, Levels of Organisational Diagnosis, Techniques of Organisational Diagnosis, Tools used in Organisational Diagnosis ☐ Organizational Renewal, Re-energising, OD and Business Process ReEngineering (BPR), OD and Leadership Development ☐ Organisational Change- Meaning, Organisational Life Cycle, Planned Change, Organizational Growth and its Implication for Change ☐ Change Agents- Meaning, Features, Types, Role, Skills required 	15	12	PPT	
December-January	To Study the OD Intervention to meet the Challenges faced in the Organisation	OD Interventions	<ul style="list-style-type: none"> OD Interventions- Meaning, Features, Factors Affecting Success of Interventions, Steps in OD Interventions ☐ Types of Interventions- Human Resource Intervention, Structural Intervention, Strategic Interventions, Third Party Peace Making Intervention ☐ Techniques of OD Intervention : ☐ Traditional: Sensitive Training, Grid Training, Survey Feedback. ☐ Modern : Process Consultation, Third Party, Team Building, Transactional Analysis ☐ Evaluation of OD Interventions : Process, Types, Methods, Importance 	15	11	PPT	

February	To get an Insight into Ethical Issues in OD	OD Effectiveness	<input type="checkbox"/> Issues Faced in OD- Issues Related to Client Relationship, Power-Individual skills and Attributes as a Source of Power, Power and Influence Tactics, Politics and OD <input type="checkbox"/> Values in OD – Meaning, Professional Values, Value Conflict and Dilemma <input type="checkbox"/> Ethics in OD – Meaning, Factors Influencing Ethical Judgement, Ethical Guidelines for OD Professionals <input type="checkbox"/> Organisational Effectiveness- Meaning , Effectiveness v/s Efficiency, Approaches of Organisational Effectiveness : Goal Approach, System Resource Approach, Strategic Constituency Approach, Internal Process Approach; Parameters for Judging Organisational Effectiveness, Ways to Enhance Organisational Effectiveness	15	12	PPT	


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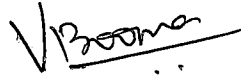
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Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Aishwarya Iyer						
Course :	Organisation Development	Class		TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weight age -	Overall weight	Remarks
1	To understand the concept of Organisational Development and its Relevance in the organisation	Organisational Development – An Overview:	Test/ Assignment	10	5	15	
2	and Challenges of OD while undergoing Changes ,To get an Understanding of Phases of OD Programme	Organisational Diagnosis, Renewal and Change	Test	15	10	25	
3	Intervention to meet the Challenges faced in the Organisation	OD Interventions	Test/ Assignment	15	5	15	
4	To get an Insight into Ethical Issues in	OD Effectiveness	Test	10	5	20	

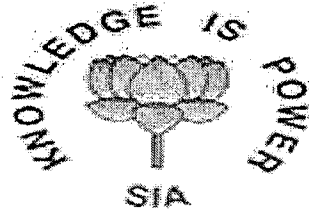

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TEACHING PLAN 2020-21							
Program: BMS SEM: VI							
Name of the Teacher :	Deepika Iyer						
Course:	Media Planning and Management		Class: TYBMS Marketing				
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Understand Media Planning, Strategy and Management with reference to current business scenario.	Overview of Media and Media Planning	a) Overview of Media and Media Planning: • Meaning of Media & Features of Media, Meaning of Media Planning , Scope of Media planning , Media Planning Elements, Role of Media in Business, Media Planning Process, Impact of Marketing Objectives on Media Planning,	5		PPT, Examples, Media websites	
December	Understand Media Planning, Strategy and Management with reference to current business scenario.	Overview of Media and Media Planning	Factors Influencing Media Planning Decisions, Role and Importance of Media in Consumer Buying Decision, Role of Media Planner, Challenges of Media Planning, Organization Structure of Media Company, Regulatory Framework and Legal Aspects in Media Planning	5		PPT, Examples, Media websites	

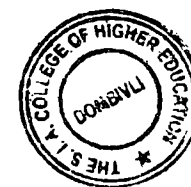


December- January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Research:	<ul style="list-style-type: none"> • Meaning, Role and Importance • Sources of Media Research : Audit Bureau of Circulation, Press Audits, National Readership Survey/IRS, Businessmen's Readership Survey, TRP, National Television Study, ADMAR Satellite Cable Network Study, Reach and Coverage Study, CIB Listenership Survey 	5		PPT, Examples, Media websites	
January	Understand Media Planning, Strategy and Management with reference to current business scenario.	Media Mix and Media Strategy	<p>a) Media Mix:</p> <ul style="list-style-type: none"> • Meaning, Need for Media Mix, Identifying Audience for Mass Media , Factors Affecting Media Mix Decision, Types of Media Mix Decisions: Broad Media Classes, Media Vehicles, Media Units, Deciding Ideal Media Mix 	5		PPT, Examples, Media websites	
January	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Choices	<ul style="list-style-type: none"> • Print Meaning- Factors Affecting Selection of Print Media Decisions , Types of Print Media, Advantages and Limitations • Television- Meaning, Factors Affecting Selection of Television Media Decisions, Advantages and Limitations • Radio- Meaning, Factors Affecting Selection of Radio Media Decision, Advantages and Limitations • Out of Home (OOH)- Meaning, Types of OOH, Factors Affecting OOH Planning 	5		PPT, Examples, Media websites	

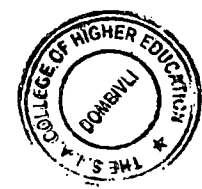


February	Know the basic characteristics of all media to ensure most effective use of advertising budget.	<p>c) Emerging Media:</p> <ul style="list-style-type: none"> • Online, Mobile, Gaming, In flight, In Store, Interactive Media <p>d) Media Strategy:</p> <ul style="list-style-type: none"> • Meaning, Need for Media Strategy, Situation Analysis for Media Strategy and its Components • Steps in Formulating Media Strategies: Defining the Target Group, Market Prioritization, Media Weights, Media Mix, Media Scheduling. 	5		PPT, Examples, Media websites	
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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<p>a) Media Budget</p> <ul style="list-style-type: none"> • Meaning • Factors to be considered while Framing a Budget: Advertising Task, Competitive Framework, Market Dominance, Market Coverage, Media Cost, Market Task, Pricing ,Frequency of Purchase 	3		PPT, Examples, Media websites	



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Budgeting, Buying & Scheduling	<ul style="list-style-type: none"> • Importance of Media Budget. • Methods of Setting Media Budget - Status Quo, Inflation Adjusted, Advertising Sales, Case Rate & Advertising Margin Method, Share of Market, Yardstick Method, Effective Frequency & Reach Method & Margin Analysis ROI Based Approach, Experimental Approach, Break Even Planning. 	2	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		b) Media Buying: <ul style="list-style-type: none"> • Meaning, Role of Media Buyer, Objectives of Media Buying, • Buying Process: Buying Brief, Environmental Analysis, Science and Art of Buying, Benchmarking Buying Plan Presentation Deal Management and Post Buy 	3	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Brief	<ul style="list-style-type: none"> • Buying brief: Concept & Elements of Buying Brief, Art of Media Buying – Negotiation in Media Buying, Plan Presentation and Client Feedback • Criteria in Media Buying 	2	PPT, Examples,	
March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		c) Media Scheduling <ul style="list-style-type: none"> • Meaning, Importance • Factors Affecting Scheduling: Sales Pattern, Purchase Cycle, Product Availability, Competitive Activity, Marketing Task, Budget Constraints, Target Group. 	3	PPT, Examples,	



March	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Scheduling	<ul style="list-style-type: none"> • Scheduling Patterns – Continuity, Flighting, Pulsing • Scheduling Strategies for Creating Impact: Road Block , Day or Day part • Emphasis, Multiple Spotting, Teasers 	2		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Developments in International Marketing	<p>a) Media Measurement:</p> <ul style="list-style-type: none"> • Basic Metrics: Reach, Cumulative/Frequency Reach, Discrete & Cumulative distribution, Average Opportunity to See (AOTS), Effective frequency/Reach • Television Metrics: Dairy v/s Peoplemeter, TRP,/TVR, Program Reach & Time Spent, Stickiness Index, Ad Viewership 	4		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<ul style="list-style-type: none"> • Radio Metrics: Arbitron Radio Rating • Print Metrics: Circulation, Average Issue Readership (AIR), Total or Claimed Reader, Sole or Solus reader. • OOH Metrics: Traffic Audit Bureau (TAB) 	2		PPT, Examples, Media websites	
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Measurement	<p>b) Benchmarking Metrics:</p> <ul style="list-style-type: none"> • Share, Profile, and Selectivity Index <p>c) Plan Metrics:</p> <ul style="list-style-type: none"> • Gross Rating Points (GRP), Gross Impressions (GI), Share of Voice (SOV). 	2		PPT, Examples, Media websites	

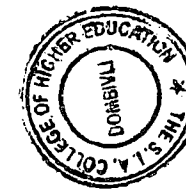


April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating Media Buys	<ul style="list-style-type: none"> Evaluating Television Media Buying: Dysfunctional Card Rate, Secondary and Effective Rate, Deal Composition, Cost Per Rating Point(CPRP), Reach Delivered by the Buy, Visibility Spots, Bonus Percentage, Upgrades and Spot Fixing, Sponsorships 	2	PPT, Examples, Media websites
April	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.		<ul style="list-style-type: none"> Evaluating Print Media Buying: Discount on Rate Card, Negotiated Rate, Cost Per Thousand (CPT), Market Share Incentives, Readership v/s Circulation Track, Growth Incentives, Combination Rate Incentives, Full Page Discounts and Size Upgrades, Discount for Colour Ads, Date Flexibility Incentives, Positioning, Innovations. Evaluating Other Media Buys: Radio Buys, Outdoor Buys, Cinema Buys, Internet Buys, and Mobile Buys 	5	PPT, Examples, Media websites

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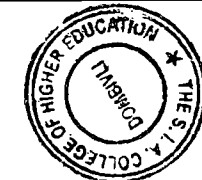
Mapping Course outcomes to Assessment

			Program: BMS SEM: VI				
Name of the Teacher :	Deepika Iyer						
Course:	Media Planning and Management		Class: TYBMS Marketing				

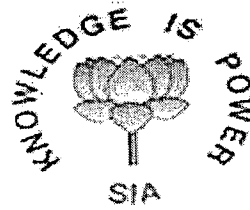
SNO	Course Outcome	Topic linked	n	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand Media Planning, Strategy and Management with reference to current	Overview of Media and Media Planning Media Research:	Test	20	20	25	
2	Know the basic characteristics of all media to ensure most effective use of advertising budget.	Media Budgeting, Buying & Scheduling	Presentation	20	5	15	
3	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Media Planning	Problem Solving	NA	NA	25	
4	Learn about Media Planning, Budgeting, Scheduling and Evaluating the Different Media Buys.	Evaluating media buy Media Measurement	Case study	NA	NA	25	

Deepika Iyer
Faculty

Pooja
Convener



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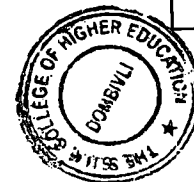


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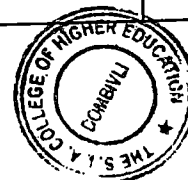
TEACHING PLAN 2021-22

			Program	BMS			
Name of the Teacher :		Booma V Halpeth					
Course:		Retail Management	Class	TYBMS			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Familiarize the students with retail management concepts and operations	Introduction to Retail Management	Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	3	2	PPT, Images	https://youtu.be/UDivWdwVZMg
January	Understanding of retail management and types of retailers	Retail formats	Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantages and Limitations	2	2	PPT videos	https://youtu.be/LyABGqssLyw



January	Understanding of retail management and types of retailers	Emerging trends in Retail	Impact of Globalization on Retail	1	1	PPT	
Januray	Understanding of retail management and types of retailers		☑ I.T in Retail: Importance, Advantages and Limitations, Applications of I.T. in Retail: EDI, Bar Coding, RFID Tags, Electronic Surveillance, Electronic Shelf Labels	2	3	PPT, Images and	https://youtu.be/t15tcYwyc9s
January	Understanding of retail management and types of retailers		FDI in Retailing: Meaning, Need for FDI in Indian Retail Scenario	1	2	PPT, Images and	https://youtu.be/iiRlIO-3rpg
January	Understanding of retail management and types of retailers		Franchising: Meaning, Types, Advantages and Limitations, Franchising in India	2	2	Case study	https://youtu.be/TnlM OG5Kctw
January	Understanding of retail management and types of retailers		Green Retailing and Airport Retailing	2	2	Video and PPT	https://youtu.be/D2nAW7Jiby4
January	Understanding of retail management and types of retailers	Retail Consumer/Shoppe r	Meaning of Retail Shopper, Factors Influencing Retail Shoppers, Changing Profile of	2	3	PPT	
Februaru	Understanding of retail management and types of retailers		Market Research as a Tool for Understanding Retail Markets and Shoppers	2	1	PPT and activity	
February	Understanding of retail management and types of retailers	CRM in Retail	☑ Meaning, Objectives ☑ Customer Retention Approaches:	1	2	PPT	

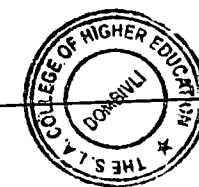


February

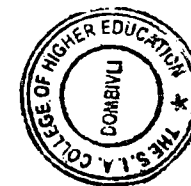
Understanding of retail management and types of retailers

	Frequent Shopper Programme, Special Customer Services, Personalization, Community	2	PPT, Video case
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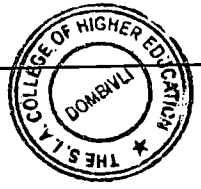
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Understanding of retail management and types of retailers	Retail Strategy	Meaning, Steps in Developing Retail Strategy, Retail Value Chain	2	2	PPT	
February	Understanding of retail management and types of retailers	Store Location Selection	Meaning, Types of Retail Locations, Factors Influencing Store Location	2	2	PPT, Image, Video	
February	Understanding of retail management and types of retailers	HRM in Retail	Meaning, Significance, Function	1	2	PPT	
March	Understanding of retail management and types of retailers		Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store	3	3	PPT	



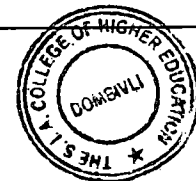
March	Learn retail management terminology including merchandize management, store management and retail strategy	Merchandise Management	Concept, Types of Merchandise, Principles of Merchandising, Merchandise Planning	2	2	PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy		- Meaning and Process, Merchandise Category – Meaning, Importance, Components, Role of Category Captain, Merchandise Procurement/Sourcing Meaning, Process, Sources for Merchandise	3	2	PPT, Case, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Buying Function	Meaning, Buying Cycle, Factors Affecting Buying Functions, Functions of Buying for Different Types of Organizations Young and Rubicam's Brand Asset Valuator- Independent Store, Retail Chain, Non-store Retailer	3	4	PPT	



March	Learn retail management terminology including merchandize management, store management and retail strategy	Lifestyle Merchandis	Concept of Lifestyle Merchandis	1	2	PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Private labels	Meaning, Need and Importance, Private Labels in India	1	1	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Pricing	Meaning, Considerations in Setting Retail Pricing	1	3	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Pricing Strategies	High/ Low Pricing: Meaning, Benefits, Everyday Low Pricing: Meaning, Benefits, Market Skimming, Market Penetration, Leader Pricing, Odd Pricing, Single Pricing, Multiple Pricing, Anchor Pricing	2		PPT	
			Variable Pricing and Price Discrimination- Meaning	1		PPT	



			Individualized Variable Pricing/First Degree Price	1	PPT	
			Self-Selected Variable Pricing/Second Degree Price Discrimination Clearance and Promotional Markdowns, Coupons, Price Bundling, Multiple – Unit Pricing	1	2	PPT
			Variable Pricing by Market Segment/ Third Degree Price Discrimination	1		PPT
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Store Operati	Meaning, Responsibilities of Store Manager, The 5 S's of Retail Operations (Systems, Standards, Stock, Space, Staff)	2	2	PPT
March	Learn retail management terminology including merchandize management, store management and retail strategy	Store Design and La	Store Design- Meaning, Objectives, Principles, Elements of Exterior and Interior Store Design, Store Atmospherics and Aesthetics	1	3	Video, image, ppt
March			Store Layout- Meaning, Types: Grid, Racetrack, Free Form	1	2	Video, image, ppt

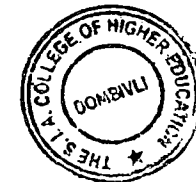


March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	1	Video, image, ppt	
March			Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	7	Video, image, ppt	
MARCH	Learn retail management terminology including merchandize management, store management and retail strategy	Visual Merchandising	Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising ☐ The Concept of Planogram ☐ Display- Meaning, Methods of Display, Errors in Creating Display	1	3	Video, image, ppt	
March		Mall Management	Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management	1	7	PPT	
March	Acquaint with legal and ethical aspects of retail management	Legal and Ethical Aspects of Retailing	Licenses/Permissions Required to Start Retail Store in India ☐ Ethical Issues in Retailing	1	1	PPT	
			Careers in Retailing	1		PPT	
			Total	52	58		

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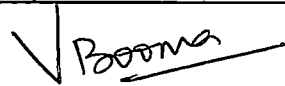



Mapping Course outcomes to Assessment

			Program:	BMS			
Name of the Teacher :	Booma V Halpeth						
Course :	Retail Management		Class	TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage- external	Remarks
	Familiarize the students with retail management	Introduction To Retail				25	
	Understanding of retail management and types	Retail formats	Visit to a store, observation and presentation	10	5	25	
	Learn retail management	Merchandise Management,	Test	20	20	25	
	ethical aspects of retail management	Legal and Ethical aspects in Retail	Final Assessment	NA	NA	25	
					25	100	

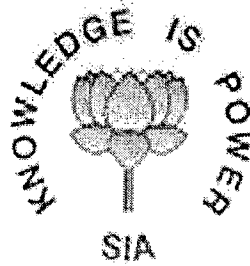

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TEACHING PLAN 2021-22						
			Program	BMS		
Name of the Teacher :	Booma V Halpeth					
Course:	Retail Management	Class	TYBMS			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	Familiarize the students with retail management concepts and operations	Introduction to Retail Management	Introduction and Meaning, Significance, Factors Influencing Retail Management, Scope of Retail Management	3		PPT, Images	https://youtu.be/UDlvWdwVZMg
January	Understanding of retail management and types of retailers	Retail formats	Concept of Organized Retailing: Factors Responsible for the Growth of Organized Retail in India, Multichannel Retailing: Meaning and Types, E-tailing: Meaning, Advantages and Limitations	2		PPT videos	https://youtu.be/LyABGqssLyw

January	Understanding of retail management and types of retailers	Emerging trends in Retail	Impact of Globalization on Retailing	1		PPT	
Januray	Understanding of retail management and types of retailers		☑ I.T in Retail: Importance, Advantages and Limitations, Applications of I.T. in Retail: EDI, Bar Coding, RFID Tags, Electronic Surveillance, Electronic Shelf Labels	2		PPT, Images and Videos	https://youtu.be/t15tcYwyc9s
January	Understanding of retail management and types of retailers		FDI in Retailing: Meaning, Need for FDI in Indian Retail Scenario	1		PPT, Images and Videos	https://youtu.be/iiRIIO-3rpg
January	Understanding of retail management and types of retailers		Franchising: Meaning, Types, Advantages and Limitations, Franchising in India	2		Case study	https://youtu.be/TnIMO G5Kctw
January	Understanding of retail management and types of retailers		Green Retailing and Airport Retailing	2		Video and PPT	https://youtu.be/D2nAW7Jiby4
January	Understanding of retail management and types of retailers	Consumer/Shoppper	Meaning of Retail Shopper, Factors Influencing Retail Shoppers, Changing Profile of	2		PPT	
Februaru	Understanding of retail management and types of retailers		Market Research as a Tool for Understanding Retail Markets and Shoppers	2		PPT and activity	
February	Understanding of retail management and types of retailers	CRM in Retail	☑ Meaning, Objectives ☑ Customer Retention Approaches:	1		PPT	

February	Understanding of retail management and types of retailers		Frequent Shopper Programme, Special Customer Services, Personalization, Community	2		PPT, Video case	
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Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Understanding of retail management and types of retailers	Retail Strategy	Meaning, Steps in Developing Retail Strategy, Retail Value Chain	2		PPT	
February	Understanding of retail management and types of retailers	Store Location Selection	Meaning, Types of Retail Locations, Factors Influencing Store Location	2		PPT, Image, Video	
February	Understanding of retail management and types of retailers	HRM in Retail	Meaning, Significance, Functions	1		PPT	
March	Understanding of retail management and types of retailers		Organization Structure in Retail: Meaning, Factors Influencing Designing Organization Structure, Organization Structure for Small Stores/Single Stores/Independent Retailers and Retail Store Chain/Department Store	3		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Merchandise Management	Concept, Types of Merchandise, Principles of Merchandising, Merchandise Planning	2		PPT, Video	

March	Learn retail management terminology including merchandize management, store management and retail strategy		- Meaning and Process, Merchandise Category – Meaning, Importance, Components, Role of Category Captain, Merchandise Procurement/Sourcing Meaning, Process, Sources for Merchandise	3		PPT, Case, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Buying Function	Meaning, Buying Cycle, Factors Affecting Buying Functions, Functions of Buying for Different Types of Organizations Young and Rubicam's Brand Asset Valuator- Independent Store, Retail Chain, Non-store Retailer	3		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Lifestyle Merchandising	Concept of Lifestyle Merchandising	1		PPT, Video	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Private labels	Meaning, Need and Importance, Private Labels in India	1		PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Pricing	Meaning, Considerations in Setting Retail Pricing	1		PPT	

March	Learn retail management terminology including merchandize management, store management and retail strategy	Pricing Strategies	High/ Low Pricing: Meaning, Benefits, Everyday Low Pricing: Meaning, Benefits, Market Skimming, Market Penetration, Leader Pricing, Odd Pricing, Single Pricing, Multiple Pricing, Anchor Pricing	2	PPT	
			Variable Pricing and Price Discrimination- Meaning	1	PPT	
			Individualized Variable Pricing/First Degree Price	1	PPT	
			Self-Selected Variable Pricing/ Second Degree Price			
			Discrimination Clearance and Promotional Markdowns, Coupons, Price Bundling, Multiple – Unit Pricing	1	PPT	
			Variable Pricing by Market Segment/ Third Degree Price			
			Discrimination	1	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Retail Store Operations	Meaning, Responsibilities of Store Manager, The 5 S's of Retail Operations (Systems, Standards, Stock, Space, Staff)	2	PPT	
March	Learn retail management terminology including merchandize management, store management and retail strategy	Store Design and Layout	Store Design- Meaning, Objectives, Principles, Elements of Exterior and Interior Store Design, Store Atmospherics and Aesthetics	1	Video, image, ppt	

March			Store Layout- Meaning, Types: Grid, Racetrack, Free Form	1	Video, image, ppt	
March			Signage and Graphics: Meaning, Significance, Concept of Digital Signage	1	Video, image, ppt	
March	Learn retail management terminology including merchandize management, store management and retail strategy		Feature Areas: Meaning, Types: Windows, Entrances, Freestanding Displays, End Caps, Promotional Aisles, Walls, Dressing Rooms, Cash Wraps	1	Video, image, ppt	
March		Visual Merchandising	Visual Merchandising- Meaning, Significance, Tools Used for Visual Merchandising ☐ The Concept of Planogram ☐ Display- Meaning, Methods of Display, Errors in Creating Display	1	Video, image, ppt	
March		Mall Management	Meaning and Components: Positioning, Zoning, Promotion and Marketing, Facility Management, Finance Management	1	PPT	
March	Acquaint with legal and ethical	Legal and Ethical Aspects of Retailing	Licenses/Permissions Required to Start Retail Store in India ☐ Ethical Issues in Retailing	1	PPT	
			Careers in Retailing	1	PPT	
			Total	52		

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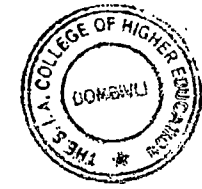
Mapping Course outcomes to Assessment

Name of the Teacher :		Booma V Halpeth	Program:	BMS			
Course :	Retail Management		Class	TYBMS			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage-external	Remarks
	Familiarize the students with retail management	Introduction To Retail				25	
	Understanding of retail management and types of	Retail formats	Visit to a store, observation and	10	5	25	
	Learn retail management terminology including	Merchandise Management,	Test	20	20	25	
	Acquaint with legal and ethical	Legal and Ethical aspects in Retail	Final Assessment	NA	NA	25	
					25	100	

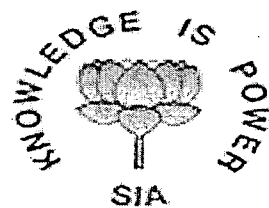
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TEACHING PLAN 2021-22						
			Program: B.Sc. I.T.			
Name of the Teacher : Sandhya Pandey						
Course: Object Oriented Programming			Class : F.Y. B.Sc.(I.T.)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January/ February	Introduction to Object Oriented Programming Concepts.	Object Oriented Methodology, Principles of OOPS, Basic Concepts of OOP	Object Oriented Methodology: Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS. Principles of OOPS: OOPS Paradigm, Basic Concepts of OOPS: Objects, Classes, Data Abstraction and Data Encapsulation, Inheritance, Polymorphism, Dynamic Binding, Message Passing Introduction, Advantages and Disadvantages of Procedure Oriented Languages, what is Object Oriented? What is Object Oriented Development? Object Oriented Themes, Benefits and Application of OOPS.	12	10	Lecture+Video+ Class Discussion	https://www.youtube.com/watch?v=40Skla7iog4

February	Demonstrate the concept of Classes and objects	Classes and Objects	Classes and Objects: Simple classes (Class specification, class members accessing), Defining member functions, passing object as an argument, Returning object from functions, friend classes, Pointer to object, Array of pointer to object. Constructors and Destructors: Introduction, Default Constructor, Parameterized Constructor and examples, Destructors	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=6Q0Cff29YwU
March	Demonstrate the concept of Data Binding and Polymorphism	Polymorphism and Functions	Polymorphism: Concept of function overloading, overloaded operators, overloading unary and binary operators, overloading comparison operator, overloading arithmetic assignment operator, Data Conversion between objects and basic types, Virtual Functions: Introduction and need, Pure Virtual Functions, Static Functions, this Pointer, abstract classes, virtual destructors.	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=F5PbnZkHqmg
March/ April	Demonstrate the concept of Inheritance and Exception Handling	Inheritance and Exceptions	Program development using Inheritance: Introduction, understanding inheritance, Advantages provided by inheritance, choosing the access specifier, Derived class declaration, derived class constructors, class hierarchies, multiple inheritance, multilevel inheritance, containership, hybrid inheritance. Exception Handling: Introduction, Exception Handling Mechanism, Concept of throw & catch with example	12	10	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=7ZfEp71tlec

April	Clarified the concept of Generic programming and File Handling	Generic Programming and File Handling	Templates: Introduction, Function Template and examples, Class Template and examples. Working with Files: Introduction, File Operations, Various File Modes, File Pointer and their Manipulation	12	11	Lecture+Video+Class Discussion	https://www.youtube.com/watch?v=CWj7ILY2GLA
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Sandhya
Faculty

W. K. K.
Convener

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Mapping Course outcomes to Assessment

Name of the Teacher : Sandhya Pandey	Program: B.Sc. I.T.			
Course: Object Oriented Programming	Class : F.Y. B.Sc.(I.T.)			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Introduction to Object Oriented Programming Concepts.	Object Oriented Methodology, Principles of OOPS, Basic Concepts of OOP	Quiz	5	10	15	Learning Purpose only
2	Demonstrate the concept of Classes and objects	Classes and Objects	Assignment	10	10	15	Learning Purpose only
3	Demonstrate the concept of Data Binding and Polymorphism	Function and operator Overloading	Programing Assignment	Non-graded	NA	15	Learning Purpose only

4	Demonstrate the concept of Inheritance and Exception Handling	Types of Inheritance, Exception Handling Mechanism.	Programing Assignment	Non-graded	NA	15	Learning Purpose only
5	Clarified the concept of Generic programming and File Handling	Class and Function Template, File Handling	Programing Assignment	Non-graded	NA	15	Learning Purpose only

Sandhya

Faculty

Abhinav

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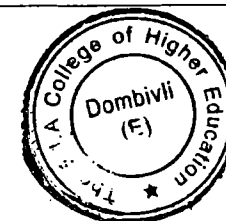
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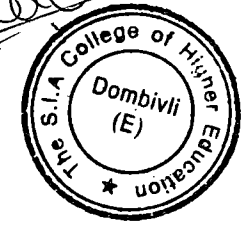
TEACHING PLAN 2021-22							
Name of the Teacher :		Pranjalee Kurundkar		Program		IT and Mathematics	
Course:		B.Sc. IT Sem II		Class		FY IT	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
April	CO1: To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I: Mathematical Modeling and Engineering Problem Solving	A Simple Mathematical Model, Conservation Laws and Engineering Problems.	3	2	Lecture Method, problem solving, Quiz	
		Unit I: Approximations and Round-Off Errors	Significant Figures, Accuracy and Precision, Error Definitions, Round-Off Errors	4	3		
		Unit I: Truncation Errors and the Taylor Series	The Taylor Series, Error Propagation, Total Numerical Errors, Formulation Errors and Data Uncertainty	5	3		
Jan-Feb	CO2: To understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II: Solutions of Algebraic and Transcendental Equations	The Bisection Method, The Newton-Raphson Method, The Regula-falsi method, The Secant Method.	6	6	Lecture Method, problem solving, Quiz	
		Unit II: Interpolation	Forward Difference, Backward Difference, Newton's Forward Difference Interpolation, Newton's Backward Difference Interpolation, Lagrange's Interpolation.	6	5		




Feb-March	CO3: To identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.	Unit III: Solution of simultaneous algebraic equations (linear) using iterative methods	Gauss-Jordan Method, Gauss-Seidel Method	3	3	Lecture Method, problem solving, Quiz
		Unit III: Numerical differentiation and Integration	Numerical differentiation, Numerical integration using Trapezoidal Rule, Simpson's 1/3rd and 3/8th rules	4	4	
		Unit III: Numerical solution of 1st and 2nd order differential equations	Taylor series, Euler's Method, Modified Euler's Method, Runge-Kutta Method for 1st and 2nd Order Differential Equations	5	5	
March	CO4: To learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV: Least-Squares Regression	Linear Regression, Polynomial Regression, Multiple Linear Regression, General Linear Least Squares, Nonlinear Regression	7	6	Lecture Method, problem solving, Quiz
		Unit IV: Linear Programming	Linear optimization problem, Formulation and Graphical solution, Basic solution and Feasible solution	5	4	
April	CO5: To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Unit V: Random variables	Discrete and Continuous random variables, Probability density function, Probability distribution of random variables, Expected value, Variance.	5	4	Lecture Method, problem solving, Quiz
		Unit V: Discrete and continuous distributions	Uniform, Binomial, Poisson, Bernoulli, uniform distributions, exponential, (derivation of mean and variance only and state other properties and discuss their applications) Normal distribution state all the properties and its applications	7	6	


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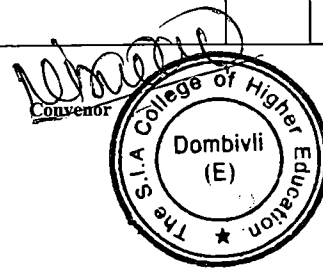
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Mapping Course outcomes to Assessment

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems	Unit I: Mathematical Modeling and Engineering Problem Solving, Approximations and Round-Off Errors, Truncation Errors and the Taylor Series	Internal Test	20		75	Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables understand, construct and solve concept of mathematical modelling and simulation, errors and its types in real world problems
2	CO2: To understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.	Unit II: Solutions of Algebraic and Transcendental Equations, Interpolation	Assignment test	5			Students will be able to understand concept of transcendental, algebraic equations and the difference operator and able to find its roots using different numerical techniques and the use of interpolation.
3	CO3: To identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.	Unit III: Solution of simultaneous algebraic equations (linear) using iterative methods, Numerical differentiation and Integration, Numerical solution of 1st and 2nd order differential equations	QUIZ	NA	NA		Students will be able to identify, understand algebraic and transcendental equation and numerical differentiation and integration and able to apply numerical methods to find roots of algebraic and transcendental equation and to find solution of differential equation and integration.
4	CO4: To learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.	Unit IV: Least-Squares Regression, Linear Programming	QUIZ	NA	NA		Students will be able to learn and understand the best fit for a set of data points, LPP and to apply it to fit linear equation, polynomials nonlinear and multiple regression and to solve optimization problem using LPP.
5	CO5: To understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables	Unit V: Random variables, Discrete and continuous distributions	QUIZ	NA	NA		Students will be able to understand the concepts of a random variable and a probability distribution and able to distinguish between discrete and continuous random variables

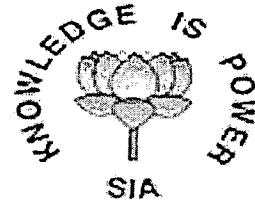
of the Teacher :	Pranalee K.	Program:	B.Sc. IT
Course :	NSM	Class	FY


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TEACHING PLAN 2021-22						
Name of the Teacher :		S. Sai Sree	Program	BSC IT		
Course:		Python Programming	Class	SYIT		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
June	CO1: Enhance the programming skills of the learners	Unit 1: Introduction, Variables & Expressions, Conditional Statements, Control Statements	The Python Programming Language	3	2	PPT Live demo	
			Debugging				
			Values and Types, Type conversion	3	2	PPT Live demo	
if, if-else, nested if –else			3	3	PPT Live demo		
July			Terminating loops, skipping specific conditions	3	3	PPT Live demo	
July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 2: Functions, Strings	Function Calls, Adding New Functions, Definitions and Uses, Fruitful Functions and Void Functions, Boolean Functions, More Recursion,	6	5	PPT Live demo	

July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence. B18	Unit 2: Functions, Strings	String Slices, Strings Are Immutable, Searching, Looping and Counting, String Methods, The in Operator, String Comparison, String Operations.	6	6	PPT Live demo	
			Lists are mutable, traversing a List, Deleting elements from List, Built-in List Operators, Concatenation, Repetition, In Operator, Built-in List functions and methods	4	4	PPT Live demo	
July	CO2: Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 3: List, Tuples & Dictionaries, Files	Tuples, Accessing values in Tuples, Tuple Assignment, Tuples as return values, Variable-length argument tuples Creating a Dictionary, Accessing Values in a dictionary, Updating Dictionary	4	4	PPT Live demo	
August			Text Files, The File Object Attributes, Directories	4	4	PPT Live demo	
August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4: Classes and Objects, Multithreaded Programming,	Overview of OOP, Class Definition, Creating Objects, Instances as Arguments, Instances as return values, Built-in Class Attributes, Inheritance, Method Overriding	4	4	PPT Live demo	

August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4: Classes and Objects, Multithreaded Programming,	Thread Module, creating a thread, synchronizing threads, multithreaded priority queue	4	4	PPT Live demo	
August	CO3: Understand the concepts of Storage and retrieval of data in the back end	Unit 4 : Modules	Importing module, Creating and exploring modules, Math module, Random module, Time module	4	4	PPT Live demo	
September		Unit 5: Widgets, Layout Management, Look and Feel Customization, Storing Data in Our MySQL Database via Our GUI	Button, Canvas, Checkbutton, Entry, Frame, Label, Listbox, Menubutton, Menu, Message, Radiobutton	3	4	PPT Live demo	
September			Designing GUI applications with proper Layout Management features.	3	4	PPT Live demo	
September			Enhancing Look and Feel of GUI using different appearances of widgets.	3	4	PPT Live demo	
October			Connecting to a MySQL database from Python, Using the INSERT command, Using the UPDATE command, Using the DELETE command, Storing and retrieving data from MySQL database.	3	4	PPT Live demo	

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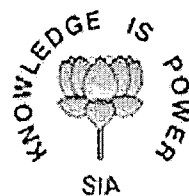
Mapping Course outcomes to Assessment

		Program: BSC IT					
		Class :SYIT					
Name of the Teacher :		S. Sai Sree					
Course :	Python Programming	Topic linked	Assessment methodology	Marks	Weightage - Internal		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Enhance the programming skills of the learners	Unit 1	Internal Examination	25	25	25	Students understood the basic concepts of python that were necessary for AI, ML, DL
2	Provides a base for programming deep learning, machine learning and artificial intelligence.	Unit 2 & 3					
3	Understand the concepts of Storage and retrieval of data in the back end	Unit 4 & 5	Class Activity	NA	NA	NA	Students are able to design forms to get data from user and store it in backend


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TEACHING PLAN 2021-22						
			Program	B.Sc.IT		
Name of the Teacher :		Tejaswini Shivsharan				
Course:	Microprocessor Architecture	Class	FYB.Sc.IT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO 1	Microprocessor, microcomputers, and Assembly Language	Microprocessor, Microprocessor Instruction Set and Computer ,Languages, From Large Computers to Single-Chip Microcontrollers, Applications.	3	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Dec	CO 1	Microprocessor Architecture and Microcomputer System	Microprocessor Architecture and its operations, Memory, I/O Devices, Microcomputer System, Logic Devices and Interfacing, Microprocessor-Based System Application.	3	3	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

Jan	CO 1	8085 Microprocessor Architecture and Memory Interface	Introduction, 8085 Microprocessor unit, 8085-Based Microcomputer, Memory Interfacing, Interfacing the 8155 Memory Segment, Illustrative Example: Designing Memory for the MCTS Project, Testing and Troubleshooting Memory Interfacing Circuit, 8085-Based Single-Board microcomputer.	4	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan	CO 2	Interfacing of I/O Devices:	Basic Interfacing concepts, Interfacing Output Displays, Interfacing Input Devices, Memory Mapped I/O, Testing and Troubleshooting I/O, Interfacing Circuits.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan	CO 2	Introduction to 8085 Assembly Language Programming	The 8085 Programming Model, Instruction Classification, Instruction, Data and Storage, Writing assembling and Execution of a simple program, Overview of 8085 Instruction Set, Writing and assembling Program.	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Jan		Introduction to 8085 Instructions:	Data Transfer Operations, Arithmetic Operations, Logic Operation, Branch Operation, Writing assembly Languages Programs, Debugging a Program.	5	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 3	Programming Techniques With Additional Instructions:	Programming Techniques: Looping, Counting and Indexing, Additional Data Transfer and 16-Bit Arithmetic Instructions, Arithmetic Instruction Related to Memory,	5	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-

Feb	CO 3	Logic Operations:	Rotate, Compare, Dynamic Debugging. Counters and Time Delays: Counters and Time Delays, Illustrative Program: Hexadecimal Counter, Illustrative Program: zero-to-nine (Modulo Ten) Counter, Generating Pulse Waveforms, Debugging Counter and Time-Delay Programs.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 3	Stacks and Sub-Routines	Stack, Subroutine, Restart, Conditional Call, Return Instructions, Advanced Subroutine concepts.			Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
Feb	CO 4	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	BCD-to-Binary Conversion, Binary-to-BCD Conversion, BCD-to- Seven-Segment-LED Code Conversion, Binary-to-ASCII and ASCII-to- Binary Code Conversion, BCD Addition, BCD Subtraction,	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
March	CO 4	Introduction To Advanced Instructions and Applications,	Multiplication, Subtraction With Carry. Software Development System and Assemblers: Microprocessors-Based Software Development system, Operating System and Programming Tools, Assemblers and Cross-Assemblers, Writing Program Using Cross Assemblers.	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.

March	CO 4	Interrupts:	The 8085 Interrupt, 8085 Vectored Interrupts, Restart as S/W Instructions, Additional I/O Concepts and processes.	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
March	CO 4	The Pentium and Pentium Pro microprocessors	Introduction, Special Pentium registers, Memory management, Pentium instructions, Pentium Pro microprocessor, Special Pentium Pro features.	5	4	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
March	CO 4	Core 2 and later Microprocessors	Introduction, Pentium II software changes, Pentium IV and Core 2, i3, i5 and i7.	5	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.
March		SUN SPARC Microprocessor	Architecture, Register file, data types and instruction format	5	5	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

			Program	B.Sc.IT		
Name of the Teacher :	Tejaswini Shivsharan					
Course:	Microprocessor Architecture		Class	FYB.Sc.IT		

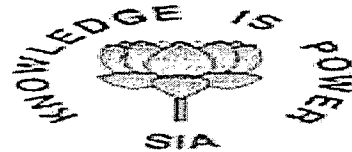
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	weightage
CO 1	Understand the terms Microprocessor, Microprocessor Instruction Set and Computer Languages, get the knowledge about the 8085 architecture, it's peripherals and connectivity with processors and peripherals through architecture. To draw and explain architectural block diagram	Microprocessor, microcomputers, and Assembly Language	Internal Examination in the form of MCQ.	20	25	25
		Microprocessor Architecture and Microcomputer System	External Examination (objective)	10	15	75
		8085 Microprocessor Architecture and Memory Interface	External Examination (objective)	5		75

	Will be able to understand and analyse the concepts related to I/O interfacing ,memory and I/o mapping and	Interfacing of I/O Devices:	https://drive.google.com/drive/folders/1DEJxWxm_7jHPFFnbACiSa-M8u-VPvstn-jBdTY5ge7fNCsO12yXhxuesoEw6vOCKZqjC655h	Non-graded		75
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CO 2	<p>and its mapping and address generation through encoders and decoders. To draw and explain the diagrams for programming models, interfacing devices, address generation and machine cycle timing diagrams. Code the assembly programs for various Data transfer, arithmetic, logic and branching operations using instructions.</p>	Introduction to 8085 Assembly Language Programming	External Examination (objective)	7	15	75
		Introduction to 8085 Instructions:	External Examination (objective)	8		
CO 3	<p>Understand the programming techniques for loops, counter and data transfer types. Design the delays for counter based applications also understand the stack and subroutine transactions based on conditional calls and return instructions.</p>	Programming Techniques With Additional Instructions:	External Examination (objective)	8	15	75
		Logic Operations:	https://docs.google.com/forms/d/18yNbrUKnS1VkiLO9S3oxDpUxI6gyYZRErSggB4pvMi4/edit#responses	Non-graded		75
CO 3		Stacks and Sub-Routines	External Examination (objective)	7		75
	Construct assembly programs for code	Code Conversion, BCD Arithmetic, and 16-Bit Data Operations	External Examination (objective)	5		

CO 4	conversions and understand the process of software development systems based on 8085 microprocessors.	Introduction To Advanced Instructions and Applications,	External Examination (objective)	5	15	75
		Interrupts:	External Examination (objective)	5		

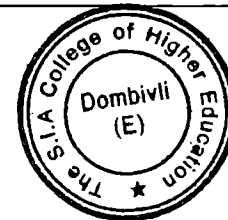
CO 4	Recite,draw and explain the terms pentium and pentium pro processors and study the architecture,register files and instructions for SPARC and pentium based architectures.	The Pentium and Pentium Pro microprocessors	External Examination (objective)	5	15	75
		Core 2 and later Microprocessors	External Examination (objective)	5		75
		SUN SPARC Microprocessor	External Examination (objective)	5		75



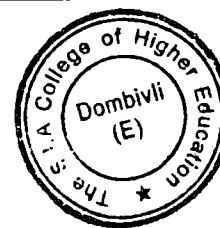
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TEACHING PLAN 2021-22						
Name of the Teacher : Sreekala Nair		Program: BScIT				
Course: Computer Oriented Statistical Techniques		Class : SYBScIT				

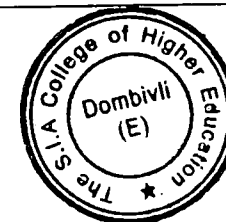
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	UNIT I: The Mean, Median, Mode, and Other Measures of Central Tendency	Index, or Subscript, Notation, Summation Notation, Averages, or Measures of Central Tendency, The Arithmetic Mean, The Weighted Arithmetic Mean, Properties of the Arithmetic Mean, The Arithmetic Mean Computed from Grouped Data, The Median, The Mode, The Empirical Relation Between the Mean, Median, and Mode, The Geometric Mean G, The Harmonic Mean H, The Relation Between the Arithmetic, Geometric, and Harmonic Means, The Root Mean Square, Quartiles, Deciles, and Percentiles, Software and Measures of Central Tendency.	6	8	PPT, Problem solving, Quiz	



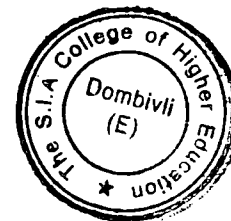
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov & Dec	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	The Standard Deviation and Other Measures of Dispersion	Dispersion, or Variation, The Range, The Mean Deviation, The Semi- Interquartile Range, The 10-90 Percentile Range, The Standard Deviation, The Variance, Short Methods for Computing the Standard Deviation, Properties of the Standard Deviation, Charlie's Check, Sheppard's Correction for Variance, Empirical Relations Between Measures of Dispersion, Absolute and Relative Dispersion; Coefficient of Variation, Standardized Variable; Standard Scores, Software and Measures of Dispersion.	6	7	PPT, Problem solving, Quiz	
Dec	CO2: To recall, recognize, understand and evaluate moments, skewness, kurtosis, probability distribution and sampling theory	UNIT II: Moments, Skewness, and Kurtosis	Moments, Moments for Grouped Data, Relations Between Moments, Computation of Moments for Grouped Data, Charlie's Check and Sheppard's Corrections, Moments in Dimensionless Form, Skewness, Kurtosis, Population Moments, Skewness, and Kurtosis, Software Computation of Skewness and Kurtosis	4	5	PPT, Problem solving, Quiz	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Dec	CO2:To recall,recognize , understand and evaluate moments ,skeweness kurtosis,probability distribution and sampling theory	Elementary Probability Theory	Definitions of Probability, Conditional Probability; Independent and Dependent Events, Mutually Exclusive Events, Probability Distributions, Mathematical Expectation, Relation Between Population, Sample Mean, and Variance, Combinatorial Analysis, Combinations, Stirling's Approximation to n!, Relation of Probability to Point Set Theory, Euler or Venn Diagrams and Probability.	4	5	PPT,Problem solving,Quiz	
Jan	CO2:To recall,recognize , understand and evaluate moments ,skeweness kurtosis,probability distribution and sampling theory	Elementary Sampling Theory	Sampling Theory, Random Samples and Random Numbers, Sampling With and Without Replacement, Sampling Distributions, Sampling Distribution of Means, Sampling Distribution of Proportions, Sampling Distributions of Differences and Sums, Standard Errors, Software Demonstration of Elementary Sampling Theory.	4	5	PPT,Problem solving,Quiz	
Jan	CO3:To describe,understand distiguish and find estimates and statistical decisions.	UNIT III:Statistical Estimation Theory	Estimation of Parameters, Unbiased Estimates, Efficient Estimates, Point Estimates and Interval Estimates; Their Reliability, Confidence-Interval Estimates of Population Parameters, Probable Error.	5	6	PPT,Problem solving,Quiz	

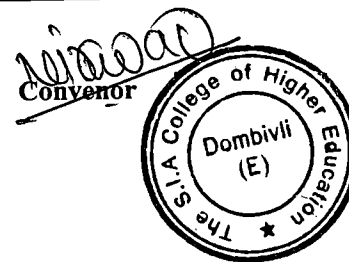


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Jan	CO3:To describe,understand distiguish and find estimates and statistical decisions.	Statistical Decision Theory	Statistical Decisions, Statistical Hypotheses, Tests of Hypotheses and Significance, or Decision Rules, Type I and Type II Errors, Level of Significance, Tests Involving Normal Distributions, Two-Tailed and One-Tailed Tests, Special Tests, Operating-Characteristic Curves; the Power of a Test, p-Values for Hypotheses Tests, Control Charts, Tests Involving Sample Differences, Tests Involving Binomial Distributions.	7	5	PPT,Problem solving,Quiz	
Jan&Feb	CO4:To define,understand and apply small sample tests and chi-square test .	UNIT IV:Small Sampling Theory	Small Samples, Student's t Distribution, Confidence Intervals, Tests of Hypotheses and Significance, The Chi- Square Distribution, Confidence Intervals for Sigma , Degrees of Freedom, The F Distribution	6	5	PPT,Problem solving,Quiz	
Feb	CO4:To define,understand and apply small sample tests and chi-square test .	The Chi-Square Test	Observed and Theoretical Frequencies, Definition of chi-square, Significance Tests, The Chi-Square Test for Goodness of Fit, Contingency Tables, Yates' Correction for Continuity, Simple Formulas for Computing chi-square, Coefficient of Contingency, Correlation of Attributes, Additive Property of chi- square.	6	5	PPT,Problem solving,Quiz	



Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	UNITV:Curve Fitting and the Method of Least Squares	Relationship Between Variables, Curve Fitting, Equations of Approximating Curves, Freehand Method of Curve Fitting, The Straight Line, The Method of Least Squares, The Least-Squares Line, Nonlinear Relationships, The Least-Squares Parabola, Regression, Applications to Time Series, Problems Involving More Than Two Variables.	6	5	PPT,Problem solving,Quiz	
Feb	CO5:To explain and apply the method of least square method to find the curve of best fit,interpret the correlation coefficient for a data set.	Correlation Theory	Correlation and Regression, Linear Correlation, Measures of Correlation, The Least-Squares Regression Lines, Standard Error of Estimate, Explained and Unexplained Variation, Coefficient of Correlation, Remarks Concerning the Correlation Coefficient, Product-Moment Formula for the Linear Correlation Coefficient, Short Computational Formulas, Regression Lines and the Linear Correlation Coefficient, Correlation of Time Series, Correlation of Attributes, Sampling Theory of Correlation, Sampling Theory of Regression.	6	4	PPT,Problem solving,Quiz	

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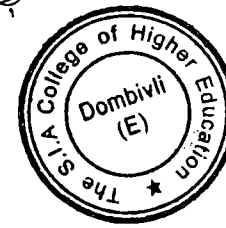
Mapping Course outcomes to Assessment

			Program: BScIT				
Name of the Teacher : Sreekala Nair			Class : SYBScIT				
Course : Computer Oriented Statistics Techniques							
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage Internal	Overall weightage - External	Remarks
1	CO1: To be able to summarize the data present in the given data and to learn techniques about measures of central tendency and measures of dispersion and become familiar with R-Programming as well.	UNIT I: The Mean, Median, Mode, and Other Measures of Central Tendency, The Standard Deviation and Other Measures of Dispersion.	Internal Examination MCQ type	10	20	75	Students were able to understand and apply the knowledge of measures of central tendency and Measures of dispersion in various field.
2	CO2: To recall, recognize, understand and evaluate moments, skewness kurtosis, probability distribution and sampling theory	UNIT II: Moments, Skewness, and Kurtosis, Elementary Probability Theory, Elementary Sampling Theory	Internal Examination MCQ type	10	20		Students were able to recognize and evaluate moments, probability distribution and sampling theory
3	CO3: To describe, understand distinguish and find estimates and statistical decisions.	UNIT III: Statistical Estimation Theory, Statistical Decision Theory	Class activity, Quiz	Non-graded			Students were able to analyse the data and draw conclusion about statistical decisions
4	CO4: To define, understand and apply small sample tests and chi-square test.	UNIT IV: Small Sampling Theory, The Chi-Square Test	Class activity, Quiz	Non-graded			Students were able to apply parametric and non-parametric tests for the statistical decisions.
5	CO5: To explain and apply the method of least square method to find the curve of best fit, interpret the correlation coefficient for a data set.	UNIT V: Curve Fitting and the Method of Least Squares, Correlation theory	Class activity, Quiz	Non-graded			Students were able to apply the method of least square to find the curve of best fit and interpret the correlation coefficient for a data set.

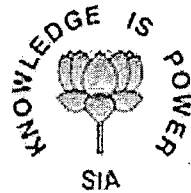
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TEACHING PLAN 2021-22							
			Program	B.Sc.IT			
Name of the Teacher :		Tejaswini Shivsharan					
Course:		Introduction to Embedded systems		Class		SYB.Sc.IT	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
Nov	CO 1	Introduction:	Embedded Systems and general purpose computersystems, history, classifications, applications and purpose of embedded systems	4	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Nov	CO 1	Core of embedded systems:	microprocessors and microcontrollers,RISC and CISC controllers, Big endian and Little endian processors,Application specific ICs, Programmable logic devices, COTS, sensors and actuators, communication interface, embedded firmware, other system components.	4	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

Dec	CO 1	Characteristics and quality attributes of embedded systems:	Characteristics, operational and non-operational quality attributes.	4	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Jan	CO 2	Embedded Systems	Application and Domain Specific: Application specific – washing machine, domain specific - automotive.	5	4	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Jan	CO 2	Embedded Hardware:	Memory map, i/o map, interrupt map, processor family, external peripherals, memory – RAM , ROM, types of RAM and ROM, memory testing, CRC ,Flash memory.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Feb	CO 2	The 8051 Microcontrollers:	Microcontrollers and Embedded processors, Overview of 8051 family. 8051 Microcontroller hardware, Input/output pins, Ports, and Circuits, External Memory.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Feb	CO 2	Programming in C:	Data Types and time delay in 8051 C, I/O Programming, Logic operations, Data conversion Programs.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
Feb	CO 3	Designing Embedded System with 8051 Microcontroller:	Factors to be considered in selecting a controller, why 8051 Microcontroller, Designing with 8051.	5	5	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	


March	CO 3	Programming embedded systems	structure of embedded program,infinite loop, compiling, linking and debugging.	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Real Time Operating System (RTOS)	Operating system basics,types of operating systems, Real-Time Characteristics, Selection Process of an RTOS.	5	4	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.
March	CO 3	Design and Development:	Embedded system development Environment – IDE, types of file generated on cross compilation, disassembler/ de-compiler, simulator, emulator and debugging, embedded product development life-cycle, trends in embedded industry.	5	5	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.

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Mapping Course outcomes to Assessment

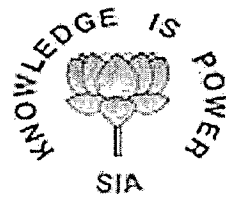
TEACHING PLAN 2021-22

			Program	B.Sc.IT		
Name of the Teacher :	Tejaswini Shivsharan					
Course:	Introduction to Embedded systems	Class	SYB.Sc.IT			

SNO	Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage
CO 1	Knowledge about embedded system, its components, designing, development.	Introduction:	Internal Examination in the form of MCQ.	20	25	25
		Core of embedded systems:	External Examination (objective)	10	15	75
		Characteristics and quality attributes of embedded systems:	External Examination (objective)	5		75

CO 2	Program microcontroller for application specific requirements.	Embedded Systems	https://drive.google.com/drive/folders/1DEJxWxm_7jHPFFnbACiSa-M8u-VPvstn-	Non-graded	15	75
		Embedded Hardware:	External Examination (objective)	15		75

CO 3	Understand non-technical requirements while designing and developing projects.	Designing Embedded System with 8051 Microcontroller:	External Examination (objective)	15	15	75
		Programming embedded systems	https://docs.google.com/forms/d/18yNbRUKnS1VkiLO9S3oxDpUxI6gyYZRErSqqB4pvMi4/edit#responses	Non-graded		75
		Real Time Operating System (RTOS)	External Examination (objective)	15		75
		Design and Development:	External Examination (objective)	15		75



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TEACHING PLAN 2021-22							
			Program	BSC IT			
Name of the Teacher :	Lalita singh						
Course:	Software Quality Assurance	Class		TYIT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Understand quality management processes	Introduction to Quality	Introduction to Quality: Historical Perspective of Quality, What is Quality? (Is it a fact or perception?), Definitions of Quality, Core Components of Quality, Quality View, Financial Aspect of Quality, Customers, Suppliers and Processes, Total Quality Management (TQM), Quality Principles of Total Quality Management, Quality Management Through Statistical Process Control,	4	5	PPT Live demo	
			Quality Management				

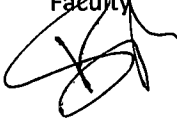
December		Software Quality	Through Cultural Changes, Continual (Continuous) Improvement Cycle, Quality in Different Areas, Benchmarking and Metrics, Problem Solving Techniques, Problem Solving Software Tools. Software Quality: Introduction, Constraints of	4	4	PPT Live demo	
		Software Quality	Types of Products, Schemes of Criticality Definitions, Problematic Areas of Software Development Life Cycle, Software Quality Management, Why Software Has Defects? Processes Related to Software Quality, Quality Management System Structure, Pillars of Quality Management System, Important Aspects of Quality Management.	4	4	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Fundamentals of testing: Introduction, Necessity of testing, What is testing? Fundamental test process, The psychology of testing, Historical Perspective of Testing, Definitions of Testing, Approaches to Testing, Testing During Development Life Cycle, Requirement Traceability Matrix, Essentials of Software Testing, Workbench, Important Features of Testing Process, Misconceptions About Testing, Principles of Software Testing, Salient Features of Good Testing, Test Policy, Test Strategy or Test Approach,	4	4	PPT Live demo	

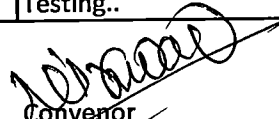
December	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Test Planning, Testing Process and Number of Defects Found in Testing, Test Team Efficiency, Mutation Testing, Challenges in Testing, Test Team Approach, Process Problems Faced by Testing, Cost Aspect of Testing, Establishing Testing Policy, Methods, Structured Approach to Testing, Categories of Defect, Defect, Error, or Mistake in Software, Developing Test Strategy, Developing Testing Methodologies (Test Plan),	6	6	PPT Live demo	
January	Distinguish between the various activities of quality assurance,	Fundamentals of testing	Testing Process, Attitude Towards Testing (Common People Issues), Test Methodologies/Approaches, People Challenges in Software Testing, Raising Management Awareness for Testing, Skills Required by Tester, Testing throughout the software life cycle, Software development models, Test levels, Test types, the targets of testing, Maintenance testing	6	6	PPT Live demo	
	Distinguish between the various activities of quality assurance,	Unit Testing	Unit Testing: Boundary Value Testing: Normal Boundary Value Testing, Robust Boundary Value Testing, Worst-Case Boundary Value Testing, Special Value Testing, Examples, Random Testing, Guidelines for Boundary Value Testing,	4	4	PPT Live demo	

January	Distinguish between the various activities of quality assurance,	Equivalence Class Testing, Table-Based Testing	Equivalence Class Testing: Equivalence Classes, Traditional Equivalence Class Testing, Improved Equivalence Class Testing, Edge Testing, Guidelines and Observations. Decision Table-Based Testing: Decision Tables, Decision Table Techniques, Cause-and-Effect Graphing, Guidelines and Observations,	4	4	PPT Live demo	
February		Software Verification and Validation:	Software Verification and Validation: Introduction, Verification, Verification Workbench, Methods of Verification, Types of reviews on the basis of Stage Phase, Entities involved in verification, Reviews in testing lifecycle, Coverage in Verification,	4	4	PPT Live demo	
February	Understand the importance of standards in the quality management process and their impact on the final product.	Software Verification and Validation:	Concerns of Verification, Validation, Validation Workbench, Levels of Validation, Coverage in Validation, Acceptance Testing, Management of Verification and Validation, Software development verification and validation activities.	4	4	PPT Live demo	
February		Software Verification and Validation:	V-test Model: Introduction, V-model for software, testing during Proposal stage, Testing during requirement stage, Testing during test planning phase, Testing during design phase, Testing during coding, VV Model, Critical Roles and Responsibilities.	4	4	PPT Live demo	

March	Understand the importance of standards in the quality management process and their impact on the final product.	Levels of Testing	Levels of Testing: Introduction, Proposal Testing, Requirement Testing, Design Testing, Code Review, Unit Testing, Module Testing, Integration Testing, Big-Bang Testing, Sandwich Testing, Critical Path First, Sub System Testing, System Testing, Testing Stages.	4	4	PPT Live demo	
March	Understand the importance of standards in the quality management process and their impact on the final product.	Special Tests-II	Special Tests: Introduction, GUI testing, Compatibility Testing, Security Testing, Performance Testing, Volume Testing, Stress Testing, Recovery Testing, Installation Testing, Requirement Testing, Regression Testing, Error Handling Testing, Manual Support Testing, Intersystem Testing, Control Testing, Smoke Testing, Adhoc Testing, Parallel Testing, Execution Testing, Operations Testing, Compliance Testing, Usability Testing, Decision Table Testing, Documentation Testing, Training testing, Rapid Testing,	4	4	PPT Live demo	

March	Understand the importance of standards in the quality management process and their impact on the final product.	Special Tests-II	Control flow graph, Generating tests on the basis of Combinatorial Designs, State Graph, Risk Associated with New Technologies, Process maturity level of Technology, Testing Adequacy of Control in New technology usage, Object Oriented Application Testing, Testing of Internal Controls, COTS Testing, Client Server Testing, Web Application Testing, Mobile Application Testing, eBusiness eCommerce Testing, Agile Development Testing, Data Warehousing Testing..	4	4	PPT Live demo	
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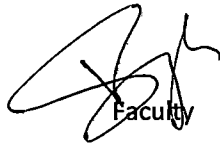
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Mapping Course outcomes to Assessment

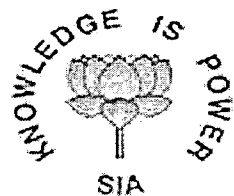
			Program: BSC IT				
			Class :TYIT				
Name of the Teacher :	Lalita singh						
Course :	SQA	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Understand quality management processes	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood the basics of quality assurance.
2	Distinguish between the various activities of quality assurance, quality planning and quality control.	unit 3 & unit 4	Class Activity	NA	NA		Students understood the concepts of testing approaches and various process models.

3	Understand the importance of standards in the quality management process and their impact on the final product.	unit 5 & Unit 6	Class Activity	NIL	NIL	Students understood the standards quality management process on final product.
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TEACHING PLAN 2021-22							
			Program	BSC IT			
Name of the Teacher :	Lalita singh						
Course:	ITSM		Class	TYIT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Develop management skills	IT Service Management	IT Service Management: Introduction, What is service management? What are services? Business Process, Principles of Service management: Specialisation and Coordination, The agency principle, Encapsulation, Principles of systems, The service Life Cycle, Functions and processes across the life cycle.	4	5	PPT Live demo	
			Service Strategy Principles: Value creation				

DECEMBER	that how to gather requirements from clients	Service Strategy Principles	Service Strategy Principles. value creation, Service Assets, Service Provider Service Structures, Service Strategy Principles. Service Strategy: Define the market, Develop the offerings, Develop Strategic Assets, Prepare for execution.	4	5	PPT Live demo	
		Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks: Complexity, Coordination and Control, Preserving value, Effectiveness in measurement, Risks.	4	5	PPT Live demo	
JANUARY	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	Service Design	Service Design: Fundamentals, Service Design Principles: Goals, Balanced Design, Identifying Service requirements, identifying and documenting business requirements and drivers, Design activities, Design aspects, Subsequent design activities, Design constraints,	4	5	PPT Live demo	
		Critical Success factors and risks	Information Security Management, Supplier Management Challenges, Critical Success factors and risks: Challenges, Risks	6	5	PPT Live demo	
		Service Transition	Service Transition: Fundamentals, Service Transition Principles: Principles Supporting Service Transition, Policies for Service Transition	6	6	PPT Live demo	

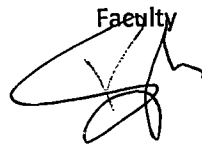
FEBRUARY	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Service Transition Processes	Service Transition Processes: Transition planning and support, Change Management, Service Asses Configuration Management, Service and Deployment Management, Service Validation and Testing, Evaluation, Knowledge Management.	4	4	PPT Live demo	
		Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks, Service Transition under difficult Conditions.	4	4	PPT Live demo	
		Service Operation	Service Operation: Fundamentals, Service Operation Principles: Functions, groups, teams, departments and divisions, a chieving balance in service operations, Providing service, Operation staff involvement in service design and service transition, Operational Health, Communication, Documentation	4	4	PPT Live demo	
FEBRUARY	Identify project	Service Operation Processes	Service Operation Processes:Event Management, Incident Management, Request fulfilment, Problem Management, Access Management, Operational activities of processes covered in other lifecycle phases.	4	4	PPT Live demo	

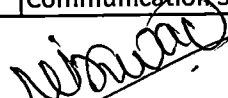
MARCH	Identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.	Challenges, Critical Success factors and risks	Challenges, Critical Success factors and risks:Challenges, Critical Success factors, Risks	4	4	PPT Live demo	
MARCH		Continual Service Improvement(CSI) Principles	Continual Service Improvement(CSI) Principles: CSI Approach, CSI and organizational change, Ownership, CSI register, External and Internal drivers, Service level management, Knowledge management, The Deming cycle, Service Measurement, IT governance, Frameworks, models, standards and quality Systems, CSI inputs and outputs.	4	4	PPT Live demo	
MARCH	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to	CSI Process	CSI Process: The seven-step improvement process. CSI Methods and Techniques: Methods and techniques, Assessments, benchmarking, Service Measurement, Metrics, Return on Investment, Service reporting, CSI and other service management processes, Organising for CSI:Organisational development, Functions, roles, Customer Engagement, Responsibility model - RACI, Competence and training.	4	4	PPT Live demo	


MARCH	achieve project success.	Implementing CSI	Technology considerations: Tools to support CSI activities. Implementing CSI:Critical Considerations for implementing CSI,The start, Governance, CSI and organisational change, Communication Strategy and Plan	4	5	PPT Live demo	
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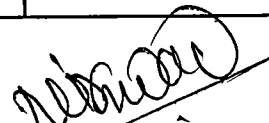

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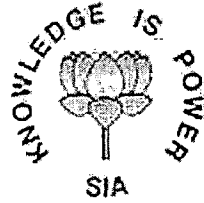
			Program: BSC IT				
			Class :TYIT				
Name of the Teacher :		Lalita singh					
Course :	ITSM	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Develop management skills that how to gather requirements from clients	unit 1 & Unit 2	Internal Examination	25	25	75	Students understood how to gather requirements from client end
2	Align the project to the organization's strategic plans and business justification throughout its lifecycle.	unit 3 & unit 4	Class Activity	NA	NA	NA	Students understood the concepts of strategic plans through service lifecycle.

3	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5 & unit 6	NIL	NIL	NIL	NIL	Students understood the concept to achieve project success by using various tools and techniques.
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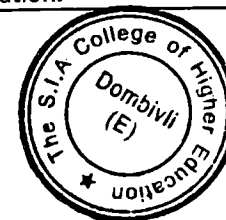

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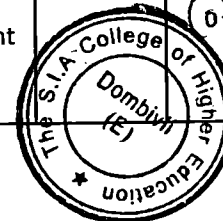
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TEACHING PLAN 2021-22							
			Program: BScIT				
Name of the Teacher : Sandhya Thakkar							
Course:	Business Intelligence	Class : TYBSc IT		Semester		VI	
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
November December	To describe understand and apply the basics of Business Intelligence and Decision making process	UNIT 1: Business intelligence:	Effective and timely decisions, Data, information and knowledge, The role of mathematical models, Business intelligence architectures, Ethics and business intelligence	6	6 (online)	Lecture method, Practical Approach using Google Colab and Python	--
		UNIT 1 Decision support systems:	Definition of system, Representation of the decision-making process, Evolution of information systems, Definition of decision support system, Development of a decision support system	6	--	Lecture method, Practical Approach using Google Colab and Python	
November December	To describe understand and apply the basics Mathematical models for decision making, data mining and data preparation	Unit 2 : Mathematical models for decision making:	Classification: Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.	6	03	Lecture method, Practical Approach using Google Colab and Python	--



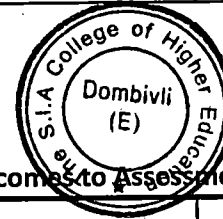
November December	To describe understand and apply the basics data mining and data preparation	Unit 2 : Data mining, Data preparation:	Definition of data mining, Representation of input data , Data mining process, Analysis methodologies, Data validation, Data transformation, Data reduction	6	--	Lecture method, Practical Approach using Google Colab and Python	
December	To describe understand and apply the basics of Clasification and Clustering	UNIT 3 Classification, Clustering:	Classification problems, Evaluation of classification models, Bayesian methods, Logistic regression, Neural networks, Support vector machines, Clustering methods, Partition methods, Hierarchical methods, Evaluation of clustering models	12	--	Lecture method, Problem solving method	--
January	To describe understand and Business intelligence applications	UNIT 4 Business intelligence applications :	Marketing models: Relational marketing, Sales force management, Logistic and production models: Supply chain optimization, Optimization models for logistics planning, Revenue management systems. Data envelopment analysis: Efficiency measures, Efficient frontier, The CCR model, Identification of good operating practices	12	11 (online) 03 (offline)	Lecture method, Problem solving method	--
January February	To describe understand and Knowledge Management	UNIT 5 : Knowledge Management	Introduction to Knowledge Management, Organizational Learning and Transformation, Knowledge Management Activities, Approaches to Knowledge Management, Information Technology (IT) In Knowledge Management, Knowledge Management Systems Implementation, Roles of People in Knowledge Management	6	1 (online) 14 (offline)	Lecture method, Problem solving method	--



February March	To describe understandand Artificial Intelligence and Expert Systems	UNITS : Artificial Intelligence and Expert Systems:	Concepts and Definitions of Artificial Intelligence, Artificial Intelligence Versus Natural Intelligence, Basic Concepts of Expert Systems, Applications of Expert Systems, Structure of Expert Systems, Knowledge Engineering, Development of Expert Systems	6	10 (offline)	Lecture method, Problem solving method	--
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Sandhya
Faculty

Vinod
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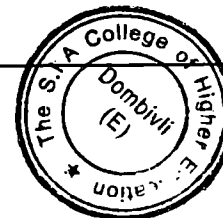


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Mapping Course outcomes to Assessment

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			Program: BScIT		The S.I.A. College of Higher Education DOMBIVLI (E)		
Name of the Teacher : Sandhya Thakkar							
Course : Business Intelligience			Class		Bsc IT	Semester	VI
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: To describe understandand apply the basics of Business Intelligience	Business intelligence, Decisiion Support System	--	--	10	12	Students will be able to describe basics of Business Intelligience
2	CO2: To describe understandand apply the basics Mathematical models for decision making , data mining and data preparation	mathematical models , data mining, data preparation	--	--	10	12	Students will be able to describe

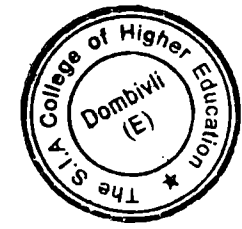


3	CO3: To describe understand and apply the basics of Classification and Clustering	Classification and Clustering	--	--	NA	12	Students will be able to classification and clustering
4	CO4: To describe understand and apply Business Intelligence Application	Marketing models, Logistic and production models, Data envelopment analysis	--	--	NA	12	Students will be able to describe Business Intelligence Application
5	CO5: To describe understand Knowledge Management	Knowledge Management, Artificial Intelligence and Expert Systems	--	--	NA	12	Students will be able to describe Knowledge Management

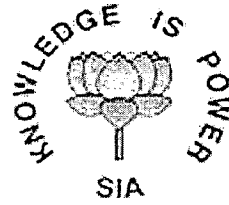
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Rimona
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TEACHING PLAN 2020-21							
			Program	BSC IT			
Name of the Teacher :	S. Sai Sree						
Course:	SECURITY IN COMPUTING	Class		TY			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Ability to understand the necessity of data security	Unit 1: Information security overview, Risk analysis, Secure Design Principles	The Importance of Information Protection, The Evolution of Information Security, Justifying Security Investment Security Methodology, How to Build a Security Program, The Impossible Job, The Weakest Link, Strategy and Tactics, Business Processes vs. Technical Controls.	8	7	Lecture & PPT	
January	CO1: Ability to understand the necessity of data security	Unit 1: Risk analysis, Secure Design Principles	Threat Definition, Types of Attacks, Risk Analysis. The CIA Triad and Other Models, Defense Models, Zones of Trust, Best Practices for Network Defense.	4	3	Lecture & PPT	

January	CO2: Educates about the various threats, risks that affect our data.	Unit 2: Authentication and Authorization, Encryption, Storage Security, Database Security	Symmetric-Key Cryptography, Public Key Cryptography, Public Key Infrastructure, Storage Security Evolution, Modern Storage Security, Risk Remediation, Understanding Database-Level Security, Using Application Security, Database Backup and Recovery, Keeping Your Servers Up to Date	12	10	Lecture & PPT	
February	CO2: Educates about the various threats, risks that affect our data.	Unit 3: Secure Network Design, Network Device Security, Firewalls, Wireless Network Security	Performance, Availability, Security, Switch and Router Basics, Network Hardening, The Evolution of Firewalls, Core Firewall, Functions, Additional Firewall Capabilities, Firewall Design, Wireless Network Hardening Practices and Recommendations, Wireless Intrusion Detection and Prevention, Wireless Network Positioning and Secure Gateways	12	11	Lecture & PPT	
February	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 4: Intrusion Detection and Prevention Systems, VoIP & PBX Security	IDS Concepts, IDS Types and Detection Models, IDS Features, IDS Deployment Considerations, SIEM, VoIP Components, VoIP Vulnerabilities and Countermeasures, PBX, TEM	8	7	Lecture & PPT	
March	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 4: Operating System Security Models	Classic Security Models, Reference Monitor, Trustworthy Computing, International Standards for Operating System Security	4	4	Lecture & PPT	

March	CO3: Understand the latest technologies and protocols available to protect our data.	Unit 5: Virtual Machine & Cloud Computing, Secure Application Design, Physical Security	Secure Development Lifecycle, Application Security Practices, Web Application Security, Client Application Security, Remote Administration Security, Classification of Assets, Physical Vulnerability Assessment, Choosing Site Location for Security, Securing Assets: Locks and Entry Controls, Physical Intrusion Detection.	12	10	Lecture & PPT	
				60	52		


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Mapping Course outcomes to Assessment

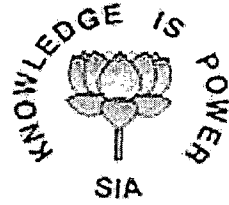
			Program:	BSC IT			
Name of the Teacher :	S. SAI SREE						
Course :	SECURITY IN COMPUTING		Class	TY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Ability to understand the necessity of data security	Unit 1	Internal Assessment	20	20	75	Students understand the necessity of security
2	Educates about the various threats, risks that affect our data.	Unit 2					
3	Understand the latest technologies and protocols available to protect our data	Unit 3	Assignment	5	5		Students identify the protocols of security
4	Understand the latest technologies and protocols available to protect our data	Unit 4 & Unit 5	Class Activity	NA	NA		Students get to know the latest technologies available for security

S. Sai Sree
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W. W. W. W.
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TEACHING PLAN 2021-22						
			Program	BSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Principles of Geographic Information System		Class	TY		


Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
December	CO1: Comprehend fundamental concepts of Geographic Information Systems (GIS) and advances in Geospatial Information	Unit 1: A Gentle introduction to GIS, Geographic information and spatial Database, Organizing and Managing Spatial Data, The Temporal Dimension	The nature of GIS, The real world implementations of GIS, Models and Representations of the real world Geographic Phenomenon, Computer Representations of Geographic Information	12	11	Lecture & PPT	

January	CO2: Apply basic graphic and data visualization concepts such as colour theory, symbolization.	Unit 2: Data Management and Processing Systems, Hardware and Software Trends	Geographic Information Systems, Stages of Spatial Data Handling, Database Management Systems, GIS and Spatial Databases	12	11	Lecture & PPT	
January	CO2: Apply basic graphic and data visualization concepts such as colour theory, symbolization.	Unit 3: Spatial Referencing and Positioning	Reference surfaces for mapping, Coordinate Systems, Map Projections, Coordinate Transformations, Satellite-based Positioning: Absolute positioning, Errors in absolute positioning, Relative positioning, Network positioning, code versus phase measurements, Positioning technology	8	8	Lecture & PPT	
February	CO3: Understand the use of data file and management	Unit 3: Data Entry and Preparation	Spatial Data input, Data Quality, Data Preparation, Point Data Transformation	4	4	Lecture & PPT	
February	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4: Spatial Data Analysis, Classification of analytical GIS Capabilities	Retrieval, Classification & Measurement, Overlay functions, Neighbourhood functions, Analysis, GIS and Application Models	6	6	Lecture & PPT	

March	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4: Spatial Data Analysis, Classification of analytical GIS Capabilities.	Error Propagation in spatial data processing	6	6	Lecture & PPT	
March	CO4: Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 5: Data Visualization, GIS and Maps, The Visualization Process, Visualization Strategies: Present or explore ?	The Cartographic toolbox, How to map?, Map cosmetics, Map Dissemination	12	12	Lecture & PPT	
				60	58		


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Mapping Course outcomes to Assessment

Name of the Teacher :		S. SAI SREE	Program:	BSC IT		
Course :	Principles of Geographic Information System		Class	TY		

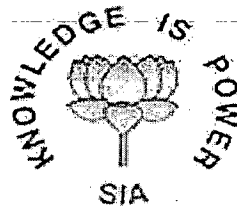
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Comprehend fundamental concepts of Geographic Information Systems (GIS) and advances in Geospatial Information	Unit 1	Internal Assessment	20	20	75	Students get to know the fundamental concepts of GIS
2	Apply basic graphic and data visualization concepts such as colour theory, symbolization	Unit 2					Students understand the basic concepts of symbolization
3	Understand the usage of file and database management	Unit 3	Assignment	5	5		Students are able to perform database and file management

4	Working with Projections and WMS Data Work Nearest Neighbour Analysis, Sampling Raster Data using Points or Polygons, Interpolating Point Data Validating Map data	Unit 4 & Unit 5	Class Activity	NA	NA	75	Data Visualization techniques and understanding of maps
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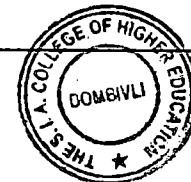
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TEACHING PLAN 2021-22						
			Program	M.Sc.I.T.		
Name of the Teacher :	Shilpa Nimbre					
Course:	Research In Computing	Class	M.Sc.I.T.(Part I)			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1: recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Role of Business Research, Information Systems and Knowledge Management, Theory Building, Organization ethics and Issues	12	10	discussion, focus on live examples, projector, class test	-
	CO2: Solve real world problems with scientific approach.	Beginning Stages of Research Process	Problem definition, Qualitative research tools, Secondary data research	12	10	discussion of cuurent concept, live examples, group discussion, class test	-



October	CO3: understand and critically apply the concepts and methods of business analytics	Research Methods and Data Collection	Survey research, communicating with respondents, Observation methods, Experimental research	12	12	discussion of current concept, live examples, practicals	—
November	CO4: identify, model and solve decision problems in different settings	Measurement Concepts, Sampling and Field work	Levels of Scale measurement, attitude measurement, questionnaire design, sampling designs and procedures, determination of sample size	12	12	discussion of current concept, live examples, practicals	—
December	CO5: interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Editing and Coding, Basic Data Analysis, Univariate Statistical Analysis and Bivariate Statistical analysis and differences between two variables. Multivariate Statistical Analysis.	12	12	discussion of current concept, live examples, hands on practicals	—

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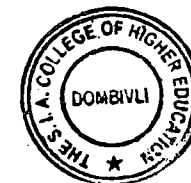


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Mapping Course outcomes to Assessment

			Program:	MScIT		
Name of the Teacher :	Shilpa Nimbre					
Course :	Research In Computing	Class		M.Sc.I.T.(Part I)		

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1: recognize, understand and apply the language, theory and models of the field of business analytics	Introduction	Internal Test	20	20%	20%	—
2	CO2: Solve real world problems with scientific approach. CO3: understand and critically apply the concepts and methods of business analytics	Beginning Stages of Research Process	Practical implementation	NA	20%	20%	—
3		Research Methods and Data Collection	Practical implementation	NA	20%	20%	—
4		Measurement Concepts, Sampling and Field work	Practical implementation	NA	20%	20%	—



5	CO5: interpret results/solutions and identify appropriate courses of action for a given managerial situation whether a problem or an opportunity	Data Analysis and Presentation	Practical implementation	NA	20%	20%	
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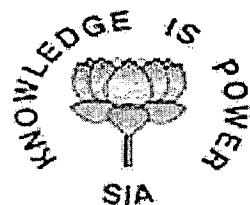
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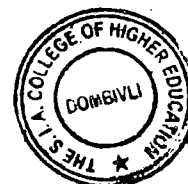
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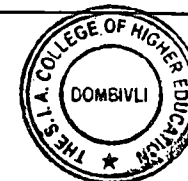
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TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Data Science	Class	M.Sc. Part 1			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
September	CO1: Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1: Data Science Technology stack, Layered Framework, Business Layer, Utility Layer	Rapid information factory ecosystem, Data science storage tools, Data lake, data vault, data warehouse bus matrix, Mesos, Akka, Cassandra, R, Scala, Python, MQTT Definition of DS Framework, CRISP-DM, HORUS, Layered framework for High level Data Science and Engineering Business layer, Engineering a practical Business Layer	6	06	Discussion PDF	-



October	CO2: Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy	Unit 1: Data Science Technology stack, Layered Framework, Business Layer, Utility Layer	Basic utility design, Engineering a practical utility layer	6	05	Discussion PDF	-
October	CO3: Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions. CO4: Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2: Three Management Layers, Retrieve Superstep	Operational Management Layer, Processing stream definition and Management, Audit, Balance and control, Cause and Effect, Functional layer, Data Science Process Data lakes, data swamps, Understanding the business dynamics of data lake, Actionable business knowledge from Data lakes, Connecting to other data sources	12	08	Discussion PDF	-
November	CO5: Apply principles of Data Science to the analysis of business problems CO6: Use data mining software to solve real-world problems.	Unit 3: Access Superstep	Access Superstep, Errors, Analysis of data, Practical Actions, Engineering a Practical Assess Superstep	12	08	Discussion PDF	-

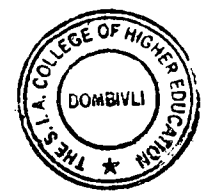


December	CO7: Employ cutting edge tools and technologies to analyze Big Data.	Unit 4: Process Superstep, Transform Superstep	Data vault, Time-Person-Object-Location-Event, Data Science Process, Data Science Building a data warehouse, Transforming with Data science, Hypothesis testing, overfitting & Underfitting, Cross-validation test	12	08	Discussion PDF	-
	CO8: Apply algorithms to build machine intelligence						
January	CO8: Apply algorithms to build machine intelligence	Unit 5: Transform Superstep, Organize and Report superstep	Univariate, Bivariate, Multivariate analysis, Linear & Logistic Regression, Clustering Techniques, ANOVA, Decision Tree, SVM, CV, NLP, Neural Networks, Tensorflow Organize Superstep, Report superstep, Graphics, pictures, showing the difference	12	08	Discussion PDF	-
	CO9: Demonstrate use of team work, leadership skills, decision making and organization theory.						

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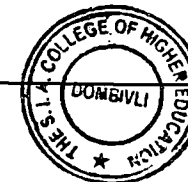
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Mapping Course outcomes to Assessment

			Program:	Msc Part 1		
Name of the Teacher :	Mrs. S. Sai Sree					
Course :	Data Science		Class	Part 1		

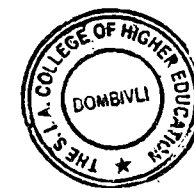
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.	Unit 1	Internal Examination	20	20	30	Students are able to Understand the various techniques of data science
2	Recognize and analyze ethical issues in business related to intellectual property, data security, integrity, and privacy						
3	Apply ethical practices in everyday business activities and make well reasoned ethical business and data management decisions.	Unit 2	Internal Examination				




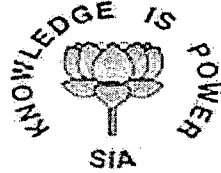
4	Demonstrate knowledge of statistical data analysis techniques utilized in business decision making.	Unit 2	Internal Examination	20	20	30	Students are able to Understand the various techniques of data science
5	Apply principles of Data Science to the analysis of business problems.	Unit 3	Internal Examination				
6	Use data mining software to solve real-world problems.						
7	Employ cutting edge tools and technologies to analyze Big Data.	Unit 3 & Unit 4	Class Activity	NA	NA		Students understand the concept of ML
8	Apply algorithms to build machine intelligence.						
9	Demonstrate use of team work, leadership skills, decision making and organization theory.	Unit 4 & Unit 5	Class Activity	NA	NA		Students understand to make reports


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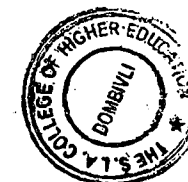

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TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	Rashmi Chindarkar					
Course:	SOFT COMPUTING		Class	PART I		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
SEPTEMBER.	Identify and describe soft computing techniques and their roles in building intelligent machines	Introduction to soft Computing	Introduction of soft computing, soft computing vs. hard computing, various types of soft computing techniques, Fuzzy Computing, Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	3	2	PPT +VEDIO	https://www.youtube.com/watch?v=scloh30Wzlg
		Introduction about soft computing algorithms	Neural Computing, Genetic Algorithms, Associative Memory, Adaptive Resonance Theory, Classification, Clustering, Bayesian Networks, Probabilistic reasoning, applications of soft computing.	12	10	PPT +VEDIO, problem solving	



OCTOBER	Recognize the feasibility of applying a soft computing methodology	ANN, Supervised, Unsupervised Learning Network, radial basis function	Artificial Neural Network: Fundamental concept, Evolution of Neural Networks, Basic Models, McCulloch-Pitts Neuron, Linear Separability, Hebb Network.	10	7	PPT + VEDIO , PROBLEM SOLVING	
			Supervised Learning Network: Perceptron Networks, Adaptive Linear Neuron, Multiple Adaptive Linear Neurons, Backpropagation Network, Radial Basis Function, Time Delay Network, Functional-Link-Networks, Tree Neural Network. Associative Memory Networks: Training algorithm for pattern Association, Autoassociative memory network, hetroassociative memory network, bi-directional associative memory, Hopfield networks, iterative autoassociative	4	3	PPT , Live Examples	
OCTOBER	Recognize the feasibility of applying a soft computing methodology for a particular problem	Unsupervised Network, special network, third generation neural networks	UnSupervised Learning Networks: Fixed weight competitive nets, Kohonen self-organizing feature maps, . Special Networks: Simulated annealing, Boltzman machine, Gaussian Machine, Cauchy Machine, Probabilistic neural net, cascade correlation n optical neural network Third Generation Neural Networks: Spiking Neural networks, convolutional neural networks, deep learning neural networks, extreme learning machine model.	6	5	PPT Live demo	
			Introduction to Fuzzy Logic, Classical Sets and Fuzzy sets: Classical sets, Fuzzy sets. Classical Relations and Fuzzy Relations: Cartesian Product of relation,	6	6		https://www.youtube.com/watch?v=-SCzCDK7UmJI



NOVEMBER	Apply fuzzy logic and reasoning to handle uncertainty and solve engineering problems	Fuzzification, Introduction, Methods, Defuzzification, Methods	classical relation, fuzzy relations, tolerance and equivalence relations, non-iterative fuzzy sets. Membership Function: Defuzzification: Fuzzy Arithmetic and Fuzzy measures: fuzzy arithmetic, fuzzy measures, measures of fuzziness, fuzzy integrals	4	4	Algorithm execution with problem solving, Vedios	https://www.youtube.com/watch?v=BBBni-3yIM
DECEMBER	Apply genetic algorithms to combinatorial optimization problems	Genetic algorithm, Fuzzy logic control	Fuzzy Rule base and Approximate reasoning: Fuzzy proportion, formation of rules, decomposition of rules, aggregation of fuzzy rules, fuzzy reasoning, fuzzy inference systems, Fuzzy logic control systems, control system design, architecture and operation of FLC system, FLC system models and applications of FLC System. Genetic Algorithm: Biological	10	6	PPT Live demo	
						PPT Live demo	
TOTAL				55	43		

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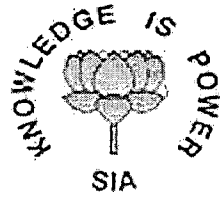
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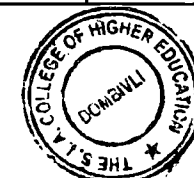
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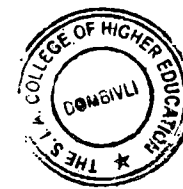
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TEACHING PLAN 2021-22						
			Program	M.Sc.IT		
Name of the Teacher :	Lalita Singh					
Course:	Cloud Computing		Class	FY M.Sc.IT		

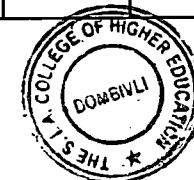
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
september	Analyze the Cloud computing setup with its vulnerabilities and applications using different architectures.	Introduction to Cloud Computing	Introduction to Cloud Computing: Introduction, Historical developments, Building Cloud Computing Environments	4	3	PPT Live demo	
	Design different workflows according to requirements and apply map reduce programming model	Principles of Parallel and Distributed Computing	Principles of Parallel and Distributed Computing: Eras of Computing, Parallel v/s distributed computing, Elements of Parallel Computing, Elements of distributed computing, Technologies for distributed computing	4	3	PPT Live demo	



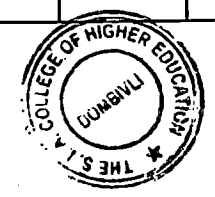
October	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Virtualization	Virtualization: Introduction, Characteristics of virtualized environments, Taxonomy of virtualization techniques, Virtualization and cloud computing, Pros and cons of virtualization, Technology examples. Logical Network Perimeter, Virtual Server, Cloud Storage Device, Cloud usage monitor, Resource replication, Ready-made environment.	4	3	PPT Live demo	
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Computing Architecture	Cloud Computing Architecture: Introduction, Fundamental concepts and models, Roles and boundaries, Cloud Characteristics, Cloud Delivery models, Cloud Deployment models, Economics of the cloud, Open challenges	4	3	PPT & Discussion	
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Fundamental Cloud Security	Fundamental Cloud Security: Basics, Threat agents, Cloud security threats, additional considerations	4	4	PPT & Discussion	



	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Platforms and New Developments	Industrial Platforms and New Developments: Amazon Web Services, Google App Engine, Microsoft Azure.	4	3	PPT & Discussion	
	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Specialized Cloud Mechanisms	Specialized Cloud Mechanisms: Automated Scaling listener, Load Balancer, SLA monitor, Pay-per-use monitor, Audit monitor, fail over system, Hypervisor, Resource Centre, Multidevice broker, State Management Database.	4	3		
ember/Dece	Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	Cloud Management Mechanisms	Cloud Management Mechanisms: Remote administration system, Resource Management System, SLA Management System, Billing Management System	4	3		
	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Cloud Security Mechanisms	Cloud Security Mechanisms: Encryption, Hashing, Digital Signature, Public Key Infrastructure (PKI), Identity and Access Management (IAM), Single 12 11 Sign-On (SSO), Cloud-Based Security Groups, Hardened Virtual Server Images	4	4		



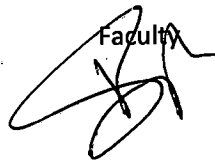
December	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Fundamental Cloud Architectures	Fundamental Cloud Architectures: Workload Distribution Architecture, Resource Pooling Architecture, Dynamic Scalability Architecture, Elastic Resource Capacity Architecture, Service Load Balancing Architecture, Cloud Bursting Architecture, Elastic Disk Provisioning Architecture, Redundant	4	4	PPT & Discussion	
	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Advanced Cloud Architectures	Advanced Cloud Architectures: Hypervisor Clustering Architecture, Load Balanced Virtual Server Instances Architecture, Non-Disruptive Service Relocation Architecture, Zero Downtime Architecture,	4	4		
	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Advanced Cloud Architectures	Cloud Balancing Architecture, Resource Reservation Architecture, Dynamic Failure Detection and Recovery Architecture, Bare-Metal Provisioning Architecture, Rapid Provisioning Architecture, Storage Workload Management Architecture	4	3		
	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Cloud Delivery Model Considerations	Cloud Delivery Model Considerations: Cloud Delivery Models: The Cloud Provider Perspective, Cloud Delivery Models: The Cloud Consumer Perspective,	4	3	PPT & Discussion	



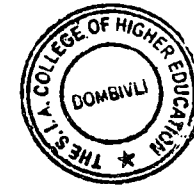
january	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Cost Metrics and Pricing Models	Cost Metrics and Pricing Models: Business Cost Metrics, Cloud Usage Cost Metrics, Cost Management Considerations,	4	3		
	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Service Quality Metrics and SLAs	Service Quality Metrics and SLAs: Service Quality Metrics, SLA Guidelines	4	3	PPT & Discussion	

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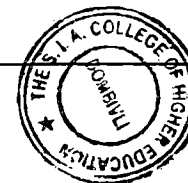



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Mapping Course outcomes to Assessment

			Program: MSC IT				
			Class :F.Y M.Sc				
Name of the Teacher :	Lalita Singh						
Course :	Cloud Computing	Topic linked	Assessment methodology	Marks	Weightage -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Analyze the Cloud computing setup with its vulnerabilities and applications using different architectures, Design different workflows according to requirements and apply map reduce programming model, Apply and design suitable Virtualization concept, Cloud Resource Management and design scheduling algorithms.	unit 1	Internal Examination	30	30		Students understood the basic concepts of cloud computing and vulnerabilities



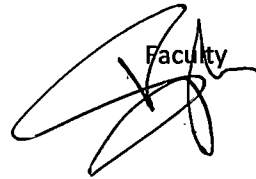
2	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	unit 2	Internal Examination	20	20
3	Assess cloud Storage systems and Cloud security, the risks involved, its impact and develop cloud application	Unit 3	NIL	NIL	NIL
4	Create combinatorial auctions for cloud resources and design scheduling algorithms for computing clouds	Unit 4	NIL	NIL	NIL

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Students understood various cloud security and risk involved to cloud application.
Students understood how to assess cloud security and risk involved.
Students understood design scheduling algorithms for computing clouds.



5	Broadly educate to know the impact of engineering on legal and societal issues involved in addressing the security issues of cloud computing.	Unit 5	NIL	NIL		Students understood legal and societal issues and security issues.
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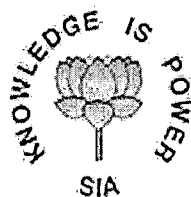

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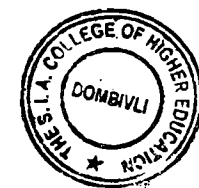
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TEACHING PLAN 2021-22							
			Program	B.Sc.IT			
Name of the Teacher :		Tejaswini Shivsharan					
Course:	Technical writing and entrepreneurship management		Class	M.Sc.IT			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
July	CO 1	Unit 1 : Introduction to Technical Communication:	What Is Technical Communication? The Challenges of Producing Technical Communication, Characteristics of a Technical Document, Measures of Excellence in Technical Documents, Skills and Qualities Shared by Successful Workplace Communicators, How Communication Skills and Qualities Affect Your Career?		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



July	CO 1	Understanding Ethical and Legal Considerations:	Brief Introduction to Ethics, Your Ethical Obligations, Your Legal Obligations, The Role of Corporate Culture in Ethical and Legal Conduct, Understanding Ethical and Legal Issues Related to Social Media, Communicating Ethically Across Cultures, Principles for Ethical Communication	12	3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
July	CO 1	Writing Technical Documents:	Planning, Drafting, Revising, Editing, Proofreading		1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board	—
August	CO 1	Writing Collaboratively:	Advantages and Disadvantages of Collaboration, Managing Projects, Conducting Meetings, Using Social Media and Other Electronic Tools in Collaboration, Importance of Word Press Website, Gender and Collaboration, Culture and Collaboration.		2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
August	CO 2	Unit 2: Introduction to Content Writing:	Types of Content (Article, Blog, E-Books, Press Release, Newsletters Etc), Exploring Content Publication Channels. Distribution of your content across various channels		3	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



August	CO 2	Blog Creation:	Understand the psychology behind your web traffic, Creating killing landing pages which attract users, Using Landing Page Creators, Setting up Accelerated Mobile Pages, Identifying UI UX Experience of your website or blog.
September	CO 2	Organizing Your Information:	Understanding Three Principles for Organizing Technical Information, Understanding Conventional Organizational Patterns,
September	CO 2	Emphasizing Important Information:	Writing Clear, Informative Titles, Writing Clear, Informative Headings, Writing Clear Informative Lists, Writing Clear Informative Paragraphs.
September	CO 3	Unit 3 : Creating Graphics: T	The Functions of Graphics, The Characteristics of an Effective Graphic, Understanding the Process of Creating Graphics, Using Color Effectively, Choosing the Appropriate Kind of Graphic, Creating Effective Graphics for Multicultural Readers.

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2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
1	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—

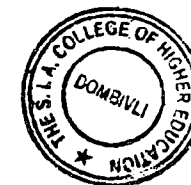


September	CO 3	Researching Your Subject:	Understanding the Differences Between Academic and Workplace Research, Understanding the Research Process, Conducting Secondary Research, Conducting Primary Research,
September	CO 3	Research and Documentation:	Literature Reviews, Interviewing for Information, Documenting Sources, Copyright, Paraphrasing, Questionnaires.
September	CO 3	Report Components:	Abstracts, Introductions, Tables of Contents, Executive Summaries, Feasibility Reports, Investigative Reports, Laboratory Reports, Test Reports, Trip Reports, Trouble Reports
October	CO 4	Unit 4 :Writing Proposals:	Understanding the Process of Writing Proposals, The Logistics of Proposals, The "Deliverables" of Proposals, Persuasion and Proposals, Writing a Proposal, The Structure of the Proposal.

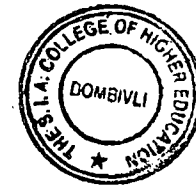
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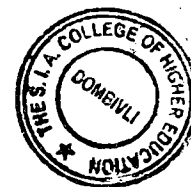
3	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
1	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—
2	Student centric, inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	—



October	CO 4	Writing Informational Reports:	Understanding the Process of Writing Informational Reports, Writing Directives, Writing Field Reports, Writing Progress and Status Reports, Writing Incident Reports, Writing Meeting Minutes.	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 4	Writing Recommendation Reports:	Understanding the Role of Recommendation Reports, Using a Problem-Solving Model for Preparing Recommendation Reports, Writing Recommendation Reports.	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 4	Reviewing, Evaluating, and Testing Documents and Websites:	Understanding Reviewing, Evaluating, and Testing, Reviewing Documents and Websites, Conducting Usability Evaluations, Conducting Usability Tests, Using Internet tools to check writing Quality, Duplicate Content Detector, What is Plagiarism?, How to avoid writing plagiarism content?	2	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—



October	CO 5	Unit 5 :Innovation management: an introduction:	The importance of innovation, Models of innovation, Innovation as a management process. Market adoption and technology diffusion: Time lag between innovation and useable product, Innovation and the market , Innovation and market vision ,Analysing internet search data to help adoption and forecasting sales ,Innovative new products and consumption patterns, Crowd sourcing for new product ideas, Frugal innovation and ideas from everywhere, Innovation diffusion theories.	12	2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	
October	CO 5	Unit 5 : Managing innovation within firms:	Organisations and innovation, The dilemma of innovation management, Innovation dilemma in low technology sectors, Dynamic capabilities, Managing uncertainty, Managing innovation projects Operations and process innovation: Operations management, The nature of design and innovation in the context of operations, Process design, Process design and innovation		2	Student centric,inquiry based teaching followed by discussion ,ICT tools and chalk-board method.	

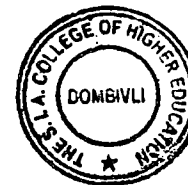


October	CO 5	Managing intellectual property:	Intellectual property, Trade secrets, An introduction to patents, Trademarks, Brand names, Copyright Management of research and development: What is research and development?, R&D management and the industrial context, R&D investment and company success, Classifying R&D, R&D management and its link with business strategy, Strategic pressures on R&D, Which business to support and how?, Allocation of funds to R&D, Level of R&D expenditure	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—
October	CO 5	Managing R&D projects:	Successful technology management, The changing nature of R&D management, The acquisition of external technology, Effective R&D management, The link with the product innovation process, Evaluating R&D projects.	1	Student centric, inquiry based teaching followed by discussion, ICT tools and chalk-board method.	—

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

			Program	B.Sc.IT			
Name of the Teacher :		Tejaswini Shivsharan					
Course:	Technical writing and entrepreneurship management	Class		TYB.Sc.IT			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage	Overall weightage	
CO 1	documents that meet the requirements with standard guidelines. Understanding the essentials and hands-on learning about effective Website	Unit 1	MCQ based questions	12	20	100	—
CO 2	Write Better Quality Content Which Ranks faster at Search Engines. Build effective Social Media Pages.	Unit 2	MCQ based questions	12	20		—



CO 3	Evaluate the essentials parameters of effective Social Media Pages.	Unit 3	MCQ based questions	12	20	—
CO 4	Understand importance of innovation and entrepreneurship.	Unit 4	MCQ based questions	12	20	—
CO 5	Analyze research and development projects.	Unit 5	MCQ based questions	12	20	—

(Subject Teacher)

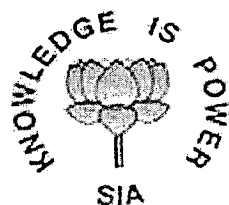
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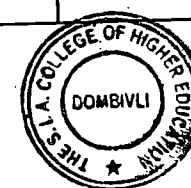
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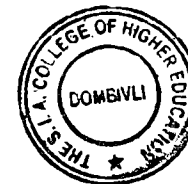
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TEACHING PLAN 2021-22					
			Program	MSC IT	
Name of the Teacher :	Pinky Motta				
Course:	Applied Artificial Intelligence	Class		M.Sc.IT - Part 2 - Sem 3	

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	To be able to understand the fundamentals concepts of expert system and its applications.	Expert System and Applications	Review of AI: History, foundation and Applications Expert System and Applications: Expert System, Expert System Architecture, Expert System versus Traditional Systems, Rule based Expert Systems, Blackboard Systems, Truth Maintenance System, Application of Expert Systems, Shells and Tools	8	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation



September	To be able to use probability and concept of fuzzy sets for solving AI based problems.	Probability Theory, Fuzzy Logic	Probability Theory: joint probability, conditional probability, Bayes' theorem, probabilities in rules and facts of rule based system, cumulative probabilities, rule based system and Bayesian method. Fuzzy Sets and Fuzzy Logic: Fuzzy Sets, Fuzzy set operations, Types of Membership Functions, Multivalued Logic, Fuzzy Logic, Linguistic variables and Hedges, Fuzzy propositions, possibility theory.	9	8	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation
October	To be able to understand the applications of Machine Learning. The learner can also apply fuzzy system for solving problems.	Machine Learning and ANN	Machine Learning Paradigms: Machine Learning systems, supervised and unsupervised learning, inductive learning, deductive learning, clustering, support vector machines, case based reasoning and learning. Artificial Neural Networks: Artificial Neural Networks, Single-Layer feed forward networks, multi-layer feed-forward networks, radial basis function networks, design issues of artificial neural networks and recurrent networks.	5	5	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation

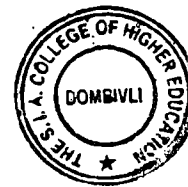


November	The learner will be able to apply to understand the applications of genetic algorithms in different problems related to artificial intelligence.	Evolutionary computation and Intelligent agents	Evolutionary Computation: Soft computing, genetic algorithms, genetic programming concepts, evolutionary programming, swarm intelligence, ant colony paradigm, particle swarm optimization and applications of evolutionary algorithms. Intelligent Agents: Agents vs. software programs, classification of agents, working of an agent, single agent and multiagent systems, performance evaluation, architecture, agent communication language, applications.	4	4	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation
December	A learner can use knowledge representation techniques in natural language processing.	Introduction to NLP	Advanced Knowledge Representation Techniques: Conceptual dependency theory, script structures, CYC theory, case grammars, semantic web. Natural Language Processing: Sentence Analysis phases, grammars and parsers, types of parsers, semantic analysis, universal networking language, dictionary	2	2	Powerpoint presentation, oral explanation with real world examples, explanation of numerical concepts using digital electronic pad in writing.	Self made notes and ppt presentation

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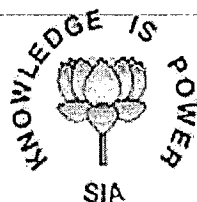
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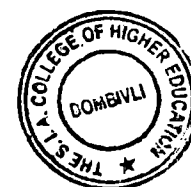
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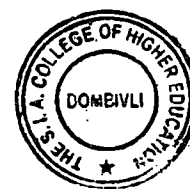
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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22							
			Program: MScIT				
Name of the Teacher : Sandhya Thakkar					Semester		III
Course:	Machine Learning	Class : MSc IT Part 2					
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	To describe understand and apply the basics of Machine Learning	UNIT 1: Introduction to Machine Learning	Machine learning, Examples of Machine Learning Problems, Structure of Learning, Learning versus Designing, Training versus Testing, Characteristics of Machine learning tasks, Predictive and descriptive tasks,	12	2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		UNIT 1 Machine learning Models:	Geometric Models, Logical Models, Probabilistic Models.			Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	To describe understand and apply the basics of Machine Learning	UNIT 1 Features:	Feature types, Feature Construction and Transformation, Feature Selection.			2	Lecture method, Problem solving method



To describe understand and apply the basics Classification and Regression and theory of generalization	Unit 2 : Classification and Regression:	Classification: Binary Classification- Assessing Classification performance, Class probability Estimation Assessing class probability Estimates, Multiclass Classification.	12	2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	Unit 2 : Regression:	Regression: Assessing performance of Regression- Error measures, Overfitting- Catalysts for Overfitting, Case study of Polynomial Regression.		2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	Unit 2 : Theory of Generalization:	Theory of Generalization: Effective number of hypothesis, Bounding the Growth function, VC Dimensions, Regularization theory.		2	Lecture method, Practical Approach using Google Colab and Python	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
To describe understand and apply the basics of Linear Machine Learning Models	UNIT 3 Linear Models :	Least Squares method, Multivariate Linear Regression, Regularized Regression, Using Least Square regression for Classification. Perceptron, Support Vector Machines, Soft Margin SVM, Obtaining Probabilities from Linear classifiers, Kernel methods for non-Linearity.	12	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU



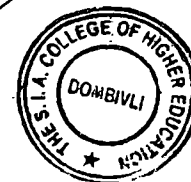
	To describe understand and apply the basics of Logic and Algebraic based Machine Learning Models	UNIT 4 Distance Based Models:	Neighbors and Examples, Nearest Neighbours Classification, Distance based clustering-K means Algorithm, Hierarchical clustering	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	To describe understand and apply the basics of Logic and Algebraic based Machine Learning Models	UNIT 4 Rule Based Models:	Rule learning for subgroup discovery, Association rule mining.	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		UNIT 4 Tree Based Models:	Decision Trees, Ranking and Probability estimation Trees, Regression trees, Clustering Trees.	4	2	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	To describe understand and apply the basics Machine Learning Models	UNIT 5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood,	6	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
	To describe understand and apply the basics Machine Learning Models	UNIT 5 : Probabilistic Models	Normal Distribution and Its Geometric Interpretations, Naïve Bayes Classifier, Discriminative learning with Maximum likelihood,	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		Unit 5 Probabilistic Models with Hidden variables:	Estimation-Maximization Methods, Gaussian Mixtures, and Compression based Models.	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU
		Unit 5 Trends In Machine Learning:	Model and Symbols- Bagging and Boosting, Multitask learning, Online learning and Sequence Prediction, Data Streams and Active Learning, Deep Learning, Reinforcement Learning.	4	3	Lecture method, Problem solving method	https://colab.research.google.com/drive/1uGI0QPXAD_I8QGDFbRajVkw1s-c8IWU

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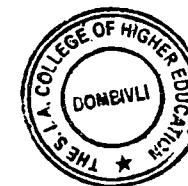
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Mapping Course outcomes to Assessment

			Program:MScIT				
Name of the Teacher : Sandhya Thakkar							
Course	Machine Learning	Class	Msc IT	Semester	III		

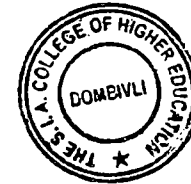
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:To describe understandand apply the basics of Machine Learning	Introduction to Machine Learning	--	--	10	12	Students will be able to describe basics of Machine Learning which will help to understand the concepts of machine learning
2	CO2:To describe understandand apply the basics Classification and Regression and theory of generalization	Classification and Regression	--	NA	20	12	Students will be able to describe basics of Regression, Classification and Theory of generalization
3	CO3: To describe understandand apply the basics of Linear Machine Learning Models	Linear Models of machine learning	--	--	NA	12	Students will be able to describe basics of Linear Machine Learning Models



4	CO4: To describe understand and apply the basics of Logic and Algebraic based Machine Learning Models	Distance, Rule and tree Based Models	--	--	NA	12	Students will be able to describe basics of the Distance, Rule and Tree based Machine Learning Models
5	CO5: To describe understand and apply the basics of Machine Learning Models	Probabilistic Models Trends In Machine Learning	--	--	NA	12	Students will be able to describe basics of Probabilistic Models and Trends in Machine Learning

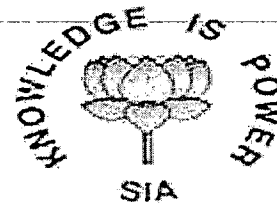
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TEACHING PLAN 2021-22							
				Program: M.Sc. I.T.			
Name of the Teacher : Sandhya Pandey							
Course: Robotics Process Automation				Class : M.Sc.(I.T.)-Part 2			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
August	Introduction of Robotics Process Automation	Robotic Process Automation, UiPath Record and Play	Robotic Process Automation: Scope and techniques of automation, About UiPath Record and Play: UiPath stack, Downloading and installing UiPath Studio, Learning UiPath Studio, Task recorder, Step-by-step examples using the recorder.	12	08	Lecture+Video	https://www.youtube.com/watch?v=YOHFgrOvPTM&list=PL41Y-



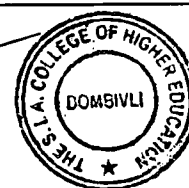
August/ September	To understand Control flow and Manipulation in RPA	Sequence, Flowchart, and Control Flow, Manipulation	Sequence, Flowchart, and Control Flow: Sequencing the workflow, Activities, Control flow, various types of loops, and decision making, Step-by-step example using Sequence and Flowchart, Step-by-step example using Sequence and Control flow Data Manipulation: Variables and scope, Collections, Arguments – Purpose and use, Data table usage with examples, Clipboard management, File operation with step-by-step example, CSV/Excel to data table and vice versa (with a step-by-step example)	12	08	Lecture+Video	https://www.youtube.com/watch?v=117K3W0EKQI
September	To know Control Handling concepts	Taking Control of the Controls, Plugins and Extensions	Taking Control of the Controls : Finding and attaching windows, Finding the control, Techniques for waiting for a control, Act on controls – mouse and keyboard activities, Working with UiExplorer, Handling events, Revisit recorder, Screen Scraping, When to use OCR, Types of OCR available, How to use OCR, Avoiding typical failure points Tame that Application with Plugins and Extensions: Terminal plugin, SAP automation, Java plugin, Citrix automation, Mail plugin, PDF plugin, Web integration, Excel and Word plugins, Credential management, Extensions – Java, Chrome, Firefox, and Silverlight	12	08	Lecture+Video	https://www.youtube.com/watch?v=rI9ntRcxXsM



September/October	To handle Monitor system and trigger	Handling User Events and Assistant Bots	Handling User Events and Assistant Bots: What are assistant bots?, Monitoring system event triggers, Hotkey trigger, Mouse trigger, System trigger Monitoring image and element triggers, An example of monitoring email, Example of monitoring a copying event and blocking it, Launching an assistant bot on a keyboard eventException Handling, Debugging, and Logging:Exception handling, Common exceptions and ways to handle them, Logging and taking screenshots, Debugging techniques, Collecting crash dumps, Error reporting	12	08	Lecture	-
October	To Handle Orchestration	Managing and Maintaining the Code, Deploying and Maintaining the Bot	Managing and Maintaining the Code: Project organization, Nesting workflows, Reusability of workflows, Commenting techniques, State Machine, When to use Flowcharts, State Machines, or Sequences, Using config files and examples of a config file, Integrating a TFS server Deploying and Maintaining the Bot: Publishing using publish utility, Overview of Orchestration Server, Using Orchestration Server to control bots, Using Orchestration Server to deploy bots, License management, Publishing and managing updates	12	07	Lecture	-

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Mapping Course outcomes to Assessment

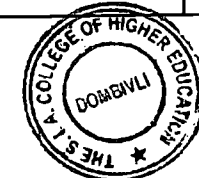
TEACHING PLAN 2021-22

			Program: M.Sc. I.T.
Name of the Teacher : Sandhya Pandey			
Course: Robotics Process Automation		Class : M.Sc.(I.T.)-Part 2	

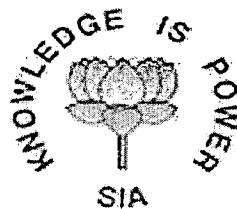
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Understand the mechanism of business process and can provide the solution in an optimize way	Robotic Process Automation, UiPath Record and Play	Programming Assignment	Non-Graded	20	12	Learning Purpose only
2	Understand the features use for interacting with database plugins	Sequence, Flowchart, and Control Flow, Manipulation	Programming Assignment	Non-Graded	20	12	Learning Purpose only
3	Use the plug-ins and other controls used for process automation	Taking Control of the Controls, Plugins and Extensions	Programming Assignment	Non-Graded	NA	12	Learning Purpose only
4	Use and handle the different events, debugging and managing the errors.	Handling User Events and Assistant Bots	Programming Assignment	Non-Graded	NA	12	Learning Purpose only
5	Understand the mechanism of business process and can provide the solution in an optimize way	Managing and Maintaining the Code, Deploying and Maintaining the Bot	Programming Assignment	Non-Graded	NA	12	Learning Purpose only

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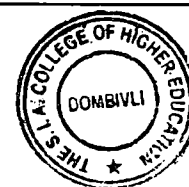
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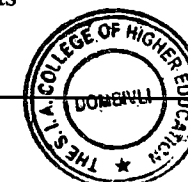
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TEACHING PLAN 2021-22						
			Program	M.Sc.I.T.		
Name of the Teacher :	Shilpa Nimbre					
Course:		Big Data Analysis	Class	M.Sc.I.T.(Part I)		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO1: Understand the key issues in big data management and its associated applications in intelligent business	Introduction to Big Data	Characteristics of Data, and Big Data Evolution of Big Data, Definition of Big Data , Challenges with big data, Why Big data? Data Warehouse environment, Traditional Business Intelligence versus Big Data. State of Practice in Analytics, Key roles for New Big Data Ecosystems, Examples of big Data Analytics.	5	5	discussion, focus on live examples, projector,	—



	and scientific computing.	Introduction to big data analytics	Big Data Analytics, Introduction to big data analytics, Classification of Analytics, Challenges of Big Data, Importance of Big Data, Big Data Technologies, Data Science, Responsibilities, Soft state eventual consistency. Data Analytics Life Cycle	5	5	discussion of cuurent concept, live examples	—
January	CO2: Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Clustering and Associated Algorithms, Association Rules, Apriori Algorithm, Candidate Rules, Applications of Association Rules, Validation and Testing, Diagnostics, egression, Linear Regression, Logistic Regression, Additional Regression Models.	10	10	discussion of cuurent concept, live examples, practicals	—
February	CO2: Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Classification, Decision Trees, Naïve Bayes, Diagnostics of Classifiers, Additional Classification Methods, Time Series Analysis, Box Jenkins methodology, ARIMA Model, Additional methods. Text Analysis, Steps, Text Analysis Example, Collecting Raw Text, Representing Text, Term Frequency-Inverse Document Frequency (TFIDF), Categorizing Documents by Topics, Determining Sentiments	10	10	discussion of cuurent concept, live examples, practicals	—



March	CO4:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Data Product	Building Data Products at Scale with Hadoop, Data Science Pipeline and Hadoop Ecosystem, Operating System for Big Data, Concepts, Hadoop Architecture, Working with Distributed file system, Working with Distributed Computation, Framework for Python and Hadoop Streaming, Hadoop Streaming, MapReduce with Python,Advanced MapReduce. In-Memory Computing with Spark, Spark Basics, Interactive Spark with PySpark, Writing Spark Applications,	10	10	discussion of cuurent concept, live examples, hands on pracicals	—
April	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Distributed Analysis and Patterns	Computing with Keys, Design Patterns, Last-Mile Analytics, Data Mining and Warehousing, Structured Data Queries with Hive, HBase, Data Ingestion, Importing Relational data with Sqoop, Injesting stream data with flume. Analytics with higher level APIs, Pig, Spark's higher level APIs.	10	10	discussion of cuurent concept, live examples	—

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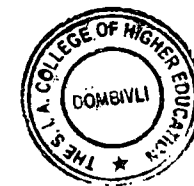


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Mapping Course outcomes to Assessment

Name of the Teacher :	Shilpa Nimbre	Program:	MScIT
Course :	Research In Computing	Class	M.Sc.IT.(Part I)

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	CO1:Understand the key issues in big data anagement and its associated applications in intelligent business and scientific computing.	Introduction to Big Data,Introduction to big data analytics	Internal Test	20	20%	20%	—
2	CO2:Achieve adequate perspectives of big data analytics in various applications like recommender systems, social media applications etc.	Analytical Theory and Methods	Practical implementation	NA	0%	40%	—



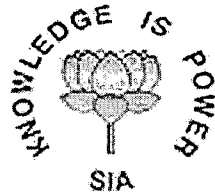
3	CO3:Acquire fundamental enabling techniques and scalable algorithms like Hadoop, Map Reduce and NO SQL in big data analytics.	Data Product, Distributed Analysis and Patterns	Assignment	NA	20%	40%	
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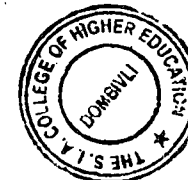
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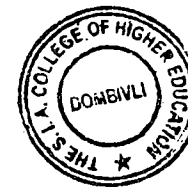
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 Near Balaji Mandir, Dombivli (East), 421203.

TEACHING PLAN 2021-22						
			Program	MSC IT		
Name of the Teacher :	Lalita singh					
Course:	Modern Networking		Class	FY MSC IT		

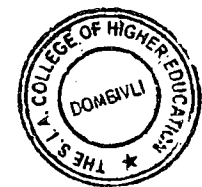
Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
	Demonstrate in-depth knowledge in the area of Computer Networking	To understand the state-of-the-art in network protocols, architectures and applications	Modern Networking Elements of Modern Networking The Networking Ecosystem ,Example Network Architectures,Global Network Architecture,A Typical Network Hierarchy Ethernet Applications of Ethernet Standards Ethernet Data Rates Wi-Fi Applications of Wi-Fi,Standards Wi-Fi Data Rates 4G/5G Cellular First Generation Second Generation, Third Generation Fourth Generation Fifth Generation,	4	4	PPT Live demo	
			Cloud Computing Cloud Computing Concepts				



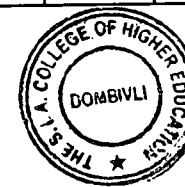
FEBURARY	Demonstrate in-depth knowledge in the area of Computer Networking	To understand the state-of-the-art in network protocols, architectures and applications	The Benefits of Cloud Computing Cloud Networking Cloud Storage, Internet of Things Things on the Internet of Things, Evolution Layers of the Internet of Things, Network Convergence Unified Communications, Requirements and Technology Types of Network and Internet Traffic,Elastic Traffic,Inelastic Traffic, Real-Time Traffic Characteristics Demand: Big Data, Cloud Computing.	4	4	PPT Live demo
		To understand the state-of-the-art in network protocols, architectures and applications	and Mobile TrafficBig Data Cloud Computing,,Mobile Traffic, Requirements: QoS and QoE,,Quality of Service,Quality of Experience, Routing Characteristics, Packet Forwarding, Congestion Control ,Effects of Congestion,Congestion Control Techniques, SDN and NFV Software Defined Networking,Network Functions Virtualization Modern Networking Elements	4	4	PPT Live demo



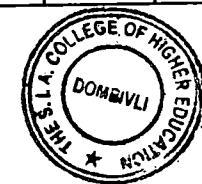
MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Analyze existing network protocols and networks.	Software-Defined Networks SDN: Background and Motivation, Evolving Network Requirements Demand Is Increasing, Supply Is Increasing Traffic Patterns Are More Complex Traditional Network Architectures are Inadequate, The SDN Approach Requirements SDN Architecture Characteristics of Software	4	4	PPT Live demo
MARCH	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Analyze existing network protocols and networks.	Defined Networking, SDN- and NFV-Related Standards Standards Developing Organizations Industry Consortia Open Development Initiatives, SDN Data Plane and OpenFlow SDN Data Plane, Data Plane Functions Data Plane Protocols OpenFlow Logical Network Device Flow Table Structure Flow Table Pipeline, The Use of Multiple Tables Group Table OpenFlow Protocol, SDN Control Plane SDN Control Plane Architecture Control Plane Functions, Southbound Interface Northbound Interface Routing, ITU-T Model, OpenDaylight OpenDaylight Architecture OpenDaylight Helium, REST REST Constraints Example REST API, Cooperation and	6	5	PPT Live demo



MARCH	Analyze existing network protocols and networks.	Using BGP for QoS Management IETF SDN OpenDaylight SNI SDN Application Plane SDN Application Plane Architecture Northbound Interface Network Services Abstraction Layer Network Applications, User Interface, Network Services Abstraction Layer Abstractions in SDN, Frenetic Traffic Engineering PolicyCop Measurement and Monitoring Security OpenDaylight DDoS Application Data Center Networking, Big Data over SDN Cloud Networking over SDN Mobility and Wireless Information-Centric Networking CCNx, Use of an Abstraction Layer	6	5	PPT Live demo	
	Develop new protocols in networking	Virtualization, Network Functions Virtualization: Concepts and Architecture, Background and Motivation for NFV, Virtual Machines The Virtual Machine Monitor, Architectural Approaches Container Virtualization, NFV Concepts Simple Example of the Use of NFV, NFV Principles High-Level NFV Framework, NFV Benefits and Requirements NFV Benefits, NFV Requirements, NFV Reference Architecture NFV Management and Orchestration, Reference Points Implementation, NFV Functionality,	4	4	PPT Live demo	

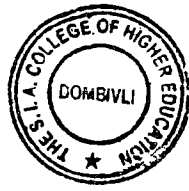


APRIL	Prepare a technical document for the identified Networking System Conducting experiments to analyze the identified research work in building Computer Networks	Develop new protocols in networking	NFV Infrastructure, Container Interface, Deployment of NFVI Containers, Logical Structure of NFVI Domains, Compute Domain, Hypervisor Domain, Infrastructure Network Domain, Virtualized Network Functions, VNF Interfaces, VNFC to VNFC Communication, VNF Scaling, NFV Management and Orchestration, Virtualized Infrastructure Manager, Virtual Network Function Manager, NFV Orchestrator, Repositories, Element Management, OSS/BSS,	4	3	PPT Live demo	
APRIL		Develop new protocols in networking	NFV Use Cases Architectural Use Cases, Service-Oriented Use Cases, SDN and NFV Network Virtualization, Virtual LANs, The Use of Virtual LANs, Defining VLANs, Communicating VLAN Membership, IEEE 802.1Q VLAN Standard, Nested VLANs, OpenFlow VLAN Support, Virtual Private Networks, IPsec VPNs, MPLS VPNs, Network Virtualization, Simplified Example, Network Virtualization Architecture, Benefits of Network Virtualization, OpenDaylight's Virtual Tenant Network, Software-Defined Infrastructure, Software Defined Storage, SDI Architecture	4	2	PPT Live demo	



APRIL

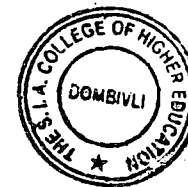
Service Operation Processes	Defining and Supporting User Needs, Quality of Service, Background, QoS Architectural Framework, Data Plane, Control Plane, Management Plane, Integrated Services Architecture, ISA Approach ISA Components, ISA Services, Queuing Discipline, Differentiated Services, Services, DiffServ Field, DiffServ Configuration and Operation, Per-Hop Behavior, Default Forwarding PHB, ServiceLevel Agreements, IP Performance Metrics, OpenFlow QoS Support, Queue Structures, Meters, QoE: User Quality of Experience, Why QoE?, Online Video Content Delivery, Service Failures Due to Inadequate QoE Considerations QoE-Related Standardization Projects, Definition of Quality of Experience, Definition of Quality, Definition of Experience Quality Formation Process,	4	2	PPT Live demo	
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APRIL	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Definition of Quality of Experience, QoE Strategies in Practice, The QoE/QoS Layered Model Summarizing and Merging the ,QoE/QoS Layers, Factors Influencing QoE, Measurements of QoE, Subjective Assessment, Objective Assessment, End-User Device Analytics, Summarizing the QoE Measurement Methods, Applications of QoE Network Design Implications of QoS and QoE Classification of QoE/ QoS Mapping Models, Black-Box Media-Based QoS/QoE Mapping Models, Glass-Box Parameter-Based QoS/QoE Mapping Models, Gray-Box QoS/QoE Mapping Models, Tips for QoS/QoE Mapping Model Selection, IP ₇ Oriented Parameter-Based QoS/QoE Mapping Model	4	4	PPT Live demo	
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APRIL		<p>VNetwork Layer QoE/QoS Mapping Models for Video Services, Application Layer QoE/QoS Mapping Models for Video Services Actionable QoE over IP-Based Networks, The System-Oriented Actionable QoE Solution, The Service-Oriented Actionable QoE Solution, QoE Versus QoS Service Monitoring, QoS Monitoring Solutions, QoE Monitoring Solutions, QoE-Based Network and Service Management, QoE-Based Management of VoIP Calls, QoE-Based Host-Centric Vertical Handover, QoE-Based Network-Centric Vertical Handover</p>	4	2	PPT Live demo	
APRIL		<p>Modern Network Architecture: Clouds and Fog, Cloud Computing, Basic Concepts, Cloud Services, Software as a Service, Platform as a Service, Infrastructure as a Service, Other Cloud Services, XaaS, Cloud Deployment Models, Public Cloud Private Cloud Community Cloud, Hybrid Cloud, Cloud Architecture, NIST Cloud Computing Reference Architecture, ITU-T Cloud Computing Reference Architecture, SDN and NFV,</p>	4	2	PPT Live demo	



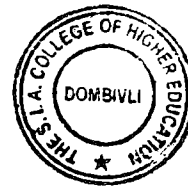
APRIL	Implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	Implementing CSI	<p>Perspective, ITU-T Cloud Computing Functional Reference Architecture, The Internet of Things: Components The IoT Era Begins, The Scope of the Internet of Things Components of IoT-Enabled Things, Sensors, Actuators, Microcontrollers, Transceivers, RFID, The Internet of Things: Architecture and Implementation, IoT Architecture, ITU-T IoT Reference Model, IoT World Forum Reference Model, IoT Implementation, IoTivity, Cisco IoT System, ioBridge, Security Security Requirements, SDN Security Threats to SDN, Software Defined Security, NFV Security, Attack Surfaces, ETSI Security Perspective, Security Techniques, Cloud Security, Security Issues and Concerns, Cloud Security Risks and Countermeasures, Data Protection in the Cloud, Cloud Security as a Service, Addressing Cloud Computer Security Concerns, IoT Security, The Patching Vulnerability, IoT Security and Privacy Requirements Defined by</p>	4	2	PPT Live demo	—
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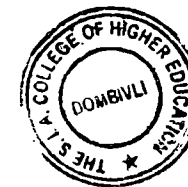
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Mapping Course outcomes to Assessment

			Program: MSC IT				
			Class :FY MSC IT				
Name of the Teacher :	Lalita singh						
Course :	Modern Networking	Topic linked	Assessment methodology	Marks	Weight age -		
SNO	Course Outcome					Overall weightage - External	Remarks
1	Demonstrate in-depth knowledge in the area of Computer Networking.	unit 1 & Unit 2	Internal Examination	420	100		Students understood the various areas of computer networking.



2	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	unit 3 & unit 4	Class Activity	NA	NA
	To demonstrate scholarship of knowledge through performing in a group to identify, formulate and solve a problem related to Computer Networks	Unit 4	NIL	NIL	
	Implement project				


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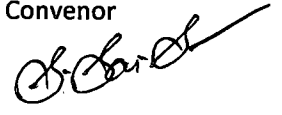
Students understood the concepts of solve a problem related to Computer Networks


students understood how to solve a problem related to computer networks.



	implement project management knowledge, processes, lifecycle and the embodied concepts, tools and techniques in order to achieve project success.	unit 5	NIL	NIL	NIL	students understood how to solve a problem related to computer networks and achieve a good project.
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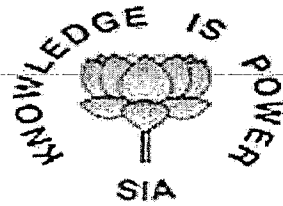
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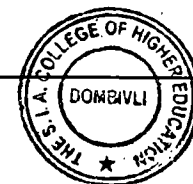
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TEACHING PLAN 2021-22						
				Program: M.Sc. I.T.		
Name of the Teacher : Sandhya Pandey						
Course: Microservice Architecture			Class : M.Sc.(I.T.)-Part 1			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
February	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	Microservices, Microservices Value Proposition, Designing Microservice Systems	Microservices: Understanding Microservices, Adopting Microservices, The Microservices Way. Microservices Value Proposition: Deriving Business Value, defining a Goal-Oriented, Layered Approach, Applying the Goal-Oriented, Layered Approach. Designing Microservice Systems: The Systems Approach to Microservices, A Microservices Design Process, Establishing a Foundation: Goals and Principles, Platforms, Culture.	12	08	Lecture+Video	



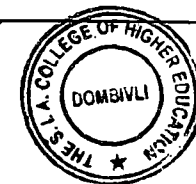
Feb./ March	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service Design, Adopting Microservices in Practice	Service Design: Microservice Boundaries, API design for Microservices, Data and Microservices, Distributed Transactions and Sagas, Asynchronous Message-Passing and Microservices, dealing with Dependencies, System Design and Operations: Independent Deployability, More Servers, Docker and Microservices, Role of Service Discovery, Need for an API Gateway, Monitoring and Alerting. Adopting Microservices in Practice: Solution Architecture Guidance, Organizational Guidance, Culture Guidance, Tools and Process Guidance, Services Guidance.	12	08	Lecture+Video	
March/ April	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	Building Microservices with ASP.NET Core: Introduction, Installing .NET Core, Building a Console App, Building ASP.NET Core App. Delivering Continuously: Introduction to Docker, Continuous integration with Wercker, Continuous Integration with Circle CI, Deploying to Dicker Hub. Building Microservice with ASP.NET Core: Microservice, Team Service, API First Development, Test First Controller, Creating a CI pipeline, Integration Testing, Running the team service Docker Image. Backing Services: Microservices Ecosystems, Building the location Service, Enhancing Team Service	12	09	Lecture+Video	



April	Create HTTP services using ASP.NET Core Web API	Creating Data Service, Service Discovery	Creating Data Service: Choosing a Database Store, Building a Postgres Repository, Databases are Backing Services, Integration Testing Real Repositories, Exercise the Data Service. Event Sourcing and CQRS: Event Sourcing, CQRS pattern, Event Sourcing and CQRS, Running the samples. Building an ASP.NET Core Web Application: ASP.NET Core Basics, Building Cloud-Native Web Applications. Service Discovery: Cloud Native Factors, Netflix Eureka, Discovering and Advertising ASP.NET Core Services. DNS and Platform Supported Discovery	12	07	Lecture+Video
May	Deploy ASP.NET Core MVC applications to the Windows Azure cloud	Configuring Microservice Ecosystems	Configuring Microservice Ecosystems: Using Environment Variables with Docker, Using Spring Cloud Config Server, Configuring Microservices with etcd, Securing Applications and Microservices: Security in the Cloud, Securing ASP.NET Core Web Apps, Securing ASP.NET Core Microservices. Building Real-Time Apps and Services: Real-Time Applications Defined, Websockets in the Cloud, Using a Cloud Messaging Provider, Building the Proximity Monitor. Putting It All Together: Identifying and Fixing Anti-Patterns, Continuing the Debate over Composite Microservices, The Future.	12	08	Lecture+Video

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Mapping Course outcomes to Assessment

TEACHING PLAN 2021-22

		Program: M.Sc. I.T.			
Name of the Teacher : Sandhya Pandey					
Course: Robotics Process Automation		Class : M.Sc.(I.T.)-Part 2			

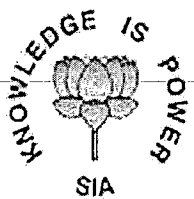
SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Gain a thorough understanding of the philosophy and architecture of Web applications using ASP.NET Core MVC	Microservices, Microservices Value Proposition, Designing Microservice Systems	-	-	20	12	Learning Purpose only
2	Acquire a working knowledge of Web application development using ASP.NET Core MVC 6 and Visual Studio	Service Design, Adopting Microservices in Practice	-	-	20	12	Learning Purpose only
3	Persist data with XML Serialization and ADO.NET with SQL Server	Building Microservices with ASP.NET Core, CI	-	-	NA	12	Learning Purpose only
4	Create HTTP services using ASP.NET Core Web API	Creating Data Service, Service Discovery	-	-	NA	12	Learning Purpose only
5	Deploy ASP.NET Core MVC applications to the Windows Azure cloud	Configuring Microservice Ecosystems	-	-	NA	12	Learning Purpose only

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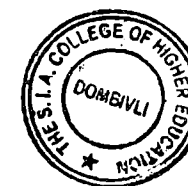
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TEACHING PLAN 2021-22

TEACHING PLAN 2021-22								
			Program	MSC IT				
Name of the Teacher :		MRS. MEENAKSHI KULAWADE						
Course:	Image Processing	Class		PART 1				
Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references	
				Planned	Taken			
April	CO1: review the fundamental concepts of image processing	UNIT 1	Digital Image Processing, Origins of Digital Image Processing, Applications and Examples of Digital Image Processing, Fundamental Steps in Digital Image Processing, Components of an Image Processing System	12	2	Online Lecture using PPT	-	
			Digital Image Fundamentals: Elements of Visual Perception, Light and the Electromagnetic Spectrum, Image Sensing and Acquisition, Image Sampling and Quantization, Basic Relationships Between Pixels, Basic Mathematical Tools Used in Digital Image Processing		3	Online Lecture using PPT	-	
	CO2: Analyse the frequency domains in various image transforms	UNIT 1	Intensity Transformations and Spatial Filtering: Basics, Basic Intensity Transformation Functions, Basic Intensity Transformation Functions, Histogram Processing, Fundamentals of Spatial Filtering, Smoothing (Lowpass) Spatial Filters, Sharpening (Highpass) Spatial Filters, Highpass, Bandreject, and Bandpass Filters from Lowpass Filters, Combining Spatial Enhancement Methods, Using Fuzzy Techniques for Intensity Transformations and Spatial Filtering		3	Discussion PDF		



Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
APRIL	CO 3: Evaluate the techniques for image enhancement and image restoration	UNIT 2	Image Restoration and Reconstruction: A Model of the Image Degradation/Restoration Process, Noise Models, Restoration in the Presence of Noise Only-----Spatial Filtering, Periodic Noise Reduction Using Frequency Domain Filtering, Linear, Position-Invariant Degradations, Estimating the Degradation Function, Inverse Filtering, Minimum Mean Square Error (Wiener) Filtering, Constrained Least Squares Filtering, Geometric Mean Filter, Image Reconstruction from Projections	6	3	Discussion PDF	-
APRIL	CO 2: Analyse the frequency domains in various image transforms	UNIT 2	Filtering in the Frequency Domain: Background, Preliminary Concepts, Sampling and the Fourier Transform of Sampled Functions, The Discrete Fourier Transform of One Variable, Extensions to Functions of Two Variables, Properties of the 2-D DFT and IDFT, Basics of Filtering in the Frequency Domain, Image Smoothing Using Lowpass Frequency	6	3	Reference books	A.K.Jain
MAY	CO 4: Categorize various compression techniques	UNIT 3	Wavelet and Other Image Transforms: Preliminaries, Matrix-based	12	5	Discussion PDF	A.K.jain
			Image Compression and Watermarking: Fundamentals, Huffman Coding, Golomb Coding, Arithmetic Coding, LZW Coding, Run-length Coding, Symbol-based Coding, 8 Bit-plane Coding, Block Transform Coding, Predictive Coding, Wavelet Coding, Digital Image Watermarking, Transforms, Correlation, Basis Functions in the Time-Frequency Plane, Basis				
			Morphological Image Processing: Preliminaries, Erosion and Dilation, Opening and Closing, The Hit-or-Miss Transform, Morphological				



Month		Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
May	CO5: Interpret image representations and segmentation techniques	UNIT 4	Algorithms, Morphological Reconstruction, Morphological Operations on Binary Images, Grayscale Morphology Image Segmentation I: Edge Detection, Thresholding, and Region Detection: Fundamentals, Thresholding, Segmentation by Region Growing and by Region Splitting and Merging, Region Segmentation Using Clustering and Superpixels, Region Segmentation Using Graph Cuts, Segmentation Using Morphological Watersheds, Use of Motion in Segmentation	12	7	Reference books	A.K.Jain
JUNE	CO5: Interpret image representations and segmentation techniques	UNIT 5	Image Segmentation II: Active Contours: Snakes and Level Sets: Background, Image Segmentation Using Snakes, Segmentation Using Level Sets. Feature Extraction: Background, Boundary Preprocessing, Boundary Feature Descriptors, Region Feature Descriptors, Principal Components as Feature Descriptors, Whole-Image Features, Scale-Invariant Feature	12	6	Reference books	A.K.Jain

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Subject Teacher

D. ...
Co-ordinator



K. ...
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Mapping Course outcomes to Assessment

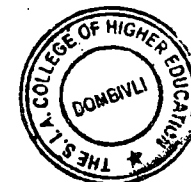
Name of the Teacher :	Mrs Meenakshi K	Program:	BSC IT			
Course :	Image Processing	Class	TY			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	Elaborate the concepts of digital processing	Unit 1	Internal Assessment	30	30	60 75	Students get to know the fundamental concepts of digital processing
2	Analyse the frequency domains in various image transforms	Unit 2					Students understand the basic concepts of image processing
3	Evaluate the techniques for image enhancement and image restoration	Unit 3	Assignment	10	20		Students are able to perform the concept of morphing
4	Categorize various compression techniques	Unit 4 & Unit 5	Class Activity	NA	NA		students are able to perform Image compression, segmentation and restoration techniques

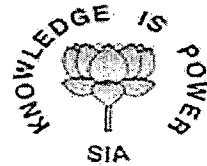
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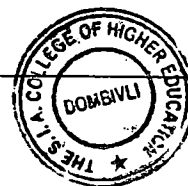
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TEACHING PLAN 2021-22							
Name of the Teacher :		Rashmi Chindarkar		Program	MSC IT		
Course:		BLOCKCHAIN		Sem	IV		
				Class	PART II		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
JANUARY	The students would understand the structure of a blockchain and why/when it is better than a simple distributed database	Introduction to Blockchain as Decentralized system	Blockchain: Introduction, History, Centralised versus Decentralised systems, Layers of blockchain, Importance of blockchain, Blockchain uses and use cases. Working of Blockchain: Blockchain foundation, Cryptography, Game Theory, Computer Science Engineering, Properties of blockchain solutions, blockchain transactions, distributed consensus mechanisms, Blockchain mechanisms, Scaling blockchain Working of Bitcoin: Money, Bitcoin, Bitcoin blockchain, bitcoin network, bitcoin scripts, Full Nodes and SVPs, Bitcoin wallets	3	2	PPT +VEDIO	https://www.youtube.com/watch?v=yubzJw0uiE4&t=326s
				12	10		



FEBRUARY	Analyze the incentive structure in a blockchain based system and critically assess its functions, benefits and vulnerabilities	Ethereum, solidity programming, smart contract	Ethereum: three parts of blockchain, Ether as currency and commodity, Building trustless systems, Smart contracts, Ethereum Virtual Machine, The Mist browser, Wallets as a Computing Metaphor, The Bank Teller Metaphor, Breaking with Banking History, How Encryption Leads to Trust, System Requirements, Using Parity with Solidity Programming: Introduction, Global Banking Made Real, Complementary Currency, Programming the EVM, Design Rationale, Importance of Formal Proofs, Automated Proofs,	10	7	PPT + VEDIO , PROBLEM SOLVING	https://www.youtube.com/watch?v=gh5b-MzDl6I
				4	3	PPT , Live Examples	
MARCH	Evaluate the setting where a blockchain based structure may be applied, its potential and its limitations	Hyperledger, smart contracts and tokens	Hyperledger: Overview, Fabric, composer, installing hyperledger fabric and composer, deploying, running the network, error troubleshooting. Smart Contracts and Tokens: EVM as Back End, Assets Backed by Anything, Cryptocurrency Is a Measure of Time, Function of Collectibles in Human Systems	6	5	PPT Live demo	

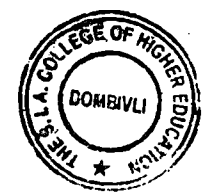


APRIL	Understand what constitutes a "smart" contract, what are its legal implications and what it can and cannot do, now and in the near future	Mining Ether, Bitcoin, Cryptoeconomics	Blockchain Application Development: Decentralized Applications, Blockchain Application Development, Interacting with the Bitcoin Blockchain, Creating a Smart Contract, Executing Smart Contract Functions, Public vs. Private Blockchains, Decentralized Application Architecture, Building an-Ethereum DApp: The DApp, Setting Up a Private Ethereum Network	6	6	PPT Live demo	
				4	4		
MAY	Develop blockchain DApps	Genetic algorithm, Fuzzy logic control	Building an Ethereum DApp: The DApp, Setting Up a Private Ethereum Network, Creating the Smart Contract, Deploying the Smart Contract, Client Application, DApp deployment: Seven Ways to Think About Smart Contracts, Dapp Contract Data Models, EVM back-end and front-end communication, JSON-RPC, Web 3, JavaScript API, Using Meteor with the EVM, Executing	10	6	PPT	
TOTAL				55	43		

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Principal *[Signature]*



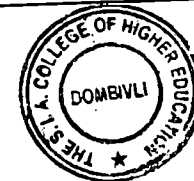
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TEACHING PLAN 2021-22

			Program	MSC IT		
Name of the Teacher :	Ms. Arti Bansode		Class	M.Sc. Part 1		
Course:	Natural Language Processing					

MONTH	TOPIC	SUB-TOPIC	NO.OF LECTURES		Methodology	Links to references
			PLANNED	TAKEN		
January	Unit-I	Introduction to NLP, brief history, NLP applications: Speech to Text(STT), Text to Speech(TTS), Story Understanding, NL Generation, QA system, Machine Translation, Text Summarization, Text classification, Sentiment Analysis, Grammar/Spell Checkers etc., challenges/Open Problems, NLP abstraction levels, Natural Language (NL) Characteristics and NL computing approaches/techniques and steps, NL tasks: Segmentation, Chunking, tagging, NER, Parsing, Word Sense Disambiguation, NL Generation, Web 2.0 Applications : Sentiment Analysis; Text Entailment; Cross Lingual Information Retrieval (CLIR)	12	12	Discussion PDF	-
		Text Processing Challenges, Overview of Language Scripts and their representation on Machines using Character Sets, Language, Corpus and Application Dependence issues,	2	2	Discussion PDF	-



February	Unit-II	Segmentation: word level(Tokenization), Sentence level. Regular Expression and Automata Morphology, Types, Survey of English and Indian Languages Morphology, Morphological parsing FSA and FST, Porter stemmer, Rule based and Paradigm based Morphology, Human Morphological Processing, Machine Learning approaches.	12	12	Discussion PDF	-
	Unit-III	Word Classes and Part-of-Speech tagging(POS),	1)	Discussion PDF	-
March	Unit-III	survey of POS tagsets, Rule based approaches (ENG-TOWL), Stochastic approaches(Probabilistic, Ngram and HMM), TBL morphology, unknown word handling, evaluation metrics: Precision/Recall/F-measure, error analysis	11)	Discussion PDF	-
	Unit-IV	NL parsing basics, approaches: TopDown, BottomUp, Overview of Grammar Formalisms: constituency and dependency school,	4	4	Discussion PDF	-

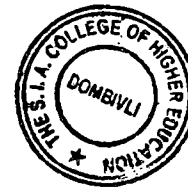


April	Unit-IV	Grammar notations CFG, LFG, PCFG, LTAG, FeatureUnification, overview of English CFG, Indian Language Parsing in Paninian Karaka Theory, CFG parsing using Earley's and CYK algorithms, Probabilistic parsing, Dependency Parsing: Covington algorithm, MALT parser, MST parser.	8	8	Discussion PDF	-
	Unit-V	Concepts and issues in NL,	1	1	Discussion PDF	-
May	Unit-V	Theories and approaches for Semantic Analysis, Meaning Representation, word similarity, Lexical Semantics, word senses and relationships, WordNet (English and IndoWordnet), Word Sense Disambiguation: Lesk Algorithm Walker's algorithm, Coreferences Resolution: Anaphora, Cataphora.	9	9	Discussion PDF	-

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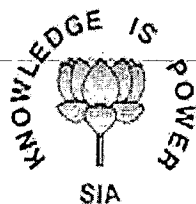
Dr. Sandeep
Faculty



Dr. Sandeep
Convener

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Principal

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TEACHING PLAN 2021-22						
				Program: MScIT		
Name of the Teacher : Sreekala Nair and Sandhya Thakkar						
Course:	Deep Learning		Class : MSc IT part 2			

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	To describe understand and apply the mathematical concept in deep learning	UNIT 1: Applied Math and Machine Learning basics	Linear Algebra, Scalars, Vectors, Matrices and Tensors, Multiplying Matrices and vectors, identity and inverse matrices, linear dependence and span, norms, special matrices and vectors, eigen decomposition	5	5	Lecture method, Problem solving method	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2E Deo
		Numerical Computation	Overflow and underflow, poor conditioning, Gradient based optimization, constraint optimization.	5	4	Lecture method, Problem solving method	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2E Deo

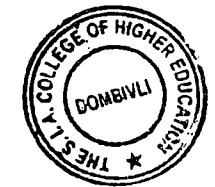


February	To understand the basics of Perceptron and Deep Networks	Unit 2 Deep Networks:	(Perceptron) Deep feedforward network, regularization for deep learning, Optimization for Training deep models	12	11	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
March	To understand basics of CNN and RNN	Unit 3 Deep Networks:	Convolutional Networks, (CNN) Convolution Neural Network Sequence Modelling, (RNN) Recurrent Neural Network Applications	12	11	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
	To understand and develop Autoencoders	Unit 4 Deep Learning Research :	Linear Factor Models, Autoencoders, Representation learning				https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo
April	To understand Generative Adversarial Network	Unit 5 Generative Models :	Approximate Inference, Deep, Generative Models	10	8	Lecture method, with practical approach using python and Google Colab	https://colab.research.google.com/drive/1MMxk7Jupk6isuvFZInkzRZ5iB2A2EDeo

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Sanchhya
Faculty

B. Baird
Convener



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Mapping Course outcomes to Assessment

		Program: MScIT				
Name of the Teacher : Sreekala Nair/Sandhya Thakkar						
Course : Deep Learning		Class	Msc IT			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage -	Remarks
1	CO1: To describe understand and apply the mathematical concept in deep learning	Applied Math and Machine Learning basics and Numerical Computation	--	--	10	12	Students will be able to describe basics of mathematical foundation which will help to understand the concepts of Deep learning
2	CO2: To describe understand and apply the basics of Perceptron and Deep Networks	Deep Network	--	--	10	12	Students will be able to describe basics of perceptron which will help to understand the concepts of Deep learning Network
3	CO3: To describe understand of CNN and RNN	Deep Networks	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the RNN and CNN
4	CO4: To describe understand of and develop Autoencoders	Deep Learning Research	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the Autoencoders
5	CO5: To describe understand of and develop Generative Adversarial Models	Generative Models	--	--	NA	12	Students will be able to describe basics of perceptron which will help to understand the GAN

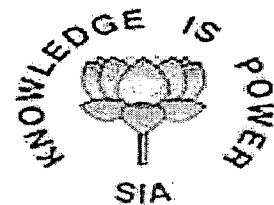
Sandhya
Faculty

S. Sankar
Convenor



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Principal

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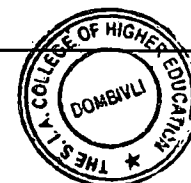
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TEACHING PLAN 2020-21						
			Program	MSC IT		
Name of the Teacher :	S. Sai Sree					
Course:	Human Computer Interaction		Class	Part 2		

Month	Course outcome	Topic	Sub-Topic	No. of Lectures		Methodology	Links to references
				Planned	Taken		
January	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: The Interaction, Paradigms, Interaction design basics	Design Focus, Frameworks and HCI, Ergonomics, Interaction styles, Elements of the WIMP interface, Interactivity, Paradigms for interaction, Screen design and layout, Alignment and layout matters, Checking screen colors, Iteration and prototyping	12	05	PDF & Discussion	-
February	CO1: have a clear understanding of HCI principles that influence a system's interface design, before writing any code	Unit 1: HCI in software process	The software life cycle, Usability engineering, Iterative design and prototyping, Prototyping in practice, Design rationale		05	PDF & Discussion	-



February	CO2: understand the evaluation techniques used for any of the proposed system.	Unit 2: Design, Implementation support, Evaluation techniques	Standards, Guidelines, Golden rules and heuristics, HCI patterns, Elements of windowing systems, Programming the application, Going with the grain, Using toolkits, , Goals of evaluation, Evaluation through expert analysis, Choosing an evaluation methods	12	06	PDF & Discussion	-
March	CO3: understand the cognitive models and its design	Unit 3: Universal Design, User support, Cognitive models	Universal design principles, Multi-modal interaction, Designing websites for screen readers, Requirements of user support, Approaches to user support, Adaptive help systems, The challenge of display-based systems, Physical and device models, Cognitive architectures	12	08	PDF & Discussion	-
March	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Socio-organizational issues and stakeholder requirements, Communication and Collaboration Models	Organizational issues, Capturing requirements, Face-to-face communication, Conversation, Text-based communication, Group working	12	08	PDF & Discussion	-



April	CO4: able to understand how to manage the system resources and do the task analysis.	Unit 4: Task Analysis	Differences between task analysis and other techniques, Task decomposition, Knowledge-based analysis, Entity-relationship-based techniques, Sources of information and data collection, Uses of task analysis	12	08	PDF & Discussion	-
April	CO5: able to design and implement a complete system.	Unit 5: Dialog notation and Design, Models of the system, Modeling rich interaction	What is dialog?, Dialog design notations, Diagrammatic notations, Textual dialog notations, Dialog semantics, Dialog analysis and design, Interaction models, Continuous behavior, Rich contexts, Low intention and sensor-based interaction	12	08	PDF & Discussion	-

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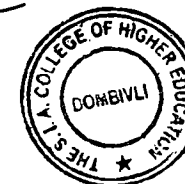
Mapping Course outcomes to Assessment

			Program:	MSC			
Name of the Teacher :	S. Sai Sree						
Course :	Human Computer Interaction		Class	Part 2			

SNO	Course Outcome	Topic linked	Assessment methodology	Marks	Weightage - Internal	Overall weightage - External	Remarks
1	have a clear understanding of HCI principles that influence a system's interface design, before writing any code.	Unit 1	Internal Assessment	40	1000	30	Students have the basic understanding of HCI
2	understand the evaluation techniques used for any of the proposed system.	Unit 2					Students understand the evaluation of HCI
3	understand the cognitive models and its design.	Unit 3	Class Activity	NA	NA		Students know the cognitive models
4	able to understand how to manage the system resources and do the task analysis	Unit 4	Class Activity	NA	NA	30	Students have to perform task analysis
5	able to design and implement a complete system.	Unit 5	Class Activity	NA	NA		Students are able to design complete system

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Faculty

S. Sai Sree
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